

INVESTEC BANK LIMITED

(Incorporated in the Republic of South Africa with limited liability under registration number 1969/004763/06)

Issue of ZAR100 000 000 (One Hundred Million Rand) Senior Unsecured Notes under its ZAR40,000,000,000 Domestic Medium Term Note and Preference Share Programme IBL135

This document constitutes the Applicable Pricing Supplement (Notes) relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "Terms and Conditions") set forth in the Programme Memorandum dated 10 December 2018 (the "Programme Memorandum"), as updated and amended from time to time. This Applicable Pricing Supplement (Notes) must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement (Notes) and the Programme Memorandum, the provisions of this Applicable Pricing Supplement (Notes) shall prevail.

PARTIES

| 1. | Issuer | Investec Bank Limited |
|----|---|-------------------------------------|
| 2. | Specified Office | 100 Grayston Drive, Sandown Sandton |
| 3. | If non-syndicated, Dealer(s) | Investec Bank Limited |
| 4. | If syndicated, Managers | Not Applicable |
| 5. | Debt Sponsor | Investec Bank Limited |
| 6. | Issuer Agent (incorporating the calculation agent, the transfer agent, the paying agent and the settlement agent) | Investec Bank Limited |
| | o , | |

| 7. | Specified Office | 100 Grayston Drive, Sandown Sandton |
|------|--|--|
| 8. | Stabilising manager (if any) | Not Applicable |
| 9. | Specified Office | Not Applicable |
| PROV | ISIONS RELATING TO THE NOTES | |
| 10. | Status of Notes | Senior Unsecured Notes (see Condition 6.1 (Status of Senior Notes) |
| | (i) Series Number | 1 |
| | (ii) Tranche Number | 1 |
| 11. | Aggregate Nominal Amount of Tranche | ZAR100 000 000 (One Hundred Million Rand) |
| 12. | Aggregate Nominal Amount of Notes Outstanding in the Series as at the Issue Date | Nil, excluding this Tranche of Notes |
| 13. | Interest/Payment Basis | Floating Rate Notes |
| 14. | Form of Notes | Listed Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD. |
| 15. | Automatic/Optional conversion from one Interest/ Payment Basis to another | Not Applicable |
| 16. | Issue Date | 22 November 2019 |
| 17. | Business Centre | Johannesburg |
| 18. | Additional Business Centre | Not Applicable |
| 19. | Nominal Amount | R100,000 (One Hundred Thousand Rand) per Note |
| 20. | Specified Denomination | R100,000 (One Hundred Thousand Rand) per Note |
| 21. | Calculation Amount | R100,000 (One Hundred Thousand Rand) per Note |
| 22. | Issue Price | 100% per Note |



| 23. | Interest Commencement Date | 22 November 2019 |
|-----|---|---|
| 24. | Interest Period(s) | means each period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date; provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) the following Interest Payment Date (each Interest Payment Date as adjusted in accordance with the applicable Business Day Convention) |
| 25. | Interest Payment Date(s) | means 22 November, 22 February, 22 May and 22 August of each year or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement) |
| 26. | Interest Rate Determination Date/s or Reset Dates | means 22 November, 22 February, 22 May and 22 August of each year or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement) |
| 27. | Maturity Date | 22 November 2024 |
| 28. | Maturity Period | Not Applicable |
| 29. | Specified Currency | ZAR |
| 30. | Applicable Business Day Convention | Following Business Day |

31.

32.

Final Redemption Amount

Books Closed Period(s)



The Nominal Amount (plus accrued unpaid interest, if any,

The Register will be closed from 13 November to 22

November, 13 February to 22 February, 13 May to 22 May and 13 August to 22 August (all dates inclusive) in each year until the Applicable Redemption Date, or 10 days prior

to the Maturity Date).

to any Payment Day;

| 33. | Las | t Day to Register | Close of business on the Business Day immediately preceding the first day of a Books Close Period | | |
|-----|------|--|---|--|--|
| 34. | | visions applicable to ordinated Capital Notes | Not Applicable | | |
| 35. | FIX | ED RATE NOTES | Not Applicable | | |
| 36. | FLC | OATING RATE NOTES | | | |
| | (a) | Issuer election not to pay interest | Not applicable | | |
| | (ii) | Payment of Interest Amount | Applicable | | |
| | | (a)Interest Rate(s) | The Reference Rate plus the Margin | | |
| | | (b)Interest Payment Date(s) | As per item 25 above with the first Interest Payment Date being 22 February 2020. | | |
| | | (c) Any other terms relating to the particular method of calculating interest | Not Applicable | | |
| | | (d) Interest Step-Up Date | Not Applicable | | |
| | | (e) Definition of Business Day (if different from that set out in Condition 1 (Interpretation)) | Not Applicable | | |
| | | (f) Minimum Interest Rate | Not Applicable | | |
| | | (g) Maximum Interest Rate | 8.81% | | |
| | | (h) Day Count Fraction | Actual/365 | | |
| | | (i) Other terms relating to the method of calculating interest (e.g.: day count fraction, rounding up | Not Applicable | | |

provision, if different from

Condition 9.2 (Interest on Floating Rate Notes and Indexed Notes))

