

## Investec Import Solutions

### Import and working capital specialists

Investec Import Solutions facilitates fully integrated, end-to-end import transactions from order placement to delivery.

#### Who we are

Investec Import Solutions is an import industry specialist with over a decade of experience. We are pioneers in providing fully integrated import solutions through bespoke systems and patented processes.

Our aim is to partner with you to grow your business by removing the administration and complexities associated with the import process.

We offer you one point of contact in the import process – from placing, confirming and tracking your order, to the hedging of foreign exchange risk and the management of import logistics, until final delivery to your warehouse. At this point, we provide a single invoice consolidating the total landed rand cost per item.

By financing the cost of goods as well as the forwarding and clearing costs, we release your working capital and provide you with payment terms that closely match your cash flow cycle.

#### What we do

- We release your working capital by replacing the capital that you have tied-up in your import transaction so that you can better deploy your cash elsewhere for greater return
- We offer one point of contact through a dedicated account manager that oversees the entire import process
- We remove the administration and complexities associated with managing the import process, as well as leverage our economies of scale to ensure competitive rates and potential cost savings
- Online interactive reporting through our customised online portal, which allows you to view your orders in real time
- We provide upfront guaranteed pricing that allows you to determine the profitability and viability of a product before committing to an order and the ability to preserve margin throughout the import transaction
- A single rand-based invoice consolidating the total landed rand cost per item is presented on delivery

**Investec Import Solutions imports in excess of R12 billion annually. Over a decade of industry experience.**



## Total visibility of your import supply chain

BlueLink is our interactive web-based client portal that provides you with greater visibility of your import supply chain. It allows you strategic oversight of the import process as well as improved control of your supplier relationships, costs and availability of product. You have access to real-time information on your orders, forex, shipments and payments.

BlueLink is designed logically and practically, and can be easily navigated by a user with minimal training for proficient use. It caters for both information sharing and capture, with updates on an hourly basis. Visibility to information on BlueLink is restricted to the user's role responsibilities and all actions on BlueLink are logged and recorded.

Through BlueLink you can also view pre-loaded standard reports and create customisable reports that can be downloaded into various formats. Standard reports relate to:

- Orders in production, in transit and for delivery
- Shipments and deliveries
- Supplier performance
- Historical and future payments to suppliers
- Forex position on an overall and per order basis
- Product detail

Multiple variations of a report can be created and saved.

## Contact

[www.investec.co.za/importolutions](http://www.investec.co.za/importolutions)

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