



Investec plc (excluding Investec Limited)

Unaudited consolidated financial information for the six months ended 30 September 2007

IFRS - Pounds Sterling

Overview of results

IFRS	30 Sept 2007	30 Sept 2006	% Change	31 March 2007
Operating profit (£'000)	101,906	94,009	8.4%	197,915
Earnings attributable to ordinary shareholders (£'000)	70,791	80,619	-12.2%	156,107
Cost to income ratio	65.5%	64.6%	n/a	65.5%
Total capital resources (including subordinated liabilities) (£'000)	2,110,288	1,283,150	64.5%	1,729,309
Total shareholders' equity (including minority interest) (£'000)	1,370,537	1,015,688	34.9%	1,126,265
Total assets (£'000)	18,852,044	9,711,788	94.1%	11,604,851
Loans and advances to customers (including securitised assets) (£'000)	13,209,599	4,503,769	193.3%	4,667,684
Loans and advances to customers as a percentage of total assets	70.1%	46.4%	51.1%	40.2%
Capital adequacy ratio	17.7%	17.1%	n/a	24.7%
Tier 1 ratio	11.9%	13.1%	n/a	14.8%

Consolidated income statement

£'000	6 months to 30 Sept 2007	6 months to 30 Sept 2006	Year to 31 March 2007
Interest income	329,597	202,908	472,085
Interest expense	(209,895)	(125,382)	(299,992)
Net interest income	119,702	77,526	172,093
Fees and commissions receivable	177,156	164,212	324,385
Fees and commissions payable	(25,821)	(20,736)	(43,921)
Principal transactions	29,483	34,517	85,542
Operating income from associates	6,369	4,283	10,685
Other operating income	26,981	9,983	46,891
Other income	214,168	192,259	423,582
Total operating income	333,870	269,785	595,675
Impairment losses on loans and advances	(13,365)	(1,447)	(7,490)
Operating income	320,505	268,338	588,185
Administrative expenses	(211,511)	(170,673)	(381,773)
Depreciation and impairment of property, equipment and intangibles	(7,088)	(3,656)	(8,497)
Operating profit before goodwill	101,906	94,009	197,915
Goodwill	-	9,552	10,680
Profit before taxation	101,906	103,561	208,595
Taxation	(20,745)	(24,772)	(46,843)
Profit after taxation	81,161	78,789	161,752
Earnings attributable to minority shareholders	10,370	(1,830)	5,645
Profit attributable to shareholders	70,791	80,619	156,107
	81,161	78,789	161,752

Consolidated balance sheet

£'000	30 Sept 2007	31 March 2007	30 Sept 2006
Assets			
Cash and balances at central banks	19,388	42,832	18,595
Loans and advances to banks	1,326,501	903,276	666,096
Cash equivalent advances to customers	607	23,210	55
Reverse repurchase agreements and cash collateral on securities borrowed	637,575	1,979,936	834,118
Trading securities	348,529	558,985	258,571
Derivative financial instruments	387,329	334,109	345,476
Investment securities	1,909,419	1,747,420	1,739,833
Loans and advances to customers	7,415,201	4,667,684	4,503,769
Securitised assets	5,794,398	-	-
Interests in associated undertakings	76,417	70,321	65,812
Deferred taxation assets	39,770	28,130	27,236
Other assets	460,241	939,393	960,513
Property and equipment	125,389	122,742	113,064
Goodwill	289,789	168,963	176,839
Intangible assets	21,491	17,850	1,811
	18,852,044	11,604,851	9,711,788
Liabilities			
Deposits by banks	4,001,519	1,516,123	1,585,252
Derivative financial instruments	191,113	112,700	104,901
Other trading liabilities	62,901	96,252	92,504
Repurchase agreements and cash collateral on securities lent	345,337	1,598,128	477,217
Customer accounts	5,007,019	4,245,612	3,869,227
Debt securities in issue	1,045,659	1,159,139	1,323,562
Liabilities arising on securitisation	5,489,906	-	-
Current taxation liabilities	36,523	42,971	6,715
Deferred taxation liabilities	13,065	9,391	40,396
Other liabilities	547,514	1,093,759	927,129
Pension fund liabilities	1,200	1,467	1,735
	16,741,756	9,875,542	8,428,638
Subordinated liabilities	739,751	603,044	267,462
	17,481,507	10,478,586	8,696,100
Equity			
Called up share capital	130	122	120
Share premium account	648,567	422,229	401,686
Treasury shares	(22,107)	(23,870)	(8,607)
Perpetual preference shares	129,558	129,558	79,853
Other reserves	69,275	93,344	86,485
Profit and loss account	321,545	302,555	255,881
Shareholders' equity excluding minority interest	1,146,968	923,938	815,418
Minority interest	223,569	202,327	200,270
- Perpetual preferred securities issued by subsidiaries	139,611	136,051	135,706
- Minority interest in partially held subsidiaries	83,958	66,276	64,564
Total equity	1,370,537	1,126,265	1,015,688
Total liabilities and shareholders' equity	18,852,044	11,604,851	9,711,788

