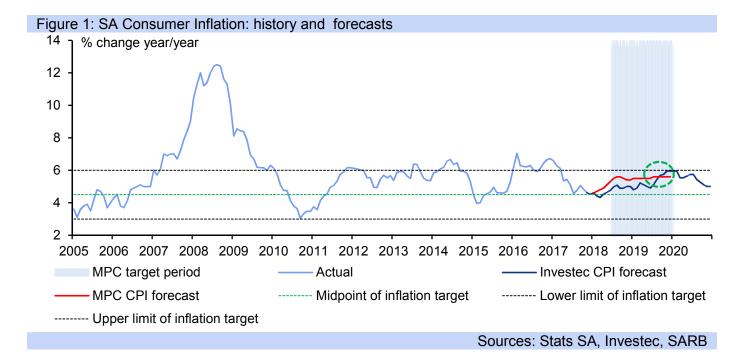


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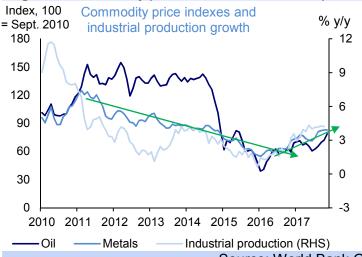
South Africa saw economic growth of 2.0% to 3.0% in the last two quarters of published data, while the nominal trade weighted rand has strengthened by about 10% since the previous MPC meeting, and CPI inflation is at 4.6% y/y, versus the mid-point of the 3-6% inflation target of 4.5%. While the figures do not look poor on face value, the GDP figures are led by the recovery in most areas from SA's drought, while CPI inflation has moved lower on the moderation in food price inflation, and the rand's strength occurred only in late December/early January on Cyril Ramaphosa election to president of the ANC. The positive effects of drought alleviation are expected to wear out mostly in the first half of year, while the Monetary Policy Committee targets CPI inflation only in the six to twenty four month period, which currently translates to the second half of this year and 2019. It has specific focus on the twelve to eighteen month period, where inflation is likely to be running closer to 5.0% y/y. While we expect CPI inflation can fall further in Q1.18, it is likely to bottom, and then climb over Q2.18 and H2.18 on base effects, commodity price pressures and some improvement in demand. The SARB forecasts CPI inflation at 5.5% y/y in the second half of 2018 and 5.5% y/y in 2019, but will likely lower these forecasts to closer to 5.0% y/y and 5.3% y/y. However, the MPC's inflation revisions are unlikely to be around 4.5% y/y for the period (H2.18 and 2019), indicating that on a strict interpretation the SARB would be unlikely to cut interest rates at its January 2018 meeting, but the tone could become neutral to somewhat dovish after the hawkish stance at the previous

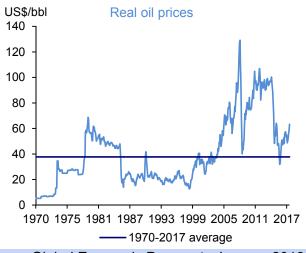
| Figure 2: Forecasts    |       |       |       |       |       |       |       |          |
|------------------------|-------|-------|-------|-------|-------|-------|-------|----------|
| Period end rate %      | Q1.18 | Q2.18 | Q3.18 | Q4.18 | Q1.19 | Q2.19 | Q3.19 | Q4.19    |
|                        |       |       |       |       |       |       |       |          |
| Repo Rate              | 6.75  | 6.75  | 6.75  | 6.75  | 6.75  | 6.75  | 6.75  | 7.00     |
| Prime Overdraft Rate   | 10.25 | 10.25 | 10.25 | 10.25 | 10.25 | 10.25 | 10.25 | 10.50    |
| SA rand bond (SARB)    | 9.25  | 9.06  | 8.91  | 8.78  | 8.88  | 8.99  | 9.10  | 9.23     |
| Source: IRESS, Investe |       |       |       |       |       |       |       | Investec |



