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## PRICING SUPPLEMENT

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### INVESTEC BANK LIMITED

*(Registration number 1969/000763/06)*

*(Incorporated with limited liability in the Republic of South Africa)*

### ZAR10,000,000,000 Credit-Linked Note Programme

#### **Issue of ZAR 350,000,000 (three hundred and fifty million Rand) Senior Unsecured Floating Rate Notes due May 2017**

This document constitutes the Applicable Pricing Supplement relating to the issue of the Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "**Terms and Conditions**") set forth in the Investec Bank Limited ZAR10,000,000,000 Programme Memorandum dated 10 May 2010 (the "**Programme Memorandum**"). This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the terms and conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail. Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meaning ascribed to them in the Terms and Conditions. To the extent that certain provisions of the *pro forma* Pricing Supplement do not apply to the Notes described herein, they may be deleted in this Applicable Pricing Supplement or indicated to be not applicable.

#### **Description of the Notes**

- |    |                    |  |
|----|--------------------|--|
| 1. | Issuer:            | Investec Bank Limited  |
| 2. | Tranche Number:    | 1  |
| 3. | Series Number:     | IVC016   |
| 4. | Consolidation:     | N/A  |
| 5. | Status of Notes:   | Senior unsecured Notes.  |
| 6. | Form of Notes:     | Listed. The Notes in this Tranche are issued in uncertificated form and held by the CSD. |
| 7. | Currency of Issue: | ZAR  |
| 8. | Type of Notes:     | Single Name Notes  |

9.	Issue Date of the Notes:	31 May 2013
10.	Issue Price of the Notes:	100%
11.	Financial Exchange:	JSE (Interest Rate Market)
12.	Aggregate Principal Amount:	
	(a) Series:	ZAR350,000,000
	(b) Tranche:	ZAR350,000,000
13.	Principal Amount per Note:	ZAR1,000,000
14.	Specified Denomination and number of Notes in this Tranche:	Specified Denomination: ZAR1,000,000 Number of Notes: 350
15.	Payment Basis:	Fully Paid Notes
16.	Redemption Basis:	Redemption at par, in accordance with the provision of Condition 7 ( <i>Redemption</i> ) of the Terms and Conditions.
17.	Automatic/Optional Conversion from one Redemption Basis to another:	N/A
18.	Calculation Amount(s):	The outstanding Principal Amount per Note
19.	<b>Partly Paid Notes Provisions:</b>	Not Applicable

**Provisions relating to interest (if any) payable on the Note**

20.	<b>General Interest Provisions</b>	
	(a) Interest payable on the Note:	Yes
	(b) Interest Basis:	Floating Rate Note
	(c) Automatic / Optional Conversion from one Interest Basis to another:	N/A
	(d) Interest Commencement Date:	Issue Date
	(e) Default Rate:	For purpose of Condition 6.9 ( <i>Accrual of Interest</i> ) of the Terms and Conditions: Interest Rate plus 2% (two percent)
21.	<b>Fixed Rate Note Provisions:</b>	N/A
22.	<b>Floating Rate Note Provisions:</b>	Applicable

(a) Manner in which the Interest Rate(s) is/are to be determined:	Screen Rate Determination
(b) Party responsible for calculating the Interest Rate(s) and Interest Amount(s) (if not the Calculation Agent):	N/A
(c) Screen Rate Determination:	Applicable
- Reference Rate:	ZAR-JIBAR-SAFEX with a Designated Maturity of 3 months
- Interest Determination Date(s):	The first day of each Interest Period
- Relevant Screen Page and Reference Code:	Reuters Screen SAFEX page "SF X 3M Yield", or any successor page
- Reference Banks	As defined in Condition 1.1 ( <i>Definitions</i> ) of the Terms and Conditions
- Relevant Time:	11.00 a.m.
- Relevant Financial Centre:	Johannesburg
(d) ISDA Determination:	N/A
(e) Margin(s):	+1.45% (one point four five percent)
(f) Minimum Rate(s) of Interest:	N/A
(g) Maximum Rate(s) of Interest:	N/A
(h) First Interest Payment Date:	31 August 2013 adjusted in accordance with the Following Business Day Convention
(i) Interest Payment Date(s):	The last calendar day of February, 31 May, 31 August and 30 November in each year, adjusted in accordance with the Following Business Day Convention, commencing on the First Interest Payment Date until, and including, the Scheduled Maturity Date.
(j) Interest Period(s):	As stated in Condition 1.1 ( <i>Definitions</i> ) of the Terms and Conditions
(k) Business Day Convention:	Following Business Day Convention
(l) Specified Period:	N/A
(m) Day Count Fraction:	Actual/365

