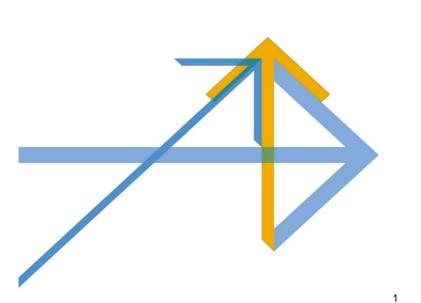


# Investec Bank (Mauritius) Limited

Unaudited financial reports for the nine months ended 31 December 2011

This document includes salient financial information in accordance with the Bank of Mauritius Guideline on Public Disclosure







# Unaudited financial report for the nine months ended 31 December 2011

The unaudited financial report for the nine months ended 31 December 2011 has been prepared in accordance with the Bank of Mauritius Guideline on Public Disclosure of Information. The annexed unaudited report including the explanatory notes are in conformity with International Financial Reporting Standards (IFRS).

## An overview of the bank's performance

The bank posted a profit after tax for the nine months ended 31 December 2011 of USD 11.6 million compared to USD 12.5 million for the same period last year.

This was due to the following:

- Net interest income decreased by USD 1.8 million to USD 24.4 million for the nine months ended 31 December 2011;
- Net fee and commission income increased by USD 2.1 million to USD 3.2 million;
- Net trading loss amounted to USD 6.2 million for the period ended 31 December 2011, arising mainly from swap costs on derivatives, compared to a loss of USD 7.9 million for the same period in last year;
- Net gain on financial instruments decreased by USD 6.4 million to USD 8.7 million mainly due to the loss of USD 2.3 million on the unlisted equity portfolio;
- Impairment losses amounted to USD 10 million for the period ended 31 December 2011, of which USD 0.7 million relates to the general portfolio provision, compared to losses of USD 13.5 million for the same period last year;
- Operating expenses increased by USD 0.8 million mainly due to high IT costs and the weakening of the US Dollar against other currencies mainly the Mauritian Rupee and South African Rand;
- Income tax expense amounted to USD 1 million for the period ended 31 December 2011 compared to USD 1.6 million for the period ended 31 December 2010.

Loans and advances to customers increased by 4% from USD 558.7 million as at 31 March 2011 to USD 582.5 million as at 31 December 2011 and investment securities increased by USD 117.2 million to USD 145 million. External deposits increased by 3% from USD 372.7 million as at 31 March 2011 to USD 384.7 million as at 31 December 2011.



### Related party transactions, policies and practices

The bank adheres to the Bank of Mauritius Guideline on Related Party Transactions issued in January 2009. All transactions with a related party are carried out on terms and conditions that were at least as favourable to the bank as the market conditions prevailing for prime clients at that time.

The board has set up a Conduct Review and Risk Policy Committee (CRRPC) which consists of three non-executive directors. The CRRPC meets at least once every quarter and reviews all transactions initiated in the quarter under review. After each meeting the matters reviewed by the CRRPC are reported to the board of directors. The bank reports on the proceedings of the CRRPC during the year to the Bank of Mauritius on a yearly basis.

As at 31 December 2011, the total on and off balance sheet credit exposure to related parties amounted to USD 32.8 million (31 March 2011 - USD 62.4 million) representing 3.4 % (31 March 2011 - 7.6 %) of the bank's total exposure. The credit exposure to the six related parties with the highest exposure amounted to USD 32.3 million (31 March 2011 - USD 59.2 million) representing 13.3 % (31 March 2011 - 23.8 %) of the Tier 1 Capital and all the related party transactions were within the regulatory limits as recommended in the abovementioned guideline. During the nine months ended 31 December 2011, USD 1.7 million was impaired as a result of a negative mark-to-market adjustment in respect of an investment in loan notes to an associate.

### **Risk management**

In the ordinary course of business operations, the bank is exposed to a number of risks, including credit, market, liquidity, operational, legal and reputation risk. Various committees and forums have been set up to measure, monitor and mitigate these risks.

### Prospects

The bank expects to achieve strong growth in assets over the next quarter which is expected to translate into higher operating income as compared to the last quarter.



David M Lawrence

Pierre de Chasteigner du Mee

Craig C McKenzie

Chairman

**Board of Directors** 

Dated: 13 February 2012



# Statement of financial position

| USD'000                             | 31 Dec 2011    | 31 March 2011  | 31 Dec 2010 |
|-------------------------------------|----------------|----------------|-------------|
| Assets                              |                |                |             |
| Cash and balances with central bank | 3,522          | 6,752          | 5,351       |
| Due from banks                      | 158,525        | 129,458        | 172,139     |
| Asset classified as held for sale   | 1,879          | 13,208         | 12,316      |
| Derivative financial instruments    | 27,481         | 38,900         | 46,758      |
| Investment securities               | 144,968        | 27,720         | 33,585      |
| Amount due from holding bank        | 32,449         | 24,991         | 25,052      |
| Amount due from group companies     | 3,825          | 24,849         | 24,136      |
| Loans and advances to customers     | 582,544        | 558,736        | 570,950     |
| Investment in associate             | 4,915          | 4,915          | 4,915       |
| Investment in subsidiaries          | 15             | 15             | 15          |
| Equipment                           | 476            | 537            | 532         |
| Deferred tax assets                 | 78             | 78             | 162         |
| Other assets                        | 2,156          | 589            | 1,123       |
| Total assets                        | 962,833        | 830,748        | 897,034     |
| Liabilities                         |                |                |             |
| Deposits by banks                   | 1.875          | 80,058         | 82,538      |
| Derivative financial instruments    | 7,943          | 12,449         | 29,423      |
| Amount due to holding bank          | 76,784         | 86,001         | 114,733     |
| Amount due to group companies       | 13,256         | 20,600         | 22,423      |
| Due to customers                    | 384,749        | 372,685        | 400,732     |
| Debt securities issued              | 215,655        | -              | -           |
| Current tax liabilities             | 439            | 495            | 779         |
| Other liabilities                   | 5.044          | 8,347          | 4,945       |
| Total liabilities                   | 705,745        | 580,635        | 655,573     |
| Equity                              |                |                |             |
| Stated capital                      | 56,478         | 56,478         | 56,478      |
| Retained earnings                   | 167,118        | 160,265        | 155,763     |
| Other reserves                      | 33,492         | 33,370         | 29,220      |
| Total equity                        | <b>257,088</b> | <b>250,113</b> | 241,461     |
| Tatel liebilities and equility      | 000.000        | 000 740        | 007.004     |
| Total liabilities and equity        | 962,833        | 830,748        | 897,034     |



