Budget Preview: SA is unlikely to show much decline in debt projections in the near term, as any revenue overrun will be tiny in comparison, but must work down longer-term projections



Tuesday 16 February 2021

| Figure 1: Macroeconomic outloo    | k - summary                         |       |        |       |       |
|-----------------------------------|-------------------------------------|-------|--------|-------|-------|
| -                                 | 2019                                | 2020  | 2021   | 2022  | 2023  |
|                                   | Actual                              |       | Foreca | st    |       |
| Real GDP growth                   | 0.2                                 | -7.8  | 3.3    | 1.7   | 1.5   |
| Investec                          | 0.2                                 | -7.3  | 2.9    | 1.0   | 2.2   |
| GDP at current prices (R billion) | 5 078                               | 4 885 | 5 240  | 5 553 | 5 877 |
| Investec                          | 5 078                               | 4 904 | 5 251  | 5 552 | 5 930 |
| Consumer price index (CPI)        | 4.1                                 | 3.2   | 4.1    | 4.4   | 4.5   |
| Investec                          | 4.1                                 | 3.3   | 4.0    | 4.8   | 5.0   |
|                                   | Source: National Treasury, Investec |       |        |       |       |

- The Budget Review to be tabled on the 24<sup>th</sup> February will expand on key fiscal reforms outlined in October's Medium Term Budget Policy Statement (MTBPS). Lower real and nominal growth coupled with expenditure side overshoot, exacerbated by necessary COVID-19 relief funding, continues to undermine Treasury's efforts to adhere to fiscal consolidation.
- The effects of the pandemic have further served to highlight the fragility of South Africa's economic predicament, which continues to be weighed down by structural inefficiencies, contentious policy decisions and a history of corruption.
- By the end of December 2020 (latest government finance figures published), South Africa's cumulative budget deficit for the first three quarters of the 2020/2021 fiscal year had reached -R432.97billion.
- Main budget revenue was projected to reach R1.1trillion in 2020/2021, but there is now the possibility of a modest overrun, with revenue receipts already at R869bn or 79.1% of the projected total for the year. Last year, during the comparable period revenue receipts were 71.9% of the total for the year.
- Expenditure at 1.3trillion, is sitting at 72% of the estimated total for the fiscal year of R1.8trillion, a similar position to last year.
- We expect expenditure to be essentially in line with Treasury's MTBPS estimate and thus coupled with our slightly stronger GDP forecast, we anticipate a deficit of around -15.0% of GDP in 2020/21. This is narrower than the MTBPS estimate of -15.7%, but substantially weaker than February 2020's prepandemic budget estimate of -6.8%.
- While some fiscal consolidation is planned by closing the budget deficit to -7.3% of GDP by 2023/24 and stabilising the debt to GDP ratio by 2025/26 at 95.3% of GDP, this will likely not be enough for credit rating agencies as Fitch's current negative outlook warns of further downgrades for SA (Fitch and S&P have SA at BB-, Moody's at ba2, the BB equivalent).
- The 2021 State of the Nation Address (SONA) detailed the progress that has been made thus far with regards to the implementation of key reforms stipulated in the reconstruction and recovery plan. Evidence of implementation is necessary to boost investor confidence and accordingly drive growth.

| Figure 2: Budget Balance and Gross Loan Debt Forecasts |         |                       |         |                  |  |  |  |
|--|---------|-----------------------|---------|------------------|--|--|--|
| % of GDP   | 2020/21 | 2021/22               | 2022/23 | 2023/24          |  |  |  |
|  |         | Medium-term estimates |         |                  |  |  |  |
| Budget balance   | -15.0%  | -10.0%                | -8.5%   | -7.0%            |  |  |  |
| Total gross loan debt                                  | 81.8%   | 84.5%                 | 88.5%   | 90.5%            |  |  |  |
|  |         |                       |         | Source: Investec |  |  |  |

