

— OUT OF THE ORDINARY

Creating enduring *worth*

INVESTEC PLC

Q & A fact sheet
May 2025



OVERVIEW OF INVESTEC AND INVESTEC PLC

Investec partners with private, institutional and corporate clients, offering international banking, investments and wealth management services in two principal markets, South Africa and the UK, as well as certain other countries. In the UK, wealth management services are offered through our strategic long-term partnership with Rathbones. The Group was established in 1974 and currently has approximately 7 900+ employees.

In July 2002, the Investec Group implemented a dual listed companies (DLC) structure with linked companies listed in London and Johannesburg. Investec plc is a FTSE 250 company.

Investec plc (housing the non-Southern African operations) and Investec Limited (housing the Southern African operations) form a single economic enterprise where shareholders have common economic and voting interests. Creditors, however, are ring-fenced to either Investec plc or Investec Limited as there are no cross guarantees between the companies.

Investec Bank plc (IBP) is the main banking subsidiary of Investec plc. We provide our clients with specialist banking services and access to a diversified wealth management offering to deliver an extensive depth and breadth of product and services.

On 21 September 2023, Investec Group completed the all-share combination of Investec Wealth and Investment UK (IW&I UK) and Rathbones Group plc creating the UK's leading discretionary wealth manager with £104.1 billion funds under management and administration (FUMA) as at 31 March 2025.

The combination brought together two reputable UK wealth management businesses with closely aligned cultures and operating models and establishes a long-term, strategic partnership which will enhance the client proposition across banking and wealth management services for both groups. The combination represents a significant value creation trajectory for both Investec and Rathbones stakeholders.

Investec plc is regulated by the Prudential Regulation Authority and the Financial Conduct Authority and is a member of the London Stock Exchange.

Key financial statistics

Key financial statistics	31 March 2025	31 March 2024	% change
Operating income (£'000)	1 154 666	1 147 956	0.6%
Operating costs (£'000)	631 810	656 599	(3.8%)
Adjusted operating profit (£'000)	460 103	462 268	(0.5%)
Earnings attributable to ordinary shareholders (£'000)	331 753	706 210	(53.0%)
Cost to income ratio (%)	53.1%	54.5%	
Total capital resources (including subordinated liabilities) (£'000)	4 171 447	4 140 427	0.7%
Total equity (£'000)	3 489 229	3 471 617	0.5%
Total assets (£'000)	29 823 889	30 004 322	(0.6%)
Net core loans (£'000)	16 791 055	16 557 024	1.4%
Customer accounts (deposits) (£'000)	21 455 855	20 790 611	3.2%
Loans and advances to customers as a % of customer deposits	78.4%	79.7%	
Cash and near cash balances (£'million)	9 090	9 652	(5.8%)
Funds under management (£'million)*	2 691	2 130	26.3%
Total gearing ratio (i.e. total assets to equity)	8.5x	8.6x	
Total capital ratio	17.8%	18.4%	
Tier 1 ratio	14.1%	14.6%	
Common Equity Tier 1 ratio	12.3%	12.1%	
Leverage ratio	9.6%	10.0%	
Leverage ratio (fully loaded)	9.6%	9.9%	
Stage 3 exposure as a % of gross core loans subject to ECL	3.3%	3.3%	
Stage 3 exposure net of ECL as a % of net core loans subject to ECL	2.7%	2.6%	
Credit loss ratio	0.60%	0.58%	

* Funds under management (FUM) reflect the funds managed by Investec Bank (Switzerland) AG (IBSAG).

FINANCIAL INFORMATION

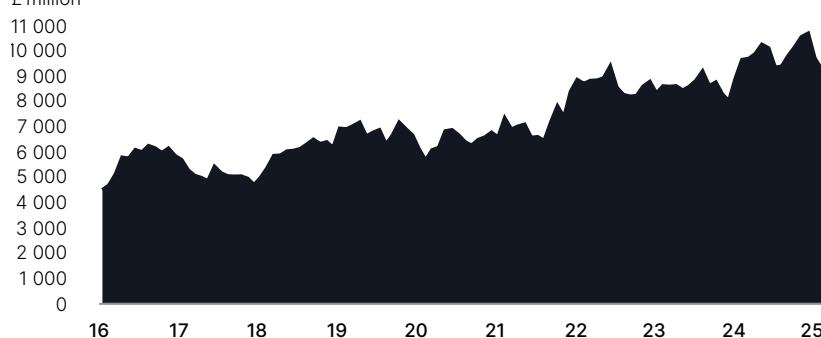
Liquidity and funding

£9.1
billion

cash and near cash

Cash and near cash trend

£'million



Investec plc has a liquidity management philosophy that has been in place for many years. The Group continues to focus on maintaining a high level of readily available high-quality liquid assets targeting a minimum cash to customer deposit ratio of 25%. At 31 March 2025, Investec plc had £9.1 billion of cash and near cash to support its activities, representing approximately 42.4% of customer deposits.

