# Creating enduring worth

Investec annual report 2023

Investec Limited Group and Company annual financial statements





#### Page references

Refers readers to information elsewhere in this report.



#### Website

Indicates that additional information is available on our website: www.investec.com



Group sustainability
Refers readers to further information in
the Investec Group's 2023 sustainability
report which is published and available on our website: www.investec.com



#### Reporting standard

Denotes our consideration of a reporting standard

#### Feedback

We value feedback and invite questions and comments on our reporting. To give feedback please contact our Investor

For queries regarding information in this document:

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www.investec.com/en\_za/ welcome-to-investec/about-us/ investor-relations.html

Investec Limited Group and Company annual financial statements 2023

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OUR BUSINESS AT A GLANCE

# One Invested

#### Our purpose

Our purpose is to create enduring worth.

#### Our mission

Investec is a distinctive bank and wealth manager, driven by commitment to our purpose, values, core philosophies and culture. We deliver exceptional service to our clients in the areas of banking and wealth management, striving to create longterm value for all of our stakeholders and contributing meaningfully to our people, communities and the planet.

#### **Our distinction**

The Investec distinction is embodied in our entrepreneurial culture, supported by a strong risk management discipline, client-centric approach and an ability to be nimble, flexible and innovative. We do not seek to be all things to all people. Our aim is to build welldefined, value-adding businesses focused on serving the needs of select market niches where we can compete effectively and build scale and relevance.

Our unique positioning is reflected in our iconic brand, our high-touch and high-tech approach and our positive contribution to society, macro-economic stability and the environment. Ours is a culture that values purposeful thinking and stimulates extraordinary performance. We take pride in the strength of our leadership team, our people are empowered and committed to our values and culture.

#### Our strategic direction

The One Investec strategy is, first and foremost, a commitment to drawing on the full breadth and depth of relevant capabilities to meet the needs of each client, regardless of specialisation or geography.

One Investec is also about improving internal operating efficiencies; ensuring that investments in infrastructure and technology support our differentiated service offering across the entire Group, not just within specific operating units or geographies.

And in our allocation of capital, the One Investec strategy demands a disciplined approach to optimising returns, not merely for one region or business area but for the Group as a whole.

#### Our values\*

Deep client partnerships, built on trust and out-of-the-ordinary service, are the bedrock of our business

We are dedicated to building meaningful relationships with all our stakeholders

We uphold cast-iron integrity in all we do

We are committed to living in society, not off it

We embrace our responsibility to the environment

We thrive on change and challenge convention with courage, constantly adapting to an ever-changing world

We believe in open and honest dialogue to test decisions, seek consensus and accept responsibility

We trust our people to exercise their judgement, promoting entrepreneurial flair and freedom to operate within the context of prudent risk parameters and unwavering adherence to our values

We embrace diversity in a deeply caring organisation in which everyone can bring their whole selves.

We have recently realigned our values through extensive consultation and dialogue, across the organisation, with all business areas and geographies, ensuring that they reflect our steadfast beliefs and our aspirations. The processes has been bottom up and top down and then aggregated the wisdom of the organisation to reflect the depth of our thinking and the way we conduct ourse

OVERVIEW OF THE INVESTEC GROUP'S AND INVESTEC LIMITED'S ORGANISATIONAL STRUCTURE

# Operating structure

# Investec Limited, which houses our Southern African operations, has been listed in South Africa since 1986.

During July 2002, Investec Group Limited (since renamed Investec Limited) implemented a dual listed companies (DLC) structure and listed its offshore business on the London Stock Exchange (LSE).

In terms of the DLC structure, Investec Limited is the holding company of our businesses in Southern Africa and Investec plc is the holding company of our non-Southern African businesses. Investec Limited is listed on the Johannesburg Stock Exchange Limited (JSE) (since 1986) and Investec plc is listed on the LSE (since 2002).

In March 2020, the Asset Management business was demerged and separately listed as Ninety One plc on the LSE and Ninety One Limited on the JSE.

All references in this report to the Group relate to Investec Limited, whereas references to Investec, Investec Group or DLC relate to the combined DLC Group comprising Investec plc and Investec Limited.

A circular on the establishment of our DLC structure was issued on 20 June 2002 and is available on our website.

Further information on the demerger can be found on our website our website

#### How we are structured



\* NSX - Namibian stock exchange; BSE - Botswana stock exchange

All shareholdings in the ordinary share capital of the subsidiaries shown are 100%.

#### Salient features of the DLC structure

Investec plc and Investec Limited are separate legal entities and listings, but are bound together by contractual agreements and mechanisms.

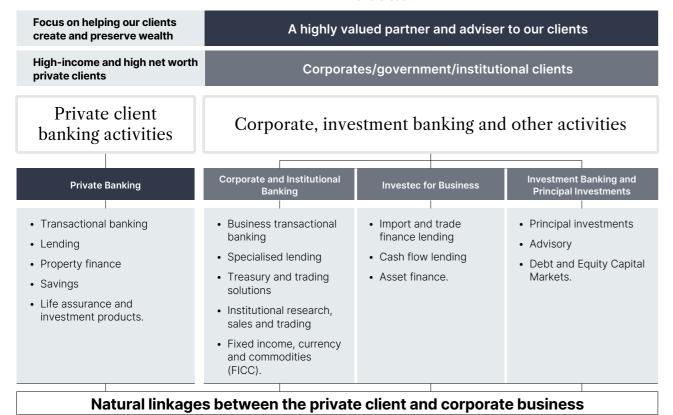
- Investec Group operates as if it is a single unified economic enterprise
- · Shareholders have common economic and voting interests as if Investec plc and Investec Limited were a single company
- · Creditors, however, are ring-fenced to either Investec plc or Investec Limited as there are no cross-quarantees between the companies.

# Specialist Banking

Our specialist teams are well positioned to provide solutions to meet private, business, corporate and institutional clients' needs. Each business provides specialised products and services to defined target markets.

#### What makes us distinct?

- Voted 'Best Private Bank & Wealth Manager' by London's Financial Times for ten years in a row (2013 to 2022) and recognised as 'Best performing Bank in South Africa' by The Banker (2022) and the 'Bank of the Year' at the inaugural News24 Business Awards (2023)
- High-quality specialist banking solutions to private and corporate clients with leading positions in selected areas
- Provision of high-touch personalised service with the ability to execute quickly
- · Ability to leverage international, cross-border platforms
- Well positioned to capture opportunities between the developed and the emerging world
- · Strong ability to originate, manufacture and distribute
- Balanced business model with good business depth and breadth.



# **Group Investments**

We have separated these assets from our core banking activities to make a more meaningful assessment of the underlying performance and value of the franchise businesses, while providing transparency over the standalone values of the assets classified as Group Investments.

The assets include a 47.4% stake in the Investec Equity Partners (IEP) Group, 24.3% held in the Investec Property Fund (IPF) and unlisted equity investments.

OVERVIEW OF THE ACTIVITIES OF INVESTEC LIMITED CONTINUED

# Wealth & Investment

Investec Wealth & Investment (IW&I) manages the wealth of leading private investors in South Africa including families, charities, pension funds and trusts.

Our international investment management capabilities have sustainability at their core and extend across asset classes and funds. This, together with our global and holistic approach to wealth management, enables our clients to navigate the complexities of being global citizens whilst being aligned to achieving their wealth and investment management goals.

Sustainability is core to our fundamental investment approach by integrating environmental, social and governance considerations as well as actively engaging with the businesses that we invest in on behalf of our clients. As signatories of the United Nations PRI (Principles for Responsible Investment), our commitment to sustainability recognises the interconnected nature of our business, the economy, the environment and society.

The Group manages approximately R1.3 trillion assets globally. IW&I South Africa manages approximately R398.4 billion of assets.

Investec has established investment operations in the United Kingdom, Switzerland, Mauritius and South Africa, offering our clients a deep understanding of developed and emerging markets.

Our offering is built on the foundation of enduring client relationships and international investment expertise. We partner with our clients in the active management of their wealth based on an understanding of their investment needs. We have a rigorous approach to investments, ensuring the optimal allocation of our clients' funds, both locally and internationally. We have a responsibility to preserve and grow the wealth that is entrusted to us over the long term.

#### What makes us distinct?

- Internationally recognised for excellence in wealth management by London's Financial Times ten years in a row (2013 – 2022) and for philanthropy services (2022)
- Unique One Place<sup>™</sup> offering, enabling our clients to seamlessly bank and invest locally and internationally, all in One Place<sup>™</sup>
- Our expanded international investment universe provides clients access to a broad range of international investment opportunities together with the proximity to our globally integrated investment process
- Investment performance and track record supported by a rigorous global investment process and the deep expertise of our people
- Access to unique alternative investment opportunities as well as tax and estate planning services
- Deep personal relationships and consistent engagement with our clients
- Purpose aligned to creating enduring worth, living in, not off society and extending this to our clients through our Philanthropy offering.

## Our service offering

IW&I operates from nine offices across South Africa and provides portfolio management, wealth management and stockbroking services with SA, UK and Swiss custody for private clients, charities, pension funds and trusts.

IN THIS SECTION

INL Audit Committee report





Robust challenge, integrity and effective governance are the pillars of a successful organisation.



#### Zarina Bassa

Chair of Investec Limited Audit Committee

#### Introduction

I am pleased to present the Investec Limited Audit Committee (the Committee) report for the financial year ended 31 March 2023 which provides details on how we accomplished our statutory obligations, as well as the Kev Audit Matters (KAMs) we considered.

The Committee has further discharged its responsibilities and provided assurance on the integrity of the 2022/23 annual report and financial statements.

#### Role of the committee

We provide independent challenge and oversight across the Group's financial reporting and internal control procedures.

The Board has delegated the following key functions to the Committee:

- Overseeing and ensuring the integrity of the Group's financial reporting process, and satisfying itself that significant judgements made by management are sound
- Reviewing the Group's internal controls and assurance processes
- · Managing and overseeing the performance, conduct, quality and effectiveness of the Group's internal audit functions
- · Reviewing the annual work plan, capacity, scope and staffing of internal audit

- Overseeing Group compliance functions
- · Overseeing the Group's subsidiary audit committees, including in remote locations
- Appointing, managing and overseeing the relationship with the Group's external auditors, including scope, fees, quality control, effectiveness and independence of the external audit function
- · Managing the policy, fees and the nature of non-audit services provided by the external auditors
- Dealing with concerns, if any, from outside Investec regarding the application of accounting principles and external reporting
- · Managing the appropriateness of the design and effectiveness of the combined assurance model applied which incorporates the various disciplines of Risk Management including Operational Risk, Legal, Regulatory Compliance, internal audit, external audit and other assurance providers.



The Committee's terms of reference can be found at www.investec.com

#### Committee composition, skills, experience and operation

The Committee is comprised entirely of independent non-executive directors who meet predetermined skills, competency and experience, requirements as determined by the DLC Nomdac.

The members' continuing independence, as well as their required skill. competencies and experience is assessed annually.

David Friedland stepped down as a member of the Committee on retiring from the Board at the AGM in August 2022. In May 2022 Vanessa Olver was appointed to the Investec Limited Audit Committee on her appointment as a Non-Executive Director of the Board.

As I will be reaching my nine year tenure on 1 November 2023 I will be stepping down as Chair of the Committee at the August 2024 AGM. The DLC Nomdac will further embark on a process to appoint an additional member and new Chair of the Committee.



Further details of the experience of the members can be found in their biographies on pages 127 to 131 of the Investec Group's 2023 integrated and strategic report.

#### INVESTEC LIMITED AUDIT COMMITTEE REPORT CONTINUED

The Group Chief Executive (Group CEO), the Group Finance Director (Group FD), the Group Chief Operating Officer (Group COO), the Group Chief Risk Officer (Group CRO), Heads of Internal Audit, the Chief Compliance Officers and representatives from the joint external auditors are invited to attend all meetings. Other members of management, including Tax and business unit heads, are invited to attend meetings to provide the Committee with greater insights into specific issues or areas of the Group.

The Chair has regular contact with the Group Executive Team to discuss and gain broader insight on relevant matters directly

The internal and external auditors have direct access to the Chair, including closed sessions with the Committee without management present, on any matter that they regard as relevant to the fulfilment of the Committee's responsibilities

Members	Meetings attended / Eligible to attend
Zarina Bassa (Chair)	7/7
David Friedland <sup>1</sup>	2/2
Vanessa Olver <sup>2</sup>	5/5
Philisiwe Sibiya	7/7

- David Friedland stepped down as a member of the Committee effective 4 August 2022.
- Vanessa Olver was appointed as a member of the Committee effective 18 May 2022.

#### Structure of the Investec Group **Audit Committees**

In terms of the DLC structure, the DLC Board has mandated authority to the DLC Audit Committee to be the Audit Committee of the Group. The DLC Audit

Committee oversees and considers Group audit-related matters. It has responsibility for audit-related matters that are common to Invested plc and Investec Limited and works in conjunction with these two Committees to address all Group reporting.

The Investec plc Board, the Investec Limited Board, Investec Wealth & Investments Boards, Investec Bank plc Board and Investec Bank Limited Board have mandated authority to their respective Audit Committees to be the Audit Committees for the respective companies and their subsidiaries.

The Committee receives regular reports from the Group's subsidiary audit committees as part of the oversight of subsidiary audit committees.

The Investec Limited Audit Committee Chair is also the Chair of the following Audit Committees:

- · Investec DLC
- Investec plc
- Investec Bank Limited
- Investec Bank Mauritius (IBM)
- · Investec Wealth and Investments International.

The Chair is also a member of the following Audit Committees:

- · Investec Bank plc
- Investec Life
- Investec Wealth and Investments UK

The Investec Limited Audit Committee Chair attends the following Committee meetings:

- · Operational Risk Committee
- DLC IT Risk and Governance Committee.

#### **Investec Limited Operational Risk Committee**

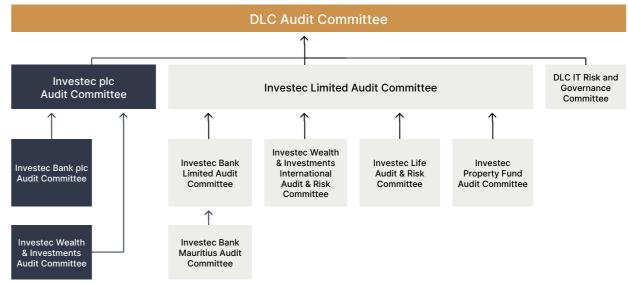
The Investec Limited Operational Risk Committee is mandated by the DLC BRCC to review, challenge and report matters related to operational risk, as well as to approve and recommend operational risk policies including issues relating to noncompliance. The detailed Operational Risk reports are tabled at the DLC BRCC but the head of Operational Risk is a standard attendee at the INL and DLC Audit Committee meetings to highlight areas of concern, if any, pertaining to the internal control environment.

#### The DLC IT Risk and Governance Committee

The DLC IT Risk and Governance Committee is responsible for ensuring that technology risk management processes, investments, operations and governance support the purpose, values and strategic goals of the Group. The DLC IT Risk and Governance Committee reports to both the DLC BRCC and the DLC Audit Committee and is attended by the DLC Audit Committee and DLC BRCC

#### **Investec Limited Customer Market and Conduct Committee** (CMCC)

The Investec Limited CMCC ensures that the best standards of market conduct, in its broadest form, are applied and monitors reports thereon. The Committee is chaired by the Head of Compliance of Investec Limited and Investec Bank Limited. The Committee reports to the DLC Audit Committee



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#### INVESTEC LIMITED AUDIT COMMITTEE REPORT CONTINUED

#### **Areas covered by the Investec Limited Audit Committee**

#### Key audit matters

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Key audit matters are those matters that in the view of the Committee:

- Required significant focus from the Committee
- Were considered to be significant or material in nature, requiring exercise of judgement; or
- Matters which were otherwise considered to be subjective or complex from an accounting or auditing perspective.

Common membership of the DLC, Investec plc and Investec Limited Audit Committees ensures that key audit matters and matters of mutual interest are communicated and addressed, where applicable. The members of the Committee may also attend other Audit Committee meetings, as appropriate.

The following key audit matters were deliberated by the Committee during the year:

#### Key audit matters

## (ECL) assessment

 The appropriateness of the subjective and judgemental.

#### What we did

- **Expected credit losses** Challenged the level of ECL, model methodology and assumptions applied to calculate the ECL provisions held by the Group
  - Evaluated the impact of ECL on the interim and annual results
- allowance for ECL is highly Reviewed the appropriateness of the ECL models and approved the forward-looking macroeconomic scenarios applied
  - · Reviewed and monitored the Group's calculation of ECLs, trends in staging changes, model changes, scenario updates, post-model adjustments, Significant Increase in Credit Risk (SICR) and volatility
  - Reviewed and satisfied ourselves on in-model adjustments
  - · Assessed the appropriateness of the ECL model overlays maintained for emerging risks for which there was insufficient data available to model the existing credit risk. Specific consideration was given to the methodology and assumptions applied to calculate the overlay. We further evaluated the appropriateness of the releases of the ECL model overlays
  - Reviewed and satisfied ourselves on staging of key exposures
  - Assessed ECL experienced against forecasts and considered whether the level of ECL was appropriate
  - Evaluated the IFRS 9 disclosures for relevance and compliance with IFRS
  - · Assessed the appropriateness of the ECL provision raised by the Group for large exposures in entities publicly perceived to be in financial distress
  - · Reviewed for reasonableness the benchmarking of macro-economic scenarios, ECLs, Credit Loss Ratio (CLR) and coverage ratios against relevant South African peers.

#### Fair value of level 3 instruments and the resulting IFRS 13 fair value measurement (IFRS 13) disclosure

• For level 3 instruments such as unlisted investments in private equity businesses, investment properties, fair value loans and large bespoke derivative structures, there is a large degree of subjectivity surrounding the inputs to the valuations and valuations methodology. With the lack of observable liquid market inputs, determining appropriate valuations continues to be

highly judgemental.

- Received presentations on the material investments across the Group, including an analysis of the key judgements and assumptions applied, valuation methodology applied and approved the valuation adjustments proposed by management for the year ended 31 March
- Challenged and debated significant subjective exposures and assumptions including:
- The valuation principles applied for the valuation of level 3 investments (unlisted and private equity investments) and fair value loans
- The appropriateness of the IFRS 13 disclosures regarding fair value.

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#### INVESTEC LIMITED AUDIT COMMITTEE REPORT CONTINUED

Key audit matters	What we did
Investments in associates	<ul> <li>Evaluated the appropriateness of the accounting treatment and valuation of the investment in IEP that was previously accounted for as an associate prior to the restructure of the investment in November 2022 and subsequently accounted for as a fair value instrument recognised in profit and loss</li> </ul>
	<ul> <li>Reviewed the technical accounting memoranda prepared by Group Finance regarding the accounting treatment of IEP. The memoranda addressed the investment in IEP that resulted in the derecognition of the investment as an associate for IEP</li> </ul>
	<ul> <li>Evaluated the appropriateness of the accounting and disclosure relating to significant judgements and estimates, impairment, valuation methods and assumptions applied.</li> </ul>
Going concern	<ul> <li>Considered reports on the Group's budgets, forecasts, profitability, capital, liquidity and solvency and the impact of legal proceedings, if any, on going concern and the viability statement</li> </ul>
	<ul> <li>Considered the results of various stress testing analyses based on different economic scenarios and the possible impact on the ability of the Group to continue as a going concern</li> </ul>
	<ul> <li>Considered the reports issued by an independent external party post a regulator required liquidity simulation of Investec Limited</li> </ul>
	Considered the impact of strategic corporate actions on the capital plans
	<ul> <li>Recommended the approval of the going concern assumption underlying the annual financial statements to the Investec Limited Board for approval.</li> </ul>
Information technology systems, cyber	Received and reviewed reports in respect of IT systems, cyber security and controls impacting financial reporting
security and controls impacting	Received regular reports from internal audit on the effectiveness of IT controls tested as part of the internal audit process
financial reporting	<ul> <li>Considered broader IT and Governance matters, including security, IT strategy and operations through attendance by the Audit Committee and BRCC Chairs at the DLC IT Risk and Governance Committee</li> </ul>
	<ul> <li>Focused on IT and cyber security throughout the year. Since 2015, Investec has been using Targeted Attack Simulations (TAS) to understand our cyber risk exposure and adequacy of our security controls. Received a presentation on the results of the 2022/23 TAS</li> </ul>
	Met with IT external auditors to discuss the results of the external audit of IT systems.

# Key audit matters quality

#### What we did

- **External audit and audit** Managed the relationship with the external auditors, Ernst & Young Inc. and KPMG Inc.
  - Considered the external auditors report on the progress of the review engagement being performed on the interim results. Reviewed the results announcements for both interim and final results
  - Met with key members of Ernst & Young Inc. and KPMG Inc. prior to every Audit Committee meeting to discuss the 2022/23 audit plan, key areas of focus, findings, scope and conclusions

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- · Approved the external audit plan, audit fee and the main areas of focus
- Obtained feedback from the cross-reviews performed between the joint firms at an Investec Limited level, and by the DLC team across a DLC level. Furthermore KPMG International conducted a cross-review of KPMG South Africa
- Pre-approved all non-audit services provided by external audit and confirmed the services to be within the approved non-audit services policy
- Discussed external audit feedback on the Group's critical accounting estimates and judgements
- Monitored the rotation of PwC Inc. as the new external audit firm of Investec Property Fund (IPF) from 1 April 2022
- Assessed the independence and objectivity of the external auditors
- Noted the unqualified independent auditor's report in relation to the Group
- Received updates from the external auditors on the audit of the Annual Financial Statements (AFS) of the Group including the Summary of Audit Differences for the year ended 31 March 2023. The Audit Committee ensured that it was comfortable that the level of unadjusted audit differences were within tolerable error for both actual and judgemental differences and that there was no bias towards over or understatement
- · Met separately with the leadership of Ernst & Young Inc. and KPMG Inc., to discuss JSE auditor accreditation, Independent Regulatory Board for Auditors (IRBA) ratings and accreditations, independence, firm quality control, results of internal and external regulator inspections of the firm and individual partners
- Monitored the rotation in the Ernst & Young Inc. audit partner at an Investec Wealth & Investment International level
- Monitored the rotation in the lead KPMG Inc. audit partner at an Investec Limited and Investec Bank Limited level
- · Monitored audit quality and audit partner accreditation as specified by the JSE. In line with the conditions set out in Section 94(8) of the Companies Act and based on its assessment using the criteria set out by the King IV<sup>TM</sup> Code and the JSE Listings Requirements, the Investec Limited Audit Committee confirms its satisfaction with the performance and quality of external audit, the external auditors and lead partners.

#### Mandatory audit firm rotation (MAFR)

- · Managed the process in relation to the commencement of the shadow audit process by PwC Inc. for the audit of Investec Limited starting during the 2023 financial year. Oversaw the commencement of the shadow audit process by PwC Inc.
- Recommended to the Board the appointment of PwC Inc. as one of the joint external auditors of Investec Limited and Investec Bank Limited for the year ending 31 March 2024
- Concluded the comprehensive competitive tender process for the first joint audit firm rotation for Investec Limited during 2021. A competitive tender process for the second rotation commenced during 2022, for the second incoming audit firm to perform the audit for the financial year starting 1 April 2024, in accordance with the MAFR rules as published by the IRBA
- Deloitte Inc. was nominated as the new joint external auditor for the financial year starting 1 April 2024. A one year shadow period will commence, subject to shareholders approval at the AGM to be held in August 2023
- Monitored the non-audit services performed by PwC Inc. during the shadow audit process
- · Oversaw the allocation of non-audit work to the respective audit firms to ensure that there were no breaches and independence.

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#### INVESTEC LIMITED AUDIT COMMITTEE REPORT CONTINUED

#### Other matters considered by the Investec Limited Audit Committee

The Committee considered the following matters during the year

Other matters	What we did
Regulatory compliance and reporting	<ul> <li>Received regular reports from the Group Regulatory Compliance function and reviewed the adequacy of the scope and the effectiveness of the regulatory compliance processes applied. This included the evaluation of the quality of regulatory reporting, the regulatory compliance universe, the scope and the integrity of the regulatory compliance process, the adequacy of internal regulatory compliance systems and processes, and the consideration and remediation of any findings of the internal and external auditors or regulators</li> </ul>
	<ul> <li>Requested specific updates or presentations from management on areas considered high risk or where exceptions had been identified</li> </ul>
	<ul> <li>Received regular updates from the compliance function in respect of Regulatory Interactions, Risk Ratings and High-Risk exposures, Conduct, Financial Crime, Compliance Monitoring, Training, Anti-Money Laundering (AML) and Combating of Financing of Terrorism (CFT) reviews conducted in respect of Group subsidiaries</li> </ul>
	<ul> <li>Considered regulatory developments and the potential impact on South Africa, following the addition of South Africa to the FATF Grey List in February 2023</li> </ul>
	<ul> <li>Reviewed the reporting obligations in line with the listing rules requirements in respect of the Investec Limited share buy-back of Investec plc shares and the distribution of the Ninety One shares.</li> </ul>
Post balance sheet disclosure	<ul> <li>Considered any post balance sheet events that may require the AFS to be adjusted or require additional disclosure including in respect of the proposed sale of the Investec Property Fund Limited (IPF) asset management function in South Africa. Refer to note 62 in the Investec Group's 2023 annual financial statements.</li> </ul>
Climate, nature and	Reviewed ESG reporting and disclosures
biodiversity	Considered the level of external assurance obtained on ESG reporting and disclosures
and environmental, social and governance (ESG)	Considered the Task Force for Climate Related Disclosures (TFCD) reporting requirements.
Uncertain tax and other legal matters	Considered potential legal and uncertain tax matters with a view to ensuring appropriate accounting treatment in the financial statements
	<ul> <li>Received regular updates from the Group Executive, Group Tax, Group Finance and Group Legal Counsel on uncertain tax and legal matters to enable the Audit Committee to probe and consider the matters and evaluate the basis and appropriateness of the accounting treatment</li> </ul>
	<ul> <li>Analysed the judgements and estimates made and discussed the potential range of outcomes that might arise to determine the liability, if any, for uncertain tax positions as required by the International Financial Reporting Interpretations Committee (IFRIC) 23</li> </ul>
	<ul> <li>Concluded on the appropriateness of the International Accounting Standards (IAS) 37 accounting treatment, the scenarios and sensitivities, and any overall disclosure in the financial statements.</li> </ul>

#### Other matters

#### Internal controls

· The effectiveness of the overall control environment, the status of any material control issues with emphasis on the progress of specific remediation plans.

#### What we did

• Attended regular meetings of the DLC BRCC. Based on reports presented at those meetings, evaluated the impact of an evolving risk environment, including operational risk, on the internal control environment

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- Attended the IBL liquidity simulation on 30 August 2022 facilitated by PwC Inc. which tested the Bank's response to a simulated liquidity crisis. The simulation focused on the liquidity of IBL, the collective behaviour of the Bank in response to the scenario and the Board approved Contingency Funding Plan (CFP) and Recovery Plan
- Evaluated and tracked the status of the most material control issues identified by internal and external audit and tracked the progress of the associated remediation plans against
- Reviewed reports from the independent audit committees of the Group's subsidiaries
- · Evaluated the impact of working from home on the overall control environment and operational risk
- Evaluated reports on the internal control environment from the internal and external auditors with specific emphasis on culture and conduct elements in the internal audit reports. Noted internal audit reports and conclusions on internal controls, internal financial controls and the risk management framework for the year under review
- Attended and received regular reports from the DLC IT Risk and Governance Committee regarding the monitoring and effectiveness of the Group's IT controls. Considered updates on key internal and external audit findings with respect to the IT control environment
- Reviewed and approved the combined assurance model, ensuring completeness of risks and adequacy and effectiveness of assurance coverage
- · Reviewed the reports of the Investec Limited Customer Market and Conduct Committee
- · Evaluated reports on cyber security within the Group and received a presentation on the outcome of the 2022/23 TAS
- · Reviewed the work performed by Group Finance to support the control attestation made by the Group Chief Executive and Group CFO as required by the JSE Listings Requirements 3.84(k) that supports the effectiveness of the internal control environment and the combined assurance matrix.

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#### INVESTEC LIMITED AUDIT COMMITTEE REPORT CONTINUED

#### Other matters What we did • Confirmed our satisfaction with the appropriateness of the design and effectiveness of the Combined assurance combined assurance model applied, which incorporates the various disciplines of Risk matrix Management including Operational Risk, Legal, Regulatory Compliance, internal audit, external audit and other assurance providers • Confirmed our satisfaction with the levels of assurance and mitigants so that, taken as a whole, there is sufficient and appropriate assurance regarding mitigants for the key risks · Reviewed the results of the Combined Assurance Matrix (CAM) coverage plan at the yearend to assess the results of actual coverage and conclusions relative to planned coverage for the year. Concluded that the CAM formed an appropriate basis for assurance coverage and outcomes • Reviewed the year-end conclusions from internal audit on internal controls, the risk management framework and internal financial controls based on their planned and actual audit coverage for the year. • Undertook an assessment on behalf of the Board, to provide the Board with assurance that Fair, balanced and it can make the statement understandable reporting Met with senior management to gain assurance that the processes underlying the compilation of the annual financial statements were appropriate · The Group is required to · Conducted an in-depth critical review of the annual financial statements and, where assess and confirm that its necessary, requested amendments to disclosure external reporting is fair, balanced and · Reviewed the accounting treatment of key judgements and the quality of earnings understandable, and assessment consider whether it · Considered the appropriateness and the cause of the restatement of the annual financial provides the information necessary for stakeholders statements. Concluded the cause of the restatement to be a result of additional information obtained through improved financial systems rather than a lack of financial control to assess the Group's position and performance, Assessed disclosure controls and procedures business model and Confirmed that management had reported on and evidenced the basis on which strategy. representations to the external auditors were made • Obtained input and assurance from the external auditors and considered the level of and conclusion on the summary of audit differences • Took note of the areas highlighted to the Audit Committee by the JSE through its Pro-active Monitoring Process of the AFS of listed companies. Ensured these were appropriately considered in the AFS • Considered feedback from Group Finance in respect of a project launched to refine the annual integrated report in order to improve disclosures, improve financial control and reporting processes · Concluded that the processes underlying the preparation of the annual report and financial statements for the financial year ended 31 March 2023 were appropriate in ensuring that those statements were fair, balanced and understandable · Reviewed feedback received from analysts in respect of the annual report as provided by Investor Relations and incorporated the feedback into the annual report · Reviewed the outcomes of the combined assurance coverage model as discussed above

Group Chief Financial Officer attestation

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· Reviewed the process put in place to provide assurance on the Group Chief Executive and

Other matters	What we did
<b>Business control</b>	Received regular reports from the subsidiary audit committees
environment	<ul> <li>Attended the audit committees of all significant subsidiaries</li> </ul>
The effectiveness of the control environment in	<ul> <li>Assessed reports on individual businesses and their control environments, scrutinised any identified control failures and closely monitored the status of remediation plans</li> </ul>
each individual business, including the status of any material control issues and	<ul> <li>Received updates from senior management and scrutinised action plans following internal audit findings</li> </ul>
the progress of specific remediation plans.	<ul> <li>Reviewed the process for reporting to the Investec Limited Audit Committee by key subsidiaries and associates and considered regular reports from such entities, for example, IPF, Investec Life, IEP and Investec Wealth &amp; Investment International.</li> </ul>
Finance function	<ul> <li>Considered the financial reporting as prepared by Group Finance regarding the interim results for the period ended 30 September 2022 and final results for the 31 March 2023 year end</li> </ul>
	<ul> <li>In a closed session, discussed and concluded that the finance functions of Investec Limited and its subsidiaries were adequately skilled, resourced and experienced to perform the financial reporting for the Group and that appropriate succession was in place for key roles</li> </ul>
	<ul> <li>Concluded that the Group FD, Nishlan Samujh, had the appropriate expertise and experience to meet the responsibilities of the position.</li> </ul>
IFRS	<ul> <li>Reviewed various accounting papers prepared by Group Finance addressing subjective accounting treatments and significant accounting judgements</li> </ul>
	<ul> <li>The Audit Committee chair discussed the key judgements and complex accounting treatments with both external audit and management in the weekly meetings leading up to the year-end sign off</li> </ul>
	<ul> <li>Reviewed and obtained confirmation from Group Finance that the recommendations in the JSE proactive monitoring report had been implemented in the preparation of the annual financial statements</li> </ul>
	Concluded on the reasonableness of the significant accounting judgements.
Related party	Considered and reviewed related party disclosures for the Group
disclosures	<ul> <li>DLC Nomdac reviewed key related party transactions during the year and ensured compliance with Investec related party policies.</li> </ul>

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#### INVESTEC LIMITED AUDIT COMMITTEE REPORT CONTINUED

#### Other matters

#### Internal audit

- · The performance of Internal Audit and delivery of the Internal Audit plan, including scope of work performed, the level of resources, the risk assessment methodology and coverage of the internal audit plan
- The Committee is responsible for assessing audit quality and the effectiveness of the internal audit function.

#### What we did

- Scrutinised and reviewed internal audit plans, risk assessments, methodology and staffing, and approved the annual plan
- · Deliberated on and approved the revised Group internal audit charter
- · Monitored delivery of the agreed audit plans, including assessing Internal Audit resources, Continued Professional Development (CPD), succession, core skills development and automation of audit processes
- · Monitored and followed up internal audit control findings, including IT, and ensured appropriate mitigation and timeous close-out by management
- Tracked high and moderate risk findings, and monitored related remediation plans
- Met with the heads of internal audit prior to each Audit Committee meeting, without management being present, to discuss the remit of and reports of internal audit and any issues arising from the internal audits conducted
- · Monitored audit quality in relation to internal audit. The methodology, process and skills were presented to a separately convened Audit Committee to consider audit quality
- Discussed and considered the internal audit quality assurance programme. The internal audit quality assurance programme is designed in line with the Institute of Internal Auditors (IIA) International Professional Practices Framework (which includes the International Standards for the Professional Practice of Internal Auditing and the Code of Professional Conduct, including the Code of Ethics)
- Confirmed our satisfaction with the performance of the internal audit function
- Reviewed the Investec Limited written assessment of the overall effectiveness of the organisation's governance, risk, and control framework, including an assessment of internal financial controls, the risk management framework, adherence to the risk appetite and the effectiveness of the overall assurance achieved relative to that planned for the year through the CAM.
- Discussed and considered the quality assurance programme. The quality assurance programme is multi-faceted, and includes the attraction, development and retention of adequately skilled staff that exercise proficiency and due professional care, adherence to the Global internal audit governance framework and audit methodology, oversight and detailed review of every audit engagement and a quarterly post-engagement quality assurance programme
- · Reviewed the results of the post-engagement quality assurance programme which inform any training interventions required within the team. The results are consolidated and presented to the Audit Committee on an annual basis
- IT Audit and Data Analysis Internal audit developed automated test scripts, allowing for more comprehensive testing of controls covering the full population. This full population testing provides greater coverage than the traditional audit methodology which calls for a sample testing approach. Reviewed and considered the implications of the approach on the audit for the Group
- · Held a closed session regarding internal audit where the capacity, appropriate skills, independence and quality of the internal audit function was assessed
- · Considered succession and the skills matrix for internal audit
- · Subject to regulatory approval, Viola Gounden was appointed as the new Head of Internal Audit. Stuart Mansfield the previous Head of Internal Audit will assume a new role within the Group
- Assessed the effectiveness of the internal audit function through completion of a questionnaire which is based on the Internal Audit Financial Code of Practice. The results of the exercise were shared with the Committee, together with action plans to address any concerns raised, which will be tracked to completion.

#### **External Audit**

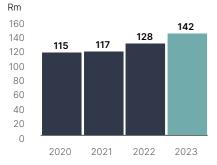
#### Non-audit services

Our policy regarding the engagement of the external auditors to provide nonaudit services was developed by the Committee to safeguard auditor objectivity and independence. The policy includes guidelines on permitted and non-permitted services and the approval process required by the Committee.

Total audit fees paid for the year ended 31 March 2023 amounted to R142 million (2022: R128.6 million), of which R2.4 million (2022: R3.7 million) related to the provision of non-audit services. The nonaudit services related to services required to be provided by the external auditor, such as, regulatory audits and work to be performed as reporting accountant. Non-audit fees were preapproved by the Chair of the Committee prior to every assignment. The Committee also required the policy to be applied to any external services provided by PwC Inc. to ensure the independence of the firm prior to its appointment as joint external auditor for the financial year started 1 April 2023.

The Committee further required the policy to be applied to any external services provided by Deloitte Inc. to ensure the independence of the firm prior to its appointment as external auditor for the financial year commencing 1 April 2024.

#### Total Audit Fees



Based on the above-mentioned policy and reviews, the Committee was satisfied that the level and type of non-audit work undertaken throughout the year did not impair the independence of Ernst & Young Inc. and KPMG Inc.

#### Auditor independence and objectivity and audit quality

The Committee treated audit quality and independence as a Key Audit Matter (KAM) and accordingly critically evaluated audit quality, effectiveness, independence and audit rotation requirements. Regulator reviews were considered at a firm and individual partner level. Continuity, quality control

on assignment as well as the independence of staff on the assignment were considered. The Committee was satisfied that in reviewing audit quality and independence, it had followed a comprehensive process during which detailed feedback was received and evaluated.

- The Committee considers the independence of the external auditors on an ongoing basis
- The external auditors have confirmed their independence and were requested to review and confirm the level of staff transactions with Investec, if any, to ensure that all auditors on the Group audit meet the independence criteria
- The key audit partners are required to rotate every five years. The tenure of each of the partners was reviewed and concluded to be aligned with this

The following is a summary of the key audit partner changes for the Group:

- Vanessa Mans from KPMG Inc. was appointed as the new designated lead audit partner for Investec Limited and Invested Bank Limited for the financial year ended 31 March 2023
- · Zaheer Wadee from Ernst & Young Inc. replaced Janneman Labuschagne for the March 2023 audit of Investec Wealth & Investments International
- · François Prinsloo from PwC Inc. will be the new designated lead audit partner for the financial year ending 31 March 2024 subject to the approval of the appointment of PwC at August 2023

Following due consideration, the Committee believes the safeguards as implemented by the Committee are adequate to ensure the objectivity and effectiveness of the audit process, based on the following:

- · The extent of audit cross-reviews, both between the joint auditors of Investec Limited and the additional reviews by KPMG International
- · The additional cross-reviews by the Investec DLC auditors across the Group supported by partner rotation
- · Limitations on delivering non-audit services, including pre-approval of non-audit work
- The confirmation of the independence of the firms and auditors involved
- Formal audit quality process undertaken by the Committee.

#### **Mandatory Audit Firm Rotation**

Investec Limited is required in terms of the Banks Act, to appoint joint auditors. The rule on MAFR as issued by the IRBA requires that an audit firm shall not serve as the appointed auditor of a public interest entity for more than ten consecutive financial years. Thereafter, the audit firm will only be eligible for reappointment as the auditor after the expiry of at least five financial years. The requirement is effective for financial years commencing on or after 1 April 2023. If, at the effective date, the entity has appointed joint auditors and both have had audit tenure of ten years or more, then only one audit firm is required to rotate at the effective date and the remaining audit firm will be granted an additional two years before rotation is required.

The Investec Limited Audit Committee considered the implications of the MAFR rule as issued by IRBA, the requirements of the South African Companies Act and the state of the audit profession in South Africa including reputational or apparent audit failure perceptions. The views expressed by shareholders have been a key consideration balanced with the implications of having joint auditors and the risks inherent in an audit transition.

The appointment of PwC Inc. in a shadow capacity, for the 2022 financial year, was recommended and approved by ordinary shareholders at the AGM held in August 2022. A formal transition process commenced during 2022, whereby PwC Inc. shadowed the full audit cycle performed by the incumbent joint external auditors. The purpose of the shadow period was for PwC Inc. to obtain sufficient information about the Group, the financial control environment and the audit process to ensure a smooth transition as external auditor in the following year i.e for the audit commencing 1 April 2023, Non-audit services provided by PwC Inc. were reviewed and considered in advance of their appointment as external auditors to ensure their continued independence.

#### INVESTEC LIMITED AUDIT COMMITTEE REPORT CONTINUED

A competitive tender process for the second rotation commenced in 2022 and was concluded in March 2023 with Deloitte Inc. being proposed as the second incoming audit firm to perform the audit for the financial year starting 1 April 2024. The appointment of Deloitte Inc. in a shadow capacity, for the 2024 financial year, will be recommended for approval by the ordinary shareholders at the AGM to be held in August 2023.

Year	Joint Auditors	Shadow Auditors
2022/23	EY Inc.	PwC Inc.
	KPMG Inc.	
2023/24	EY Inc.	Deloitte Inc.
	PwC Inc.	
2024/25	Deloitte Inc.	
	PwC Inc.	

#### Re-election and appointment of auditors

The Committee has considered the following in selecting external auditors:

- · The regulatory need for joint auditors
- · The level of specialisation, footprint, capacity and experience required by a firm in performing a joint audit of a Bank or financial services or group which is of systemic importance
- Transformation
- Technology
- Credentials and Partners
- · Regulatory reviews
- Legal cases and reputational matters
- The level of quality control within the audit firms as evidenced by the results of internal and external regulatory reviews performed on audit firms and engagement partners
- The level of inherent risk in auditing a financial services group and the consequent audit risks
- The independence of the external auditor
- · The fundamental demands on audit quality, the level of audit risk given the turmoil in the audit profession, balanced against shareholder views on firm rotation
- JSE Listings Requirements
- Understanding of the Investec business, culture and financial statement risks

In line with the conditions set out in Section 94(8) of the South African Companies Act, and based on its assessment, using the criteria set out by the King IV<sup>TM</sup> Code and the JSE, the Investec Limited Audit Committee confirms its satisfaction with the performance and quality of external audit, the external auditors and lead partners.

In making the recommendation for the re-election and appointment of Investec Limited's auditors, the Board and the Investec Limited Audit Committee have taken into consideration the South African Companies Act and the South African PA requirements with respect to joint auditors and MAFR together with the results of the Audit Committee's extensive, formalised process to satisfy itself as to auditor independence and audit quality. The Board and the Committee is recommending the appointment of PwC Inc, and the reelection of Ernst & Young Inc., as joint auditors of Investec Limited at the AGM in August 2023 for the financial year ending 31 March 2024.

#### Looking ahead

The role of the Committee will remain focused on:

- · Ensuring the effective functioning of the Group's financial systems and processes, financial control environment, monitored by an effective combined assurance model
- · Audit quality and independence
- · Management's response in respect of future changes to IFRS, legislation and other regulations impacting disclosure requirements
- Monitoring the impact of the FATF greylisting on compliance processes
- · Ensuring a smooth transition of the external audit firms and maintaining audit quality
- The implications of ESG risk in measuring the sustainability and societal impact of an investment in a company or business together with ESG accounting disclosures and assurance processes

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- Continuing to exercise oversight over subsidiary audit committees, including in remote locations
- Monitoring the implementation of the JSE Listings Requirements, including the effectiveness of internal financial controls
- Identifying an additional Audit Committee member and a successor to take over from me as the Chair of the Committee.

#### Vote of thanks

I would like to thank the KPMG Inc. audit team for their robust challenge, advice and quality audits during their years of service.

The Audit Committee offers its sincere thanks to David Friedland for his exemplary service and commitment to the Committee.



#### **7arina Bassa**

Chair, Investec Limited Audit Committee

22 June 2023

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Notes to the financial statements

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The directors' report for the year ended 31 March 2023 comprises pages 24 to 29 of this report, together with the sections of the annual report incorporated by

The directors' report deals with the requirements of Investec Limited.

The following matters have been included in the strategic report on pages 5 to 122 of the Investec Group's 2023 integrated and strategic report, as the Board considers them to be of strategic importance.

- Future business developments (detailed throughout the strategic report)
- Risk management on pages 87 and 88 of the Investec Group's 2023 risk and governance report
- Information on how the directors have considered the interests of the Investec Group's stakeholders and how it has addressed such, on pages 32 to 40 of the Investec Group's 2023 integrated and strategic report.

For information on the corporate governance of the Investec Group, refer to the corporate governance sections of the Investec Group's 2023 integrated and strategic report and the Investec Group's 2023 risk and governance report.

#### **Directors**



The director's biographies are provided on pages 127 to 131 of the Investec Group's 2023 integrated and strategic report.

Changes to the composition of the Board during the year and up to the date of this report are shown in the table below:

Effective

	Role	departure/ appointment
Departures		
David Friedland	Non-Executive Director	4 August 2022
Appointments		
Vanessa Olver	Non-Executive	18 May 2022

To simplify the Board structure, Richard Wainwright and Ciaran Whelan will not stand for re-election at the 2023 AGM, and will accordingly step down from the Board in August 2023.

Khumo Shuenyane, who will reach nine years of service with the Group in August 2023, will also not stand for re-election at the 2023 AGM.

#### Company Secretary

The Company Secretary of Investec Limited is Niki van Wyk.

The Company Secretary is professionally qualified and has gained experience over many years. Her performance is evaluated by the Board during the annual Board evaluation process. She is responsible for the flow of information to the Board and its committees, and for ensuring compliance with Board procedures. All directors have access to the advice and services of the Company Secretary, whose appointment and removal are a Board matter.

In compliance with the King IV<sup>TM</sup> Code, the Companies Act and the JSE Listings Requirements, the Board has considered and is satisfied that the Company Secretary is competent and has the relevant qualifications and experience.

For information on compliance with King IV<sup>TM</sup>, please refer to page 133 of the Investec Group's 2023 integrated and strategic report.

#### **Debt Officer**

Laurence Adams currently serves as the Debt Officer of Investec Limited with effect from 27 November 2020. In compliance with the JSE Listings Requirements, the Board of Invested Limited has considered and is satisfied with the competence, qualifications and experience of the Debt Officer.

#### Induction, training and development

The Chair leads the training and development of directors and the Board generally.

A comprehensive development programme operates throughout the vear, and comprises both formal and informal training and information sessions.

On appointment to the Board, all directors receive comprehensive induction which is tailored to the new director's individual requirements. The induction schedule is designed to provide the new director with an understanding of how Investec Limited works and the key issues it faces. The Company Secretary consults the Chair when designing an induction schedule, giving consideration to the particular needs of the new director. When a director joins a Board committee. the schedule includes an induction to the operations of that committee.

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#### Directors and their interests



The director's shareholdings and options to acquire shares are detailed in the Investec Group's 2023 remuneration report.

Group and Company annual financial statements 2023

Investec Limited

#### Directors' conflicts of interest

Investec Limited has procedures in place for managing conflicts of interest. Should a director become aware that they, or any of their connected parties, have an interest in an existing or proposed transaction with Investec Limited, they are required to notify the Board in writing immediately or at the next Board meeting. Internal controls are in place to ensure that any related party transactions involving directors, or their connected parties, are conducted on an arm's length basis. Directors have a continuing duty to update any changes to their declarations

#### Directors' and officers' liability insurance

Investec Limited maintains directors' and officers' liability insurance which provides appropriate cover for any potential legal action brought against its directors

#### **Directors' remuneration**



Details of directors' remuneration are detailed in the Invested Group's 2023 remuneration report.

## Change of control

The Articles of Association of Invested plc and the Memorandum of Incorporation of Investec Limited ensure that a person cannot make an offer for one Company without having made an equivalent offer to the shareholders of both companies on equivalent terms.

Pursuant to the terms of the agreements establishing the DLC structure, if either Investec plc or Investec Limited serves written notice on the other at any time after either party becomes a subsidiary of a third party, or after both Investec plc and Investec Limited become subsidiaries of a third party, the agreements establishing the DLC structure will terminate.

All of Investec Limited's share plans contain provisions relating to a change of control. Outstanding awards and options would normally vest and become exercisable on a change of control and, where applicable, subject to the satisfaction of any performance conditions at that time.

#### **Powers of directors**

DIRECTORS' REPORT

CONTINUED

The Board manages the business of Investec Limited under the powers set out in the Memorandum of Incorporation of Investec Limited, which include the ability of directors to issue or buy-back shares. Directors were granted authority to issue and allot shares and to buy-back shares at the 2022 AGM. Shareholders will be asked to renew this authority at the 2023 AGM.

#### Contracts



Details of contracts with directors can be found on pages 20 to 21 of the Investec Group's 2023 remuneration report.

#### **Authorised and issued** share capital

Details of the share capital are set out on page 109 to 110 of the Investec Limited 2023 annual financial statements in note 44 and 47.

Investec Limited repurchased 11 393 755 (2022: 8 496 839) of its ordinary shares during the financial year ended 31 March 2023 representing 3.67% (2022: 2.66%) of the issued share capital The ordinary shares remaining in issue following these repurchases amounts to 299 014 115 (2022: 310 407 870).

Investec Limited repurchased 4 382 795 (2022: 1537 823) non-redeemable noncumulative non-participating preference shares, representing 14.99% (2022: 5%) of the issued share capital. Repurchases of the preference shares were pursuant to, and in accordance with, the general authority granted to Investec Limited by its shareholders at the AGM held on 4 August 2022 and approved by the South African Prudential Authority. The preference shares remaining in issue following these repurchases amounts to 24 835 843 (2022: 29 218 638) shares. The delisting of 357 914 nonredeemable non-cumulative nonparticipating preference shares, which formed part of the last tranche of repurchased shares occurred post 31 March 2023. Prior to this delisting the issued share capital was 25 193 757.

At 31 March 2023, Investec Limited held 50 689 788 (2022: 52 277 446) shares in treasury. The maximum number of shares held in treasury by Investec Limited during the period under review was 52 282 935 (2022: 54 427 984) shares.

Investec Limited also purchased 42 485 632 of Invested plack ordinary shares during the financial year ended 31 March 2023 representing 6.1% of the issued share capital. These shares are being held exclusive of voting rights in treasury.

#### **Ordinary dividends**

An interim dividend of 278 cents (2021: 230 cents) per ordinary share was declared to shareholders registered on 9 December 2022 and was paid on 9 January 2023.

The directors have proposed a final dividend to shareholders registered on 18 August 2023, of 423 cents (2022: 279 cents) per ordinary share, which is subject to the approval by the members of Investec Limited at the AGM that is scheduled to take place on 3 August 2023; if approved, this will be paid on 4 September 2023.

#### Preference dividends

#### Non-redeemable, non-cumulative, non-participating preference shares

Preference dividend number 36 for the period 1 April 2022 to 30 September 2022, amounting to 329.08429 cents per share (2022: 272.94074), was declared to shareholders holding preference shares registered on 9 December 2022 and was paid on 23 December 2022.

Preference dividend number 37 for the period 1 October 2022 to 31 March 2023, amounting to 401.90045 cents per share (2022: 282.26249), was declared to shareholders holding preference shares registered on 9 June 2023 and was paid on 23 June 2023.

## Redeemable cumulative preference

Dividends amounting to R18 852 043 (2022: R15 388 595) were paid on the redeemable cumulative preference shares.

#### Going concern

In adopting the going concern basis for preparing the consolidated and separate financial statements, the directors have considered Investec Limited's business activities, objectives and strategy, principal risks and uncertainties in achieving its objectives, and performance that are set out on pages 5 to 9, pages 23 to 25 and pages 89 to 104 of the Investec Group's 2023 integrated and strategic annual report. The directors have performed a robust assessment of Invested Limited's financial forecasts across a range of scenarios over a 12-month period from the date the financial statements are authorised for issue. Based on these, the directors confirm that they have a reasonable expectation that Investec Limited, as a whole, has adequate resources to continue in operational existence for the 12 months from the date the financial statements are authorised for issue. The directors therefore consider it appropriate to adopt the going concern basis of accounting in preparing the accompanying consolidated and separate financial statements.

#### **Social and Ethics Committee (SEC)**

The Board of Investec Limited has delegated the duties of the Social and Ethics Committee as set out in the Companies Act, to the DLC SEC.

Further details of the role, responsibilities, membership and activities of the DLC SEC are set out on pages 97 to 100 of the Investec Group's 2023

risk and governance report.

#### Sustainability report

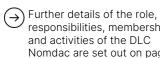


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DIRECTORS' REPORT CONTINUED

## **Nominations and Directors' Affairs Committee** (Nomdac)

The Board of Investec Limited has delegated the duties of the Directors' Affairs Committee as set out in the Banks Act, to the DLC Nomdac.



responsibilities, membership and activities of the DLC Nomdac are set out on pages 94 to 96 of the Invested Group's 2023 risk and governance report.