(iii) Manner in which the Interest Rate is to be determined

Screen Rate Determination

(iv) Margin

1.75% (one point seven five percent)

(v) If ISDA Determination

Not Applicable

(vi) If Screen Rate Determination

Applicable

(a) Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated) ZAR-JIBAR-SAFEX with a Designated Maturity of 3 months

(b) Interest Rate

Determination Date(s)

As per item 26 above

(c) Relevant Screen page and Reference Code

Reuters Screen SAFEY page "SF X 3M Yield", or any successor page.

(d) Relevant Time

11.00 a.m

(vii) If Interest Rate to be calculated otherwise than by ISDA
 Determination or Screen Rate
 Determination, insert basis for determining Interest
 Rate/Margin/Fallback provisions

Not Applicable

(viii) If different from Issuer Agent, agent responsible for calculating amount of principal and interest





| 37. | ZERO COUPON NOTES | Not Applicable |
|-----|---------------------|----------------|
| 38. | PARTLY PAID NOTES | Not Applicable |
| 39. | INSTALMENT NOTES | Not Applicable |
| 40. | MIXED RATE NOTES | Not Applicable |
| 41. | INDEXED NOTES | Not Applicable |
| 42. | EXCHANGEABLE NOTES | Not Applicable |
| 43. | EQUITY LINKED NOTES | Not Applicable |
| 44. | OTHER NOTES | Not Applicable |

PROVISIONS REGARDING REDEMPTION/MATURITY

45. Prior consent of the Relevant No
Authority required for any redemption
(in the case of Tier 2 Notes, prior to
the Maturity Date)

46. Redemption at the option of the Issuer.

Not Applicable

(j) Optional Redemption Date(s)

Not Applicable

(ii) Optional Redemption
 Amount(s) and method, if
 any, of calculation of such
 amount

Not Applicable

(iii) Minimum period of notice (if different from Condition 10.3 (Redemption at the option of the Issuer))

Not Applicable

(iv) Redeemable in part.

Not Applicable

If yes:

Minimum Redemption

Not Applicable

Amount(s)

Higher Redemption Amount(s)

Not Applicable

(v) Other terms applicable on Redemption

Not Applicable

 Redemption at the Option of Noteholders of Senior Notes

No

48. Early Redemption Amount(s) payable on redemption following the occurrence of a Tax Event (Gross up), Tax Event (Deductibility) and/or Change in Law, if yes:

Yes

(i) Amount payable; or

Final Redemption Amount

(ii) Method of calculation of amount payable (if required or if different from that set out in



Condition 10.9 (Early Redemption Amounts))

(iii) Minimum period of notice (if different from Condition 10.2 (Redemption following the occurrence of a Tax Event (Gross up) or Tax Event (Deductibility) and/or Change in Law)

Not Applicable

49. Early Redemption Amount(s) payable on redemption of Subordinated Capital Notes for Regulatory Capital reasons

Not Applicable

(i) Amount payable; or

Not Applicable

(ii) Method of calculation of amount payable or if different from that set out in Condition 10.9 (Early Redemption Amounts))

Not Applicable

(iii) Minimum period of notice (if different from Condition 10.5 (Redemption of Subordinated Capital Notes for Regulatory Capital reasons)

50. Early Redemption Amount(s)
payable on redemption on Event of
Default (if required), if yes:

Yes

(i) Amount payable; or

Final Redemption Amount

(ii) Method of calculation of amount payable (if required or if different from that set out in Condition 10.9 (Early Redemption Amounts))

Not Applicable

51. Other terms applicable on redemptions

The Notes will not be automatically redeemed on the occurrence of an Activation Event (for the purposes of this item, "Activation Event" means an event that precipitates an automatic redemption in relation to the Notes).

TRIGGER EVENT

52. Are the Notes Convertible? Not Applicable

53. Contractual Conversion Condition Not Applicable

54. If applicable:

(i) Conversion Price Not Applicable

(ii) Conversion Record Date (if different from the Note Terms and Conditions)

Not Applicable

(iii) Conversion Settlement Date (if different from the Note Terms and Conditions)

Not Applicable

(iv) Time period for the delivery of the Issuer Conversion Price Notice (if different from the Note Terms and conditions)

Not Applicable

(v) Other

55. Contractual Write Off Condition

Not Applicable

GENERAL

56. Financial Exchange

JSE Limited

 Substitution and variation for Subordinated Capital Notes

Not Applicable

58. Substitution and variation for Subordinated Capital Notes upon a Change in Law

Not Applicable

59. Amendment Option to disapply the Contractual Conversion Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition)

Not Applicable

60. Amendment Option to disapply the Contractual Write Off Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition)

Not Applicable

61. Aggregate Nominal Amount of Notes
Outstanding and aggregate
Calculation Amount of Programme
Preference Shares as at the Issue
Date

ZAR39 121 945 050 (Thirty Nine Billion One Hundred and Twenty One Million Nine Hundred and Forty Five Thousand and Fifty Rand), excluding this Tranche of Notes but including all other Notes and Programme Preference Shares issued on the Issue Date.