Furthermore, the Group maintains an appropriate mix of term funding, placing a low reliance on interbank wholesale funding to fund core lending asset growth. Investec plc targets a diversified funding base, avoiding undue concentrations by investor types, maturity and market source, instrument and currency. Customer deposits amounted to £21.5 billion as at 31 March 2025 (31 March 2024: £20.8 billion).

Deposit guarantees

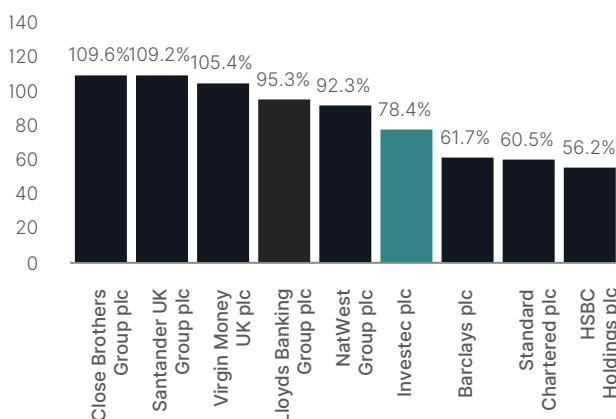
In terms of the Financial Services Compensation Scheme, the UK government guarantees a maximum deposit of £85,000 per individual per institution. Granularity of deposits is a key area of focus and Investec plc has a substantial portion of eligible deposits that are covered by FSCS protection.

Loan to customer deposit ratio

78.4%

Loan to customer deposit ratio

Percentage



Investec plc's loan to customer deposit ratio is conservative in comparison to peers and further illustrates Investec plc's strong liquidity position.

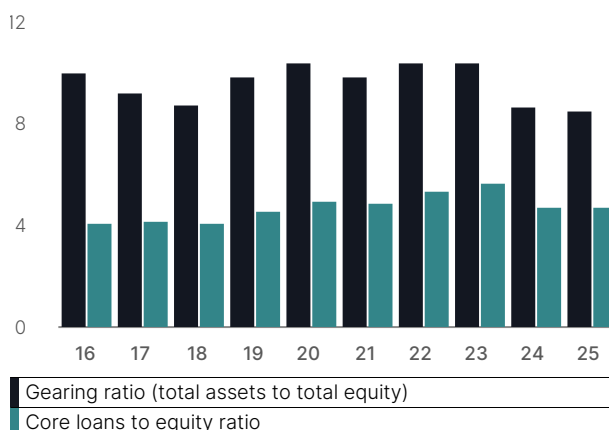
The loan to customer deposit ratio graph is sourced from the latest company interim/annual financial results available as at 22 May 2025 and reflects the balance sheet figures for loans and advances to customers and customer deposits.

Gearing

8.5x

Gearing ratio

Times



Gearing ratio (total assets to total equity)

Core loans to equity ratio

Investec plc is not a highly geared bank. A number of banks that have come into difficulty in the past have been in excess of 40x geared. Investec plc's comparative ratio would be 8.5x.

Note: All information presented in the graphs are as at 31 March 2025 unless otherwise stated.

FINANCIAL INFORMATION

CONTINUED

Capital adequacy

17.8%

total capital ratio

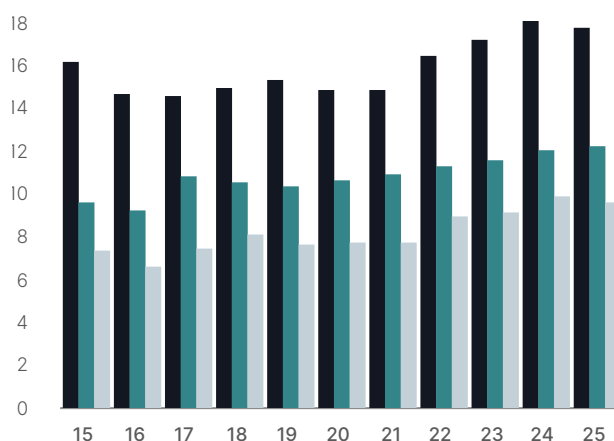
Investec plc holds capital in excess of regulatory requirements and intends to perpetuate this philosophy and ensure that it remains well capitalised. The bank has never required shareholder or government support. As at 31 March 2025, the total capital ratio of Investec plc was 17.8% and the common equity tier 1 ratio was 12.3%.