(n) Fallback provisions, rounding provisions, denominator and any other terms relating to the method of calculating interest on the Floating Rate Notes, if different from those set out in the Terms and Conditions:	N/A
23. <b>Zero Coupon Note Provisions:</b>	N/A
24. <b>Index Linked Interest Note Provisions:</b>	N/A
25. <b>Dual Currency Note Provisions:</b>	N/A
26. <b>Mixed Rate Note Provisions:</b>	N/A
27. <b>Other Notes Provisions:</b>	N/A
<b>Provisions relating to redemption</b>	
28. Scheduled Maturity Date:	31 May 2017 with No Adjustment, subject as provided in Condition 7.2 ( <i>Redemption upon the occurrence of a Credit Event</i> ), 7.3 ( <i>Repudiation/Moratorium Extension</i> ), 7.4 ( <i>Grace Period Extension</i> ) and 7.5 ( <i>Scheduled Maturity Date Extension</i> ) of the Terms and Conditions.
29. Early Redemption following the occurrence of Tax Event:	Applicable
30. Redemption following Merger Event:	Applicable  If Applicable: Merger Event Redemption Date: 5 (five) Business Days after delivery of notice by Issuer notifying the Noteholder of the Merger Event.
31. Prior approval of the Registrar of Banks required for Redemption:	No
32. Call Option:	N/A
33. Put Option:	N/A
34. Final Redemption Amount:	The aggregate outstanding Principal Amount plus interest accrued (if any) to the Scheduled Redemption Date.
In cases where the Note is an Index Linked Redemption Note or other variable-linked	N/A



Note:

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|-----|--|---|
| 35. | Early Redemption Amount (Tax):                                 | The aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs |
| 36. | Early Redemption Amount (Illegality):                          | The aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs |
| 37. | Early Redemption Amount (Default):                             | The aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs |
| 38. | Early Redemption Amount (Merger Event):                        | The aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs |
| 39. | Additional provisions relating to the redemption of the Notes: | N/A   |
| 40. | <b>Instalment Note Provisions:</b>                             | N/A   |

**Credit Linked Provisions:**

**41. General Provisions:**

- |     |                                   |  |
|-----|-----------------------------------|--|
| (a) | Trade Date:                       | 24 May 2013  |
| (b) | Effective Date:                   | Issue Date   |
| (c) | Scheduled Termination Date:       | The Scheduled Maturity Date  |
| (d) | Calculation Agent:                | Issuer   |
| (e) | Business Day:                     | As defined in Condition 1.1 ( <i>Definitions</i> ) of the Terms and Conditions, excluding a Saturday |
| (f) | Additional Business Centre:       | N/A  |
| (g) | Business Day Convention:          | Following Business Day Convention  |
| (h) | Reference Entity(ies):            | Naspers Limited  |
| (i) | Reference Obligation(s):          | Any Obligation of the Reference Entity.  |
| (j) | Reference Entity Notional Amount: | Principal Amount per Note  |



- (k) All Guarantees: Applicable
- (l) Reference Price: 100%
- (m) Credit Events: Bankruptcy  
Failure to Pay  
Grace Period Extension: Applicable  
Payment Requirement: None Specified.  
Determined in accordance with the  
definition of "*Payment Requirement*" in  
Condition 1.1 (*Definitions*) of the Terms  
and Conditions.  
Obligation Default  
Repudiation/Moratorium  
Restructuring  
- Modified Restructuring Maturity  
Limitation and Conditionally  
Transferable Obligation: Applicable
- (n) Default Requirement: None Specified. Determined in accordance  
with the definition of "*Default Requirement*"  
in Condition 1.1 (*Definitions*) of the Terms  
and Conditions.
- (o) Notice Delivery Period: None Specified. Determined in accordance  
with the definition of "*Notice Delivery  
Period*" in Condition 1.1 (*Definitions*) of the  
Terms and Conditions.
- (p) Conditions to Settlement: Credit Event Notice  
Alternative time for delivery of a Credit  
Event Notice: N/A  
Notifying Party: Issuer  
Notice of Publicly Available Information:  
Applicable  
If Applicable:  
Public Source(s): Standard South  
African Public



Sources.