| Income statement   | Quarter ended |             | Nine mont   | hs ended    | Year ended      |
|--|---------------|-------------|-------------|-------------|-----------------|
| USD'000  | 31 Dec 2011   | 31 Dec 2010 | 31 Dec 2011 | 31 Dec 2010 | 31 March 2011   |
| Interest income  | 10,671        | 12,721      | 30,518      | 37,251      | 47,182          |
| Interest expense   | (2,790)       | (2,626)     | (6,082)     | (11,033)    | (12,474)        |
| Net interest income  | 7,881         | 10,095      | 24,436      | 26,218      | 34,708          |
| Fee and commission income  | 1,298         | 488         | 3,433       | 1,895       | 2,808           |
| Fee and commission expense   | (58)          | (531)       | (274)       | (781)       | (883)           |
| Net fee and commission income/ (expense)   | 1,240         | (43)        | 3,159       | 1,114       | 1,925           |
| Net trading loss   | (1,242)       | (3,908)     | (6,248)     | (7,857)     | (7,945)         |
| Net gain on financial instruments designated at fair value through profit or loss            | 1,384         | 8,778       | 8,677       | 15,099      | 16,402          |
| Other operating income   | 8             | -           | 8           | 35          | -               |
| Other operating loss   | -             | -           | -           | (286)       | (242)           |
| Total operating income   | 9,271         | 14,922      | 30,033      | 34,323      | 44,848          |
| Impairment loss on loans and advances  | (398)         | (94)        | (8,299)     | (371)       | (364)           |
| Impairment reversal/ (loss) on asset classified as held-for-sale                             | 504           | (1,174)     | (1,658)     | (13,097)    | (12,615)        |
| Net operating income   | 9,377         | 13,654      | 20,076      | 20,855      | 31,869          |
| Personnel expenses   | (1,226)       | (1,158)     | (3,564)     | (3,325)     | (4,554)         |
| Depreciation of equipment  | (1,220)       | (1,130)     | (98)        | (105)       | (133)           |
| Other operating expenses   | (1,126)       | (1,195)     | (3,826)     | (3,235)     | (4,519)         |
| Total operating expenses   | (2,387)       | (2,385)     | (7,488)     | (6,665)     |                 |
| Profit before income tax   | 6,990         | 11,269      | 12,588      | 14,190      | 22,663          |
| Income tax expense   | (265)         | (473)       | (1,024)     | (1,654)     | (1,476)         |
| Profit/ Total comprehensive income for the period  | 6,725         | 10,796      | 11,565      | 12,536      | 21,187          |
| Transfer to statutory reserve<br>Transfer to retained earnings                               | -<br>6,725    | -<br>10,796 | -<br>11,565 | -<br>12,536 | 3,178<br>18,009 |
| Profit attributable to equity holder of the bank / Total comprehensive income for the period | 6,725         | 10,796      | 11,565      | 12,536      | 21,187          |



# Statement of changes in equity

| USD'000   | Stated capital | General<br>banking<br>reserve | Statutory<br>reserve | Retained<br>earnings | Total  |
|---|----------------|-------------------------------|----------------------|----------------------|--|
| At 1 April 2010   | 56,478         | 573                           | 28,355               | 143,520              | 228,926  |
| Movement in reserves 1 April 2010 - 31 December 2010                    |                |                               |                      |                      |  |
| Total comprehensive income<br>Appropriations to other reserves          | -              | -<br>292                      | -                    | 12,536<br>(292)      | 12,536<br>-                                    |
| Balance at 31 December 2010   | 56,478         | 865                           | 28,355               | 155,764              | 241,462  |
| At 1 April 2010<br>Movement in reserves 1 April 2010 - 31 March 2011    | 56,478         | 573                           | 28,355               | 143,520              | 228,926  |
| Total comprehensive income<br>Appropriations to other reserves          | -              | -<br>1,264                    | -<br>3,178           | 21,187<br>(4,442)    | 21,187<br>-                                    |
| Balance at 31 March 2011  | 56,478         | 1,837                         | 31,533               | 160,265              | 250,113  |
| At 1 April 2011<br>Movement in reserves 1 April 2011 - 31 December 2011 | 56,478         | 1,837                         | 31,533               | 160,265              | 250,113  |
| Total comprehensive income  | -              | -                             | -                    | 11,565               | 11,565   |
| Appropriations to other reserves  | -              | 122                           | -                    | (122)                | -  |
| Ordinary dividend paid  | -              | -                             | -                    | (4,590)              | <b>X</b> · · · · · · · · · · · · · · · · · · · |
| Balance at 31 December 2011   | 56,478         | 1,959                         | 31,533               | 167,118              | 257,088  |



# **Cash flow statement**

| USD'000   | 31 Dec 2011 | 31 Dec 2010 | 31 March 2011 |
|---|-------------|-------------|---------------|
| Operating activities  |             |             |               |
| Profit before tax   | 12,588      | 14,190      | 22,663        |
|   |             |             |               |
| Adjustments for:  |             |             |               |
| Change in operating assets                                  | (125,943)   | 1,998       | 31,946        |
| Change in operating liabilities                             | (90,489)    | (202,729)   | (262,750)     |
| Non-cash item included in profit before tax                 | 7,622       | 6,557       | 4,744         |
| Income tax paid   | (1,080)     | (1,854)     | (1,868)       |
| Net cash flows utilised in operating activities             | (197,302)   | (181,838)   | (205,265)     |
|   |             |             |               |
| Investing activities  |             |             |               |
| Purchase of investment securities                           | (500)       | (915)       | (915)         |
| Proceeds on disposal of investment securities               | 12,604      | 13,309      | 12,454        |
| Purchase of equipment                                       | (44)        | (21)        | (65)          |
| Proceeds on disposal of equipment                           | 14          | 62          | 118           |
| Net cash inflow from investing activities                   | 12,074      | 12,435      | 11,592        |
|   |             |             |               |
| Financing activities  |             |             |               |
| Dividends paid  | (4,590)     | -           | -             |
| Issue of preference shares                                  | 215,655     | -           | -             |
| Net cash inflow from financing activities                   | 211,065     | -           | -             |
|   |             |             |               |
| Net increase/ (decrease) in cash and cash equivalents       | 25,837      | (169,403)   | (193,673)     |
| Cash and cash equivalents at beginning of the period / year | 136,210     | 329,883     | 329,883       |
| Cash and cash equivalents at end of the period / year       | 162,047     | 160,480     | 136,210       |



