## AMENDED AND RESTATED APPLICABLE PRICING SUPPLEMENT

#### **Investec Bank Limited**

(Incorporated with limited liability under Registration Number 1969/004763/06 in South Africa)

Issue of ZAR1, 716 ,000,000 Subordinated Unsecured Callable Notes Under its ZAR25,000,000,000 Domestic Medium Term Note Programme

This document constitutes the Amended and Restated Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions ("Terms and Conditions") set forth in the Programme Memorandum dated 12 February 2003 (the "Programme Memorandum"). This Amended and Restated Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Amended and Restated Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Amended and Restated Applicable Pricing Supplement shall prevail.

#### **DESCRIPTION OF THE NOTES**

<ol> <li>1.</li> <li>2.</li> <li>3.</li> </ol>	Senior Notes or Subordinated Notes Tranche Numbers Series Number	Investec Bank Limited Subordinated Unsecured 1, 2, 3 and 4 1
<b>4</b> . <b>5</b> .	Aggregate Principal Amount of Tranches Interest/Payment Basis	ZAR1,716,,000,000 Indexed Rate
6.	Form of Notes	Listed Registered Notes
7.	Automatic/ Conversion from one Interest Basis to another	N/A
8.	(i)Issue Dates	6 December 2011 for Tranche 1 24 January 2012 for Tranche 2 1 February 2012 for Tranche 3 and 8 February 2012 for Tranche 4
	(ii) Listing Dates	6 December 2011 for Tranche 1 24 January 2012 for Tranche 2 1 February 2012 for Tranche 3 and 8 February 2012 for Tranche 4





9. **Business Centre** Johannesburg 10. Additional Business Centre N/A 11. Principal Amount per Note ZAR1,000,000 12. Specified Denomination ZAR1,000,000 13. Issue Price 96.91171% for Tranche 1 98.07629% for Tranche 2 98.53792% for Tranche 3 and 99.51757% for Tranche 4 14. Interest Commencement Date 31 July 2011 15. Maturity Date 31 January 2022 16. Specified Currency ZAR 17. Applicable Business Day Convention Following Business Day 18. Calculation Agent Issuer 19. Paying Agent Issuer 20. Specified office of the Paying Agent 100 Grayston Drive, Sandown, Sandton 21. Transfer Agent Issuer 22. Final Redemption Amount Principal Amount per Note \* (Reference CPI (as defined in 69 below) on Maturity Date/Base CPI (as defined in 69 below)), subject to adjustment in accordance with the Capital Guarantee on Maturity Date 23. Capital Guarantee on Maturity Date If the Final Redemption Amount is less than the Principal Amount per Note, the Final Redemption Amount shall be ZAR1,000,000 24. Final Coupon The final coupon payment to be made in respect of each Note shall exclude any adjustments in respect of the Capital Guarantee on

**Maturity Date** 

#### **PARTLY PAID NOTES**

 Amount of each payment comprising the N/A Issue Price

26. Date upon which each payment is to be N/A made by Noteholder





- Consequences (if any) of failure to make N/A any such payment by Noteholder
- 28. Interest Rate to accrue on the first and N/A subsequent instalments after the due date for payment of such instalments

## **INSTALMENT NOTES**

29. Instalment Dates N/A
30. Instalment Amounts (expressed as a percentage of the aggregate Principal

Amount of the Notes)

#### FIXED RATE NOTES

(a) Interest Rate(s)
(b) Interest Payment Date(s)
(c) Initial Broken Amount
(d) Final Broken Amount
(e) Any other terms relating to the particular method of calculating interest

#### **FLOATING RATE NOTES**

32. (a) Interest Payment Date(s) N/A (b) Interest Period(s) N/A (c) Definitions of Business Day (if different N/A from that set out in Condition 1) (d) Interest Rate(s) N/A (e) Minimum Interest Rate N/A (f) Maximum Interest Rate N/A Other terms relating to the method of N/A (g) calculating interest (e.g., Day Count Fraction, rounding up provision, if different from Condition 8.2)

