Creating enduring 7007th

INVESTEC PLC (EXCLUDING RESULTS OF INVESTEC LIMITED)

Unaudited condensed financial information for the year ended 31 March 2025

IFRS Accounting Standards - Pound Sterling



OVERVIEW OF RESULTS

Introduction

We supplement our IFRS Accounting Standards figures with alternative performance measures used by management internally and which provide valuable, relevant information.

The description of alternative performance measures and their calculation is provided on page 26.

 (\rightarrow) All other definitions can be found on page 27.

| Key financial statistics | 31 March 2025 | 31 March 2024 | % change |
|--|---------------|---------------|----------|
| Operating income (£'000) | 1 154 666 | 1 147 956 | 0.6% |
| Operating costs (£'000) | 631 810 | 656 599 | (3.8%) |
| Adjusted operating profit (£'000) | 460 103 | 462 268 | (0.5%) |
| Earnings attributable to ordinary shareholders (£'000) | 331 753 | 706 210 | (53.0%) |
| Cost to income ratio (%) | 53.1% | 54.5% | |
| Total capital resources (including subordinated liabilities) (£'000) | 4 171 447 | 4 140 427 | 0.7% |
| Total equity (£'000) | 3 489 229 | 3 471 617 | 0.5% |
| Total assets (£'000) | 29 823 889 | 30 004 322 | (0.6%) |
| Net core loans (£'000) | 16 791 055 | 16 557 024 | 1.4% |
| Customer accounts (deposits) (£'000) | 21 455 855 | 20 790 611 | 3.2% |
| Loans and advances to customers as a % of customer deposits | 78.4% | 79.7% | |
| Cash and near cash balances (£'million) | 9 090 | 9 652 | (5.8%) |
| Funds under management (£'million) | 2 691 | 2 130 | 26.3% |
| Total gearing ratio (i.e. total assets to equity) | 8.5x | 8.6x | |
| Total capital ratio | 17.8% | 18.4% | |
| Tier 1 ratio | 14.1% | 14.6% | |
| Common Equity Tier 1 ratio | 12.3% | 12.1% | |
| Leverage ratio | 9.6% | 10.0% | |
| Leverage ratio (fully loaded) | 9.6% | 9.9% | |
| Stage 3 exposure as a % of gross core loans subject to ECL | 3.3% | 3.3% | |
| Stage 3 exposure net of ECL as a % of net core loans subject to ECL | 2.7% | 2.6% | |
| Credit loss ratio | 0.60% | 0.58% | |

Restated as detailed on page 19.

CONDENSED CONSOLIDATED INCOME STATEMENT

| For the year to 31 March £'000 | 2025 | 2024^ |
|--|-------------|-------------|
| Interest income | 1 960 100 | 1 914 473 |
| Interest expense | (1 185 447) | (1 103 546) |
| Net interest income | 774 653 | 810 927 |
| Fee and commission income | 194 743 | 173 213 |
| Fee and commission expense | (13 911) | (16 451) |
| Investment income | 52 718 | 14 322 |
| Share of post-taxation profit of associates and joint venture holdings | 40 921 | 33 538 |
| Profit before amortisation and integration costs | 75 220 | 55 793 |
| Amortisation of acquired intangibles | (6 312) | (12 624) |
| Acquisition related and integration costs of associate | (27 987) | (9 631) |
| Trading income/(loss) arising from | | |
| - customer flow | 85 542 | 103 158 |
| – balance sheet management and other trading activities | 14 236 | 27 099 |
| Other operating income | 5 764 | 2 150 |
| Operating income | 1154 666 | 1147 956 |
| Expected credit loss impairment charges | (97 040) | (85 995) |
| Operating income after expected credit loss impairment charges | 1 057 626 | 1 061 961 |
| Operating costs | (631 810) | (656 599) |
| Amortisation of acquired intangibles | _ | (940) |
| Closure and rundown of the Hong Kong direct investments business | 319 | (784) |
| Financial impact of strategic actions | (20 312) | _ |
| Profit before taxation | 405 823 | 403 638 |
| Taxation on operating profit before acquired intangibles and strategic actions | (73 863) | (86 502) |
| Taxation on acquired intangibles and strategic actions | (195) | 727 |
| Profit after taxation from continuing operations | 331 765 | 317 863 |
| Profit after taxation from discontinued operations | _ | 389 551 |
| Profit after taxation | 331 765 | 707 414 |
| Profit attributable to other non-controlling interests | (12) | (1 204) |
| Earnings attributable to shareholders | 331 753 | 706 210 |

Restated as detailed on page 19. Included within Trading income/(loss) arising from customer flow is income of £93.8 million (31 March 2024: £105.1 million) and interest expense of £8.3 million (31 March 2024: £1.9 million).

CONSOLIDATED STATEMENT OF TOTAL COMPREHENSIVE INCOME

| For the year to 31 March | | |
|---|----------|----------|
| £'000 | 2025 | 2024 |
| Profit after taxation | 331 765 | 707 414 |
| Other comprehensive income/(loss): | | |
| Items that may be reclassified to the income statement: | | |
| Fair value movements on cash flow hedges taken directly to other comprehensive income* | (11 259) | (9 971) |
| Gains on realisation of loans and advances and debt securities at FVOCI recycled through the income statement* | (166) | (981) |
| Fair value movements on loans and advances and debt securities at FVOCI taken directly to other comprehensive income* | (6 120) | 6 243 |
| Foreign currency adjustments on translating foreign operations | (4 517) | (3 652) |
| Items that will not be reclassified to the income statement: | | |
| Fair value movements on equity instruments at FVOCI taken directly to other comprehensive income | (24 559) | (13 396) |
| Share of other comprehensive (loss)/income of associates and joint venture holdings | (3 803) | 257 |
| Total comprehensive income | 281 341 | 685 914 |
| Total comprehensive income attributable to non-controlling interests | 12 | 1 183 |
| Total comprehensive income attributable to ordinary shareholders | 241 192 | 662 634 |
| Total comprehensive income attributable to perpetual preferred securities and Other Additional Tier 1 securities | 40 137 | 22 097 |
| Total comprehensive income | 281 341 | 685 914 |

^{*} Net of £7 million tax credit (31 March 2024: £8.8 million tax charge).

