

Investec plc silo (excluding the results of Investec Limited)

Unaudited consolidated financial information for the six months ended 30 September 2013

IFRS - Pounds Sterling

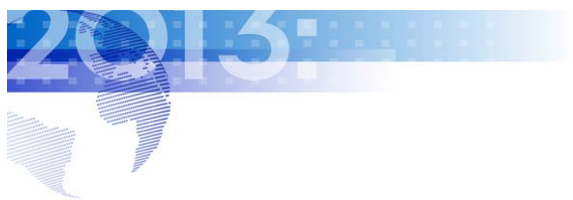




Investec plc (excluding Investec Limited) overview of results

Unaudited

	30 Sept 2013	30 Sept 2012*	% change	31 March 2013*
Operating income (£'000)	554 868	558 659	(0.7%)	1 167 670
Operating costs (£'000)	424 482	402 527	5.5%	848 502
Operating profit before goodwill, acquired intangibles, non-operating items, taxation and after non-controlling interests (£'000)	65 710	69 350	(5.2%)	113 663
Earnings attributable to ordinary shareholders (£'000)	33 146	38 604	(14.1%)	54 569
Cost to income ratio	77.0%	73.3%		73.7%
Total capital resources (including subordinated liabilities) (£'000)	3 021 937	2 952 530	2.4%	2 972 008
Total shareholders' equity (£'000)	2 250 458	2 212 634	1.7%	2 224 763
Total assets (£'000)	23 333 505	23 562 232	(1.0%)	24 351 760
Net core loans and advances (£'000)	8 168 331	7 768 809	5.1%	8 250 114
Customer accounts (deposits) (£'000)	10 928 705	11 259 833	(2.9%)	11 190 582
Cash and near cash balances (£'000)	4 045 573	4 715 028	(14.2%)	4 604 615
Funds under management (£'million)	65 799	58 852	11.8%	66 623
Capital adequacy ratio	16.7%	17.2%		16.6%
Tier 1 ratio	11.2%	11.3%		11.0%
Defaults (net of impairments) as a % of net core loans and advances	3.48%	3.89%		3.75%
Net defaults as a % of net core loans and advances	-	-		-
Annualised credit loss ratio (i.e. income statement impairment charge as a % of average gross loans and advances)	1.07%	1.15%		1.16%
Total gearing/leverage ratio (i.e. total assets to total equity)	10.4x	10.5x		10.7x
Loans and advances to customers: Customer deposits	70.1%	64.5%		68.9%



Investec plc (excluding Investec Limited) consolidated income statement

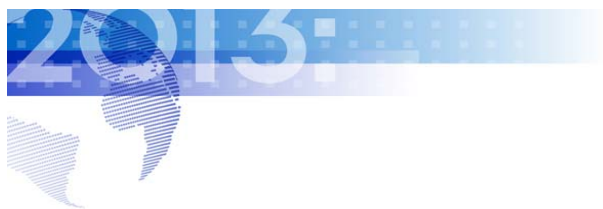
Unaudited

£'000	6 months to 30 Sept 2013	6 months to 30 Sept 2012*	Year to 31 March 2013*
Interest income	408 410	467 759	925 230
Interest expense	(237 768)	(294 979)	(564 519)
Net interest income	170 642	172 780	360 711
Fee and commission income	372 624	367 122	753 898
Fee and commission expense	(66 070)	(68 238)	(130 398)
Investment income	32 401	25 284	70 751
Trading income			
– Arising from customer flow	42 364	30 562	58 103
– Arising from balance sheet management and other trading activities	(4 084)	12 437	18 015
Other operating income	6 991	18 712	36 590
Total operating income before impairment on loans and advances	554 868	558 659	1 167 670
Impairment losses on loans and advances	(63 393)	(84 627)	(189 036)
Operating income	491 475	474 032	978 634
Operating costs	(424 482)	(402 527)	(848 502)
Depreciation of operating leased assets	(3 856)	(9 765)	(16 072)
Operating profit before goodwill and acquired intangibles	63 137	61 740	114 060
Impairment of goodwill	(337)	(3 850)	(13 409)
Amortisation of acquired intangibles	(6 702)	(6 631)	(13 313)
Operating costs arising from integration, restructuring and partial disposal of subsidiaries	(13 124)	(9 462)	(13 119)
Operating profit	42 974	41 797	74 219
Non-operational costs arising from acquisition of subsidiary	-	(1 903)	(1 369)
Profit before taxation	42 974	39 894	72 850
Taxation on operating profit before goodwill and acquired intangibles	(18 228)	(12 922)	(23 861)
Taxation on acquired intangibles and acquisition/disposal/integration of subsidiaries	5 827	4 022	5 977
Profit after taxation	30 573	30 994	54 966
Operating losses attributable to non-controlling interests	2 573	7 610	(397)
Earnings attributable to shareholders	33 146	38 604	54 569

Consolidated statement of comprehensive income

£'000	6 months to 30 Sept 2013	6 months to 30 Sept 2012*	Year to 31 March 2013*
Profit after taxation	30 573	30 994	54 966
Cash flow hedge movements taken directly to other comprehensive income	287	(4 667)	(1 657)
(Gains)/losses on realisation of available for sale assets recycled through the income statement	(3 136)	(8 997)	407
Fair value movements on available for sale assets taken directly to other comprehensive income	(324)	5 292	(1 704)
Foreign currency adjustments on translating foreign operations	(35 551)	(6 455)	7 899
Pension fund actuarial losses	-	-	(7 078)
Total comprehensive (loss)/income	(8 151)	16 167	52 833
Total comprehensive loss attributable to non-controlling interests	(2 242)	(7 523)	161
Total comprehensive (loss)/income attributable to ordinary shareholders	(19 642)	9 465	37 623
Total comprehensive income attributable to preferred securities and perpetual preference shareholders	13 733	14 225	15 049
Total comprehensive (loss)/income	(8 151)	16 167	52 833

*As restated for adoption of new accounting standards.

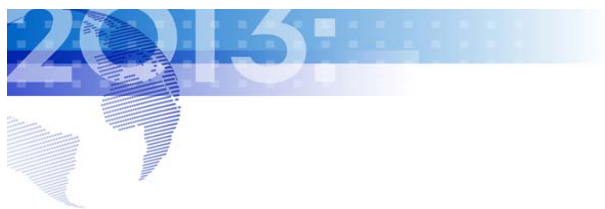


Investec plc (excluding Investec Limited) consolidated balance sheet

Unaudited

£'000	30 Sept 2013	31 March 2013*	30 Sept 2012*	31 March 2012*
Assets				
Cash and balances at central banks	1 497 450	1 375 670	1 665 282	1 835 849
Loans and advances to banks	1 069 965	1 324 637	1 079 210	1 060 246
Reverse repurchase agreements and cash collateral on securities borrowed	1 181 230	1 528 593	1 541 519	1 159 138
Sovereign debt securities	1 511 731	1 660 377	1 451 832	1 647 271
Bank debt securities	397 583	455 201	726 030	824 552
Other debt securities	228 525	190 510	164 307	207 116
Derivative financial instruments	1 307 078	1 135 058	1 008 970	1 051 365
Securities arising from trading activities	652 504	673 763	429 895	372 570
Investment portfolio	339 249	357 154	280 358	293 073
Loans and advances to customers	7 663 739	7 758 920	7 311 228	7 201 417
Own originated loans and advances to customers securitised	504 592	491 194	457 581	535 008
Other loans and advances	1 876 308	2 031 340	2 156 719	2 785 080
Other securitised assets	2 955 851	3 106 741	3 321 048	3 098 942
Interests in associated undertakings	22 688	24 707	24 378	24 430
Deferred taxation assets	102 170	126 822	117 202	119 690
Other assets	1 335 735	1 382 804	1 074 930	1 326 907
Property and equipment	77 042	87 992	100 612	131 585
Investment property	-	11 500	11 500	11 500
Goodwill	448 040	456 646	459 099	454 623
Intangible assets	162 025	172 131	180 532	184 197
	23 333 505	24 351 760	23 562 232	24 324 559
Liabilities				
Deposits by banks	1 663 299	1 781 802	1 599 557	1 916 429
Derivative financial instruments	699 804	817 526	784 995	732 601
Other trading liabilities	400 222	372 762	310 027	271 627
Repurchase agreements and cash collateral on securities lent	642 611	942 396	818 829	1 020 670
Customer accounts (deposits)	10 928 705	11 190 582	11 259 833	10 939 863
Debt securities in issue	1 437 648	1 762 338	1 620 007	2 179 452
Liabilities arising on securitisation of own originated loans and advances	502 513	477 870	453 452	526 945
Liabilities arising on securitisation of other assets	2 334 208	2 486 186	2 637 152	2 500 975
Current taxation liabilities	96 214	87 291	77 179	77 188
Deferred taxation liabilities	68 612	77 851	83 191	82 998
Other liabilities	1 537 732	1 383 148	965 480	1 157 182
Pension fund liabilities		21 081 332		
	20 311 568	21 379 752	20 609 702	21 405 930
Subordinated liabilities	771 479	747 245	739 896	708 276
	21 083 047	22 126 997	21 349 598	22 114 206
Equity				
Ordinary share capital	178	177	177	175
Perpetual preference share capital	151	151	151	151
Share premium	1 146 548	1 130 210	1 130 210	1 107 651
Treasury shares	(43 509)	(52 098)	(42 668)	(41 941)
Other reserves	335 815	409 169	396 706	424 271
Retained income	638 217	572 600	571 165	555 634
Shareholders' equity excluding non-controlling interests	2 077 400	2 060 209	2 055 741	2 045 941
Non-controlling interests	173 058	164 554	156 893	164 412
- Perpetual preferred securities issued by subsidiaries	167 212	169 106	159 325	166 762
- Non-controlling interests in partially held subsidiaries	5 846	(4 552)	(2 432)	(2 350)
Total equity	2 250 458	2 224 763	2 212 634	2 210 353
Total liabilities and equity	23 333 505	24 351 760	23 562 232	24 324 559

*As restated for adoption of new accounting standards.



Investec plc (excluding Investec Limited) condensed consolidated statement of changes in equity

Unaudited

£'000	6 months to 30 Sept 2013	Year to 31 March 2013	6 months to 30 Sept 2012
Balance at the beginning of the period as previously presented		2 235 552	2 235 552
Impact of adoption of new accounting standards		(25 199)	(25 199)
Balance at the beginning of the period as restated	2 224 763	2 210 353	2 210 353
Profit after taxation	30 573	54 966	30 994
Fair value movements on cash flow hedges taken directly to other comprehensive income	287	(1 657)	(4 667)
(Gains) / losses / on available-for-sale assets recycled through the income statement	(3 136)	407	(8 997)
Fair value movements on available-for-sale assets	(324)	(1 704)	5 292
Foreign currency adjustments on translating foreign operations	(35 551)	7 899	(6 455)
Pension fund actuarial losses	-	(7 078)	-
Total comprehensive (loss)/income for the year	(8 151)	52 833	16 167
Share based payment adjustments	17 350	34 164	18 054
Dividends paid to ordinary shareholders	(31 681)	(45 001)	(23 715)
Dividends paid to perpetual preference shareholders	(1 712)	(3 696)	(1 872)
Dividends paid to perpetual preferred securities	(12 021)	(11 353)	(11 353)
Issue of ordinary shares	16 339	22 561	22 561
Movement of treasury shares	(26 867)	(31 504)	(13 670)
Movement of non-controlling interests on disposals and acquisitions	72 438	(3 594)	(4 111)
Non-controlling interest relating to disposal of subsidiaries	-	-	220
Transfer from capital reserve			
Transfer to regulatory general risk reserve			
Balance at the end of the period	2 250 458	2 224 763	2 212 634



Investec plc (excluding Investec Limited) segmental information - business analysis

Unaudited

For the six months to 30 September 2013

£'000	Asset Management	Wealth & Investment	Specialist Banking	Total group
Net interest income	144	4 453	166 045	170 642
Fee and commission income	171 705	103 194	97 725	372 624
Fee and commission expense	(49 824)	(893)	(15 353)	(66 070)
Investment income	-	1 116	31 285	32 401
Trading income	-	-	-	-
– Arising from customer flow	-	46	42 318	42 364
– Arising from balance sheet management and other trading activities	(1 099)	(35)	(2 950)	(4 084)
Other operating income	(185)	479	6 697	6 991
Total operating income before impairment losses on loans and advances	120 741	108 360	325 767	554 868
Impairment losses on loans and advances	-	-	(63 393)	(63 393)
Operating income	120 741	108 360	262 374	491 475
Operating costs	(87 296)	(87 669)	(249 517)	(424 482)
Depreciation of operating leased assets	-	-	(3 856)	(3 856)
Operating profit before goodwill, acquired intangibles	33 445	20 691	9 001	63 137
Operating loss attributable to non-controlling interests	(1 381)	-	3 954	2 573
Operating profit before goodwill, acquired intangibles and after non-controlling interests	32 064	20 691	12 955	65 710
Cost to income ratio	72.3%	80.9%	77.5%	77.0%
Total assets (£'million)	498	878	21,958	23,334

For the six months to 30 September 2012*

£'000	Asset Management	Wealth & Investment	Specialist Banking	Total group
Net interest income	281	4 900	167 599	172 780
Fee and commission income	148 306	92 434	126 382	367 122
Fee and commission expense	(44 451)	(6 525)	(17 262)	(68 238)
Investment income	-	492	24 792	25 284
Trading income	-	-	-	-
– Arising from customer flow	-	(189)	30 751	30 562
– Arising from balance sheet management and other trading activities	(538)	(1)	12 976	12 437
Other operating income	756	307	17 649	18 712
Total operating income before impairment losses on loans and advances	104 354	91 418	362 887	558 659
Impairment losses on loans and advances	-	-	(84 627)	(84 627)
Operating income	104 354	91 418	278 260	474 032
Operating costs	(76 275)	(77 195)	(249 057)	(402 527)
Depreciation of operating leased assets	-	-	(9 765)	(9 765)
Operating profit before goodwill, acquired intangibles	28 079	14 223	19 438	61 740
Operating loss attributable to non-controlling interests	-	-	7 610	7 610
Operating profit before goodwill, acquired intangibles and after non-controlling interests	28 079	14 223	27 048	69 350
Cost to income ratio	73.1%	84.4%	70.5%	73.3%
Total assets (£'million)	401	859	22 302	23 562

*As restated for adoption of new accounting standards.



Investec plc (excluding Investec Limited) segmental information - geographical analysis

Unaudited

For the six months to 30 September 2013

£'000	UK and Europe	Australia	Total group
Net interest income	134 689	35 953	170 642
Fee and commission income	355 403	17 221	372 624
Fee and commission expense	(62 202)	(3 868)	(66 070)
Investment income	31 008	1 393	32 401
Trading income	-	-	-
– Arising from customer flow	38 750	3 614	42 364
– Arising from balance sheet management and other trading activities	(2 345)	(1 739)	(4 084)
Other operating income	6 839	152	6 991
Total operating income before impairment losses on loans and advances	502 142	52 726	554 868
Impairment losses on loans and advances	(47 802)	(15 591)	(63 393)
Operating income	454 340	37 135	491 475
Operating costs	(373 422)	(51 060)	(424 482)
Depreciation of operating leased assets	(3 856)	-	(3 856)
Operating profit before amortisation of acquired intangibles	77 062	(13 925)	63 137
Operating loss attributable to non-controlling interests	2 573	-	2 573
Operating profit after non-controlling interests	79 635	(13 925)	65 710
Cost to income ratio	74.9%	96.8%	77.0%
Total assets (£'million)	20,509	2,825	23,334

For the six months to 30 September 2012*

£'000	UK and Europe	Australia	Total group
Net interest income	139 733	33 047	172 780
Fee and commission income	343 183	23 939	367 122
Fee and commission expense	(66 608)	(1 630)	(68 238)
Investment income	21 507	3 777	25 284
Trading income	-	-	-
– Arising from customer flow	29 658	904	30 562
– Arising from balance sheet management and other trading activities	12 257	180	12 437
Other operating income	18 712	-	18 712
Total operating income before impairment losses on loans and advances	498 442	60 217	558 659
Impairment losses on loans and advances	(78 211)	(6 416)	(84 627)
Operating income	420 231	53 801	474 032
Operating costs	(353 481)	(49 046)	(402 527)
Depreciation of operating leased assets	(9 765)	-	(9 765)
Operating profit before amortisation of acquired intangibles	56 985	4 755	61 740
Operating loss attributable to non-controlling interests	7 610	-	7 610
Operating profit after non-controlling interests	64 595	4 755	69 350
Cost to income ratio	72.3%	81.4%	73.3%
Total assets (£'million)	20,374	3,188	23,562

*As restated for adoption of new accounting standards.



