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## APPLICABLE PRICING SUPPLEMENT

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### Investec Bank Limited

(Incorporated with limited liability under Registration Number 1969/004763/06 in South Africa)

**Issue of ZAR290,000,000 (two hundred and ninety million Rand) Senior Unsecured Notes**

**Under the stock code IBL53**

**Under its ZAR40,000,000,000 Domestic Medium Term Note Programme**

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions ("**Terms and Conditions**") set forth in the Programme Memorandum dated **12 February 2003** (the "**Programme Memorandum**"). This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

### DESCRIPTION OF THE NOTES

1.	Issuer	Investec Bank Limited
2.	Senior Notes or Subordinated Notes	Senior Unsecured
3.	Tranche Number	1
	Series Number	IBL53
4.	Aggregate Principal Amount of Tranche	ZAR290,000,000 (two hundred and ninety million Rand)
5.	Interest/Payment Basis	Floating Rate
6.	Form of Notes	Registered Notes
7.	Automatic/ Conversion from one Interest Basis to another	N/A
8.	Issue Date	31 July 2013
9.	Business Centre	Johannesburg
10.	Additional Business Centre	N/A
11.	Principal Amount per Note	ZAR1,000,000
12.	Specified Denomination	ZAR1,000,000
13.	Issue Price	100%
14.	Interest Commencement Date	31 July 2013

15.	Maturity Date	31 July 2018
16.	Specified Currency	ZAR
17.	Applicable Business Day Convention	Following Business Day
18.	Calculation Agent	Issuer
19.	Paying Agent	Issuer
20.	Specified office of the Paying Agent	100 Grayston Drive, Sandown, Sandton
21.	Transfer Agent	Issuer
22.	Final Redemption Amount	100% of Principal Amount

#### **PARTLY PAID NOTES**

23.	Amount of each payment comprising the Issue Price	N/A
24.	Date upon which each payment is to be made by Noteholder	N/A
25.	Consequences (if any) of failure to make any such payment by Noteholder	N/A
26.	Interest Rate to accrue on the first and subsequent instalments after the due date for payment of such instalments	N/A

#### **INSTALMENT NOTES**

27.	Instalment Dates	N/A
28.	Instalment Amounts (expressed as a percentage of the aggregate Principal Amount of the Notes)	N/A

#### **FIXED RATE NOTES**

29.	(a) Interest Rate(s)	N/A
	(b) Interest Payment Date(s)	N/A
	(c) Initial Broken Amount	N/A

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	(d) Final Broken Amount	N/A
	(e) Any other terms relating to the particular method of calculating interest	N/A

### FLOATING RATE NOTES

30.	(a) Interest Payment Date(s)	31 October, 31 January, 30 April and 31 July, the first Interest Payment Date being on 31 October 2013.
	(b) Interest Period(s)	Interest Periods will be from and including the applicable Interest Payment Date and ending on but excluding the following Interest Payment Date, the first Interest Period commencing on the Interest Commencement Date and ending on the day before the next Interest Payment Date
	(c) Definitions of Business Day (if different from that set out in Condition 1)	N/A
	(d) Interest Rate(s)	3 month ZAR-JIBAR-Safex
	(e) Minimum Interest Rate	N/A
	(f) Maximum Interest Rate	N/A
	(g) Other terms relating to the method of calculating interest (e.g., Day Count Fraction, rounding up provision, if different from Condition 8.2)	Day Count Fraction is Actual/365 Interest Determination Dates will be the Interest Payment Dates
31.	Manner in which the Interest Rate is to be determined	Screen Rate Determination
32.	Margin	115 (one hundred and fifteen basis

		points) to be added to the Reference Rate
33.	If ISDA Determination	
	(a) Floating Rate	N/A
	(b) Floating Rate Option	N/A
	(c) Designated Maturity	N/A
	(d) Reset Date(s)	N/A
34.	If Screen Determination	
	(a) Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated)	ZAR-JIBAR-Safex with a designated maturity of 3 (three) months
	(b) Interest Determination Date(s)	31 October, 31 January, 30 April and 31 July of each year.
	(c) Relevant Screen Page and Reference Code	Reuters page SAFEX MNY MKT code SFX3MYLD or any successor page
35.	If Interest Rate to be calculated otherwise than by reference to 33 or 34 above, insert basis for determining Interest Rate/Margin/Fall back provisions	N/A
36.	Calculation Agent (if not the Issuer)	N/A

### MIXED RATE NOTES

37.	Period(s) during which the interest rate for the Mixed Rate Notes will be (as applicable) that for:	
	(a) Fixed Rate Notes	N/A
	(b) Floating Rate Notes	N/A
	(c) Indexed Notes	N/A
	(d) Other Notes	N/A
	The interest rate and other pertinent details are set out under the headings relating to the applicable forms of Notes	