CONDENSED CONSOLIDATED BALANCE SHEET

| £'000 | 31 March 2025 | 31 March 2024 [^] | 1 April 2023 [^] |
|---|--|---|---|
| Assets | | | |
| Cash and balances at central banks | 4 191 750 | 5 661 623 | 5 400 401 |
| Loans and advances to banks | 860 267 | 676 464 | 893 297 |
| Reverse repurchase agreements and cash collateral on securities borrowed | 1 640 765 | 1 140 115 | 1 338 699 |
| Sovereign debt securities | 2 524 702 | 1 928 134 | 1 221 744 |
| Bank debt securities | 324 179 | 297 255 | 204 691 |
| Other debt securities | 770 722 | 708 285 | 697 275 |
| Derivative financial instruments | 299 281 | 394 816 | 594 465 |
| Securities arising from trading activities | 149 912 | 157 332 | 127 537 |
| Loans and advances to customers | 16 813 723 | 16 570 313 | 15 567 809 |
| Other loans and advances | 139 212 | 117 514 | 142 626 |
| Other securitised assets | _ | 66 702 | 78 231 |
| Investment portfolio | 347 590 | 405 410 | 489 204 |
| Interests in associated undertakings and joint venture holdings | 832 141 | 857 247 | 52 320 |
| Current taxation assets | 25 382 | 31 200 | 34 324 |
| Deferred taxation assets | 120 918 | 119 730 | 112 347 |
| Other assets | 652 143 | 725 995 | 952 452 |
| Property and equipment | 58 940 | 72 947 | 121 014 |
| Goodwill | 67 520 | 68 669 | 255 267 |
| Software | 4 742 | 4 571 | 9 415 |
| Other acquired intangible assets | | _ | 40 550 |
| | 29 823 889 | 30 004 322 | 28 333 668 |
| | | | |
| Liabilities | | | |
| Liabilities Deposits by banks | 1 477 568 | 2 174 305 | 2 172 171 |
| | 1 477 568 274 791 | 2 174 305 409 255 | 2 172 171 645 866 |
| Deposits by banks | | | |
| Deposits by banks Derivative financial instruments | 274 791 | 409 255 | 645 866 |
| Deposits by banks Derivative financial instruments Other trading liabilities | 274 791 16 242 | 409 255 18 449 | 645 866 28 184 |
| Deposits by banks Derivative financial instruments Other trading liabilities Repurchase agreements and cash collateral on securities lent | 274 791 16 242 178 202 | 409 255 18 449 85 091 | 645 866 28 184 139 529 |
| Deposits by banks Derivative financial instruments Other trading liabilities Repurchase agreements and cash collateral on securities lent Customer accounts (deposits) Debt securities in issue | 274 791 16 242 178 202 21 455 855 | 409 255 18 449 85 091 20 790 611 | 645 866 28 184 139 529 19 121 921 |
| Deposits by banks Derivative financial instruments Other trading liabilities Repurchase agreements and cash collateral on securities lent Customer accounts (deposits) | 274 791 16 242 178 202 21 455 855 | 409 255 18 449 85 091 20 790 611 1 273 106 | 645 866 28 184 139 529 19 121 921 1 449 545 |
| Deposits by banks Derivative financial instruments Other trading liabilities Repurchase agreements and cash collateral on securities lent Customer accounts (deposits) Debt securities in issue Liabilities arising on securitisation of other assets | 274 791 16 242 178 202 21 455 855 1 301 802 | 409 255 18 449 85 091 20 790 611 1 273 106 71 751 | 645 866 28 184 139 529 19 121 921 1 449 545 81 609 |
| Deposits by banks Derivative financial instruments Other trading liabilities Repurchase agreements and cash collateral on securities lent Customer accounts (deposits) Debt securities in issue Liabilities arising on securitisation of other assets Current taxation liabilities | 274 791 16 242 178 202 21 455 855 1 301 802 — 9 023 | 409 255 18 449 85 091 20 790 611 1 273 106 71 751 8 672 | 645 866 28 184 139 529 19 121 921 1 449 545 81 609 5 370 |
| Deposits by banks Derivative financial instruments Other trading liabilities Repurchase agreements and cash collateral on securities lent Customer accounts (deposits) Debt securities in issue Liabilities arising on securitisation of other assets Current taxation liabilities | 274 791 16 242 178 202 21 455 855 1 301 802 — 9 023 938 959 | 409 255 18 449 85 091 20 790 611 1 273 106 71 751 8 672 1 032 655 | 645 866 28 184 139 529 19 121 921 1 449 545 81 609 5 370 1 239 024 |
| Deposits by banks Derivative financial instruments Other trading liabilities Repurchase agreements and cash collateral on securities lent Customer accounts (deposits) Debt securities in issue Liabilities arising on securitisation of other assets Current taxation liabilities Other liabilities | 274 791 16 242 178 202 21 455 855 1 301 802 — 9 023 938 959 25 652 442 | 409 255 18 449 85 091 20 790 611 1 273 106 71 751 8 672 1 032 655 25 863 895 | 645 866 28 184 139 529 19 121 921 1 449 545 81 609 5 370 1 239 024 24 883 219 |
| Deposits by banks Derivative financial instruments Other trading liabilities Repurchase agreements and cash collateral on securities lent Customer accounts (deposits) Debt securities in issue Liabilities arising on securitisation of other assets Current taxation liabilities Other liabilities | 274 791 16 242 178 202 21 455 855 1 301 802 — 9 023 938 959 25 652 442 682 218 | 409 255 18 449 85 091 20 790 611 1 273 106 71 751 8 672 1 032 655 25 863 895 668 810 | 645 866 28 184 139 529 19 121 921 1 449 545 81 609 5 370 1 239 024 24 883 219 731 483 |
| Deposits by banks Derivative financial instruments Other trading liabilities Repurchase agreements and cash collateral on securities lent Customer accounts (deposits) Debt securities in issue Liabilities arising on securitisation of other assets Current taxation liabilities Other liabilities Subordinated liabilities | 274 791 16 242 178 202 21 455 855 1 301 802 — 9 023 938 959 25 652 442 682 218 | 409 255 18 449 85 091 20 790 611 1 273 106 71 751 8 672 1 032 655 25 863 895 668 810 | 645 866 28 184 139 529 19 121 921 1 449 545 81 609 5 370 1 239 024 24 883 219 731 483 |
| Deposits by banks Derivative financial instruments Other trading liabilities Repurchase agreements and cash collateral on securities lent Customer accounts (deposits) Debt securities in issue Liabilities arising on securitisation of other assets Current taxation liabilities Other liabilities Equity | 274 791 16 242 178 202 21 455 855 1 301 802 — 9 023 938 959 25 652 442 682 218 26 334 660 | 409 255 18 449 85 091 20 790 611 1 273 106 71 751 8 672 1 032 655 25 863 895 668 810 26 532 705 | 645 866 28 184 139 529 19 121 921 1 449 545 81 609 5 370 1 239 024 24 883 219 731 483 25 614 702 |
| Deposits by banks Derivative financial instruments Other trading liabilities Repurchase agreements and cash collateral on securities lent Customer accounts (deposits) Debt securities in issue Liabilities arising on securitisation of other assets Current taxation liabilities Other liabilities Subordinated liabilities Equity Ordinary shareholders' equity | 274 791 16 242 178 202 21 455 855 1 301 802 — 9 023 938 959 25 652 442 682 218 26 334 660 3 113 239 | 409 255 18 449 85 091 20 790 611 1 273 106 71 751 8 672 1 032 655 25 863 895 668 810 26 532 705 | 645 866 28 184 139 529 19 121 921 1 449 545 81 609 5 370 1 239 024 24 883 219 731 483 25 614 702 |
| Deposits by banks Derivative financial instruments Other trading liabilities Repurchase agreements and cash collateral on securities lent Customer accounts (deposits) Debt securities in issue Liabilities arising on securitisation of other assets Current taxation liabilities Other liabilities Subordinated liabilities Equity Ordinary shareholders' equity Perpetual preference share capital and premium | 274 791 16 242 178 202 21 455 855 1 301 802 — 9 023 938 959 25 652 442 682 218 26 334 660 3 113 239 24 794 | 409 255 18 449 85 091 20 790 611 1 273 106 71 751 8 672 1 032 655 25 863 895 668 810 26 532 705 | 645 866 28 184 139 529 19 121 921 1 449 545 81 609 5 370 1 239 024 24 883 219 731 483 25 614 702 2 443 221 24 794 |
| Deposits by banks Derivative financial instruments Other trading liabilities Repurchase agreements and cash collateral on securities lent Customer accounts (deposits) Debt securities in issue Liabilities arising on securitisation of other assets Current taxation liabilities Other liabilities Subordinated liabilities Equity Ordinary shareholders' equity Perpetual preference share capital and premium Shareholders' equity excluding non-controlling interests | 274 791 16 242 178 202 21 455 855 1 301 802 — 9 023 938 959 25 652 442 682 218 26 334 660 3 113 239 24 794 3 138 033 | 409 255 18 449 85 091 20 790 611 1 273 106 71 751 8 672 1 032 655 25 863 895 668 810 26 532 705 2 985 864 24 794 3 010 658 | 645 866 28 184 139 529 19 121 921 1 449 545 81 609 5 370 1 239 024 24 883 219 731 483 25 614 702 2 443 221 24 794 2 468 015 |
| Deposits by banks Derivative financial instruments Other trading liabilities Repurchase agreements and cash collateral on securities lent Customer accounts (deposits) Debt securities in issue Liabilities arising on securitisation of other assets Current taxation liabilities Other liabilities Subordinated liabilities Equity Ordinary shareholders' equity Perpetual preference share capital and premium Shareholders' equity excluding non-controlling interests Other Additional Tier 1 securities in issue | 274 791 16 242 178 202 21 455 855 1 301 802 — 9 023 938 959 25 652 442 682 218 26 334 660 3 113 239 24 794 3 138 033 350 000 | 409 255 18 449 85 091 20 790 611 1 273 106 71 751 8 672 1 032 655 25 863 895 668 810 26 532 705 2 985 864 24 794 3 010 658 458 108 | 645 866 28 184 139 529 19 121 921 1 449 545 81 609 5 370 1 239 024 24 883 219 731 483 25 614 702 2 443 221 24 794 2 468 015 250 000 |

[^] Restated as detailed on page 19.

Included in Loans and advances to banks £48 million (31 March 2024: £19 million); Sovereign debt securities £178 million (31 March 2024: £28 million); Bank debt securities £15 million (31 March 2024: £39 million); Securities arising from trading activities £9 million (31 March 2024: £39 million) and Other loans and advances £0.5 million (31 March 2024: £3 million) are assets provided as collateral where the transferee has the right to resell or repledge.

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| For the year to 31 March 2025 £'000 | Ordinary shareholders' equity | Perpetual preference share capital and premium | Shareholders' equity excluding non-controlling interests | Other Additional Tier 1 securities in issue | Non- controlling interests | Total equity |
|--|-------------------------------------|--|---|---|----------------------------------|--------------|
| Balance at the beginning of the year | 2 985 864 | 24 794 | 3 010 658 | 458 108 | 2 851 | 3 471 617 |
| Total comprehensive income for the year | 281 329 | _ | 281 329 | _ | 12 | 281 341 |
| Share-based payments adjustments | 41 953 | _ | 41 953 | _ | _ | 41 953 |
| Purchase of treasury shares | (45 171) | _ | (45 171) | _ | _ | (45 171) |
| Cancellation of special converting shares | (4) | _ | (4) | _ | _ | (4) |
| Redemption of Other Additional Tier 1 security instruments | _ | _ | _ | (108 108) | _ | (108 108) |
| Dividends paid to ordinary shareholders | (103 901) | _ | (103 901) | _ | _ | (103 901) |
| Dividends declared to perpetual preference shareholders | (1 780) | 1 780 | _ | _ | _ | _ |
| Dividends paid to perpetual preference shareholders | _ | (1 780) | (1 780) | _ | _ | (1 780) |
| Dividends declared to Other Additional Tier 1 security holders | (38 357) | _ | (38 357) | 38 357 | _ | _ |
| Dividends paid to Other Additional Tier 1 security holders | _ | _ | _ | (38 357) | _ | (38 357) |
| Net equity impact of non-controlling interest movements | 1 755 | _ | 1 755 | _ | (1 667) | 88 |
| Net equity movements in associates and joint ventures | (8 449) | _ | (8 449) | _ | _ | (8 449) |
| Balance at the end of the year | 3 113 239 | 24 794 | 3 138 033 | 350 000 | 1 196 | 3 489 229 |

| | Ordinary | Perpetual preference share | Shareholders' | Other Additional | Non- | |
|--|-------------------------|----------------------------|------------------------------|------------------|-----------------------|--------------|
| For the year to 31 March 2024 £'000 | shareholders' equity | capital and premium | non-controlling interests | | controlling interests | Total equity |
| Balance at the beginning of the year | 2 443 221 | 24 794 | 2 468 015 | 250 000 | 951 | 2 718 966 |
| Total comprehensive income for the year | 684 731 | _ | 684 731 | _ | 1 183 | 685 914 |
| Share-based payments adjustments | 39 519 | _ | 39 519 | _ | _ | 39 519 |
| Purchase of treasury shares ^ | (63 554) | _ | (63 554) | _ | _ | (63 554) |
| Transaction with equity holders | (2 971) | _ | (2 971) | _ | _ | (2 971) |
| Issue of Other Additional Tier 1 security instruments | _ | _ | _ | 350 000 | _ | 350 000 |
| Redemption of Other Additional Tier 1 security instruments | _ | _ | _ | (141 892) | _ | (141 892) |
| Dividends paid to ordinary shareholders | (94 405) | _ | (94 405) | _ | _ | (94 405) |
| Dividends declared to perpetual preference shareholders | (1 455) | 1 455 | _ | _ | _ | _ |
| Dividends paid to perpetual preference shareholders | _ | (1 455) | (1 455) | _ | _ | (1 455) |
| Dividends declared to Other Additional Tier 1 security holders | (20 642) | _ | (20 642) | 20 642 | _ | _ |
| Dividends paid to Other Additional Tier 1 security holders | _ | _ | _ | (20 642) | _ | (20 642) |
| Gain on Other Additional Tier 1 security instruments callback | 1 420 | _ | 1 420 | _ | _ | 1 420 |
| Net equity impact of non-controlling interest movements | _ | _ | _ | _ | 717 | 717 |
| Balance at the end of the year | 2 985 864 | 24 794 | 3 010 658 | 458 108 | 2 851 | 3 471 617 |

[^] Restated as detailed on page 19.

