



Investec plc silo financial information (excluding the results of Investec Limited)

Unaudited consolidated financial information for the six months ended 30 September 2010

IFRS - Pounds Sterling

Out of the Ordinary®





Overview of results

Unaudited

	30 Sept 2010	30 Sept 2009	% change	31 March 2010
Operating income (£'000)	483,253	429,626	12.5%	899,335
Operating expenses (£'000)	324,905	251,376	29.3%	564,942
Operating profit before amortisation of acquired intangibles, non-operating items, taxation, impairments and after minorities (£'000)	171,233	192,115	(10.9%)	357,627
Operating profit before amortisation of acquired intangibles, non-operating items, taxation and after minorities (£'000)	81,745	90,821	(10.0%)	141,887
Earnings attributable to ordinary shareholders (£'000)	135,434	85,984	57.5%	128,585
Cost to income ratio	67.2%	58.5%	-	62.8%
Total capital resources (including subordinated liabilities) (£'000)	2,601,953	2,271,558	14.5%	2,251,195
Total shareholders' equity (£'000)	2,040,951	1,610,278	26.7%	1,649,619
Total assets (£'000)*	22,510,856	19,305,908	16.6%	21,883,737
Net core loans and advances (£'000)	7,292,012	7,335,389	(0.60%)	7,253,321
Customer accounts (deposits) (£'000)	9,779,104	6,633,747	47.4%	9,059,074
Cash and near cash balances (£'000)	4,850,297	3,124,918	55.2%	4,755,196
Capital adequacy ratio	16.7%	15.5%	-	15.9%
Tier 1 ratio	12.1%	11.0%	-	11.3%
Default loans (net of impairments) as a % of core loans and advances	5.75%	5.34%	-	4.94%
Net defaults (after collateral and impairments) as a % of net core loans and advances Annualised credit loss ratio (i.e. income statement charge as a % of average loans and	-	-	-	-
advances)	1.59%	1.64%	-	1.72%
Total gearing/leverage ratio (i.e. total assets to equity)	11.0x	11.9x	-	13.3x
Core loans (excluding own originated securitised assets) as a % of customer deposits	69.5%	102.8%	-	74.3%

^{*}The prior year balance sheet has been restated to adjust the values of derivative assets and liabilities where, whilst the legal right to settle net exists, it is not market practice to do so. This restatement had no impact on equity.

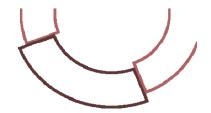


Investec plc (excluding Investec Limited) consolidated income statement Unaudited

Onaudited		Ì	1
	6 months to	6 months to	Year to
£'000	30 Sept 2010	30 Sept 2009	31 March 2010
Interest income	418,939	383,945	754,064
Interest expense	(260,746)	(217,247)	(445,580)
Net interest income	158,193	166,698	308,484
Fee and commission income	244,236	144,600	347,116
Fee and commission expense	(45,535)	(25,945)	(58,272)
Principal transactions	118,007	130,551	272,758
Operating income from associates	3,197	5,933	11,647
Other operating income/(loss)	5,155	7,789	17,602
Other income	325,060	262,928	590,851
Total operating income before impairment losses on loans and advances	483,253	429,626	899,335
Impairment losses on loans and advances	(89,488)	(101.294)	(215,740)
Operating income	393,765	328,332	683,595
Administrative expenses	(313,113)	(240,377)	(539,431)
Depreciation, amortisation and impairment of property, equipment and intangiable assets	(11,792)	(10,999)	(25,511)
Operating profit before amortisation of acquired intangibles	68,860	76,956	118,653
Amortisation of acquired intangibles	(2,254)	_	_
Operating profit	66,606	76,956	118,653
Profit arising from associate converted to subsidiary	73,465	-	-
Write down of subsidiaries held for resale	(7,942)	-	-
Profit before taxation	132,129	76,959	118,653
Taxation	(13,189)	(4,837)	(13,302)
Profit after taxation	118,940	72,119	105,351
Operating losses attributable to minority interests	12,885	13,865	23,234
Write down of subsidiaries held for resale attributable to minorities	3.609	10,000	20,204
Earnings attributable to shareholders	135,434	85,984	128,585

Consolidated statement of comprehensive income

£'000	6 months to 30 Sept 2010	6 months to 30 Sept 2009	Year to 31 March 2010
Profit after taxation Other comprehensive income:	118,940	72,119	105,351
Fair value movements on cash flow hedges	2,431	10,242	12,584
Profit on realisation of available for sale assets recycled through income	(2,256)	(5,129)	(7,967)
Fair value movements on available for sale assets	10,758	23,018	19,205
Foreign currency movements	2,106	(4,333)	3,726
Pension fund actuarial losses	-	-	(8,180)
Total comprehensive income	131,979	95,917	124,719
Total comprehensive loss attributable to minority shareholders	(16,473)	(15,679)	(24,774)
Total comprehensive income attributable to ordinary shareholders	135,691	97,141	133,904
Total comprehensive income attributable to preferred securities and perpetual preference			
shareholders	12,761	14,455	15,589
Total comprehensive income	131,979	95,917	124,719



Investec plc (excluding Investec Limited) consolidated balance sheet

Unaudited

Unaudited			
£'000	30 Sept 2010	31 March 2010	30 Sept 2009
Assets			
Cash and balances at central banks	1,208,040	2,008,762	1,182,789
Loans and advances to banks	1,309,282	1,493,967	1,101,546
Reverse repurchase agreements and cash collateral on securities			
borrowed	877,313	490,494	215,395
Trading securities	287,864	349,217	521,330
Derivative financial instruments Investment securities	948,344	887,295	721,967
	2,560,586	1,874,840	1,158,332
Loans and advances to customers	7,773,968	7,337,543	7,044,535
Loans and advances to customers - Kensington warehouse assets Securitised assets	1,683,586	1,776,525	1,873,778
Interests in associated undertakings	4,318,070	4,434,465	4,376,702
Deferred taxation assets	18,480	99,243	93,953 89,495
Other assets	98,308 663,266	98,051	562,523
Property and equipment	39,850	611,753 144,370	144,170
Goodwill	443,534	249,270	236,593
Intangible assets	158,232	249,270 27,942	29,380
Non-current assets classified as held for resale	122,133	21,342	29,300
Non-current assets classified as field for resale	22,510,856	21,883,737	19,082,488
	22,310,030	21,003,737	13,002,400
Liabilities			
Deposits by banks	1,153,910	1,623,534	2,268,128
Deposits by banks - Kensington warehouse funding	1,082,431	1,213,042	1,354,737
Derivative financial instruments	682,758	553,452	467,067
Other trading liabilities	239,969	190,295	97,267
Repurchase agreements and cash collateral on securities lent	378,846	545,018	333,882
Customer accounts (deposits)	9,779,104	9,059,074	6,633,767
Debt securities in issue	1,824,476	1,815,034	1,072,781
Liabilities arising on securitisation	3,791,146	3,980,657	4,015,720
Current taxation liabilities	80,389	69,250	60,011
Deferred taxation liabilities	93,862	52,929	40,743
Other liabilities	698,060	528,972	465,893
Pension fund liabilities	487	1,285	934
Liabilities directly associated with non-current assets held for resale	103,465	-	-
•	19,908,903	19,632,542	16,810,930
Subordinated liabilities	561,002	601,576	661,280
	20,469,905	20,234,118	17,472,210
Equity			
Called up share capital	161	148	148
Perpetual preference share capital	151	151	151
Share premium	1,239,292	931,924	921,962
Treasury shares	(7,591)	(3,099)	(8,053)
Other reserves	101,839	100,103	102,022
Profit and loss account	542,482	439,304	405,498
Shareholders' equity excluding minority interest	1,876,334	1,468,531	1,421,728
Minority interest	164,617	181,088	188,550
- Perpetual preferred securities issued by subsidiaries	173,330	178,307	182,933
- Minority interests in partially held subsidiaries	(8,713)	2,781	5,617
Total shareholders' equity	2,040,951	1,649,619	1,610,278
Total liabilities and assuits	00 540 050	24 000 707	40,000,400
Total liabilities and equity	22,510,856	21,883,737	19,082,488

^{*}The prior year balance sheet has been restated to adjust the values of derivative assets and liabilities where, whilst the legal right to settle net exists, it is not market practice to do so. This restatement had no impact on equity.



Investec plc (excluding Investec Limited) condensed consolidated statement of change in equity Unaudited

£'000	6 months to 30 Sept 2010	Year to 31 March 2010	6 months to 30 Sept 2009
Balance at the beginning of the period	1,649,619	1,452,298	1,452,298
Profit after taxation	118,940	105,351	72,119
Fair value movement on cash flow hedges	2,431	12,584	10,242
Profit on realisation of available for sale assets recycled through income	(2,256)	(7,967)	(5,129)
Fair value movement on available for sale assets	10,758	19,205	23,018
Foreign currency movements	2,106	3,726	(4,333)
Pension fund actuarial losses	-	(8,180)	
Total comprehensive income for the period	131,979	124,719	95,917
Share based payments adjustments	710	24,824	(12,630)
Dividends paid to ordinary shareholders	(21,731)	(34,532)	(10,877)
Dividends paid to perpetual preference shareholders	(1,128)	(3,552)	(2,418)
Dividends paid to perpetual preferred securities	(11,633)	(12,037)	(12,037)
Issue of ordinary shares	311,134	96,577	86,610
Issue of equity by subsidiaries	-	1,142	-
Minority arising on acquisition of subsidiaries	-	353	-
Share issue expense	(3,753)	(3,559)	(3,554)
Movement of treasury shares	(13,992)	3,522	16,969
Movement of capital reserve	(254)	-	-
Dividends paid to minorities	-	(136)	-
Balance at the end of the period	2,040,951	1,649,619	1,610,278



Investec plc (excluding Investec Limited) segmental information - business analysis

Unaudited

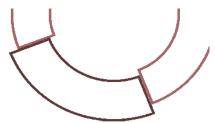
For the six months to 30 September 2010

5,000	Asset Management	Wealth and	Property activities	Private Banking	Investment Banking	Capital Markets	Group Services and Other Activities	Total group
Net interest income	(481)	1,665	632	65,939	(2,493)	109,472	(16,541)	158,193
Fee and commission income Fee and commission expense Principal transactions Operating income from associates Other operating income Other income	105,102 (32,210) - - - 72,892	29,321 (260) 1,681 2,379 - 33,121	2,119 (824) 2,151 - - 3,446	19,443 (2,695) 6,813 172 - 23,733	31,947 (2,305) 17,733 513 4,364 52,252	48,571 (7,068) 80,004 - - 121,507	7,733 (173) 9,625 133 791 18,109	244,236 (45,535) 118,007 3,197 5,155 325,060
Total operating income before impairment losses on loans and advances	72,411	34,786	4,078	89,672	49,759	230,979	1,568	483,253
Impairment losses on loans and advances Operating income	- 72,411	34,786	4,078	(44,186) 45,486	49,759	(39,040) 191,939	(6,262) (4,694)	(89,488) 393,765
Administrative expenses Depreciation, amortisation and impairment of property,	(53,467)	(24,870)	(2,209)	(62,119)	(47,504)	(96,133)	(26,811)	(313,113)
equipment and software	(77)	(920)	(1)	(1,395)	(4,483)	(2,707)	(2,209)	(11,792)
Operating profit before amortisation of acquired intangibles	18,867	8,996	1,868	(18,028)	(2,228)	93,099	(33,714)	68,860
Operating loss/(profit) attributable to minorities Operating profit/(loss) after minorities^	18,867	8,996	1,868	(18,028)	7,893 5,665	43 93,142	4,949 (28,765)	12,885 81,745
Cost to income ratio Total assets (£'mn)	73.9% 203	74.1% 416	54.2% 75	70.8% 6,405	104.5% 556	42.8% 12,763	1850.8% 2,093	67.2% 22,511

For the six months to 30 September 2009

£'000	Asset Management	Wealth and Investment*	Property activities	Private Banking	Investment Banking	Capital Markets	Group Services and Other Activities	Total group
Net interest income	(346)	-	(265)	74,418	(8,353)	114,705	(13,461)	166,698
Fee and commission income Fee and commission expense Principal transactions Operating income from associates Other operating income/(loss) Other income	68,700 (20,212) - - - 48,488	5,389 - 5,389	3,187 (1,100) 1,786 - - - 3,873	29,123 (2,615) (83) 141 - 26,566	20,277 (1,977) 13,707 75 6,970 39,118	24,283 (107) 58,903 63 - 83,142	(970) - 56,238 265 819 56,352	144,600 (25,945) 130,551 5,933 7,789 262,928
Total operating income before impairment losses on loans and advances Impairment losses on loans and advances	48,142 -	5,389	3,608 -	100,984 (35,599)	30,765	197,847 (65,695)	42,891 -	429,626 (101,294)
Operating income Administrative expenses Depreciation, amortisation and impairment of property, equipment and software	48,142 (40,529) (99)	5,389 - -	3,608 (1,338)	65,385 (55,827) (1,130)	30,765 (38,000) (5,572)	132,152 (86,552) 2,519	42,891 (18,131) (1,679)	328,332 (240,377) (10,999)
Operating profit before goodwill	7,514	5,389	2,270	8,428	(12,807)	43,081	23,081	76,956
Operating loss/(profit) before goodwill attributable to minorities Operating profit/(loss) after minorities	- 7,514	5,389	2,270	8,428	12,398 (409)	(141) 42,940	1,608 24,689	13,865 90,821
Cost to income ratio Total assets (£'mn)	84.4% 157	0.0% 76	37.1% 22	56.4% 5,716	141.6% 510	45.0% 12,358	46.2% 467	58.5% 19,306

^{*}Previously Private Wealth.
^Excluding non-operating items.



Investec plc (excluding Investec Limited) segmental analysis of operating profit before amortisation of acquired intangibles, non-operating items, taxation minorities

Unaudited

£'000	6 months to 30 Sept 2010	6 months to 30 Sept 2009	% change
2 000	30 Sept 2010	30 3ept 2009	/₀ change
Asset Management	18,867	7,514	>100.0%
Wealth and Investment*	8,996	5,389	66.9%
Property activities	1,868	2,270	(17.7%)
Private Banking	(18,028)	8,428	(>100.0%)
Investment Banking Corporate Finance Institutional Research Sales and Trading Direct Investments Private Equity	2,720 (530) 5,683 (2,208) 5,665	(3,087) 1,943 4,262 (3,527) (409)	>100.0% (>100.0%) 33.3% 65.7% >100.0%
Capital Markets	93,142	42,940	>100.0%
Group Services and Other Activities International Trade Finance Central Funding Central Services Costs	741 (7,594) (21,912) 28,765	1,142 39,188 (15,641) 24,689	-35.1% (>100.0%) 72.1% (>100.0%)
Total group	81,745	90,821	(10.0%)

^{*}Previously Private Wealth.



