## APPLICABLE PRICING SUPPLEMENT

#### Investec Bank Limited

(Incorporated with limited liability under Registration Number 1969/004763/06 in South Africa)

# Issue of ZAR 325,000,000.00 (Three hundred and twenty five million Rand) Senior Unsecured Notes

#### Under the stock code IBL60

Under its ZAR40,000,000,000 Domestic Medium Term Note and Preference Share Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions ("Terms and Conditions") set forth in the Programme Memorandum dated 4 September 2013 (the "Programme Memorandum"). This Pricing Supplement must be read in conjunction with the Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Pricing Supplement and the Programme Memorandum, the provisions of this Pricing Supplement shall prevail.

#### **PARTIES**

1.	Issuer	Investec Bank Limited
2.	If non-syndicated, Dealer(s)	Investec Bank Limited
3.	If syndicated, Managers	N/A
4.	Debt Sponsor	Investec Bank Limited
5.	Paying Agent	Investec Bank Limited
6.	Specified Office	100 Grayston Drive, Sandown
		Sandton
7.	Calculation Agent	Investec Bank Limited
8.	Specified Office	100 Grayston Drive, Sandown
		Sandton
9.	Transfer Agent	Investec Bank Limited
10.	Specified Office	100 Grayston Drive, Sandown
		Sandton
11.	Stabilising Manager (if any)	N/A
12.	Specified Office	N/A



## PROVISIONS RELATING TO THE NOTES

PR	OVISIONS RELATING TO THE NOTES	
13.	Status of Notes	Senior Unsecured
	(a) Series Number	IBL60
	(b) Tranche Number	1
14.	Aggregate Nominal Amount of Tranche	ZAR325,000,000.00 (Three hundred and twenty five million Rand)
15.	Aggregate Nominal Amount of Notes in the Series	ZAR325,000,000.00 (Three hundred and twenty five million Rand)
16.	Interest/Payment Basis	Fixed Rate Notes
17.	Form of Notes	Registered Notes
18.	Automatic/Optional Conversion from one Interest/ Payment Basis to another	N/A
19.	Issue Date	17 February 2014
20.	Business Centre	Johannesburg
21.	Additional Business Centre	Not Applicable
22.	Nominal Amount	ZAR1,000,000.00 per Note
23.	Specified Denomination	ZAR1,000,000.00 per Note
24.	Calculation Amount	ZAR1,000,000.00 per Note
25.	Issue Price	100% of Nominal Amount per Note
26.	Interest Commencement Date	17 February 2014
27.	Maturity Date	17 February 2024
28.	Specified Currency	ZAR
29.	Applicable Business Day Convention	Following Business Day
30.	Final Redemption Amount	100% of Nominal Amount
31.	Books Closed Period(s)	The Register will be closed from 8 February to 17 February and from 8 August to 17 August (all dates inclusive) in each year until the Applicable Redemption Date, or 10 days prior to any Payment Day;
32.	Last Day to Register	7 February and 7 August or the last day immediately preceding the commencement of the Books



#### Closed Period

33. Provisions applicable to Subordinated Capital Notes N/A

#### **FIXED RATE NOTES**

## 34. Payment of Interest Amount

(a) Interest Rate(s) 10.255% (ten point two five five percent) nominal annual compounded semi annually (nacs)

(b) Interest Payment Date(s)

17 February and 17 August of each year with the first Interest Payment Date being 17 August

2014

N/A

(c) Fixed Coupon Amount[(s)] ZAR51,275.00 (Fifty one thousand

two hundred and seventy five Rand) per Specified Denomination

(d) Initial Broken Amount(e) Final Broken AmountN/A

(f) Interest Step-Up Date N/A

(a) Day Count Fraction Actual/365

(h) Any other terms relating to the particular N/A method of calculating interest

#### **FLOATING RATE NOTES**

(i)

#### 35. Payment of Interest Amount

Interest Rate(s) (a) N/A Interest Payment Date(s) (b) N/A (c) Any other terms relating to the particular N/A method of calculating interest (d) Interest Step-Up Date N/A Definition of Business Day (if different from (e) N/A that set out in Condition 1 (Interpretation)) (f) Minimum Interest Rate N/A (g) Maximum Interest Rate N/A **Day Count Fraction** (h) N/A

