



### Australian Prudential Regulation Authority (APRA) Prudential Standard 330 disclosure

The disclosure is on a consolidated basis being Investec Bank (Australia) Limited and the entities it controls.

The information provided below is as at 30 June 2014.

**Table 1: Capital disclosure**

	<b>A\$'mn</b>
<b><u>Tier 1 capital</u></b>	
Paid-up ordinary share capital	311.7
Retained earnings, including current year earnings	241.5
Other reserves	(1.8)
<b>Common equity tier 1 capital before regulatory adjustments</b>	<b>551.4</b>
<b><u>Common equity tier 1 capital: regulatory adjustments</u></b>	
Goodwill	(73.5)
Other intangibles	(6.6)
Cash flow hedge reserve	1.8
Deferred tax assets arising from temporary differences	(15.7)
Investments in commercial (non-financial) entities that are deducted	(18.7)
Other	(39.2)
<b>Total regulatory adjustments applied to common equity tier 1</b>	<b>(152.0)</b>
<b>Common equity tier 1 capital</b>	<b>399.4</b>
<b>Additional tier 1 capital</b>	<b>-</b>
<b>Tier 1 capital</b>	<b>399.4</b>
<b><u>Tier 2 capital: instruments and provisions</u></b>	
Directly issued capital instruments subject to phase out from tier 2	98.1
Provisions	15.3
<b>Tier 2 capital before regulatory adjustments</b>	<b>113.4</b>
<b>Tier 2 capital: regulatory adjustments</b>	<b>-</b>
<b>Tier 2 capital</b>	<b>113.4</b>
<b>Total capital</b>	<b>512.8</b>



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**Table 2: Regulatory Capital instruments**

	CHF 50mn	AUD 50mn	AUD 20mn
Issuer	Investec Bank (Australia) Limited	Investec Bank (Australia) Limited	Investec Bank (Australia) Limited
Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)	XS0543478043	XS0868416495	AU3FN0010088
Governing law(s) of the instrument	Australia	Australia	Australia
<b>Regulatory treatment:</b>			
Transitional Basel III rules	Tier 2	Tier 2	Tier 2
Post-transitional Basel III rules	non-complying capital instrument	non-complying capital instrument	non-complying capital instrument
Eligible at solo/group/group & solo	Group & Solo	Group & Solo	Group & Solo
Instrument type (ordinary shares/preference shares/subordinated notes/other)	Subordinated notes	Subordinated notes	Subordinated notes
Amount recognised in Regulatory Capital (Currency in mil, as of most recent reporting date)	CHF40m	AUD40m	AUD16m
Par value of instrument	CHF50m	AUD50m	AUD20m
Accounting classification	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost
Original date of issuance	29/09/2010	20/12/2012	12/02/2010
Perpetual or dated	Dated	Dated	Dated
Original maturity date	29/09/2020	20/12/2022	12/02/2020
Issuer call subject to prior supervisory approval	Yes	Yes	Yes
Optional call date, contingent call dates and redemption amount	29/09/2015	20/12/2017	12/02/2015
Subsequent call dates, if applicable	Each Interest Payment Date from and including 29-Sep-15 until, and including, the Maturity Date.	Each Interest Payment Date from and including 20-Dec-17 until, and including, the Maturity Date.	Each Interest Payment Date from and including 12-Feb-15 until, and including, the Maturity Date.
Coupons/dividends			
Fixed or floating dividend/coupon	Floating	Floating	Floating
Coupon rate and any related index	Quarterly CHF LIBOR + 365bps	Monthly BBSW + 550bps	Quarterly BBSW + 500bps
Existence of a dividend stopper	No	No	No
Fully discretionary, partially discretionary or mandatory	Mandatory	Mandatory	Mandatory
Existence of step up or other incentive to redeem	No	No	No
Noncumulative or cumulative	Cumulative	Cumulative	Cumulative
Convertible or non-convertible	Non convertible	Non convertible	Non convertible
If convertible, conversion trigger (s)	N/a	N/a	N/a
If convertible, fully or partially	N/a	N/a	N/a
If convertible, conversion rate	N/a	N/a	N/a
If convertible, mandatory or optional conversion	N/a	N/a	N/a
If convertible, specify instrument type convertible into	N/a	N/a	N/a
If convertible, specify issuer of instrument it converts into	N/a	N/a	N/a
Write-down feature	No	No	No
If write-down, write-down trigger(s)	N/a	N/a	N/a
If write-down, full or partial	N/a	N/a	N/a
If write-down, permanent or temporary	N/a	N/a	N/a
If temporary write-down, description of write-up mechanism	N/a	N/a	N/a
Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Subordinate to payment of any amounts due and payable to Senior Creditors.	Subordinate to payment of any amounts due and payable to Senior Creditors.	Subordinate to payment of any amounts due and payable to Senior Creditors.
Non-compliant transitioned features	No	No	No
If yes, specify non-compliant features	N/a	N/a	N/a