#### **Remuneration Committee**

The Board of Investec Limited has delegated the duties of the Remuneration Committee as set out in the Banks Act, to the DLC Remuneration Committee.

Further details of the role, responsibilities, membership and activities of the DLC Remuneration Committee are set out on pages 4 to 7 of the Investec Group's 2023 remuneration report.

#### **Audit Committee**

The Audit Committee, comprising of independent Non-Executive Directors, meet regularly with senior management, the external auditors, operational and IT risk, internal audit, compliance and the finance division to consider the integrity of financial reporting, the nature and scope of the internal and external audit reviews and the effectiveness of our risk and control systems, taking note of the key deliberations of the subsidiary Audit Committees as part of the process.

Further details on the role, responsibilities and activities of the Investec Limited Audit Committee are set out on pages 10 to 21 of this report.

#### Independent auditor and audit information

Each director at the date of approval of this report confirms that, so far as the director is aware, there is no relevant audit information of which Investec Limited's auditors are unaware and each director has taken all steps that he or she ought to have taken as a director to make himself or herself aware of any relevant audit information and to establish that Investec Limited's auditors are aware of that information

Ernst & Young Inc. have indicated their willingness to continue in office as joint auditor of Investec Limited.

The appointment of PwC Inc. in a shadow capacity, for the financial year starting 1 April 2022, was recommended and approved by ordinary shareholders at the AGM held in August 2022. A formal transition process commenced during 2022, whereby PwC Inc. shadowed the full audit cycle performed by the incumbent joint external auditors. The purpose of the shadow period was for PwC Inc. to obtain sufficient information about the Group, the financial control environment and the audit process to ensure a smooth transition as external auditor in the following year i.e for the audit commencing 1 April 2023. Nonaudit services provided by PwC Inc. were reviewed and considered in advance of their appointment as external auditors to ensure their continued independence.

PwC Inc. have indicated their willingness to act as joint auditor of Investec Limited.

The Board having satisfied itself as to their independence and effectiveness, has proposed a resolution to re-appoint Ernst & Young Inc. and to appoint PwC Inc. as joint auditors of Invested Limited at the AGM scheduled to take place on 3 August 2023.

A competitive tender process for the second rotation was concluded in March 2023 with Deloitte Inc. being proposed as the second incoming audit firm, subject to regulatory approval, to perform the audit of Investec Limited for the financial year starting 1 April 2024. A formal transition process will commence during 2023, whereby Deloitte LLP and Deloitte Inc. will observe the full audit cycle for the DLC performed by the incumbent external auditors. The formal shadow period will commence from 1 April 2023 for the year ending 31 March 2024. The appointment of Deloitte Inc. as auditors for Invested Limited in a shadow capacity, for the 2024 financial year, will be recommended for approval at the AGM to be held in August 2023.

#### **Major shareholders**

The largest shareholders of Investec Limited are shown on page 164 of the Investec Group's 2023 integrated and strategic annual report.

#### **Special resolutions**

At the AGM held on 4 August 2022, the following special resolutions were passed in terms of which:

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- A renewable authority was granted to Investec Limited and any of its subsidiaries to acquire its own ordinary shares in terms of the provisions of the Companies Act
- A renewable authority was granted to Investec Limited and any of its subsidiaries to acquire its own preference shares in terms of the provisions of the South African Companies Act
- · A renewable authority was granted to Investec Limited to provide financial assistance in order to comply with the provisions of Sections 44 and 45 of the Companies Act
- · A renewable authority was granted to Investec Limited to approve the directors' remuneration in order to comply with the provisions of Sections 65(11)(h), 66(8) and 66(9) of the Companies Act.

#### **AGM update statement**

In accordance with the UK Corporate Governance Code, companies are required to provide an update statement within their annual report, where at the preceding general meeting a resolution passed with a less than 80% majority.

At the AGM on 4 August 2022, resolution 38 (political donations), passed with a less than 80% majority.

As stated in the notices to the AGMs, Investec plc does not give any money for political purposes in the UK nor does it make any donations to UK political organisations or incur UK political expenditure. However, the definitions of political donations and political expenditure used in the UK Companies Act are very wide. In line with UK market practice, the authority is therefore requested only as a precautionary measure to ensure that Investec plc and any company which is or becomes a subsidiary of Investec plc does not inadvertently breach the relevant provisions of the UK Companies Act.

#### **Diversity and inclusion**

Our diversity and inclusion framework has a sense of belonging for all our people. irrespective of difference, as its goal. We aim to make Investec a place where it is easy to be yourself. It is a responsibility we all share and is integral to our purpose and values as an organisation. Continually mindful of our biases and consciously inclusive, we encourage each other to embrace opportunities for growth. We recognise that a diverse and inclusive workforce is essential to our ability to be an innovative organisation that can adapt and prosper in a fast changing world.

#### DIRECTORS' REPORT CONTINUED

Investec's approach is to recruit and develop based on aptitude and attitude, with the deliberate intention to build a diverse workforce, which represents the population of the relevant jurisdiction and reflects its clients. Our recruitment strategies actively seek difference, engaging with minority groups, females and people with disabilities. Investec is committed to being an equal opportunity employer. In accordance with our policies and practices, and relevant International Labour Organisation (ILO) conventions and legislation, we do not tolerate any form of discrimination based on gender, gender reassignment, race, ethnicity, religion, belief, age, disability, nationality, political opinion, sensitive medical conditions, pregnancy, maternity, civil partnership and sexual orientation. People with different abilities are an essential part of a diverse talent pool and every effort is made to facilitate an accessible environment for all.

#### **Empowerment and** transformation

Investec recognises that economic growth and societal transformation is vital to creating a sustainable future for all the communities in which it operates, and that as a financial services provider, it plays a critical role in enabling this.



Further information is provided in the Investec Group's 2023 sustainability report.

#### Political donations and expenditure

Investec Limited did not make any political donations in the financial year ended 31 March 2023 (2022: Nil).

#### Subsidiary and associated companies

Details of principal subsidiary and associated companies are reflected on pages 144 to 145 of the Investec Group's 2023 annual financial statements.

#### **Significant transactions**

In November 2022, the IEP Group and Bud Group shareholders approved a restructure to facilitate an exit by certain IEP shareholders, including the Invested Group, by way of a share buyback. The restructure entails the transfer of certain assets to a Newco, to facilitate the orderly disposal of those assets. As a result the nature of the holding in IEP has changed to that of a fair value investment and has been transferred to the investment portfolio line on the balance sheet, where it is measured at fair value through profit or loss. As a result, only eight months of equity accounted earnings have been accounted for, and disclosed in the above table, in the Group and Company for the current year Subsequent to year end and the realisation of certain assets in IEP, the Group's shareholding in IEP has reduced to 38.3%.

Refer to Note 30 of the Annual Financial statements.

Investec entered into an agreement with IPF on 1 March 2023 to sell its real estate asset management function across South Africa and Europe, for a maximum purchase consideration of R975 million Investec has carved out R125 million of the consideration in the form of an earnout provision, linked to the growth in the existing IPF assets under management as at 31 March 2023, in excess of a minimum annual growth threshold over three years. The IPF circular relating to the proposed transaction was posted to IPF shareholders on 17 April 2023, with the transaction being approved at a general meeting held on 17 May 2023. The transaction is further subject to the approval of the Competition Commission. At the completion date of the sale of the asset management function, Investec will deconsolidate its existing c.24.3% investment in IPF. Going forward the investment in IPF will be equity accounted. At the date of this report, the transaction has not yet become effective. The financial effect of the deconsolidation will be dependent on the net asset value and fair value of the IPF share on the date of deconsolidation, a reliable estimate cannot be made at this

Refer to Note 59 of the Annual Financial statements

#### Restatements

As at 31 March 2022, R1.4 billion and 31 March 2021, R1.5 billion, initial margin on collateral, which is not available as an offset to individual exposures, was recorded in derivative financial instruments liabilities instead of other

In addition, certain derivative financial assets and liabilities that are managed by the Group's trading desks were previously presented on a gross basis, while the IAS 32 on-balance sheet netting requirements were met. Due to an upgrade of the internal reporting processes, the intent to net settle was evidenced. The derivative transactions, totalling R310 million at 31 March 2023 (31 March 2022: R514 million, 31 March 2021: R642 million) satisfied the legally enforceable right of set off in terms of IAS 32. These positions are also operationally net settled through the use of the Continuous Linked Settlement (CLS) system.

Refer to note 58 of the Annual Financial Statements

#### **Events after the relevant** reporting date

Refer to Note 62 of the Investec Group's 2023 annual financial statements.

Signed on behalf of the Board of Investec Limited

#### Philip Hourquebie

Group Chair

22 June 2023



**Group Chief Executive** 22 June 2023

DIRECTORS' REPORT CONTINUED

#### **Directors' responsibilities**

The following statement, which should be read in conjunction with the auditor's report set out on pages 30 to 38, is made with a view to distinguishing for shareholders the respective responsibilities of the directors and of the auditors in relation to the accounts.

The directors are required by the South African Companies Act to prepare financial statements for each financial year. The annual financial statements were prepared in accordance with International Financial Reporting Standards (IFRS)

In preparing the financial statements the directors are required to:

- Select suitable accounting policies in accordance with IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors and then apply them consistently
- · Make judgements and accounting estimates that are reasonable and prudent
- Present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information
- · Provide additional disclosures when compliance with the specific requirements in IFRS is insufficient to enable users to understand the impact of particular transactions, other events and conditions on Investec Limited's financial position and financial performance
- In respect of the Investec Limited financial statements, state whether the accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- In respect of the holding Company financial statements, state whether applicable Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements
- · Prepare the financial statements on the going concern basis unless it is appropriate to presume that the Company and/or Investec Limited Group will not continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain Investec Limited's transactions and disclose with reasonable accuracy at any time the financial position of Investec Limited and enable them to ensure that the Company and the Investec Limited consolidated financial statements comply with South African Companies Act. They are also responsible for safeguarding the assets of Investec Limited and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Under applicable law and regulations, the directors are also responsible for preparing a strategic report, directors' report, directors' remuneration report and corporate governance statement that comply with such laws and regulations. The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Investec website.

#### Directors' responsibility statement

The directors, whose names and functions are set out on pages 127 to 131 of the Investec Group's 2023 integrated and strategic annual report confirm to the best of their knowledge that:

- · The consolidated financial statements, prepared in accordance with IFRS, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company and the undertakings included in the consolidation taken as a whole
- The annual report, including the strategic report (as contained in the Invested Group's 2023 integrated and strategic report), includes a fair review of the development and performance of the business and the position of the Company and undertakings, included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that they face
- They consider that the annual report, taken as a whole, is fair, balanced and understandable and provides the information necessary for shareholders to assess the Company's position, performance, business model and strategy.

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#### Chief Executive's and **Group Finance Director's** responsibility statement

Investec Limited

"Each of the directors, whose names are stated below, hereby confirm that-

- · the annual financial statements set out on pages 39 to 151, fairly present in all material respects the financial position, financial performance and cash flows of the issuer in terms of International Financial Reporting Standards (IFRS);
- to the best of our knowledge and belief, no facts have been omitted or untrue statements made that would make the annual financial statements false or misleading;
- · internal financial controls have been put in place to ensure that material information relating to the issuer and its consolidated subsidiaries have been provided to effectively prepare the financial statements of the issuer;
- the internal financial controls are adequate and effective and can be relied upon in compiling the annual financial statements, having fulfilled our role and function as executive directors with primary responsibility for implementation and execution of controls:
- where we are not satisfied, we have disclosed to the audit committee and the auditors any deficiencies in design and operational effectiveness of the internal financial controls, and have taken steps to remedy the deficiencies": and
- · We are not aware of any fraud involving directors.

Signed by the CEO and the Financial



#### Fani Titi **Group Chief Executive** 22 June 2023



Nishlan Samuih **Group Finance Director** 22 June 2023

#### DIRECTORS' REPORT CONTINUED

#### **Financial results**

The results of Investec Limited are set out in the annual financial statements and accompanying notes for the year ended 31 March 2023.

The preparation of these results were supervised by the Group Finance Director, Nishlan Samujh.

#### Approval of annual financial statements

The directors' report and the annual financial statements of the Company, which appear on pages 24 to 29 and 39 to 151 respectively of this report, were approved by the Board of Directors on 22 June 2023.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the companies' website.

Signed on behalf of the Board of Investec Limited



Philip Hourquebie Group Chair

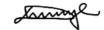
22 June 2023



Fani Titi **Group Chief Executive** 22 June 2023

#### **Declaration by the Company Secretary**

In terms of Section 88(2)(e) of the Companies Act, I hereby certify that, to the best of my knowledge and belief, Investec Limited has lodged with the Companies and Intellectual Property Commission, for the financial year ended 31 March 2023, all such returns and notices as are required in terms of the Companies Act and that all such returns and notices are true, correct and up to date.



Niki van Wyk Company Secretary 22 June 2023

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF INVESTEC LIMITED

#### To the Shareholders of Investec Limited

#### Report on the Audit of the Consolidated Financial Statements

#### Opinion

We have audited the consolidated financial statements of Investec Limited and its subsidiaries (the Group), which comprise the balance sheet at 31 March 2023, and the income statement, statement of total comprehensive income, the statement of changes in equity and the cash flow statement for the year then ended, accounting policies and the notes to the financial statements as set out on pages 39 to 145.

In our opinion the consolidated financial statements of Investec Limited and its subsidiaries for the year ended 31 March 2023 are prepared, in all material respects, in accordance with the basis of presentation described in the accounting policies to the consolidated financial statements

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Independent Regulatory Board for Auditors' Code of Professional Conduct for Registered Auditors (IRBA Code) and other independence requirements applicable to performing audits of financial statements of the Group in South Africa. We have fulfilled our other ethical responsibilities in accordance with the IRBA Code and in accordance with other ethical requirements applicable to performing audits of the Group in South Africa. The IRBA Code is consistent with the corresponding sections of the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis of Matter - Basis of Accounting

We draw attention to the basis of presentation disclosed in the accounting policies to the consolidated financial statements, which describes the basis of accounting. The consolidated financial statements are prepared in accordance with the Group's accounting policies for the purpose of providing financial information to the shareholders. As a result, the consolidated financial statements may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

- · Adequacy of the provision for expected credit losses on loans and advances to customers; and
- · Valuation of fair value instruments with higher risk characteristics and associated income.

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF INVESTEC LIMITED CONTINUED

#### KEY AUDIT MATTER

Investec Limited

Group and Company annual financial statements 2023

#### Adequacy of the provision for expected credit losses on loans and advances to customers

Refer to the accounting policy on Financial instruments (page 49); the accounting policy on Key management assumptions (page 57); Note 6 Expected credit loss impairment charges (page 62): Note 28 Loans and advances to customers and other loans and advances (page 94) and Note 61 Risk management (page 128 to 141) to the consolidated financial statements.

The determination of the provision for expected credit losses is highly subjective. The subjectivity includes the impact of increasing social, economic (interest rates, inflation and loadshedding) and geopolitical factors which were considered in our risk assessment.

At the year-end the Group reported total gross loans and advances to customers subject to expected credit losses ("ECL") of R316 305 million; expected credit loss on amortised cost of R3 223 million; and related expected credit loss impairment charges on loans and advances to customers of R265 million.

Disclosures related to the ECL provision on loans and advances to customers are material to the consolidated financial statements.

Given the judgemental nature of the calculation of ECL there is a heightened risk that the ECL provision could be misstated.

The areas of judgement involved in the calculation of ECL include the following:

- · Staging and assessment of significant increase in credit risk: Allocation of assets recognised in stages 1, 2 and 3, including the triggers for an asset moving between stages;
- Multiple economic scenarios: The appropriateness of the economic scenarios determined by management, the probability weights assigned to each, and the inputs and assumptions used to estimate their impact;
- ECL models: The assumptions used to calculate ECL, including:
- the accounting, modelling assumptions and data used in the Probability of Default ('PD'), Loss Given Default ('LGD') and Exposure at Default ('EAD') models;
- Key model assumptions and techniques, including in-model adjustments.
- Post model adjustments: Adequacy and completeness of post model adjustments or overlays, including those in relation to the effect of macro factors including the increasing social, economic (interest rates, inflation and loadshedding) and geopolitical factors;
- Individually assessed provisions: Individually assessed provisions where the measurement of the provision is dependent on the valuation of collateral, estimates of exit values, timing of cash flows, the recovery strategies and discount rates.

#### OUR AUDIT RESPONSE TO THE KEY AUDIT MATTER

To address the risks, we performed the following key procedures:

Staging and assessment of significant increase in credit risk We assessed the design and tested the operating effectiveness of key controls focusing on the following:

- management's assessment and approval of a significant increase or reduction in credit risk and monitoring of assets in each stage;
- assessment of manual overrides to staging outcomes; and
- · data accuracy and completeness.

We also assessed a sample of the assets in stages 1, 2 and 3 to evaluate whether they were included in the appropriate stage and performed sensitivity analysis to assess the impact of different staging criteria on the ECL.

#### Multiple economic scenarios

We assessed the design and tested the operating effectiveness of key controls focusing on the following:

- management review and approval of the base case scenario, the methodology and output of alternative scenarios, including the probability weights assigned;
- production and approval of models used to calculate the ECL impact of the scenarios; and
- the governance processes that the Group have put in place to review and approve the economic scenarios.

We involved our economists to assist us to assess the base case and alternative scenarios generated, including the probability weights applied to each scenario. This included independent analysis on management's economic forecasts, which incorporated the use of thirdparty data. This assessment included developments related to the social, economic (interest rates, inflation and loadshedding) and geopolitical factors at 31 March 2023.

We involved our credit modelling specialists to assess whether the forecast macroeconomic factors were appropriately incorporated into the ECL models, including in-model adjustments, and tested the incorporation of the forecast multiple economic scenarios into the ECL models

#### ECL models

We assessed the design and tested the operating effectiveness of key controls, focusing on model governance, including the design, build, testing, review, and approval of relevant models. As part of this we assessed the accounting made for compliance with IFRS 9, Financial Instruments

We performed a risk assessment on all models involved in the ECL calculation to identify significant ECL models and involved our credit modelling specialists to test the assumptions used in these significant ECL models including in-model adjustments.

This included performing an assessment of:

- the model design documentation against accepted industry principles;
- the appropriateness of the methodology, considering alternative techniques including in-model adjustments; and
- the programming code to review its consistency with the design documentation.

To evaluate data quality, we also tested a sample of the reporting date data used in the models by tracing back to the source systems.

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF INVESTEC LIMITED CONTINUED

#### KEY AUDIT MATTER

#### OUR AUDIT RESPONSE TO THE KEY AUDIT MATTER

#### Adequacy of the provision for expected credit losses on loans and advances to customers (continued)

#### Post model adjustments

We have assessed the reasonableness of management's assumptions against independent sources for the overlay in relation to emerging risks identified for certain categories of borrowers within the commercial real estate portfolio.

We further assessed the adjustment made by management by considering the data, judgements, methodology and quantification of these adjustments with our credit modelling specialists.

We assessed the governance processes that the Group has put in place to review and approve the post model adjustments.

#### Individually assessed provisions

We selected a sample of loans to recalculate the ECL with the involvement of our valuation specialists, where appropriate. For each sample selected we formed an independent view of collateral or exit values, cash flow assumptions and exit strategies.

We also considered management's potential alternative scenarios and the probability weights assigned. We assessed the discount rate used, re-performed the discounted cash flow calculations and compared our measurement outcomes to those prepared by management, investigating any significant differences arising.

#### Overall stand-back assessment

We performed a stand-back assessment of the ECL provisions and coverage at an overall level and by stage to determine if provision levels were reasonable by considering the overall credit quality of the Group's portfolios, risk profile, and the impacts of social, economic (interest rates, inflation and loadshedding) and geopolitical factors. We performed peer benchmarking, where available, to assess overall staging and provision coverage levels.

We evaluated the adequacy of disclosures in the consolidated financial statements in accordance with the basis of presentation described in the accounting policies to the consolidated financial statements including the assumptions and sensitivities disclosed. We tested the data and calculations supporting the disclosures.

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF INVESTEC LIMITED CONTINUED

#### KEY AUDIT MATTER

#### Valuation of fair value instruments with higher risk characteristics and associated income

Refer to the accounting policy on Fair value measurement (page 49); the accounting policy on Key management assumptions (page 57); Note 16 Financial instruments at fair value (page 79) and Note 34 Investment properties (page 98) to the consolidated financial statements

At 31 March 2023, the Group held fair value instruments with higher risk characteristics whose values are dependent upon management's significant judgement. These fair value instruments include unlisted investments, complex model-dependent derivative financial instruments, fair value loans, profit shares and investment properties. The disclosure included fair value level 3 assets and liabilities of R18 582 million and R1 011 million respectively, and investment properties of R15 853 million, and some of the level 2 categories.

Disclosures related to fair value instruments with higher risk characteristics are material to the consolidated financial statements.

The valuation of those fair value instruments with higher risk characteristics can include significant judgement and estimation uncertainty and therefore the risk of inappropriate revenue recognition through incorrect valuation, as outlined below.

The judgement in estimating the fair value of these instruments can involve complex valuation models or techniques, or significant fair value adjustments, both of which may be reliant on inputs where there is limited market observability or liquidity. The estimation of the fair value is also subject to the current economic outlook.

Management's estimates which required significant judgement include the selection and application of:

- · Complex valuation models complex modeldependent derivative financial instruments, which include structured equity derivatives with exotic features;
- Valuation techniques unlisted investments, fair value loans and profit shares in unquoted private companies and investment properties valued using different valuation techniques (e.g. price-earnings multiples, discounted cash flow and net asset valuations): and
- Level 2 and level 3 inputs level 2 and level 3 inputs (e.g. expected cash flows, discount rates, earnings multiples, EBITDA, the underlying asset values within a business and capitalisation rates), which impact the valuation of unlisted investments, fair value loans, profit shares and investment properties.

#### OUR AUDIT RESPONSE TO THE KEY AUDIT MATTER

To address the risks, we performed the following key procedures:

We obtained an understanding of management's processes and tested the design and operating effectiveness of controls relating to the valuation of fair value instruments and related income statement measurement.

We performed a detailed examination of management's valuation methodologies and assessed the appropriateness and consistency of methodologies applied, model inputs, key assumptions, contractual obligations and exit values on a sample basis. In addition, we assessed whether there were any indicators of aggregate bias in financial instrument valuation pricing sources and methodology assumptions.

We considered the impact of economic factors on the valuations of the financial instruments. This included challenging the appropriateness of the valuation methodologies and assumptions applied focusing particularly on the higher risk characteristic financial instruments.

#### Complex valuation models

We involved our valuation specialists to assist in testing complex modeldependent valuations by performing an independent valuation, on a sample basis, to assess the appropriateness of models and the adequacy of assumptions and inputs used.

#### Valuation techniques

We performed procedures, with the support of our valuation specialists, on key judgements made by management in the calculation of the fair value of unlisted investments, fair value loans, profit shares and investment properties, including:

- · assessing the suitability, applicability and completeness of the comparable companies used in the calculation of the earnings multiples in price-earnings multiple valuations, and obtained supporting evidence and explanations for any adjustments made to the multiples;
- confirming the accuracy of information provided by management was free from manipulation or amendment, including management accounts and unaudited financial information used in the determination of earnings in price-earnings multiple valuations and determination of net asset valuations;
- assessing the appropriateness of discount rates used in discounted cash flow valuations, with reference to relevant industry and market
- assessing the appropriateness of any illiquidity or other uncertainty adjustments applied by management; and
- performing independent valuation estimates for a sample of financial instruments and investment properties and comparing them to management's estimate

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF INVESTEC LIMITED CONTINUED

#### **KEY AUDIT MATTER**

#### OUR AUDIT RESPONSE TO THE KEY AUDIT MATTER

#### Valuation of fair value instruments with higher risk characteristics and associated income (continued)

#### Level 2 and level 3 inputs

We performed procedures on key judgements made by management on level 2 and level 3 inputs (e.g. expected cash flows, discount rates, earnings multiples. EBITDA, the underlying asset values within a business and capitalisation rates) used in the valuation of a sample of unlisted investments, fair value loans, profit shares and investment properties, including:

- for unlisted investments, we independently assessed the reasonability of inputs, using alternative pricing sources where available, to evaluate management's valuation;
- for fair value loans and profit shares, we performed or involved our valuation specialists to independently assess the inputs applied in the valuations of a sample of positions; and
- for investment properties, we assessed inputs (such as market capitalisation rates) used to derive valuations against market available information and where we noted differences, we made use of our property valuation specialists to evaluate these inputs in order to assess whether they were within a reasonable range.

For all fair value financial instruments and investment properties tested, we compared our determined ranges and estimates to management's fair values.

We assessed the appropriateness of the disclosures in the consolidated financial statements in accordance with the requirements of IFRS 13, Fair value measurement

#### Other Matter

The Group has separately prepared a combined consolidated set of financial statements for the year ended 31 March 2023 incorporating Investec Plc and its subsidiaries in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa on which separate auditor's reports to the shareholders of Investec Limited and Investec Plc are issued at a later date

#### Other Information

The directors are responsible for the other information. The other information comprises the information included in the 162-page document titled "Investec Limited Group and Company annual financial statements", which includes the Declaration by the Company Secretary, the Directors' report and the INL Audit Committee report, as required by the Companies Act of South Africa. The other information does not include the consolidated and separate financial statements and our auditors' reports thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the Consolidated Financial Statements

The directors are responsible for the preparation of the consolidated financial statements in accordance with the basis of presentation disclosed in the accounting policies to the consolidated financial statements, for determining that the basis of preparation is acceptable in the circumstances and for such internal controls as the directors determine is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

#### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional skepticism throughout

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- · Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- · Obtain sufficient appropriate audit evidence regarding the financial information of the entities and business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or related safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

In terms of the IRBA Rule published in Government Gazette Number 39475 dated 4 December 2015, we report that Ernst & Young Inc. and KPMG Inc. have been the auditors of Investec Limited for 48 and 29 years, respectively.

Ernst & Young Inc.

#### Ernst & Young Inc.

Registered Auditor Per Ranesh P Hariparsad Chartered Accountant (SA) Registered Auditor Director 22 June 2023

102 Rivonia Road Sandton 2196 South Africa

Registered Auditor Per Vanessa Mans Chartered Accountant (SA) Registered Auditor Director 22 June 2023

85 Empire Road Parktown 2193 South Africa

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF INVESTEC LIMITED CONTINUED

#### To the Shareholders of Investec Limited

#### Report on the Audit of the Separate Financial Statements

#### Opinion

We have audited the separate financial statements of Investec Limited (the Company), which comprise the balance sheet at 31 March 2023, and the income statement, the statement of total comprehensive income, the statement of changes in equity and the cash flow statement for the year then ended, accounting policies and the notes to the financial statements, as set out on pages 39 to 145.

In our opinion, the separate financial statements present fairly, in all material respects, the separate financial position of Investec Limited at 31 March 2023, and its separate financial performance and separate cash flows for the year then ended in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (IFRS Standards) and the requirements of the Companies Act of South Africa.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Separate Financial Statements section of our report. We are independent of the Company in accordance with the Independent Regulatory Board for Auditors' Code of Professional Conduct for Registered Auditors (IRBA Code) and other independence requirements applicable to performing audits of financial statements of the Company in South Africa. We have fulfilled our other ethical responsibilities in accordance with the IRBA Code and in accordance with other ethical requirements applicable to performing audits of the Company in South Africa. The IRBA Code is consistent with the corresponding sections of the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matter**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the separate financial statements of the current period. These matters were addressed in the context of our audit of the separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For the matter below, our description of how our audit addressed the matter is provided in that context.

• Valuation of fair value instruments with higher risk characteristics and associated income.

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF INVESTEC LIMITED CONTINUED

#### KEY AUDIT MATTER

#### Valuation of fair value instruments with higher risk characteristics and associated income

Refer to the accounting policy on Fair value measurement (page 49); the accounting policy on Key management assumptions (page 57) and Note 16 Financial instruments at fair value (page 79) to the separate financial statements

At 31 March 2023, the Company held fair value instruments with higher risk characteristics whose values are dependent upon management's significant judgement. The fair value instruments include unlisted investments. The disclosure included fair value level 3 assets of R4 699 million.

Disclosures related to fair value instruments with higher risk characteristics are material to the separate financial statements.

The valuation of those fair value instruments with higher risk characteristics can include significant judgement and estimation uncertainty and therefore the risk of inappropriate revenue recognition through incorrect valuation, as outlined below.

The judgement in estimating the fair value of these instruments can involve complex valuation models or techniques, or significant fair value adjustments, both of which may be reliant on inputs where there is limited market observability or liquidity. The estimation of the fair value is also subject to the current economic outlook

Management's estimates which required significant judgement include the selection and application of:

- · Valuation techniques unlisted investments in unquoted private companies valued using priceearnings multiples valuation techniques; and
- Level 3 inputs level 3 inputs (e.g. earnings multiples and EBITDA), which impact the valuation of unlisted investments

#### OUR AUDIT RESPONSE TO THE KEY AUDIT MATTER

To address the risks, we performed the following key procedures:

We obtained an understanding of management's processes and tested the design of controls relating to the valuation of fair value instruments and related income statement measurement.

We performed a detailed examination of management's valuation methodologies and assessed the appropriateness and consistency of methodologies applied, model inputs, key assumptions, contractual obligations and exit values. In addition, we assessed whether there were any indicators of aggregate bias in financial instrument valuation pricing sources and methodology assumptions.

We considered the impact of economic factors on the valuations of the financial instruments. This included challenging the appropriateness of the valuation methodologies and assumptions applied focusing particularly on the higher risk characteristic financial instruments.

#### Valuation techniques

We performed procedures, with the support of our valuation specialists, on key judgements made by management in the calculation of the fair value of unlisted investments, including:

- · assessing the suitability, applicability and completeness of the comparable companies used in the calculation of the earnings multiples in price-earnings multiple valuations, and obtained supporting evidence and explanations for any adjustments made to the multiples;
- confirming the accuracy of information provided by management was free from manipulation or amendment, including management accounts and unaudited financial information used in the determination of earnings in price-earnings multiple valuations; and
- assessing the appropriateness of any illiquidity or other uncertainty adjustments applied by management.

#### Level 3 inputs

We performed procedures on key judgements made by management on level 3 inputs (e.g. earnings multiples and EBITDA) used in the valuation of unlisted equity investments including:

• for unlisted investments, we independently assessed the reasonability of inputs, using alternative pricing sources where available, to evaluate management's valuation.

For all fair value financial instruments tested, we compared our determined ranges and estimates to management's fair values.

We assessed the appropriateness of the disclosures in the separate financial statements in accordance with the requirements of IFRS 13, Fair value measurement.

#### Other Information

The directors are responsible for the other information. The other information comprises the information included in the 162-page document titled "Investec Limited Group and Company annual financial statements", which includes the Declaration by the Company Secretary, the Directors' report and the INL Audit Committee report, as required by the Companies Act of South Africa. The other information does not include the consolidated and separate financial statements and our auditors' reports thereon.

Our opinion on the separate financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon

In connection with our audit of the separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Group and Company annual financial statements 2023

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF INVESTEC LIMITED CONTINUED

#### Responsibilities of the Directors for the Separate Financial Statements

The directors are responsible for the preparation and fair presentation of the separate financial statements in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (IFRS Standards) and the requirements of the Companies Act of South Africa, and for such internal control as the directors determine is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the separate financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### Auditors' Responsibilities for the Audit of the Separate Financial Statements

Our objectives are to obtain reasonable assurance about whether the separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the separate financial statements, whether due to fraud or error, design
  and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a
  basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Evaluate the overall presentation, structure and content of the separate financial statements, including the disclosures, and whether the separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or related safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on Other Legal and Regulatory Requirements**

In terms of the IRBA Rule published in Government Gazette Number 39475 dated 4 December 2015, we report that Ernst & Young Inc. and KPMG Inc. have been the auditors of Investec Limited for 48 and 29 years, respectively.

Ernst & Young Inc.

Ernst & Young Inc.

Registered Auditor Per Ranesh P Hariparsad Chartered Accountant (SA) Registered Auditor Director 22 June 2023

102 Rivonia Road Sandton 2196 South Africa KPMG Inc.

KPMG Inc.
Registered Auditor
Per Vanessa Mans
Chartered Accountant (SA)
Registered Auditor
Director
22 June 2023

85 Empire Road Parktown 2193 South Africa

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#### INCOME STATEMENTS

		Group		Company	,
For the year to 31 March R'million	Notes	2023	2022	2023	2022
Interest income	2	37 431	26 087	843	481
Interest income calculated using the effective interest method		34 029	23 266	843	481
Other interest income		3 402	2 821	_	_
Interest expense	2	(25 999)	(16 709)	(1 192)	(609)
Net interest income/(expense)		11 432	9 378	(349)	(128)
Fee and commission income	3	7 714	7 166	_	_
Fee and commission expense	3	(800)	(624)	_	_
Investment (loss)/income	4	(808)	590	9 681	7 510
Share of post-taxation profit of associates and joint venture holdings	30	321	287	340	238
Trading income/(loss) arising from					
- customer flow		893	1 369	_	_
<ul> <li>balance sheet management and other trading income</li> </ul>		913	(276)	9	(2)
Other operating (loss)/income	5	(44)	17	_	_
Total operating income before expected credit loss impairment charges		19 621	17 907	9 681	7 618
Expected credit loss impairment charges	6	(294)	(63)	_	_
Operating income		19 327	17 844	9 681	7 618
Operating (costs)/releases	7	(10 212)	(9 282)	107	(7)
Operating profit before goodwill and acquired intangibles		9 115	8 562	9 788	7 611
Impairment of goodwill	35	(2)	(39)	_	_
Amortisation of acquired intangibles	36	(51)	(51)	_	_
Operating profit		9 062	8 472	9 788	7 611
Implementation costs on distribution of investment to shareholders		(6)	(28)	(6)	(28)
Profit before taxation		9 056	8 444	9 782	7 583
Taxation on operating profit before acquired intangibles	10	(2 101)	(2 140)	(17)	(32)
Taxation on acquired intangibles and strategic actions	10	301	15	_	_
Profit after taxation		7 256	6 319	9 765	7 551
Profit attributable to non-controlling interests	49	(202)	(812)	_	_
Earnings attributable to shareholders		7 054	5 507	9 765	7 551
Earnings attributable to ordinary shareholders		6 583	5 030	9 305	7 192
Earnings attributable to perpetual preferred securities and Other Additional Tier 1 securities		471	477	460	359

#### STATEMENTS OF TOTAL COMPREHENSIVE INCOME

		Gro	oup	Com	pany
For the year to 31 March R'million	Notes	2023	2022	2023	2022
Profit after taxation		7 256	6 319	9 765	7 551
Other comprehensive income:					
Items that may be reclassified to the income statement:					
Fair value movements on cash flow hedges taken directly to other comprehensive income	10	271	(82)	_	_
Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income	10	121	49	_	_
Gain on realisation of debt instruments at FVOCI recycled to the income statement	10	(59)	(35)	_	_
Foreign currency adjustments on translating foreign operations		1 486	(92)	_	_
Items that will not be reclassified to the income statement:					
Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income	10	(219)	151	(111)	16
Net gain attributable to own credit risk	10	2	1	_	_
Total comprehensive income		8 858	6 311	9 654	7 567
Total comprehensive income attributable to ordinary shareholders		8 185	5 022	9 194	7 208
Total comprehensive income attributable to non-controlling interests		202	812	_	_
Total comprehensive income attributable to perpetual preferred securities and Other Additional Tier 1 securities		471	477	460	359
Total comprehensive income		8 858	6 311	9 654	7 567

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#### BALANCE SHEETS

	L		Group		Company	1
At 31 March R'million	Notes	2023	2022^	2021^	2023	2022
Assets						
Cash and balances at central banks	19	22 761	11 893	9 653	_	_
Loans and advances to banks	20	12 323	21 014	25 723	22	21
Non-sovereign and non-bank cash placements		14 133	13 176	8 956	_	_
Reverse repurchase agreements and cash collateral on		50.000				
securities borrowed	21	50 336	60 827	30 756	_	_
Sovereign debt securities	22	77 456	57 380	53 009		_
Bank debt securities	23	16 124	27 958	21 862	8 356	5 589
Other debt securities	24	11 676	15 417	14 148	_	_
Derivative financial instruments	25	16 512	17 264	18 544	_	_
Securities arising from trading activities	26	33 021	10 005	15 202	-	
Investment portfolio	27	22 675	15 509	15 131	8 904	511
Loans and advances to customers	28	314 723	291 183	279 131	_	_
Own originated loans and advances to customers securitised	29	5 988	7 228	8 184	_	_
Other loans and advances	28	1	108	181	_	_
Other securitised assets	29	547	592	578	_	
Interests in associated undertakings and joint venture holdings	30	30	5 480	5 215	_	5 437
Current taxation assets		1	4	44	_	_
Deferred taxation assets	31	2 749	2 866	2 767	37	_
Other assets	32	14 152	19 873	17 792	28	38
Property and equipment	33	3 457	3 469	2 942	_	_
Investment properties	34	15 853	15 783	16 942	_	_
Goodwill	35	171	173	212	_	_
Software	36	131	46	95	_	_
Other acquired intangible assets	36	13	64	118		
Investment in subsidiaries	38	_	_		19 433	21 436
Non-current assets classified as held for sale	-	785 <b>635 618</b>	1 524 <b>598 836</b>	1 054 <b>548 239</b>	36 780	33 032
Other financial instruments at fair value through profit or loss						
in respect of liabilities to customers	39	2 433 <b>638 051</b>	1 145 <b>599 981</b>	1 067 <b>549 306</b>	36 780	33 032
Liabilities		555 551		0.000	55755	00002
Deposits by banks		31 789	22 236	22 052	_	_
Derivative financial instruments	25	37 802	33 112	26 980	_	_
Other trading liabilities	40	3 820	4 475	5 643	_	_
Repurchase agreements and cash collateral on securities lent	21	17 933	13 941	17 598	_	_
Customer accounts (deposits)		448 513	419 948	374 228	_	_
Debt securities in issue	41	7 747	7 607	6 493	3 734	3 734
Liabilities arising on securitisation of own originated loans						
and advances	29	3 594	4 585	3 271	_	_
Current taxation liabilities		941	753	854	3	20
Deferred taxation liabilities	31	95	714	743	_	_
Other liabilities	42	14 130	18 214	15 304	5 513	2 798
		566 364	525 585	473 166	9 250	6 552
Liabilities to customers under investment contracts	39	2 378	1 086	1 014	_	_
Insurance liabilities, including unit-linked liabilities	39	55	59	53	_	_
		568 797	526 730	474 233	9 250	6 552
Subordinated liabilities	43	7 748	10 722	14 445	5 752	4 725
		576 545	537 452	488 678	15 002	11 277
Equity						
Ordinary share capital	44	1	1	1	1	1
Ordinary share premium	45	4 885	6 076	6 112	4 466	5 656
Treasury shares	46	(3 854)	(3 507)	(3 020)		_
Other reserves		3 066	2 489	2 543	(178)	(35)
Retained income	_	41 831	41 173	38 656	11 894	10 247
Ordinary shareholders' equity		45 929	46 232	44 292	16 183	15 869
Perpetual preference shares in issue	47 _	2 445	2 886	3 039	2 445	2 886
Shareholders' equity excluding non-controlling interests		48 374	49 118	47 331	18 628	18 755
Other Additional Tier 1 securities in issue	48	3 260	3 110	1 733	3 150	3 000
Non-controlling interests	49	9 872	10 301	11 564	_	
Perpetual preferred securities issued by subsidiaries				1 481	_	_
<ul> <li>Non-controlling interests in partially held subsidiaries</li> </ul>	L	9 872	10 301	10 083	_	
Total equity		61 506	62 529	60 628	21 778	21 755
Total liabilities and equity		638 051	599 981	549 306	36 780	33 032

<sup>^</sup> Restated as detailed in note 58.

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R'million	Ordinary share capital	Share premium	Treasury shares
Group			
At 1 April 2021	1	6 112	(3 020)
Movement in reserves 1 April 2021 – 31 March 2022			
Profit after taxation	_	_	_
Fair value movements on cash flow hedges taken directly to other comprehensive income	_	_	_
Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income	_	_	_
Gain on realisation of debt instruments at FVOCI recycled through the income statement	_	_	_
Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income	_	_	_
Foreign currency adjustments on translating foreign operations	_	_	_
Net gain attributable to own credit risk	_	_	_
Total comprehensive income for the year	_	_	_
Issue of Other Additional Tier 1 security instruments	_	_	_
Net equity movements in interests in associated undertakings	_	_	_
Movement in treasury shares	_	_	(487)
Share-based payments adjustments	_	_	_
Transfer from regulatory general risk reserve	_	_	_
Repurchase of perpetual preference shares	_	_	_
Share buyback of ordinary share capital	_	(36)	_
Dividends declared to other equity holders including Other Additional Tier 1 securities	_	_	_
Dividends paid to perpetual preference shareholders included in non-controlling interests and Other Additional Tier 1 securities	_	_	_
Dividends paid to ordinary shareholders	_	_	_
Dividends paid to non-controlling interests	_	_	_
At 31 March 2022	1	6 076	(3 507)
	•	00/0	(3 307)
Movement in reserves 1 April 2022 – 31 March 2023  Profit after taxation			(3 307)
Movement in reserves 1 April 2022 – 31 March 2023 Profit after taxation			
Movement in reserves 1 April 2022 – 31 March 2023  Profit after taxation  Fair value movements on cash flow hedges taken directly to other comprehensive income			——————————————————————————————————————
Movement in reserves 1 April 2022 – 31 March 2023  Profit after taxation  Fair value movements on cash flow hedges taken directly to other comprehensive income  Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income		_ _ _ _ _	——————————————————————————————————————
Profit after taxation Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive			——————————————————————————————————————
Movement in reserves 1 April 2022 – 31 March 2023  Profit after taxation  Fair value movements on cash flow hedges taken directly to other comprehensive income  Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income  Gain on realisation of debt instruments at FVOCI recycled through the income statement  Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income			——————————————————————————————————————
Profit after taxation Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Foreign currency adjustments on translating foreign operations			——————————————————————————————————————
Profit after taxation Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Foreign currency adjustments on translating foreign operations Net gain attributable to own credit risk	- - - - - -	- - - - - - -	——————————————————————————————————————
Profit after taxation Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Foreign currency adjustments on translating foreign operations Net gain attributable to own credit risk  Total comprehensive income for the year	- - - - - - -		——————————————————————————————————————
Profit after taxation Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Foreign currency adjustments on translating foreign operations Net gain attributable to own credit risk  Total comprehensive income for the year Issue of Other Additional Tier 1 security instruments	- - - - - - -		——————————————————————————————————————
Profit after taxation Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Foreign currency adjustments on translating foreign operations Net gain attributable to own credit risk  Total comprehensive income for the year Issue of Other Additional Tier 1 security instruments Redemption of Other Additional Tier 1 security instruments	- - - - - - - - -	- - - - - - - - -	- - - - - -
Profit after taxation Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Foreign currency adjustments on translating foreign operations Net gain attributable to own credit risk  Total comprehensive income for the year Issue of Other Additional Tier 1 security instruments Redemption of Other Additional Tier 1 security instruments Movement in treasury shares	- - - - - - - - -	- - - - - - - - - -	- - - - - -
Profit after taxation Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Foreign currency adjustments on translating foreign operations Net gain attributable to own credit risk  Total comprehensive income for the year Issue of Other Additional Tier 1 security instruments Redemption of Other Additional Tier 1 security instruments Movement in treasury shares Share-based payments adjustments	- - - - - - - - - -	- - - - - - - - - - -	- - - - - -
Profit after taxation Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Foreign currency adjustments on translating foreign operations Net gain attributable to own credit risk  Total comprehensive income for the year Issue of Other Additional Tier 1 security instruments Redemption of Other Additional Tier 1 security instruments Movement in treasury shares Share-based payments adjustments Transfer from fair value reserve to retained income	- - - - - - - - - - - -	- - - - - - - - - - - -	- - - - - -
Profit after taxation  Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Foreign currency adjustments on translating foreign operations Net gain attributable to own credit risk  Total comprehensive income for the year Issue of Other Additional Tier 1 security instruments Redemption of Other Additional Tier 1 security instruments Movement in treasury shares Share-based payments adjustments Transfer from fair value reserve to retained income Transfer to regulatory general risk reserve	- - - - - - - - - - - - -	- - - - - - - - - - - -	- - - - - -
Profit after taxation  Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Foreign currency adjustments on translating foreign operations Net gain attributable to own credit risk  Total comprehensive income for the year Issue of Other Additional Tier 1 security instruments Redemption of Other Additional Tier 1 security instruments Movement in treasury shares Share-based payments adjustments Transfer from fair value reserve to retained income Transfer to regulatory general risk reserve Employee benefit liability recognised	- - - - - - - - - - - - -	- - - - - - - - - - - - -	- - - - - -
Profit after taxation  Fair value movements on cash flow hedges taken directly to other comprehensive income  Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income  Gain on realisation of debt instruments at FVOCI recycled through the income statement  Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income  Foreign currency adjustments on translating foreign operations  Net gain attributable to own credit risk  Total comprehensive income for the year  Issue of Other Additional Tier 1 security instruments  Redemption of Other Additional Tier 1 security instruments  Movement in treasury shares  Share-based payments adjustments  Transfer from fair value reserve to retained income  Transfer to regulatory general risk reserve  Employee benefit liability recognised  Repurchase of perpetual preference shares	- - - - - - - - - - - - - -	- - - - - - - - - - - - - - -	- - - - - -
Profit after taxation  Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Foreign currency adjustments on translating foreign operations Net gain attributable to own credit risk  Total comprehensive income for the year Issue of Other Additional Tier 1 security instruments Redemption of Other Additional Tier 1 security instruments Movement in treasury shares Share-based payments adjustments Transfer from fair value reserve to retained income Transfer to regulatory general risk reserve Employee benefit liability recognised Repurchase of perpetual preference shares Share buyback of ordinary share capital	- - - - - - - - - - - - - -		- - - - - -
Profit after taxation Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Foreign currency adjustments on translating foreign operations Net gain attributable to own credit risk  Total comprehensive income for the year Issue of Other Additional Tier 1 security instruments Redemption of Other Additional Tier 1 security instruments Movement in treasury shares Share-based payments adjustments Transfer from fair value reserve to retained income Transfer to regulatory general risk reserve Employee benefit liability recognised Repurchase of perpetual preference shares Share buyback of ordinary share capital Dividends declared to other equity holders including Other Additional Tier 1 securities Dividends paid to perpetual preference shareholders included in non-controlling interests and	- - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - -	- - - - - -
Profit after taxation  Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Foreign currency adjustments on translating foreign operations Net gain attributable to own credit risk  Total comprehensive income for the year Issue of Other Additional Tier 1 security instruments Redemption of Other Additional Tier 1 security instruments Movement in treasury shares Share-based payments adjustments Transfer from fair value reserve to retained income Transfer to regulatory general risk reserve Employee benefit liability recognised Repurchase of perpetual preference shares Share buyback of ordinary share capital Dividends declared to other equity holders including Other Additional Tier 1 securities Dividends paid to perpetual preference shareholders included in non-controlling interests and Other Additional Tier 1 securities	- - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - -	- - - - - -
Profit after taxation Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Foreign currency adjustments on translating foreign operations Net gain attributable to own credit risk  Total comprehensive income for the year Issue of Other Additional Tier 1 security instruments Redemption of Other Additional Tier 1 security instruments Movement in treasury shares Share-based payments adjustments Transfer from fair value reserve to retained income Transfer to regulatory general risk reserve Employee benefit liability recognised Repurchase of perpetual preference shares Share buyback of ordinary share capital Dividends declared to other equity holders including Other Additional Tier 1 securities Dividends paid to perpetual preference shareholders included in non-controlling interests and Other Additional Tier 1 securities Dividends paid to ordinary shareholders	- - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - -	- - - - - -
Profit after taxation  Fair value movements on cash flow hedges taken directly to other comprehensive income Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income Gain on realisation of debt instruments at FVOCI recycled through the income statement Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income Foreign currency adjustments on translating foreign operations Net gain attributable to own credit risk  Total comprehensive income for the year Issue of Other Additional Tier 1 security instruments Redemption of Other Additional Tier 1 security instruments Movement in treasury shares Share-based payments adjustments Transfer from fair value reserve to retained income Transfer to regulatory general risk reserve Employee benefit liability recognised Repurchase of perpetual preference shares Share buyback of ordinary share capital Dividends declared to other equity holders including Other Additional Tier 1 securities Dividends paid to perpetual preference shareholders included in non-controlling interests and Other Additional Tier 1 securities	- - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - -	(3 367)