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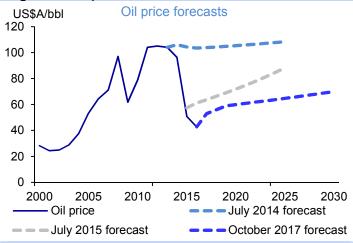
Figure 3: Commodity price indexes vs industrial production growth and real oil prices

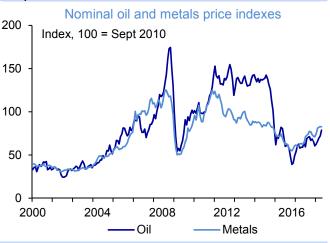




Source: World Bank Group, Global Economic Prospects January 2018

Figure 4: Oil price forecasts and nominal oils and metals price indexes





Source: World Bank Group, Global Economic Prospects January 2018

Figure 5: Reuters January 2018 Econometer poll: Repo rate end period % Forecast period Q2.19 2019 Q1.18 Q2.18 Q3.18 Q4.18 Q1.19 Q3.19 Median 6.75 6.75 6.75 6.75 6.75 6.75 6.75 6.75 **Highest forecast** 6.75 6.75 7.00 7.00 7.00 7.00 7.25 7.25 Lowest forecast 6.25 6.00 6.00 6.00 6.00 5.50 5.00 5.00 No. of forecasts 19 19 18 19 19 18 15 16



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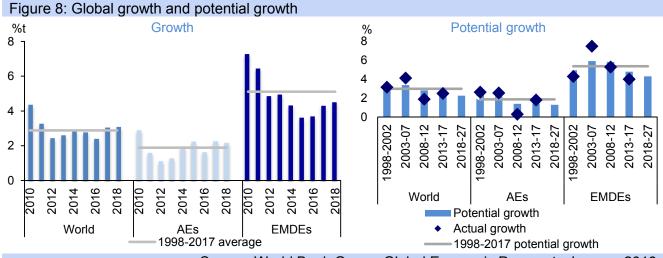
MPC meeting (November 2017) where the Committee outlined that its model (QPM) showed repo rate hikes of 75bp in total by the end of 2019. We forecast only one 25bp increase in that period, in November 2019, to support the neutral real interest rate, which the SARB identifies at 2.0% to 2.2% in that period, although we have it closer to 1.5%, which is around the SARB average from 2014 to 2017 inclusive. Indeed, the committee's model is likely to show fewer, if any hikes in the forecast period to end 2019, given the expected improvement on its inflation outlook.

The SARB is not expected to cut the repo rate at its meeting on 18<sup>th</sup> January given that the CPI inflation outlook is likely to be well elevated away from the mid-point of the inflation target in the MPC's inflation targeting period. Previously, the SARB has explained that its CPI inflation forecast would need to fall below 4.5% y/y over the six to twenty-four month period (but specifically over twelve to twenty four months) for it to consider a cut. While the recent strength in the rand is likely to feed through into CPI inflation fairly

