

## **Investec Limited**

Main features disclosure template 30 September 2017







Investec Limited 30-Sep-17

|  | Ordinary share capital   | Non-redeemable, non-<br>cumulative, non-<br>participating  |  |   |  |  |   |  |   |   |   |   |  |  |  |  |  |  |
|--|--|--|--|---|--|--|---|--|---|---|---|---|--|--|--|--|--|--|
| Disclosure template for main features of regulatory capital instruments  | and premium  | preference shares  | INLV01   | INLV02  | INLV03   | INLV04   | IV08  | IV09   | IV019   | IV019A  | IV025   | IV026   | IV030  | IV030A   | IV031  | IVO32  | IVO33  | IVO34  |
| 1 issuer   | Investec Limited   | Investec Limited   | Investec Limited   | Investec Limited  | Investec Limited   | Investec Limited   | Investec Bank Limited   | nvestec Bank Limited   | Investec Bank Limited   | Investec Bank Limited   | Investec Bank Limited   | Investec Bank Limited   | Investec Bank Limited  | Investec Bank Limited  | Investec Bank Limited  | Investec Bank Limited  | Investec Bank Limited  | Investec Bank Limited  |
| 2 Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)   | ZAE000081949   | ZAE000063814   | ZAG000118647   | ZAG000130634  | ZAG000133448   | ZAG000133455   | ZAG000052713  | ZAG000052721   | ZAG000094442  | ZAG000095779  | ZAG000099680  | ZAG000100041  | ZAG000100553   | ZAG000100884   | ZAG000103722   | ZAG000108051   | ZAG00013342  | ZAG000133430   |
| 3 Governing law(s) of the instrument   | South Africa   | South Africa   | South Africa   | South Africa  | South Africa   | South Africa   | South Africa  | South Africa   | South Africa  | South Africa  | South Africa  | South Africa  | South Africa   | South Africa   | South Africa   | South Africa   | South Africa   | South Africa   |
| Regulatory treatment   |  |  |  |   |  |  |   |  |   |   |   |   |  |  |  |  |  |  |
| 4 Transitional Basel III rules   | CET1<br>CET1   | AT1  | AT1  | Tier 2  | Tier 2   | Tier 2   | Tier 2  | Tier 2   | Tier 2  | Tier 2  | Tier 2  | Tier 2  | Tier 2   | Tier 2   | Tier 2   | Tier 2   | Tier 2   | Tier 2   |
| 5 Post-transitional Basel III rules  | Group and solo   | Group and solo   | Group  | Tier 2<br>Group   | Tier 2<br>Group  | Tier 2<br>Group  | Phased out<br>Group and solo  | Phased out<br>Group and solo   | Tier 2<br>Group and solo  | Tier 2<br>Group and solo  | Phased out<br>Group and solo  | Phased out<br>Group and solo  | Tier 2<br>Group and solo   | Tier 2<br>Group and solo   | Tier 2<br>Group and solo   | Tier 2<br>Group and solo   | Tier 2<br>Group and solo   | Tier 2<br>Group and solo   |
| 6 Eligible at solo / group / group and solo 7 Instrument type (types to be specified by each jurisdiction)   | Group and solo   | Group and solo   | Group  | Subordinated  | Subordinated   | Subordinated   | Subordinated  | Subordinated   | Group and solo  | Group and solo  | Group and solo  | Group and solo  | Group and solo   | Group and solo   | Group and solo   | Group and solo   | Group and solo   | Group and solo   |
| institution type (types to be specified by each jurisdiction)  | CET1   | AT1  | AT1  | unsecured debt  | unsecured debt   | unsecured debt   | unsecured debt  | unsecured debt   | Subordinated debt   | Subordinated debt   | Subordinated debt   | Subordinated debt   | Subordinated debt  | Subordinated debt  | Subordinated debt  | Subordinated debt  | Subordinated debt  | Subordinated debt  |
| 8 Amount recognised in regulatory capital (Currency in mil, as of most recent reporting date) 1  | 7 491  | 3 183  | 550  | 276   | 94   | 255  | 200   | 200  | 119   | 366   | 1 000   | 750   | 426  | 420  | 500  | 810  | 159  | 101  |
| 9 Par value of instrument  | 7 491  | 3 183  | 550  | 276   | 94   | 255  | 200   | 200  | 64  | 230   | 1 000   | 750   | 324  | 350  | 500  | 810  | 159  | 101  |
| 10 Accounting classification   | IFRS: Equity   | IFRS: Equity   | IFRS: Equity   | IFRS: Accrual   | IFRS: Accrual  | IFRS: Accrual  | IFRS: Accrual   | IFRS: Accrual  | IFRS: Accrual   | IFRS: Accrual   | IFRS: Accrual   | IFRS: Accrual   | IFRS: Accrual  | IFRS: Accrual  | IFRS: Accrual  | IFRS: Accrual  | IFRS: Accrual  | IFRS: Accrual  |
| 11 Original date of issuance   | 10 December 1925   | 16 February 2005   | 12 August 2014   | 20 October 2015   | 11-Feb-16  | 11-Feb-16  | 30 April 2008   | 30 April 2008  | 2 April 2012  | 28 May 2012   | 12 September 2012   | 27 September 2012   | 18 October 2012  | 26 October 2012  | 11 March 2013  | 14 August 2013   | 11 February 2016   | 11 February 2016   |
| 12 Perpetual or dated  | Perpetual  | Perpetual  | Perpetual  | Dated   | Dated  | Dated  | Perpetual   | Perpetual  | Dated   | Dated   | Dated   | Dated   | Dated  | Dated  | Dated  | Dated  | Dated  | Dated  |
| 13 Original maturity date  | No maturity  | No maturity  | No maturity  | 20 October 2025   | 11-Feb-26  | 11-Feb-26  | No maturity   | No maturity  | 31 March 2028   | 31 March 2028   | 12 September 2024   | 27 September 2024   | 31 January 2025  | 31 January 2025  | 11 March 2025  | 14 August 2023   | 11 February 2026   | 11 February 2026   |
