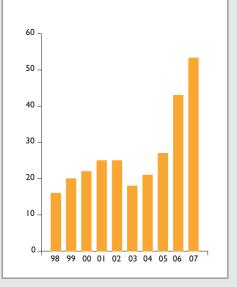


# **Investec plc** and **Investec Limited** (combined results) Unaudited IFRS consolidated financial results in Pounds Sterling for the year ended 31 March 2007

Salient Features			
	31 March	31 March	%
	2007	2006	Change
Operating profit before goodwill, non-operating items and taxation (£'000)	466,585	388,767	20.0
Adjusted earnings before goodwill and non-operating items (£'000)	300,704	230,017	30.7
Adjusted earnings per share (before goodwill impairment and non-operating			
items) (pence)	53.3	41.9	27.2
Earnings attributable to shareholders (£'000)	340,319	315,101*	8.0
Earnings per share (pence)	54.7	53.8*	1.7
Headline earnings per share (pence)	52.3	40.6	28.8
Dividends per share (pence)	23.0	18.2	26.4
Dividends per share (cents)	318.0	214.6	48.2

\* Includes the profit on the sale of Carr Sheppards Crosthwaite Limited to Rensburg plc in May 2005.

## Adjusted earnings per share before goodwill and non-operating items (pence)



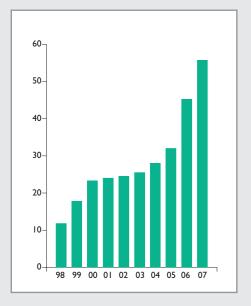
Average third party assets under management (£'billion)

## **Combined consolidated income statement**

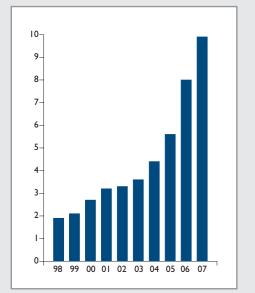
	Year to	Year to
	31 March	31 March
£'000	2007	2006
Interest receivable	1,233,226	934,389
Interest payable	(889,311)	(675,237)
Net interest income	343,915	259,152
Fees and commissions receivable	577,773	478,465
Fees and commissions payable	(56,275)	(41,591)
Principal transactions	245,463	246,059
Operating income from associates	10,685	6,694
Investment income on assurance activities Premiums and reinsurance recoveries on insurance contracts	36,821 80,542	141,559
Other operating income	49,685	164,631 2,721
Other income		*
Claims and reinsurance premiums on insurance business	<b>944,694</b> (111,492)	<b>998,538</b> (293,135)
Total operating income net of insurance claims	1,177,117	964,555
Impairment losses on loans and advances	(16,530)	(9,160)
Operating income	1,160,587	955,395
Administrative expenses Depreciation and amortisation of property, equipment and software	(680,687) (13,315)	(558,887) (7,741)
Operating profit before goodwill	466,585	388,767
Goodwill	2,569	(21,356)
Operating profit	469,154	367,411
Profit on disposal of group operations	-	73,573
Profit before taxation	469,154	440,984
Taxation	(119,781)	(111,616)
Profit after taxation	349,373	329,368
Earnings attributable to minority interests	9,054	14,267
Earnings attributable to shareholders	340,319	315,101
	349,373	329,368
Earnings attributable to shareholders	340,319	315,101*
Goodwill	(2,569)	21,356
Profit on disposal of group operations	_	(73,573)
Preference dividends paid	(31,850)	(19,940)
Additional earnings attributable to other equity holders	(5,196)	(12,927)
Adjusted earnings before goodwill and non-operating items	300,704	230,017
Adjustments to derive headline earnings	(5,823)	(7,212)
Headline earnings	294,881	222,805
Earnings per share (pence)		
– basic	54.7	53.8*
– diluted	50.4	50.0
Adjusted earnings per share (pence)		
- basic	53.3	41.9
- diluted	49.2	39.0
Headline earnings per share (pence)		
- basic	52.3	40.6
- diluted	48.2	37.8
Dividends per share (pence)		
– interim	10.0	7.6
- final	13.0	10.6
Number of weighted average shares – basic (million)	563.8	548.8

