

#### INVESTEC BANK LIMITED

(Registration number 1969/000763/06)
(Incorporated with limited liability in the Republic of South Africa)

## ZAR10,000,000,000 Credit-Linked Note Programme

# ZAR100,000,000 Senior Unsecured Floating Rate Notes due 28 January 2016

This document constitutes the Applicable Pricing Supplement relating to the issue of the Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "Terms and Conditions") set forth in the Investec Bank Limited ZAR10,000,000,000 Programme Memorandum dated 14 May 2010 (the "Programme Memorandum"). This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the terms and conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail. Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meaning ascribed to them in the Terms and Conditions. To the extent that certain provisions of the *pro forma* Pricing Supplement do not apply to the Notes described herein, they may be deleted in this Applicable Pricing Supplement or indicated to be not applicable.

#### **Description of the Notes**

1.	Issuer:	Investec Bank Limited	
2.	Tranche Number:	1	
3.	Series Number:	1	
4.	Consolidation:	N/A	
5.	Status of Notes:	Senior unsecured Notes.	
6.	Form of Notes:	Listed. The Notes in this Tranche are issued in uncertificated form and held by the CSD.	
7.	Currency of Issue:	ZAR	
8.	Type of Notes:	Single Name Notes	
9.	ssue Date of the Notes: 28 January 2013		
10.	Issue Price of the Notes: 100% of the Aggregate Principal Amount		
11.	inancial Exchange: Interest Rate Market of the JSE		
12.	Aggregate Principal Amount:		
	(a) Series:	ZAR100,000,000 (one hundred million Rand)	
	(b) Tranche:	ZAR100,000,000 (one hundred million Rand)	
13.	Principal Amount per Note:	ZAR1,000,000 (one million Rand)	
14.	Specified Denomination and number of Notes in this Tranche:	ZAR1,000,000 (one hundred million Rand) per Note and 100 (one hundred) Notes per Tranche	

15. Payment Basis: Fully Paid Notes

16. Redemption Basis: Redemption at par, unless following the occurrence of

N/A

N/A

a Credit Event (see Provisions relating to redemption)

Redemption following the occurrence of a Credit Event

(see Credit Linked Provisions)

17. Automatic/Optional Conversion from one

Redemption Basis to another:

18. Calculation Amount(s): R1,000,000 per Note

19. Partly Paid Notes Provisions: N/A

## Provisions relating to interest (if any) payable on the Note

20. General Interest Provisions

(a) Interest payable on the Note: Yes

(b) Interest Basis: Floating Rate Note

(c) Automatic / Optional Conversion from one Interest Basis to another:

(d) Interest Commencement Date: Issue Date

(e) Default Rate: The applicable Interest Rate plus 2%

21. Fixed Rate Note Provisions: N/A

22. Floating Rate Note Provisions: Applicable

(a) Manner in which the Interest Rate(s) Screen

is/are to be determined:

Screen Rate Determination

The Issuer shall be the Calculation Agent.

(b) Party responsible for calculating the Interest Rate(s) and Interest Amount(s) (if not the Calculation

Agent):

(c) Screen Rate Determination: Applicable

Reference Rate: 3 month JIBAR

Interest Determination Date(s):
The first day of each Interest Period

Relevant Screen Page and In respect of 3 Month JIBAR:

Reference Code: Reuters Screen SAFEY page "SF X 3M Yield"

- Reference Banks The Standard Bank of South Africa Limited, ABSA

Bank Limited, Nedbank Limited and FirstRand Bank

Limited

Relevant Time: 11h00

Relevant Financial Centre: Johannesburg

(d) ISDA Determination: N/A

(e) Margin(s): 1,15% (one comma one five percent)

(f) Minimum Rate(s) of Interest: N/A
(g) Maximum Rate(s) of Interest: N/A

(h) First Interest Payment Date: 28 April 2013, adjusted in accordance with the

Business Day Convention

(i) Interest Payment Date(s): 28 January, 28 April, 28 July and 28 October in each year provided that no Credit Event has occurred, adjusted in accordance with the Business Day Convention.