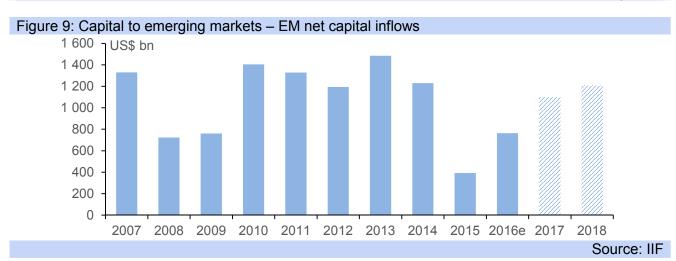


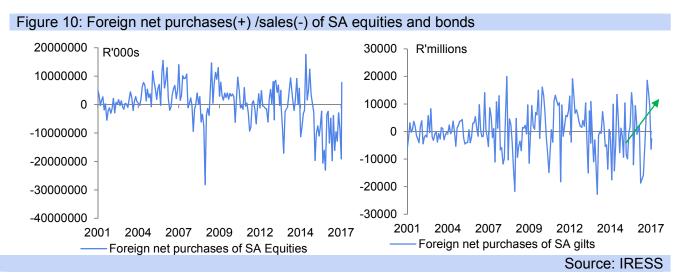


16th January 2018



Source: World Bank Group, Global Economic Prospects January 2018









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| Figure 11: Reuters June 2017: Econometer poll: SARB GDP end period |                 |       |       |       |       |       |       |       |      |      |  |
|--|-----------------|-------|-------|-------|-------|-------|-------|-------|------|------|--|
| Forecast period  | Q4.17           | Q1.18 | Q2.18 | Q3.18 | Q4.18 | Q1.19 | Q2.19 | Q3.19 | 2018 | 2019 |  |
| Median   | 1.0             | 0.9   | 1.3   | 1.3   | 1.6   | 1.7   | 1.7   | 1.7   | 1.3  | 1.6  |  |
| Highest forecast   | 2.8             | 2.1   | 2.5   | 2.2   | 2.5   | 2.7   | 2.7   | 2.5   | 2.0  | 2.3  |  |
| Lowest forecast  | 0.2             | -1.2  | 0.2   | 0.4   | 0.5   | 0.3   | 8.0   | 0.4   | 1.0  | 1.2  |  |
| No. of forecasts   | 13              | 14    | 14    | 14    | 14    | 10    | 10    | 9     | 23   | 23   |  |
|  | Source: Reuters |       |       |       |       |       |       |       |      |      |  |

immediately in Q1.18 via the petrol price, it will likely have less impact on CPI inflation longer-term as many retailers will likely use the domestic currency's strength to claw back the impact of their absorption of price pressures following previous marked currency depreciation. Additionally, the rand's recent strength has yet to be maintained and the domestic currency could weaken just as quickly as it has strengthened over the turn of the year, rendering any interest rate cut made this month having to be reversed at the next meeting. Should the rand strengthen notably further this year, and the new levels be maintained, the SARB may consider an interest rate cut on consequent expected lower inflation. Without further changes in key leadership positions in SA that are seen as significantly positive by the financial markets, we expect that the rand will remain largely around current levels, with interest rates flat as a consequence. While a neutral to risk-on period is anticipated for most of this year, should marked risk-off ensue, the rand could experience substantial weakness, as could requirements for government to honour key SOEs guarantees should one of these utilities run into severe financial difficulties with its debt obligations. The Budget, and hence the credit rating agencies reviews will also be key for the domestic currency, particularly Moody's on whether to allow SA to maintain its investment grade credit ratings or not (see "Risk update: will the market optimism on the outcome of the ANC elections be sustained, and meaningfully feed through into the economy?", 12th January 2018, see website address below). Moody's will make a decision in February, after the Budget on 21st.

The rand has seen substantial support from risk-on as foreign investors favoured local currency EM debt given the comparative lower yields on developed economies debt, particularly in the Euro area. The synchronized broad based global economic growth upswing is expected to continue this year, with interest rates in many countries accommodative. Global growth is expected to be led by the Euro Area, United States, India, Japan and Canada. Expectations of stronger global growth fuel risk-on, as growth in low income economies and EMs is also then expected to rise, improving both equity performance and fiscal health of EMs and low income economies. Confidence levels are elevated, and so investor sentiment

| Figure 12: SA Monetary Policy C | Committee (MPC) meeting dates for   | 2018                              |
|---------------------------------|-------------------------------------|-----------------------------------|
| Month                           | Date                                | Forecast                          |
| January 2018                    | 17 <sup>th</sup> - 18 <sup>th</sup> | 6.75                              |
| March 2018                      | $26^{th} - 28^{th}$                 | 6.75                              |
| May 2018                        | $22^{nd} - 24^{th}$                 | 6.75                              |
| July 2018                       | 17 <sup>th</sup> - 19 <sup>th</sup> | 6.75                              |
| September 2018                  | $18^{th} - 20^{th}$                 | 6.75                              |
| November 2018                   | $20^{th} - 22^{nd}$                 | 6.75                              |
|                                 | S                                   | Source: SA Reserve Bank, Investec |

