

## MAIN FEATURES DISCLOSURE TEMPLATE

## Investec Bank Limite

30 April 2016

		Non-redeemable,										i I		
	Ordinary share	non-cumulative, non- participating												
Disclosure template for main features of regulatory capital instruments	capital and premium	preference shares	IV08	IV09	IV015	IV016	IV017	10019	IV019A	IV022	IV023	IV024	IV025	IV026
1 Issuer	capital and piciniani	preference shares	1400	1003	11013	14010	10027	14013	10134	IVOLE	10023	11024	10023	11020
	Investec Bank Limited							Investec Bank Limited		Investec Bank Limited			Investec Bank Limited	
2 Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	Unlisted		ZAG000052713				ZAG000091232	ZAG000094442		ZAG000094434		ZAG000097577	ZAG000099680	
3 Governing law(s) of the instrument	South Africa	South Africa	South Africa	South Africa	South Africa	South Africa	South Africa	South Africa	South Africa	South Africa	South Africa	South Africa	South Africa	South Africa
Regulatory treatment														
4 Transitional Basel III rules	CET1	AT1	Tier 2 Phased out	Tier 2 Phased out			Tier 2 Phased out	Tier 2		Tier 2 Phased out	Tier 2 Phased out	Tier 2	Tier 2 Phased out	
5 Post-transitional Basel III rules	Group and solo	Group and solo	Group and solo				Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	
6 Eligible at solo / group / group and solo	Group and solo	Group and solo	Subordinated				Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo
7 Instrument type (types to be specified by each jurisdiction)	CET1	AT1	unsecured debt	unsecured debt			Subordinated debt	Subordinated debt	Subordinated debt	Subordinated debt	Subordinated debt	Subordinated debt	Subordinated debt	Subordinated debt
8 Amount recognised in regulatory capital (Currency in mil, as of most recent reporting date) 1	13 397	#VALUE!	200				2 212	93		638	860	106	1 000	
	13 397	#VALUE!	200				1 716	64			860		1 000	
9 Par value of instrument 10 Accounting classification	IFRS: Equity	IFRS: Equity	IFRS: Accrual	IFRS: Accrua			IFRS: Accrual	IFRS: Accrual		IFRS: Accrual	IFRS: Accrual	IFRS: Accrual	IFRS: Accrual	
11 Original date of issuance	31 March 1969	17 July 2003	30 April 2008	30 April 2008			6 December 2011	2 April 2012	28 May 2012	2 April 2012	11 July 2012	27 July 2012		
12 Perpetual or dated	Perpetual	Perpertual	Perpetual	Perpetua	Dated		Dated	Dated		Dated	Dated	Dated	Dated	
13 Original maturity date	No maturity	No maturity	No maturity	No maturity			31 January 2022	31 March 2028		2 April 2022	11 July 2022	27 July 2022		
14 Issuer call subject to prior supervisory approval	No	No.	Yes	Yes	Yes		Yes	Yes		Yes	Yes		Yes	
15 Optional call date, contingent call dates and redemption amount	Not applicable	Not applicable	30 April 2018				31 January 2017	31 March 2023		2 April 2017	11 July 2017		12 September 2019	
Tax and/or regulatory event	Not applicable	Not applicable	Yes	Yes			Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Redemption amount							Investment amount	Investment amount	Investment amount					
							plus interest plus	plus interest plus	plus interest plus					
			100% of principal plus	100% of principal plus	100% of principal plus	100% of principal plus	change in price of	change in price of	change in price of	100% of principal plus	100% of principal plus	100% of principal plus	100% of principal plus	100% of principal plus
	Not applicable	Not applicable	interest	interest	interest	interest	replicated bond	replicated bond	replicated bond	interest	interest	interest	interest	interest
16 Subsequent call date, if applicable			Every reset date	Every reset date	Every reset date	Every reset date	Every reset date	Every reset date	Every reset date	Every reset date	Every reset date	Every reset date	Every reset date	Every reset date
	Not applicable	Not applicable	thereafter	thereafter	thereafter	thereafter	thereafter	thereafter	thereafter	thereafter	thereafter	thereafter	thereafter	thereafter
Coupons / dividends														
17 Fixed or floating dividend coupon	Floating	Floating	Fixed	Floating	Floating	Floating	Floating	Floating	Floating	Floating	Floating	Floating	Floating	Floating
18 Coupon rate and any related index														
	Not applicable		13.735%	Jibar + 3.75%		Jibar + 2.75%	CPI linked	CPI-linked	CPI-linked	Jibar + 2.5%	Jibar + 2.5%	Jibar + 2.7%	Jibar + 2.5%	
19 Existence of a dividend stopper	No	Yes	No				No	No		No	No	No	No	
