



Investec Bank plc Country-by-Country Reporting 31 March 2019



INVESTEC BANK PLC YEAR ENDED 31 MARCH 2019

HM Treasury has transposed the requirements set out under CRD IV and issued the Capital Requirements Country-by-Country Reporting Regulations 2013, effective 1 January 2014. The legislation requires Investec Bank plc ("the bank") to publish certain additional information, on a consolidated basis, for the year ended 31 March 2019.

The table below provides the required information in the order of descending Turnover. Columns in the table are defined as follows:

| Country | In most cases, we have determined the country by reference to the country of tax residence. Where an entity is not subject to tax (e.g. a partnership) we have considered the location of management or the jurisidication in which the revenues are generated. In these cases it is possible that tax is paid in a different country to the one in which profits are reported. | |
|---------------------------------|--|--|
| Nature of activities | We have classified our activities as Wealth & Investment, Corporate and Institutional Banking, Private Banking and Principal Investments. For a description of these activities please refer to the bank's annual financial statements which are available on the Investec group website. | |
| Turnover | Turnover is defined as Operating profit before impairment losses on loans and advances. Because the consolidated results are split by country there is an element of double counting when interjurisdictional transactions (for example, the payment of dividends) occur. The entries to eliminate this double counting are included at the bottom of the table to enable the disclosed figures to agree to the published consolidated accounts of the bank. | |
| Profit / (loss) before taxation | These are accounting profits. As with Turnover some double counting may arise and again the been eliminated at the bottom of the table. The majority of the total relates to the elimination of inter-jurisdictional dividends which are reflected as profits in the United Kingdom and impairm reversals of investments held in group companies. | |
| Tax paid | This column reflects corporation tax actually paid in the year, Note that it is rare that tax paid in ar given year relates directly to the profits earned in the same period. | |
| Public subsidies received | The group received no public subsidies in the year. | |
| Number of employees | The number of employees reported is the average number of full time employees who were permanently employed by the bank, or one of its subsidiaries, during the year. Contractors are excluded. | |

A list of the principal subsidiaries of the bank, including their main activity and country of incorporation, is shown in a note to the 2019 consolidated annual financial statements which are available on the Investec group website. For a full list of subsidiaries please refer to the bank's Annual Return which is available from Companies House.



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INDEPENDENT AUDITOR'S REPORT TO THE DIRECTORS OF INVESTEC BANK PLC

Opinion

We have audited the country-by-country reporting schedule including notes 1 to 3 to the schedule (together 'the Schedule') of Investec Bank Plc ('the company') for the year ended 31 March 2019.

In our opinion, the accompanying country-by-country information, labelled as audited in the Schedule, of the company as at 31 March 2019 is prepared, in all material respects, in accordance with the requirements of The Capital Requirements (Country-by-Country Reporting) Regulations 2013 ('the Regulations').

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Schedule* section of our report below. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the Schedule in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter - Basis of Accounting and Restriction on Use

We draw attention to Note 1 to the Schedule, which describes the basis of accounting. The Schedule is prepared to assist the company in meeting the requirements of the Regulations. As a result the Schedule may not be suitable for another purpose. This report is made solely to the company's directors, as a body, in accordance with our engagement letter dated 21 June 2018. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's directors as a body, for our audit work, for this report, or for the opinions we have formed. Our opinion is not modified in respect of this matter.

Other information

The other information comprises the information included in the report, other than the Schedule and our auditor's report thereon. The directors are responsible for the other information.

Our opinion on the Schedule does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the Schedule, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the Schedule or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the Schedule or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report in this regard.



Responsibilities of Management and Those Charged with Governance for the Schedule

Management is responsible for the preparation of the Schedule in accordance with the Regulations, for the appropriateness of the basis of preparation and the interpretation of the Regulations as they affect the preparation of the Schedule, and for such internal control as management determines is necessary to enable the preparation of the Schedule that is free from material misstatement, whether due to fraud or error.

In preparing the Schedule, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the company's financial reporting process.

Auditor's Responsibilities for the Audit of the Schedule

Our objectives are to obtain reasonable assurance about whether the Schedule is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Schedule.

A further description of our responsibilities for the audit of the Schedule is located on the Financial Reporting Council's website at https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

The engagement partner on the audit resulting in this independent auditor's report is Kenneth Eglinton.

Ernst & Young LLP

25 Churchill Place London E14 5EY 24 July 2019

Notes:

- The maintenance and integrity of the Investec Bank plc website is the responsibility of the directors; the work carried out by the auditors does not involve consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred to the Schedule since they were initially presented on the website.
- Legislation in the United Kingdom governing the preparation and dissemination of the Schedule may differ from legislation in other jurisdictions.

INVESTEC BANK PLC COUNTRY-BY-COUNTRY REPORTING SCHEDULE

YEAR ENDED 31 MARCH 2019

<u>Audited</u>

| Country | Nature of activities | Turnover ^{1,2} | Profit / (loss) before taxation ¹ | Tax paid ³ | Public subsidies received | Number of employees |
|--------------------------|--|-------------------------|---|-----------------------|---------------------------|---------------------|
| | | £'000 | £'000 | £'000 | £'000 | employees |
| United Kingdom | Wealth & Investment, Corporate and Institutional Banking, Private Banking, Principal Investments | 913,988 | 121,564 | (105,826) | - | 3,442 |
| Ireland | Wealth & Investment, Corporate and Institutional Banking, Private Banking, Principal Investments | 64,063 | 8,166 | | - | 243 |
| Australia | Wealth & Investment, Corporate and Institutional Banking, Private Banking, Principal Investments | 48,739 | 11,900 | (183) | | 111 |
| Guernsey | Wealth & Investment, Corporate and Institutional Banking, Private Banking | 42,440 | 23,779 | (542) | - | 78 |
| Jersey | Private Banking | 12,523 | 9,474 | | | 16 |
| Switzerland | Wealth & Investment, Private Banking, Principal Investments | 8,015 | (2,220) | (218) | - | 38 |
| India | Corporate and Institutional Banking | 7,775 | 1,610 | (208) | - | 64 |
| Hong Hong | Corporate and Institutional Banking, Principal Investments | 7,352 | (113) | | - | 14 |
| United States of America | Corporate and Institutional Banking | 4,258 | 1,130 | | - | 30 |
| Singapore | Corporate and Institutional Banking | 503 | 47 | | | - |
| Canada | Corporate and Institutional Banking | (28) | (42) | | | - |
| France | Private Banking | (815) | (915) | | | - |
| Cayman Islands | Principal investments | (3,687) | (3,733) | - | - | - |
| Sub totals | | 1,105,125 | 170,647 | (106,977) | 0 | 4,036 |
| | Intergroup eliminations and other entries arising on consolidation | (55,825) | 6,545 | | | |
| Totals | | 1,049,300 | 177,192 | (106,977) | 0 | 4,036 |

Notes:

¹ Prepared in accordance with International Financial Reporting Standards, as adopted by the European Union, and the group's accounting policies as set out in the Investec Bank plc Annual Report and Accounts on pages 160 to 169 which are available on the Investec website.

² Turnover and profit before taxation include inter-jurisdiction dividends received.