

Salient Features

	30 Sept. 1999	% increase	30 Sept. 1998	31 March 1999
Headline earnings attributable to ordinary shareholders (R'millions)	473	34,8	351	857
Headline earnings per share (cents)	589,1	32,7	443,8	1 077,5
Diluted headline earnings per share (cents)	588,8	33,0	442,8	1 077,3
Dividend per share (cents)	237,5	35,7	175,0	475
Dividend cover (times)	2		2,2	2,2
Net tangible asset value per share on a diluted basis (R)	58,9	(2,3)	60,3	65,7
Risk weighted assets (R'millions)	34 595	5,0	32 954	33 803
Return on average risk weighted assets (percent)	2,8	12,0	2,5	2,5
Total assets under management (R'billions)	375	15,4	325	344
Contribution per employee (R'000)	137	17,1	117	323
Cost to income ratio	59,5	2,1	58,2	58,9
Interest income to total income ratio	33,6	(15,6)	39,8	37,1
Weighted number of ordinary shares in issue (millions)	80,4	1,5	79,2	79,5
Weighted number of shares in issue on a diluted basis (millions)	80,5	1,6	79,2	79,6
Total number of fully diluted shares in issue (millions)	92,6	4,6	88,5	92,5
Share price (cents)	19400	9,0	17800	22900
Market capitalisation fully diluted (R'billions)	18,0	18,4	15,8	21,2

Directorate and Corporate Information

INVESTEC GROUP LIMITED
Reg. No. 04/02833/06

EXECUTIVE DIRECTORS

Hugh S Herman (*Chairman*)
Stephen Koseff (*Chief Executive Officer*)
Bernard Kantor (*Managing Director*)
David M Lawrence
Bradley Tapnack

NON-EXECUTIVE DIRECTORS

Sam E Abrahams
Arnold I Basserabie
Dr Hilton K Davies
Graham H Davin
Donn E Jowell
Ian R Kantor
David H Mitchell
Daphne R Motsepe
Dr Morley Z Nkosi
Dr F van Zyl Slabbert
Peter R S Thomas

REGISTERED OFFICE

100 Grayston Drive, Sandown,
Sandton 2196.
PO Box 785700, Sandton 2146

TRANSFER SECRETARIES

Mercantile Registrars Limited
8th Floor
11 Diagonal Street
Johannesburg 2001
PO Box 1053, Johannesburg 2000

Consolidated Income Statement

(R'millions)			Year to	
	30 Sept. 1999	% increase	30 Sept. 1998	31 March 1999
Interest received	5 126	17,4	4 366	9 544
Interest paid	4 458	17,5	3 795	8 246
Net interest income	668	17,0	571	1 298
Provision for bad and doubtful debts	83	(7,8)	90	223
	585	21,6	481	1 075
Other income	1 323	52,9	865	2 204
Total income	1 908	41,8	1 346	3 279
Operating expenses	1 184	41,4	837	2 064
Exceptional items	98	92,2	51	35
Income before taxation	626	36,7	458	1 180
Taxation	176	16,6	151	307
Income after taxation	450	46,6	307	873
Share of income of associated companies	62	51,2	41	78
Net income	512	47,1	348	951
Attributable to minority shareholders	14	(30)	20	37
	498	51,8	328	914
Debenture interest	123	339,2	28	92
Earnings attributable to ordinary shareholders	375	25,0	300	822
Ordinary dividends	191	36,4	140	381
Retained income for the period	184	15	160	441
Earnings per share (cents)	466,8	23,2	379,0	1 033,8
Diluted earnings per share (cents)	466,5	23,2	378,8	1 033,6