Specified Number: 2

- (q) Obligation[s]:
- Obligation Category Bond or Loan
- Obligation Characteristics Not Subordinated
- Specified Currency: ZAR
- Additional Obligation(s): N/A
- (r) Paragraphs (a) to (f) of the definition of "Deliverable Obligation Category" in Condition 1.1 (*Definitions*) of the Terms and Conditions Not Applicable: No
- (s) Excluded Obligation[s]: N/A
- (t) Settlement Method: Cash Settlement
- (u) Accrual of Interest Upon Credit Event: N/A
- (v) Interest accrual after Scheduled Maturity Date: Repudiation/Moratorium Extension : No  
Grace Period Extension: No  
Scheduled Maturity Date Extension: No
- (w) Final Price: None Specified. Determined in accordance with the definition of "Final Price" in Condition 1.1 (*Definitions*) of the Terms and Conditions.
- (x) Settlement Currency: ZAR
- (y) Additional Provisions: N/A
- (z) Hedge Unwind Adjustment: Applicable: Standard Unwind Costs
42. **Cash Settlement Provisions:** Applicable
- (a) Cash Settlement Amount: Specified. The Cash Settlement Amount per Note will be an amount determined by the Calculation Agent equal to the greater of (a) zero, and (b) an amount determined as follows:

(i) The outstanding Principal



	Amount multiplied by the Final Price; less
	(ii) any Unwind Costs.
(b) Cash Settlement Date:	3 (three) Business Days
(c) Valuation Date:	Single Valuation Date. The Valuation Date shall be determined by the Calculation Agent in its sole discretion provided that such Valuation Date is not more than 100 Business Days following the date on which the Conditions to Settlement are satisfied.
(d) Valuation Time:	By no later than 17h00 Johannesburg time on the Valuation Date.
(e) Quotation Method:	Bid
(f) Quotation Amount:	Representative Amount
(g) Minimum Quotation Amount:	None Specified. Determined in accordance with the definition of " <i>Minimum Quotation Amount</i> " in Condition 1.1 ( <i>Definitions</i> ) of the Terms and Conditions.
(h) Reference Dealers:	Dealers in obligations of the type of Reference Obligation for which Quotations are to be obtained as selected by the Calculation Agent in good faith and in a commercially reasonable manner.
(i) Settlement Currency:	ZAR
(j) Quotations:	Exclude Accrued Interest
(k) Market Value:	None Specified. Determined in accordance with the definition of " <i>Market Value</i> " in Condition 1.1 ( <i>Definitions</i> ) of the Terms and Conditions.
(l) Valuation Method:	Highest
(m) Other terms or special conditions relating to Cash Settlement:	N/A
43. <b>Physical Settlement Provisions:</b>	N/A

**General Provisions:**



44. Business Day: As defined in Condition 1.1 (*Definitions*) of the Terms and Conditions excluding a Saturday
45. Additional Business Centre(s): N/A
46. Last Day to Register: 18 February, 21 May, 21 August and 20 November
47. Books Closed Period(s):
- (i) The Register will be closed from 19 February to the last calendar day of February, from 22 May to 31 May, from 22 August to 31 August, and from 21 November to 30 November (all dates inclusive) in each year until the Scheduled Maturity Date.
  - (ii) In the event of any Redemption of the Notes on a date that is not an Interest Payment Date, then the Books Closed Period shall be as determined by the Calculation Agent and notified to Noteholders in accordance with Condition 25 (*Notices*) of the Programme Memorandum.
48. Rounding: In accordance with Condition 6.11 (*Rounding*) of the Terms and Conditions.
49. Specified Office of the Issuer: 100 Grayston Drive, Sandown, Sandton, 2196, South Africa
50. Calculation Agent: The Issuer
51. Specified Office of the Calculation Agent: Financial Products, 3<sup>rd</sup> Floor, 100 Grayston Drive, Sandown, Sandton, 2196, South Africa
52. Paying Agent: The Issuer
53. Specified Office of the Paying Agent: Financial Products, 3<sup>rd</sup> Floor, 100 Grayston Drive, Sandown, Sandton, 2196, South Africa
54. Transfer Agent: The Issuer
55. Specified Office of the Transfer Agent: Financial Products, 3<sup>rd</sup> Floor, 100 Grayston