Investec plc (excluding Investec Limited) segmental business and geographical analysis

Unaudited

For the six months to 30 September 2013

£'000

Net interest income

Fee and commission income
Fee and commission expense
Investment income
Trading income arising from
-customer flow
-balance sheet management and other trading activities
Other operating income

Total operating income before impairment losses on loans and advances

Impairment losses on loans and advances

Operating income

Operating costs
Depreciation on leased assets

Operating profit before goodwill and acquired intangibles

Operating losses attributable to non-controlling interests

Operating profit before goodwill, acquired intangibles and after non-controlling interests

Cost to income ratio

Total assets (£'million)

For the six months to 30 September 2012 *

£'000

Net interest income

Fee and commission income
Fee and commission expense
Investment income
Trading income arising from
-customer flow
-balance sheet management and other trading activities
Other operating income

Total operating income before impairment losses on loans and advances

Impairment losses on loans and advances

Operating income

Operating costs
Depreciation on leased assets

Operating profit before goodwill and acquired intangibles

Operating losses attributable to non-controlling interests

Operating profit before goodwill, acquired intangibles and after non-controlling interests

Cost to income ratio

Total assets (£'million)

	Asset Management	Wealth & Investment	Specialist Bank			Total group
	UK and Europe	UK and Europe	UK and Europe	Australia	Total	
Net interest income	144	4 453	130 092	35 953	166 045	170 642
Fee and commission income	171 705	103 194	80 504	17 221	97 725	372 624
Fee and commission expense	(49 824)	(893)	(11 485)	(3 868)	(15 353)	(66 070)
Investment income	-	1 116	29 892	1 393	31 285	32 401
Trading income arising from	-	46	38 704	3 614	42 318	42 364
-customer flow	-	-	-	-	-	-
-balance sheet management and other trading activities	(1 099)	(35)	(1 211)	(1 739)	(2 950)	(4 084)
Other operating income	(185)	479	6 545	152	6 697	6 991
Total operating income before impairment losses on loans and advances	120 741	108 360	273 041	52 726	325 767	554 868
Impairment losses on loans and advances	-	-	(47 802)	(15 591)	(63 393)	(63 393)
Operating income	120 741	108 360	225 239	37 135	262 374	491 475
Operating costs	(87 296)	(87 669)	(198 457)	(51 060)	(249 517)	(424 482)
Depreciation on leased assets	-	-	(3 856)	-	(3 856)	(3 856)
Operating profit before goodwill and acquired intangibles	33 445	20 691	22 926	(13 925)	9 001	63 137
Operating losses attributable to non-controlling interests	(1 381)	-	3 954	-	3 954	2 573
Operating profit before goodwill, acquired intangibles and after non-controlling interests	32 064	20 691	26 880	(13 925)	12 955	65 710
Cost to income ratio	72.3%	80.9%	73.7%	96.8%	77.5%	77.0%
Total assets (£'million)	498	878	19 133	2 825	21 958	23 334
For the six months to 30 September 2012 *						
Net interest income	281	4 900	134 552	33 047	167 599	172 780
Fee and commission income	148 306	92 434	102 443	23 939	126 382	367 122
Fee and commission expense	(44 451)	(6 525)	(15 632)	(1 630)	(17 262)	(68 238)
Investment income	-	492	21 015	3 777	24 792	25 284
Trading income arising from	-	(189)	29 847	904	30 751	30 562
-customer flow	-	-	-	-	-	-
-balance sheet management and other trading activities	(538)	(1)	12 796	180	12 976	12 437
Other operating income	756	307	17 649	-	17 649	18 712
Total operating income before impairment losses on loans and advances	104 354	91 418	302 670	60 217	362 887	558 659
Impairment losses on loans and advances	-	-	(78 211)	(6 416)	(84 627)	(84 627)
Operating income	104 354	91 418	224 459	53 801	278 260	474 032
Operating costs	(76 275)	(77 195)	(200 011)	(49 046)	(249 057)	(402 527)
Depreciation on leased assets	-	-	(9 765)	-	(9 765)	(9 765)
Operating profit before goodwill and acquired intangibles	28 079	14 223	14 683	4 755	19 438	61 740
Operating losses attributable to non-controlling interests	-	-	7 610	-	7 610	7 610
Operating profit before goodwill, acquired intangibles and after non-controlling interests	28 079	14 223	22 293	4 755	27 048	69 350
Cost to income ratio	73.1%	84.4%	68.3%	81.4%	70.5%	73.3%
Total assets (£'million)	401	859	19 114	3 188	22 302	23 562

* As restated for adoption of new accounting standards



Investec plc (excludes Investec Limited)

Unaudited

Additional income statement note disclosures

Net interest income

	UK and Europe		Australia		Total group	
For the 6 months to September 2013 £'000	Balance sheet value	Interest received	Balance sheet value	Interest received	Balance sheet value	Interest received
Cash, near cash and bank debt and sovereign debt securities	5 047 352	25 459	610 607	9 514	5 657 959	34 973
Core loans and advances	6 239 120	176 147	1 929 211	85 091	8 168 331	261 238
Private Client	3 383 169	78 792	1 404 640	54 170	4 787 809	132 962
Corporate, institutional and other clients	2 855 951	97 355	524 571	30 921	3 380 522	128 276
Other debt securities and other loans and advances	2 088 283	48 142	16 550	436	2 104 833	48 578
Other interest earning assets	2 955 851	63 621	-	-	2 955 851	63 621
Total interest earning assets	16 330 606	313 369	2 556 368	95 041	18 886 974	408 410

	UK and Europe		Australia		Total group	
For the 6 months to September 2013 £'000	Balance sheet value	Interest paid	Balance sheet value	Interest paid	Balance sheet value	Interest paid
Deposits by banks and other debt related securities	3 546 381	34 762	197 177	8 256	3 743 558	43 018
Customer accounts	9 318 988	83 182	1 609 717	31 752	10 928 705	114 934
Other interest bearing liabilities	2 334 025	28 454	502 696	17 621	2 836 721	46 075
Subordinated liabilities	696 896	32 282	74 583	1 459	771 479	33 741
Total interest bearing liabilities	15 896 290	178 680	2 384 173	59 088	18 280 463	237 768
Net interest income		134 689		35 953		170 642

Net fees and commissions

£'000	30 September 2013	30 September 2012	Variance	% change
Asset Management	121 881	103 855	18 026	17.4%
Wealth & Investment	102 301	85 909	16 392	19.1%
Specialist Banking	82 372	109 120	(26 748)	(24.5%)
Net fees and commissions	306 554	298 884	7 670	2.6%

For the 6 months to September 2013

£'000	UK and Europe	Australia	Total group
Asset management and wealth management businesses net fee and commission income	224 182	-	224 182
Funds management fees/fees for assets under management	246 000	-	246 000
Private client transactional fees	28 899	-	28 899
Fee and commission expense	(50 717)	-	(50 717)
Specialist Banking net fee and commission income	69 019	13 353	82 372
Corporate and institutional transactional and advisory services	69 516	4 965	74 481
Private client transactional fees	10 988	12 256	23 244
Fee and commission expense	(11 485)	(3 868)	(15 353)
Net fee and commission income	293 201	13 353	306 554
Annuity (net of fees payable)	235 595	9 446	245 041
Deal	57 606	3 907	61513

£'000	30 September 2013	30 September 2012	Variance	% change
Asset Management	-	-	-	0.0%
Wealth & Investment	1 116	492	624	126.8%
Specialist Banking	31 285	24 792	6 493	26.2%
Investment income	32 401	25 284	7 117	28.1%

For the 6 months to September 2013

£'000	UK and Europe	Australia	Total group
Realised	41 116	1 979	43 095
Unrealised	(12 286)	(1 641)	(13 927)
Dividend income	1 924	58	1 982
Funding and net other related costs	254	997	1 251
Investment income	31 008	1 393	32 401

	Investment portfolio (listed and unlisted equities)	Debt securities (sovereign, bank and other)	Other asset categories	Total
For the 6 months to September 2013 £'000				
UK and Europe	44 558	(16 108)	2 558	31 008
Realised	36 848	892	3 376	41 116
Unrealised	5 786	(16 989)	(1 083)	(12 286)
Dividend income	1 924	-	-	1 924
Funding and net other related costs	-	(11)	265	254
Australia	2 059	-	(666)	1 393
Realised	2 001	-	(22)	1 979
Unrealised	-	-	(1 641)	(1 641)
Dividend income	58	-	-	58
Funding and net other related costs	-	-	997	997
Investment income	46 617	(16 108)	1 892	32 401



Investec plc (excludes Investec Limited)

Unaudited

Net interest income

	UK and Europe		Australia		Total group	
	Balance sheet		Balance sheet		Balance sheet	
	value	Interest received	value	Interest received	value	Interest received
Cash, near cash and bank debt and sovereign debt securities	5 679 808	45 366	784 065	18 793	6 463 873	64 159
Core loans and advances	5 777 926	166 474	1 990 883	90 809	7 768 809	257 283
Private Client	3 507 042	89 254	1 255 724	67 403	4 762 766	156 657
Corporate, institutional and other clients	2 270 884	77 220	735 159	23 406	3 006 043	100 626
Other debt securities and other loans and advances	2 273 424	78 390	47 602	990	2 321 026	79 380
Other interest earning assets	3 321 048	66 937	-	-	3 321 048	66 937
Total interest earning assets	17 052 206	357 167	2 822 550	110 592	19 874 756	467 759

	UK and Europe		Australia		Total group	
	Balance sheet		Balance sheet		Balance sheet	
	value	Interest received	value	Interest received	value	Interest received
Deposits by banks and other debt related securities	3 510 951	43 125	527 442	16 179	4 038 393	59 304
Customer accounts	9 615 406	104 363	1 644 477	43 943	11 259 883	148 306
Other interest earning liabilities	2 637 042	37 395	453 562	16 210	3 090 604	53 605
Subordinated liabilities	694 847	32 551	45 049	1 213	739 896	33 764
Total interest earning liabilities	16 458 246	217 434	2 670 530	77 545	19 128 776	294 979
Net interest income		139 733		33 047		172 780

Net fees and commissions

For the 6 months to September 2012

£'000	UK and Europe	Australia	Total group
Asset management and wealth management businesses net fee and commission income	189 764	-	189 764
Funds management fees/fees for assets under management	220 283	-	220 283
Private client transactional fees	20 457	-	20 457
Fee and commission expense	(50 976)	-	(50 976)
Specialist Banking net fee and commission income	86 811	22 309	109 120
Corporate and institutional transactional and advisory services	85 652	17 600	103 252
Private client transactional fees	16 791	6 339	23 130
Fee and commission expense	(15 632)	(1 630)	(17 262)
Net fees and commissions	276 575	22 309	298 884
Annuity (net of fees payable)	184 261	9 758	194 019
Deal	92 314	12 551	104 865

Investment income

For the 6 months to September 2013

£'000	UK and Europe	Australia	Total group
Realised	19 712	3 185	22 897
Unrealised	(219)	-	(219)
Dividend income	1 201	-	1 201
Funding & net other related costs	813	592	1 405
Investment income	21 507	3 777	25 284

For the 6 months to September 2012 £'000	Investment portfolio (listed and unlisted equities)	Debt securities (sovereign, bank and other)	Other asset categories	Total
UK and Europe	(2 034)	17 822	5 719	21 507
Realised	662	16 351	2 699	19 712
Unrealised	(3 897)	1 471	2 207	(219)
Dividend income	1 201	-	-	1 201
Funding & net other related costs	-	-	813	813
Australia	1 685	-	2 092	3 777
Realised	1 685	-	1 500	3 185
Unrealised	-	-	-	-
Dividend income	-	-	-	-
Funding & net other related costs	-	-	592	592
Investment income	(3 49)	17 822	7 811	25 284

* As restated for adoption of new accounting standards



Consolidated income statement - Investec plc (excluding Investec Limited)

Unaudited

Restatements

Accounting restatements

The group has adopted the following new or revised standards from 1 April 2013:

IFRS 10 – Consolidations

The revised standard on consolidation has been applied retrospectively, with the impact to prior reported periods disclosed in the restatement tables below. The application of the single definition of control contained in the standard has resulted in the consolidation of certain special purpose vehicles in which the group has exposure to variable returns (not necessarily the majority thereof) and has the ability to affect such returns by exercising control over the activities of the entity.

IFRS 13 – Fair value

The new accounting standard has been applied prospectively from 1 April 2013. The standard defines fair value as being a market-based measurement and set out in a single IFRS standard a framework for the measurement of fair value. Application of the standard has not had a material impact on the recognition and measurement of assets and liabilities of the group.

IAS 19 – Employee Benefits

The revisions to the standard have been applied retrospectively. For the group, the standard has revised the basis on which the return on assets is determined, with a relatively immaterial impact.

The impact to the comparative balance sheets and income statements are provided in the tables below:

For the year to £'000	31 March 2013 As reported	IFRS 10	IAS 19	31 March 2013 Restated
Interest income	924 384	(301)	1 147	925 230
Interest expense	(564 650)	131		(564 519)
Net interest income	359 734	(170)	1 147	360 711
Fee and commission income	761 051	(7 153)	-	753 898
Fee and commission expense	(131 696)	1 298	-	(130 398)
Investment income	73 620	(2 869)	-	70 751
Trading income arising from				
- customer flow	58 103	-	-	58 103
- balance sheet management and other trading activities	19 375	(1 360)	-	18 015
Other operating income	36 590	-	-	36 590
	1 176 777	(10 254)	1 147	1 167 670
Total operating income before impairment on loans and advances	1 176 777	(10 254)	1 147	1 167 670
Impairment losses on loans and advances	(189 036)	-		(189 036)
Operating income	987 741	(10 254)	1 147	978 634
Operating costs	(848 502)	-	-	(848 502)
Depreciation on operating leased assets	(16 072)	-	-	(16 072)
Operating profit before goodwill and acquired intangibles	123 167	(10 254)	1 147	114 060
Impairment of goodwill	(13 409)	-	-	(13 409)
Amortisation of acquired intangibles	(13 313)	-	-	(13 313)
Cost arising from integration of acquired subsidiaries	(13 119)	-	-	(13 119)
Operating profit	83 326	(10 254)	1 147	74 219
Non-operational costs arising from acquisition of subsidiary	(1 369)	-		(1 369)
Profit before taxation	81 957	(10 254)	1 147	72 850
Taxation on operating profit before goodwill	(23 597)	-	(264)	(23 861)
Taxation on acquired intangibles and acquisition/ disposal/integration of subsidiaries	5 977	-		5 977
Profit after taxation	64 337	(10 254)	883	54 966
Operating attributable to non-controlling interests	(397)	-	-	(397)
Earnings attributable to shareholders	63 940	(10 254)	883	54 569



Consolidated income statement - Investec plc (excluding Investec Limited)

Unaudited

Restatements

For the year to £'000	30 September 2012 As reported	IFRS 10	IAS 19	30 September 2012 Restated
Interest income	467 778	(19)		467 759
Interest expense	(295 045)	66		(294 979)
Net interest income	172 733	47	-	172 780
Fee and commission income	367 122	-	-	367 122
Fee and commission expense	(68 238)	-	-	(68 238)
Investment income	25 672	(388)	-	25 284
Trading income arising from				
- customer flow	30 562	-	-	30 562
- balance sheet management and other trading activities	12 032	405	-	12 437
Other operating income	18 712	-	-	18 712
	558 595	64	-	558 659
Total operating income before impairment on loans and advances	558 595	64	-	558 659
Impairment losses on loans and advances	(84 627)	-	-	(84 627)
Operating income	473 968	64	-	474 032
Operating costs	(402 527)	-	-	(402 527)
Depreciation on operating leased assets	(9 765)	-	-	(9 765)
Operating profit before goodwill and acquired intangibles	61 676	64	-	61 740
Impairment of goodwill	(3 850)	-	-	(3 850)
Amortisation of acquired intangibles	(6 631)	-	-	(6 631)
Cost arising from integration of acquired subsidiaries	(9 462)	-	-	(9 462)
Operating profit	41 733	64	-	41 797
Non-operational costs arising from acquisition of subsidiary	(1 903)	-	-	(1 903)
Profit before taxation	39 830	64	-	39 894
Taxation on operating profit before goodwill	(12 922)	-	-	(12 922)
Taxation on acquired intangibles and acquisition/ disposal/integration of subsidiaries	4 022	-	-	4 022
Profit after taxation	30 930	64	-	30 994
Operating (income)/losses attributable to non-controlling interests	7 610	-		7 610
Earnings attributable to shareholders	38 540	64	-	38 604



Consolidated balance sheet - Investec plc (excluding Investec Limited)