Consolidated Balance Sheet

(R'millions)	30 Sept. 1999	30 Sept. 1998	31 March 1999
Capital employed			
Ordinary share capital	48	48	48
Compulsorily convertible debentures	1 714	1 085	1 715
Reserves	5 849	5 790	6 467
	7 611	6 923	8 230
Interest of minority shareholders	537	553	560
Total shareholders' funds	8 148	7 476	8 790
Liabilities			
Deposits and other accounts	111 614	105 863	103 909
Shareholders for ordinary dividends	191	140	241
	119 953	113 479	112 940
Assets			
Cash and short-term funds	41 819	48 389	36 711
Short-term negotiable securities	38 984	31 710	37 014
Investment and trading securities	6 261	6 311	7 837
Other assets	4 455	4 216	4 866
Advances and other accounts	24 145	19 234	21 936
Associated companies	1 119	1 054	1 498
Fixed assets	1 011	868	924
Intangible assets	2 159	1 697	2 154
	119 953	113 479	112 940
Acceptances, guarantees and letters of credit	3 478	3 517	7 288

Accounting Policies

BASIS OF PRESENTATION

THE FINANCIAL STATEMENTS have been prepared on the historical cost basis, except for investments which are stated at market value, or directors' valuation where no formal market exists.

ACCOUNTING POLICIES

THE ACCOUNTING POLICIES applied in the preparation of the interim financial statements are the same as those applied in the annual financial statements for the year ended 31 March 1999, except for the treatment of goodwill for associates in terms of the new AC110, and the calculation of diluted headline earnings per share in terms of AC104.

COMPARATIVE FIGURES

COMPARATIVE FIGURES ARE restated where necessary to allow for more meaningful comparison.

Calculation of Headline Earnings

(R'millions)	30 Sept. 1999	% increase	30 Sept. 1998	31 March 1999
Headline earnings	473	34,8	351	857
Exceptional items	(98)		(51)	(35)
Goodwill amortised on subsidiaries	(91)		(44)	(176)
Goodwill amortised on associates	(7)		(7)	(13)
Net surplus on disposal of subsidiaries	-		-	63
Discount on fair value of acquisitions	-		-	91
Attributable earnings	375	25,0	300	822

Comment

SUCCESSFUL INTEGRATION

INVESTEC MAINTAINS ITS consistent growth record in its first period of reporting following the integration of last year's platform acquisitions in London.

The Group's geographical spread and diversity of income have contributed significantly to its performance. Strong organic growth coupled with the inclusion of its UK acquisitions for the full period under review and the value of a global network have enabled the Group to meet the difficult trading conditions in South Africa.

Integration has progressed particularly well in Investec Bank UK where a new chief operating officer has been appointed. The composite operation now mirrors the traditional Investec structure, namely private banking, investment banking, securities trading and asset management operations. In addition, the recent acquisitions have all been rebranded with the Investec name clearly apparent.

Investec Guinness Flight is now an integrated global asset management business and has contributed significantly to Group results. Stuart Coleman & Company has been fully integrated into the Group's New York-based operation, now named Investec Ernst & Company.

An international management structure was implemented to oversee and manage all core businesses from a global strategic perspective.

The acquisitions over the past year have been successfully integrated. The challenge is to enhance critical mass by leveraging off the international network and by making appropriate acquisitions.

STRONG OPERATIONAL PERFORMANCE

FULLY DILUTED HEADLINE attributable earnings increased by 53,4% to R572 million. In terms of AC 104, no positive effects of potential issues may be included and, consequently, both headline and diluted headline earnings per share (EPS) increased by 33,0%. Under the former basis of calculating EPS, the increase in diluted EPS would have been 38,0%.

The annual increase in the net interest margin of 21,6% is on the back of a 25,5% increase in advances.

Comment

THE GROUP PROVIDED fully for all known bad and doubtful debts. Non performing loans as a percentage of total advances decreased to 2,5% compared with 3,0% at March 1999. The decrease in the income statement charge for provisions reflects an overall improvement in the quality of the Group's receivables and the satisfactory levels of provisions held by the Group.

In terms of the Group's accounting policy, interest received includes R40 million (1998: R37,8 million) of interest rate differential on the translation of foreign subsidiaries' net assets.

Other income rose by 52,9% to R1,323 billion, driven by the strong organic performance of the Group's asset management, corporate and specialised finance and investment activities, and the effect of including the U.K. acquisitions for the full period. The annuity component of the Group's total income was R1,507 billion, which accounted for 76,5% of total income.

As expected, the overall ratio of operating expenses to total income increased marginally to 59,5% for the period ended 30 September 1999 as the effect of operating in higher cost international jurisdictions and the costs of integration were absorbed. Compared to the corresponding period, the contribution per employee increased by 17,1% to R137,000.