# Notes to the unaudited financial accounts for the nine months ended 31 December 2011

### 1. General information

Investec Bank (Mauritius) Limited (the "bank") is a public company incorporated and domiciled in the Republic of Mauritius on 20 April 1990 and established as a wholly-owned subsidiary of Investec Bank Limited ("IBL") in 1997. The bank's principal activity is the provision of banking services. Its registered office is situated on the 6th Floor, Dias Pier Building, Le Caudan Waterfront, Caudan, Port Louis, Mauritius.

### 2. Significant accounting policies

| (a) | Statement of compliance |
|-----|-------------------------|
| (9) |                         |

The financial reports for the nine months ended 31 December 2011 have been prepared in accordance with Bank of Mauritius Guideline on Public Disclosure of Information and International Financial Reporting Standards (IFRS).

#### (b) Basis of preparation

The reports are presented in United States Dollar.

The reports have been prepared using the same accounting policies as those applied in the accounts for the financial year ended 31 March 2011.

### (c) Functional currency of the bank

The bank's functional currency is USD.



# Notes to the unaudited financial accounts for the nine months ended 31 December 2011

### 3. Related party transactions

| USD'000   | 31 Dec 2011 | 31 Dec 2010 | 31 March 2011 |
|---|-------------|-------------|---------------|
| Net fair value of derivatives held with group companies | (4,543)     | (28,600)    | (11,541)      |
| Interest income   | 531         | 1,064       | 1,263         |
| Interest expense  | (880)       | (7,069)     | (7,740)       |
| Loans and advances                                      | 1,700       | 27          | 3,224         |
| Deposits  | (2,214)     | (330)       | (289)         |
| Net amount (due to)/due from group companies            | (53,766)    | (87,968)    | (43,553)      |

## Terms and conditions of transactions with related parties

The above mentioned outstanding balances arose from the ordinary course of business. The interest charged to and by related parties are at normal commercial rates. All outstanding balances were secured as at 31 December 2011. For the nine months ended 31 December 2011, the bank has not made any provision for doubtful debts relating to amounts owed by related parties (31 December 2010 and 31 March 2011: Nil).

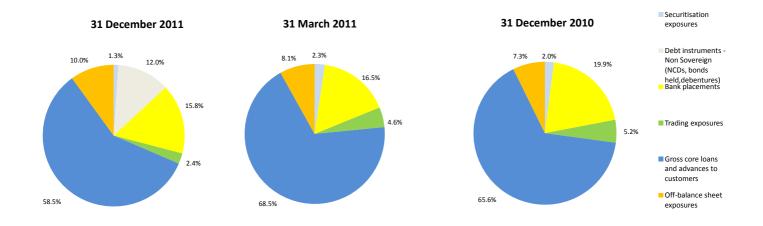


#### Credit and counterparty risk information

The table that follows provides an analysis of gross credit and counterparty exposures

|  | 31 Dec 2011 | 31 March 2011 | 31 Dec 2010 | 31 March 2011 vs 31<br>Dec 2011 | Average* |
|--|-------------|---------------|-------------|---------------------------------|----------|
|  | USD'000     | USD'000       | USD'000     | % change                        | USD'000  |
| On-balance sheet exposures   | 915,977     | 757,107       | 825,986     | 21.0                            | 836,541  |
| Unrated credit instruments arising from securitisation/principal finance activities          | 11,082      | 18,980        | 18,148      | (41.6)                          | 15,031   |
| Debt instruments - Non Sovereign (NCDs, bonds held, debentures)                              | 122,391     | -             | -           | 100.0                           | 61,195   |
| Bank placements  | 162,045     | 136,208       | 177,488     | 19.0                            | 149,126  |
| Trading exposures (positive fair value excluding potential future exposures)                 | 24,370      | 37,990        | 45,935      | (35.9)                          | 31,180   |
| Other credit exposures   | 221         | -             | 500         | -                               | 110      |
| Gross core loans and advances to customers   | 595,868     | 563,929       | 583,915     | 5.7                             | 579,899  |
| Off-balance sheet exposures  | 101,617     | 66,799        | 65,029      | 52.1                            | 84,208   |
| Guarantees^  | 21,725      | 5,419         | 6,803       | >100                            | 13,572   |
| Contingent liabilities, committed facilities and other                                       | 79,892      | 61,380        | 58,226      | 30.2                            | 70,636   |
|  |             |               |             |                                 |          |
| Total gross credit and counterparty exposures pre collateral or other credit<br>enhancements | 1,017,594   | 823,906       | 891,015     | 23.5                            | 920,749  |

\*Where the average is based on a straight line average. ^Excludes guarantees provided to clients which are backed/secured by cash deposits with the bank