The bank's anticipated 'fully loaded' Basel III common equity tier 1 ratio and leverage ratio are 12.3% and 9.6%, respectively (where 'fully loaded' assumes full adoption of IFRS 9). These disclosures incorporate the deduction of foreseeable charges and dividends as required by the regulations. Excluding this deduction, the common equity tier 1 ratio would be 33bps (31 March 2024: 30bps) higher.

We currently apply the Standardised Approach to calculate capital requirements. We continue our efforts to build Internal Ratings Based (IRB) approach models.

Basel capital ratios – standardised approach

Percentage



Total capital ratio
Common equity tier 1 ratio
Leverage ratio

Asset quality and exposures

0.60%

credit loss ratio

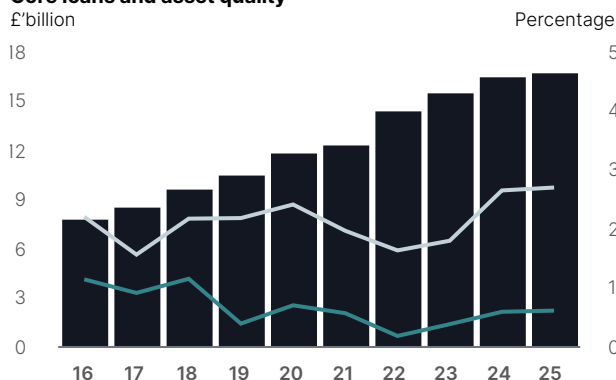
The bulk of Investec plc's credit and counterparty risk arises through its private client and corporate client activities. The bank lends to high net worth individuals, mid- to large-sized corporates, public sector bodies and institutions. The majority of Investec plc's credit and counterparty exposures reside within its principal operating geography, namely the UK.

The total ECL impairment charges amounted to £97.0 million for the year ended 31 March 2025 (31 March 2024: £86.0 million). The credit loss ratio is 0.60% at 31 March 2025 (0.58% at 31 March 2024) in line with previous guidance.

Stage 3 exposure net of ECL at 31 March 2025 amounted to £436 million (31 March 2024: £420 million). Stage 3 exposure net of ECL as a percentage of net core loans subject to ECL at 31 March 2025 amounted to 2.7% (31 March 2024: 2.6%).

Core loans and asset quality

£billion



Net core loans (LHS)
Credit loss ratio (RHS)
Stage 3 exposure net of ECL as a % of net core loans subject to ECL (RHS)

Note: All information presented in the graphs are as at 31 March 2025 unless otherwise stated.

SUSTAINABILITY

Operate responsibly, finance and invest in a sustainable future and maintain our competitive sustainability position

Our impact SDGs

Net-zero commitments



- Achieved our target of zero coal exposure in the Investec plc loan book as of September 2024, ahead of our initial timeline of 31 March 2027 — coal as a % of loans and advances is 0.00% (Mar-24: 0.05%)
- Fossil fuels as a % of loans and advances is 1.39% (Mar-24: 2.50%).

Equality commitments



- 50% women and 30% ethnic diversity on our Group Board
- Awarded best FTSE 250 strategy award at the INSEAD Alumni Balance in Business Initiative Awards 2024, recognising our commitment to achieving greater gender balance.

Sustainable finance

Specialist Banking

- Announced a commitment to contribute £14.9 billion towards the Investec Group's target to facilitate £18 billion of sustainable and transition finance by 2030. This target is a vital component of our broader sustainability agenda, underscoring our dedication to integrating sustainability into our commercial strategies, and is one of several critical levers towards achieving our net zero by 2050 ambition
- Provided c.£100 million financing for a renewable energy developer to acquire a biomass renewable plant in Kent, England
- Co-arranged a first-of-its-kind \$150 million Green Loan for a electric vehicle (EV) charging infrastructure business in the US
- Provided acquisition facilities to a private equity fund to support their investment in a leading UK energy and sustainability service provider.

Consistently well-positioned in international ESG rankings and ratings

Top 5%
in the global diversified
financial services sector



Top 9%
of diversified banks and
included in the Global
Sustainability Leader Index



Top 6%
scoring AAA in the
financial services sector in
the MSCI Global
Sustainability Index



Score of B
against an industry
average of C



Rated Prime —
Best in class



Top 100
Global Sustainable
Companies – Corporate
Knights



Included
in the
FTSE4Good Index



Top 30
in the FTSE/JSE
Responsible Investment
Index

CREDIT RATINGS

Investec plc (holding company)

Moody's	
Long-term Issuer and senior unsecured rating	Baa1
Outlook	Positive

Investec Bank plc (main banking subsidiary)

Moody's	
Long-term deposit rating	A1
Outlook	Stable

Fitch	
Long-term Issuer Default rating (IDR)	A-
Outlook	Stable

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