## **Combined consolidated balance sheet at**

Minority interests <ul> <li>Perpetual preferred securities issued by subsidiaries</li> <li>Minority interests in partially held subsidiaries</li> </ul> Total equity	241,081 50,597 <b>1,834,163</b>	278,459 7,142 <b>1,512,093</b>
- Perpetual preferred securities issued by subsidiaries		
Minority interests - Perpetual preferred securities issued by subsidiaries	241,081	2/0.437
Minority interests		
Shareholders' equity excluding minority interests	1,542,485 291,678	1,226,492 285,601
Profit and loss account	92,766	(79,709)
Other reserves Profit and loss account	134,606	156,103
Perpetual preference shares	292,173	215,305
Equity portion of convertible instruments	2,191	2,191
Treasury shares	(109,279)	(96,300)
Share premium	1,129,859	1,028,737
Called up share capital	169	165
Equity		
	24,465,525	22,388,856
Subordinated liabilities (including convertible debt)	830,705	529,854
	23,634,820	21,859,002
Reinsured liabilities	992,824	1,431,876
Insurance liabilities, including unit-linked liabilities	20,743	139,818
Liabilities to customers under investment contracts	3,004,254	3,488,756
	19,616,999	16,798,552
Pension fund liabilities	I,467	2,013
Other liabilities	1,790,405	1,582,856
Deferred taxation liabilities	48,048	26,210
Current taxation liabilities	113,967	137,426
Debt securities in issue	3,333,716	2,950,103
Customer accounts	9,384,848	8,699,165
securities lent	1,765,671	358,278
Repurchase agreements and cash collateral on	021,000	.57,251
Other trading liabilities	321,863	457,254
Derivative financial instruments	509,919	705,764
Deposits by banks	2,347,095	1,879,483
Liabilities		
	26,299,688	23,900,949
- assets related to reinsurance contracts	992,824	1,431,876
- liabilities to customers	3,024,997	3,628,574
in respect of		
Other financial instruments at fair value through income	,,	,,,,
	22,281,867	18,840,499
Intangible assets	35,829	10,094
Goodwill	195,883	183,560
Investment properties	85,424	163,049
Property and equipment	131,505	26,916
Other assets	1,408,159	1,272,787
Interests in associated undertakings Deferred taxation assets	59,394	60,035
	10,190,252 70,332	9,604,589 63,099
Investment securities Loans and advances to customers	1,776,601	1,266,673
Derivative financial instruments	724,492	1,081,287
Trading securities	2,151,036	1,640,088
collateral on securities borrowed	2,185,322	756,645
Reverse repurchase agreements and cash		
Cash equivalent advances to customers	687,918	690,236
Loans and advances to banks	2,476,969	1,830,603
Cash and balances at central banks	102,751	190,838
Assets		
	2007	2006
	2007	2006



# Average loans and advances to customers (£'billion)



## Summarised combined consolidated cash flow statement

£'000	Year to 31 March 2007	Year to 31 March 2006
Cash inflow from operations Increase in operating assets Increase in operating liabilities	400,308 (6,124,269) 5,858,320	369,546 (2,950,085) 2,749,528
Net cash inflow from operating activities Net cash outflow from investing activities Net cash inflow from financing activities Effects of exchange rate changes on cash and cash equivalents	134,359 (178,985) 430,471 (301,588)	168,989 (473,159) 38,076 73,721
Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the year	<b>84,257</b> 1,190,183	<b>(192,373)</b> 1,382,556
Cash and cash equivalents at the end of the year	1,274,440	1,190,183

Cash and cash equivalents is defined as including: cash and balances at central banks, on demand loans and advances to banks and cash equivalent advances to customers (all of which have a maturity profile of less than three months).