#### STATEMENTS OF CHANGES IN EQUITY CONTINUED

	Other reserves											
Cap rese acco	rve value	risk	Cash flow hedge reserve	Own credit risk reserve	Foreign currency reserve	Retained income	Ordinary shareholders' equity	Perpetual preference shares in issue	Shareholders' equity excluding non- controlling interests	Other Additional Tier 1 securities in issue	Non- controlling interests	Total equity
	61 1164	708	(1 539)	12	2 137	38 656	44 292	3 039	47 331	1733	11 564	60 628
						5 507	5.507		5.507		010	0.040
			(02)	_	_	5 507	5 507	_	5 507	_	812	6 319
			(82)	_	_	_	(82) 49	_	(82) 49	_	_	(82) 49
	— (35)		_	_	_	_	(35)	_	(35)	_	_	(35)
	,	,					(,		(,			(**)
	— 151	_	_	_	_	_	151	_	151	_	-	151
		_	_	_	(92)	_	(92)	_	(92)	_	-	(92)
		_	(00)	1 1	(02)	5 507	5 <b>499</b>	_	5 <b>499</b>		812	1
	— 165 — —	_	(82)		(92)	5 507	5 499	_	5 499 —	1 377	812	<b>6 311</b> 1 377
		_	_	_	_	79	79	_	79	_	_	79
		_	_	_	_	_	(487)	_	(487)	_	_	(487)
		_	_	_	_	415	415	_	415	_	_	415
		(46)	_	_	_	46	_	_	_	_	-	_
		_	_	_	_	26	26	(153)	(127)	_	(1 481)	(1 608)
		_	_	_	_	(684)	(720)	_	(720)	_	-	(720)
		_	_	_	_	(477)	(477)	167	(310)	200	110	_
		_	_	_	_	_	_	(167)	(167)	(200)	(110)	(477)
		_	_	_	_	(2 395)	(2 395)	_	(2 395)	_	_	(2 395)
		_	_	_	_	_	_	_	_	_	(594)	(594)
	61 1329	662	(1 621)	13	2 045	41 173	46 232	2 886	49 118	3 110	10 301	62 529
			— 271	_	_	7 054	7 054	_	7 054 271	_	202	7 256
												271
	121			_	_	_	271	_		_		121
	<ul><li>— 121</li><li>— (59)</li></ul>	_	_ _	_	_	_ _ _	121	_ _ _	121	_ _ _	_ _ _	121 (59)
	— 121 — (59	_	_ _	_ _ _	_ _ _	_		_		_ _ _	-	121 (59)
		_ ) _	_ _ _	_ _ _	_ _ _	_	121	_	121	_ _ _	-	
	— (59	_ ) _	_ _ _ _	_ _ _ _		_ _	121 (59) (219) 1 486	_	121 (59) (219) 1 486	_ _ _ _	-	(59) (219) 1 486
	<ul><li>(59)</li><li>(219)</li><li>–</li><li>–</li></ul>		- - - -		_	_ _ _ _	121 (59) (219) 1 486 2	_	121 (59) (219) 1 486 2	- - - -	- - - -	(59) (219) 1 486 2
	— (59				1 486 	_ _ _ _	121 (59) (219) 1 486	_ _ _ _	121 (59) (219) 1 486 2 8 656	- - - - - - - - 500	-	(59) (219) 1 486 2 8 858
	<ul><li>(59)</li><li>(219)</li><li>–</li><li>–</li></ul>		- - - -		_	- - - - 7 054	121 (59) (219) 1 486 2 8 656	_ _ _ _	121 (59) (219) 1 486 2 8 656	- - - - - 500 (350)	- - - -	(59) (219) 1 486 2 <b>8 858</b> 500
	<ul><li>(59)</li><li>(219)</li><li>–</li><li>–</li></ul>		- - - -		_	7 054	121 (59) (219) 1 486 2 8 656 —	_ _ _ _	121 (59) (219) 1 486 2 8 656 —	— — — — — 500 (350)	- - - -	(59) (219) 1 486 2 <b>8 858</b> 500 (350)
	<ul><li>(59)</li><li>(219)</li><li>–</li><li>–</li></ul>		- - - -		_	- - - - 7 054	121 (59) (219) 1 486 2 8 656	- - - - -	121 (59) (219) 1 486 2 8 656	(350)	202 —	(59) (219) 1 486 2 8 858 500 (350) (347)
_	<ul><li>(59)</li><li>(219)</li><li>(157)</li><li>(157)</li><li>(157)</li></ul>		- - - -		1486 — —	7 054	121 (59) (219) 1 486 2 8 656 — (347)	- - - - - - -	121 (59) (219) 1 486 2 8 656 — — (347)	(350)	202 —	(59) (219) 1 486 2 <b>8 858</b> 500 (350)
	<ul><li>(59</li><li>(219</li><li>(2157</li><li>(157</li><li>(157</li><li>(157</li><li>(157</li></ul>	——————————————————————————————————————	- - - -	2 — — — —	1486 — — —	7 054 ————————————————————————————————————	121 (59) (219) 1 486 2 8 656 — (347) 424	- - - - - - - -	121 (59) (219) 1 486 2 8 656 — (347) 424	(350) — —	202 — — ———————————————————————————————	(59) (219) 1 486 2 8 858 500 (350) (347) 424
	<ul> <li>(59)</li> <li>(219)</li> <li>(157)</li> <li>(157)</li> <li>(157)</li> <li>(158)</li> <li>(1158)</li> </ul>	——————————————————————————————————————	- - - -	2 — — — —	1486 — — —	7 054 ————————————————————————————————————	121 (59) (219) 1 486 2 8 656 — (347) 424 — (93)	- - - - - - - - - -	121 (59) (219) 1 486 2 8 656 — (347) 424 — (93)	(350) — — —	202 — — ———————————————————————————————	(59) (219) 1 486 2 8 858 500 (350) (347) 424 — (93)
	<ul> <li>(59)</li> <li>(219)</li> <li>(157)</li> <li>(157)</li> <li>(157)</li> <li>(158)</li> <li>(1158)</li> </ul>	——————————————————————————————————————	- - - -	2 — — — —	1486 — — —	7 054 	121 (59) (219) 1 486 2 8 656 — (347) 424 — (93) 15	— — — — — — — — — — — — — — — — — — —	121 (59) (219) 1 486 2 8 656 — (347) 424 — (93) (426)	(350) — — — — —	202      	(59) (219) 1 486 2 8 858 500 (350) (347) 424 — (93) (426)
	<ul> <li>(59)</li> <li>(219)</li> <li>(157)</li> <li>(157)</li> <li>(157)</li> <li>(158)</li> <li>(1158)</li> </ul>	——————————————————————————————————————	- - - -	2 — — — —	1486 — — —	7 054	121 (59) (219) 1 486 2 8 656 — (347) 424 — (93) 15 (1 191)	— — — — — — — — — — — — — — — — — — —	121 (59) (219) 1 486 2 8 656 — (347) 424 — (93) (426) (1 191)	(350) — — — — — —	202      	(59) (219) 1 486 2 8 858 500 (350) (347) 424 — (93)
	<ul> <li>(59)</li> <li>(219)</li> <li>(157)</li> <li>(157)</li> <li>(157)</li> <li>(158)</li> <li>(1158)</li> </ul>	——————————————————————————————————————	- - - -	2 — — — —	1486 — — —	7 054 	121 (59) (219) 1 486 2 8 656 — (347) 424 — (93) 15	— — — — — — — — — — — — — — — — — — —	121 (59) (219) 1 486 2 8 656 — (347) 424 — (93) (426)	(350) — — — — —	202      	(59) (219) 1 486 2 8 858 500 (350) (347) 424 — (93) (426)
	<ul> <li>(59)</li> <li>(219)</li> <li>(157)</li> <li>(157)</li> <li>(157)</li> <li>(158)</li> <li>(1158)</li> </ul>	——————————————————————————————————————	- - - -	2 — — — —	1486 — — —	7 054	121 (59) (219) 1 486 2 8 656 — (347) 424 — (93) 15 (1 191)	— — — — — — — — (441) —	121 (59) (219) 1 486 2 8 656 — (347) 424 — (93) (426) (1 191) (308)	(350) — — — — — — — 308	202      	(59) (219) 1 486 2 8 858 500 (350) (347) 424 — (93) (426) (1 191) —
	<ul> <li>(59)</li> <li>(219)</li> <li>(157)</li> <li>(157)</li> <li>(157)</li> <li>(158)</li> <li>(1158)</li> </ul>	——————————————————————————————————————	- - - -	2 — — — —	1486 ————————————————————————————————————	7 054	121 (59) (219) 1 486 2 8 656 — (347) 424 — (93) 15 (1 191) (471)	— — — — — — — — — — — — — — — — — — —	121 (59) (219) 1 486 2 8 656 — (347) 424 — (93) (426) (1 191)	(350) — — — — — —	202 - - - - - - - - - - - -	(59) (219) 1 486 2 8 858 500 (350) (347) 424 — (93) (426)
	<ul> <li>(59)</li> <li>(219)</li> <li>(157)</li> <li>(157)</li> <li>(157)</li> <li>(158)</li> <li>(1158)</li> </ul>	——————————————————————————————————————	- - - -	2 — — — —	1486 — — — — — — — — — —	7 054	121 (59)  (219) 1 486 2  8 656 — (347) 424 — (93) 15 (1 191) (471) — (3 516) —	——————————————————————————————————————	121 (59)  (219) 1 486 2  8 656 — (347) 424 — (93) (426) (1 191) (308)	(350) — — — — — — 308	202         	(59) (219) 1 486 2 8 858 500 (350) (347) 424 — (93) (426) (1 191) — (471)
	<ul> <li>(59)</li> <li>(219)</li> <li>(157)</li> <li>(157)</li> <li>(157)</li> <li>(158)</li> <li>(1158)</li> </ul>		- - - -	2 — — — —	1486 — — — — — — — — — —	7 054  7 054	121 (59)  (219) 1 486 2  8 656 — (347) 424 — (93) 15 (1 191) (471) — (3 516)	——————————————————————————————————————	121 (59)  (219) 1 486 2  8 656 — (347) 424 — (93) (426) (1 191) (308)  (163) (3 516)	(350) — — — — — 308 (308)	202          	(59) (219) 1 486 2 8 858 500 (350) (347) 424 — (93) (426) (1 191) — (471) (3 516)

Group and Company annual financial statements 2023

## STATEMENTS OF CHANGES IN EQUITY CONTINUED

R'million	Ordinary share capital	Share premium	Capital reserve account	Fair value reserve	Retained income	Ordinary share- holders' equity	Perpetual preference shares in issue	Shareholders' equity excluding non- controlling interests	Other Additional Tier 1 securities in issue	Total equity
Company	Capital	premium	account	TCGCTVC	IIICOIIIC	equity	13340	interests	11113346	equity
At 1 April 2021	1	5 693	62	(113)	6 117	11 760	3 039	14 799	1 623	16 422
Movement in reserves 1 April 2021 – 31 March 2022		0 000	02	(1.0)	0	,	0 000	,	1 020	10 122
Profit after taxation	_	_	_	_	7 551	7 551	_	7 551	_	7 551
Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income	_	_	_	16	_	16	_	16	_	16
Total comprehensive income										
for the year	_	_	_	16	7 551	7 567	_	7 567	-	7 567
Share buyback of ordinary share capital	_	(37)	_	_	(684)	(721)	_	(721)	_	(721)
Issue of Other Additional Tier 1 securities in issue	_	_	_	_	_	_	_	_	1 377	1 377
Net equity movements in interests in associated undertakings	_	_	_	_	79	79	_	79	_	79
Capital contribution from Group companies	_	_	_	_	5	5	_	5	_	5
Repurchase of perpetual preference shares	_	_	_	_	7	7	(153)	(146)	_	(146)
Dividends paid to ordinary shareholders	_	_	_	_	(2 469)	(2 469)	_	(2 469)	_	(2 469)
Dividends declared to perpetual preference shareholders including Other Additional Tier 1 security holders	_	_	_	_	(359)	(359)	167	(192)	192	_
Dividends paid to perpetual preference shareholders and Other Additional Tier 1 security holders	_	_	_	_	_	_	(167)	(167)	(192)	(359)
At 31 March 2022	1	5 656	62	(97)	10 247	15 869	2 886	18 755	3 000	21 755
Movement in reserves 1 April 2022 – 31 March 2023				()						
Profit after taxation	_	_	_	_	9 765	9 765	_	9 765	_	9 765
Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income	_	_	_	(111)	_	(111)	_	(111)	_	(111)
Total comprehensive income for the year	_	_	_	(111)	9 765	9 654	_	9 654	_	9 654
Share buyback of ordinary share capital	_	(1 190)	_	_	-	(1 190)	_	(1 190)	_	(1 190)
Issue of Other Additional Tier 1 securities in issue	_	_	_	_	_	_	_	_	500	500
Redemption of Other Additional Tier 1 securities in issue	_	_	_	_	_	_	_	_	(350)	(350)
Transfer from fair value reserve to retained income	_	_	_	(32)	32	_	_	_	_	_
Repurchase of perpetual preference shares	_	_	_	_	14	14	(441)	(427)	_	(427)
Capital contribution from Group companies	_	_	_	_	4	4	_	4	_	4
Dividends paid to ordinary shareholders	_	_	_	_	(3 615)	(3 615)	_	(3 615)	_	(3 615)
Dividends declared to perpetual preference shareholders including Other Additional Tier 1 security holders	_	_	_	_	(460)	(460)	163	(297)	297	_
Dividends paid to perpetual preference shareholders including Other Additional Tier 1 security holders	_	_	_	_	_	_	(163)	(163)	(297)	(460)
Distribution to ordinary shareholders	_	_	_	_	(4 093)	(4 093)	(103)	(4 093)	(297)	(4 093)
At 31 March 2023	1	4 466	62	(240)	11 894	16 183	2 445	18 628	3 150	21 778
At 51 Waltil 2025		4 400	02	(240)	11094	10 103	2 443	10 020	3 150	21//0

#### CASH FLOW STATEMENTS

		Grou	ıp	Company		
For the year to 31 March R'million	Notes	2023	2022^	2023	2022	
Cash flows from operating activities						
Profit before taxation adjusted for non-cash, non-operating items and other required adjustments	51	10 086	9 200	(295)	(109)	
Taxation paid		(1 965)	(2 102)	(31)	_	
Dividends received from investments in subsidiaries		_	_	9 362	7 547	
Increase in operating assets	51	(28 554)	(50 985)	(1 819)	(3 384)	
Increase in operating liabilities	51	38 526	52 855	400	92	
Net cash inflow from operating activities		18 093	8 968	7 617	4 146	
Cash flows from investing activities						
Cash flow on disposal of associate		_	763	_	_	
Cash flow on acquisition of associate		_	-	_	(1 752)	
Cash flow on acquisition of property, equipment and intangible assets		(390)	(100)	_	_	
Cash flow on disposal of property, equipment and intangible assets		21	3	_	_	
Cash flow on acquisition of shares in Investec Plc		(4 377)	-	(4 377)	_	
Cash flow on investment in subsidiary		_	_	_	(1 183)	
Cash flow on subsidiaries and loans to Group companies		_	_	1 866	(392)	
Net cash (outflow)/inflow from investing activities		(4 746)	666	(2 511)	(3 327)	
Cash flows from financing activities						
Dividends paid to ordinary shareholders	12	(3 516)	(2 395)	(3 615)	(2 469)	
Dividends paid to other equity shareholders		(1 102)	(1 342)	(460)	(359)	
Cash flow on net acquisition of treasury shares, net of related costs		(347)	(487)	_	_	
Repurchase of perpetual preference shares		(426)	(1 608)	(427)	(147)	
Share buyback of ordinary shares		(1 191)	(720)	(1 190)	(720)	
Proceeds from subordinated debt raised	43	2 359	1 500	2 359	1 500	
Repayment of subordinated debt	43	(6 498)	(5 596)	(1 922)	_	
Proceeds on issue of Other Additional Tier 1 securities in issue	48	500	1 377	500	1 377	
Repayment of Other Additional Tier 1 securities in issue	48	(350)	_	(350)	_	
Lease liabilities paid	42	(50)	(50)	_	_	
Net cash outflow from financing activities		(10 621)	(9 321)	(5 105)	(818)	
Effects of exchange rates on cash and cash equivalents		1143	(51)	_	_	
Net increase in cash and cash equivalents		3 869	262	1	1	
Cash and cash equivalents at the beginning of the year		43 430	43 168	21	20	
Cash and cash equivalents at the end of the year		47 299	43 430	22	21	
Cash and cash equivalents is defined as including:						
Cash and balances at central banks		22 761	11 893	_	_	
On demand loans and advances to banks		10 351	18 326	22	21	
Non-sovereign and non-bank cash placements		14 133	13 176	_	_	
Expected credit loss on cash and cash equivalents		54	35	_	_	
Cash and cash equivalents at the end of the year		47 299	43 430	22	21	

Restated as detailed in note 58.

Cash and cash equivalents are defined as including cash and balances at central banks, on demand loans and advances to banks and non-sovereign and non-bank cash placements (all of which have a maturity profile of less than three months).

The Group is required to maintain reserve deposits with central banks and other regulatory authorities and these amounted to R10.5 billion (2022: R9.4 billion). These are included in cash and cash equivalents.

**Basis of presentation** 

Under the contractual arrangements implementing the dual listed companies (DLC) structure, Investec Limited and Investec plc, the latter a company incorporated in the United Kingdom, effectively form a single economic enterprise in which the economic and voting rights of shareholders are equalised. In accordance with this structure the appropriate presentation under International Financial Reporting Standards (IFRS) is achieved by combining the results and the financial position of both companies using merger accounting principles. Those combined consolidated financial statements have been separately prepared and will be issued on 27 June 2023.

The Companies Act of South Africa does not specifically envisage a reporting structure such as the DLC structure. The combined consolidated financial statements of Investec Limited and Investec plc are considered the statutory financial statements of Investec Limited and Investec plc. The attached Group financial statements of Investec Limited are prepared to present the financial position, results and cash flows of Investec Limited and its directly owned subsidiaries in the absence of a DLC structure, and are prepared in accordance with International Financial Reporting Standards as if Investec Limited were a standalone component of the DLC structure, but with earnings per share disclosed in the DLC combined consolidated financial statements by virtue of the sharing arrangement and prepared for the purpose of providing financial information to the shareholders. The Company financial statements have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (IFRS Standards) and the Companies Act of South Africa. For an understanding of the financial position, results and cash flows of the Investec DLC structure, the user is referred to the combined consolidated financial statements of Investec Limited and Invested plc.

As stated on page 25, the directors consider that it is appropriate to continue to adopt the going concern basis in preparing the financial statements.

The Group and Company financial statements have been prepared on a historical cost basis, except as otherwise stated.

'Group' refers to Group and Company in the accounting policies that follow unless specifically stated otherwise.

The accounting policies adopted by the Group are consistent with the prior year.

#### **Basis of consolidation**

All subsidiaries or structured entities are consolidated when the Group controls an investee. The Group controls an investee if it is exposed to, or has rights to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The financial results of subsidiaries are included in the consolidated annual financial statements of the Group from the date on which control is obtained until the date the Group can no longer demonstrate control.

The Group performs a reassessment of control whenever there is a change in the substance of the relationship between the Group and an investee. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognised in profit or loss. Any investment retained is recognised at fair value.

The Group also holds investments in private equity investments, which give rise to significant, but not majority, voting rights. Assessing these voting rights and whether the Group controls these entities requires judgement that affects the date at which subsidiaries are consolidated or deconsolidated.

Entities, other than subsidiary undertakings, in which the Group exercises significant influence or joint control over operating and financial policies, are treated as interests in associated undertakings and joint venture holdings. Interests in associated undertakings and joint venture holdings are accounted for using the equity method from the date that significant influence or joint control commences until the date that significant influence or joint control ceases. In circumstances where interests in associated undertakings and joint venture holdings arise in which the Group has no strategic intention, these investments are classified as 'venture capital' holdings and are elected as held at fair value through profit or loss.

For equity accounted associates and joint venture holdings, the combined consolidated annual financial statements include the attributable share of the results and reserves of associated undertakings and joint venture holdings. The Group's interests in associated undertakings and joint venture holdings are included in the consolidated balance sheet at cost plus the post-acquisition changes in the Group's share of the net assets of the associated undertakings and joint venture holdings.

After application of the equity method, management evaluates if there is objective evidence that its net investment in the associate or joint venture is impaired.

Because goodwill forms part of the carrying amount of the net investments in an associate or a joint venture, it is not separately recognised, therefore it is not tested for impairment separately by applying the requirements for impairment testing goodwill in IAS 36 Impairment of Assets. Instead, the entire carrying amount of the investment is tested for impairment in accordance with IAS 36 as a single asset, by comparing its recoverable amount (higher of value-in-use and fair value less costs of disposal) with its carrying amount whenever there is objective evidence that the net investment may be impaired.

The consolidated balance sheet reflects the associated undertakings and joint venture holdings net of accumulated impairment losses.

Investments in subsidiaries (including loan advances to subsidiaries) are accounted for at cost less impairment losses in the Company financial statements. Impairment on subsidiaries is accounted for in investment income on the income statement.

All intergroup balances, transactions and unrealised gains or losses within the Group that do not reflect an impairment to the asset are eliminated in full regarding subsidiaries and to the extent of the interest in associated undertakings and joint venture holdings.

## ACCOUNTING POLICIES CONTINUED

#### Segmental reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, where operating results are reviewed regularly by chief operating decision-makers who are considered to be executive members of the Board and for which discrete financial information is available.

The Group's segmental reporting is presented in the form of a business analysis. The business analysis is presented in terms of the Group's four principal business divisions namely, Wealth & Investment, Private Banking, Corporate and Investment Banking and Other and Group Investments. Group costs that are disclosed separately largely relate to Group brand and marketing costs and a portion of executive and support functions which are associated with Group-level activities. These costs are not incurred by the operating divisions and are necessary to support the operational functioning of the Group.

For further detail on the Group's segmental reporting basis refer to pages 6 and 7.

#### **Business combinations and goodwill**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, at the acquisition date fair value and the amount of any prior non-controlling interest in the acquiree. For each business combination, the Group measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed immediately in the income statement.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and the designation in accordance with the contractual terms, economic circumstances and pertinent conditions at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the acquisition date fair value of the Group's previously held equity interest in the acquiree is remeasured to fair value at each acquisition date through the income statement.

Any contingent consideration to be transferred by the Group will be recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration, which is deemed to be an asset or liability, will be recognised in accordance with IFRS 9, either in the income statement or as a change to other comprehensive income. If the contingent consideration is classified as equity, it will not be remeasured until it is finally settled within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration and amount recognised for non-controlling interest is less than the fair values of the identifiable net assets acquired, the discount on acquisition is recognised directly in the income statement as a gain in the year of acquisition.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. The Group tests goodwill acquired in a business combination for impairment annually, irrespective of whether an indication of impairment exists and in accordance with IAS 36.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination.

Where goodwill forms part of a cash-generating unit, and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation.

Goodwill disposed of in these circumstances is measured based on the relative values of the operation disposed of and the portion of the cash-generating units retained.

#### **Share-based payments to employees**

The Group engages in equity-settled and in certain limited circumstances cash-settled share-based payments in respect of services received from employees.

The fair value of the services received in respect of equity-settled share-based payments is determined by reference to the fair value of the shares or share options on the date of grant to the employee. The cost of the share-based payment, together with a corresponding increase in equity, is recognised in the income statement over the period the service conditions of the grant are met, with the amount changing according to the number of awards expected to vest. The cumulative expense recognised for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest.

Fair value measurements are based on option pricing models, taking into account the risk-free interest rate, volatility of the underlying equity instrument, expected dividends and share prices at grant date.

Where the terms of an equity-settled award are modified, the minimum expense recognised in staff costs is the expense as if the terms had not been modified. An additional expense is recognised for any modification which increases the total fair value of the share-based payment arrangement, or is otherwise beneficial to the employee as measured at the date of modification.

The liability, in respect of cash-settled share-based payments, is recognised at the current fair value taking into account the terms and conditions on which the share appreciation rights were granted, and the extent to which the employees have rendered the service to date. The change in fair value is recognised in the income statement. Subsequent to vesting the liability is measured at fair value, with gains and losses recognised in the income statement until such time as the liability is settled.

The loss of control of an employing subsidiary of the Group gives rise to an acceleration of the equity-settled share-based payments charge for the related employees and, on loss of control, the Group recognises the amount that would have been recognised for the award if it remained in place on its original terms.

All entities of the Group account for any share-based payment recharge costs allocated to equity in the period during which it is levied in their separate financial statements. Any excess over and above the recognised share-based payment expense is accounted for as an expense in the income statement. This cost is presented with the share-based payment expense.

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#### ACCOUNTING POLICIES CONTINUED

#### **Employee benefits**

The Group operates various defined contribution schemes.

In respect of the defined contribution schemes, all employer contributions are charged to the income statement as incurred, in accordance with the rules of the scheme, and included under staff costs

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

The long-term employment benefits liability relates to the obligation of the Investec Group to deliver ordinary shares of Ninety One plc and Ninety One Limited to employees over a predetermined vesting period. The fair value of this liability is calculated by applying the Black-Scholes option pricing model at each reporting date. The changes in fair value will be recognised as an employee benefit expense. The liability is included in other liabilities on the balance sheet.

### Foreign currency transactions and foreign operations

The presentation currency of the Group is South African Rand, being the functional currency of the Company, and the currency in which its subsidiaries mainly operate, except Mauritius which is in US Dollars.

Foreign operations are subsidiaries, interests in associated undertakings and joint venture holdings or branches of the Group, the activities of which are based in a functional currency other than that of the reporting entity. The functional currency of Group entities is determined based on the primary economic environment in which the entity operates.

Foreign currency transactions are translated into the functional currency of the entity in which the transactions arise, based on rates of exchange ruling at the date of the transactions.

At each balance sheet date foreign currency items are translated as follows:

- Monetary items (other than monetary items that form part of the net investment in a foreign operation) are translated using closing rates, with gains or losses recognised in the income statement
- Exchange differences arising on monetary items that form part of the net investment in a foreign operation are determined using closing rates and recognised as a separate component of equity (foreign currency translation reserve) upon consolidation and are reclassified to the income statement upon disposal of the net investment
- Non-monetary items that are measured at historical costs are translated using the exchange rates ruling at the date of the transaction. Non-monetary items that are measured at fair value are translated using the exchange rate at the date of the valuation, with movements due to changes in foreign currency being presented in terms of the accounting policy for changes in the fair value movement of the respective item.

On consolidation, the results and financial position of foreign operations are translated into the presentation currency of the Group, as follows:

- Assets and liabilities for each balance sheet presented are translated at the closing rate at the date of the balance sheet
- Income and expense items are translated at exchange rates ruling at the date of the transaction
- All resulting exchange differences are recognised in other comprehensive income (foreign currency translation reserve), which is recognised in the income statement on disposal of the foreign operation
- Cash flow items are translated at the exchange rates ruling at the date of the transactions.

On loss of control or disposal of a foreign operation, the cumulative amount of the exchange differences relating to that foreign operation recognised in other comprehensive income is reclassified from equity to profit or loss and included in the profit on loss of control.

#### **Revenue recognition**

Revenue consists of interest income, fee and commission income, investment income, trading income arising from customer flow, trading income arising from balance sheet management and other trading activities, share of post-taxation profit of associates and joint venture holdings and other operating income.

Interest income on debt instruments at amortised cost and FVOCI is recognised in the income statement using the effective interest method. Calculation of the effective interest rate takes into account fees payable or receivable that are an integral part of the instruments yield, premiums or discounts on acquisition or issue, early redemption fees and transaction

The effective interest method is based on the estimated life of the underlying instrument and, where this estimate is not readily available, the contractual life. Interest on instruments at fair value through profit or loss is recognised based on the

Fee and commission income includes revenue from contracts with customers earned from providing advisory services as well as portfolio management and includes rental income from investment properties.

Revenue from contracts with customers is recognised in accordance with five steps to: identify the contract; identify the performance obligations; determine the transaction price; allocate the transaction price to the performance obligations; and recognise revenue when the performance obligations are

Investment advisory and management fees are earned over the period in which the services are provided. Performance fees can be variable and recognition is constrained until such time as it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur and the services related to the transactions have been completed under the terms of the contract.

Investment income includes income, other than margin from securities held for the purpose of generating interest yield, dividends and capital appreciation.

Customer flow trading income includes income from trading activities arising from making and facilitating client activities.

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#### ACCOUNTING POLICIES

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Trading income arising from balance sheet management and other trading activities consists of proprietary trading income and other gains or losses arising from balance sheet management

Trading profit includes the unrealised profit on trading portfolios, which are marked-to-market daily. Equity investments received in lieu of corporate finance fees are included in investment portfolio and valued accordingly.

Dividend income is recognised when the Group's right to receive payment is established.

Included in other operating income is incidental rental income, gains on realisation of properties (other than investment properties which is included in investment income), operating lease income and income from assurance activities. Operating costs associated with these investments are included in operating costs in the income statement.

#### Rewards programme

The Group has a Rewards programme whereby account cardholders are awarded Rewards points in proportion to eligible transactions. Rewards points may be redeemed at a later stage for goods or services at a variety of lifestyle, shopping, travel and financial partners. Client rewards are considered to be a cost of the interchange service fee revenue stream, where the cardholder is not considered to be the customer but rather that the associated rewards are incentives paid to cardholders in respect of this stream. As a result, the costs to provide cardholders with these rewards are considered to be expenses and recognised in fee and commission expenses as the related income is earned, with the obligation to settle these points reflected in other liabilities until such time as they are redeemed.

#### Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of an asset or a liability reflects its non-performance risk.

When available, the Group measures the fair value of an instrument using the quoted price in an active market for that

A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Group uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Group measures assets and long positions at a bid price and liabilities and short positions at an ask price.

The Group classifies disclosed fair values according to a hierarchy that reflects the significance of observable market

A transfer is made between the hierarchy levels when the inputs have changed or there has been a change in the valuation method. Transfers are deemed to occur at the end of each semi-annual reporting period.

#### **Financial instruments**

Financial instruments are initially recognised at their fair value. For financial assets or financial liabilities not held at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial assets or financial liabilities are included in the initial measurement. All other transaction costs are recorded in the income statement immediately. Regular way purchase and sales transactions in respect of financial assets that require delivery of a financial instrument within the time frame established by market convention are recorded at trade date.

#### **Business model assessment**

For financial assets, IFRS 9 requires that a business model assessment is carried out which reflects how the Group manages the assets in order to generate cash flows. The assessment is at a portfolio level, being the level at which the portfolio is managed. Factors considered by the Group in determining the business model for a Group of assets include past experience on how the cash flows for these assets were collected, how the assets' performance is evaluated and reported and how risks are assessed and managed.

The standard sets out different types of business models:

- Hold to collect: it is intended to hold the asset to maturity to earn interest, collecting repayments of principal and interest from the customer. These assets are accounted for at amortised cost
- Hold to collect and sell: this model is similar to the hold to collect model, except that the entity may elect to sell some or all of the assets before maturity to achieve the objectives of the business model. These assets are accounted for at FVOCI
- · Hold to sell/managed on a fair value basis: the entity originates or purchases an asset with the intention of disposing of it in the short or medium term to benefit from capital appreciation or the portfolio is managed on a fair value basis. These assets are accounted for at FVPL.

However, the Group may make the following irrevocable election/designation at initial recognition of a financial asset on an asset-by-asset basis:

- Elect to present subsequent changes in fair value of an equity investment that is neither held-for-trading nor contingent consideration recognised by an acquirer in a business combination to which IFRS 3 applies, in OCI
- A debt instrument that meets the amortised cost or FVOCI criteria as measured at FVPL if doing so eliminates or significantly reduces an accounting mismatch (referred to as the fair value option).

The classification into one of these categories is based on the Group's business model for managing the assets and the contractual cash flow characteristics of the assets.

## Solely payments of principal and interest (SPPI)

Where the business model is to hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the Group assesses whether the assets' cash flows represent solely payments of principal and interest (the SPPI test). In making this assessment, the Group considers whether the contractual cash flows are consistent with a basic lending arrangement (i.e. interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement). Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related asset is classified and measured at FVPI

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payments of principal and interest.

#### Financial assets measured at amortised cost

Financial assets that are held to collect the contractual cash flows and that contain contractual terms that give rise to cash flows that are solely payments of principal and interest, such as most loans and advances to banks and customers and some debt securities, are measured at amortised cost. In addition, most financial liabilities are measured at amortised cost.

The Group may commit to provide a loan which has not yet been drawn. When the loan that arises from the lending commitment is expected to meet the criteria to be measured at amortised cost, the undrawn commitment is also considered to be and is included in the impairment calculation.

The carrying value of these financial assets at initial recognition includes any directly attributable transaction costs. If the initial fair value is lower than the cash amount advanced, such as in the case of some leveraged finance and syndicated lending activities, the difference is deferred and recognised over the life of the loan through the recognition of interest income, unless the loan is credit impaired.

#### Financial assets measured at fair value through other comprehensive income (FVOCI)

Financial assets held for a business model that is achieved by both collecting contractual cash flows and selling and that contain contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest are measured at FVOCI. They are recognised on the trade date when the Group enters into contractual arrangements to purchase and are normally derecognised when they are either sold or redeemed.

They are subsequently remeasured at fair value and changes therein (except for those relating to impairment, interest income and foreign currency exchange gains and losses) are recognised in other comprehensive income until the assets are sold. Upon disposal, the cumulative gains or losses in other comprehensive income are recognised in the income statement as 'Gains less losses arising from derecognition of debt instruments measured at fair value through other comprehensive income'.

Financial assets measured at FVOCI are included in the impairment calculations set out below and impairment is recognised in profit or loss.

#### Impairment of financial assets held at amortised cost or FVOCI

At each balance sheet date, each financial asset or portfolio of advances categorised at amortised cost or at FVOCI, issued financial guarantee and loan commitment is measured for ECL impairment.

The costs of loss allowances on assets held at amortised cost and at FVOCI are presented as impairments in the income statement. Allowances in respect of financial guarantees and loan commitments are presented as other liabilities and charges recorded within income statement impairments. Financial assets held at amortised cost are presented net of allowances, except where the asset has been wholly or partially written off.

#### Stage 1

Financial assets that are considered performing and have not had a significant increase in credit risk are reported as Stage 1 assets. Stage 1 financial assets have loss allowances measured at an amount equal to a 12-month ECL.

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Financial assets are considered to be in Stage 2 when their credit risk has increased significantly since initial recognition. A loss allowance equivalent to a lifetime ECL is required to be

The Group's primary indicator for Stage 2 assets are distressed loans, potential problem loans and exposures in arrears that require additional attention and supervision from watchlist committees and are under management review.

Assets in forbearance are considered to be, at a minimum, Stage 2. Forbearance measures refer to concessions such as modification of the terms and conditions or refinancing that has been granted to a debtor in financial difficulty. These exposures are assessed on a case-by-case basis to determine whether the proposed modifications will be considered as forbearance. Where the Credit Committee considers it likely that the client will be able to return to perform against the original contractual obligations within a reasonable time frame these assets will be considered performing and in Stage 2. Forbearance is distinguished from commercial renegotiations which take place as part of normal business activity and standard banking practice.

In addition to loans under management review, an asset may also move from Stage 1 to Stage 2 if the model calculated probability of default (PD) has significantly increased since origination. This is tested on both a relative and absolute basis to assess whether a significant deterioration in lifetime risk of default has occurred. In South Africa, the change in the lifetime PD from deal origination to the reporting date is monitored monthly. The absolute and relative changes in lifetime PDs are tested against predefined trigger levels. When the change in lifetime PDs exceeds the trigger levels, it is considered a significant increase in credit risk and the exposure is migrated to Stage 2. The trigger levels have been defined for each asset class and are a function of the internal credit rating and the remaining maturity of the exposure.

#### ACCOUNTING POLICIES

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The Group adopts the view that all financial assets that are more than 30 days past due have experienced a significant increase in credit risk.

Exposures move back to Stage 1 once they no longer meet the criteria above for a significant increase in credit risk and as cure periods (specifically relating to forborne exposures) are met.

Financial assets are included in Stage 3 when there is objective evidence of credit impairment. The Group assesses a loan as Stage 3 when contractual payments of either principal or interest are past due for more than 90 days, the debtor is assessed as unlikely to pay and credit impaired, or the loan is otherwise considered to be in default, for example, due to the appointment of an administrator or the client is in receivership. Forborne loans that are considered non-performing, for example, if a loan is not expected to meet the original contractual obligations in a reasonable time frame, the loan will be classified as Stage 3. Loans which are 90 days or more past due are considered to be in default.

The Group calculates the credit adjusted effective interest rate on Stage 3 assets, which is calculated based on the amortised cost of the financial asset (i.e. gross carrying amount less ECL allowance) instead of its gross carrying amount and incorporates the impact of the ECLs in estimated future cash flows

#### **Definition of default**

The Group has aligned the IFRS 9 and regulatory definitions of default, credit impaired and non-performing exposure. Assets that are more than 90 days past due, or considered by management as unlikely to pay their obligations in full without realisation of collateral are considered as exposures in default.

The assessment of credit risk and the estimation of ECL are required to be unbiased, probability-weighted and should incorporate all available information relevant to the assessment, including information about past events, current conditions and reasonable and supportable forecasts of economic conditions at the reporting date. In addition, the estimation of ECL should take into account the time value of money. As a result, the recognition and measurement of impairment is intended to be forward-looking and therefore, potentially volatile.

#### Write-offs

A loan or advance is normally written off in full against the related ECL impairment allowance when the proceeds from realising any available security have been received or there is a reasonable amount of certainty that the exposure will not be recovered. This is assessed on a case-by-case basis with considerations to indicators such as whether the exposure has been restructured or the given financial position of the borrower and quarantors. Any recoveries of amounts previously written off decrease the amount of impairment losses.

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#### Process to determine ECL

ECLs are calculated using three main components:

- · A probability of default (PD);
- · A loss given default (LGD); and
- The exposure at default (EAD).

The 12-month and lifetime PDs represent the probability of a default occurring over the next 12 months or the lifetime of the financial exposures, respectively, based on conditions existing at the balance sheet date and future forecast macro-economic conditions that affect credit risk.

The LGD represents losses expected on default, taking into account the mitigating effect of collateral, its expected value when realised and the time value of money.

The EAD represents the expected balance at default, taking into account any expected drawdown on a committed facility.

The calculation of the 12-month ECL is based on the 12-month PD and LGD along with the EAD and EIR for the asset. Lifetime ECL is calculated using the lifetime PD curve, and the appropriate LGDs and EADs and discount rates derived from the EIR based on the remaining life of the financial asset.

Expert judgement models or appropriate proxies for PD's are also utilised for certain portfolios where the ECL is found to be minimal, either due to the portfolio's small relative size or the low default nature of these portfolios, such as cash and balances held at central banks.

Management adjustments are made to modelled output to account for situations where additional information and known or expected risk factors have not been captured in the modelling process.

#### Financial assets and liabilities held at fair value through profit or loss

Financial instruments held at fair value through profit or loss include all instruments classified as held for trading, those instruments designated as held at fair value through profit or loss and those financial assets which do not meet the criteria for amortised cost or FVOCI.

Financial instruments classified as FVPL are initially recorded at fair value on the balance sheet with changes in fair value subsequently recognised in the income statement. Financial instruments are classified as held for trading when they are held with the intention of short-term disposal, held with the intention of generating short-term profit, or are derivatives which are not designated as part of effective hedges. Financial instruments designated as held at fair value through profit or loss are designated as such on initial recognition of the instrument and remain in this classification until derecognition.

#### ACCOUNTING POLICIES

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Financial assets and liabilities are designated as held at fair value through profit or loss only if:

- They eliminate or significantly reduce a measurement or recognition inconsistency that would otherwise arise from measuring assets or liabilities or recognising the gains and losses on them on different bases; or
- · A Group of financial liabilities or both financial assets and financial liabilities is managed and its performances evaluated on a fair value basis in accordance with a documented risk management or investment strategy and information about the Group is provided internally on that basis to the Group's key management personnel; or
- · A financial liability contract contains one or more embedded derivatives (which significantly modifies the cash flows that would be required by the contract and is not clearly prohibited from separation from the host contract) and the Group has designated the entire hybrid contract as a financial instrument at fair value through profit or loss.

Changes in fair value of financial liabilities designated at fair value that is attributable to changes in own credit is recognised in other comprehensive income. Any other changes in fair value are recognised in the income statement.

#### Equity instruments measured at FVOCI

The Group measures equity instruments at FVOCI when it considers the investments to be strategic or held for long-term dividend yield. The equity instruments are not held-for-trading. Gains or losses on the derecognition of these equity securities are not transferred to profit or loss.

Otherwise, equity instruments are measured at fair value through profit or loss.

#### Securitisation/credit investment and trading activities exposures

The Group makes use of securitisation vehicles as a source of finance, as a means of risk transfer and to leverage returns through the retention of equity tranches in low default rate portfolios. The Group predominantly focuses on the securitisation of residential and commercial mortgages and lease receivables. The Group also trades in structured credit investments

The structured entities are consolidated under IFRS 10 Consolidated Financial Statements when the Group has exposure to or rights to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Loans and advances that are originated are transferred to structured entities, and the structured entities issue debt securities to external investors to fund the purchase of the securitised assets. When the Group consolidates the structured entity, the Group recognises the assets and liabilities on a gross basis. When the Group does not consolidate the structured entity, the securitised assets are derecognised and only any position still held by the Group in the structured entity is reflected.

#### Day-one profit or loss

When the transaction price differs from the fair value of other observable current market transactions in the same instrument or based on the valuation technique whose variables include only data from observable markets, the difference between the transaction price and fair value is recognised immediately in the income statement. In cases where fair value is determined using data which is not observable, the difference between the transaction price and model value is only recognised in the

income statement when the inputs become observable, when the instrument is derecognised or over the life of the transaction.

#### Derecognition of financial assets and liabilities

A financial asset, or a portion thereof, is derecognised when the Group's rights to cash flows have expired or when the Group has transferred its rights to cash flows relating to the financial assets and either (a) the Group has transferred substantially all the risks and rewards associated with the financial assets or (b) the Group has neither transferred nor retained substantially all the risks and rewards associated with the financial assets but has transferred control of the assets.

The treatment of a renegotiation or modification of the contractual cash flows of a financial asset depends upon whether the modification is done for commercial reasons. in which case if they are significant the old asset is derecognised and a new asset recognised, or because of financial difficulties of the borrower. Where such modifications are solely due to IBOR reform and result in an interest rate which is economically equivalent, they are treated as a change to the floating rate of interest and so do not result in any adjustment to the carrying value of the asset.

A financial liability is derecognised when it is extinguished, that is when the obligation is discharged, cancelled or expired. When an existing financial liability is replaced or modified with substantially different terms, such a replacement or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the income

#### **Reclassification of financial instruments**

Financial assets are only reclassified where there has been a change in business model. Financial liabilities cannot be reclassified

#### **Derivative instruments**

All derivative instruments of the Group are recorded on the balance sheet at fair value. Positive and negative fair values are reported as assets and liabilities, respectively.

Derivative positions are entered into either for trading purposes or as part of the Group's asset and liability management activities to manage exposures to interest rate and foreign currency risks. Both realised and unrealised profit or losses arising on derivatives are recognised in the income statement as part of trading income (other than circumstances in which cash flow hedging is applied as detailed in the hedge accounting section below).

Derivative instruments entered into as economic hedges which do not qualify for hedge accounting and derivatives that are entered into for trading purposes are treated in the same way as instruments that are held-for-trading.

#### ACCOUNTING POLICIES

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Credit derivatives are entered into for trading purposes. Credit derivatives are initially recognised at their fair values, being the transaction price of the derivative. Subsequently the derivatives are carried at fair value, with movements in fair value through the income statement, based on the current market price or remeasured price. The counterparty risk from derivative transactions is taken into account when reporting the fair value of derivative positions. The adjustment to the fair value is known as the credit value adjustment (CVA).

#### Hedge accounting

When the Group first implemented IFRS 9, it made an election to continue to apply the hedge accounting requirements of IAS 39 as an accounting policy.

The Group applies either fair value or cash flow hedge or hedge of net investments in foreign operations accounting when the transactions meet the specified hedge accounting criteria.

To qualify for hedge accounting treatment, the Group ensures that all of the following conditions are met:

- At inception of the hedge, the Group formally documents the relationship between the hedging instrument(s) and hedged item(s) including the risk management objectives and the strategy in undertaking the hedge transaction. Also at the inception of the hedge relationship, a formal assessment is undertaken to ensure the hedging instrument is expected to be highly effective in offsetting the designated risk in the hedged item. A hedge is expected to be highly effective if the changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated are expected to offset in a range of 80% to 125%
- For cash flow hedges, a forecasted transaction that is the subject of the hedge must be highly probable and must present an exposure to variations in cash flows that could ultimately affect the income statement
- The effectiveness of the hedge can be reliably measured, i.e. the fair value or cash flows of the hedged item that are attributable to the hedged risk and the fair value of the hedging instrument can be reliably measured
- The hedge effectiveness is assessed on an ongoing basis and determined actually to have been highly effective throughout the financial reporting periods for which the hedge was designated.

For qualifying fair value hedges, the change in fair value of the hedging instrument is recognised in the income statement. Changes in fair value of the hedged item that is attributable to the hedged risk are also recognised in the income statement.

For qualifying cash flow hedges in respect of non-financial assets and liabilities, the change in fair value of the hedging instrument relating to the effective portion is initially recognised directly in other comprehensive income in the cash flow hedge reserve and is included in the initial cost of any asset/liability recognised or in all other cases released to the income statement when the hedged firm commitment or forecasted transaction affects net profit. If the forecast transaction or firm commitment is no longer expected to occur, the balance included in other comprehensive income is reclassified to the income statement immediately and recognised in trading income from balance sheet management and other trading activities.

For qualifying cash flow hedges in respect of financial assets and liabilities, the change in fair value of the hedging instrument, which represents an effective hedge, is initially recognised in other comprehensive income and is reclassified to the income statement in the same period during which the

relevant financial asset or liability affects the income statement. Any ineffective portion of the hedge is immediately recognised in the income statement.

For qualifying hedges of a net investment in a foreign operation including a hedge of a monetary item that is accounted for as part of the net investment are accounted for in a way similar to cash flow hedges. Changes in the fair value of the hedging instrument relating to the effective portion of the hedge are recognised in other comprehensive income while any gains or losses relating to the ineffective portion are recognised in the income statement. On disposal of the foreign operation, the cumulative value of any such gain or loss recorded in other comprehensive income is reclassified to the income statement.

Hedge accounting is discontinued when it is determined that the instrument ceases to be highly effective as a hedge; when the derivative expires, or is sold, terminated or exercised; when the hedged item matures or is sold or repaid; when a forecasted transaction is no longer deemed highly probable or when the designation as a hedge is revoked.

Sources of hedge ineffectiveness may arise from basis risk, including but not limited to the discount rates used for calculating the fair value of derivatives, hedges using instruments with a non-fair value, and notional and timing differences between the zero hedged items and hedging instruments

The Group applies the IBOR reform Phase 1 reliefs to hedging relationships directly affected by IBOR reform. A hedging relationship is affected if IBOR reform gives rise to uncertainties about the timing and/or amount of benchmark-based cash flows of the hedged item or the hedging instrument. The reliefs require that for the purpose of determining whether a forecast transaction is highly probable, it is assumed that the IBOR on which the hedged cash flows are based is not altered as a result of IBOR reform.

IBOR reform Phase 1 requires that for hedging relationships affected by IBOR reform, the Group must assume that for the purpose of assessing expected future hedge effectiveness, the interest rate is not altered as a result of IBOR reform. Also, the Group is not required to discontinue the hedging relationship if the results of the assessment of retrospective hedge effectiveness fall outside the range of 80% to 125%, although any hedge ineffectiveness must be recognised in profit or loss, as normal.

The reliefs cease to apply once certain conditions are met. These include when the uncertainty arising from IBOR reform is no longer present with respect to the timing and amount of the benchmark-based cash flows of the hedged item, if the hedging relationship is discontinued or once amounts in the cash flow hedge reserve have been released.

The Group also applies the IBOR reform Phase 2. IBOR reform Phase 2 provides temporary reliefs that allow the Group's hedging relationships to continue upon the replacement of an existing interest rate benchmark with an RFR. The reliefs require the Group to amend the hedge designations and hedge documentation and are set out above

### ACCOUNTING POLICIES

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#### Offsetting of financial assets and liabilities

Financial assets and liabilities are offset when there is both an intention to settle on a net basis (or simultaneously) and a currently enforceable legal right to offset exists.

#### Issued debt and equity financial instruments

Financial instruments issued by the Group are classified as liabilities if they contain a contractual obligation to deliver cash or another financial asset.

Financial instruments issued by the Group are classified as equity where they confer on the holder a residual interest in the Group, and the Group has no obligation to deliver either cash or another financial asset to the holder. The components of compound issued financial instruments are accounted for separately with the liability component separated first and any residual amount being allocated to the equity component.

Equity instruments issued by subsidiaries of Investec plc or Investec Limited are recorded as non-controlling interests on the balance sheet.

Equity instruments are initially measured net of directly attributable issue costs.

Treasury shares represent issued equity repurchased by the Group which have not been cancelled. Treasury shares are deducted from shareholders' equity and represent the purchase consideration, including directly attributable costs. Where treasury shares are subsequently sold or reissued, net proceeds received are included in shareholders' equity.

Dividends on ordinary shares are recognised as a deduction from equity at the earlier of payment date or the date that it is approved by Investec plc (in relation to dividends declared by Investec plc) and Investec Limited (in relation to dividends declared by Investec Limited) shareholders.

# Sale and repurchase agreements (including securities borrowing and lending)

Securities sold subject to a commitment to repurchase, at a fixed price or a selling price plus a lender's return, remain on-balance sheet. Proceeds received are recorded as a liability on the balance sheet under 'repurchase agreements and cash collateral on securities lent'. Securities that are purchased under a commitment to resell the securities at a future date are not recognised on the balance sheet. The consideration paid is recognised as an asset under 'reverse repurchase agreements and cash collateral on securities borrowed'.

Where sovereign debt securities have been purchased at the same time as derivatives with the same counterparty, such that the combined position has the economic substance similar to secured lending, an asset is recognised under 'reverse repurchase agreements and cash collateral on securities borrowed'.

The difference between the sale and repurchase prices is treated as interest expense and is accrued over the life of the agreement using the effective interest method.

Securities borrowing transactions that are not cash collateralised are not included on the balance sheet. Securities lending and borrowing transactions which are cash collateralised are accounted for in the same manner as securities sold or purchased subject to repurchase commitments.

The cash collateral from agency-based scrip lending transactions are disclosed on a net basis, in accordance with master netting agreements and the intention to settle net.

#### Financial guarantees

Financial guarantee contracts issued by the Group are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due, in accordance with the terms of a debt instrument. Financial guarantees are initially recognised at fair value, adjusted for the transaction costs that are directly attributable to the issuance of the guarantee.

Subsequent to initial recognition, the liability under each guarantee is measured at the higher of the amount recognised less cumulative amount of income recognised in accordance with IFRS 15 and the best estimate of expected credit loss calculated for the financial guarantee. Subsequent to initial measurement, all changes in the balance sheet carrying value are recognised in the income statement.

#### **Property and equipment**

Property and equipment are recorded at cost less accumulated depreciation and impairments.

Cost is the cash equivalent paid or the fair value of the consideration given to acquire an asset and includes other expenditures that are directly attributable to the acquisition of the asset

Depreciation is provided on the depreciable amount of each component on a straight-line basis over the expected useful life of the asset

The depreciable amount related to each asset is determined as the difference between the cost and the residual value of the asset. The residual value is the estimated amount, net of disposal costs that the Group would currently obtain from the disposal of an asset in similar age and condition as expected at the end of its useful life.

The current and comparative annual depreciation rates for each class of property and equipment are as follows:

Equipment

• Furniture and vehicles 10% – 25%

• Freehold buildings 2% – 4%

- · Leasehold property and improvements\*
- Right-of-use assets\*

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Leasehold improvements depreciation rates are determined by reference to the appropriate useful life of its separate components, limited to the period of the lease. Leasehold property and right-of-use asset depreciation rates are determined by reference to the period of the lease.

No depreciation is provided on freehold land. However, similar to other property-related assets, it is subject to impairment testing when an indication of impairment exists.

Routine maintenance and service costs for Group assets are expensed as incurred. Subsequent expenditure is only capitalised if it is probable that future economic benefits associated with the item will flow to the Group.

#### ACCOUNTING POLICIES

CONTINUED

#### **Investment properties**

Properties held for capital appreciation or rental yield are classified as investment properties. Investment properties are initially measured at cost plus transaction costs and subsequently carried at fair value, with fair value gains or losses recognised in the income statement in investment income.

Fair value of investment property is calculated by taking into account the expected rental stream associated with the property, and are supported by market evidence.

#### Leases

At inception of a contract the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group assesses whether:

- The Group has the right to obtain substantially all of the economic benefits from use of the asset throughout the period of use, and
- The Group has the right to direct the use of the asset.

As a lessee, the Group recognises a right of use (ROU) asset and a lease liability at the lease commencement date.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted at the rate implicit in the lease, or, where that is not available, at the Group's incremental borrowing rate.

The lease liability will increase for the accrual of interest, and will result in a constant rate of return throughout the life of the lease, and reduce when payments are made.

The ROU asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any indirect costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The ROU asset is subsequently depreciated using the straightline method from the commencement date to the end of the lease term. In addition, the ROU asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is subsequently remeasured when there is a change in future lease payments arising from a change in index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, or if the Group changes its assessment of whether it will exercise a purchase, extension or termination option.

Where the lease liability is remeasured, a corresponding adjustment is made to the carrying amount of the ROU asset, or is recorded in the income statement if the carrying amount of the ROU asset has been reduced to zero.

The Group has elected not to recognise ROU assets and lease liabilities for low value assets and short-term leases that have a lease term of 12 months or less. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

When the Group is the lessor, the lease must be classified as either a finance lease or an operating lease. A finance lease is a lease which confers substantially all the risks and rewards of the leased assets on the lessee. An operating lease is a lease where substantially all of the risks and rewards of the leased asset remain with the lessor.

When the lease is deemed a finance lease, the leased asset is not held on the balance sheet; instead a finance lease receivable is recognised representing the minimum lease payments receivable under the terms of the lease, discounted at the rate of interest implicit in the lease.

When the lease is deemed an operating lease, the lease income is recognised on a straight-line basis over the period of the lease unless another systematic basis is more appropriate.

For the balance sheet, the ROU assets are included within property and equipment, finance lease receivables are included within loans and advances to customers and the lease liabilities are included within other liabilities.

Where the Group has a head lease and sublease arrangement with external partners, the finance lease receivable is recognised in other assets on the balance sheet.

#### **Trading properties**

Trading properties are carried at the lower of cost and net realisable value.

# Software and other acquired intangible assets

Software and other acquired intangible assets are recorded at cost less accumulated amortisation and impairments. Software and intangible assets with a finite life are amortised over the useful economic life on a straight-line basis. Amortisation of each asset starts when it becomes available for use. The depreciable amount related to each asset is determined as the difference between the cost and the residual value of the asset.

The current and comparative annual amortisation rates for each class of intangible assets are as follows:

Client relationships 8 yearsAcquired software 3 years.

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#### Impairment of non-financial assets

At each balance sheet date, the Group reviews the carrying value of non-financial assets, other than investment property, for indication of impairment. The recoverable amount, being the higher of fair value less cost of disposal and value-in-use, is determined for any assets for which an indication of impairment is identified. If the recoverable amount of an asset is less than its carrying value, the carrying value of the asset is reduced to its recoverable amount.

Impairment losses are recognised as an expense in the income statement in the period in which they are identified. Reversals of impairment losses are recognised in income in the period in which the reversals are identified, to the extent that the carrying value of the asset does not exceed the amount that would have been calculated without impairment.

10% - 33%

#### ACCOUNTING POLICIES CONTINUED

#### Non-current assets held for sale

The Group classifies non-current assets and disposal groups as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use

Assets in the measurement scope of IFRS 5 are carried at the lower of their carrying amount and fair value less costs to sell.