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### ZERO COUPON NOTES

38.	(a)	Implied Yield	N/A
	(b)	Reference Price	N/A
	(c)	Any other formula or basis for determining amount(s) payable	N/A

### INDEXED NOTES

39.	(a)	Type of Indexed Notes	N/A
	(b)	Index/Formula by reference to which Interest Rate/Interest Amount (delete as applicable) is to be determined	N/A
	(c)	Manner in which the Interest Rate/Interest Amount (delete as applicable) is to be determined	N/A
	(d)	Interest Period(s)	N/A
	(e)	Interest Payment Date(s)	N/A
	(f)	Calculation Agent (if not the Issuer)	N/A
	(g)	Provisions where calculation by reference to Index and/or Formula is impossible or impracticable	N/A

### EXCHANGEABLE NOTES

40.	Mandatory Exchange applicable?	N/A
41.	Noteholders' Exchange Right applicable?	N/A
42.	Exchange Securities	N/A
43.	Manner of determining Exchange Price	N/A
44.	Exchange Period	N/A
45.	Other	N/A



## OTHER NOTES

46.	If the Notes are not Partly Paid Notes, Instalment Notes, Fixed Rate Notes, Floating Rate Notes, Mixed Rate Notes, Zero Coupon Notes or Indexed Notes, or if the Notes are a combination of any of the foregoing, set out the relevant description and any additional Terms and Conditions relating to such Notes	N/A
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## PROVISIONS REGARDING REDEMPTION/ MATURITY

47.	Prior consent of Registrar of Banks required for any redemption prior to the Maturity Date	No
48.	Issuer's Optional Redemption: if yes:	No
	(a) Optional Redemption Date(s)	N/A
	(b) Optional Redemption Amount(s) and method, if any, of calculation of such amount(s)	N/A
	(c) Minimum Period of Notice (if different to Condition 11.3)	N/A
	(d) If redeemable in part:	
	Minimum Redemption Amount(s)	N/A
	Higher Redemption Amount(s)	N/A
	(e) Other terms applicable on Redemption	N/A
49.	Redemption at the option of the Noteholders: if yes:	No
	(a) Optional Redemption Date(s)	N/A
	(b) Optional Redemption Amount(s) and method, if any, of calculation of such amount(s)	N/A

	(c) Minimum period of notice (if different to Condition 11.4)	N/A
	(d) If redeemable in part:	
	Minimum Redemption Amount(s)	N/A
	Higher Redemption Amount(s)	N/A
	(e) Other terms applicable on Redemption	N/A
	(f) Attach <i>pro forma</i> put notice(s)	
50.	Early Redemption Amount(s) payable on redemption for taxation reasons or on Event of Default (if required): If no insert:	Yes
	(a) amount payable; or	N/A
	(b) method of calculation of amount payable.	N/A

## GENERAL

51.	Qualification of Notes as Secondary Capital under the Banks Act, 1990	No
52.	Qualification of Notes as Tertiary Capital under the Banks Act, 1990	No
53.	Condition 6.4 to apply (deferral of interest and principal payments)?	No
54.	Additional selling restrictions	N/A
55.	(a) International Securities Numbering (ISIN)	ZAG000107608
	(b) Stock Code	IBL53
56.	Financial Exchange	The Interest Rate Market of the Johannesburg Stock Exchange
57.	If syndicated, names of managers	N/A
58.	Receipts attached? If yes, number of Receipts attached	No N/A
59.	Coupons attached? If yes, number of	No



	Coupons attached	N/A
60.	Talons attached? If yes, number of Talons attached	No N/A
61.	Credit Rating assigned to Notes as at Issue Date (if any)	N/A
62.	Stripping of Receipts and/or Coupons prohibited as provided in Condition 16.4?	N/A
63.	Governing law (if the laws of South Africa are N/A)	N/A
64.	Other Banking Jurisdiction	N/A
65.	Surrendering of Notes	N/A
66.	Last Day to Register	(1) 20 October and 20 January 19 April and 20 July, which shall mean that the Register will be closed from 21 October, 21 January, 20 April and 21 July to the next applicable Interest Payment Day; Should an early redemption occur in terms of Conditions 11.2 or 14, then 11 days prior to the actual redemption date, which means that the Register shall be closed on the date that is 10 days prior to the actual redemption date.
67.	Other Provisions: For purposes of the IBL53 the following clause shall be added as an additional Event of Default for purposes of Condition 14.1:	
	Cross Default of the Issuer	(i) any Financial Indebtedness of the Issuer is not paid when due or within any originally applicable grace period;

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(ii) any such Financial Indebtedness becomes (or becomes capable of being declared) due and payable prior to its stated maturity otherwise than at the option of the Issuer or (provided that no event of default, howsoever described, has occurred) any person entitled to such Financial Indebtedness; or

(iii) the Issuer fails to pay when due any amount payable by it under any guarantee of any Financial Indebtedness;

*provided that* the amount of Financial Indebtedness referred to in sub paragraph (i) and/or sub paragraph (ii) above and/or the amount payable under any guarantee referred to in sub paragraph (iii) above individually or in the aggregate exceeds 2.5% of the Issuer's Consolidated Tangible Net Worth (or its equivalent in any other currency or currencies).

