# APPLICABLE PRICING SUPPLEMENT

## **Investec Bank Limited**

(Incorporated with limited liability under Registration Number 1969/004763/06 in South Africa)

# Issue of ZAR300 000 000.00 (Three Hundred Million Rand) Senior Unsecured Notes Under the stock code IBL114

Under its ZAR40,000,000,000 Domestic Medium Term Note and Preference Share Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions ("Terms and Conditions") set forth in the Programme Memorandum dated 4 September 2013 (the "Programme Memorandum"). This Pricing Supplement must be read in conjunction with the Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Pricing Supplement and the Programme Memorandum, the provisions of this Pricing Supplement shall prevail.

### **PARTIES**

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1.	Issuer	Investec Bank Limited
2.	If non-syndicated, Dealer(s)	Investec Bank Limited
3.	If syndicated, Managers	N/A
4.	Debt Sponsor	Investec Bank Limited
5.	Paying Agent	Investec Bank Limited
6.	Specified Office	100 Grayston Drive, Sandown
		Sandton
7.	Calculation Agent	Investec Bank Limited
8.	Specified Office	100 Grayston Drive, Sandown
		Sandton
9.	Transfer Agent	Investec Bank Limited
10.	Specified Office	100 Grayston Drive, Sandown
		Sandton
11.	Stabilising Manager (if any)	N/A
12.	Specified Office	N/A

D	POVISIONS DEL ATIVIO DE	
	ROVISIONS RELATING TO THE NOTES	
1	3. Status of Notes	Senior Unsecured
	(a) Series Number	IBL114
	(b) Tranche Number	1
14	<ol> <li>Aggregate Nominal Amount of Tranche</li> </ol>	ZAR300 000 000.00
15	. Aggregate Nominal Amount of Notes in the Series	(Three Hundred Million Rand) ZAR300 000 000.00
16	. Interest/Payment Basis	(Three Hundred Million Rand)
17		Floating Rate Notes
18.	Automatic/Optional Conversion from one Interest/	Registered Notes
	r dynient basis to another	N/A
19.	Issue Date	21 May 2018
20.	Business Centre	Johannesburg
21.	Additional Business Centre	Not Applicable
22.	Nominal Amount	ZAR1,000,000.00 per Note
23.	Specified Denomination	ZAR1,000,000.00 per Note
24.	Calculation Amount	
25.	Issue Price	ZAR1,000,000.00 per Note
26.	Interest Commencement Date	100% of Nominal Amount per Note
27.	Maturity Date	21 May 2018
28.	Specified Currency	21 February 2022 ZAR
29.	Applicable Business Day Convention	
30.	Final Redemption Amount	Following Business Day
31.	Books Closed Period(s)	100% of Nominal Amount
		The Register will be closed from 12 May to 21 May, 12 August to 21 August, 12 November to 21 November and 12 February to 21

32. Last Day to Register

11 May, 11 August, 11 November and 11 February or the last day

the case may be

November and 12 February to 21 February (all dates inclusive) in each year until the Applicable Redemption Date, or 10 days prior to any Interest Payment Day or the Applicable Redemption Date, as

immediately preceding the commencement of the Books Closed Period

33. Provisions applicable to Subordinated Capital Notes

N/A

# **FIXED RATE NOTES**

34. Payment of Interest Amount

(a)	Interest Rate(s)	N/A
(b)	Interest Payment Date(s)	N/A
(c)	Fixed Coupon Amount[(s)]	N/A
(d)	Initial Broken Amount	N/A
(e)	Final Broken Amount	N/A
(f)	Interest Step-Up Date	N/A
(a)	Day Count Fraction	N/A
(h)	Any other terms relating to the particular method of calculating interest	N/A

# **FLOATING RATE NOTES**

35. Payment of Interest Amount

(a)	Interest Rate(s)	The Reference Rate plus the Margin, provided that the Interest Rate shall not exceed the Maximum Interest Rate
(b)	Interest Payment Date(s)	21 May, 21 August, 21 November and 21 February, with the first interest payment date being 21 August 2018
(c)	Any other terms relating to the particular method of calculating interest	N/A
(d)	Interest Step-Up Date	N/A
(e)	Definition of Business Day (if different from that set out in Condition 1 (Interpretation))	N/A
(f)	Minimum Interest Rate	N/A
(g)	Maximum Interest Rate	9.00% (nine percent)
(h)	Day Count Fraction	Actual/365

