APPLICABLE PRICING SUPPLEMENT



INVESTEC BANK LIMITED

(Registration number 1969/000763/06) (Incorporated with limited liability in the Republic of South Africa)

ZAR10,000,000,000 Credit-Linked Note Programme

Issue of ZAR80,000,000 (Eighty Million Rand) Senior Unsecured Floating Rate Notes due 23 March 2021

This document constitutes the Applicable Pricing Supplement relating to the issue of the Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "Terms and Conditions") set forth in the Investec Bank Limited ZAR10,000,000,000 Programme Memorandum dated 10 May 2010 (the "Programme Memorandum"). This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the terms and conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail. Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meaning ascribed to them in the Terms and Conditions. To the extent that certain provisions of the *pro forma* Pricing Supplement or indicated to be not applicable.

Description of the Notes

| 1. | Issuer: | Investec Bank Limited |
|----|--------------------|--|
| 2. | Tranche Number: | 1 |
| 3. | Series Number: | IVC167 |
| 4. | Consolidation: | N/A |
| 5. | Status of Notes: | Senior unsecured callable Notes. |
| 6. | Form of Notes: | Listed. The Notes in this Tranche are issued in uncertificated form and held by the CSD. |
| 7. | Currency of Issue: | ZAR |
| 8. | Type of Notes: | Single Name Notes |

9. Issue Date of the Notes: 22 November 2019

10. Issue Price of the Notes: 100%

11. Financial Exchange: JSE (Interest Rate Market)

12. Aggregate Principal Amount:

(a) Series: ZAR80,000,000

(b) Tranche: ZAR80,000,000

13. Principal Amount per Note: ZAR1,000,000

14. Specified Denomination and number of Specified Denomination: ZAR1,000,000

Notes in this Tranche: Number of Notes: 80

15. Payment Basis: Fully Paid Notes

16. Redemption Basis: Redemption at par, in accordance with the

provision of Condition 7 (Redemption) of the Terms

and Conditions.

17. Automatic/Optional Conversion from one N/A

Redemption Basis to another:

18. Calculation Amount(s): The outstanding Principal Amount per Note

19. Partly Paid Notes Provisions: Not Applicable

Provisions relating to interest (if any) payable on the Note

20. General Interest Provisions

(a) Interest payable on the Note: Yes

(b) Interest Basis: Floating Rate Note

(c) Automatic / Optional Conversion from N/A

(d) Interest Commencement Date: Issue Date

(e) Default Rate: For purpose of Condition 6.9 (Accrual of Interest)

of the Terms and Conditions: Interest Rate plus 2%

(two percent)

21. Fixed Rate Note Provisions: N/A

one Interest Basis to another:

22. Floating Rate Note Provisions: Applicable

(a) Manner in which the Interest Rate(s) is/are to be determined:

Screen Rate Determination

(b) Party responsible for calculating the Interest Rate(s) and Interest Amount(s) (if not the Calculation Agent):

N/A

(c) Screen Rate Determination:

Applicable

Reference Rate:

ZAR-JIBAR-SAFEX with a Designated Maturity of

3 months

Interest Determination Date(s):

The first day of each Interest Period being 22 November 2019, and thereafter 23 December, 23 March, 23 June and 23 September of each year, or if such day is not a Business Day then, as adjusted in accordance with the applicable Business Day Convention (as specified in the Applicable Pricing

Supplement)

Relevant Screen Page and Reference Code:

Reuters Screen SAFEY page "SF X 3M Yield", or

any successor page

Reference Banks

As defined in Condition 1.1 (Definitions) of the

Terms and Conditions

Relevant Time:

11.00 a.m.

Relevant Financial Centre:

Johannesburg

(d) ISDA Determination:

N/A

(e) Margin(s):

(i)

1.125% (one point one two five percent) for the period beginning on and including the Issue Date to and ending on but excluding the Scheduled

Maturity Date.

