# APPLICABLE PRICING SUPPLEMENT

### **Investec Bank Limited**

(Incorporated with limited liability under Registration Number 1969/004763/06 in South Africa)

# Issue of ZAR210 000 000.00 (Two Hundred and Ten Million Rand) Senior Unsecured Notes

### Under the stock code IBL116

Under its ZAR40,000,000,000 Domestic Medium Term Note and Preference Share Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions ("Terms and Conditions") set forth in the Programme Memorandum dated 4 September 2013 (the "Programme Memorandum"). This Pricing Supplement must be read in conjunction with the Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Pricing Supplement and the Programme Memorandum, the provisions of this Pricing Supplement shall prevail.

### **PARTIES**

1.	Issuer	Investec Bank Limited
2.	If non-syndicated, Dealer(s)	Investec Bank Limited
3.	If syndicated, Managers	N/A
4.	Debt Sponsor	Investec Bank Limited
5.	Paying Agent	Investec Bank Limited
6.	Specified Office	100 Grayston Drive, Sandown
		Sandton
7.	Calculation Agent	Investec Bank Limited
8.	Specified Office	100 Grayston Drive, Sandown
		Sandton
9.	Transfer Agent	Investec Bank Limited
10.	Specified Office	100 Grayston Drive, Sandown
		Sandton
11.	Stabilising Manager (if any)	N/A
12.	Specified Office	N/A

# PROVISIONS RELATING TO THE NOTES

PRO	DVISIONS RELATING TO THE NOTES	
13.	Status of Notes	Senior Unsecured
	(a) Series Number	IBL116
	(b) Tranche Number	1
14.	Aggregate Nominal Amount of Tranche	ZAR210 000 000.00
15.	Aggregate Nominal Amount of Notes in the Series	ZAR210 000 000.00
16.	Interest/Payment Basis	Floating Rate Notes
17.	Form of Notes	Registered Notes
18.	Automatic/Optional Conversion from one Interest/ Payment Basis to another	N/A
19.	Issue Date	20 June 2018
20.	Business Centre	Johannesburg
21.	Additional Business Centre	Not Applicable
22.	Nominal Amount	ZAR1,000,000.00 per Note
23.	Specified Denomination	ZAR1,000,000.00 per Note
24.	Calculation Amount	ZAR1,000,000.00 per Note
25.	Issue Price	100% of Nominal Amount per Note
26.	Interest Commencement Date	20 June 2018
27.	Maturity Date	20 June 2020
28.	Specified Currency	ZAR
29.	Applicable Business Day Convention	Following Business Day
30.	Final Redemption Amount	100% of Nominal Amount
31.	Books Closed Period(s)	The Register will be closed from 11 June to 20 June, 11 September to 20 September, 11 December to 20 December and 11 March to 20 March (all dates inclusive) in each year until the Applicable Redemption Date, or 10 days prior to any Interest Payment Day or the Applicable Redemption Date, as the case may be
32.	Last Day to Register	10 June, 10 September, 10 December and 10 March or the last

day immediately preceding the

commencement of the Books Closed Period

33. Provisions applicable to Subordinated Capital Notes

N/A

### **FIXED RATE NOTES**

34. Payment of Interest Amount

(a) Interest Rate(s) N/A

(b) Interest Payment Date(s) N/A

(c) Fixed Coupon Amount[(s)] N/A

(d) Initial Broken Amount N/A

(e) Final Broken Amount N/A

(f) Interest Step-Up Date N/A

(a) Day Count Fraction N/A

(h) Any other terms relating to the particular N/A method of calculating interest

### **FLOATING RATE NOTES**

35. Payment of Interest Amount

(a) Interest Rate(s) The Reference Rate plus the

Margin, provided that the Interest Rate shall not exceed the

Maximum Interest Rate

(b) Interest Payment Date(s) 20 June, 20 September, 20

December and 20 March, with the first interest payment date being 20

September 2018

(c) Any other terms relating to the particular N/A

method of calculating interest

NI/A

(d) Interest Step-Up Date N/A

(e) Definition of Business Day (if different from that set out in Condition 1 (*Interpretation*))

N/A

(f) Minimum Interest Rate N/A

(g) Maximum Interest Rate 8.95% (nine point nine five percent)

(h) Day Count Fraction Actual/365

N/A (i) Other terms relating to the method of calculating interest (e.g.: day count fraction, rounding up provision, if different from Condition 8.2 (Interest on Floating Rate Notes and Indexed Notes)) Screen Rate Determination Manner in which the Interest Rate is to be determined 36. 1.15% (one point one five 37. Margin percent) 38. If ISDA Determination N/A Floating Rate (a) N/A (b) Floating Rate Option N/A (c) **Designated Maturity** N/A (d) Reset Date(s) ISDA Definitions to apply N/A (e) 39. If Screen Rate Determination ZAR-JIBAR-SAFEX with Reference Rate (including relevant period by reference to which the Interest Rate is to Designated Maturity of 3 (three) months be calculated) Interest Rate Determination Date(s) 20 June, 20 September, (b) December and 20 March with the first interest rate determination date being 20 June 2018 Reuters page SAFEX MNY MKT Relevant Screen page and Reference Code (c) code SFX3MYLD or any successor page Relevant Time 12h00 (d) N/A If Interest Rate to be calculated otherwise than by ISDA Determination or Screen Rate Determination. Interest determining insert basis for Rate/Margin/Fallback provisions If different from Calculation Agent, agent responsible N/A for calculating amount of principal and interest ZERO COUPON NOTES N/A Implied Yield 42. (a) N/A Reference Price (b) Any other formula or basis for determining N/A (c)