SEGMENTAL BUSINESS ANALYSIS - INCOME STATEMENT

Adjusted operating profit

Management's measure of operating profit, 'adjusted operating profit' is calculated based on profit before taxation of continuing operations, adjusted to remove goodwill, acquired intangibles and strategic actions, including such items within equity accounted earnings, and non-controlling interests.

| For the year to 31 March | | |
|--|---------|---------|
| £'000 | 2025 | 2024 |
| Profit before taxation from continuing operations | 405 823 | 403 638 |
| Amortisation of acquired intangibles | _ | 940 |
| Closure and rundown of the Hong Kong direct investments business | (319) | 784 |
| Financial impact of strategic actions* | 20 312 | _ |
| Adjustments related to equity accounted earnings | 34 299 | 58 110 |
| Profit before amortisation and integration costs | _ | 35 855 |
| Amortisation of acquired intangibles | 6 312 | 12 624 |
| Acquisition related and integration costs of associate | 27 987 | 9 631 |
| Less: profit attributable to non-controlling interests | (12) | (1 204) |
| Adjusted operating profit for continuing operations | 460 103 | 462 268 |

^{*} Included within this line in the current year are movements in value on deferred considerations on various transactions, continuing integration costs resulting from the Rathbones deal as well as various capital costs incurred in contemplation of potential transactions. In the prior year, strategic actions largely comprised the Rathbones transaction, and thus were included in discontinued operations.

| | Specialist | | Banking | | | |
|--|---------------------|-----------------|--|----------------------|----------------|----------------|
| | Private | Client | | | | |
| For the year to 31 March 2025 £'000 | Wealth & Investment | Private Banking | Corporate, Investment Banking and Other | Group Investments | Group Costs | Total Group |
| Net interest income | 7 381 | 96 639 | 670 633 | _ | _ | 774 653 |
| Fee and commission income | 10 424 | 979 | 183 340 | _ | _ | 194 743 |
| Fee and commission expense | (1 054) | (19) | (12 838) | _ | _ | (13 911) |
| Investment income | 1 | _ | 41 740 | 10 977 | _ | 52 718 |
| Share of post-taxation operating profit of associates and joint venture holdings before amortisation and integration costs | 69 147 | _ | 6 073 | _ | _ | 75 220 |
| Trading income/(loss) arising from | | | | | | |
| - customer flow | 1 792 | 3 018 | 80 732 | _ | _ | 85 542 |
| balance sheet management and other trading activities | (34) | (47) | 14 317 | _ | _ | 14 236 |
| Other operating income | _ | _ | 5 764 | _ | _ | 5 764 |
| Operating income | 87 657 | 100 570 | 989 761 | 10 977 | _ | 1 188 965 |
| Expected credit loss impairment charges | (16) | (5 582) | (91 442) | _ | _ | (97 040) |
| Operating income after expected credit loss impairment charges | 87 641 | 94 988 | 898 319 | 10 977 | _ | 1 091 925 |
| Operating costs | (15 366) | (47 860) | (535 062) | _ | (33 522) | (631 810) |
| Profit attributable to other non-controlling interests | _ | _ | (12) | _ | _ | (12) |
| Adjusted operating profit/(loss) | 72 275 | 47 128 | 363 245 | 10 977 | (33 522) | 460 103 |
| Selected returns and key statistics | | | | | | |
| Cost to income ratio | 17.5% | 47.6% | 54.1% | n/a | n/a | 53.1% |
| Total assets (£'million) | 1 022 | 5 196 | 23 472 | 134 | n/a | 29 824 |
| Total liabilities (£'million) | 185 | 26 | 26 115 | | 9 | 26 335 |

SEGMENTAL BUSINESS ANALYSIS - INCOME STATEMENT CONTINUED

| | | Specialist E | Banking | | | |
|--|---------------------|-----------------|--|----------------------|----------------|----------------|
| | Private | Client | | | | |
| For the year to 31 March 2024* £'000 | Wealth & Investment | Private Banking | Corporate, Investment Banking and Other | Group Investments | Group Costs | Total Group |
| Net interest income | 8 340 | 107 268 | 695 319 | _ | - 1 | 810 927 |
| Fee and commission income | 9 170 | 814 | 163 229 | _ | _ | 173 213 |
| Fee and commission expense | (992) | (41) | (15 418) | _ | _ | (16 451) |
| Investment income | 2 | _ | 2 599 | 11 721 | _ | 14 322 |
| Share of post-taxation operating profit of associates and joint venture holdings before amortisation and integration costs | 66 868 | _ | 24 780 | _ | _ | 91 648 |
| Trading income/(loss) arising from | | | | | | |
| - customer flow | 2 099 | 4 869 | 96 190 | _ | _ | 103 158 |
| balance sheet management and other trading activities | (662) | (49) | 27 810 | _ | _ | 27 099 |
| Other operating income | _ | _ | 2 150 | _ | _ | 2 150 |
| Operating income | 84 825 | 112 861 | 996 659 | 11 721 | _ | 1 206 066 |
| Expected credit loss impairment charges | 4 | (4 260) | (81 739) | _ | _ | (85 995) |
| Operating income after expected credit loss impairment charges | 84 829 | 108 601 | 914 920 | 11 721 | _ | 1 120 071 |
| Operating costs | (14 178) | (49 862) | (566 209) | _ | (26 350) | (656 599) |
| Profit attributable to other non-controlling interests | _ | _ | (1 204) | _ | _ | (1 204) |
| Adjusted operating profit/(loss) | 70 651 | 58 739 | 347 507 | 11 721 | (26 350) | 462 268 |
| Selected returns and key statistics | | | | | | |
| Cost to income ratio | 16.7% | 44.2% | 56.9% | n/a | n/a | 54.5% |
| Total assets (£'million)^ | 1 028 | 5 009 | 23 809 | 159 | n/a | 30 004 |
| Total liabilities (£'million) | 192 | 42 | 26 287 | _ | 12 | 26 533 |

Comparative figures have been restated to align with the way that financial information is reported to the chief operating decision makers. In addition, following a strategic review of our Private Capital business, previously reported as part of our Private Banking segment, the business is now reported in the Corporate, Investment Banking and Other segment. The comparative period has been restated to reflect this change.

Restated as detailed on page 19.

ADDITIONAL INCOME STATEMENT NOTE DISCLOSURES

Net interest income

| | | 2025 | | | 2024 | | | |
|---|-------|--------------------------------------|--------------------|------------------|--------------------------------------|--------------------|------------------|--|
| For the year to 31 March £'000 | Notes | Average balance sheet value | Interest income | Average yield | Average balance sheet value | Interest income | Average yield | |
| Cash, near cash and bank debt and sovereign debt securities | 1 | 9 976 288 | 477 608 | 4.79% | 8 872 354 | 427 558 | 4.82% | |
| Loans and advances* | 2 | 16 727 744 | 1 334 303 | 7.98% | 16 247 191 | 1 304 525 | 8.03% | |
| Private client | | 5 183 842 | 258 403 | 4.98% | 4 955 722 | 233 093 | 4.70% | |
| Corporate, Investment Banking and Other | | 11 543 902 | 1 075 900 | 9.32% | 11 291 469 | 1 071 432 | 9.49% | |
| Other debt securities and other loans and advances | | 795 811 | 56 535 | 7.10% | 891 414 | 66 290 | 7.44% | |
| Other# | 3 | 141 669 | 91 654 | n/a | 190 123 | 116 100 | n/a | |
| Total interest-earning assets | | 27 641 512 | 1 960 100 | 7.09% | 26 201 082 | 1 914 473 | 7.31% | |

| | | 2025 | | | 2024 | | | |
|---|-------|--------------------------------------|---------------------|------------------|--------------------------------------|---------------------|------------------|--|
| For the year to 31 March £'000 | Notes | Average balance sheet value | Interest expense | Average yield | Average balance sheet value | Interest expense | Average yield | |
| Deposits by banks and other debt-related securities (| 4 | 3 112 165 | 113 018 | 3.63% | 3 702 896 | 135 172 | 3.65% | |
| Customer accounts (deposits) | | 21 446 503 | 944 449 | 4.40% | 19 743 560 | 825 876 | 4.18% | |
| Subordinated liabilities | | 690 103 | 50 569 | 7.33% | 692 448 | 51 961 | 7.50% | |
| Other# | 5 | 219 339 | 77 411 | n/a | 259 387 | 90 537 | n/a | |
| Total interest-bearing liabilities | | 25 468 110 | 1 185 447 | 4.65% | 24 398 291 | 1103 546 | 4.52% | |
| Net interest income | | | 774 653 | | | 810 927 | | |
| Net interest margin | | | 2.80% | | | 3.10% | | |

Comprises (as per the balance sheet) cash and balances at central banks; loans and advances to banks; reverse repurchase agreements and cash collateral on securities borrowed; sovereign debt securities; and bank debt securities.

Comprises (as per the balance sheet) loans and advances to customers.

Comprises (as per the balance sheet) lease receivables (housed in other assets on the balance sheet) as well as interest income from derivative financial instruments and off-balance sheet assets where there is no associated balance sheet value. 3.

Comprises (as per the balance sheet) deposits by banks; debt securities in issue; repurchase agreements and cash collateral on securities lent.

Comprises (as per the balance sheet) liabilities arising from lease liabilities (housed in other liabilities on the balance sheet) as well as interest expense from derivative Includes interest income and interest expense on derivative assets and liabilities used for hedging purposes. This results in interest income and interest expense being

recognised with no associated balance sheet value.
Following a strategic review of our Private Capital business, previously reported as part of our Private Banking segment, the business is now reported in the Corporate, Investment Banking and Other segment. The comparative period has been restated to reflect this change.