The foreign denominated component of the Group's net income rose to 56,4% from 45,4% for the corresponding period.

ASSETS UNDER MANAGEMENT SHOW CONTINUED GROWTH

TOTAL ASSETS UNDER management, including on-balance sheet assets, amounted to R375 billion, an increase of 15,4%, notwithstanding a significant reduction in the valuation of portfolios during the six month period.

BALANCE SHEET GROWTH

TOTAL SHAREHOLDERS' FUNDS decreased to R8,148 billion from R8,790 billion at March 1999. Secondary reserves fell by R751 million as a result of weak equity markets and the stronger rand, which reduced revaluation and foreign currency translation reserves.

Group advances increased by 10% from March 1999, with growth coming largely from the corporate bank and Investec Ernst's margin lending book.

Comment

ACQUISITIONS

TOWARDS THE END of the period under review, although not brought into account, the Group made further acquisitions comprising Gandon Capital Markets in Ireland (Gandon), and part of the business of Kleinwort Benson Private Bank (KB). Gandon will support the specialised finance and treasury divisions in Europe and KB will add significantly to the private banking product range.

YEAR 2000 PROJECT

THE GROUP IS satisfied with the progress of its global year 2000 project.

The Group has fully tested all significant platforms, application systems, desktops and connectivity, and believes all are now compliant. Costs have been taken into account as they are incurred, are in line with expectations and have not had a significant impact on results.

The Group is implementing business contingency plans to prepare for unforeseen problems. The project focus from January to April will be to ensure that the Group's business continues successfully through the leap year and the financial year-end in March.

The South African Reserve Bank has announced plans to support market liquidity over the change to the new millennium and the South African financial sector appears to be well prepared.

PROSPECTS FOR THE YEAR

THE DIRECTORS AND management are of the opinion that the Group will continue to produce sound growth in earnings and dividends.

On behalf of the board

H S Herman
Chairman

S Koseff
Chief Executive

B Kantor
Managing Director

19 October 1999

Dividend Announcement

IT IS THE COMPANY'S policy to pay an interim dividend representing 50% of the previous year's total dividend.

An interim dividend No. 89 of 237,5 cents (1998: 175,0 cents) per ordinary share has been declared payable to shareholders registered at the close of business on 5 November 1999. Dividend cheques will be posted on or about 19 November 1999.

By order of the board

S Noik
Secretary

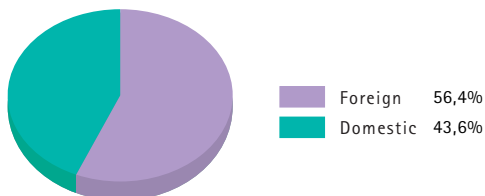
19 October 1999

Income Analysis

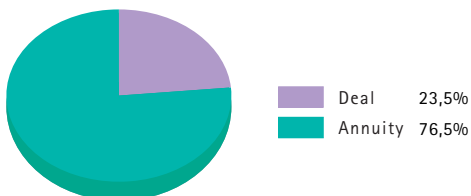
OPERATING PROFIT CONTRIBUTION ANALYSIS



SOURCE OF INCOME – FOREIGN AND DOMESTIC



SOURCE OF INCOME – RECURRING AND DEAL



Capital Adequacy Statement

	Total assets	Risk weighted assets	Risk weighted assets
	30 Sept. 1999	30 Sept. 1999	30 Sept. 1998
(R'millions)			
Total assets – banking activities ^a	66 021	34 595	32 954
Trading assets subject to CAD	57 410		
Total assets	123 431	34 595	32 954
Risk-weighted capital requirements-banking activities at 8%		2 768	2 636
Net Qualifying Capital		5 900	5 515
Less: Capital required for trading assets		1 009	469
Net qualifying capital-banking activities ^b		4 891	5 046
Qualifying capital as a percentage of banking risk-weighted assets		14,1%	15,3%
Tier 1		14,1%	14,8%
Tier 2		(0,0%)	0,5%

Notes

- This balance includes off balance sheet items against which capital is required to be held.
- Net qualifying capital includes only 50% of revaluations, and is after deducting capital required for trading activities.