Other terms relating to the method of (i) N/A calculating interest (e.g.: day count fraction, rounding up provision, if different from Condition 8.2 (Interest on Floating Rate Notes and Indexed Notes)) 36. Manner in which the Interest Rate is to be determined Screen Rate Determination 37. Margin 1.55% (one point five five percent) 38. If ISDA Determination (a) Floating Rate N/A (b) Floating Rate Option N/A (c) **Designated Maturity** N/A Reset Date(s) (d) N/A ISDA Definitions to apply (e) N/A 39. If Screen Rate Determination Reference Rate (including relevant period ZAR-JIBAR-SAFEX by reference to which the Interest Rate is to with Designated Maturity of 3 (three) be calculated) months Interest Rate Determination Date(s) (b) 21 May, 21 August, 21 November and 21 February, with the first interest rate determination date being 21 May 2018 Relevant Screen page and Reference Code (c) Reuters page SAFEX MNY MKT code SFX3MYLD or any successor page (d) Relevant Time 12h00 40. If Interest Rate to be calculated otherwise than by N/A ISDA Determination or Screen Rate Determination, insert basis for determining Interest Rate/Margin/Fallback provisions 41. If different from Calculation Agent, agent responsible for calculating amount of principal and interest N/A **ZERO COUPON NOTES** 42. (a) Implied Yield N/A (b) Reference Price

Any other formula or basis for determining

amount(s) payable

N/A

N/A

#### **PARTLY PAID NOTES** 43. (a) Amount of each payment comprising the N/A Issue Price (b) Date upon which each payment is to be N/A made by Noteholder Consequences (if any) of failure to make (c) N/A any such payment by Noteholder (d) Interest Rate to accrue on the first and N/A subsequent instalments after the due date for payment of such instalments **INSTALMENT NOTES** 44. Instalment Dates N/A 45. Instalment Amounts (expressed as a percentage of N/A the aggregate Nominal Amount of the Notes) MIXED RATE NOTES Period(s) during which the interest rate for the Mixed Rate Notes will be (as applicable) that for: (a) Fixed Rate Notes N/A (b) Floating Rate Notes N/A (c) Indexed Notes N/A (d) Other Notes N/A 47. The Interest Rate and other pertinent details are set out under the headings relating to the applicable forms of Notes **INDEXED NOTES** 48. (a) Type of Indexed Notes N/A (b) Index/Formula by reference to which N/A Interest Rate/ Interest Amount/Final Redemption Amount (delete as applicable) is to be determined

Manner in which the Interest Rate/Interest

Amount/Final Redemption Amount (delete

as applicable) is to be determined

Interest Period(s)

N/A

N/A

(c)

(d)



	(e) Interest Payment Date(s)	N/A
	(f) If different from the Calculation Agent, agent responsible for calculating amount of principal and interest	N/A
	(g) Provisions where calculation by reference to Index and/or Formula is impossible or impracticable	N/A
	(h) Minimum Interest Rate	N/A
	(i) Maximum Interest Rate	N/A
(	<ul> <li>Other terms relating to the calculation of the Interest Rate (e.g. Day Count Fraction, rounding up provisions)</li> </ul>	N/A
EXCHAN	IGEABLE NOTES	
49. (a	a) Mandatory Exchange applicable?	NIZA
(t	b) Noteholders' Exchange Right applicable?	N/A
(0	Exchange Securities	N/A
(d		N/A
(e	e) Exchange Period	N/A
(f)		N/A
		N/A
OTHER NO	OTES	
50. Relev Condi	ant description and any additional Terms and itions relating to such Notes	N/A
PROVISION	NS REGARDING REDEMPTION/MATURITY	
51. Reden	nption at the option of the leaves if	
(a)	Optional Redemption Date(s)	No
(b)	Optional D. I	N/A
(-)	Optional Redemption Amount(s) and I method, if any, of calculation of such amount	V/A
(c)	Minimum period of notice (if different from Condition 10.3 (Redemption at the option of the Issuer))	N/A
(d)	If redeemable in part:	I/A
	Minimum Redemption Amount(s)	//A
	Higher Redemption Amount(a)	/A

	(e)	Other terms applicable on Redemption	N/A
52		mption at the Option of Noteholders of Senior : if yes:	No
	(a)	Optional Redemption Date(s)	N/A
	(b)	Optional Redemption Amount(s) and method of calculation?	N/A
	(c)	Minimum period of notice (if different from Condition 10.4 (Redemption at the option of Noteholders of Senior Notes)	N/A
	(d)	If redeemable in part:	
		Minimum Redemption Amount(s)	N/A
		Higher Redemption Amount(s)	N/A
	(e)	Other terms applicable on Redemption	N/A
	(f)	Attach pro forma Put Notice(s)	
53.	for tax	Redemption Amount(s) payable on redemption ration reasons or on Event of Default (if d), if yes:	The Early Redemption Amount(s) is payable on redemption for taxation reasons and on Event of Default.
	(a)	Amount payable; or	The Early Redemption Amount plus accrued but unpaid interest
	(b)	Method of calculation of amount payable (if required or if different from that set out in Condition 10.8 (Early Redemption Amounts))	As set out in Condition 10.8
54.	Early R for Reg	edemption Amount(s) payable on redemption ulatory Capital reasons	N/A
	(a)	Amount payable; or	N/A
	(b)	Method of calculation of amount payable or if different from that set out in Condition10.8 (Early Redemption Amounts))	N/A
GEN	NERAL		
55.	and ago	te Nominal Amount of Notes Outstanding gregate Calculation Amount of Programme nce Shares as at the Issue Date	ZAR32 417 938 050 (thirty two billion four hundred and seventeen million nine hundred and thirty eight thousand and fifty Rand)
56.	Financia	I Exchange	JSE
57.	ISIN No.		ZAG000151317 ZAG000151408
58.	Stock Co	ode	IBL114
59.	Additiona	al selling restrictions	N/A