33. Manner in which the Interest Rate is to be N/A determined





34.	Mar	gin	N/A
35.	If IS	DA Determination	
	(a)	Floating Rate	N/A
	(b)	Floating Rate Option	N/A
	(b)	Designated Maturity	N/A
	(c)	Reset Date(s)	N/A
36.	If So	creen Determination	
	(a)	Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated)	N/A
	(b)	Interest Determination Date(s)	N/A
	(c)	Relevant Screen Page and Reference Code	N/A
37.	than basi	terest Rate to be calculated otherwise by reference to 33 or 34 above, insert for determining Interest e/Margin/Fall back provisions	N/A
38.	Calc	culation Agent (if not the Issuer)	N/A
MIX	ED R	ATE NOTES	
39.		od(s) during which the interest rate for Mixed Rate Notes will be (as applicable) for:	
		(a) Fixed Rate Notes	N/A
		(b) Floating Rate Notes	N/A
		(c) Indexed Notes	N/A
		(d) Other Notes	N/A
	are s	interest rate and other pertinent details set out under the headings relating to the cable forms of Notes	
	o co	UPON NOTES	
40.	(a)	Implied Yield	N/A

(b) Reference Price

(c) Any other formula or basis for N/A



N/A



## determining amount(s) payable

#### **INDEXED NOTES**

41. (a) Type of Indexed Notes

Indexed Interest and Indexed Redemption Amount Notes

(b) Index/Formula by reference to which CPI Index as per 69 Interest Rate/Interest Amount (delete as applicable) is to be determined

(c) Coupon 2.75% (NACS)

Issue Spread (d)

1.66%

(e) Formula by reference to which the Interest Amount is to be determined

(Principal Amount per Note \* Coupon) \* (Reference CPI / Base CPI) / 2

(f) Formula by reference to which the Final Redemption Amount is to be determined

Principal Amount per Note \* (Reference CPI on Maturity Date / Base CPI)

Interest Payment Date(s) (q)

Semi-annually on each 31 January and each 31 July, the first Interest Payment Date being on 31 January 2012

(h) Calculation Agent (if not the Issuer)

N/A

(i) Provisions where calculation by reference to Index and/or Formula is impossible or impracticable

If prior to Maturity Date, the CPI Index is discontinued then the Calculation Agent will, after consultation with Statistics South Africa or any successor entity, substitute an appropriate alternative index in its discretion which shall be deemed to be the CPI Index for the purposes of this Note.

As soon as practicable after effecting any substitution of an alternative index as provided for in this section, notice of such substitution and the effective date thereof, shall be communicated in writing to the JSE Limited by the Issuer.





#### **EXCHANGEABLE NOTES**

<b>42</b> .	Mandatory Exchange applicable?	N/A
43.	Noteholders' Exchange Right applicable?	N/A
<b>44</b> .	Exchange Securities	N/A
<b>45</b> .	Manner of determining Exchange Price	N/A
46.	Exchange Period	N/A
47.	Other	N/A

#### **OTHER NOTES**

If the Notes are not Partly Paid Notes, N/A Instalment Notes, Fixed Rate Notes, Floating Rate Notes, Mixed Rate Notes, Zero Coupon Notes or Indexed Notes, or if the Notes are a combination of any of the aforegoing, set out the relevant description and any additional Terms and Conditions relating to such Notes

## PROVISIONS REGARDING REDEMPTION/ **MATURITY**

Prior consent of Registrar of Banks required Yes for any redemption prior to the Maturity Date

Issuer's Optional Redemption: if yes:

(a) Optional Redemption Date(s) 31 January 2017 ("the First

Optional Redemption Date") and any Interest Payment Date

thereafter

Yes

Optional Redemption Amount(s) and method, if any, of calculation of such

amount(s)

The Early Redemption Price calculated as per Item 69 below

Minimum Period of Notice (if different to N/A (c)

Condition 11.3)

(d) If redeemable in part:

Minimum Redemption Amount(s) N/A Higher Redemption Amount(s) N/A

(e) Other terms applicable on Redemption The Issuer will be entitled to

redeem all or some of the Notes at the Optional Redemption Amount on the First Optional

Redemption Date or on any Interest Payment Date thereafter

For the avoidance of doubt, the Issuer's option to early redeem the Notes on the terms and conditions set out in Item 69 below shall be in addition to the Issuer's option to redeem the Notes in terms of this Item 50.

