



Investec Bank (UK) Limited
Unaudited Salient Financial Information for the six months ended 30 September 2004

Investec Bank (UK) Limited
Consolidated profit and loss account



	6 months ended 30 Sept 2004 Unaudited			6 months ended 30 Sept 2003 Unaudited*			Year to 31 March 2004 Audited		
	Before goodwill & exceptional items	Goodwill & exceptional items	Total	Before goodwill & exceptional items	Goodwill & exceptional items	Total	Before goodwill & exceptional items	Goodwill & exceptional items	Total
Interest receivable – interest income arising from debt securities	27,485	-	27,485	24,404	-	24,404	46,690	-	46,690
Interest receivable – other interest income	81,778	-	81,778	98,289	-	98,289	168,233	-	168,233
Interest payable	(72,295)	-	(72,295)	(93,029)	-	(93,029)	(146,448)	-	(146,448)
Net interest income	36,968	-	36,968	29,664	-	29,664	68,475	-	68,475
Dividend income	279	-	279	163	-	163	288	-	288
Fees and commissions receivable	73,061	-	73,061	47,082	-	47,082	112,041	-	112,041
- annuity	38,230	-	38,230	34,458	-	34,458	72,342	-	72,342
- deal	34,831	-	34,831	12,624	-	12,624	39,699	-	39,699
Fees and commissions payable	(2,036)	-	(2,036)	(1,713)	-	(1,713)	(7,491)	-	(7,491)
Dealing profits	7,170	-	7,170	12,103	-	12,103	20,782	-	20,782
Other operating income	874	-	874	3,310	-	3,310	4,301	-	4,301
Other income	79,348	-	79,348	60,945	-	60,945	129,921	-	129,921
Total operating income	116,316	-	116,316	90,609	-	90,609	198,396	-	198,396
Administrative expenses	(73,160)	-	(73,160)	(59,995)	-	(59,995)	(131,556)	-	(131,556)
Depreciation and amortisation	(1,556)	(858)	(2,414)	(2,222)	(5,082)	(7,304)	(4,194)	(8,468)	(12,662)
- tangible fixed assets	(1,556)	-	(1,556)	(2,222)	-	(2,222)	(4,194)	-	(4,194)
- amortisation and impairment of goodwill	-	(858)	(858)	-	(5,082)	(5,082)	-	(8,468)	(8,468)
Provision for bad and doubtful debts	(3,174)	-	(3,174)	470	-	470	(4,246)	-	(4,246)
Operating profit (loss) before exceptional items	38,426	(858)	37,568	28,862	(5,082)	23,780	58,400	(8,468)	49,932
Share of income of associated companies	88	-	88	(5)	-	(5)	(317)	-	(317)
Provision for losses on disposal of group operations - continuing	-	(6,491)	(6,491)	-	-	-	-	-	-
Profit (loss) on ordinary activities before taxation	38,514	(7,349)	31,165	28,857	(5,082)	23,775	58,083	(8,468)	49,615
Tax on profit on ordinary continuing activities	(11,587)	-	(11,587)	(8,593)	-	(8,593)	(18,966)	-	(18,966)
Profit (loss) on ordinary activities after taxation	26,927	(7,349)	19,578	20,264	(5,082)	15,182	39,117	(8,468)	30,649
Minority interests - equity	(659)	-	(659)	(117)	-	(117)	(546)	-	(546)
Profit (loss) attributable to shareholders	26,268	(7,349)	18,919	20,147	(5,082)	15,065	38,571	(8,468)	30,103
Dividends	(15,000)	-	(15,000)	(13,500)	-	(13,500)	(30,000)	-	(30,000)
Profit (loss) for the period	11,268	(7,349)	3,919	6,647	(5,082)	1,565	8,571	(8,468)	103
Profit attributable to shareholders			18,919			15,065			30,103
Amortisation and impairment of goodwill			858			5,082			8,468
Provision for losses on disposal of group operations - continuing			6,491			-			-
Earnings before goodwill amortisation and exceptional items			26,268			20,147			38,571

* Restated for changes to accounting policies and disclosures.