# Asset quality and impairments

| USD'000  | 31 Dec 2011        | 31 March 2011 | 31 Dec 2010 |
|--|--------------------|---------------|-------------|
|  |                    |               |             |
| Gross core loans and advances to customers (including held-to-maturity assets)   | 595,868            | 563,929       | 583,915     |
| Fotal impairments  | (13,324)           | (5,117)       | (5,129)     |
| Portfolio impairments  | (5,582)            | (4,893)       | (4,901)     |
| Specific impairments   | (7,742)            | (224)         | (228)       |
| let core loans and advances to customers   | 582,544            | 558,812       | 578,786     |
| Average gross core loans and advances to customers   | 579,899            | 548,111       | 558,104     |
| Current loans and advances to customers  | 515,203            | 556,051       | 564,330     |
| Past due and default core loans and advances to customers  | 80,665             | 7,878         | 19,585      |
| Past due loans and advances to customers (1-60 days)   | 64,462             | 2,761         | 11,251      |
| Special mention loans and advances to customers  |                    |               | 3,042       |
| Default loans and advances to customers  | 16,203             | 5,117         | 5,292       |
| Gross core loans and advances to customers   | 595,868            | 563,929       | 583,915     |
| Past due and default core loans and advances to customers  | 80,665             | 7,878         | 19,585      |
| Gross core loans and advances to customers that are past due but not impaired  | 65,547             | 6,304         | 17,471      |
| Gross core loans and advances to customers that are impaired   | 15,118             | 1,574         | 2,114       |
| Fotal income statement charge for impairments against core loans   | (8,299)            | (364)         | (371)       |
| Gross default loans and advances to customers  | 16,203             | 5,117         | 5,292       |
| Specific impairments   | (7,742)            | (224)         | (228)       |
| Portfolio impairments  | (5,582)            | (4,893)       | (4,901)     |
| Defaults net of impairments  | 2,879              | -             | 163         |
| Collateral and other credit enhancements   | 9,413              | 9,406         | 7,312       |
| let default loans and advances to customers (limited to zero)  | -                  | -             | -           |
| Ratios:  |                    |               |             |
| Ratios:<br>Total impairments as a % of gross core loans and advances to customers  | 2.24%              | 0.91%         | 0.88%       |
| Specific impairments as a % of gross default loans   | 47.78%             | 4.38%         | 4.30%       |
| Gross defaults as a % of gross core loans and advances to customers  | 2.72%              | 0.91%         | 0.91%       |
| Defaults (net of impairments) as a % of net core loans and advances to customers   | 0.49%              | -             | 0.03%       |
| Net defaults as a % of gross core loans and advances to customers<br>Annualised credit loss ratio (i.e income statement impairment charge as a % of average gross loans and ad | -<br>vances) 1.91% | -<br>0.07%    | -<br>0.09%  |
| Annualised Greak loss ratio (i.e income statement impairment charge as a % of average gross loans and ad   | Valices/ 1.91%     | 0.07%         | 0.09%       |



# **Capital structure**

| USD '000   | 31 Dec 2011 | 31 March 2011 | 31 Dec 2010 |
|--|-------------|---------------|-------------|
| Regulatory capital                                     |             |               |             |
| Tier 1   |             |               |             |
| Stated capital   | 56,478      | 56,478        | 56,478      |
| Retained income  | 154,795     | 160,265       | 143,520     |
| Statutory reserves                                     | 31,533      | 31,533        | 28,355      |
| Total Tier 1   | 242,806     | 248,276       | 228,353     |
| Less: deductions                                       | (7)         | (7)           | (7)         |
|  | 242,799     | 248,269       | 228,346     |
|  |             |               |             |
| Tier 2   |             |               |             |
| Aggregate amount                                       | 7,541       | 6,731         | 5,766       |
| Less: deductions                                       | (7)         | (7)           | (7)         |
|  | 7,534       | 6,724         | 5,759       |
|  |             |               |             |
| Total capital  | 250,333     | 254,993       | 234,105     |
| Capital requirements                                   | 76,787      | 63,377        | 64,953      |
| Credit risk - prescribed standardised exposure classes | 68,651      | 54,358        | 54,851      |
| Corporates   | 36,532      | 32,847        | 31,807      |
| Secured on real estate property                        | 18,066      | 14,255        | 15,018      |
| Short term claims on institutions and corporates       | 3,917       | 1,780         | 2,493       |
| Retail   | 31          | 22            | 12          |
| Institutions   | 9,561       | 5,333         | 5,275       |
| Other exposure classes                                 | 544         | 121           | 246         |
| Equity risk - standardised approach                    | 2,750       | 3,262         | 3,066       |
| Listed equities  | 91          | 66            | 74          |
| Unlisted equities                                      | 2,659       | 3,196         | 2,992       |
| Aggregate net open foreign exchange position           | 274         | 645           | 1,062       |
| Operational risk - standardised approach               | 5,112       | 5,112         | 5,974       |

# **Capital adequacy**

| USD '000   | 31 Dec 2011 | 31 March 2011 | 31 Dec 2010 |
|--|-------------|---------------|-------------|
| Primary capital (Tier 1)                               | 242,806     | 248,276       | 228,353     |
| less:deductions  | (7)         | (7)           | (7)         |
|  | 242,799     | 248,269       | 228,346     |
| Tier 2 capital   | 7,541       | 6,731         | 5,766       |
| less: deductions                                       | (7)         | (7)           | (7)         |
|  | 7,534       | 6,724         | 5,759       |
| Total capital  | 250,333     | 254,993       | 234,105     |
| Risk-weighted assets (banking and trading)             | 767,870     | 633,772       | 649,529     |
| Credit risk - prescribed standardised exposure classes | 686,513     | 543,581       | 548,506     |
| Corporates   | 365,323     | 328,470       | 318,069     |
| Secured on real estate property                        | 180,664     | 142,554       | 150,176     |
| Short term claims on institutions and corporates       | 39,171      | 17,801        | 24,934      |
| Retail   | 306         | 221           | 122         |
| Institutions   | 95,606      | 53,325        | 52,749      |
| Other exposure classes                                 | 5,443       | 1,210         | 2,457       |
| Equity risk - standardised approach                    | 27,494      | 32,622        | 30,664      |
| Listed equities  | 905         | 661           | 738         |
| Unlisted equities                                      | 26,589      | 31,961        | 29,926      |
| Aggregate net open foreign exchange position           | 2,740       | 6,445         | 10,617      |
| Operational risk - standardised approach               | 51,123      | 51,124        | 59,742      |
| Capital adequacy ratio                                 | 32.6%       | 40.2%         | 36.0%       |
| Tier 1 ratio   | 31.6%       | 39.2%         | 35.2%       |
| Capital adequacy ratio - pre operational risk          | 34.9%       | 43.8%         | 39.7%       |
| Tier 1 ratio - pre operational risk                    | 33.9%       | 42.6%         | 38.7%       |



#### **Balance Sheet risk management**

The tables that follows show our liquidity mismatch. The tables reflect that loans and advances to customers are largely financed by stable funding sources.

#### With respect to the contractual liquidity mismatch:

No assumptions are made, and we record all asset and liabilities with the underlying contractual maturity as determined by the cash flow profile for each deal.