(f) Minimum Rate(s) of Interest: N/A

Maximum Rate(s) of Interest: (q)

N/A

(h) First Interest Payment Date:

Interest Payment Date(s):

23 December 2019 adjusted in accordance with the Following Business Day Convention

23 September, 23 December, 23 March and 23 June in each year and the Scheduled Maturity Date, or if such date is not a Business Day on which interest will be paid, then as adjusted in accordance with the applicable Business Day

Convention (as specified in the Applicable Pricing

Supplement), commencing on the First Interest Payment Date.

Interest Period(s): (i)

Means each period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date: provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) the following Interest Payment Date and the last Interest Period will end on (and exclude), the Redemption Date (but in any event not later than the Scheduled Maturity Date (each Interest Payment Date as adjusted in accordance with the applicable Business Day Convention)

(k) Business Day Convention:

Following Business Day Convention

Specified Period:

N/A

(m) Day Count Fraction:

Actual/365

(n) Fallback provisions, rounding provisions, denominator and any other terms relating to the method of calculating interest on the Floating Rate Notes, if different from those set out in the Terms and Conditions:

N/A

23. **Zero Coupon Note Provisions:** N/A

24. **Index Linked Interest Note Provisions:** N/A

25. **Dual Currency Note Provisions:** N/A N/A

26. Mixed Rate Note Provisions: Other Notes Provisions:

N/A

Provisions relating to redemption

28. Scheduled Maturity Date:

27.

23 March 2021 with No Adjustment, subject as provided in Condition 7.2 (Redemption upon the Credit occurrence of а Event), 7.3 (Repudiation/Moratorium Extension), 7.4 (Grace Period Extension) and 7.5 (Scheduled Maturity Date Extension) of the Terms and Conditions.

| 29. | Early Redemption following the occurrence of Tax Event: | Applicable |
|------------|---|--|
| 30. | Redemption following Merger Event: | Applicable |
| | | If Applicable: Merger Event Redemption Date: 5 (five) Business Days after delivery of notice by Issuer notifying the Noteholder of the Merger Event. |
| 31. | Prior approval of the Registrar of Banks required for Redemption: | No . |
| 32. | Call Option: | N/A |
| | (a) Optional Redemption Date(s) (Call): | N/A |
| | b) Optional Redemption Amount(s) (Call) of each Note and method, if any, of calculation of such amount(s): | N/A |
| | (c) Notice Period: | N/A |
| | | |
| | | |
| | (d) If Redeemable in part: | Applicable at Issuer's election |
| 33. | (d) If Redeemable in part: Put Option: | Applicable at Issuer's election N/A |
| 33. 34. | | |
| | Put Option: | N/A The aggregate outstanding Principal Amount plus accrued unpaid interest (if any) to the Scheduled |
| | Put Option: Final Redemption Amount: In cases where the Note is an Index Linked Redemption Note or other variable-linked | N/A The aggregate outstanding Principal Amount plus accrued unpaid interest (if any) to the Scheduled Maturity Date. |
| 34. | Put Option: Final Redemption Amount: In cases where the Note is an Index Linked Redemption Note or other variable-linked Note: | N/A The aggregate outstanding Principal Amount plus accrued unpaid interest (if any) to the Scheduled Maturity Date. N/A The aggregate outstanding Principal Amount plus accrued unpaid interest (if any) to the date fixed for |

redemption, less Unwind Costs

38. Early Redemption Amount (Merger Event): The aggregate outstanding Principal Amount plus

accrued unpaid interest (if any) to the date fixed for

redemption, less Unwind Costs

39. Additional provisions relating to the N

redemption of the Notes:

N/A

40. Instalment Note Provisions: N/A

Credit Linked Provisions:

41. General Provisions:

(a) Trade Date: 18 November 2019

(b) Effective Date: Issue Date

(c) Scheduled Termination Date: The Scheduled Maturity Date

(d) Calculation Agent: Issuer

(e) Business Day: As defined in Condition 1.1 (Definitions) of the

Terms and Conditions, and for the avoidance of

doubt Business Day excludes a Saturday

(f) Additional Business Centre: N/A

(g) Business Day Convention: Following Business Day Convention

(h) Reference Entity(ies): Remgro Limited

(i) Reference Obligation(s): Any Obligation of the Reference Entity selected by

the Calculation Agent

(j) Reference Entity Notional Amount: Principal Amount per Note

(k) All Guarantees: Applicable

(I) Reference Price: 100%

(m) Credit Events:

Bankruptcy

Failure to Pay

Grace Period Extension: Applicable

Payment Requirement: None Specified. Determined in accordance with the definition of "Payment Requirement" in Condition 1.1 (Definitions) of the Terms and Conditions.