Salient Features

	30 Sept. 1999	% increase	30 Sept. 1998	31 March 1999
Headline earnings attributable to ordinary shareholders (R'millions)	210	35,5	155	377
Headline earnings per share (cents)	515,1	33,2	386,6	927,0
Diluted headline earnings per share (cents)	515,1	33,2	386,6	927,0
Dividend per share (cents)	212,5	41,7	150	425
Dividend cover (times)	1,9		2,2	2,1
Net tangible asset value per share on a diluted basis (R)	51,8	10,7	46,8	47,5
Weighted number of ordinary shares in issue (millions)	40,8	0,7	40,5	40,5
Weighted number of shares in issue on a diluted basis (millions)	40,8	0,7	40,5	40,5
Total number of fully diluted shares in issue (millions)	52,3	16,7	44,8	52,3
Share price (cents)	16840	(0,9)	17000	21200
Market capitalisation fully diluted (R'billions)	8,8	17,3	7,6	11,1

Directorate and Corporate Information

INVESTEC HOLDINGS LIMITED

Reg. No. 85/05574/06

DIRECTORS

Ian R Kantor (Chairman)

Bas Kardol (Deputy Chairman) (Dutch)

Arnold I Basserabie

Glynn R Burger

Graham H Davin

Hugh S Herman

Bernard Kantor

Stephen Koseff

David H Mitchell

Peter R S Thomas

REGISTERED OFFICE

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2196

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TRANSFER SECRETARIES

Mercantile Registrars Limited

8th Floor

11 Diagonal Street

Johannesburg 2001

PO Box 1053, Johannesburg 2000

Consolidated Income Statement

(R'millions)	30 Sept. 1999	% increase	30 Sept. 1998	Year to 31 March 1999
Income after taxation	450	43,3	314	871
Share of income of associated companies	62	51,2	41	78
Net income	512	44,2	355	949
Attributable to minority shareholders	222	17,5	189	491
	290	74,6	166	458
Preference dividend	1	(66,7)	3	4
Debenture interest	123	339,3	28	92
Earnings attributable to ordinary shareholders	166	23,0	135	362
Ordinary dividend	87	42,6	61	173
Retained income for the period	79	6,8	74	189
Earnings per share (cents)	407,1	22,3	332,9	890,1
Diluted earnings per share (cents)	407,0	22,3	332,8	890,3

Consolidated Balance Sheet

(R'millions)	30 Sept. 1999	30 Sept. 1998	31 March 1999
Capital employed			
Ordinary share capital	4	4	4
Compulsorily convertible debentures	1 714	1 085	1 715
Reserves	2 616	2 588	2 886
	4 334	3 677	4 605
Preference share capital	15	15	15
Interest of minority shareholders	3 787	3 742	4 160
Total shareholders' funds	8 136	7 434	8 780
Liabilities			
Deposits and other accounts	111 616	105 863	103 911
Shareholders for ordinary dividends	192	138	245
	119 944	113 435	112 936
Assets			
Cash and short-term funds	41 819	48 389	36 711
Short-term negotiable securities	38 984	31 710	37 014
Investment and trading securities	6 261	6 311	7 837
Other assets	4 455	4 216	4 866
Advances and other accounts	24 134	19 228	21 930
Associated companies	1 119	1 054	1 498
Fixed assets	1 013	870	926
Intangible assets	2 159	1 657	2 154
	119 944	113 435	112 936

Accounting Policies

BASIS OF PRESENTATION

THE FINANCIAL STATEMENTS have been prepared on the historical cost basis, except for investments which are stated at market value, or directors' valuation where no formal market exists.

ACCOUNTING POLICIES

THE ACCOUNTING POLICIES applied in the preparation of the interim financial statements are the same as those applied in the annual financial statements for the year ended 31 March 1999, except for the treatment of goodwill for associates in terms of the new AC110, and the calculation of diluted headline earnings per share in terms of AC104.

COMPARATIVE FIGURES

COMPARATIVE FIGURES ARE restated where necessary to allow for more meaningful comparison.