As an integral part of the broader liquidity generation strategy, we maintain a liquidity buffer in the form of unencumbered cash, and near cash as a buffer against both expected and unexpected cash flows.

#### With respect to the behavioural liquidity mismatch:

The new funding we would require under normal business circumstances is shown in the "behavioural mismatch". To this end, behavioural profiling is applied to liabilities with an indeterminable maturity, as the contractual repayments of many customer accounts are on demand or at short notice but expected cash flows vary significantly from contractual maturity. An internal analysis model is used, based on statistical research of the historical series of products, which models the point of probable maturity. In addition, re-investment behaviour, with profile and attrition based on history, is applied to term deposits in the normal course of business.

## **Contractual Liquidity**

| At 31 December 2011<br>USD'million   | Demand                                      | Up to 1 month                   | 1 - 3 months                                       | 3 - 6 months  | 6 months to 1<br>year   | 1 to 5 years                     | >5 years  | Total  |
|--|---|---------------------------------|--|---|---|----------------------------------|---|--|
| Cash and short-term funds - banks  | 19  | 131                             | -  | -   | 13  | -                                | -   | 163  |
| Investment/trading assets and statutory liquids*   | 11  | -                               | -  | -   | 1   | 2                                | 159   | 173  |
| Advances   | 2   | 1                               | 74   | 37  | 95  | 320                              | 54  | 583  |
| Other assets   | -   | -                               | -  | 2   | -   | -                                | -   | 2  |
| Assets   | -   | 164                             | 74   | 39  | 109   | 322                              | 213   | 921  |
| Deposits - banks   | -   | (2)                             | -  | -   | -   | -                                | -   | (2)  |
| Deposits - non-banks   | (142)                                       | (31)                            | (156)  | (8)   | (13)  | (35)                             | -   | (385)  |
| Other liabilities  | -   | -                               | -  | (5)   | -   | -                                | -   | (5)  |
| Liabilities  | -   | (175)                           | (156)  | (13)  | (13)  | (35)                             | -   | (392)  |
| Intercompany loans   | 28  | (1)                             | (38)   | (1)   | (2)   | (40)                             | (216)   | (270)  |
| Shareholders' funds  | -   | -                               | -  | -   | -   | -                                | (257)   | (257)  |
| Balance sheet  | -   | 16                              | (120)  | 25  | 94  | 247                              | (260)   | 2  |
| Off balance sheet  | -   | (2)                             | -  | -   | -   | -                                | -   | (2)  |
| Contractual liquidity gap  | -   | 14                              | (120)  | 25  | 94  | 247                              | (260)   | -  |
| Cumulative liquidity gap   | -   | 14                              | (106)  | (81)  | 13  | 260                              | -   |  |
|  |   |                                 |  |   |   |                                  |   |  |
| At 31 March 2011   |   |                                 |  |   | 6 months to 1   |                                  | I I   |  |
| At 31 March 2011<br>USD'million  | Demand                                      | Up to 1 month                   | 1 - 3 months                                       | 3 - 6 months  | 6 months to 1<br>year   | 1 to 5 years                     | >5 years  | Total  |
|  | 41  | Up to 1 month                   | <b>1 - 3 months</b><br>18                          | <b>3 - 6 months</b><br>70   |   | 1 to 5 years<br>-                | >5 years<br>-                                     | Total  |
| USD'million  |   | •                               |  |   |   |                                  | -   |  |
| USD'million<br>Cash and short-term funds - banks<br>Investment/trading assets*<br>Advances   | 41  | •                               |  |   |   |                                  | -   | 129  |
| USD'million<br>Cash and short-term funds - banks<br>Investment/trading assets*   | 41  | -                               | 18<br>-  | 70<br>-   | year<br>-<br>-  | -                                | -<br>58   | 129<br>85  |
| USD'million<br>Cash and short-term funds - banks<br>Investment/trading assets*<br>Advances   | 41  | -                               | 18<br>-  | 70<br>-<br>24   | year<br>-<br>-<br>62  | -                                | -<br>58   | 129<br>85  |
| USD'million<br>Cash and short-term funds - banks<br>Investment/trading assets*<br>Advances<br>Other assets   | 41<br>27<br>-<br>-                          | -<br>-<br>11<br>-               | 18<br>-<br>179<br>-                                | 70<br>-<br>24<br>1  | year<br>-<br>-<br>62<br>-                                     | -<br>-<br>213<br>-               | -<br>58<br>70<br>-                                | 129<br>85<br>559<br>1  |
| USD'million<br>Cash and short-term funds - banks<br>Investment/trading assets*<br>Advances<br>Other assets<br>Assets   | 41<br>27<br>-<br>-                          | -<br>-<br>11<br>-               | 18<br>-<br>179<br>-                                | 70<br>-<br>24<br>1<br><b>95</b>   | year<br>-<br>-<br>62<br>-                                     | 213<br>213<br>213                | -<br>58<br>70<br>-<br><b>128</b>                  | 129<br>85<br>559<br>1<br><b>774</b>  |
| USD'million<br>Cash and short-term funds - banks<br>Investment/trading assets*<br>Advances<br>Other assets<br>Assets<br>Deposits - banks   | 41<br>27<br>-<br>-<br>68                    | 11<br>11                        | 18<br>-<br>179<br>-<br><b>197</b><br>-             | 70<br>-<br>24<br>1<br><b>95</b><br>(80)                                     | year<br>-<br>-<br>62<br>-<br>62<br>-                          | 213<br>213                       | -<br>58<br>70<br>-<br><b>128</b><br>-             | 129<br>85<br>559<br>1<br><b>774</b><br>(80)  |
| USD'million<br>Cash and short-term funds - banks<br>Investment/trading assets*<br>Advances<br>Other assets<br>Other assets<br>Assets<br>Deposits - banks<br>Deposits - non-banks   | 41<br>27<br>-<br>-<br>68<br>-<br>(118)      | 11<br>11                        | 18<br>-<br>179<br>-<br><b>197</b><br>-             | 70<br>-<br>24<br>1<br><b>95</b><br>(80)<br>(3)                              | year<br>-<br>-<br>62<br>-<br>62<br>-                          | 213<br>213<br>213<br>(5)         | -<br>58<br>70<br>-<br>-<br><b>128</b><br>-<br>(1) | 129<br>85<br>559<br>1<br><b>774</b><br>(80)<br>(373)   |
| USD'million<br>Cash and short-term funds - banks<br>Investment/trading assets*<br>Advances<br>Other assets<br>Assets<br>Deposits - banks<br>Deposits - non-banks<br>Other liabilities  | 41<br>27<br>-<br>-<br>68<br>-<br>(118)<br>- | 11<br>11<br>(210)               | 18<br>-<br>179<br>-<br><b>197</b><br>-<br>(6)      | 70<br>-<br>24<br>1<br><b>95</b><br>(80)<br>(3)<br>(3)<br>(8)                | year<br>-<br>62<br>-<br>62<br>-<br>(30)<br>-                  | 213<br><b>213</b><br>(5)         | 58<br>70<br><b>128</b><br>(1)                     | 129<br>85<br>559<br>1<br><b>774</b><br>(80)<br>(373)<br>(8)  |
| USD'million<br>Cash and short-term funds - banks<br>Investment/trading assets*<br>Advances<br>Other assets<br>Assets<br>Deposits - banks<br>Deposits - non-banks<br>Other liabilities<br>Liabilities   | 41<br>27<br>-<br>-<br>(118)                 | 11<br>11<br>(210)<br>(210)      | 18<br>-<br>179<br>-<br><b>197</b><br>-<br>(6)<br>- | 70<br>-<br>24<br>1<br><b>95</b><br>(80)<br>(3)<br>(3)<br>(8)<br><b>(91)</b> | year<br>-<br>-<br>62<br>-<br>(30)<br>-<br>(30)                | 213<br>213<br>(5)<br>(5)         | 58<br>70<br><b>128</b><br>(1)                     | 129<br>85<br>559<br>1<br><b>774</b><br>(80)<br>(373)<br>(8)<br><b>(461)</b>                              |
| USD'million<br>Cash and short-term funds - banks<br>Investment/trading assets*<br>Advances<br>Other assets<br>Assets<br>Deposits - banks<br>Deposits - non-banks<br>Other liabilities<br>Liabilities<br>Intercompany loans   | 41<br>27<br>-<br>-<br>(118)                 | 11<br>11<br>(210)<br>(210)      | 18<br>-<br>179<br>-<br><b>197</b><br>-<br>(6)<br>- | 70<br>-<br>24<br>1<br><b>95</b><br>(80)<br>(3)<br>(3)<br>(8)<br><b>(91)</b> | year<br>-<br>-<br>62<br>-<br>(30)<br>-<br>(30)                | 213<br>213<br>(5)<br>(5)         | 58<br>70<br>128<br>(1)<br>(1)                     | 129<br>85<br>559<br>1<br><b>774</b><br>(80)<br>(373)<br>(8)<br><b>(461)</b><br>(57)                      |
| USD'million<br>Cash and short-term funds - banks<br>Investment/trading assets*<br>Advances<br>Other assets<br>Assets<br>Deposits - banks<br>Deposits - non-banks<br>Other liabilities<br>Liabilities<br>Intercompany loans<br>Shareholders' funds                                      | 41<br>27<br>-<br>-<br>(118)<br>19<br>-      | 11<br>(210)<br>(270)<br>(47)    | 18<br>179<br>197<br>(6)<br>(6)<br>(2)              | 70<br>-<br>24<br>1<br><b>95</b><br>(80)<br>(3)<br>(8)<br><b>(91)</b><br>12  | year<br>-<br>-<br>62<br>-<br>(30)<br>-<br>(30)<br>3<br>3<br>- | 213<br>213<br>(5)<br>(42)        | 58<br>70<br>128<br>(1)<br>(1)<br>(250)            | 129<br>85<br>559<br>1<br><b>774</b><br>(80)<br>(373)<br>(80)<br>(373)<br>( <b>461</b> )<br>(57)<br>(250) |
| USD'million<br>Cash and short-term funds - banks<br>Investment/trading assets*<br>Advances<br>Other assets<br>Assets<br>Deposits - banks<br>Deposits - banks<br>Deposits - non-banks<br>Other liabilities<br>Liabilities<br>Intercompany loans<br>Shareholders' funds<br>Balance sheet | 41<br>27<br>-<br>-<br>(118)<br>19<br>-      | (210)<br>(210)<br>(47)<br>(246) | 18<br>179<br>197<br>(6)<br>(6)<br>(2)              | 70<br>-<br>24<br>1<br><b>95</b><br>(80)<br>(3)<br>(8)<br><b>(91)</b><br>12  | year<br>-<br>-<br>62<br>-<br>(30)<br>-<br>(30)<br>3<br>3<br>- | 213<br>213<br>(5)<br>(42)<br>166 | 58<br>70<br>128<br>(1)<br>(1)<br>(250)            | 129<br>85<br>559<br>1<br><b>774</b><br>(80)<br>(373)<br>(8)<br><b>(461)</b><br>(57)<br>(250)<br><b>6</b> |