Interest expense of £60.5 million due to the Bank of England incurred on TFSME was incorrectly classified as expense arising on customer accounts. This has been reclassified to arising on deposits by banks and other debt-related securities.

ADDITIONAL INCOME STATEMENT NOTE DISCLOSURES CONTINUED

Net fee and commission income

| For the year to 31 March | | |
|--|----------|----------|
| £'000 | 2025 | 2024 |
| Wealth & Investment businesses net fee and commission income | 9 370 | 8 178 |
| Fund management fees/fees for assets under management | 9 050 | 6 862 |
| Private client transactional fees | 1 374 | 2 308 |
| Fee and commission expense | (1 054) | (992) |
| Specialist Banking net fee and commission income | 171 462 | 148 584 |
| Specialist Banking fee and commission income* | 184 319 | 164 043 |
| Specialist Banking fee and commission expense | (12 857) | (15 459) |
| Net fee and commission income | 180 832 | 156 762 |
| Fee and commission income | 194 743 | 173 213 |
| Fee and commission expense | (13 911) | (16 451) |
| Net fee and commission income | 180 832 | 156 762 |
| Annuity fees (net of fees payable) | 35 953 | 18 238 |
| Deal fees | 144 879 | 138 524 |

^{*} Included in Specialist Banking is fee and commission income is £8.4 million (31 March 2024: £nil) for operating lease income which is out of the scope of IFRS 15 – Revenue from Contracts with Customers.

Investment income

| For the year to 31 March £'000 | Listed equities | Unlisted equities | Warrants and profit shares | Total investment portfolio | Debt securities (sovereign, bank and other) | Investment and trading properties | Other asset categories | Total |
|--------------------------------------|--------------------|-------------------|----------------------------|----------------------------------|---|-----------------------------------|------------------------|----------|
| | equities | equities | profit strates | portiono | otner) | properties | categories | 1 Otal |
| 2025 | | | | | | | | |
| Realised | (2 001) | (2 944) | 1 194 | (3 751) | 4 897 | _ | (994) | 152 |
| Unrealised* | 2 541 | 46 932 | (451) | 49 022 | (3 410) | (11 000) | 702 | 35 314 |
| Dividend income | 11 230 | 4 428 | _ | 15 658 | _ | _ | 75 | 15 733 |
| Funding and other net | | | | | | | | |
| related income | _ | _ | _ | _ | _ | 1 519 | _ | 1 519 |
| | 11 770 | 48 416 | 743 | 60 929 | 1 487 | (9 481) | (217) | 52 718 |
| 2024 | | | | | | | | |
| Realised | (2 742) | 38 647 | 287 | 36 192 | 831 | _ | (8 368) | 28 655 |
| Unrealised* | 2 798 | (30 381) | 450 | (27 133) | (253) | (12 500) | 12 370 | (27 516) |
| Dividend income | 11 722 | 1 261 | _ | 12 983 | _ | _ | 200 | 13 183 |
| Funding and other net related income | _ | _ | _ | _ | _ | _ | _ | _ |
| | 11 778 | 9 527 | 737 | 22 042 | 578 | (12 500) | 4 202 | 14 322 |

^{*} In a year of realisation, any prior period mark-to-market gains/(losses) recognised are reversed in the unrealised line item.

ADDITIONAL IAS 34 DISCLOSURES

Analysis of financial assets and liabilities by category of financial instruments

| At 31 March 2025 £'000 | Total instruments at fair value | Amortised cost | Non-financial instruments or scoped out of IFRS 9 | Total |
|--|---------------------------------------|----------------|--|------------|
| Assets | | | | |
| Cash and balances at central banks | _ | 4 191 750 | _ | 4 191 750 |
| Loans and advances to banks | _ | 860 267 | _ | 860 267 |
| Reverse repurchase agreements and cash collateral on securities borrowed | 56 413 | 1 584 352 | _ | 1 640 765 |
| Sovereign debt securities | 1 335 652 | 1 189 050 | _ | 2 524 702 |
| Bank debt securities | 324 179 | _ | _ | 324 179 |
| Other debt securities | 58 513 | 712 209 | _ | 770 722 |
| Derivative financial instruments | 299 281 | _ | _ | 299 281 |
| Securities arising from trading activities | 149 912 | _ | _ | 149 912 |
| Loans and advances to customers | 2 577 237 | 14 236 486 | _ | 16 813 723 |
| Other loans and advances | _ | 139 212 | _ | 139 212 |
| Investment portfolio | 347 590 | _ | _ | 347 590 |
| Interests in associated undertakings and joint venture holdings | _ | _ | 832 141 | 832 141 |
| Current taxation assets | _ | _ | 25 382 | 25 382 |
| Deferred taxation assets | _ | _ | 120 918 | 120 918 |
| Other assets | 4 336 | 349 568 | 298 239 | 652 143 |
| Property and equipment | _ | _ | 58 940 | 58 940 |
| Goodwill | _ | _ | 67 520 | 67 520 |
| Software | _ | _ | 4 742 | 4 742 |
| | 5 153 113 | 23 262 894 | 1 407 882 | 29 823 889 |
| Liabilities | | | | |
| Deposits by banks | _ | 1 477 568 | - | 1 477 568 |
| Derivative financial instruments | 274 791 | _ | - | 274 791 |
| Other trading liabilities | 16 242 | _ | - | 16 242 |
| Repurchase agreements and cash collateral on securities lent | _ | 178 202 | - | 178 202 |
| Customer accounts (deposits) | _ | 21 455 855 | - | 21 455 855 |
| Debt securities in issue | _ | 1 301 802 | - | 1 301 802 |
| Current taxation liabilities | _ | _ | 9 023 | 9 023 |
| Other liabilities | _ | 548 617 | 390 342 | 938 959 |
| | 291 033 | 24 962 044 | 399 365 | 25 652 442 |
| Subordinated liabilities | _ | 682 218 | _ | 682 218 |
| | 291 033 | 25 644 262 | 399 365 | 26 334 660 |

Fair value hierarchy

The table below analyses recurring fair value measurements for financial assets and financial liabilities. These fair value measurements are categorised into different levels in the fair value hierarchy based on the inputs to the valuation technique used. The different levels are identified as follows:

- Level 1 quoted (unadjusted) prices in active markets for identical assets or liabilities.
- **Level 2** inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 inputs for the asset or liability that are not based on observable market data (unobservable inputs).

| | | Fai | ir value category | |
|--|---------------------------------------|-----------|-------------------|-----------|
| At 31 March 2025 £'000 | Total instruments at fair value | Level 1 | Level 2 | Level 3 |
| Assets | | | | |
| Reverse repurchase agreements and cash collateral on securities borrowed | 56 413 | _ | 56 413 | _ |
| Sovereign debt securities | 1 335 652 | 1 335 652 | _ | _ |
| Bank debt securities | 324 179 | 324 179 | _ | _ |
| Other debt securities | 58 513 | 8 777 | 2 050 | 47 686 |
| Derivative financial instruments | 299 281 | _ | 292 929 | 6 352 |
| Securities arising from trading activities | 149 912 | 149 912 | _ | _ |
| Loans and advances to customers | 2 577 237 | _ | 45 099 | 2 532 138 |
| Investment portfolio | 347 590 | 135 264 | 962 | 211 364 |
| Other assets | 4 336 | 4 336 | _ | _ |
| | 5 153 113 | 1 958 120 | 397 453 | 2 797 540 |
| Liabilities | | | | |
| Derivative financial instruments | 274 791 | _ | 273 964 | 827 |
| Other trading liabilities | 16 242 | 16 242 | _ | _ |
| | 291 033 | 16 242 | 273 964 | 827 |
| Net assets at fair value | 4 862 080 | 1941878 | 123 489 | 2 796 713 |

Transfers between level 1 and level 2

During the current year, there were no transfers between level 1 and level 2.

Fair value hierarchy (continued)

The following table is a reconciliation of the opening balances to the closing balances for the fair value measurements in level 3 of the fair value hierarchy:

| £'000 | Investment portfolio | Loans and advances to customers | Other securitised assets | Other balance sheet assets ¹ | Total |
|--|----------------------|---------------------------------|--------------------------|---|-------------|
| Assets | | | | | |
| Balance as at 1 April 2024 | 244 975 | 2 042 150 | 66 702 | 70 184 | 2 424 011 |
| Total gains or (losses) | 23 975 | 228 672 | 724 | 2 132 | 255 503 |
| In the income statement | 23 975 | 209 554 | 724 | 2 132 | 236 385 |
| In the statement of comprehensive income | _ | 19 118 | _ | _ | 19 118 |
| Purchases | 20 506 | 3 201 706 | _ | 5 478 | 3 227 690 |
| Sales | (9 876) | (1 166 693) | _ | (421) | (1 176 990) |
| Transfer to associated undertakings and joint venture holdings | (34 497) | _ | _ | _ | (34 497) |
| Settlements | (30 111) | (1 730 700) | (8 403) | (16 306) | (1 785 520) |
| Deconsolidation of subsidiaries | _ | _ | (59 023) | (1 998) | (61 021) |
| Transfers out of level 3 | _ | (1 825) | _ | _ | (1 825) |
| Foreign exchange adjustments | (3 608) | (41 172) | _ | (5 031) | (49 811) |
| Balance as at 31 March 2025 | 211 364 | 2 532 138 | _ | 54 038 | 2 797 540 |

Comprises level 3 other debt securities and derivative financial instruments. Restated as detailed on page 19.

| £'000 | Liabilities arising on securitisation of other assets | Derivative financial instruments | Total |
|---------------------------------|--|--|----------|
| Liabilities | | | |
| Balance as at 1 April 2024 | 71 751 | 934 | 72 685 |
| Total losses | 311 | 29 | 340 |
| In the income statement | 311 | 29 | 340 |
| Settlements | (7 638) | _ | (7 638) |
| Deconsolidation of subsidiaries | (64 424) | (136) | (64 560) |
| Balance as at 31 March 2025 | _ | 827 | 827 |

Restated as detailed on page 19.

The Group transfers between levels within the fair value hierarchy when the observability of inputs change or if the valuation methods change.