Investec Limited (Registration number 1925/002833/06)	Investec plc (Registration number 3633621)
JSE Code: INL	JSE Code: INP
ISIN: ZAE000081949	ISIN: GB00B17BBQ50
Company secretary: B Coetsee	Company secretary: D Miller

**Directors:** H S Herman (Chairman), S Koseff<sup>\*</sup> (Chief Executive), B Kantor<sup>•</sup> (Managing), S E Abrahams, G F O Alford<sup>+</sup>, G R Burger<sup>•</sup>, C A Carolus, H Fukuda (OBE)<sup>+</sup>, G M T Howe<sup>+</sup>, D E Jowell, I R Kantor, Sir Chips Keswick<sup>+</sup>, M P Malungani, Sir David Prosser<sup>+</sup>, A Tapnack<sup>++</sup>, P R S Thomas, F Titi.

\*Executive \*British



A geographical breakdown of business operating profit before goodwill, non operating items and taxation for the year to 31 March 2007

% change since 31 March 2006	55.4%	1.2%	91.5%	>100.0%	20.0%
	167,382	268,673	30,149	381	466,585
Group Services and Other	(32,967)	35,058	(3,141)	381	(669
Property Activities	1,292	12,852	-	-	4, 44
Asset Management	17,555	50,557	-	-	68,112
Investment Banking	23,294	60,632	7,309	-	91,235
Capital Markets	51,409	56,145	9,737	-	117,291
and Stockbroking	10,065	12,016	-	_	22,081
Private Client Portfolio Management					
Private Banking	96,734	41,413	16,244	-	154,391
£'000	Europe	Africa	Australia	geographies	group
	and	Southern		Other	Total
	Kingdom				
	United				

## Summarised combined consolidated statement of changes in equity

	Year to	Year to
	31 March	31 March
£'000	2007	2006
Balance at the beginning of the year	1,512,093	1,075,611
Foreign currency adjustments	(184,847)	52,564
Retained profit for the year attributable		
to ordinary shareholders	340,319	315,101
Retained profit for the year attributable		
to minority interests	9,054	14,267
Share based payments adjustments	33,990	19,221
Fair value movements on available		
for sale assets	12,287	8,480
Transfer (to)/from pension fund deficit	(2,470)	2,035
Total recognised gains and losses for the year	208,333	411,668
Dividends paid to ordinary shareholders	(112,592)	(84,435)
Dividends paid to minority shareholders	(31,850)	(19,940)
Issue of ordinary shares	47,861	-
Issue of perpetual preference shares	131,187	-
Share issue expenses	(1,688)	(556)
Re-issue of treasury shares	44,811	3,  3
Issue of equity instruments by subsidiaries	20,949	132,520
Dividends and capital reductions paid to minorities	(6,799)	-
Movement on minorities on disposals and acquisitions	21,858	(15,888)
Balance at the end of the year	1,834,163	1,512,093

#### **Investec plc and Investec Limited**

Combined financial results for the year ended 31 March 2007 prepared using International Financial Reporting Standards and expressed in Pounds Sterling.

#### **Overall performance**

We are pleased to announce that for the year ended 31 March 2007, adjusted earnings per share (EPS) before goodwill and non-operating items increased by 27.2% to 53.3 pence from 41.9 pence. Our strategy of maintaining a balanced business model continues to support the operating fundamentals of the group. We have benefited from the strong performance by the majority of our businesses and have achieved our stated growth and financial return objectives.

## **B**usiness unit review

Unless the context indicates otherwise, reference to "operating profit" in the business unit review below, refers to profit before goodwill, non-operating items and taxation.

## **Private Client Activities**

Private Client Activities, comprising the Private Banking and Private Client Portfolio Management and Stockbroking divisions, reported strong growth in operating profit of 49.3% to  $\pm 176.5$  million (2006:  $\pm 118.2$  million).

#### • Private Banking

Operating profit of our Private Banking division increased by 52.1% to  $\pounds 154.4$  million (2006:  $\pounds 101.5$  million) driven by strong growth in advances and non-interest income. The division continues to penetrate its core markets and recorded strong performances across its areas of specialisation. The average private client lending book grew by 24.4% to  $\pounds 6.5$  billion (2006:  $\pounds 5.2$  billion) and the division increased its average retail deposit book by 28.6% to  $\pounds 5.2$  billion (2006:  $\pounds 4.0$  billion).