Investec Bank (UK) Limited
Consolidated balance sheet



(UK GAAP £'000)

	30 Sept 2004 Unaudited	30 Sept 2003 * Unaudited	31 March 2004 Audited
Assets			
Cash and balances at central banks	120,760	261,390	258,999
Treasury bills and other eligible bills	154,503	92,612	144,781
Loans and advances to banks	1,309,919	798,368	663,750
Loans and advances to customers	2,941,146	2,514,131	3,017,983
Debt securities	1,209,739	961,049	770,832
Equity shares	74,289	133,468	255,243
Interests in associated undertakings	1,656	1,932	1,567
Other participating interests	9,137	8,890	9,135
Intangible fixed assets	23,530	40,801	29,822
Tangible fixed assets	24,130	32,294	29,229
Other assets	789,657	637,458	383,545
Prepayments and accrued income	57,863	63,383	27,505
	6,716,329	5,545,776	5,592,391
Liabilities			
Deposits by banks	665,722	913,056	769,342
Customer accounts	3,296,115	3,143,289	3,064,773
Debt securities in issue	305,444	100,034	220,859
Other liabilities	1,656,688	765,044	777,975
Accruals and deferred income	80,798	75,616	57,688
	6,004,767	4,997,039	4,890,637
Capital Resources			
Subordinated liabilities	211,542	39,300	202,371
Minority interests - equity	12,884	16,041	13,616
Called up share capital	354,000	354,000	354,000
Share premium account	37,365	37,365	37,365
Profit and loss account	95,771	102,031	94,402
Equity shareholder's funds	487,136	493,396	485,767
	711,562	548,737	701,754
	6,716,329	5,545,776	5,592,391

* Restated for changes to accounting policies and disclosures.

Investec Bank (UK) Limited
Reconciliation of shareholders' funds and movement in reserves



	Share capital	Share premium account	Profit and loss account	Total
(UK GAAP £'000)				
At 31 March 2003	314,000	37,365	98,351	449,716
Year ended 31 March 2004				
Issue of shares	40,000			40,000
Foreign currency movements			(4,052)	(4,052)
Retained profit for the year			103	103
At 31 March 2004	354,000	37,365	94,402	485,767
Six months ended 30 September 2004				
Foreign currency movements			(2,550)	(2,550)
Retained profit for the year			3,919	3,919
At 30 September 2004	354,000	37,365	95,771	487,136

Investec Bank (UK) Limited Segmental analysis



For the six months ended 30 September

1. Unaudited - segmental business analysis

(UK GAAP £'000)

	Private Client Activities	Treasury and Specialised Finance	Investment Banking	Group Services and Other Activities	Total
2004					
Net interest income	23,100	6,062	919	6,887	36,968
Dividend income	-	-	122	157	279
Net fees and commissions receivable	28,285	11,545	25,568	5,627	71,025
Dealing profits	248	7,340	(953)	535	7,170
Other operating income	46	(22)	182	668	874
Operating income	51,679	24,925	25,838	13,874	116,316
Administration expenses	(27,605)	(18,738)	(18,780)	(8,037)	(73,160)
Depreciation	(759)	(80)	(158)	(559)	(1,556)
Provision for bad and doubtful debts	(2,662)	(78)	-	(434)	(3,174)
Operating profit before amortisation of goodwill	20,653	6,029	6,900	4,844	38,426
Share of income of associated companies	286	(258)	-	60	88
Profit on ordinary activities before taxation	20,939	5,771	6,900	4,904	38,514
Amortisation of goodwill	(1,698)	4,325	(3,288)	(197)	(858)
Other exceptional items	-	-	-	(6,491)	(6,491)

	Private Client Activities	Treasury and Specialised Finance	Investment Banking	Group Services and Other Activities	Total
2003 *					
Net interest income	19,306	5,090	855	4,413	29,664
Dividend income	-	-	77	86	163
Net fees and commissions receivable	19,409	8,729	17,577	(346)	45,369
Dealing profits	324	11,190	698	(109)	12,103
Other operating income	53	580	757	1,920	3,310
Operating income	39,092	25,589	19,964	5,964	90,609
Administration expenses	(22,670)	(15,966)	(15,425)	(5,934)	(59,995)
Depreciation	(562)	(74)	(190)	(1,396)	(2,222)
Provision for bad and doubtful debts	(1,478)	(561)	-	2,509	470
Operating profit before amortisation of goodwill	14,382	8,988	4,349	1,143	28,862
Share of income of associated companies	-	-	-	(5)	(5)
Profit on ordinary activities before taxation	14,382	8,988	4,349	1,138	28,857
Amortisation of goodwill	(1,797)	(687)	(2,499)	(99)	(5,082)
Other exceptional items	-	-	-	-	-

* Restated for changes to accounting policies and disclosures.