| At 31 December 2010<br>USD'million               | Demand | Up to 1 month | 1 - 3 months | 3 - 6 months | 6 months to 1<br>year | 1 to 5 years | >5 years | Total |
|--|--------|---------------|--------------|--------------|-----------------------|--------------|----------|-------|
| Cash and short-term funds - banks                | 17     | 94            | 44           | 17           | -                     | -            | -        | 172   |
| Investment/trading assets and statutory liquids* | 12     | -             | -            | 31           | -                     | 8            | 24       | 75    |
| Advances   | 2      | 21            | 94           | 113          | 80                    | 173          | 88       | 571   |
| Other assets                                     | -      | -             | -            | 2            | -                     | -            | -        | 2     |
| Assets   | 31     | 115           | 138          | 163          | 80                    | 181          | 112      | 820   |
| Deposits - banks                                 | -      | (3)           | -            | -            | (80)                  | -            | -        | (83)  |
| Deposits - non-banks                             | (139)  | (231)         | (8)          | -            | (2)                   | (20)         | (1)      | (401) |
| Other liabilities                                | -      | -             | -            | (6)          | -                     | -            | -        | (6)   |
| Liabilities                                      | (139)  | (234)         | (8)          | (6)          | (82)                  | (20)         | (1)      | (490) |
| Intercompany loans                               | 32     | (46)          | (21)         | (12)         | 11                    | (40)         | -        | (76)  |
| Shareholders' funds                              | -      | -             | -            | -            | -                     | -            | (241)    | (241) |
| Balance sheet                                    | (76)   | (165)         | 109          | 145          | 9                     | 121          | (130)    | 13    |
| Off balance sheet                                | -      | (10)          | (1)          | -            | -                     | (2)          | -        | (13)  |
| Contractual liquidity gap                        | (76)   | (175)         | 108          | 145          | 9                     | 119          | (130)    | -     |
| Cumulative liquidity gap                         | (76)   | (251)         | (143)        | 2            | 11                    | 130          | -        | -     |

