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## PRICING SUPPLEMENT

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### INVESTEC BANK LIMITED

(Registration number 1969/000763/06)

(Incorporated with limited liability in the Republic of South Africa)

### ZAR10,000,000,000 Credit-Linked Note Programme

#### Issue of ZAR 400 000 000 [Four Hundred Million Rand] Senior Unsecured Floating Rate Notes due 31 January 2020

This document constitutes the Applicable Pricing Supplement relating to the issue of the Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the “**Terms and Conditions**”) set forth in the Investec Bank Limited ZAR10,000,000,000 Programme Memorandum dated 10 May 2010 (the “**Programme Memorandum**”). This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the terms and conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail. Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meaning ascribed to them in the Terms and Conditions. To the extent that certain provisions of the *pro forma* Pricing Supplement do not apply to the Notes described herein, they may be deleted in this Applicable Pricing Supplement or indicated to be not applicable.

#### Description of the Notes

- |    |                    |  |
|----|--------------------|--|
| 1. | Issuer:            | Investec Bank Limited  |
| 2. | Tranche Number:    | 1  |
| 3. | Series Number:     | IVC102   |
| 4. | Consolidation:     | N/A  |
| 5. | Status of Notes:   | Senior unsecured Notes.  |
| 6. | Form of Notes:     | Listed. The Notes in this Tranche are issued in uncertificated form and held by the CSD. |
| 7. | Currency of Issue: | ZAR  |
| 8. | Type of Notes:     | Single Name Notes  |

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9.	Issue Date of the Notes:	31 January 2017
10.	Issue Price of the Notes:	100%
11.	Financial Exchange:	JSE (Interest Rate Market)
12.	Aggregate Principal Amount:	
	(a) Series:	ZAR400 000 000 (Four Hundred Million Rand)
	(b) Tranche:	ZAR400 000 000 (Four Hundred Million Rand)
13.	Principal Amount per Note:	ZAR1,000,000
14.	Specified Denomination and number of Notes in this Tranche:	Specified Denomination: ZAR1,000,000 Number of Notes: 400
15.	Payment Basis:	Fully Paid Notes
16.	Redemption Basis:	Redemption at par, in accordance with the provision of Condition 7 ( <i>Redemption</i> ) of the Terms and Conditions.
17.	Automatic/Optional Conversion from one Redemption Basis to another:	N/A
18.	Calculation Amount(s):	The outstanding Principal Amount per Note
19.	<b>Partly Paid Notes Provisions:</b>	Not Applicable

**Provisions relating to interest (if any) payable on the Note**

20.	<b>General Interest Provisions</b>	
	(a) Interest payable on the Note:	Yes
	(b) Interest Basis:	Floating Rate Note
	(c) Automatic / Optional Conversion from one Interest Basis to another:	N/A
	(d) Interest Commencement Date:	31 January 2017
	(e) Default Rate:	For purpose of Condition 6.9 ( <i>Accrual of Interest</i> ) of the Terms and Conditions: Interest Rate plus 2% (two percent)
21.	<b>Fixed Rate Note Provisions:</b>	N/A
22.	<b>Floating Rate Note Provisions:</b>	Applicable