20 Fully discretionary, partially discretionary or mandatory	Fully discretionary		Mandatory	Mandatory			Mandatory	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory	
21 Existence of step up or other incentive to redeem	Not applicable	Not applicable	Yes Cumulative	Yes			No Cumulative	No			No Cumulative	No Cumulative	No	
22 Non-cumulative or cumulative	Non-cumulative	Non-cummulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative
23 Convertible or non-convertible								Convertible or write-	Convertible or write-			Convertible or write-		
								off as per regulation,				off as per regulation,		
	Not applicable	Not applicable	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible		at option of regulator	Non-convertible	Non-convertible		Non-convertible	Non-convertible
24 if convertible, conversion trigger(s)	Not applicable	Not applicable	Not applicable	Not applicable			Not applicable	Not applicable		Not applicable	Not applicable	Not applicable	Not applicable	
25 if convertible, fully or partially	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable		Not applicable	Not applicable		Not applicable	Not applicable	Not applicable	Not applicable	
26 if convertible, conversion rate	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable		Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	
27 if convertible, mandatory or optional conversion	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable		Not applicable	Not applicable		Not applicable	Not applicable	Not applicable	Not applicable	
28 if convertible, specify instrument type convertible into	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable
29 if convertible, specify issuer of instrument it converts into	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	
30 Write-down feature														
									Partial or full write-off			Partial or full write-off		
								as per regulation, at				as per regulation, at		
	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	option of regulator		Not applicable	Not applicable	option of regulator	Not applicable	Not applicable
31 If write-down, write-down trigger(s)								PONV as defined by				PONV as defined by		
	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	regulator	regulator	Not applicable	Not applicable	regulator	Not applicable	Not applicable
32 If write-down, full or partial								Partial or full, as				Partial or full, as		
								deemed required by				deemed required by		
	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable	regulator	regulator	Not applicable	Not applicable	regulator	Not applicable	Not applicable
33 If write-down, permanent or temporary												Permanent as per		
	Not applicable	Not applicable	Not applicable	Not applicable	Not applicable Not applicable		Not applicable Not applicable	Not applicable Not applicable	Not applicable	Not applicable	Not applicable	G7/2013	Not applicable	
34 If write-down, description of write-up mechanism	Not applicable	Not applicable	Not applicable				Not applicable Any amounts due and			Not applicable	Not applicable	Not applicable	Not applicable	Not applicable Any amounts due and
35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Additional Tier 1		payable to Senior	payable to Senior			payable to Senior	payable to Senior		payable to Senior	payable to Senior	payable to Senior	payable to Senior	
	instruments	Tier 2 instruments	Creditors	Creditors	payable to senior Creditors		Creditors	payable to Senior Creditors	Creditors	Creditors	Creditors	Creditors	payable to Senior Creditors	
The same transfer and	Not applicable	rier 2 instruments	Creditors Yes	Creditors			Creditors	Creditors		Creditors Yes	Creditors Yes		Creditors Yes	
36 Non-compliant transitioned features	Not applicable	Excludes loss	tes	re	Tes	Tes .	res	NO	NO	res	Tes	NO	T ES	Tes
37 If yes, specify non-compliant features		absorbency												
	Not applicable	requirements	Incentive to redoom	Incentive to redoom	Incentive to redoom	No PONV in contract	No PONV in contract	Not applicable	Not applicable	No PONV in contract	No PONV in contract	Not applicable	No PONV in contract	No PONV in contract
	Not applicable	requirements	meenting to redeem	meentive to redeem	mccinive to redeem	10. O.V III COIICIACE	140 1 Olav III Colliciaci	ivot applicable	- rot applicable	140 - O144 III COIICIACC	140 - Olev III COIIti act	ivot applicable	140 - Olive III COlliciaci	140 - Olev III Collicact