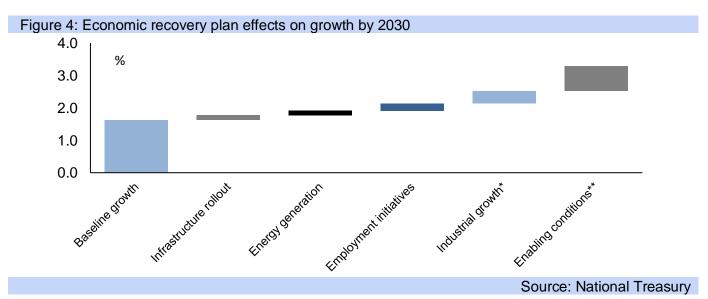
Budget Preview: SA is unlikely to show much decline in debt projections in the near term, as any revenue overrun will be tiny in comparison, but must work down longer-term projections



| Figure 3: Consolidated government fiscal framework |         |         |                       |         |         |  |  |
|--|---------|---------|-----------------------|---------|---------|--|--|
| R billion/% of GDP                                 | 2019/20 | 2020/21 | 2021/22               | 2022/23 | 2023/24 |  |  |
|  | Outcome | Revised | Medium-term estimates |         |         |  |  |
| Revenue  | 1 518.1 | 1 276.7 | 1 457.6               | 1 595.8 | 1 705.7 |  |  |
|  | 29.5%   | 26.3%   | 27.4%                 | 28.3%   | 28.6%   |  |  |
| Expenditure  | 1 847.7 | 2 037.8 | 1 993.5               | 2 079.6 | 2 139.2 |  |  |
|  | 35.9%   | 41.9%   | 37.5%                 | 36.9%   | 35.9%   |  |  |
| Budget balance                                     | -330.6  | -761.1  | -535.9                | -483.9  | -433.4  |  |  |
|  | -6.4%   | -15.7%  | -10.1%                | -8.6%   | -7.3%   |  |  |
| Total gross loan debt                              | 3 261.3 | 3 974.1 | 4 551.8               | 5 071.3 | 5 536.2 |  |  |
|  | 63.3%   | 81.8%   | 85.6%                 | 90.1%   | 92.9%   |  |  |
| Source: National Treasury MTBPS 2020               |         |         |                       |         |         |  |  |

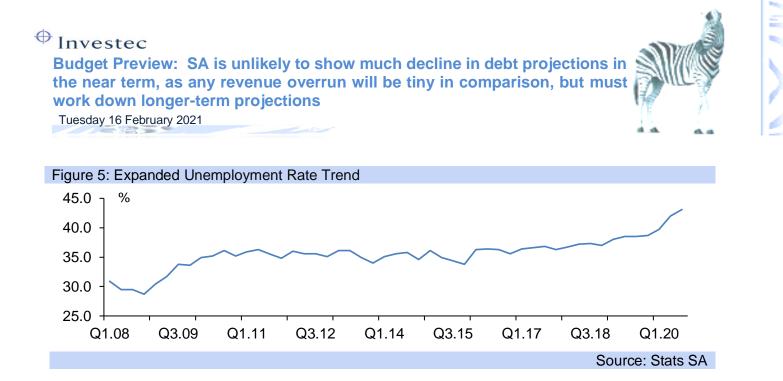
The economy entered a recession in Q4.19 which was exacerbated by the collapse in GDP in Q2.20 of -51.0% on a quarter on quarter seasonally adjusted annualised basis (qqsaa), all of which exacerbate the debt to GDP ratios. Growth rebounded in Q3.20 to 66.1% qqsaa, supported by the easing of domestic lockdown restrictions during the third quarter, coupled with a sharp recovery in global trade, and the uptick in commodity prices. We anticipate a lift in Q4.20's GDP reading of around 2.5% qqsaa, which would culminate in a -7.3% y/y decline in 2020's GDP outcome, a slightly stronger result than Treasury's estimate of -7.8% (MTBPS), but still dire.