Investec plc (excluding Investec Limited) segmental information - geographical analysis

Unaudited

For the six months to 30 September 2010

£'000 Net interest income	UK and Europe 128,528	Australia 29,665	Total group 158,193
Fee and commission income Fee and commission expense Principal transactions Operating income from associates Other operating income/(loss) Other income	230,252 (43,690) 107,384 3,025 6,730 303,701	13,984 (1,845) 10,623 172 (1,575) 21,359	118,007 3,197
Total operating income before impairment losses on loans and advances Impairment losses on loans and advances Operating income	432,229 (77,616) 354,613	51,024 (11,872) 39,152	483,253 (89,488) 393,765
Administrative expenses Depreciation, amortisation and impairment of property, equipment and software Operating profit before amortisation of acquired intangibles	(276,225) (10,964) 67,424	(36,888) (828) 1,436	
Operating loss attributable to minorities Operating profit after minorities^ Cost to income ratio Total assets (£m)	12,612 80,036 66.4% 19,159	273 1,709 73.9% 3,352	12,885 81,745 67.2% 22,511

For the six months to 30 September 2009

## Brook	For the six months to 30 September 2009			
E'000 Europe Australia Total group Net interest income 136,595 30,103 166,698 Fee and commission income 133,563 11,037 144,600 Fee and commission expense (23,920) (2,025) (25,945) Principal transactions 120,787 9,764 130,551 Operating income from associates 5,792 141 5,933 Other operating loss 11,181 (3,392) 7,789 Other income 247,403 15,525 262,928 Total operating income before impairment losses on loans and advances 383,998 45,628 429,626 Impairment losses on loans and advances (88,493) (12,801) (101,294) Operating income 295,505 32,827 328,332 Administrative expenses (211,870) (28,507) (240,377) Depreciation, amortisation and impairment of property, equipment and software (10,401) (598) 76,956 Operating profit before amortisation of acquired intangibles 73,234 3,722 76,956 Operating profit a				
E'000 Europe Australia Total group Net interest income 136,595 30,103 166,698 Fee and commission income 133,563 11,037 144,600 Fee and commission expense (23,920) (2,025) (25,945) Principal transactions 120,787 9,764 130,551 Operating income from associates 5,792 141 5,933 Other operating loss 11,181 (3,392) 7,789 Other income 247,403 15,525 262,928 Total operating income before impairment losses on loans and advances 383,998 45,628 429,626 Impairment losses on loans and advances (88,493) (12,801) (101,294) Operating income 295,505 32,827 328,332 Administrative expenses (211,870) (28,507) (240,377) Depreciation, amortisation and impairment of property, equipment and software (10,401) (598) 76,956 Operating profit before amortisation of acquired intangibles 73,234 3,722 76,956 Operating profit a				
Net interest income 136,595 30,103 166,698 Fee and commission income 133,563 11,037 144,600 Fee and commission expense (23,920) (2,025) (25,945) Principal transactions 120,787 9,764 130,551 Operating income from associates 5,792 141 5,933 Other operating loss 11,181 (3,392) 7,789 Other income 247,403 15,525 262,928 Total operating income before impairment losses on loans and advances 383,998 45,628 429,626 Impairment losses on loans and advances (88,493) (12,801) (101,294) Operating income 295,505 32,827 328,332 Administrative expenses (211,870) (28,507) (240,377) Depreciation, amortisation and impairment of property, equipment and software (10,401) (598) Operating profit before amortisation of acquired intangibles 73,234 3,722 76,956 Operating profit after minorities^A 86,724 4,097 90,821 Cost to income ratio<				
Fee and commission income Fee and commission expense Frincipal transactions Fee and commission expense Frincipal transactions Fee and commission expense Fee and commission expense Fee and commission income Fee and commission income Fee and commission expense Fee and commission income Fee and commission expense Fee and commission income in 20,787 Fee and Fee an				
Fee and commission expense (23,920) (2,025) (25,945) Principal transactions 120,787 9,764 130,551 Operating income from associates 5,792 141 5,933 Other operating loss 11,181 (3,392) 7,789 Other income 247,403 15,525 262,928 Total operating income before impairment losses on loans and advances 383,998 45,628 429,626 Impairment losses on loans and advances (88,493) (12,801) (101,294) Operating income 295,505 32,827 328,332 Administrative expenses (211,870) (28,507) (240,377) Depreciation, amortisation and impairment of property, equipment and software (10,401) (598) Operating profit before amortisation of acquired intangibles 73,234 3,722 76,956 Operating loss before goodwill attributable to minorities 13,490 375 13,865 Operating profit after minorities^4 86,724 4,097 90,821 Cost to income ratio 57.9% 63.8% 58.5%	Net interest income	136,595	30,103	166,698
Principal transactions 120,787 9,764 130,551 Operating income from associates 5,792 141 5,933 Other operating loss 11,181 (3,392) 7,789 Other income 247,403 15,525 262,928 Total operating income before impairment losses on loans and advances 383,998 45,628 429,626 Impairment losses on loans and advances (88,493) (12,801) (101,294) Operating income 295,505 32,827 328,332 Administrative expenses (211,870) (28,507) (240,377) Depreciation, amortisation and impairment of property, equipment and software (10,401) (598) 76,956 Operating profit before amortisation of acquired intangibles 73,234 3,722 76,956 Operating profit after minorities^ 13,490 375 13,865 Operating profit after minorities^ 86,724 4,097 90,821 Cost to income ratio 57.9% 63.8% 58.5%	Fee and commission income	133,563	11,037	144,600
Operating income from associates 5,792 141 5,933 Other operating loss 11,181 (3,392) 7,789 Other income 247,403 15,525 262,928 Total operating income before impairment losses on loans and advances 383,998 45,628 429,626 Impairment losses on loans and advances (88,493) (12,801) (101,294) Operating income 295,505 32,827 328,332 Administrative expenses (211,870) (28,507) (240,377) Depreciation, amortisation and impairment of property, equipment and software (10,401) (598) 76,956 Operating profit before amortisation of acquired intangibles 73,234 3,722 76,956 Operating profit after minorities^ 13,490 375 13,865 Operating profit after minorities^ 86,724 4,097 90,821 Cost to income ratio 57.9% 63.8% 58.5%	Fee and commission expense	(23,920)	(2,025)	(25,945)
Other operating loss 11,181 (3,392) 7,789 Other income 247,403 15,525 262,928 Total operating income before impairment losses on loans and advances 383,998 45,628 429,626 Impairment losses on loans and advances (88,493) (12,801) (101,294) Operating income 295,505 32,827 328,332 Administrative expenses (211,870) (28,507) (240,377) Depreciation, amortisation and impairment of property, equipment and software (10,401) (598) Operating profit before amortisation of acquired intangibles 73,234 3,722 76,956 Operating profit after minorities^ 13,490 375 13,865 Operating profit after minorities^ 86,724 4,097 90,821 Cost to income ratio 57.9% 63.8% 58.5%	Principal transactions	120,787	9,764	130,551
Other income247,40315,525262,928Total operating income before impairment losses on loans and advances383,99845,628429,626Impairment losses on loans and advances(88,493)(12,801)(101,294)Operating income295,50532,827328,332Administrative expenses(211,870)(28,507)(240,377)Depreciation, amortisation and impairment of property, equipment and software(10,401)(598)Operating profit before amortisation of acquired intangibles73,2343,72276,956Operating loss before goodwill attributable to minorities13,49037513,865Operating profit after minorities^^86,7244,09790,821Cost to income ratio57.9%63.8%58.5%	Operating income from associates	5,792	141	5,933
Total operating income before impairment losses on loans and advances Impairment losses on loans and advances Operating income Administrative expenses Depreciation, amortisation and impairment of property, equipment and software Operating profit before amortisation of acquired intangibles Operating loss before goodwill attributable to minorities Operating profit after minorities Total operating income assay, 383,998 45,628 429,626 (88,493) (12,801) (101,294) (240,377) (240,377) (240,377) (598) 73,234 3,722 76,956 Operating loss before goodwill attributable to minorities 13,490 375 Operating profit after minorities^ 36,724 4,097 90,821 Cost to income ratio		, -	(' /	,
advances 383,998 45,628 429,626 Impairment losses on loans and advances (88,493) (12,801) (101,294) Operating income 295,505 32,827 328,332 Administrative expenses (211,870) (28,507) (240,377) Depreciation, amortisation and impairment of property, equipment and software (10,401) (598) Operating profit before amortisation of acquired intangibles 73,234 3,722 76,956 Operating loss before goodwill attributable to minorities 13,490 375 13,865 Operating profit after minorities^ 86,724 4,097 90,821 Cost to income ratio 57.9% 63.8% 58.5%	Other income	247,403	15,525	262,928
Impairment losses on loans and advances Operating income Administrative expenses Depreciation, amortisation and impairment of property, equipment and software Operating profit before amortisation of acquired intangibles Operating loss before goodwill attributable to minorities Operating profit after minorities Operating profit after minorities Ta,490 Ta,4	Total operating income before impairment losses on loans and			
Operating income 295,505 32,827 328,332 Administrative expenses (211,870) (28,507) (240,377) Depreciation, amortisation and impairment of property, equipment and software (10,401) (598) 76,956 Operating profit before amortisation of acquired intangibles 73,234 3,722 76,956 Operating loss before goodwill attributable to minorities 13,490 375 13,865 Operating profit after minorities^ 86,724 4,097 90,821 Cost to income ratio 57.9% 63.8% 58.5%	advances	383,998	45,628	429,626
Administrative expenses Depreciation, amortisation and impairment of property, equipment and software Operating profit before amortisation of acquired intangibles Operating loss before goodwill attributable to minorities Operating profit after minorities Operating profit after minorities T3,490 T6,956 Operating profit after minorities Operating profit after minorities T3,490 T6,956 Operating profit after minorities T3,490 T6,956 Operating profit after minorities T6,976 T6,956 T7,976 T7,976 T6,956 T7,976 T7,	Impairment losses on loans and advances	(88,493)	(12,801)	(101,294)
Administrative expenses Depreciation, amortisation and impairment of property, equipment and software Operating profit before amortisation of acquired intangibles Operating loss before goodwill attributable to minorities Operating profit after minorities Operating profit after minorities T3,490 T6,956 Operating profit after minorities T3,490 T6,956 Operating profit after minorities T3,490 T6,956 Operating profit after minorities T6,976 T6,956 T6				
Depreciation, amortisation and impairment of property, equipment and software Operating profit before amortisation of acquired intangibles Operating loss before goodwill attributable to minorities Operating profit after minorities^ Ost to income ratio Operation and impairment of property, equipment and (10,401) (598) 73,234 3,722 76,956 73,234 3,722 76,956 73,234 76,956 73,234 76,956 73,234 76,956 73,234 76,956 73,234 76,956 73,234 76,956 73,234 76,956 73,234 76,956 73,234 76,956 73,234 76,956 73,234 76,956 73,234 76,956	Operating income	295,505	32,827	328,332
software (10,401) (598) Operating profit before amortisation of acquired intangibles 73,234 3,722 76,956 Operating loss before goodwill attributable to minorities 13,490 375 13,865 Operating profit after minorities 86,724 4,097 90,821 Cost to income ratio 57.9% 63.8% 58.5%		(211,870)	(28,507)	(240,377)
Operating profit before amortisation of acquired intangibles 73,234 3,722 76,956 Operating loss before goodwill attributable to minorities 13,490 375 Operating profit after minorities^ 86,724 4,097 Cost to income ratio 57.9% 63.8% 58.5%				
Operating loss before goodwill attributable to minorities 13,490 375 Operating profit after minorities^ 86,724 4,097 90,821 Cost to income ratio 57.9% 63.8% 58.5%		\ ' '	\ /	
Operating profit after minorities^ 86,724 4,097 90,821 Cost to income ratio 57.9% 63.8% 58.5%	Operating profit before amortisation of acquired intangibles	73,234	3,722	76,956
Operating profit after minorities^ 86,724 4,097 90,821 Cost to income ratio 57.9% 63.8% 58.5%	Operating loss before goodwill attributable to minorities	13.490	375	13.865
Cost to income ratio 57.9% 63.8% 58.5%	, ,			- ,
Total assets (fm) 16 751 2 555 10 306	Cost to income ratio	57.9%	63.8%	58.5%
10,731 2,555 (2.11)	Total assets (£m)	16,751	2,555	19,306



As per Basel II regulations, the following risk management and capital section will provide detail on the quantitative risk disclosures required on a semi-annual basis. For any additional qualitative disclosures, definitions and descriptions, please refer to our Annual Financial Statements for the year ended 31 March 2010

Philosophy and approach

The Bank recognises that an effective risk management function is fundamental to its business. Taking international best practice into account, our comprehensive risk management process involves identifying, quantifying, managing and mitigating the risks associated with each of our businesses.

Risk awareness, control and compliance are embedded in all our day-to-day activities.

Group Risk Management (part of Group Services) is independent from the business units and monitors, manages and reports on our risk to ensure it is within the stated appetite as mandated by Investec plc board of directors through the Board Risk and Capital Committee. Business units are utimately responsible for managing risks that arise.

We monitor and control risk exposure through credit, market, liquidity, operational and legal risk reporting teams. This approach is core to assuming a tolerable risk and reward profile, helping us to pursue controlled growth across our business.

Group Risk Management operates within an integrated geographical and divisional structure, in line with our management approach, ensuring that the appropriate processes are used to address all risks across the group. Group Risk Management has specialist divisions in the UK, South Africa, Australia and smaller divisons in other regions to promote sound risk management practices.

Group Risk Management divisions with international responsibility are locally responsive yet globally aware. This helps to ensure that all initiatives and businesses operate within our defined risk parameters and objectives.

Group Risk Management continually seeks new ways to enhance its techniques.

Group Risk Management objectives are to:

- · Be the custodian of our risk management culture
- To ensure the business operates within the board stated appetite
- · Set, approve and monitor adherence to risk parameters and limits across the group and ensure they are implemented and adhered to consistently
- · Aggregate and monitor our exposure across risk classes
- · Co-ordinate risk management activities across the organisation, covering all legal entities and jurisdictions
- · Give the boards reasonable assurance that the risks we are exposed to are identified and, to the best extent possible, managed and controlled
- Run appropriate risk committees, as mandated by the board.