Redemption at the option of the Noteholders: if yes:

No

- Optional Redemption Date(s) (a)
- N/A
- (b) Optional Redemption Amount(s) and method, if any, of calculation of such amount(s)

N/A

- Minimum period of notice (if different to N/A Condition 11.4)

(d) If redeemable in part:

Minimum Redemption Amount(s)

N/A

Higher Redemption Amount(s)

N/A

- (e) Other terms applicable on Redemption
- N/A
- (f) Attach pro forma put notice(s)

Early Redemption Amount(s) payable on redemption for taxation reasons or on Event of Default (if required): If no insert:

No

(a) amount payable; or

The Early Redemption Price as per 69 below

(b) method of calculation of amount payable.

N/A

#### **GENERAL**

- Qualification of Notes as Secondary Capital Yes under the Banks Act, 1990
- 54. Qualification of Notes as Tertiary Capital N/A under the Banks Act, 1990
- 55. Condition 6.4 to apply (deferral of interest No and principal payments)?
- **56**. Additional selling restrictions

N/A

**57.** (a) International Securities Numbering ZAG000091232 (ISIN)



	(b) Stock Code	IV017
58.	Financial Exchange	The Interest Rate Market of the JSE Limited ("JSE")
<b>59</b> .	If syndicated, names of managers	N/A
60.	Receipts attached? If yes, number of Receipts attached	No N/A
61.	Coupons attached? If yes, number of Coupons attached	No N/A
62.	Talons attached? If yes, number of Talons attached	No N/A
63.	Credit Rating assigned to Notes as at Issue Date (if any)	N/A
64.	Stripping of Receipts and/or Coupons prohibited as provided in Condition 16.4?	N/A
65.	Governing law (if the laws of South Africa are N/A)	N/A
66.	Other Banking Jurisdiction	N/A
67.	Surrendering of Notes	N/A
68.	Last Day to Register	(1) 17h00 on 20 July and 20 January of each year commencing on 20 January 2012 subject to any changes that may be effected to the Books Closed Period by the Issuer as contemplated below;
		(2) The "Books Closed

(2) The "Books Closed Period" (during which the register will be closed) will be from each 21 July and 21 January to the applicable Interest Payment Date, commencing on 21 January 2012, or such other period preceding the date of any redemption prior to the Maturity Date as determined by the Issuer from time to time.

69. Other Provisions

Additional Applicable Definitions

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## and provisions

#### **Base CPI**

Means 87.35596, being the Reference CPI of the R212 Government Bond on its issue date and reset in December 2012

### **Early Redemption Price**

Means the all-in price calculated on the standard pricing methodology set out in the March 2006 Pricing Methodology for Inflation Linked Bonds published by the Bond Exchange of South Africa which ("BESA"), incorporates Equation 6 of the Bond Pricing Formula Specifications dated 24 August 2005 published by BESA (as may be amended) using the sum of the yield-to-maturity ("YTM") of the R212 Government Bond as published by the JSE in its daily marked to market report, 3 Business Days prior to the early redemption date, plus the Issue Spread, for settlement on the early redemption date,

but subject to the Capital Guarantee on Early Redemption

## **Early Redemption Interest Amount**

(Principal Amount per Note \* Coupon) \* (Reference CPI on the early Redemption Date / Base CPI)\* Period

Where Period means the actual





number of days from and including the last Interest Payment Date, to but excluding the Redemption Date divided by 365

Clean Price

Means the Tranche 4 Clean Price, being 99.45251%, which is used to determine the Capital Guarantee on Early Redemption

**Capital Guarantee on Early Redemption** 

Should, on the date of any redemption prior to the Maturity Date, Reference CPI be less than the CPI Index on the Issue Date of the Tranche 4 Notes (being 94.29551 as reset in December 2012), then the Early Redemption Price will be the Principal Amount per Note multiplied by the Clean Price plus the Early Redemption Interest Amount

**CPI Index** 

Means the weighted average of the consumer price index as published by Statistics South Africa, which is referred to as "Headline CPI – All urban areas (Primary and secondary)" in Statistical release P0141, or such substituted index as may be determined by the Calculation Agent.