amount(s) payable



# PARTLY PAID NOTES 43. (a) Amount of each payment comprising the Issue Price (b) Date upon which each payment is to be made by Noteholder (c) Consequences (if any) of failure to make any such payment by Noteholder (d) Interest Rate to accrue on the first and subsequent instalments after the due date for payment of such instalments

# **INSTALMENT NOTES**

44.	Instalment Dates	N/A
45.	Instalment Amounts (expressed as a percentage of the aggregate Nominal Amount of the Notes)	N/A

N/A

N/A

N/A

N/A

### **MIXED RATE NOTES**

46. Period(s) during which the interest rate for the Mixed Rate Notes will be (as applicable) that for:

(a)	Fixed Rate Notes	N/A
(b)	Floating Rate Notes	N/A
(c)	Indexed Notes	N/A
(d)	Other Notes	N/A

47. The Interest Rate and other pertinent details are set out under the headings relating to the applicable forms of Notes

# **INDEXED NOTES**

48.	(a)	Type of Indexed Notes	N/A
	(b)	Index/Formula by reference to which Interest Rate/ Interest Amount/Final Redemption Amount (delete as applicable) is to be determined	N/A
	(c)	Manner in which the Interest Rate/Interest Amount/Final Redemption Amount (delete as applicable) is to be determined	N/A
	(d)	Interest Period(s)	N/A



	(e)	Interest Payment Date(s)	N/A
	(f)	If different from the Calculation Agent, agent responsible for calculating amount of principal and interest	N/A
	(g)	Provisions where calculation by reference to Index and/or Formula is impossible or impracticable	N/A
	(h)	Minimum Interest Rate	N/A
	(i)	Maximum Interest Rate	N/A
	(j)	Other terms relating to the calculation of the Interest Rate (e.g. Day Count Fraction, rounding up provisions)	N/A
EXC	CHANGE	ABLE NOTES	
49.	(a)	Mandatory Exchange applicable?	N/A
	(b)	Noteholders' Exchange Right applicable?	N/A
	(c)	Exchange Securities	N/A
	(d)	Manner of determining Exchange Price	N/A
	(e)	Exchange Period	N/A
	(f)	Other	N/A
ОТН	IER NOT	ES	
50.		nt description and any additional Terms and ons relating to such Notes	N/A
PRO	VISION	S REGARDING REDEMPTION/MATURITY	
51.	Redem	ption at the option of the Issuer: if yes:	No
	(a)	Optional Redemption Date(s)	N/A
	(b)	Optional Redemption Amount(s) and method, if any, of calculation of such amount	N/A
	(c)	Minimum period of notice (if different from Condition 10.3 (Redemption at the option of the Issuer))	N/A
	(d)	If redeemable in part:	N/A
		Minimum Redemption Amount(s)	N/A
		Higher Redemption Amount(s)	N/A

	(e)	Other terms applicable on Redemption	N/A
52.	Redem Notes:	ption at the Option of Noteholders of Senior if yes:	No
	(a)	Optional Redemption Date(s)	N/A
	(b)	Optional Redemption Amount(s) and method of calculation?	N/A
	(c)	Minimum period of notice (if different from Condition 10.4 (Redemption at the option of Noteholders of Senior Notes)	N/A
	(d)	If redeemable in part:	
		Minimum Redemption Amount(s)	N/A
		Higher Redemption Amount(s)	N/A
	(e)	Other terms applicable on Redemption	N/A
	(f)	Attach pro forma Put Notice(s)	
53.	for tax	edemption Amount(s) payable on redemption ation reasons or on Event of Default (if d), if yes:	The Early Redemption Amount(s) is payable on redemption for taxation reasons and on Event of Default.
	(a)	Amount payable; or	The Early Redemption Amount plus accrued but unpaid interest
	(b)	Method of calculation of amount payable (if required or if different from that set out in Condition 10.8 (Early Redemption Amounts))	As set out in Condition 10.8
54.		ledemption Amount(s) payable on redemption ulatory Capital reasons	N/A
	(a)	Amount payable; or	N/A
	(b)	Method of calculation of amount payable or if different from that set out in Condition10.8 (Early Redemption Amounts))	N/A
GEN	NERAL		
55.	and ag	ate Nominal Amount of Notes Outstanding gregate Calculation Amount of Programme ence Shares as at the Issue Date	ZAR33 768 645 050 (thirty three billion seven hundred and sixty eight million six hundred and forty five thousand and fifty Rand)
56.	Financi	al Exchange	JSE
57.	ISIN No	).	ZAG000152125
58.	Stock C	Code	IBL116