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(a) Manner in which the Interest Rate(s) is/are to be determined:	Screen Rate Determination
(b) Party responsible for calculating the Interest Rate(s) and Interest Amount(s) (if not the Calculation Agent):	N/A
(c) Screen Rate Determination:	Applicable
- Reference Rate:	ZAR-JIBAR-SAFEX with a Designated Maturity of 3 months
- Interest Determination Date(s):	The first day of each Interest Period
- Relevant Screen Page and Reference Code:	Reuters Screen SAFEX page "SF X 3M Yield", or any successor page
- Reference Banks	As defined in Condition 1.1 ( <i>Definitions</i> ) of the Terms and Conditions
- Relevant Time:	11.00 a.m.
- Relevant Financial Centre:	Johannesburg
(d) ISDA Determination:	N/A
(e) Margin(s):	2.85% (two point eight five percent)
(f) Minimum Rate(s) of Interest:	N/A
(g) Maximum Rate(s) of Interest:	N/A
(h) First Interest Payment Date:	30 April 2017 adjusted in accordance with the Following Business Day Convention
(i) Interest Payment Date(s):	30 April, 31 July, 31 October and 31 January in each year, adjusted in accordance with the Following Business Day Convention, commencing on the First Interest Payment Date until, and including, the Scheduled Maturity Date.
(j) Interest Period(s):	As stated in Condition 1.1 ( <i>Definitions</i> ) of the Terms and Conditions
(k) Business Day Convention:	Following Business Day Convention
(l) Specified Period:	N/A
(m) Day Count Fraction:	Actual/365
(n) Fallback provisions, rounding provisions, denominator and any	N/A

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other terms relating to the method of calculating interest on the Floating Rate Notes, if different from those set out in the Terms and Conditions:

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|-----|---|-----|
| 23. | <b>Zero Coupon Note Provisions:</b>           | N/A |
| 24. | <b>Index Linked Interest Note Provisions:</b> | N/A |
| 25. | <b>Dual Currency Note Provisions:</b>         | N/A |
| 26. | <b>Mixed Rate Note Provisions:</b>            | N/A |
| 27. | <b>Other Notes Provisions:</b>                | N/A |

**Provisions relating to redemption**

- |     |   |  |
|-----|---|--|
| 28. | Scheduled Maturity Date:  | 31 January 2020 with No Adjustment, subject as provided in Condition 7.2 ( <i>Redemption upon the occurrence of a Credit Event</i> ), 7.3 ( <i>Repudiation/Moratorium Extension</i> ), 7.4 ( <i>Grace Period Extension</i> ) and 7.5 ( <i>Scheduled Maturity Date Extension</i> ) of the Terms and Conditions. |
| 29. | Early Redemption following the occurrence of Tax Event:                                   | Applicable   |
| 30. | Redemption following Merger Event:  | Applicable<br><br>If Applicable: Merger Event Redemption Date: 5 (five) Business Days after delivery of notice by Issuer notifying the Noteholder of the Merger Event.   |
| 31. | Prior approval of the Registrar of Banks required for Redemption:                         | No   |
| 32. | Call Option:  | N/A  |
| 33. | Put Option:   | N/A  |
| 34. | Final Redemption Amount:  | The aggregate outstanding Principal Amount plus interest accrued (if any) to the Scheduled Redemption Date.  |
|     | In cases where the Note is an Index Linked Redemption Note or other variable-linked Note: | N/A  |
| 35. | Early Redemption Amount (Tax):  | The aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs  |

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| 36. | Early Redemption Amount (Illegality):                          | The aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs |
| 37. | Early Redemption Amount (Default):                             | The aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs |
| 38. | Early Redemption Amount (Merger Event):                        | The aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs |
| 39. | Additional provisions relating to the redemption of the Notes: | N/A   |
| 40. | <b>Instalment Note Provisions:</b>                             | N/A   |

**Credit Linked Provisions:**

**41. General Provisions:**

- |     |                                   |  |
|-----|-----------------------------------|--|
| (a) | Trade Date:                       | 25 January 2017  |
| (b) | Effective Date:                   | Issue Date   |
| (c) | Scheduled Termination Date:       | The Scheduled Maturity Date  |
| (d) | Calculation Agent:                | Issuer   |
| (e) | Business Day:                     | As defined in Condition 1.1 ( <i>Definitions</i> ) of the Terms and Conditions, excluding a Saturday |
| (f) | Additional Business Centre:       | N/A  |
| (g) | Business Day Convention:          | Following Business Day Convention  |
| (h) | Reference Entity(ies):            | MTN Group Limited  |
| (i) | Reference Obligation(s):          | The obligation(s) identified as follows, or any other Obligation of the Reference Entity:            |
|     | Primary Obligor:                  | MTN Group Limited  |
|     | Maturity:                         | 13 July 2017   |
|     | Coupon:                           | ZAG000078619   |
|     | CUSIP/ISIN:                       | 10.13% annual  |
| (j) | Reference Entity Notional Amount: | Principal Amount per Note  |
| (k) | All Guarantees:                   | Applicable   |