Reference CPI

Means the CPI Index for the fourth calendar month preceding the calendar month in which the applicable Interest Payment Date occurs, where the applicable Interest Payment Date is the first day of any calendar month.

If the applicable Interest Payment Date occurs on a day other than the first day of a calendar month,

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then the Reference CPI shall be determined in accordance with the following formula:

Ref.CPI = Ref.  $CPI_j + [(t - 1) / D]$ x (Ref.  $CPI_{j+1} - Ref. CPI_j$ )

#### Where:

- (a) Ref.CPl<sub>j</sub> is the reference CPI for the first day of the calendar month which shall be the CPI Index for the fourth calendar month preceding the calendar month in which the applicable Interest Payment Date occurs;
- (b) Ref.CPI<sub>j+1</sub> is the Reference CPI for the third calendar month preceding the calendar month in which the applicable Interest Payment Date occurs;
- (c) t is the calendar day corresponding to the applicable Interest Payment Date; and
- (d) D is the number of days in the calendar month in which the applicable Interest Payment Date occurs.

**Adjustment to CPI Index** 

If the CPI Index is reset then a new Base CPI and Reference CPI that is applicable for the Tranche 4 Issue Date will (if the Calculation Agent deems it necessary) be calculated in such a way that the Final Redemption Amount and the Early Redemption Price subject to Capital Guarantee on Early Redemption respectively are the same immediately before and after the reset.





## Failure/Delay to Publish Index

If as a result of a one month delay in the publication of the CPI Index, the reference CPI is not available in order to make a determnation in accordance with the formula above, then subject to the terms below, a substitute CPI Index value calculated as follows will be used:

$$CPI_m = CPI_m - 1 X (CPI_m - 1 / CPI_m - 13)^{1/12}$$

Where:

- (a) CPI<sub>m</sub> is the Substitute CPI Index for the month that is required;
- (b) m = month

in the event of a delay of more than one month, CPI<sub>m</sub> shall be determined in accordance with the following formula:

$$CPI_{m} = CPI_{m-n} X (CPI_{m-n})$$
 $CPI_{m-n} - 12)^{n/12}$ 

Where:

(a) n is the number of months' delay.

When the above formulae are used to calculate a Substitute Reference CPI value, then such formulae shall be used for all subsequent calculations that rely on that month's Index Ratio, and shall not be replaced by the actual Reference CPI when the CPI Index is reported, except for use in the above formulae. Further, when the above formulae are used to calculate a





# Capital Disqualification Event

Substitute Reference CPI value, the last CPI Index that has been reported will be used to calculate Reference CPI values for the month(s) in which the CPI Index has not been reported timeously.

For purposes of this Item 69 Capital Disqualification Event means the occurrence of any event (irrespective of whether such event occurred prior to the Issue Date or thereafter) which results (or will in the future result) in the Notes not, or no longer, fully qualifying as secondary capital Notes and/or the proceeds of the issue of the Notes not, or no longer, fully qualifying as secondary capital for inclusion in the secondary capital of the Issuer on a solo and/or consolidated basis;

The Issuer may at any time after the Issue Date, at its election, but subject to the prior written approval of the Registrar of Banks, having given not less than 20 nor more than 40 days' notice to Transfer Agent, Calculation Agent, the Paying Agent, and the Noteholders (in the manner set out in Condition 19) (which notice shall be irrevocable) redeem all or some, of the Notes in this Tranche on the date for redemption stipulated in such notice (the "Capital **Disqualification Event** Redemption Date") if a Capital Disqualification Event has occurred and





continuing.

The Notes shall be redeemed at the Early Redemption Price

From the date of publication of any notice of redemption pursuant to this Item 69, the Issuer shall make available. 100 Grayston Drive Sandton, for inspection by any holder of Notes to be so redeemed. а certificate signed by two directors of the Issuer stating that the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that a Capital Disqualification Event has occurred

69. Risk Factors

The risk factors applicable to the Notes are detailed in the Programme Memorandum.