Private Client Portfolio Management and Stockbroking
 Private Client Portfolio Management and Stockbroking recorded solid
 growth, generating operating profit of £22.1 million
 (2006: £16.7 million), an increase of 32.7%. The Private Client business
 in South Africa benefited from increased volumes with average funds
 under management increasing by 33.8% to £7.6 billion (2006:
 £5.7 billion). The results of our UK operations include Investec's 47.1%
 share of the directors' estimate of the post tax profit of Rensburg
 Sheppards plc.

#### Capital Markets

Capital Markets (formerly known as Treasury and Specialised Finance) posted a significant increase in operating profit of 75.3% to £117.3 million (2006: £66.9 million). Growth was underpinned by a solid performance from the division's advisory, structuring, asset creation, trading and distribution activities, with average advances increasing by 22.2% to £3.0 billion (2006: £2.5 billion). A number of the businesses that have been established over the past two years have generated substantial revenue and have increased the scale of the businesses in the UK and Australia.

#### Investment Banking

Our Investment Banking division recorded a 9.6% decline in operating profit to  $\pounds$ 91.2 million (2006:  $\pounds$ 100.9 million). Corporate Finance benefited from a strong deal pipeline across all geographies with profits increasing by 36.9%. The unlisted investments within the Private Equity and Direct Investments portfolios continued to perform well. However, the entrepreneurial investment component of the Direct Investment division generated less revenue than in prior years.

# A geographical breakdown of business operating profit before goodwill, non operating items and taxation for the year to 31 March 2006

	107,736	265,410	15,743	(122)	388,767
Group Services and Other	(25,966)	49,397	1,473	(122)	24,782
Property Activities	2,023	16,575	_	-	18,598
Asset Management	10,609	48,767	_	-	59,376
Investment Banking	29,63 l	65,887	5,412	-	100,930
Capital Markets	22,507	43,560	849	-	66,916
Private Client Portfolio Management and Stockbroking	7,399	9,243	_	_	16,642
Private Banking	61,533	31,981	8,009	-	101,523
£'000	United Kingdom and Europe	Southern Africa	Australia	Other geographies	Total group

Operating income from associates increased by 59.6% to  $\pm$ 10.7 million (2006:  $\pm$ 6.7 million). The current year's figure includes Investec's 47.1% share of the directors' estimate of the post-tax profit of Rensburg Sheppards plc for the period I April 2006 to 31 March 2007. In the prior year, Rensburg Sheppards plc was accounted for as an associate with effect from 6 May 2005.

The decline in net income from assurance activities is as a result of the reinsurance of the group risk business. After administration expenses, a profit of  $\pounds 1.6$  million (2006:  $\pounds 11.5$  million) was generated from assurance activities, which represents the residual earnings from the businesses that were retained.

Other operating income amounts to £49.7 million (2006: £2.7 million). The operating results of two investments held within the Private Equity portfolio have been consolidated with the respective income and expenses reflected in other operating income and administration expenses. These investments generated a net loss after tax and minority interest of £2.3 million. Any realisation of these investments in excess of their carrying values will be recognised as income from principal transactions.

#### Impairment losses on loans and advances

Impairment losses on loans and advances increased by 80.5% to  $\pounds 16.5$  million (2006:  $\pounds 9.2$  million). The 2006 year included recoveries of approximately  $\pounds 6.5$  million and we have seen a moderate increase in impairment losses in the 2007 year in line with growth in advances.

The percentage of gross defaults to loans and advances has increased from 0.9% to 1.2%. Total impairment coverage as a percentage of net defaults (gross defaults net of security) remains highly satisfactory at 137.9% (2006: 141.4%).

#### Administrative expenses and depreciation

Total expenses increased by 22.5% to £694.0 million (2006: £566.6 million). Variable remuneration increased by 31.2% to £205.8 million due to increased profitability. Other operating expenses (excluding variable remuneration) increased by 19.4% to £488.2 million largely as a result of an increase in headcount in certain of the businesses in line with our growth initiatives, an increase in costs associated with complying with new and forthcoming regulatory requirements and an investment in product development and IT infrastructure and the consolidation of two private equity investments (resulting in an additional £25 million of costs).