Interest Period(s): (i)

As stated in Condition 1.1 (Definitions) of the Terms and Conditions

(k) Business Day Convention:

Following Business Day Convention

Specified Period: (l)

N/A

(m) Day Count Fraction:

N/A

Actual/365

(n) Fallback provisions. rounding provisions, denominator and any other terms relating to the method of calculating interest on the Floating Rate Notes, if different from those set out in the Terms and Conditions:

**Zero Coupon Note Provisions:** 23.

N/A

**Index Linked Interest Note Provisions:** 24.

N/A

**Dual Currency Note Provisions:** 25.

N/A

Mixed Rate Note Provisions: 26.

N/A

Other Notes Provisions: 27.

N/A

the

## Provisions relating to redemption

Scheduled Maturity Date: 28.

28 January 2016, with No Adjustment

Early Redemption 29.

following occurrence of Tax Event:

Applicable

30. Redemption following Merger Event:

**Applicable** 

Merger Event Redemption Date: the date stipulated in the notice to Noteholders

31. Prior approval of the Registrar of Banks

required for Redemption:

No

Call Option: 32.

N/A

Put Option: 33.

N/A

Final Redemption Amount: 34.

100% (hundred percent) of par

35. Early Redemption Amount (Tax): the aggregate outstanding Principal Amount plus interest accrued (if any) to the date of redemption and

less Unwind Costs (if any)

36. Early Redemption Amount (Illegality): the aggregate outstanding Principal Amount plus interest accrued (if any) to the date of redemption and

less Unwind Costs (if any)

37. Early Redemption Amount (Default): the aggregate outstanding Principal Amount plus interest accrued (if any) to the date of redemption and less Unwind Costs (if any)

Early Redemption Amount (Merger 38.

Event):

the aggregate outstanding Principal Amount plus interest accrued (if any) to the date of for redemption and less Unwind Costs (if any)

Additional provisions relating to the 39. redemption of the Notes:

N/A



40. Instalment Note Provisions: N/A

#### **Credit Linked Provisions:**

41. General Provisions:

(a) Trade Date: 21 January 2013

(b) Effective Date: Issue Date

(c) Scheduled Termination Date: 28 January 2016, with No Adjustment

(d) Calculation Agent: The Issuer

(e) Business Day: As defined in Condition 1.1 (Definitions) of the Terms

and Conditions excluding a Saturday

(f) Additional Business Centre: N/A

(g) Business Day Convention: Following Business Day Convention

(h) Reference Entity: Sasol Limited

(i) Reference Obligation(s): any Obligation capable of constituting a Deliverable

Obligation

(j) Reference Entity Notional Amount: ZAR100, 000, 000 (one hundred million Rand)

(k) All Guarantees: Applicable
(l) Reference Price: 100%

(m) Credit Events: Bankruptcy

Failure to Pay

Grace Period Extension: Applicable

Payment Requirement: As defined in Condition 1.1

(Definitions) of the Terms and Conditions.

Obligation Acceleration Repudiation/Moratorium

Restructuring

 Modified Restructuring Maturity Limitation and Conditionally Transferable Obligation Applicable

(n) Default Requirement: As defined in Condition 1.1 (Definitions) of the Terms

and Conditions

(o) Notice Delivery Period: None Specified.

(p) Conditions to Settlement: Credit Event Notice

Alternative time for delivery of a Credit Event Notice:

N/A

Notifying Party: Issuer

Notice of Publicly Available Information: Applicable

If Applicable:

Public Source(s): Standard South African Public

Sources

Specified Number: 2

(q) Obligation[s]:

RS

**Obligation Category** 

(select one only) Bond or Loan

Obligation Characteristics Not Subordinated

(select all of which apply) Specified Currency: ZAR

Additional Obligation(s): N/A

(r) Paragraphs (a) to (f) of the definition of "Deliverable Obligation Category" in Condition 1.1 (Definitions) of the Terms and Conditions Not Applicable: No. It is applicable.