For the year to 31 March 2025, loans and advances to customers of £1.8 million were transferred from level 3 to level 2. The valuation methodologies were reviewed and broker inputs were used to determine the fair value.

Fair value hierarchy (continued)

The following table quantifies the gains or (losses) included in the income statement and other comprehensive income recognised on level 3 financial instruments:

| For the year to 31 March 2025 | Total | Dealised | l lovooliood |
|---|---------|----------|--------------|
| £'000 | Total | Realised | Unrealised |
| Total gains or (losses) included in the income statement for the year | | | |
| Net interest income | 213 436 | 187 033 | 26 403 |
| Investment income | 23 351 | (10 284) | 33 635 |
| Trading income arising from customer flow | (741) | _ | (741) |
| | 236 046 | 176 749 | 59 297 |
| Total gains or (losses) included in other comprehensive income for the year | | | |
| Gains on realisation on debt instruments at FVOCI recycled through the income statement | 268 | 268 | _ |
| Fair value movements on debt instruments at FVOCI taken directly | 40.440 | | 10.110 |
| to other comprehensive income | 19 118 | _ | 19 118 |
| | 19 386 | 268 | 19 118 |

Level 2 financial assets and financial liabilities

The following table sets out the Group's principal valuation techniques as at 31 March 2025 used in determining the fair value of its financial assets and financial liabilities that are classified within level 2 of the fair value hierarchy:

| | Valuation basis/Technique | Main assumptions |
|--|---|---|
| Assets | | |
| Reverse repurchase agreements and cash collateral on securities borrowed | Discounted cash flow model | Discount rates |
| Other debt securities | Discounted cash flow model | Discount rates, swap curves and negotiable certificate of deposit curves, external prices and broker quotes |
| Derivative financial instruments | Discounted cash flow model, Hermite interpolation, industry standard derivative pricing models including Black-Scholes and Local Volatility | Discount rate, risk-free rate, volatilities, forex forward points and spot rates, interest rate swap curves and credit curves |
| Investment portfolio | Discounted cash flow model, net asset value model | Discount rate and fund unit price |
| | Comparable quoted inputs | Discount rate and net assets |
| Loans and advances to customers | Discounted cash flow model | Yield curves |
| | Broker inputs | Broker quotes |
| Liabilities | | |
| Derivative financial instruments | Discounted cash flow model, Hermite interpolation, industry standard derivative pricing models including Black-Scholes and Local Volatility | Discount rate, risk-free rate, volatilities, forex forward points and spot rates, interest rate swap curves and credit curves |

Fair value hierarchy (continued)

Sensitivity of fair values to reasonably possible alternative assumptions by level 3 instrument type

The fair values of financial instruments in level 3 are measured using valuation techniques that incorporate assumptions that are not evidenced by prices from observable market data. The table below shows the sensitivity of these fair values to reasonably possible alternative assumptions, determined at a transactional level: Reasonable possible changes are determined depending on the nature of the instrument, for example, for credit related inputs, this is a one rating grade movement up or down. In other instances, the extent of a reasonable change is based on market experience.

| At 31 March 2025 | Balance sheet value £'000 | Valuation technique | Significant unobservable input | Range of unobservable input used | Favourable changes £'000 | Unfavourable changes £'000 |
|---------------------------|------------------------------------|------------------------|--|--|--------------------------------|----------------------------|
| Assets | | | | | | |
| Other debt securities | 47 686 | | Potential impact on income statement | | 1 918 | (3 213) |
| | | Discounted cash flows | Credit spreads | 0.36%-1.5% | 57 | (105) |
| | | Discounted cash flows | Cash flow adjustments | CPR 13.94% | 256 | (164) |
| | | Underlying asset value | Underlying asset value | ^^ | 1 361 | (2 700) |
| | | Other | Other | ^ | 244 | (244) |
| Derivative financial | 6 352 | | Potential impact on income statement | | 1 058 | (702) |
| instruments | | Option pricing model | Volatilities | 7.5%-16.95% | _ | (1) |
| | | Underlying asset value | Underlying asset value | ^^ | 1 | (3) |
| | | Other | Other | ٨ | 1 057 | (698) |
| Investment portfolio | 211 364 | | Potential impact on income statement | | 25 512 | (50 819) |
| | | Price earnings | Price earnings multiple | 1.6x-7.5x | 5 662 | (10 660) |
| | | Price earnings | Change in EBITDA | 3.3x-7.8x | 2 768 | (5 502) |
| | | Discounted cash flows | Discount rate | 10%-15% | 4 446 | (8 314) |
| | | Underlying asset value | Underlying asset value | ^^ | 9 320 | (18 487) |
| | | Other | Other | ^ | 3 316 | (7 856) |
| Loans and advances to | 2 532 138 | | Potential impact on income statement | | 10 221 | (18 713) |
| customers | | Discounted cash flows | Credit spreads | 0.14%-4.65% | 6 263 | (14 212) |
| | | Discounted cash flows | Credit spreads | 37.3% | 1 557 | (1 557) |
| | | Price earnings | Price earnings multiple | 4.5x | 675 | (1 101) |
| | | Underlying asset value | Underlying asset value | ^^ | 1 726 | (1 843) |
| | | | Potential impact on other comprehensive income | | 17 712 | (32 737) |
| | | Discounted cash flows | Credit spreads | 0.16%-5.72% | 17 712 | (32 737) |
| Total level 3 assets | 2 797 540 | | | | 56 421 | (106 184) |
| Liabilities | | | | | | |
| Derivative financial | 827 | | Potential impact on income statement | | (12) | _ |
| instruments | | Other | Other | ٨ | (12) | _ |
| Total level 3 liabilities | 827 | | | | (12) | _ |
| Net level 3 assets | 2 796 713 | | | | | |

[^] Other – The valuation sensitivity has been assessed by adjusting various inputs such as net asset value and probability of recovery rather than a single input. It is deemed appropriate to reflect the outcome on a portfolio basis for the purposes of this analysis as the sensitivity of the assets cannot be determined through the adjustment of a single input.

adjustment of a single input.

^ Underlying asset values are calculated by reference to a tangible asset, for example property, aircraft or shares.

Fair value hierarchy (continued)

In determining the value of level 3 financial instruments the following are the principal inputs that can require judgement:

Credit spreads

Credit spreads reflect the additional yield that a market participant would demand for taking exposure to the credit risk of an instrument. The credit spread for an instrument forms part of the yield used in a discounted cash flow calculation. In general a significant increase in a credit spread in isolation will result in a movement in fair value that is unfavourable for the holder of a financial instrument. It is an unobservable input into a discounted cash flow valuation.

Discount rates

Discount rates are used to adjust for the time value of money when using a discounted cash flow valuation method. Where relevant, the discount rate also accounts for illiquidity, market conditions and uncertainty of future cash flows.

Volatilities

Volatility is a key input in the valuation of derivative products containing optionality. Volatility is a measure of the variability or uncertainty in returns for a given derivative underlying instrument. It represents an estimate of how much a particular underlying instrument, parameter or index will change in value over time.

Cash flows

Cash flows relate to the future cash flows that can be expected from the instrument and requires judgement. Cash flows are input into a discounted cash flow valuation.

Price earnings multiple

The price-to-earnings ratio is an equity valuation multiple used in the adjustment of underlying market prices. It is a key driver in the valuation of unlisted investments.

Underlying asset value

In instances where cash flows have links to referenced assets, the underlying asset value is used to determine the fair value. The underlying asset valuation is derived using observable market prices sourced from broker quotes, specialist valuers or other reliable pricing sources.

Fair value of financial instruments at amortised cost

The following table sets out the fair value of financial instruments held at amortised cost when the carrying value is not a reasonable approximation of fair value:

| At 31 March 2025 £'000 | Carrying amount | Fair value approximates carrying amount | Balances where fair values do not approximate carrying amounts | Fair value of balances that do not approximate carrying amounts |
|--|--------------------|--|---|--|
| Assets | | | | |
| Cash and balances at central banks | 4 191 750 | 4 191 750 | _ | _ |
| Loans and advances to banks | 860 267 | 860 267 | _ | _ |
| Reverse repurchase agreements and cash collateral on securities borrowed | 1 584 352 | 1 318 407 | 265 945 | 266 404 |
| Sovereign debt securities | 1 189 050 | 421 866 | 767 184 | 767 504 |
| Other debt securities | 712 209 | 75 979 | 636 230 | 629 936 |
| Loans and advances to customers | 14 236 486 | 564 094 | 13 672 392 | 13 643 949 |
| Other loans and advances | 139 212 | 91 024 | 48 188 | 48 164 |
| Other assets | 349 568 | 349 568 | _ | _ |
| | 23 262 894 | 7 872 955 | 15 389 939 | 15 355 957 |
| Liabilities | | | | |
| Deposits by banks | 1 477 568 | 201 160 | 1 276 408 | 1 282 354 |
| Repurchase agreements and cash collateral on securities lent | 178 202 | 178 202 | _ | _ |
| Customer accounts (deposits) | 21 455 855 | 13 473 780 | 7 982 075 | 7 949 847 |
| Debt securities in issue | 1 301 802 | 1 194 | 1 300 608 | 1 308 371 |
| Other liabilities | 548 617 | 547 935 | 682 | 189 |
| Subordinated liabilities | 682 218 | _ | 682 218 | 712 548 |
| | 25 644 262 | 14 402 271 | 11 241 991 | 11 253 309 |

Contingent liabilities, provisions and legal matters

Historical German dividend tax arbitrage transactions

Investec Bank plc has previously been notified by the Office of the Public Prosecutor in Cologne, Germany, that it and certain of its current and former employees may be involved in possible charges relating to historical involvement in German dividend tax arbitrage transactions (known as cum-ex transactions). Investigations are ongoing and no formal proceedings have been issued against Investec Bank plc by the Office of the Public Prosecutor. In addition, Investec Bank plc received certain enquiries in respect of client tax reclaims for the periods 2010-2011 relating to the historical German dividend arbitrage transactions from the German Federal Tax Office (FTO) in Bonn. The FTO has provided more information in relation to their claims and Investec Bank plc has sought further information and clarification.