We achieved our target of operating expenses to total operating income

The main features of the year under review are:

- Operating profit before goodwill, non-operating items and taxation increased 20.0% from £388.8 million to £466.6 million.
- Earnings attributable to ordinary shareholders before goodwill and non-operating items increased 30.7% from £230.0 million to £300.7 million.
- Earnings attributable to ordinary shareholders after goodwill and nonoperating items increased by 8.0% from £315.1 million to £340.3 million.
- All core geographies performed well in local currencies. Our UK and Australian operations posted a significant increase in attributable post-tax earnings of 55.5% and 71.4%, respectively, comprising 43.8% of total attributable earnings, reflecting the benefits of our strategy of increasing the scale and market penetration in these businesses.
- Return on adjusted average shareholders' equity (inclusive of compulsorily convertible instruments) increased from 25.5% to 26.1% against a target of greater than 20%.
- The ratio of total operating expenses to total operating income increased marginally from 58.7% to 59.0% against a target of below 65%.
- Average loans and advances to customers increased 23.6% from £8.0 billion to £9.9 billion.
- Average third party assets under management increased 22.0% from £45.6 billion to £55.7 billion.
- The board proposes an increased final dividend of 13 pence per ordinary share equating to a full year dividend of 23 pence (2006: 18.2 pence) resulting in a dividend cover based on the group's adjusted EPS before goodwill and non-operating items of 2.3 times (2006: 2.3 times), consistent with our dividend policy.

## Asset Management

Asset Management posted an increase in operating profit of 14.7% to  $\pounds$ 68.1 million (2006:  $\pounds$ 59.4 million) underpinned by the strong momentum of the UK and international business and continued sound performance in Southern Africa. Average assets under management increased by 12.8% to  $\pounds$ 30.8 billion (2006:  $\pounds$ 27.3 billion). Solid long term investment performance has continued to support the fundamentals of the business.

## **Property Activities**

Our Property Activities generated operating profit of  $\pm 14.1$  million (2006:  $\pm 18.6$  million), a decline of 23.9%. The South African division continued to perform well benefiting from strong equity and property fundamentals, higher average funds under management and realisations. The results were negatively impacted by a lower contribution from our investment property portfolio due to increased funding costs.

## **Group Services and Other Activities**

Group Services and Other Activities posted an operating loss of  $\pounds 0.7$  million (2006: profit of  $\pounds 24.8$  million) largely as a result of increased variable remuneration, given the growth in the group's profitability, and a decline in the contribution from the group's assurance activities.

## Financial statements analysis Operating income

Operating income increased by 22.0% to  $\pounds 1,177$  million (2006:  $\pounds 964.6$  million). The movements in total operating income are analysed below.

Net interest income increased by 32.7% to £343.9 million (2006: £259.2 million) as a result of strong growth in advances and increased cash holdings within the Central Funding division.

Net fees and commissions increased by 19.4% to £521.5 million (2006: £436.9 million) benefiting from increased transactional activity and higher assets under management.

Income from principal transactions decreased marginally by 0.2% to £245.5 million (2006: £246.1 million). Our Growth and Acquisition Finance, Principal Finance (securitisation) and Capital Markets lending divisions delivered a strong performance. This result was offset by a relatively weaker performance from some of the underlying investments in the Direct Investments, UK Private Equity, Property and Central Funding divisions.

of less than 65% with the ratio increasing marginally from 58.7% to 59.0%.

## Goodwill

The current year reflects net income of £2.6 million largely relating to:

- The acquisition of NM Rothschild & Sons (Australia) Limited at a discount to net assets resulting in a net gain of £10.7 million.
- An impairment of £6.1 million in the South African Asset Management business relating to businesses acquired in prior years.
- An impairment of £2.0 million attributable to property management contracts with respect to a portfolio of properties sold.

## Taxation

The operational effective tax rate of the group decreased marginally from 27.3% to 26.3%.

