

## MAIN FEATURES DISCLOSURE TEMPLATE

## Investec Bank Limited 31 October 2015

		Non-redeemable,										
Disclosure template for main features of regulatory capital instruments		non-cumulative, non-							1 /			
	Ordinary share		11/08	11/00	0.015	11/010	11/017		0/0104	11/022	11/022	11/02
I ssuer	capital and premium Investec Bank	preference shares Investec Bank	INVO8 Investec Bank	IV09 Investec Bank	IV015 Investec Bank	IV016 Investec Bank	IV017 Investec Bank		IV019A	IV022 Investec Bank	IV023 Investec Bank	IV02
I ISSUEI	Limited	Limited	Limited	Limited	Limited	Limited	Limited		Limited	Limited	Limited	Limite
2 Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	Unlisted	ZAE000048393	ZAG000052713	ZAG000052721	ZAG000080755	ZAG000091208	ZAG000091232			ZAG000094434	ZAG000097064	
3 Governing law(s) of the instrument	South Africa	South Africa	South Africa	South Africa	South Africa	South Africa	South Africa			South Africa	South Africa	
Regulatory treatment												
4 Transitional Basel III rules	CET1	AT1	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2		Tier 2	Tier 2	Tier 2	
5 Post-transitional Basel III rules	CET1	AT1	Phased out	Phased out	Phased out	Phased out	Phased out			Phased out	Phased out	
6 Eligible at solo / group / group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and sol
7 Instrument type (types to be specified by each jurisdiction)	CET1	AT1	Subordinated unsecured debt	Subordinated unsecured debt	Subordinated unsecured debt	Subordinated unsecured debt	Subordinated debt	Subordinated debt	Subordinated debt	Subordinated debt	Subordinated debt	Subordinated deb
Amount recognised in regulatory capital (Currency in mil, as of most recent reporting date) <sup>1</sup>	13 397	1 534	200	200	1 350	325	2 172		335	997	860	
9 Par value of instrument	IS 397 IFRS: Equity	1 534 IFRS: Equity	IFRS: Accrual	IFRS: Accrual	I 350 IFRS: Accrual	IFRS: Accrual	I /16 IFRS: Accrual			997 IFRS: Accrual	IFRS: Accrual	IFRS: Accrua
10 Accounting classification 11 Original date of issuance	31 March 1969	17 July 2003	30 April 2008		20 September 2010	6 December 2011	6 December 2011		28 May 2012	2 April 2012	11 July 2012	27 July 201
12 Perpetual or dated	Perpetual	Perpertual	Perpetual	Perpetual	Dated	Dated	Dated			Dated	Dated	
13 Original maturity date	No maturity	No maturity	No maturity		20 September 2022	6 December 2021	31 January 2022		31 March 2028	2 April 2022	11 July 2022	
13 Original maturity date 14 Issuer call subject to prior supervisory approval	No maturity	No	Yes	Yes	20 September 2022 Yes	Yes	Yes			Z April 2022 Yes	Yes	27 July 202
15 Optional call date, contingent call dates and redemption amount	Not applicable		30 April 2018		20 September 2017	6 December 2016	31 January 2017			2 April 2017	11 July 2017	
Tax and/or regulatory event	Not applicable	Not applicable	Yes	Yes		Yes	Yes			Yes	Yes	
Redemption amount												
							Investment amount	Investment amount	Investment amount			
							plus interest plus	plus interest plus	plus interest plus			
			100% of principal	100% of principal	100% of principal	100% of principal	change in price of	change in price of	change in price of	100% of principal	100% of principal	100% of principa
	Not applicable	Not applicable	plus interest	plus interest	plus interest	plus interest	replicated bond	replicated bond	replicated bond	plus interest	plus interest	plus interest
16 Subsequent call date, if applicable			Every reset date	Every reset date	Every reset date	Every reset date	Every reset date			Every reset date	Every reset date	
	Not applicable	Not applicable	thereafter	thereafter	thereafter	thereafter	thereafter	thereafter	thereafter	thereafter	thereafter	thereafter
Coupons / dividends												
17 Fixed or floating dividend coupon	Floating	Floating	Fixed	Floating	Floating	Floating	Floating	Floating	Floating	Floating	Floating	Floating
18 Coupon rate and any related index		83.33% of Prime										
	Not applicable	Rate	13.735% No	Jibar + 3.75% No	Jibar + 2.65%	Jibar + 2.75% No	CPI linked	CPI-linked No	CPI-linked No	Jibar + 2.5% No	Jibar + 2.5%	Jibar + 2.7%
19 Existence of a dividend stopper 20 Fully discretionary, partially discretionary or mandatory	No	res	NO	INO	No	NO	NO	NO	NO	NO	No	NC
20 Fully discretionary, partially discretionary or mandatory	Fully discretionary	Fully discretionary	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory	Mandaton
21 Existence of step up or other incentive to redeem	Not applicable	Not applicable	Yes	Yes	Yes	No	Nanuatory			No	No	
22 Non-cumulative or cumulative	Non-cumulative		Cumulative	Cumulative	Cumulative	Cumulative	Cumulative			Cumulative	Cumulative	
23 Convertible or non-convertible								Convertible or write	Convertible or write-			Convertible or write
								off as per regulation,	off as per regulation,			off as per regulation
								at option of	at option of			at option o
