

#### **INVESTEC BANK LIMITED**

(Registration number 1969/000763/06) (Incorporated with limited liability in the Republic of South Africa)

#### ZAR10,000,000,000 Credit-Linked Note Programme

# Issue of ZAR75,000,000 (seventy five million Rand) Senior Unsecured Floating Rate Notes due April 2014

This document constitutes the Applicable Pricing Supplement relating to the issue of the Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "Terms and Conditions") set forth in the Investec Bank Limited ZAR10,000,000,000 Programme Memorandum dated 10 May 2010 (the "Programme Memorandum"). This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the terms and conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement shall prevail. Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meaning ascribed to them in the Terms and Conditions. To the extent that certain provisions of the *proforma* Pricing Supplement do not apply to the Notes described herein, they may be deleted in this Applicable Pricing Supplement or indicated to be not applicable.

#### **Description of the Notes**

1.	Issuer:	Investec Bank Limited
2.	Tranche Number:	1
3.	Series Number:	IVC011
4.	Consolidation:	N/A
5.	Status of Notes:	Senior unsecured Notes.
6.	Form of Notes:	Listed. The Notes in this Tranche are issued in uncertificated form and held by the CSD.
7.	Currency of Issue:	ZAR
8.	Type of Notes:	Single Name Notes



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9. Issue Date of the Notes: 29 April 2013 10. Issue Price of the Notes: 100% 11. Financial Exchange: JSE (Interest Rate Market) 12. Aggregate Principal Amount: (a) Series: ZAR75,000,000 (b) Tranche: ZAR75,000,000 13. Principal Amount per Note: ZAR1,000,000 14. Specified Denomination and number of Specified Denomination: ZAR1,000,000 Notes in this Tranche: Number of Notes: 75 15. Payment Basis: **Fully Paid Notes** 16. Redemption Basis: Redemption at par, in accordance with the provision of Condition 7 (Redemption) of the Terms and Conditions.

17. Automatic/Optional Conversion from one N/A

Redemption Basis to another:

18. Calculation Amount(s): The outstanding Principal Amount per Note

19. Partly Paid Notes Provisions: Not Applicable

#### Provisions relating to interest (if any) payable on the Note

#### 20. General Interest Provisions

(a) Interest payable on the Note: Yes

(b) Interest Basis: Floating Rate Note

(c) Automatic / Optional Conversion from N/A

one Interest Basis to another:

(d) Interest Commencement Date: Issue Date

(e) Default Rate: For purpose of Condition 6.9 (Accrual of

Interest) of the Terms and Conditions:

Interest Rate plus 2% (two percent)

21. Fixed Rate Note Provisions: N/A

22. Floating Rate Note Provisions: Applicable



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(a) Manner in which the Interest Rate(s) Screen Rate Determination is/are to be determined: (b) Party responsible for calculating the N/A Interest Rate(s) and Interest Amount(s) (if not the Calculation Agent): (c) Screen Rate Determination: Applicable - Reference Rate: ZAR-JIBAR-SAFEX with a Designated Maturity of 3 months Interest Determination Date(s): The first day of each Interest Period Relevant Reuters Screen SAFEY page "SF X 3M Screen Page and Reference Code: Yield", or any successor page As defined in Condition 1.1 (Definitions) of Reference Banks the Terms and Conditions Relevant Time: 11.00 a.m. - Relevant Financial Centre: Johannesburg (d) ISDA Determination: N/A (e) Margin(s): + 0.5% (nought comma five percent) Minimum Rate(s) of Interest: (f) N/A (g) Maximum Rate(s) of Interest: N/A (h) First Interest Payment Date: 28 July 2013, adjusted in accordance with the Following Business Day Convention Interest Payment Date(s): 28 April, 28 July, 28 October and 28 January in each year, adjusted accordance with the Following Business Day Convention, commencing on the First Interest Payment Date until, and including, the Scheduled Maturity Date. Interest Period(s): As stated in Condition 1.1 (Definitions) of

