



Charge out rates for Investec Trust (Guernsey) Limited With effect 1st April 2009

Fees for trust establishment and company incorporation are subject to the complexity and work involved.

Annual responsibility fees for trust and company are subject to the value and nature of the assets held by the structure. The following hourly rates apply for the management and administration fees on time-spent basis.

Title	Hourly rate sterling
Chief Executive Officer/Managing Director/Consultant	400.00
Client Service Director/Company Secretary/Compliance & Risk Director/Head of Legal	350.00
Associate Director/Head of Investments/Senior Lawyer	300.00
Trust Manager/Head of Accounting/Compliance Officer/Junior Lawyer	250.00
Assistant Trust Manager/Senior Client Accountant	200.00
Trust Officer/Client Accountant	160.00
Trust Administrator/Assistant Company Secretary/Trainee Accountant/Compliance Support Officer	120.00
Secretary/Trainee Administrator/Accounts Administrator/Reconciliations Clerk/Filing Clerk/Compliance Assistant	100.00