Consolidated statement of total recognised income and expenses

£'000	6 months to 30 Sept 2007	Year to 31 March 2007	6 months to 30 Sept 2006
Earnings attributable to shareholders	81,161	161,752	78,789
Total gains and losses recognised directly in equity	(9,594)	4,429	(2,472)
Fair value movements on available for sale assets	(18,451)	5,319	1,280
Foreign currency movements	8,857	1,580	(3,752)
Pension fund actuarial (losses)/gains	-	(2,470)	-
Total recognised income and expenses	71,567	166,181	76,317
Total recognised income and expenses attributable to minority shareholders	13,713	9,028	(1,417)
Total recognised income and expenses attributable to ordinary shareholders	57,854	157,153	77,734
	71,567	166,181	76,317



Consolidated statement of changes in equity (summarised)

£'000	6 months to 30 Sept 2007	Year to 31 March 2007	6 months to 30 Sept 2006
Balance at the beginning of the period	1,126,265	774,252	774,252
Foreign currency adjustments	8,857	1,580	(3,752)
Retained profit for the period attributable to ordinary shareholders	70,791	156,107	80,619
Retained profit for the period attributable to minority interests	10,370	5,645	(1,830)
Share based payments adjustments	7,149	16,358	7,096
Fair value movements on available for sale assets	(18,451)	5,319	1,280
Pension fund actuarial losses (net of tax)	-	(2,470)	-
Dividends paid to ordinary shareholders	(49,304)	(67,081)	(34,322)
Dividends paid to perpetual preference shareholders	(3,204)	(872)	-
Dividends paid on preferred securities	(9,528)	(9,676)	(9,676)
Dividends paid to minority shareholders	-	(6,410)	-
Issue of ordinary shares	220,015	2	8,431
Issue of perpetual preference shares	-	131,187	80,628
Share issue expenses	(65)	(1,652)	(787)
Movement of treasury shares	113	63,902	51,697
Issue of equity instruments by subsidiaries	7,529	38,216	42,904
Movement of minorities on disposals and acquisitions	-	21,858	19,148
Balance at the end of the period	1,370,537	1,126,265	1,015,688

Segmental information - business analysis

For the six months to 30 September 2007

£'000	Private	Capital	Investment	Asset	Property	Group	Total group
	Client Activities	Markets	Banking	Management	Activities	Services and Other Activities	
Net interest income	70,148	40,972	(3,842)	1,704	(56)	10,776	119,702
Fees and commissions receivable	32,797	36,810	36,348	69,823	224	1,154	177,156
Fees and commissions payable	(1,147)	(307)	(1,299)	(22,967)	-	(101)	(25,821)
Principal transactions	20,672	(600)	6,322	-	177	2,912	29,483
Operating income from associates	6,237	(44)	42	-	-	134	6,369
Other operating income	-	-	26,274	-	-	707	26,981
Other income	58,559	35,859	67,687	46,856	401	4,806	214,168
Total operating income	128,707	76,831	63,845	48,560	345	15,582	333,870
Impairment losses on loans and advances	(4,356)	(9,009)	-	-	-	-	(13,365)
Net operating income	124,351	67,822	63,845	48,560	345	15,582	320,505
Administrative expenses	(54,937)	(54,635)	(44,471)	(36,634)	(818)	(20,016)	(211,511)
Depreciation and impairment of property, equipment and intangibles	(598)	(2,081)	(3,341)	(53)	-	(1,015)	(7,088)
Operating profit before goodwill	68,816	11,106	16,033	11,873	(473)	(5,449)	101,906
Goodwill	-	-	-	-	-	-	-
Profit before taxation	68,816	11,106	16,033	11,873	(473)	(5,449)	101,906
Cost to income ratio	43.1%	73.8%	74.9%	75.5%	237.1%	135.0%	65.5%

For the six months to 30 September 2006

£'000	Private	Capital	Investment	Asset	Property	Group	Total group
	Client Activities	Markets	Banking	Management	Activities	Services and Other Activities	
Net interest income	57,730	18,733	(1,251)	1,219	(105)	1,200	77,526
Fees and commissions receivable	48,246	33,945	27,614	54,538	17	(148)	164,212
Fees and commissions payable	(2,086)	(222)	(870)	(17,558)	-	-	(20,736)
Principal transactions	6,856	23,494	3,094	-	278	795	34,517
Operating income from associates	4,053	(11)	78	-	-	163	4,283
Other operating income	-	-	9,307	-	-	676	9,983
Other income	57,069	57,206	39,223	36,980	295	1,486	192,259
Total operating income	114,799	75,939	37,972	38,199	190	2,686	269,785
Impairment losses on loans and advances	(1,326)	(121)	-	-	-	-	(1,447)
Operating income	113,473	75,818	37,972	38,199	190	2,686	268,338
Administrative expenses	(51,494)	(42,311)	(25,035)	(30,118)	(73)	(21,642)	(170,673)
Depreciation and impairment of property, equipment and intangibles	(702)	(321)	(1,837)	(35)	-	(761)	(3,656)
Operating profit before goodwill	61,277	33,186	11,100	8,046	117	(19,717)	94,009
Goodwill	3,184	3,184	-	-	-	3,184	9,552
Profit before taxation	64,461	36,370	11,100	8,046	117	(16,533)	103,561
Cost to income ratio	45.5%	56.1%	70.8%	78.9%	38.4%	834.1%	64.6%