	Not applicable	Not applicable	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible			Non-convertible	Non-convertible	regulator
24 if convertible, conversion trigger(s)	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable			Not applicable	Not applicable	
25 if convertible, fully or partially	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable			Not applicable	Not applicable	
26 if convertible, conversion rate	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable			Not applicable	Not applicable	
27 if convertible, mandatory or optional conversion	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable			Not applicable	Not applicable	
28 if convertible, specify instrument type convertible into	Not applicable	Not applicable Not applicable	Not applicable Not applicable	Not applicable	Not applicable	Not applicable	Not applicable Not applicable			Not applicable Not applicable	Not applicable	
29 if convertible, specify issuer of instrument it converts into	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Partial or full write-		Not applicable	Not applicable	Partial or full write
0 Write-down feature									off as per regulation,			off as per regulation
								at option of				at option o
	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	regulator	regulator	Not applicable		
31 If write-down_write-down trieser(s)	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable			Not applicable	Not applicable	
SI   f write-down, write-down trigger(s)								PONV as defined by	PONV as defined by			PONV as defined by
	Not applicable Not applicable	Not applicable Not applicable	Not applicable Not applicable	Not applicable Not applicable	Not applicable Not applicable	Not applicable Not applicable	Not applicable	PONV as defined by	PONV as defined by regulator	Not applicable Not applicable	Not applicable	PONV as defined by regulato
SI If write-down, write-down trigger(s) 22 If write-down, full or partial								PONV as defined by regulator Partial or full, as	PONV as defined by regulator			PONV as defined by regulato Partial or full, as
								PONV as defined by regulator Partial or full, as	PONV as defined by regulator Partial or full, as			PONV as defined by regulato Partial or full, as deemed required by
	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	PONV as defined by regulator Partial or full, as deemed required by	PONV as defined by regulator Partial or full, as deemed required by	Not applicable	Not applicable	PONV as defined by regulator Partial or full, as deemed required by regulator Permanent as per
32 If write-down, full or partial 33 If write-down, permanent or temporary	Not applicable Not applicable Not applicable	Not applicable Not applicable Not applicable	Not applicable Not applicable Not applicable	Not applicable Not applicable Not applicable	Not applicable Not applicable Not applicable	Not applicable Not applicable Not applicable	Not applicable Not applicable Not applicable	PONV as defined by regulator Partial or full, as deemed required by regulator Not applicable	PONV as defined by regulator Partial or full, as deemed required by regulator Not applicable	Not applicable Not applicable Not applicable	Not applicable Not applicable Not applicable	PONV as defined by regulato Partial or full, a: deemed required by regulato Permanent as pe G7/201
32 If write-down, full or partial 33 If write-down, permanent or temporary 34 If write-down, description of write-up mechanism	Not applicable Not applicable	Not applicable Not applicable	Not applicable Not applicable Not applicable Not applicable	Not applicable Not applicable Not applicable Not applicable	Not applicable Not applicable Not applicable Not applicable	Not applicable Not applicable Not applicable Not applicable	Not applicable Not applicable Not applicable Not applicable	PONV as defined by regulator Partial or full, as deemed required by regulator Not applicable Not applicable	PONV as defined by regulator Partial or full, as deemed required by regulator Not applicable Not applicable	Not applicable Not applicable Not applicable Not applicable	Not applicable Not applicable Not applicable Not applicable	PONV as defined b regulato Partial or full, a deemed required b regulato Permanent as pe G7/201 Not applicabl
32 If write-down, full or partial 33 If write-down, permanent or temporary	Not applicable Not applicable Not applicable Not applicable	Not applicable Not applicable Not applicable	Not applicable Not applicable Not applicable Not applicable Any amounts due	Not applicable Not applicable Not applicable Not applicable Any amounts due	PONV as defined by regulator Partial or full, as deemed required by regulator Not applicable Any amounts due	PONV as defined by regulator Partial or full, as deemed required by regulator Not applicable Any amounts due	Not applicable Not applicable Not applicable Not applicable Any amounts due	Not applicable Not applicable Not applicable Not applicable Any amounts due	PONV as defined by regulato Partial or full, a deemed required by regulato Permanent as pe G7/201: Not applicable Any amounts dui			