(s) Excluded Obligation[s]: N/A

(t) Settlement Method: Cash Settlement

(u) Accrual of Interest Upon Credit

Event:

Interest accrual after Scheduled

(v)

Maturity Date:

Repudiation/Moratorium Extension: No

Grace Period Extension: No

Scheduled Maturity Date Extension: No

(w) Final Price: None Specified. Determined in accordance with the

definition of "Final Price" in Condition 1.1 (Definitions)

of the Terms and Conditions.

(x) Deliverable Obligations: Bond or Loan

Deliverable Obligations Not Subordinated

Characteristics: Specified Currency: ZAR

(y) Settlement Currency: ZAR(z) Additional Provisions: N/A

(aa) Hedge Unwind Adjustment: Applicable: Standard Unwind Costs

42. Cash Settlement Provisions: Applicable.

(a) Cash Settlement Amount: None Specified. Determined in accordance with the

definition of "Cash Settlement Amount" in Condition 1.1

(Definitions) of the Terms and Conditions.

(b) Cash Settlement Date: 3 Business Days following the calculation of the Final

**Price** 

(c) Valuation Time: None Specified. Determined in accordance with the

definition of "Valuation Time" in Condition 1.1

(Definitions) of the Terms and Conditions.

(d) Valuation Date: Single Valuation Date: The Valuation Date shall be

determined by the Calculation Agent in its sole discretion provided that such Valuation Date is not more than 100 Business Days following the date on

which the Conditions to Settlement are satisfied.

Quotation Method: Bid

Cash Settlement Date: 3 Business Days

Reference Dealers: Dealers (other than the Issuer or any Affiliate of the

Issuer) in obligations of the type of Reference Obligation for which Quotations are to be obtained as selected by the Issuer in good faith and in a

commercially reasonable manner

Settlement Currency: ZAR

Quotations: Exclude Accrued Interest

Valuation Method: Highest

Reference Obligation: An obligation of the Reference Entity selected by the

N/A

Calculation Agent on or before the Valuation Date that is capable of constituting a Poliverable Obligation

is capable of constituting a Deliverable Obligation.

Other terms or special conditions relating to Cash Settlement:

43. Physical Settlement Provisions: N/A

#### **General Provisions:**

44. Business Day: As defined in Condition 1.1 (Definitions) of the Terms

and Conditions excluding a Saturday

45. Additional Business Centre(s): N/A

46. Last Day to Register: 6 (six) Business Days prior to each Interest Payment

Date

47. Books Closed Period(s): As stated in Condition 20.3 (Register) of the Terms and

Conditions, being 22 January, 22 April, 22 July and 22

October each year.

48. Rounding: In accordance with Condition 6.11 (Rounding) of the

Terms and Conditions

49. Specified Office of the Issuer: 100 Grayston Drive, Sandton

50. Calculation Agent: The Issuer

51. Specified Office of the Calculation Agent: 100 Grayston Drive, Sandton

52. Paying Agent: The Issuer

53. Specified Office of the Paying Agent: 100 Grayston Drive, Sandton

54. Transfer Agent: The Issuer

55. Specified Office of the Transfer Agent: 100 Grayston Drive, Sandton

56. Provisions relating to stabilisation: N/A
57. Stabilising manager: N/A
58. Additional Selling Restrictions: N/A

59. ISIN No.: ZAG000102674

60. Stock Code: IVC006

61. Method of distribution: Non-syndicated

62. If syndicated, names of Managers: N/A

63. If non-syndicated, name of Dealer: The Issuer

64. Governing law (if the laws of South Africa N/A



are not applicable):

- 65. Surrendering of Notes in the case of Notes represented by a Certificate:
- 66. Use of proceeds:
- 67. Pricing Methodology:
- 68. Note Credit Ratings:
- 69. Other Provisions:
  - (a) Representations and Warranties

N/A

General banking business of the Issuer

N/A

N/A

The Notes have not been individually rated.