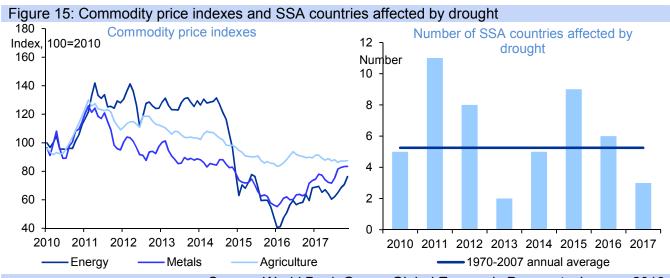


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Figure 13: Energy price outlook and Industrial production % y/y Industrial production Index. Energy price outlook 100 = 201020 150 16 100 12 8 50 4 0 2015 2000 2010 2015Q1 2015Q3 2016Q1 2016Q3 2017Q1 2017Q3 --- 2014 forecast 2017 forecast - Commodity importers Commodity exporters

Source: World Bank Group, Global Economic Prospects January 2018

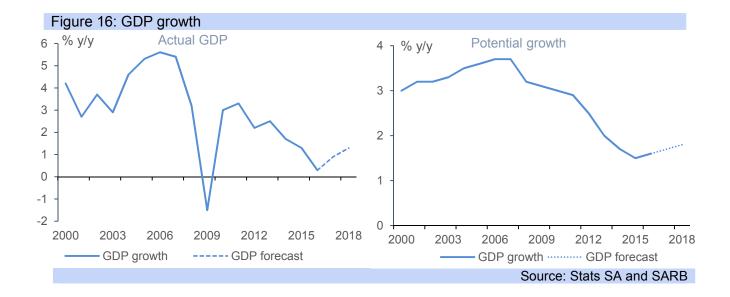
Figure 14: Reuters Jan 2018 Econometer poll: SARB CPI, unadjusted % ch y/y, average for period Forecast period Q1.18 Q2.18 Q3.18 Q4.18 Q1.19 Q2.19 Q3.19 2018 2019 2020 Median 4.5 5.2 5.0 5.2 5.3 5.2 5.1 5.4 5.5 4.9 **Highest forecast** 4.8 5.3 6.1 6.4 6.1 5.5 5.6 5.6 5.6 5.8 Lowest forecast 3.3 4.3 3.7 4.1 3.5 3.6 3.6 3.6 3.2 3.3 No. of forecasts 13 14 13 14 13 14 12 22 22 12 Source: Econometer



Source: World Bank Group, Global Economic Prospects January 2018



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with volatility levels subdued and SA JSE gaining on the back of this run in global markets. Commodity prices are seeing modest growth, and this is expected this year and next limiting the lift in global inflation, with international commodity prices not expected to move into a super-cycle in this period. With the feed through from international prices into SA's inflation, SA's CPI inflation rate is not expected to meaningfully breach the inflation target this year or next in the expected case. Long-term SA's inflation rate is likely to average 5.5% as obdurately high underlying inflation pressures stem from state administered price increases, with particular pressure coming from water tariffs. While the electricity tariff increase in 2017 was 5% y/y the utility has heavy planned funding requirements which, in the absence of restructuring and cost cutting at Eskom, will see upward pressure for the consumer from this source.

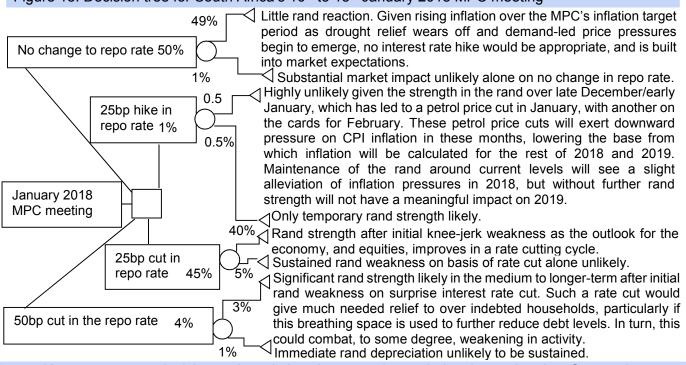
While SA's CPI inflation continues to fall currently, and we expect it to trough at 4.3% y/y in March this year, on moderating food prices from alleviation of the drought in many areas, Agbiz warns that previously expected "La Nina weather conditions during the 2017-18 summer"...which "essentially meant that the country was expected to receive above-normal rainfall, which would have been good for agricultural activity" ...are not materialising across the board. Excess rain and hail has damaged crops in some areas, while other areas have received very little precipitation, with the latter delaying summer crop planting in areas which Agbiz says account for 68% of the maize crop and 86% of the sunflower crop. Agbiz adds, "(t)he optimal maize planting window has already been closed, so even if sudden, widespread showers occurred, there would be minimal improvement in planting activity in these provinces." "The outlook on