59. Additional selling restrictions

N/A

	(a) Financial Exchange	JSE
	<ul><li>(b) Relevant sub-market of the Financial Exchange</li></ul>	Interest Rate Market
60.	Provisions relating to stabilisation	N/A
61.	Receipts attached? If yes, number of Receipts attached	N/A
62.	Coupons attached? If yes, number of Coupons attached	N/A
63.	Talons attached? If yes, number of Talons attached	N/A
64.	Method of distribution	Private Placement
65.	Credit Rating assigned to Issuer as at the Issue Date (if any)	See Annexe "A" (Applicable Credit Ratings). Credit Ratings are reviewed on an annual basis.
66.	Stripping of Receipts and/or Coupons prohibited as provided in Condition 16.4 ( <i>Prohibition on stripping</i> )	N/A
67.	Governing law (if the laws of South Africa are not applicable)	N/A
68.	Other Banking Jurisdiction	N/A
69.	Use of proceeds	General business purposes
70.	Surrendering of Individual Certificates	10 days after the date on which the Individual Certificate in respect of the Note to be redeemed has been surrendered to the Issuer.
71.	Material Change Statement	There has been no material change in the financial or trading position of the Issuer and its subsidiaries that has occurred since the end of the last financial period for which audited financial statements have been published. This disclosure was not reviewed and reported on by the Issuer's auditors.
72.	Reference Banks	N/A
	Neierence Danks	14// (

## Responsibility:

### This issuance does not exceed the Programme Amount

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the placing document contains all information required by law and the Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the placing document and the annual financial statements and/or the pricing supplement, and/or the annual report and any amendments or supplements to the aforementioned documents, except as otherwise stated therein.

The JSE takes no responsibility for the contents of the placing document and the annual financial statements and/or the pricing supplement and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the placing document and the annual financial statements and/or the pricing supplement and/or the annual report of the Issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the placing document and listing of the debt securities is not to be taken in any way as an indication of the merits of the Issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

Application is hereby made to list this issue of Notes on 20 June 2018.

SIGNED at Sandton on this day of June 2018.

For and on behalf of **INVESTEC BANK LIMITED** 

Authorised Signatory Capacity:

Who warrants his/her authority hereto

Name:

Annerie Botha

Capacity:

Authorised Signator Who warrants his/her authority hereto

# **ANNEXURE 1**

07544Z SJ Equity 1) Company	Tree Rating	92 Alert Page 2/2 Cred	it Rating Profile
Investec Bank Ltd			
Fitch		GCR	
1) Outlook	STABLE	13) LT Local Crncy Outlook	STABLE
2)LT Issuer Default Rating	BB+	14) ST Local Crncy Outlook	STABLE STABLE
3)LT LC Issuer Default	BB+	15) LC Curr Issuer Rating	AA-
4) Senior Unsecured Debt	BB+	16) ST Local Issuer Rating	A1+
5) Short Term	В.	10,51 Local Issuel Rating	ni.
6) ST Issuer Default Rating	R	Capital Intelligence	
7) Individual Rating	WD	17) Finl Strength Outlook	STABLE
8) Support Rating	3	18) Foreign Currency Outlook	STABLE
9) Viability	bb+	19) Financial Strength	BBB
7 Clability	00.	20) Support Rating	3
Fitch National		21) Foreign Long Term	BBB
10) Natl Long Term	AA(zaf)	22) Foreign Short Term	A3
11) Natl Subordinated	AA-(zaf)		
12) Natl Short Term	F1+(zaf)	Thomson BankWatch	
		23) Long Term	WR
		24) Short Term	WR
Australia 61 2 9777 8600 Brazil	5511 2395 9000 Europe	44 20 7330 7500 Germany 49 69 9204 1210 Hong Kong 852	2977 6000

07544Z SJ Equity 1) Company Tree nvestec Bank Ltd	Katiling !	DD) Alert Page 1/2 Cred	it Rating Profile
Moody's  2) Long Term Rating 3) Foreign LT Bank Deposits 4) Local LT Bank Deposits 5) Senior Unsecured Debt 6) Subordinated Debt 7) Bank Financial Strength 8) LT Counterparty Risk Assessment 9) ST Counterparty Risk Assessment 10) ST Bank Deposits (Foreign) 11) ST Bank Deposits (Domestic) 12) Baseline Credit Assessment 13) Adj Baseline Credit Assessment	Baa2 *- Baa2 *- Baa2 *- Baa2 *- (P)Baa3 *- WR Baa1(cr) *- P-2(cr) *- P-2 *- P-2 *- baa2 *- baa2 *-	16) Standard & Poor's 17) Outlook 18) LT Foreign Issuer Credit 19) LT Local Issuer Credit 20) ST Foreign Issuer Credit 21) ST Local Issuer Credit S&P National 22) Natl LT Issuer Credit 23) Natl ST Issuer Credit	SP THE NEG BB+ BB+ BB B ZaA ZaA-1
Moody's National 14) NSR LT Bank Deposit 15) NSR Short Term	Aa1.za P-1.za		