

#### **INVESTEC BANK LIMITED**

(Incorporated in the Republic of South Africa with limited liability under registration number 1969/004763/06)

Issue of ZAR400 000 000 (Four Million Rand) Senior Unsecured Notes under its ZAR40,000,000,000 Domestic Medium Term Note and Preference Share Programme IBL133

This document constitutes the Applicable Pricing Supplement (Notes) relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "Terms and Conditions") set forth in the Programme Memorandum dated 10 December 2018 (the "Programme Memorandum"), as updated and amended from time to time. This Applicable Pricing Supplement (Notes) must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement (Notes) and the Programme Memorandum, the provisions of this Applicable Pricing Supplement (Notes) shall prevail.

#### **PARTIES**

1.	Issuer	Investec Bank Limited
2.	Specified Office	100 Grayston Drive, Sandown Sandton
3.	If non-syndicated, Dealer(s)	Investec Bank Limited
4.	If syndicated, Managers	Not Applicable
5.	Debt Sponsor	Investec Bank Limited
6.	Issuer Agent (incorporating the calculation agent, the transfer agent, the paying agent and the settlement agent)	Investec Bank Limited

7.	Specified Office	100 Grayston Drive, Sandown Sandton
8.	Stabilising manager (if any)	Not Applicable
9.	Specified Office	Not Applicable
PROV	ISIONS RELATING TO THE NOTES	
10.	Status of Notes	Senior Unsecured Notes (see Condition 6.1 (Status of Senior Notes)
	(i) Series Number	1
	(ii) Tranche Number	3
11.	Aggregate Nominal Amount of Tranche	ZAR400 000 000 (Four Hundred Million Rand)
12.	Aggregate Nominal Amount of Notes Outstanding in the Series as at the Issue Date	ZAR1,998,000,000 (One Billion Nine Hundred and Ninety Eight Million Rand), excluding this Tranche of Notes
13.	Interest/Payment Basis	Floating Rate Notes
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14.	Form of Notes	Listed Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD.
	•	Listed Registered Notes: The Notes in this Tranche are
14.	Form of Notes  Automatic/Optional conversion from one Interest/ Payment Basis to	Listed Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD.
14. 15.	Form of Notes  Automatic/Optional conversion from one Interest/ Payment Basis to another	Listed Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD.  Not Applicable
14. 15.	Form of Notes  Automatic/Optional conversion from one Interest/ Payment Basis to another  Issue Date	Listed Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD.  Not Applicable  3 December 2019
<ul><li>14.</li><li>15.</li><li>16.</li><li>17.</li></ul>	Form of Notes  Automatic/Optional conversion from one Interest/ Payment Basis to another  Issue Date  Business Centre	Listed Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD.  Not Applicable  3 December 2019  Johannesburg
<ul><li>14.</li><li>15.</li><li>16.</li><li>17.</li><li>18.</li></ul>	Form of Notes  Automatic/Optional conversion from one Interest/ Payment Basis to another  Issue Date  Business Centre  Additional Business Centre	Listed Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD.  Not Applicable  3 December 2019  Johannesburg  Not Applicable
14. 15. 16. 17. 18.	Automatic/Optional conversion from one Interest/ Payment Basis to another  Issue Date  Business Centre  Additional Business Centre  Nominal Amount	Listed Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD.  Not Applicable  3 December 2019  Johannesburg  Not Applicable  R1,000,000 (One Million Rand) per Note

	23.	Interest Commencement Date
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#### 12 September 2019

24. Interest Period(s)

means each period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date; provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) the following Interest Payment Date (each Interest Payment Date as adjusted in accordance with the applicable Business Day Convention)

25. Interest Payment Date(s)

means 12 September, 12 December, 12 March and 12 June of each year or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement)

 Interest Rate Determination Date/s or Reset Dates means 12 September, 12 December, 12 March and 12 June of each year or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement), provided that the first Interest Rate Determination Date shall be 12 September 2019

27. Maturity Date

12 September 2022

28. Maturity Period

Not Applicable

29. Specified Currency

ZAR

30. Applicable Business Day Convention

Following Business Day

31. Final Redemption Amount

The Nominal Amount (plus accrued unpaid interest, if any, to the Maturity Date).

32. Books Closed Period(s)

The Register will be closed from 2 September to 12 September, 2 December to 12 December, 2 March to 12 March and 2 June to 12 June (all dates inclusive) in each

year until the Applicable Redemption Date, or 10 days prior to any Payment Day;

Close of business on the Business Day immediately 33. Last Day to Register

preceding the first day of a Books Close Period

34. Provisions applicable to Not Applicable

**Subordinated Capital Notes** 

35. **FIXED RATE NOTES** Not Applicable

**FLOATING RATE NOTES** 

36.

(a) Issuer election not to pay Not applicable interest

**Applicable** Payment of Interest Amount

(a)Interest Rate(s) The Reference Rate plus the Margin

As per item 25 above with the first Interest Payment Date (b)Interest Payment Date(s)

being 12 December 2019.