#### **Trust and fiduciary activities**

The Group acts as a trustee or in other fiduciary capacities that result in the holding, placing or managing of assets for the account of and at the risk of clients. As these are not assets of the Group, they are not recognised on the balance sheet but are included at market value as part of third party assets under

#### **Taxation and deferred taxation**

Current taxation payable is provided for based on the amount expected to be payable on taxable profit at rates that are enacted or substantively enacted and applicable to the relevant

Deferred taxation is provided on temporary differences between the carrying amount of an asset or liability in the balance sheet and its tax base, except where such temporary differences arise from:

- The initial recognition of goodwill
- The initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction has no effect on the income statement or taxable profit
- Temporary differences associated with the investments in subsidiaries and interests in associated undertakings and joint venture holdings, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred taxation assets or liabilities are measured using the taxation rates that have been enacted or substantively enacted at the balance sheet date.

Deferred taxation assets are recognised to the extent that it is probable that future taxable profit will be available against which the deferred taxation asset can be utilised. Items recognised directly in other comprehensive income are net of related current and deferred taxation.

#### Insurance contracts

Insurance contracts are those contracts in which the Group assumes significant insurance risk. The deposit components of insurance contracts are unbundled and accounted for separately

Insurance premiums are recognised in the period in which the Group is entitled to the premium. Insurance claims are recognised in the income statement in the period in which a contractual obligation arises for the Group to make payment under an insurance contract.

Reinsurance assets and liabilities and associated premiums/ claims are not offset in the income statement or balance sheet. Insurance liabilities are measured at their actuarial values, and are tested for adequacy on an annual basis. Any deficiency identified is recognised in the income statement.

Insurance income is included in other operating income.

#### **Borrowing costs**

Borrowing costs that are directly attributable to property developments which take a substantial period of time to develop are capitalised to qualifying properties.

#### Provisions, contingent liabilities and contingent assets

Provisions are recognised when the Group has a present legal or constructive obligation as a result of a past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The expense relating to a provision is presented in the income statement net of any reimbursement. Contingent assets and contingent liabilities are not recognised on the balance sheet.

#### Standards and interpretations issued but not yet effective

The following significant standards and interpretations, which have been issued but are not yet effective, are applicable to the Group. These standards and interpretations have not been applied in these annual financial statements. The Group intends to comply with these standards from the effective dates.

#### **IFRS 17 Insurance Contracts**

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IFRS 17 Insurance Contracts was issued in May 2017 and sets out the requirements that an entity should apply in accounting for insurance contracts it issues and reinsurance contracts it holds. It applies to all types of insurance contracts, regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

IFRS 17 is effective for the Group for the year starting 1 April 2023 and has not been early adopted. The Standard will bring significant changes to the accounting for insurance and reinsurance contracts but is not expected to have a material impact on the Group.

All other standards and interpretations issued but not yet effective are not expected to have a material impact on the Group

#### ACCOUNTING POLICIES CONTINUED

#### **Key management assumptions**

In preparation of the annual financial statements, the Group makes estimations and applies judgement that could affect the reported amount of assets and liabilities within the next financial

#### Key areas in which estimates are made include:

• In accordance with IFRS 13 Fair Value Measurement, the Group categorises financial instruments carried on the balance sheet at fair value using a three level hierarchy. Financial instruments categorised as level 1 are valued using quoted market prices and therefore there is minimal judgement applied in determining fair value. However, the fair value of financial instruments categorised as level 2 and, in particular, level 3 are determined using valuation techniques including discounted cash flow analysis and valuation models. The valuation techniques for level 3 financial instruments involve management judgement and estimates, the extent of which, depends on the complexity of the instrument and the availability of market observable information. In particular, significant uncertainty exists in the valuation of unlisted investments and fair value loans in the private equity and direct investments portfolios. Key valuation inputs are based on the most relevant observable market information and can include expected cash flows, discount rates, earnings multiples and the underlying assets within a business, adjusted where necessary for factors that specifically apply to the individual investments and recognising market volatility. Further details of the Group's level 3 financial instruments and the sensitivity of the valuation including the effect of applying reasonably possible alternative assumptions in determining their fair value are also set out in

#### Details of unlisted investments can be found in note 27 with further analysis contained on page 146 in note 61.

 Valuation of investment properties is performed twice annually by qualified internal valuers and at least half of the portfolio is valued by independent external valuers annually. The valuation is performed by capitalising the budgeted net income of the property at the market-related yield applicable at the time. Properties in Investec Property Fund are valued according to the JSE Listings Requirements.

#### The carrying value of investment property can be found in note 34 with further analysis on page 146 in note 61.

- The measurement of ECL has reliance on expert credit judgement. Key judgemental areas are highlighted below and are subject to robust governance processes. Key drivers of measurement uncertainty include:
- The assessment of a significant increase in credit risk;
- A range of forward-looking probability weighted macroeconomic scenarios: and
- Estimations of probabilities of default, loss given default and exposures at default using models.

Following a detailed review of the outcome of the ECL models, management maintained an overlay provision.

• The Group's income tax charge and balance sheet provision are judgemental in nature. This arises from certain transactions for which the ultimate tax treatment can only be determined by final resolution with the relevant local tax authorities. The Group has recognised in its current tax provision certain amounts in respect of taxation that involve a degree of estimation and uncertainty where the tax treatment cannot finally be determined until a resolution has been reached by the relevant tax authority and whether the proposed tax treatment will be

accepted by the authorities. The carrying amount of this provision is sensitive to the resolution of issues, which is often dependent on the timetable and progress of discussion and negotiations with the relevant tax authorities, arbitration process and legal proceedings in the relevant tax jurisdictions in which the Group operates. Issues can take many years to resolve and assumptions on the likely outcome would therefore have to be made by the Group in order to determine if an exposure should be measured based on the most likely amount or expected value In making any estimates, management's judgement has been based on various factors, including:

- The current status of tax audits and enquiries;
- The current status of discussions and negotiations with the relevant tax authorities:
- The results of any previous claims; and
- Any changes to the relevant tax environments.
- The Group operates in a legal and regulatory environment that exposes it to litigation risks. As a result, the Group is involved in disputes and legal proceedings which arise in the ordinary course of business. The Group evaluates all facts, the probability of the outcome of legal proceedings, commercial outcomes and advice from internal and external legal counsel when considering the accounting implications
- The Group makes use of reasonable and supportable information to make accounting judgments and estimates related to climate change. This includes information about the observable impact of climate change on the current credit risk of clients and the valuation of assets. Many of the effects arising from climate change will be longer term in nature, with an inherent level of uncertainty and have limited effect on accounting judgments and estimates for the current period.

The following items represent the most significant effects:

- The measurement of expected credit loss considers the ability of borrowers to make contractual payments as and when they become due. Investec performed an assessment of specific sectors that could be most impacted by climate risk in all jurisdictions, specifically focusing on the ability of the clients in these sectors to meet their financing needs. The assessment further included a review of Investec's appetite to fund clients in the respective sectors
- The assessment of asset impairment, based on value in use, and the ability to recognise deferred tax assets are based on future expected cash flows. The expected cash flows are based on management's best estimate of the operational results, including the near-term impact of climate risk. The Group did not consider any additional adjustments to the cash flows to account for this risk given the time frame of the cash flows that were considered
- The use of market indicators as inputs to fair value is assumed to include current information and knowledge regarding the effect of climate risk.

#### Key areas in which judgement is applied include:

• On the basis of current financial projections and having made appropriate enquiries, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence up to 31 March 2026, which is a period greater than twelve months from the date of issue of the financial statements that aligns with internal budgeting processes. Accordingly, the going concern basis is adopted in the preparation of the financial statements.

Group and Company annual financial statements 2023

## 1. Segmental analysis

#### Group

	Specialist Ba		Banking			
	Private	Client				
For the year to 31 March 2023 R'million	Wealth & Investment	Private Banking	Corporate, investment banking and Other	Group Investments	Group Costs	Total
Net interest income/(expense)	99	6 133	5 849	(649)	_	11 432
Net fee and commission income	2 060	1 213	2 622	1 019	-	6 914
Investment income/(loss)	8	310	79	(1 205)	-	(808)
Share of post-taxation (loss)/profit of associates and joint venture holdings	_	(3)	2	322	_	321
Trading (loss)/income arising from						
<ul> <li>customer flow</li> </ul>	(1)	_	1 129	(235)	-	893
<ul> <li>balance sheet management and other trading income</li> </ul>	8	1	18	886	_	913
Other operating loss	(1)	_	(43)	_	-	(44)
Total operating income before expected credit loss impairment charges	2 173	7 654	9 656	138	_	19 621
Expected credit loss impairment charges	_	(247)	(42)	(5)	-	(294)
Operating income	2 173	7 407	9 614	133	_	19 327
Operating costs	(1 501)	(3 730)	(4 606)	(61)	(314)	(10 212)
Operating profit before goodwill, acquired intangibles and non-controlling interests	672	3 677	5 008	72	(314)	9 115
Profit attributable to non-controlling interests	_	_	(17)	(185)	-	(202)
Profit/(loss) before goodwill, acquired intangibles, taxation and after non-controlling	070	0.077	4.004	(440)	(04.4)	0.040
interests	672	3 677	4 991	(113)	(314)	8 913
Cost to income ratio	69.1%	48.7%	47.8%	n/a	n/a	52.6%
Total assets	5 029	229 507	369 523	33 992		638 051

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#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

## 1. Segmental analysis (continued)

		Specialist	Banking			
	Private	Client				
For the year to 31 March 2022 R'million	Wealth & Investment	Private Banking	Corporate, investment banking and Other	Group Investments	Group Costs	Total
Net interest income/(expense)	90	5 577	4 485	(774)	_	9 378
Net fee and commission income	2 052	1 139	2 337	1 014	_	6 542
Investment income/(loss)	12	323	(221)	476	_	590
Share of post-taxation profit of associates and joint venture holdings	_	3	5	279	_	287
Trading (loss)/income arising from						
- customer flow	(6)	_	970	405	_	1 369
<ul> <li>balance sheet management and other trading income</li> </ul>	12	(3)	7	(292)	_	(276)
Other operating income	_	_	17	_	_	17
Total operating income before expected credit loss impairment charges	2 160	7 039	7 600	1108	_	17 907
Expected credit loss impairment release/ (charges)	_	368	(419)	(12)	_	(63)
Operating income	2 160	7 407	7 181	1096	_	17 844
Operating costs	(1 440)	(3 363)	(4 116)	(39)	(324)	(9 282)
Operating profit before goodwill, acquired intangibles and non-controlling interests	720	4 044	3 065	1 057	(324)	8 562
Profit attributable to non-controlling interests	_	_	(5)	(807)	_	(812)
Profit/(loss) before goodwill, acquired intangibles, taxation and after non-controlling interests	720	4 044	3 060	250	(324)	7 750
Cost to income ratio	66.7%	47.8%	54.2%	n/a	n/a	54.3%
Total assets <sup>^</sup>	3 944	223 667	338 674	33 696	_	599 981

<sup>^</sup> Restated as detailed in note 58.

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

#### 2. Net interest income

#### Group

			2023			2022	
For the year to 31 March R'million	Notes	Average balance sheet value	Interest income	Average yield	Average balance sheet value	Interest income	Average yield
Cash, near cash and bank debt and sovereign debt securities	1	190 056	9 560	5.03%	169 103	5 594	3.31%
Core loans and advances	2	310 854	27 204	8.75%	294 160	19 736	6.71%
Private client	ĺ	226 591	19 601	8.65%	219 884	14 254	6.48%
Corporate, institutional and other clients		84 263	7 603	9.02%	74 276	5 482	7.38%
Other debt securities and other loans and advances	·	12 641	661	5.23%	15 981	636	3.98%
Other	3	1 024	6	n/a	518	121	n/a
		514 575	37 431		479 762	26 087	

		2023			2022			
For the year to 31 March R'million	Notes	Average balance sheet value	Interest expense	Average yield	Average balance sheet value	Interest expense	Average yield	
Deposits by banks and other debt-related								
securities	4	48 083	(2 162)	4.50%	42 397	(1 267)	2.99%	
Customer accounts (deposits)		433 166	(22 743)	5.25%	400 082	(14 128)	3.53%	
Subordinated liabilities		8 841	(713)	8.06%	12 828	(838)	6.53%	
Other	5	3 441	(381)	n/a	3 629	(476)	n/a	
		493 531	(25 999)		458 936	(16 709)		
Net interest income			11 432			9 378		
Net interest margin*			2.22%			1.95%		

- Comprises (as per the balance sheet) cash and balances at central banks; loans and advances to banks; non-sovereign and non-bank cash placements; reverse
- repurchase agreements and cash collateral on securities borrowed; sovereign debt securities; bank debt securities.

  Comprises (as per the balance sheet) loans and advances to customers; own originated loans and advances to customers securities.

  Comprises other securitised assets (as per the balance sheet), as well as interest income from derivative financial instruments where there is no associated balance sheet value.

  Comprises (as per the balance sheet) deposits by banks; debt securities in issue; repurchase agreements and cash collateral on securities lent.

- Comprises (as per the balance sheet) liabilities arising on securitisation of own originated loans and advances and lease liabilities. Impacted by debt funding issued by the Investec Property Fund in which the Group has a 24.3% (2022: 24.3%) interest. Excluding the debt funding cost, the net interest margin amounted to 2.31% (2022: 2.07%).

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#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

#### 2. Net interest income (continued)

#### Company

Investec Limited

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		2023			2022			
For the year to 31 March R'million	Notes	Average balance sheet value	Interest income	Average yield	Average balance sheet value	Interest income	Average yield	
Cash, near cash and bank debt and sovereign debt securities	1	7 373	614	8.33%	3 739	269	7.19%	
Other	2		229	n/a		212	n/a	
			843			481		

		2023			2022			
For the year to 31 March R'million Note	Average balance sheet value	Interest expense	Average yield	Average balance sheet value	Interest expense	Average yield		
Deposits by banks and other debt-related securities	3 3 734	(215)	5.76%	3 734	(103)	2.76%		
Subordinated liabilities	6 162	(458)	7.43%	3 417	(209)	6.12%		
Other	4	(519)	n/a		(297)	n/a		
		(1 192)			(609)			
Net interest expense		(349)			(128)			

- 1. Comprises (as per the balance sheet) cash and balances at central banks; loans and advances to banks; non-sovereign and non-bank cash placements; reverse repurchase agreements and cash collateral on securities borrowed; sovereign debt securities; bank debt securities.
- Other comprises interest income from loans to Group companies, as well as interest income from derivative financial instruments where there is no associated balance
- Comprises (as per the balance sheet) deposits by banks; debt securities in issue; repurchase agreements and cash collateral on securities lent.
- Other comprises interest expense from loans from Group companies which is included in 'other liabilities' on the balance sheet.

#### 3. Net fee and commission income

	Group	
For the year to 31 March R'million	2023	2022
Wealth & Investment net fee and commission income	2 060	2 052
Fund management fees/fees for funds under management	1 223	1 130
Private client transactional fees*	884	958
Fee and commission expense	(47)	(36)
Specialist Banking net fee and commission income	3 835	3 476
Specialist Banking fee and commission income**	4 514	3 988
Specialist Banking fee and commission expense	(679)	(512)
Group Investments net fee and commission income	1 019	1 014
Group Investments fee and commission income**#	1 093	1 090
Group Investments fee and commission expense	(74)	(76)
Net fee and commission income	6 914	6 542
Annuity fees (net of fees payable)	5 019	5 128
Deal fees	1 895	1 414

- Trust and fiduciary fees amounted to R7.9 million (2022: R7.7 million) and is included in private client transactional fees in the Group.
- \*\* Irrust and fiduciary fees amounted to R7.9 million (2022: R7.7 million) and is included in private client transactional fees in the Group.

  \*\* Included in Group Investments and Specialist Banking fee and commission income is fee income of R1.6 billion (2022: R1.7 billion) for operating lease income which is out of scope of IFRS 15 Revenue from Contracts with Customers. Refer to note 13 for details on operating lease disclosures.

  #\* Included within Group Investments fee and commission income is a net contribution from rental activities resulting from the consolidation of IPF of R1.1 billion (2022: R1.1 billion) comprising property revenue of R1.8 billion (2022: R1.8 billion) and property expenses of R700.8 million (2022: R650.0 million).

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#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

#### 4. Investment (loss)/income

For the year to 31 March	Listed	Unlisted	Fair value	Warrants and profit	Investment	Debt securities (sovereign, bank and	Investment and trading	Other asset and liability	
R'million	equities	equities*	investments	shares	portfolio	other)	properties*	categories	Total
The following table analys portfolio shown on the bal		nt income (	generated by	the asset					
Group									
2023									
Realised	3	32	(228)	90	(103)	200	46	105	248
Unrealised**	(19)	(181)	(1 248)	10	(1 438)	25	(7)	111	(1 309)
Dividend income	39	107	_	_	146	_	_	17	163
Funding and other net related (costs)/income	_	(42)	_	_	(42)	_	132	_	90
, ,,	23	(84)	(1 476)	100	(1 437)	225	171	233	(808)
2022									
Realised	8	42	108	169	327	61	43	382	813
Unrealised**	21	(634)	213	_	(400)	12	(506)	49	(845)
Dividend income	274	218	_	_	492	_	_	_	492
Funding and other net									
related costs	_	(22)	_	_	(22)	_	152	_	130
	303	(396)	321	169	397	73	(311)	431	590
Company									
2023									
Unrealised**	_	_	(200)	-	(200)	_	_	(3 010)^	(3 210)
Dividend income	_	_	_	_	_	_	_	12 891^	12 891
	_	_	(200)	_	(200)	_	_	9 881	9 681
2022									
Unrealised**	_	_	_	_	_	_	_	(46)^	(46)
Dividend income	9	_	_	_	9	_	_	7 547^	7 556
	9	_	_	_	9	_	_	7 501	7 510

- In the Group, includes income from unlisted equities and properties classified as non-current assets held for sale.

  In a year of realisation, any prior period mark-to-market gains/(losses) recognised are reversed in the unrealised item and recognised in the realised line item.

  In the Company, dividend income from investments in subsidiaries and impairment of subsidiary companies is presented in 'other asset and liability categories' above.

  In the current year, a dividend in specie to the value of R3.5 billion was received from a subsidiary, Investec Investments Proprietary Ltd. The asset received as a dividend in specie were Ninety One Ltd shares.

#### 5. Other operating (loss)/income

	Gro	oup
For the year to 31 March R'million	2023	2022
Unrealised (losses)/gains on other investments	(44)	17
	(44)	17

## 6. Expected credit loss impairment charges

L		Group	
For the year to 31 March R'million	2023	2022	
Expected credit loss impairment charges/(releases) is recognised on the following assets:			
Loans and advances to customers	265	4	
Expected credit loss impairment charges (refer to note 28)	721	271	
Post write-off recoveries	(456)	(267)	
Own originated loans and advances to customers securitised	(7)	2	
Core loans	258	6	
Other balance sheet assets	44	60	
Undrawn commitments and guarantees	(8)	(3)	
Total expected credit loss impairment charges	294	63	

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

#### 7. Operating costs/(releases)

	Gro	oup	Comp	oany
For the year to 31 March				
R'million	2023	2022	2023	2022
Staff costs	7 396	7 034	(151)	1
Salaries and wages <sup>^</sup>	3 908	3 672	(1)	1
Variable remuneration <sup>^</sup>	2 232	2 218	(150)	_
Share-based payments expense <sup>^</sup>	491	446	_	_
Pensions and provident fund contributions <sup>^</sup>	411	375	_	_
Other	354	323		_
Premises expenses	369	304		
Premises expenses (excluding depreciation)	218	155	_	_
Premises depreciation	151	149	_	_
Equipment expenses (excluding depreciation)	727	609	_	_
Business expenses**	1 077	828	44	6
Marketing expenses	487	331	_	_
Depreciation, amortisation and impairment on property, equipment, software and intangibles	156	176	_	_
	10 212	9 282	(107)	7
respect of the audit of the financial statements and for other services provided to the Group:  Ernst & Young Inc. fees				
Total audit fees	74	68	E	E
	48	44	5	5 3
Audit of the Group's accounts	18	16	3	3
Audit of the Group's subsidiaries pursuant to legislation  Audit-related assurance services	8	8	2	_ 2
			۷.	
Total non-audit fees	2	1		
Audit-related assurance services	2	1		
KPMG Inc. fees				
Total audit fees	66	57	3	3
Audit of the Group's accounts	51	43	3	3
Audit of the Group's subsidiaries pursuant to legislation	8	7	_	_
Audit-related to assurance services	7	7	*	*
Total non-audit fees	*	2	_	
Audit-related assurance services	*	2	_	_
Tax compliance and advisory services	_	*		
Total auditors remuneration	142	128	8	8

- Details of the directors' emoluments, pensions and their interests are disclosed in note 60.
- \*\* Business expenses mainly comprise insurance costs, consulting and professional fees, travel expenses and subscriptions.

  \*\* Less than R1 million.

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#### 8. Share-based payments

The Group operates share option and long-term share incentive plans for employees which are on an equity-settled and cash-

The purpose of the staff share schemes is to promote an esprit de corps within the organisation, create an awareness of the Investec Group's performance and provide an incentive to maximise individual and Group performance by allowing all staff to share in the risks and rewards of the Group.

Further information on the Group share options and long-term share incentive plans are provided in the Investec Group's 2023 remuneration report.

#### **Equity-settled options**

		Gro	oup		
For the year to 31 March	202	23	2022		
Details of equity-settled awards outstanding during the year	Number of awards	Weighted average exercise price	Number of awards	Weighted average exercise price	
Outstanding at the beginning of the year	26 601 046	_	24 206 796	_	
Granted during the year	8 509 927	22.14^	7 922 242	^	
Exercised during the year	(5 635 542)	_	(4 647 193)	_	
Expired during the year	(933 124)	_	(880 799)	_	
Outstanding at the end of the year	28 542 307	6.60	26 601 046	_	
Vested and exercisable at the end of the year	492 909	_	396 541	_	

In the current year, equity-settled options with a strike price and with a zero strike price, were granted to participants. In 2022, only equity-settled options with a zero strike price were granted.

The weighted average share price during the year was R92.95 (2022: R68.09).

	Gro	oup
For the year to 31 March	2023	2022
The exercise price range and weighted average remaining contractual life for the awards during the year were as follows:		
Long-term incentive options with strike price		
Weighted average remaining contractual life of outstanding awards	3.16 years	n/a
Weighted average fair values of awards granted during the year	R14.42	n/a
Long-term incentive shares with no strike price		
Weighted average remaining contractual life of outstanding awards	1.81 years	1.98 years
Weighted average fair values of awards granted during the year	R95.89	R60.18
The fair value of share awards were calculated at market price. For awards during the year, the inputs were as follows:		
Share price at date of grant	R95.89 - R100.81	R57.61 - R80.10
Exercise price	Rnil, R93.31	Rnil
Expected volatility	25.42%	n/a
Option life	2.50 - 5.00 years	2.50 - 5.68 years
Expected dividend yields	5.89% - 6.06%	n/a
Risk-free rate	7.07% - 7.52%	n/a

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

#### 8. Share-based payments (continued)

#### **Cash-settled options**

Annual financial statements

		Gro	oup	
	202	3	2022	2
For the year to 31 March Details of cash-settled awards outstanding during the year	Number of awards	Weighted average exercise price	Number of awards	Weighted average exercise price
Outstanding at the beginning of the year	3 606 097	54.03	_	_
Granted during the year	_	_	3 606 097	54.03
Outstanding at the end of the year	3 606 097	54.03	3 606 097	54.03
Vested and exercisable at the end of the year	_	_	_	_

The cash-settled award to employees was a once-off award in the prior year and has subsequently been replaced by the equitysettled award with a strike price.

The liability is valued at R66.5 million (2022: R30.6 million) and a loss of R35.9 million (2022: a loss of R30.6 million) has been recognised in share-based payments expense within operating costs in the income statement.

The fair value of the liability was calculated by using the Black-Scholes option pricing model.

	Group	
At 31 March	2023	2022
The value of the cash-settled liability was calculated by using the Black-Scholes option pricing model:		
For the liability calculated the inputs into the model were as follows:		
Listed share price at 31 March	R98.12	R97.51
Exercise price	R54.03	R54.03
Expected volatility	30.61%	25.33%
Option life	1.41 - 3.08 years	2.41 - 4.08 years
Expected dividend yields	5.94% - 6.34%	3.24% - 3.39%
Risk-free rate	7.75% - 7.92%	6.20% - 6.73%

Further information on the awards granted to directors, refer to note 60.

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

#### 9. Long-term employee benefits

In March 2020, as part of the Investec Asset Management Limited demerger, each participant of the Investec share option and long-term share incentive plans, received the right to one Ninety One share award for every two Investec share awards they had. The Ninety One share awards were granted on the same terms and vesting period as the Investec awards they related to.

Investec DLC has an obligation to deliver Ninety One shares to the holders of Investec share awards, accordingly this obligation was classified and measured as an other long-term liability in terms of IAS 19 Employee Benefits (IAS 19). The initial liability of R156.2 million was calculated at the date of demerger for the portion of the awards already vested. The total value of the liability represented was accounted for in retained income. The liability was subsequently measured through profit or loss.

Management concluded that the share price used to calculate the liability as at the date of the demerger (13 March 2020) approximated the fair value of the share price to be used to calculate the liability as at 31 March 2020. Management performed procedures to support this assumption.

In the current year, on 30 May 2022, the Group's 15% shareholding in Ninety One DLC was distributed to ordinary shareholders. Each participant of the Investec share option and long-term share incentive plans for employees, received the right to receive 0.13751 Ninety One shares for each Investec share option they had.

In addition, management also approved the acceleration of certain remaining Ninety One awards. Participants had 90 days to exercise the acceleration. The acceleration did not apply to awards made to senior management.

The IAS 19 long-term employment benefit liability movement recognised in the income statement for the year ended 31 March 2023 was a loss of R70.3 million (2022: loss of R78.7 million).

	Group	
For the year to 31 March	2023	2022
Details of awards outstanding during the year		
Outstanding at the beginning of the year	4 940 271	7 445 581
Grant linked to Ninety One Distribution	4 411 398	_
Exercised during the year	(8 281 466)	(2 341 563)
Lapsed during the year	(117 205)	(163 747)
Outstanding at the end of the year	952 998	4 940 271
Exercisable at the end of the year	789 931	208 673

	Group		
At 31 March	2023	2022	
The exercise price range and weighted average remaining contractual life for options and shares outstanding were as follows:			
Long-term incentive options and long-term shares with no strike price			
Exercise price	Rnil	Rnil	
Weighted average remaining contractual life	1.08 years	0.92 years	
The fair value of the liability was calculated by using the Black-Scholes option pricing model.			
For the liability calculated the inputs into the model were as follows:			
Listed share price at 31 March	R40.54	R49.01	
Exercise price	Rnil	Rnil	
Expected volatility	31.27%	35.03%	
Option life	0.15 - 3.08 years	0 - 2.16 years	
Expected dividend yields	0% - 8.49%	0% - 6.25%	
Risk-free rate	7.63% - 8.02%	4.16% - 6.40%	

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#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

#### 10. Taxation

Investec Limited

Group and Company annual financial statements 2023

	Group		Compan	у
For the year to 31 March				
R'million	2023	2022	2023	2022
Income statement tax charge				
Taxation on income				
South Africa				
<ul> <li>Current taxation</li> </ul>	1 909	2 244	15	9
in respect of the current year	1 858	2 152	15	9
in respect of release of tax provisions no longer required	_	(43)	_	_
in respect of prior year adjustments	51	135	_	_
<ul> <li>Deferred taxation</li> </ul>	(237)	(151)	2	23
Foreign taxation – Mauritius	128	32	_	_
Total taxation charge as per income statement	1800	2 125	17	32
Total taxation charge for the year comprises:				
Taxation on operating profit before acquired intangibles	2 101	2 140	17	32
Taxation on acquired intangibles	(301)	(15)	_	_
	1800	2 125	17	32
Tax rate reconciliation:				
Profit before taxation as per income statement	9 056	8 444	9 782	7 583
Total taxation charge as per income statement	1 800	2 125	17	32
Tax on profit before tax at 27% (2022: 28%)	2 445	2 364	2 641	2 123
The standard rate of South African normal taxation has been affected by:				
Dividend income	(353)	(371)	(3 427)	(2 057)
Qualifying distribution	(74)	(244)	_	_
Other Additional Tier 1 securities interest	(83)	(24)	(80)	(21)
Foreign earnings*	(153)	(114)	_	_
Prior year tax adjustments	51	135	_	_
Release of provisions	_	(43)	_	_
Tax rate differential on profits of a capital nature	22	_	30	_
Computed tax losses	39	164		_
Tax impact of equity accounted earnings of associate	(86)	(81)	(92)	(67)
Impairment of subsidiary	_	_	813	_
Change in tax rate	_	76	_	_
Impairment of deferred taxation assets	_	150	_	_
Other non-taxable/non-deductible differences**	279	113	132	54
Change in expected tax consequences due to distribution	(287)	_	_	_
Total taxation charge as per income statement	1800	2 125	17	32

Includes the effect of cumulative tax losses and other permanent differences relating to foreign subsidiaries.
 Includes non-deductible preference dividends paid of R140.1 million (2022: R85.5 million) in the Group and R57.9 million (2022: R28.6 million) within the Company.

	Gro	oup	Com	pany
For the year to 31 March R'million	2023	2022	2023	2022
The deferred taxation movements in the income statement arise from:				
Income and expenditure accruals	(45)	(35)	_	_
Expected credit loss impairment charges	(18)	(3)	_	_
Unrealised fair value adjustments on financial instruments	(49)	(78)	2	23
Movement in deferred tax assets related to losses including impairment of deferred taxation assets $$	_	135	_	_
Deferred taxation on acquired intangibles	(14)	(15)	_	_
Revaluation of investment property	9	(152)	_	_
Finance lease accounting	(115)	(3)	_	_
	(232)	(151)	2	23

Group and Company annual financial statements 2023

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

#### 10. Taxation (continued)

	Gro	up	Com	pany
For the year to 31 March				
R'million	2023	2022	2023	2022
Other comprehensive income taxation effects				
Fair value movements on cash flow hedges taken directly to other comprehensive income	271	(82)	_	_
- Pre-taxation	460	(91)	_	_ ]
- Deferred taxation	(81)	33	_	_
- Current taxation	(108)	(24)	_	
Fair value movements on debt instruments at FVOCI taken directly to other comprehensive income	121	49	_	_
- Pre-taxation	183	79	_	_
- Income taxation	(62)	(30)	_	
Gain on realisation of debt instruments at FVOCI recycled through the income statement	(59)	(35)	_	_
- Pre-taxation	(81)	(49)	_	_
<ul> <li>Deferred taxation</li> </ul>	22	14	_	
Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income	(219)	151	(111)	16
- Pre-taxation	(602)	171	(150)	18
<ul> <li>Deferred taxation</li> </ul>	383	(20)	39	(2)
Net gain attributable to own credit risk	2	1	_	
- Pre-taxation	3	1	_	-
<ul> <li>Deferred taxation</li> </ul>	(1)	_	_	

## 11. Headline earnings

#### Group

For the year to 31 March R'million	2023	2022
Earnings attributable to shareholders	7 054	5 507
Dividends paid to perpetual preference shareholders and Other Additional Tier 1 security holders	(471)	(477)
Gain on repurchase of perpetual preference shares	15	26
Earnings attributable to ordinary shareholders	6 598	5 056
Headline adjustments	(17)	317
Revaluation of investment properties*	(32)	108
Headline adjustments of equity accounted associates	13	170
Impairment of goodwill	2	39
Headline earnings attributable to ordinary shareholders	6 581	5 373

These amounts are net of taxation of R19.9 million (2022: R69.3 million) and R84.3 million [2022: (R283.2 million)] of which was attributable to non-controlling interests.

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

#### 12. Dividends

	Group		Company	
For the year to 31 March R'million	2023	2022	2023	2022
Ordinary dividend*				
Final dividend in prior year	1 814	981	1 858	1 005
Interim dividend for current year	1 702	1 414	1 757	1 464
Total dividend attributable to ordinary shareholders recognised in current financial year	3 516	2 395	3 615	2 469
The directors have proposed a final ordinary dividend of 423 cents, resulting in a full year dividend of 701 cents per ordinary share (2022: 509 cents per ordinary share).				
On 30 May 2022, the c.15% shareholding in Ninety One DLC was distributed to ordinary shareholders which amounted to R3.8 billion for Group and R4.1 billion for Company. The difference in the distribution between Group and Company is due to shares held within the staff share trusts.				
Perpetual preference dividend				
Final dividend in prior year	77	127	77	83
Interim dividend for current year	86	150	86	84
Total dividend attributable to perpetual preference shareholders recognised in current financial year	163	277	163	167
The directors have declared a final preference dividend in respect of the financial year ended 31 March 2023 of 401.90045 cents (2022: 282.26249) per Investec Limited perpetual preference share. The final preference dividend will be payable to shareholders on the register at the close of business on 23 June 2023.				
All outstanding Investec Bank Limited perpetual preference shares were repurchased during the prior year.				
Dividends attributable to Other Additional Tier 1 securities in issue				
The dividends paid on Other Additional Tier 1 floating rate notes pay dividends on a quarterly basis. Refer to note 48 for detail on rates.	308	200	297	192
Total dividends declared to other equity holders including Other Additional Tier 1 securities	471	477	460	359

<sup>\*</sup> This includes the dividend paid by Investec Limited on DAS share equivalent for South African resident shareholders of Investec plc.

#### 13. Operating lease disclosure

	Gro	Group	
For the year to 31 March R'million	2023	2022	
Operating lease income recognised in operating income		1723	
	Gro	Group	
For the year to 31 March R'million	2023	2022	
Operating lease receivable			
Future minimum lease payments receivable under non-cancellable operating leases:			
Less than one year	1 346	1 397	
One to five years	2 785	3 125	
Greater than five years	889	1 891	
	5 020	6 413	

The Group leases property to third parties under operating lease arrangements. The term of the leases range between three and ten years with annual escalation clauses. The majority of the leases have renewal options.

# NOTES TO THE FINANCIAL STATEMENTS

CONTINUED

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# 14. Analysis of income and impairments by category of financial instrument

At fair value through pro	fit or loss
IFRS 9 mandatory	

Investec Limited

For the year to 31 March R'million	Trading <sup>^</sup>	Non-trading <sup>^</sup>	Designated at inception
Group			
2023			
Interest income	261	1 044	2 089
Interest expense	(187)	(19)	(1 298)
Fee and commission income	224	2	_
Fee and commission expense	(7)	(8)	_
Investment income/(loss)	38	(1 236)	242
Share of post-taxation loss of associates and joint venture holdings	_	_	_
Trading income/(loss) arising from			
- customer flow	944	(20)	_
– balance sheet management and other trading activities	486	(14)	326
Other operating (loss)/income	_	(55)	_
Total operating income before expected credit loss impairment charges	1759	(306)	1359
Expected credit loss impairment charges	_	_	(22)
Operating income	1759	(306)	1 3 3 7
2022			
Interest income	306	697	1 663
Interest expense	(126)	(15)	(682)
Fee and commission income	236	6	_
Fee and commission expense	(35)	_	_
Investment income	24	459	442
Share of post-taxation profit of associates and joint venture holdings	_	_	_
Trading income/(loss) arising from	_	_	_
- customer flow	1 176	199	_
- balance sheet management and other trading activities	(640)	5	343
Other operating income	_	14	_
Total operating income before expected credit loss impairment charges	941	1365	1766
Expected credit loss impairment charges	_	_	(76)
Operating income	941	1365	1690

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

#### At fair value through comprehensive income

Debt instruments with a dual business	Equity	Amortised	Non-financial	Other fee	
model	instruments	cost	instruments	income*	Total
2 991	_	31 037	9	_	37 431
_	_	(24 486)	(9)	_	(25 999)
_	_	3 115	1 373	3 000	7 714
(3)	_	(676)	(5)	(101)	(800)
96	_	(136)	141	47	(808)
_	_	_	321	_	321
_	_	(30)	_	(1)	893
_	_	99	9	7	913
	_	_	11	_	(44)
3 084	_	8 923	1 850	2 952	19 621
(43)	_	(237)	_	8	(294)
3 041	_	8 686	1850	2 960	19 327
2 882	_	20 383	_	156	26 087
_	_	(15 862)	(24)	_	(16 709)
_	_	2 747	1 230	2 947	7 166
(1)	_	(473)	(11)	(104)	(624)
61	258	(316)	(338)	_	590
_	_	_	287	_	287
_	_	_	_	_	
_	_	_	_	(6)	1 369
_	_	3	_	13	(276)
			3		17
2 942	258	6 482	1147	3 006	17 907
11	_	(1)	_	3	(63)
2 953	258	6 481	1147	3 009	17 844

<sup>\*</sup> Includes off-balance sheet items.

^ Fair value through profit and loss income statement items have been split as trading and non-trading, as defined by regulatory rules for the trading book and banking book requirements, respectively. Trading consists of positions held for trading intent or hedge elements of the trading book.

# 14. Analysis of income and impairments by category of financial instrument (continued)

At fair value through profit or loss IFRS 9 mandatory

Group and Company annual financial statements 2023

Investec Limited

For the year to 31 March R'million	Trading <sup>^</sup>	Non-trading <sup>^</sup>	Designated at inception
Company			
2023			
Interest income	_	_	_
Interest expense	_	_	_
Investment (loss)/income	_	(200)	_
Share of post taxation profit of associates and joint venture holdings	_	_	_
Trading income arising from			
<ul> <li>balance sheet management and other trading activities</li> </ul>	_	_	_
Operating income/(expense)	_	(200)	_
2022			
Interest income	_	_	_
Interest expense	_	_	_
Investment income	_	_	_
Share of post taxation profit of associates and joint venture holdings	_	_	_
Trading (loss)/income arising from	_	_	_
<ul> <li>balance sheet management and other trading activities</li> </ul>	_	_	_
Operating income/(expense)	_	_	_

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NOTES TO THE FINANCIAL STATEMENTS CONTINUED

At fair value through comprehensive income

Equity instruments	Amortised cost	Non-financial instruments	Other fee income*	Total
_	843	_	_	843
_	(1 192)	_	_	(1 192)
_	_	9 881	_	9 681
_	_	340	_	340
_	_	9	_	9
_	(349)	10 230	_	9 681
_	481	_	_	481
_	(609)	_	_	(609)
9	_	7 501	_	7 510
_	_	238	_	238
_	_	(2)	_	(2)
9	(128)	7 737	_	7 618

Includes off-balance sheet items.

Fair value through profit and loss income statement items have been split as trading and non-trading, as defined by regulatory rules for the trading book and banking book requirements, respectively. Trading consists of positions held for trading intent or hedge elements of the trading book.

# NOTES TO THE FINANCIAL STATEMENTS

CONTINUED

# 15. Analysis of financial assets and liabilities by category of financial instrument

At fair value through profi	t and loss
IFRS 9 mandatory	

At 31 March			Designated at initial
R'million	Trading*	Non-trading*	recognition
Group			
2023			
Assets			
Cash and balances at central banks	_	_	_
Loans and advances to banks	_	_	_
Non-sovereign and non-bank cash placements	_	130	_
Reverse repurchase agreements and cash collateral on securities borrowed	3 937	9 578	_
Sovereign debt securities	_	8 247	_
Bank debt securities	_	1 652	_
Other debt securities	_	464	_
Derivative financial instruments	16 512	_	_
Securities arising from trading activities	32 904	117	_
Investment portfolio	194	17 938	_
Loans and advances to customers	_	1 641	14 035
Own originated loans and advances to customers securitised	_	_	_
Other loans and advances	_	_	_
Other securitised assets	_	_	_
Interests in associated undertakings and joint venture holdings	_	_	_
Current taxation assets	_	_	_
Deferred taxation assets	_	_	_
Other assets	3 424	1 795	_
Property and equipment	_	_	_
Investment properties	_	_	_
Goodwill	_	_	_
Software	_	_	_
Other acquired intangible assets	_	_	_
Non-current assets classified as held for sale	_	_	_
_	56 971	41 562	14 035
Other financial instruments at fair value through profit or loss in respect of liabilities			
to customers	_	_	_
	56 971	41 562	14 035
Liabilities			
Deposits by banks	_	_	_
Derivative financial instruments	37 802	_	_
Other trading liabilities	3 820	_	_
Repurchase agreements and cash collateral on securities lent	3 710	_	_
Customer accounts (deposits)	_	_	69 972
Debt securities in issue	_	_	_
Liabilities arising on securitisation of own originated loans and advances	_	_	_
Current taxation liabilities	_	_	_
Deferred taxation liabilities	_	_	_
Other liabilities	1 038	1 011	_
	46 370	1 011	69 972
Liabilities to customers under investment contracts	_	_	_
Insurance liabilities, including unit-linked liabilities			
<del>-</del>	46 370	1 011	69 972
Subordinated liabilities	_	_	_

<sup>\*</sup> Fair value through profit and loss balance sheet positions have been split as trading and non-trading, as defined by regulatory rules for the trading book and banking book requirements, respectively. Trading consists of positions held for trading intent or hedge elements of the trading book.

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

At fair value through other comprehensive income

Debt instruments with a dual business	Equity	Financial assets linked to investment contract	Total instruments at	Amortised	Non-financial instruments or scoped out of	
model	instruments	liabilities	fair value	cost	IFRS 9	Total
_	_	_	_	22 761	_	22 761
_	_	_	_	12 323	_	12 323
_	_	_	130	14 003	_	14 133
_	_	_	13 515	36 821	_	50 336
43 569	_	_	51 816	25 640	_	77 456
7 415	_	_	9 067	7 057	_	16 124
6 462	_	_	6 926	4 750	_	11 676
_	_	_	16 512	_	_	16 512
_	_	_	33 021	_	_	33 021
_	4 543	_	22 675	_	_	22 675
_	_	_	15 676	299 047	_	314 723
_	_	_	_	5 988	_	5 988
_	_	_	_	1	_	1
_	_	_	_	547	_	547
_	_	_	_	_	30	30
_	_	_	_	_	1	1
_	_	_	_	_	2 749	2 749
_	_	_	5 219	4 989	3 944	14 152
_	_	_	_	_	3 457	3 457
_	_	_	_	_	15 853	15 853
_	_	_	_	_	171	171
_	_	_	_	_	131	131
_	_	_	_	_	13	13
_	_	_	_	_	785	785
57 446	4 543	_	174 557	433 927	27 134	635 618
_	_	2 433	2 433	_	_	2 433
57 446	4 543	2 433	176 990	433 927	27 134	638 051
_	_	_	_	31 789	_	31 789
_	_	_	37 802	_	_	37 802
_	_	_	3 820	_	_	3 820
_	_	_	3 710	14 223	_	17 933
_	_	_	69 972	378 541	_	448 513
_	_	_	_	7 747	_	7 747
_	_	_	_	3 594	_	3 594
_	_	_	_	_	941	941
_	_	_	_	_	95	95
			2 049	5 950	6 131	14 130
_	_	_	117 353	441 844	7 167	566 364
_	_	2 378	2 378	_	_	2 378
		55	55			55
_	_	2 433	119 786	441 844	7 167	568 797
_	_	_	_	7 748	_	7 748
_	_	2 433	119 786	449 592	7 167	576 545

# NOTES TO THE FINANCIAL STATEMENTS

CONTINUED

# 15. Analysis of financial assets and liabilities by category of financial instrument (continued)

At fair value through profit	and loss
IFRS 9 mandatory	

At 31 March			Designated at initial
R'million	Trading*	Non-trading*	recognition
Group			
2022^			
Assets			
Cash and balances at central banks	_	_	_
Loans and advances to banks	_	_	_
Non-sovereign and non-bank cash placements	_	564	_
Reverse repurchase agreements and cash collateral on securities borrowed	7 124	16 222	_
Sovereign debt securities	_	7 161	_
Bank debt securities	_	288	_
Other debt securities	_	307	_
Derivative financial instruments	17 264	_	_
Securities arising from trading activities	9 691	314	_
Investment portfolio	189	10 585	_
Loans and advances to customers	_	1 5 3 0	19 244
Own originated loans and advances to customers securitised	_	_	_
Other loans and advances	_	_	_
Other securitised assets	_	_	_
nterests in associated undertakings and joint venture holdings	_	_	_
Current taxation assets	_	_	_
Deferred taxation assets	_	_	_
Other assets	4 175	2 010	_
Property and equipment	_	_	_
investment properties	_	_	_
Goodwill	_	_	_
Software	_	_	_
Other acquired intangible assets	_	_	_
Non-current assets classified as held for sale	_	498	_
	38 443	39 479	19 244
Other financial instruments at fair value through profit or loss in respect			
of liabilities to customers	_	_	_
	38 443	39 479	19 244
Liabilities			
Deposits by banks	_	_	_
Derivative financial instruments	33 112	_	_
Other trading liabilities	4 475	_	_
Repurchase agreements and cash collateral on securities lent	3 152	_	_
Customer accounts (deposits)	_	_	56 663
Debt securities in issue	_	_	_
Liabilities arising on securitisation of own originated loans and advances	_	_	_
Current taxation liabilities	_	_	_
Deferred taxation liabilities	_	_	_
Other liabilities	1 107	951	_
	41 846	951	56 663
Liabilities to customers under investment contracts	_	_	_
Insurance liabilities, including unit-linked liabilities	_	_	_
	41 846	951	56 663
Subordinated liabilities	_	_	_

Fair value through profit and loss balance sheet positions have been split as trading and non-trading, as defined by regulatory rules for the trading book and banking book requirements, respectively. Trading consists of positions held for trading intent or hedge elements of the trading book.
 Restated as detailed in note 58.

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# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

At fair value through other

Debt instruments with a dual business	Equity	Financial assets linked to investment contract	Total instruments at	Amortised	Non-financial instruments or scoped out of	
model	instruments	liabilities	fair value	cost	IFRS 9	Total
_	_	_	_	11 893	_	11 893
_	_	_	_	21 014	_	21 014
_	_	_	564	12 612	_	13 176
_	_	_	23 346	37 481	_	60 827
35 271	_	_	42 432	14 948	_	57 380
15 986	_	_	16 274	11 684	_	27 958
10 777	_	_	11 084	4 333	_	15 417
_	_	_	17 264	_	_	17 264
_	_	_	10 005	_	_	10 005
_	4 735	_	15 509	_	_	15 509
_	_	_	20 774	270 409	_	291 183
_	_	_	_	7 228	_	7 228
_	_	_	_	108	_	108
_	_	_	_	592	_	592
_	_	_	_	_	5 480	5 480
_	_	_	_	_	4	4
_	_	_	_	_	2 866	2 866
_	_	_	6 185	10 758	2 930	19 873
_	_	_	_	_	3 469	3 469
_	_	_	_	_	15 783	15 783
_	_	_	_	_	173	173
_	_	_	_	_	46	46
_	_	_	_	_	64	64
_	_	_	498	_	1 0 2 6	1524
62 034	4 735	_	163 935	403 060	31 841	598 836
_	_	1 145	1 145	_	_	1 145
62 034	4 735	1145	165 080	403 060	31 841	599 981
_	_	-	_	22 236	_	22 236
_	_	-	33 112	_	_	33 112
_	_	-	4 475	_	_	4 475
_	_	-	3 152	10 789	_	13 941
_	_	-	56 663	363 285	_	419 948
_	_	_	_	7 607	_	7 607
_	_	_	_	4 585	_	4 585
_	_	-	_	_	753	753
_	_	_	_	_	714	714
	_	_	2 058	10 138	6 018	18 214
_	_	-	99 460	418 640	7 485	525 585
_	_	1 086	1 086	_	_	1 086
	_	59	59	_	_	59
_	_	1145	100 605	418 640	7 485	526 730
_	_	_	_	10 722	_	10 722
_	_	1145	100 605	429 362	7 485	537 452

# 15. Analysis of financial assets and liabilities by category of financial instrument (continued)

	At fair value through profit and loss	At fair value through other comprehensive income				
	IFRS 9 mandatory					
At 31 March R'million	Non-trading*	Equity instruments	Total instruments at fair value	Amortised cost	Non-financial instruments or scoped out of IFRS 9	Total
Company						
2023						
Assets						
Loans and advances to banks	_	_	_	22	_	22
Bank debt securities	_	_	_	8 356	_	8 356
Investment portfolio	4 699	4 205	8 904	_	_	8 904
Deferred taxation assets	_	_	_	_	37	37
Other assets	_	_	_	_	28	28
Investment in subsidiaries	_	_	_	319	19 114	19 433
	4 699	4 205	8 904	8 697	19 179	36 780
Liabilities						
Debt securities in issue	_	_	_	3 734	_	3 734
Current taxation liabilities	_	_	_	_	3	3
Other liabilities		_		5 180	333	5 513
	_	_	_	8 914	336	9 250
Subordinated liabilities	_	_	_	5 752	_	5 752
	_	_	_	14 666	336	15 002
2022						
Assets						
Loans and advances to banks	_	_	_	21	_	21
Bank debt securities	_	_	_	5 589	_	5 589
Investment portfolio	_	511	511	_	_	511
Interests in associated undertakings and joint venture holdings	_	_	_	_	5 437	5 437
Other assets	_	_	_	_	38	38
Investment in subsidiaries	_	_	_	_	21 436	21 436
	_	511	511	5 610	26 911	33 032
Liabilities						
Debt securities in issue	_	_	_	3 734	_	3 734
Current taxation liabilities	_	_	_	_	20	20
Other liabilities		_	_	2 295	503	2 798
	_	_	_	6 029	523	6 552
Subordinated liabilities	_	_	_	4 725	_	4 725
	_		_	10 754	523	11 277

<sup>\*</sup> Fair value through profit and loss balance sheet positions have been split as trading and non-trading, as defined by regulatory rules for the trading book and banking book requirements, respectively.

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# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 16. Financial instruments at fair value

The table below analyses recurring fair value measurements for financial assets and financial liabilities. These fair value measurements are categorised into different levels in the fair value hierarchy based on the inputs to the valuation technique used.

The different levels are identified as follows:

Level 1 – quoted (unadjusted) prices in active markets for identical assets or liabilities

**Level 2** – inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable inputs).

		Fa		
At 31 March R'million	Total instruments at fair value	Level 1	Level 2	Level 3
Group				
2023				
Assets				
Non-sovereign and non-bank cash placements	130	_	130	_
Reverse repurchase agreements and cash collateral on securities borrowed	13 515	_	13 515	_
Sovereign debt securities	51 816	51 816	_	_
Bank debt securities	9 067	4 528	4 539	_
Other debt securities	6 926	2 239	4 687	_
Derivative financial instruments	16 512	_	16 512	_
Securities arising from trading activities	33 021	32 646	375	_
Investment portfolio	22 675	4 782	40	17 853
Loans and advances to customers	15 676	_	14 947	729
Other assets	5 219	5 219	_	_
Other financial instruments at fair value through profit or loss in respect of liabilities to customers	2 433	2 433	_	_
	176 990	103 663	54 745	18 582
Liabilities				
Derivative financial instruments	37 802	_	37 802	_
Other trading liabilities	3 820	2 771	1 049	_
Repurchase agreements and cash collateral on securities lent	3 710	_	3 710	_
Customer accounts (deposits)	69 972	_	69 972	_
Other liabilities	2 049	_	1 038	1 011
Liabilities to customers under investment contracts	2 378	_	2 378	_
Insurance liabilities, including unit-linked liabilities	55	_	55	_
	119 786	2 771	116 004	1 011
Net financial assets/(liabilities) at fair value	57 204	100 892	(61 259)	17 571

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# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 16. Financial instruments at fair value (continued)

		Fai	r value category	
At 31 March R'million	Total instruments at fair value	Level 1	Level 2	Level 3
Group				
2022^				
Assets				
Non-sovereign and non-bank cash placements	564	_	564	_
Reverse repurchase agreements and cash collateral on securities borrowed	23 346	_	23 346	_
Sovereign debt securities	42 432	42 432	_	_
Bank debt securities	16 274	5 163	11 111	_
Other debt securities	11 084	891	10 193	_
Derivative financial instruments	17 264	_	17 264	_
Securities arising from trading activities	10 005	9 737	268	_
Investment portfolio	15 509	5 016	33	10 460
Loans and advances to customers	20 774	_	19 997	777
Other assets	6 185	6 185	_	_
Non-current assets classified as held for sale	498	_	_	498
Other financial instruments at fair value through profit or loss in respect of liabilities to customers	1 145	1 145	_	_
	165 080	70 569	82 776	11 735
Liabilities				
Derivative financial instruments	33 112	698	32 414	_
Other trading liabilities	4 475	1 314	3 161	_
Repurchase agreements and cash collateral on securities lent	3 152	_	3 152	_
Customer accounts (deposits)	56 663	_	56 663	_
Other liabilities	2 058	_	1 107	951
Liabilities to customers under investment contracts	1 086	_	1 086	_
Insurance liabilities, including unit-linked liabilities	59	_	59	_
	100 605	2 012	97 642	951
Net financial assets/(liabilities) at fair value	64 475	68 557	(14 866)	10 784
Company				
2023				
Assets				
Investment portfolio	8 904	4 205	_	4 699
	8 904	4 205	_	4 699
2022				
Assets				
Investment portfolio	511	511	_	_
	511	511	_	_

<sup>^</sup> Restated as detailed in note 58.