Overall group summary of the year in review from a risk perspective

Investec has continued to maintain a sound balance sheet with low leverage, and a diversified business model. This has been supported by the following key operating fundamentals:

- $\bullet \ \ \text{Intimate involvement of senior management ensuring stringent management of risk, liquidity and capital}$
- Strong risk and capital management culture embedded into our day-to-day activities and values. We seek to achieve an appropriate balance between risk and reward in our business, taking cognisance of all stakeholders' interests
- Reward programmes that align directors' and employees' interests with those of stakeholders, ensuring that these programmes promote effective risk management. Annual bonuses are closely linked to business performance, determined in the main by realised Economic Value Added profit performance against pre-determined targets above a risk and capital weighted return. This model has been consistently applied for in excess of ten years
- Credit and counterparty exposures to a select target market; our risk appetite continues to favour lower risk, income-based lending, with credit risk taken over a short to medium term. Exposure is taken against defined target clients displaying a profile of good character, sound financial strength and integrity, a core competency and a sound track record in the activity funded. We have, however, continued to experience an increase in defaults as a result of weak economic conditions. The credit loss ratio improved from 1.72% at 31 March 2010 to 1.59% at 30 September 2010
- Limited exposure to rated and unrated structured credit investments; representing 3% of total assets
- A low leverage (gearing) ratio of approximately 11 times
- Low equity (investment) risk exposure; within total investments comprising 1.1% of total assets
- · Modest proprietary market risk within our trading portfolio; value at risk and stress testing scenarios remain at prudent levels
- Potential losses that could arise in our trading book portfolio stress tested under extreme market conditions amount to 1.4% of total operating income for the six months to 30 September 2010
- A high level of readily available, high quality liquid assets; cash and near cash of approximately £4.9 billion, representing on average 20% to 35% of our liability base. We continue to maintain a low reliance on interbank wholesale funding to fund core lending asset growth
- An increase in retail customer deposits
- Healthy capital ratios; we have always held capital in excess of regulatory requirements and we intend to perpetuate this philosophy. We have continued to strengthen our capital base during the period
- · Geographical and operational diversity with a high level of recurring income which continues to support sustainability of operating profit.



Salient information

A summary of key risk indicators for the bank is provided in the table below

	30 Sept 2010	31 March 2010
Net core loans and advances (£'million)	7 292	7 253
Gross defaults as a % of gross core loans and advances	7.58%	6.69%
Defaults (net of impairments) as a % of net core loans and advances	5.75%	4.94%
Credit loss ratio [^]	1.59%	1.72%
Structured credit investments as a % of total assets	3.0%	3.5%
Banking book investment and equity risk exposures as a % of total assets	1.1%	1.0%
Traded market risk: one-day value at risk (£'million)	1.7	1.8
Cash and near cash (£'million)	4 850	4 755
Customer accounts (deposits) (£'million)	9 779	9 059
Core loans to equity ratio	3.6x	4.4x
Total gearing/leverage ratio*	11.0x	13.3x
Core loans (excluding own originated assets which have been securitised) to customer deposits	69.5%	74.3%
Capital adequacy ratio	16.7%	15.9%
Tier 1 ratio	12.1%	11.3%

[^]Income statement impairment charge on loans as a percentage of average advances. *Total assets to total equity.



Credit and counterparty risk management

Credit and counterparty risk is defined as the current and prospective risk to earnings or capital arising from an obligor's (typically a client's or counterparty's) failure to meet the terms of any obligation to us or otherwise to perform as agreed. Credit and counterparty risk arises when funds are extended, committed, invested, or otherwise exposed through actual or implied ontractual agreements, whether reflected on or off balance sheet.

Credit and counterparty risk arises primarily from three types of transactions:

- Lending transactions, giving rise to a direct exposure. The risk is created that an obligor will be unable or unwilling to repay capital and/or interest on advances and loans granted to it. This category includes bank placements, where we have placed funds with other financial institutions;
- Issuer risk on financial instruments where payments due from the issuer of a financial instrument will not be received; and
- Trading transactions, giving rise to settlement and replacement risk (collectively counterparty risk).
- Settlement risk is the risk that the settlement of a transaction does not take place as expected, with one party effecting required settlements as they fall due but not receiving settlements to which they are entitled.
- Replacement risk is the risk following default by the original counterparty resulting in the contract holder having to enter into a replacement contract with a second counterparty in order to finalise the transaction.

Credit and counterparty risk can manifest as country risk as a result of the geopolitical and transfer risk associated with exposures arising from transactions with borrowers who are resident in a particular foreign country, or dependent on that country's economy.

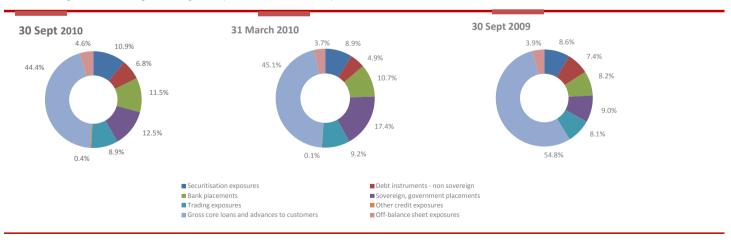
Credit and counterparty risk may also arise in other ways and it is the role of the various independent credit committees, assisted by Credit Risk Management, to identify situations falling outside these definitions where credit risk may also be present.

The tables that follow provide an analysis of our credit and counterparty risk exposures.

An analysis of gross credit and counterparty exposures

£'000	30 Sept 2010	31 March 2010	% change	Average*	30 Sept 2009
On-balance sheet exposures	15 969 021	15 776 520	1.2%	15 872 771	13 064 310
Securitisation exposures arising from securitisation/principal finance activities	1 832 084	1 456 785	25.8%	1 644 435	1 162 576
Rated instruments	596 783	384 955	55.0%	490 869	359 340
Unrated instruments	194 526	168 497	15.4%	181 512	231 576
Other	1 040 775	903 333	15.2%	972 054	571 660
Debt instruments - non sovereign (NCDs, bonds held, debentures)	1 132 433	807 625	40.2%	970 029	1 010 604
Bank placements	1 925 869	1 744 122	10.4%	1 834 996	1 111 023
Sovereign, government placements	2 089 273	2 854 100	(26.8%)	2 471 687	1 218 384
Trading exposures (positive fair value excluding potential future exposures)	1 493 404	1 507 367	(0.9%)	1 500 386	1 102 261
Other credit exposures	60 083	17 311	>100%	38 697	1 506
Gross core loans and advances to customers	7 435 875	7 389 210	0.6%	7 412 543	7 457 956
Off-balance sheet exposures	767 637	611 024	25.6%	689 331	535 730
Guarantees	53 136	50 393	5.4%	51 765	48 424
Contingent liabilities ,committed facilities and other	714 501	560 631	27.4%	637 566	487 306
				-	
Total gross credit and counterparty exposures pre collateral or other credit enhancements	16 736 658	16 387 544	2.1%	16 562 101	13 600 040

*Where the average is based on a straight line average for the period 31 March 2010 to 30 September 2010





An analysis of gross credit and counterparty exposures by geography

	UK and	Europe	Aus	ralia	Total		
£'000	30 Sept 2010	31 March 2010	30 Sept 2010	31 March 2010	30 Sept 2010	31 March 2010	
On - balance sheet exposures	12 716 065	12 637 395	3 252 955	3 139 125	15 969 020	15 776 520	
Securitisation exposures arising from securitisation/principal finance activities	1 775 388	1 387 876	56 696	68 909	1 832 084	1 456 785	
Rated instruments	540 087	316 046	56 696	68 909	596 783	384 955	
Unrated instruments	194 526	168 497	-	-	194 526	168 497	
Other	1 040 775	903 333	-	-	1 040 775	903 333	
Debt instruments - non soverign (NCDs, bonds held, debentures)	182 189	205 834	950 244	601 791	1 132 433	807 625	
Bank placements	1 834 764	1 674 189	91 105	69 933	1 925 869	1 744 122	
Sovereign, government placements	1 970 104	2 348 319	119 169	505 781	2 089 273	2 854 100	
Trading exposures (positive fair value excluding potential future exposures)	1 416 276	1 467 111	77 127	40 256	1 493 403	1 507 367	
Other credit exposures	15 618	17 311	44 465	-	60 083	17 311	
Gross core loans and advances to customers	5 521 726	5 536 755	1 914 149	1 852 455	7 435 875	7 389 210	
Off - balance sheet exposures	511 493	442 115	256 145	168 909	767 638	611 024	
Guarantees	9 991	9 947	43 145	40 446	53 136	50 393	
Contingent liabilities, committed facilities and other	501 502	432 168	213 000	128 463	714 502	560 631	
Total gross credit and counterparty exposures pre collateral or other credit enhancements	13 227 558	13 079 510	3 509 100	3 308 034	16 736 658	16 387 544	



A further analysis of our on-balance sheet credit and counterparty exposures

The table below indicates in which class of asset (on the face of the consolidated balance sheet) our on-balance sheet credit and counterparty exposures are reflected. Not all assets included in the balance sheet bear credit and counterparty risk.

	Securitisation ex	posures arising fro	om securitisation/	principal finance										
		Rated	Unrated		Debt instruments - non sovereign (NCDs, bonds held,	Bank	Sovereign, government	Trading exposures (positive fair value excluding potential future	Other credit	Gross core loans and advances to	Total credit and counterparty	legal credit	Note reference	Total balance
£'000 As at 30 September 2010	Total	instruments	instruments	Other	debentures)	placements	placements	exposures)	exposures	customers	exposure	exposure	reference	sheet
As at 30 deptember 2010														
Cash and balances at central banks	-	-	-	-	-	19	1 202 770	5 222	-	-	1 208 011	29		1 208 040
Loans and advances to banks reverse reputations agreements and cash conlateral on securities borrowed	-	-	-	-	-	1 291 172 300 091	-	504 570	-	-	1 291 172 804 661	18 110 72 652		1 309 282 877 313
Trading securities	19 676	14 758	4 918	-	-	-	-	227 593	-	-	247 269	40 595	1	287 864
Derivative financial instruments	16 860	-	-	16 860	-	-	-	707 407	-	-	724 267	224 077	1	948 344
Investment securities	57 165	57 165	-	-	1 132 433	302 159	886 503	173	-	-	2 378 433	182 153	1	2 560 586
Loans and advances to customers	872 824	412 825	22 354	437 645	-	-	-	-	44 465	6 939 435	7 856 724	(82 756)	2	7 773 968
Loans and advances to customers - Kensington warehouse assets	584 474	-	-	584 474	-	-	-	-	-	-	584 474	1 099 112	3	1 683 586
Securitised assets	279 289	112 035	167 254	-	-	-	-	-	-	496 440	775 729	3 542 341	4	4 318 070
Deferred taxation assets Other assets	1 796	-	-	1 796	-	32 428	-	48 439	- 15 618	-	98 281	98 308 564 985		98 308 663 266
Interests in associated undertakings	1 790	-	-	1 /90	-	32 426	-	46 439	10 010	-	90 201	18 480		18 480
Property and equipment												39 850		39 850
Investment property	_	_	_	_	_	_	_	_	_	_	_	-		-
Goodwill	_	-	-	-	-	-	-	_	-	-	-	443 534		443 534
Intangible assets	-	-	-	-	-	-	-	_	-	-	-	158 232		158 232
Non-current assets classified as held for sale	-	-	-	-	-	-	-	_	-	-	-	122 133		122 133
Total	1 832 084	596 783	194 526	1 040 775	1 132 433	1 925 869	2 089 273	1 493 404	60 083	7 435 875	15 969 021	6 541 835		22 510 856
As at 31 March 2010														
Cash and balances at central banks				_	_	52	2 008 668			_	2 008 720	42		2 008 762
Loans and advances to banks						1 464 924	2 000 000				1 464 924	29 043		1 493 967
Reverse repurchase agreements and cash collateral on securities						1 404 024					1 404 324	20 040		1 400 001
borrowed	_	-	-	-	-	121 533	-	368 961	-	-	490 494	-		490 494
Trading securities	29 063	23 305	5 758	-	-	-	-	234 989	-	-	264 052	85 165	1	349 217
Derivative financial instruments	22 769	-	-	22 769	-	-	-	655 579	-	-	678 348	208 947	1	887 295
Investment securities	62 390	62 390	-	-	807 625	100 581	845 432	-	-	-	1 816 028	58 812	1	1 874 840
Loans and advances to customers	539 280	213 513	8 035	317 732	-	-	-	_	-	6 869 699	7 408 979	(71 436)	2	7 337 543
Loans and advances to customers - Kensington warehouse assets	555 307	-	-	555 307	-	-	-	-	-		555 307	1 221 218	3	1 776 525
Securitised assets	240 451	85 747	154 704	-	-	-	-	-	-	519 511	759 962	3 674 503	4	4 434 465
Interests in associated undertakings	-	-	-	-	-	-	-	-	-	-	-	99 243		99 243
Deferred taxation assets	-	-	-	-	-	-	-	-	-	-	-	98 051		98 051
Other assets	7 525	-	-	7 525	-	57 032	-	247 838	17 311	-	329 706	282 047		611 753
Property and equipment	-	-	-	-	-	-	-	-	-	-	-	144 370		144 370
Goodwill	-	-	-	-	-	-	-	-	-	-	-	249 270		249 270
Intangible assets	-	-	-	-	-	-	-	-	-	-	-	27 942		27 942
Total	1 456 785	384 955	168 497	903 333	807 625	1 744 122	2 854 100	1 507 367	17 311	7 389 210	15 776 520	6 107 217		21 883 737

Notes:

1 Largely relates to exposures that are classified as equity risk in the banking book.

2 Largely relates to impairments and the impact of hedge accounting.

3 Whilst the group manages all risks (including credit risk) from a day to day operational perspective, these assets are within special purpose vehicles that ring fence the assets to specific credit providers and limits security to the assets in the vehicle. The table above reflects the net credit exposure in the vehicles that the group has reflected in the "total credit and counterparty exposure" with the maximum credit exposure referenced to credit providers external to the group in the column headed "assets that we do not hold legal credit risk or have no credit risk".

4 Largely relates to net investments in Kensington securitised vehicles to which investec has no direct exposure.

An analysis of gross credit and counterparty exposure by industry

	Gross core loan	s and advances	Other credit an expos		Total		
£'000	30 Sept 2010	31 March 2010	30 Sept 2010	31 March 2010	30 Sept 2010	31 March 2010	
HNW and professional individuals	5 156 263	5 327 622	461 395	409 392	5 617 658	5 737 014	
Agriculture	11 636	18 247	10 474	8 977	22 110	27 224	
Electricity, gas and water (utility services)	222 779	184 517	111 559	8 484	334 338	193 001	
Public and non-business services	99 995	85 933	2 104 373	2 859 061	2 204 368	2 944 994	
Business service	141 371	145 210	14 161	13 524	155 532	158 734	
Finance and insurance (including central banks)	254 410	157 608	4 983 054	4 310 898	5 237 464	4 468 506	
Retailers and wholesalers	186 717	134 932	9 459	7 020	196 176	141 952	
Manufacturing and commerce	428 699	382 241	90 968	61 108	519 667	443 349	
Real estate	420 199	430 885	1 378 839	1 232 809	1 799 038	1 663 694	
Mining and resources	101 344	86 723	111 529	74 920	212 873	161 643	
Leisure, entertainment and tourism	111 539	122 163	9 925	8 650	121 464	130 813	
Transport and communication	300 923	313 129	15 047	3 491	315 970	316 620	
Total	7 435 875	7 389 210	9 300 783	8 998 334	16 736 658	16 387 544	

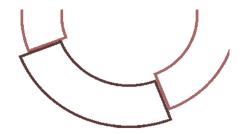


Private Banking loans account for 69.3% of total core loans and advances, as represented by the industry classification 'HN professional individuals'. A more detailed analysis of the Private Banking loan portfolio is provided further on. The remainder of core loans and advances largely reside within our Capital Markets division and are evenly spread across indus sectors. A more detailed analysis of the Capital Markets loan portfolio is provided further on.

