Final Terms dated 2 December 2022

Investec plc

Legal Entity Identifier (LEI): 2138007Z3U5GWDN3MY22

Issue of GBP 350,000,000 9.125 per cent. Callable Fixed Rate Resettable Subordinated Notes due 2033

under the £2,000,000,000 Euro Medium Term Note Programme

PART A - CONTRACTUAL TERMS

UK MIFIR PRODUCT GOVERNANCE / PROFESSIONAL INVESTORS AND ECPS ONLY TARGET MARKET – Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is only eligible counterparties, as defined in the FCA Handbook Conduct of Business Sourcebook ("COBS"), and professional clients, as defined in Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 ("EUWA") ("UK MiFIR"); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the manufacturer's target market assessment; however, a distributor subject to the FCA Handbook Product Intervention and Product Governance Sourcebook (the "UK MiFIR Product Governance Rules") is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturer's target market assessment) and determining appropriate distribution channels.

PROHIBITION OF SALES TO EEA RETAIL INVESTORS - The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("**EEA**"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "**EU MiFID II**"); or (ii) a customer within the meaning of Directive (EU) 2016/97 (the "**EU Insurance Distribution Directive**"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of EU MiFID II. Consequently no key information document required by Regulation (EU) No 1286/2014 (the "**EU PRIIPs Regulation**") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the EU PRIIPs Regulation.

PROHIBITION OF SALES TO UK RETAIL INVESTORS – The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the United Kingdom ("UK"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law by virtue of the EUWA; or (ii) a customer within the meaning of the provisions of the FSMA and any rules or regulations made under the Financial Services and Markets Act 2000 (the "FSMA") to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA. Consequently no key information document required by Regulation (EU) No 1286/2014 as it forms part of domestic law by virtue of the EUWA (the "UK PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the UK has been prepared and therefore` offering or selling the Notes or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPs Regulation.

SINGAPORE SECURITIES AND FUTURES ACT PRODUCT CLASSIFICATION – Solely for the purposes of its obligations pursuant to sections 309B(1)(a) and 309B(1)(c) of the Securities and Futures Act 2001 (2020 Revised Edition) of Singapore (the "**SFA**"), the Issuer has determined, and hereby notifies all relevant persons (as defined in section 309A of the SFA) that the Notes are "prescribed capital markets products" (as defined in the Securities and Futures (Capital Markets Products) Regulations 2018 of Singapore).

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the base prospectus dated 15 July 2022 and the supplemental prospectus dated 23 November 2022 (together, the "Base Prospectus") which together constitute a base prospectus for the purposes of Regulation (EU) 2017/1129 as it forms part of domestic law of the United Kingdom by virtue of the EUWA (the "UK Prospectus Regulation"). This document constitutes the Final Terms of the Notes described herein for the

purposes of the UK Prospectus Regulation and must be read in conjunction with such Base Prospectus. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus. The Base Prospectus is available for viewing at and copies may be obtained from the website of the Regulatory News Service operated by the London Stock Exchange at http://www.londonstockexchange.com/exchange/news/market-news-home.html and, during normal working hours, Investec plc, 30 Gresham Street, London EC2V 7QP and Deutsche Bank AG, London Branch, Winchester House, 1 Great Winchester Street, London EC2N 2DB.

1. (i) Series Number: 2022-1

(ii) Tranche Number: 1

2. Specified Currency: Pounds Sterling ("GBP")

3. Aggregate Nominal Amount of Notes:

(i) Series: GBP 350,000,000 (ii) Tranche: GBP 350,000,000

4. Issue Price: 99.24 per cent. of the Aggregate Nominal Amount

5. (i) Specified Denominations: GBP 100,000 and integral multiples of GBP 1,000 in

excess thereof up to and including GBP 199,000

(ii) Calculation Amount: GBP 1,000

6. (i) Issue Date: 6 December 2022

(ii) Interest Commencement Date Issue Date

Maturity Date: 6 March 2033

8. Interest Basis: 9.125 per cent. Resettable Rate

9. Redemption/Payment Basis: Redemption at par

10. Put/Call Options: Issuer Call

(i) Status of the Notes: Subordinated Notes(ii) Date Board approval for issuance of 22 September 2022

Notes obtained:

7.

PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

12. Fixed Rate Note Provisions Not Applicable
13. Resettable Note provisions: Applicable

(i) Initial Rate of Interest: 9.125 per cent. per annum payable annually in arrear

(ii) Interest Payment Date(s): 6 March in each year commencing on 6 March 2023 and

ending on the Maturity Date

(iii) First Resettable Note Reset 6 March 2028

Date:

(iv) First Margin: +5.905 per cent. per annum

(v) Second Resettable Note Reset Not Applicable

Date:

(vi) Subsequent Resettable Note Not Applicable

Reset Dates:

(vii) Subsequent Margin: Not Applicable

(viii) Day Count Fraction: Actual/Actual – ICMA

(x) Business Day Centre(s): London

(xi) Resettable Note Reference Gilt Rate

Rate:

(xii) Mid-Swap Rate Not Applicable
 (xiii) Government Bond Rate Not Applicable
 14. Floating Rate Note Provisions Not Applicable
 15. Zero Coupon Note Provisions Not Applicable

PROVISIONS RELATING TO REDEMPTION

16. **Call Option** Applicable

(i) Optional Redemption Date(s): Any date from (and including) 6 December 2027 to (and

including) the First Resettable Note Reset Date

(ii) Optional Redemption GBP 1,000 per Calculation Amount

Amount(s) of each Note:

(iii) If redeemable in part:

(a) Minimum Redemption Not Applicable

Amount:

(b) Maximum Not Applicable

Redemption Amount:

17. **Put Option** Not Applicable

18. Final Redemption Amount of each GBP 1,000 per Calculation Amount

Note

19. Early Redemption

(i) Early Redemption Amount(s) Final Redemption Amount

per Calculation Amount:

(ii) Redemption following Condition 5(f) Not Applicable

Hedging Disruption:

(iii) Redemption upon Capital Condition 5(d) Applicable

Disqualification Event:

(iv) Redemption upon Loss Condition 5(e) Not Applicable

Absorption Disqualification

Event:

GENERAL PROVISIONS APPLICABLE TO THE NOTES

20. **Form of Notes:** Registered Notes:

Global Certificate registered in the name of a nominee for

a Common Depositary for Euroclear and Clearstream,

Luxembourg

21. Financial Centre(s): London

22. Talons for future Coupons or Receipts Not Applicable

to be attached to Definitive Notes:

23. Instalment Notes: Not Applicable24. Calculation Agent: Investec Bank plc

DISTRIBUTION

25. TEFRA Categorisation: TEFRA Not Applicable

26. Stabilisation Manager(s) (if any) Not Applicable

27. Prohibition of Sales to EEA Retail Applicable Investors:

28. Prohibition of Sales to UK Retail Applicable Investors:

Signed on behalf of **Investec plc**:

By:

Derek Lloyd Authorised Signatory

Victoria Stott

Authorised Signatory

Duly authorized

Duly authorized

PART B - OTHER INFORMATION

1. LISTING

(i) Listing Application will be made to admit the Notes to

listing on the Official List of the FCA.

(ii) Admission to trading: Application will be made by the Issuer (or on its

behalf) for the Notes to be admitted to trading on the Main Market of the London Stock Exchange

with effect from the Issue Date.

(iii) Estimate of total expenses related

to admission to trading:

GBP 5.080

2. **RATINGS**

Ratings: The Notes are expected to be rated:

Moody's Investors Service Limited: Baa1

Obligations rated Baa are judged to be mediumgrade and subject to moderate credit risk and as such may possess certain speculative characteristics. The modifier '1' indicates a higher

end ranking.

(Source: Moody's Investors Service Limited, https://www.moodys.com/Pages/amr002002.asp

<u>x</u>)

3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Save in respect of the combined management and underwriting commission payable to the joint lead managers in relation to the Notes, so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

4. **YIELD**

Indication of yield: 9.333 per cent. per annum

The yield is calculated at the Issue Date on the basis of the Issue Price in respect of the period from (and including) the Issue Date to (but excluding) the First Resettable Note Reset Date.

It is not an indication of future yield.

5. **OPERATIONAL INFORMATION**

ISIN Code: XS2538744140

Common Code: 253874414

FISN: See the website of the Association of National

Numbering Agencies (ANNA) or alternatively sourced from the responsible National Numbering

Agency that assigned the ISIN

CFI: See the website of the Association of National

Numbering Agencies (ANNA) or alternatively sourced from the responsible National Numbering

Agency that assigned the ISIN

New Global Note or Classic Global Note: Not Applicable

Intended to be held in a manner which

would allow Eurosystem eligibility:

Not Applicable

Any clearing system(s) other than Not Applicable Euroclear Bank S.A./N.V. and Clearstream Banking S.A. and the relevant identification number(s) and address:

Names and addresses of additional Paying Not Applicable Agent(s) (if any):

6. **BENCHMARKS**

Not Applicable

7. REASONS FOR THE OFFER AND ESTIMATED NET AMOUNT OF PROCEEDS

Reasons for the offer:

(a) The net proceeds from the issue of the Notes will be used for the general financing purposes of the Issuer, including (without limitation) the downstreaming of funds to Investec Bank plc in the form of subordinated debt. Some or all of the downstreamed funds may be used by Investec Bank plc to fund the tender offer announced by it on 28 November 2022 in respect of its £420 million Fixed Rate Reset Callable Subordinated Notes due 2028 (ISIN XS1859228634)

(b) Estimated Net Proceeds: GBP 345,590,000