| 14 Issuer call subject to prior supervisory approval   | No No  | No   | Yes  | Yes   | Yes  | Yes  | Yes   | Yes  | Yes   | Yes   | Yes   | Yes   | Yes  | Yes  | Yes  | Yes  | Yes  | Yes  |
| 15 Optional call date, contingent call dates and redemption amount   | Not applicable   | Not applicable   | 12 August 2024   | 20 October 2020   | 11-Feb-21  | 11-Feb-21  | 30 April 2018   | 30 April 2018  | 31 March 2023   | 3 April 2023  | 12 September 2019   | 27 September 2019   | 31 January 2020  | 31 January 2020  | 11 March 2020  | 14 August 2018   | 11 February 2021   | 11 February 2021   |
| Tax and/or regulatory event  Redemption amount   | Not applicable   | Not applicable   | Yes  | Yes   | Yes  | Yes  | Yes   | Yes  | Yes   | Yes   | Yes   | Yes   | Investment amount  | Investment amount  | Yes  | Yes  | Yes  | res  |
| nescription amount   |  |  |  |   |  |  |   |  | inflation adjusted  | inflation adjusted  |   |   | plus interest plus   | plus interest plus   |  |  |  |  |
|  |  |  | 100% of principal plus   | 100% of principal plus  | 100% of principal plus   | 100% of principal plus   | 100% of principal plus  | 100% of principal plus   | 100% of principal and   | 100% of principal and   | 100% of principal plus  | 100% of principal plus  | change in price of   |  | 100% of principal and  |
|  | Not applicable   | Not applicable   | interest   | interest  | interest   | interest   | interest  | interest   | interest  | interest  | interest  | interest  | replicated bond  | replicated bond  | interest   | interest   | interest   | interest   |
| 16 Subsequent call date, if applicable   |  |  | Every reset date   | Every reset date  | Every reset date   | Every reset date   | Every reset date  | Every reset date   | Every reset date  | Every reset date  | Every reset date  | Every reset date  | Every reset date   | Every reset date   | Every reset date   | Every reset date   | Every reset date   | Every reset date   |
|  | Not applicable   | Not applicable   | thereafter   | thereafter  | thereafter   | thereafter   | thereafter  | thereafter   | thereafter  | thereafter  | thereafter  | thereafter  | thereafter   | thereafter   | thereafter   | thereafter   | thereafter   | thereafter   |
| Coupons / dividends  | Florida.   | El   | Florida  | F1 - 11 - 1   | F1 - 17 - 1  | 5.1  | 51.11   | Florito  | Florida   | Florida.  | Florida.  | et  | Fl   | Floriton   | Floriton   | Florida  | Floring  | Fixed  |
| 17 Fixed or floating dividend coupon   | Floating   | Floating   | Floating   | Floating  | Floating   | Fixed  | Fixed   | Floating   | Floating  | Floating  | Floating  | Floating  | Floating   | Floating   | Floating   | Floating   | Floating   | Fixed  |
| 18 Coupon rate and any related index   | Not applicable   | 77.77% of Prime Rate   | Jibar + 4.25%  | Jibar + 3.70%   | Jibar + 4.35%  | 12.770%  | 13.735%   | lihar + 3 75%  | CPI-linked: 2.60%   | CPI-linked: 2.60%   | Jibar + 2.5%  | Jibar + 2.45%   | CPI-linked: 2.00%  | CPI-linked: 2.00%  | Jibar + 2.95%  | lihar + 2 95%  | lihar + 4.25%  | 12.47%   |
| 19 Existence of a dividend stopper   | No.  | Yes  | Yes  | No.   | No   | No.  | 13.733%<br>No   | No.  | No.   | No.   | No.   | No.   | No.  | No.  | No.  | No.  | No.  | No.  |
| 20 Fully discretionary, partially discretionary or mandatory   | Fully discretionary  | Fully discretionary  | Fully discretionary  | Mandatory   | Mandatory  | Mandatory  | Mandatory   | Mandatory  | Mandatory   | Mandatory   | Mandatory   | Mandatory   | Mandatory  | Mandatory  | Mandatory  | Mandatory  | Mandatory  | Mandatory  |
| 21 Existence of step up or other incentive to redeem   | Not applicable   | Not applicable   | No   | No  | No   | No   | Yes   | Yes  | No  | No  | No  | No  | No   | No   | No   | No   | No   | No   |
| 22 Non-cumulative or cumulative  | Non-cumulative   | Non-cumulative   | Non-cumulative   | Cumulative  | Cumulative   | Cumulative   | Cumulative  | Cumulative   | Cumulative  | Cumulative  | Cumulative  | Cumulative  | Cumulative   | Cumulative   | Cumulative   | Cumulative   | Cumulative   | Cumulative   |
| 23 Convertible or non-convertible  |  |  |  |   |  |  |   |  |   |   |   |   |  | C  | 6  | Consideration of the   | C  | Constitution of the  |
|  |  |  |  |   |  |  |   |  | Convertible or write-<br>off as per regulation, at  |   |   |   | Convertible or write-<br>off as per regulation, at o   | Convertible or write-  |
|  | Not applicable   | Not applicable   | Non-convertible  | Non-convertible   | Non-convertible  | Non-convertible  | Non-convertible   | Non-convertible  | option of regulator   | option of regulator   | Non-convertible   | Non-convertible   | option of regulator  |
| 24 if convertible, conversion trigger(s)   | Not applicable   | Not applicable   | Not applicable   | Not applicable  | Not applicable   | Not applicable   | Not applicable  | Not applicable   | Not applicable  | Not applicable  | Not applicable  | Not applicable  | Not applicable   | Not applicable   | Not applicable   | Not applicable   | Not applicable   | Not applicable   |