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	(a) Financial Exchange	JSE
	(b) Relevant sub-market of the Financia Exchange	
60.	Provisions relating to stabilisation	N/A
61.		
62.	Coupons attached? If yes, number of Coupons attached	N/A
63.	Talons attached? If yes, number of Talons attached	N/A
64.	Method of distribution	Private Placement
65.	Credit Rating assigned to Issuer as at the Issue Date	
66.	(ii diriy)	See Annexe "A" (Applicable Credit Ratings). Credit Ratings are reviewed on an annual basis.
	Stripping of Receipts and/or Coupons prohibited as provided in Condition 16.4 ( <i>Prohibition on stripping</i> )	N/A
67.	Governing law (if the laws of South Africa are not applicable)	N/A
68.	Other Banking Jurisdiction	N/A
69.	Use of proceeds	
70.	Surrendering of Individual Certificates	General business purposes
	Material Change Statement	10 days after the date on which the Individual Certificate in respect of the Note to be redeemed has been surrendered to the Issuer.
•	raterial Grange Statement	There has been no material change in the financial or trading position of the Issuer and its subsidiaries that has occurred since the end of the last financial period for which unaudited interim reports have been published. This disclosure was not reviewed and reported on by the Issued as a since traditional period of the Issued and Issued as a since traditional period of the Issued and Issued
72. R	eference Banks	by the Issuer's auditors.
73. Of	ther provisions	N/A
		IN/A

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### Responsibility:

This issuance does not exceed the Programme Amount

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the placing document contains all information required by law and the Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the placing document and the annual financial statements and/or the pricing supplement, and/or the annual report and any amendments or supplements to the aforementioned documents, except as otherwise stated therein.

The JSE takes no responsibility for the contents of the placing document and the annual financial statements and/or the pricing supplement and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the placing document and the annual financial statements and/or the pricing supplement and/or the annual report of the Issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the placing document and listing of the debt securities is not to be taken in any way as an indication of the merits of the Issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

Application is hereby made to list this issue of Notes on 21 May 2018.

SIGNED at Sandton on this 18th day of May 2018.

For and on behalf of **INVESTEC BANK LIMITED** 

Name:

Capacity:

Annerie Botha

**Authorised Signatory** Who warrants his/her authority hereto

Capacity: KUTHOLISED \$14NATODI Who warrants his/her authority hereto

# ANNEXURE 1

1075442 SJ Equity 1) Compan Investes Bank Ltd	y Tree Ratir-g	92) Alert Page 2/2 Cre	dit Rating Profile
Fitch 1) Outlook 2) LT Issuer Default Rating 3) LT LC Issuer Default 4) Senior Unsecured Debt 5) Short Term 6) ST Issuer Default Rating	STABLE BB+ BB+ BB+ B	GCR 13) LT Local Crncy Outlook 14) ST Local Crncy Outlook 15) LC Curr Issuer Rating 16) ST Local Issuer Rating	STABLE STABLE AA- A1+
7) Individual Rating 8) Support Rating 9) Viability	WD 3 bb+	Capital Intelligence 17) Finl Strength Outlook 18) Foreign Currency Outlook 19) Financial Strength	STABLE STABLE BBB
Fitch National 0) Natl Long Term 1) Natl Subordinated 2) Natl Short Term	AA(zaf) AA-(zaf) F1+(zaf)	20) Support Rating 21) Foreign Long Term 22) Foreign Short Term	3 BBB A3
	, I (Zai)	Thomson BankWatch 23) Long Term 24) Short Term	WR WR



1) Bloomberg Default Risk   DRSK »  Moody's 2) Long Term Rating 3) Foreign LT Bank Deposits 4) Local LT Bank Deposits 5) Senior Unsecured Debt 6) Subordinated Debt 7) Bank Financial Strength 8) LT Counterparty Risk Assessment 9) ST Counterparty Risk Assessment 10) ST Bank Deposits (Foreign) 11) ST Bank Deposits (Domestic) 2) Baseline Credit Assessment 3) Adj Baseline Credit Assessment	Baa2 +- Baa2 +- Baa2 +- Baa2 +- (P)Baa3 +- WR Baa1(cr) +- P-2(cr) +- P-2 +- P-2 baa2 +- baa2 +-	16) Standard & Poor's 17) Outlook 18) LT Foreign Issuer Credit 19) LT Local Issuer Credit 20) ST Foreign Issuer Credit 21) ST Local Issuer Credit S&P National 22) Natl LT Issuer Credit 23) Natl ST Issuer Credit	SP T NEG BB+ BB+ B B
Moody's National 4) NSR LT Bank Deposit 5) NSR Short Term	Aalza P-1za		