Segmental information - geographical analysis

For the six months to 30 September 2007

£'000	UK and Europe	Australia	Other geographies	Total group
Net interest income	94,425	25,268	9	119,702
Fees and commissions receivable	164,983	11,920	253	177,156
Fees and commissions payable	(25,591)	(230)	-	(25,821)
Principal transactions	14,216	15,267	-	29,483
Operating income from associates	6,174	195	-	6,369
Other operating income	24,687	2,294	-	26,981
Other income	184,469	29,446	253	214,168
Total operating income	278,894	54,714	262	333,870
Impairment losses on loans and advances	(8,519)	(4,846)	-	(13,365)
Net operating income	270,375	49,868	262	320,505
Administrative expenses	(183,708)	(27,577)	(226)	(211,511)
Depreciation and impairment of property, equipment and intangibles	(6,789)	(299)	-	(7,088)
Operating profit before goodwill	79,878	21,992	36	101,906
Goodwill	-	-	-	-
Profit before taxation	79,878	21,992	36	101,906
Taxation	(17,211)	(3,441)	(93)	(20,745)
Profit after taxation	62,667	18,551	(57)	81,161
Earnings attributable to minority interests	(9,409)	(961)	-	(10,370)
Earnings attributable to shareholders	53,258	17,590	(57)	70,791
Cost to income ratio	68.3%	50.9%	86.3%	65.5%

For the six months to 30 September 2006

£'000	UK and Europe	Australia	Other geographies	Total group
Net interest income	60,143	17,378	5	77,526
Fees and commissions receivable	152,374	11,494	344	164,212
Fees and commissions payable	(20,602)	(134)	-	(20,736)
Principal transactions	32,860	1,657	-	34,517
Operating income from associates	4,332	(49)	-	4,283
Other operating income	7,991	1,992	-	9,983
Other income	176,955	14,960	344	192,259
Total operating income	237,098	32,338	349	269,785
Impairment losses on loans and advances	(1,404)	(43)	-	(1,447)
Net operating income	235,694	32,295	349	268,338
Administrative expenses	(152,528)	(18,005)	(140)	(170,673)
Depreciation and impairment of property, equipment and intangibles	(2,991)	(665)	-	(3,656)
Operating profit before goodwill	80,175	13,625	209	94,009
Goodwill	-	9,552	-	9,552
Profit before taxation	80,175	23,177	209	103,561
Taxation	(20,155)	(4,617)	-	(24,772)
Profit after taxation	60,020	18,560	209	78,789
Earnings attributable to minority interests	2,779	(949)	-	1,830
Earnings attributable to shareholders	62,799	17,611	209	80,619
Cost to income ratio	65.6%	57.7%	40.1%	64.6%

Asset quality

£'million	30 Sept 2007	31 March 2007
Total loans and advances to customers (gross of impairments)	7,442	4,685
Less: assets warehoused for securitisation	(1,963)	(242)
Total loans and advances to customers	5,479	4,685
Net core loans and advances to customers	5,452	4,667
Specific impairments	25	16
Portfolio impairments	2	2
Total impairments	27	18
Gross default loans	51	51
Sub-standard	12	13
Doubtful	1	1
Loss	38	37
Less: security	29	34
Net default loans (pre impairments held against these loans)	22	17
Adequacy of impairments		
Specific impairments as a % of gross core loans and advances to customers	0.46%	0.34%
Portfolio impairments as a % of net core loans and advances to customers	0.04%	0.04%
Total impairments as a % of gross core loans and advances to customers	0.49%	0.38%
Total impairments as a % of gross default loans	52.94%	35.29%
Total impairments as a % of net default loans	122.73%	105.88%
Specific impairments as a % of gross default loans	49.02%	31.37%
Specific impairments as a % of net default loans	113.64%	94.12%
Gross default loans as a % of gross core loans and advances to customers	0.93%	1.09%

Capital adequacy

£'000	30 Sept 2007	31 March 2007	30 Sept 2006
Total assets - banking activities	7,591,850	5,126,480	4,582,513
Trading - notional assets	487,892	358,333	833,377
Risk-weighted assets	8,079,742	5,484,813	5,415,890
Tier 1	1,295,469	1,023,037	847,538
Tier 2	725,734	621,033	274,732
Tier 3	16,994	21,254	20,720
Goodwill and impairments	(611,165)	(308,392)	(218,833)
Net qualifying capital	1,427,032	1,356,932	924,157
Qualifying capital as a percentage of RWA	17.7%	24.7%	17.1%
Tier 1 ratio	11.9%	14.8%	13.1%