| 25 if convertible, fully or partially  | Not applicable   | Not applicable   | Not applicable   | Not applicable  | Not applicable   | Not applicable   | Not applicable  | Not applicable   | Not applicable  | Not applicable  | Not applicable  | Not applicable  | Not applicable   | Not applicable   | Not applicable   | Not applicable   | Not applicable   | Not applicable   |
| 26 if convertible, conversion rate   | Not applicable   | Not applicable   | Not applicable   | Not applicable  | Not applicable   | Not applicable   | Not applicable  | Not applicable   | Not applicable  | Not applicable  | Not applicable  | Not applicable  | Not applicable   | Not applicable   | Not applicable   | Not applicable   | Not applicable   | Not applicable   |
| 27 if convertible, mandatory or optional conversion  | Not applicable   | Not applicable   | Not applicable   | Not applicable  | Not applicable   | Not applicable   | Not applicable  | Not applicable   | Not applicable  | Not applicable  | Not applicable  | Not applicable  | Not applicable   | Not applicable   | Not applicable   | Not applicable   | Not applicable   | Not applicable   |
| 28 if convertible, specify instrument type convertible into  | Not applicable   | Not applicable   | Not applicable   | Not applicable  | Not applicable   | Not applicable   | Not applicable  | Not applicable   | Not applicable  | Not applicable  | Not applicable  | Not applicable  | Not applicable   | Not applicable   | Not applicable   | Not applicable   | Not applicable   | Not applicable   |
| 29 if convertible, specify issuer of instrument it converts into   | Not applicable   | Not applicable   | Not applicable   | Not applicable  | Not applicable   | Not applicable   | Not applicable  | Not applicable   | Not applicable  | Not applicable  | Not applicable  | Not applicable  | Not applicable   | Not applicable   | Not applicable   | Not applicable   | Not applicable   | Not applicable   |
| 30 Write-down feature  |  |  | Partial or full write-off  | Partial or full write-off   | Partial or full write-off  | Partial or full write-off  |   |  | Partial or full write-off   | Partial or full write-off   |   |   | Partial or full write-off  |
|  |  |  | as per regulation, at  | as per regulation, at   | as per regulation, at  | as per regulation, at  |   |  | as per regulation, at   | as per regulation, at   |   |   | as per regulation, at  |
|  | Not applicable   |  | option of regulator  | option of regulator   | option of regulator  | option of regulator  | Not applicable  | Not applicable   | option of regulator   | option of regulator   | Not applicable  | Not applicable  | option of regulator  |
|  |  |  |  |   |  |  | rect applicable   | тиот пррисприс   | PONV as defined by  |   | 140t applicable   | 140t applicable   | PONV as defined by   |
| 31 If write-down, write-down trigger(s)  | Not applicable   | Not applicable   | PONV as defined by   | PONV as defined by  | PONV as defined by   | PONV as defined by   |   |  |   |   |   |   | '1   | . 1  |  |  |  |  |
| 31 If write-down, write-down trigger(s)  | Not applicable   | Not applicable  Not applicable   |  | PONV as defined by<br>regulator   | PONV as defined by<br>regulator  | PONV as defined by<br>regulator  | Not applicable  | Not applicable   | regulator   | regulator   | Not applicable  | Not applicable  | regulator  | regulator  | regulator  | regulator  | regulator  | regulator  |
| 31 If write-down, write-down trigger(s) 32 If write-down, full or partial  |  |  |  | PONV as defined by<br>regulator<br>Partial or full, as  | PONV as defined by<br>regulator<br>Partial or full, as   | PONV as defined by regulator Partial or full, as   | Not applicable  | Not applicable   | regulator<br>Partial or full, as  | regulator<br>Partial or full, as  | Not applicable  | Not applicable  | regulator<br>Partial or full, as   | Partial or full, as  |
|  | Not applicable   | Not applicable   | PONV as defined by<br>regulator  | PONV as defined by<br>regulator   | regulator  | regulator  |   |  | regulator<br>Partial or full, as<br>deemed required by  | regulator<br>Partial or full, as<br>deemed required by  |   |   | regulator Partial or full, as deemed required by   | Partial or full, as deemed required by   | deemed required by   | regulator Partial or full, as deemed required by   | deemed required by   | deemed required by   |
| 32 If write-down, full or partial  |  |  | PONV as defined by<br>regulator<br>Partial or full, as<br>deemed required by<br>regulator                                | PONV as defined by<br>regulator<br>Partial or full, as<br>deemed required by<br>regulator   | regulator<br>Partial or full, as<br>deemed required by<br>regulator  | regulator<br>Partial or full, as<br>deemed required by<br>regulator  | Not applicable  Not applicable  | Not applicable  Not applicable   | regulator<br>Partial or full, as  | regulator<br>Partial or full, as  | Not applicable  Not applicable  | Not applicable  Not applicable  | deemed required by regulator   | deemed required by regulator   | deemed required by regulator   | deemed required by<br>regulator  | deemed required by regulator   | deemed required by<br>regulator  |