Unaudited

Restatements

£'000	31 March 2013 As reported	IFRS 10	IAS 19	31 March 2013 Restated
Assets				
Cash and balances at central banks	1 375 670	-	-	1 375 670
Loans and advances to banks	1 318 232	6 405	-	1 324 637
Reverse repurchase agreements and cash collateral on securities borrowed	1 528 593	-	-	1 528 593
Sovereign debt securities	1 660 377	-	-	1 660 377
Bank debt securities	455 201	-	-	455 201
Other debt securities	198 946	(8 436)	-	190 510
Derivative financial instruments	1 134 497	561	-	1 135 058
Securities arising from trading activities	673 763	-	-	673 763
Investment portfolio	388 625	(31 471)	-	357 154
Loans and advances to customers	7 758 920	-	-	7 758 920
Own originated loans and advances to customers securitised	491 194	-	-	491 194
Other loans and advances	2 082 081	(50 741)	-	2 031 340
Other securitised assets	2 769 126	337 615	-	3 106 741
Interests in associated undertakings	24 707	-	-	24 707
Deferred taxation assets	126 822	-	-	126 822
Other assets	1 381 370	1 434	-	1 382 804
Property and equipment	80 429	7 563	-	87 992
Investment properties	11 500	-	-	11 500
Goodwill	456 646	-	-	456 646
Intangible assets	172 131	-	-	172 131
	24 088 830	262 930	-	24 351 760
Liabilities				
Deposits by banks	1 710 630	71 172	-	1 781 802
Derivative financial instruments	817 526	-	-	817 526
Other trading liabilities	372 762	-	-	372 762
Repurchase agreements and cash collateral on securities lent	942 396	-	-	942 396
Customer accounts (deposits)	11 261 754	(71 172)	-	11 190 582
Debt securities in issue	1 762 338	-	-	1 762 338
Liabilities arising on securitisation of own originated loans and advances	477 870	-	-	477 870
Liabilities arising on securitisation of other assets	2 195 455	290 731	-	2 486 186
Current taxation liabilities	87 291	-	-	87 291
Deferred taxation liabilities	77 851	-	-	77 851
Other liabilities	1 375 459	7 689	-	1 383 148
Pension fund liabilities	-	-	-	-
	21 081 332	298 420	-	21 379 752
Subordinated liabilities	747 245	-	-	747 245
	21 828 577	298 420	-	22 126 997
Equity				
Ordinary share capital	177	-	-	177
Perpetual preference share capital	151	-	-	151
Share premium	1 130 210	-	-	1 130 210
Treasury shares	(52 098)	-	-	(52 098)
Other reserves	409 206	(37)	-	409 169
Retained income	608 053	(35 453)	-	572 600
Shareholders' equity excluding non-controlling interests	2 095 699	(35 490)	-	2 060 209
Non-controlling interests	164 554	-	-	164 554
- Perpetual preferred securities issued by subsidiaries	169 106	-	-	169 106
- Non controlling interests in partially held subsidiaries	(4 552)	-	-	(4 552)
Total equity	2 260 253	(35 490)	-	2 224 763
Total liabilities and equity	24 088 830	262 930	-	24 351 760



Consolidated balance sheet - Investec plc (excluding Investec Limited)

Unaudited

Restatements

£'000	30 September 2012 As reported	IFRS 10	IAS 19	30 September 2012 Restated
Assets				
Cash and balances at central banks	1 665 282	-	-	1 665 282
Loans and advances to banks	1 073 278	5 932	-	1 079 210
Non-sovereign and non-bank cash placements	-	-	-	-
Reverse repurchase agreements and cash collateral on securities borrowed	1 541 519	-	-	1 541 519
Sovereign debt securities	1 451 832	-	-	1 451 832
Bank debt securities	726 030	-	-	726 030
Other debt securities	164 307	-	-	164 307
Derivative financial instruments	1 008 970	-	-	1 008 970
Securities arising from trading activities	429 895	-	-	429 895
Investment portfolio	307 498	(27 140)	-	280 358
Loans and advances to customers	7 311 228	-	-	7 311 228
Own originated loans and advances to customers securitised	457 581	-	-	457 581
Other loans and advances	2 161 887	(5 168)	-	2 156 719
Other securitised assets	3 191 006	130 042	-	3 321 048
Interests in associated undertakings	24 378	-	-	24 378
Deferred taxation assets	117 202	-	-	117 202
Other assets	1 074 930	-	-	1 074 930
Property and equipment	95 553	5 059	-	100 612
Investment properties	11 500	-	-	11 500
Goodwill	459 099	-	-	459 099
Intangible assets	180 532	-	-	180 532
	23 453 507	108 725	-	23 562 232
Liabilities				
Deposits by banks	1 532 674	66 883	-	1 599 557
Derivative financial instruments	784 995	-	-	784 995
Other trading liabilities	310 027	-	-	310 027
Repurchase agreements and cash collateral on securities lent	818 829	-	-	818 829
Customer accounts (deposits)	11 326 716	(66 883)	-	11 259 833
Debt securities in issue	1 620 007	-	-	1 620 007
Liabilities arising on securitisation of own originated loans and advances	453 452	-	-	453 452
Liabilities arising on securitisation of other assets	2 505 182	131 970	-	2 637 152
Current taxation liabilities	77 179	-	-	77 179
Deferred taxation liabilities	83 191	-	-	83 191
Other liabilities	963 496	1 984	-	965 480
Pension fund liabilities	-	-	-	-
	20 475 748	133 954	-	20 609 702
Subordinated liabilities	739 896	-	-	739 896
	21 215 644	133 954	-	21 349 598
Equity				
Ordinary share capital	177	-	-	177
Perpetual preference share capital	151	-	-	151
Share premium	1 130 210	-	-	1 130 210
Treasury shares	(42 668)	-	-	(42 668)
Other reserves	396 800	(94)	-	396 706
Retained income	596 300	(25 135)	-	571 165
Shareholders' equity excluding non-controlling interests	2 080 970	(25 229)	-	2 055 741
Non-controlling interests	156 893	-	-	156 893
- Perpetual preferred securities issued by subsidiaries	159 325	-	-	159 325
- Non controlling interests in partially held subsidiaries	(2 432)	-	-	(2 432)
Total equity	2 237 863	(25 229)	-	2 212 634
Total liabilities and equity	23 453 507	108 725	-	23 562 232



Consolidated balance sheet - Investec plc (excluding Investec Limited)

Unaudited

Restatements

£'000	31 March 2012 As reported	IFRS 10	IAS 19	31 March 2012 Restated
Assets				
Cash and balances at central banks	1 835 849	-	-	1 835 849
Loans and advances to banks	1 060 122	124	-	1 060 246
Non-sovereign and non-bank cash placements	-	-	-	-
Reverse repurchase agreements and cash collateral on securities borrowed	1 159 138	-	-	1 159 138
Sovereign debt securities	1 647 271	-	-	1 647 271
Bank debt securities	824 552	-	-	824 552
Other debt securities	207 116	-	-	207 116
Derivative financial instruments	1 051 365	-	-	1 051 365
Securities arising from trading activities	372 570	-	-	372 570
Investment portfolio	320 111	(27 038)	-	293 073
Loans and advances to customers	7 201 417	-	-	7 201 417
Own originated loans and advances to customers securitised	535 008	-	-	535 008
Other loans and advances	2 789 738	(4 658)	-	2 785 080
Other securitised assets	2 961 969	136 973	-	3 098 942
Interests in associated undertakings	24 430	-	-	24 430
Deferred taxation assets	119 690	-	-	119 690
Other assets	1 326 907	-	-	1 326 907
Property and equipment	127 497	4 088	-	131 585
Investment properties	11 500	-	-	11 500
Goodwill	454 623	-	-	454 623
Intangible assets	184 197	-	-	184 197
	24 215 070	109 489	-	24 324 559
Liabilities				
Deposits by banks	1 848 534	67 895	-	1 916 429
Derivative financial instruments	732 601	-	-	732 601
Other trading liabilities	271 627	-	-	271 627
Repurchase agreements and cash collateral on securities lent	1 020 670	-	-	1 020 670
Customer accounts (deposits)	11 007 758	(67 895)	-	10 939 863
Debt securities in issue	2 179 452	-	-	2 179 452
Liabilities arising on securitisation of own originated loans and advances	526 945	-	-	526 945
Liabilities arising on securitisation of other assets	2 361 986	138 989	-	2 500 975
Current taxation liabilities	77 188	-	-	77 188
Deferred taxation liabilities	82 998	-	-	82 998
Other liabilities	1 161 483	(4 301)	-	1 157 182
Pension fund liabilities	-	-	-	-
	21 271 242	134 688	-	21 405 930
Subordinated liabilities	708 276	-	-	708 276
	21 979 518	134 688	-	22 114 206
Equity				
Ordinary share capital	175	-	-	175
Perpetual preference share capital	151	-	-	151
Share premium	1 107 651	-	-	1 107 651
Treasury shares	(41 941)	-	-	(41 941)
Other reserves	424 271	-	-	424 271
Retained income	580 833	(25 199)	-	555 634
Shareholders' equity excluding non-controlling interests	2 071 140	(25 199)	-	2 045 941
Non-controlling interests	164 412	-	-	164 412
- Perpetual preferred securities issued by subsidiaries	166 762	-	-	166 762
- Non controlling interests in partially held subsidiaries	(2 350)	-	-	(2 350)
Total equity	2 235 552	(25 199)	-	2 210 353
Total liabilities and equity	24 215 070	109 489	-	24 324 559



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

Credit and counterparty risk management

Credit and counterparty risk is defined as the current and prospective risk to earnings or capital arising from an obligor's (typically a client's or counterparty's) failure to meet the terms of any obligation to us or otherwise to perform as agreed. Credit and counterparty risk arises when funds are extended, committed, invested, or otherwise exposed through actual or implied contractual agreements, whether reflected on- or off-balance sheet.

Credit and counterparty risk arises primarily from three types of transactions:

- Lending transactions, giving rise to a direct exposure. The risk is created that an obligor will be unable or unwilling to repay capital and/or interest on advances and loans granted to it. This category includes bank placements, where we have placed funds with other financial institutions
- Issuer risk on financial instruments where payments due from the issuer of a financial instrument will not be received; and
- Trading transactions, giving rise to settlement and replacement risk (collectively counterparty risk)

- Settlement risk is the risk that the settlement of a transaction does not take place as expected, with one party effecting required settlements as they fall due but not receiving settlements to which they are entitled. In terms of our definition, settlement debtors receivable in the short term (i.e. less than three days) are excluded from credit and counterparty risk due to market guaranteed settlement mechanisms

- Replacement risk is the risk following default by the original counterparty resulting in the contract holder having to enter into a replacement contract with a second counterparty in order to finalise the transaction.

Credit and counterparty risk can manifest as country risk as a result of the geopolitical and transfer risk associated with exposures arising from transactions with borrowers who are resident in a foreign country, or dependent on that country's economy.

Credit and counterparty risk may also arise in other ways and it is the role of the various independent credit committees, assisted by Credit Risk Management, to identify situations falling outside these definitions where credit risk may also be present.

The tables that follow provide an analysis of our credit and counterparty risk exposures.

An analysis of gross credit and counterparty exposures

Credit and counterparty exposures decreased by 5% to £18.1billion. Cash and near cash balances decreased by 12.1% to £4 billion and are largely reflected in the following line items in the table below: cash and balances at central banks, loans and advances to banks and sovereign debt securities.

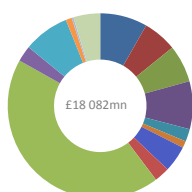
£'000	30 Sept 2013	31 March 2013**	% change	Average*
Cash and balances at central banks	1 494 360	1 372 812	8.9%	1 433 586
Loans and advances to banks	1 069 965	1 324 637	(19.2%)	1 197 301
Reverse repurchase agreements and cash collateral on securities borrowed	1 181 230	1 528 593	(22.7%)	1 354 912
Sovereign debt securities	1 511 731	1 660 377	(9.0%)	1 586 054
Bank debt securities	397 583	455 201	(12.7%)	426 392
Other debt securities	216 223	185 063	16.8%	200 643
Derivative financial instruments	827 228	692 675	19.4%	759 952
Securities arising from trading activities	482 919	468 000	3.2%	475 460
Loans and advances to customers (gross)	7 849 775	7 951 550	(1.3%)	7 900 663
Own originated loans and advances to customers securitised (gross)	504 946	491 753	2.7%	498 350
Other loans and advances (gross)	1 451 829	1 723 960	(15.8%)	1 587 895
Other securitised assets (gross)	189 896	49 988	279.9%	119 942
Other assets	56 580	78 141	(27.6%)	67 361
Property and equipment	839	4 726	(82.2%)	2 783
Total on-balance sheet exposures	17 235 104	17 987 476	(4.2%)	17 611 290
Guarantees [^]	48 804	61 596	(20.8%)	55 200
Contingent liabilities, committed facilities and other	798 413	653 873	22.1%	726 143
Total off-balance sheet exposures	847 217	715 469	18.4%	781 343
Total gross credit and counterparty exposures pre collateral or other credit enhancements	18 082 321	18 702 945	(3.3%)	18 392 633

* Where the average is based on a straight-line average for the period 1 April 2013 to 30 September 2013.

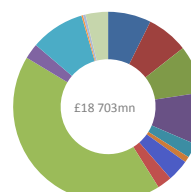
[^] Excludes guarantees provided to clients which are backed/secured by cash on deposit with the bank.

** Restated. Please refer further on

30 Sept 2013



31 March 2013



- Cash and balances at central banks
- Sovereign debt securities
- Derivative financial instruments
- Own originated loans and advances to customers securitised (gross)
- Other assets
- Loans and advances to banks
- Bank debt securities
- Securities arising from trading activities
- Other loans and advances (gross)
- Property and equipment
- Reverse repurchase agreements and cash collateral on securities borrowed
- Other debt securities
- Loans and advances to customers (gross)
- Other securitised assets (gross)
- Off-balance sheet exposures



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

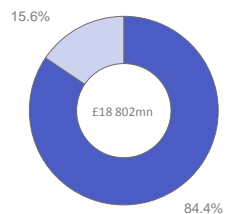
An analysis of gross credit and counterparty exposures by geography

£'000	UK and Europe		Australia		Total	
	30 Sept 2013	31 March 2013	30 Sept 2013	31 March 2013	30 Sept 2013	31 March 2013**
Cash and balances at central banks	1 459 253	1 228 289	35 107	144 523	1 494 360	1 372 812
Loans and advances to banks	1 009 975	1 239 461	59 990	85 176	1 069 965	1 324 637
Reverse repurchase agreements and cash collateral on securities borrowed	1 181 230	1 528 593	-	-	1 181 230	1 528 593
Sovereign debt securities	1 147 111	1 365 463	364 620	294 914	1 511 731	1 660 377
Bank debt securities	249 720	275 173	147 863	180 028	397 583	455 201
Other debt securities	199 673	162 557	16 550	22 506	216 223	185 063
Derivative financial instruments	770 207	618 462	57 021	74 213	827 228	692 675
Securities arising from trading activities	475 757	459 731	7 162	8 269	482 919	468 000
Loans and advances to customers (gross)	6 419 474	6 220 630	1 430 301	1 730 920	7 849 775	7 951 550
Own originated loans and advances to customers securitised (gross)	-	-	504 946	491 753	504 946	491 753
Other loans and advances (gross)	1 451 829	1 723 960	-	-	1 451 829	1 723 960
Other securitised assets (gross)	189 896	49 988	-	-	189 896	49 988
Other assets	56 580	78 141	-	-	56 580	78 141
Property and equipment	839	4 726	-	-	839	4 726
Total on-balance sheet exposures	14 611 544	14 955 174	2 623 560	3 032 302	17 235 104	17 987 476
Guarantees	15 642	22 521	33 162	39 075	48 804	61 596
Contingent liabilities, committed facilities and other	642 509	491 112	155 904	162 761	798 413	653 873
Total off-balance sheet exposures	658 151	513 633	189 066	201 836	847 217	715 469
Total gross credit and counterparty exposures pre collateral or other credit enhancements	15 269 695	15 468 807	2 812 626	3 234 138	18 082 321	18 702 945

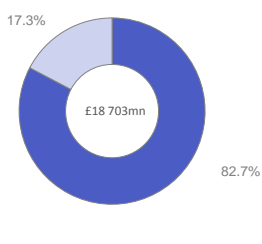
** Restated. Please refer further on.

An analysis of gross credit and counterparty exposures by geography

30 September 2013



31 March 2013





Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

A further analysis of our on-balance sheet credit and counterparty exposures

The table below indicates in which class of asset (on the face of the consolidated balance sheet) our on-balance sheet credit and counterparty exposures are reflected. Not all assets included in the balance sheet bear credit and counterparty risk.