	Drive, Sandown, Sandton, 2196, South Africa
56. Provisions relating to stabilisation:	N/A
57. Stabilising manager:	N/A
58. Additional Selling Restrictions:	N/A
59. ISIN No.:	ZAG000106204
60. Stock Code:	IVC016
61. Method of distribution:	Non-syndicated
62. If syndicated, names of Managers:	N/A
63. If non-syndicated, name of Dealer:	The Issuer
64. Governing law (if the laws of South Africa are not applicable):	N/A
65. Surrendering of Notes in the case of Notes represented by a Certificate:	N/A
66. Use of proceeds:	General banking business of the Issuer
67. Pricing Methodology:	N/A
68. Ratings:	Issuer Credit Rating: See Annexure 1 attached.
	For the avoidance of doubt, the Notes have not been individually rated.
69. Other provisions:	N/A
70. Additional Risk Factors:	N/A
71. Authorised Amount under Programme	ZAR 10,000,000,000 (ten billion Rand)
72. Value of Total Notes in issue under Programme:	ZAR 2,392,435,000 (two billion three hundred and ninety two million four hundred and thirty five thousand Rand)
73. Capital Process followed:	Private placement

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Programme Memorandum and Pricing Supplement contains all information required by law and the JSE Listings Requirements, The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum, Pricing Supplements



and the annual financial report, the amendments to the annual financial report or any supplements from time to time, except as otherwise stated therein.

Application is hereby made to list Tranche 1 of Series IVC016 of the Notes on the Interest Rate Market of the JSE, as from 31 May 2013, pursuant to the Investec Bank Limited ZAR10,000,000,000 Credit-Linked Note Programme.

For and on behalf of

**INVESTEC BANK LIMITED**

By: 

duly authorised

Date: 29/05/2013

By: 

duly authorised

Date: 29/05/2013

## Annexure 1

<HELP> for explanation.			
<Menu> to Return, Enter #<Go> for Rating Profile			
91) Company Tree Ratings-		92) Alert	Page 1/2
Investec Bank Ltd		Credit Profile	
MOODY'S		FITCH	
1) Outlook	NEG	12) Outlook	NEG
2) Long Term Rating	Baa1	13) LT Issuer Default Rating	BBB
3) Foreign LT Bank Deposits	Baa1	14) Senior Unsecured Debt	BBB
4) Local LT Bank Deposits	Baa1	15) Short Term	F3
5) Senior Unsecured Debt	Baa1	16) ST Issuer Default Rating	F3
6) Subordinated Debt	(P)Baa2	17) Individual Rating	WD
7) Bank Financial Strength	C-	18) Support Rating	2
8) Foreign Currency ST Debt	P-2	19) Viability	bbb
9) Local Currency ST Debt	P-2	Fitch National	
Moody's National		20) Natl Long Term	A+(zaf)
10) NSR LT Bank Deposit	Aa3.za	21) Natl Short Term	F1(zaf)
11) NSR Short Term	P-1.za	GCR	
		22) LT Local Crncy Outlook	STABLE
		23) ST Local Crncy Outlook	STABLE
		24) LC Curr Issuer Rating	AA-
		25) ST Local Issuer Rating	A1+
Australia 61 2 9777 8600 Brazil 5511 3048 4500 Europe 44 20 7330 7500 Germany 49 69 9204 1210 Hong Kong 852 2977 6000			
Japan 81 3 3201 8900 Singapore 65 6212 1000 U.S. 1 212 318 2000 Copyright 2012 Bloomberg Finance L.P.			
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