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**Table 3: Capital adequacy**

	<b>Risk weighted assets A\$'mn</b>
Short-term claims on institutions and corporates	70.0
Institutions	54.7
Secured on real estate property	66.8
Corporates	252.4
Retail	1,728.8
Securitised exposures	2.6
Counterparty risk on trading positions	51.1
Credit value adjustment	41.9
All other	128.1
	<b>2,396.5</b>
Market risk	<b>39.3</b>
Operational risk	<b>401.8</b>
Total risk weighted assets and capital requirement	<b>2,837.5</b>

<b>Capital ratios</b>	
Total capital adequacy ratio	<b>18.1%</b>
Tier 1 ratio	14.1%
Common equity tier 1 ratio	14.1%
Capital adequacy ratio - pre operational risk	<b>21.1%</b>
Tier 1 ratio - pre operational risk	16.4%
Common equity tier 1 ratio - pre operational risk	16.4%



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**Table 4: Credit Risk**

A\$'mn	Gross exposure	* Average gross exposure
<b>Credit and counterparty risk exposure by type **</b>		
Cash and balances at central banks	77.8	34.8
Loans and advances to banks	221.7	179.7
Sovereign debt securities	268.0	383.5
Bank debt securities	359.7	281.8
Other debt securities	13.2	13.6
Trading exposures (positive fair value excluding potential future exposures)	66.4	105.0
Loans and advances to customers	2,015.8	2,202.3
All other	125.3	198.7
<b>Total on-balance sheet exposures</b>	<b>3,147.9</b>	<b>3,399.4</b>
Guarantees entered into in the normal course of business	50.2	54.0
Commitments to provide credit	78.1	128.6
<b>Total off-balance sheet exposures</b>	<b>128.3</b>	<b>182.6</b>
<b>Total credit and counterparty exposures pre collateral and other credit enhancements</b>	<b>3,276.2</b>	<b>3,582.0</b>
<b>General reserve for credit losses</b>	<b>15.3</b>	

A\$'mn	TOTAL	Claims secured by residential mortgage	Other retail	Corporate	Bank	Government	And all other
Impaired facilities	41.8	0.1	5.9	35.7	-	-	-
Past due facilities > 90 days	6.4	-	2.8	3.6	-	-	-
<b>Total</b>	<b>48.2</b>	<b>0.1</b>	<b>8.8</b>	<b>39.3</b>	<b>-</b>	<b>-</b>	<b>-</b>
Specific provision	17.8	0.1	2.7	14.9	-	-	-
Charges for specific provisions for the quarter	0.7	-	(0.6)	1.3	-	-	-
Net write-offs / (recoveries) during the quarter	1.3	-	1.4	(0.1)	-	-	-

**Table 5: Securitisation exposures**

Securitisation activity for the period 1 April 2014 to 30 June 2014:	Gross exposure
Exposure type	A\$'mn
Retail	-
<b>Off-balance sheet securitisation exposures as at 30 June 2014:</b>	
Retail	702.6

\*Where the average is based on month-end balances for the period 1 April 2014 to 30 June 2014

\*\*Excluding securitisation & equity exposures