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- (l) Reference Price: 100%
- (m) Credit Events: Bankruptcy  
Failure to Pay  
Grace Period Extension: Applicable  
Payment Requirement: None Specified. Determined in accordance with the definition of "*Payment Requirement*" in Condition 1.1 (*Definitions*) of the Terms and Conditions.  
Obligation Default  
Repudiation/Moratorium  
Restructuring  
- Modified Restructuring Maturity Limitation and Conditionally Transferable Obligation: Not Applicable  
Restructuring Maturity Limitation and Fully Transferable Obligation: Not Applicable  
Multiple Holder Obligation: Applicable
- (n) Default Requirement: None Specified. Determined in accordance with the definition of "*Default Requirement*" in Condition 1.1 (*Definitions*) of the Terms and Conditions.
- (o) Notice Delivery Period: None Specified. Determined in accordance with the definition of "*Notice Delivery Period*" in Condition 1.1 (*Definitions*) of the Terms and Conditions.
- (p) Conditions to Settlement: Credit Event Notice  
Alternative time for delivery of a Credit Event Notice: N/A  
Notifying Party: Issuer  
Notice of Publicly Available Information: Applicable  
If Applicable:  
Public Source(s): Standard South African Public Sources.  
Specified Number: 2
- (q) Obligation[s]:



Obligation Category	Bond or Loan
Obligation Characteristics	Not Subordinated
	Specified Currency: ZAR
(r) Paragraphs (a) to (f) of the definition of " <i>Deliverable Obligation Category</i> " in Condition 1.1 ( <i>Definitions</i> ) of the Terms and Conditions Not Applicable:	No
(s) Excluded Obligation[s]:	N/A
(t) Settlement Method:	Cash Settlement
(u) Accrual of Interest Upon Credit Event:	N/A
(v) Interest accrual after Scheduled Maturity Date:	Repudiation/Moratorium Extension : No
	Grace Period Extension: No
	Scheduled Maturity Date Extension: No
(w) Final Price:	None Specified. Determined in accordance with the definition of " <i>Final Price</i> " in Condition 1.1 ( <i>Definitions</i> ) of the Terms and Conditions.
(x) Settlement Currency:	ZAR
(y) Additional Provisions:	N/A
(z) Hedge Unwind Adjustment:	Applicable: Standard Unwind Costs
42. <b>Cash Settlement Provisions:</b>	Applicable
(a) Cash Settlement Amount:	Specified. The Cash Settlement Amount per Note will be an amount determined by the Calculation Agent equal to the greater of (a) zero, and (b) an amount determined as follows: <ul style="list-style-type: none"> <li>(i) The outstanding Principal Amount multiplied by the Final Price; less</li> <li>(ii) any Unwind Costs.</li> </ul>

- (b) Cash Settlement Date: 4 (four) Business Days
- (c) Valuation Date: Single Valuation Date. The Valuation Date shall be determined by the Calculation Agent in its sole discretion provided that such Valuation Date is not more than 100 Business Days following the date on which the Conditions to Settlement are satisfied.
- (d) Valuation Time: By no later than 17h00 Johannesburg time on the Valuation Date.
- (e) Quotation Method: Bid
- (f) Quotation Amount: Representative Amount
- (g) Minimum Quotation Amount: None Specified. Determined in accordance with the definition of "*Minimum Quotation Amount*" in Condition 1.1 (*Definitions*) of the Terms and Conditions.
- (h) Reference Dealers: Dealers in obligations of the type of Reference Obligation for which Quotations are to be obtained as selected by the Calculation Agent in good faith and in a commercially reasonable manner.
- (i) Settlement Currency: ZAR
- (j) Quotations: Exclude Accrued Interest
- (k) Market Value: None Specified. Determined in accordance with the definition of "*Market Value*" in Condition 1.1 (*Definitions*) of the Terms and Conditions.
- (l) Valuation Method: Highest
- (m) Other terms or special conditions relating to Cash Settlement: N/A
43. **Physical Settlement Provisions:** N/A
- General Provisions:**
44. Business Day: As defined in Condition 1.1 (*Definitions*) of the Terms and Conditions excluding a Saturday
45. Additional Business Centre(s): N/A
46. Last Day to Register: 20 April, 21 July, 21 October and 21 January
47. Books Closed Period(s): (i) The Register will be closed from 21 April to 30 April, 22 July to 31 July, 22 October to 31 October