The aggregate Nominal Amount of all Notes Outstanding (including Notes issued under the Programme pursuant to the Previous Programme Memoranda) and the aggregate Calculation Amount of all Programme Preference Shares (including Programme Preference Shares issued under the Programme pursuant to the 2013 Programme Memorandum) as at the Issue Date, together with the

aggregate Nominal Amount of this Tranche of Notes (when issued), will not exceed the Programme Amount.

| 62. | ISIN No. | ZAG000164591 |
|-----|--|--|
| 63. | Stock Code | IBL135 |
| 64. | Additional selling restrictions | Not Applicable |
| | (i) Financial Exchange | Not Applicable |
| | (ii) Relevant sub-market of the Financial Exchange | Not Applicable |
| 65. | Provisions relating to stabilisation | Not Applicable |
| 66. | Method of distribution | Private Placement |
| 67. | Credit Rating assigned to Issuer as at the Issue Date (if any) | See Annex "A" (Applicable Credit Ratings). |
| 68. | Governing law (if the laws of South Africa are not applicable) | Not Applicable |
| 69. | Other Banking Jurisdiction | Not Applicable |
| 70. | Use of proceeds | General banking business of the Issuer |
| 71. | Surrendering of Individual Certificates | 10 days after the date on which the Individual Certificate in respect of the Note to be redeemed has been surrendered to the Issuer. |
| 72. | Reference Banks | Not Applicable |
| 73. | Other provisions | Not applicable |
| 74. | Notes rating and issue date | Not Applicable |
| 75. | Date of rating review | Not Applicable |
| 76. | Rating Agency | Not Applicable |

77. Material Change Statement

The Issuer hereby confirms that as at the date of this Applicable Pricing Supplement, there has been no material change in the financial or trading position of the Issuer and its subsidiaries since the date of the Issuer's latest audited financial statements. This statement has not been confirmed nor verified by the auditors of the Issuer.

Responsibility:

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Applicable Pricing Supplement contains all information required by law and the Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum and the annual financial statements and/or the pricing supplements.

The JSE takes no responsibility for the contents of the Programme Memorandum and the annual financial statements and/or the pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the Programme Memorandum and the annual financial statements and/or the pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the Programme Memorandum and listing of the debt securities is not to be taken in any way as an indication of the merits of the issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

Application is hereby made to list this issue of Notes on 22 November 2019.



| SIGNED at _ | Gandton | on this_ | 20-11 day of _ | November | 2019 |
|--------------------|-------------------------------------|-----------|-----------------|---------------|------|
| 2019 | | | | | |
| For: | INVESTEC BANK LIMIT | ED | | | |
| Signature: | who warrants that he / she | is duly a | uthorised there | to | |
| Name: Capacity: | Kavisha Pillay | | | - | |
| Signature: | who warrants that he / she | is duly a | uthorised there | to | |
| Name: Capacity: | Annerie Botha Authorised Signatory | | | . | |

ANNEX "A"

APPLICABLE CREDIT RATINGS

1. Issuer

The Issuer has been rated as follows:

| NTSJ Float 12/15/29 9D Company nvestec Bank Ltd | Tree Ratings • | 97) Alert | Page 1/2 | Credit R | ating Profile |
|---|---|--|---|------------|----------------------------------|
| 1) Bloomberg Default Risk DRSK » Moody's 2) INTSJ 0 12/15/29 3) Outlook 4) Foreign LT Bank Deposits 5) Local LT Bank Deposits 6) Senior Unsecured Debt | NR STABLE Baa3 Baa3 Baa3 | Moody's (Con 17) ST Counterpa 18) ST Counterpa Moody's Natio 19) NSR LT Bank 20) NSR Short Ter | rty Risk Ra rty Risk Ra onal Deposit | iting (Foi | r P-2 P-2 Aa1.za P-1.za |
| D ST Bank Deposits (Foreign) ST Bank Deposits (Domestic) Baseline Credit Assessment | (P)Ba1 WR Baa2(cr) P-2(cr) P-3 P-3 baa3 | 21) Standard & Po 22) Outlook 23) LT Foreign Iss 24) LT Local Issue 25) ST Foreign Iss 26) ST Local Issue | suer Credit er Credit suer Credit | | STABLE BB BB BB B |
| 4 Adj Baseline Credit Assessment 5 LT Counterparty Risk Rating (For 6 LT Counterparty Risk Rating (Do | baa3 Baa2 Baa2 | S&P National 27) Natl LT Issuer 28) Natl ST Issuer | | | zaAA+ zaA-1+ |

2. Notes

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This Tranche of Notes will not be rated.

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