|  | Not applicable  Not applicable   | Not applicable  Not applicable   | PONV as defined by<br>regulator<br>Partial or full, as<br>deemed required by<br>regulator<br>Permanent as per            | PONV as defined by<br>regulator<br>Partial or full, as<br>deemed required by<br>regulator<br>Permanent as per   | regulator Partial or full, as deemed required by regulator Permanent as per  | regulator Partial or full, as deemed required by regulator Permanent as per  | Not applicable  | Not applicable   | regulator<br>Partial or full, as<br>deemed required by<br>regulator   | regulator<br>Partial or full, as<br>deemed required by<br>regulator   | Not applicable  | Not applicable  | deemed required by regulator  Permanent as per   | deemed required by<br>regulator<br>Permanent as per  | deemed required by regulator Permanent as per  | deemed required by regulator Permanent as per  | deemed required by<br>regulator<br>Permanent as per  | deemed required by<br>regulator<br>Permanent as per  |
| 32 If write-down, full or partial 33 If write-down, permanent or temporary   | Not applicable  Not applicable  Not applicable   | Not applicable  Not applicable  Not applicable   | PONV as defined by<br>regulator<br>Partial or full, as<br>deemed required by<br>regulator<br>Permanent as per<br>G7/2013 | PONV as defined by<br>regulator<br>Partial or full, as<br>deemed required by<br>regulator<br>Permanent as per<br>G7/2013  | regulator Partial or full, as deemed required by regulator Permanent as per G7/2013  | regulator Partial or full, as deemed required by regulator Permanent as per G7/2013  | Not applicable  Not applicable  | Not applicable  Not applicable   | regulator Partial or full, as deemed required by regulator  Not applicable  | regulator Partial or full, as deemed required by regulator  Not applicable  | Not applicable  Not applicable  | Not applicable  Not applicable  | deemed required by<br>regulator<br>Permanent as per<br>G7/2013   | deemed required by<br>regulator<br>Permanent as per<br>G7/2013   | deemed required by<br>regulator<br>Permanent as per<br>G7/2013   | regulator Permanent as per G7/2013   | regulator Permanent as per G7/2013   | deemed required by<br>regulator<br>Permanent as per<br>G7/2013   |
| 32 If write-down, full or partial  33 If write-down, permanent or temporary  34 If write-down, description of write-up mechanism   | Not applicable  Not applicable   | Not applicable  Not applicable   | PONV as defined by<br>regulator<br>Partial or full, as<br>deemed required by<br>regulator<br>Permanent as per            | PONV as defined by<br>regulator<br>Partial or full, as<br>deemed required by<br>regulator<br>Permanent as per   | regulator Partial or full, as deemed required by regulator Permanent as per  | regulator Partial or full, as deemed required by regulator Permanent as per  | Not applicable  | Not applicable   | regulator<br>Partial or full, as<br>deemed required by<br>regulator   | regulator<br>Partial or full, as<br>deemed required by<br>regulator   | Not applicable  | Not applicable  | deemed required by regulator  Permanent as per   | deemed required by<br>regulator<br>Permanent as per  | deemed required by regulator Permanent as per  | deemed required by regulator Permanent as per  | deemed required by<br>regulator<br>Permanent as per  | deemed required by<br>regulator<br>Permanent as per  |
| 32 If write-down, full or partial  33 If write-down, permanent or temporary  34 If write-down, description of write-up mechanism   | Not applicable  Not applicable  Not applicable   | Not applicable  Not applicable  Not applicable   | PONV as defined by<br>regulator<br>Partial or full, as<br>deemed required by<br>regulator<br>Permanent as per<br>G7/2013 | PONV as defined by<br>regulator<br>Partial or full, as<br>deemed required by<br>regulator<br>Permanent as per<br>G7/2013<br>Not applicable  | regulator Partial or full, as deemed required by regulator Permanent as per G7/2013  | regulator Partial or full, as deemed required by regulator Permanent as per G7/2013  | Not applicable  Not applicable  | Not applicable  Not applicable   | regulator Partial or full, as deemed required by regulator  Not applicable  | regulator Partial or full, as deemed required by regulator  Not applicable  | Not applicable  Not applicable  | Not applicable  Not applicable  | deemed required by<br>regulator<br>Permanent as per<br>G7/2013   | deemed required by<br>regulator<br>Permanent as per<br>G7/2013   | deemed required by<br>regulator<br>Permanent as per<br>G7/2013   | deemed required by<br>regulator<br>Permanent as per<br>G7/2013<br>Not applicable                           | regulator Permanent as per G7/2013   | deemed required by<br>regulator<br>Permanent as per<br>G7/2013   |