Payment Requirement: ZAR 10,000,000

Obligation Default

Repudiation/Moratorium

Restructuring

Modified Restructuring Maturity Limitation and Conditionally Transferrable Obligation: Applicable

(n) Default Requirement:

ZAR10,000,000

(o) Notice Delivery Period:

None Specified. Determined in accordance with the definition of "Notice Delivery Period" in Condition 1.1 (Definitions) of the Terms and Conditions.

(p) Conditions to Settlement:

Credit Event Notice

Alternative time for delivery of a Credit Event

Notice: N/A

Notifying Party: Issuer

Notice of Publicly Available Information: Applicable

If Applicable:

Public Source(s): Standard South African

Public Sources.

Specified Number: 2

(q) Obligation[s]:

Obligation Category

Bond or Loan

Obligation Characteristics

Not Subordinated

Specified Currency: ZAR

Additional Obligation(s):

N/A

(r) Paragraphs (a) to (f) of the definition of "Deliverable Obligation Category" in Condition 1.1 (Definitions) of the Terms and Conditions Not Applicable:

No

(s) Excluded Obligation[s]:

N/A

(t) Settlement Method:

Cash Settlement

(u) Accrual of Interest Upon Credit Event:

N/A

(v) Interest accrual after Scheduled Maturity Date: Repudiation/Moratorium Extension: No

Grace Period Extension: No

Scheduled Maturity Date Extension: No

(w) Final Price:

The price of the Reference Obligation, or any other bond ranking *pari passu* with the Reference Obligation, expressed as a percentage, determined in accordance with the specified Valuation Method.

(x) Settlement Currency:

ZAR

(y) Additional Provisions:

N/A

(z) Hedge Unwind Adjustment:

Applicable: Standard Unwind Costs

42. Cash Settlement Provisions:

Applicable

(a) Cash Settlement Amount:

Specified. The Cash Settlement Amount per Note will be an amount determined by the Calculation Agent equal to the greater of (a) zero, and (b) an amount determined as follows:

- (i) The outstanding Principal Amount multiplied by the Final Price; less
- (ii) any Unwind Costs.

(b) Cash Settlement Date:

4 (four) Business Days

(c) Valuation Date:

Single Valuation Date. The Valuation Date shall be determined by the Calculation Agent in its sole discretion provided that such Valuation Date is not

(d) Valuation Time:

(e) Quotation Method:

more than 100 Business Days following the date on which the Conditions to Settlement are satisfied.

By no later than 17h00 Johannesburg time on the Valuation Date.

Highest, provided that paragraph "b" of the definition of "Quotation" shall be deleted in its entirety and replaced with the following:

"(b) If the Calculation Agent is unable to obtain at least two Full Quotations or a Weighted Average Quotation on the same Business Day on or prior to the tenth Business Day following the applicable Valuation Date, the Quotation shall be calculated by the Issuer on the eleventh Business Day by obtaining at least 5 (five) Indicative Quotations on that Business Day and the arithmetic mean of such Indicative Quotations, disregarding the Indicative Quotation having the highest and lowest values, shall constitute the Quotation, failing which the Quotation shall be equal to be zero;".

(f) Quotation Amount:

(g) Minimum Quotation Amount:

(h) Reference Dealers:

(i) Settlement Currency;

(i) Quotations:

(k) Market Value:

Representative Amount

None Specified. Determined in accordance with the definition of "Minimum Quotation Amount" in Condition 1.1 (Definitions) of the Terms and Conditions.