For purposes of the above clause the following definitions will apply:

(a) "**Financial Indebtedness**" means any indebtedness of any person for money borrowed or raised including (without limitation) any indebtedness for or in respect of:

(i) amounts raised by acceptance

		<p>under any acceptance credit facility;</p> <p>(ii) amounts raised under any note purchase facility;</p> <p>(iii) the amount of any liability in respect of leases or hire purchase contracts which would, in accordance with applicable law and generally accepted accounting principles, be treated as finance or capital leases;</p> <p>(iv) the amount of any liability in respect of any purchase price for assets or services the payment of which is deferred for a period in excess of 90 days; and</p> <p>(v) amounts raised under any other transaction (including, without limitation, any forward sale or purchase agreement) having the commercial effect of a borrowing.</p> <p>(b) <b>"Capital Stock"</b> means any shares, interests, right to purchase, warrants, options, participations or other equivalent of or interests (however designated) in equity of the Issuer, including any Preferred Stock, but excluding any debt securities convertible to such equity;</p> <p>(c) <b>"Consolidated Tangible Net Worth"</b> means the amount</p>
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(including any share premium) for the time being paid up or credited as paid up on the issued Capital Stock of the Issuer:

plus the amount standing to the credit, or, as the case may be, minus the amount standing to the debit of the capital and revenue reserves of the Issuer and its subsidiaries but excluding any amounts attributable to goodwill and other intangible assets; and

plus any amount standing to the credit, or, as the case may be, minus any amount standing to the debit of the consolidated profit and loss account of the Issuer and its subsidiaries excluding the effect of any write-off or amortisation in relation to intangible assets or goodwill on the consolidated profit and loss account,

and in each case as shown in, or otherwise calculated by reference to the latest Statutory Consolidated Accounts;

(d) "**Preferred Stock**" means Capital Stock of any class or classes (however designated) which is preferred as to the payment of dividends or distributions, or as to the distribution of assets upon any voluntary liquidation or dissolution of the Issuer, over shares of Capital

		<p>Stock of any other class of the Issuer; and</p> <p>(e) <b>“Statutory Consolidated Accounts”</b> means the annual audited consolidated accounts published by the Issuer from time to time and prepared in accordance with International Financial Reporting Standards.</p>
68.	Authorised Amount under the Programme Memorandum	ZAR 40,000,000,000 (forty billion Rand)
69.	Value of Total Notes in Issue under Programme	ZAR 25,711,337,000 (twenty five billion seven hundred and eleven million three hundred and thirty seven thousand Rand)
70.	Credit Rating	See Annexure 1 attached
71.	Capital Process Followed	Auction

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Programme Memorandum and Pricing Supplement contains all information required by law and the JSE Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum, Pricing Supplements and the annual financial report, the amendments to the annual financial report or any supplements from time to time, except as otherwise stated therein.

Application is hereby made to list this issue of Notes pursuant to the approval of the ZAR40,000,000,000 Domestic Medium Term Note Programme of Investec Bank Limited as from 31 July 2013.

**INVESTEC BANK LIMITED**

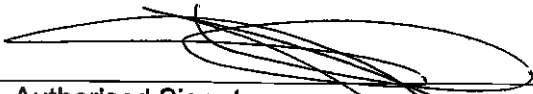
**Issuer**



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Authorised Signatory

Date: 20/7/2013



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Authorised Signatory

Date: 20/7/2013

# ANNEXURE 1

<HELP> for explanation.  
 <Menu> to Return. Enter #<Go> for Rating Profile

90 Company Tree Ratings- 92 Alert Page 1/2 Credits Profile  
 Investec Bank Ltd

MOODY'S		FITCH	
1) Outlook	NEG	12) Outlook	NEG
2) Long Term Rating	Baa1	13) LT Issuer Default Rating	BBB
3) Foreign LT Bank Deposits		14) Senior Unsecured Debt	BBB
4) Local LT Bank Deposits		15) Short Term	F3
5) Senior Unsecured Debt		16) ST Issuer Default Rating	F3
6) Subordinated Debt	(P)Baa2	17) Individual Rating	WD
7) Bank Financial Strength	C-	18) Support Rating	2
8) Foreign Currency ST Debt	P-2	19) Viability	bbb
9) Local Currency ST Debt	P-2		
		Fitch National	
Moody's National		20) Natl Long Term	A-(za)
10) NSR LT Bank Deposit	Aa3:za	21) Natl Short Term	F1(za)
11) NSR Short Term	P-1:za		
		GCR	
		22) LT Local Emcy Outlook	STABLE
		23) ST Local Emcy Outlook	STABLE
		24) LC Cum Issuer Rating	AA-
		25) ST Local Issuer Rating	A1+