### Earnings attributable to minority interests

Earnings attributable to minority interests of £9.1 million largely comprise:

<ul> <li>Operating profits in relation to investments held in the Private Equity division.</li> </ul>	£10.0mn
<ul> <li>A profit on the sale of a portfolio of investment properties in which minorities had a 23.1% holding.</li> </ul>	£2.2mn
<ul> <li>In accordance with IFRS the Euro denominated preferred securities issued by a subsidiary of Investec plc are reflected on the balance sheet as part of minority interests. The transaction is hedged and a forex translation loss arising on the hedge is reflected in operating profit before goodwill, with the equal and opposite impact reflected in earnings attributable</li> </ul>	
to minorities.	(£3.4mn)

## Capital resources and total assets

Since 31 March 2006 total shareholders' equity (including minority interests) increased by 21.3% to £1.8 billion largely as a result of the issue of £131.2 million of non-redeemable, non-cumulative, non-participating preference shares by Investec plc and increased retained earnings offset partially by negative foreign currency adjustments.

Net assets value per share increased from 182.2 pence to 216.0 pence and net tangible asset value per share (which excludes goodwill and intangible assets) increased from 148.9 pence to 178.6 pence.



The return on adjusted average shareholders' equity (inclusive of compulsorily convertible instruments) increased from 25.5% to 26.1%, meeting our target of greater than 20%.

Investec plc and Investec Limited have capital adequacy ratios well in excess of the minimum regulatory requirements. The capital adequacy of Investec plc (applying UK Financial Services Authority rules to its capital base) is 24.7% (31 March 2006: 17.7%). The capital adequacy of Investec Limited (applying South African Reserve Bank rules to its capital base) is 14.7% (31 March 2006: 16.3%).

On balance sheet assets have increased by 10.0% to £26.3 billion since 31 March 2006.

#### Outlook

The levels of activity and momentum have continued into the new financial year. The increase in scale and market penetration that we have achieved across all our geographies should continue to support the operating results of our businesses as expressed in local currencies.

Should current favourable market conditions persist we would expect to deliver on our stated growth and financial return objectives.

On behalf of the boards of Investec plc and Investec Limited

Hugh Herman	Stephen Koseff	Bernard Kantor
Chairman	Chief Executive Officer	Managing Director

#### Notes to the commentary section above

#### • Presentation of financial information

Investec operates under a Dual Listed Companies (DLC) structure with primary listings of Investec plc on the London Stock Exchange and Investec Limited on the JSE Limited.

In terms of the contracts constituting the DLC structure, Investec plc and Investec Limited effectively form a single economic enterprise in which the economic and voting rights of ordinary shareholders of the companies are maintained in equilibrium relative to each other. The directors of the two companies consider that for financial reporting purposes, the fairest presentation is achieved by combining the results and financial position of both companies.

Accordingly, the year end results for Investec plc and Investec Limited present the results and financial position of the combined DLC group under IFRS, denominated in Pounds Sterling. In the commentary above, all references to Investec or the group relate to the combined DLC group comprising Investec plc and Investec Limited.

Unless the context indicates otherwise, all comparatives included in the commentary above relate to the year ended 31 March 2006. Average balances are based on the period I April 2005 to 31 March 2006 and I April 2006 to 31 March 2007.

#### • Foreign currency impact

Our reporting currency is Pounds Sterling. Certain of our operations are conducted by entities outside the UK. The results of operations and the financial condition of our individual companies are reported in the local currencies in which they are domiciled, including Rand, Australian Dollars, Euros and US Dollars. These results are then translated into Pounds Sterling at the applicable foreign currency exchange rates for inclusion in our combined consolidated financial statements. In the case of the income statement, the weighted average rate for the relevant period is applied and, in the case of the balance sheet, the relevant closing rate is used.

The following table sets out the movements in certain relevant exchange rates against Pounds Sterling over the financial year:

	31 March 2007		31 Mar	ch 2006
Currency per £1.00	Year end	Average	Year end	Average
South African Rand	14.20	13.38	10.72	11.43
Australian Dollar	2.42	2.47	2.44	2.37
Euro	1.47	1.47	1.43	1.47
US Dollar	1.96	1.90	1.74	1.78

#### Accounting policies

The year end results are prepared in accordance with the recognition and measurement requirements of International Financial Reporting Standards and the presentation and disclosure requirements of IAS 34.