(k) Business Day Convention:

Specified Period:

(m) Day Count Fraction:

the Terms and Conditions

N/A

Actual/365

Following Business Day Convention





(n) Fallback provisions, rounding N/A provisions, denominator and any other terms relating to the method of calculating interest on the Floating Rate Notes, if different from those set out in the Terms and Conditions:

23. Zero Coupon Note Provisions: N/A

24. Index Linked Interest Note Provisions: N/A

25. Dual Currency Note Provisions: N/A

26. Mixed Rate Note Provisions: N/A

27. Other Notes Provisions: N/A

### Provisions relating to redemption

28. Scheduled Maturity Date: 28 April 2014, with No Adjustment, subject

as provided in Condition 7.2 (Redemption upon the occurrence of a Credit Event), 7.3 (Repudiation/Moratorium Extension), 7.4 (Grace Period Extension) and 7.5 (Scheduled Maturity Date Extension) of the

Terms and Conditions.

29. Early Redemption following the occurrence App

of Tax Event:

Applicable

30. Redemption following Merger Event: Applicable

If Applicable: Merger Event Redemption

Date: 5 (five) Business Days after delivery

of notice by Issuer notifying the Noteholder

of the Merger Event.

31. Prior approval of the Registrar of Banks

required for Redemption:

No

32. Call Option: N/A

33. Put Option: N/A

34. Final Redemption Amount: The aggregate outstanding Principal

Amount plus interest accrued (if any) to the

Scheduled Redemption Date.

In cases where the Note is an Index Linked

Redemption Note or other variable-linked

N/A



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Note:

35. Early Redemption Amount (Tax): The aggregate outstanding Principal

Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind

Costs

36. Early Redemption Amount (Illegality): The aggregate outstanding Principal

Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind

Costs

37. Early Redemption Amount (Default): The aggregate outstanding Principal

Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind

Costs

38. Early Redemption Amount (Merger Event): The aggregate outstanding Principal

Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind

Costs

39. Additional provisions relating to the N/A

redemption of the Notes:

40. Instalment Note Provisions: N/A

**Credit Linked Provisions:** 

41. General Provisions:

(a) Trade Date: 23 April 2013

(b) Effective Date: Issue Date

(c) Scheduled Termination Date: The Scheduled Maturity Date

(d) Calculation Agent: Issuer

(e) Business Day: As defined in Condition 1.1 (Definitions) of

the Terms and Conditions, excluding a

Saturday

(f) Additional Business Centre: N/A

(g) Business Day Convention: Following Business Day Convention

(h) Reference Entity(ies): Naspers Limited

(i) Reference Obligation(s): Any Obligation of the Reference Entity

selected by the Calculation Agent



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Reference Entity Notional Amount:

Principal Amount per Note

(k) All Guarantees:

Applicable

Reference Price: (l)

100%

(m) Credit Events:

Bankruptcy

Failure to Pay

Grace Period Extension: Applicable

Payment Requirement: None Specified. Determined in accordance with the definition of "Payment Requirement" in Condition 1.1 (Definitions) of the Terms and Conditions.

**Obligation Default** 

Repudiation/Moratorium

Restructuring

Modified Restructuring Maturity Limitation and Conditionally Transferable Obligation: Applicable

(n) Default Requirement:

None Specified. Determined in accordance with the definition of "Default Requirement" in Condition 1.1 (Definitions) of the Terms and Conditions.

(o) Notice Delivery Period:

None Specified. Determined in accordance with the definition of "Notice Delivery Period" in Condition 1.1 (Definitions) of the Terms and Conditions.