| 22 If write-down, full or partial  33 If write-down, permanent or temporary  34 If write-down, description of write-up mechanism   | Not applicable  Not applicable  Not applicable   | Not applicable  Not applicable  Not applicable   | PONV as defined by<br>regulator<br>Partial or full, as<br>deemed required by<br>regulator<br>Permanent as per<br>G7/2013 | PONV as defined by<br>regulator<br>Partial or full, as<br>deemed required by<br>regulator<br>Permanent as per<br>G7/2013<br>Not applicable  | regulator Partial or full, as deemed required by regulator Permanent as per G7/2013 Not applicable                                       | regulator Partial or full, as deemed required by regulator Permanent as per G7/2013 Not applicable   | Not applicable  Not applicable  Not applicable  | Not applicable  Not applicable  Not applicable   | regulator Partial or full, as deemed required by regulator  Not applicable Not applicable                                       | regulator Partial or full, as deemed required by regulator  Not applicable Not applicable   | Not applicable  Not applicable  Not applicable  | Not applicable  Not applicable  Not applicable  | deemed required by<br>regulator<br>Permanent as per<br>G7/2013<br>Not applicable                           | deemed required by<br>regulator<br>Permanent as per<br>G7/2013<br>Not applicable                           | deemed required by<br>regulator<br>Permanent as per<br>G7/2013<br>Not applicable                           | deemed required by<br>regulator<br>Permanent as per<br>G7/2013<br>Not applicable                           | deemed required by<br>regulator<br>Permanent as per<br>G7/2013<br>Not applicable                           | deemed required by regulator Permanent as per G7/2013 Not applicable                                       |
| 32 If write-down, full or partial  33 If write-down, permanent or temporary  34 If write-down, description of write-up mechanism   | Not applicable  Not applicable  Not applicable  Not applicable                                 | Not applicable  Not applicable  Not applicable   | PONV as defined by<br>regulator<br>Partial or full, as<br>deemed required by<br>regulator<br>Permanent as per<br>G7/2013 | PONV as defined by regulator Partial or full, as deemed required by regulator Permanent as per G7/2013 Not applicable   | regulator Partial or full, as deemed required by regulator Permanent as per 67/2013 Not applicable Any amounts due and                   | regulator Partial or full, as deemed required by regulator Permanent as per 67/2013 Not applicable Any amounts due and                                       | Not applicable  Not applicable  Not applicable  Any amounts due and                   | Not applicable  Not applicable  Not applicable  Any amounts due and                              | regulator Partial or full, as deemed required by regulator Not applicable Not applicable Any amounts due and                    | regulator Partial or full, as deemed required by regulator  Not applicable Not applicable Any amounts due and                               | Not applicable  Not applicable  Not applicable  Any amounts due and                   | Not applicable  Not applicable  Not applicable  Any amounts due and                                   | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and                   | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and                   | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and                   | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and                   | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and                   | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and                   |
| 32 If write-down, full or partial  33 If write-down, permanent or temporary  34 If write-down, description of write-up mechanism  35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)   | Not applicable  Not applicable  Not applicable  Not applicable  Additional Tier 1              | Not applicable  Not applicable  Not applicable  Not applicable  Tier 2 instruments  Yes                | PONV as defined by regulator Partial or full, as deemed required by regulator Permanent as per G7/2013 Not applicable    | PONV as defined by regulator regulator regulator regulator regulator Partial or full, as deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | regulator Partial or full, as deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | regulator Partial or full, as deemed required by regulator Permanent as per 67/2013 Not applicable Any amounts due and payable to Senior                     | Not applicable  Not applicable  Not applicable  Any amounts due and payable to Senior | Not applicable  Not applicable  Not applicable  Any amounts due and payable to Senior            | regulator Partial or full, as deemed required by regulator  Not applicable Not applicable Any amounts due and payable to Senior | regulator Partial or full, as deemed required by regulator  Not applicable Not applicable Any amounts due and payable to Senior             | Not applicable  Not applicable  Not applicable  Any amounts due and payable to Senior | Not applicable  Not applicable  Not applicable  Any amounts due and payable to Senior                 | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior |
| 32 If write-down, full or partial  | Not applicable  Not applicable  Not applicable  Not applicable  Additional Tier 1  instruments | Not applicable  Not applicable  Not applicable  Not applicable  Tier 2 instruments  Yes  Excludes loss | PONV as defined by regulator Partial or full, as deemed required by regulator Permanent as per G7/2013 Not applicable    | PONV as defined by regulator regulator regulator regulator regulator Partial or full, as deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | regulator Partial or full, as deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | regulator Partial or full, as deemed required by regulator Permanent as per 67/2013 Not applicable Any amounts due and payable to Senior                     | Not applicable  Not applicable  Not applicable  Any amounts due and payable to Senior | Not applicable  Not applicable  Not applicable  Any amounts due and payable to Senior  Creditors | regulator Partial or full, as deemed required by regulator  Not applicable Not applicable Any amounts due and payable to Senior | regulator Partial or full, as deemed required by regulator  Not applicable Not applicable Any amounts due and payable to Senior             | Not applicable  Not applicable  Not applicable  Any amounts due and payable to Senior | Not applicable  Not applicable  Not applicable  Any amounts due and payable to Senior  Creditors      | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior |
| 32 If write-down, full or partial  33 If write-down, permanent or temporary  34 If write-down, description of write-up mechanism  35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)  36 Non-compliant transitioned features | Not applicable  Not applicable  Not applicable  Not applicable  Additional Tier 1  instruments | Not applicable  Not applicable  Not applicable  Not applicable  Tier 2 instruments  Yes                | PONV as defined by regulator Partial or full, as deemed required by regulator Permanent as per G7/2013 Not applicable    | PONV as defined by regulator regulator regulator regulator regulator Partial or full, as deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | regulator Partial or full, as deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | regulator Partial or full, as deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior Creditors st INL No | Not applicable  Not applicable  Not applicable  Any amounts due and payable to Senior | Not applicable  Not applicable  Not applicable  Any amounts due and payable to Senior  Creditors | regulator Partial or full, as deemed required by regulator  Not applicable Not applicable Any amounts due and payable to Senior | regulator Partial or full, as deemed required by regulator Not applicable Not applicable Any amounts due and payable to Senior Creditors No | Not applicable  Not applicable  Not applicable  Any amounts due and payable to Senior | Not applicable  Not applicable  Not applicable  Any amounts due and payable to Senior  Creditors  Yes | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior | deemed required by regulator Permanent as per G7/2013 Not applicable Any amounts due and payable to Senior |

Note 1: Amount recognised in regulatory capital pre phasing out of non-qualifying instruments and minority adjustment which are not allocated per instrument



MAIN FEATURES DISCLOSURE TEMPLATE

Investec Limited 30-Sep-17

|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                | 5  |
|--------------------------------|--|---|--|--|--------------------------------|--------------------------------|--|--|--|-------------------------------------|--------------------------------|--|
| IVO35                          | IV036  | IV037   | IV038  | IV039  | IV040                          | IV041                          | IV042  | IV043  | IV044  | IV045                               | IV046                          | 5  |
| Investor Bank Limited          | Investor Pank Limited  | Investor Bank Limited   | Investor Rank Limited  | Investor Rank Limited  | Investor Bank Limited          | Investor Pank Limited          | Investor Pank Limited  | Investor Pank Limited  | Investor Pank Limited  | Investor Pank Limited               | Investor Pank Limited          | Investec Bank  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     | South Africa                   |  |
|                                | -  |   |  | -  |                                |                                |  |  |  | -                                   |                                |  |