| Figure 17: Forecasts               |       |       |       |       |       |                  |       |  |  |
|------------------------------------|-------|-------|-------|-------|-------|------------------|-------|--|--|
| Period end rate %                  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022             | 2023  |  |  |
| Repo Rate (year-end: %)            | 6.75  | 6.75  | 7.00  | 7.00  | 7.00  | 7.00             | 7.00  |  |  |
| Prime Overdraft Rate (year-end: %) | 10.25 | 10.25 | 10.50 | 10.50 | 10.50 | 10.50            | 10.50 |  |  |
| SA rand bond                       | 9.02  | 9.20  | 8.78  | 9.23  | 8.65  | 8.56             | 8.56  |  |  |
|                                    |       |       |       |       |       | Source: Investec |       |  |  |



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Figure 18: Decision tree for South Africa's 16th to 18th January 2018 MPC meeting



Key: squares are decision nodes, circles chance nodes and triangles end nodes. Source: Investec

food inflation will not change significantly in the near to medium term due to the buffer of large stocks from the previous season." However, this will not last and rain is desperately needed in many provinces, not just the Western Cape with crops in many areas already wilting. Without the hoped for La Nina to replenish soil moisture content upwards pressure on food inflation will return.

The SARB has communicated that while inflation is lower currently, it could well be temporary and a reduction in long-run inflation expectations would provide a better support for lower interest rates. Globally, a faster normalisation of interest rates than currently expected would erode risk-on sentiment, likely to the point of risk-off, which would likely result in marked rand weakness. The domestic currency is likely to remain volatile, with a weakening bias above PPP over the long-term. We expect the SARB may lift its GDP forecast fractionally from 1.2% for 2018 and 1.5% for 2019. Investec forecasts 1.3% y/y for 2018 and 1.7% y/y 2019. South Africa's actual economic growth is consequently expected to run at, or above the potential economic growth rate of just above 1.0% estimated by the SARB this year and next, which indicates the potential for some small, but growing demand led price pressures towards the end of the period. Wage growth is expected to remain elevated above the 6.0% upper limit of the inflation target range, and as such is expected to continue to place upward pressure on inflation expectations, while capacity utilisation pressures are expected to emerge in SA on a lift in the economic growth trajectory, given the deindustrialisation, and low rate of fixed investment growth which has been marked since 2009. With many factors pointing to some upwards pressure on SA's inflation, particularly towards next year, the scope for significant interest rate cuts appears limited, and the SARB could likely lift its H2.19 CPI inflation forecast (see figure 1).



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## Figure 19: FOMC 2018 Meeting Schedule

January 30<sup>th</sup> – 31<sup>st</sup>
March 20<sup>th</sup> – 21<sup>st</sup>
May 1<sup>st</sup> - 2<sup>nd</sup>
June 12<sup>th</sup> -13<sup>th</sup>

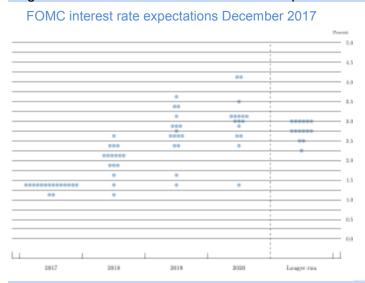
July/Aug 31<sup>st</sup> – 1<sup>st</sup> September 25<sup>th</sup> 26<sup>th</sup> November 7<sup>th</sup> – 8<sup>th</sup> December 18<sup>th</sup> – 19<sup>th</sup>