£'000	Total credit and counterparty exposure	Assets that we deem to have no legal credit exposure	Note reference	Total balance sheet
As at 30 September 2013				
Cash and balances at central banks	1 494 360	3 090		1 497 450
Loans and advances to banks	1 069 965	-		1 069 965
Reverse repurchase agreements and cash collateral on securities borrowed	1 181 230	-		1 181 230
Sovereign debt securities	1 511 731	-		1 511 731
Bank debt securities	397 583	-		397 583
Other debt securities	216 223	12 302		228 525
Derivative financial instruments	827 228	479 850		1 307 078
Securities arising from trading activities	482 919	169 585		652 504
Investment portfolio	-	339 249	1	339 249
Loans and advances to customers	7 849 775	(186 036)	2	7 663 739
Own originated loans and advances to customers securitised	504 946	(354)	2	504 592
Other loans and advances	1 451 829	424 479	3	1 876 308
Other securitised assets	189 896	2 765 955	4	2 955 851
Interest in associated undertakings	-	22 688		22 688
Deferred taxation assets	-	102 170		102 170
Other assets	56 580	1 279 155	5	1 335 735
Property and equipment	839 [^]	76 203		77 042
Investment properties	-	-		-
Goodwill	-	448 040		448 040
Intangible assets	-	162 025		162 025
Total on-balance sheet exposures	17 235 104	6 098 401		23 333 505
As at 31 March 2013*				
Cash and balances at central banks	1 372 812	2 858		1 375 670
Loans and advances to banks	1 324 637	-		1 324 637
Reverse repurchase agreements and cash collateral on securities borrowed	1 528 593	-		1 528 593
Sovereign debt securities	1 660 377	-		1 660 377
Bank debt securities	455 201	-		455 201
Other debt securities	185 063	5 447		190 510
Derivative financial instruments	692 675	442 383		1 135 058
Securities arising from trading activities	468 000	205 763		673 763
Investment portfolio	-	357 154	1	357 154
Loans and advances to customers	7 951 550	(192 630)	2	7 758 920
Own originated loans and advances to customers securitised	491 753	(559)	2	491 194
Other loans and advances	1 723 960	307 380	3	2 031 340
Other securitised assets	49 988	3 056 753	4	3 106 741
Interest in associated undertakings	-	24 707		24 707
Deferred taxation assets	-	126 822		126 822
Other assets	78 141	1 304 663	5	1 382 804
Property and equipment	4726 [^]	83 266		87 992
Investment properties	-	11 500		11 500
Goodwill	-	456 646		456 646
Intangible assets	-	172 131		172 131
Total on-balance sheet exposures	17 987 476	6 364 284		24 351 760

[^]Reflects future receivables in respect of assets subject to operating lease contracts

Notes:

* Restated. Please refer further on.

1. Largely relates to exposures that are classified as equity risk in the banking book.

2. Largely relates to impairments and the impact of hedge accounting.

3. Whilst the group manages all risks (including credit risk) from a day to day operational perspective these assets are within special purpose vehicles that ring fence the assets to specific credit providers and limits security to the assets in the vehicle. The table above reflects the net credit exposure in the vehicles that the group has reflected in the 'total credit and counterparty exposure' with the maximum credit exposure referenced to credit providers external to the group in the column headed 'assets that we do not hold legal credit risk or have no legal credit exposure'.

4. Largely relates to net investments in Kensington securitised vehicles to which Investec has no direct exposures.

5. Other assets include settlement debtors where we deem to have no credit risk exposures as they are settled on a delivery against payment basis.



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

Gross credit and counterparty exposures by residual contractual maturity as at 30 September 2013

	Up to 3 months	3 to 6 months	6 months to 1 year	1 to 5 years	5 to 10 years	>10 years	Total
£'000							
Cash and balances at central banks	1 494 360	-	-	-	-	-	1 494 360
Loans and advances to banks	999 973	-	69 852	140	-	-	1 069 965
Reverse repurchase agreements and cash collateral on securities borrowed	1 119 418	61 812	-	-	-	-	1 181 230
Sovereign debt securities	681 767	94 410	23 891	85 168	98 476	528 019	1 511 731
Bank debt securities	23 175	3 187	52 276	165 145	153 800	-	397 583
Other debt securities	6 014	-	-	55 534	54 568	100 107	216 223
Derivative financial instruments	352 120	11 281	172 511	209 697	23 273	58 346	827 228
Securities arising from trading activities	55 870	869	15 264	180 978	13 798	216 140	482 919
Loans and advances to customers	2 263 683	322 403	785 315	3 355 063	592 934	530 377	7 849 775
Own originated loans and advances to customers securitised	27 526	16 031	41 302	387 272	19 147	13 668	504 946
Other loans and advances	-	4 234	-	12 565	1 532	1 433 498	1 451 829
Other securitised assets	-	-	-	-	-	189 896	189 896
Other assets	54 799	1 781	-	-	-	-	56 580
Property and equipment	300	200	300	39	-	-	839
Total on-balance sheet exposures	7 079 005	516 208	1 160 711	4 451 601	957 528	3 070 051	17 235 104
Guarantees	14 589	15 781	14 361	3 876	197	-	48 804
Contingent liabilities, committed facilities and other	248 604	23 369	90 094	388 544	47 594	208	798 413
Total off-balance sheet exposures	263 193	39 150	104 455	392 420	47 791	208	847 217
Total gross credit and counterparty exposures pre collateral or other credit enhancements	7 342 198	555 358	1 265 166	4 844 021	1 005 319	3 070 259	18 082 321



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

Breakdown of gross credit exposure by industry

£'000	Gross core loans and advances		Other credit and counterparty exposures		Total	
	30 Sept 2013	31 March 2013	30 Sept 2013	31 March 2013	30 Sept 2013	31 March 2013
HNW and professional individuals	2 516 735	2 438 316	227 269	125 895	2 744 004	2 564 211
Lending collateralised by property - largely to private clients	2 714 965	2 733 865	138 266	116 142	2 853 231	2 850 007
Agriculture	21 957	9 620	2 267	26	24 224	9 646
Electricity, gas and water (utility services)	328 285	355 389	83 517	60 441	411 802	415 830
Public and non-business services	163 731	189 498	3 461 702	3 502 318	3 625 433	3 691 816
Business service	243 611	416 398	1 149 990	65 297	1 393 601	481 695
Finance and insurance	413 710	452 149	2 887 914	4 375 905	3 301 624	4 828 054
Retailers and wholesalers	387 197	337 057	78 104	46 484	465 301	383 541
Manufacturing and commerce	523 381	455 662	81 656	68 383	605 037	524 045
Construction	45 575	37 039	51 641	35 894	97 216	72 933
Corporate commercial real estate	56 703	55 367	639 961	121 872	696 664	177 239
Residential mortgages	21 433	-	806 738	1 552 586	828 171	1 552 586
Mining and resources	136 698	107 813	49 557	53 181	186 255	160 994
Leisure, entertainment and tourism	132 844	128 593	22 935	10 797	155 779	139 390
Transport	429 645	284 393	35 250	124 144	464 895	408 537
Communication	218 251	442 144	10 833	277	229 084	442 421
Total	8 354 721	8 443 303	9 727 600	10 259 642	18 082 321	18 702 945

Private client loans account for 64.2% of total gross core loans and advances. The remainder of core loans and advances largely relate to corporate client lending and are evenly spread across industry sectors.

Other credit and counterparty exposures are largely reflective of cash and near cash balances held with institutions and central banks, thus the large balance reflected in the 'public and non-business services' and 'finance and insurance' sectors. These exposures also include off-balance sheet items such as guarantees, committed facilities and contingent liabilities, largely to our HNW and professional individual Private Clients division clients.

Detailed analysis of gross credit and counterparty exposures by industry

£'000	HNW and other professional individuals	Lending collateralised by property largely to private clients	Agriculture	Electricity, gas and water (utility services)	Public and non-business services	Business service	Finance and insurance	Retailers and wholesalers	Manufacturing and commerce	Construction	Corporate commercial real estate	Other residential mortgages	Mining and resources	Leisure, entertainment and tourism	Transport	Communication	Total
As at 30 September 2013																	
Cash and balances at central banks	-	-	-	-	1 494 360	-	-	-	-	-	-	-	-	-	-	-	1 494 360
Loans and advances to banks	-	-	-	-	-	1 069 965	-	-	-	-	-	-	-	-	-	-	1 069 965
Reverse repurchase agreements and cash collateral on securities borrowed	-	-	-	-	-	-	1 181 230	-	-	-	-	-	-	-	-	-	1 181 230
Sovereign debt securities	-	-	-	-	1 511 731	-	-	-	-	-	-	-	-	-	-	-	1 511 731
Bank debt securities	-	-	-	-	-	-	397 583	-	-	-	-	-	-	-	-	-	397 583
Other debt securities	-	-	-	-	-	-	177 696	-	-	-	-	32 511	6 016	-	-	-	216 223
Derivative financial instruments	8 260	315	166	13 860	3 625	6 330	717 787	34 242	12 530	16 147	1 098	1 214	-	7 315	2 034	2 305	827 228
Securities arising from trading activities	-	-	-	-	444 152	31	38 529	207	-	-	-	-	-	-	-	-	482 919
Loans and advances to customers (gross)	2 011 789	2 714 965	21 957	328 285	163 731	243 611	413 710	387 197	523 381	45 575	56 703	21 433	136 698	132 844	429 645	218 251	7 849 775
Own originated loans and advances to customers securitised (gross)	504 946	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	504 946
Other loans and advances (gross)	84 403	-	-	-	-	-	160 172	-	-	-	517 907	689 347	-	-	-	-	1 451 829
Other securitised assets (gross)	-	-	-	-	-	-	-	-	-	-	106 846	83 050	-	-	-	-	189 896
Other assets	-	-	-	-	-	-	54 227	-	1 781	-	-	124	-	448	-	-	56 580
Property and equipment	-	-	-	-	-	-	86	-	215	-	-	-	-	-	538	-	839
Total on-balance sheet exposures	2 609 398	2 715 280	22 123	342 145	3 617 599	1 319 937	3 141 020	421 646	537 907	61 722	681 456	827 563	143 928	140 607	432 217	220 556	17 235 104
Guarantees	12 995	382	-	58	-	753	2 384	578	6 219	-	-	608	24 388	439	-	-	48 804
Contingent liabilities, committed facilities and other	121 611	137 569	2 101	69 599	7 834	72 911	158 220	43 077	60 911	35 494	15 208	-	17 939	14 733	32 678	8 528	798 413
Total off-balance sheet exposures	134 606	137 951	2 101	69 657	7 834	73 664	160 604	43 655	67 130	35 494	15 208	608	42 327	15 172	32 678	8 528	847 217
Total gross credit and counterparty exposures pre collateral or other credit enhancements	2 744 004	2 853 231	24 224	411 802	3 625 433	1 393 601	3 301 624	465 301	605 037	97 216	696 664	828 171	186 255	155 779	464 895	229 084	18 082 321
As at 31 March 2013																	
Cash and balances at central banks	-	-	-	-	1 372 812	-	-	-	-	-	-	-	-	-	-	-	1 372 812
Loans and advances to banks	-	-	-	-	-	-	1 324 637	-	-	-	-	-	-	-	-	-	1 324 637
Reverse repurchase agreements and cash collateral on securities borrowed	-	-	-	-	-	-	1 528 593	-	-	-	-	-	-	-	-	-	1 528 593
Sovereign debt securities	-	-	-	-	1 660 377	-	-	-	-	-	-	-	-	-	-	-	1 660 377
Bank debt securities	-	-	-	-	-	-	455 201	-	-	-	-	-	-	-	-	-	455 201
Other debt securities	-	-	-	-	-	-	130 406	-	-	7 270	47 387	-	-	-	-	-	185 063
Derivative financial instruments	2 355	-	26	20 846	4 674	6 692	591 864	7 676	14 628	24 268	10 712	-	1 993	3 497	3 341	103	692 675
Securities arising from trading activities	-	-	-	3	458 545	593	8 743	-	-	-	-	-	-	-	116	-	468 000
Loans and advances to customers (gross)	1 946 563	2 733 865	9 620	355 389	189 498	416 308	452 149	337 057	455 662	37 039	55 367	-	107 813	128 593	284 393	442 144	7 951 550
Own originated loans and advances to customers securitised (gross)	491 753	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	491 753
Other loans and advances (gross)	-	-	-	-	-	-	171 318	-	-	-	-	1 552 586	-	-	56	-	1 723 960
Other securitised assets (gross)	-	-	-	-	-	-	27 544	-	-	-	22 444	-	-	-	-	-	49 988
Other assets	-	-	-	24	-	-	56 605	-	187	-	20 558	-	593	-	-	174	78 141
Property and equipment	-	-	-	8	32	2 191	809	528	426	65	248	-	11	1	407	-	4 726
Total on-balance sheet exposures	2 440 671	2 733 865	9 646	376 270	3 685 938	425 874	4 747 869	345 261	470 903	68 642	156 716	1 552 586	110 410	132 091	288 313	442 421	17 987 476
Guarantees	21 427	630	-	118	-	883	3 532	901	4 174	-	994	-	28 587	350	-	-	61 596
Contingent liabilities, committed facilities and other	102 113	115 512	-	39 442	5 878	54 938	76 653	37 379	48 968	4 291	19 529	-	21 997	6 949	120 224	-	653 873
Total off-balance sheet exposures	123 540	116 142	-	39 560	5 878	55 821	80 185	38 280	53 142	4 291	20 523	-	50 584	7 299	120 224	-	715 469
Total gross credit and counterparty exposures pre collateral or other credit enhancements	2 564 211	2 850 007	9 646	415 830	3 691 816	481 695	4 828 054	383 541	524 045	72 933	177 239	1 552 586	160 994	139 390	408 537	442 421	18 702 945



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

An analysis of our core loans and advances, asset quality and impairments

Calculation of core loans and advances to customers

£'000	30 Sept 2013	31 March 2013
Loans and advances to customers as per the balance sheet	7 663 739	7 758 920
Add: own originated loans and advances securitised as per the balance sheet	504 592	491 194
Net core loans and advances to customers	8 168 331	8 250 114

The tables below provides information with respect to the asset quality of our core loans and advances

£'000	30 Sept 2013	31 March 2013
Gross core loans and advances to customers	8 354 721	8 443 303
Total impairments	(186 390)	(193 189)
Portfolio impairments	(8 462)	(6 696)
Specific impairments	(177 928)	(186 493)
Net core loans and advances to customers	8 168 331	8 250 114
Average gross core loans and advances to customers	8 399 012	8 172 039
Current loans and advances to customers	7 751 915	7 781 265
Past due loans and advances to customers (1-60 days)	106 439	131 349
Special mention loans and advances to customers	26 003	27 967
Default loans and advances to customers	470 364	502 722
Gross core loans and advances to customers	8 354 721	8 443 303
Current loans and advances to customers	7 751 915	7 781 265
Default loans that are current and not impaired	-	8 005
Gross core loans and advances to customers that are past due but not impaired	141 713	177 934
Gross core loans and advances to customers that are impaired	461 093	476 099
Gross core loans and advances to customers	8 354 721	8 443 303
Total income statement charge for core loans and advances	(44 766)	(94 751)
Gross default loans and advances to customers	470 364	502 722
Specific impairments	(177 928)	(186 493)
Portfolio impairments	(8 462)	(6 696)
Defaults net of impairments	283 974	309 533
Collateral and other credit enhancements	295 828	356 321
Net default loans and advances to customers (limited to zero)	-	-
Ratios:		
Total impairments as a % of gross core loans and advances to customers	2.23%	2.29%
Total impairments as a % of gross default loans	39.63%	38.43%
Gross defaults as a % of gross core loans and advances to customers	5.63%	5.95%
Defaults (net of impairments) as a % of net core loans and advances to customers	3.48%	3.75%
Net defaults as a % of gross core loans and advances to customers	-	-
Annualised credit loss ratio (i.e. income statement impairment charge as a % of average core gross loans and advances)	1.07%	1.16%



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

An analysis of core loans and advances to customers and asset quality by geography

