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Creating enduring worth

Investec Bank plc

Credit ratings fact sheet November 2023

CONTEXTUALISING INVESTEC BANK PLC'S RATINGS

An overview of Investec Bank plc

Investec Bank plc (IBP) is the main banking subsidiary of Investec plc. We provide our clients with specialist banking services and access to a diversified wealth management offering to deliver an extensive depth and breadth of products and services. IBP is regulated by the Prudential Regulatory Authority and the Financial Conduct Authority and is a member of the London Stock Exchange.

		Moody's Foreign currency		Fitch Foreign currency	
		Short-term deposit rating	Long-term deposit rating	Short-term deposit rating	Long-term deposit rating
Feb 2019	>	Prime-1	A1	F2	BBB+
Sept 2017	>	Prime-1	A2	F2	BBB+
Feb 2016	>	Prime-1	A2	F2	BBB
Oct 2015	>	Prime-2	A3	F2	BBB
May 2015	>	Prime-2	A3	F3	BBB-
Nov 2011	>	Prime-3	Baa3	F3	BBB-
Mar 2009	>	Prime-3	Baa3	F3	BBB
Nov 2008	\rightarrow	Prime-2	Baa1	F3	BBB
Dec 2007	>	Prime-2	Baa1	F2	BBB+
Mar 2007	>	Prime-2	A3	F2	BBB+

A summary of IBP's ratings

Moody's On 1 February 2019, Moody's upgraded IBP's long-term deposit ratings to A1 (stable outlook) from A2 (positive outlook) and its baseline credit assessment (BCA) to baa1 from baa2. These ratings were affirmed on 17 August 2023.

The upgrades were the reflection of: IBP's successful de-risking of the balance sheet as its legacy assets continue to run-off, the shift in composition of its revenues towards lower lending risks and more stable revenue streams, primarily in the lower risk wealth management segment and IBP's sound capitalisation and strong liquidity buffers.

Fitch On 14 July 2021, Fitch affirmed IBP's Long Term Issuer Default Rating (IDR) at BBB+ and revised the outlook to Stable from Negative. The revision of the outlook followed the revision of the UK sovereign's outlook to Stable, and Fitch's improved expectations for the UK's economic recovery. Fitch believes that downside risks to IBP's earnings and asset quality have subsided, which, combined with healthy capitalisation and a strong liquidity position, will continue to support the bank's rating, despite remaining uncertainties over the next few quarters. This rating was affirmed on 01 March 2023.

On 7 September 2017, Fitch upgraded IBP's Long-Term IDR to BBB+ from BBB and its Viability Rating (VR) to bbb+ from bbb. These ratings were affirmed on 01 March 2023. The affirmations were a reflection of: The continued stability of IBP's business model, the progress IBP has made in running down its legacy assets and reducing the concentration of its loan book towards property lending, an increase in capital-light business and hence more stable earnings, while simultaneously maintaining sound capitalisation, strong liquidity and an adequate funding structure.

IBPIBP's rating remained stable over the last 4 years following a number of upgrades. Through the previous
financial crisis, IBP retained an investment grade rating. A detailed history of IBP's ratings is shown
above. During the financial crisis, IBP was downgraded two notches by Fitch, first from BBB+ to BBB in
November 2008 and then to BBB- at the end of November 2011.historySimilarly, IBP was downgraded by Moody's from A3 to Baa1 in December 2007 and then to Baa3 in March

Similarly, IBP was downgraded by Moody's from A3 to Baa1 in December 2007 and then to Baa3 in March 2009. We believe that our operating fundamentals remained sound over that time and that these downgrades were largely reflective of a very negative view taken by the rating agencies on the operating environment and economic conditions during that time.

CONTEXTUALISING INVESTEC BANK PLC'S RATINGS CONTINUED

Moody's	
Long-term deposit rating	A1
Senior unsecured MTN	A1
Counterparty Risk Rating	A1/Prime-1
Baseline credit assessment (BCA) and Adjusted BCA	baa1
Senior subordinate rating	Baa1
Short-term deposit rating	Prime-1
Short-term notes and issuer rating	Prime-1
Outlook	Stable
Fitch	
Long term Issuer Default rating (IDR)	BBB+
Senior unsecured certificates of deposits (long term/short term)	BBB+/F2
Senior unsecured EMTN Programme (long term/short term)	BBB+/F2
Subordinated debt	BBB-
Short term Issuer Default rating (IDR)	F2
Viability rating	bbb+
Outlook	Stable

Peer group ratings comparison

Below is a comparison of long-term ratings across some of the banks in the United Kingdom.