Note 1: Amount recognised in regulatory capital pre phasing out of non-qualifying instruments whoch is not allocated per instrument

## MAIN FEATURES DISCLOSURE TEMPLATE

## Investec Bank Limite

30 April 2016

sclosure template for main features of regulatory capital instruments  1 Issuer	IV030	IV030A	IVO31	IVO32	IVO33	IVO34	IVO35	IVO
1 Issuer	Investec Bank Limited	Investec Bank Limited	Investec Bank Limited	Investec Bank Limited	Investec Bank Limited	Investec Bank Limited	Investec Bank Limited	Investec Bank Limi
2 Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	ZAG000100553	ZAG000100884		ZAG000108051	ZAG00013342	ZAG000133430	ZAG000134610	ZAG000135
3 Governing law(s) of the instrument	South Africa	South Africa	South Africa	South Africa	South Africa	South Africa	South Africa	South Af
Regulatory treatment								
4 Transitional Basel III rules	Tier 2			Tier 2	Tier 2	Tier 2	Tier 2	Tie
5 Post-transitional Basel III rules	Tier 2			Tier 2	Tier 2	Tier 2	Tier 2	Ti
6 Eligible at solo / group / group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and solo	Group and :
7 Instrument type (types to be specified by each jurisdiction)	Subordinated debt	Subordinated debt	Subordinated debt	Subordinated debt	Subordinated debt	Subordinated debt	Subordinated debt	Subordinated d
8 Amount recognised in regulatory capital (Currency in mil, as of most recent reporting date) 1	368			810	159	102	1 481	
9 Par value of instrument	324	350	500	810	159	101	1 468	
0 Accounting classification	IFRS: Accrual		IFRS: Accrual	IFRS: Accrual	IFRS: Accrual	IFRS: Accrual	IFRS: Accrual	IFRS: Acci
1 Original date of issuance	18 October 2012			14 August 2013	11 February 2016	11 February 2016	17 March 2016	22 April 2
2 Perpetual or dated	Dated		Dated	Dated	Dated	Dated	Dated	Da
3 Original maturity date	31 January 2025		11 March 2025	14 August 2023	11 February 2026	11 February 2026	7 April 2027	22 July 20
4 Issuer call subject to prior supervisory approval	Yes			Yes	Yes	Yes	Yes	
Optional call date, contingent call dates and redemption amount	31 January 2020 Yes			14 August 2018 Yes	11 February 2021 Yes	11 February 2021	7 April 2022	22 July 2
Tax and/or regulatory event	Investment amount	Yes Investment amount	Yes	Yes	Yes	Yes	Yes	
Redemption amount	plus interest plus							
	change in price of			100% of principal and	100% of principal			
	replicated bond			interest	interest	interest	interest	inter
6 Subsequent call date, if applicable	Every reset date			Every reset date	Every reset date	Every reset date	Every reset date	Every reset d
Subsequent can use, if applicable	thereafter		thereafter	thereafter	thereafter	thereafter	thereafter	therea
Coupons / dividends								
Fixed or floating dividend coupon	Floating	Floating	Floating	Floating	Floating	Fixed	Floating	Float
Coupon rate and any related index								
	CPI-linked	CPI-linked	Jibar + 2.95%	Jibar + 2.95%	Jibar + 4.25%	12.47%	Jibar + 4.65%	Jibar + 4.2
Existence of a dividend stopper	No			No	No	No	No	
Fully discretionary, partially discretionary or mandatory	Mandatory		Mandatory	Mandatory	Mandatory	Mandatory	Mandatory	Mandat
Existence of step up or other incentive to redeem	No			No	No	No	No	
Non-cumulative or cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumula
3 Convertible or non-convertible	Convertible or write-	Convertible or write-	Convertible or write-	Convertible or write-	Commental or comment	Convertible or write-	Convertible or write-	Convertible or wr
					Convertible or write-			
	off as per regulation,		off as per regulation,	off as per regulation,	off as per regulation,	off as per regulation,	off as per regulation,	off as per regulati
	at option of regulator Not applicable			at option of regulator Not applicable	at option of regula Not applica			