£'000	UK and Europe		Australia		Total	
	30 Sept 2013	31 March 2013	30 Sept 2013	31 March 2013	30 Sept 2013	31 March 2013
Gross core loans and advances to customers	6 419 474	6 220 630	1 935 247	2 222 673	8 354 721	8 443 303
Total impairments	(180 354)	(175 562)	(6 036)	(17 627)	(186 390)	(193 189)
Portfolio impairments	(7 009)	(5 000)	(1 453)	(1 696)	(8 462)	(6 696)
Specific impairments	(173 345)	(170 562)	(4 583)	(15 931)	(177 928)	(186 493)
Net core loans and advances to customers	6 239 120	6 045 068	1 929 211	2 205 046	8 168 331	8 250 114
% of total	76.4%	73.3%	23.6%	26.7%	100.0%	100.0%
% change since 31 March 2013	3.2%	4.4%	(12.5%)	13.2%	(1.0%)	6.6%
Average gross core loans and advances to customers	6 320 052	6 080 421	2 078 960	2 091 618	8 399 012	8 172 039
Current loans and advances to customers	5 866 275	5 641 905	1 885 640	2 139 360	7 751 915	7 781 265
Past due loans and advances to customers (1-60 days)	87 113	113 724	19 326	17 625	106 439	131 349
Special mention loans and advances to customers	22 621	26 972	3 382	995	26 003	27 967
Default loans and advances to customers	443 465	438 029	26 899	64 693	470 364	502 722
Gross core loans and advances to customers	6 419 474	6 220 630	1 935 247	2 222 673	8 354 721	8 443 303
Current loans and advances to customers	5 866 275	5 641 905	1 885 640	2 139 360	7 751 915	7 781 265
Default loans that are current and not impaired	-	8 005	-	-	-	8 005
Gross core loans and advances to customers that are past due but not impaired	112 949	146 039	28 764	31 895	141 713	177 934
Gross core loans and advances to customers that are impaired	440 250	424 681	20 843	51 418	461 093	476 099
Gross core loans and advances to customers	6 419 474	6 220 630	1 935 247	2 222 673	8 354 721	8 443 303
Total income statement charge on core loans and advances	(29 175)	(76 902)	(15 591)	(17 849)	(44 766)	(94 751)
Gross default loans and advances to customers	443 465	438 029	26 899	64 693	470 364	502 722
Specific impairments	(173 345)	(170 562)	(4 583)	(15 931)	(177 928)	(186 493)
Portfolio impairments	(7 009)	(5 000)	(1 453)	(1 696)	(8 462)	(6 696)
Defaults net of impairments	263 111	262 467	20 863	47 066	283 974	309 533
Collateral and other credit enhancements	273 084	306 490	22 744	49 831	295 828	356 321
Net default loans and advances to customers (limited to zero)	-	-	-	-	-	-
Total impairments as a % of gross core loans and advances to customers	2.81%	2.82%	0.31%	0.79%	2.23%	2.29%
Total impairments as a % of gross default loans	40.67%	40.08%	22.44%	27.25%	39.63%	38.43%
Gross defaults as a % of gross core loans and advances to customers	6.91%	7.04%	1.39%	2.91%	5.63%	5.95%
Defaults (net of impairments) as a % of net core loans and advances to customers	4.22%	4.34%	1.08%	2.13%	3.48%	3.75%
Net defaults as a % of gross core loans and advances to customers	-	-	-	-	-	-
Annualised credit loss ratio (i.e. income statement impairment charge as a % of average gross core loans and advances)	0.92%	1.26%	1.50%	0.85%	1.07%	1.16%



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

An age analysis of past due and default core loans and advances to customers

£'000	30 Sept 2013	31 March 2013
Default loans that are current	382 155	427 013
1 - 60 days	146 098	132 635
61 - 90 days	24 613	29 345
91 - 180 days	12 732	14 379
181 - 365 days	15 842	22 876
>365 days	21 366	35 790
Past due and default core loans and advances to customers (actual capital exposure)	602 806	662 038
1 - 60 days	7 917	10 162
61 - 90 days	1 080	697
91 - 180 days	7 278	1 912
181 - 365 days	4 094	18 108
>365 days	15 157	23 938
Past due and default core loans and advances to customers (actual amount in arrears)	35 526	54 817

A further age analysis of past due and default core loans and advances to customers

£'000	Current watchlist loans	1 - 60 days	61-90 days	91-180 days	181-365 days	>365days	Total
As at 30 September 2013							
Gross core loans and advances to customers that are past due but not impaired							
Total capital exposure	-	108 091	24 351	5 608	1 368	2 295	141 713
Amount in arrears	-	6 607	879	295	137	1 964	9 882
Gross core loans and advances to customers that are impaired							
Total capital exposure	382 155	38 007	262	7 124	14 474	19 071	461 093
Amount in arrears	-	1 310	201	6 983	3 957	13 193	25 644
As at 31 March 2013							
Watchlist loans neither past due nor impaired							
Total capital exposure	8 005	-	-	-	-	-	8 005
Gross core loans and advances to customers that are past due but not impaired							
Total capital exposure	-	131 544	27 772	13 396	5 057	165	177 934
Amount in arrears	-	9 286	416	1 265	2 566	66	13 599
Gross core loans and advances to customers that are impaired							
Total capital exposure	419 008	1 091	1 573	983	17 819	35 625	476 099
Amount in arrears	-	876	281	647	15 542	23 872	41 218



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

An age analysis of past due and default core loans and advances to customers as at 30 September 2013 (based on total capital exposure)

£'000	Current watchlist loans	1 - 60 days	61-90 days	91-180 days	181-365 days	>365days	Total
Past due (1-60 days)	-	106 439	-	-	-	-	106 439
Special mention	-	1 652	24 351	-	-	-	26 003
Special mention (1 - 90 days)	-	1 652	23	-	-	-	1 675
Special mention (61 - 90 days and item well secured)	-	-	24 328	-	-	-	24 328
Default	382 155	38 007	262	12 732	15 842	21 366	470 364
Sub-standard	145 248	8 623	-	5 608	14 121	2 295	175 895
Doubtful	83 737	29 282	255	7 115	1 602	17 524	139 515
Loss	153 170	102	7	9	119	1 547	154 954
Total	382 155	146 098	24 613	12 732	15 842	21 366	602 806

An age analysis of past due and default core loans and advances to customers as at 30 September 2013 (based on actual amount in arrears)

£'000	Current watchlist loans	1 - 60 days	61-90 days	91-180 days	181-365 days	>365days	Total
Past due (1-60 days)	-	6 573	-	-	-	-	6 573
Special mention	-	34	879	-	-	-	913
Special mention (1 - 90 days)	-	34	2	-	-	-	36
Special mention (61 - 90 days and item well secured)	-	-	877	-	-	-	877
Default	-	1 310	201	7 278	4 094	15 157	28 040
Sub-standard	-	-	-	295	2 787	1 964	5 046
Doubtful	-	1 208	194	6 974	1 188	11 646	21 210
Loss	-	102	7	9	119	1 547	1 784
Total	-	7 917	1 080	7 278	4 094	15 157	35 526

An age analysis of past due and default core loans and advances to customers as at 31 March 2013 (based on total capital exposure)

£'000	Current watchlist loans	1 - 60 days	61-90 days	91-180 days	181-365 days	>365days	Total
Past due (1-60 days)	-	131 349	-	-	-	-	131 349
Special mention	-	195	27 772	-	-	-	27 967
Special mention (1 - 90 days)	-	195	398	-	-	-	593
Special mention (61 - 90 days and item well secured)	-	-	27 374	-	-	-	27 374
Default	427 013	1 091	1 573	14 379	22 876	35 790	502 722
Sub-standard	142 770	-	-	13 396	5 057	13 540	174 763
Doubtful	119 190	882	1 573	890	17 793	20 391	160 719
Loss	165 053	209	-	93	26	1 859	167 240
Total	427 013	132 635	29 345	14 379	22 876	35 790	662 038

An age analysis of past due and default core loans and advances to customers as at 31 March 2013 (based on actual amount in arrears)

£'000	Current watchlist loans	1 - 60 days	61-90 days	91-180 days	181-365 days	>365days	Total
Past due (1-60 days)	-	9 280	-	-	-	-	9 280
Special mention	-	-	415	-	-	-	415
Special mention (1 - 90 days)	-	-	7	-	-	-	7
Special mention (61 - 90 days and item well secured)	-	-	408	-	-	-	408
Default	-	882	282	1 912	18 108	23 938	45 122
Sub-standard	-	-	-	1 265	2 566	2 193	6 024
Doubtful	-	765	282	624	15 516	19 886	37 073
Loss	-	117	-	23	26	1 859	2 025
Total	-	10 162	697	1 912	18 108	23 938	54 817



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

An analysis of core loans and advances to customers

	Gross core loans and advances that are neither past due nor impaired	Gross core loans and advances that are past due but not impaired	Gross core loans and advances that are impaired	Total gross core loans and advances (actual capital exposure)	Specific impairments	Portfolio impairments	Total net core loans and advances (actual capital exposure)	Actual amount in arrears
£'000								
As at 30 September 2013								
Current core loans and advances	7 751 915	-	-	7 751 915	-	(8 462)	7 743 453	-
Past due (1-60 days)		106 439	-	106 439	-	-	106 439	6 573
Special mention	-	26 003	-	26 003	-	-	26 003	913
Special mention (1 - 90 days)	-	1 675	-	1 675	-	-	1 675	36
Special mention (61 - 90 days and item well secured)	-	24 328	-	24 328	-	-	24 328	877
Default	-	9 271	461 093	470 364	(177 928)	-	292 436	28 040
Sub-standard	-	9 271	166 624	175 895	(38 197)	-	137 698	5 046
Doubtful	-	-	139 515	139 515	(57 180)	-	82 335	21 210
Loss	-	-	154 954	154 954	(82 551)	-	72 403	1 784
Total	7 751 915	141 713	461 093	8 354 721	(177 928)	(8 462)	8 168 331	35 526
As at 31 March 2013								
Current core loans and advances	7 781 265	-	-	7 781 265	-	(6 696)	7 774 569	-
Past due (1-60 days)	-	131 349	-	131 349	-	-	131 349	9 280
Special mention	-	27 967	-	27 967	-	-	27 967	415
Special mention (1 - 90 days)	-	593	-	593	-	-	593	7
Special mention (61 - 90 days and item well secured)	-	27 374	-	27 374	-	-	27 374	408
Default	8 005	18 618	476 099	502 722	(186 493)	-	316 229	45 122
Sub-standard	6 005	18 618	150 140	174 763	(32 542)	-	142 221	6 024
Doubtful	2 000	-	158 719	160 719	(69 360)	-	91 359	37 073
Loss	-	-	167 240	167 240	(84 591)	-	82 649	2 025
Total	7 789 270	177 934	476 099	8 443 303	(186 493)	(6 696)	8 250 114	54 817



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

An analysis of core loans and advances to customers and impairments by counterparty type

	Private Banking professional and HNW individuals	Corporate sector	Insurance, financial services (excluding sovereign)	Public and government sector (including central banks)	Trade finance and other	Total core loans and advances to customers
£'000						
As at 30 September 2013						
Current core loans and advances	4 437 283	2 699 357	421 969	163 156	30 150	7 751 915
Past due (1 – 60 days)	99 400	6 958	-	-	81	106 439
Special mention	9 456	16 530	-	-	17	26 003
Special mention (1 – 90 days)	1 675	-	-	-	-	1 675
Special mention (61 – 90 days and item well secured)	7 781	16 530	-	-	17	24 328
Default	399 043	70 464	178	575	104	470 364
Sub-standard	148 152	27 743	-	-	-	175 895
Doubtful	97 555	41 210	71	575	104	139 515
Loss	153 336	1 511	107	-	-	154 954
Total gross core loans and advances to customers	4 945 182	2 793 309	422 147	163 731	30 352	8 354 721
Total impairments	(157 373)	(28 596)	(160)	(261)	-	(186 390)
Specific impairments	(148 911)	(28 596)	(160)	(261)	-	(177 928)
Portfolio Impairments	(8 462)	-	-	-	-	(8 462)
Net core loans and advances to customers	4 787 809	2 764 713	421 987	163 470	30 352	8 168 331
As at 31 March 2013						
Current core loans and advances	4 094 449	3 019 641	452 049	188 984	26 142	7 781 265
Past due (1 – 60 days)	87 297	44 050	-	-	2	131 349
Special mention	9 879	18 063	-	-	25	27 967
Special mention (1 – 90 days)	331	262	-	-	-	593
Special mention (61 – 90 days and item well secured)	9 548	17 801	-	-	25	27 374
Default	384 756	117 352	100	514	-	502 722
Sub-standard	145 993	28 770	-	-	-	174 763
Doubtful	73 514	86 591	100	514	-	160 719
Loss	165 249	1 991	-	-	-	167 240
Total gross core loans and advances to customers	4 576 381	3 199 106	452 149	189 498	26 169	8 443 303
Total impairments	(148 994)	(43 804)	(64)	(327)	-	(193 189)
Specific impairments	(147 298)	(38 804)	(64)	(327)	-	(186 493)
Portfolio Impairments	(1 696)	(5 000)	-	-	-	(6 696)
Net core loans and advances to customers	4 427 387	3 155 302	452 085	189 171	26 169	8 250 114

An analysis of gross core loans and advances to customers by counterparty type

	30 Sept 2013	31 March 2013
£'000		
Private Banking professional and HNW individuals	4 945 182	4 576 381
Corporate sector	2 793 309	3 199 106
Insurance, financial services (excluding sovereign)	422 147	452 149
Public and government sector (including central banks)	163 731	189 498
Trade finance and other	30 352	26 169
Total gross core loans and advances to customers	8 354 721	8 443 303



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

An analysis of default core loans and advances as at 30 September 2013

£'000	UK and Europe					Australia					Total				
	Gross core loans	Gross defaults	Collateral	Balance sheet impairments	Income statement impairments for the six month period	Gross core loans	Gross defaults	Collateral	Balance sheet impairments	Income statement impairments for the six month period	Gross core loans	Gross defaults	Collateral	Balance sheet impairments	Income statement impairments for the six month period
30 September 2013															
Lending collateralised by property	2 563 046	359 262	215 709	(143 750)	(14 032)	151 919	13 146	10 462	(2 685)	(6 579)	2 714 965	372 408	226 171	(146 435)	(20 611)
Commercial real estate	1 632 622	120 508	66 732	(58 553)	(7 719)	88 403	7 173	7 174	-	(1 324)	1 721 025	127 681	73 906	(58 553)	(9 043)
Commercial real estate - investment	1 425 518	57 919	39 248	(13 523)	(4 540)	84 995	7 173	7 173	-	(1 324)	1 510 513	65 092	46 421	(13 523)	(5 864)
Commercial real estate - development	91 460	14 913	7 438	(8 315)	(206)	219	-	-	-	-	91 679	14 913	7 438	(8 315)	(206)
Commercial vacant land and planning	115 644	47 676	20 046	(36 715)	(2 973)	3 189	-	-	-	-	118 833	47 676	20 046	(36 715)	(2 973)
Residential real estate	930 424	238 754	148 977	(85 197)	(6 313)	63 516	5 973	3 288	(2 685)	(5 255)	993 940	244 727	152 265	(87 882)	(11 568)
Residential real estate - investment	401 334	43 873	29 768	(9 597)	(2 794)	1 427	227	227	-	(690)	402 761	44 100	29 995	(9 597)	(3 484)
Residential development	397 104	132 775	77 878	(56 220)	(3 020)	40 660	-	-	-	(4 565)	437 764	132 775	77 878	(56 220)	(7 585)
Residential vacant land and planning	131 986	62 106	41 331	(19 380)	(499)	21 429	5 746	3 061	(2 685)	-	153 415	67 852	44 392	(22 065)	(499)
HNW and other private client lending	1 258 049	21 152	26 072	(7 659)	(5 585)	1 258 685	5 481	4 083	(3 279)	(2 003)	2 516 734	26 633	30 155	(10 938)	(7 588)
Mortgages	854 654	3 550	2 840	(532)	(33)	14 418	-	-	-	-	869 072	3 550	2 840	(532)	(33)
HNW and specialised lending	403 395	17 602	23 232	(7 127)	(5 552)	1 244 267	5 481	4 083	(3 279)	(2 003)	1 647 662	23 083	27 315	(10 406)	(7 555)
Corporate and other lending	2 598 379	63 050	31 302	(28 945)	(9 558)	524 643	8 272	8 200	(72)	(7 009)	3 123 022	71 322	39 502	(29 017)	(16 567)
Acquisition finance	652 841	30 637	11 042	(16 217)	(5 298)	157 269	7 605	7 605	-	(6 935)	810 110	38 242	18 647	(16 217)	(12 233)
Fund finance	175 702	-	-	-	-	-	-	-	-	-	175 702	-	-	-	-
Investment and portfolio gearing	6 561	-	-	-	-	33 485	-	-	-	-	40 046	-	-	-	-
Other corporates and financial institutions and governments	543 632	104	-	-	(110)	127 363	-	-	-	-	670 995	104	-	-	(110)
Asset Finance	810 122	20 723	16 252	(5 150)	(2 350)	85 196	667	595	(72)	(74)	895 318	21 390	16 847	(5 222)	(2 424)
Large ticket asset finance	228 212	12 753	12 135	(618)	-	31 118	261	189	(72)	-	259 330	13 014	12 324	(690)	-
Small ticket asset finance	581 910	7 970	4 117	(4 532)	(2 350)	54 078	406	406	-	(74)	635 988	8 376	4 523	(4 532)	(2 424)
Project finance	384 138	11 586	4 008	(7 578)	(1 800)	66 275	-	-	-	-	450 413	11 586	4 008	(7 578)	(1 800)
Resource finance	25 383	-	-	-	-	55 055	-	-	-	-	80 438	-	-	-	-
Total	6 419 474	443 464	273 083	(180 354)	(29 175)	1 935 247	26 899	22 745	(6 036)	(15 591)	8 354 721	470 363	295 828	(186 390)	(44 766)

(1)



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

A summary of total collateral

£'000	Collateral held against		Total
	Core loans and advances	Other credit and counterparty exposures *	
As at 30 September 2013			
Eligible financial collateral	407 513	370 697	778 210
Listed shares	267 876	-	267 876
Cash	139 637	19 952	159 589
Debt securities issued by sovereigns	-	350 745	350 745
Mortgage bonds	4 828 296	873 456	5 701 752
Residential mortgages	1 939 865	873 367	2 813 232
Residential development	721 927	-	721 927
Commercial property development	151 768	-	151 768
Commercial property investments	2 014 736	89	2 014 825
Other collateral	4 782 321	10 490	4 792 811
Unlisted shares	295 604	-	295 604
Bonds other than mortgage bonds	35 092	-	35 092
Debtors, stock and other corporate assets	2 852 006	-	2 852 006
Guarantees	548 110	-	548 110
Other	1 051 509	10 490	1 061 999
Total collateral	10 018 130	1 254 643	11 272 773
As at 31 March 2013			
Eligible financial collateral	513 644	1 754 519	2 268 163
Listed shares	429 158	596 579	1 025 737
Cash	84 486	824 311	908 797
Debt securities issued by sovereigns	-	333 629	333 629
Mortgage bonds	5 155 339	1 254 825	6 410 164
Residential mortgages	1 850 593	1 254 825	3 105 418
Residential development	727 057	-	727 057
Commercial property development	242 977	-	242 977
Commercial property investments	2 334 712	-	2 334 712
Other collateral	4 078 605	11 378	4 089 983
Unlisted shares	281 074	-	281 074
Bonds other than mortgage bonds	54 024	-	54 024
Debtors, stock and other corporate assets	2 437 885	-	2 437 885
Guarantees	587 428	-	587 428
Credit derivatives	-	4 050	4 050
Other	718 194	7 328	725 522
Total collateral	9 747 588	3 020 722	12 768 310

* A large percentage of these exposures (for example bank placements) are to highly rated financial institutions where limited collateral would be required due to the nature of the exposure.



