

## Australian Prudential Regulation Authority (APRA) Prudential Standard 330 disclosure

The disclosure is on a consolidated basis being Investec Bank (Australia) Limited and the entities it controls.

The information provided below is as at 30 June 2013.

## Table 1: Capital disclosure

	\$m
Tier 1 Capital	
Paid-up ordinary share capital	291.7
Retained earnings, including current year earnings	303.0
Other reserves	(9.3)
Common equity tier 1 capital before regulatory adjustments	585.4
Common equity tier 1 capital: regulatory adjustments	
Goodwill	(94.1)
Other intangibles	(7.3)
Cash flow hedge reserve	10.4
Deferred tax assets arising from temporary differences	(10.1)
Investments in commercial (non-financial) entities that are deducted	(22.0)
Other	(51.1)
Total regulatory adjustments applied to common equity tier 1	(174.2)
Common equity tier 1 capital	411.2
Additional tier 1 capital	-
Tier 1 capital	411.2
Tier 2 capital: instruments and provisions	
Directly issued capital instruments subject to phase out from tier 2	110.4
Provisions	25.1
Tier 2 capital before regulatory adjustments	135.5
Tier 2 capital: regulatory adjustments	-
Tier 2 capital	135.5
Total capital	546.7



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**Table 2: Regulatory Capital instruments** 