Investec Bank plc is cooperating with the German authorities and continues to conduct its own internal investigation into the matters in question. A provision is held to reflect the estimate of financial outflows that could arise as a result of this matter and is reassessed at each reporting date. There are factual issues to be resolved which may have legal consequences, including financial penalties.

In relation to potential civil claims; whilst Investec Bank plc is not a claimant nor a defendant to any civil claims in respect of cum-ex transactions, Investec Bank plc has received third party notices in relation to two civil proceedings in Germany and may elect to join the proceedings as a third party participant. Investec Bank plc has itself served third party notices on various participants to these historic transactions in order to preserve the statute of limitations on any potential future claims that Investec Bank plc may seek to bring against those parties, should Investec Bank plc incur any liability in the future. Investec Bank plc has also entered into standstill agreements with some third parties in order to suspend the limitation period in respect of the potential civil claims. While Investec Bank plc is not a claimant nor a defendant to any civil claims at this stage, it cannot rule out the possibility of civil claims by or against Investec Bank plc in future in relation to the relevant transactions.

The Group has not provided further disclosure with respect to these historical dividend arbitrage transactions because it has concluded that such disclosure may be expected to seriously prejudice its outcome.

Motor commission review

Investec Group (the Group) notes the recent Court of Appeal decisions on Wrench, Johnson and Hopcraft relating to motor commission arrangements and the lender's appeal to the UK Supreme Court which was heard on 1 April to 3 April 2025. Judgement is expected by July 2025.

The Court of Appeal has determined that motor dealers acting as credit brokers owe certain duties to disclose to their customers commission payable to them by lenders, and that lenders may have primary or secondary liability for motor dealers' non-disclosures. This sets a higher bar for the disclosure of and consent to the existence, nature, and quantum of any commission paid than had been understood to be required or applied across the motor finance industry prior to the Court of Appeal ruling. Our approach to compliant disclosure was built on FCA / regulatory guidance and previous legal authorities. These decisions relate to commission disclosures and consent obligations which go beyond the scope of the current FCA motor commissions review. The UK Supreme Court granted relevant lenders permission to appeal the Wrench, Johnson and Hopcraft judgement on 1 April to 3 April 2025, to which we are awaiting the outcome from.

In establishing the provision estimate, the Group has created a number of scenarios to address uncertainties around a number of key assumptions. These include the potential outcomes of the UK Supreme Court appeal, any steps that the FCA may take and outcomes in relation to the extent of harm and remedies. Other key assumptions include applicable commission models, commission rates, time periods, response rates, uphold rates, levels of redress / interest applied and costs to deliver. Based on this approach the Group has concluded that the £30 million provision still remains appropriate based on information currently available.

The Group will continue to assess developments and potential impacts, including the outcome of the appeals, any announcement by the FCA of their next steps, and any action by other regulators or government bodies. Given that there is significant uncertainty across the motor finance industry as to the extent of any misconduct and customer loss that may be identified, and/or the nature, extent and timing of any remediation action that may subsequently be required following the Court of Appeal decision and FCA motor commission review. The Group therefore notes that the ultimate financial impact of the Court of Appeal decision and ongoing FCA investigation into motor commission arrangements could materially vary, pending further guidance from the FCA or the outcome of the appeal to the Supreme Court.

Events after the reporting period

There have been no significant events subsequent to the reporting date that would require adjustment to or disclosure in the financial statements. In the ordinary course of business, events may occur that influence the credit quality of loans and advances. At the date of this report, we have concluded that no changes are required to our ECL provisions or there is insufficient new information available since 31 March 2025 of any conditions which existed at the balance sheet date to reliably estimate any adjustments to these ECL provisions

DISCONTINUED OPERATIONS

Investec Wealth & Investment Limited

In the prior year, on 21 September 2023 the Investec Group successfully completed the all-share combination of Investec Wealth & Investment Limited with Rathbones Group Plc (Rathbones). On completion Rathbones issued new Rathbones shares in exchange for 100% of Investec Wealth & Investment Limited's share capital. The Group now owns 41.25% of the economic interest in the enlarged Rathbones Group, with the Group's voting rights limited to 29.9%. The Group's holding in Rathbones Group Plc is equity accounted for as an interest in associated undertakings and joint venture holdings in accordance with IAS 28.

Income statement of discontinued operations

| For the year to 31 March £'000 | 2024 |
|--|-----------|
| Interest income | 17 755 |
| Interest expense | (431) |
| Net interest income | 17 324 |
| Fee and commission income | 161 610 |
| Fee and commission expense | _ |
| Investment income | _ |
| Trading income arising from | |
| - customer flow | _ |
| – balance sheet management and other trading activities | _ |
| Other operating income | _ |
| Operating income | 178 934 |
| Expected credit loss impairment charges | _ |
| Operating income after expected credit loss impairment charges | 178 934 |
| Operating costs | (131 106) |
| Adjusted operating profit | 47 828 |
| Amortisation of acquired intangibles | (6 424) |
| Gain on all-share combination net of implementation costs | 359 339 |
| Profit before taxation | 400 743 |
| Taxation on operating profit before acquired intangibles and strategic actions | (11 973) |
| Taxation on acquired intangibles and strategic actions | 781 |
| Profit after taxation | 389 551 |
| Profit attributable to non-controlling interests of discontinued operations | _ |
| Earnings attributable to shareholders | 389 551 |

Gain on loss of control of Investec Wealth & Investment Limited

The gain is calculated as follows:

| £'000 | |
|--|-----------|
| Fair value of 41.25% interest in Rathbones Group | 779 421 |
| Net asset value of Investec Wealth & Investment previously consolidated (including goodwill) | (405 755) |
| Gain on the combination of Rathbones Group (before tax) | 373 666 |
| Implementation costs | (14 327) |
| Gain on combination of Rathbones Group (before tax) | 359 339 |
| Taxation on gain | (834) |
| Gain on combination of Rathbones Group net of taxation and implementation costs | 358 505 |

Major classes of assets and liabilities

| £'000 | |
|-----------------------------|-----------|
| Loans and advances to banks | 172 595 |
| Goodwill | 242 355 |
| Other assets | 360 378 |
| Other liabilities | (369 573) |
| | 405 755 |

RESTATEMENTS

Balance sheet restatements

Derecognition of derivative assets and liabilities

Post the review of the accounting treatment of an aviation lease structure, it was identified that at 31 March 2024 'derivative financial instruments' assets of £42.4 million (31 March 2023: £39.7 million) and 'derivative financial instruments' liabilities of £63.4 million (31 March 2023: £59.0 million) were incorrectly bifurcated from leases in the past. These have now been derecognised in the comparative balances and included in the measurement of associated lease contracts, leading to a reduction in the net investment in a finance sublease of £14.1 million (31 March 2023: £13.0 million), reflecting historic impairments, and an increase in other liabilities of £6.8 million (31 March 2023: £6.3 million).

| £'000 | At 31 March 2024 as previously reported | Adjustment | At 31 March 2024 restated |
|----------------------------------|---|------------|---------------------------|
| Derivative financial instruments | 437 255 | (42 439) | 394 816 |
| Other assets | 740 121 | (14 126) | 725 995 |
| Total assets | 1177 376 | (56 565) | 1 120 811 |
| Derivative financial instruments | 472 662 | (63 407) | 409 255 |
| Other liabilities | 1 025 813 | 6 842 | 1 032 655 |
| Total liabilities | 1 498 475 | (56 565) | 1 441 910 |

| £'000 | At 31 March 2023 as previously reported | Adjustment | At 1 April 2023 restated |
|----------------------------------|---|------------|--------------------------|
| Derivative financial instruments | 634 123 | (39 658) | 594 465 |
| Other assets | 965 449 | (12 997) | 952 452 |
| Total assets | 1 599 572 | (52 655) | 1 546 917 |
| Derivative financial instruments | 704 816 | (58 950) | 645 866 |
| Other liabilities | 1 232 729 | 6 295 | 1 239 024 |
| Total liabilities | 1 937 545 | (52 655) | 1884890 |

Reclassification between treasury shares and other reserves

Historically, differences arising on re-issuing treasury shares held in respect of staff share schemes have been inconsistently presented between Group entities. In the current year, we have restated comparatives to align this treatment, with the group policy of treasury shares held now being reflected at cost and all movements on re-issuing treasury shares when employee awards vest being recognised in equity within 'retained income'. While implementing this change, we elected to transfer the capital reserve account, which housed various historic equity adjustments including those from past restructures to retained income as it does not provide useful information to users.

These changes had no impact on the income statement or cash flow statement.

Income statement restatements

Re-presentation of strategic actions and associates

In prior periods, Investec's equity accounted income was split between operating profit and loss and non-operating items such as amortisation of intangibles and profit and loss impacts from strategic actions on the face of the income statement. We have amended the presentation whereby Investec's total share of earnings of associates and joint ventures is now presented as a single line on the face of the income statement. £5.7 million in 'Amortisation of acquired intangibles of associate' and £16.6 million in 'Financial impact of strategic actions' are now within 'Share of post-taxation profit of associates and joint venture holdings' (of which £12.6 million is 'Amortisation of acquired intangibles' and £9.6 million is 'Acquisition related and integration costs within associate'). As a consequence, some of the subtotals previously presented are no longer appropriate and have been removed. These changes had no impact on earnings per share or cash flow statement.

These changes had no impact on earnings per share or cash flow statement.