4 if convertible, conversion trigger(s)	Not applicable			Not applicable Not applicable	Not applicable	Not applicable	Not applicable Not applicable	Not applica Not applica
5 if convertible, fully or partially 6 if convertible, conversion rate	Not applicable			Not applicable Not applicable	Not applicable	Not applicable	Not applicable	Not applica Not applica
7 if convertible, mandatory or optional conversion	Not applicable			Not applicable	Not applicable	Not applicable	Not applicable	Not applica
8 if convertible, specify instrument type convertible into	Not applicable			Not applicable	Not applicable	Not applicable	Not applicable	Not applica
9 if convertible, specify instrument it converts into	Not applicable			Not applicable	Not applicable	Not applicable	Not applicable	Not applica
Write-down feature								
	Partial or full write-off	Partial or full write-off	Partial or full write-off	Partial or full write-off	Partial or full write-off	Partial or full write-off	Partial or full write-off	Partial or full write
	as per regulation, at	as per regulation, at	as per regulation, at	as per regulation, at	as per regulation, at	as per regulation, at	as per regulation, at	as per regulation
	option of regulator	option of regulator	option of regulator	option of regulator	option of regulator	option of regulator	option of regulator	option of regula
1 If write-down, write-down trigger(s)	PONV as defined by	PONV as defined by		PONV as defined by	PONV as defined			
	regulator	regulator	regulator	regulator	regulator	regulator	regulator	regula
2 If write-down, full or partial	Partial or full, as	Partial or full, as	Partial or full, as	Partial or full, as	Partial or full, as	Partial or full, as	Partial or full, as	Partial or full
	deemed required by			deemed required by	deemed required by	deemed required by	deemed required by	deemed required
	regulator		regulator	regulator	regulator	regulator	regulator	regula
If write-down, permanent or temporary	Permanent as per		Permanent as per	Permanent as per	Permanent as per	Permanent as per	Permanent as per	Permanent as
	G7/2013 Not applicable		G7/2013 Not applicable	G7/2013 Not applicable	G7/2013 Not applicable	G7/2013 Not applicable	G7/2013 Not applicable	G7/2 Not applica
If write-down, description of write-up mechanism		Not applicable Any amounts due and			Not applicable Any amounts due and	Not applicable Any amounts due and		
Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	payable to Senior		payable to Senior	payable to Senior	payable to Senior	payable to Senior	payable to Senior	payable to Se
	payable to senior		Creditors	Creditors	Creditors	Creditors	Creditors	Credi
Also and the Also	Creditors			Creditors	Creditors	Creditors	Creditors	Credi
6 Non-compliant transitioned features	No.	NO NO	No	No	No	No	No	
7 If yes, specify non-compliant features								

 $\textbf{Note 1:} Amount \ recognised \ in \ regulatory \ capital \ pre \ phasing \ out \ of \ non-qualifying \ instruments \ whoch \ is \ not \ allocated \ per \ instruments \ when \ is \ not \ allocated \ per \ instruments \ whoch \ is \ not \ allocated \ per \ instruments \ whoch \ is \ not \ allocated \ per \ instruments \ whoch \ is \ not \ allocated \ per \ instruments \ whoch \ is \ not \ allocated \ per \ instruments \ whoch \ is \ not \ allocated \ per \ instruments \ whoch \ is \ not \ allocated \ per \ instruments \ whoch \ is \ not \ allocated \ per \ instruments \ whoch \ is \ not \ allocated \ per \ instruments \ whoch \ is \ not \ allocated \ per \ instruments \ whoch \ is \ not \ allocated \ per \ instruments \ whoch \ is \ not \ allocated \ per \ instruments \ per \ instruments \ per \ p$