Not Applicable (c) Any other terms relating to the particular method of

(d) Interest Step-Up Date Not Applicable

calculating interest

(Interpretation))

(e) Definition of Business Day Not Applicable (if different from that set out in Condition 1

(f) Minimum Interest Rate Not Applicable

(g) Maximum Interest Rate Not Applicable

(h) Day Count Fraction Actual/365

(i) Other terms relating to the Not Applicable

method of calculating interest (e.g.: day count fraction, rounding up provision, if different from Condition 9.2 (*Interest on* Floating Rate Notes and Indexed Notes))

(iii) Manner in which the Interest Rate is to be determined

Screen Rate Determination

(iv) Margin

1.175% (one point one seven five percent)

(v) If ISDA Determination

Not Applicable

(vi) If Screen Rate Determination

**Applicable** 

 (a) Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated) ZAR-JIBAR-SAFEX with a Designated Maturity of 3 months

(b) Interest Rate

Determination Date(s)

As per item 26 above

(c) Relevant Screen page and Reference Code

Reuters Screen SAFEY page "SF X 3M Yield", or any successor page.

(d) Relevant Time

11.00 a.m

(vii) If Interest Rate to be calculated otherwise than by ISDA
 Determination or Screen Rate
 Determination, insert basis for determining Interest
 Rate/Margin/Fallback provisions

Not Applicable

(viii) If different from Issuer Agent, agent responsible for calculating amount of principal and interest



37.	ZERO COUPON NOTES	Not Applicable
38.	PARTLY PAID NOTES	Not Applicable
39.	INSTALMENT NOTES	Not Applicable
40.	MIXED RATE NOTES	Not Applicable
41.	INDEXED NOTES	Not Applicable
42.	EXCHANGEABLE NOTES	Not Applicable
43.	EQUITY LINKED NOTES	Not Applicable
44.	OTHER NOTES	Not Applicable

## PROVISIONS REGARDING REDEMPTION/MATURITY

45. Prior consent of the Relevant No
Authority required for any redemption
(in the case of Tier 2 Notes, prior to
the Maturity Date)

46. Redemption at the option of the Issuer.

Not Applicable

(j) Optional Redemption Date(s)

Not Applicable

(ii) Optional Redemption
 Amount(s) and method, if
 any, of calculation of such
 amount

Not Applicable

(iii) Minimum period of notice (if different from Condition 10.3 (Redemption at the option of the Issuer)) Not Applicable

(iv) Redeemable in part.

Not Applicable

If yes:

Minimum Redemption

Not Applicable

Amount(s)

Higher Redemption

Not Applicable

Amount(s)

(v) Other terms applicable on Redemption

Not Applicable

 Redemption at the Option of Noteholders of Senior Notes

No

48. Early Redemption Amount(s) payable on redemption following the occurrence of a Tax Event (Gross up), Tax Event (Deductibility) and/or Change in Law, if yes:

Yes

(i) Amount payable; or

**Final Redemption Amount** 

(ii) Method of calculation of amount payable (if required or if different from that set out in



Condition 10.9 (Early Redemption Amounts))

(iii) Minimum period of notice (if different from Condition 10.2 (Redemption following the occurrence of a Tax Event (Gross up) or Tax Event (Deductibility) and/or Change in Law)

Not Applicable

49. Early Redemption Amount(s) payable on redemption of Subordinated Capital Notes for Regulatory Capital reasons

Not Applicable

(i) Amount payable; or

Not Applicable

(ii) Method of calculation of amount payable or if different from that set out in Condition 10.9 (Early Redemption Amounts))

Not Applicable

(iii) Minimum period of notice (if different from Condition 10.5 (Redemption of Subordinated Capital Notes for Regulatory Capital reasons)



50. Early Redemption Amount(s) payable on redemption on Event of Default (if required), if yes: Yes

(i) Amount payable; or

**Final Redemption Amount** 

 (ii) Method of calculation of amount payable (if required or if different from that set out in Condition 10.9 (Early Redemption Amounts))

Not Applicable

51. Other terms applicable on redemptions

The Notes will not be automatically redeemed on the occurrence of an Activation Event (for the purposes of this item, "Activation Event" means an event that precipitates an automatic redemption in relation to the Notes).

### TRIGGER EVENT

52. Are the Notes Convertible?

Not Applicable

53. Contractual Conversion Condition

Not Applicable

54. If applicable:

(i) Conversion Price

Not Applicable

(ii) Conversion Record Date (if different from the Note Terms and Conditions)

Not Applicable

(iii) Conversion Settlement Date (if different from the Note Terms and Conditions) Not Applicable

(iv) Time period for the delivery of the Issuer Conversion Price Notice (if different from the Note Terms and conditions)

Not Applicable

(v) Other





55. Contractual Write Off Condition

Not Applicable

#### **GENERAL**

56. Financial Exchange

JSE Limited

 Substitution and variation for Subordinated Capital Notes Not Applicable

58. Substitution and variation for Subordinated Capital Notes upon a Change in Law Not Applicable

59. Amendment Option to disapply the Contractual Conversion Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition) Not Applicable

60. Amendment Option to disapply the
Contractual Write Off Condition for
Subordinated Capital Notes pursuant
to Condition 6.10 (Disapplication of
Contractual Conversion Condition or
Contractual Write Off Condition)

Not Applicable

61. Aggregate Nominal Amount of Notes
Outstanding and aggregate
Calculation Amount of Programme
Preference Shares as at the Issue
Date

ZAR37 601 945 050 (Thirty Seven Billion Six Hundred and One Million Nine Hundred and Forty Five Thousand and Fifty Rand), excluding this Tranche of Notes but including all other Notes and Programme Preference Shares issued on the Issue Date.