| Tier 2                         | Tier 2   | Tier 2  | Tier 2   | Tier 2   | Tier 2                         | Tier 2                         | Tier 2   | Tier 2   | Tier 2   | Tier 2                              | Tier 2                         | 2  |
| Tier 2                         | Tier 2   | Tier 2  | Tier 2   | Tier 2   | Tier 2                         | Tier 2                         | Tier 2   | Tier 2   | Tier 2   | Tier 2                              | Tier 2                         | 2  |
| Group and solo                 | Group and solo   | Group and solo  | Group and solo   | Group and solo   | Group and solo                 | Group and solo                 | Group and solo   | Group and solo   | Group and solo   | Group and solo                      | Group and solo                 | Group  |
| Subordinated debt              | Subordinated debt  | Subordinated debt   | Subordinated debt  | Subordinated debt  | Subordinated debt              | Subordinated debt              | Subordinated debt  | Subordinated debt  | Subordinated debt  | Subordinated debt                   | Subordinated debt              | t Subordina  |
| 1 468                          | 32   | 1 302   | 350  | 161  | 589                            | 190                            | 50   | 150  | 240  | 1 557                               | 1 200                          | ol   |
| 1 468                          | 32   | 1 724   | 350  | 119  | 589                            | 190                            | 50   | 150  | 240  | 1 160                               | 1 200                          | ol   |
|                                |  |   |  |  |                                | IFRS: Accrual                  | IFRS: Accrual  |  | IFRS: Accrual  | IFRS: Accrual                       | IFRS: Accrual                  |  |
| 17 March 2016                  | 22 April 2016  | 19 October 2016   | 23 September 2016  | 29 September 2016  | 29 September 2016              | 29 September 2016              | 18 November 2016   | 21 November 2016   | 31 January 2017  | 31 January 2017                     | 21 June 2017                   | 7 30 J   |
| Dated                          | Dated  | Dated   | Dated  | Dated  | Dated                          | Dated                          | Dated  | Dated  | Dated  | Dated                               | Dated                          | 1  |
| 7 April 2027                   |  |   | 23 September 2026  | 31 January 2027  | 29 September 2026              | 29 September 2026              | 18 November 2026   | 21 November 2026   | 31 January 2027  | 31 January 2027                     | 21 June 2027                   |  |
|                                |  |   |  |  | Yes                            | Yes                            | Yes  | Yes  | Yes  | Yes                                 | Yes                            |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
| Yes                            | Yes  | Yes   | Yes  | Yes  | Yes                            | Yes                            | Yes  | Yes  | Yes  | Yes                                 | Yes                            | 5  |
|                                |  |   |  | inflation adjusted   |                                |                                |  |  |  |                                     |                                |  |
|                                | 100% of principal and  | 100% of principal and   |  | 100% of principal and  |                                |                                |  |  |  | 100% of principal and               |                                | d 100% of prin   |
|                                | interest   | interest  |  | interest   |                                |                                |  |  |  | interest                            |                                | t  |
| Every reset date<br>thereafter |  |   | Every reset date<br>thereafter   | Every reset date<br>thereafter   | Every reset date<br>thereafter | Every reset date<br>thereafter | Every reset date<br>thereafter   | Every reset date<br>thereafter   | Every reset date<br>thereafter   | Every reset date<br>thereafter      | Every reset date<br>thereafter |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
| Floating                       | Floating   | Mixed Rate  | Floating   | Mixed Rate   | Floating                       | Mixed Rate                     | Floating   | Mixed Rate   | Floating   | Mixed Rate                          | Floating                       | g M  |
| Jibar + 4.65%                  | Jibar + 4.25%  | Libor + 5.5%  | Jibar + 4.25%  | CPI-linked: 2.75%  | J + 4.25%                      | 11.97%                         | J + 4.25%  | 12.50%   | J + 4.15%  | CPI-linked: 2.75%                   | J + 3.90%                      | 6 Libo   |
| No                             |  |   | No   | No   | No                             | No                             | No   | No   | No   | No                                  | No                             |  |