and 22 January to 31 January (all dates inclusive) in each year until the Scheduled Maturity Date.

- (ii) In the event of any Redemption of the Notes on a date that is not an Interest Payment Date, then the Books Closed Period shall be as determined by the Calculation Agent and notified to Noteholders in accordance with Condition 25 (*Notices*) of the Programme Memorandum.

48.	Rounding:	In accordance with Condition 6.11 ( <i>Rounding</i> ) of the Terms and Conditions.
49.	Specified Office of the Issuer:	100 Grayston Drive, Sandown, Sandton, 2196, South Africa
50.	Calculation Agent:	The Issuer
51.	Specified Office of the Calculation Agent:	Financial Products, 3 <sup>rd</sup> Floor, 100 Grayston Drive, Sandown, Sandton, 2196, South Africa
52.	Paying Agent:	The Issuer
53.	Specified Office of the Paying Agent:	Financial Products, 3 <sup>rd</sup> Floor, 100 Grayston Drive, Sandown, Sandton, 2196, South Africa
54.	Transfer Agent:	The Issuer
55.	Specified Office of the Transfer Agent:	Financial Products, 3 <sup>rd</sup> Floor, 100 Grayston Drive, Sandown, Sandton, 2196, South Africa
56.	Provisions relating to stabilisation:	N/A
57.	Stabilising manager:	N/A
58.	Additional Selling Restrictions:	N/A
59.	ISIN No.:	ZAG000141763
60.	Stock Code:	IVC102
61.	Method of distribution:	Non-syndicated
62.	If syndicated, names of Managers:	N/A
63.	If non-syndicated, name of Dealer:	The Issuer
64.	Governing law (if the laws of South Africa are not applicable):	N/A
65.	Surrendering of Notes in the case of Notes represented by a Certificate:	N/A

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66.	Use of proceeds:	General banking business of the Issuer
67.	Pricing Methodology:	N/A
68.	Ratings:	Issuer Credit Rating: See Annexure 1 attached. These credit ratings will be reviewed from time to time. For the avoidance of doubt, the Notes have not been individually rated.
69.	Other provisions:	N/A
70.	Additional Risk Factors:	N/A
71.	Authorised Amount under Programme	ZAR 10,000,000,000 (ten billion Rand)
72.	Value of Total Notes in issue under Programme:	ZAR 5 489 155 860 (Five Billion Four Hundred And Eight Nine Thousand One Hundred And Fifty Five Thousand Eight Hundred And Sixty Rand)
73.	Capital Process followed:	Private placement

#### **This issuance does not exceed the Authorised Amount**

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Programme Memorandum and Pricing Supplement contains all information required by law and the JSE Listings Requirements, The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum, Pricing Supplements and the annual financial report, the amendments to the annual financial report or any supplements from time to time, except as otherwise stated therein.

Application is hereby made to list Tranche 1 of Series IVC102 of the Notes on the Interest Rate Market of the JSE, as from 31 January 2017, pursuant to the Investec Bank Limited ZAR10,000,000,000 Credit-Linked Note Programme.