#### **Contractual liquidity adjustments**

| At 31 December 2011<br>USD'million | Demand | Up to 1 month | 1 - 3 months | 3 - 6 months | 6 months to 1<br>year | 1 to 5 years | >5 years  | Total |
|------------------------------------|--------|---------------|--------------|--------------|-----------------------|--------------|-----------|-------|
| *Investments/trading assets        | (11)   | -             | -            | -            | -                     | -            | 11        | -     |
|                                    |        |               |              |              |                       |              |           |       |
| At 31 March 2011<br>USD'million    | Demand | Up to 1 month | 1 - 3 months | 3 - 6 months | 6 months to 1<br>year | 1 to 5 years | > 5 years | Total |
| *Investments/trading assets        | (7)    | -             | -            | -            | -                     | -            | 7         | -     |
|                                    |        |               |              |              |                       |              |           |       |
| At 31 December 2010<br>USD'million | Demand | Up to 1 month | 1 - 3 months | 3 - 6 months | 6 months to 1<br>year | 1 to 5 years | > 5 years | Total |
| *Investments/trading assets        | (18)   | -             | -            | -            | 12                    | -            | 6         | -     |

#### **Behavioural liquidity**

| At 31 December 2011<br>USD'million | Demand     | Up to 1 month | 1 - 3 months | 3 - 6 months | 6 months to 1<br>year | 1 to 5 years | >5 years  | Total |
|------------------------------------|------------|---------------|--------------|--------------|-----------------------|--------------|-----------|-------|
| Behavioural Liquidity Gap          | 25         | 102           | (52)         | 16           | 95                    | 211          | (397)     | -     |
| Cumulative                         | 25         | 127           | 75           | 91           | 186                   | 397          | -         |       |
| At 31 March 2011<br>USD'million    | Demand     | Up to 1 month | 1 - 3 months | 3 - 6 months | 6 months to 1         | 1 to 5 years | >5 years  | Total |
|                                    | <b>C</b> 2 | (4.0)         | 67           | 45           | year                  | 470          | (202)     |       |
| Behavioural Liquidity Gap          | 63         | (16)          | 67           | 15           | 22                    | 172          | (323)     | -     |
| Cumulative                         | 63         | 47            | 114          | 129          | 151                   | 323          | -         | -     |
| At 31 December 2010                |            |               |              |              | 6 months to 1         |              | _         |       |
| USD'million                        | Demand     | Up to 1 month | 1 - 3 months | 3 - 6 months | year                  | 1 to 5 years | > 5 years | Total |
|                                    | 26         | 40            | 34           | 130          | 42                    | 76           | (348)     |       |
| Behavioural Liquidity Gap          | 20         |               | •.           |              |                       |              |           |       |

# **Repricing - All Currencies**

#### Non-trading interest rate risk description

Non-trading interest rate risk is the impact on net interest earnings and sensitivity to economic value, as a result of unexpected, adverse movements in interest rates arising from the execution of our core business strategies and the delivery of products and services to our customers.

Sources of banking-related risk exposures include the potential adverse effect of volatility and changes in interest rate levels, the shape of the yield curves, basic risk spreads and optionality inherent in certain products. These affect the interest rate margin realised between lending income and borrowing costs, when applied to our rate sensitive asset and liability portfolios, which has a direct effect on future net interest income and the economic value of equity. The mix of interest rate repricing characteristics is influenced by the underlying financial needs of customers.

#### Interest rate sensitivity gap

The tables below show our non-trading interest rate mismatch. These exposures affected the interest rate margin realised between lending income and borrowing costs assuming no management intervention.

| At 31 December 2011<br>USD'million              | Not > 3 months | > 3 months but<br>< 6 months | > 6 months but<br>< 1 year | > 1 year but < 5<br>years | > 5 years | Non rate | Total non-<br>trading |
|---|----------------|------------------------------|----------------------------|---------------------------|-----------|----------|-----------------------|
| Cash and short-term funds - banks               | 163            | -                            | -                          | -                         | -         | -        | 163                   |
| Investment/trading assets and statutory liquids | 13             | -                            | 2                          | -                         | 111       | 47       | 173                   |
| Advances  | 506            | 56                           | 5                          | 16                        | -         | -        | 583                   |
| Other assets                                    | -              | -                            | -                          | -                         | -         | 2        | 2                     |
| Assets  | 682            | 56                           | 7                          | 16                        | 111       | 49       | 921                   |
| Deposits - banks                                | (2)            | -                            | -                          | -                         | -         | -        | (2)                   |
| Deposits - non-banks                            | (329)          | (8)                          | (13)                       | (35)                      | -         | -        | (385)                 |
| Other liabilities                               | -              | -                            | -                          | -                         | -         | (5)      | (5)                   |
| Liabilities                                     | (331)          | (8)                          | (13)                       | (35)                      | -         | (5)      | (392)                 |
| Intercompany loans                              | (159)          | -                            | (1)                        | -                         | (110)     | -        | (270)                 |
| Shareholders' funds                             | -              | -                            | -                          | -                         | -         | (257)    | (257)                 |
| Balance sheet                                   | 192            | 48                           | (7)                        | (19)                      | 1         | (213)    | 2                     |
| Off balance sheet                               | (7)            | (1)                          | (2)                        | 8                         | -         | -        | (2)                   |
| Repricing gap                                   | 185            | 47                           | (9)                        | (11)                      | 1         | (213)    | -                     |
| Cumulative repricing gap                        | 185            | 232                          | 223                        | 212                       | 213       | -        |                       |