32 If write-down, full or partial 33 If write-down, permanent or temporary 34 If write-down, description of write-up mechanism	Not applicable Not applicable Not applicable Not applicable Additional Tier 1	Not applicable Not applicable Not applicable Not applicable	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to	PONV as defined by regulator Partial or full, as deemed required by regulator Not applicable Any amounts due and payable to	PONV as defined by regulator Partial or full, as deemed required by regulator Not applicable Any amounts due and payable to	Not applicable Not applicable Not applicable Any amounts due and payable to	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to	PONV as defined by regulato Partial or full, a deemed required by regulato Permanent as pe G7/201: Not applicable Any amounts duu and payable to
22 If write-down, full or partial 33 If write-down, permanent or temporary 34 If write-down, description of write-up mechanism 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Not applicable Not applicable Not applicable Not applicable Additional Tier 1 instruments	Not applicable Not applicable Not applicable Not applicable Tier 2 instruments	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to Senior Creditors	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to Senior Creditors	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to Senior Creditors	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to Senior Creditors	Not applicable Not applicable Not applicable Any amounts due and payable to Senior Creditors	PONV as defined by regulator Partial or full, as deemed required by regulator Not applicable Any amounts due and payable to Senior Creditors	PONV as defined by regulator Partial or full, as deemed required by regulator Not applicable Any amounts due and payable to Senior Creditors	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to Senior Creditors	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to Senior Creditors	PONV as defined b regulato Partial or full, a deemed required b regulato Permanent as pe G7/201 Not applicable Any amounts du and payable t Senior Creditor
22 If write-down, full or partial     32 If write-down, full or partial     33 If write-down, permanent or temporary     34 If write-down, description of write-up mechanism     55 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)     36 Non-compliant transitioned features	Not applicable Not applicable Not applicable Not applicable Additional Tier 1	Not applicable Not applicable Not applicable Not applicable Tier 2 instruments Yes	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to	PONV as defined by regulator Partial or full, as deemed required by regulator Not applicable Any amounts due and payable to Senior Creditors	PONV as defined by regulator Partial or full, as deemed required by regulator Not applicable Any amounts due and payable to Senior Creditors	Not applicable Not applicable Not applicable Any amounts due and payable to	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to	PONV as defined b regulato Partial or full, a deemed required b regulato Permanent as pe G7/201 Not applicable Any amounts du and payable t Senior Creditor
22 If write-down, full or partial 33 If write-down, permanent or temporary 34 If write-down, description of write-up mechanism 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Not applicable Not applicable Not applicable Not applicable Additional Tier 1 instruments	Not applicable Not applicable Not applicable Not applicable Tier 2 instruments	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to Senior Creditors	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to Senior Creditors	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to Senior Creditors	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to Senior Creditors	Not applicable Not applicable Not applicable Any amounts due and payable to Senior Creditors	PONV as defined by regulator Partial or full, as deemed required by regulator Not applicable Any amounts due and payable to Senior Creditors	PONV as defined by regulator Partial or full, as deemed required by regulator Not applicable Any amounts due and payable to Senior Creditors	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to Senior Creditors	Not applicable Not applicable Not applicable Not applicable Any amounts due and payable to Senior Creditors	PONV as defined b regulato Partial or full, a deemed required b regulato Permanent as pe G7/201 Not applicable Any amounts du and payable t Senior Creditor