# Transfers between level 1 and level 2

There were no significant transfers between level 1 and level 2 in the current and prior year.

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 16. Financial instruments at fair value (continued)

# Measurement of financial assets and liabilities at level 2

The table below sets out information about the valuation techniques used at the end of the reporting period when measuring financial instruments categorised as level 2 in the fair value hierarchy:

	Valuation basis/techniques	Main inputs
Assets		
Non-sovereign and non-bank cash placements	Discounted cash flow model	Yield curve
Reverse repurchase agreements and cash collateral on securities borrowed	Discounted cash flow model	Yield curve
Bank debt securities	Discounted cash flow model	Yield curve
Other debt securities	Discounted cash flow model	Yield curve
Derivative financial instruments	Discounted cash flow model Black-Scholes	Yield curve Volatilities
Securities arising from trading activities	Discounted cash flow model	Yield curve
nvestment portfolio	Adjusted quoted price	Liquidity adjustment
Loans and advances to customers	Discounted cash flow model	Yield curve
Liabilities		
Derivative financial instruments	Discounted cash flow model Black-Scholes	Yield curve Volatilities
Other trading liabilities	Discounted cash flow model	Yield curve
Repurchase agreements and cash collateral on securities lent	Discounted cash flow model	Yield curve
Customer accounts (deposits)	Discounted cash flow model	Yield curve
Other liabilities	Discounted cash flow model	Yield curve
iabilities to customers under investment contracts	Current price of underlying unitised assets	Listed prices
nsurance liabilities, including unit-linked liabilities	Current price of underlying unitised assets	Listed prices

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# 16. Financial instruments at fair value (continued)

# **Level 3 financial instruments**

The following tables show a reconciliation of the opening balances to the closing balances for level 3 financial instruments. All instruments are at fair value through profit or loss.

# Group

		Loans and		
R'million	Investment portfolio	advances to customers	Other level 3 assets	Total
Assets	·			
Balance at 1 April 2021	10 599	35	832	11 466
Net (losses)/gains included in the income statement	(494)	_	51	(443)
Purchases	675	_	_	675
Sales	(60)	_	(385)	(445)
Issues	4	_	_	4
Settlements	(272)	(13)	_	(285)
Transfers into level 3	_	755	_	755
Foreign exchange adjustments	8	_	_	8
Balance at 31 March 2022	10 460	777	498	11 735
Net losses included in the income statement	(945)	(178)	_	(1 123)
Purchases	2 352	_	_	2 352
Sales	(46)	_	(498)	(544)
Issues	14	169	_	183
Settlements	(960)	(39)	_	(999)
Transfer from interests in associated undertakings <sup>^</sup>	5 633	_	_	5 633
Foreign exchange adjustments	1 345	_	_	1 345
Balance at 31 March 2023	17 853	729	_	18 582

The IEP Group and Bud Group shareholders have approved a restructure to facilitate an exit by certain IEP shareholders, including the Investec Group, by way of a share buyback. The restructure entails the transfer of certain assets to a Newco, to facilitate the orderly disposal of those assets. As a result the nature of the holding in IEP has changed to that of a fair value investment and has been transferred to the investment portfolio line on the balance sheet, where it is measured at fair value

For the year ended 31 March 2022, R755.0 million of loans and advances to customers has been transferred from level 2 to level 3, due to inputs related to the measurement of credit risk to the valuation model becoming unobservable.

R'million	Other liabilities	Total
Liabilities		
Balance at 1 April 2021	928	928
Net gains included in the income statement	47	47
Settlements	(24)	(24)
Balance at 31 March 2022	951	951
Net losses included in the income statement	(101)	(101)
Settlements	(11)	(11)
Foreign exchange adjustments	172	172
Balance at 31 March 2023	1 011	1 011

The Group transfers between levels within the fair value hierarchy when the significance of the unobservable inputs change or if the valuation methods change. Transfers are deemed to occur at the end of each semi-annual reporting period.

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 16. Financial instruments at fair value (continued)

# Level 3 financial instruments (continued)

# Company

R'million	Investment portfolio	Total
Assets		
Balance at 1 April 2022	_	_
Transfer from interests in associated undertakings <sup>^</sup>	5 633	5 633
Net losses included in the income statement <sup>^</sup>	(200)	(200)
Settlements <sup>^</sup>	(750)	(750)
Purchases	16	16
Balance at 31 March 2023	4 699	4 699

The IEP Group and Bud Group shareholders have approved a restructure to facilitate an exit by certain IEP shareholders, including the Investec Group, by way of a share buyback. The restructure entails the transfer of certain assets to a Newco, to facilitate the orderly disposal of those assets. As a result the nature of the holding in IEP has changed to that of a fair value investment and has been transferred to the investment portfolio line on the balance sheet, where it is measured at fair value

The following table quantifies the gains/(losses) included in the income statement recognised on level 3 financial instruments:

For the year to 31 March R'million	Total	Realised	Unrealised
Group			
2023			
Total (losses)/gains included in the income statement for the year			
Investment loss	(1 081)	(44)	(1 037)
Trading gain arising from balance sheet management and other trading activities	59	_	59
	(1022)	(44)	(978)
2022			
Total losses included in the income statement for the year			
Investment loss	(462)	(102)	(360)
Trading loss arising from balance sheet management and other trading activities	(28)	_	(28)
	(490)	(102)	(388)

For the year to 31 March R'million	Total	Realised	Unrealised
Company			
2023			
Total losses included in the income statement for the year			
Investment loss	(200)	_	(200)
	(200)	_	(200)

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# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 16. Financial instruments at fair value (continued)

# Sensitivity of fair values to reasonably possible alternative assumptions by level 3 instrument type

The fair value of financial instruments in level 3 are measured using valuation techniques that incorporate assumptions that are not evidenced by prices from observable market data. The following table shows the sensitivity of these fair values to reasonably possible alternative assumptions, determined at a transactional level:

					Potential impact on the income statement	
At 31 March 2023	Level 3 balance sheet value R'million		Significant unobservable input changed	Range of unobservable input used	Favourable changes R'million	Unfavourable changes R'million
Group						
Assets						
Investment portfolio	17 853				1920	(2 035)
		Price earnings	EBITDA	*	242	(273)
		Price earnings	EBITDA	(10%)-10%	468	(468)
		Discounted cash flow	Cash flows	*	42	(31)
		Net asset value	Underlying asset value	٨	32	(68)
		Discounted cash flow	Precious and industrial metal prices	(5%)-5%	27	(27)
		Discounted cash flow	Property values	#	1 002	(1 076)
		Other	Various	**	107	(92)
Loans and advances to customers	729				330	(214)
		Net asset value	Underlying asset value	٨	2	(2)
		Underlying asset value	Property values	^	328	(212)
Total level 3 assets	18 582				2 250	(2 249)
Liabilities						
Other liabilities	1 011	Discounted cash flow	Property values	#	108	(116)
Total level 3 liabilities	1 011				108	(116)
Net level 3 assets	17 571				2 358	(2 365)

The EBITDA, cash flows have been stressed on an investment-by-investment and loan-by-loan basis in order to obtain favourable and unfavourable valuations.

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# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 16. Financial instruments at fair value (continued)

					Potential im income st	
At 31 March 2022	Level 3 balance sheet value R'million		Significant unobservable input changed	Range of unobservable input used	Favourable changes R'million	Unfavourable changes R'million
Group						
Assets						
Investment portfolio	10 460			ſ	1 339	(1 310)
		Price earnings	EBITDA	*	242	(182)
		Discounted cash flow	Discount rate	13%-17%	12	(12)
		Discounted cash flow	Cash flows	*	33	(26)
		Net asset value	Underlying asset value	^	32	(61)
		Discounted cash flow	Precious and industrial metal prices	(5%)/5%	27	(27)
		Discounted cash flow	Property values	#	988	(988)
		Other	Various	** [	5	(14)
Loans and advances to customers	777				152	(241)
		Net asset value	Underlying asset value	^	2	(2)
		Underlying asset value	Property values	^	150	(239)
Non-current assets held for sale	498				11	(38)
		Discounted cash flow	Discount rate	13%-16%	11	(38)
Total level 3 assets	11 735				1 502	(1 589)
Liabilities						
Other liabilities	951	Discounted cash flow	Property values	#	137	(137)
Total level 3 liabilities	951				137	(137)
Net level 3 assets	10 784				1 639	(1 726)

The EBITDA and cash flows have been stressed on an investment-by-investment basis in order to obtain favourable and unfavourable valuations.

					Potential imp		
At 31 March 2023	Level 3 balance sheet value R'million		Significant unobservable input changed	Range of unobservable input used	Favourable changes R'million	Unfavourable changes R'million	
Company							
Assets							
Investment portfolio	4 699				470	(470)	
		Price earnings	EBITDA	*	2	(2)	
		Price earnings	EBITDA	(10%)-10%	468	(468)	
	4 699				470	(470)	

<sup>\*</sup> The EBITDA has been stressed on an investment-by-investment basis in order to obtain favourable and unfavourable valuations.

The valuation sensitivity for the certain equity investment and obar-by-loan basis in order to obtain ravourable and unavourable valuations. The valuation sensitivity for the certain equity investments has been assessed by adjusting various inputs such as expected cash flows, discount rates and earnings multiples rather than a single input. It is deemed appropriate to reflect the outcome on a portfolio basis for the purposes of this analysis as the sensitivity of the investments cannot be determined through the adjustment of a single input.

Underlying asset values are calculated by reference to a tangible asset.

Property values are the significant unobservable input for these valuations. The capitalisation rates have been stressed by 0.25bp when valuing these properties.

<sup>\*\*</sup> The valuation sensitivity for the certain equity investments has been assessed by adjusting various inputs such as expected cash flows, discount rates and earnings multiples rather than a single input. It is deemed appropriate to reflect the outcome on a portfolio basis for the purposes of this analysis as the sensitivity of the investments cannot be determined through the adjustment of a single input.

^ Underlying asset values are calculated by reference to a tangible asset.

# Property values are the significant unobservable input for these valuations. The capitalisation rates have been stressed by 0.25bp when valuing these properties.

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# NOTES TO THE FINANCIAL STATEMENTS

CONTINUED

# 16. Financial instruments at fair value (continued)

In determining the value of level 3 financial instruments, the following are the principal inputs that can require judgement:

#### Price earnings multiple

The price-to-earnings ratio is an equity valuation multiple. It is a key driver in the valuation of unlisted investments.

#### EBITD/

The investee's earnings before interest, taxes, depreciation and amortisation. This is the main input into a price earnings multiple valuation method.

#### Property values and precious and industrial metals

The price of property and precious and industrial metals is a key driver of future cash flows on these investments.

#### Cach flows

Cash flows relate to the future cash flows which can be expected from the instrument and requires judgement.

# **Underlying asset value**

In instances where cash flows have links to referenced assets, the underlying asset value is used to determine the fair value. The underlying asset valuation is derived using observable market prices sourced from broker quotes, specialist valuers or other reliable pricing sources.

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#### **Discount rates**

Discount rates are used to adjust for the time value of money when using a discounted cash flow valuation method. Where relevant, the discount rate also accounts for illiquidity, market conditions and uncertainty of future cash flows.

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 17. Fair value of financial instruments at amortised cost

For financial assets and financial liabilities that are liquid or have a short-term maturity (less than three months) it is assumed that the carrying amounts approximate their fair value. This includes demand deposits, savings accounts without a specific maturity which are included in customer accounts (deposits) and variable rate instruments.

# Financial instruments for which fair value does not approximate carrying value

Differences in amortised cost and fair value occur in fixed-rate instruments. The fair value of fixed-rate financial assets and financial liabilities carried at amortised cost are estimated by comparing spreads earned on the transactions with spreads earned on similar new transactions entered into by the Group. The estimated fair value of fixed interest-bearing deposits is based on discounted cash flows, using prevailing money market interest rates for debt instruments with similar credit risk and maturity. For quoted sub-debt issued, the fair values are calculated based on quoted market prices. For those notes issued where quoted market prices are not available, a discounted cash flow model is used based on a current interest rate yield curve appropriate for the remaining term to maturity.

At 31 March R'million	Carrying amount	Fair value approximates carrying amount	Balances where fair values do not approximate carrying amounts	Fair value of balances that do not approximate carrying amounts	Level 1	Level 2	Level 3
Group							
2023							
Assets							
Cash and balances at central banks	22 761	22 761	_	_	_	_	_
Loans and advances to banks	12 323	12 323	_	_	_	_	_
Non-sovereign and non-bank cash placements	14 003	14 003	_	_	_	_	_
Reverse repurchase agreements and cash collateral on securities borrowed	36 821	10 111	26 710	26 713	_	26 713	_
Sovereign debt securities	25 640	_	25 640	26 093	26 093	_	_
Bank debt securities	7 057	105	6 952	7 000	7 000	_	_
Other debt securities	4 750	2 081	2 669	2 666	2 666	_	_
Loans and advances to customers	299 047	279 169	19 878	19 866	_	_	19 866
Own originated loans and advances to customers securitised	5 988	5 988	_	_	_	_	_
Other loans and advances	1	1	_	_	_	_	_
Other securitised assets	547	547	_	_	_	_	_
Other assets	4 989	4 989	_	_	_	_	_
	433 927	352 078	81 849	82 338	35 759	26 713	19 866
Liabilities							
Deposits by banks	31 789	11 025	20 764	21 098	_	21 098	_
Repurchase agreements and cash collateral on securities lent	14 223	2 151	12 072	12 694	_	12 694	_
Customer accounts (deposits)	378 541	216 612	161 929	161 014	_	161 014	_
Debt securities in issue	7 747	6 502	1 245	1 245	_	1 2 4 5	_
Liabilities arising on securitisation of own originated loans and advances	3 594	3 594	_	_	_	_	_
Other liabilities	5 950	5 950	_	_	_	_	_
Subordinated liabilities	7 748	5 752	1 996	2 590	2 590	_	_
	449 592	251 586	198 006	198 641	2 590	196 051	_

For the year ended 31 March 2023, gains of R54.8 million were made on the derecognition of debt securities held at amortised cost.

# CONTINUED

# 17. Fair value of financial instruments at amortised cost (continued)

At 31 March R'million	Carrying amount	Fair value approximates carrying amount	Balances where fair values do not approximate carrying amounts	Fair value of balances that do not approximate carrying amounts	Level 1	Level 2	Level 3
Group							
2022							
Assets							
Cash and balances at central banks	11 893	11 893	_	_	_	_	_
Loans and advances to banks	21 014	18 901	2 113	2 106	_	2 106	_
Non-sovereign and non-bank cash placements	12 612	12 612	_	_	_	_	_
Reverse repurchase agreements and cash collateral on securities borrowed	37 481	11 130	26 351	26 354	_	26 354	_
Sovereign debt securities	14 948	_	14 948	15 189	15 189	_	_
Bank debt securities	11 684	598	11 086	11 065	11 065	_	_
Other debt securities	4 333	3 572	761	782	782	_	_
Loans and advances to customers	270 409	254 906	15 503	15 526	_	_	15 526
Own originated loans and advances to customers securitised	7 228	7 228	_	_	_	_	_
Other loans and advances	108	108	_	_	_	_	_
Other securitised assets	592	592	_	_	_	_	_
Other assets	10 758	10 758	_	_	_	_	_
	403 060	332 298	70 762	71 022	27 036	28 460	15 526
Liabilities							
Deposits by banks	22 236	4 060	18 176	18 614	_	18 614	_
Repurchase agreements and cash collateral on securities lent	10 789	7 170	3 619	3 706	_	3 706	_
Customer accounts (deposits)	363 285	223 408	139 877	140 273	_	140 273	_
Debt securities in issue	7 607	6 558	1 049	1 052	_	1 052	_
Liabilities arising on securitisation of own originated loans and advances	4 585	4 585	_	_	_	_	_
Other liabilities	10 138	10 138	_	_	_	_	_
Subordinated liabilities	10 722	4 725	5 997	7 019	7 019	_	_
	429 362	260 644	168 718	170 664	7 019	163 645	_

For the year ended 31 March 2022, there were insignificant disposals of financial instruments measured at amortised cost.

The following table sets out the Group's principal valuation techniques used in determining the fair value of its financial assets and financial liabilities at level 2 and level 3:

	Valuation basis/techniques	Main inputs
Assets		
Loans and advances to banks	Discounted cash flow model	Yield curve
Reverse repurchase agreements and cash collateral on securities borrowed	Discounted cash flow model	Yield curve
Loans and advances to customers	Discounted cash flow model	Yield curve, credit spread
Liabilities		
Deposits by banks	Discounted cash flow model	Yield curve
Repurchase agreements and cash collateral on securities lent	Discounted cash flow model	Yield curve
Customer accounts (deposits)	Discounted cash flow model	Yield curve
Debt securities in issue	Discounted cash flow model	Yield curve

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 18. Financial instruments designated at fair value

		Change in fair value Fair value adjustment attributable to credit risk*				
At 31 March R'million	Carrying value	Current	Cumulative	Current	Cumulative	Maximum exposure to credit risk
Group						
Assets						
2023						
Loans and advances to customers	14 035	(582)	(464)	(294)	(369)	14 499
	14 035	(582)	(464)	(294)	(369)	14 499
2022						
Loans and advances to customers	19 244	(439)	112	(74)	(270)	19 133
	19 244	(439)	112	(74)	(270)	19 133

			Fair value ad	justment	Change in attributable to	
At 31 March R'million	Carrying value	Remaining contractual amount to be repaid at maturity	Current	Cumulative	Current	Cumulative
Group						
Liabilities						
2023						
Customer accounts (deposits)	69 972	70 435	(326)	(443)	(3)	(20)
	69 972	70 435	(326)	(443)	(3)	(20)
2022						
Customer accounts (deposits)	56 663	56 594	(368)	(137)	(1)	(17)
	56 663	56 594	(368)	(137)	(1)	(17)

<sup>\*</sup> In order to isolate credit risk, changes in fair value due to credit risk are determined as the change in the fair value of the financial instrument that is not attributable to

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# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 19. Cash and balances at central banks

	Gro	up
At 31 March R'million	2023	2022
Gross cash and balances at central banks	22 761	11 893
Expected credit loss on amortised cost	_	_
Net cash and balances at central banks	22 761	11 893
The country risk of cash and balances at central banks lies in the following geographies:		
South Africa	22 160	11 359
Africa (excluding RSA)	601	534
	22 761	11 893

# 20. Loans and advances to banks

	Group		Company	
At 31 March R'million	2023	2022	2023	2022
Gross loans and advances to banks	12 327	21 016	22	21
Expected credit loss on amortised cost	(4)	(2)	_	_
Net loans and advances to banks	12 323	21 014	22	21
The country risk of loans and advances to banks lies in the following geographies:				
South Africa	2 696	1 796	22	21
United Kingdom	1 513	7 139	_	_
Europe (excluding UK)	3 648	5 935	_	_
North America	1 374	2 032	_	_
Africa (excluding RSA)	2 416	3 363	_	_
Asia	286	390	_	_
Australia	390	359	_	_
	12 323	21 014	22	21

# 21. Reverse repurchase agreements and cash collateral on securities borrowed and repurchase agreements and cash collateral on securities lent

	Gro	ир
At 31 March R'million	2023	2022
Assets		
Gross reverse repurchase agreements and cash collateral on securities borrowed	50 337	60 831
Expected credit loss on amortised cost	(1)	(4)
Net reverse repurchase agreements and cash collateral on securities borrowed	50 336	60 827
Reverse repurchase agreements	45 105	48 429
Cash collateral on securities borrowed	5 231	12 398
	50 336	60 827
As part of the reverse repurchase and securities borrowing agreements the Group has received securities that it is allowed to sell or re-pledge. R52.2 million (2022: R49.8 million) has been resold or re-pledged to third parties in connection with financing activities or to comply with commitments under short sale transactions.		
Liabilities		
Repurchase agreements	16 724	6 771
Cash collateral on securities lent	1 209	7 170
	17 933	13 941
The assets transferred and not derecognised in the above repurchase agreements are fair valued at R18.6 billion (2022: 7.7 billion). They are pledged as security for the term of the underlying repurchase agreement. Refer to note 53.		

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 22. Sovereign debt securities

	Group	
At 31 March R'million	2023	2022
Gross sovereign debt securities	77 485	57 382
Expected credit loss on amortised cost	(29)	(2)
Net sovereign debt securities	77 456	57 380
The country risk of the sovereign debt securities lies in the following geographies:		
South Africa	67 573	54 169
United Kingdom	2 156	_
North America	7 453	2 406
Africa (excluding RSA)	274	_
Asia	_	805
	77 456	57 380

# 23. Bank debt securities

	Grou	ıp	Comp	oany
At 31 March R'million	2023	2022	2023	2022
Gross bank debt securities	16 128	27 967	8 356	5 589
Expected credit loss on amortised cost	(4)	(9)	_	_
Net bank debt securities	16 124	27 958	8 356	5 589
Bonds	11 444	19 127	8 356	5 589
Floating rate notes	4 680	8 831	_	_
	16 124	27 958	8 356	5 589
The country risk of the bank debt securities lies in the following geographies:				
South Africa	7 066	7 120	8 356	5 589
United Kingdom	1 942	8 588	_	_
Europe (excluding UK)	2 683	6 543	_	_
North America	2 868	2 347	_	_
Africa (excluding RSA)	460	265	_	_
Asia	_	2 026	_	_
Australia	1 105	1 069	_	_
	16 124	27 958	8 356	5 589

# 24. Other debt securities

	Gro	oup
At 31 March R'million	2023	2022
Gross other debt securities	11 688	15 425
Expected credit loss on amortised cost	(12)	(8)
Net other debt securities	11 676	15 417
Bonds	6 809	10 430
Floating rate notes	3 316	3 405
Asset-based securities	1 551	1 582
	11 676	15 417
The country risk of the other debt securities lies in the following geographies:		
South Africa	8 813	7 576
United Kingdom	1 018	4 136
Europe (excluding UK)	1 369	444
North America	346	3 261
Asia	130	_
	11 676	15 417

# 25. Derivative financial instruments

The Group enters into various contracts for derivatives both as principal for trading purposes and as customer for hedging foreign exchange and interest rate exposures. These include financial futures, options, swaps and forward rate agreements. The risks associated with derivative instruments are monitored in the same manner as for the underlying instruments. Risks are also measured across the product range in order to take into account possible correlations.

In the tables that follow notional principal amounts indicate the volume of business outstanding at the balance sheet date and do not represent amounts at risk. The fair value of a derivative financial instrument represents the present value of positive or negative cash flows which would have occurred had the rights and obligations arising from that instrument been closed out by the Group in an orderly market transaction at balance sheet date.

		2023			2022^	
At 31 March R'million	Notional principal amounts	Positive fair value	Negative fair value	Notional principal amounts	Positive fair value	Negative fair value
Group						
Foreign exchange derivatives						
Forward foreign exchange contracts	326 515	4 836	4 262	20 981	4 500	3 987
Currency swaps	45 221	826	1 659	257 424	1 532	2 293
OTC options bought and sold	86 956	909	1 278	44 314	873	909
Other foreign exchange contracts	89	_	_	1 655	5	_
	458 781	6 571	7 199	324 374	6 910	7 189
Interest rate derivatives						
Caps and floors	34 249	58	149	18 600	18	88
Swaps	2 976 890	6 933	7 622	957 707	4 553	7 691
Forward rate agreements	1 171 415	500	401	471 173	157	58
OTC options bought and sold	4 280	22	12	947	11	1
Other interest rate contracts	7 714	364	71	6 869	201	41
OTC derivatives	4 194 548	7 877	8 255	1 455 296	4 940	7 879
Equity and stock index derivatives						
OTC options bought and sold*	74 935	3 842	24 565	54 793	9 327	18 466
Equity swaps and forwards*	52 434	2 959	3 334	41 331	700	6 893
OTC derivatives	127 369	6 801	27 899	96 124	10 027	25 359
Exchange traded futures	86	_	_	_	_	_
Exchange traded options	_	205	_	_	156	_
Warrants	583	_	33	_	_	_
	128 038	7 006	27 932	96 124	10 183	25 359
Commodity derivatives						
Commodity swaps and forwards	3 526	1 900	1 815	63 845	1 597	1 265
	3 526	1900	1 815	63 845	1 597	1 2 6 5
Credit derivatives	4 707	16	201	4 647	42	50
Cash collateral		(3 528)	(4 270)		(3 968)	(6 190)
Effect of on-balance sheet netting*		(3 330)	(3 330)		(2 440)	(2 440)
Derivatives per balance sheet		16 512	37 802		17 264	33 112

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 26. Securities arising from trading activities

	Gro	up
At 31 March R'million	2023	2022
Bonds	5 645	642
Floating rate notes	1 105	766
Government securities	_	200
Listed equities	26 271	8 397
	33 021	10 005

# 27. Investment portfolio

	Gro	Group		pany
At 31 March R'million	2023	2022	2023	2022
Listed equities	4 787	5 007	4 205	511
Unlisted equities*	3 151	3 069	16	_
Fair value investments**	14 737	7 433	4 683	_
	22 675	15 509	8 904	511

Unlisted equities include loan instruments that are convertible into equity.

#### Equity instruments at FVOCI (included in 'listed equities')

	Gro	oup	Company		
R'million	2023	2022	2023	2022	
	2023	2022	2023	2022	
Carrying values at 31 March and dividends recognised for the year to 31 March					
Portfolio of perpetual preference shares issued by South African listed banks					
Carrying value	338	273	_	_	
Dividends recognised	24	17	_	_	
Ninety One Limited shares					
Carrying value	_	4 462	_	511	
Dividends recognised	_	241	_	_	
Investec plc shares					
Carrying value	4 205	_	4 205	_	
Investec Property Fund shares					
Dividends recognised	_	_	_	9	
Total carrying value of equity instruments at FVOCI	4 543	4 735	4 205	511	

On 30 May 2022, the Group and Company's shareholding in Ninety One Limited was distributed to ordinary shareholders.

In the prior year, amounts that met the netting principles of IAS 32, totalling R1 926 million, were presented net in equity and stock index OTC derivatives and have been grossed up in this year's comparative disclosure. The effect of on-balance sheet netting is now disclosed in a separate line 'Effect of on-balance sheet netting'.

<sup>\*\*</sup> The IEP Group and Bud Group shareholders have approved a restructure to facilitate an exit by certain IEP shareholders, including the Investec Group, by way of a share buyback. The restructure entails the transfer of certain assets to a Newco, to facilitate the orderly disposal of those assets. As a result the nature of the holding in IEP has changed to that of a fair value investment and has been transferred to the investment portfolio line on the balance sheet, where it is measured at fair value

# 28. Loans and advances to customers and other loans and advances

	Group	p
At 31 March R'million	2023	2022
Gross loans and advances to customers at amortised cost	301 983	273 001
Gross loans and advances to customers designated at FVPL at inception <sup>^</sup>	14 322	19 320
Gross loans and advances to customers subject to ECL	316 305	292 321
Expected credit loss on amortised cost	(3 223)	(2 668)
Loans and advances to customers at fair value	1 641	1 530
Net loans and advances to customers	314 723	291 183
Gross other loans and advances	1	132
Expected credit loss of other loans and advances	_	(24)
Net other loans and advances	1	108

<sup>^</sup> These are fixed rate loans which have passed the solely payments of principal and interest test (SPPI) and are held in a business model to collect contractual cash flows but have been designated at FVPL to eliminate accounting mismatches (interest rate risk is being economically hedged). The underlying loans have been fair valued and management performs an ECL calculation in order to obtain a reasonable estimate of the credit risk component. The portfolio is managed on the same basis as gross core loans and advances measured at amortised cost.

For further analysis on loans and advances refer to note 61.

	Gro	Group	
At 31 March R'million	2023	2022	
Expected credit losses on loans and advances to customers at amortised cost			
Balance at the beginning of the year	2 668	2 704	
Charge to the income statement	721	271	
Utilised	(172)	(307)	
Exchange adjustment	6	_	
Balance at the end of the year	3 223	2 668	

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 29. Securitised assets and liabilities arising on securitisation

	Grou	р
At 31 March R'million	2023	2022
Gross own originated loans and advances to customers securitised	6 008	7 255
Expected credit loss of own originated loans and advances to customers securitised	(20)	(27)
Net own originated loans and advances to customers securitised	5 988	7 228
Other securitised assets are made up of the following category of assets:		
Cash and cash equivalents	547	592
Total other securitised assets	547	592
The associated liabilities are recorded on-balance sheet in the following line items:		
Liabilities arising on securitisation of own originated loans and advances		4 585
Expected credit losses on own originated loans and advances to customers securitised at amortised cost		
Balance at the beginning of the year	27	25
(Release)/charge to the income statement	(7)	2
Balance at the end of the year	20	27

# 30. Interests in associated undertakings and joint venture holdings

	Gro	up	Com	pany
At 31 March R'million	2023	2022	2023	2022
Analysis of the movement in interests in associated undertakings and joint venture holdings:				
At the beginning of the year	5 480	5 215	5 437	_
Acquisitions	_	_	_	5 167
Disposals*	_	(50)	_	_
Share of post-taxation profit of associates and joint venture holdings (excluding recycling of foreign exchange losses)	321	287	340	238
Net equity movements of interests in associated undertakings	_	79	_	79
Dividends declared by associate	(144)	(47)	(144)	(47)
Transfer to investment portfolio (refer to note 27)	(5 633)	_	(5 633)	_
Exchange adjustments	6	(4)	_	_
At the end of the year	30	5 480	_	5 437

<sup>\*</sup> The sale of UK Nestor, an associate of Investec Property Fund was effective 31 March 2021, the proceeds were received post 31 March 2021. The cash flow on disposal of associates and joint venture holdings for the year ended 31 March 2022 includes these proceeds.

During August 2021, Investec Limited acquired Investec Bank Limited's entire stake of 47.4% in IEP at fair value for R5.2 billion. The sale was part of the balance sheet reorganisation within the Investec Group to ensure Investec Bank Limited's balance sheet only reflects banking assets. All required regulatory approval was obtained prior to the acquisition. This acquisition only impacted the accounting of IEP within the Company for the prior year and had no impact on the Group.

In November 2022, the IEP Group and Bud Group shareholders approved a restructure to facilitate an exit by certain IEP shareholders, including the Investec Group, by way of a share buyback. The restructure entails the transfer of certain assets to a Newco, to facilitate the orderly disposal of those assets. As a result the nature of the holding in IEP has changed to that of a fair value investment and has been transferred to the investment portfolio line on the balance sheet with a value of R4.7 billion at 31 March 2023, where it is measured at fair value through profit or loss. As a result, only eight months of equity accounted earnings of R340.0 million have been accounted for, and disclosed in the above table. At 31 March 2023, R200.0 million fair value loss was recognised to align the carrying value with the realisable value. Subsequent to year end and the realisation of certain assets in IEP, Investec's stake in IEP has reduced to 38.3%.

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# 30. Interests in associated undertakings and joint venture holdings (continued)

	IEP Group Proprie	etary Limited
	Grou	р
	2023	2022
Details of material associated company		
Summarised financial information (R'million):		
For the year to 31 March		
Revenue	12 465^	16 541*
Profit after taxation	700^	918*
Total comprehensive income after non-controlling interests	501^	942*
At 31 March		
Assets		
Non-current assets		19 349
Current assets		6 749
Liabilities		
Non-current liabilities		8 415
Current liabilities		3 176
Net asset value	_	14 507
Non-controlling interest		2 916
Shareholders' equity		11 591
Effective interest in issued share capital	_	47.4%
Net asset value <sup>#</sup>		5 437
Carrying value of interest – equity method	_	5 437

The IEP summarised information is only shown for the eight months until date of derecognition as an equity accounted interest in associated undertaking on 30

96

Income statement and other comprehensive income items are only shown for the period for which they are equity accounted.

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 31. Deferred taxation

	Gro	up	Comp	pany
At 31 March R'million	2023	2022	2023	2022
Deferred taxation assets	2 749	2 866	37	_
Deferred taxation liabilities	(95)	(714)	_	_
Net deferred taxation assets	2 654	2 152	37	_
The net deferred taxation assets arise from:				
Income and expenditure accruals	1 421	1 376	_	_
Expected credit loss on loans and advances to customers	421	403	_	_
Unrealised fair value adjustments on financial instruments	68	(329)	37	_
Losses carried forward	292	292	_	_
Deferred taxation on acquired intangibles	(3)	(17)	_	_
Revaluation of property	(130)	(121)	_	_
Fair value movements on cash flow hedge	421	499	_	_
Finance lease accounting	164	49	_	_
Net deferred taxation assets	2 654	2 152	37	_
Reconciliation of net deferred taxation assets				
At the beginning of the year	2 152	2 024	_	25
Release/(charge) to income statement	234	151	(2)	(23)
Charge directly in other comprehensive income	268	(22)	39	(2)
Other	_	(1)	_	_
At the end of the year	2 654	2 152	37	_

Deferred taxation assets are recognised to the extent it is likely that profits will be available in future periods. The assessment of the likelihood of future profits is based on past performance and current projections.

During the prior year, the SA Government announced a decrease in the SA rate of corporation tax from 28% to 27% effective for years of assessment ending on/after 1 March 2023. As a result, the deferred tax balances at 31 March 2022 were adjusted to reflect this substantively enacted rate change.

# 32. Other assets

	Gro	up	Com	pany
At 31 March R'million	2023	2022^	2023	2022
Gross other assets	14 152	19 873	28	38
Expected credit loss on amortised cost	_	_	_	_
Net other assets	14 152	19 873	28	38
Settlement debtors	3 472	9 259	_	_
Trading properties	1 054	1149	_	_
Prepayments and accruals	850	582	_	_
Trading initial margin	4 522	5 394	_	_
Other investments	697	791	_	_
Commodities	1 457	788	_	_
Fee debtors	81	141	_	_
Indirect taxation assets receivable	24	_	_	_
Other	1 995	1 769	28	38
	14 152	19 873	28	38

<sup>^</sup> Restated as per note 58.

In the prior year, only five months of profits is attributable to the Company, 12 months' profits is attributable to the Group.

In the prior year, the Group's share of the net asset value of IEP was R5.4 billion (47.4% of R11.6 billion) reduced by the portion of the impairment of IEP that exceeded

# 33. Property and equipment

At 31 March	Freehold	Right-of-use	Leasehold	Furniture and	Faviament	Tatal
R'million Group	properties	assets*	improvements	vehicles	Equipment	Total
•						
2023						
Cost						
At the beginning of the year	3 531	177	69	212	591	4 580
Additions	109	10	2	31	102	254
Disposals and modifications	_	(11)	(10)	(15)	(51)	(87)
Write-offs	_	_	_	_	(2)	(2)
Reclassifications	_	_	_	10	(8)	2
At the end of the year	3 640	176	61	238	632	4 747
Accumulated depreciation						
At the beginning of the year	(388)	(106)	(55)	(149)	(413)	(1 111)
Disposals and modifications	_	15	4	11	48	78
Depreciation charge for year	(109)	(39)	(3)	(15)	(91)	(257)
Write-offs	_	_	_	_	2	2
Reclassifications	_	_	(1)	(10)	9	(2)
At the end of the year	(497)	(130)	(55)	(163)	(445)	(1 290)
Net carrying value	3 143	46	6	75	187	3 457
2022						
Cost						
At the beginning of the year	2 866	180	80	201	504	3 831
Exchange adjustments	_	(3)	_	_	_	(3)
Additions	665	_	_	22	103	790
Disposals and modifications	_	_	_	(1)	(1)	(2)
Reclassifications	_	_	(11)	(10)	(15)	(36)
At the end of the year	3 531	177	69	212	591	4 580
Accumulated depreciation						
At the beginning of the year	(280)	(69)	(63)	(128)	(349)	(889)
Disposals and modifications	_	_	_	_	1	1
Depreciation charge for year	(108)	(37)	(4)	(10)	(100)	(259)
Reclassifications	_	_	12	(11)	35	36
At the end of the year	(388)	(106)	(55)	(149)	(413)	(1 111)
Net carrying value	3 143	71	14	63	178	3 469

<sup>\*</sup> Right-of-use assets primarily comprise property leases under IFRS 16.

# 34. Investment properties

		oup
At 31 March R'million	2023	2022
At the beginning of the year	15 783	16 942
Additions	295	233
Disposals	(39)	(132)
Fair value movement	89	(413)
Reclassifications*	(275)	(847)
At the end of the year	15 853	15 783

Reclassifications of R274.5 million (2022: R877.4 million) to non-current assets classified as held for sale and a reclassification of Rnil (2022: R30.7 million) from other assets as there was a change in use of the property.

For total gains and losses on investment properties recognised in the income statement, refer to note 4.

Non-current assets held for sale comprise of R0.8 billion (2022: R1.0 billion) of investment properties. These are excluded from the measurement scope of IFRS 5 - Non-current Assets Held for Sale and Discontinued Operations and continue to be measured according to the fair value model. The majority of these properties are in the Group Investments business segment.

All investment properties are classified as level 3 in the fair value hierarchy.

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

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# 34. Investment properties (continued)

For all investment property that is measured at fair value, the current use of the property is considered the highest and best use. Properties are valued under the income capitalisation method and discounted cash flow method (DCF).

Under the income capitalisation method a property's fair value is estimated based on the normalised net operating income generated by the property, which is divided by the capitalisation rate.

Under the DCF method a property's fair value is estimated using explicit assumptions about the benefits and liabilities of ownership over the asset's life including an exit or terminal value. This involves the projection of a series of cash flows and, to this, an appropriate market-derived discount rate is applied to establish the present value of the income stream.

# Valuation techniques used to derive level 3 fair values

The significant unobservable inputs used to derive the fair value measurements are those relating to the valuation of underlying investment properties. The table below includes the following definitions and relationship between the unobservable inputs and fair value measurement:

Significant unobservable inputs	Definitions
Expected Rental Value (ERV)	The rent at which space could be let in the market conditions prevailing at the date of valuation.
Capitalisation rate (cap rate)	The rate of return that is expected to be generated on the real estate investment property.
Long-term vacancy rate	The ERV of the expected long-term average structural vacant space divided by the ERV of the whole property. Long-term vacancy rate can also be determined based on the percentage of estimated vacant space divided by the total lettable area.
Equivalent Yield Range	The measure used in property valuation to determine the expected return on investment for a property.

#### Level 3 valuations

At 31 March 2023 Description	Average expected rental value per R/m <sup>2</sup>	Equivalent yield range	Weighted average cap rate	Long-term vacancy rates	Change in fair value from a 0.25bp increase/ decrease in cap rate R'million	Change in fair value from a 5% increase/ decrease in expected rental value R'million
Across South African sectors	104.2	7.4% - 12.0%	8.8%	4.0% - 6.0%	299.2	664.9
SA Retail	162.2	7.4% - 11.0%	8.3%	4.0% - 5.0%	140.9	270.0
SA Industrial	53.8	7.6% – 11.1%	9.2%	1.5% - 2.0%	74.0	158.7
SA Office	144.0	7.7% – 12.0%	8.9%	7.7% – 9.5%	58.1	237.5

At 31 March 2022 Description	Average expected rental value per R/m²	Equivalent yield range	Weighted average cap rate	Long-term vacancy rates	Change in fair value from a 0.25bp increase/ decrease in cap rate R'million	Change in fair value from a 5% increase/ decrease in expected rental value R'million
Across South African sectors	110.4	7.5% - 12.0%	8.8%	1.5%	407.9	696.1
SA Retail	135.7	7.5% - 12.0%	8.4%	1.5% - 2.5%	171.1	277.7
SA Industrial	56.3	8.0% - 12.0%	9.4%	—%	76.9	141.1
SA Office	164.0	7.8% - 12.0%	8.9%	1% - 5%	159.9	277.3

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# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 35. Goodwill

	Group	
At 31 March R'million	2023	2022
Cost		
At the beginning of the year	1 468	1 468
At the end of the year	1 468	1 468
Accumulated impairments		
At the beginning of the year	(1 295)	(1 256)
Impairments	(2)	(39)
At the end of the year	(1 297)	(1 295)
Net carrying value	171	173
Analysis of goodwill by line of business:		
Specialist Banking	171	173
	171	173

Goodwill is tested annually for impairment, or more frequently if evidence exists that goodwill might be impaired, by comparing the carrying value to its recoverable amount.

The recoverable amount of goodwill is determined based on expected cash flows within the cash-generating units of the Group to which the goodwill is allocated. Key assumptions within the calculation include discount rates, growth rates in revenue and related expenditure and loan impairment rates.

Discount rates are based on pre-tax rates that reflect current market conditions, adjusted for the specific risks associated with the cash-generating unit. Growth rates are based on industry growth forecasts. Cash flow forecasts are based on the most recent financial budgets for the next financial year and are extrapolated for a period of three to five years, adjusted for expected future

Goodwill relates predominantly to the businesses from Investec for Business (IFB) which has been identified as a separate cashgenerating unit. The goodwill relating to IFB has been tested for impairment, taking into account profitability, being the budgeted profits and the future profit growth for the next five years. The valuation is based on management's assessment of appropriate profit forecasts and discount rates to estimate the fair value. Discount rate applied of 7.25% (2022: 4.25%) is determined using the South African inter-bank lending rate, adjusted for business specific risk.

The current year impairment relates to the write off of goodwill of Travel by Investec. The prior year impairment relates predominantly to the write off of goodwill on a historical acquisition of the wealth business, with the remaining impairment attributable to Travel by Investec.

The valuation of goodwill is a level 3 in the fair value hierarchy.

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 36. Software and other acquired intangible assets

	Software		Other acquired inta	ngible assets	
At 31 March R'million	Acquired software	Total	Client relationships	Total	Total
Group					
2023					
Cost					
At the beginning of the year	369	369	409	409	778
Additions	135	135	_	_	135
Disposals	(70)	(70)	_	_	(70)
Reclassifications	(43)	(43)	_	-	(43)
At the end of the year	391	391	409	409	800
Accumulated amortisation and impairments					
At the beginning of the year	(323)	(323)	(345)	(345)	(668)
Disposals	70	70	_	_	70
Amortisation	(50)	(50)	(51)*	(51)	(101)
Reclassifications	43	43	_	-	43
At the end of the year	(260)	(260)	(396)	(396)	(656)
Net carrying value	131	131	13	13	144
2022					
Cost					
At the beginning of the year	396	396	412	412	808
Additions	13	13	_	_	13
Reclassifications	(40)	(40)	(3)	(3)	(43)
At the end of the year	369	369	409	409	778
Accumulated amortisation and impairments					
At the beginning of the year	(301)	(301)	(294)	(294)	(595)
Amortisation	(65)	(65)	(51)*	(51)	(116)
Reclassifications	43	43	_	_	43
At the end of the year	(323)	(323)	(345)	(345)	(668)
Net carrying value	46	46	64	64	110

<sup>\*</sup> Amortisation of acquired intangibles is disclosed in the income statement.

# 37. Acquisitions and disposals

There were no significant acquisitions or disposals of subsidiaries during the current and prior year.

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Investec Limited

Group and Company annual financial statements 2023

# NOTES TO THE FINANCIAL STATEMENTS

CONTINUED

# 38. Investment in subsidiaries

			Shares at book value R'million		Loan advances to subsidiaries R'million	
At 31 March	Principal activity	Holding %	2023	2022	2023	2022
Company						
Material direct subsidiaries of Investec Limited						
Investec Bank Limited#	Banking institution	100.0	15 288	15 288	_	_
Investec Employee Benefits Holdings Proprietary Limited#	Investment holding	100.0	580	580	_	_
Investec International Holdings (Gibraltar) Limited§	Investment holding	100.0	218	218	_	_
Investec Wealth and Investment International Proprietary Limited (previously Investec Securities Proprietary Limited)#	Stockbroking	100.0	152	152	_	_
Fedsure International Limited#	Investment holding	100.0	316	316	_	_
Investec Property Group Holdings Proprietary Limited <sup>#</sup>	Investment holding	100.0	*	*	_	_
Investec Markets Proprietary Limited#	Stockbroking	100.0	250	250	_	_
Investec Investments Proprietary Limited#^	Investment holding	100.0	_	2 460	_	_
Investec Property Fund Limited#	Engage in long-term immovable property investment	24.3	2 134	2 134	_	_
Investec Investment Platform Proprietary Limited (previously Henshelf 4062 Proprietary Limited)#	Investment platform	100.0	100	_	_	_
Investec Investment Management Proprietary Limited (previously Investec Wealth and Investment Proprietary Limited)#	Investment management	100.0	50	5	_	_
Other subsidiaries			26	33	319	_
			19 114	21 436	319	_

- The Ninety One investment, previously held in Investec Investments Proprietary Limited, was distributed to Investec Limited during the year as a dividend in specie, prior to distribution to ordinary shareholders. This resulted in a decrease in the net asset value of Investec Investments Proprietary Limited and subsequent impairment of the investment which is recognised in investment Income on the income statement within Group Investments. The investment has been written down to net asset value which is representative of fair value and is within level 3 of the fair value hierarchy.
- South Africa.

Loans to/(from) subsidiaries are unsecured, interest-bearing, with no fixed terms of repayment.

Indirect material subsidiaries of Investec Limited-	Principal activity	Holding company	Holding %
Details of subsidiaries which are not m	aterial to the financial position	of the Group are not stated below:	
Investec Bank (Mauritius) Limited^	Banking institution	Investec Bank Limited	100.0
Investec Property Proprietary Limited#	Property trading	Investec Property Group Holdings Proprietary Limited	100.0
Investec Life Limited#	Long-term insurance	Investec Employee Benefits Holdings Proprietary Limited	100.0

- South Africa.

#### Consolidation of subsidiaries for accounting and regulatory purposes

There are no subsidiaries which are consolidated for regulatory purposes, but are for accounting purposes. Investec Employee Benefit Holdings Proprietary Limited, including Investec Life Limited, and its subsidiaries are not consolidated for regulatory purposes.

# Investment in Investec Property Fund Limited (IPF)

The Group considers that it has control over Investec Property Fund Limited as a result of the common directors with the holding Company and the impact this has on the beneficial returns. Management considers this holding to currently be sufficient to meet the definition of control. The disposal of the management company (refer to note 59) will result in loss of control of Investec Property Fund Limited with the 24.3% investment then being accounted for as an associate.

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 38. Investment in subsidiaries (continued)

#### Consolidated structured entities

Investec Limited has residual economic interests in the following structured entities which are consolidated. Typically, a structured entity is an entity in which voting or similar rights are not the dominant factor in deciding control. The judgements to assess whether the Group has control over these structures include assessing the purpose and design of the entity, considering whether the Group or another involved party with power over the relevant activities is acting as a principal in its own right or as an agent on behalf of others.

Name of principal structured entity	Type of structured entity
Fox Street 1 (RF) Limited	Securitised residential mortgages
Fox Street 2 (RF) Limited	Securitised residential mortgages
Fox Street 3 (RF) Limited	Securitised residential mortgages
Fox Street 4 (RF) Limited	Securitised residential mortgages
Fox Street 5 (RF) Limited	Securitised residential mortgages
Fox Street 6 (RF) Limited	Securitised residential mortgages
Fox Street 7 (RF) Limited	Securitised residential mortgages
Integer Home Loans Proprietary Limited*	Securitised third party originated residential mortgages
Grayston Drive Autos (RF) Limited	Securitised vehicle instalment sale agreements
Richefond Circle (RF) Limited	Securitised commercial mortgages

<sup>\*</sup> During the current year, Integer Home Loans Proprietary Limited ceased to be a principal structured entity and is no longer considered to be an investment in

For additional detail on the assets and liabilities arising on securitisation refer to note 29.

The key assumptions for the main types of structured entities which the Group consolidates are summarised below:

#### Securitised residential mortgages

The Group has securitised residential mortgages in order to provide investors with exposure to residential mortgage risk and to raise funding. These structured entities are consolidated due to the Group's exposure to residual economic risks and benefits. The Group is not required to fund any losses above those incurred on the investments made.

#### Securitised third-party originated residential mortgages

The Group has a senior and subordinated investment in a third party originated structured entity. This structured entity is consolidated due to the Group's exposure to residual economic risks and benefits. The Group is not required to fund any losses above those incurred on the investments made.

#### Securitised vehicle instalment sale agreements

The Group has securitised vehicle instalment sale agreements in order to provide investors with exposure to vehicle instalment sale risk and to raise funding. This structured entity is consolidated due to the Group's exposure to residual economic risks and benefits. The Group is not required to fund any losses above those incurred on the investments made.

# Securitised commercial mortgages

The Group has securitised commercial mortgages in order to provide investors with exposure to commercial mortgage risk and to raise funding. The relevant structured entity is consolidated due to the Group's exposure to residual economic risks and benefits. The Group is not required to fund any losses above those incurred on the investments made.

#### Interest in Wealth & Investment Funds

Management has concluded that the investment funds in the Wealth & Investment business do not meet the definition of structured entities as the Group does not hold material interests in these funds and currently does not provide financial support or other support. Support transactions with these funds are conventional customer-supply relationships.

# CONTINUED

# 39. Long-term assurance business attributable to policyholders

	Gro	ир
At 31 March R'million	2023	2022
Liabilities to customers under investment contracts		
Investec Life Limited	2 378	1 086
Insurance liabilities, including unit-linked liabilities – Investec Life Limited	55	59
	2 433	1145
The assets of the long-term assurance fund attributable to policyholders are detailed below:		
Investments	2 433	1 145
	2 433	1145
Investments shown above comprise:		
Interest-bearing securities	6	47
Stocks, shares and unit trusts	2 378	1 096
Deposits	49	2
	2 433	1145

# 40. Other trading liabilities

		Froup
At 31 March R'million	202	3 2022
Deposits	3 02	0 3 984
Short positions		
- Equities	24	6 204
- Gilts	55-	4 287
	3 820	4 475

# 41. Debt securities in issue

	Group		Company	
At 31 March R'million	2023	2022	2023	2022
Repayable in:				
Less than three months	862	1 560	_	_
Three months to one year	1 708	1 697	_	_
One to five years	4 877	4 304	3 734 ^	3 734 ^
Greater than five years	300	46	_	_
	7 747	7 607	3 734	3 734

Includes, the funding obtained of R3.4 billion (2022: R3.4 billion) in the company related to Investec Bank Limited financing of the acquisition IEP and IPF shares in Investec Limited for the year ended 31 March 2022. The funding is secured by the respective shares of the investment companies.

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 42. Other liabilities

	Gre	oup	Com	pany
At 31 March R'million	2023	2022	2023	2022
Settlement liabilities	6 287	10 112	_	_
Other creditors and accruals	5 446	5 828	328	514
Other non-interest-bearing liabilities	1 2 3 9	884	6	10
Loans from Group companies^	_	_	5 179	2 270
Rewards Programme liability	705	691	_	_
Lease liabilities	94	134	_	_
Long service employee benefits liability	39	189	_	4
Indirect taxation liabilities payable*	256	306	_	_
Expected credit loss on undrawn commitments and guarantees	64	70	_	_
	14 130	18 214	5 513	2 798

- ^ Predominantly relates to a loan from Investec Bank Limited, a subsidiary of Investec Limited.
  \* In the prior year, this was included in 'Other creditors and accruals'.

