APPLICABLE PRICING SUPPLEMENT

Investec Bank Limited

(Incorporated with limited liability under Registration Number 1969/004763/06 in South Africa)

Issue of ZAR500 000 000.00 (Five Hundred Million Rand) Senior Unsecured Notes Under the stock code IBL118

Under its ZAR40,000,000,000 Domestic Medium Term Note and Preference Share Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions ("Terms and Conditions") set forth in the Programme Memorandum dated 4 September 2013 (the "Programme Memorandum"). This Pricing Supplement must be read in conjunction with the Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Pricing Supplement and the Programme Memorandum, the provisions of this Pricing Supplement shall prevail.

PARTIES

| 1. | Issuer | Investec Bank Limited |
|-----|------------------------------|-----------------------------|
| 2. | If non-syndicated, Dealer(s) | Investec Bank Limited |
| 3. | If syndicated, Managers | N/A |
| 4. | Debt Sponsor | Investec Bank Limited |
| 5. | Paying Agent | Investec Bank Limited |
| 6. | Specified Office | 100 Grayston Drive, Sandown |
| | | Sandton |
| 7. | Calculation Agent | Investec Bank Limited |
| 8. | Specified Office | 100 Grayston Drive, Sandown |
| | | Sandton |
| 9. | Transfer Agent | Investec Bank Limited |
| 10. | Specified Office | 100 Grayston Drive, Sandown |
| | | Sandton |
| 11. | Stabilising Manager (if any) | N/A |
| 12. | Specified Office | N/A |

PROVISIONS RELATING TO THE NOTES

| PK | OVISIONS RELATING TO THE NOTES | |
|-----|--|--|
| 13. | Status of Notes | Senior Unsecured |
| | (a) Series Number | IBL118 |
| | (b) Tranche Number | 1 |
| 14. | Aggregate Nominal Amount of Tranche | ZAR500 000 000.00 |
| 15. | Aggregate Nominal Amount of Notes in the Series | ZAR500 000 000.00 |
| 16. | Interest/Payment Basis | Floating Rate Notes |
| 17. | Form of Notes | Registered Notes |
| 18. | Automatic/Optional Conversion from one Interest/ Payment Basis to another | N/A |
| 19. | Issue Date | 24 July 2018 |
| 20. | Business Centre | Johannesburg |
| 21. | Additional Business Centre | Not Applicable |
| 22. | Nominal Amount | ZAR1,000,000.00 per Note |
| 23. | Specified Denomination | ZAR1,000,000.00 per Note |
| 24. | Calculation Amount | ZAR1,000,000.00 per Note |
| 25. | Issue Price | 100% of Nominal Amount per Note |
| 26. | Interest Commencement Date | 24 July 2018 |
| 27. | Maturity Date | 24 July 2021 |
| 28. | Specified Currency | ZAR |
| 29. | Applicable Business Day Convention | Following Business Day |
| 30. | Final Redemption Amount | 100% of Nominal Amount |
| 31. | Books Closed Period(s) | The Register will be closed from 15 July to 24 July, 15 October to 24 October, 15 January to 24 January and 15 April to 24 April (all dates inclusive) in each year until the Applicable Redemption Date, or 10 days prior to any Interest Payment Day or the Applicable Redemption Date, as the case may be |
| 32. | Last Day to Register | 14 July, 14 October, 14 January and 14 April or the last day immediately preceding the commencement of the Books Closed Period |

FIXED RATE NOTES

| 34. | Payment of | Interest Amount |
|-----|------------|-----------------|
|-----|------------|-----------------|

| (a) | Interest Rate(s) | N/A |
|-----|---|-----|
| (b) | Interest Payment Date(s) | N/A |
| (c) | Fixed Coupon Amount[(s)] | N/A |
| (d) | Initial Broken Amount | N/A |
| (e) | Final Broken Amount | N/A |
| (f) | Interest Step-Up Date | N/A |
| (a) | Day Count Fraction | N/A |
| (h) | Any other terms relating to the particular method of calculating interest | N/A |