Australia 61 2 9777 8600 Brazil 5511 3049 4500 Europe 44 20 7230 7500 Germany 49 69 3204 1210 Hong Kong 852 2977 6000  
 Japan 81 3 3203 8900 Singapore 65 6212 1000 U.S. 1 212 312 2000 Copyright 2012 FitchIbca Finance L.P.  
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## **INSTRUCTIONS FOR THE ELECTRONIC CAPTURE OF UNCERTIFICATED SECURITIES**

**(Please complete all information requested in Column B and attach a copy of the relative Pricing Supplement, if applicable)**

<b>A</b>	<b>B</b>
<b>NATURE OF TRANSACTION : DEPOSIT (Top-Up) or WITHDRAWAL (Buy-Back)</b>	Deposit
<b>Name of Debt Issuer</b>	Investec Bank Limited
<b>Address of Debt Issuer</b>	100 Grayston Drive, Sandown, Sandton, 2196
<b>Main contact details of Debt Issuer (Names and contact details – Telephone and E-mail)</b>	Simbai Myezwa 011 286 8465 simbai.myezwa@investec.co.za Saabir Karim 011 286 7952 skarim@investec.co.za Laurence Adams laurence.adams@investec.co.za Leanne Chamberlin 021 4163328 lchamberlin@investec.co.za
<b>Name and Address of Issuer Agent (If Applicable)</b>	Investec Bank Limited 100 Grayston Drive, Sandown, Sandton, 2196
<b>Contact Details of Issuer Agent (If Applicable) – (Names, Telephone and E-mail)</b>	Simbai Myezwa 011 286 8465 simbai.myezwa@investec.co.za Saabir Karim 011 286 7952 skarim@investec.co.za Laurence Adams laurence.adams@investec.co.za Leanne Chamberlin 021 4163328 lchamberlin@investec.co.za
<b>Date to be Captured</b>	31 July 2013
<b>Alpha Code of Security</b>	IBL53
<b>ISIN Number of Security</b>	ZAG000107608
<b>Nominal Value or Number of Securities to be captured</b>	R290,000,000 (two hundred and ninety million Rand)
<b>Name of the CSD Participant to confirm the electronic confirmation of the Deposit or Withdrawal</b>	The Standard Bank of South Africa Limited
<b>Contact details of the CSD Participant who will confirm the Deposit or Withdrawal ( Names, Telephone and E-mail)</b>	CSDP: Contact person :Mr Nundkumar Kirtash Contact mail:Kirtash.Nundkumar@standardbank.co.za Contact no: 011 631 2291
<b>In the case of a Deposit is the amount to be captured within the Authorised Limits as advised to the JSE</b>	Yes
<b>Has this transaction been authorised by the JSE (Yes or No)</b>	Yes

We hereby confirm that all uncertificated securities are registered in the name of Central Depository Nominees (Proprietary) Limited in the Register of the Issuer.

For and on behalf of  
**(The Issuer or Issuer Agent acting as agent for the Issuer)**



Name: *Susan Nelan*,  
Who warrant that they are duly authorised hereto



Name: *Ewa Arcażewska*





29 July 2013  
REF: DL/mm/44485

The Company Secretary  
INVESTEC BANK LIMITED

Dear Sir / Madam

### NEW LISTING

We wish to advise that a pricing supplement dated 26 July 2013 read with your company's R40 000 000 000.00 Domestic Medium Term Note Programme for a listing in respect of R290 000 000.00 Senior Unsecured Notes ("notes") was approved.

The pricing supplement, as submitted, complies with the JSE's requirements; and the notes will be listed on the Interest Rate Market of the JSE with effect from Wednesday, 31 July 2013.

The JSE code is:  
"IBL53" for the notes and the ISIN Code is: **ZAG000107608**.

Yours faithfully

**A.M. DE BRUYN: GENERAL MANAGER  
CORPORATE FINANCE**

CC. Amy Von Schlehenried

E-mail: [avschlehenried@investec.co.za](mailto:avschlehenried@investec.co.za)



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Executive Directors: NF Newton-King (CEO)  
Non-Executive Directors: HJ Borkum (Chairman), AD Botha,  
ZL Combi, MR Johnston, DM Lawrence, A Mazwai, M  
Matookane, NS Nematswerani, N Nyembezi-Heita, N Mnxasana,  
N Payne  
Alternate Directors: JH Burke, LV Parsons

Company Secretary: GC Clarke