# Reconciliation of lease liabilities

		Group	
At 31 March R'million	20	23	2022
Balance at the beginning of the year	1;	34	183
Interest		9	13
Additional leases		10	_
Repayment of lease liabilities	(	59)	(63)
Modifications		_	1
Balance at the end of the year	•	94	134

# Lease liabilities included in other liabilities are due in:

	Group			
	202	23	202	2
At 31 March R'million	Undiscounted payments	Present value	Undiscounted payments	Present value
Less than one year	41	40	58	57
One to five years	48	41	71	64
Greater than five years	22	13	25	13
	111	94	154	134

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Investec Limited

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 43. Subordinated liabilities

	Grou	ıp	Comp	oany
At 31 March R'million	2023	2022	2023	2022
Issued by Investec Bank Limited				
IV019 indexed rate subordinated unsecured callable bonds <sup>^</sup>	145	136	_	_
IV019A indexed rate subordinated unsecured callable bonds^	522	484	_	_
IV035 variable rate subordinated unsecured callable bonds	_	1 468	_	_
IV046 variable rate subordinated unsecured callable bonds	_	1 200	_	_
IV047 variable rate subordinated unsecured callable bonds	_	1 679	_	_
IV049 variable rate subordinated unsecured callable bonds	1 329	1 030	_	_
Issued by Investec Limited				
INLV07 variable rate subordinated unsecured callable bonds	1 636	1 636	1 636	1 636
INLV11 variable rate subordinated unsecured callable bonds	400	400	400	400
INLV12 variable rate subordinated unsecured callable bonds	1 100	1 100	1 100	1 100
INB001 variable rate subordinated unsecured callable bonds	_	1 589	_	1 589
INLIX01 variable rate subordinated unsecured callable bonds	2 616	_	2 616	_
	7 7 4 8	10 722	5 752	4 725
Remaining maturity*:				
In one year or less, or on demand	1 996	6 966	_	1 589
In more than one year, but not more than two years	_	620	_	_
In more than two years, but not more than five years	5 752	2 036	5 752	2 036
In more than five years	_	1 100	_	1 100
	7 7 4 8	10 722	5 752	4 725
Reconciliation from opening balance to closing balance:				
Opening balance	10 722	14 445	4 725	3 145
Issue of subordinated liabilities	2 359	1 500	2 359	1 500
Interest accrued on subordinated liabilities	713	838	458	209
Net movements in capitalised interest	(419)	(367)	(202)	(103)
Repayment of interest	(323)	(502)	(252)	(109)
Transfer of interest accrued to other liabilities at the beginning				
of the year	42	73	9	12
Transfer of interest accrued to other liabilities from the end of the year	(13)	(42)	(13)	(9)
Redemption of subordinated liabilities	(6 498)	(5 596)	(1 922)	_
Consumer Price Index, effective interest rate adjustments and currency adjustments on foreign-denominated bonds adjustment	1 165	373	590	80
Closing balance	7 7 4 8	10 722	5 752	4 725

Maturities have been determined using the date on which the Company is able to call the bonds.

The only event of default in relation to the subordinated debt is the non-payment of principal or interest. The only remedy available to the holders of the subordinated debt in the event of default is to petition for the winding up of the issuing entity. In a winding up no amount will be paid in respect of the subordinated debt until all other creditors have been paid in full.

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 43. Subordinated liabilities (continued)

#### IV019 indexed rate subordinated unsecured callable bonds

R145 million (2022: R136 million) Investec Bank Limited IV019 locally registered subordinated unsecured callable bonds are due in March 2028. Interest on these inflation-linked bonds is payable semi-annually on 31 March and 30 September at a rate of 2.60%. The IV019 is a replica of the R210 South African government bond. The maturity date is 31 March 2028, but the Company has the option to call the bonds upon regulatory capital disqualification or from 3 April 2023.

#### IV019A indexed rate subordinated unsecured callable bonds

R522 million (2022: R484 million) Investec Bank Limited IV019A locally registered subordinated unsecured callable bonds are due in March 2028. Interest on these inflation-linked bonds is payable semi-annually on 31 March and 30 September at a rate of 2.60%. The IV019A is a replica of the R210 South African government bond. The maturity date is 31 March 2028, but the Company has the option to call the bonds upon regulatory capital disqualification or from 3 April 2023.

#### IV035 variable rate subordinated unsecured callable bonds

Rnil (2022: R1 468 million) Investec Bank Limited IV035 locally registered subordinated unsecured callable bonds are due in April 2027. Interest is payable quarterly on 7 April, 7 July, 7 October and 7 January at a rate equal to the three-month JIBAR plus 4.65% up to and excluding 7 April 2027. The maturity date is 7 April 2027, but the Company has the option to call the bonds upon regulatory capital disqualification or from 7 April 2022. These notes were repaid in the current year.

#### IV046 variable rate subordinated unsecured callable bonds

Rnil (2022: R1 200 million) Investec Bank Limited IV046 locally registered subordinated unsecured callable bonds are due in June 2027. Interest is payable quarterly on 21 September, 21 December, 21 March and 21 June at a rate equal to the three-month JIBAR plus 3.90%. The maturity date is 21 June 2027, but the Company has the option to call the bonds upon regulatory capital disqualification or from 21 June 2022. These notes were repaid in the current year.

#### IV047 variable rate subordinated unsecured callable bonds

\$nil (2022: \$116 million) Investec Bank Limited IV047 locally registered subordinated unsecured Tier II callable bonds are due in June 2027 and were issued at an issue price of \$86 million. The notes will automatically convert from zero coupon notes to floating rate notes on the first optional redemption date, being 30 June 2022. The implied zero coupon yield is 5.915966% nacq (ACT/360) up until 30 June 2022. If the issuer does not exercise the option to redeem the notes on 30 June 2022, then interest on the floating rate notes shall commence on 30 June 2022 and is payable quarterly on 30 September, 30 December, 30 June at a rate equal to the three-month USD LIBOR plus 4.5% up to and excluding 30 June 2027. The maturity date is 30 June 2027, but the Company has the option to call the bonds upon regulatory capital disqualification or from 30 June 2022. These notes were repaid in the current

# IV049 variable rate subordinated unsecured callable bonds

R1 329 million (2022: R1 030 million) Investec Bank Limited IV049 locally registered subordinated unsecured callable bonds are due in December 2028. Interest is payable quarterly in arrears on 4 March, 4 June and 4 September and 4 December at a rate equal to three-month JIBAR plus 3.413% up to and excluding 4 March 2028. The maturity date is 4 December 2028, but the Company has the option to call the bonds upon regulatory capital disqualification or from 4 March 2023. These notes were not called on 4 March 2023.

#### INLV07 variable rate subordinated unsecured callable bonds

R1 636 million Investec Limited issued INLV07 locally registered subordinated unsecured floating rate notes are due in March 2031. Interest is payable quarterly on 9 March, 9 June, 9 September and 9 December at a rate equal to the three-month JIBAR plus 2.60%. The maturity date is 9 March 2031 but the issuer has the option to redeem on 9 March 2026 and on each interest payment date thereafter.

The prior year has been re-presented

# 43. Subordinated liabilities (continued)

#### INLV11 variable rate subordinated unsecured callable bonds

R400 million Investec Limited issued INLV11 locally registered subordinated unsecured floating rate notes are due December 2031. Interest is payable quarterly on 22 March, 22 June, 22 September and 22 December at a rate equal to the three-month JIBAR plus 2.10%. The maturity date is 22 December 2031 but the issuer has the option to redeem on 22 March 2027 and on each interest payment date thereafter.

#### INLV12 variable rate subordinated unsecured callable bonds

R1 100 million Investec Limited issued INLV12 locally registered subordinated unsecured floating rate notes are due March 2032. Interest is payable quarterly on 25 March, 25 June, 25 September and 25 December at a rate equal to the three-month JIBAR plus 2.20%. The maturity date is 25 March 2032 but the issuer has the option to redeem on 25 June 2027 and on each interest payment date thereafter.

#### INB001 variable rate subordinated unsecured callable bonds

\$113 million Investec Limited INB001 locally registered subordinated unsecured Tier II callable bonds are due in December 2027 and were issued at an issue price of \$84 million. The notes will automatically convert from zero coupon notes to floating rate notes on the first optional redemption date, being 28 December 2022. The implied zero coupon yield is 5.86482% nacq (ACT/360) up until the 28 December 2022. If the issuer does not exercise the option to redeem the notes on 28 December 2022, then interest on the floating rate notes shall commence on 28 December 2022 and is payable guarterly on 28 March, 28 June, 28 September, 28 December at a rate equal to the three-month USD Libor plus 4% up to and excluding 28 December 2027. The maturity date is 28 December 2027, but the Company has the option to call the bonds upon regulatory capital disqualification or from 28 December 2022. These notes were not called on 28 December 2022.

# INLIX01 variable rate subordinated unsecured callable bonds

\$191 million Investec Limited INLIX01 locally registered subordinated unsecured Tier II callable bonds are due in July 2032 and were issued at an issue price of \$141 million. The notes will automatically convert from zero coupon notes to floating rate notes on the first optional redemption date, being 13 July 2027. The accrual zero coupon yield is 6.1799% up until 13 July 2027. If the issuer does not exercise the option to redeem the notes on 13 July 2027, then interest on the floating rate notes shall commence on 13 July 2027 and is payable annually on 13 July at a rate equal to the SOFR plus 3.16% up to and excluding 13 July 2032. The maturity date is 13 July 2032, but the Company has the option to call the bonds upon regulatory capital disqualification or from 13 July 2027.

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 44. Ordinary share capital

	Group		Group Co		Com	pany
At 31 March R'million	2023	2022	2023	2022		
Authorised						
450 000 000 (2022: 450 000 000) ordinary shares of R0.0002 each						
Issued						
299 014 115 (2022: 310 407 870) ordinary shares of R0.0002 each, fully paid	1	1	1	1		

For the year ended 31 March 2023, 11 393 755 ordinary (2022: 8 496 839) shares were bought back and cancelled (refer to note

In terms of the dual listed companies structure, shareholders have common economic and voting rights as if Investec Limited and Investec plc were a single Company. These include equivalent dividends on a per share basis, joint electorate and class right variations. The UK DAS share, UK DAN share and the special converting shares have been issued to achieve this.

The unissued shares are under the control of the directors until the next annual general meeting.

Details of the share capital are set out in Investec's 2023 integrated annual report.

# 45. Share premium

	Gro	Group		Company	
At 31 March R'million	2023	2022	2023	2022	
Share premium on ordinary shares	4 885	6 076	4 466	5 656	
	4 885	6 076	4 466	5 656	

The decrease in share premium in the current year relates to the ordinary share buy-back (refer to note 44).

# 46. Treasury shares

	2023	2022
At 31 March	R'million	R'million
Treasury shares held by subsidiaries of Investec Limited		
Premium paid on options held to acquire Investec Limited shares	(279)	(279)
Investec Limited ordinary shares	4 133	3 786
	3 854	3 507
	Number	Number
Number of Investec Limited ordinary shares held by subsidiaries	50 689 788	52 277 446
Reconciliation of treasury shares	Number	Number
At the beginning of the year	52 277 446	48 832 795
Purchase of own shares by subsidiary companies	13 708 261	26 797 967
Shares disposed of by subsidiaries	(15 295 919)	(23 353 316)
At the end of the year	50 689 788	52 277 446
	R'million	R'million
Market value of treasury shares	4 974	5 098

Subsidiary companies which hold treasury shares are the staff share trusts which facilitate share-based awards within the Group.

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#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 47. Perpetual preference shares in issue

	Gro	oup	Com	pany
At 31 March R'million	2023	2022	2023	2022
Authorised				
100 000 000 (2022: 100 000 000) non-redeemable, non-cumulative, non-participating preference shares of one cent each				
20 000 000 (2022: 20 000 000) non-redeemable, non-participating preference shares with a par value of one cent each				
Issued				
24 835 843^ (2022: 29 218 638) non-redeemable, non-cumulative, non-participating preference shares of one cent each, issued at various premium				
	2 445	2 886	2 445	2 886
- Perpetual preference share capital	*	*	*	*
- Perpetual preference share premium	2 445	2 886	2 445	2 886

The delisting of 357 914 non-redeemable non-cumulative non-participating preference shares, which formed part of the last tranche of repurchased shares occurred post 31 March 2023. Prior to this delisting the issued share capital was 25 193 757.

For the year ended 31 March 2023, 4 382 795 million (2022: 1 537 823 million) perpetual preference shares were repurchased.

Preference shareholders will be entitled to receive dividends, if declared, at a rate limited to 77.77% of the South African prime interest rate on R100 being the deemed value of the issue price of the preference share held.

Preference shareholders receive dividends in priority to any payment of dividends to the holder of any other class of shares in the capital of the Company not ranking prior or pari passu with the preference shares.

An ordinary dividend will not be declared by Investec Limited unless the preference dividend has been declared. If declared, preference dividends are payable semi-annually at least seven business days prior to the date on which Investec Limited pays its ordinary dividends, if any, but shall be payable no later than 120 business days after 31 March and 30 September respectively.

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 48. Other Additional Tier 1 securities in issue

	Gro	Group		Company	
At 31 March R'million	2023	2022	2023	2022	
INLV01 variable rate subordinated unsecured callable bonds	550	550	550	550	
INLV05 variable rate subordinated unsecured callable bonds	_	350	_	350	
IV050 variable rate subordinated unsecured callable bonds	110	110	_	_	
INLV06 variable rate subordinated unsecured callable bonds	273	273	273	273	
INLV08 variable rate subordinated unsecured callable bonds	450	450	450	450	
INLV09 variable rate subordinated unsecured callable bonds	777	777	777	777	
INLV10 variable rate subordinated unsecured callable bonds	600	600	600	600	
INLV13 variable rate subordinated unsecured callable bonds	500	_	500	_	
	3 260	3 110	3 150	3 000	

#### INLV01 variable rate subordinated unsecured callable bonds

Investec Limited issued R550 million Other Additional Tier 1 floating rate notes on 12 August 2014. Interest is payable guarterly on 12 August, 12 November, 12 February and 12 May at a rate equal to the three-month JIBAR plus 4.25%. There is no maturity date but the issuer has the option to redeem on 12 August 2024 and on every interest payment date thereafter. Interest is payable at the option of the issuer.

#### INLV05 variable rate subordinated unsecured callable bonds

Investec Limited issued R350 million Other Additional Tier 1 floating rate notes on 15 March 2018. Interest is payable quarterly on 22 March, 22 June, 22 September, 22 December and at a rate equal to the three-month JIBAR plus 5.15%. There is no maturity date but the issuer has the option to redeem on 22 March 2023 and on every interest payment date thereafter. The interest is payable at the option of the issuer. These notes were repaid in the current year.

#### IV050 variable rate subordinated unsecured callable bonds

Investec Bank Limited issued R93 million and R17 million Other Additional Tier 1 floating rate notes on 26 March 2019 and 29 March 2019. Interest is payable quarterly on 26 June, 26 September, 26 December and 26 March at a rate equal to the threemonth JIBAR plus 4.55%. There is no maturity date but the issuer has the option to redeem on 26 June 2024 and on any interest payment date thereafter. The interest is payable at the option of the issuer.

#### INLV06 variable rate subordinated unsecured callable bonds

Investec Limited issued R128 million, R45 million and R100 million Other Additional Tier 1 floating rate notes on 22 October 2020, 25 November 2020 and 15 December 2020. Interest is payable quarterly on 22 January, 22 April, 22 July and 22 October at a rate equal to the three-month JIBAR plus 4.85%. There is no maturity date but the issuer has the option to redeem on 22 January 2026 or any interest payment date thereafter. The interest is payable at the option of the issuer.

# INLV08 variable rate subordinated unsecured callable bonds

Investec Limited issued R450 million Other Additional Tier 1 floating rate notes on 12 March 2021. Interest is payable guarterly on 12 March, 12 June, 12 September and 12 December at a rate equal to the three-month JIBAR plus 4.80%. There is no maturity date but the issuer has the option to redeem on 12 June 2026 or any interest payment date thereafter. The interest is payable at the option of the issuer.

# INLV09 variable rate subordinated unsecured callable bonds

Investec Limited issued R600 million and R177 million Other Additional Tier 1 floating rate notes on 29 July 2021. Interest is payable quarterly on 24 May, 24 August, 24 November and 24 February at a rate equal to the three-month JIBAR plus 4.40%. There is no maturity date but the issuer has the option to redeem on 24 August 2026 or any interest payment date thereafter.

# INLV10 variable rate subordinated unsecured callable bonds

Investec Limited issued R500 million and R100 million Other Additional Tier 1 floating rate notes on 6 December 2021 and 8 February 2022. Interest is payable guarterly on 6 March, 6 June, 6 September and 6 December at a rate equal to the three-month JIBAR plus 4.05%. There is no maturity date but the issuer has the option to redeem on 6 March 2027 or any interest payment date

#### INLV13 variable rate subordinated unsecured callable bonds

Investec Limited issued R500 million Other Additional Tier 1 floating rate notes on the 28 March 2023. Interest is payable quarterly on the 28 March, 28 June, 28 September and 28 December at a rate equal to the three-month JIBAR plus 3.40%. There is no maturity date but the issuer has the option to redeem on 28 June 2028 or any interest payment date thereafter

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# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 49. Non-controlling interests

	Group		
At 31 March R'million	2023	2022	
Non-controlling interests in partially held subsidiaries	9 872	10 301	
	9 872	10 301	

The following table summarises the information relating to the Group's partially held subsidiary Investec Property Fund Limited (IPF) which has material non-controlling interests:

	IPF G	roup
31 March	2023	2022
Non-controlling interests (NCI) (%)	75.7%	75.7%
Summarised financial information (R'million)		
Total assets	25 384	24 039
Total liabilities	12 371	10 387
Revenue	1 847	1 498
Profit after taxation	195	1 038
The net cash flows in this partially held subsidiary during the current and prior year predominantly arise from operating activities. Other than payments of dividends, there are no material cash flows arising from financing or investing activities.		
Carrying amount of NCI of IPF	9 936	10 383
Dividends paid to NCI of IPF	631	594
Profit after tax attributable to NCI of IPF	185	807

Refer to note 59 for details regarding the Proposed sale of the Investec Property Fund Limited (IPF) asset management function in South Africa and Europe.

# 50. Finance lease disclosures

	Group			
	2023		2022	
At 31 March R'million	Total future minimum payments	Present value	Total future minimum payments	Present value
Finance lease receivables included in loans and advances to customers				
Lease receivables due in:				
Less than one year	618	537	489	434
One to five years	2 994	2 604	2 243	1 993
	3 612	3 141	2 732	2 427
Unearned finance income	(471)		(305)	
Net investment in lease	3 141		2 427	

At 31 March 2023 and 31 March 2022, there were no unguaranteed residual values. Finance leases mainly relate to leases on machinery and equipment.

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 51. Notes to the cash flow statement

	Group		Compan	у
At 31 March R'million	2023	2022^	2023	2022
Profit before taxation adjusted for non-cash, non-operating items and other required adjustments is derived as follows:				
Profit before taxation	9 056	8 444	9 782	7 583
Adjustment for non-cash, non-operating items and other required adjustments included in net income before taxation:				
Impairment of goodwill	2	39	_	_
Depreciation, amortisation and impairment of property, equipment, software and intangibles	307	325	_	_
Amortisation of acquired intangibles	51	51	_	_
Expected credit loss impairment charges	294	63	_	_
Share of post-taxation profit of associates and joint ventures	(321)	(287)	(340)	(238)
Dividends received from associates	144	119	144	47
Share-based payment charges	491	446	_	_
Dividends from subsidiaries	_	_	(12 891)	(7 547)
Impairment of subsidiaries	_	_	3 010	46
Implementation costs on distribution of investment to shareholders	62	_	_	_
Profit before taxation adjusted for non-cash, non-operating items and other required adjustments is derived as follows:	10 086	9 200	(295)	(109)
Increase in operating assets				
Loans and advances to banks	1 132	(1 504)	_	_
Reverse repurchase agreements and cash collateral on securities borrowed	10 992	(30 088)	_	_
Sovereign debt securities	(19 662)	(4 341)	_	_
Bank debt securities	11 949	(6 101)	(2 767)	(2 880)
Other debt securities	5 104	(908)	_	_
Derivative financial instruments	1 177	1 189	_	_
Securities arising from trading activities	(23 016)	5 197	_	_
Investment portfolio	(1 645)	(208)	938	(501)
Loans and advances to customers	(20 457)	(12 288)	_	_
Own originated loans and advances to customers securitised	1 240	956	_	_
Other loans and advances	107	73	_	_
Other securitised assets	45	(14)	_	_
Other assets	5 099	(3 559)	10	(3)
Investment properties	(70)	1 159	_	_
Assurance assets	(1 288)	(78)	_	_
Non-current assets classified as held for sale	739	(470)	_	_
	(28 554)	(50 985)	(1 819)	(3 384)
Increase in operating liabilities				
Deposits by banks	9 372	185	_	_
Derivative financial instruments	4 689	6 132	_	_
Other trading liabilities	(655)	(1 168)	_	_
Repurchase agreements and cash collateral on securities lent	3 952	(3 657)	_	_
Customer accounts (deposits)	24 872	45 895	_	_
Debt securities in issue	137	1 114	_	_
Liabilities arising on securitisation of own originated loans and advances	(991)	1 314	_	_
Other liabilities	(4 138)	2 962	400	92
Assurance liabilities	1 288	78	_	_
	38 526	52 855	400	92

<sup>^</sup> Restated as detailed in note 58.

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#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 52. Related party transactions and balances

	Grou	ир
At 31 March R'million	2023	2022
Transactions, balances, arrangements and agreements involving directors (including key management personnel) and connected persons		
Particulars of transactions, balances, arrangements and agreements entered into by the Group with directors (including key management personnel and connected persons and companies controlled by them, were as follows:		
Directors (including key management personnel) and connected persons and companies controlled by them		
Loans		
At the beginning of the year	278	182
Increase in loans	147	125
Decrease in loans	(73)	(29)
At the end of the year	352	278
Guarantees		
At the beginning of the year	2	40
Additional guarantees granted	1	_
Decrease in guarantees	_	(38)
At the end of the year	3	2
Deposits		
At the beginning of the year	(248)	(290)
Increase in deposits	(53)	(71)
Decrease in deposits	62	113
Exchange adjustments	(1)	_
At the end of the year	(240)	(248)

The above transactions were made in the ordinary course of business and substantially on the same terms, including interest rates and security, as for comparable transactions with persons of a similar standing or where applicable, with other employees. The transactions did not involve more than the normal risk of repayment. None of these loans have been impaired.

Where related parties have investment products (that may be included in funds under management) offered to clients on terms and conditions in the ordinary course of business, these have not been included above as the Group does not carry any exposure relating to these transactions (they are at client risk).

For information on overall compensation to directors (including key management personnel), refer to note 60.

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 52. Related party transactions and balances (continued)

	Gro	oup
At 31 March R'million	2023	2022
Amounts with Investec plc and its subsidiaries		
Assets		
Loans and advances to banks	74	75
Reverse repurchase agreements and cash collateral on securities borrowed	443	314
Loans and advances to customers	140	151
Derivative financial instruments	78	65
Other assets	7	201
Liabilities		
Deposits from banks	94	157
Derivative financial instruments	10	3
Other liabilities	134	148
Income statement		
Interest income	12	6
Interest expense	17	2
In the normal course of business, services are rendered between Investec plc and Investec Limited entities. For the year to 31 March 2023, this resulted in a net payment by Investec plc Group of R445.8 million (2022: R308.3 million).		
Amounts relating to associates and joint venture holdings		
Amounts due from associates and joint venture holdings and their subsidiaries	9 470	10 748
Interest income from loans to associates	364	229
Following the distribution of the 15% shareholding in May 2022, Ninety One was reclassified from an associate to an investment. At 31 March 2022, the Investec Limited Group had R229.9 million of customer accounts (deposits) and derivative financial instruments valued at R43.3 million from Ninety One held on-balance sheet.		

Due to the nature of the Group's business, there could be transactions with entities where some of the Group's directors may be mutual directors. These transactions are in the ordinary course of business and are on an arm's length basis.

For the year ended 31 March 2023, IBL issued IV061U Other Additional Tier 1 bonds to Investec Limited. These bonds are in addition to IV051U, IV052U, IV053U, IV055U, IV056U and IV057U issued as at 31 March 2022. The value of these bonds at 31 March 2023 are R2.6 billion (2022: R2.5 billion). For the year ended 31 March 2023, there was a redemption of IV048 valued at R350.0 million. Refer to note 48 for terms related to these bonds.

For the year ended 31 March 2023, IBL issued IV060U subordinated liability bonds to Investec Limited. These bonds are in addition to IV054U, IV058U and IV059U issued to Investec Limited as at 31 March 2022. The value of these bonds at 31 March 2023 are R5.8 billion (2022: R3.1 billion). Refer to note 43 for terms related to these bonds.

The Entrepreneurship Development Trust is a Public Benefit Organisation (PBO) and has a Joint Venture relationship with Investec Property Fund Limited. Although not a related party, as at 31 March 2023 the Investec Limited Group had R1.3 billion (2022: R779.7 million) loans and advances to customers to the Entrepreneurship Development Trust outstanding.

The above outstanding balances arose in the ordinary course of business and are on the same terms, including interest rates and security, as for comparable transactions with third party counterparties. For additional related party transactions within the Company, refer to note 38 and 42.

# 53. Commitments

	Gro	oup
At 31 March R'million	2023	2022
Undrawn facilities	75 917	66 934
	75 917	66 934

The Group has entered into forward foreign exchange contracts and loan commitments in the normal course of its banking business for which the fair value is recorded on-balance sheet.

		amount ed assets	Related	Related liability		
At 31 March R'million	2023	2022	2023	2022		
Group						
Pledged assets						
Loans and advances to banks	266	_	267	_		
Sovereign debt securities	11 823	1 780	9 071	1 213		
Bank debt securities	1 106	1 357	1 069	1 254		
Other debt securities	1760	1 236	1 665	1 153		
Securities arising from trading activities	3 608	166	3 608	166		
Reverse repurchase agreements and cash collateral on securities						
borrowed	69	3 134	69	3 134		
	18 632	7 673	15 749	6 920		

The assets pledged by the Group are strictly for the purpose of providing collateral for the counterparty. To the extent that the counterparty is permitted to sell and/or repledge the assets, they are classified on the balance sheet as reverse repurchase agreements and cash collateral on securities borrowed.

# 54. Contingent liabilities

	Gro	up	Company		
At 31 March R'million	2023	2022	2023	2022	
Guarantees and assets pledged as collateral security:					
Guarantees and irrevocable letters of credit	28 236	22 330	780	780	
	28 236	22 330	780	780	

The amounts shown above are intended only to provide an indication of the volume of business outstanding at the balance sheet

Guarantees are issued by Investec Limited on behalf of third parties and other Group companies. The guarantees are issued as part of the banking business.

# Legal and regulatory matters

The Group operates in a legal and regulatory environment that exposes it to legal, regulatory and litigation risks. As a result, the Group is involved in disputes, legal proceedings and is subject to enquiries and examinations, requests for information, audits, investigations and other proceedings by regulators and competition authorities which arise in the ordinary course of business. The Group evaluates all facts, the probability of the outcome of the proceedings and advice from internal and external legal counsel when considering accounting and regulatory implications. At the present time the Group does not expect the ultimate resolution of any of these ongoing regulatory reviews and other matters to have a material adverse effect on its financial position.

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 55. Hedges

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The Group uses derivatives for the management of financial risks relating to its asset and liability portfolios, mainly associated with non-trading interest rate risks and exposures to foreign currency risk. Most non-trading interest rate risk is transferred from the originating business to the Central Treasury in the Specialist Bank. Once aggregated and netted off, Central Treasury, as the sole interface to the wholesale market for cash and derivative transactions, actively manages the liquidity mismatch and non-trading interest rate risk from our asset and liability portfolios. In this regard, Treasury is required to exercise tight control of funding, liquidity, concentration and non-trading interest rate risk within defined parameters.

The accounting treatment of accounting hedges is dependent on the classification between fair value hedges and cash flow hedges and in particular, accounting hedges require the identification of a direct relationship between a hedged item and hedging instrument. This relationship is established in limited circumstances based on the manner in which the Group manages its risk exposure. Below is a description of each category of accounting hedges achieved by the Group.

#### Fair value hedges

Fair value hedges are entered into mainly to hedge the exposure of changes in fair value of fixed rate financial instruments attributable to interest rates.

At 31 March R'million	Description of financial instrument designated as hedging instrument^	Notional value of hedging instrument	Fair value of hedging instrument	Cumulative fair value gains or (losses) on hedging instrument	Current year fair value gains or (losses) on hedging instrument	Cumulative fair value gains or (losses) on hedged item*	Current year fair value gains or (losses) on hedged item
Group							
2023							
Hedged assets	Interest rate swaps	56 191	1 098	1098	1232	(1 171)	(1 303)
2022							
Hedged assets	Interest rate swaps	39 934	(520)	(520)	971	519	(985)

- Change in fair value used as the basis for recognising hedge effectiveness for the period.
- All included within derivative financial instruments on the balance sheet

There was no ineffective portion recognised in the income statement.

As at year end, the hedges were both retrospectively and prospectively effective.

# Carrying amount of the hedged items

At 31 March R'million	2023	2022
Assets		
Sovereign debt securities	46 720	29 240
Bank debt securities	7 696	10 434
Other debt securities	4 673	1 781

# Maturity analysis of hedged items

At 31 March	Up to one	One month to	Three months	Six months to	One to five	Greater than	<b>T.1.1</b>
R'million	month	three months	to six months	one year	years	five years	Total
2023							
Assets - notionals							
Sovereign debt securities	2 057	3 975	5 709	2 582	15 531	17 542	47 396
Bank debt securities	475	2 830	355	500	3 263	_	7 423
Other debt securities	_	394	_	238	3 115	1 104	4 851
2022							
Assets - notionals							
Sovereign debt securities	_	250	1 750	2 000	15 564	8 576	28 140
Bank debt securities	_	200	2 282	1 304	5 462	_	9 248
Other debt securities	_	_	_	85	1 230	1 423	2 738

There are no accumulated fair value hedge adjustments for hedged items that have ceased to be adjusted for hedging gains and losses.

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# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 55. Hedges (continued)

# Cash flow hedges

The Group is exposed to variability in cash flows on future liabilities arising from changes in base interest rates and foreign exchange rates. The aggregate expected cash flows are hedged based on cash flow forecasts with reference to terms and conditions present in the affected contractual arrangements. Changes in fair value are initially recognised in other comprehensive income and reclassified to the income statement when the cash flow affects the income statement.

At 31 March R'million	Description financ instrume being hedg	ial Fair value of ent hedging	Period cash flows are expected to occur and affect income statement
Group			
2023			
Cross-currency swap	Bon	ds (122)	Three months
2022			
Cross-currency swap	Bon	ds (918)	Three months

Cash flow hedges are held to mitigate interest rate and currency risk. A reconciliation of the cash flow hedge reserve can be found in the statement of changes in equity.

Realisation gains to the income statement for cash flow hedges of R193.3 million (2022: loss of R52.6 million) are included in net interest income.

There are R78.0 million (2022: R78.0 million) accumulated cash flow hedge reserves for hedged items that have ceased to be adjusted for hedging gains and losses.

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 56. Liquidity analysis of financial liabilities based on undiscounted cash flows

The balances in the tables below will not agree directly to the balances in the consolidated balance sheet as the table incorporates all cash flow on an undiscounted basis relating to both principal and those associated with all future coupon payments (except for trading liabilities and trading derivatives). Furthermore, loan commitments are generally not recognised on the balance sheet. Trading liabilities and trading derivatives have been included in the 'Demand' time bucket and not by contractual maturity because trading liabilities are typically held for short periods of time.

For an unaudited analysis based on discounted cash flows refer to page 150.

At 31 March R'million	Demand	Up to one month	One month to three months	Three months to six months	Six months to one year	One year to five years	Greater than five years	Total
Group								
2023								
Liabilities								
Deposits by banks	613	1 442	1 025	581	427	30 198	566	34 852
Derivative financial instruments	37 474	(60)	_	1	29	216	(24)	37 636
<ul> <li>held for trading</li> </ul>	37 474	_	_	_	_	_	_	37 474
<ul> <li>held for hedging risk</li> </ul>	_	(60)	_	1	29	216	(24)	162
Other trading liabilities	3 820	_	_	_	_	_	_	3 820
Repurchase agreements and cash collateral on securities lent	3 710	18	5 581	1 272	1 061	7 534	57	19 233
Customer accounts (deposits)	214 145	34 667	51 475	35 041	47 675	81 745	7 927	472 675
Debt securities in issue		239	708	349	1 821	5 774	325	9 216
Liabilities arising on securitisation of own originated loans and advances	_	46	112	113	221	1 574	2 556	4 622
Other liabilities	4 373	159	966	803	174	595	1 108	8 178
Subordinated liabilities		667	74	74	1 477	6 969	_	9 261
Total on-balance sheet liabilities	264 135	37 178	59 941	38 234	52 885	134 605	12 515	599 493
Contingent liabilities	4 654	_	1 989	1 212	4 728	15 369	1 185	29 137
Commitments	6 662	890	10 612	2 167	4 150	21 179	30 257	75 917
Total liabilities	275 451	38 068	72 542	41 613	61 763	171 153	43 957	704 547

At 31 March R'million	Demand	Up to one month	One month to three months	Three months to six months	Six months to one year	One year to five years	Greater than five years	Total
Group								
2022^								
Liabilities								
Deposits by banks	144	1643	690	152	395	20 429	52	23 505
Derivative financial instruments#	32 468	138	_	_	7	368	50	33 031
<ul> <li>held for trading</li> </ul>	32 468	_	_	_	_	_	_	32 468
<ul> <li>held for hedging risk</li> </ul>	_	138	_	_	7	368	50	563
Other trading liabilities	4 475	_	_	_	_	_	_	4 475
Repurchase agreements and cash collateral on securities lent	5 003	4	35	42	289	9 341	62	14 776
Customer accounts (deposits)	192 547	26 409	60 068	41 154	44 036	62 241	7 099	433 554
Debt securities in issue	_	244	1 399	81	1 891	4 673	46	8 334
Liabilities arising on securitisation of own originated loans and advances	_	1 818	172	118	215	1 303	1 682	5 308
Other liabilities*	8 571	291	933	543	374	533	955	12 200
Subordinated liabilities	_	1 468	2 940	59	2 728	3 426	1 102	11 723
Total on-balance sheet liabilities	243 208	32 015	66 237	42 149	49 935	102 314	11 048	546 906
Contingent liabilities	4 689	405	1784	1 071	5 316	6 303	3 031	22 599
Commitments	6 915	932	10 195	2 038	2 500	16 383	28 001	66 964
Total liabilities	254 812	33 352	78 216	45 258	57 751	125 000	42 080	636 469

- In the prior year disclosure, included within other liabilities was R6 043 million of undiscounted non-financial instruments scoped out of IFRS 9.

  In the prior year, derivative assets were included in calculating the undiscounted cash flows on derivative financial instruments, resulting in net total inflows of

# 56. Liquidity analysis of financial liabilities based on undiscounted cash flows (continued)

(00111111111111111111111111111111111111								
At 31 March R'million	Demand	Up to one month	One month to three months	Three months to six months	Six months to one year	One year to five years	Greater than five years	Total
Company								
2023								
Liabilities								
Debt securities in issue	_	6	_	227	12	4 004	_	4 249
Other liabilities	5 179	_	4	_	_	_	_	5 183
Subordinated liabilities	_	_	74	74	148	6 534	_	6 830
Total on-balance sheet liabilities	5 179	6	78	301	160	10 538	_	16 262
Contingent liabilities	_	_	18	18	35	921	_	992
Total liabilities	5 179	6	96	319	195	11 459	_	17 254

At 31 March R'million	Demand	Up to one month	One month to three months	Three months to six months	Six months to one year	One year to five years	Greater than five years	Total
Company								
2022								
Liabilities								
Debt securities in issue	_	4	_	163	9	4 114	_	4 290
Other liabilities**	2 272	_	23	_	_	_	_	2 295
Subordinated liabilities	_	_	50	50	1 689	2 212	1102	5 103
Total on-balance sheet liabilities	2 272	4	73	213	1698	6 326	1102	11 688
Contingent liabilities	_	_	9	10	797	_	_	816
Total liabilities	2 272	4	82	223	2 495	6 326	1102	12 504

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# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 57. Offsetting

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	Amounts sub	ngements			
	Effects of off	setting on-bala	nce sheet	Related amounts not offset#	
At 31 March R'million	Gross amounts	Amounts offset	Net amounts reported on the balance sheet	Financial instruments (including non-cash collateral)	Net amount
Group					
2023					
Assets					
Cash and balances at central banks	22 761	_	22 761	_	22 761
Loans and advances to banks	16 593	(4 270)	12 323	(266)	12 057
Non-sovereign and non-bank cash placements	14 133	_	14 133	_	14 133
Reverse repurchase agreements and cash collateral on securities borrowed	51 328	(992)	50 336	(69)	50 267
Sovereign debt securities	77 456	-	77 456	(11 823)	65 633
Bank debt securities	16 124	-	16 124	(1 106)	15 018
Other debt securities	11 676	-	11 676	(1 760)	9 916
Derivative financial instruments	23 370	(6 858)	16 512	(3 301)	13 211
Securities arising from trading activities	38 180	(5 159)	33 021	(3 608)	29 413
Investment portfolio	22 675	_	22 675	_	22 675
Loans and advances to customers	314 723	_	314 723	-	314 723
Own originated loans and advances to customers securitised	5 988	_	5 988	_	5 988
Other loans and advances	1	_	1	_	1
Other securitised assets	547	_	547	_	547
Other assets	14 152	_	14 152	_	14 152
	629 707	(17 279)	612 428	(21 933)	590 495
Liabilities					
Deposits by banks	35 317	(3 528)	31 789	-	31 789
Derivative financial instruments	45 402	(7 600)	37 802	(3 301)	34 501
Other trading liabilities	3 820	_	3 820	_	3 820
Repurchase agreements and cash collateral on securities lent	18 925	(992)	17 933	(15 749)	2 184
Customer accounts (deposits)	448 513	-	448 513	_	448 513
Debt securities in issue	7 747	-	7 747	_	7 747
Liabilities arising on securitisation of own originated loans and advances	3 594	_	3 594	_	3 594
Other liabilities	19 289	(5 159)	14 130	_	14 130
Subordinated liabilities	7 748	_	7 748	_	7 748
	590 355	(17 279)	573 076	(19 050)	554 026

The Group enters into derivatives and repurchase and reverse repurchase agreements with various counterparties which are governed by industry standard master netting agreements. The Group holds and provides cash and securities collateral in respect of derivatives transactions covered by these agreements. The right to set off balances under these master netting agreements or to set off cash and securities collateral only arises in the event of non-payment or default and, as a result, these arrangements do not qualify for offsetting under IAS 32.

<sup>\*\*</sup> In the prior year disclosure, included within other liabilities was R503 million of undiscounted non-financial instruments scoped out of IFRS 9.

# 57. Offsetting (continued)

	Amounts sub				
	Effects of offsetting on-balance sheet			Related amounts not offset#	
At 31 March R'million	Gross amounts	Amounts offset	Net amounts reported on the balance sheet	Financial instruments (including non-cash collateral)	Net amount
Group					
2022^					
Assets					
Cash and balances at central banks	11 893	_	11 893	_	11 893
Loans and advances to banks	27 204	(6 190)	21 014	_	21 014
Non-sovereign and non-bank cash placements	13 176	_	13 176	_	13 176
Reverse repurchase agreements and cash collateral on securities borrowed	61 813	(986)	60 827	(3 134)	57 693
Sovereign debt securities	57 380	_	57 380	(1 780)	55 600
Bank debt securities	27 958	_	27 958	(1 357)	26 601
Other debt securities	15 417	_	15 417	(1 236)	14 181
Derivative financial instruments	23 671	(6 407)	17 264	(5 499)	11 765
Securities arising from trading activities	19 422	(9 417)	10 005	(166)	9 839
Investment portfolio	15 509	- 1	15 509	_	15 509
Loans and advances to customers	291 183	_	291 183	_	291 183
Own originated loans and advances to customers securitised	7 228	_	7 228	_	7 228
Other loans and advances	108	_	108	_	108
Other securitised assets	592	_	592	_	592
Other assets*	19 873	_	19 873	_	19 873
	592 427	(23 000)	569 427	(13 172)	556 255
Liabilities					
Deposits by banks	26 204	(3 968)	22 236	_	22 236
Derivative financial instruments	41 741	(8 629)	33 112	(5 499)	27 613
Other trading liabilities	4 475	_	4 475	_	4 475
Repurchase agreements and cash collateral on securities lent	14 927	(986)	13 941	(6 920)	7 021
Customer accounts (deposits)	419 948		419 948	_	419 948
Debt securities in issue	7 607	_	7 607	_	7 607
Liabilities arising on securitisation of own originated loans and advances	4 585	_	4 585	_	4 585
Other liabilities	27 631	(9 417)	18 214	_	18 214
Subordinated liabilities	10 722	_	10 722	_	10 722
	557 840	(23 000)	534 840	(12 419)	522 421

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 58. Restatements

### **Balance sheet restatements**

## Group

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#### Derivative financial instruments and other assets

As at 31 March 2022, R1.4 billion and 31 March 2021, R1.5 billion, initial margin on collateral, which is not available as an offset to individual exposures, was recorded in derivative financial instruments liabilities instead of other assets.

In addition, certain derivative financial assets and liabilities that are managed by the Group's trading desks were previously presented on a gross basis, while the IAS 32 on-balance sheet netting requirements were met. Due to an upgrade of the internal reporting processes, the intent to net settle was evidenced. The derivative transactions, totalling R310 million at 31 March 2023 (31 March 2022: R514 million, 31 March 2021: R642 million) satisfied the legally enforceable right of set off in terms of IAS 32. These positions are also operationally net settled through the use of the Continuous Linked Settlement (CLS) system.

The comparative balance sheets have been restated for the reclassifications above. This change has no impact on the comparative income statements. The impact of these changes on the 31 March 2022 and 31 March 2021 balance sheets and 31 March 2022 cash flows are:

R'million	At 31 March 2022 as previously reported	Restatement	At 31 March 2022 Restated
Assets			
Derivative financial instruments	17 778	(514)	17 264
Other assets	18 512	1 361	19 873
Total assets	599 134	847	599 981
Liabilities			
Derivative financial instruments	32 265	847	33 112
Total liabilities	536 605	847	537 452

Total liabilities	487 852	826	488 678
Derivative financial instruments	26 154	826	26 980
Liabilities			
Total assets	548 480	826	549 306
Other assets	16 324	1 468	17 792
Derivative financial instruments	19 186	(642)	18 544
Assets			
R'million	At 31 March 2021 as previously reported	Restatement	At 31 March 2021 restated

The impact of this change on the 31 March 2022 cash flow statement is:

R'million	Year to 31 March 2022 As previously reported	Restatement	Year to 31 March 2022 restated
Operating profit adjusted for non-cash and non-operating items	9 200	_	9 200
Taxation paid	(2 102)	_	(2 102)
Increase in operating assets	(50 964)	(21)	(50 985)
Increase in operating liabilities	52 834	21	52 855
Net cash inflow from operating activities	8 968	_	8 968

The above restatements do not have an impact on the Company.

The Group enters into derivatives and repurchase and reverse repurchase agreements with various counterparties which are governed by industry standard master netting agreements. The Group holds and provides cash and securities collateral in respect of derivatives transactions covered by these agreements. The right to set off balances under these master netting agreements or to set off cash and securities collateral only arises in the event of non-payment or default and, as a result, these arrangements do not qualify for offsetting under IAS 32.

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Investec Limited

Group and Company annual financial statements 2023

Value of

# 59. Events after the reporting period

#### Proposed sale of the Investec Property Fund Limited (IPF) asset management function in South Africa and Europe

Investec entered into an agreement with IPF on 1 March 2023 to sell its real estate asset management function across South Africa and Europe, for a maximum purchase consideration of R975 million.

Investec has carved out R125 million of the consideration in the form of an earn-out provision, linked to the growth in the existing IPF assets under management as at 31 March 2023, in excess of a minimum annual growth threshold over three years.

The IPF circular relating to the proposed transaction was posted to IPF shareholders on 17 April 2023, with the transaction being approved at a general meeting held on 17 May 2023. The transaction is further subject to the approval of the Competition

At the completion date of the sale of the asset management function, Investec will deconsolidate its existing c.24.3% investment in IPF. Going forward the investment in IPF will be equity accounted. At the date of this report, the transaction has not yet become effective. The financial effect of the deconsolidation will be dependent on the net asset value and fair value of the IPF share on the date of deconsolidation, a reliable estimate cannot be made at this point.

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 60. Directors' remuneration

# Single total figure of remuneration

Executive Directors	Year	Fixed remuneration cash R'000	Taxable benefits <sup>1</sup> R'000	Retirement benefits R'000	Fixed remuneration shares R'000	Total fixed remuneration R'000	Short-term incentive <sup>2</sup> R'000	Long- term incentive vested <sup>3</sup> R'000	long-term incentive vested due to share price appreciation <sup>4</sup> R'000	Total variable remuneration R'000	Total remuneration R'000
Fani	2023	9 652	2 098	700	_	12 450	16 038	49 125	32 559	65 163	77 613
Titi <sup>5</sup>	2022	9 201	244	700	_	10 145	17 024	16 740	3 123	33 764	43 909
Nishlan	2023	5 133	2 051	1 500	_	8 684	11 583	24 563	16 280	36 146	44 830
Samujh <sup>5</sup>	2022	4 850	244	1 500	_	6 594	11 062	_	_	11 062	17 656
Richard	2023	12 628	1921	700	_	15 249	20 104	_	_	20 104	35 353
Wainwright <sup>3</sup>	2022	12 041	244	700	_	12 985	21 791	_	_	21 791	34 776
Ciaran	2023	2 278				2 278	3 775		_	3 775	6 053
Whelan <sup>3</sup>	2022	2 172	_	_	_	2 172	4 085	_	_	4 085	6 257

The above disclosure includes all remuneration earned for work performed in Investec Limited and its subsidiaries. This disclosure is in accordance with the South African Companies Act, s30. The remuneration disclosed reflects the portion of the Executive Directors' remuneration based on the service contract split between Investec plc and Investec Limited, the details of which have been disclosed below. The Investec Group remuneration report includes the full remuneration disclosures for the Executive

#### **Executive Directors service contract split**

Executive Director	% Investec DLC	% Investec plc	% Investec Limited
Fani Titi	100	50	50
Nishlan Samujh	100	50	50
Richard Wainwright	100	20	80
Ciaran Whelan	100	85	15

- Taxable benefits include personal security measures for Executive Directors approved at the 04 August 2022 AGM resulting in the appearance of a large year-on-year increase.
- Remuneration figures for the above table were converted to Rand using the average exchange rate of R20.45 for 2023 and R20.28 for 2022. This excludes any LTI granted prior to service as an Executive Director.
- The Ninety One plc shares that were distributed as a result of the demerger have been included within the share price appreciation calculation.
- The remuneration single figure for Fani Titi and Nishlan Samujh, compared to the prior period, increased by 77% and 154% respectively. This was due to an increase in the level of vesting of the LTI award compared to the prior year, the 2020 LTI award vesting at the maximum of 135% of on-target number of shares (following the strong financial and non-financial performance over the three year period) and the extremely strong share price performance. This is the first year that an LTI vested to Nishlan as an Executive Director.

#### Non-Executive Directors' single total remuneration figure

The table below provides a single total remuneration figure for each Non-Executive Director over the financial period.

Name	Total remuneration 2023 R'000	Total remuneration 2022 R'000	Date of appointment to the Board as Non-executive Director
Philip Hourquebie (Chair) <sup>1</sup>	4 792	4 103	14 August 2017
Henrietta Baldock	1 518	1 460	09 August 2019
Zarina Bassa <sup>2</sup>	3 749	3 675	1 November 2014
David Friedland <sup>3</sup>	859	2 412	01 March 2013
Stephen Koseff	884	845	17 September 2020
Nicky Newton-King	1 100	835	21 May 2021
Jasandra Nyker	1 010	835	21 May 2021
Vanessa Olver <sup>4</sup>	1 910	_	18 May 2022
Khumo Shuenyane <sup>1</sup>	5 155	4 294	08 August 2014
Philisiwe Sibiya	1 125	1 076	09 August 2019
Brian Stevenson	1 007	784	22 June 2021
Total in Rand	23 109	20 319	

Non-Executive Directors do not receive any additional taxable benefits. On the recommendation of the Nominations and Directors' Affairs Committee (Nomdac), independent Non-executive Directors will be appointed for an expected term of nine years (three times three year terms) from the date of their first appointment to the Board. The table above relates to fees paid for services provided to the Investec Limited and related subsidiary Boards and Committees. Non-Executive Directors receive remuneration for work performed in the plc Group. The Investec Group remuneration report includes the full remuneration disclosures.

- Phillip Hourquebie and Khumo Shuenvane's remuneration includes fees for Non-Executive directorship in Investec Property Fund.
- Zarina Bassa's remuneration includes fees for Non-Executive directorship in Investec Bank Mauritius and Investec Life
- David Friedland stepped down from the board 04 August 2022.
- Vanessa Olver was appointed Independent Non-Executive 18 May 2022.

# 60. Directors' remuneration (continued)

# Statement of directors' shareholding and share interests

#### **Executive Directors**

	Beneficial and non-beneficial interest Investec plc		non-beneficial % of shares non-beneficial interest in issue interest			non-beneficial interest		non-beneficial % of shares interest in issue		non-beneficial interest		% of shares in issue Investec Limited	Share- holdings requirements met? <sup>1</sup>
Name	31 March 2023	31 March 2022	31 March 2023	31 March 2023	31 March 2022	31 March 2023							
Fani Titi	171 399	324 065	0.02%	_	_	_	Yes <sup>2</sup>						
Nishlan Samujh	163 359	193 085	0.02%	214 355	233 446	0.07%	Yes						
Richard Wainwright	191 891	81 570	0.03%	1 160 129	1 131 356	0.39%	Yes						
Ciaran Whelan	1 038 420	877 494	0.15%	_	_	_	Yes						
Total	1 565 069	1 476 214	0.22%	1374 484	1364802	0.46%							
Non-executive Directors													
Philip Hourquebie (Chair)	_	_	_	_	_	_	n/a						
Henrietta Baldock	_	_	_	_	_	_	n/a						
Zarina Bassa	_	_	_	_	_	_	n/a						
David Friedland	_	_	_	_	_	_	n/a						
Stephen Koseff	1 809 488	3 347 691	0.26%	221 235	221 235	0.07%	Yes						
Vanessa Olver	_	_	_	_	_	_	n/a						
Khumo Shuenyane	19 900	19 900	0.00%	_	_	_	n/a						
Philisiwe Sibiya	_	_	_	_	_	_	n/a						
Brian Stevenson	_	_	_	_	_	_	n/a						
Total	1 829 388	3 367 591	0.26%	221 235	221 235	0.07%							
Total	3 394 457	4 843 805	0.48%	1 595 719	1 586 037	0.53%							

The Executive Directors have a shareholding requirement of 200% of fixed remuneration during employment. Post-termination shareholding requirements are also the lower of 200% of fixed remuneration, or the holding on termination for two years post termination. Calculation based on fully vested shares detailed on the table above and all other share awards that are no longer subject to performance conditions, as at 31 March 2022.

Changes between the end of the financial year and the date of the approval of the annual financial statements.

Fani Titi's Investec plc shareholding changed from 171 399 to 295 428.

Richard Wainwright's Investec plc shareholding changed from 191 891 to 113 012

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 60. Directors' remuneration (continued)

# **Key Management Personnel**

IAS 24 Related Party Disclosures requires the following additional information for key management personnel compensation:

Compensation of key management personnel	2023 R'000	2022 R'000
Short-term employee benefits	476 398	368 995
Other long-term employee benefits	65 902	82 453
Share-based payments	65 648	57 151
Total	607 948	508 599

# Shareholdings, options and other securities of key management personnel

	2023 '000	2022 ′000
Number of options held over Investec plc or Investec Limited ordinary shares under employee share schemes	8 264	7 000
	2023 ′000	2022
Number of Investec plc or Investec Limited ordinary shares held beneficially and non-beneficially	4 648	4 061

We have defined key management personnel as the Executive Directors of Investec DLC plus those classified as persons discharging managerial responsibility. In addition to the directors listed in the report, these are Henry Blumenthal (Former Chief Executive – IW&I SA), Mark Currie (Group Chief Risk Officer), Iain Hooley<sup>1</sup> (Chief Executive – IW&I UK), Lesley-Anne Gatter (Group Head of People & Organisation), Joubert Hay (Chief Executive - IW&I SA), Marc Kahn (Group Chief Strategy Officer), Barbara-Ann King<sup>2</sup> (Former Chief Executive - IW&I UK), Ruth Leas (Chief Executive - Investec Bank Plc), Abey Mokgwatsane (Group Chief Marketing Officer), Stuart Spencer (Group Chief Operations Officer) and Lyndon Subroyen (Global Head of Digital & Technology).