FLOATING RATE NOTES

35. Payment of Interest Amount

| Payme | ent of Interest Amount | |
|-------|---|--|
| (a) | Interest Rate(s) | The Reference Rate plus the Margin |
| (b) | Interest Payment Date(s) | 24 July, 24 October, 24 January and 24 April with the first interest payment date being 24 October 2018 |
| (c) | Any other terms relating to the particular method of calculating interest | N/A |
| (d) | Interest Step-Up Date | N/A |
| (e) | Definition of Business Day (if different from that set out in Condition 1 (Interpretation)) | N/A |
| (f) | Minimum Interest Rate | N/A |
| (g) | Maximum Interest Rate | N/A |
| (h) | Day Count Fraction | Actual/365 |
| (i) | Other terms relating to the method of calculating interest (e.g.: day count fraction, rounding up provision, if different from Condition 8.2 (Interest on Floating Rate Notes and Indexed Notes)) | N/A |

Manner in which the Interest Rate is to be determined Screen Rate Determination 37. Margin 1.15% (one point one five percent) for the period beginning on and including the Issue Date to and excluding 24 July 2020 (adjusted in accordance with the Business Day Convention); and 1.20% (one point two percent) for the period beginning on and including 24 July 2020 (adjusted in accordance with the Business Day Convention) to and excluding 24 July 2021 38. If ISDA Determination (a) Floating Rate N/A (b) Floating Rate Option N/A **Designated Maturity** (c) N/A (d) Reset Date(s) N/A ISDA Definitions to apply N/A 39. If Screen Rate Determination Reference Rate (including relevant period ZAR-JIBAR-SAFEX with by reference to which the Interest Rate is to Designated Maturity of 3 (three) be calculated) months Interest Rate Determination Date(s) (b) 24 July, 24 October, 24 January and 24 April with the first interest rate determination date being 24 July 2018 (c) Relevant Screen page and Reference Code Reuters page SAFEX MNY MKT code SFX3MYLD or any successor page (d) Relevant Time 12h00 40. If Interest Rate to be calculated otherwise than by N/A ISDA Determination or Screen Rate Determination, insert basis for determining Interest

N/A

ZERO COUPON NOTES

Rate/Margin/Fallback provisions

42. (a) Implied Yield N/A

41. If different from Calculation Agent, agent responsible

for calculating amount of principal and interest



| | (b) | Reference Price | N/A |
|------|--------------------|---|-----|
| | (c) | Any other formula or basis for determining amount(s) payable | N/A |
| | | | |
| | | AID NOTES | |
| 43. | (a) | Amount of each payment comprising the Issue Price | N/A |
| | (b) | Date upon which each payment is to be made by Noteholder | N/A |
| | (c) | Consequences (if any) of failure to make any such payment by Noteholder | N/A |
| | (d) | Interest Rate to accrue on the first and subsequent instalments after the due date for payment of such instalments | N/A |
| INS | TALMEN | NT NOTES | |
| 44. | Instalm | nent Dates | N/A |
| 45. | Instalm the ago | nent Amounts (expressed as a percentage of gregate Nominal Amount of the Notes) | N/A |
| MIX | ED RAT | E NOTES | |
| 46. | Period(Rate N | s) during which the interest rate for the Mixed otes will be (as applicable) that for: | |
| | (a) | Fixed Rate Notes | N/A |
| | (b) | Floating Rate Notes | N/A |
| | (c) | Indexed Notes | N/A |
| | (d) | Other Notes | N/A |
| 47 | The Inte | erest Rate and other pertinent details are set der the headings relating to the applicable f Notes | |
| INDE | XED NO | DTES | |
| 48. | (a) | Type of Indexed Notes | N/A |
| | (b) | Index/Formula by reference to which Interest Rate/ Interest Amount/Final Redemption Amount (delete as applicable) is to be determined | N/A |