Going forward, depending on the effectiveness of the vaccination rollout and the speed of recovery of global economies, we are projecting real GDP to increase by 2.9% y/y this year and thereafter moderate to 1.0% y/y in 2022. Indeed, a return to pre-pandemic actual levels of activity is likely to be protracted.



\*Agriculture and industrial initiatives

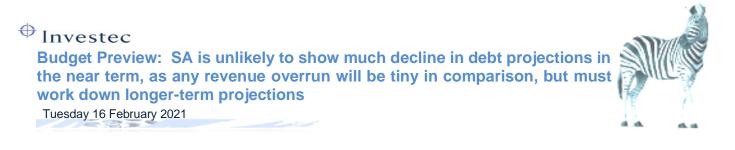
\*\*Reducing barriers to entry, easing the skills constraint and implementing tourism initiatives

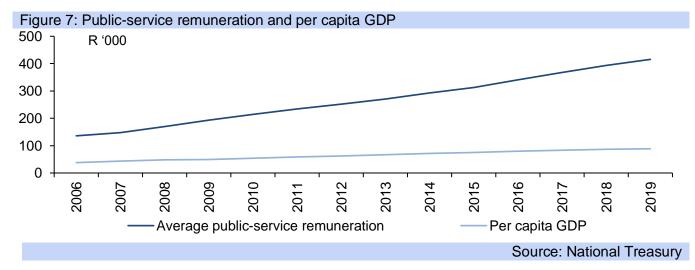


Revenue under-collection has been a consistent theme over the past few years as unemployment has spiked. Specifically, the official unemployment rate reached 30.8% in Q3.20, while the labour absorption rate remains staggeringly low by international standards at around 37.5%. Furthermore, subdued levels of confidence have dampened tax morality.

The most recent government finance figures, however, show that from 1st April to 31st December of the current (2020/21) fiscal year, government revenue receipts at R869bn are already at 79.1% of the planned collection of R1.1trillion (MTBPS forecast). If this persists there could be a revenue overrun. During the comparative period last year, revenue collection was only 71.9% of the outcome for the full 2019/20 fiscal year of R1.3trillion. But while we could see a moderate revenue overrun this fiscal year, total tax receipts will still be down in rand terms when compared to 2019/2020. This, coupled with the substantial increase in expenditure demands as a result of the Covid-19 pandemic, will necessitate a further reduction in expenditure and the continued reprioritization of spending away from less urgent areas.

| Figure 6: Revised revenue projections           |         |         |              |              |
|---|---------|---------|--------------|--------------|
| R billion                                       | 2020/21 | 2021/22 | 2022/23      | 2023/24      |
| 2020 Budget                                     | 1,425.4 | 1,512.2 | 1,609.7      |              |
| Buoyancy  | 0.93    | 1.00    | 1.01         |              |
| 2020 special adjustments budget                 | 1,121.3 | 1,291.4 | 1,394.0      | 1,508.9      |
| Buoyancy  | 3.23    | 1.58    | 1.46         | 1.33         |
| Revised estimates                               | 1,112.6 | 1,279.5 | 1,392.2      | 1,503.2      |
| Buoyancy  | 3.18    | 1.59    | 1.50         | 1.35         |
| Change since 2020 Budget                        | -312.8  | -232.7  | -217.5       |              |
| Change since 2020 special adjustments<br>budget | -8.7    | -11.9   | -1.8         | -5.7         |
|   |         | Source: | MTBPS, Natio | nal Treasurv |





The better than anticipated collection rate largely came about by underestimation of revenue collection this year and was supported by increased efficiencies at SARS. A cumulative revenue surplus of around R100bn could occur which would fund the vaccination rollout, remove the need for tax hikes and have some monies over to reduce borrowings. Indeed, we anticipate that Treasury is likely to be lenient on the tax front, with little to no income tax increase and even potentially allowing for fiscal drag. Additionally, no corporate tax increases are anticipated as government prioritises economic recovery.