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

Securitisation/credit investment and trading activities exposures

The information below sets out the initiatives we have focused on over the past few years, albeit that some of these business lines have been significantly curtailed given the current economic climate.

UK and Europe

In the UK and Europe the group focuses on securitisation of its assets, predominantly residential and commercial mortgages. We also undertake trading and investment in structured credit investments where we have invested in rated and unrated debt instruments largely within the UK and Europe and to a lesser extent in the US.

We retain residual net exposures amounting to £814 million to the assets originated, warehoused and securitised by Kensington.

Australia

Investec Bank (Australia) Limited acquired Experien in October 2007 (now Investec professional finance). Assets originated by the business have been securitised. These amount to A\$874 million (31 March 2013: A\$715 million).

Credit analysis

In terms of our analysis of our credit and counterparty risk, exposures arising from securitisation/credit investment and trading activities reflect only those exposures to which we consider ourselves to be at risk notwithstanding accounting conventions. In addition, assets that have been securitised by our Private Client division are reflected as part of our core lending exposures and not our securitisation/credit investment and trading exposures as we believe this reflects the true nature and intent of these exposures and activities.

Nature of exposure/activity	Exposure as at 30 Sept 2013 £'mn	Exposure as at 31 March 2013 £'mn	Balance sheet and credit risk classification	Asset quality - relevant comments
Structured credit investments *	470	506	Other debt securities and other loans and advances	
Rated	399	437		
Unrated	71	69		
Kensington – mortgage assets: net exposures	814	848	Other securitised assets and other loans and advances. We are required to fully consolidate assets acquired from Kensington. However, only those assets to which we are at risk are reflected in this analysis with the balance reflected under 'no credit exposures'	refer further on
Loans and advances to customers and investment in third party intermediary originating platforms (mortgage and auto loans) with the potential to be securitised	325	452	Other loans and advances	Analysed as part of the group's overall asset quality on core loans and advances as reflected further on.
Private Client division assets which have been securitised	505	491	Off-balance sheet credit exposure as these facilities have remained undrawn and reflect a contingent liability of the bank.	

*Analysis of structured rated and unrated credit investments

£'million	30 September 2013			31 March 2013		
	Rated**	Unrated	Total	Rated**	Unrated	Total
US corporate loans	17	-	17	18	-	18
UK and European ABS	3	7	10	3	7	10
UK and European RMBS	294	60	354	320	55	375
UK and European CMBS	12	4	16	15	4	19
UK and European corporate loans	62	-	62	66	3	69
Australian RMBS	11	-	11	15	-	15
Total	399	71	470	437	69	506

**Further analysis of rated structured credit investments as at 30 September 2013

£'million	AAA	AA	A	BBB	BB	B	C and below	Total
US corporate loans	-	-	-	11	5	-	1	17
European ABS	-	-	-	3	-	-	-	3
European RMBS	130	49	35	33	22	2	23	294
European CMBS	-	-	-	7	5	-	-	12
European corporate loans	19	23	16	4	-	-	-	62
Australian RMBS	11	-	-	-	-	-	-	11
Total as at 30 September 2013	160	72	51	58	32	2	24	399
Total as at 31 March 2013	160	75	55	54	40	29	24	437



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

Kensington summary and statistics

As at 30 Sept 2013	Warehouse book	Securitised portfolio	Total	% of Total
Assets and business activity statistics				
Mortgage assets under management (£'million)	1 249	1 912	3 161	
IFRS adjustments and cash in securitised vehicles (£'million)	(89)	371	282	
Mortgage assets under management (£'million)	1 338	1 541	2 879	
First charge % of total mortgage assets under management	94.8%	93.9%	94.3%	
Second charge % of total mortgage assets under management	5.2%	6.1%	5.7%	
Number of accounts	11 828	18 461	30 289	
Average loan balance (first charge)	143 752	103 310	118 933	
Largest loan balance	1 158 651	1 076 719	1 158 651	
Product mix (pre-IFRS adjustments) (£'million)	1 338	1 541	2 879	100.0%
Prime	3	-	3	0.1%
Near prime	411	325	736	25.6%
Prime - buy to let	1	-	1	-
Adverse	289	1 129	1 418	49.2%
Adverse buy to let and right to buy	51	87	138	4.8%
Start - Irish operations	583	-	583	20.3%
Geographic distribution (£'million)	1 338	1 541	2 879	100.1%
UK - North	226	499	725	25.3%
UK - South West	56	106	162	5.6%
UK - South East	167	319	486	16.9%
Outer London	123	197	320	11.1%
Inner London	58	106	164	5.7%
Midlands	125	314	439	15.2%
Start - Irish operations	583	-	583	20.2%
Spread of value of properties (%)	100.0%	100.0%	100.0%	
>£500,000	3.6%	1.0%	2.0%	
>£250,000 <=£500,000	24.3%	10.0%	15.4%	
>£200,000 <=£250,000	16.8%	11.6%	13.6%	
>£150,000 <=£200,000	20.2%	20.0%	20.1%	
>£100,000 <=£150,000	22.5%	30.8%	27.5%	
>£70,000 <=£100,000	10.7%	20.5%	16.8%	
>£50,000 <=£70,000	1.5%	5.1%	3.8%	
<£50,000	0.4%	1.0%	0.8%	
Asset quality statistics				
Weighted average current LTV of portfolio (adjusted for house price def*)	107.4%	77.0%	91.1%	
LTV spread - % of book	100.0%	100.0%	100.0%	
<= 65%	12.6%	25.8%	20.6%	
>65% - <70%	3.7%	7.8%	6.2%	
>70% - <75%	3.7%	8.6%	6.7%	
>75% - <80%	4.7%	9.6%	7.7%	
>80% - <85%	5.9%	11.8%	9.5%	
>85% - <90%	7.2%	10.0%	8.9%	
>90% - <95%	8.0%	7.7%	7.9%	
>95% - <100%	7.6%	6.4%	6.8%	
> 100%	46.6%	12.3%	25.7%	
% of accounts > 90 days in arrears	34.1%	23.3%	27.5%	
number of accounts > 90 in arrears	4 029	4 299	8 328	
Total capital lent in arrears (£'million)	709	610	1 319	100.0%
Arrears 0 - 60 days	63	122	185	14.0%
Arrears 61 - 90 days	47	81	128	9.7%
Arrears >90 days	562	383	945	71.6%
Possession	37	24	61	4.7%
Debt to income ratio of clients %	19.8%	18.5%	19.1%	
Investec investment/exposure to assets reflected above (£'million)	978	18	986	
On balance sheet provision (£'million)			(172)	
Investec net investment/exposure to assets reflected above (£'million)			814	

*Impairment provision is based on house price index assumptions of:

UK: impairments assumes zero house price increase over the next five years and a -20% haircut for forced sale discount when repossessed properties are sold.

Ireland: peak to trough decline of 53%, including calendar year: house price decline assumption of -2.8% for 2013, and house price decline/growth assumption of -1.8%, 2%, 3%, 3% per annum respectively for the period 2014-2017, and an additional forced sale discount of -5%.



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

Kensington summary and statistics

As at 31 March 2013	Warehouse book	Securitised portfolio	Total	% of Total
Assets and business activity statistics				
Mortgage assets under management (£'million)	1 306	2 028	3 334	
IFRS adjustments (£'million)	(88)	382	294	
Mortgage assets under management (£'million)	1 394	1 646	3 040	
First charge % of total mortgage assets under management	94.6%	93.8%	94.2%	
Second charge % of total mortgage assets under management	5.4%	6.2%	5.8%	
Number of accounts	12 303	19 491	31 794	
Average loan balance (first charge)	144 116	104 685	119 778	
Largest loan balance	1 150 440	1 250 370	1 250 370	
Product mix (pre-IFRS adjustments) (£'million)	1 394	1 646	3 040	100.0%
Prime	4	-	4	0.1%
Near prime	434	342	776	25.5%
Prime - buy to let	1	-	1	0.0%
Adverse	313	1 211	1 524	50.2%
Adverse buy to let and right to buy	53	93	146	4.8%
Start - Irish operations	589	-	589	19.4%
Geographic distribution (£'million)	1 394	1 646	3 040	100.0%
UK - North	242	535	777	25.6%
UK - South West	60	112	172	5.7%
UK - South East	177	339	516	17.0%
Outer London	131	209	340	11.2%
Inner London	63	113	176	5.8%
Midlands	132	338	470	15.5%
Start - Irish operations	589	-	589	19.4%
Spread of value of properties (%)	100.0%	100.0%	100.0%	
>£500,000	3.6%	1.0%	2.0%	
>£250,000 <=£500,000	24.0%	10.0%	15.4%	
>£200,000 <=£250,000	16.6%	11.6%	13.5%	
>£150,000 <=£200,000	20.3%	20.0%	20.1%	
>£100,000 <=£150,000	22.7%	30.8%	27.6%	
>£70,000 <=£100,000	10.8%	20.5%	16.8%	
>£50,000 <=£70,000	1.6%	5.1%	3.8%	
<£50,000	0.4%	1.0%	0.8%	
Asset quality statistics				
Weighted average current LTV of portfolio (adjusted for house price index movement*)	108.9%	77.9%	92.1%	
LTV spread - % of book	100.0%	100.0%	100.0%	
<= 65%	11.9%	24.6%	19.6%	
>65% - <70%	3.2%	6.9%	5.4%	
>70% - <75%	3.7%	8.8%	6.8%	
>75% - <80%	4.4%	9.5%	7.5%	
>80% - <85%	5.9%	11.6%	9.4%	
>85% - <90%	6.6%	11.0%	9.3%	
>90% - <95%	8.5%	8.3%	8.4%	
>95% - <100%	8.1%	6.7%	7.1%	
> 100%	47.7%	12.6%	26.5%	
% of accounts > 90 days in arrears	35.8%	25.8%	29.7%	
number of accounts > 90 in arrears	4 406	5 024	9 430	
Total capital lent in arrears (£'million)	753	694	1 447	100.0%
Arrears 0 - 60 days	71	123	194	13.4%
Arrears 61 -90 days	45	89	134	9.3%
Arrears >90 days	595	447	1 042	72.0%
Possession	42	35	77	5.3%
Debt to income ratio of clients %	19.7%	18.5%	19.1%	
Investec investment/exposure to assets reflected above (£'million)	1 008	22	1 030	
On balance sheet provision (£'million)			(182)	
Investec net investment/exposure to assets reflected above (£'million)			848	

*Impairment provision is based on house price index assumptions of:

UK: impairment assumes zero house price increase over the next five years and a -20% haircut for forced sale discount when repossessed properties are sold.

Ireland: Peak to trough decline of 53%, including calendar year: house price decline assumptions of -4.2% for 2012, and house price decline / growth assumptions of -4.9%, 0%, 2%, 3% per annum respectively for the period 2013 - 2016, and an additional forced sale discount of -5%. In addition to the modeled impairment this year, management have provided a further impairment amount, reflecting management judgement around uncertainties in the local market and positioning relative to peers.



Investec plc (excluding the results of Investec Limited)

Equity and investment risk in the banking book

Equity and investment risk in the banking book arises primarily from the following activities conducted within the bank:

- Principal Investments (Private Equity and Direct Investments): Investments are selected based on the track record of management, the attractiveness of the industry and the ability to build value for the existing business by implementing an agreed strategy. In addition, as a result of our local market knowledge and investment banking expertise, we are well positioned to take direct positions in listed shares where we believe that the market is mispricing the value of the underlying portfolio of assets. These investment positions are carefully researched with the intent to stimulate corporate activity.

- Lending transactions (within the Private Client and Corporate Client divisions): The manner in which we structure certain transactions results in equity, warrant and profit shares being held, predominantly within unlisted companies

- Property activities: We source development, investment and trading opportunities to create value and trade for profit within agreed risk parameters.

The table below provides an analysis of income and revaluations recorded with respect to these investments.

Unaudited

£'000 Country/category	Unrealised	Income (pre-funding costs)		Total	Fair Value through equity
		Realised	Dividends		
For the six months to 30 September 2013					
Unlisted investments	70	30 855	1 665	32 590	1 627
UK and Other	70	30 916	1 658	32 644	1 652
Australia	-	(61)	7	(54)	(25)
Listed equities	(6 337)	5 456	317	(564)	1 815
UK and Other	(6 337)	3 394	266	(2 677)	764
Australia	-	2 062	51	2 113	1 051
Investment and trading properties	(2 725)	1 212	-	(1 513)	-
UK and Other	(1 084)	1 234	-	150	-
Australia	(1 641)	(22)	-	(1 663)	-
Warrants, profit share and other embedded derivatives	12 054	2 538	-	14 592	-
UK and Other	12 054	2 538	-	14 592	-
Australia	-	-	-	-	-
Total	3 062	40 061	1 982	45 105	3 442
For the year ended 31 March 2013					
Unlisted investments	7 430	1 130	2 177	10 737	(2 620)
UK and Other	7 934	1 113	2 177	11 224	(2 620)
Australia	(504)	17	-	(487)	-
Listed equities	(8 851)	(149)	1,062	(7 938)	(3 534)
UK and Other	(6 639)	(196)	822	(6 013)	(4 774)
Australia	(2 212)	47	240	(1 925)	1 240
Investment and trading properties	(1 089)	450	-	(639)	-
UK and Other	-	202	-	202	-
Australia	(1 089)	248	-	(841)	-
Warrants, profit share and other embedded derivatives	29 821	-	-	29 821	-
UK and Other	29 821	-	-	29 821	-
Australia	-	-	-	-	-
Total	27 311	1 431	3 239	31 981	(6 154)

Summary of investments held and stress testing analyses

The balance sheet value of investments is indicated in the table below

£'000 Country/category	On-balance sheet value of investments	Valuation change stress test*	On-balance sheet value of investments	Valuation change stress test*
	30 Sept 2013	30 Sept 2013	31 March 2013	31 March 2013
Unlisted investments	262 416	39 363	335 400	50 310
UK and Other	257 124	38 569	328 662	49 299
Australia	5 292	794	6 738	1 011
Listed equities	76 833	19 208	53 195	13 306
UK and Other	74 273	18 568	48 433	12 108
Australia	2 560	640	4 762	1 198
Investment and trading properties	113 437	22 688	131 039	25 058
UK and Other	54 994	10 999	59 438	10 738
Australia	58 443	11 689	71 601	14 320
Warrants, profit share and other embedded derivatives	81 128	28 395	72 187	25 265
UK and Other	81 128	28 395	72 187	25 265
Australia	-	-	-	-
Total	533 814	109 654	591 821	113 939

* In order to assess our earnings sensitivity to a movement in the valuation of these investments stress testing parameters are applied

Stress test values applied

Unlisted equities	15%
Listed equities	25%
Trading properties	20%
Investment properties	10%
Warrants, profit shares and other embedded derivatives	35%

Stress testing summary

Based on the information as at 30 September 2013, as reflected above we could have a £109.7 million reversal in revenue (which assumes a year in which there is a 'severe stress scenario'). This would not cause the group to report a loss but could have a significantly negative impact on earnings for that period. The probability of all these asset classes in all geographies in which we operate being negatively impacted at the same time is very low, although the probability of listed equities being negatively impacted at the same time is very high.