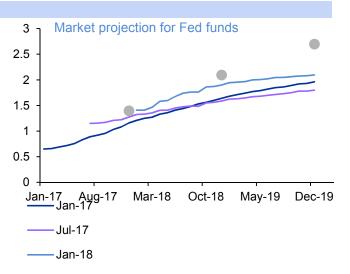
Source: Federal Reserve Bank

Figure 20: Forecast of international interest rates (%, end quarter)

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|----------------------------------|--|------------------------------|----------------------------------|------------------------------|
|                                  | US   | Euro zone                    | Euro zone                        | UK                           |
|                                  | Fed funds  | Refi rate                    | deposit rate                     | Bank Rate                    |
| Current                          | 1.25-1.50  | 0.00                         | -0.40                            | 0.50                         |
| Q1.18<br>Q2.18<br>Q3.18<br>Q4.18 | 1.50-1.75<br>1.50-1.75<br>1.75-2.00<br>1.75-2.00 | 0.00<br>0.00<br>0.00<br>0.00 | -0.40<br>-0.40<br>-0.40<br>-0.40 | 0.25<br>0.25<br>0.25<br>0.50 |
| Q1.19<br>Q2.19<br>Q3.19<br>Q4.19 | 1.75-2.00<br>2.00-2.25<br>2.00-2.25<br>2.00-2.25 | 0.00<br>0.00<br>0.00<br>0.00 | -0.40<br>-0.40<br>-0.40<br>-0.40 | 0.50<br>0.75<br>0.75<br>0.75 |
| End year<br>2020                 | 2.50   | 1.00                         | 0.75<br>Source: F                | 1.25<br>Reuters, Investec    |







 Dots Median of Fed dot plot chart (FOMC interest rate expactations)

Source: FOMC, Bloomberg Note: in left graph each circle/dot is individual's judgement of appropriate fed funds rate per period

MPC preview: in this interest rate outlook we continue to expect no change in the repo rate this year, with CPI inflation above midpoint in the target period

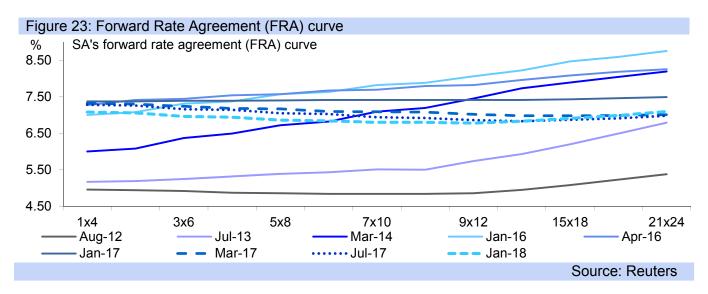


22<sup>nd</sup> May 2017

Figure 22: Interest rate forecast: end rates

| Date     | Prime<br>forecast | Prime less<br>Inflation | Repo | Repo less<br>Inflation |
|----------|-------------------|-------------------------|------|------------------------|
| Jan 2018 | 10.25             | 5.6                     | 6.75 | 2.1                    |
| Feb 2018 | 10.25             | 5.8                     | 6.75 | 2.3                    |
| Mar 2018 | 10.25             | 5.9                     | 6.75 | 2.4                    |
| Apr 2018 | 10.25             | 5.7                     | 6.75 | 2.2                    |
| May 2018 | 10.25             | 5.6                     | 6.75 | 2.1                    |
| Jun 2018 | 10.25             | 5.5                     | 6.75 | 2.0                    |
| Jul 2018 | 10.25             | 5.3                     | 6.75 | 1.8                    |
| Aug 2018 | 10.25             | 5.2                     | 6.75 | 1.7                    |
| Sep 2018 | 10.25             | 5.4                     | 6.75 | 1.9                    |
| Oct 2018 | 10.25             | 5.3                     | 6.75 | 1.8                    |
| Nov 2018 | 10.25             | 5.2                     | 6.75 | 1.7                    |
| Dec 2018 | 10.25             | 5.2                     | 6.75 | 1.7                    |
| Jan 2019 | 10.25             | 5.4                     | 6.75 | 1.9                    |
| Feb 2019 | 10.25             | 5.3                     | 6.75 | 1.8                    |
| Mar 2019 | 10.25             | 5.0                     | 6.75 | 1.5                    |
| Apr 2019 | 10.25             | 5.1                     | 6.75 | 1.6                    |
| May 2019 | 10.25             | 5.2                     | 6.75 | 1.7                    |
| Jun 2019 | 10.25             | 5.3                     | 6.75 | 1.8                    |
| Jul 2019 | 10.25             | 5.1                     | 6.75 | 1.6                    |
| Aug 2019 | 10.25             | 4.8                     | 6.75 | 1.3                    |
| Sep 2019 | 10.25             | 4.6                     | 6.75 | 1.1                    |
| Oct 2019 | 10.25             | 4.5                     | 6.75 | 1.0                    |
| Nov 2019 | 10.50             | 4.5                     | 7.00 | 1.0                    |
| Dec 2019 | 10.50             | 4.5                     | 7.00 | 1.0                    |