(p) Conditions to Settlement:

Credit Event Notice

Alternative time for delivery of a Credit

Event Notice: N/A

Notifying Party: Issuer

Notice of Publicly Available Information:

Applicable

If Applicable:

Public Source(s): Standard





Specified Number: 2

(q) Obligation[s]:

**Obligation Category** 

Bond or Loan

**Obligation Characteristics** 

Not Subordinated

Specified Currency: ZAR

Additional Obligation(s):

N/A

Paragraphs (a) to (f) of the definition of "Deliverable Obligation Category" in Condition 1.1 (Definitions) of the Terms and Conditions Not Applicable:

No

(s) Excluded Obligation[s]:

N/A

(t) Settlement Method: Cash Settlement

(u) Accrual of Interest Upon Credit Event:

N/A

(v) Interest accrual after Scheduled

Maturity Date:

Grace Period Extension: No

(w) Final Price:

None Specified. Determined in accordance with the definition of "Final Price" in Condition 1.1 (Definitions) of the Terms and

Repudiation/Moratorium Extension: No

Scheduled Maturity Date Extension: No

Conditions.

(x) Settlement Currency:

ZAR

(y) Additional Provisions:

N/A

(z) Hedge Unwind Adjustment:

Applicable: Standard Unwind Costs

42. **Cash Settlement Provisions:**  **Applicable** 

(a) Cash Settlement Amount:

Specified. The Cash Settlement Amount per Note will be an amount determined by the Calculation Agent equal to the greater of (a) zero, and (b) an amount determined as

follows:





- (i) The outstanding Principal Amount multiplied by the Final Price; less
- (ii) any Unwind Costs.

(b) Cash Settlement Date:

3 (three) Business Days

(c) Valuation Date:

Single Valuation Date. The Valuation Date shall be determined by the Calculation Agent in its sole discretion provided that such Valuation Date is not more than 100 Business Days following the date on which the Conditions to Settlement are satisfied.

(d) Valuation Time:

By no later than 17h00 Johannesburg time on the Valuation Date.

(e) Quotation Method:

(f) **Quotation Amount:** Representative Amount

(g) Minimum Quotation Amount:

None Specified. Determined in accordance with the definition of "Minimum Quotation Amount" in Condition 1.1 (Definitions) of the Terms and Conditions.

(h) Reference Dealers:

Dealers in obligations of the type of Reference Obligation for which Quotations are to be obtained as selected by the Calculation Agent in good faith and in a commercially reasonable manner.

(i) Settlement Currency: ZAR

Bid

(i) Quotations: **Exclude Accrued Interest** 

(k) Market Value:

None Specified. Determined in accordance with the definition of "Market Value" in Condition 1.1 (Definitions) of the Terms and

Conditions.

Valuation Method:

Highest

(m) Other terms or special conditions relating to Cash Settlement:

**Physical Settlement Provisions:** 

N/A

N/A

General Provisions:

43.



44.	Business Day:	As defined in Condition 1.1 ( <i>Definitions</i> ) of the Terms and Conditions excluding a Saturday
45.	Additional Business Centre(s):	N/A
46.	Last Day to Register:	18 April, 18 July, 18 October and 18 January
47.	Books Closed Period(s):	<ul> <li>(i) The Register will be closed from 19 April to 28 April, from 19 July to 28 July, from 19 October to 28 October, and from 19 January to 28 January (all dates inclusive) in each year until the Scheduled Maturity Date.</li> <li>(ii) In the event of any Redemption of</li> </ul>
		the Notes on a date that is not an Interest Payment Date, then the Books Closed Period shall be as determined by the Calculation Agent and notified to Noteholders in accordance with Condition 25 (Notices) of the Programme
		Memorandum.
48.	Rounding:	In accordance with Condition 6.11 (Rounding) of the Terms and Conditions.
49.	Specified Office of the Issuer:	100 Grayston Drive, Sandown, Sandton, 2196, South Africa
50.	Calculation Agent:	The Issuer
51.	Specified Office of the Calculation Agent:	Financial Products, 3 <sup>rd</sup> Floor, 100 Grayston Drive, Sandown, Sandton, 2196, South Africa
<b>52</b> .	Paying Agent:	The Issuer
53.	Specified Office of the Paying Agent:	Financial Products, 3 <sup>rd</sup> Floor, 100 Grayston Drive, Sandown, Sandton, 2196, South Africa
54.	Transfer Agent:	The Issuer

Specified Office of the Transfer Agent:

55.