PROFORMA SEGMENTAL BUSINESS ANALYSIS - INCOME STATEMENT

Pro-forma segmental income statement

Given the nature of the Investec Wealth & Investment Limited transaction, the Group essentially retained similar economic interest to these investments before and after the transactions. To provide information that is more comparable to the current year, the prior year has been presented on a pro-forma basis as if the transactions had been in effect from the beginning of the prior year, i.e.Investec Wealth & Investment Limited has been presented as an equity accounted investment from the start of the prior year.

| £'000 | Segmental income statement for the year to 31 March 2024 | presentation of discontinued operation - Investec Wealth & Investment | Year to 31 March 2024 Pro-forma |
|--|--|---|---------------------------------------|
| Net interest income | 810 927 | | 810 927 |
| Fee and commission income | 173 213 | | 173 213 |
| Fee and commission expense | (16 451) | | (16 451) |
| Investment income | 14 322 | | 14 322 |
| Share of post-taxation operating profit of associates and joint venture holdings before amortisation and integration costs Trading income/(loss) arising from | 55 793 | 35 855 | 91 648 |
| - customer flow | 103 158 | | 103 158 |
| - balance sheet management and other trading activities | 27 099 | | 27 099 |
| Other operating income | 2 150 | | 2 150 |
| Operating income | 1 170 211 | 35 855 | 1 206 066 |
| Expected credit loss impairment charges | (85 995) | | (85 995) |
| Operating income after expected credit loss impairment charges | 1 084 216 | 35 855 | 1 120 071 |
| Operating costs | (656 599) | | (656 599) |
| Profit attributable to other non-controlling interests | (1 204) | | (1 204) |
| Adjusted operating profit | 426 413 | 35 855 | 462 268 |

ASSET QUALITY

An analysis of gross core loans, asset quality and ECL

| £'million | 31 March 2025 | 31 March 2024 |
|---|---------------|---------------|
| Gross core loans | 16 956 | 16 744 |
| Gross core loans at fair value through profit and loss (FVPL) | 572 | 641 |
| Gross core loans subject to ECL* | 16 384 | 16 103 |
| Stage 1 | 14 520 | 14 181 |
| Stage 2 | 1 328 | 1 391 |
| of which past due greater than 30 days | 60 | 150 |
| Stage 3 [#] | 536 | 531 |
| ECL [^] | (165) | (187) |
| Stage 1 | (34) | (43) |
| Stage 2 | (31) | (33) |
| Stage 3 | (100) | (111) |
| Coverage ratio | | |
| Stage 1 | 0.23% | 0.30% |
| Stage 2 | 2.3% | 2.4% |
| Stage 3 | 18.7% | 20.9% |
| Credit loss ratio | 0.60% | 0.58% |
| ECL impairment charges on core loans | (97) | (90) |
| Average gross core loans subject to ECL | 16 244 | 15 631 |
| An analysis of Stage 3 gross core loans subject to ECL | | |
| Stage 3 net of ECL | 436 | 420 |
| Aggregate collateral and other credit enhancements on Stage 3 | 455 | 445 |
| Stage 3 as a % of gross core loans subject to ECL | 3.3% | 3.3% |
| Stage 3 net of ECL as a % of net core loans subject to ECL | 2.7% | 2.6% |

Note: Our exposure (net of ECL) to the UK Legacy portfolio has reduced from £32 million at 31 March 2024 to £27 million at 31 March 2025. These Legacy assets are predominately reported in Stage 3. These assets have been significantly provided for and coverage remains high at 53.8%. Refer to definitions on page 27.

Refer to definitions on page 27.

Comprises ECL held against both amortised cost and FVOCI loans.

Stage 3 exposures disclosed above and in the tables that follow are net of suspended interest of £11.6 million (31 March 2024: £5.1 million).

ASSET QUALITY CONTINUED

An analysis of core loans by risk category - Lending collateralised by property

| | | | | Gross core | e loans at st and FVOC | el . | | | Gross core loans at FVPL | Gross core loans |
|--|-------------------|-------|-------------------|------------|---------------------------|-------|-------------------|------|-----------------------------------|------------------------|
| | Stage ' | 1 | Stage | 2 | Stage | 3 | Total | | | |
| £'million | Gross exposure | ECL | Gross exposure | ECL | Gross exposure | ECL | Gross exposure | ECL | | |
| At 31 March 2025 | | | | | | | | | | |
| Commercial real estate | 1 251 | (4) | 219 | (3) | 72 | (8) | 1 542 | (15) | 45 | 1 587 |
| Commercial real estate – investment | 1 043 | (4) | 125 | (2) | 72 | (8) | 1 240 | (14) | 34 | 1 274 |
| Commercial real estate – development | 207 | _ | 88 | (1) | _ | _ | 295 | (1) | 11 | 306 |
| Commercial vacant land and planning | 1 | _ | 6 | _ | _ | _ | 7 | _ | _ | 7 |
| Residential real estate | 659 | (1) | 29 | _ | 86 | (16) | 774 | (17) | 5 | 779 |
| Residential real estate – investment | 381 | (1) | 13 | _ | 46 | (3) | 440 | (4) | 5 | 445 |
| Residential real estate – development | 264 | _ | 8 | _ | 17 | (1) | 289 | (1) | _ | 289 |
| Residential vacant land and planning | 14 | | 8 | _ | 23 | (12) | 45 | (12) | _ | 45 |
| Total lending collateralised by property | 1 910 | (5) | 248 | (3) | 158 | (24) | 2 316 | (32) | 50 | 2 366 |
| Coverage ratio | | 0.26% | | 1.2% | | 15.2% | | 1.4% | | |
| At 31 March 2024 | | | | | | | | | | |
| Commercial real estate | 1 365 | (8) | 119 | (3) | 92 | (21) | 1 576 | (32) | 49 | 1625 |
| Commercial real estate – investment | 1 045 | (7) | 102 | (1) | 86 | (17) | 1 233 | (25) | 45 | 1 278 |
| Commercial real estate – development | 320 | (1) | 11 | (2) | _ | _ | 331 | (3) | 4 | 335 |
| Commercial vacant land and planning | _ | _ | 6 | | 6 | (4) | 12 | (4) | _ | 12 |
| Residential real estate | 790 | (2) | 49 | | 52 | (14) | 891 | (16) | 5 | 896 |
| Residential real estate – investment | 502 | (2) | 40 | _ | 25 | (2) | 567 | (4) | 5 | 572 |
| Residential real estate – development | 262 | _ | 8 | _ | 4 | (1) | 274 | (1) | _ | 274 |
| Residential vacant land and planning | 26 | _ | 1 | | 23 | (11) | 50 | (11) | | 50 |
| Total lending collateralised by property | 2 155 | (10) | 168 | (3) | 144 | (35) | 2 467 | (48) | 54 | 2 521 |
| Coverage ratio | | 0.46% | | 1.8% | | 24.3% | | 1.9% | | |

An analysis of core loans by risk category - High net worth and other private client lending

| | | | | Gross cor ortised co | e loans at st and FVOCI | I | | | Gross core loans at FVPL | Gross core loans |
|---|----------------|-------|----------------|-------------------------|----------------------------|------|----------------|------|-----------------------------------|------------------------|
| | Stage | 1 | Stage | 2 | Stage | 3 | Total | | , | |
| £'million | Gross exposure | ECL | Gross exposure | ECL | Gross exposure | ECL | Gross exposure | ECL | | |
| At 31 March 2025 | | | | | | | | | | |
| Mortgages | 4 833 | (8) | 151 | (1) | 135 | (7) | 5 119 | (16) | 26 | 5 145 |
| Other high net worth lending | 576 | (1) | 71 | _ | 60 | (12) | 707 | (13) | 9 | 716 |
| Total high net worth and other private client lending | 5 409 | (9) | 222 | (1) | 195 | (19) | 5 826 | (29) | 35 | 5 861 |
| Coverage ratio | | 0.17% | | 0.5% | | 9.7% | | 0.5% | | |
| At 31 March 2024 | | | | | | | | | | |
| Mortgages | 4 589 | (4) | 162 | _ | 105 | (4) | 4 856 | (8) | 41 | 4 897 |
| Other high net worth lending | 674 | (2) | 98 | (1) | 65 | (12) | 837 | (15) | 2 | 839 |
| Total high net worth and other private client lending | 5 263 | (6) | 260 | (1) | 170 | (16) | 5 693 | (23) | 43 | 5 736 |
| Coverage ratio | | 0.11% | | 0.4% | | 9.4% | | 0.4% | | |

ASSET QUALITY CONTINUED

An analysis of core loans by risk category - Corporate and other lending

| | | | | | e loans at st and FVOC | Ī | | | Gross core loans at FVPL | Gross core loans |
|--|-------------------|-------|-------------------|------|---------------------------|-------|----------------|--------|-----------------------------------|------------------------|
| | Stage ' | 1 | Stage | 2 | Stage | 3 | Total | | | |
| £'million | Gross exposure | ECL | Gross exposure | ECL | Gross exposure | ECL | Gross exposure | ECL | | |
| At 31 March 2025 | | | | | | | | | | |
| Corporate and acquisition | | | | | | | | | | |
| finance | 1 732 | (6) | 229 | (9) | 73 | (14) | 2 034 | (29) | 112 | 2 146 |
| Asset-based lending | 208 | (1) | 142 | (3) | _ | - | 350 | (4) | _ | 350 |
| Fund finance | 1 466 | (1) | 30 | _ | _ | - | 1 496 | (1) | 68 | 1 564 |
| Other corporate and financial institutions and governments | 669 | (2) | 56 | (2) | 18 | (16) | 743 | (20) | 4 | 747 |
| Small ticket asset finance | 1 433 | (6) | 199 | (7) | 23 | (11) | 1 655 | (24) | _ | 1 655 |
| Motor finance | 994 | (2) | 97 | (4) | 28 | (11) | 1 119 | (17) | _ | 1 119 |
| Aviation finance | 175 | _ | 7 | _ | _ | _ | 182 | _ | 279 | 461 |
| Energy and infrastructure finance | 524 | (2) | 98 | (2) | 41 | (5) | 663 | (9) | 24 | 687 |
| Total corporate | 7.001 | (20) | 050 | (27) | 100 | (EZ) | 8 242 | (10.4) | 407 | 8 729 |
| and other lending | 7 201 | (20) | 858 | (27) | 183 | (57) | 8 242 | (104) | 487 | 8 /29 |
| Coverage ratio At 31 March 2024 | | 0.28% | | 3.1% | | 31.1% | | 1.3% | | |
| | | | | | | | | | | |
| Corporate and acquisition finance | 1 831 | (9) | 249 | (7) | 102 | (33) | 2 182 | (49) | 135 | 2 317 |
| Asset-based lending | 106 | _ | 188 | (4) | _ | _ | 294 | (4) | _ | 294 |
| Fund finance | 1 320 | (1) | 24 | _ | _ | _ | 1 344 | (1) | 51 | 1 395 |
| Other corporate and financial | 500 | (0) | 25 | (4) | 00 | (0) | 040 | (4.0) | 0.0 | 000 |
| institutions and governments | 529 | (3) | 65 | (4) | 22 | (3) | 616 | (10) | 66 | 682 |
| Small ticket asset finance | 1 325 | (9) | 211 | (5) | 39 | (13) | 1 575 | (27) | _ | 1 575 |
| Motor finance | 1 022 | (3) | 81 | (5) | 19 | (7) | 1 122 | (15) | _ | 1 122 |
| Aviation finance | 96 | _ | 76 | (1) | _ | - | 172 | (1) | 270 | 442 |
| Energy and infrastructure finance | 534 | (2) | 69 | (3) | 35 | (4) | 638 | (9) | 22 | 660 |
| Total corporate | 0.700 | (07) | 000 | (00) | 047 | (00) | 7040 | (640) | - 4 4 | 0.407 |
| and other lending | 6 763 | (27) | 963 | (29) | 217 | (60) | 7 943 | (116) | 544 | 8 487 |
| Coverage ratio | | 0.40% | | 3.0% | | 27.6% | | 1.5% | | |