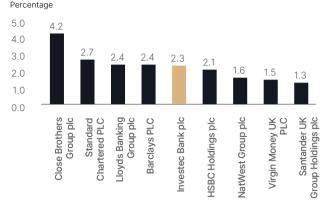
Bank name	Investec Bank plc	Barclays Bank plc^	Close Brothers Limited	Clydesdale Bank pic	HSBC Bank plc^	Lloyds Bank plc^	Natwest Bank plc^	Santander UK plc^	Standard Chartered Bank^
Moody's									
Long-term deposit rating	A1	A1	Aa3	A3	A1	A1	A1	A1	A1
Outlook	Stable	Stable	Stable	Stable	Stable	Stable	Stable	Stable	Stable
BCA (baseline credit assessment)	baa1	baa2	a2	baa1	ba1	a3	a3	baa1	baa2
Fitch									
Long-term rating	BBB+	A+	A-	A-	AA-	A+	A+	A+	A+
Outlook	Stable	Stable	Negative	Positive	Stable	Stable	Stable	Stable	Stable
Viability rating	bbb+	а	a-	bbb+	а	а	а	а	а

^ These peer comparative ratings represent the ring-fenced banking entity of their group structure.

Rating definitions: Short-term ratings should be used for investments less than a one year time horizon and long-term ratings for periods greater than a year.

Note: Comparative ratings have been sourced from the Moody's and Fitch websites as at 15 November 2023 and may be subject to changes for which we cannot be held accountable. It is advisable to discuss the ratings of the various companies with the companies themselves as this information merely reflects our interpretation thereof.

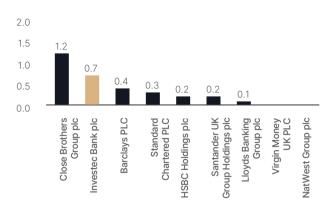
PEER COMPARISON OF MOODY'S SCORECARD KEY RATIOS



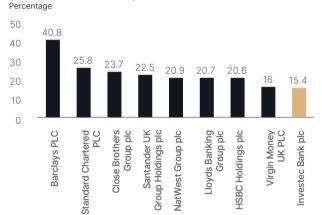
Asset risk: Problem loans/gross loans (smaller number is better)

(larger number is better) Percentage

Profitability: Net income/tangible assets



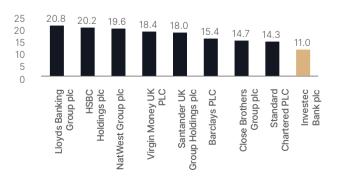
Funding structure: Market funds**/tangible banking assets (smaller number is better) (lan



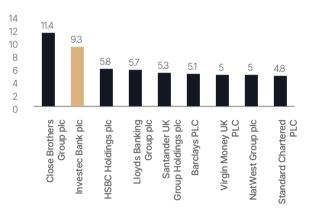
** Where market funds are defined by Moody's as: due to financial institutions + short-term borrowing + trading liabilities + other financial liabilities at FV + senior bonds + due to related parties – 50% of covered bonds.

Capital: Tangible common equity/risk-weighted assets (larger number is better)

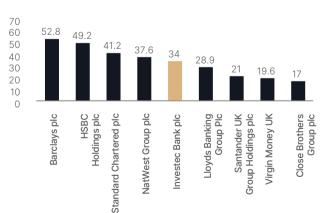
This should be considered relative to banks' minimum regulatory requirements which would generally be higher for systemic banks. Percentage



Leverage ratio: Regulatory equity/regulatory assets (larger number is better) Percentage



Liquid resources: Liquid banking assets/tangible banking assets (larger number is better) Percentage



Note: IBP applies the standardised approach in the calculation of risk-weighted assets and as a result we inherently hold more capital than our peers who are on the Advanced/Internal Ratings Modelled approach. IBP's Total RWAs/Total assets was 61.5% at 30 September 2023 (31 March 2023: 63%), which is substantially higher than some other UK banks which have an average RWA density of c.30%. Source for all graphs other than the leverage ratio: Moody's published rating reports at 11 November 2023. Leverage ratio graph sourced from company interim/annual financial results as at 16 November 2023 and shown at the entity level at which a leverage ratio has been disclosed.