| At 31 March 2011<br>USD'million                 | Not > 3 months | > 3 months but<br>< 6 months | > 6 months but<br>< 1 year | > 1 year but < 5<br>years | > 5 years | Non rate | Total non-<br>trading |
|---|----------------|------------------------------|----------------------------|---------------------------|-----------|----------|-----------------------|
| Cash and short-term funds - banks               | 58             | 71                           | -                          | -                         | -         | -        | 129                   |
| Investment/trading assets and statutory liquids | 21             | -                            | 12                         | -                         | -         | 52       | 85                    |
| Advances  | 533            | 4                            | 3                          | 15                        | 4         | -        | 559                   |
| Other assets                                    | -              | -                            | -                          | -                         | -         | 1        | 1                     |
| Assets  | 612            | 75                           | 15                         | 15                        | 4         | 53       | 774                   |
| Deposits - banks                                | (80)           | -                            | -                          | -                         | -         | -        | (80)                  |
| Deposits - non-banks                            | (335)          | (3)                          | (29)                       | (5)                       | (1)       | -        | (373)                 |
| Other liabilities                               | -              | -                            | -                          | -                         | -         | (8)      | (8)                   |
| Liabilities                                     | (415)          | (3)                          | (29)                       | (5)                       | (1)       | (8)      | (461)                 |
| Intercompany loans                              | (52)           | (5)                          | -                          | -                         | -         | -        | (57)                  |
| Shareholders' funds                             | -              | -                            | -                          | -                         | -         | (250)    | (250)                 |
| Balance sheet                                   | 145            | 67                           | (14)                       | 10                        | 3         | (205)    | 6                     |
| Off-balance sheet                               | 9              | (1)                          | (3)                        | (11)                      | -         | -        | (6)                   |
| Repricing gap                                   | 154            | 66                           | (17)                       | (1)                       | 3         | (205)    | -                     |
| Cumulative repricing gap                        | 154            | 220                          | 203                        | 202                       | 205       | -        | -                     |

| At 31 December 2010<br>USD'million              | Not > 3 months | > 3 months but<br>< 6 months | > 6 months but<br>< 1 year | > 1 year but < 5<br>years | > 5 years | Non rate | Total non-<br>trading |
|---|----------------|------------------------------|----------------------------|---------------------------|-----------|----------|-----------------------|
| Cash and short-term funds - banks               | 154            | 18                           | -                          | -                         | -         | -        | 172                   |
| Investment/trading assets and statutory liquids | 2              | -                            | -                          | -                         | -         | 73       | 75                    |
| Advances  | 493            | 24                           | 31                         | 15                        | 6         | 2        | 571                   |
| Other assets                                    | -              | -                            | -                          | -                         | -         | 2        | 2                     |
| Assets  | 649            | 42                           | 31                         | 15                        | 6         | 77       | 820                   |
| Deposits - banks                                | (83)           | -                            | -                          | -                         | -         | -        | (83)                  |
| Deposits - non-banks                            | (378)          | (1)                          | (1)                        | (19)                      | (1)       | (1)      | (401)                 |
| Other liabilities                               | -              | -                            | -                          | -                         | -         | (6)      | (6)                   |
| Liabilities                                     | (461)          | (1)                          | (1)                        | (19)                      | (1)       | (7)      | (490)                 |
| Intercompany loans                              | (66)           | (9)                          | -                          | -                         | -         | (1)      | (76)                  |
| Shareholders' funds                             | -              | -                            | -                          | -                         | -         | (241)    | (241)                 |
| Balance sheet                                   | 122            | 32                           | 30                         | (4)                       | 5         | (172)    | 13                    |
| Off balance sheet                               | 6              | -                            | (3)                        | (16)                      | -         | -        | (13)                  |
| Repricing gap                                   | 128            | 32                           | 27                         | (20)                      | 5         | (172)    | -                     |
| Cumulative repricing gap                        | 128            | 160                          | 187                        | 167                       | 172       | -        | -                     |

#### Economic value sensitivity

Our preference for monitoring and measuring non-trading interest rate risk is economic value sensitivity. The table below reflects our economic value sensitivity to a 2% parallel shift in interest rates assuming no management intervention, i.e. the numbers represent the change in our net asset value should such a hypothetical scenario arise the effect of the change in net asset value is on the income statement only - there is no effect on other comprehensive income.

| As at<br>'million | ZAR    | GBP    | USD    | EUR    | AUD    | All (USD) |
|-------------------|--------|--------|--------|--------|--------|-----------|
| 31 December 2011  |        |        |        |        |        |           |
| 200bp Down        | (0.57) | 0.01   | 3.01   | 0.62   | (0.08) | 3.66      |
| 200bp Up          | 0.62   | 0.01   | (4.33) | (0.53) | 0.08   | (4.84)    |
| 31 March 2011     |        |        |        |        |        |           |
| 200bp Down        | (0.75) | (0.02) | 1.58   | 0.33   | (0.10) | 1.78      |
| 200bp Up          | 0.82   | 0.05   | (2.02) | (0.30) | 0.10   | (2.13)    |
| 31 December 2010  |        |        |        |        |        |           |
| 200bp Down        | 0.21   | 0.05   | 1.76   | 0.33   | (0.37) | 1.93      |
| 200bp Up          | -      | (0.07) | (1.98) | (0.43) | 0.37   | (2.30)    |

#### Foreign exchange risk

Foreign exchange risk arises on financial instruments that are denominated in a foreign currency other than the financial currency. Foreign currency risk does not arise from financial instruments that are denominated in the functional currency.

The bank computes its net open foreign position in accordance with the Bank of Mauritius guideline for calculation and reporting of foreign exchange exposures by taking the higher of the absolute values of all net short and net long positions. The bank monitors the net open position on a daily basis.

| Open position (USD'000)                      | EUR     | GBP | JPY | MUR | other<br>currencies | Aggregate<br>Net Open<br>foreign<br>exhange<br>position |
|--|---------|-----|-----|-----|---------------------|---|
| at 31 December 2011<br>Long/(short) position | 1,438   | 398 | 1   | 865 | (2,740)             | 2,740   |
| at 31 March 2011<br>Long/(short) position    | (1,527) | 19  | (1) | 769 | (4,917)             | 6,445   |
| at 31 December 2010<br>Long/(short) position | 1,319   | 411 | -   | 709 | (10,617)            | 10,617  |