Financial Products, 3<sup>rd</sup> Floor, 100 Grayston

Drive, Sandown, Sandton, 2196, South

Africa

56.	Provisions relating to stabilisation:	N/A
57.	Stabilising manager:	N/A
58.	Additional Selling Restrictions:	N/A
59.	ISIN No.:	ZAG000105206
60.	Stock Code:	IVC011
61.	Method of distribution:	Non-syndicated
62.	If syndicated, names of Managers:	N/A
63.	If non-syndicated, name of Dealer:	The Issuer
64.	Governing law (if the laws of South Africa are not applicable):	N/A
65.	Surrendering of Notes in the case of Notes represented by a Certificate:	N/A
66.	Use of proceeds:	General banking business of the Issuer
67.	Use of proceeds:  Pricing Methodology:	General banking business of the Issuer N/A
67.	Pricing Methodology:	N/A Issuer Credit Rating: See Annexure 1
67.	Pricing Methodology:	N/A  Issuer Credit Rating: See Annexure 1 attached.  For the avoidance of doubt, the Notes have
67. 68.	Pricing Methodology: Ratings:	N/A  Issuer Credit Rating: See Annexure 1 attached.  For the avoidance of doubt, the Notes have not been individually rated.
67. 68. 69.	Pricing Methodology: Ratings: Other provisions:	N/A Issuer Credit Rating: See Annexure 1 attached. For the avoidance of doubt, the Notes have not been individually rated. N/A
67. 68. 69. 70.	Pricing Methodology: Ratings:  Other provisions: Additional Risk Factors:	N/A Issuer Credit Rating: See Annexure 1 attached. For the avoidance of doubt, the Notes have not been individually rated. N/A N/A



The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Programme Memorandum and Pricing Supplement contains all information required by law and the JSE Listings Requirements, The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum, Pricing Supplements and the annual financial report, the amendments to the annual financial report or any supplements from time to time, except as otherwise stated therein.

Application is hereby made to list Tranche 1 of Series IVC011 of the Notes on the Interest Rate Market of the JSE, as from 29 April 2013, pursuant to the Investec Bank Limited ZAR10,000,000,000 Credit-Linked Note Programme.

For and on behalf of

**INVESTEC BANK LIMITED** 

duly authorised

Date: 25/04/2013

By: Note: The

duly authorised

Date: 25 4 2013

## **Annexure 1**

90 Company Tree Ratings- Invested Bank Ltd	93 Alert	Page 1/√	Credit Profile
		The second secon	
MOODY'S		FITCH	
II Cortook	NEG .	17) Outlook	NEG
2) Loop Term Racing	Bas1	13) LT Issuer Distault Rating	BBB
Throneign LT Bank Deposits		14) Senior Unsecured Debt	BBB
4) Local CT Bank Deposits		19 Short Team	F3
Si Semor Unsecured Debr	2.2	16) ST Issuer Detault Rating	F3
6) Supordirated Debt	(P)Baa2	10) Individual Rating	MD .
7) Bank Financial Strength	C=	18) Support Rating	2
8) Foreign Euroency ST Debt 9) Local Currency ST Debt	P-2 P-7	19) Viability	БВБ
Menter en results and		Fitch National	
Moody's National		20) Nati Long Term	A+(zaf)
10) NSR LT Bank Denosit 11) NSR Short Team	Aa3 za P-1 za	2) Nati Short Torry	F1(zaf)
	11-18-4-10-10-10-10-10-10-10-10-10-10-10-10-10-	GCR	
		2) of Local Cricy Outlook	STABLE
		B) ST Local Grocy Outlook	STABLE
		24) LC Corr Issuer Pating	AA
		25) ST Local Issuer Paring	A1+