Each Noteholder represents and warrants that:

- Non-Reliance. It is acting for its own account, and it has made its own independent decision to purchase the Note and as to whether the Note is appropriate or proper based upon its own judgment and upon advice from such advisers as it has deemed necessary. It is not relying on any communication (written or oral) of the other party as investment, legal, tax, regulatory, accounting, actuarial or financial advice or recommendation, guidance or proposal to purchase the Note: it being understood that information and explanations related to the terms and conditions of the Note shall not be considered investment, legal, tax, regulatory, accounting, actuarial or financial advice or a recommendation, guidance or proposal to purchase the Note. No communication (written or oral) received from the other party shall be deemed to be an assurance or guarantee as to the expected results of the Note.
- (ii) Assessment and Understanding. It is capable of assessing the merits of and understanding (on its own behalf or through independent professional advice), and understands and accepts, the terms, conditions and risks of and associated with the Note. It is also capable of assuming, and assumes, the risks of and associated with the Note.
- (iii) Status of Parties. The Issuer is not acting as a fiduciary for or an adviser to it in respect of the Note.
- (iv) Agency. The Issuer is issuing the Note as principal and not as agent of any person. The Noteholder is purchasing the Note either as principal or as agent for principals who have duly authorised and mandated the Noteholder as their agent to purchase the Note for and on their behalf.
- (v) No Restrictions.
  - (A) The constitutional documents of the principals herein represented by the Noteholder do not, and there are no director's or shareholder's or other regulatory resolutions or directives in existence that, restrict or prohibit the Noteholder from purchasing the Note for and on behalf of the principals.
  - (B) No specific directions have been given to the



principals by their respective governing or regulatory authority(ies) with respect to the Noteholder's purchasing of the Note for and on behalf of the principals nor has their respective governing or regulatory authority(ies) issued to any of them any restrictions or prohibitions with respect to purchasing the Note.

(vi) Disclosure. The Noteholder represents and warrants, to the extent that it acted as agent for and on behalf of its principal(s) that each principal will account for the Note in its respective books of account in accordance with relevant applicable accounting principles.

The Noteholder represents and warrants, where it acts as principal that it will account for the Note in its books of account in accordance with relevant applicable accounting principles

70. Additional Risk Factors:

71. Authorised Amount under Programme

72. Value of Total Notes in issue under Programme:

73. Issuer Credit Rating:

74. Capital Process followed:

N/A

ZAR 10,000,000,000 (ten billion Rand)

ZAR 570,435,000

See Annexure 1 attached

Private placement

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Programme Memorandum and Pricing Supplement contains all information required by law and the JSE Listings Requirements, The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum, Pricing Supplements and the annual financial report, the amendments to the annual financial report or any supplements from time to time, except as otherwise stated therein.

Application is hereby made to list Tranche 1 of Series 1 of the Notes on the Interest Rate Market of the JSE, as from 28 January 2013, pursuant to the Investec Bank Limited ZAR10,000,000,000 Credit-Linked Note Programme.

For and on behalf of INVESTEC BANK LIMITED

By: Apotha

Date: 24/01/2013

duly authorised

Date: 24/01/2013

# **ANNEXURE 1**

Rating agency		Investec Bank Limited - a subsidiary of Investec Limited
Fitch	Individual rating	WD
	Support rating	3
	Foreign currency	
	Short-term	F3
	Long-term	BBB-
	National	
	Short-term	F1(zaf)
	Long-term	A+(zaf)
Moody's	Bank financial strength rating	C-
•	Foreign currency	
	Short-term deposit rating	P-2
	Long-term deposit rating	Baa1
	National	
	Short-term	P-1.za
	Long-term	Aa3.za