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

Traded market risk management

Traded market risk is a measure of potential change in the value of a portfolio of instruments as a result of changes in the financial environment (resulting in changes in underlying market risk factors such as interest rates, equity markets, bond markets, commodity markets, exchange rates and volatilities) between now and a future point in time. The market risk management team identifies, quantifies and manages the effects of these potential changes in accordance with Basel and policies determined by the board.

Within our trading activities, we act as principal with clients or the market. Market risk, therefore, exists where we have taken on principal positions, resulting from proprietary trading, market making, arbitrage, underwriting and investments in the commodity, foreign exchange, equity, capital and money markets. The focus of these businesses is primarily on supporting client activity. Our strategic intent is that proprietary trading should be limited and that trading should be conducted largely to facilitate clients in deal execution.

Management and measurement of traded market risk

Market risk management teams review the market risks on our books. Detailed risk reports are produced daily for each trading desk.

These reports are distributed to management and the traders on the desk. Any unauthorised excesses are recorded and require a satisfactory explanation from the desk for the excess. The production of risk reports allows for the monitoring of every instrument traded against prescribed limits. New instruments or products are independently validated before trading can commence. Each traded instrument undergoes various stresses to assess potential losses. Each trading desk is monitored on an overall basis as an additional control. Trading limits are generally tiered with the most liquid and least 'risky' instruments being assigned the largest limits.

The market risk teams perform a profit attribution, where our daily traded income is attributed to the various underlying risk factors on a day-to-day basis. An understanding of the sources of profit and loss is essential to understanding the risks of the business.

Measurement techniques used to quantify market risk arising from our trading activities include sensitivity analysis, value at risk (VaR), stressed VaR, expected tail loss (ETL) and extreme value theory (EVT). Stress testing and scenario analysis are used to simulate extreme conditions to supplement these core measures.

VaR numbers are monitored daily at the 95%, 99% and 100% (maximum loss) confidence intervals, with limits set at the 95% confidence interval. ETLs are also monitored daily at the 95% and 99% levels. Scenario analysis considers the impact of a significant market event on our current trading portfolios. We consider the impact for the 10 days after the event, not merely the instantaneous shock to the markets. Included in our scenario analysis are for example the following: October 1987 (Black Monday), 11 September 2001 and the December Rand crisis in 2001. We also consider the impact of extreme yet plausible future economic events on the trading portfolio as well as possible worst case (not necessarily plausible) scenarios. Scenario analysis is done once a week and is included in the data presented to ERM.

All VaR models, while forward-looking, are based on past events and depend on the quality of available market data. The accuracy of the VaR model as a predictor of potential loss is continuously monitored through back testing. This involves comparing the hypothetical (clean) trading revenues arising from the previous day's closing positions with the one-day VaR calculated for the previous day on these same positions. If the revenue is negative and exceeds the one-day VaR, a 'back testing breach' is considered to have occurred.

	30 September 2013				31 March 2013			
	Year end	Average	High	Low	Year end	Average	High	Low
UK and Other 95% (one-day)								
Equity derivatives (£'000)	1 010	842	1 179	467	663	793	1 557	391
Foreign exchange (£'000)	12	17	73	2	11	25	82	5
Interest rates (£'000)	452	434	602	204	426	386	513	265
Consolidated (£'000)*	1 086	986	1 496	523	720	855	1 548	455
Australia 95% (one-day)								
Commodities (A\$'000)	-	-	-	-	-	-	3	-
Equity derivatives (A\$'000)	-	-	-	-	-	-	-	-
Foreign exchange (A\$'000)	178	45	195	1	21	34	135	1
Interest rates (A\$'000)	55	30	91	13	90	34	130	12
Consolidated (A\$'000)*	172	58	172	16	97	53	149	12

*The consolidated VaR for each desk and each entity is lower than the sum of the individual VaR's. This arises from the consolidation offset between various asset classes (diversification).



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

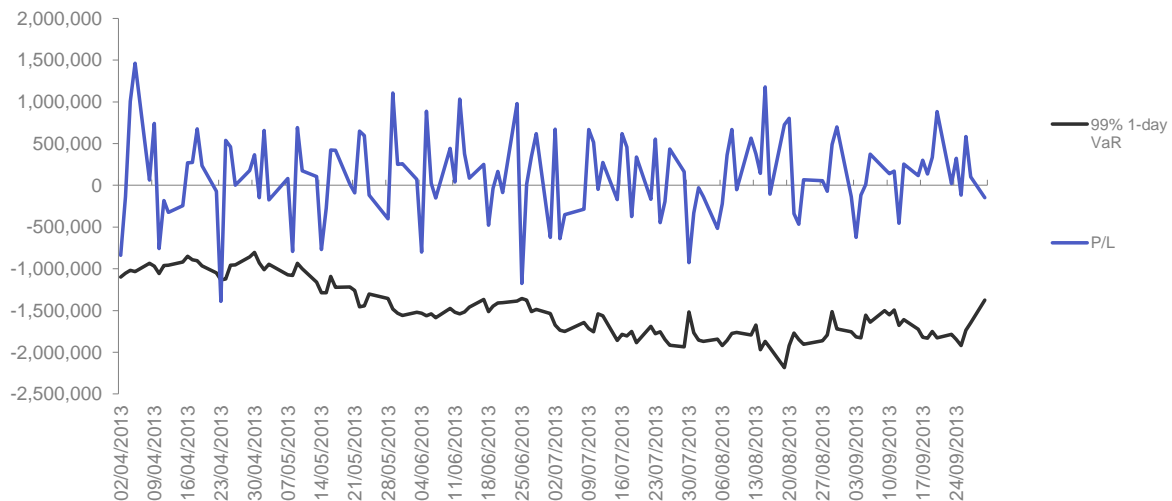
Traded market risk management

The graphs below show total daily VaR and profit and loss figures for our trading activities over the reporting period. The values shown are for the 99% one-day VaR, i.e. 99% of the time, the total trading activities will not lose more than the values depicted below. Based on these graphs, we can gauge the accuracy of the VaR figures.

UK and Europe

There was one exception over the half year i.e. where the loss was greater than the 99% one-day VaR.

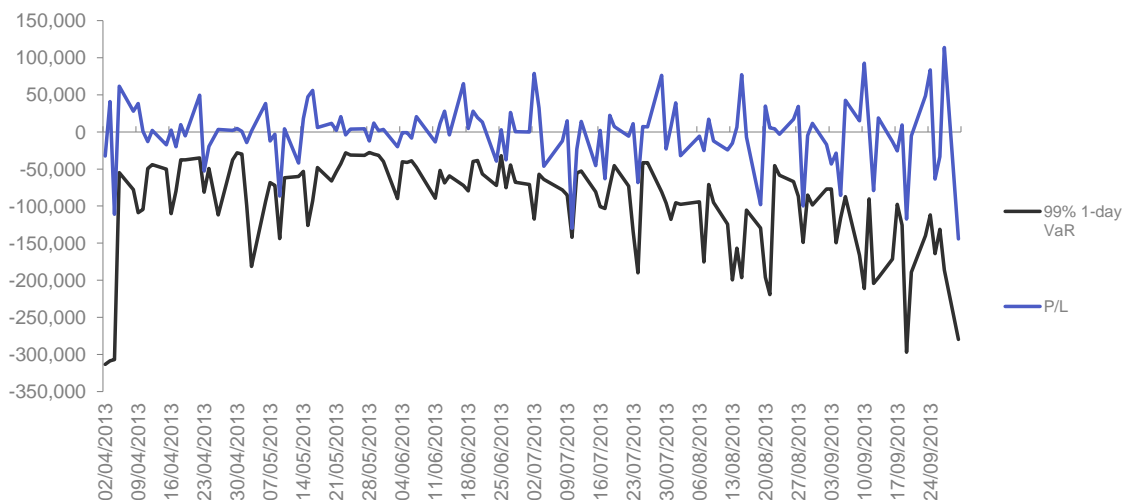
99% 1 - day VaR backtesting (GBP)



Australia

Average VaR utilisation for the half year remained relatively low. There have been no exceptions i.e. where the loss is greater than the VaR. This is less than the expected number of exceptions at the 99% level and is a result of lower levels of market volatility.

99% 1 - day VaR backtesting (A\$)





Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

ETL 95% (one-day)

	UK and Other 95% (one-day) £'000	Australia 95% (one-day) A\$'000
30 September 2013		
Equity derivatives	1 274	-
Foreign exchange	16	237
Interest rates	669	77
Consolidated*	1 462	233
31 March 2013		
Commodities	-	1
Equity derivatives	877	-
Foreign exchange	20	29
Interest rates	635	202
Consolidated*	976	208

*The consolidated ETL for each desk and each entity is lower than the sum of the individual ETL's. This arises from the correlation offset between various asset classes.

Stress testing

The table below indicates the potential losses that could arise if the portfolio is stress tested under extreme market conditions. The method used is known as extreme value theory (EVT), the reported stress scenario below calculates the 99% EVT which is a 1-in-8 year possible loss event. These numbers do not assume normality but rather rely on fitting a distribution to the data outside the 95% confidence interval.

		30 September 2013			31 March 2013
	Year end	Average	High	Low	Year end
UK and Other 99% (using 99% EVT)					
Equity derivatives (£'000)	2 309	2 345	2 859	1 912	1 554
Foreign exchange (£'000)	26	18	38	6	45
Interest rates (£'000)	1 289	1 427	1 792	1 164	1 820
Consolidated (£'000)*	2 460	2 594	3 170	2 113	1 813
Australia 99% (using 99% EVT)					
Commodities (A\$'000)	-	-	-	-	4
Equity derivatives (A\$'000)	-	-	-	-	-
Foreign exchange (A\$'000)	417	126	583	3	75
Interest rates (A\$'000)	182	128	908	41	456
Consolidated (A\$'000)*	385	175	682	58	435



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

Profit and loss histograms

UK and Other

The histogram below illustrates the distribution of daily revenue during the six-month period for our trading businesses. The distribution is skewed to the profit side and the graph shows that positive trading revenue was realised on 80 days out of a total of 127 days in the trading business. The average daily trading revenue generated for the six months to 30 September 2013 was £174 658 (year ended March 2013: £102 733).



Australia

The histogram below illustrates the distribution of daily revenue during the six month for our trading businesses. The graph shows that positive trading revenue was realised on 85 days out of a total of 128 days in the trading business. The average daily trading profit generated for the six months to 30 September 2013 was A\$41 127 (year ended 31 March 2013: A\$17 157).





Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

Balance sheet risk management

Balance sheet risk management encompasses the independent monitoring and prudential management of the financial risks relating to our asset and liability portfolios, comprising market liquidity, funding, concentration and non-trading interest rate risks on balance sheet.

Non-trading interest rate risk description

Non-trading interest rate risk otherwise known as interest rate risk in the banking book, is the impact on net interest earnings and sensitivity to economic value, as a result of unexpected adverse movements in interest rates arising from the execution of our core business strategies and the delivery of products and services to our customers.

Sources of interest rate risk include:

Repricing risk: Arises from the timing differences in the fixed rate maturity and floating rate repricing of bank assets, liabilities and off-balance sheet derivative positions. This affects the interest rate margin realised between lending income and borrowing costs, when applied to our rate sensitive portfolios

Yield curve risk: Repricing mismatches also expose the bank to changes in the slope and shape of the yield curve

Basis risk: Arises from imperfect correlation in the adjustments of the rates earned and paid on different instruments with otherwise similar repricing characteristics

Optionality: We are not materially exposed to optionality risk, as contract breakage penalties on fixed-rate advances specifically cover this risk, while prepayment optionality is restricted to variable rate contracts and has no impact on interest rate risk.

These affect the interest rate margin realised between lending income and borrowing costs, when applied to our rate sensitive asset and liability portfolios, which has a direct effect on future net interest income and the economic value of equity.



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

Interest rate sensitivity gap

The tables below show our non-trading interest rate mismatch. These exposures affect the interest rate margin realised between lending income and borrowing costs assuming no management intervention.

UK and Other - interest rate sensitivity as at 30 September 2013

£'million	Not > 3 months	> 3 months but < 6 months	> 6 months but < 1 year	> 1 year but < 5 years	> 5 years	Non-rate	Total non-trading
Cash and short-term funds - banks	2 841	-	70	-	-	110	3 021
Investment/trading assets	2	-	-	-	-	-	2
Securitised assets	1 408	68	147	73	668	569	2 933
Advances	2 920	21	6	2	-	7	2 956
Other assets	5 688	1 126	207	863	143	84	8 111
Non-rate assets	41	4	6	2	-	1 781	1 834
Assets	12 900	1 219	436	940	811	2 551	18 857
Deposits - banks	(1 844)	(40)	(134)	-	-	(6)	(2 024)
Deposits - non-banks	(6 567)	(1 615)	(857)	(208)	(13)	(63)	(9 323)
Negotiable paper	(1 106)	(12)	(7)	(106)	(7)	-	(1 238)
Subordinated liabilities	-	(14)	-	(108)	(575)	-	(697)
Securitised liabilities	(288)	(7)	(118)	(2)	-	(106)	(521)
Investment/trading liabilities	(2 314)	(18)	-	-	-	(2)	(2 334)
Non-rate liabilities	-	-	-	-	-	(1 630)	(1 630)
Liabilities	(12 119)	(1 706)	(1 116)	(424)	(595)	(1 807)	(17 767)
Intercompany loans	(339)	(105)	25	396	126	134	237
Shareholders' funds	(57)	-	-	-	-	(1 857)	(1 914)
Balance sheet	385	(592)	(655)	912	342	(979)	(587)
Off-balance sheet	524	223	929	(811)	(864)	211	212
Repricing gap	909	(369)	274	101	(522)	(768)	(375)
Cumulative repricing gap	909	540	814	915	393	(375)	-

Australia - interest rate sensitivity as at 30 September 2013

A\$'million	Not > 3 months	> 3 months but < 6 months	> 6 months but < 1 year	> 1 year but < 5 years	> 5 years	Non-rate	Total non-trading
Cash and short-term funds - banks	174	-	-	-	-	-	174
Investment/trading assets	697	149	45	23	-	128	1 042
Securitised assets	240	65	121	442	6	-	874
Advances	1 791	99	143	411	9	14	2 467
Other assets	-	-	-	-	-	363	363
Assets	2 902	313	309	876	15	505	4 920
Deposits - non-banks	(1 803)	(490)	(172)	(213)	(12)	(97)	(2 787)
Negotiable paper	(155)	(57)	(6)	(116)	-	(7)	(341)
Securitised liabilities	(878)	-	-	-	-	-	(878)
Subordinated liabilities	(128)	-	-	-	-	(1)	(129)
Other liabilities	-	-	-	-	-	(190)	(190)
Liabilities	(2 964)	(547)	(178)	(329)	(12)	(295)	(4 325)
Intercompany loans	-	-	-	-	-	(12)	(12)
Shareholders' funds	-	-	-	-	-	(583)	(583)
Balance sheet	(62)	(234)	131	547	3	(385)	-
Off-balance sheet	(10)	483	(125)	(350)	-	2	-
Repricing gap	(72)	249	6	197	3	(383)	-
Cumulative repricing gap	(72)	177	183	380	383	-	-

Economic value sensitivity as at 30 September 2013

Our preference for monitoring and measuring non-trading interest rate risk is economic value sensitivity. The tables below reflect our economic value sensitivity to a 2% parallel shift in interest rates assuming no management intervention. The numbers represent the change to the values of the mark-to-market values of the lending and deposit taking activities should such a hypothetical scenario arise. This sensitivity effect does not have a significant direct impact on our equity.

UK and Europe

* million	Sensitivity to the following interest rates (expressed in original currencies)				All (GBP)
	GBP	USD	AUD	ZAR	
200bp down	71.0	3.0	(2.0)	1.0	73.0
200bp up	(71.0)	(3.0)	2.0	(1.0)	(73.0)

Australia

* million	AUD
200bp down	(0.29)
200bp up	0.29



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

Balance sheet risk management

Liquidity risk description

Liquidity risk is the risk that we have insufficient capacity to fund increases in assets, or are unable to meet our payment obligations as they fall due, without incurring unacceptable losses. This includes repaying depositors or maturing wholesale debt. This risk is inherent in all banking operations and can be impacted by a range of institution-specific and marketwide events.