CAPITAL ADEQUACY

A summary of capital adequacy and leverage ratios

| | 31 March 2025* | 31 March 2024* |
|--|----------------|----------------|
| Common Equity Tier 1 ratio** | 12.3% | 12.1% |
| Common Equity Tier 1 ratio (fully loaded)*** | 12.3% | 12.0% |
| Tier 1 ratio** | 14.1% | 14.6% |
| Total capital ratio** | 17.8% | 18.4% |
| Risk weighted assets (£'million)** | 19 221 | 18 509 |
| Leverage exposure measure (£'million) | 28 089 | 27 015 |
| Leverage ratio | 9.6% | 10.0% |
| Leverage ratio (fully loaded)*** | 9.6% | 9.9% |

Capital structure and capital adequacy

| £'million | 31 March 2025* | 31 March 2024* |
|--|----------------|----------------|
| Shareholders' equity | 3 042 | 2 917 |
| Shareholders' equity excluding non-controlling interests | 3 138 | 3 011 |
| Foreseeable charges and dividends | (63) | (56) |
| Perpetual preference share capital and share premium | (25) | (25) |
| Deconsolidation of special purpose entities | (8) | (13) |
| Non-controlling interests | _ | _ |
| Non-controlling interests per balance sheet | 1 | 3 |
| Non-controlling interests excluded for regulatory purposes | (1) | (3) |
| Regulatory adjustments to the accounting basis | (8) | (3) |
| Additional value adjustments | (5) | (5) |
| Cash flow hedging reserve | (6) | (18) |
| Adjustment under IFRS 9 transitional arrangements | 3 | 20 |
| Deductions | (674) | (677) |
| Goodwill and intangible assets net of deferred taxation | (673) | (671) |
| Deferred taxation assets that rely on future profitability excluding those arising from temporary difference | (1) | (2) |
| Securitisation positions which can alternatively be subject to a 1 250% risk weight | _ | (1) |
| Defined benefit pension fund adjustment | _ | (3) |
| Common Equity Tier 1 capital | 2 360 | 2 237 |
| Additional Tier 1 instruments | 350 | 458 |
| Tier 1 capital | 2 710 | 2 695 |
| Tier 2 capital | 712 | 712 |
| Tier 2 instruments | 712 | 712 |
| Total regulatory capital | 3 422 | 3 407 |
| Risk weighted assets** | 19 221 | 18 509 |

The capital adequacy and leverage disclosures for Investec plc include the deduction of foreseeable charges and dividends when calculating Common Equity Tier (CET)1 and Tier 1 capital. These disclosures differ from the disclosures included in the Investec Group's year-end results booklet, which follow our normal basis of presentation and do not include this deduction. Investec plc's CET1 ratio would be 33bps (31 March 2024: 30bps) and leverage ratio 23bps (31 March 2024: 21bps) higher, on this

^{**} The CET1, Tier 1, total capital ratios and risk weighted assets (RWAs) are calculated applying the IFRS 9 transitional arrangements.

*** The CET1 ratio (fully loaded) and the leverage ratio (fully loaded) assume full adoption of IFRS 9.

*** Tier 2 instruments include £17 million of subordinated liabilities arising from the proportional consolidation of the Group's 41.25% interest in Rathbones Group plc.

CAPITAL ADEQUACY CONTINUED

Risk weighted assets and capital requirements

| | Risk weight | ed assets** | Capital requirements** | | |
|----------------------------------|---------------|---------------|------------------------|---------------|--|
| £'million | 31 March 2025 | 31 March 2024 | 31 March 2025 | 31 March 2024 | |
| | 19 221 | 18 509 | 1538 | 1 481 | |
| Credit risk | 15 532 | 15 278 | 1 243 | 1 223 | |
| Equity risk | 459 | 527 | 37 | 42 | |
| Counterparty credit risk | 461 | 370 | 37 | 30 | |
| Credit valuation adjustment risk | 30 | 27 | 2 | 2 | |
| Market risk | 446 | 428 | 36 | 34 | |
| Operational risk | 2 293 | 1 879 | 183 | 150 | |

Leverage

| £'million | 31 March 2025* | 31 March 2024* |
|---------------------------------------|----------------|----------------|
| Total exposure measure | 28 089 | 27 015 |
| Tier 1 capital** | 2 710 | 2 695 |
| Leverage ratio | 9.6% | 10.0% |
| Total exposure measure (fully loaded) | 28 085 | 26 995 |
| Tier 1 capital (fully loaded) | 2 707 | 2 675 |
| Leverage ratio (fully loaded)*** | 9.6% | 9.9% |

The leverage disclosures for Investec plc include the deduction of foreseeable charges and dividends when calculating Tier 1 capital. These disclosures differ from the leverage disclosures included in the Investec Group's year-end results booklet, which follow our normal basis of presentation and do not include this deduction. Investec plc's leverage ratio would be 23bps (31 March 2024: 21bps) higher, on this basis.

The CET1, Tier 1, total capital ratios and RWAs are calculated applying the IFRS 9 transitional arrangements.

^{***} The CET1 and Tier 1 ratio (fully loaded) and the leverage ratio (fully loaded) assumes full adoption of IFRS 9.

ANNEXURE 1 - ALTERNATIVE PERFORMANCE MEASURES

We supplement our IFRS figures with alternative performance measures used by management internally and which provide valuable, relevant information to readers. These measures are used to align internal and external reporting, identify items management believes are not representative of the underlying performance of the business and provide insight into how management assesses period-on-period performance. A description of the Group's alternative performance measures and their calculation, where relevant, is set out below.

Alternative performance measures are not measures within the scope of IFRS and are not a substitute for IFRS financial measures. Alternative performance measures constitute pro-forma financial information. The pro-forma financial information is the responsibility of the Board of Directors and is presented for illustrative purposes only and because of its nature may not fairly present the Group's financial position, changes in equity and results in operations or cash flows.

| Adjusted operating profit | Pro-forma profit before taxation, adjusted to remove goodwill, acquired intangibles and strategic actions, including such items within equity accounted earnings, and non-controlling interests |
|---------------------------|---|
| | Refer to calculation on page 6 for a reconciliation of these items |
| Annuity income | Net interest income (refer to page 8) plus net annuity fees and commissions (refer to page 9) |
| Core loans | The table below describes the differences between 'loans and advances to customers' as per the balance sheet and gross core loans |

| £'million | 31 March 2025 | 31 March 2024 |
|--|---------------|---------------|
| Loans and advances to customers per the balance sheet | 16 814 | 16 570 |
| ECL held against FVOCI loans reported on the balance sheet within reserves | (23) | (13) |
| Net core loans | 16 791 | 16 557 |
| of which amortised cost and FVOCI ('subject to ECL') | 16 219 | 15 916 |
| of which FVPL | 572 | 641 |
| Add: ECL (against amortised cost and FVOCI loans) | 165 | 187 |
| Gross core loans | 16 956 | 16 744 |
| of which amortised cost and FVOCI ('subject to ECL') | 16 384 | 16 103 |
| of which FVPL | 572 | 641 |

| £'000 | 31 March 2025 | 31 March 2024 |
|--|---------------|---------------|
| Operating costs (A) | 631 810 | 656 599 |
| Operating income | 1 188 965 | 1 206 066 |
| Less: Profit attributable to other non-controlling interests | (12) | (1 204) |
| Total (B) | 1 188 953 | 1 204 862 |
| Cost to income ratio (A/B) | 53.1% | 54.5% |

[^] This key metric is based on the pro-forma segmental business analysis on page 7.

| ECL as a percentage of gross core loans subject to ECL | |
|---|--|
| ECL impairment charges on core loans as a percentage of average gross core loans subject to ECL | |
| Total assets divided by total equity | |
| Loans and advances to customers as a percentage of customer accounts (deposits) | |
| Interest income net of interest expense, divided by average interest-earning assets Refer to calculation on page 8 | |
| | |

DEFINITIONS

Cash and near cash

Comprises cash, near cash (which largely includes central bank prepositioned collateral), and central bank cash placements and other HQLA

ECL

Expected credit loss

Funds under management

Consists of funds managed by the Wealth & Investment business, and by the Property business (which forms part of the Specialist Bank) in the prior year

FVOCI

Fair value through other comprehensive income

FVPL

Fair value through profit and loss

Interest-earning assets

Cash and near cash, bank debt securities, sovereign debt securities, loans and advances, other debt securities, other loans and advances and finance lease receivables



Refer to page 8 for calculation

Interest-bearing liabilities

Deposits by banks, customer accounts (deposits), repurchase agreements and cash collateral on securities lent, debt securities in issue, lease liabilities and subordinated liabilities



Refer to page 8 for calculation

Legacy business in the UK Specialist Bank (Legacy)

Legacy, as separately disclosed from 2013 to 2018, comprises pre-2008 assets held on the UK bank's balance sheet, that had very low/negative margins and assets relating to business we are no longer undertaking

Strategic actions

Comprises the closure and rundown of the Hong Kong direct investments business and financial impact of Group restructures

Subject to ECL

Includes financial assets held at amortised cost and FVOCI

CET1 capital

Common Equity Tier 1 capital

RWAs

Risk weighted assets

CRRII

Capital Requirements Regulation II