Other credit and counterparty exposures are largely reflective of cash and near cash balances held with institutions and cen banks, thus the large balance reflected in the 'public and non-business services' and 'finance and insurance' sectors.

These exposures also include off-balance sheet items such as guarantees, committed facilities and contingent liabilities, lar our HNW and professional individual Private Banking clients.

000°3	HNW and professional individuals	Agriculture	Electricity, gas and water (utility services)	Public and non- business services	Business service	Finance and insurance (including central banks)	Retailers and wholesalers	Manufacturing and commerce	Real estate	Mining and resources	Leisure, entertainment and tourism	Transport and communication	Total
As at 30 September 2010													
On-balance sheet exposures Securitisation exposures arising from securitisation/principal	5 156 558	11 639	226 358	2 189 268	155 532	5 214 269	191 290	449 818	1 799 038	145 514	114 897	314 840	15 969 021
finance activities Rated instruments Unrated instruments	-	-	-	-	-	532 788 468 596 48 582	-	-	1 299 296 128 187 145 944	-	-	-	1 832 084 596 783 194 526
Other	_	_	_		_	15 610	_	1	1 025 165	-	_		1 040 775
Debt instruments - non sovereign (NCDs, bonds held, debentures) Bank placements Sovereign, government placements Trading exposures (positive fair value excluding potential future	- - -	- - -	- - -	2 089 273	- - -	1 119 831 1 925 869 -	-	- - -	-	-	- - -	12 602	1 132 433 1 925 869 2 089 273
exposures) Other credit exposures	295	3 -	3 579 -	-	14 161	1 379 247 2 124	4 573 -	7 625 13 494	35 078 44 465	44 170	3 358	1 315 -	1 493 404 60 083
Gross core loans and advances to customers	5 156 263	11 636	222 779	99 995	141 371	254 410	186 717	428 699	420 199	101 344	111 539	300 923	7 435 875
Off-balance sheet exposures	461 100 27 697	10 471	107 980 2 284	15 100	-	23 195	4 886	69 849 105	-	67 359 23 050	6 567	1 130	767 637 53 136
Guarantees Contingent liabilities, committed facilities and other	433 403	10 471	2 284 105 696	15 100	-	23 195	4 886	69 744		44 309	6 567	1 130	714 501
Total gross credit and counterparty exposures pre collateral or other credit enhancements	5 617 658	22 110	334 338	2 204 368	155 532	5 237 464	196 176	519 667	1 799 038	212 873	121 464	315 970	16 736 658
As at 31 March 2010													
On-balance sheet exposures Securitisation exposures arising from securitisation/principal	5 331 195	18 247	184 846	2 940 033	158 696	4 395 290	137 469	387 319	1 663 694	121 963	123 319	314 449	15 776 520
finance activities Rated instruments Unrated instruments Other	- -	- -	- -		- - -	260 062 230 298 13 793 15 971	<u> </u>	<u>-</u> - -	1 196 723 154 657 154 704 887 362	-	- -	- - -	1 456 785 384 955 168 497 903 333
Debt instruments - non sovereign (NCDs, bonds held, debentures) Bank placements Sovereign, government placements	- - -	- - -	-	2 854 100	- - -	807 625 1 744 122	- - -	- - -	887 302 - - -	-	-	- - -	807 625 1 744 122 2 854 100
Trading exposures (positive fair value excluding potential future exposures) Other credit exposures Gross core loans and advances to customers	536 3 037 5 327 622	- - 18 247	329 - 184 517	- - 85 933	13 486 - 145 210	1 412 076 13 797 157 608	2 537 - 134 932	5 078 - 382 241	35 609 477 430 885	35 240 - 86 723	1 156 - 122 163	1 320 - 313 129	1 507 367 17 311 7 389 210
									430 665				
Off-balance sheet exposures Guarantees Contingent liabilities, committed facilities and other	405 819 28 119 377 700	8 977 - 8 977	8 155 2 287 5 868	4 961 - 4 961	38 - 38	73 216 - 73 216	4 483 - 4 483	56 030 110 55 920	-	39 680 19 877 19 803	7 494 - 7 494	2 171 - 2 171	611 024 50 393 560 631
Total gross credit and counterparty exposures pre collateral or other credit enhancements	5 737 014	27 224	193 001	2 944 994	158 734	4 468 506	141 952	443 349	1 663 694	161 643	130 813	316 620	16 387 544



An analysis of our core loans and advences, asset quality and impairments

Core loans and advances to customers

In order to assess and analyse the credit risk associated with loans and advances we believe that certain adjustments should be made to the category "loans and advances to customers" as reflected on the IFRS consolidated balance sheet. We believe that these adjustments are necessary in order to derive a number that reflects actual core lending activities. In this regard the following methodology has been applied:

• Warehouse funding facilities and structured credit investments arising out of our securitisation and principal finance activities have been deducted

• Loans and advances which have been originated by us and securitised primarily to provide an alternative source of funding are added to loans and

£'000	30 Sept 2010	31 March 2010	30 Sept 2009
Loans (pre-impairments and intercompany loans)as per balance sheet	7 856 724	7 408 979	7 172 707
Less: warehous facilities and structured credit investments arising out of our securitisation, principal finance activities and other credit exposures (pre-impairments)	(917 289)	(539 280)	(229 601)
Add: own-originated securitised assets	496 440	519 511	514 310
Gross core loans and advances to customers (pre-impairments)	7 435 875	7 389 210	7 457 956

The tables that follow provide information with respect to the asset quality of our core loans and advances

£'000	30 Sept 2010	31 March 2010	30 Sept 2009
Gross core loans and advances to customers	7 435 875	7 389 210	7 457 956
		. 333 2.13	
Total impairments	(143 863)	(135 889)	(122 567)
Portfolio impairments Specific impairments	(36 316) (107 547)	(19 910) (115 979)	(8 121) (114 446)
оресте трантена	(107 547)	(113 979)	(114 440)
Net core loans and advances to customers	7 292 012	7 253 321	7 335 389
Average gross core loans and advances to customers	7 412 543	7 425 801	7 460 174
Current loans and advances to customers	6 468 051	6 589 778	6 611 471
Total gross non-current loans and advances to customers	967 824	799 432	846 485
Past due loans and advances to customers (1-60 days)	342 562	200 040	263 869
Special mention loans and advances to customers	61 915	105 396	68 472
Default loans and advances to customers Gross core loans and advances to customers	563 347 7 435 875	493 996 7 389 210	514 144 7 457 956
Gross core loans and advances to customers	7 430 870	7 389 210	7 457 956
Total gross non-current core loans and advances to customers	967 824	799 432	846 485
Default loans that are current and not impaired	4 527	4 985	3 073
Gross core loans and advances to customers that are past due but not impaired	644 556	485 453	531 539
Gross core loans and advances to customers that are impaired	318 741	308 994	311 873
Total income statement charge for core loans and advances	(64 837)	(134 360)	(61 312)
Gross default loans and advances to customers	563 347	493 996	514 144
Specific impairments	(107 547)	(115 979)	(144 446)
Portfolio impairments	(36 316)	(19 910)	(8 121)
Defaults net of impairments	419 484	358 107	391 577
Collateral and other credit enhancements Net default loans and advances to customers (limited to zero)	484 514	405 645	443 414
Net detault loans and advances to customers (innited to zero)			-
Ratios:	1.93%	1.84%	1.64%
Total impairments as a % of gross core loans and advances to customers Total impairments as a % of gross default loans	25.54%	1.84% 27.51%	23.84%
Gross defaults as a % of gross core loans and advances to customers	7.58%	6.69%	6.89%
Defaults (net of impairments) as a % of net core loans and advances to customers	5.75%	4.94%	5.34%
Net defaults as a % of core loans and advances to customers	-	-	-
Annualised credit loss ratio (i.e income statement charge as a % of average gross loans			
and advances)	1.59%	1.72%	1.64%



An analysis of core loans and advances to customers and asset quality by geography

	UK and	Europe	Aust	ralia	То	tal
£'000	30 Sept 2010	31 March 2010	30 Sept 2010	31 March 2010	30 Sept 2010	31 March 2010
Gross core loans and advances to customers	5 521 726	5 536 755	1 914 149	1 852 455	7 435 875	7 389 210
Total impairments	(115 411)	(99 974)	(28 452)	(35 915)	(143 863)	(135 889)
Portfolio impairments	(35 001)	(18 673)	(1 315)	(1 237)	(36 316)	(19 910)
Specific impairments	(80 410)	(81 301)	(27 137)	(34 678)	(107 547)	(115 979)
Net core loans and advances to customers	5 406 315	5 436 781	1 885 697	1 816 540	7 292 012	7 253 321
% of total	74.1%	75.0%	25.9%	25.0%	100%	100%
% change since 31 March 2010	(0.6%)		3.8%		0.5%	
Average gross core loans and advances to customers	5 529 241	5 787 671	1 883 302	1 638 130	7 412 543	7 425 801
Current loans and advances to customers	4 835 175	5 002 250	1 632 876	1 587 528	6 468 051	6 589 778
Total gross non-current loans and advances to customers	686 551	534 505	281 273	264 927	967 824	799 432
Past due loans and advances to customers (1-60 days)	311 656	165 540	30 906	34 500	342 562	200 040
Special mention loans and advances to customers	32 004	97 344	29 911	8 052	61 915	105 396
Default loans and advances to customers	342 891	271 621	220 456	222 375	563 347	493 996
Gross core loans and advances to customers	5 521 726	5 536 755	1 914 149	1 852 455	7 435 875	7 389 210
Total gross non-current loans and advances to customers	686 551	534 505	281 273	264 927	967 824	799 432
Default loans that are current and not impaired Gross core loans and advances to customers that are past due but not	4 527	4 985	-	-	4 527	4 985
impaired	444 644	327 925	199 912	157 528	644 556	485 453
Gross core loans and advances to customers that are impaired	237 380	201 595	81 361	107 399	318 741	308 994
Total income statement charge for impairments on core loans	(52 965)	(106 950)	(11 872)	(27 410)	(64 837)	(134 360)
Gross default loans and advances to customers	342 891	271 621	220 456	222 375	563 347	493 996
Specific impairments	(80 410)	(81 301)	(27 137)	(34 678)	(107 547)	(115 979)
Portfolio impairments	(35 001)	(18 673)	(1 315)	(1 237)	(36 316)	(19 910)
Defaults net of impairments	227 480	171 647	192 004	186 460	419 484	358 107
Collateral and other credit enhancements	258 139	192 491	226 375	213 154	484 514	405 645
Net default loans and advances to customers (limited to zero)	-	-	-		-	
Total impairments as a % of gross core loans and advances to customers	2.09%	1.81%	1.49%	1.94%	1.93%	1.84%
Total impairments as a % of gross default loans	33.66%	36.81%	12.91%	16.15%	25.54%	27.51%
Gross defaults as a % of gross core loans and advances to customers Defaults (net of impairments) as a % of net core loans and advances to	6.21%	4.91%	11.52%	12.00%	7.58%	6.69%
customers Net defaults as a % of core loans and advances to customers Application and gradit loss ratio (i.e. income statement observe as a % of currence.)	4.21%	3.16%	10.18% -	10.26%	5.75% -	4.94%
Annualised credit loss ratio (i.e income statement charge as a % of average gross loans and advances)	1.70%	1.72%	1.25%	1.67%	1.59%	1.72%

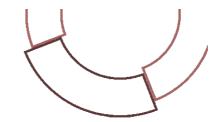


An analysis of core loans and advances to customers and asset quality by geography and division

As at 30 September 2010

£'000	UK and Europe	Private Bank Australia	Total	(UK and Europe	Capital Markets Australia	Total	UK and Europe	Other* Australia	Total	Total
Gross core loans and advances to customers	3 445 210	1 711 053	5 156 263	1 915 011	201 317	2 116 328	161 505	1 779	163 284	7 435 875
Total impairments Portfolio impairments Specific impairments	(81 722) (17 018) (64 704)	(23 757) (1 315) (22 442)	(105 479) (18 333) (87 146)	(17 890) (2 183) (15 707)	(4 694) - (4 694)	(22 584) (2 183) (20 401)	(15 800) (15 800) -	-	(15 800) (15 800) -	(143 863) (36 316) (107 547)
Net core loans and advances to customers	3 363 488	1 687 296	5 050 784	1 897 121	196 623	2 093 744	145 705	1 779	147 484	7 292 012
Average gross core loans and advances	3 546 409	1 695 534	5 241 943	1 846 255	186 005	2 032 260	136 577	1 764	138 341	7 412 543
Current loans and advances to customers Total gross non-current loans and advances to customers	2880 549 564 661	1443 601 267 452	4324 150 832 113	1793 488 121 523	187 496 13 821	1980 984 135 344	161 138 367	1 779 -	162 917 367	6468 051 967 824
Past due loans and advances to customers (1-60 days) Special mention loans and advances to customers Default loans and advances to customers	284 691 22 324 257 646	30 906 28 068 208 478	315 597 50 392 466 124	26 598 9 680 85 245	- 1 843 11 978	26 598 11 523 97 223	367 - -	- - -	367 - -	342 562 61 915 563 347
Gross core loans and advances to customers	3 445 210	1 711 053	5 156 263	1 915 011	201 317	2 116 328	161 505	1 779	163 284	7 435 875
Total gross non-current loans and advances to customers Default loans that are current and not impaired Gross core loans and advances to customers that are past due but not	564 661 4 527	267 452	832 113 4 527	121 523 -	13 821 -	135 344 -	367 -	-	367 -	967 824 4 527
impaired Gross core loans and advances to customers that are impaired	374 546 185 588	194 556 72 896	569 102 258 484	69 731 51 792	5 356 8 465	75 087 60 257	367 -	-	367 -	644 556 318 741
Total income statement charge for impairments on core loans	(32 313)	(11 873)	(44 186)	(14 389)	-	(14 389)	(6 262)	-	(6 262)	(64 837)
Gross default loans and advances to customers Specific impairments	257 646 (64 704)	208 478 (22 442)	466 124 (87 146)	85 245 (15 707)	11 978 (4 694)	(20 401)	-	-	- -	563 347 (107 547)
Portfolio impairments Defaults net of impairments Collateral and other credit enhancements	(17 018) 175 924 190 693	(1 315) 184 721 219 091	(18 333) 360 645 409 784	(2 183) 67 355 67 446	7 284 7 284	(2 183) 74 639 74 730	(15 800) (15 800)	-	(15 800) (15 800) -	(36 316) 419 484 484 514
Net default loans and advances to customers (limited to zero)	-	-	-	-	-	-	-	-	-	-
Total impairments as a % of gross core loans and advances to customers Total impairments as a % of gross default loans Gross defaults as a % of gross core loans and advances to customers Defaults (net of impairments) as a % of net core loans and advances to	2.37% 31.72% 7.48%	1.39% 11.40% 12.18%	2.05% 22.63% 9.04%	0.93% 20.99% 4.45%	2.33% 39.19% 5.95%	1.07% 23.23% 4.59%	9.78% - -	- - -	9.68% - -	1.93% 25.54% 7.58%
customers Net defaults as a % of core loans and advances to customers Annualised credit loss ratio (i.e income statement charge as a % of average gross loans and advances)	5.23% - 1.82%	10.95% - 1.40%	7.14% - 1.69%	3.55% - 1.13%	3.70% -	3.56% - 1.04%	- - 9.17%	- -	- - 9.05%	5.75% - 1.59%

^{*} Largely includes lending activities within our Central Funding and International Trade Finance businesses.