Other terms relating to the method of



calculating interest (e.g.: day count fraction, rounding up provision, if different from Condition 8.2 (Interest on Floating Rate Notes and Indexed Notes))

36.	Manne determi		which	the	Interest	Rate	is	to	be	N/A
37.	Margin									N/A
38.	If ISDA	Dete	rminatio	n						
	(a)	Floa	iting Ra	te						N/A
	(b)	Floa	iting Ra	te Op	otion					N/A
	(c)	Des	ignated	Matu	ırity					N/A
	(d)	Res	et Date	(s)						N/A
	(e)	ISD	A Defini	tions	to apply					N/A
39.	If Scree	n Rat	e Deter	mina	tion					
	(a)	by re		e to w	(including hich the l					N/A
	(b)	Inter	est Rat	e Det	erminatio	n Date	(s)			N/A
	(c)	Rele	vant Sc	reen	page and	Refere	enc	e Co	ode	N/A
	(d)	Rele	vant Ti	ne						N/A
40.		eterm bas	ination sis	or S for	culated o creen Rat determ risions	te Dete	ermi		on,	N/A
41.			from or <b>ca</b> lcu		lculation g amount	-		_	ent and	
ZER	O COUP	ON N	OTES							
<b>12</b> .	(a)	Impli	ed Yield	t						N/A
	(b)	Refe	rence P	rice						N/A
	(c)	-	other fount(s) pa		a or basis e	s for de	eter	min	ing	N/A
DΔR	ΤΙ Υ ΡΔΙΙ	D NO	TES							

(a) Amount of each payment comprising the Issue Price

N/A

43.



	(b)	Date upon which each payment is to be made by Noteholder	N/A
	(c)	Consequences (if any) of failure to make any such payment by Noteholder	N/A
	(d)	Interest Rate to accrue on the first and subsequent instalments after the due date for payment of such instalments	N/A
INS	TALME	NT NOTES	
44.	Instaln	nent Dates	N/A
45.		nent Amounts (expressed as a percentage of gregate Nominal Amount of the Notes)	N/A
MIX	ED RAT	E NOTES	
46.		(s) during which the interest rate for the Mixed lotes will be (as applicable) that for:	
	(a)	Fixed Rate Notes	N/A
	(b)	Floating Rate Notes	N/A
	(c)	Indexed Notes	N/A
	(d)	Other Notes	N/A
47,	out un	terest Rate and other pertinent details are set der the headings relating to the applicable of Notes	
INDI	EXED N	OTES	
48.	(a)	Type of Indexed Notes	N/A
	(b)	Index/Formula by reference to which Interest Rate/ Interest Amount/Final Redemption Amount (delete as applicable) is to be determined	N/A
	(c)	Manner in which the Interest Rate/Interest Amount/Final Redemption Amount (delete as applicable) is to be determined	N/A
	(d)	Interest Period(s)	N/A
	(e)	Interest Payment Date(s)	N/A
	(f)	If different from the Calculation Agent, agent responsible for calculating amount of principal and interest	N/A



	(g)	Provisions where calculation by reference to Index and/or Formula is impossible or impracticable	N/A
	(h)	Minimum Interest Rate	N/A
	(i)	Maximum Interest Rate	N/A
	(j)	Other terms relating to the calculation of the Interest Rate (e.g. Day Count Fraction, rounding up provisions)	N/A
EX	CHANGE	EABLE NOTES	
49.	(a)	Mandatory Exchange applicable?	N/A
	(b)	Noteholders' Exchange Right applicable?	N/A
	(c)	Exchange Securities	N/A
	(d)	Manner of determining Exchange Price	N/A
	(e)	Exchange Period	N/A
	(f)	Other	N/A
ОТІ	HER NOT	TES .	
50.		nt description and any additional Terms and ons relating to such Notes	N/A
PRO	OVISION	S REGARDING REDEMPTION/MATURITY	
51.	Redem	ption at the option of the Issuer: if yes:	No
	(a)	Optional Redemption Date(s)	N/A
	(b)	Optional Redemption Amount(s) and method, if any, of calculation of such amount	N/A
	(c)	Minimum period of notice (if different from Condition 10.3 (Redemption at the option of the Issuer))	N/A
	(d)	If redeemable in part:	N/A
		Minimum Redemption Amount(s)	N/A
		Higher Redemption Amount(s)	N/A
	(e)	Other terms applicable on Redemption	N/A
52.	Redemp	otion at the Option of Noteholders of Senior fyes:	No