- lain Hooley appointed Acting Chief Executive of Investec Wealth UK 30 January 2023, pending PDMR regulatory approval. Barbara-Ann King was appointed Investec Wealth Chief-Executive and PDMR 01 October 2022, stepped down 15 February 2023.

Fani Titi met the shareholding requirements based on the inclusion of beneficial shares, and unvested shares not subject to performance conditions valued on a post-tax basis.

# 61. Risk management

# **Principal and Emerging Risks**

Principal risk and emerging risk that may impact the Group are outlined in Investec Group's 2023 risk and governance report page 8 to 24.

#### Credit and counterparty risk management

#### Credit and counterparty risk description

Credit and counterparty risk is defined as the risk arising from an obligor's (typically a client or counterparty) failure to meet the terms of any agreement. Credit and counterparty risk arises when funds are extended, committed, invested or otherwise exposed through contractual agreements, whether reflected on- or off-balance sheet.

Credit and counterparty risk arises primarily from three types of transactions:

- · Lending transactions, through loans and advances to clients and counterparties, creating the risk that an obligor will be unable or unwilling to repay capital and/or interest on loans and advances granted to them. This category includes bank placements, where we have placed funds with other financial institutions
- Financial instrument transactions, producing issuer risk where payments due from the issuer of a financial instrument may not be received
- · Trading transactions, giving rise to settlement and replacement risk (collectively counterparty risk):
- Settlement risk is the risk that the settlement of a transaction does not take place as expected, with one party making required settlements as they fall due but not receiving the performance to which they are entitled
- Replacement risk is the risk following default by the original counterparty resulting in the contract holder having to enter into a replacement contract with a second counterparty in order to fulfil the transaction.

The relevant credit committees will also consider wrong-way risk at the time of granting credit limits to each counterparty. In the banking book environment, wrong-way risk occurs where the value of collateral to secure a transaction decreases as the probability of default of the borrower or counterparty increases. For counterparty credit risk resulting from transactions in traded products (such as OTC derivatives), wrong-way risk is defined as exposure to a counterparty that is adversely correlated with the credit quality of that counterparty. It arises when default risk and credit exposure increase together.

Credit and counterparty risk may also arise in other ways and it is the role of the risk management functions and the various independent credit committees to identify risks falling outside these definitions.

## Credit and counterparty risk governance structure

To manage, measure, monitor and mitigate credit and counterparty risk, independent credit committees exist in South Africa as well as other relevant jurisdictions such as Mauritius. These committees also have oversight of regions where we assume credit risk and operate under Board-approved delegated limits, policies and procedures. There is a level of executive involvement and oversight in the credit decision-making forums depending on the size and complexity of the deal. It is our policy that all credit committees include voting members who are independent of the originating business unit. All decisions to enter into a transaction are based on unanimous consent.

In addition to the credit committees, the following processes assist in managing, measuring and monitoring credit and counterparty risk:

- Day-to-day arrears management and regular arrears reporting ensure that individual positions and any potential adverse trends are dealt with in a timely manner
- Watchlist Forum and the Arrears, Default and Recovery (ADR) Forum review the management of distressed loans, potential problem loans and exposures in arrears that require additional attention and supervision. These committees review ECL impairments and staging at an asset level as well as potential fair value adjustments to loans and advances to customers. They provide recommendations for the appropriate staging and level of ECL impairment where required
- Impairment Decision Committee (IDC) reviews recommendations from underlying Watchlist Forums and ADR Forums respectively and considers and approves the appropriate level of ECL impairments and staging
- The Risk Model Committee provides an internal screening and validation process for credit models. We have established independent model validation teams who review the models and provide feedback on the accuracy and operation of the models and note items for further development through the forum.

#### Management and measurement of credit and counterparty risk

Fundamental principles employed in the management of credit and counterparty risk include:

- A clear definition of our target market
- · A quantitative and qualitative assessment of the creditworthiness of our counterparties
- Analysis of risks, including concentration risk (concentration risk considerations include asset class, industry, counterparty and geographical concentration)
- Decisions being made with reference to risk appetite limits
- · Prudential limits
- Regular monitoring and review of existing and potential exposures once facilities have been approved
- A high level of executive involvement in decision-making with non-executive review and oversight through IBL BRCC, DLC BRCC and Large Exposure Committee.
- · Portfolio reviews and stress testing.

Within the credit approval process, internal and external ratings are included in the assessment of client quality.

A large proportion of the Group's portfolio is not rated by external rating agencies. We place reliance upon internal consideration of counterparties and borrowers and use ratings prepared externally where available to support our decision-making process.

Regular reporting of credit and counterparty risk exposures within our operating units are made to management, the executives and the Board through the IBL and Investec Limited Large Exposure Committee, IBL BRCC and DLC BRCC. The Board reviews and approves the appetite for credit and counterparty risk, which is documented in risk appetite statements and policy documents. This is implemented and reviewed by the credit risk management teams.

Portfolio reviews and stress testing are undertaken on all material businesses, where the exposures are analysed to assess any migration in portfolio quality, highlight any vulnerabilities, identify portfolio concentrations and make appropriate recommendations, such as a reduction in risk appetite limits or specific exposures.

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 61. Risk management (continued)

#### Credit risk mitigation

Credit risk mitigation techniques can be defined as all methods by which the Group seeks to decrease the credit risk associated with an exposure. The Group considers credit risk mitigation techniques as part of the credit assessment of a potential client or business proposal and not as a separate consideration of mitigation of risk. Credit risk mitigants can include any collateral item over which the Group has a charge over assets, netting and margining agreements, covenants, or terms and conditions imposed on a borrower with the aim of reducing the credit risk inherent to that transaction.

As the Group has limited appetite for unsecured debt, the credit risk mitigation technique most commonly used is the taking of collateral, with a strong preference for tangible assets. Collateral is assessed with reference to the sustainability of value and the likelihood of realisation.

Acceptable collateral generally exhibits characteristics that allow for it to be easily identified and appropriately valued and assists the Group to recover outstanding exposures.

Where a transaction is supported by a mortgage or charge over property, the primary credit risk is still taken on the borrower. In addition, the relevant credit committee normally requires a suretyship or guarantee in support of a transaction in our private client business

For property-backed lending we also consider the client's overall balance sheet. The following characteristics of the property are also considered: the type of property; its location; and the ease with which the property could be relet and/or resold. Where the property is secured by lease agreement, the credit committee prefers not to lend for a term beyond the maximum term of the lease. Commercial real estate generally takes the form of good quality property often underpinned by strong third party leases. Residential property is also generally of a high quality and based in desirable locations. Residential and commercial property valuations will continue to form part of our ongoing focus on collateral assessment. It is our policy to obtain a formal valuation of every commercial property offered as collateral for a lending facility before advancing funds. Residential properties are valued by desktop valuation and/or approved valuers, where appropriate.

Other common forms of collateral in the retail asset class are motor vehicles, cash and share portfolios. Primary collateral in private client lending transactions can also include a high net worth individual's share/investment portfolio. This is typically in the form of a diversified pool of equity, fixed income, managed funds and cash. Often these portfolios are managed by Investec Wealth & Investment. Lending against investment portfolios is typically geared at conservative loan-to-value (LTV) ratios, after considering the quality, diversification, risk profile and liquidity of the portfolio.

Our corporate, government and institutional clients provide a range of collateral including cash, corporate assets, debtors (accounts receivable), trading stock, debt securities (bonds), listed and unlisted shares and quarantees.

The majority of credit mitigation techniques linked to trading activity is in the form of netting agreements and daily margining. Primarily, the market standard legal documents that govern this include the International Swaps and Derivatives Association (ISDA) Master Agreements, Global Master Securities Lending Agreement (GMSLA) and Global Master Repurchase Agreement (GMRA). In addition to having ISDA documentation in place with market and trading counterparties in over-the-counter (OTC) derivatives, the credit committee may require a Credit Support Annex (CSA) to ensure that mark-to-market credit exposure is mitigated daily through the calculation and placement/receiving of cash collateral. Where netting agreements have been signed, the enforceability is supported by an external legal opinion within the legal jurisdiction of the agreement.

Set-off is applied between assets, subject to credit risk and related liabilities in the annual financial statements, where:

- · A legally enforceable right to set-off exists
- There is the intention to settle the asset and liability on a net basis, or to realise the asset and settle the liability simultaneously.

In addition to the above accounting set-off criteria, banking regulators impose the following additional criteria:

- Debit and credit balances relate to the same obligor/ counterparty
- · Debit and credit balances are denominated in the same currency and have identical maturities
- Exposures subject to set-off are risk-managed on a net basis
- · Market practice considerations.

For this reason, there will be instances where credit and counterparty exposures are displayed on a net basis in these annual financial statements but reported on a gross basis to regulators.



Further information on credit derivatives is provided on

The Group implements robust processes to minimise the possibility of legal and/or operational risk through good quality tangible collateral. The legal risk function ensures the enforceability of credit risk mitigants under the laws of the relevant jurisdictions. When assessing the potential concentration risk in its credit portfolio, consideration is given to the types of collateral and credit protection that form part of the

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# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 61. Risk management (continued)

All risk tables that follow are at an Investec Limited Group level.

#### An analysis of gross core loans, asset quality and ECL

The table below summarises the asset quality of our gross core loans.

The overall loan portfolio continues to perform well with strong asset quality, reflecting our disciplined approach and secured nature of lending. The bank reported a credit loss ratio of 0.08% at 31 March 2023, increased from 0.00% reported at 31 March 2022, driven by new impairments being offset by reversals of certain prior year specific provisions, post write-off recoveries as well as a partial release in management ECL overlay. Excluding the post write-off recoveries and release in management ECL overlay, the reported credit loss ratio would be 0.26% (31 March 2022: 0.12%).

Stage 3 exposures increased to 2.8% of gross core loans subject to ECL at 31 March 2023 (31 March 2022: 1.9%) mainly due to a few single name exposures migrating from both Stage 1 and Stage 2. There has been a decrease in Stage 2 to 4.9% of gross core loans subject to ECL at 31 March 2023 (31 March 2022: 5.9%), mainly due to various corporate exposures which have improved post COVID-19 as well as the Stage 3 migration mentioned above.

Overall coverage for Stage 2 has improved to 3.9% at 31 March 2023 (31 March 2022: 3.5%). Stage 3 coverage at 21.3% (31 March 2022: 21.4%).

R'million	31 March 2023	31 March 2022
Loans and advances to customers per the balance sheet	314 723	291 183
Add: Own originated loans and advances to customers per the balance sheet	5 988	7 228
Net core loans	320 711	298 411
of which subject to ECL*	319 070	296 881
Net core loans at amortised cost	305 035	277 637
Net fixed rate loans designated at FVPL (on which ECL is calculated for management purposes)*	14 035	19 244
of which FVPL (excluding fixed rate loans above)	1 641	1 530
Add: ECL	3 243	2 695
Gross core loans	323 954	301 106
of which subject to ECL*	322 313	299 576
of which FVPL (excluding fixed rate loans above)	1 641	1 530

R'million	31 March 2023	31 March 2022
Gross core loans subject to ECL	322 313	299 576
Stage 1	297 504	276 362
Stage 2	15 953	17 589
of which past due greater than 30 days	747	328
Stage 3	8 856	5 625
ECL	(3 243)	(2 695)
Stage 1	(742)	(869)
Stage 2	(618)	(620)
Stage 3	(1 883)	(1 206)
Coverage ratio		
Stage 1	0.25%	0.31%
Stage 2	3.9%	3.5%
Stage 3	21.3%	21.4%
Credit loss ratio	0.08%	0.00%
ECL impairment charges on core loans	(259)	(6)
Average gross core loans subject to ECL	310 945	294 022
An analysis of Stage 3 gross core loans subject to ECL		
Stage 3 net of ECL	6 973	4 419
Aggregate collateral and other credit enhancements on Stage 3	8 340	5 734
Stage 3 as a % of gross core loans subject to ECL	2.8%	1.9%
Total ECL as a % of Stage 3 exposure	36.6%	47.9%
Stage 3 net of ECL as a % of net core loans subject to ECL	2.2%	1.5%

Includes portfolios for which ECL is not required for IFRS purposes, but which management evaluates on this basis. These are fixed rate loans which have passed the solely payments of principal and interest (SPPI) test and are held in a business model to collect contractual cash flows but have been designated at FVPL to eliminate accounting mismatches (interest rate risk is being economically hedged). The underlying loans have been fair valued and management performs an ECL calculation in order to obtain a reasonable estimate of the credit risk component. The portfolio is managed on the same basis as gross core loans measured at amortised cost. R13.3 billion of the drawn exposure falls into Stage 1 (31 March 2022: R17.0 billion), R27.5 million falls in Stage 2 (31 March 2022: R1.4 billion) and the remaining R1.0 billion falls into Stage 3 (31 March 2022: R907 million). The ECL on the Stage 1 portfolio is R37.4 million (31 March 2022: R57.8 million), ECL on Stage 2 is R0.1 million (31 March 2022: R17.9 million) and the ECL on Stage 3 portfolio is R248.6 million (31 March 2022: R196.0 million).

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#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 61. Risk management (continued)

An analysis of staging and ECL movements for core loans subject to ECL

The table below indicates underlying movements in gross core loans subject to ECL from 31 March 2022 to 31 March 2023.

	Stage 1		Stage	2	Stage	3	Tota	al
R'million	Gross exposure	ECL	Gross exposure	ECL	Gross exposure	ECL	Gross exposure	ECL
At 31 March 2021	266 061	(985)	14 969	(416)	7 438	(1 328)	288 468	(2 729)
Transfer from Stage 1	(8 286)	35	7 756	(20)	530	(15)	_	_
Transfer from Stage 2	3 798	(61)	(5 770)	128	1 972	(67)	_	_
Transfer from Stage 3	238	(35)	2 393	(17)	(2 631)	52	_	_
ECL remeasurement arising from transfer of stage	_	91	_	(205)	_	(296)	_	(410)
New lending and repayments/ write-offs	14 674	(92)	(1 753)	76	(1 681)	326	11 240	310
Changes to risk parameters and models	_	178	_	(166)	_	122	_	134
Foreign exchange and other	(123)	_	(6)	_	(3)	_	(132)	_
At 31 March 2022	276 362	(869)	17 589	(620)	5 625	(1 206)	299 576	(2 695)
Transfer from Stage 1	(8 948)	75	5 888	(25)	3 060	(50)	_	_
Transfer from Stage 2	6 667	(55)	(7 688)	95	1 021	(40)	_	_
Transfer from Stage 3	211	(15)	135	(12)	(346)	27	_	_
ECL remeasurement arising from transfer of stage	_	59	_	(83)	_	(733)	_	(757)
New lending and repayments/ write-offs	19 715	(56)	135	(11)	(504)	152	19 346	85
Changes to risk parameters and models	_	120	_	38	_	(33)	_	125
Foreign exchange and other	3 497	(1)	(106)	_	_	_	3 391	(1)
At 31 March 2023	297 504	(742)	15 953	(618)	8 856	(1 883)	322 313	(3 243)

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# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 61. Risk management (continued)

# An analysis of credit quality by internal rating grade

The Group uses a 25-grade internal rating scale which measures the risk of default to an exposure without taking into account any credit mitigation, such as collateral. This internal rating scale allows the Group to measure credit risk consistently across portfolios. The internal rating scale is derived from a mapping to probability of default (PDs) and can also be mapped to external rating agency

PD range	Investec internal rating scale	Indicative external rating scale
less than 0.538%	IB01 – IB12	AAA to BBB-
0.538% - 6.089%	IB13 – IB19	BB+ to B-
greater than 6.089%	IB20 - IB25	B- and below
	Stage 3	D

The internal credit rating distribution below is based on the 12-month PD at 31 March 2023 for gross core loans subject to ECL by stage. The staging classifications are not only driven by the absolute PD, but on factors that determine a significant increase in credit risk, including relative movement in PD since origination. There is therefore no direct correlation between the credit quality of an exposure and its stage classification as shown in the table below:

At 31 March 2023					
R'million	IB01 – IB12	IB13 – IB19	IB20 – IB25	Stage 3	Total
Gross core loans subject to ECL	149 037	152 225	12 195	8 856	322 313
Stage 1	147 570	144 718	5 216	_	297 504
Stage 2	1 467	7 507	6 979	_	15 953
Stage 3	_	_	_	8 856	8 856
ECL	(132)	(818)	(410)	(1883)	(3 243)
Stage 1	(130)	(514)	(98)	_	(742)
Stage 2	(2)	(304)	(312)	_	(618)
Stage 3	_	_	_	(1 883)	(1 883)
Coverage ratio	0.1%	0.5%	3.4%	21.3%	1.0%

At 31 March 2022 R'million	IB01 – IB12	IB13 – IB19	IB20 – IB25	Stage 3	Total
Gross core loans subject to ECL	138 603	138 282	17 066	5 625	299 576
Stage 1	137 787	126 420	12 155	_	276 362
Stage 2	816	11 862	4 911	_	17 589
Stage 3	_	_	_	5 625	5 625
ECL	(220)	(813)	(456)	(1 206)	(2 695)
Stage 1	(217)	(433)	(219)	_	(869)
Stage 2	(3)	(380)	(237)	_	(620)
Stage 3	_	_	_	(1 206)	(1 206)
Coverage ratio	0.2%	0.6%	2.7%	21.4%	0.9%

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# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 61. Risk management (continued)

# An analysis of core loans by risk category - Lending collateralised by property

Client quality and expertise are at the core of our credit philosophy. We provide senior debt and other funding for property transactions, with a preference for income-producing assets, supported by an experienced sponsor providing a material level of cash equity investment into the asset. Our exposure to the property market is well diversified with strong bias towards prime locations for residential exposure and focus on property fundamentals, tenant quality and income diversity for commercial assets. Debt service cover ratios are a key consideration in the lending process supported by reasonable loan-to-security value ratios.

					t amortised oject to ECL)				Gross core loans at FVPL (not subject to ECL)	Gross core loans
	Stage	e 1	Stage	2	Stag	e 3	Tota	al		
R'million	Gross exposure	ECL	Gross exposure	ECL	Gross exposure	ECL	Gross exposure	ECL		
At 31 March 2023										
Commercial real estate	44 020	(140)	6 265	(136)	3 142	(524)	53 427	(800)	_	53 427
Commercial real estate – investment	41 890	(134)	5 661	(135)	3 111	(521)	50 662	(790)	_	50 662
Commercial real estate – development	1 534	(4)	598	(1)	_	_	2 132	(5)	_	2 132
Commercial vacant land and planning	596	(2)	6	_	31	(3)	633	(5)	_	633
Residential real estate	4743	(17)	265	(4)	215	(5)	5 223	(26)	_	5 223
Residential real estate – investment	2 098	(5)	140	(3)	36	_	2 274	(8)	_	2 274
Residential real estate – development	1 869	(8)	110	(1)	_	_	1 979	(9)	_	1 979
Residential vacant land and planning	776	(4)	15	_	179	(5)	970	(9)	_	970
Total lending collateralised by property*	48 763	(157)	6 530	(140)	3 357	(529)	58 650	(826)	_	58 650
Coverage ratio		0.32%		2.1%		15.8%		1.4%		
At 31 March 2022										
Commercial real estate	47 228	(200)	4 374	(116)	1356	(309)	52 958	(625)	_	52 958
Commercial real estate – investment	44 645	(193)	4 305	(115)	1 351	(308)	50 301	(616)	_	50 301
Commercial real estate – development	1 997	(6)	52	_	_	_	2 049	(6)	_	2 049
Commercial vacant land and planning	586	(1)	17	(1)	5	(1)	608	(3)	_	608
Residential real estate	5 647	(25)	1 581	(10)	234	(2)	7 462	(37)	_	7 462
Residential real estate – investment	2 393	(5)	564	(9)	_	_	2 957	(14)	_	2 957
Residential real estate – development	2 451	(14)	1 003	(1)	_	_	3 454	(15)	_	3 454
Residential vacant land and planning	803	(6)	14	_	234	(2)	1 051	(8)	_	1 051
Total lending collateralised by property*	52 875	(225)	5 955	(126)	1 590	(311)	60 420	(662)	_	60 420
Coverage ratio		0.43%		2.1%		19.6%		1.1%		

<sup>\*</sup> In addition, 57% of other high net worth lending (31 March 2022: 58%) shown on the next page relates to lending collateralised by property which is supported by high

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#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 61. Risk management (continued)

#### An analysis of core loans by risk category - High net worth and other private client lending

Our Private Banking activities target high net worth individuals, active wealth creators, high-income professionals, self-employed entrepreneurs, owner managers in small to mid-cap corporates and sophisticated investors. The Private Bank also targets newly qualified professionals with high-income earning potential.

Lending products are tailored to meet the requirements of our clients and deliver solutions to enable target clients to create and manage their wealth. Central to our credit philosophy is ensuring the sustainability of cash flow and income throughout the cycle. As such, the client base has been defined to include high net worth clients (who, through diversification of income streams, should reduce income volatility) and individuals in defined professions which have historically supported a sustainable income base, irrespective of the stage in the economic cycle.

Credit risk arises from the following activities:

- Mortgages: provides residential mortgage loan facilities to target market clients
- · Other high net worth lending: provides credit facilities to high net worth individuals and their controlled entities as well as portfolio loans to high net worth clients against their investment portfolios typically managed by Investec Wealth & Investment.

									Gross core loans at FVPL (not	Gross
					at amortised bject to ECL)				subject to ECL)	core loans
	Stage	e 1	Stage	e 2	Stag	e 3	Tot	al		
R'million	Gross exposure	ECL	Gross exposure	ECL	Gross exposure	ECL	Gross exposure	ECL		
At 31 March 2023										
Mortgages	84 511	(99)	4 744	(256)	1 469	(244)	90 724	(599)	_	90 724
Other high net worth lending*	72 954	(197)	589	(32)	1 219	(287)	74 762	(516)	_	74 762
Total high net worth and other private client lending	157 465	(296)	5 333	(288)	2 688	(531)	165 486	(1 115)	_	165 486
Coverage ratio		0.19%		5.4%		19.8%		0.7%		
At 31 March 2022										
Mortgages	80 125	(64)	4 337	(172)	1 169	(204)	85 631	(440)	_	85 631
Other high net worth lending*	70 140	(228)	662	(19)	1 466	(157)	72 268	(404)	_	72 268
Total high net worth and other private client lending	150 265	(292)	4 999	(191)	2 635	(361)	157 899	(844)	_	157 899
Coverage ratio		0.19%		3.8%		13.7%		0.5%		

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#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 61. Risk management (continued)

#### An analysis of core loans by risk category - Corporate and other lending

We focus on traditional client-driven corporate lending activities. The credit risk management functions approve specific credit and counterparty limits that govern the maximum credit exposure to each individual counterparty. In addition, further risk management limits exist through industry and country limits to manage concentration risk. The credit appetite for each counterparty is based on the financial strength of the principal borrower, its business model and market positioning, the underlying cash flow to the transaction, the substance and track record of management, and the security package. Political risk insurance, and other insurance is taken where deemed appropriate.

The Group has limited appetite for unsecured credit risk and facilities are typically secured by the assets of the underlying borrower as well as shares in the borrower.

A summary of the nature of the lending and/or credit risk assumed within some of the key areas in our corporate lending business is provided below:

- Corporate and acquisition finance: provides senior secured loans to proven management teams and sponsors. Credit risk is assessed against debt serviceability based upon robust cash generation of the business demonstrated by both historical and forecast information. We typically act as a transaction lead arranger or on a club or bilateral basis, and have a close relationship with management and sponsors
- Fund finance: provides debt facilities to asset managers and fund vehicles, principally in private equity. The geographical focus is mainly UK, USA, Europe and Africa where the Group can support experienced asset managers and their funds which show strong, long-term value creation and good custodianship of investors' money. Debt facilities are typically to a fund entity and secured against undrawn limited partner commitments and/or the underlying assets

- Financial institutions and governments: provides senior secured loans to financial institutions or government-backed entities where credit risk is assessed against debt serviceability or mitigated by government guarantees
- Small ticket asset finance: provides funding to small- and medium-sized corporates to support asset purchases and other business requirements. The portfolio is highly diversified by industry and number of clients and is secured against the asset being financed
- Aviation finance: structures, arranges and provides financing for airlines, leasing companies, operators and corporates secured by aircraft at conservative LTVs. Counterparties include flag and commercial airline carriers, leading aircraft lessors and corporates/operators with strong contracted cash
- Power and infrastructure finance: arranges and provides typically long-term financing for power and infrastructure assets, in particular renewable and traditional power projects as well as transportation assets, typically against contracted future cash flows of the project(s) from well-established and financially sound off-take counterparties. There is a requirement for a strong upfront equity contribution from an experienced sponsor.

<sup>57%</sup> of other high net worth lending (31 March 2022: 58%) relates to lending collateralised by property which is supported by high net worth clients.

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# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 61. Risk management (continued)

					nt amortised oject to ECL				Gross core loans at FVPL (not subject to ECL)	Gross core loans
	Stage	1	Stage	2	Stag	je 3	Tot	al		
R'million	Gross exposure	ECL	Gross exposure	ECL	Gross exposure	ECL	Gross exposure	ECL		
At 31 March 2023										
Corporate and acquisition finance	64 800	(212)	2 779	(184)	2 347	(710)	69 926	(1 106)	1 641	71 567
Fund finance	13 097	(24)	_	_	_	_	13 097	(24)	_	13 097
Financial institutions and governments	2 897	(6)	755	(4)	_	_	3 652	(10)	_	3 652
Small ticket asset finance	2 670	(5)	87	_	109	(58)	2 866	(63)	_	2 866
Aviation finance*	2 544	(16)	154	_	_	_	2 698	(16)	_	2 698
Power and infrastructure finance	5 268	(26)	315	(2)	355	(55)	5 938	(83)	_	5 938
Total corporate and other lending	91 276	(289)	4 090	(190)	2 811	(823)	98 177	(1 302)	1 641	99 818
Coverage ratio		0.32%		4.6%		29.3%		1.3%		
At 31 March 2022										
Corporate and acquisition finance	51 172	(275)	6 312	(291)	1 227	(440)	58 711	(1 006)	1 530	60 241
Fund finance	7 461	(12)	_	_	_	_	7 461	(12)	_	7 461
Financial institutions and governments	3 195	(6)	_	_	19	(2)	3 214	(8)	_	3 214
Small ticket asset finance	4 120	(17)	103	(1)	153	(91)	4 376	(109)	_	4 376
Aviation finance*	1 494	(25)	131	(9)	1	(1)	1 626	(35)	_	1 626
Power and infrastructure finance	5 780	(17)	89	(2)	_	_	5 869	(19)	_	5 869
Total corporate and other lending	73 222	(352)	6 635	(303)	1 400	(534)	81 257	(1 189)	1530	82 787
Coverage ratio		0.48%		4.6%		38.1%		1.5%		

There are additional aviation exposures of R1.4 billion (31 March 2022: R640 million) in Corporate and acquisition finance and Rnil (31 March 2022: R213 million) in Financial institutions and governments.

# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 61. Risk management (continued)

# A further analysis of our gross credit and counterparty exposures

The table below indicates in which class of asset (on the face of the consolidated balance sheet) credit and counterparty exposures are reflected. Not all assets included in the balance sheet bear credit and counterparty risk.

At 31 March 2023 R'million	Total gross credit and counterparty exposure	of which FVPL	of which amortised cost and FVOCI	ECL^	Assets that we deem to have no legal credit exposure	Total assets
Cash and balances at central banks	22 061	_	22 061	_	700	22 761
Loans and advances to banks	12 327	_	12 327	(4)	-	12 323
Non-sovereign and non-bank cash placements	14 183	131	14 052	(50)	-	14 133
Reverse repurchase agreements and cash collateral on securities borrowed	50 337	13 515	36 822	(1)	_	50 336
Sovereign debt securities	77 485	8 247	69 238	(65)	_	77 420
Bank debt securities	16 128	1 652	14 476	(13)	-	16 115
Other debt securities	11 688	464	11 224	(27)	-	11 661
Derivative financial instruments	12 830	12 830	_	_	3 682	16 512
Securities arising from trading activities	6 719	6 719	_	_	26 302	33 021
Investment portfolio	_	_	_	_	22 675*	22 675
Loans and advances to customers	317 946	15 963	301 983	(3 223)	-	314 723
Own originated loans and advances to customers securitised	6 008	_	6 008	(20)	_	5 988
Other loans and advances	1	_	1	_	-	1
Other securitised assets	_	_	_	_	547^^	547
Interest in associated undertakings	_	_	_	_	30	30
Current taxation assets	_	_	_	_	1	1
Deferred taxation assets	_	_	_	_	2 749	2 749
Other assets	70	_	70	_	14 082**	14 152
Property and equipment	_	_	_	_	3 457	3 457
Investment properties	_	_	_	_	15 853	15 853
Goodwill	_	_	_	_	171	171
Other acquired intangible assets	_	_	_	_	13	13
Software	_	_	_	_	131	131
Other financial instruments at FVPL in respect of liabilities to customers	_	_	_	_	2 433	2 433
Non-current assets classified as held for resale	_	_	_	_	785	785
Total on-balance sheet exposures	547 783	59 521	488 262	(3 403)	93 611	637 991
Guarantees	22 300	_	22 300	(7)	1 276	23 569
Committed facilities related to loans and advances to customers	75 917	_	75 917	(57)	1	75 861
Contingent liabilities, letters of credit and other	11 500	6 261	5 239	_	24 230	35 730
Total off-balance sheet exposures	109 717	6 261	103 456	(64)	25 507	135 160
Total exposures	657 500	65 782	591 718	(3 467)	119 118	773 151

<sup>^</sup> Includes R60 million ECL held against financial assets held at FVOCI, which is reported on the balance sheet within the fair value reserve. This will result in minor differences between certain balance sheet lines reported above (largely sovereign debt securities) and the statutory balance sheet. Largely relates to exposures that are classified as investment risk in the banking book.

<sup>^^</sup> Largely cash in securitised vehicles.

\*\* Other assets include settlement debtors which we deem to have no credit risk exposure as they are settled on a delivery against payment basis.

Assets that

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 61. Risk management (continued)

#### A further analysis of our gross credit and counterparty exposures (continued)

Cash and balances at central banks         11 245         —         11 245         —         648         11 893           Loans and advances to banks         21 016*         —         21 016         (2)         —         21 014           Non-sovereign and non-bank cash placements         13 209         564         12 645         (33)         —         13 176           Reverse repurchase agreements and cash collateral on securities         60 831         23 346         37 485         (4)         —         60 827           Sovereign debt securities         57 382         7 161         50 221         (48)         —         57 334           Bank debt securities         27 967         288         27 679         (17)         —         27 950           Other debt securities         15 425         307         15 118         (27)         —         15 598           Derivative financial instruments         7 086         7 088         —         —         10 196         17 264           Securities arising from trading activities         2 197         2 197         —         —         7 808         10 005           Investment portfolio         —         —         —         —         —         15 509*         15 509*	At 31 March 2022 R'million	Total gross credit and counterparty exposure	of which FVPL	of which amortised cost and FVOCI	ECL <sup>#</sup>	Assets that we deem to have no legal credit exposure	Total assets^
Non-sovereign and non-bank cash placements   13 209   564   12 645   (33)   —   13 176     Reverse repurchase agreements and cash collateral on securities borrowed   60 831   23 346   37 485   (4)   —   60 827     Sovereign debt securities   57 382   7 161   50 221   (48)   —   57 334     Bank debt securities   27 967   288   27 679   (17)   —   27 950     Other debt securities   15 425   307   15118   (27)   —   15 398     Derivative financial instruments   7 668   7 688   —   —   10 196   17 264     Securities arising from trading activities   2 197   2 197   —   —   —   —   7 808   10 005     Investment portfolio   —   —   —   —   —   —   —   15 509*   15 509*     Loans and advances to customers   293 851   20 850   273 001   (2 668   —   291 183     Own originated loans and advances to customers securitised   7 255   —   7 255   (27)   —   7 228     Other loans and advances   —   —   —   —   —   —   —   —   —	Cash and balances at central banks	11 245	_	11 245	_	648	11 893
Reverse repurchase agreements and cash collateral on securities borrowed 60 831 23 346 37 485 (4) — 60 827 Sovereign debt securities 57 382 7 161 50 221 (48) — 57 334 Bank debt securities 27 967 288 27 679 (17) — 27 950 Other debt securities 15 425 307 15 118 (27) — 15 398 Derivative financial instruments 7068 7068 — — 10 196 17 264 Securities arising from trading activities 21 17 2 197 — — 10 196 17 264 Securities arising from trading activities 29 3851 20 850 273 001 (2 668) — 291 183 Own originated loans and advances to customers 293 851 20 850 273 001 (2 668) — 291 183 Own originated loans and advances to customers 293 851 20 850 273 001 (2 668) — 291 183 Own originated loans and advances to customers 293 851 20 850 273 001 (2 668) — 291 183 Own originated loans and advances to customers 293 851 20 850 273 001 (2 668) — 291 183 Own originated loans and advances to customers 293 851 20 850 273 001 (2 668) — 291 183 Own originated loans and advances to customers 293 851 20 850 273 001 (2 668) — 291 183 Own originated loans and advances to customers 293 851 20 850 273 001 (2 668) — 291 183 Own originated loans and advances to customers 292 850 273 001 (2 668) — 291 183 20 20 273 001 (2 668) — 201 201 201 201 201 201 201 201 201 201	Loans and advances to banks	21 016^	_	21 016	(2)	_	21 014
collateral on securities borrowed         60 831         23 346         37 485         (4)         —         60 827           Sovereign debt securities         57 382         7 161         50 221         (48)         —         57 334           Bank debt securities         15 425         307         15 118         (27)         —         15 398           Derivative financial instruments         7 068         7 068         —         —         10 196         17 264           Securities arising from trading activities         2 197         2 197         —         —         7 808         10 005           Investment portfolio         —         —         —         —         15 509*         15 509           Loans and advances to customers         293 851         20 850         273 001         (2 668)         —         291 183           Own originated loans and advances to customers securitised         7 255         —         7 255         (27)         —         7 228           Other loans and advances         132         —         7 255         (27)         —         7 228           Other loans and advances         132         —         132         (24)         —         108           Other loans and advances to	Non-sovereign and non-bank cash placements	13 209	564	12 645	(33)	_	13 176
Bank debt securities   27 967   288   27 679   (17)   —   27 950		60 831	23 346	37 485	(4)	_	60 827
Definition   Def	Sovereign debt securities	57 382	7 161	50 221	(48)	_	57 334
Derivative financial instruments         7 068         7 068         —         —         10 196         17 264           Securities arising from trading activities         2 197         2 197         —         —         7 808         10 005           Investment portfolio         —         —         —         —         15 509*         15 509*         15 509*           Loans and advances to customers         293 851         20 850         273 001         (2 668)         —         291 183           Own originated loans and advances to customers securitised         7 255         —         7 255         (27)         —         7 228           Other loans and advances         132         —         132         (24)         —         108           Other securitised assets         —         —         —         592^**         592           Interest in associated undertakings         —         —         —         592**         592           Interest in associated undertakings         —         —         —         —         592**         592           Interest in associated undertakings         —         —         —         —         4         4           Deferred taxation assets**********************************	Bank debt securities	27 967	288	27 679	(17)	_	27 950
Securities arising from trading activities         2 197         2 197         —         —         7 808         10 005           Investment portfolio         —         —         —         —         15 509*         15 509*           Loans and advances to customers         293 851         20 850         273 001         (2 668)         —         291 183           Own originated loans and advances to customers securitised         7 255         —         7 255         (27)         —         7 228           Other loans and advances         132         —         132         (24)         —         108           Other securitised assets         —         —         —         —         592^*         592           Interest in associated undertakings         —         —         —         —         592*         592           Interest in associated undertakings         —         —         —         —         592*         592           Interest in associated undertakings         —         —         —         —         4         4         4         4         4         4         4         Deferred taxation assets         —         —         —         2866         2866         Other assets         241	Other debt securities	15 425	307	15 118	(27)	_	15 398
Investment portfolio	Derivative financial instruments	7 068	7 068	_	_	10 196	17 264
Loans and advances to customers         293 851         20 850         273 001         (2 668)         —         291 183           Own originated loans and advances to customers securitised         7 255         —         7 255         (27)         —         7 228           Other loans and advances         132         —         132         (24)         —         108           Other securitised assets         —         —         —         592^**         592           Interest in associated undertakings         —         —         —         580         5480           Current taxation assets****         —         —         —         —         4         4           Deferred taxation assets         —         —         —         —         2866         2866           Other assets         241         —         241         —         19 632**         19 873           Property and equipment         —         —         —         —         2866         2866           Other assets         241         —         241         —         19 632**         19 873           Property and equipment         —         —         —         —         15 783         15 783	Securities arising from trading activities	2 197	2 197	_	_	7 808	10 005
Own originated loans and advances to customers securitised         7 255         — 7 255         — 7 255         — 7 258         — 7 228         — 7 228         Other loans and advances         — 132         — 132         — 108 <td>Investment portfolio</td> <td>_</td> <td>_</td> <td>_</td> <td>_</td> <td>15 509*</td> <td>15 509</td>	Investment portfolio	_	_	_	_	15 509*	15 509
customers securitised         7 255         — 7 255         (27)         — 7 228           Other loans and advances         132         — 132         (24)         — 108           Other securitised assets         — — — — — — — — — 592^^         592           Interest in associated undertakings         — — — — — — — — — — 5480         5 480           Current taxation assets***         — — — — — — — — — — — — 4 4         4           Deferred taxation assets         — — — — — — — — — — — 2866         2 866           Other assets         — — — — — — — — — — — 19 632**         19 873*           Property and equipment         — — — — — — — — — — — — 15 783         15 783           Goodwill         — — — — — — — — — — — — — 15 783         15 783           Goodwill         — — — — — — — — — — — — — — — — — 64         64           Software         — — — — — — — — — — — — — — — — — — —	Loans and advances to customers	293 851	20 850	273 001	(2 668)	_	291 183
Other securitised assets         —         —         —         —         592^**         592           Interest in associated undertakings         —         —         —         —         5 480         5 480           Current taxation assets****         —         —         —         —         4         4           Deferred taxation assets         —         —         —         —         2 866         2 866           Other assets         241         —         241         —         19 632***         19 873           Property and equipment         —         —         —         —         3 469         3 469           Investment properties         —         —         —         —         15 783         15 783           Goodwill         —         —         —         —         173         173           Other acquired intangible assets         —         —         —         —         64         64           Software         —         —         —         —         64         64           Other financial instruments at FVPL in respect of liabilities to customers         —         —         —         —         1145         1145           Non	9	7 255	_	7 255	(27)	_	7 228
Interest in associated undertakings — — — — — — 5 480 Current taxation assets ### — — — — — — — — — — — — — — — — —	Other loans and advances	132	_	132	(24)	_	108
Current taxation assets         —         —         —         —         4         4           Deferred taxation assets         —         —         —         —         2 866         2 866           Other assets         241         —         241         —         19 632**         19 873           Property and equipment         —         —         —         —         3 469         3 469           Investment properties         —         —         —         —         15 783         15 783           Goodwill         —         —         —         —         15 783         15 783           Goodwill         —         —         —         —         173         173           Other acquired intangible assets         —         —         —         —         64         64           Software         —         —         —         —         64         64           Other financial instruments at FVPL in respect of liabilities to customers         —         —         —         —         1145         1145           Non-current assets classified as held for resale         —         —         —         —         1524         1524           Total on-b	Other securitised assets	_	_	_	_	592^^	592
Deferred taxation assets         —         —         —         2 866         2 866           Other assets         241         —         241         —         19 632**         19 873           Property and equipment         —         —         —         —         3 469         3 469           Investment properties         —         —         —         —         15 783         15 783           Goodwill         —         —         —         —         173         173           Other acquired intangible assets         —         —         —         —         64         64           Software         —         —         —         —         64         64           Software         —         —         —         —         46         46           Other financial instruments at FVPL in respect of liabilities to customers         —         —         —         —         1145         1145           Non-current assets classified as held for resale         —         —         —         —         1524         1524           Total on-balance sheet exposures         517 819         61781         456 038         (2 850)         84 939         599 908	Interest in associated undertakings	_	_	_	_	5 480	5 480
Other assets       241       —       241       —       19 632**       19 873         Property and equipment       —       —       —       —       3 469       3 469         Investment properties       —       —       —       —       15 783       15 783         Goodwill       —       —       —       —       173       173         Other acquired intangible assets       —       —       —       —       64       64         Software       —       —       —       —       46       46         Other financial instruments at FVPL in respect of liabilities to customers       —       —       —       —       46       46         Non-current assets classified as held for resale       —       —       —       —       1145       1145         Non-balance sheet exposures       517 819       61781       456 038       (2850)       84 939       599 908         Guarantees       16 984       —       16 984       (5)       1794       18 773         Committed facilities related to loans and advances to customers       66 934       —       66 934       (65)       —       66 869         Contingent liabilities, letters of credit and other	Current taxation assets##	_	_	_	_	4	4
Property and equipment         —         —         —         —         3 469         3 469           Investment properties         —         —         —         —         15 783         15 783           Goodwill         —         —         —         —         —         173         173           Other acquired intangible assets         —         —         —         —         64         64           Software         —         —         —         —         46         46           Other financial instruments at FVPL in respect of liabilities to customers         —         —         —         —         46         46           Non-current assets classified as held for resale         —         —         —         —         1145         1145           Non-current assets classified as held for resale         —         —         —         —         1524         1524           Total on-balance sheet exposures         517 819         61781         456 038         (2850)         84 939         599 908           Guarantees         16 984         —         16 984         (5)         1794         18 773           Committed facilities related to loans and advances to customers         66 934	Deferred taxation assets	_	_	_	_	2 866	2 866
Investment properties	Other assets	241	_	241	_	19 632**	19 873
Goodwill         —         —         —         —         173         173           Other acquired intangible assets         —         —         —         —         64         64           Software         —         —         —         —         —         46         46           Other financial instruments at FVPL in respect of liabilities to customers         —         —         —         —         46         46           Non-current assets classified as held for resale         —         —         —         —         1145         1145           Non-current assets classified as held for resale         —         —         —         —         —         1524         1524           Total on-balance sheet exposures         517 819         61781         456 038         (2 850)         84 939         599 908           Guarantees         16 984         —         16 984         (5)         1794         18 773           Committed facilities related to loans and advances to customers         66 934         —         66 934         (65)         —         66 869           Contingent liabilities, letters of credit and other         9 229         4 493         4 736         —         21 971         31 200 <tr< th=""><td>Property and equipment</td><td>_</td><td>_</td><td>_</td><td>_</td><td>3 469</td><td>3 469</td></tr<>	Property and equipment	_	_	_	_	3 469	3 469
Other acquired intangible assets         —         —         —         —         64         64           Software         —         —         —         —         —         46         46           Other financial instruments at FVPL in respect of liabilities to customers         —         —         —         —         —         1145         1145           Non-current assets classified as held for resale         —         —         —         —         1524         1524           Total on-balance sheet exposures         517 819         61781         456 038         (2 850)         84 939         599 908           Guarantees         16 984         —         16 984         (5)         1794         18 773           Committed facilities related to loans and advances to customers         66 934         —         66 934         (65)         —         66 869           Contingent liabilities, letters of credit and other         9 229         4 493         4 736         —         21 971         31 200           Total off-balance sheet exposures         93 147         4 493         88 654         (70)         23 765         116 842	Investment properties	_	_	_	_	15 783	15 783
Software         —         —         —         —         —         46         46           Other financial instruments at FVPL in respect of liabilities to customers         —         —         —         —         —         1145         1145           Non-current assets classified as held for resale         —         —         —         —         —         1524         1524           Total on-balance sheet exposures         517 819         61781         456 038         (2 850)         84 939         599 908           Guarantees         16 984         —         16 984         (5)         1794         18 773           Committed facilities related to loans and advances to customers         66 934         —         66 934         (65)         —         66 869           Contingent liabilities, letters of credit and other         9 229         4 493         4 736         —         21 971         31 200           Total off-balance sheet exposures         93 147         4 493         88 654         (70)         23 765         116 842	Goodwill	_	_	_	_	173	173
Other financial instruments at FVPL in respect of liabilities to customers         —         —         —         —         —         1145         1145           Non-current assets classified as held for resale         —         —         —         —         —         1524         1524           Total on-balance sheet exposures         517 819         61781         456 038         (2 850)         84 939         599 908           Guarantees         16 984         —         16 984         (5)         1794         18 773           Committed facilities related to loans and advances to customers         66 934         —         66 934         (65)         —         66 869           Contingent liabilities, letters of credit and other         9 229         4 493         4 736         —         21 971         31 200           Total off-balance sheet exposures         93 147         4 493         88 654         (70)         23 765         116 842	Other acquired intangible assets	_	_	_	_	64	64
liabilities to customers         —         —         —         —         —         1145         1145           Non-current assets classified as held for resale         —         —         —         —         —         1524         1524           Total on-balance sheet exposures         517 819         61781         456 038         (2 850)         84 939         599 908           Guarantees         16 984         —         16 984         (5)         1794         18 773           Committed facilities related to loans and advances to customers         66 934         —         66 934         (65)         —         66 869           Contingent liabilities, letters of credit and other         9 229         4 493         4 736         —         21 971         31 200           Total off-balance sheet exposures         93 147         4 493         88 654         (70)         23 765         116 842	Software	_	_	_	_	46	46
Total on-balance sheet exposures         517 819         61 781         456 038         (2 850)         84 939         599 908           Guarantees         16 984         —         16 984         (5)         1 794         18 773           Committed facilities related to loans and advances to customers         66 934         —         66 934         —         66 869           Contingent liabilities, letters of credit and other         9 229         4 493         4 736         —         21 971         31 200           Total off-balance sheet exposures         93 147         4 493         88 654         (70)         23 765         116 842		_	_	_	_	1 145	1 145
Guarantees       16 984       —       16 984       —       16 984       (5)       1 794       18 773         Committed facilities related to loans and advances to customers       66 934       —       66 934       —       66 934       —       66 869         Contingent liabilities, letters of credit and other       9 229       4 493       4 736       —       21 971       31 200         Total off-balance sheet exposures       93 147       4 493       88 654       (70)       23 765       116 842	Non-current assets classified as held for resale	_	_	_	_	1 524	1 524
Committed facilities related to loans and advances to customers       66 934       —       66 934       (65)       —       66 869         Contingent liabilities, letters of credit and other       9 229       4 493       4 736       —       21 971       31 200         Total off-balance sheet exposures       93 147       4 493       88 654       (70)       23 765       116 842	Total on-balance sheet exposures	517 819	61 781	456 038	(2 850)	84 939	599 908
advances to customers       66 934       —       66 934       (65)       —       66 869         Contingent liabilities, letters of credit and other       9 229       4 493       4 736       —       21 971       31 200         Total off-balance sheet exposures       93 147       4 493       88 654       (70)       23 765       116 842	Guarantees	16 984	_	16 984	(5)	1 794	18 773
Total off-balance sheet exposures 93 147 4 493 88 654 (70) 23 765 116 842		66 934	_	66 934	(65)	_	66 869
( )	Contingent liabilities, letters of credit and other	9 229	4 493	4 736	_	21 971	31 200
Total exposures 610 966 66 274 544 692 (2 920) 108 704 716 750	Total off-balance sheet exposures	93 147	4 493	88 654	(70)	23 765	116 842
	Total exposures	610 966	66 274	544 692	(2 920)	108 704	716 750

Includes R73 million ECL held against financial assets held at FVOCI, which is reported on the balance sheet within the fair value reserve. This will result in minor differences between certain balance sheet lines reported above (largely sovereign debt securities) and the statutory balance sheet.

## NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 61. Risk management (continued)

## Key judgements

After careful review of portfolio performance, the current design of the ECL models and updated published market data, management reduced the ECL overlay of R219 million at 31 March 2022 to R113 million at 31 March 2023 in the Private Bank portfolio.

As in the prior year, the overlay represents a post model adjustment designed to account for emerging risks identified for categories of borrowers within the commercial real estate portfolio. The overlay held for the residential mortgage portfolio in the prior year of R30 million has been removed. Relevant emerging risks are primarily focused on economic risks such as interest rate hikes, high inflation and the effects of severe loadshedding, as well as social and geopolitical risks. Management believes that these emerging risks are not adequately represented by the historic data used to populate the ECL models. The management ECL overlay was calculated with reference to published market data that best represents the possible exposure to these emerging risks. Stage 3 ECLs continue to be assessed using a combination of scenario analysis, informed by expert judgement and modelled ECL. Management will continue to review the need and basis of calculation for the overlay given the evolving situation and significant uncertainty faced with respect to the economic

# Forward-looking macro-economic scenarios

The measurement of ECL also requires the use of multiple economic scenarios to calculate a probability weighted forward-looking estimate. These scenarios are updated at least twice a year, or more frequently if there is a macro-economic shock or significant shift in expectations. The weighting of these scenarios for IFRS 9 as well as the scenarios themselves are discussed and presented at the relevant BRCCs as well as the relevant capital committees for approval, which form part of the principal governance framework for macro-economic scenarios. They are also reviewed by the relevant Audit Committees.

A number of forecast economic scenarios are considered for capital planning, stress testing (including Investec-specific stress scenarios) and IFRS 9 ECL measurement.

For Investec Limited, five macro-economic scenarios were used in the measurement of ECL. These scenarios incorporate a base case, two upside cases and two downside cases. The aim of this economic scenario generation process was to provide a view of the current and projected state of the South African economy and the different economic scenarios that could occur in various stressed or improved environments over the next five years for a number of identified variables/risk drivers.

As of 31 March 2023, all five scenarios were updated to incorporate the latest available data. The base case is characterised by the view that economic growth lifts to 3% by the end of the five-year period on sufficient domestic policy support measures, while global financial market risk sentiment is neutral to positive. South Africa remains in the BB credit rating category bracket as fiscal consolidation (debt to GDP stabilisation) occurs. The Rand stabilises, then strengthens somewhat. Inflation is impacted by the course of weather patterns via food price inflation. The impact of loadshedding at

an average of Stage 5 is included in the base case for 2023, and lessening in subsequent years as more generating capacity comes on line. A transition to renewable energy and slow move away from fossil fuel usage occurs and measures to alleviate the impact of climate change on the economy are modestly implemented. The Russian invasion of Ukraine eases. There is little to no expropriation without compensation. The greylisting lasts 2-3 years. As of 31 March 2023, the weighting of the base case was 48% while on 31 March 2022 it was 51%. The probability has fallen on the lowered growth outlook, the removal of the positive outlook from S&P and the rise in credit rating downgrade risk.

The lite down case has the same expected international environment (including global financial market risk sentiment) as the base case, but the domestic environment differs. Under this scenario South Africa's GDP growth is weak. Business confidence is depressed, with significant loadshedding, weak investment growth, very weak rail and port capacity, civil and political unrest, and a recession. Substantial Rand weakness drives high inflation, along with unfavourable weather conditions. Little transition to renewable energy is apparent, while there is increased pressure on government finances from disaster relief due to unfavourable weather conditions driven by climate change. Expropriation of private sector property is very limited and has a modestly negative impact on the economy. The greylisting is lengthy. Government debt and debt projections fail to stabilise, and South Africa drops into the single B credit ratings from all three of the key credit rating agencies for local and foreign currency sovereign debt but avoids C grades on eventual fiscal consolidation. As of 31 March 2023, the weighting of the lite down case was 40%, the same as at 31 March 2022.

Under the severe down case a lengthy recession occurs in South Africa. Deteriorating government finances see the state borrowing from increasingly wider sources as it sinks deeper into a debt trap. South Africa's credit ratings fall into the C grades, with an increased risk of default. The severe down case can also include a lengthy global recession and/or global financial crisis, with insufficient monetary and other policy support measures. Severe Rand weakness is a feature as well as very high domestic inflation, which is also affected by severely unfavourable weather conditions. There is a failure to transition to renewable energy and to implement sufficient measures to alleviate the impact of climate change on the economy. Implementation of expropriation without compensation occurs (particularly for land held for speculative purposes), with a significant negative impact on the economy, along with widespread loadshedding of both electricity and water services, strike action and civil unrest. As of 31 March 2023, the scenario weighting of the severe down case was 10%, increasing from 6% in March 2022 due to the worsening in South Africa's electricity, freight (rail), port and other state services. Additionally, the persistence of elevated inflation globally and the tightening in monetary policy, prolonged riskoff global financial market environment and worsening in the global economic outlook have seen the severe down case probability rise. South Africa is eventually blacklisted in this

Largely relates to exposures that are classified as investment risk in the banking book

Other assets include settlement debtors which we deem to have no credit risk exposure as they are settled on a delivery against payment basis.