Calculation of Headline Earnings

	30 Sept. 1999	30 Sept. 1998	31 March 1999
Headline earnings	210	155	377
Investec Group exceptional items	(98)	(44)	(35)
Minority share of exceptional items	54	24	20
Attributable earnings	166	135	362

Comment

THE RESULTS OF Investec Holdings Limited (Inhold) reflect the continuing sound performance of the company's subsidiary, Investec Group Limited (Investec). Inhold shareholders are referred to Investec's results for further details regarding the group's results.

Headline earnings attributable to ordinary shareholders increased by 35,4% resulting in diluted headline earnings per share of 515,1 cents.

In terms of AC 104, no anti-dilutive effects of potential issues may be included. Under the former basis of calculating EPS, the increase in diluted EPS would have been 55,1%.

The directors expect Investec, and therefore Inhold, to continue achieving sound growth in earnings and dividends for the year.

On behalf of the board

I R Kantor
Chairman

B Kardol
Deputy Chairman

19 October 1999

Dividend Announcement

IT IS THE company's policy to pay an interim dividend representing 50% of the previous year's total dividend.

An interim dividend No. 27 of 212,5 cents (1998: 160 cents) per ordinary share has been declared payable to shareholders registered at the close of business on 5 November 1999. Dividend cheques will be posted on or about 19 November 1999.

By order of the board

S Noik
Secretary

19 October 1999

Directorate and Corporate Information

INVESTEC BANK LIMITED
Reg. No. 69/04763/06

REGISTERED OFFICE

100 Grayston Drive, Sandown,
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PO Box 785700,
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EXECUTIVE DIRECTORS

Stephen Koseff (*Chief Executive Officer*)
Bernard Kantor (*Managing Director*)
Reg S Berkowitz
Glynn R Burger
Richard P M A Forlee
Sam Hackner
David M Lawrence
Andy W J Leith
M Carole L Mason
Bradley Tapnack

NON-EXECUTIVE DIRECTORS

Hugh S Herman (*Non-Executive Chairman*)
Sam E Abrahams
Arnold I Basserabie
Graham H Davin
Prof Dr Dennis M Davis
Donn E Jowell
Ian R Kantor
David Kuper
Renosi D Mokate
Dr Morley Z Nkosi
Peter R S Thomas
Russel A P Upton

Consolidated Income Statement

(R'millions)	30 Sept. 1999	30 Sept. 1998	31 March 1999
Interest received	5 097	4 296	9 513
Interest paid	4 434	3 812	8 240
Net interest income	663	484	1 273
Provision for bad and doubtful debts	83	90	223
	580	394	1 050
Other income	1 204	864	2 019
Total income	1 784	1 258	3 069
Operating expenses	1 082	843	1 890
Exceptional items	91	49	5
Income before taxation	611	366	1 174
Taxation	168	147	266
Income after taxation	443	219	908
Share of income of associated companies	11	(2)	2
Net income	454	217	910
Attributable to minority shareholders	14	20	38
	440	197	872
Debenture interest	111	23	78
Earnings attributable to ordinary shareholders	329	174	794
Ordinary dividend	327	-	71
Retained income for the period	2	174	723

Consolidated Balance Sheet

(R'millions)	30 Sept. 1999	30 Sept. 1998	31 March 1999
Capital employed			
Ordinary share capital	12	12	12
Compulsorily convertible debentures	1 538	1 082	1 539
Reserves	4 458	4 274	4 962
	6 008	5 368	6 513
Interest of minority shareholders in subsidiaries	537	553	560
Total shareholders' funds	6 545	5 921	7 073
Liabilities			
Deposits and other accounts	109 686	106 179	102 486
Loans from group companies		–	1 646
	116 231	112 100	111 205
Assets			
Cash and short-term funds	41 585	48 329	36 630
Short-term negotiable securities	38 984	31 710	37 014
Investment and trading securities	6 101	6 102	7 731
Other assets	2 431	4 155	4 790
Advances	23 996	19 156	21 773
Associated companies	129	144	253
Fixed assets	872	821	860
Intangible assets	2 133	1 683	2 154
	116 231	112 100	111 205