70. Authorised Amount under the Programme

ZAR25,000,000,000 (twenty five billion Rand)

71. Value of Total Notes in Issue under Programme

ZAR17,209,019,726 (seventeen billion two hundred and nine million nineteen thousand seven hundred and twenty six Rands)

72. Credit Rating

See Annexure 1 attached

73. Capital Process Followed

Private Placement

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#### Note:

The proceeds obtained through the issue of this instrument qualify as capital for the issuing bank in terms of the provisions of the Banks Act, 1990. Any direct or indirect acquisition of this instrument by a bank or a controlling company, as defined by the Banks Act, 1990, or by a non-bank subsidiary of a bank or controlling company, shall be regarded as a deduction against the capital of the acquiring bank or controlling company in question, in an amount equal to the book value of the said investment in the instrument.

# Responsibility:

The Issuer certifies that to thebest of its knowledge and belief there are no facts that have been ommitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made, and that the Programme Memorandum and Amended and Restated Applicable Pricing Supplement contain all information required by law and the JSE Listing Requirements. The Issuer shall accept full responsibility for the accuracy of the information contained in the Programme Memorandum, Amended and Restated Applicable Pricing Supplements and the annual financial report, the amendments to the annual financial report or any supplements from time to time, except as otherwise stated therein.

Application is hereby made to list this amendment to the terms of issue of the Notes pursuant to the approval of the ZAR25,000,000,000 Domestic Medium Term Note Programme of Investec Bank Limited as from 23 November 2015.

FOR: INVESTEC BANK LIMITED

Issuer

By: Authorised signatory

Susan Elizabeth Neilan

2015. Authorised Signatory Date

Authorised signatory

PAVEL MATTHEWS **AUTHORISED SIGNATORY** 

# ANNEXURE 1

ППSJ 8.11 07/31/18 D Company Tree	Rating	92) Alert P	age 1/2 Cres	dit Rating Profile
Investec Bank Ltd				
Moody's		Moody's Nationa	i.	
1) Outlook	STABLE	16) NSR LT Bank Der	oosit	A1.za
2) Long Term Rating	Baa2	17) NSR Short Term		P-1.za
3) Foreign LT Bank Deposits	Baa2			
4) Local LT Bank Deposits	Baa2	18) Standard & Poor	s	SP T
5) Senior Unsecured Debt	Baa2	19) Outlook		STABLE
6) Subordinated Debt	(P)Baa3	20) LT Foreign Issue	r Credit	BBB-
1) Bank Financial Strength	WR	21) LT Local Issuer		BBB-
8) Foreign Currency ST Debt	P-2	22) ST Foreign Issue	r Credit	A-3
9) Local Currency ST Debt	P-2	23) ST Local Issuer	Credit	A-3
10) LT Counterparty Risk Assessment	Baa1(cr)			
II) ST Counterparty Risk Assessment	P-2(cr)	S&P National		
12) ST Bank Deposits (Foreign)	P-2	24) Natl LT Issuer Cr	edit	zaAA
B) ST Bank Deposits (Domestic)	P-2	25) Natl ST Issuer Cr	edit	zaA-1
14) Baseline Credit Assessment	baa2			
15) Adj Baseline Credit Assessment	baa2			





NTSJ 8,11 07/31/18 <sup>)</sup> D Compar Investec Bank Ltd		97) Alert Page 2/2 Cre	dit Rating Profile
Fitch		GCR	
1) Outlook	STABLE	13) LT Local Crncy Outlook	STABLE
2) LT FC Issuer Default	BBB-	14) ST Local Crncy Outlook	STABLE
3) LT LC Issuer Default	BBB-	15) LC Curr Issuer Rating	AA-
4) Senior Unsecured Debt	BBB-	16) ST Local Issuer Rating	A1+
5) Short Term	F3		
6) ST Issuer Default Rating	F3	Capital Intelligence	
1) Individual Rating	WD	II) Finl Strength Outlook	STABLE
8) Support Rating	3	18) Foreign Currency Outlook	STABLE
9) Viability	bbb-	19) Financial Strength	BBB
		20) Support Rating	3
Fitch National		21) Foreign Long Term	BBB
10) Natl Long Term	A+(zaf)	22) Foreign Short Term	A2
II) Natl Subordinated	A(zaf)		
12) Natl Short Term	F1(zaf)	Thomson BankWatch	
		23) Long Term	WR
		24) Short Term	WR