Dealers in obligations of the type of Reference Obligation for which Quotations are to be obtained as selected by the Calculation Agent in good faith and in a commercially reasonable manner, including South African and non — South African Reference Dealers.

ZAR

Exclude Accrued Interest

None Specified. Determined in accordance with the definition of "*Market Value*" in Condition 1.1 (*Definitions*) of the Terms and Conditions.



(I) Valuation Method:

Highest

(m) Other terms or special conditions relating to Cash Settlement:

N/A

43. Physical Settlement Provisions:

Not Applicable

General Provisions:

44. Business Day:

As defined in Condition 1.1 (*Definitions*) of the Terms and Conditions and for the avoidance of doubt Business Day excludes a Saturday

- 45. Additional Business Centre(s):

N/A

46. Last Day to Register:

13 December, 13 March, 13 June and 13 September of each year and if such day is not a Business Day, the Last Day to Register will be the Business Day immediately preceding the first day of the relevant Books Closed Period

47. Books Closed Period(s):

- (i) The Register will be closed from 14 December to 23 December, 14 March and 23 March, 14 June to 23 June and 14 September to 23 September (all dates inclusive) in each year until the Scheduled Maturity Date.
- (ii) In the event of any Redemption of the Notes on a date that is not an Interest Payment Date, then the Books Closed Period shall be as determined by the Calculation Agent and notified to Noteholders by SENS announcement not less than 10 days before the Redemption Date of the Notes.

48. Rounding:

In accordance with Condition 6.11 (*Rounding*) of the Terms and Conditions.

49. Specified Office of the Issuer:

100 Grayston Drive, Sandown, Sandton, 2196, South Africa

50. Calculation Agent:

The Issuer

51. Specified Office of the Calculation Agent:

Financial Products, 3rd Floor, 100 Grayston Drive, Sandown, Sandton, 2196, South Africa

52. Paying Agent:

The Issuer



53. Financial Products, 3rd Floor, 100 Grayston Drive, Specified Office of the Paying Agent: Sandown, Sandton, 2196, South Africa Transfer Agent: The Issuer 54. 55. Specified Office of the Transfer Agent: Financial Products, 3rd Floor, 100 Grayston Drive, Sandown, Sandton, 2196, South Africa N/A 56. Provisions relating to stabilisation: N/A 57. Stabilising manager: Additional Selling Restrictions: N/A 58. 59. ISIN No.: ZAG000164583 60. Stock Code: IVC167 61. Method of distribution: Non-syndicated N/A 62. If syndicated, names of Managers: 63. If non-syndicated, name of Dealer: The Issuer 64. Governing law (if the laws of South Africa are N/A not applicable): 65. Surrendering of Notes in the case of Notes N/A represented by a Certificate: 66. · Use of proceeds: General banking business of the Issuer 67. Pricing Methodology: N/A Issuer Credit Rating: See Annexure 1 attached. 68. Ratings: For the avoidance of doubt, the Notes have not been individually rated. These ratings will be reviewed from time to time. 69. Other provisions: None There has been no material change in the financial 70. Material Change Statement: or trading position of the Issuer and its subsidiaries that has occurred since the end of the last financial period for which unaudited interim financial statements have been published. This disclosure was not reviewed and reported on by the Issuer's auditors.

N/A

71...

Additional Risk Factors:

N.

72. Authorised Amount under Programme

ZAR 10,000,000,000 (Ten Billion Rand)

73. Value of Total Notes in issue under Programme:

ZAR8 122 191 236 (Eight Billion One Hundred and Twenty Two Million One Hundred and Ninety One

rogramme.

Thousand Two Hundred and Thirty Six Rand)

74. Capital Process followed:

Private placement

This issuance does not result in the Programme Amount being exceeded.

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Applicable Pricing Supplement contains all information required by law and the Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the placing document and the annual financial statements and/or the pricing supplement, and/or the annual report and any amendments or supplements to the aforementioned documents, except as otherwise stated therein.