	CHF 50m	AUD 50m	AUD 20m
	Investec Bank	Investec Bank	Investec Banl
	(Australia)	(Australia)	(Australia
ssuer	Limited	Limited	Limite
Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)	XS0543478043	XS0868416495	AU3FN001008
Governing law(s) of the instrument	Australia	Australia	Australi
Regulatory treatment:			
Fransitional Basel III rules	Tier 2	Tier 2	Tier
	non-complying	non-complying	non-complyin
	capital	capital	capita
Post-transitional Basel III rules	instrument	instrument	instrumen
Eligible at solo/group/group & solo	Group & Solo	Group & Solo	Group & Sol
	Subordinated	Subordinated	Subordinate
Instrument type (ordinary shares/preference shares/subordinated notes/other)	notes	notes	note
Amount recognised in Regulatory Capital (Currency in mil, as of most recent reporting date)	CHF45m	AUD45m	AUD18r
Par value of instrument	CHF50m	AUD50m	AUD20n
	Liability -	Liability -	Liability
Accounting classification	amortised cost		amortised cos
Original date of issuance	29/09/2010	20/12/2012	12/02/2010
Perpetual or dated	23/03/2010 Dated	Dated	12/02/201
Original maturity date	29/09/2020	20/12/2022	12/02/202
Issuer call subject to prior supervisory approval	Yes	Yes	12,02,202 Ye
Optional call date, contingent call dates and redemption amount	29/09/2015	20/12/2017	12/02/201
optional can date, contingent can dates and recemption amount			
	Each Interest Payment Date	Each Interest Payment Date	Each Interes
	from and	from and	Payment Dat from an
	including	including	includin
	29-Sep-15 until,	20-Dec-17 until,	
	and including,	and including,	and including
	the Maturity	the Maturity	the Maturit
Subsequent call dates, if applicable	Date.	Date.	Date
Coupons/dividends			
Fixed or floating dividend/coupon	Floating	Floating	Floating
	Outstands CUE	Manualiti	O
Counce rate and any related index	Quarterly CHF	BBSW + 550bps	Quarterly BBSV + 500bp
Coupon rate and any related index Existence of a dividend stopper	No	No	No.
Fully discretionary, partially discretionary or mandatory	Mandatory	Mandatory	Mandator
Existence of step up or other incentive to redeem	No	No	
Noncumulative or cumulative	Cumulative	Cumulative	Cumulative
			Cultividative
Note and address of continuous	Camalative		
Notice indicate of conductive	cumulative		
		Non convertible	Non convertible
Convertible or non-convertible			
Convertible or non-convertible  If convertible, conversion trigger (s)  If convertible, fully or partially	Non convertible	Non convertible	Non convertible N/:
Convertible or non-convertible If convertible, conversion trigger (s) If convertible, fully or partially	Non convertible N/a	Non convertible N/a	N/
Convertible or non-convertible f convertible, conversion trigger (s) f convertible, fully or partially f convertible, conversion rate	Non convertible N/a N/a	Non convertible N/a N/a	N/ N/ N/
Convertible or non-convertible  If convertible, conversion trigger (s)  If convertible, fully or partially  If convertible, conversion rate  If convertible, mandatory or optional conversion	Non convertible N/a N/a N/a	Non convertible N/a N/a N/a	N/ N/ N/ N/
Convertible or non-convertible  If convertible, conversion trigger (s)  If convertible, fully or partially  If convertible, conversion rate  If convertible, mandatory or optional conversion  If convertible, specify instrument type convertible into	Non convertible N/a N/a N/a N/a	Non convertible N/a N/a N/a N/a	N/ N/ N/ N/
Convertible or non-convertible  If convertible, conversion trigger (s)  If convertible, fully or partially  If convertible, conversion rate  If convertible, mandatory or optional conversion  If convertible, specify instrument type convertible into  If convertible, specify issuer of instrument it converts into	Non convertible N/a N/a N/a N/a N/a	Non convertible N/a N/a N/a N/a N/a	N/ N/ N/ N/ N/
Convertible or non-convertible If convertible, conversion trigger (s)	Non convertible N/a N/a N/a N/a N/a	Non convertible N/a N/a N/a N/a N/a N/a	N/ N/ N/ N/ N/ N/
Convertible or non-convertible  If convertible, conversion trigger (s)  If convertible, fully or partially  If convertible, conversion rate  If convertible, mandatory or optional conversion  If convertible, specify instrument type convertible into  If convertible, specify issuer of instrument it converts into  Write-down feature	Non convertible N/a N/a N/a N/a N/a No	Non convertible N/a N/a N/a N/a N/a N/a N/a N/a N/a No	N/ N/ N/ N/ N/ N/
Convertible or non-convertible  f convertible, conversion trigger (s)  f convertible, fully or partially  f convertible, conversion rate  f convertible, mandatory or optional conversion  f convertible, specify instrument type convertible into  f convertible, specify issuer of instrument it converts into  Write-down feature  f write-down, write-down trigger(s)  f write-down, full or partial	Non convertible N/a N/a N/a N/a N/a No N/a	Non convertible N/a N/a N/a N/a N/a N/a N/a N/a No	N/ N/
Convertible or non-convertible  if convertible, conversion trigger (s)  if convertible, fully or partially  if convertible, conversion rate  if convertible, mandatory or optional conversion  if convertible, specify instrument type convertible into  if convertible, specify issuer of instrument it converts into  Write-down feature  if write-down, write-down trigger(s)  if write-down, full or partial  if write-down, permanent or temporary	Non convertible N/a N/a N/a N/a No N/a N/a	Non convertible N/a N/a N/a N/a N/a N/a N/o No N/a	N/ N/ N/ N/ N/ N N/
Convertible or non-convertible  if convertible, conversion trigger (s)  if convertible, fully or partially  if convertible, conversion rate  if convertible, mandatory or optional conversion  if convertible, specify instrument type convertible into  if convertible, specify issuer of instrument it converts into  Write-down feature  if write-down, write-down trigger(s)  if write-down, full or partial  if write-down, permanent or temporary	Non convertible N/a	Non convertible N/a N/a N/a N/a N/a No N/a N/a N/a	N, N, N, N, N, N, N, N,
Convertible or non-convertible  f convertible, conversion trigger (s)  f convertible, fully or partially  f convertible, conversion rate  f convertible, mandatory or optional conversion  f convertible, specify instrument type convertible into  f convertible, specify issuer of instrument it converts into  Write-down feature  f write-down, write-down trigger(s)  f write-down, full or partial  f write-down, permanent or temporary	Non convertible N/a	Non convertible N/a N/a N/a N/a N/a No N/a N/a N/a N/a N/a N/a N/a	N, N, N, N, N, N, N, N,
Convertible or non-convertible  f convertible, conversion trigger (s)  f convertible, fully or partially  f convertible, conversion rate  f convertible, mandatory or optional conversion  f convertible, specify instrument type convertible into  f convertible, specify issuer of instrument it converts into  Write-down feature  f write-down, write-down trigger(s)  f write-down, full or partial  f write-down, permanent or temporary	Non convertible N/a	Non convertible N/a N/a N/a N/a N/a No N/a N/a N/a	N/ N/ N/ N/ N/ N/ N/ N/ N/
Convertible or non-convertible  f convertible, conversion trigger (s)  f convertible, fully or partially  f convertible, conversion rate  f convertible, mandatory or optional conversion  f convertible, specify instrument type convertible into  f convertible, specify issuer of instrument it converts into  Write-down feature  f write-down, write-down trigger(s)  f write-down, full or partial  f write-down, permanent or temporary	Non convertible N/a	Non convertible N/a N/a N/a N/a N/a N/a No N/a N/a N/a N/a Subordinate to	N/ N/ N/ N/ N/ N/ N/ N/ N/ N/
Convertible or non-convertible  If convertible, conversion trigger (s)  If convertible, fully or partially  If convertible, conversion rate  If convertible, mandatory or optional conversion  If convertible, specify instrument type convertible into  If convertible, specify issuer of instrument it converts into  Write-down feature  If write-down, write-down trigger(s)	Non convertible N/a N/a N/a N/a N/a N/a No N/a N/a N/a N/a Subordinate to payment of any amounts due	Non convertible N/a N/a N/a N/a N/a N/a No N/a N/a N/a Subordinate to	N/ Subordinate t payment of an
Convertible or non-convertible  f convertible, conversion trigger (s)  f convertible, fully or partially  f convertible, conversion rate  f convertible, mandatory or optional conversion  f convertible, specify instrument type convertible into  f convertible, specify issuer of instrument it converts into  Write-down feature  f write-down, write-down trigger(s)  f write-down, full or partial  f write-down, permanent or temporary  f temporary write-down, description of write-up mechanism	Non convertible N/a N/a N/a N/a N/a N/a No N/a N/a N/a N/a Subordinate to payment of any amounts due	Non convertible  N/a N/a N/a N/a N/a No N/a N/a N/a N/a A A A A A A A A A A A A A A A A A A A	N/N/N/N/N/N/N/N/N/N/N/N/N/N/N/N/N/N/N/
Convertible or non-convertible  If convertible, conversion trigger (s)  If convertible, fully or partially  If convertible, conversion rate  If convertible, mandatory or optional conversion  If convertible, specify instrument type convertible into  If convertible, specify issuer of instrument it converts into  Write-down feature  If write-down, write-down trigger(s)  If write-down, full or partial  If write-down, permanent or temporary	Non convertible N/a	Non convertible  N/a N/a N/a N/a N/a No N/a N/a N/a N/a A A A A A A A A A A A A A A A A A A A	N, N, N, N, N, N, N, N, N, N, Subordinate 1 payment of ar amounts du