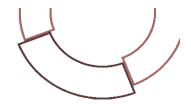


An analysis of core loans and advances to customers and asset quality by geography and division

As at 31 March 2010

£'000	UK and Europe	Private Bank Australia	Total	UK and Europe	Capital Markets Australia	Total	UK and Europe	Other* Australia	Total	Total
Gross core loans and advances to customers	3 647 607	1 680 015	5 327 622	1 777 498	170 692	1 948 190	111 649	1 749	113 398	7 389 210
Total impairments	(62 621)	(31 048)	(93 669)	(24 853)	(4 867)	(29 720)	(12 500)		(12 500)	(135 889)
Portfolio impairments	(4 459)	(1 237)	(5 696)	(1 714)	(4 007)	(1714)	(12 500)	-	(12 500)	(19 910)
Specific impairments	(58 162)	(29 811)	,	(23 139)	(4 867)	(28 006)	(12 300)	-	(12 300)	(115 979)
Net core loans and advances to customers	3 584 986	1 648 967	5 233 953	1 752 645	165 825	1 918 470	99 149	1 749	100 898	7 253 321
Average gross core loans and advances	3 665 184	1 466 415	5 131 599	2 028 407	170 220	2 198 627	94 079	1 496	95 575	7 425 801
Current loans and advances to customers	3 205 251	1 426 910	4 632 161	1 685 350	158 869	1 844 219	111 649	1 749	113 398	6 589 778
Total gross non-current loans and advances to customers	442 356	253 105	695 461	92 148	11 823	103 971	-	-	-	799 432
Past due loans and advances to customers (1-60 days)	146 705	34 500	181 205	18 835	-	18 835	-	-	-	200 040
Special mention loans and advances to customers	90 294	8 052	98 346	7 050	-	7 050	-	-	-	105 396
Default loans and advances to customers	205 357	210 553	415 910	66 263	11 823	78 086	-	-	-	493 996
Gross core loans and advances to customers	3 647 607	1 680 015	5 327 622	1 777 498	170 692	1 948 190	111 649	1 749	113 398	7 389 210
Total gross non-current loans and advances to customers	442 356	253 105	695 461	92 148	11 823	103 971	-		-	799 432
Default loans that are current and not impaired Gross core loans and advances to customers that are past due but not	4 985	-	4 985	-	-	-	-	-	-	4 985
impaired	277 180	155 275	432 455	50 744	2 254	52 998	-	-	-	485 453
Gross core loans and advances to customers that are impaired	160 191	97 830	258 021	41 404	9 569	50 973	-	-	-	308 994
Total income statement charge for impairments on core loans	(55 434)	(19 136)	(74 570)	(39 016)	(8 274)	(47 290)	(12 500)	-	(12 500)	(134 360)
Gross default loans and advances to customers	205 357	210 553	415 910	66 263	11 823	78 086	-	-	-	493 996
Specific impairments	(58 162)	(29 811)	(87 973)	(23 139)	(4 867)	(28 006)	-	-	-	(115 979)
Portfolio impairments	(4 459)	(1 237)	(5 696)	(1 714)	-	(1 714)	(12 500)	-	(12 500)	(19 910)
Defaults net of specific impairments	142 736	179 505	322 241	41 410	6 956	48 366	(12 500)	-	(12 500)	358 107
Collateral and other credit enhancements	148 862	206 198	355 060	43 629	6 956	50 585	-	-	-	405 645
Net default loans and advances to customers (limited to zero)	-	-	-	-	-	-	-	-	-	-
Total impairments as a % of gross core loans and advances to customers	1.72%	1.85%	1.76%	1.40%	2.85%	1.53%	11.20%	-	11.20%	1.84%
Total impairments as a % of gross default loans	30.49%	14.75%	22.52%	37.51%	41.17%	38.06%	-	-	-	27.51%
Gross defaults as a % of gross core loans and advances to customers Defaults (net of impairments) as a % of net core loans and advances to	5.63%	12.53%	7.81%	3.73%	6.93%	4.01%	-	-	-	6.69%
customers Net defaults as a % of core loans and advances to customers	3.98%	10.89%	6.16%	2.36%	4.19%	2.52%	-	-	-	4.94%
Annualised credit loss ratio (i.e income statement charge as a % of average gross loans and advances)	1.51%	1.30%	1.45%	1.65%	4.86%	1.85%	13.29%	-	13.08%	1.72%

^{*} Largely includes lending activities within our Central Funding and International Trade Finance businesses.



An age analysis of gross non-current core loans and advances to customers

£'000	30 Sept 2010	31 March 2010
Default loans that are current 31 - 60 days 61 - 90 days 91 - 180 days 181 - 365 days >365 days	12 458 346 982 61 369 306 744 12 265 228 006	13 435 203 844 106 743 163 465 91 870 220 075
Total gross non-current loans and advances to customers (actual capital exposure)	967 824	799 432
1 - 60 days 61 - 90 days 91 - 180 days 181 - 365 days >365 days	11 502 3 488 66 801 7 802 149 358	7 925 4 510 6 366 84 473 146 074
Total gross non-current loans and advances to customers (actual amount in arrears)	238 951	249 348

A further age analysis of non-current loans and advances to customers

£'000	Current watchlist loans	1 - 60 days	61-90 days	91-180 days	181-365 days	>365days	Total
As at 30 September 2010							
Default loans that are current Total capital exposure Gross core loans and advances to customers that are past due but not impaired Total capital exposure	4 527	344 235	60 242	146 392	7 368	- 86 319	4 527 644 556
Amount in arrears	-	8 755	3 371	44 857	2 905	75 189	
Gross core loans and advances to customers that are impaired Total capital exposure Amount in arrears	7 931 -	2 747 2 747	1 127 117	160 352 21 944	4 897 4 897	141 687 74 169	
As at 31 March 2010							
Default loans that are current Total capital exposure Gross core loans and advances to customers that are past due but not impaired	4 985	-	-	-	-	-	4 985
Total capital exposure Amount in arrears	-	200 122 4 321	105 314 4 094	52 336 2 489	51 517 45 220	76 164 59 558	
Gross core loans and advances to customers that are impaired Total capital exposure Amount in arrears	8 450 -	3 722 3 604	1 429 416	111 129 3 877	40 353 39 253	143 911 86 516	



An age analysis of gross non-current core loans and advances to customers as at 30 September 2010 (based on total capital exposure)

£'000	Current watchlist loans	1 - 60 days	61-90 days	91-180 days	181-365 days	>365days	Total
Past due (1-60 days) Special mention	-	342 562 1 673		-	-	-	342 562 61 915
Special mention (1 - 90 days) Special mention (61 - 90 days and item well secured)	-	1 673 -	476 59 766	-	-	-	2 149 59 766
Default	12 458	2 747	1 127	306 744	12 265	228 006	563 347
Sub-standard	10 775	-	1 010	191 516	7 368	134 560	345 229
Doubtful	719	2 747	117	36 390	4 219	86 757	130 949
Loss	964	-	-	78 838	678	6 689	87 169
Total	12 458	346 982	61 369	306 744	12 265	228 006	967 824

An age analysis of gross non-current core loans and advances to customers as at 30 September 2010 (based on actual amount in arrears)

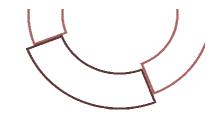
£'000	Current watchlist loans	1 - 60 days	61-90 days	91-180 days	181-365 days	>365days	Total
Past due (1-60 days) Special mention Special mention (1 - 90 days) Special mention (61 - 90 days and item well secured)	-	8 631 124	- 3 371	-	-	-	8 631 3 495
	-	124	107 3 264	-	-	-	231 3 264
Default	-	2 747	117	66 801	7 802	149 358	226 825
Sub-standard Doubtful	-	2 747	- 117	54 026 12 775	2 905 4 897	75 514 73 844	132 445 94 380
Loss	-	-	-	-	-	-	-
Total	-	11 502	3 488	66 801	7 802	149 358	238 951

An age analysis of gross non-current core loans and advances to customers as at 31 March 2010 (based on total capital exposure)

£'000	Current watchlist loans	1 - 60 days	61-90 days	91-180 days	181-365 days	>365days	Total
Past due (1-60 days)	_	200 040	_	_	_	_	200 040
Special mention	-	82	105 314	-	-	-	105 396
Special mention (1 - 90 days)	-	82	2 510	-	-	-	2 592
Special mention (61 - 90 days and item well secured)	-	-	102 804	-	-	-	102 804
Default	13 435	3 722	1 429	163 465	91 870	220 075	
Sub-standard	11 218	-	1 013	88 223	51 517	117 405	269 376
Doubtful	1 674	3 722	416	18 784	39 457	102 314	166 367
Loss	543	-	-	56 458	896	356	58 253
Total	13 435	203 844	106 743	163 465	91 870	220 075	799 432

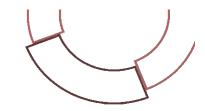
An age analysis of gross non-current core loans and advances to customers as at 31 March 2010 (based on actual amount in arrears)

All age alialysis of gross non-current core loans and advances to customers as at 31 march 2010 (based on actual amount in arrears)									
	Current								
£'000	watchlist loans	1 - 60 days	61-90 days	91-180 days	181-365 days	>365days	Total		
Past due (1-60 days)	-	4 319	-	-	-	-	4 319		
Special mention	-	2	4 094	-	-	-	4 096		
Special mention (1 - 90 days)	-	2	2 191	-	-		2 193		
Special mention (61 - 90 days and item well secured)	-	-	1 903	-	-	-	1 903		
Default	-	3 604	416	6 366	84 473	146 074	240 933		
Sub-standard	-	-	-	2 987	45 220	59 558	107 765		
Doubtful	-	3 604	416	3 335	39 253	86 516	133 124		
Loss	-	-	-	44	-	-	44		
Total	-	7 925	4 510	6 366	84 473	146 074	249 348		



An analysis of core loans and advances to customers

An analysis of core loans and advances to customers	Gross core loans and advances that are neither past due nor impaired	Gross core loans and advances that are past due but not impaired	Gross core loans and advances that are impaired	Total gross core loans and advances (actual capital exposure)	Specific impairments	Portfolio impairments	Total net core loans and advances (actual capital exposure)	Actual amount in arrears
As at 30 September 2010								
Current core loans and advances	6 468 051	-	-	6 468 051	-	(17 126)	6 450 925	_
Past due (1-60 days)	-	342 562	-	342 562	-	-	342 562	8 631
Special mention	-	61 915	-	61 915	-	-	61 915	3 495
Special mention (1 - 90 days)	-	2 149	-	2 149	-	-	2 149	231
Special mention (61 - 90 days and well secured)	-	59 766	-	59 766	-	-	59 766	3 264
Default	4 527	240 079	318 741	563 347	(107 547)	(19 190)	436 610	226 825
Sub-standard	4 119	240 079	101 031	345 229	(23 136)	(2 183)	319 910	132 445
Doubtful	-	-	130 949	130 949	(41 838)	-	89 111	94 380
Loss	408	-	86 761	87 169	(42 573)	(17 007)	27 589	-
Total	6 472 578	644 556	318 741	7 435 875	(107 547)	(36 316)	7 292 012	238 951
As at 31 March 2010								
Current core loans and advances	6 589 778	-	-	6 589 778	-	(16 689)	6 573 089	-
Past due (1-60 days)	-	200 040	-	200 040	-	-	200 040	4 319
Special mention	-	105 396	-	105 396	-	-	105 396	4 096
Special mention (1 - 90 days)	-	2 592	-	2 592	-	-	2 592	2 193
Special mention (61 - 90 days and item well secured)	-	102 804	-	102 804	-	-	102 804	1 903
Default	4 985	180 017	308 994	493 996	(115 979)	(3 221)	374 796	240 933
Sub-standard	4 985	177 935	86 456	269 376	(23 532)	(1 984)	243 860	107 765
Doubtful	-	-	166 367	166 367	(66 694)	(1 237)	98 436	133 124
Loss	-	2 082	56 171	58 253	(25 753)	-	32 500	44
Total	6 594 763	485 453	308 994	7 389 210	(115 979)	(19 910)	7 253 321	249 348



An analysis of core loans and advances to customers and impairments by counterparty type

€'000	Current core loans and advances	Past due (1-60 days)	Special mention (1 - 90 days)	Special mention (61 - 90 days and well secured)	Sub-standard	Doubtful	Loss	Total gross core loans and advances to customers	Portfolio impairments	Specific impairments	Total impairments
As at 30 September 2010											
Private Banking professional and HNW individuals Corporate sector Banking, insurance, financial services (excluding sovereign) Public and government sector (including central banks) Trade finance and other	4 318 502 1 709 429 254 080 99 319 86 721	315 597 26 598 - - 367	2 149 - - - -	50 086 9 680 - - -	294 241 50 988 - - -	95 886 34 057 330 676	79 802 7 367 - - -	5 156 263 1 838 119 254 410 99 995 87 088	(18 333) (2 183) (15 800) - -	(87 407) (19 435) (224) (481)	(105 740) (21 618) (16 024) (481)
Total gross core loans and advances to customers	6 468 051	342 562	2 149	59 766	345 229	130 949	87 169	7 435 875	(36 316)	(107 547)	(143 863)
As at 31 March 2010											
Private Banking professional and HNW individuals Corporate sector Banking, insurance, financial services (excluding sovereign) Public and government sector (including central banks) Trade finance and other	4 632 161 1 631 111 156 988 85 140 84 378	181 205 18 835 - - -	2 592 - - - -	95 754 7 050 - - -	232 627 36 749 - - -	125 030 39 924 620 793	58 253 - - - -	5 327 622 1 733 669 157 608 85 933 84 378	(5 696) (1 714) (12 500) - -	(87 974) (26 945) (507) (553)	(93 670) (28 659) (13 007) (553)
Total gross core loans and advances to customers	6 589 778	200 040	2 592	102 804	269 376	166 367	58 253	7 389 210	(19 910)	(115 979)	(135 889)