Note 1: Amount recognised in regulatory capital pre phasing out of non-qualifying instruments whoch is not allocated per instrument



## MAIN FEATURES DISCLOSURE TEMPLATE

## Investec Bank Limited 31 October 2015

sclosure template for main features of regulatory capital instruments	IV025 Investec Bank	IV026 Investec Bank			IVO31 Investec Bank	
1 ISSUEI	Limited	Limited	Limited		Limited	
2 Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	ZAG000099680	ZAG000100041				
3 Governing law(s) of the instrument	South Africa	South Africa	South Africa	South Africa	South Africa	South Afric
Regulatory treatment						
4 Transitional Basel III rules	Tier 2	Tier 2				
5 Post-transitional Basel III rules	Phased out	Phased out				
6 Eligible at solo / group / group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and so
7 Instrument type (types to be specified by each jurisdiction)	Subordinated debt	Subordinated debt	Subordinated debt	Subordinated debt	Subordinated debt	Subordinated del
8 Amount recognised in regulatory capital (Currency in mil, as of most recent reporting date) 1	1 000	750				
9 Par value of instrument	1 000					
0 Accounting classification	IFRS: Accrual	IFRS: Accrual	IFRS: Accrual			
1 Original date of issuance	12 September 2012		18 October 2012			
2 Perpetual or dated	Dated	Dated	Dated			
I3 Original maturity date	12 September 2024		31 January 2025			
4 Issuer call subject to prior supervisory approval	Yes	Yes				
5 Optional call date, contingent call dates and redemption amount	12 September 2019					
Tax and/or regulatory event	Yes	Yes	Yes	Yes	Yes	i Y
Redemption amount			Investment amount	Investment amount		
			plus interest plus			
	100% of principal	100% of principal	change in price of		100% of principal	100% of princip
	plus interest	plus interest			and interest	
6 Subsequent call date, if applicable	Every reset date	Every reset date				
· · · · · · · · · · · · · · · · · · ·	thereafter	thereafter	thereafter		thereafter	
Coupons / dividends					-1 -1	-
7 Fixed or floating dividend coupon 8 Coupon rate and any related index	Floating	Floating	Floating	Floating	Floating	Floatir
to Coupon rate and any related index	Jibar + 2.5%	Jibar + 2.45%	CPI-linked	CPI-linked	Jibar + 2.95%	Jibar + 2.95
9 Existence of a dividend stopper	No	No	No			
0 Fully discretionary, partially discretionary or mandatory						
	Mandatory	Mandatory			Mandatory	
11 Existence of step up or other incentive to redeem	No					
2 Non-cumulative or cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative Convertible or write	Cumulatie Convertible or wri
3 Convertible or non-convertible				off as per regulation,		
			at option of			
	Non-convertible	Non-convertible			regulator	
4 if convertible, conversion trigger(s)	Not applicable	Not applicable				
5 if convertible, fully or partially	Not applicable	Not applicable				
6 if convertible, conversion rate	Not applicable	Not applicable				
7 if convertible, mandatory or optional conversion	Not applicable	Not applicable				
8 if convertible, specify instrument type convertible into	Not applicable	Not applicable				
9 if convertible, specify issuer of instrument it converts into	Not applicable	Not applicable	Not applicable Partial or full write-			
0 Write-down feature				Partial or full write- off as per regulation,		
			at option of	at option of	at option of	
	Not applicable	Not applicable	regulator	regulator	regulator	
1 If write-down, write-down trigger(s)	Not applicable	Not applicable	PONV as defined by			
	Not applicable	Not applicable			regulator	
2 If write-down, full or partial			Partial or full, as			
				deemed required by		
	Not applicable	Not applicable	regulator	regulator	regulator	regulat
3 If write-down, permanent or temporary			Permanent as per		Permanent as per	
	Not applicable	Not applicable	G7/2013		G7/2013	
4 If write-down, description of write-up mechanism	Not applicable	Not applicable				
5 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Any amounts due	Any amounts due				
	and payable to	and payable to			and payable to	
6 Non-compliant transitioned features	Senior Creditors Yes	Senior Creditors Yes	Senior Creditors		Senior Creditors No	
o inon-compilance anisolone a reactures	Yes	Yes	NO	No	No	- P
7 If you specify non-compliant features						
7 If yes, specify non-compliant features						

Note 1: Amount recognised in regulatory capital pre phasing out of non-qualifying instruments whoch is not allocated per instrument