FINANCIAL INFORMATION

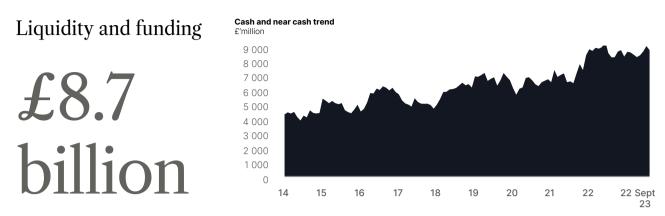
IBP has maintained consistently sound operating fundamentals as evidenced below:

	30 Sept 2023	31 Mar 2023^	31 Mar 2022	31 Mar 2021	31 Mar 2020	31 Mar 2019	% change Mar 2023 vs 2019
Operating profit before non-operating items, taxation, expected credit loss impairment							
charges and after non-controlling interests (£'mn)	264.7	383.7	313	178.6	249.3	299.8	28%
Adjusted operating profit (£'mn)	225.2	317.0	288	108.3	173.6	274.8	15%
Earnings attributable to ordinary shareholder (£'mn)	571.2	571.2	233	63.8	57.8	161.9	253%
Cost to income ratio	54.0%	60.1%	70.8%	80.9%	80.1%	72.6%	
Total capital resources (including subordinated liabilities) (£'mn)	3 990	3 521	3 306	3 136	3 151	2 967	19%
Total equity (£'mn)	3 323	2 789	2 547	2 365	2 361	2 163	29%
Total assets (£'mn)	29 306	28 243	27 589	24 396	24 158	22 121	28%
Net core loans (£'mn)	16 271	15 563	14 423	12 311	11 832	10 487	48%
Customer accounts (deposits) (£'mn)	20 002	19 251	18 616	16 241	15 835	13 499	43%
Cash and near cash balances (£'mn)	8 708	8 550	8 871	6 857	6 0 4 0	6 792	26%
Funds under management (£'mn)	1962	42 422	44 419	41 708	38 018	39 482	7%
Risk-weighted assets (£'mn)	18 028	17 308	16 462	15 789	15 808	14 631	18%
Total capital ratio (current)	18.0%	18.5%	18.2%	16.4%	16.5%	17.0%	
Tier 1 ratio (current)	14.0%	14.1%	13.6%	13.4%	13.1%	12.9%	
Common equity tier 1 ratio	12.6%	12.7%	12.0%	11.8%	11.5%	11.2%	
Leverage ratio	9.3%	9.8%	9.3%	8.0%	8.0%	7.9%	
Stage 3 exposure net of ECL as a % of net core loans subject to ECL	2.2%	1.8%	1.6%	2.0%	2.4%	2.2%	
Credit loss ratio	0.55%*	0.37%	0.17%	0.56%	0.69%	0.38%	
Total gearing ratio (i.e. total assets to equity)	8.8x	10.1x	10.8x	10.3x	10.6x	10.2x	
Loans and advances to customers as a % of customer deposits	81.4%	80.9%	77.5%	75.8%	75.5%	77.7%	

*

Annualised. Restated to reflect continuing operations.

FINANCIAL INFORMATION CONTINUED



cash and near cash

IBP has a liquidity management philosophy that has been in place for many years. The bank continues to focus on maintaining a high level of readily available high-quality liquid assets targeting a minimum cash to customer deposit ratio of 25%. At 30 September 2023, the bank had £8.7 billion of cash and near cash to support its activities, representing approximately 43.5% of customer deposits.