Restated as detailed in note 58. Also adjusted for is R485m which was incorrectly omitted from the Other Assets line relating to the "Assets that we deem to have no legal credit exposure" and "Total Assets" columns. This has been corrected in the comparative disclosure at 31 March 2022

Current taxation assets previously included in Other assets.

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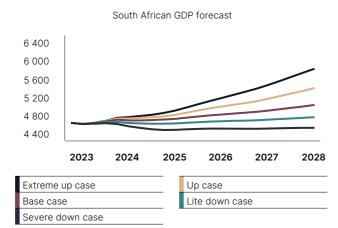
# 61. Risk management (continued)

The up case is depicted by rising business confidence and investment levels as structural constraints to sustained, robust economic growth are removed, in an environment of strong global and domestic growth, and the global financial market is risk-on. Low domestic inflation occurs on Rand strength, along with favourable weather conditions for moderate food price inflation. A substantial transition to renewable energy, and a move away from fossil fuel usage occurs, along with comprehensive measures to alleviate the impact of climate change on the economy. There is no nationalisation or expropriation without compensation. No further credit rating downgrades occur and instead the rating outlooks become positive on strong fiscal consolidation (government debt projections fall substantially). The greylisting lasts for less than eighteen months. As of 31 March 2023, the scenario weighting was 1%, but was 2% in 31 March 2022. The economic outlook has deteriorated on structural factor which has lowered the probability of the up case.

The extreme up case is an acceleration of the up case. Good governance and growth-creating reforms which overcome structural constraints rapidly occur. Business confidence is high, property rights are strong, fixed investment growth rates are very strong, while substantial FDI inflows occur, along with strong fiscal consolidation (and government debt falls back to the low ratios of the early 2000s). Domestic economic growth of 3-5%, then 5-7%, is achieved under this scenario and credit rating upgrades occur. Very subdued domestic inflation on extreme Rand strength is a feature, along with a strong transition away from fossil fuel usage, a quick transition to renewable energy and very favourable weather conditions. There is strong global growth and a commodity boom in this scenario too. Greylisting is short term in nature. This scenario retains a weighting of 1%.

The graph below depicts the forecast South African GDP growth under the macro-economic scenarios applied at 31 March 2023.

R'billion



The table below shows the key factors that form part of the macro-economic scenarios and the relative applied weightings of these scenarios.

			March 202 e 2023 - 20			At 31 March 2022 average 2022 – 2027				
Macro-economic scenarios	Extreme up case %	Up case %	Base case %	Lite down case %	Severe down case %	Extreme up case %	Up case %	Base case %	Lite down case %	Severe down case %
South Africa										
GDP growth	4.2	2.8	1.5	0.4	(0.5)	6.1	4.4	2.4	1.0	(0.6)
Repo rate	5.0	5.7	6.8	8.2	10.3	3.9	4.6	6.0	6.5	7.5
Bond yield	9.2	9.7	10.3	11.4	12.5	7.9	9.1	9.7	10.4	11.8
CPI inflation	3.2	4.0	4.6	5.6	6.4	3.8	4.4	4.9	5.6	6.9
Residential property price growth	5.8	4.8	3.7	2.6	1.5	7.4	6.3	4.8	4.0	2.5
Commercial property price growth	3.5	2.0	0.9	(8.0)	(2.6)	5.9	1.8	0.7	(1.4)	(2.6)
Exchange rate (South African Rand:US Dollar)	14.6	15.7	17.0	18.6	20.6	12.5	14.2	15.6	16.9	19.9
Scenario weightings	1	1	48	40	10	1	2	51	40	6

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# NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 61. Risk management (continued)

The following table shows annual averages of economic factors for the base case over a five-year period based on the economic forecasts in place as at 31 March 2023.

		ı	Financial years		
Base case %	2023/2024	2024/2025	2025/2026	2026/2027	2027/2028
South Africa					
GDP growth	0.8	0.7	1.8	1.8	2.3
Repo rate	7.5	6.8	6.5	6.5	6.5
Bond yield	10.9	10.6	10.2	10.0	9.9
CPI inflation	4.8	4.5	4.3	4.7	4.6
Residential property price growth	2.2	2.7	3.9	4.7	5.3
Commercial property price growth	(1.5)	0.4	1.3	1.9	2.4
Exchange rate (South African Rand:US Dollar)	17.6	17.3	16.9	16.8	16.7

The following table outlines the extreme point forecast for each economic factor across the scenarios as at 31 March 2023. Baseline represents the five-year base case average. Upside scenario values represent the best outcomes, namely the highest quarterly level of GDP, residential and commercial property price growth (year-on-year), lowest level of CPI inflation (year-on-year), bond yield, exchange rate and repo rate. Downside scenario values represent the worst outcomes being lowest quarterly level of GDP, residential and commercial property price growth (year-on-year), highest level of CPI inflation (year-on-year), bond yield, exchange rate and repo rate.

Five-year extreme points	Extreme up case	Up case	Baseline: Base case five-year average	Lite down case	Severe down case
At 31 March 2023	%	%	%	%	%
South Africa					
GDP growth	6.6	4.6	1.5	(1.0)	(2.9)
Repo rate	4.3	5.0	6.8	9.0	11.5
Bond yield	8.9	9.4	10.3	12.0	12.8
CPI inflation	2.6	3.5	4.6	5.9	7.4
Residential property price growth	7.8	6.6	3.7	1.4	0.3
Commercial property price growth	5.8	4.1	0.9	(2.6)	(4.7)
Exchange rate (South African Rand:US Dollar)	14.0	15.1	17.0	19.0	21.2

# 61. Risk management (continued)

### Market risk in the trading book

# Traded market risk description

Traded market risk is the risk of potential value changes in the trading book as a result of changes in market risk factors such as interest rates, equity prices, exchange rates, commodity prices, credit spreads and their underlying volatilities where derivatives are traded. The trading book is defined as positions in financial instruments and commodities, including derivative products and other off-balance sheet instruments that are held within the trading businesses.

## Traded market risk profile

The focus of our trading activities is primarily on supporting our clients. Our strategic intent is that proprietary trading should be limited and that trading should be conducted largely to facilitate client flow. Within our trading activities, we act as principal with clients or the market. Market risk exists where we have taken on principal positions resulting from market making, underwriting and facilitation of client business in the foreign exchange, interest rate, equity, credit and commodity markets.

#### Traded market risk governance structure

Traded market risk is governed by policies that cover the management, identification, measurement and monitoring of market risk. We have an independent market risk team to identify, measure, monitor and manage market risk. This team reports into risk management where limits are approved, managed and monitored.

The market risk team has reporting lines that are separate from the trading function, thereby ensuring independent oversight. The Market Risk Forum, mandated by IBL ERC, manages market risk in accordance with approved principles, policies and risk appetite. Trading desk risk limits are reviewed by the Market Risk Forum and approved by IBL ERC in accordance with the risk appetite defined by the IBL Board. Any significant changes in risk limits would then be taken to Group ERC, IBL and DLC BRCCs as well as IBL and DLC boards for review and approval. The appropriateness of limits is continually re-assessed, with limits reviewed at least annually, or in the event of a significant market event or at the discretion of senior management.

#### Measurement of traded market risk

A number of quantitative measures are used to monitor and limit exposure to traded market risk. These measures include:

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- Value at Risk (VaR) and Expected Shortfall (ES) as portfolio measures of market risk exposure
- Scenario analysis, stress tests and tools based on extreme value theory (EVT) that measure the potential impact on portfolio values of extreme moves in markets
- · Sensitivity analysis that measures the impact of individual market risk factor movements on specific instruments or portfolios, including interest rates, foreign exchange rates, equity prices, credit spreads and commodity prices. We use sensitivity measures to monitor and limit exposure across portfolios, products and risk types.

Stress and scenario analyses are used to add insight into the possible outcomes under severe market disruptions. The stress testing methodology assumes that all market factors move adversely at the same time and that no actions are taken during the stress events to mitigate risk. Stress scenarios based on historical experience as well as hypothetical scenarios are considered and are reviewed regularly for relevance in the everchanging market environment. Stress scenarios are run daily with analysis presented to IBL Executive Risk Review Forum (IBL ERRF) weekly as well as IBL BRCC when the committees meet or more often should market conditions require this.

#### Value at Risk

VaR is a technique that estimates the potential losses as a result of movements in market rates and prices over a specified time horizon at a given level of confidence. The VaR model derives future scenarios from a historic time series of market rates and prices, taking into account inter-relationships between the different markets such as interest rates and foreign exchange rates. The VaR model is based on a full revaluation historical simulation and incorporates the following

- Two-year historical period based on an unweighted time
- · Daily movements in each risk factor e.g. foreign exchange rates, interest rates, equity prices, credit spreads and associated volatilities are simulated with reference to historical market rates and prices, with proxies only used when no or limited historical market data is available. The resultant one-day VaR is scaled up using the square root of time for regulatory capital requirements
- · Risk factor movements are based on both absolute and relative returns as appropriate for the different types of risk

VaR numbers using a one-day holding period are monitored daily at the 95% and 99% confidence intervals, with limits set at the 95% confidence interval. Expected shortfalls are also monitored daily at the 95% and 99% levels, being the average of the losses in the tail of the VaR distribution.

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 61. Risk management (continued)

The table below contains the 95% one-day VaR figures for the trading businesses.

	31 March 2023				31 March 2	2022		
95% one-day VaR R'million	Year end	Average	High	Low	Year end	Average	High	Low
Commodities	0.4	0.3	1.9	0.1	0.2	0.7	1.5	0.2
Equities	5.1	4.9	9.7	2.6	3.1	4.5	7.1	2.9
Foreign exchange	0.4	0.7	3.1	0.1	0.3	0.8	3.8	0.1
Interest rates	8.9	7.5	14.4	3.4	5.4	4.5	9.0	2.0
Consolidated*	10.1	8.6	14.1	4.1	4.8	5.8	10.8	3.3

<sup>\*</sup> The consolidated VaR for each entity is lower than the sum of the individual VaRs. This arises from the correlation offset between various asset classes.

#### **Expected shortfall**

The ES measure overcomes some of VaR's shortcomings. ES seeks to quantify losses encountered in the tail beyond the VaR level. The 95% one-day ES is the average loss given that the 95% one-day VaR level has been exceeded. The table below contains the 95% one-day ES figures.

95% one-day ES R'million	31 March 2023 Year end	31 March 2022 Year end
Commodities	0.5	0.4
Equities	6.7	7.5
Foreign exchange	0.5	0.4
Interest rates	12.9	8.0
Consolidated*	15.0	9.2

<sup>\*</sup> The consolidated ES for each entity is lower than the sum of the individual ESs. This arises from the correlation offset between various asset classes.

#### Stressed VaR

Stressed VaR (sVaR) is calculated using the VaR model but is based on a one-year period through which the relevant market factors experienced stress. The information in the table below contains the 99% one-day sVaR.

R'million	31 March 2023 Year end	
99% one-day sVaR	28.8	18.5

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#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 61. Risk management (continued)

#### Backtesting

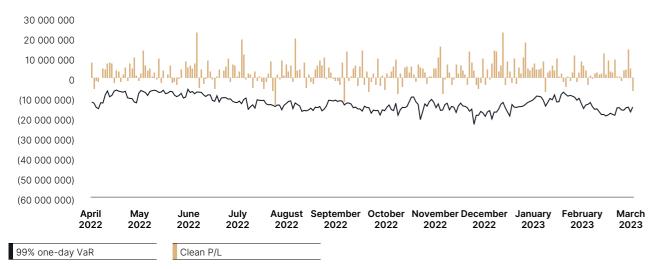
The performance of the VaR model is regularly monitored through backtesting. This is done by comparing daily clean profit and loss against one-day VaR based on a 99% confidence level. Clean profit and loss excludes items such as intra-day transactions, valuation adjustments, provisions, recoveries, commission, fees and hedge costs included in the new trade revenue. If a loss exceeds the one-day VaR, a backtesting exception is considered to have occurred. Over time we expect the average rate of observed backtesting exceptions to be consistent with the percentile of the VaR statistic being tested. This is conducted at an aggregate and desk level on a daily basis.

The graph that follows shows the result of backtesting the total daily 99% one-day VaR against the clean profit and loss data for our trading activities over the reporting period. Based on these graphs, we can gauge the accuracy of the VaR figures, i.e. 99% of the time, losses are not expected to exceed the 99% one-day VaR.

The average VaR for the year ended 31 March 2023 in the trading book was higher than for the year ended 31 March 2022, driven by volatile markets primarily due to high global inflation as well as the banking crisis during the first guarter of 2023. Using clean profit and loss data for backtesting resulted in no exceptions over the year (as shown in the graph below), which is below the expected number of two to three exceptions over a one year period that a 99% VaR model implies.

#### 99% one-day VaR backtesting

#### Rand



#### Market risk - derivatives

The Group enters into various derivatives contracts, largely on the back of customer flow. These are used for hedging foreign exchange, interest rates, commodity, equity and credit exposures and to a small extent as principal for trading purposes. Traded instruments include financial futures, options, swaps and forward rate agreements.



Information showing our derivative trading portfolio over the reporting period on the basis of the notional principal and the fair value of all derivatives can be found on page 92.

The notional principal indicates our activity in the derivatives market and represents the aggregate size of total outstanding contracts at year end. The fair value of a derivative financial instrument represents the present value of the positive or negative cash flows which would have occurred had we closed out the rights and obligations arising from that instrument in an orderly market transaction at year end. Both these amounts reflect only derivatives exposure and exclude the value of the physical financial instruments used to hedge these positions.

#### NOTES TO THE FINANCIAL STATEMENTS CONTINUED

# 61. Risk management (continued)

#### Interest rate risk - JIBAR reform

In 2020, the SARB announced that Johannesburg Interbank Average Rate (JIBAR) would be phased out over time, as it does not comply with the 'Principles for Financial Benchmarks' set out by the International Organisation of Securities Commissions (IOSCO)

The SARB established a Market Practitioners Group (MPG) drawn from a diverse set of market practitioners. The MPG concluded its work on identifying a potential successor rate for JIBAR and has identified the South African Rand Overnight Index Average Rate (ZARONIA) as the most appropriate near risk-free rate that should replace JIBAR. ZARONIA forms part of a suite of interest rate benchmarks that will be administered by the SARB.

As it is critical that domestic financial markets are systematically transitioned to the successor rate, the MPG is considering various aspects of the transition and to implement a programme of action that minimises any disruption to market functioning and addresses any hurdles that may ensue. The MPG will focus on specific transition issues related to the adoption of the new reference rate with workstreams around derivatives, legal and accounting and tax.

The SARB has commenced publishing ZARONIA daily to allow market participants to observe the rate and implement measures to promote its adoption. Investec submits daily transaction data to the SARB for the calculation and publication of ZARONIA.

#### Interest rate risk - IBOR reform

During the financial year, the Group has progressed the transition of the remaining USD assets referencing IBOR to referencing alternative rates. We still continue to monitor the transition of the remaining USD LIBOR linked products to alternative rates, ahead of the cessation of the remaining USD IBORs on 30 June 2023.

Given progress to date, the Group has limited remaining risks with respect to the ongoing IBOR reform. These risks include but are not limited to the following:

- Conduct risk arising from discussions with clients and market counterparties due to the amendments required to existing contracts necessary to effect IBOR reform
- Business risk to the Group and its clients that markets are disrupted due to IBOR reform giving rise to financial losses
- Pricing risk from the potential lack of market information if liquidity in IBORs reduces and risk-free rates are illiquid and unobservable
- Operational risk arising from changes to the Group's IT systems and processes, also the risk of payments being disrupted if an IBOR ceases to be available
- · Accounting risk if the Group's hedging relationships fail and from unrepresentative income statement volatility as financial instruments transition to risk-free rates.

At 31 March 2023, the Group has USD LIBOR exposures on total assets with a notional value of \$3.8 billion (2022: \$6.8 billion) arising on 429 deals (2022: 634 deals). In addition, there was USD LIBOR exposure on total liabilities with a notional value of \$744 million (2022: \$1.4 billion) arising on 35 deals (2022: 58 deals)

# 61. Risk management (continued)

#### Investment risk

Investment risk in the banking book comprises 3.5% of total assets at 31 March 2023. We have refocused our principal investment activities on clients where we have and can build a broader relationship through other areas of activity in the Group.

We partner with management and other co-investors by bringing capital raising expertise, working capital management, merger and acquisition and investment experience into clientdriven private equity transactions as well as leveraging third party capital into the Group's funds that are relevant to the Group's client base. Investments are selected based on:

- · The track record and credibility of management
- Attractiveness of the industry and the positioning therein
- Valuation/pricing fundamentals
- · Sustainability analyses
- Exit possibilities and timing thereof
- The ability to build value by implementing an agreed strategy.

Investments in listed shares may arise on an IPO or sale of an investment to a listed company. There is limited appetite for listed investments.

Additionally, from time to time, the manner in which certain lending transactions are structured results in equity, warrants or profit shares being held, predominantly in unlisted companies. Within Investec Property, we also source development, investment and trading opportunities to create value within agreed risk parameters.

Following the distribution that took place on 30 May 2022, Investec Limited reduced its shareholding in Ninety One (previously known as Investec Asset Management) to zero (31 March 2022: c.10%).

IEP Group has been restructured to facilitate the exit of Investec and certain other IEP Group shareholders over a period of time. This will be achieved through a realisation of certain assets with Investec receiving c. 60% of these proceeds. Since November 2022, the investment in IEP Group has been accounted for at fair value through profit and loss. At 31 March 2023, Investec Limited held a 47.4% stake in the IEP Group which reduced post year end to 38.3%.

# Management of investment risk

As investment risk arises from a variety of activities conducted by the Group, the monitoring and measurement thereof varies across transactions and/or type of activity.

In order to manage, measure and monitor investment risk, investment committees are in place to provide oversight of the regions where investment risk is assumed across the Group.

Risk appetite limits and targets are set to manage our exposure to equity and investment risk. An assessment of exposures against limits and targets are reported to DLC BRCC. As a matter of course, concentration risk is avoided and investments are spread across geographies and industries.

#### Valuation and sensitivity assumptions and accounting methodologies

For a description of our valuation principles and methodologies refer to pages 51 to 55 and pages 79 to 86 for factors and sensitivities taken into consideration in determining fair value

#### Summary of investments held

The balance sheet value of investments is indicated in the table

R'million	On-balance sheet value of investments 31 March 2023	On-balance sheet value of investments 31 March 2022
Unlisted investments*	5 974	5 297
Listed equities	581	546
Investment and trading properties* IEP Group#	6 758 4 683	6 772 5 437
Investment in Investec plc^^	4 205	_
Investment in Ninety One##	_	4 462
Total	22 201	22 514

- The exposures arising from the consolidation of the Investec Property Fund have been reflected at the level of our economic ownership, being 24.3% (31 March 2022: 24.3%).
- Includes fair value loan investments of R2.8 billion (31 March 2022: R2.2 billion) to reflect our economic ownership as explained above.
- In the prior period, Investec applied equity accounting for its investment in IEP Group. This is now accounted for at fair value through profit and loss and reported in the investment portfolio line on the balance sheet. At 31 March 2023. Investec Limited held a 47.4% stake in the IEP Group which reduced post year end to 38.3%.
- Investec plc shares were acquired in the current year as part of the process to return excess capital to shareholders
- Investec Limited distributed its 10% shareholding in Ninety One to shareholders on 30 May 2022.

#### Capital requirements

An analysis of the investment portfolio and the IEP Group by industry of exposure (excluding investment and trading properties, Ninety One and Investec Bank plc)

#### 31 March 2023

R11 238 million



Finance and Insurance	28.8%
Manufacturing and Commerce	27.2%
Real estate	21.2%
Other	9.4%
Electricity, gas and water (utility services)	7.4%
Communication	3.3%
Mining and resources	2.7%

#### ADDITIONAL UNAUDITED RISK INFORMATION CONTINUED

# 61. Risk management (continued)

#### Balance sheet risk management

Balance sheet risk encompasses the financial risks relating to our asset and liability portfolios, comprising liquidity, funding, concentration, encumbrance and IRRBB.

#### Liquidity risk

Liquidity risk refers to the possibility that, despite being solvent, we have insufficient capacity to fund increases in assets, or are unable to meet our payment obligations as they fall due in normal and stressed conditions. This includes repaying depositors or maturing wholesale debt. This risk arises from mismatches in the timing of cash flows and is inherent in all banking operations and can be impacted by a range of institution-specific and market-wide events.

Liquidity risk is further broken down into:

- Funding liquidity risk: this relates to the risk that the Group will be unable to meet current and/or future cash flows or collateral requirements in the normal course of business, without adversely affecting its solvency, financial position or its reputation
- Market liquidity risk: this relates to the risk that the Group may be unable to trade in specific markets or that it may only be able to do so with difficulty due to market disruptions or a lack of market liquidity.

#### Management and measurement of liquidity risk

Cohesive liquidity management is vital for protecting our depositors, preserving market confidence, safeguarding our reputation and ensuring sustainable growth with established funding sources. Through active liquidity management, we seek to preserve stable, reliable and cost-effective sources of funding. As such, the Group considers ongoing access to appropriate liquidity for all its operations to be of paramount importance, and our core liquidity philosophy is reflected in day-to-day practices which encompass the following robust and comprehensive set of policies and procedures for assessing, measuring and controlling liquidity risk:

- Our liquidity management processes encompass requirements set out within Basel Committee on Banking Supervision (BCBS) guidelines and by the regulatory authorities in each jurisdiction, namely the South African PA and Bank of Mauritius (BOM)
- The risk appetite is clearly defined by the Board and each geographic entity must have its own Board-approved policies with respect to liquidity risk management
- We maintain a liquidity buffer in the form of unencumbered cash, government or rated securities (typically eligible for repurchase with the central bank), and near cash well in excess of the regulatory requirements as protection against unexpected disruptions in cash flows
- Funding is diversified with respect to currency, term, product, client type and counterparty to ensure a varied overall funding mix
- · We monitor and evaluate each banking entity's maturity ladder and funding gap (cash flow maturity mismatch) on a 'liquidation', 'going concern' and 'stress' basis
- · The balance sheet risk management team independently monitors and communicates key daily funding metrics and liquidity ratios to assess potential risks to the liquidity position, which further act as early warning indicators of potential market disruptions

- The maintenance of sustainable prudent liquidity resources takes precedence over profitability
- The Group maintains contingency funding plans designed to protect depositors, creditors and shareholders and maintain market confidence during adverse liquidity conditions.

We measure liquidity risk by quantifying and calculating various liquidity risk metrics and ratios to assess potential risks to the liquidity position. These include:

- An internal 'survival horizon' metric which models the number of days it takes before the Group's cash position is depleted under an internally defined worst-case liquidity stress
- Regulatory metrics for liquidity measurement:
- Liquidity Coverage ratio (LCR)
- Net Stable Funding ratio (NSFR)
- Modelling a 'business as usual' environment where we apply rollover and reinvestment assumptions under benign market
- An array of liquidity stress tests, based on a range of scenarios and using historical analysis, documented experience and prudent judgement to model the impact on the Group's balance sheet
- Contractual run-off based actual cash flows with no modelling adjustments
- · Additional internally defined funding and balance sheet ratios
- · Any other local regulatory requirements.

This suite of metrics ensures the smooth management of the day-to-day liquidity position within conservative parameters and further validates that we are able to generate sufficient liquidity to withstand a range of liquidity stresses or market disruptions.

The parameters used in stress scenarios are reviewed at least annually, taking into account changes in the business environments and input from business units. The objective is to analyse the possible impact of an economic event on the Group's balance sheet, so as to maintain sufficient liquidity and to continue to operate for a minimum period as detailed in the Board-approved risk appetite.

We further carry out reverse stress tests to identify business model vulnerabilities which tests 'tail risks' that can be missed in normal stress tests. The Group has calculated the severity of stress required to breach the liquidity requirements. This scenario is considered highly unlikely given the Group's strong liquidity position, as it requires an extreme withdrawal of deposits combined with the inability to take any management actions to breach liquidity minima that threaten the Group's liquidity position.

The Group operates an industry-recognised third party risk modelling system in addition to custom-built management information systems designed to measure and monitor liquidity risk on both a current and forward-looking basis.

#### ADDITIONAL UNAUDITED RISK INFORMATION CONTINUED

# 61. Risk management (continued)

#### **Funding strategy**

We maintain a funding structure of stable customer deposits and long-term wholesale funding well in excess of funded assets. We target a diversified funding base, avoiding undue concentrations by investor type, maturity, market source, instrument and currency. As a result, we are able to generate funding from a broad range of sources in each geographic location, which ensures a varied overall funding mix to support loan growth.

We acknowledge the importance of our retail deposit client base as the principal source of stable and well diversified funding. We continue to develop products to attract and service the investment needs of our client base in line with our risk

The Group actively participates in global financial markets and our relationship is continuously enhanced through regular investor presentations internationally. Entities are only allowed to have funding exposure to wholesale markets where they can demonstrate that the market is sufficiently deep and liquid, and then only relative to the size and complexity of their business as part of a diversified funding mix.

The Group's ability to access funding at cost-effective levels is influenced by maintaining or improving the entity's credit rating. A reduction in these ratings could have an adverse effect on the Group's funding costs, and access to wholesale term funding. Credit ratings are dependent on multiple factors, including operating environment, business model, strategy, capital adequacy levels, quality of earnings, risk appetite and exposure and control framework.

#### Liquidity buffer

To protect against potential shocks, we hold a liquidity buffer in the form of cash, unencumbered high-quality liquid assets (typically in the form of government or rated securities eligible for repurchase with the central bank), and near cash, well in excess of the regulatory requirements as protection against disruptions in cash flows. These portfolios are managed within Board-approved targets, and as well as providing a buffer under going concern conditions, also form an integral part of the broader liquidity generation strategy. Investec remains a net liquidity provider to the interbank market, placing significantly more funds with other banks than our short-term interbank borrowings. We do not rely on overnight interbank deposits to fund term lending.

## Contingency planning

The Group maintains contingency funding plans which detail the actions that can be taken in the event of a liquidity stress. The plans help to ensure that cash flow estimates and commitments can be met in the event of general market disruption or adverse bank-specific events, while minimising detrimental long-term implications for the business. The plans include:

Investec Limited

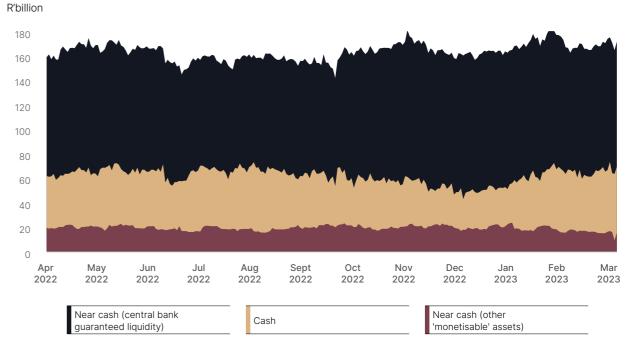
- Details on the required daily monitoring of the liquidity
- Description of the early warning indicators to be monitored, and process of escalation if required
- Liquidity stress scenarios to be modelled for Contingency Funding Plan (CFP) purposes (over and above daily stress testing scenarios)
- Funding and management actions available for use in a stress situation
- · Roles and responsibilities
- Details of specific escalation entities and key contacts
- · Internal and external communication plans.

The plans have been tested within our core jurisdictions via externally facilitated liquidity crisis simulation exercises which assess the Group's sustainability and ability to adequately contain a liquidity stress.

#### ADDITIONAL UNAUDITED RISK INFORMATION CONTINUED

# 61. Risk management (continued)

#### Cash and near cash trend



# An analysis of cash and near cash at 31 March 2023

R171.4 billion



Near cash (central bank guaranteed liquidity)	59.6%
Cash	30.7%
Near cash (other 'monetisable' assets)	9.7%

#### Bank and non-bank depositor concentration by type at 31 March 2023

R480.3 billion



ı	Non-bank financials	45.7%
Ī	Individuals	22.5%
	Non-financial corporates	15.7%
	Banks	6.7%
ı	Public sector	5.1%
ĺ	Small business	4.3%

#### ADDITIONAL UNAUDITED RISK INFORMATION CONTINUED

# 61. Risk management (continued)

#### Liquidity mismatch

The tables that follow show the liquidity mismatch across our

The table will not agree directly to the balances disclosed in the balance sheet due to the inclusion of loans to Group companies in the other asset line.

With respect to the contractual liquidity table below, we record all assets and liabilities with the underlying contractual maturity as determined by the cash flow profile for each deal.

With respect to the behavioural liquidity gap, we adjust the contractual profile of certain assets and liabilities:

• Liquidity buffer: the actual contractual profile of the assets in the liquidity buffer is of little consequence, as practically the Bank would meet any unexpected net cash outflows by repo'ing or selling these highly liquid securities. Consequently, for the liquidity buffer:

Investec Limited

- The time horizon to monetise our regulatory liquid assets which are guaranteed by the central bank has been adjusted to 'on demand'
- The time horizon for the cash and near cash portfolio of discretionary treasury assets has been set to one month where there are deep secondary markets for this elective asset class.
- Customer deposits: the contractual repayments of many deposits are on demand, or at notice, but in reality withdrawals vary significantly from this. Historical observations of the products are used to model the behavioural lives, and this analysis has identified significant additional sources of structural liquidity in the form of core deposits that exhibit stable behaviour.

## Contractual liquidity at 31 March 2023

R'million	Demand	Up to one month	One to three months	Three to six months	Six months to one year	One to five years	> Five years	Total
Cash and short-term funds – banks	33 083	819	359	_	_	_	_	34 261
Cash and short-term funds – non-banks	11 303	101	20	_	_	_	1 908	13 332
Investment/trading assets and statutory liquids	82 251	62 638	5 698	7 503	4 405	41 425	39 763	243 683
Securitised assets	606	23	136	142	286	2 522	2 820	6 535
Advances	2 830	9 075	13 351	11 284	22 263	126 698	130 847	316 348
Other assets	1 365	6 008	2 974	1 162	(3 286)	5 274	7 962	21 459
Assets	131 438	78 664	22 538	20 091	23 668	175 919	183 300	635 618
Deposits – banks	(648)	(1 786)	(948)	(544)	(1 063)	(25 926)	(874)	(31 789)
Deposits – non-banks	(212 706)	(26 948)	(62 037)	(33 433)	(45 412)	(64 676)	(3 301)	(448 513)
Negotiable paper	(1)	(195)	(658)	(207)	(1 027)	(5 087)	(572)	(7 747)
Securitised liabilities	_	_	_	_	_	_	(3 594)	(3 594)
Investment/trading liabilities	(909)	(14 589)	(7 370)	(3 641)	(3 077)	(29 127)	(842)	(59 555)
Subordinated liabilities	(625)	_	(8)	(113)	(1 319)	(5 683)	_	(7 748)
Other liabilities	(3 231)	(2 127)	(1 559)	(1 033)	(18)	(816)	(6 382)	(15 166)
Liabilities	(218 120)	(45 645)	(72 580)	(38 971)	(51 916)	(131 315)	(15 565)	(574 112)
Total equity	_	_	_	_	_	_	(61 506)	(61 506)
Contractual liquidity gap	(86 682)	33 019	(50 042)	(18 880)	(28 248)	44 604	106 229	_
Cumulative liquidity gap	(86 682)	(53 663)	(103 705)	(122 585)	(150 833)	(106 229)	_	_

#### Behavioural liquidity as at 31 March 2023

			One to	Three	Six	One		
		Up to one	three	to six	months to	to five	> Five	
R'million	Demand	month	months	months	one year	years	years	Total
Behavioural liquidity gap	80 493	21 886	(5 553)	(1 067)	(8 565)	(202 870)	115 676	_
Cumulative	80 493	102 379	96 826	95 759	87 194	(115 676)	_	

## ADDITIONAL UNAUDITED RISK INFORMATION CONTINUED

# 61. Risk management (continued)

#### Interest rate risk in the banking book (IRRBB)

IRRBB arises from the impact of adverse movements in interest rates on both net interest earnings and economic value of equity.

#### Measurement and management of non-trading interest rate risk

IRRBB is an inherent consequence of conducting banking activities, and arises from the provision of non-trading banking products and services. The Group considers the management of banking margin of vital importance, and our non-trading interest rate risk philosophy is reflected in our day-to-day practices.

The aim of IRRBB management is to protect and enhance net interest income and economic value of equity in accordance with the Board-approved risk appetite and to ensure a high degree of stability of the net interest margin over an interest rate cycle. IRRBB is measured and analysed by utilising standard tools of traditional interest rate repricing mismatch and net present value (NPV) sensitivity to changes in interest rate risk factors:

- Income metrics capture the change in accruals expected over a specified time horizon in response to a change in interest rates
- Economic value metrics capture all future cash flows in order to calculate the Group's net worth and therefore can highlight risks beyond the short-term earnings time horizon.

These metrics are used to assess and to communicate to senior management the financial impact of possible future interest rate scenarios, covering:

- Interest rate expectations and perceived risks to the central
- Standard shocks to levels and shapes of interest rates and vield curves.

The repricing gap provides a simple representation of the balance sheet, with the sensitivity of fair values and earnings to changes to interest rates calculated off the repricing gap. This also allows for the detection of interest rate risk concentration in specific repricing buckets. Net interest income sensitivity measures the change in accruals expected over the specified horizon in response to a shift in the yield curve, while economic value sensitivity and stress testing to macro-economic movement or changes to the yield curve measures the interest risk implicit change in net worth as a result of a change in interest rates on the current values of financial assets and liabilities. Economic value measures have the advantage that all future cash flows are considered and therefore assess the risk beyond the earnings horizon.

Sources of IRRBB include:

- Repricing risk: arises from the timing differences in the fixed rate maturity and floating rate repricing of Group assets, liabilities and off-balance sheet derivative positions. This affects the interest rate margin realised between lending income and borrowing costs when applied to our rate sensitive portfolios
- Yield curve risk: repricing mismatches also expose the Group to changes in the slope and shape of the yield curve
- Basis risk: arises from imperfect correlation in the adjustments of the rates earned and paid on different instruments with otherwise similar repricing characteristics
- Embedded option risk: arises from optional elements embedded in items where the Group or its customers can alter the level and timing of their cash flows

• Endowment risk: refers to the interest rate risk exposure arising from the net differential between interest rate insensitive assets, interest rate insensitive liabilities and

The above sources of interest rate risk affect the interest rate margin realised between lending income and borrowing costs when applied to our rate sensitive asset and liability portfolios, which has a direct effect on future net interest earnings and the economic value of equity.

Each banking entity has its own Board-approved IRRBB appetite, which is clearly defined in relation to both income risk and economic value risk. The Group has limited appetite for

Operationally, daily management of interest rate risk is centralised within the Treasury of each banking entity and is subject to local independent risk and ALCO review. Treasury mitigates any residual undesirable risk where possible, by changing the duration of the banking book's discretionary liquid asset portfolio, or through derivative transactions. The Treasury mandate allows for a tactical response to market volatility which may arise during changing interest rate cycles, in order to hedge residual exposures. Any resultant interest rate position is managed under the market risk limits. Balance sheet risk management independently monitors a broad range of interest rate risk metrics to changes in interest rate risk factors, detailing the sources of interest rate exposure.

Automatic optionality arising from variable rate products with an embedded minimum lending rate serves as an income protection mechanism for the Group against falling interest rates, while behavioural optionality risk from customers of fixed rate products is mitigated by early repayment charges.

Internal capital is allocated for IRRBB.

As of 1 January 2023 the South African PA adopted the updated IRRBB standards as prescribed in BCBS d368. The Bank is compliant with all requirements of the updated IRRBB

#### Economic value sensitivity at 31 March 2023

As outlined above, IRRBB is measured and monitored using an economic value sensitivity approach. The table below reflects Investec Bank Limited's (Consolidated) economic value sensitivity to a 2% parallel shift in interest rates assuming no management intervention. This sensitivity effect would only have a negligible direct impact on our equity.

R'million	AII (ZAR)
200bps down	404.7
200bps up	(401.1)

#### Net interest income sensitivity at 31 March 2023

IRRBB is measured and monitored using an income sensitivity approach. The table below reflects Investec Bank Limited's (Consolidated) annualised net interest income value sensitivity to a 0.25% parallel shift in interest rates assuming no management intervention.

R'million	All (ZAR)
25bps down	(66.3)
25bps up	66.3

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**154** Shareholder Analysis



#### SHAREHOLDER ANALYSIS

# **Investec ordinary shares**

As at 31 March 2023, Investec Limited had 299.0 million ordinary shares in issue.

# Spread of ordinary shareholders as at 31 March 2023

#### Investec Limited ordinary shares in issue

Number of shareholders	Holdings	% of total shareholders	Number of shares in issue	% of issued share capital
8 839	1 – 500	66.8%	792 568	0.3%
1 210	501 – 1 000	9.1%	923 737	0.3%
1 812	1 001 – 5 000	13.8%	4 155 811	1.4%
444	5 001 – 10 000	3.4%	3 217 520	1.1%
544	10 001 – 50 000	4.1%	12 746 187	4.3%
148	50 001 – 100 000	1.1%	10 617 141	3.5%
230	100 001 and over	1.7%	266 561 151	89.1%
13 227		100.0%	299 014 115	100.0%

# Geographical holding by beneficial ordinary shareholder as at 31 March 2023

#### **Investec Limited**



South Africa	65.3%
UK	1.8%
USA and Canada	14.9%
Rest of Europe	4.2%
Asia	0.4%
Other countries and unknown	13.4%

# Largest ordinary shareholders as at 31 March 2023

In accordance with the terms provided for in Section 56 of the South African Companies Act, 2008, the Group has conducted investigations into the registered holders of its ordinary shares (including nominee and asset management companies) and the results are as disclosed below.

#### Investec Limited

Shar	eholder analysis by manager Group	Number of shares	% holding
1.	Public Investment Corporation (ZA)	46 718 319	15.6%
2.	Allan Gray (ZA)	24 863 033	8.3%
3.	IGL Share Scheme (UK & ZA)	15 165 799	5.1%
4.	Sanlam Group (ZA)	13 195 310	4.4%
5.	Old Mutual Investment Group (ZA)	10 902 583	3.6%
6.	The Vanguard Group Inc (US)	10 789 527	3.6%
7.	Truffle Asset Management (ZA)	9 714 656	3.2%
8.	Investec Staff Share Scheme (UK & ZA)	9 487 235	3.2%
9.	M&G Investments (UK & ZA)	7 614 816	2.6%
10.	BrightSphere Investment Group (UK & USA)	7 184 751	2.4%
	Cumulative total	155 636 029	52.0%

The top 10 shareholders account for 52.0% of the total shareholding in Investec Limited. This information is based on a threshold of 20 000 shares. Some major fund managers hold additional shares below this, which may cause the above figures to be marginally understated.

# SHAREHOLDER ANALYSIS

CONTINUED

Investec Limited

Group and Company annual financial statements 2023

# **Share statistics**

For the year ended	31 March 2023	31 March 2022
Price earnings ratio <sup>1</sup>	6.5	9.1
Dividend payout ratio (%)	45.0	45.4
Dividend yield (%)	6.9	5.0
Earnings yield (%) <sup>1</sup>	15.3	10.9

#### **Investec Limited**

For the year ended	31 March 2023	31 March 2022
Daily average volumes of shares traded ('000)	895	1 242
Closing market price per share (Rands)	98.12	97.51
Number of ordinary shares in issue (million)	299.0	310.4
Market capitalisation (R'million) <sup>2</sup>	87 787	88 268
Market capitalisation (£'million) <sup>2</sup>	4 023	4 559^

- Calculations are based on the adjusted earnings per share from continuing operations and the closing share price.
- This calculation of market capitalisation excludes the Group's treasury shares. For the market capitalisation of Investec Limited, the JSE has agreed to use the total number of shares in issue for the combined Group, comprising Investec plc and Investec Limited.

  The market capitalisation at 31 March 2022 has changed with the closing share price now used being £5.036 versus £5.03 used at 31 March 2022.

# Investec preference shares

Investec Limited has issued preference shares.

#### Spread of preference shareholders as at 31 March 2023

# Investec Limited perpetual preference shareholders

Number of shareholders	Holdings	% of total shareholders	Number of preference shares in issue	% of issued preference share capital
849	1 – 500	18.8%	191 533	0.8%
819	501 – 1 000	18.2%	688 700	2.7%
1 946	1 001 – 5 000	43.2%	4 781 727	19.0%
414	5 001 – 10 000	9.2%	3 000 783	11.9%
421	10 001 – 50 000	9.3%	8 185 362	32.5%
30	50 001 – 100 000	0.7%	2 165 384	8.6%
28	100 001 and over	0.6%	6 180 268	24.5%
4 507		100.0%	25 193 757	100.0%

# Largest preference shareholders as at 31 March 2023

Shareholders holding beneficial interests in excess of 5.0% of the issued preference shares are as follows:

## Investec Limited perpetual preference shares

There were no shareholders holding beneficial interests in excess of 5.0% of the issued preference shares in Investec Limited, as at 31 March 2023

# Additional information

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Group and Company annual financial statements 2023

# Annexure 1: Summary employment equity progress report at 31 March 2023

Every designated employer that is a public Company is required in terms of section 22 of the Employment Equity Act to publish a summary report of their employment equity progress in their integrated annual report. Investec Limited's progress in this regard is reported in the table below.

# Occupational level\*

	Male				
	African	Coloured	Indian	White/ Foreign	
Top management	4	_	3	8	
Senior management	29	16	28	268	
Professionally qualified and experienced specialist and mid-management	251	54	149	392	
Skilled, academic, junior management, supervisors, foremen and superintendents	402	73	126	195	
Semi-skilled and discretionary decision-making	92	20	20	24	
Unskilled and defined decision making	317	119	1	1	
Total	1095	282	327	888	

		Female			
	African	Coloured	Indian	White/ Foreign	Total
Top management	_	_	1	1	17
Senior management	14	6	24	119	504
Professionally qualified and experienced specialist and mid management	187	49	159	465	1 706
Skilled, academic, junior management, supervisors, foremen and superintendents	557	203	255	362	2 173
Semi-skilled and discretionary decision-making	102	24	21	28	331
Unskilled and defined decision making	180	22	_	_	640
Total	1040	304	460	975	5 371

Where: Top management is Invested's South African management forum. The remaining occupational levels are defined as per the South African Employment Equity

# Annexure 2: Home loan mortgage disclosure at 31 December 2022

In terms of the Home Loan Mortgage Disclosure Act 63 of 2003, all financial institutions are required to disclose information regarding the provision of home loans. Investec offers home loans to individuals through its Private Banking division. The information required to be disclosed by the Act can be seen in the tables below.

	Number of applications	Rand amount
Applications received	14 955	39 863 144 124
Approved	10 393	28 151 411 527
Declined	100	277 555 501
Disbursed/paid out	6 825	18 944 546 773

# Race groups

	Afri	African		ured
Analysis by race group	Number of applications	Rand amount	Number of applications	Rand amount
Applications received	3 609	7 068 375 969	725	1 667 083 597
Approved	2 375	4 593 117 126	521	1 326 725 652
Declined	44	104 832 591	5	14 262 750
Disbursed/paid out	1 524	2 861 579 382	346	814 607 054

# ADDITIONAL INFORMATION CONTINUED

# Annexure 2: Home loan mortgage disclosure at 31 December 2022 (continued)

# Race groups (continued)

	Ind	ian	White		Oth	ner
	Number of applications	Rand amount	Number of applications	Rand amount	Number of applications	Rand amount
Applications received	1 097	2 752 520 297	6 997	19 992 540 086	2 527	8 382 624 175
Approved	732	1 767 823 214	4 937	14 348 168 614	1 828	6 205 576 921
Declined	12	37 781 949	31	80 150 711	8	40 527 500
Disbursed/paid out	425	976 494 203	2 911	8 584 315 672	1 619	5 707 550 462

# Province

	Eastern Cape		Free State		
Analysis by region	Number of applications	Rand amount	Number of applications	Rand amount	
Applications received	723	1 591 823 043	257	536 694 187	
Approved	577	1 300 407 320	177	383 782 535	
Declined	6	15 933 750	1	603 000	
Disbursed/paid out	408	872 131 599	119	253 517 277	

	Gauteng		KwaZulu-Natal		Limpopo	
	Number of applications	Rand amount	Number of applications	Rand amount	Number of applications	Rand amount
Applications received	7 502	18 962 730 033	1 327	3 476 336 102	172	295 730 305
Approved	4 964	12 623 418 553	852	2 247 262 662	122	205 380 791
Declined	71	181 224 356	2	10 726 882	_	_
Disbursed/paid out	3 347	8 724 605 684	665	1 869 816 538	74	115 468 834

	Mpuma	Mpumalanga		North West	
	Number of applications	Rand amount	Number of applications	Rand amount	
Applications received	285	556 561 784	189	368 774 006	
Approved	214	420 495 544	128	258 852 156	
Declined	1	2 470 750	3	7 316 500	
Disbursed/paid out	125	252 728 416	95	196 344 425	

	Northern Cape		Western Cape	
	Number of applications	Rand amount	Number of applications	Rand amount
Applications received	91	211 185 325	4 409	13 863 309 340
Approved	67	157 283 794	3 292	10 554 528 173
Declined	_	_	16	59 280 264
Disbursed/paid out	52	119 990 306	1 940	6 539 943 694

# GLOSSARY

# The following abbreviations have been used throughout this report:

The following db	breviations have been used throughout this rep	3011.	
AATE	The Academy of Accelerated Technology	GISD	UN Global Investment for
	Education	0000145	Sustainable Development
ADR Forum	Arrears, Recovery and Default Forum	GRRRMF	Group Risk Review and Reserves
AGM	Annual general meeting	LILA	Matters Forum
AI AIRB	Artificial Intelligence	HLA HNW	Higher loss-absorbency High net worth
AML	Advanced Internal Ratings-Based Anti-money laundering	HR	Human resources
AUM	Assets under management	HVCRE	High Volatility Commercial Real Estate
BASA	Banking Association of South Africa	IAM	Investec Asset Management
BCBS	Basel Committee of Banking Supervision	IASs	International Accounting Standards
BSE	Botswana Stock Exchange	IBL	Investec Bank Limited
CA	Chartered Accountant	IBL BRCC	IBL Board Risk and Capital Committee
CAM	Combined Assurance Matrix	IBL ERC	IBL Executive Risk Committee
CCB	Capital conservation buffer	IBL Review ERRF	IBL Review Executive Risk Review Forum
CCR	Counterparty credit risk	IBM	Investec Bank of Mauritius
ССуВ	Countercyclical capital buffer	IBP	Investec Bank plc
CDS	Credit default swap	ICAAP	Internal Capital Adequacy
CEM	Current exposure method		Assessment Process
CE	Chief executive	ICR	Individual capital requirement
CET1	Common Equity Tier 1	IEP	IEP Group
CFT	Combating the financing of terrorism	IFB	Investec for Business
CFO	Chief Financial Officer	IFC	International Finance Corporation
CFP	Contingency Funding Plan	IFRIC	International Financial Reporting
CFRP	Contingency Funding and Recovery Plan	1500	Interpretations Committee
CLR	Credit Loss Ratio	IFRS	International Financial
CMCC	Customer Market and Conduct Committee	11.4	Reporting Standard
C00	Chief Operating Officer	IIA	Institute of Internal Auditors
COVID	Corona Virus Disease	ILAAP	Internal Liquidity Adequacy Assessment
CPD	Continuous Professional Development	IP	Process
CRISA	Code for Responsible Investing in	IPF	Investec Property Investec Property Fund
	South Africa	IPRE	Income Producing Real Estate
CRO	Chief Risk Officer	IRB	Internal Ratings-Based
CRR IV	Capital Requirement Directive IV	IRBA	Independent Regulatory Board for
CVA	Credit valuation adjustment	INDA	Auditors
DLC	Dual listed company	IRRBB	Interest Rate Risk in the Banking Book
DLC BRCC	DLC Board Risk and Capital	ITRG	Information Technology Risk and
	Committee		Governance
DLC Nomdac	DLC Nominations and Directors	IW&I	Investec Wealth & Investment
DI GITTO	Affairs Committee	JIBAR	Johannesburg Interbank Average Rate
DLC ITRG	DLC IT Risk and Governance Committee	JSE	Johannesburg Stock Exchange
DLC SEC	DLC Social and Ethics Committee	KAM	Key Audit Matters
D-SIB	Domestic systemically important bank	LCR	Liquidity coverage ratio
EBITDA	Earnings before interest, taxes,	LHS	Left hand side
FOL	depreciation and amortisation	LSE	London Stock Exchange
ECL	Expected credit loss	MAFR	Mandatory Audit Firm Rotation
EIR	Effective interest rate	MER	Mutual Evaluation Report
EP EOAD	Equator Principles Engagement Quality Assessment Paview	MES	Macro-economic Scenarios
EQAR ESG	Engagement Quality Assessment Review Environmental, social and	NSFR	Net stable funding ratio
LJG	governance	NACQ	Nominal annual compounded quarterly in
EU	European Union		arrears
FATF	Financial Action Task Force	NSX	Namibian Stock Exchange
FD	Financial Director	NPA	National Prosecuting Authority
FIRB	Foundation Internal Ratings-Based	OCI	Other comprehensive income
FRC	Financial Regulatory Council	PCAF	Partnership for Carbon Accounting
FRTB	Fundamental Review of the Trading Book		Financials
FSLAA	Financial Sector Laws Amendment Act	PRA	Prudential Regulation Authority
FSLAB	Financial Sector Laws Amendment Bill	PwC Inc.	PricewaterhouseCoopers Incorporated
FSR Act	Financial Sector Regulation	RDARR	Risk Data Aggregation and Risk Reporting
1 0117101	Act 9 of 2017	RHS	Right hand side
FTA	Foreign Trade Agreement	ROU DDA tachnalasias	Right of use asset
FLAC		KPA technologies	Robotic Process Automation
FUM	Financial Loss Absorbing Cabacity		
FVOCI	Financial Loss Absorbing Capacity Funds under management	DIA/A	technologies
	Financial Loss Absorbing Capacity Funds under management Fair value through other	RWA	Risk-weighted asset
	Funds under management	SA	Risk-weighted asset South Africa
FVPL	Funds under management Fair value through other		Risk-weighted asset South Africa Standardised Approach to
FVPL GDP	Funds under management Fair value through other comprehensive income	SA SA-CCR	Risk-weighted asset South Africa Standardised Approach to Counterparty Credit Risk
GDP GDPR	Funds under management Fair value through other comprehensive income Fair value through profit and loss	SA SA-CCR SDGs	Risk-weighted asset South Africa Standardised Approach to Counterparty Credit Risk Sustainable Development Goals
GDP	Funds under management Fair value through other comprehensive income Fair value through profit and loss Gross domestic product	SA SA-CCR	Risk-weighted asset South Africa Standardised Approach to Counterparty Credit Risk

# GLOSSARY CONTINUED

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SME Small and Medium-sized Enterprises SMMEs Small, Medium & Micro Enterprises SOE State-owned Enterprise SOFR Secured Overnight Financing Rate South African PA South African Prudential Authority (previously known as the Banking Supervision Division of the South African Reserve Bank) SPPI Solely payments of principal and interest SREP Supervisory Review and Evaluation Process

TAS Tactical Attack Simulation TCFD Task Force on Climate-related

Financial Disclosures

ToR Terms of Reference tCO2e Tonnes of CO2 emissions UKLA United Kingdom Listing Authority

UN United Nations

**UN GISD** United Nations Global Investment for Sustainable Development

VaR Value at Risk

WACC Weighted average cost of capital

YES Youth Employment Service

# CORPORATE INFORMATION

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# Sponsors

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# Directorate as at 22 June 2023

# **Executive directors**

Fani Titi (Chief Executive) Nishlan Samujh (Group Finance Director) Richard Wainwright (Executive Director) Ciaran Whelan (Executive Director)

# Non-executive Directors

Philip Hourquebie (Chair) Zarina Bassa (Senior independent Henrietta Baldock Stephen Koseff Nicky Newton-King Jasandra Nyker Philisiwe Sibiya Khumo Shuenyane Brian Stevenson Vanessa Olver

# **Contact details**



Contact details for all our offices can be found on the Group's website at: www.investec.com

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