| • | (c) | Manner in which the Interest Rate/Interest Amount/Final Redemption Amount (delete as applicable) is to be determined | N/A |
|-----|---------|--|---|
| | (d) | Interest Period(s) | N/A |
| | (e) | Interest Payment Date(s) | N/A |
| | (f) | If different from the Calculation Agent, agent responsible for calculating amount of principal and interest | N/A |
| | (g) | Provisions where calculation by reference to Index and/or Formula is impossible or impracticable | N/A |
| | (h) | Minimum Interest Rate | N/A |
| | (i) | Maximum Interest Rate | N/A |
| | (j) | Other terms relating to the calculation of the Interest Rate (e.g. Day Count Fraction, rounding up provisions) | N/A |
| EXC | HANGE | ABLE NOTES | |
| 49. | (a) | Mandatory Exchange applicable? | N/A |
| | (b) | Noteholders' Exchange Right applicable? | N/A |
| | (c) | Exchange Securities | N/A |
| | (d) | Manner of determining Exchange Price | N/A |
| | (e) | Exchange Period | N/A |
| | (f) | Other | N/A |
| ОТН | ER NOT | FS | |
| | Relevan | nt description and any additional Terms and ns relating to such Notes | N/A |
| PRO | VISIONS | REGARDING REDEMPTION/MATURITY | |
| 51. | Redemp | tion at the option of the Issuer: if yes: | Yes |
| | (a) | Optional Redemption Date(s) | 24 July 2020 |
| | (b) | Optional Redemption Amount(s) and method, if any, of calculation of such amount | 100% per Calculation Amount plus accrued unpaid interest |
| | | Minimum period of notice (if different from Condition 10.3 (Redemption at the option of the Issuer)) | As stated in clause 10.3 (Redemption at the option of the |

| | | | Issuer) of Conditions | the | Terms | and |
|-----|------------|--|---|------------------|-------------------|-------------------|
| | (d) | If redeemable in part: | N/A | | | |
| | | Minimum Redemption Amount(s) | N/A | | | |
| | | Higher Redemption Amount(s) | N/A | | | |
| | (e) | Other terms applicable on Redemption | N/A | | | |
| 52. | | nption at the Option of Noteholders of Senior if yes: | No | | | |
| | (a) | Optional Redemption Date(s) | N/A | | | |
| | (b) | Optional Redemption Amount(s) and method of calculation? | N/A | | | |
| | (c) | Minimum period of notice (if different from Condition 10.4 (Redemption at the option of Noteholders of Senior Notes) | N/A | | | |
| | (d) | If redeemable in part: | | | | |
| | | Minimum Redemption Amount(s) | N/A | | | |
| | | Higher Redemption Amount(s) | N/A | | | |
| | (e) | Other terms applicable on Redemption | N/A | | | |
| | (f) | Attach pro forma Put Notice(s) | | | | |
| 53. | for tax | edemption Amount(s) payable on redemption ation reasons or on Event of Default (if d), if yes: | The Early Red is payable of taxation reason Default. | n red | demption | for |
| | (a) | Amount payable; or | The Early Re | | | |
| | (b) | Method of calculation of amount payable (if required or if different from that set out in Condition 10.8 (Early Redemption Amounts)) | As set out in Co | onditio | n 10.8 | |
| 54. | Early Regi | edemption Amount(s) payable on redemption ulatory Capital reasons | N/A | | | |
| | (a) | Amount payable; or | N/A | | | |
| | (b) | Method of calculation of amount payable or if different from that set out in Condition10.8 (Early Redemption Amounts)) | N/A | | | |
| GEN | ERAL | | | | | |
| 55. | and agg | te Nominal Amount of Notes Outstanding gregate Calculation Amount of Programme nce Shares as at the Issue Date | ZAR34 628 645 billion six hundre million six hund thousand and fif | ed and lerd a | twenty eind forty | our ght īve |

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56. Financial Exchange **JSE** 57. ISIN No. ZAG000152869 58. Stock Code **IBL118** 59. Additional selling restrictions N/A Financial Exchange **JSE** (b) Relevant sub-market of the Financial Interest Rate Market Exchange 60. Provisions relating to stabilisation N/A 61. Receipts attached? If yes, number of Receipts N/A attached 62. Coupons attached? If yes, number of Coupons N/A attached 63. Talons attached? If yes, number of Talons attached N/A 64. Method of distribution Private Placement 65. Credit Rating assigned to Issuer as at the Issue Date See Annexe "A" (Applicable Credit (if any) Ratings). Credit Ratings are reviewed on an annual basis. Stripping of Receipts and/or Coupons prohibited as 66. N/A provided in Condition 16.4 (Prohibition on stripping) 67. Governing law (if the laws of South Africa are not N/A applicable) 68. Other Banking Jurisdiction N/A 69. Use of proceeds General business purposes 70. Surrendering of Individual Certificates 10 days after the date on which the Individual Certificate in respect of the Note to be redeemed has been surrendered to the Issuer. 71. Material Change Statement There has been no material change in the financial or trading position of the Issuer and its subsidiaries that has occurred since the end of the last financial period for which unaudited interim reports have been published. This disclosure was not reviewed and reported on by the Issuer's auditors. 72. Reference Banks N/A 73. Other provisions N/A