An analysis of gross core loans and advances to customers by counterparty type

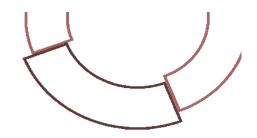
£'000	30 Sept 2010	31 March 2010
Private Banking professional and HNW individuals	5 156 263	5 327 622
Corporate sector	1 838 119	1 733 669
Banking, insurance, financial services (excluding sovereign)	254 410	157 608
Public and government sector (including central banks)	99 995	85 933
Trade finance	87 088	84 378
Total gross core loans and advances to customers	7 435 875	7 389 210



An analysis of default core loans and advances as at 30 September 2010

	l .	UK and	Europe			Australia			Total			
£'million	Gross core loans	Gross defaults	Collateral against defaults	Impairments	Gross core loans	Gross defaults	Collateral against defaults	Impairments	Gross core loans	Gross defaults	Collateral against defaults	Impairments
Private Bank Residential property investments Residential mortgages - owner occupied	510 178	1	1	-	126 50		-	- -	636 228	3	1	-
Residential property development Residential estates Commercial property investment	744 - 1 080	135 - 20	110 - 16	(51) - (4)	- 181 502		65	(20) (1)	744 181 1 582	135 95 61	110 81 81	(51) (20) (5)
Commercial land Commercial development Cash and securities backed lending Asset backed lending	109 313 173 177	44 42	36 28 -	(16) (6) -	17 70 25 579	-	16 48 -	(2)	126 383 198 756	61 83 -	52 76 -	(18) (6) - (2)
Unisted securities and general corporate lending Unsecured lending Total Private Bank	177 103 58 3 445	- 14 258	- - 191	(1) - (4) (82)	579 111 50 1 711	7	4 - 219	(1) - - (24)	214 108 5 156	7 7 14 466	4 4 - 410	(2) - (4) (106)
				(/				(/				(100)
Capital Markets Acquisition finance Small ticket asset finance Principal finance	702 321 451	19 18 35	18 6 32	(2) (12) (3)	- - 90	- - 4	- - 4	- - -	702 321 541	19 18 39	18 6 36	(2) (12) (3)
Project finance Structured finance Resource finance and commodities	218 156 67	- 13 -	- 11 -	- (1) -	62 9 40	- - 8	- - 3	- - (4)	280 165 107	- 13 8	- 11 3	(1) (4)
Total Capital Markets	1 915	85	67	(18)	201	12	7	(4)	2 116	97	74	(22)
Other*	162	-	-	(16)	2	-	-	-	164	-	-	(16)
Total group	5 522	343	258	(116)	1 914	220	226	(28)	7 436	563	484	(144)

^{*} Largely includes lending activities within our Central Funding and International Trade Finance businesses



Collateral

The following disclosure is made with respect to Basel II requirements and definitions.

	Collateral h	neld against	
£'000	Gross core loans and advances	Other credit and counterparty exposures *	Total
As at 30 September 2010			
Eligible financial collateral Listed shares Cash	248 406 116 496 131 910	73 504 25 985 47 519	321 910 142 481 179 429
Mortgage bonds Residential mortgages Residential development Commercial property developments Commercial property investments	6 042 249 1 598 225 1 332 967 706 445 2 404 612	227 828 12 476 34 770 26 394 154 188	6 270 077 1 610 701 1 367 737 732 839 2 558 800
Other collateral Unlisted shares Bonds other than mortgage bonds Debtors, stock and other corporate assets Guarantees Credit derivatives Other	4 195 748 456 049 64 699 2 373 359 503 251 13 055 785 335	12 782 8 147 - - 4 635 -	4 208 530 464 196 64 699 2 373 359 507 886 13 055 785 335
Total collateral	10 486 403	314 114	10 800 517
As at 31 March 2010			
Eligible financial collateral Listed shares Cash Debt securities issued by sovereigns	315 508 119 853 195 655	51 704 24 808 26 896	367 212 144 661 222 551
Mortgage bonds Residential mortgages Residential development Commercial property developments Commercial property investments	6 451 387 1 472 205 1 592 869 846 895 2 539 418	24 273 789 15 580 7 839 65	6 475 660 1 472 994 1 608 449 854 734 2 539 483
Other collateral Unlisted shares Bonds other than mortgage bonds Debtors, stock and other corporate assets Guarantees Other	3 615 480 364 706 67 408 2 054 324 390 812 738 230	9 884 4 111 - 5 773 -	3 625 364 368 817 67 408 2 060 097 390 812 738 230
Total collateral	10 382 375	85 861	10 468 236

^{*} A large percentage of these exposures (for example bank placements) are to highly rated financial institutions where limited collateral would be required due to the nature of the exposure.



Equity and investment risk in the banking book

Equity and investment risk in the banking book arises primarily from the following activities conducted within the bank:

- Investment Banking Principal Investments (Private Equity and Direct Investments): Investments are selected based on the track record of management, the attractiveness of the industry and the ability to build value for the existing business by implementing an agreed strategy. In addition, as a result of our local market knowledge and investment banking expertise, we are well positioned to take direct positions in listed shares where we believe that the market is mispricing the value of the underlying portfolio of assets. These investment positions are carefully researched with the intent to stimulate corporate activity
- Lending transactions (within the Private Banking and Capital Markets divisions): The manner in which we structure certain transactions results in equity, warrant and profit shares being held, predominantly within unlisted companies
- Property Activities: We source development, investment and trading opportunities to create value and trade for profit within agreed risk parameters.

The table below provides an analysis of income and revaluations recorded with respect to these investments.

Country/category £'000	Unrealised	Realised	Dividends, net interest and other	Total	Fair value through equity
Six months to 30 September 2010					
Unlisted investments	7 890	13 079	(6 060)	14 909	(938)
UK and Europe	7 890	10 133	(6 105)	11 918	23
Australia	-	2 946	45	2 991	(961)
Listed equities	3 759	3 307	(5 978)	1 088	883
UK and Europe	3 759	(1)	(6 076)	` ′	48
Australia	-	3 308	98	3 406	835
Investment and trading properties	8	(60)	93	41	-
UK and Europe	8	(60)	93	41	
Warrants, profit shares and other embedded derivatives	565	159	(2 948)	(2 224)	_
UK and Europe	565	159	(2 948)	(2 224)	-
Australia	-	-	_	_	_
Total	12 222	16 485	(14 893)	13 814	(55)
Year ended 31 March 2010					
Unlisted investments	(1 177)	12 052	(518)	10 357	(929)
UK and Europe	(1 177)	9 911	(1 278)	7 456	(1 689)
Australia	-	2 141	760	2 901	760
Listed equities	2 705	12 244	(15 453)	(504)	3 611
UK and Europe	2 705	9 919	(15 487)	(2 863)	(84)
Australia	-	2 325	34	2 359	3 695
Investment and trading properties	-	65	171	236	4
UK and Europe	-	65	171	236	4
Warrants, profit shares and other embedded derivatives	633	14 409	(1 745)	13 297	_
UK and Europe	980	14 409	(1 744)	13 645	-
Australia	(347)		(1)	(348)	-
Total	2 161	38 770	(17 545)	23 386	2 686

Unrealised revaluation gains are included in Tier 1 capital. Revaluations that are posted directly to equity are included in Tier 2 capital



The balance sheet value of investments is indicated in the table below.

	Balance sheet value of investments	Valuation change stress test*	Balance sheet value of investments	Valuation change stress test*
Country/category £'000	30 Sept 2010	30 Sept 2010	31 March 2010	31 March 2010
Unlisted investments	168 672	25 301	147 613	22 142
UK and Europe	159 401	23 910	135 356	20 303
Australia	9 271	1 391	12 257	1 839
Listed equities	32 136	8 034	24 556	6 139
UK and Europe	30 451	7 613	16 472	4 118
Australia	1 685	421	8 084	2 021
Investment and trading properties	10 324	2 065	10 810	2 162
UK and Europe	10 324	2 065	10 810	2 162
Warrants, profit shares and other embedded derivatives	31 799	11 119	34 150	11 952
UK and Europe	31 799	11 119	34 150	11 952
Australia	-	-	-	-
Total	242 931	46 519	217 129	42 395

*In order to assess our earnings sensitivity to a movement in the valuation of these investments the following stress testing parameters are applied.

Stress test values applied

-11-000 toot tailabo appiloa	
Unlisted investments	15%
Listed equities	25%
Trading properties	20%
Investment properties	10%
Warrants, profit shares and other embedded derivatives	35%

Based on the information as at 30 September 2010, as reflected above we could have a £47 million reversal in revenue (which assumes a year in which there is a "worst case scenario"). This would not cause the group to report a loss but could have a significantly negative impact on earnings for that period. The probability of all these asset classes in all geographies in which we operate being negatively impacted at the same time is very low, although the probability of listed equities being negatively impacted at the same time is very high.



Securitisation/principal finance activities and exposures

The information below sets out the initiatives we have focused on over the past few years, albeit that some of these business lines have been significantly curtailed given the current economic climate.

UK and Europe

The Principal Finance business focuses on securitisation of our assets, predominantly residential and commercial mortgages. We also undertake trading and investment in structured credit investments where we have invested in rated and unrated debt instruments largely within the UK and Europe and to a lesser extent in the US.

We retain residual net exposures amounting to £604 million to the assets originated, warehoused and securitised by Kensington.

Australia

Investec Bank (Australia) Limited acquired Experien in 2007. Assets originated by the business have been securitised. These amount to A\$807 million (31 March 2010: A\$860 million) and include leases and instalment debtors (A\$514 million), residential mortgages (A\$33 million), commercial mortgages (A\$149 million) and other loans, for example overdrafts (A\$111 million). These securitisation structures have all been rated by Standard and Poor's.

Credit analysis

In terms of our analysis of our credit and counterparty risk, exposures arising from securitisation/principal finance activities reflect only those exposures to which we consider ourselves to be at risk notwithstanding accounting conventions. In addition, assets that have been securitised by our Private Banking division are reflected as part of our core lending exposures and not our securitisation/principal finance exposures as we believe this reflects the true nature and intent of these exposures and activities.

Nature of exposure/activity Structured credit investments * Rated Unrated Other	Exposure as at 30 Sept 2010 £'mn 1,140 596 88 456	£'mn	Credit analysis internal risk classification On-balance sheet securitisation/principal finance exposure	Asset quality - relevant comments for the period	Capital treatment Risk-weighted or supervisory deductions against primary and secondary capital
Kensington - mortgage assets Net exposure (after impairments) to the securitised book (i.e. those assets that have been securitised)	91		On-balance sheet securitisation/principal finance exposure. Classified as 'unrated'. We are required to fully consolidate all assets acquired from Kensington. However, only those assets to which we are at risk are reflected in this analysis with the balance reflected under 'no credit exposures'.	see further on	Risk-weighted or supervisory deductions against primary and secondary capital
Kensington - mortgage assets: Net exposures (after impairments) to the warehouse book (i.e. those assets that have been originatex and placed in special purpose vehciles awaiting securitisation)	513	486	On-balance sheet securitisation/principal finance exposure. Classified as 'other'. We are required to fully consolidate all assets acquired from Kensington. However, only those assets to which we are at risk are reflected in this analysis with the balance refl ected under "no credit exposures".	see further on	Risk-weighted
Private Banking division assets which have been securitised	496	519	reclassified from "accounting securitised assets" to core loans and advances for credit analysis purposes.	Analysed as part of the bank's overall asset quality on core loans and advances.	We apply securitisation rules: either risk - weighted or supervisory deductions against primary and secondary capital.

*Analysis of structured credit investments

£'million	Rated**	Unrated	Other	Total
US sub-prime	-	-	-	-
US corporate loans	24	5	-	29
US ABS	4	-	-	4
European ABS	3	7	-	10
European RMBS	395	65	444	904
European CMBS	87	-	-	87
European credit cards	26	-	-	26
European corporate loans	-	11	-	11
Australian RMBS	57	-	-	57
Other (credit default swaps)	-	-	12	12
Total	596	88	456	1,140

^{**}Further analysis of rated structured credit investments

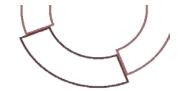
£'million	AAA	AA	Α	BBB	ВВ	В	C and below	Total
US sub-prime	-	-	-	-	-	-	-	-
US corporate loans	-	-	-	-	4	5	15	24
US ABS	-	-	-	-	-	-	4	4
European ABS	-	-	-	3	-	-	-	3
European RMBS	80	35	14	209	21	1	35	395
European CMBS	3	17	36	18	8	-	5	87
European credit cards	10	3	2	=	11	-	-	26
European corporate loans	-	-	-	-	-	-	-	
Australian RMBS	24	4	12	17	-	-	-	57
Total	117	59	64	247	44	6	59	596