Source: IRESS, Investec

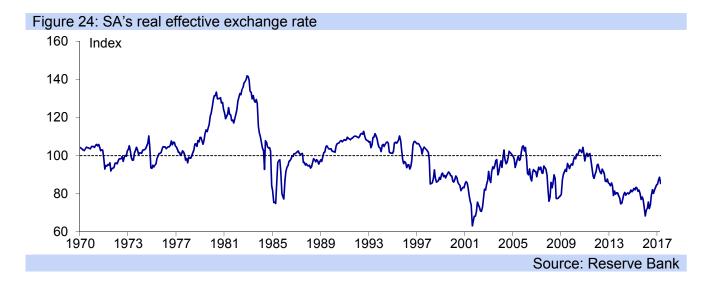


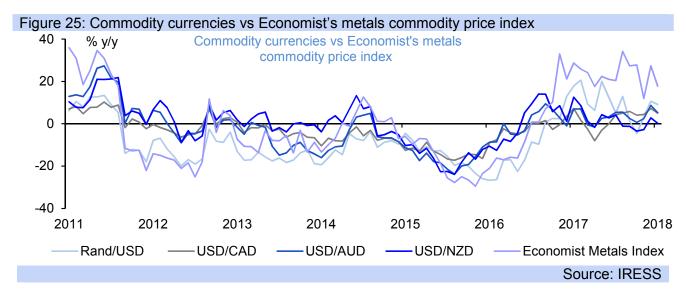
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MPC preview: in this interest rate outlook we continue to expect no change in the repo rate this year, with CPI inflation above midpoint in the target period



22<sup>nd</sup> May 2017





| Figure 26: Inflation        | 2017             | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
|-----------------------------|------------------|------|------|------|------|------|------|
| Consumer Inflation (Av: %)  | 5.3              | 4.8  | 5.3  | 5.5  | 5.4  | 5.5  | 5.4  |
| (year-end: %)               | 4.5              | 5.0  | 6.0  | 5.0  | 5.7  | 5.2  | 5.6  |
| Producer Inflation (Av: %)  | 4.9              | 4.3  | 4.4  | 5.1  | 5.4  | 5.5  | 5.5  |
| (year-end: %)               | 5.2              | 2.9  | 5.4  | 4.9  | 5.4  | 5.5  | 5.5  |
| Salary & wage increases (%) | 6.7              | 6.5  | 6.6  | 7.0  | 6.9  | 7.2  | 7.3  |
|                             | Source: Investec |      |      |      |      |      |      |

MPC preview: in this interest rate outlook we continue to expect no change in the repo rate this year, with CPI inflation above midpoint in the target period