The JSE takes no responsibility for the contents of the placing document and the annual financial statements and/or the pricing supplement and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the placing document and the annual financial statements and/or the pricing supplement and/or the annual report of the Issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the placing document and listing of the debt securities is not to be taken in any way as an indication of the merits of the Issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

Application is hereby made to list Tranche 1 of Series IVC167 of the Notes on the Interest Rate Market of the JSE, as from 22 November 2019 pursuant to the Investec Bank Limited ZAR10,000,000,000 Credit-Linked Note Programme.

For and on behalf of

INVESTEC BANK LIMITED

By: Kavisha Pillay
duly authorised Authorised Signatory

Date: 20/11/2019

By: ABoth

duly authorised

Annerie Botha
Authorised Signatory

Date: 20/11/2019

Annexure 1

| VISU Float 04/22/21 91) Comp ovestec Bank Ltd | any Tree Ratings | 92) Alert Page | -, | redit Rating Prof |
|--|------------------|--------------------------|-------|-------------------|
| IVESTEC BAIR LEG | | | | |
| Fitch | | GCR | | |
| 1) Outlook | STABLE | 13) LT Local Crncy Outle | ook | STABLE |
| DLT Issuer Default Rating | BB+ | 14) ST Local Crncy Outle | ook | STABLE |
| DLT LC Issuer Default | BB+ | 15) LC Curr Issuer Ratir | ıg | AA- |
| 4) Senior Unsecured Debt | BB+ | 10 ST Local Issuer Rati | ing | A1+ |
| 5) Short Term | В | | | |
| 0 ST Issuer Default Rating | В | Capital Intelligence | | |
| 7) Individual Rating | WD | 17) Finl Strength Outloo | k | NEG |
| 8 Support Rating | 3 | 10 Foreign Currency Ou | tlook | STABLE |
| 9 Viability | bb+ | 19 Financial Strength | | BBB |
| | | 20) Support Rating | | 3 |
| Fitch National | | 21) Foreign Long Term | | BBB- |
| 0) Natl Long Term | AA(zaf) | 22) Foreign Short Term | | A3 |
| 1) Natl Subordinated | AA-(zaf) | | | |
| 2) Natl Short Term | F1+(zaf) | Thomson BankWatch | | |
| | | 23) Long Term | | WR |
| | | 24) Short Term | | WR |
| | | | | |
| | | | | |

| 1 2 1 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | Tree Ratings + | 92) Alert | Page 1/2 | Credit Rating Profil |
|---|----------------|--------------------|------------|----------------------|
| nvestec Bank Ltd | | | | |
| 1) Bloomberg Default Risk DRSK » | | Moody's Nation | | |
| | | 18 NSR LT Bank D | eposit | Aa1.za |
| Moody's | | 19) NSR Short Ten | m | P-1.za |
| 2) Outlook | STABLE | | | · NEELE 1 |
| 1) Foreign LT Bank Deposits | Baa3 | 20) Standard & Po | or's | |
| 4) Local LT Bank Deposits | Baa3 | 21) Outlook | | STABLE |
| 5) Senior Unsecured Debt | Baa3 | 22) LT Foreign Iss | uer Credit | BB |
| 6) Subordinated Debt | (P)Ba1 | 23) LT Local Issue | | BB |
| 7) Bank Financial Strength | WR | 24) ST Foreign Iss | | В |
| BLT Counterparty Risk Assessment | | 25) ST Local Issue | r Credit | В |
| 9 ST Counterparty Risk Assessment | | | | |
| M) ST Bank Deposits (Foreign) | P-3 | S&P National | | |
| D) ST Bank Deposits (Domestic) | P-3 | 20 Natl LT Issuer | | zaAA+ |
| Baseline Credit Assessment | baa3 | 27) Natl ST Issuer | Credit | zaA-1+ |
| (3) Adj Baseline Credit Assessment | baa3 | | | |
| I< Counterparty Risk Rating (For | | | | |
| DLT Counterparty Risk Rating (Do | | | | |
| l@ST Counterparty Risk Rating (For | | | | |
| (I) ST Counterparty Risk Rating (Do | P-2 | | | |