Responsibility:

This issuance does not exceed the Programme Amount

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the placing document contains all information required by law and the Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the placing document and the annual financial statements and/or the pricing supplement, and/or the annual report and any amendments or supplements to the aforementioned documents, except as otherwise stated therein.

The JSE takes no responsibility for the contents of the placing document and the annual financial statements and/or the pricing supplement and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the placing document and the annual financial statements and/or the pricing supplement and/or the annual report of the Issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the placing document and listing of the debt securities is not to be taken in any way as an indication of the merits of the Issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

Application is hereby made to list this issue of Notes on 24 July 2018.

SIGNED at Sandton on this 23 H day of July 2018.

For and on behalf of **INVESTEC BANK LIMITED**

Name / KAVIGHA PILLAY
Capacity: AUTHORISED CIGNATORY

Who warrants his/her authority hereto

Capacity: Authorised

Who warrants his/her authority hereto

ANNEXURE 1

| 075442 SJ Equity JJ Compan Investec Bank Ltd | y Tree Rating | 92 Alert Page 2/2 Cred | it Rating Profile |
|---|---------------|------------------------------|-------------------|
| Fitch | | GCR | |
| 1) Outlook | STABLE | 13) LT Local Crncy Outlook | STABLE |
| 2) LT Issuer Default Rating | BB+ | 14) ST Local Crncy Outlook | STABLE |
| 3) LT LC Issuer Default | BB+ | 15) LC Curr Issuer Rating | AA- |
| 4) Senior Unsecured Debt | BB+ | 16) ST Local Issuer Rating | A1+ |
| 5) Short Term | В | | |
| 6) ST Issuer Default Rating | В | Capital Intelligence | |
| 7) Individual Rating | WD | 17) Finl Strength Outlook | STABLE |
| 8) Support Rating | 3 | 18) Foreign Currency Outlook | STABLE |
| 9) Viability | bb+ | 19) Financial Strength | BBB |
| | | 20) Support Rating | 3 |
| Fitch National | | 21) Foreign Long Term | BBB |
| 0) Natl Long Term | AA(zaf) | 22) Foreign Short Term | A3 |
| I) Natl Subordinated | AA-(zaf) | | |
| 2) Natl Short Term | F1+(zaf) | Thomson BankWatch | |
| | | 23) Long Term | WR |
| | | 24) Short Term | WR |

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| 1075447 SJ Equity 1) Company Tree Investec Bank Ltd | Rating | 92 Alert | Page 1/2 Cred | it Rating Profile |
|--|---|----------------|--|-------------------------------------|
| Moody's 2) Long Term Rating 3) Foreign LT Bank Deposits 4) Local LT Bank Deposits 5) Senior Unsecured Debt 6) Subordinated Debt 7) Bank Financial Strength 8) LT Counterparty Risk Assessment 9) ST Counterparty Risk Assessment 10) ST Bank Deposits (Foreign) 11) ST Bank Deposits (Domestic) 12) Baseline Credit Assessment 13) Adj Baseline Credit Assessment | Baa2 +- Baa2 +- Baa2 +- Baa2 +- (P)Baa3 +- WR Baa1(cr) +- P-2(cr) +- P-2 +- baa2 +- baa2 +- | 19) LT Local 1 | n Issuer Credit Issuer Credit n Issuer Credit Issuer Credit nal suer Credit | SP T NEG BB+ BB+ B B |
| Moody's National 14) NSR LT Bank Deposit 15) NSR Short Term Australia 61 2 9777 8600 Brazil 5511 21 Japan 81 3 3201 8900 Singapore 65 | Aa1.za P-1.za , 195 9000 Europe 44 20 6212 1000 U.S | | 9 9204 1210 Hong Kong 852 : Pright 2017 Bloomberg Fin | |

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