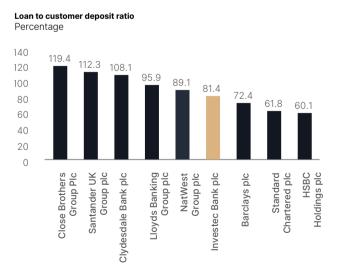
Furthermore, the bank maintains an appropriate mix of term funding, placing a low reliance on interbank wholesale funding to fund core lending asset growth. IBP targets a diversified funding base, avoiding undue concentrations by investor types, maturity and market source, instrument and currency. Customer deposits amounted to £20.0 billion as at 30 September 2023 (31 March 2023: £19.3 billion).

Deposit guarantees

In terms of the Financial Services Compensation Scheme, the UK government guarantees a maximum deposit of £85 000 per individual per institution.

Loan to customer deposit ratio

81.4%

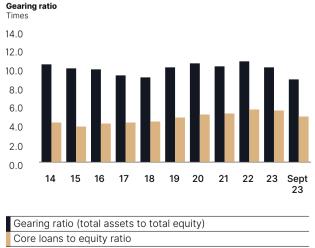


IBP's loan to customer deposit ratio is conservative and further illustrates IBP's strong liquidity position.

The loan to customer deposit ratio graph is sourced from the latest company interim/annual financial results available as at 16 November 2023 and reflects the balance sheet figures for loans and advances to customers and customer deposits.



Gearing



IBP is not a highly geared bank. A number of banks that have come into difficulty in the past have been in excess of 40x geared. IBP's comparative ratio would be 8.8x.

FINANCIAL INFORMATION CONTINUED

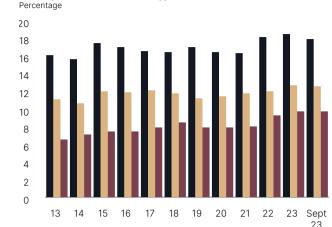
Capital adequacy

total capital ratio

IBP holds capital in excess of regulatory requirements and intends to perpetuate this philosophy and ensure that it remains well capitalised. The bank has never required shareholder or government support. As at 30 September 2023, the total capital ratio of IBP was 18.0% and the common equity tier 1 ratio was 12.6%.

The bank's anticipated 'fully loaded' Common Equity Tier 1 (CET1) ratio and leverage ratio are 12.5% and 9.2%, respectively (where 'fully loaded' assumes full adoption of IFRS 9 including the 'quick fix' regulation). These disclosures incorporate the deduction of foreseeable charges and dividends. Excluding this deduction, the CET1 ratio would be 31bps (31 March 2023: 21bps) higher.

We are on the Standardised Approach in terms of Basel, thus our risk-weighted assets represent a large portion of our total assets. IBP is in the early stages of a process to migrate from the Standardised Approach to the Internal Ratings Based (IRB) approach.



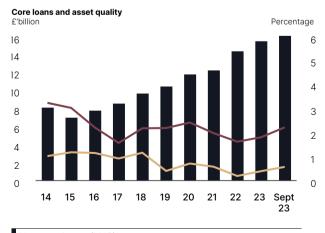
Total capital ratio Common equity tier 1 ratio Leverage ratio

Basel capital ratios – standardised approach

Asset quality and exposures

0.55%

annualised credit loss ratio



Net core loans (LHS)

Credit loss ratio (RHS)

Net default loans before collateral as a % of net core loans/ stage 3 exposure net of ECL as a % of net core loans subject to ECL (RHS) The bulk of IBP's credit and counterparty risk arises through its private client and corporate client activities. The bank lends to high net worth individuals, mid to large sized corporates, public sector bodies and institutions. The majority of IBP's credit and counterparty exposures reside within its principal operating geography, the UK.

The total ECL impairment charges amounted to £39.3 million for the the six months ended 30 September 2023 (2022: £27.9 million). The credit loss ratio increased from 0.37% at 31 March 2022 to 0.55% at 30 September 2023.

Stage 3 exposure net of ECL at 30 September 2023 amounted to £341 million (31 March 2023: £268 million). Stage 3 exposure net of ECL as a percentage of net core loans subject to ECL at 30 September 2023 amounted to 2.2% (31 March 2023: 1.8%).

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