#### PRICING SUPPLEMENT



#### **INVESTEC BANK LIMITED**

(Registration number 1969/000763/06) (Incorporated with limited liability in the Republic of South Africa)

## ZAR10,000,000,000 Credit-Linked Note Programme

# Issue of ZAR 125,000,000.00 (one hundred and twenty five million Rand) Senior Unsecured Fixed Rate Notes due 16 July 2019

This document constitutes the Applicable Pricing Supplement relating to the issue of the Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "Terms and Conditions") set forth in the Investec Bank Limited ZAR10,000,000,000 Programme Memorandum dated 10 May 2010 (the "Programme Memorandum"). This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the terms and conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement shall prevail. Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meaning ascribed to them in the Terms and Conditions. To the extent that certain provisions of the *proforma* Pricing Supplement do not apply to the Notes described herein, they may be deleted in this Applicable Pricing Supplement or indicated to be not applicable.

#### **Description of the Notes**

| 1. | Issuer:            | Investec Bank Limited  |
|----|--------------------|--|
| 2. | Tranche Number:    | 1  |
| 3. | Series Number:     | IVC037   |
| 4. | Consolidation:     | N/A  |
| 5. | Status of Notes:   | Senior unsecured Notes.  |
| 6. | Form of Notes:     | Listed. The Notes in this Tranche are issued in uncertificated form and held by the CSD. |
| 7. | Currency of Issue: | ZAR  |
| 8. | Type of Notes:     | Single Name Notes  |





Issue Date of the Notes: 9. 16 July 2014

10. Issue Price of the Notes: 100%

Financial Exchange: 11. JSE (Interest Rate Market)

12. Aggregate Principal Amount:

> (a) Series: ZAR 125,000,000.00

> (b) Tranche: ZAR 125,000,000.00

13. Principal Amount per Note: ZAR1,000,000

14. Specified Denomination and number of

Notes in this Tranche:

Specified Denomination: ZAR1,000

Number of Notes: 125

15. Payment Basis: Fully Paid Notes

16. Redemption Basis: Redemption at par, in accordance

provision of Condition 7 (Redem

the Terms and Conditions.

Automatic/Optional Conversion from one

Redemption Basis to another:

N/A

18. Calculation Amount(s): The outstanding Principal Amount

19. **Partly Paid Notes Provisions:** Not Applicable

# Provisions relating to interest (if any) payable on the Note

#### **General Interest Provisions**

(a) Interest payable on the Note: Yes

(b) Interest Basis: Fixed Rate Note

(c) Automatic / Optional Conversion from

one Interest Basis to another:

N/A

(d) Interest Commencement Date: Issue Date

(e) Default Rate: For purpose of Condition 6.9 (Acc

Interest) of the Terms and Con

Interest Rate plus 2% (two percent).