Kensington summary and statistics

As at 30 September 2010	Warehouse book	Securitised portfolio	Total	% of Total
Assets and business activity statistics	waremouse book	portiono	TOTAL	% 01 10tai
Mortgage assets under management (£'million)	1,684	2,731	4,415	
IFRS adjustments	-44	77	33	
Mortgage assets under management (£'million) First charge % of total mortgage assets under management	1,728 93.7%	2,654 94.5%	4,382 94.2%	
Second charge % of total mortgage assets under management	6.3%	5.5%	5.8%	
Fixed rate loans % of total mortgage assets under management	12.6%	0.1%	5.0%	
Number of accounts	15,645	29,328	44,973	
Average loan balance (first charge)	141,375	109,058	119,827	
Largest loan balance	1,079,282	1,169,984	1,169,984	
Weighted average loan mature margin %	4.2%	4.6%	4.4%	
Product mix (pre-IFRS adjustments) (£'million)	1,728	2,654	4,382	100.0%
Prime	31	-	31	0.7%
Near prime	591	445	1,036	23.6%
Prime Buy to Let	2	-	2	-
Adverse	420	1,765	2,185	49.9%
Adverse Buy to Let and Right to Buy	72	130	202	4.6%
Start - Irish operations	612	314	926	21.2%
Geographic distribution (£'million)	1,728	2,654	4,382	100.0%
UK - North	347	754	1,101	25.1%
UK - South West	86	163	249	5.7%
UK - South East	252	487	739	16.9%
Outer London	167	291	458	10.5%
Inner London	78	169	247	5.6%
Midlands	186	476	662	15.1%
Start - Irish operations	612	314	926	21.1%
Spread of value of properties (%)	100.0%	100.0%	100.0% 2.0%	
>£500,000 >£250,000 <=£500,000	3.3% 23.3%	1.5% 12.4%	16.2%	
>£200,000 <=£250,000	15.9%	11.9%	13.3%	
>£150,000 <=£200,000	20.8%	19.7%	20.1%	
>£100,000 <=£150,000	23.6%	28.5%	26.8%	
>£70,000 <=£100,000	11.5%	19.4%	16.7%	
>£50,000 <=£70,000 <£50,000	1.5% 0.1%	5.3% 1.3%	4.0% 0.9%	
~2.50,000	0.170	1.570	0.576	
Asset quality statistics				
Weighted average current LTV of active portfolio (adjusted for house price defalation*)	80.7%	73.9%	76.6%	
LTV spread - % of book	100.0%	100.0%	100.0%	
<= 65%	22.0%	29.2%	26.4%	
>65% - <70%	4.9%	7.3%	6.4%	
>70% - <75%	6.2%	9.0%	7.9%	
>75% - <80% >80% - <85%	7.3% 8.7%	11.0% 12.0%	9.6% 10.7%	
>85% - <90%	10.2%	11.2%	10.8%	
>90% - <95%	12.6%	8.2%	9.9%	
>95% - <100%	11.3%	5.7%	7.9%	
> 100%	16.8%	6.4%	10.4%	
% of accounts > 90 days in arrears	28.9%	29.4%	29.2%	
number of accounts > 90 in arrears	4,469	8,612	13,081	
Total capital lent in arrears (£'million)	718	1,204	1,922	100.0%
Arrears 0 - 60 days	90	1,204	277	14.4%
Arrears 61 -90 days	69	127	196	10.2%
Arrears >90 days	537	850	1,387	72.2%
Possession	22	40	62	3.2%
Debt to income ratio of clients %	19.8%	19.4%	19.5%	
	_			
Investec investment/exposure to assets reflected above (£'million)	584	130	714	
On balance sheet provision (£'million) Investec net investment/exposure to assets reflected above (£'million)	-71 513	-39 91	-110 604	
color https://documer.postro to assers refrected above (2 million)	313	31	004	

^{*}Bad debt provision is based on house price index assumptions of:
UK: calendar year 2010: house price decline assumption of circa -1.5% for 2010 and -10% for
2011 and an additional -10% haircut to the price to reflect forced sale discount
Ireland: calendar year 2010: -9.4%, and -2.9% for 2011 and an additional -10% forced sale discount.



Traded market risk management

Traded market risk is a measure of potential change in the value of a portfolio of instruments as a result of changes in the financial environment (resulting in changes in underlying market risk factors such as interest rates, equity markets, bond markets, commodity markets, exchange rates and volatilities) between now and a future point in time. The market risk management team identifies, quantifies and manages the effects of these potential changes in accordance with Basel II and policies determined by the board.

Within our trading activities, we act as principal with clients or the market. Market risk, therefore, exists where we have taken on principal positions, resulting from proprietary trading, market making, arbitrage, underwriting and investments in the commodity, foreign exchange, equity, capital and money markets. The focus of these businesses is primarily on supporting client activity. Our strategic intent is that proprietary trading should be limited and that trading should be conducted largely to facilitate clients in deal execution.

Management and measurement of traded market risk

Market risk management teams review the market risks on our books. Detailed risk reports are produced daily for each trading desk. These reports are distributed to management and the traders on the desk. Any unauthorised excesses are recorded and require a satisfactory explanation from the desk for the excess. The production of risk reports allows for the monitoring of every instrument traded against prescribed limits. New instruments or products are independently validated before trading can commence. Each traded instrument undergoes various stresses to assess potential losses. Each trading desk is monitored on an overall basis as an additional control. Trading limits are generally tiered with the most liquid and least 'risky' instruments being assigned the largest limits.

The market risk teams perform a profit attribution, where our daily traded income is attributed to the various underlying risk factors on a day-to-day basis. An understanding of the sources of profit and loss is essential to understanding the risks of the business.

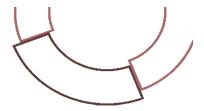
Measurement techniques used to quantify market risk arising from our trading activities include sensitivity analysis, Value at Risk (VaR), stressed VaR, Expected Tail Loss (ETL) and Extreme Value Theory (EVT). Stress testing and scenario analysis are also used to simulate extreme conditions to supplement these core measures.

VaR numbers are monitored at the 95%, 99% and 100% (maximum loss) confidence intervals with limits set at 95% confidence interval. ETLs are monitored also monitored daily at the 95% and 99% levels. Scenario analysis considers the impact of a significant market event on our current trading portfolios. We consider the impact for the 10 days after the event, not merely the instantaneous shock to the markets. Included in our scenario analysis are for example the following; October 1987 (Black Monday), 11 September 2001 and the December Rand crisis in 2001. We also consider the impact of extreme yet plausible future economic events on the trading portfolio as well as possible worst case (not necessarily plausible) scenarios. Scenario analysis is done once a week and is included in the data presented to Executive Risk Review Forum (ERRF).

All VaR models, while forward-looking, are based on past events and depend on the quality of available market data. The accuracy of the VaR model as a predictor of potential loss is continuously monitored through back testing. This involves comparing the actual trading revenues arising from the previous day's closing positions with the one-day VaR calculated for the previous day on these same positions. If the revenue is negative and exceeds the one-day VaR, a "back testing breach" is considered to have occurred.

		UK and	l Europe		Australia						
		95% (o	ne-day)		95% (o	ne-day)					
	Period end	Average	High	Low	Period end	Average	High	Low			
	£'000	£'000	£'000	£'000	A\$'000	A\$'000	A\$'000	A\$'000			
30 September 2010											
Commodities	16	22	30	14	-	-	-	-			
Equity derivatives	1 693	1 635	2 329	711	-	-	-	-			
Foreign exchange	54	33	100	5	2	14	78	2			
Interest rates	497	466	789	368	89	88	198	16			
Consolidated*	1 723	1 737	2 285	984	90	91	202	15			
31 March 2010											
Commodities	27	28	91	19	-	-	-	-			
Equity derivatives	1 798	1 450	2 333	683	-	-	=	-			
Foreign exchange	16	29	162	4	9	11	69	1			
Interest rates	501	593	1 474	101	146	130	205	53			
Consolidated*	1 791	1 607	2 598	995	154	141	230	69			

^{*}The consolidated VaR for each desk and each entity is lower than the sum of the individual VaR's. This arises from the correlation offset between various asset classes



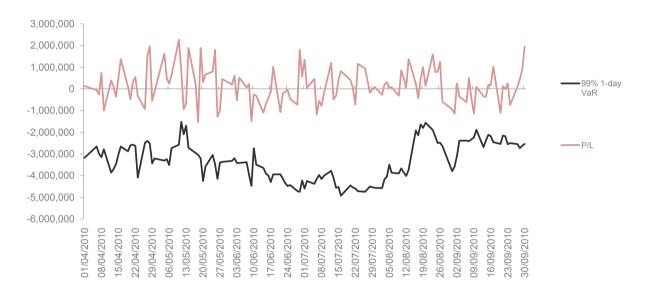
Traded market risk management

UK and Europe

The graphs below show total daily VaR and profit and loss figures for our trading activities over the reporting period. The values are for the 99% one-day V of the time, the total trading activities will not lose more than the values depicted below. Based on these graphs, we can gauge the accuracy of the VaR fig

There have been no exceptions i.e where the losses were greater than the 99% 1-day VaR over the period ending 30 September 2010. This is less than expected and indicative of the low limit utilisation and low client flow experienced in the trading area.

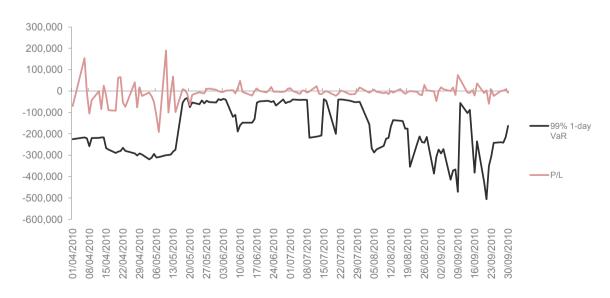
99% 1 - day VaR backtesting (GBP)



Australia

There have been no exceptions i.e where the losses were greater than the 99% 1-day VaR over the period ending 30 September 2010. This is less than expected and indicative of the low limit utilisation and low client flow experienced in the trading area.

99% 1 - day VaR backtesting (A\$)





ETL

£'000	UK and Europe 95% (one-day) £'000	Australia 95% (one-day) A\$'000)
30 September 2010		
Commodities Equity derivatives Foreign exchange Interest rates Consolidated*	26 2 534 68 795 2 663	- - 3 182 183
31 March 2010		
Commodities	43	n/a
Equity derivatives	2 648	n/a
Foreign exchange	24	n/a
Interest rates	783	n/a
Consolidated*	2 663	n/a

^{*}The consolidated ETL for each desk and each entity is lower than the sum of the individual ETL's. This arises from the correlation offset between various

Stress testing

The table below shows the results of fitting Extreme Value Distributions to the tail of our historical profit and loss distribution that is used to calculate VaR. This methodology will estimate how the tail of the distribution should look, hence to a degree allows for "fat tails" and indicates a more realistic idea of the risk given an extreme event.

	UK and Europe 99% EVT £'000	Australia 99% EVT £'000
30 September 2010		
Commodities	53	-
Equity derivatives	6 672	-
Foreign exchange	123	4
Interest rates	2 311	1 138
Consolidated*	6 068	1 177
31 March 2010		
Commodities	207	-
Equity derivatives	13 760	-
Foreign exchange	122	50
Interest rates	3 834	846
Consolidated*	17 923	896

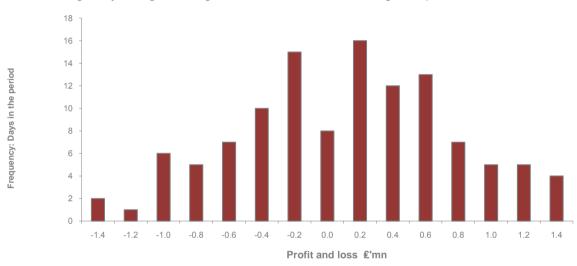
^{*} The consolidated stress EVT for each desk and each entity at the period end is lower than the sum of the individual stress EVT's. This arises from the correlation offset between various asset classes.



Profit and loss histograms

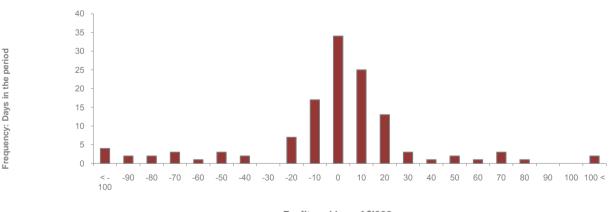
UK and Europe

The histogram below illustrates the distribution in daily revenue during the period for our trading businesses. The distribution is skewed to the profit side and the graph shows that trading revenue was realised on 72 days out of a total of 126 days in the trading business. The average daily trading revenue generated for the six months ending 30 September 2010 was £148 643.

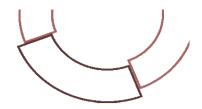


Australia

The histogram below illustrates the distribution in daily revenue during the period for our trading businesses. The graph shows that trading loss was realised on 85 days out of a total of 126 days in the trading business. The average daily trading loss generated for the six months ending 30 September 2010 was A\$ 6 594.



Profit and loss A\$'000



Balance sheet risk management

Balance sheet risk management encompasses the independent monitoring and prudential management of the financial risks relating to our asset and liability portfolios, comprising market liquidity, funding, concentration and non-trading interest rate risks on balance sheet.

Non-trading interest rate risk description

Non-trading interest rate risk is the impact on net interest earnings and sensitivity to economic value, as a result of unexpected, adverse movements in interest rates arising from the execution of our core business strategies and the delivery of products and services to our customers.

Sources of banking-related risk exposures include potential adverse effect of volatility and changes in interest rate levels, the shape of the yield curves, basis risk spreads and the optionality inherent in certain products. These affect the interest rate margin realised between lending income and borrowing costs, when applied to our rate sensitive asset and liability portfolios, which has a direct effect on future net interest income and the economic value of equity. The mix of interest rate repricing characteristics is influenced by the underlying financial needs of customers.



Interest rate sensitivity gap

The tables below show our non-trading interest rate mismatch. These exposures affect the interest rate margin realised between lending income and borrowing costs assuming no management intervention.

UK and Europe - interest rate sensitivity as at 30 September 2010

£'million	Not > 3 months	> 3 months but < 6 months	> 6 months but < 1 year	> 1 year but < 5 years	> 5 years	Non rate	Total non- trading
Cash and short-term funds - banks	1 956	-	2	-	-	20	1 978
Cash and short-term funds - non-banks	-	-	-	-	-	-	
Investment/trading assets	1 808	18	2	44	300	230	2 402
Securitised assets	3 816	2	1	2	-	1	3 822
Advances	6 656	782	125	347	113	-	8 023
Other assets	-	-	-	-	-	1 382	1 382
Assets	14 236	802	130	393	413	1 633	17 607
Deposits - banks	(1 853)	(11)	(19)	(51)	-	-	(1 934)
Deposits - non-banks	(6 689)	(458)	(1 202)	(81)	(47)	(8)	(8 485)
Negotiable paper	(418)	(2)	(127)	(155)	(20)	-	(722)
Investment/trading liabilities	(219)	-	(10)	-	-	(93)	(322)
Securitised liabilities	(3 307)	-	-	-	-	-	(3 307)
Subordinated liabilities	(77)	-	(213)	-	(268)	-	(558)
Other liabilities	-	-	-	-	-	(963)	(963)
Liabilities	(12 563)	(471)	(1 571)	(287)	(335)	(1 064)	(16 291)
Intercompany loans	76	-	-	1	-	-	77
Shareholders' funds	-	-	-	-	-	(1 619)	(1 619)
Balance sheet	1 749	331	(1 441)	107	78	(1 050)	(226)
Off-balance sheet	(636)	110	1 144	(105)	(345)	(48)	120
Repricing gap	1 113	441	(297)	2	(267)	(1 098)	(106)
Cumulative repricing gap	1 113	1 554	1 257	1 259	991	106	

Australia - interest rate sensitivity as at 30 September 2010

A\$'million	Not > 3 months	> 3 months but < 6 months	> 6 months but < 1 year	> 1 year but < 5 years	> 5 years	Non rate	Total non- trading
Cash and short-term funds - banks	351	-	-	-	-	-	351
Investment/trading assets	1 308	20	112	185	-	31	1 656
Securitised assets	201	62	124	415	4	-	806
Advances	2 011	29	64	193	12	26	2 334
Other assets	-	-	-	-	-	327	327
Assets	3 870	111	300	793	16	384	5 473
Deposits - banks	-	-	-	-	-	-	0
Deposits - non-banks	(1 479)	(310)	(149)	(89)	(8)	(21)	(2 056)
Negotiable paper	(895)	(23)	(9)	(845)	-	(13)	(1 784)
Investment/trading liabilities	-	-	-	-	-	-	0
Securitised liabilities	(785)	-	-	-	-	-	(785)
Subordinated liabilities	(73)	-	-	-	-	-	(73)
Other liabilities	-	-	-	-	-	(112)	(112)
Liabilities	(3 231)	(333)	(158)	(934)	(8)	(146)	4 809
Intercompany loans	(17)	-	-	(2)	-	34	15
Shareholders' funds	-	-	-	-	-	(678)	(678)
Balance sheet	622	(222)	142	(143)	8	(407)	-
Off-balance sheet	60	(61)	(43)	52	(9)	1	-
Repricing gap	682	(283)	99	(91)	(1)	(406)	-
Cumulative repricing gap	682	398	498	407	406	-	-

Economic value sensitivity

Our preference for monitoring and measuring non-trading interest rate risk is economic value sensitivity. The tables below reflect our economic value sensitivity to a 2% parallel shift in interest rates assuming no management intervention. The numbers represent the change to mainly net interest income should such a hypothetical scenario arise. The sensitivity effect does not have a significant direct impact to equity.