22<sup>nd</sup> May 2017

Figure 27: CPI forecast averages

| Date     | Index        | Annual | Monthly | Quarterly  | Calendar<br>year |            |             |     |
|----------|--------------|--------|---------|------------|------------------|------------|-------------|-----|
|          | Base<br>2010 | y/y    | m/m     | y/y        | y/y              |            | y/y         |     |
| Jan 2017 | 100.6        | 6.6    | 0.6     |            |                  |            |             |     |
| Feb 2017 | 101.7        | 6.3    | 1.1     |            |                  |            |             |     |
| Mar 2017 | 102.3        | 6.1    | 0.6     | 6.3        |                  |            | Mar 2016/17 | 6.2 |
| Apr 2017 | 102.4        | 5.3    | 0.1     |            |                  |            |             |     |
| May 2017 | 102.7        | 5.4    | 0.3     |            |                  |            |             |     |
| Jun 2017 | 102.9        | 5.1    | 0.2     | 5.3        |                  |            |             |     |
| Jul 2017 | 103.2        | 4.6    | 0.3     |            |                  |            |             |     |
| Aug 2017 | 103.3        | 4.8    | 0.1     |            |                  |            |             |     |
| Sep 2017 | 103.8        | 5.1    | 0.5     | 4.8        |                  |            |             |     |
| Oct 2017 | 104.1        | 4.8    | 0.3     |            |                  |            |             |     |
| Nov 2017 | 104.2        | 4.6    | 0.1     |            |                  |            |             |     |
| Dec 2017 | 104.5        | 4.5    | 0.3     | 4.7        | 2017             | 5.3        |             |     |
| Jan 2018 | 105.2        | 4.6    | 0.7     |            |                  |            |             |     |
| Feb 2018 | 106.2        | 4.4    | 0.9     |            |                  |            |             |     |
| Mar 2018 | 106.7        | 4.3    | 0.5     | 4.5        |                  |            | Mar 2017/18 | 4.7 |
| Apr 2018 | 107.0        | 4.5    | 0.3     |            |                  |            |             |     |
| May 2018 | 107.5        | 4.6    | 0.4     |            |                  |            |             |     |
| Jun 2018 | 107.8        | 4.8    | 0.3     | 4.6        |                  |            |             |     |
| Jul 2018 | 108.3        | 5.0    | 0.5     |            |                  |            |             |     |
| Aug 2018 | 108.5        | 5.1    | 0.2     |            |                  |            |             |     |
| Sep 2018 | 108.9        | 4.9    | 0.3     | 5.0        |                  |            |             |     |
| Oct 2018 | 109.2        | 4.9    | 0.3     |            |                  |            |             |     |
| Nov 2018 | 109.4        | 5.0    | 0.2     |            |                  |            |             |     |
| Dec 2018 | 109.7        | 5.0    | 0.3     | 5.0        | 2018             | 4.8        |             |     |
| Jan 2019 | 110.3        | 4.8    | 0.5     |            |                  |            |             |     |
| Feb 2019 | 111.4        | 4.9    | 1.0     |            |                  |            |             |     |
| Mar 2019 | 112.3        | 5.2    | 0.8     | 5.0        |                  |            | Mar 2018/19 | 4.9 |
| Apr 2019 | 112.5        | 5.1    | 0.2     |            |                  |            |             |     |
| May 2019 | 112.9        | 5.0    | 0.3     |            |                  |            |             |     |
| Jun 2019 | 113.1        | 4.9    | 0.2     | 5.0        |                  |            |             |     |
| Jul 2019 | 113.9        | 5.1    | 0.7     |            |                  |            |             |     |
| Aug 2019 | 114.4        | 5.4    | 0.5     |            |                  |            |             |     |
| Sep 2019 | 115.1        | 5.7    | 0.6     | 5.4        |                  |            |             |     |
| Oct 2019 | 115.5        | 5.7    | 0.4     |            |                  |            |             |     |
| Nov 2019 | 115.9        | 6.0    | 0.4     | <b>5</b> 0 | 0040             | <b>-</b> ^ |             |     |
| Dec 2019 | 116.3        | 6.0    | 0.3     | 5.9        | 2019             | 5.3        |             |     |
|          |              |        |         |            |                  |            |             |     |

Source: Stats SA, Investec



## MPC preview: in this interest rate outlook we continue to expect no change in the repo rate this year, with CPI inflation above midpoint in the target period



22<sup>nd</sup> May 2017

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