21. **Fixed Rate Note Provisions:** Applicable



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|            | (a) Interest Rate(s):   | 9.29% semi-annually   |
|------------|---|---|
|            | (b) Interest Payment Date(s)  | 16 January, 16 July in each year, adjusted in accordance with the Modified Following Business Day Convention, commencing on the First Interest Payment Date until, and including, the Scheduled Maturity Date.  |
|            | (c) Day Count Fraction  | Actual/365  |
|            | (d) Business Day Convention   | Modified Following Business Day<br>Convention   |
| 22.        | Floating Rate Note Provisions:  | N/A   |
| 23.        | Zero Coupon Note Provisions:  | N/A   |
| 24.        | Index Linked Interest Note Provisions:  | N/A   |
| 25.        | <b>Dual Currency Note Provisions:</b>   | N/A   |
| 26.        | Mixed Rate Note Provisions:   | N/A   |
| 27.        | Other Notes Provisions:   | N/A   |
| Prov       | isions relating to redemption   |   |
| 28.        | Scheduled Maturity Date:  | 16 July 2019, with No Adjustment, subject as provided in Condition 7.2 (Redemption  |
|            |   | upon the occurrence of a Credit Event), 7.3 (Repudiation/Moratorium Extension), 7.4 (Grace Period Extension) and 7.5 (Scheduled Maturity Date Extension) of the Terms and Conditions.   |
| 29.        | Early Redemption following the occurrence of Tax Event:                                     | (Repudiation/Moratorium Extension), 7.4<br>(Grace Period Extension) and 7.5<br>(Scheduled Maturity Date Extension) of the   |
| 29.<br>30. |   | (Repudiation/Moratorium Extension), 7.4 (Grace Period Extension) and 7.5 (Scheduled Maturity Date Extension) of the Terms and Conditions.   |
|            | of Tax Event:   | (Repudiation/Moratorium Extension), 7.4 (Grace Period Extension) and 7.5 (Scheduled Maturity Date Extension) of the Terms and Conditions.  Applicable   |
|            | of Tax Event:   | (Repudiation/Moratorium Extension), 7.4 (Grace Period Extension) and 7.5 (Scheduled Maturity Date Extension) of the Terms and Conditions.  Applicable  Applicable  If Applicable: Merger Event Redemption Date: 5 (five) Business Days after delivery of notice by Issuer notifying the Noteholder                      |
| 30.        | of Tax Event:  Redemption following Merger Event:  Prior approval of the Registrar of Banks | (Repudiation/Moratorium Extension), 7.4 (Grace Period Extension) and 7.5 (Scheduled Maturity Date Extension) of the Terms and Conditions.  Applicable  Applicable  If Applicable: Merger Event Redemption Date: 5 (five) Business Days after delivery of notice by Issuer notifying the Noteholder of the Merger Event. |



Final Redemption Amount: The aggregate outstanding Principal Amount plus interest accrued (if any) to the Scheduled Redemption Date. In cases where the Note is an Index Linked N/A Redemption Note or other variable-linked Note: Early Redemption Amount (Tax): 35. aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs. Early Redemption Amount (Illegality): The aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs. Early Redemption Amount (Default): The aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs. Early Redemption Amount (Merger Event): 38. The aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs. Additional provisions relating to the N/A redemption of the Notes: Instalment Note Provisions: N/A **Credit Linked Provisions: General Provisions:** (a) Trade Date: 09 July 2014 (b) Effective Date: Issue Date (c) Scheduled Termination Date: The Scheduled Maturity Date (d) Calculation Agent: Issuer (e) Business Day: As defined in Condition 1.1 (Definitions) of the Terms and Conditions, excluding a Saturday.

N/A

Additional Business Centre:



(g) Business Day Convention: Following Business Day Convention (h) Reference Entity(ies): Sasol Limited Reference Obligation(s): Any Obligation of the Reference Entity. Reference Entity Notional Amount: Principal Amount per Note All Guarantees: Applicable Reference Price: 100% (m) Credit Events: Bankruptcy Failure to Pay Grace Period Extension: Applicable Payment Requirement: None Specified. Determined in accordance with the definition of "Payment Requirement" in Condition 1.1 (Definitions) of the Terms and Conditions. **Obligation Default** Repudiation/Moratorium Restructuring Modified Restructuring Maturity Limitation and Conditionally Transferable Obligation: Applicable. (n) Default Requirement: None Specified. Determined in accordance with the definition of "Default Requirement" in Condition 1.1 (Definitions) of the Terms and Conditions. (o) Notice Delivery Period: None Specified. Determined in accordance with the definition of "Notice Delivery Period" in Condition 1.1 (Definitions) of the Terms and Conditions. (p) Conditions to Settlement: Credit Event Notice Alternative time for delivery of a Credit Event Notice: N/A

Notifying Party: Issuer



Notice of Publicly Available Information

Applicable

If Applicable:

Public Source(s): Standard

African

Sources.

Specified Number: 2

(q) Obligation[s]:

**Obligation Category** 

Bond or Loan

**Obligation Characteristics** 

Not Subordinated

Specified Currency: ZAR

Additional Obligation(s):

N/A

Paragraphs (a) to (f) of the definition of "Deliverable Obligation Category" in Condition 1.1 (Definitions) of the Terms and Conditions Not Applicable:

No

(s) Excluded Obligation[s]:

N/A

(t) Settlement Method:

Cash Settlement

(u) Accrual of Interest Upon Credit Event:

N/A

(v) Interest accrual after Scheduled Maturity Date:

Repudiation/Moratorium Extension : No

Grace Period Extension: No

Scheduled Maturity Date Extension: No

(w) Final Price:

None Specified. Determined in accorda with the definition of "Final Price" Condition 1.1 (Definitions) of the Terms

Conditions.