	(a)	Optional Redemption Date(s)	N/A
	(b)	Optional Redemption Amount(s) and method of calculation?	N/A
	(c)	Minimum period of notice (if different from Condition 10.4 (Redemption at the option of Noteholders of Senior Notes)	N/A
	(d)	If redeemable in part:	
		Minimum Redemption Amount(s)	N/A
		Higher Redemption Amount(s)	N/A
	(e)	Other terms applicable on Redemption	N/A
	(f)	Attach pro forma Put Notice(s)	
53.		Redemption Amount(s) payable on tion for taxation reasons or on Event of (if required), if yes:	Yes
	(a)	Amount payable; or	N/A
	(b)	Method of calculation of amount payable (if required or if different from that set out in Condition 10.8 (Early Redemption Amounts))	N/A
54.	Early redemp	Redemption Amount(s) payable on tion for Regulatory Capital reasons	
	(a)	Amount payable; or	N/A
	(b)	Method of calculation of amount payable or if different from that set out in Condition10.8 (Early Redemption Amounts))	N/A
GEN	IERAL		
55.	and ag	te Nominal Amount of Notes Outstanding gregate Calculation Amount of Programme nce Shares as at the Issue Date	ZAR27,633,337,000.00 (twenty seven billion six hundred and thirty three million three hundred and thirty seven thousand Rand)
56.	Financia	al Exchange	JSE
57.	ISIN No		ZAG000112566
58.	Stock C	ode	IBL60
59.	Addition	al selling restrictions	N/A
	(a)	Financial Exchange	JSE
	(b)	Relevant sub-market of the Financial Exchange	Interest Rate Market
60.	Provision	ns relating to stabilisation	N/A



61.	Receipts attached? If yes, number of Receipts attached	N/A
62.	Coupons attached? If yes, number of Coupons attached	N/A
63.	Talons attached? If yes, number of Talons attached	N/A
64.	Method of distribution	Private Placement
65.	Credit Rating assigned to Issuer as at the Issue Date (if any)	See Annexe "A" (Applicable Credit Ratings).
66.	Stripping of Receipts and/or Coupons prohibited as provided in Condition 16.4 ( <i>Prohibition on stripping</i> )	N/A
67.	Governing law (if the laws of South Africa are not applicable)	N/A
68.	Other Banking Jurisdiction	N/A
69.	Use of proceeds	General business purposes
70.	Surrendering of Individual Certificates	10 days after the date on which the Individual Certificate in respect of the Note to be redeemed has been surrendered to the Issuer.
71.	Reference Banks	N/A
72.	Other provisions	N/A



## Responsibility:

The Issuer accepts full responsibility for the information contained in this Applicable Pricing Supplement (Notes). To the best of the knowledge and belief of the Issuer (who has taken all reasonable care to ensure that such is the case) the information contained in this Applicable Pricing Supplement (Notes) is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement (Notes) contains all information required by law and the relevant listings requirements of the JSE.

Application is hereby made to list this issue of Notes on 17 February 2014.

SIGNED at Sandton on this 12th day of February 2014

For and on behalf of INVESTEC BANK LIMITED

Name: & Climczaust Capacity: Authorised

Who warrants his/her authority hereto

Name:

Capacity: auhunsed 8197

Who warrants his/her authority hereto

## **ANNEXURE 1**

2) Outlook NEG 14 3) Long Term Rating Baa1 15 4) Foreign LT Bank Deposits Baa1 16 5) Local LT Bank Deposits Baa1 17 6) Senior Unsecured Debt Baa1 18 7) Subordinated Debt (P)Baa2 19	FITCH INTSI 3 % 07/24/17 Qurlook IT Issuer Default Rating Senior Unsecured Debt	BBB- STABLE BBB- BBB-
	Short Term ST Issuer Default Rating Individual Rating Support Rating Viability	F3 F3 WD 3 bbb-
Moody's National 22 11) NSR LT Bank Deposit Aa3. za 23	Fitch National Natl Long Term Natl Subordinated Natl Short Term	A+(zaf) A(zaf) F1(zaf)