UK and Europe

	Sensitivity to the following interest rates (expressed in original currencies)						
Localitica	Other						
' million	GBP	USD	EUR	(GBP)	(GBP)		
200bp Down	(28.0)	(1.0)	3.0	0.3	(25.7)		
200bp Up	28.0	1.0	(3.0)	(0.3)	25.7		

Australia

' million	AUD
200bp Down	(1.35)
200bp Up	1.35



Balance sheet risk management

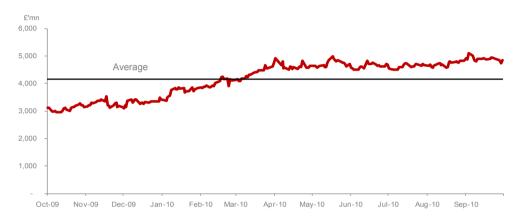
Liquidity risk description

Liquidity risk is the risk that we have insufficient capacity to fund increases in assets, or are unable to meet our payment obligations as they fall due, without incurring unacceptable losses. This includes repaying depositors or maturing wholesale debt. This risk is inherent in all banking operations and can be impacted by a range of institution-specific and marketwide events.

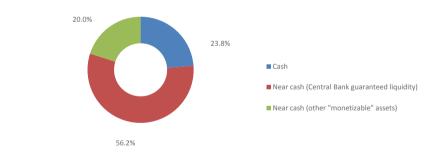
Risk management has become more sophisticated with liquidity risk being no exception and we consider both funding liquidity risk and market liquidity risk.

Sources of liquidity risk include unforeseen withdrawals of demand deposits, restricted access to new funding with appropriate maturity and interest rate characteristics, inability to liquidate a marketable asset in a timely manner with minimal risk of capital loss, unpredicted customer non-payment of a loan obligation and a sudden increased demand for loans in the absence of corresponding funding inflows of appropriate maturity.

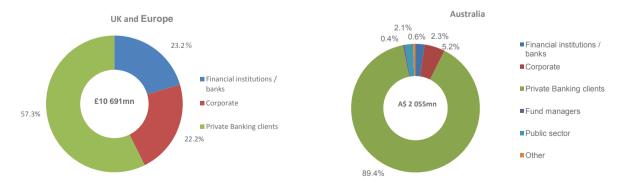
Investec plc cash and near cash trend

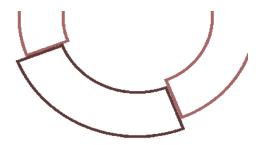


An analysis of cash and near cash as at 30 September 2010 (£4,850 million)



Bank and non-bank depositor concentration by type





Balance sheet risk management

Liquidity mismatch

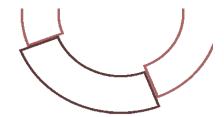
The tables that follow show our liquidity mismatch.

With respect to the contractual liquidity mismatch:

- No assumptions are made, and we record all asset and liabilities with the underlying contractual maturity as determined by the cash flow profile for each deal
- As an integral part of the broader liquidity generation strategy, we maintain a liquidity buffer in the form of unencumbered, cash, government, or bank paper (typically eligible for repurchase with the central bank), and near cash as a buffer against both expected and unexpected cash flows
- The actual contractual profile of this asset class is of little consequence, as practically Investec would meet any expected net cash outflows by selling these securities, we have:
- Set the time horizon to one month to monetise our cash and near cash portfolio of "available for sale" discretionary treasury assets, where there are deep secondary markets for this elective asset class
- Set the time horizon to "on demand" to monetise our statutory liquid assets for which liquidity is guaranteed by the central
- Reported the "contractual" profile by way of a note to the tables.

With respect to the behavioural liquidity mismatch:

• The new funding we would require under normal business circumstances is shown in the "behavioural mismatch". To this end, behavioural profiling is applied to liabilities with an indeterminable maturity, as the contractual repayments of many customer accounts are on demand or at short notice but expected cash flows vary significantly from contractual maturity. An internal analysis model is used, based on statistical research of the historical series of products, which models the point of probable maturity. In addition, re-investment behaviour, with profile and attrition based on history, is applied to term deposits in the normal course of business.



UK and Europe

Contractual liquidity as at 30 September 2010

£'million	Demand	Up to 1 month	1 - 3 months	3 - 6 months	6 months to 1	1 to 5 years	> 5 years	Total
Cash and short-term funds - banks	1 652	545	85	-	2	-	-	2 284
Cash and short-term funds - non-banks	-	-	-	-	-	-	-	-
Investment/trading assets	1 110	908	450	44	43	384	588	3 527
Securitised assets	60	-	-	1	1	20	3 739	3 821
Advances	-	717	521	420	677	2 275	3 413	8 023
Other assets	124	476	61	-	1	96	625	1 383
Assets	2 946	2 646	1 117	465	724	2 775	8 365	19 038
Deposits - banks	(215)^	(377)	(52)	(123)	(255)	(519)	(646)	(2 187)
Deposits - non-banks	(511)	(2 008)	(1 863)	(2 663)	(361)	(1 016)	(82)	(8 504)
Negotiable paper	(8)	(18)	(16)	(2)	(5)	(506)	(172)	(727)
Securitised liabilities	-	-	-	-	-	-	(3 307)	(3 307)
Investment/trading liabilities	(607)	(60)	(494)	(10)	(4)	(59)	(3)	(1 237)
Subordinated liabilities	-	-	-	-	(213)	-	(344)	(557)
Other liabilities	(185)	(393)	(70)	(8)	(202)	(25)	(82)	(965)
Liabilities	(1 526)	(2 856)	(2 495)	(2 806)	(1 040)	(2 125)	(4 636)	(17 484)
Intercompany loans	40	(18)	(8)	-	-	62	(11)	65
Shareholders' funds	-	-	-	-	-	-	(1 619)	(1 619)
Contractual liquidity gap	1 460	(228)	(1 386)	(2 341)	(316)	712	2 099	-
Cumulative liquidity gap	1 460	1 232	(154)	(2 495)	(2 811)	(2 099)	-	-

Behavioural liquidity

					6 months to 1			
£'million	Next day	Up to 1 month	1 - 3 months	3 - 6 months	year	1 to 3 years	> 5 years	Total
Behavioural liquidity gap	2 206	(229)	(951)	(977)	(314)	(1 530)	1 794	-
Cumulative	2 206	1 977	1 026	50	(2 685)	1 794	-	-

[^]The deposits shown in the demand column reflect cash margin deposits held.

Australia

Contractual liquidity as at 30 September 2010

A\$'million	Demand	Up to 1 month	1 - 3 months	3 - 6 months	6 months to 1 year	1 to 5 years	> 5 years	Total
Cash and short-term funds - banks	351	-	-	-	-	-	-	351
Investment/trading assets*	1 463	18	5	8	39	191	51	1 776
Securitised assets	1	29	54	87	177	451	7	806
Advances**	8	102	325	251	612	946	90	2 334
Other assets	-	-	-	-	-	-	207	207
Assets	1 822	150	384	347	829	1 588	355	5 473
Deposits - banks	-	-	-	-	-	-	-	-
Deposits - non banks	(611)^^	(201)	(638)	(331)	(178)	(89)	(8)	(2 055)
Negotiable paper	-	(83)	(115)	(26)	(48)	(1 513)	-	(1 784)
Securitised liabilities	(1)	(25)	(44)	(498)	(218)	-	-	(785)
Investment/trading liabilities	-	(2)	(22)	(6)	(6)	(37)	(21)	(94)
Subordinated liabilities	-	-	-	-	-	(73)	-	(73)
Other liabilities	-	-	-	-	-	-	(19)	(19)
Liabilities	(611)	(311)	(819)	(861)	(449)	(1 712)	(47)	(4 809)
Intercompany loans	30	-	-	-	(1)	(18)	4	15
Shareholders' funds	-	-	-	-	-	-	(678)	(678)
Contractual liquidity gap	1 240	(161)	(435)	(515)	379	(141)	(367)	-
Cumulative liquidity gap	1 240	1 079	644	129	508	367	0	-

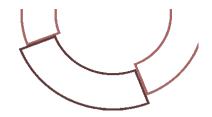
Note: contractual liquidity adjustments

A\$'million	Demand	Up to 1 month	1 - 3 months	3 - 6 months	6 months to 1 year	1 to 5 years	> 5 years	Total
*Investment/trading assets	15	209	313	47	169	952	69	1 776
**Advances	430	81	283	138	387	925	90	2 334

Behavioural liquidity

A\$'million	Demand	Up to 1 month	1 - 3 months	3 - 6 months	6 months to 1 year	1 to 5 years	> 5 years	Total
Behavioural Liquidity Gap	1 770	(249)	(671)	(627)	285	(141)	(367)	-
Cumulative	1 770	1 521	850	223	508	367	0	-

^{^^} Includes call deposits of A\$589 million and the balance reflects term deposits which have finally reached/are reaching contractual maturity.



Capital adequacy and capital structure

	20 Samt 2010	24 March 2040	20 Comt 2000
£'million	30 Sept 2010	31 March 2010	30 Sept 2009
Regulatory capital			
Tier 1 Share premium	1 239	932	922
Retained income	490	419	380
Treasury shares	(7)	(3)	(8)
Other reserves	109	111	106
Minority interests in subsidiaries	163	168	174
Goodwill Total Tier 1	(550) 1 444	(319)	(305)
Less: deductions	(32)	1 308 (33)	1 269 (66)
	1 412	1 275	1 203
Tier 2			
Aggregate amount	623	623	605
Less: deductions	(32) 591	(33) 590	(66) 539
	391	390	339
Other deductions from Tier 1 and Tier 2	(59)	(72)	(69)
Total capital	1 944	1 793	1 683
Risk-weighted assets (banking and trading) Credit risk - prescribed standardised exposure classes	11 665 9 285	11 266 9 057	10 887 8 461
Corporates	2 352	2 923	2 758
Secured on real estate property	3 691	2 962	3 058
Counterparty risk on trading positions	286	248	232
Short term claims on institutions and corporates	409	416	313
Retail	580	550	354
Institutions Other exposure classes	187 1 780	131 1 827	163 1 583
Securitised exposures	351	247	174
Equity risk - standardised approach	234	207	222
Listed equities	32	28	38
Unlisted equities	200	179	184
Market risk - portfolios subject to internal models approach Interest rate	325 149	285 149	653 153
Foreign Exchange	149	149	9
Equities	165	125	491
Operational risk - standardised approach	1 470	1 470	1 377
Canital vacuivaments	000	004	070
Capital requirements Credit risk - prescribed standardised exposure classes	933 742	901 724	872 678
Corporates	188	234	221
Secured on real estate property	295	237	245
Counterparty risk on trading positions	23	20	19
Short term claims on institutions and corporates	33	33	25
Retail Institutions	46 15	44 10	28 13
Other exposure classes	142	146	127
Securitised exposures	28	20	14
Equity risk - standardised approach	19	16	18
Listed equities	3	2	3
Unlisted equities Market risk - portfolios subject to internal models approach	16 26	14 23	15 52
Interest rate	12	12	12
Foreign Exchange	1	1	1
Equities	13	10	39
Operational risk - standardised approach	118	118	110
Capital adequacy ratio	16.7%	15.9%	15.5%
Tier 1 ratio	12.1%	11.3%	11.0%
Capital adequacy ratio - pre operational risk	19.1%	18.3%	17.7%
Tier 1 ratio - pre operational risk	13.8%	13.0%	12.6%



Credit quality steps

The table below shows the exposure amounts associated with the credit quality steps and the relevant risk weightings.

Credit quality step	Risk weight	30 September 2010 Exposure after Credit Risk Mitigation £'mn £'mn		31 Ma Exposure £'mn	arch 2010 Exposure after Credit Risk Mitigation £'mn	
Central Banks and Sovereigns		2 4 4 0	2 440	3 058	2.050	
1 2	20%	3 148 -	3 148 -	3 056	3 058	
3 4	50% 100%	-	1	-	-	
5	100%	-	-	-	-	
6	150%	-	-	-	-	
Institutions original effective maturity of more than three months						
1	20%	347	347	665	665	
2 3	50% 50%	156 2	156 2	98 8	98 8	
4	100%	-	-	-	-	
5 6	100% 150%	-	-	-	-	
0	150%	-	-	-	-	
Short term claims on institutions						
1 2	20% 20%	491 477	491 477	595 886	595 886	
3	20%	22	22	49	49	
4 5	50% 50%	-	-	-	-	
6	150%	-	-	-	-	
Counterparty Credit Risk- effective original maturity of more than three months*						
1	20%	290	244	283	246	
2	50%	115	75	99	55	
3 4	50% 100%	51 -	20 -	52	12	
5 6	100% 150%	-	-	-	-	
	130 /0			_	_	
Counterparty Credit Risk- effective original maturity of less than three months*						
1	20%	563	173	215	63	
2	20%	33	33	7	7	
3 4	20% 50%	301 -	24 -	206	5 -	
5 6	50% 150%	-	-	-	-	
0	150%	-	-	-	-	
Corporates						
1 2	20% 50%	123	123	42 17	42 17	
3	100%	- 20	- 20	- 17	- 17	
4 5	100% 150%	39 10	39 10	5	5	
6	150%	-	-	-	-	
Securitisation positions						
1	20%	108	108	109	109	
2	50%	59	59	18	18	
3 4	100% 350%	34 28	34 28	18 21	18 21	
5	1250%	10	10	10	10	
Total rated counterparty exposure		6 427	5 643	6 461	5 987	

^{*} The capital requirement disclosured as held against credit risk as at 30 September 2010 included a small amount of capital held against counterparty credit risk, mainly within the graps trading business.