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## Table 3: Capital adequacy

	Risk weighted
	assets \$m
Short-term claims on institutions and corporates	26.4
Institutions	86.9
Secured on real estate property	116.2
Corporates	1,285.5
Retail	1,145.8
Securitised exposures	4.0
Counterparty risk on trading positions	66.0
Credit value adjustment	64.2
All other	238.8
	3,033.9
Market risk	56.9
Operational risk	392.5
Total risk weighted assets and capital requirement	3,483.3

Capital ratios	
Total capital adequacy ratio	15.7%
Tier 1 ratio	11.8%
Common equity tier 1 ratio	11.8%
Capital adequacy ratio - pre operational risk	17.7%
Tier 1 ratio - pre operational risk	13.3%
Common equity tier 1 ratio - pre operational risk	13.3%
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**Table 4: Credit Risk** 

		* Average
	Gross	gross
\$m	exposure	exposure
Credit and counterparty risk exposure by type **		
Cash and balances at central banks	152.3	56.2
Loans and advances to banks	86.3	181.2
Sovereign debt securities	364.9	342.4
Bank debt securities	333.5	317.9
Other debt securities	35.4	29.7
Trading exposures (positive fair value excluding potential future exposures)	144.3	147.5
Loans and advances to customers	2,443.4	2,413.4
All other	274.1	241.4
Total on-balance sheet exposures	3,834.2	3,729.7
Guarantees entered into in the normal course of business	56.2	57.7
Commitments to provide credit	287.3	257.4
Total off-balance sheet exposures	343.5	315.1
Total credit and counterparty exposures pre collateral and other credit enhancements	4,177.7	4,044.8
General reserve for credit losses	25.1	

\$m	TOTAL	Claims secured by residential mortgage	Other retail	Corporate	Bank	Govern- ment	And all other
Impaired facilities	83.0	0.1	5.7	77.2	-	_	_
Past due facilities > 90 days	16.7	0.1	2.7	13.9	-	-	-
Total	99.7	0.2	8.4	91.1	-	-	-
Specific provision	23.3	0.1	2.4	20.8	-	-	-
Charges for specific provisions for the quarter	0.7	-	0.3	0.4	-	-	-
Net write-offs / (recoveries) during the quarter	(0.2)	_	0.4	(0.6)	_	-	-

**Table 5: Securitisation exposures** 

Securitisation activity for the period 1 April 2013 to 30 June 2013: Exposure type	Gross exposure \$m
Retail	289.0
Off-balance sheet securitisation exposures as at 30 June 2013: Retail	886.9

<sup>\*</sup>Where the average is based on month-end balances for the period 1 April 2013 to 30 June 2013
\*\*Excluding securitisation & equity exposures