The accounting policies applied in the preparation of the results for the year ended 31 March 2007 are consistent with those adopted in the financial statements for the year ended 31 March 2006, except for the adoption of accounting standards interpretations issued with effect from 1 January 2006. The adoption of these interpretations has had no material reportable impact on the financial results, position or cash flows of the combined group.

#### **Dividend announcements**

#### **Investec plc**

In terms of the DLC structure, Investec plc shareholders who are not South African resident shareholders may receive all or part of their dividend entitlements through dividends declared and paid by Investec plc on their ordinary shares and / or through dividends declared and paid on the SA DAN share issued by Investec Limited.

Investec plc shareholders, who are South African residents, may receive all or part of their dividend entitlements through dividends declared and paid by Investec plc on their ordinary shares and / or through dividends declared and paid on the SA DAS share issued by Investec Limited.

Notice is hereby given that a final dividend (No 10) of 13 pence (2006: 10.6 pence) per ordinary share has been proposed by the board in respect of the financial year ended 31 March 2007. The Annual General Meeting of members at which the proposed dividend will be considered for approval is scheduled to take place on Wednesday, 08 August 2007.

The dividend is payable to shareholders recorded in the members' register of the company at the close of business on Friday, 27 July 2007.

The relevant dates for the payment of the dividends are:

Last day to trade cum-dividend: – On the London Stock Exchange – On the JSE Limited	Tuesday, 24 July 2007 Friday, 20 July 2007
<ul> <li>Shares commence trading ex-dividend:</li> <li>On the London Stock Exchange</li> </ul>	Wednesday, 25 July 2007
<ul> <li>On the JSE Limited</li> <li>Record date:</li> <li>On the London Stock Exchange</li> </ul>	Monday, 23 July 2007 Friday, 27 July 2007
- On the JSE Limited Payment date:	Friday, 27 July 2007
<ul> <li>United Kingdom register</li> <li>South African register</li> </ul>	Monday, I3 August 2007 Monday, I3 August 2007

Share certificates on the South African branch register may not be dematerialised or rematerialised between Monday, 23 July 2007 and Friday, 27 July 2007, both dates inclusive, nor may transfers between the UK and SA registers take place between Monday, 23 July 2007 and Friday, 27 July 2007, both dates inclusive.

Shareholders registered on the South African register are advised that the total distribution of 13 pence is equivalent to 180.0 cents per share which has been arrived at using the Rand/Pound Sterling average buy/sell forward rate, as determined at 11h00 (SA time) on 16 May 2007.

By order of the board

Share certificates may not be dematerialised or rematerialised between Monday, 25 June 2007 and Friday, 29 June 2007, both dates inclusive, nor may transfers between the UK and SA registers take place between Monday, 25 June 2007 and Friday, 29 June 2007, both dates inclusive.

The further tranche of preference shares issued on 22 February 2007 (ISIN: GB00B1N73946) are listed and trade separately from the first tranche of preference shares issued (ISIN: GB00B19RX541) until payment of the dividend for the period to 31 March 2007 has been made. Following the dividend payment date of Wednesday 4 July 2007, the preference shares issued on 22 February 2007 (ISIN: GB00B1N73946) will rank *pari passu* with the existing perpetual preference shares and all preference shares will then trade under ISIN: GB00B19RX541. Preference shares will be transferable between the JSE and the CISX.

By order of the board

#### D Miller

Company Secretary	17 May 200	7

#### **Investec Limited**

Notice is hereby given that a final dividend (No. 103) of 180 cents (2006: 125.4 cents) per ordinary share has been proposed by the board in respect of the financial year ended 31 March 2007.

The Annual General Meeting of members at which the proposed dividend will be considered for approval is scheduled to take place on Wednesday, 08 August 2007.

The dividend is payable to shareholders recorded in the members' register of the company at the close of business on Friday, 27 July 2007.