The aggregate Nominal Amount of all Notes Outstanding (including Notes issued under the Programme pursuant to the Previous Programme Memoranda) and the aggregate Calculation Amount of all Programme Preference Shares (including Programme Preference Shares issued under the Programme pursuant to the 2013 Programme Memorandum) as at the Issue Date, together with the



aggregate Nominal Amount of this Tranche of Notes (when issued), will not exceed the Programme Amount.

62.	ISIN No.	ZAG000162496
63.	Stock Code	IBL133
64.	Additional selling restrictions	Not Applicable
	(i) Financial Exchange	Not Applicable
	(ii) Relevant sub-market of the Financial Exchange	Not Applicable
65.	Provisions relating to stabilisation	Not Applicable
66.	Method of distribution	Private Placement
67.	Credit Rating assigned to Issuer as at the Issue Date (if any)	See Annex "A" (Applicable Credit Ratings).
68.	Governing law (if the laws of South Africa are not applicable)	Not Applicable
69.	Other Banking Jurisdiction	Not Applicable
70.	Use of proceeds	General banking business of the Issuer
71.	Surrendering of Individual Certificates	10 days after the date on which the Individual Certificate in respect of the Note to be redeemed has been surrendered to the Issuer.
72.	Reference Banks	Not Applicable
73.	Other provisions	Not applicable
74.	Notes rating and issue date	Not Applicable
75.	Date of rating review	Not Applicable
76.	Rating Agency	Not Applicable

77. Material Change Statement

The Issuer hereby confirms that as at the date of this Applicable Pricing Supplement, there has been no material change in the financial or trading position of the Issuer and its subsidiaries since the date of the Issuer's latest audited financial statements. This statement has not been confirmed nor verified by the auditors of the Issuer.

#### Responsibility:

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Applicable Pricing Supplement contains all information required by law and the Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum and the annual financial statements and/or the pricing supplements.

The JSE takes no responsibility for the contents of the Programme Memorandum and the annual financial statements and/or the pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the Programme Memorandum and the annual financial statements and/or the pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the Programme Memorandum and listing of the debt securities is not to be taken in any way as an indication of the merits of the issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

Application is hereby made to list this issue of Notes on 3 December 2019.





SIGNED at	CANDTON on this 28th day of NOVEMBER
2019	
For:	INVESTEC BANK LIMITED
Signature:	who warrants that he / she is duly authorised thereto
Name: Capacity:	Kavisha Pillay  Authorised Signatory
Signature:	who warrants that he / she is duly authorised thereto
Name:	Annerie Botha  Authorised Signatory

Capacity:

### ANNEX "A"

# **APPLICABLE CREDIT RATINGS**

## 1. Issuer

The Issuer has been rated as follows:

NTSJ Float 12/15/29  Nestec Bank Ltd	91) Company	Tree Ratings •	92) Alert	Page 1/2	Credit	Rating Profile
1) Bloomberg Default Risk   DRSK »		Moody's (Continued)				
		17) ST Counterp				
Moody's			18 ST Counterp	arty Risk Ra	iting (I	0o P-2
2) INTSJ 0 12/15/29		NR				
3) Outlook		STABLE	Moody's Nat			
4 Foreign LT Bank Depo		Baa3	19) NSR LT Bank			Aa1.za
9 Local LT Bank Deposi		Baa3	20 NSR Short To	erm		P-1.za
6 Senior Unsecured Det	ot	Baa3				
7) Subordinated Debt		(P)Ba1	21) Standard & F	Poor's		1
8 Bank Financial Streng		WR	22) Outlook			STABLE
9 LT Counterparty Risk			23) LT Foreign I			BB
OST Counterparty Risk			24) LT Local Iss			BB
1) ST Bank Deposits (Fo		P-3	25) ST Foreign I			В
1) ST Bank Deposits (Do		P-3	26) ST Local Iss	uer Credit		В
3) Baseline Credit Asses		baa3		ing .		Ber P. Con Land
4 Adj Baseline Credit A		baa3	S&P Nationa			
5) LT Counterparty Risk			27) Natl LT Issu	The second second second		zaAA+
LT Counterparty Risk	Rating (Do	Baa2	28) Natl ST Issu	er Credit		zaA-1+

# 2. Notes

This Tranche of Notes will not be rated.