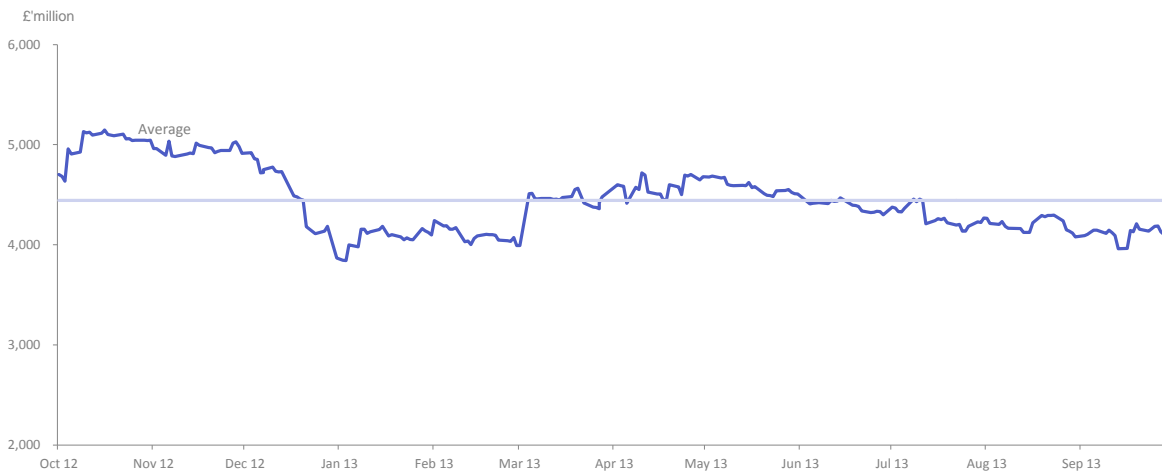
Liquidity risk is further broken down into:

- **Funding liquidity:** which relates to the risk that the bank will be unable to meet current and/or future cash flow or collateral requirements in the normal course of business, without adversely affecting its financial position or its reputation.
- **Market liquidity:** which relates to the risk that the bank may be unable to trade in specific markets or that it may only be able to do so with difficulty due to market disruptions or a lack of market liquidity.

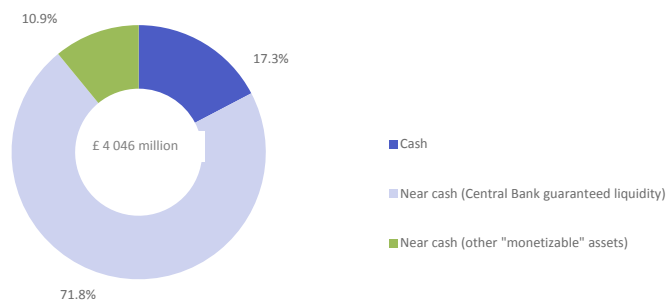
Sources of liquidity risk include

- unforeseen withdrawals of deposits
- Restricted access to new funding with appropriate maturity and interest rate characteristics
- inability to liquidate a marketable asset in a timely manner with minimal risk of capital loss
- unpredicted customer non-payment of loan obligations
- a sudden increased demand for loans in the absence of corresponding funding inflows of appropriate maturity.

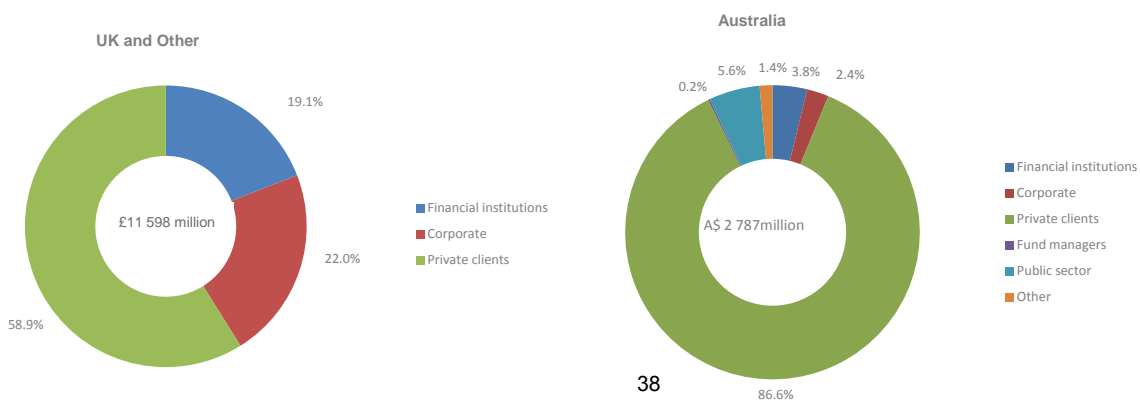
Investec plc cash and near cash trend



An analysis of cash and near cash as at 30 September 2013 (£4,046 million)



Bank and non-bank depositor concentration by type





Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

Balance sheet risk management

Liquidity mismatch

The tables that follow show our contractual liquidity mismatch.

With respect to the contractual liquidity mismatch:

- No assumptions are made except as mentioned below, and we record all asset and liabilities with the underlying contractual maturity as determined by the cash flow profile for each deal
- As an integral part of the broader liquidity generation strategy, we maintain a liquidity buffer in the form of unencumbered cash, government, or bank paper (typically eligible for repurchase with the central bank), and near cash as a buffer against both expected and unexpected cash flows.
- The actual contractual profile of this asset class is of little consequence, as practically Investec would meet any unexpected net cash outflows by selling these securities, we have:

- set the time horizon to 'on demand' to monetise our statutory liquid assets for which liquidity is guaranteed by the central bank
- set the time horizon to one month to monetise our cash and near cash portfolio of 'available for sale' discretionary treasury assets, where there are deep secondary markets for this elective asset class
- reported the 'contractual' profile by way of a note to the tables.

With respect to the behavioural liquidity mismatch:

Behavioural liquidity mismatch tends to display fairly high probability, low severity liquid position. Many retail deposits, which are included within customer accounts, are repayable on demand or at short notice on a contractual basis. In practice, these instruments form a stable base for the group's operations and liquidity needs because of the broad base of customers. To this end, behavioural profiling is applied to liabilities with an indeterminable maturity, as the contractual repayments of many customer accounts are on demand or at short notice but expected cash flows vary significantly from contractual maturity. An internal analysis model is used, based on statistical research of the historical series of products. This is used to identify significant additional sources of structural liquidity in the form of core deposits that exhibit stable behaviour. In addition, reinvestment behaviour, with profile and attrition based on history, is applied to term deposits in the normal course of business.



Investec plc (excluding the results of Investec Limited)

Risk management

Unaudited

UK and Other

Contractual liquidity as at 30 September 2013

£'million	Demand	Up to 1 month	1 to 3 months	3 to 6 months	6 months to 1 year	1 to 5 years	> 5 years	Total
Cash and short-term funds - banks	2 361	864	19	61	69	-	2	3 376
Cash and short-term funds - non banks	2	-	-	-	-	-	-	2
Investment/trading assets	411	844	84	62	282	461	1 691	3 835
Securitised assets	335	55	79	22	8	114	2 343	2 956
Advances	51	330	844	406	691	2 812	2 977	8 111
Other assets	144	938	102	45	18	84	572	1 903
Assets	3 304	3 031	1 128	596	1 068	3 471	7 585	20 183
Deposits - banks	(630)	(587)	(29)	(128)	(134)	(696)	(71)	(2 275)
Deposits - non-banks	(1539) [^]	(994)	(2 139)	(2 478)	(955)	(1 120)	(98)	(9 323)
Negotiable paper	(2)	(1)	(8)	(5)	(23)	(643)	(556)	(1 238)
Securitised liabilities	(4)	(52)	(77)	(18)	-	-	(2 183)	(2 334)
Investment/trading liabilities	(52)	(122)	(77)	(16)	(172)	(245)	(325)	(1 009)
Subordinated liabilities	-	-	-	-	-	(69)	(628)	(697)
Other liabilities	(353)	(869)	(73)	(20)	(165)	(59)	(91)	(1 630)
Liabilities	(2 580)	(2 625)	(2 403)	(2 665)	(1 449)	(2 832)	(3 952)	(18 506)
Intercompany loans	(61)	-	9	-	-	302	(13)	237
Shareholders' funds	-	-	-	-	-	-	(1 914)	(1 914)
Contractual liquidity gap	663	406	(1 266)	(2 069)	(381)	941	1 706	-
Cumulative liquidity gap	663	1 069	(197)	(2 266)	(2 647)	(1 706)	-	-

Behavioural liquidity

£'million	Demand	Up to 1 month	1 to 3 months	3 to 6 months	6 months to 1 year	1 to 3 years	> 5 years	Total
Behavioural liquidity gap	2 599	(94)	(203)	(465)	(381)	(2 799)	1 343	-
Cumulative	2 599	2 505	2 302	1 837	1 456	(1 343)	-	-

[^]The deposits shown in the demand column at 30 September 2013 reflect cash margin deposits held.

Australia

Contractual liquidity as at 30 September 2013

Consolidated A\$'million	Demand	Up to 1 month	1 to 3 months	3 to 6 months	6 months to 1 year	1 to 5 years	> 5 years	Total
Cash and short-term funds - banks	170	4	-	-	-	-	-	174
Investment/trading assets*	869	30	8	14	26	58	37	1 042
Securitised assets	6	33	71	84	158	515	7	874
Advances**	51	72	194	236	355	1 441	118	2 467
Other assets	-	-	-	-	-	-	363	363
Assets	1 096	139	273	334	539	2 014	525	4 920
Deposits - non banks	(391) [^]	(370)	(1 098)	(509)	(181)	(226)	(12)	(2 787)
Negotiable paper	-	-	-	(61)	(9)	(271)	-	(341)
Securitised liabilities	(6)	(33)	(71)	(186)	(130)	(450)	(2)	(878)
Investment/trading liabilities	(1)	(2)	(9)	(7)	(16)	(34)	(19)	(88)
Subordinated liabilities	-	-	-	-	-	(129)	-	(129)
Other liabilities	-	-	-	-	-	-	(102)	(102)
Liabilities	(398)	(405)	(1 178)	(763)	(336)	(1 110)	(135)	(4 325)
Intercompany loans	-	4	(15)	-	-	-	(1)	(12)
Shareholders' funds	-	-	-	-	-	-	(583)	(583)
Contractual liquidity gap	698	(262)	(920)	(429)	203	904	(194)	-
Cumulative liquidity gap	698	436	(484)	(913)	(710)	194	-	-

Note: Contractual liquidity adjustments

Consolidated A\$'million	Demand	Up to 1 month	1 to 3 months	3 to 6 months	6 months to 1 year	1 to 5 years	> 5 years	Total
*Investment/trading assets	151	185	23	167	70	392	54	1 042
**Advances	73	73	196	240	364	1 403	118	2 467

Behavioural liquidity

Consolidated A\$'million	Demand	Up to 1 month	1 to 3 months	3 to 6 months	6 months to 1 year	1 to 5 years	> 5 years	Total
Behavioural liquidity gap	1 035	(318)	(876)	(615)	73	894	(193)	-
Cumulative	1 035	717	(159)	(774)	(701)	193	-	-



Investec plc (excluding the results of Investec Limited)

Capital structure and capital adequacy

Unaudited

£'million	30 Sept 2013	31 March 2013**
Tier 1 capital		
Shareholders' equity	1 855	1 842
Shareholders' equity per balance sheet	2 077	2 060
Perpetual preference share capital and share premium	(150)	(150)
Deconsolidation of special purpose entities	(72)	(68)
Non-controlling interests	6	(5)
Non-controlling interests per balance sheet	173	165
Non-controlling interests excluded for regulatory purposes	(167)	-
Non-controlling interests transferred to tier 1	-	(169)
Non-controlling interests in deconsolidated subsidiaries	-	(1)
Regulatory adjustments to the accounting basis	(29)	(31)
Unrealised losses on available-for-sale debt securities	2	2
Defined benefit pension fund adjustment	(24)	(22)
Unrealised gains on available-for-sale equities	(4)	(7)
Prudent Valuation	(13)	(16)
Cash flow hedging reserve	10	12
Deductions	(583)	(600)
Goodwill and intangible assets	(581)	(598)
Securitisation positions	(2)	(2)
Core tier 1/common equity tier 1 capital	1 249	1 206
Additional tier 1 instruments	297	299
Deductions	(5)	(4)
Unconsolidated investments	(5)	(4)
Total tier 1 capital	1 541	1 501
Tier 2 capital		
Total qualifying tier 2 capital before deductions	819	840
Unrealised gains on available-for-sale equities	4	7
Collective impairment allowances	120	120
Tier 2 instruments	695	713
Deductions	(7)	(6)
Unconsolidated investments	(5)	(4)
Securitisation positions	(2)	(2)
Total tier 2 capital	812	834
Total capital deductions	(53)	(57)
Investments that are not material holdings or qualifying holdings	(46)	(51)
Connected lending of a capital nature	(7)	(6)
Total regulatory capital	2 300	2 278
Risk-weighted assets	13 756	13 705
Capital ratios		
Common equity tier 1 ratio	9.1%	8.8%
Tier 1 ratio	11.2%	11.0%
Total capital ratio	16.7%	16.7%
Capital requirements	1 100	1 096
Credit risk - prescribed standardised exposure classes	822	842
Corporates	285	279
Secured on real estate property	208	232
Short term claims on institutions and corporates*	-	-
Retail	94	102
Institutions	39	32
Other exposure classes	183	184
Securitisation exposures	13	14
Equity risk - standardised approach	31	29
Listed equities	6	4
Unlisted equities	25	25
Counterparty credit risk	26	26
Market risk	68	61
Interest rate	25	23
Foreign exchange	11	12
Equities	24	-
Options	8	24
Operational risk - standardised approach	153	138
Capital adequacy		
Risk-weighted assets (banking and trading)	13 756	13 705
Credit risk - prescribed standardised exposure classes	10 273	10 532
Corporates	3 558	3 466
Secured on real estate property	2 595	2 904
Short term claims on institutions and corporates*	-	-
Retail	1 180	1 276
Institutions	488	409
Other exposure classes	2 290	2 296
Securitisation exposures	162	181
Equity risk - standardised approach	393	352
Listed equities	77	47
Unlisted equities	316	305
Counterparty credit risk	322	328
Market risk	852	762
Interest rate	308	286
Foreign exchange	142	150
Equities	301	296
Options	101	30
Operational risk - standardised approach	1 916	1 731

* Short term claims on institutions and corporates reclassified to exposure classes corporates and institutions as we have no short-term credit assessments available for these claims. Equity risk restated to reflect the implementation of IFRS 10

** The March 2013 capital information has been restated to reflect the implementation of IFRS 10.



Investec plc (excluding the results of Investec Limited)

Credit quality steps

Unaudited

The table below shows the exposure amounts associated with the credit quality steps and the relevant risk weightings.

		30 September 2013		31 March 2013	
	Risk weight	Exposure	Exposure after credit risk mitigation	Exposure	Exposure after credit risk mitigation
Credit quality step		£'mn	£'mn	£'mn	£'mn
Central banks and sovereigns					
1	0%	2 866	2 866	3 068	3 068
2	20%	-	-	-	-
3	50%	-	-	-	-
4	100%	-	-	-	-
5	100%	-	-	-	-
6	150%	-	-	-	-
Institutions					
1	20%	455	455	289	289
2	50%	865	788	926	716
3	50%	139	139	67	67
4	100%	6	6	32	32
5	100%	-	-	-	-
6	150%	-	-	-	-
Counterparty credit risk- effective original maturity of more than three months					
1	20%	99	18	106	19
2	50%	170	114	263	172
3	50%	299	86	276	11
4	100%	1	1	1	1
5	100%	-	-	-	-
6	150%	-	-	-	-
Counterparty credit risk- effective original maturity of less than three months					
1	20%	270	75	251	21
2	50%	997	154	822	96
3	50%	193	20	551	136
4	100%	4	1	-	-
5	100%	-	-	-	-
6	150%	-	-	-	-
Corporates*					
1	20%	2	2	-	-
2	50%	9	9	12	12
3	100%	208	208	173	173
4	100%	16	16	-	-
5	150%	25	25	15	15
6	150%	-	-	-	-
Securitisation positions					
1	20%	136	136	163	163
2	50%	40	40	51	51
3	100%	24	24	25	25
4	350%	8	8	16	16
5	1250%	4	4	4	4
Re-securitisation positions					
1	40%	33	33	36	36
2	100%	9	9	9	9
3	225%	4	4	4	4
4	650%	-	-	-	-
5	1250%	-	-	-	-
Total rated counterparty exposure		6 882	5 241	7 160	5 136

*Short-term claims on institutions and corporates reclassified to exposure classes corporates and institutions as we have no short-term credit assessment available for these claims.