Investec Bank (UK) Limited Segmental analysis



For the six months ended 30 September

2. Unaudited - segmental geographic analysis

(UK GAAP £'000)	United Kingdom and Europe	Australia	Israel	United States of America	Total
2004					
Net interest income	24,820	6,612	5,542	(6)	36,968
Dividend income	264	-	15	-	279
Net fees and commissions receivable	59,454	6,596	5,048	(73)	71,025
Dealing profits	7,133	26	11	-	7,170
Other operating income	613	16	208	37	874
Operating income	92,284	13,250	10,824	(42)	116,316
Administration expenses	(58,630)	(7,761)	(6,769)	-	(73,160)
Depreciation	(980)	(171)	(405)	-	(1,556)
Provision for bad and doubtful debts	(1,964)	(852)	(358)	-	(3,174)
Operating profit (loss) before amortisation of goodwill	30,710	4,466	3,292	(42)	38,426
Share of income of associated companies	(90)	118	60	-	88
Profit (loss) on ordinary activities before taxation	30,620	4,584	3,352	(42)	38,514
Taxation	(8,814)	(1,566)	(1,207)	-	(11,587)
Minorities	(202)	-	(457)	-	(659)
Profit (loss) on ordinary activities after taxation	21,604	3,018	1,688	(42)	26,268
Amortisation of goodwill	2,627	(3,485)	-	-	(858)
Other exceptional items	-	-	(6,491)	-	(6,491)

	United Kingdom and Europe	Australia	Israel	United States of America	Total
2003 *					
Net interest income	21,530	3,578	4,499	57	29,664
Dividend income	143	11	9	-	163
Net fees and commissions receivable	36,881	4,381	4,115	(8)	45,369
Dealing profits	11,074	(50)	1,079	-	12,103
Other operating income	2,503	-	670	137	3,310
Operating income	72,131	7,920	10,372	186	90,609
Administration expenses	(48,084)	(4,559)	(7,348)	(4)	(59,995)
Depreciation	(1,644)	(76)	(501)	(1)	(2,222)
Provision for bad and doubtful debts	1,003	(51)	(482)	-	470
Operating profit before amortisation of goodwill	23,406	3,234	2,041	181	28,862
Share of income of associated companies	-	-	(5)	-	(5)
Profit (loss) on ordinary activities before taxation	23,406	3,234	2,036	181	28,857
Taxation	(6,239)	(952)	(1,426)	24	(8,593)
Minorities	-	-	(117)	-	(117)
Profit on ordinary activities after taxation	17,167	2,282	493	205	20,147
Amortisation of goodwill	(2,758)	(2,324)	-	-	(5,082)
Other exceptional items	-	-	-	-	-

* Restated for changes to accounting policies and disclosures.

Investec Bank (UK) Limited
Capital adequacy statement



(£'000)	30 Sept 2004 Unaudited	30 Sept 2003 Unaudited	31 March 2004 Audited
Risk-weighted assets	2,883,648	2,355,533	2,652,409
Total assets - banking activities	2,485,850	2,045,870	2,181,659
Trading book - notional assets	397,798	309,663	470,750
Tier 1	500,020	509,437	499,383
Tier 2	219,198	57,786	216,779
Tier 3 *	15,529	-	-
Goodwill	(23,530)	(40,801)	(29,822)
Other deductions	(172,292)	(16,732)	(173,782)
Net qualifying capital	538,925	509,690	512,558
Qualifying capital as a percentage of risk-weighted assets	18.7%	21.6%	19.3%
Tier 1	16.5%	19.9%	17.7%
Tier 2 and 3	2.2%	1.7%	1.6%

* £6,596,000 of subordinated debt in issue as at 31 March 04 was ineligible for use as Tier 3 capital.

Investec Bank (UK) Limited

Asset quality, specific and general provisions



(UK GAAP £'000)	30 Sept 2004 Unaudited	30 Sept 2003 ** Unaudited	31 March 2004 Audited
Core loans and advances to customers *	2,277,879	1,886,956	2,097,016
Managed book	49,904	42,307	48,846
Net loans and advances to customers	2,227,975	1,844,649	2,048,170
Consolidated profit and loss provision charge	3,174	(470)	4,246
Specific provisions	11,507	11,147	10,752
General provisions	23,185	18,486	21,004
Total provisions	34,692	29,633	31,756
Gross non-performing loans	28,958	24,728	22,757
Security	18,367	16,348	13,721
Net non-performing loans	10,591	8,380	9,036
Adequacy of provisions			
Specific provisions as a % of core loans and advances to customers *	0.51%	0.59%	0.51%
General provisions as a % of net loans and advances to customers *	1.04%	1.00%	1.03%
Total provisions as a % of core loans and advances to customers *	1.52%	1.57%	1.51%
Total provisions as a % of gross non-performing loans	119.80%	119.84%	139.54%
Total provisions as a % of net non-performing loans	327.56%	353.62%	351.44%

*Excludes wholesale customer loans that reside in the trading book and intergroup loans

**Restated for changes to accounting policies and disclosures.