| Mandatory                      | Mandatory  | Mandatory   | Mandatory  | Mandatory  | Mandatory                      | Mandatory                      | Mandatory  | Mandatory  | Mandatory  | Mandatory                           | Mandatory                      | y M  |
| No                             | 140  | 140   | 140  | 140  | No                             | No                             | No   | No   | 140  | 140                                 | No                             | 7  |
| Cumulative                     | Cumulative   | Cumulative  | Cumulative   | Cumulative   | Cumulative                     | Cumulative                     | Cumulative   | Cumulative   | Cumulative   | Cumulative                          | Cumulative                     | e C  |
|                                |  |   |  |  |                                | Convertible or write-          |  |  |  |                                     | Convertible or write-          |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                | 1  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
|                                |  | 1   |  |  |                                |                                |  |  |  | 1 '1                                | ,                              | 1  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
| Permanent as per               |  |   |  |  | Permanent as per               | Permanent as per               | Permanent as per   | Permanent as per   | Permanent as per   | Permanent as per                    | Permanent as per               |  |
| G7/2013                        |  |   | G7/2013  | G7/2013  | G7/2013                        | G7/2013                        | G7/2013  | G7/2013  | G7/2013  | G7/2013                             | G7/2013                        |  |
|                                |  |   |  |  |                                | Not applicable                 | Not applicable   | Not applicable   |  |                                     | Not applicable                 |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
| Any amounts due and            | Any amounts due and  | Any amounts due and   | Any amounts due and  | Any amounts due and  | Any amounts due and            | Any amounts due and            | Any amounts due and  | Any amounts due and  | Any amounts due and  | Any amounts due and                 | Any amounts due and            | d Any amou   |
| payable to Senior              | payable to Senior  | payable to Senior   | payable to Senior  | payable to Senior  | payable to Senior              | payable to Senior              | payable to Senior  | payable to Senior  | payable to Senior  | payable to Senior                   | payable to Senior              | r payabl   |
|                                |  |   |  |  | Creditors                      | Creditors                      | Creditors  | Creditors  | Creditors  |                                     | Creditors                      | اء   |
| Creditors                      | Creditors  |   | Creditors  | Creditors  | <u>Cre</u> ditors              | Creditors                      | Creditors  | Creditors  | Creditors  | Creditors                           | <u>Cre</u> attors              |  |
| Creditors<br>No                |  |   |  |  |                                | No                             | No   | No   | No   |                                     | Creditors<br>No                |  |
|                                |  |   |  |  |                                |                                |  |  |  |                                     |                                |  |
|                                | ZAG000134610 South Africa Tier 2 Tier 2 Group and solo Subordinated debt 1 468 1 468 1 468 IFRS: Accrual 17 March 2016 Dated 7 April 2027 Yes 7 April 2027 Yes 100% of principal and interest Every reset date thereafter Floating Jibar 4 4.65% Non Mandatory No Cumulative Convertible or write- off as per regulation, at option of regulator Not applicable Partial or full write-off as per regulation, at option of regulator Permaner as per Graving Not applicable Permaner as per Graving Not applicable Permaner as per | Investec Bank Limited  2AG000134610  2AG000134610  South Africa  Tier 2  Tier | Investec Bank Limited  ZAG000134610 ZAG000135526 Unlisted South Africa South Africa Tier 2 Tier 3 Tier 2 Ti | Investec Bank Limited 2AG000134510 2AG000135526 South Africa Tier 2 T | Investec Bank Limited          | Investec Bank Limited          | Investec Bank Limited 2AG000134510 2AG000134510 2AG000135756 Unisted 2AG000134500 South Africa S | Investec Bank Limited   Invest | Investee Bank Limited   Invest | Investee Bank Limited    December 2 |                                | Investee fausal Limited    Investee fausal Limited   Investee fausal L |

Note 1: Amount recognised in regulatory capital pre phasing out of non-qualifying instruments and minority adjustment which are not