#### The relevant dates for the payment of the dividend are:

Last day to trade cum-dividend	Friday, 20 July 2007
Shares commence trading ex-dividend	Monday, 23 July 2007
Record date	Friday, 27 July 2007
Payment date	Monday, 13 August 2007

The final dividend of 180 cents per ordinary share has been determined by converting the Investec plc distribution of 13 pence per ordinary share into Rand using the Rand/Pounds Sterling average buy/sell forward rate at 11h00 (SA time) on 16 May 2007.

Share certificates may not be dematerialised or rematerialised between Monday, 23 July 2007 and Friday, 27 July 2007, both dates inclusive.

By order of the board

<b>B</b> Coetsee	
Company Secretary	

## Investec Limited Share code: INPR ISIN: ZAE 000063814

Non-redeemable non-cumulative non-participating preference shares

#### **Declaration of dividend number 5**

Notice is hereby given that preference dividend number 5 amounting to 428.44 cents per share has been declared for the period 01 October 2006 to 31 March 2007. The dividend is payable to holders of the nonredeemable non-cumulative non-participating preference shares as recorded in the books of the company at the close of business on 29 June 2007.

Exchange rates between local currencies and Pounds Sterling have fluctuated over the year. The most significant impact arises from the depreciation of the Rand. The average exchange rate over the year has depreciated by 17.1% and the closing rate has depreciated by 32.5% since 31 March 2006.

## • Sub-division of Investec plc and Investec Limited ordinary shares

Following shareholder approval, the group implemented a subdivision of the ordinary shares of both Investec plc and Investec Limited by way of a five for one split, effective 4 September 2006. Comparative information has been adjusted accordingly.



#### D Miller

Company Secretary

## Investec plc Share Code: INPP ISIN: GB00B19RX541 and GB00BIN73946

## Non-redeemable non-cumulative non-participating preference shares

## **Declaration of dividend number 2**

Notice is hereby given that preference dividend number 2 has been declared amounting to:

(i) 30.2 pence per share for the period 01 October 2006 to 31 March 2007 in respect of the preference shares trading on the JSE Limited ("JSE") (ISIN: GB00B19RX541); and

(ii) 6.51 pence per share in respect of the further tranche of preference shares issued on 22 February 2007 in respect of the period 22 February 2007 to 31 March 2007 (ISIN: GB00B1N73946) and trading on the Channel Islands Stock Exchange ("CISX")

The dividend is payable to holders of the non-redeemable non-cumulative non-participating preference shares as recorded in the books of the company at the close of business on 29 June 2007.

For shares trading on the JSE, the dividend of 30.2 pence per share is equivalent to 415.36 cents per share, which has been determined using the Rand/Pound Sterling average buy/sell forward rate as at 11h00 (SA Time) on Wednesday, 16 May 2007.

The relevant dates relating to the payment of dividend number 2 are as follows:-

## Last day to trade cum dividend:

On the JSE On the CISX

### Shares trade ex dividend:

On the JSE On the CISX

Record date (on the JSE and CISX) Payment date (on the JSE and CISX)

## The relevant dates for the payment of dividend number 5 are as follows:

Last day to trade cum-dividend	Friday, 22 June 2007
Shares trade ex-dividend	Monday, 25 June 2007
Record date	Friday, 29 June 2007
Payment date	Wednesday, 04 July 2007

Share certificates may not be dematerialised or rematerialised between Monday, 25 June 2007 and Friday, 29 June 2007, both dates inclusive.

By order of the board

## **B** Coetsee

17 May 2007

Friday, 22 June 2007

Tuesday, 26 June 2007

Monday, 25 June 2007

Friday, 29 June 2007 Wednesday, 4 July 2007

Wednesday, 27 June 2007

Company Secretary

17 May 2007

17 May 2007

## **Further information**

Information provided on the Company's website at www.investec.com includes:

- Copies of this statement.
- The results presentation.
- Additional report produced for the investment community including more detail on the results.
- Excel worksheets containing the salient financial information under IFRS in Pounds Sterling.
- Alternatively for further information please contact the Investor Relations division on e-mail investorrelations@investec.com or telephone +27 (0) 11 286 7070.