For and on behalf of

#### **INVESTEC BANK LIMITED**

By: ANNE BOTHA  
duly authorised  
ANNE BOTHA

Date: 30/01/2017

By: KAVISHA PILLAY  
duly authorised  
KAVISHA PILLAY  
Date: 30/01/2017

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Enter #<Go> for Rating Profile

91) Company Tree Ratings- 92) Alert Page 2/2 Credit Rating Profile  
Investec Bank Ltd

FITCH		GCR	
1) Outlook	STABLE	13) LT Local Crncy Outlook	STABLE
2) LT FC Issuer Default	BBB-	14) ST Local Crncy Outlook	STABLE
3) LT LC Issuer Default	BBB-	15) LC Curr Issuer Rating	AA-
4) Senior Unsecured Debt	BBB-	16) ST Local Issuer Rating	A1+
5) Short Term	F3	Capital Intelligence	
6) ST Issuer Default Rating	F3	17) Finl Strength Outlook	NEG
7) Individual Rating	WD	18) Foreign Currency Outlook	NEG
8) Support Rating	3	19) Financial Strength	BBB+
9) Viability	bbb-	20) Support Rating	3
Fitch National		21) Foreign Long Term	BBB+
10) Natl Long Term	A+(zaf)	22) Foreign Short Term	A2
11) Natl Subordinated	A(zaf)	THOMSON BANKWATCH	
12) Natl Short Term	F1(zaf)	23) Long Term	WR
		24) Short Term	WR

Australia 61 2 9777 8600 Brazil 5511 2395 9000 Europe 44 20 7330 7500 Germany 49 69 9204 1210 Hong Kong 852 2977 6000  
Japan 81 3 3201 8900 Singapore 65 6212 1000 U.S. 1 212 318 2000 Copyright 2015 Bloomberg Finance L.P.  
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91) Company Tree Ratings- 92) Alert Page 1/2 Credit Rating Profile  
Investec Bank Ltd

MOODY'S		12) STANDARD & POOR'S	
1) Outlook	STABLE	13) Outlook	STABLE
2) Long Term Rating	Baa2	14) LT Foreign Issuer Credit	BBB-
3) Foreign LT Bank Deposits	Baa2	15) LT Local Issuer Credit	BBB-
4) Local LT Bank Deposits	Baa2	16) ST Foreign Issuer Credit	A-3
5) Senior Unsecured Debt	Baa2	17) ST Local Issuer Credit	A-3
6) Subordinated Debt	(P)Baa3	S&P National	
7) Bank Financial Strength	C-	18) Natl LT Issuer Credit	zaAA
8) Foreign Currency ST Debt	P-2	19) Natl ST Issuer Credit	zaA-1
9) Local Currency ST Debt	P-2		
Moody's National			
10) NSR LT Bank Deposit	A1.za		
11) NSR Short Term	P-1.za		

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91) Company Tree Ratings-

92) Alert

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Credit Rating Profile

Investec Bank Ltd

FITCH

1) Outlook	STABLE
2) LT FC Issuer Default	BBB-
3) LT LC Issuer Default	BBB-
4) Senior Unsecured Debt	BBB-
5) Short Term	F3
6) ST Issuer Default Rating	F3
7) Individual Rating	WD
8) Support Rating	3
9) Viability	bbb-

Fitch National

10) Natl Long Term	A+(zaf)
11) Natl Subordinated	A(zaf)
12) Natl Short Term	F1(zaf)

GCR

13) LT Local Crncy Outlook	STABLE
14) ST Local Crncy Outlook	STABLE
15) LC Curr Issuer Rating	AA-
16) ST Local Issuer Rating	A1+

Capital Intelligence

17) Finl Strength Outlook	NEG
18) Foreign Currency Outlook	NEG
19) Financial Strength	BBB+
20) Support Rating	3
21) Foreign Long Term	BBB+
22) Foreign Short Term	A2

THOMSON BANKWATCH

23) Long Term	WR
24) Short Term	WR

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Japan 81 3 3201 8900 Singapore 65 6212 1000 U.S. 1 212 318 2000 Copyright 2015 Bloomberg Finance L.P.  
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