(x) Settlement Currency:

ZAR

Additional Provisions:

N/A

(z) Hedge Unwind Adjustment:

Applicable: Standard Unwind Costs

42. **Cash Settlement Provisions:** 

Applicable



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(a) Cash Settlement Amount: Specified. The Cash Settlement Amount per Note will be an amount determined by the Calculation Agent equal to the greater of (a) zero, and (b) an amount determined as follows: (i) The outstanding Principal Amount multiplied by the Final Price; less any Unwind Costs. (b) Cash Settlement Date: 3 (three) Business Days (c) Valuation Date: Single Valuation Date. The Valuation Date shall be determined by the Calculation Agent in its sole discretion provided that such Valuation Date is not more than 100 Business Days following the date on which the Conditions to Settlement are satisfied. (d) Valuation Time: By no later than 17h00 Johannesburg time on the Valuation Date. (e) Quotation Method: Bid Quotation Amount: Representative Amount (g) Minimum Quotation Amount: None Specified. Determined in accordance with the definition of "Minimum Quotation Amount" in Condition 1.1 (Definitions) of the Terms and Conditions. (h) Reference Dealers: Dealers in obligations of the type of Reference Obligation for which Quotations are to be obtained as selected by the Calculation Agent in good faith and in a

(i) Settlement Currency:

Quotations:

(k) Market Value:

commercially reasonable manner.

None Specified. Determined in accordance with the definition of "Market Value" in Condition 1.1 (Definitions) of the Terms and

**Exclude Accrued Interest** 

ZAR

Conditions.



(I) Valuation Method: Highest (m) Other terms or special conditions N/A relating to Cash Settlement: **Physical Settlement Provisions:** N/A **General Provisions:** Business Day: As defined in Condition 1.1 ( the Terms and Conditions Saturday. 45. Additional Business Centre(s): N/A 46. Last Day to Register: 06 January and 06 July. 47. Books Closed Period(s): (i) The Register will be clo January to 16 January to 16 July (all dates each year until the Maturity Date. (ii) In the event of any Re the Notes on a date t Interest Payment Dat Books Closed Period determined by the Calcu and notified to Note accordance with Co (Notices) of the Memorandum. Rounding: In accordance with Cond (Rounding) of the Terms and Cor 49. Specified Office of the Issuer: 100 Grayston Drive, Sandowi 2196, South Africa. 50. Calculation Agent: The Issuer 51. Specified Office of the Calculation Agent: Financial Products, 3rd Floor, 10 Drive, Sandown, Sandton, 21 Africa. 52. Paying Agent: The issuer

Specified Office of the Paying Agent:



| N/A  |
|--|
| As defined in Condition 1.1 ( <i>Definitions</i> ) of the Terms and Conditions excluding a Saturday.   |
| N/A  |
| 06 January and 06 July.  |
| <ul><li>(i) The Register will be closed from 07 January to 16 January and 07 July to 16 July (all dates inclusive) in each year until the Scheduled Maturity Date.</li></ul>   |
| (ii) In the event of any Redemption of<br>the Notes on a date that is not an<br>Interest Payment Date, then the<br>Books Closed Period shall be as<br>determined by the Calculation Agent<br>and notified to Noteholders in<br>accordance with Condition 25<br>(Notices) of the Programme<br>Memorandum. |
| In accordance with Condition 6.11 (Rounding) of the Terms and Conditions.  |
| 100 Grayston Drive, Sandown, Sandton, 2196, South Africa.  |
| The Issuer   |
| Financial Products, 3 <sup>rd</sup> Floor, 100 Grayston<br>Drive, Sandown, Sandton, 2196, South<br>Africa.   |
| The issuer   |
| Financial Products, 3 <sup>rd</sup> Floor, 100 Grayston<br>Drive, Sandown, Sandton, 2196, South  |
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|     |  | Africa.   |
|-----|--|---|
| 54  | . Transfer Agent:  | The Issuer  |
| 55. | Specified Office of the Transfer Agent:                                  | Financial Products, 3 <sup>rd</sup> Floor, 100 Grayston<br>Drive, Sandown, Sandton, 2196, South<br>Africa.          |
| 56. | Provisions relating to stabilisation:                                    | N/A   |
| 57. | Stabilising manager:   | N/A   |
| 58. | Additional Selling Restrictions:   | N/A   |
| 59. | ISIN No.:  | ZAG000117672  |
| 60. | Stock Code:  | IVC037  |
| 61. | Method of distribution:  | Non-syndicated  |
| 62. | If syndicated, names of Managers:  | N/A   |
| 63. | If non-syndicated, name of Dealer:                                       | The Issuer  |
| 64. | Governing law (if the laws of South Africa are not applicable):          | N/A   |
| 65. | Surrendering of Notes in the case of Notes represented by a Certificate: | N/A   |
| 66. | Use of proceeds:   | General banking business of the Issuer  |
| 67. | Pricing Methodology:   | N/A   |
| 68. | Ratings:   | Issuer Credit Rating: See Annexure 1 attached.  |
|     |  | For the avoidance of doubt, the Notes have not been individually rated.   |
| 69. | Other provisions:  | N/A   |
| 70. | Additional Risk Factors:   | N/A   |
| 71. | Authorised Amount under Programme  | ZAR 10,000,000,000 (ten billion Rand)   |
| 72. | Value of Total Notes in issue under Programme:                           | ZAR 3,324,435,000 (three billion three hundred and twenty four million four hundred and thirty five thousand Rand). |
|     |  |   |

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such

Private placement

Capital Process followed:



facts have been made as well as that the Programme Memorandum and Pricing Supplement contains all information required by law and the JSE Listings Requirements, The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum, Pricing Supplements and the annual financial report, the amendments to the annual financial report or any supplements from time to time, except as otherwise stated therein.

Application is hereby made to list Tranche 1 of Series IVC037 of the Notes on the Interest Rate Market of the JSE, as from 16 July 2014, pursuant to the Investec Bank Limited ZAR10,000,000,000 Credit-Linked Note Programme.

For and on behalf of

INVESTEC BANK LIMITED

duly authorised

Date: 15/7/2014

By: duly authorised

Date: 15/7/2014

## Annexure 1

| 9D Company Tree Ratings -<br>nvestec Bank Ltd | 92 Alert |                              | age 1/2 Credit | t Profile |
|---|----------|------------------------------|----------------|-----------|
| MOODY'S                                       |          | FITCH                        |                |           |
| 1) INTSJ 3 % 07/24/17                         | Baa1     | D) INTSJ 3 % 07/24/17        | BBB-           |           |
| 2) Outlook                                    | NEG      | 14) Outlook                  | STABLE         | ġ.        |
| 3) Long Term Rating                           | Baa1     | 15) LT Issuer Default Rating |                |           |
| 4) Foreign LT Bank Deposits                   | Baa1     | 16) Senior Unsecured Debt    | BBB-           |           |
| 5) Local LT Bank Deposits                     | Baa1     | 17) Short Term               | F3             |           |
| 6) Senior Unsecured Debt                      | Baa1     | 18) ST Issuer Default Rating |                |           |
| 7) Subordinated Debt                          | (P)Baa2  | 19) Individual Rating        | WD             |           |
| 8) Bank Financial Strength                    | C-       | 20) Support Rating           | 3              |           |
| 9) Foreign Currency ST Debt                   | P-2      | 21) Viability                | bbb-           |           |
| 0) Local Currency ST Debt                     | P-2      |                              | 555            |           |
|   |          | Fitch National               |                |           |
| Moody's National                              |          | 22) Natl Long Term           | A+(zaf         | 1         |
| IINSR LT Bank Deposit                         | Aa3.za   | 23) Natl Subordinated        | A(zaf)         |           |
| 2) NSR Short Term                             | P-1.za   | 24) Natl Short Term          | F1(zaf)        |           |
|   |          |                              |                |           |
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