There is the possibility the fuel levy and other indirect taxes could rise. VAT is unlikely to be adjusted however, as the impact of the stringent lockdown restrictions in South Africa has had an extremely severe impact on households, whom even prior to the pandemic were already financially constrained. Indeed, many businesses have been forced to shut their doors or reduce their workforce. Specifically, the number of business liquidation cases increased in Q4.20, according to Stats SA and on a trend basis, the 12-month moving average continues to signal an uptick in the actual number of liquidations. Reducing the public sector wage bill remains a priority. Indeed, "since 2008, the real cost of the public-service wage bill has risen by around 40% in real terms over the past decade," according to Treasury.

| Figure 8: Reductions to compensation of employees |         |         |           |                   |  |  |  |
|---|---------|---------|-----------|-------------------|--|--|--|
| R million   | 2020/21 | 2021/22 | 2022/23   | 2023/24           |  |  |  |
| Function  |         |         |           |                   |  |  |  |
| Community development                             | -632    | -1,636  | -2,294    | -1,545            |  |  |  |
| Economic development                              | -1,676  | -4,469  | -6,084    | -4,112            |  |  |  |
| General public services                           | -1,268  | -4,064  | -5,444    | -3,765            |  |  |  |
| Health  | -8,987  | -19,147 | -27,388   | -17,202           |  |  |  |
| Learning and culture                              | -14,007 | -30,038 | -42,948   | -27,207           |  |  |  |
| Peace and security                                | -9,185  | -21,644 | -28,848   | -18,863           |  |  |  |
| Social development                                | -760    | -2,190  | -3,065    | -2,116            |  |  |  |
| Total   | -36,515 | -83,187 | -116,071  | -74,811           |  |  |  |
|   |         |         | Source: N | lational Treasurv |  |  |  |

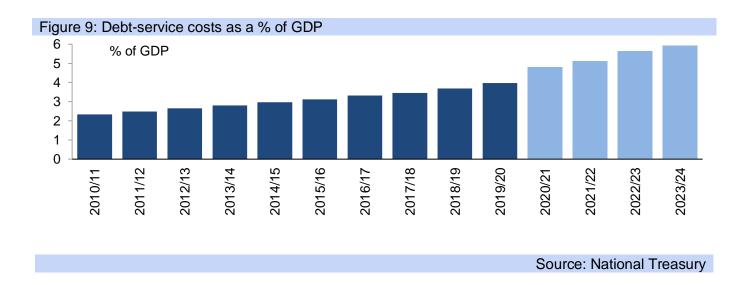
Lara Hodes • Investec Bank Limited • Tel (2711) 286 7257 • email: <u>lara.hodes@investec.co.za</u> • <u>http://www.investec.co.za/research-and-insights/economy/economic-research-v1.html</u> •

#### 4

Budget Preview: SA is unlikely to show much decline in debt projections in the near term, as any revenue overrun will be tiny in comparison, but must work down longer-term projections

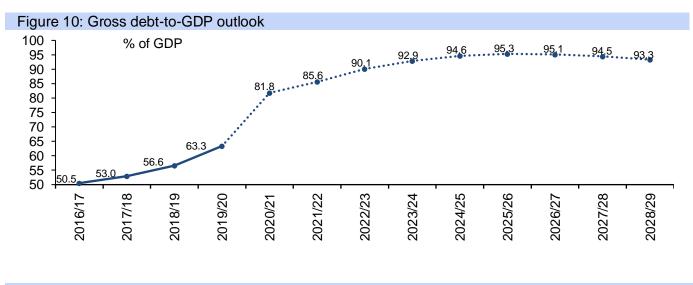


Tuesday 16 February 2021



Decreasing borrowing costs in the face of negative outlooks from the rating agencies is also a key objective. Interest payments continue to absorb a "(g)rowing share of limited public resources, which increasingly crowds out spending on social and economic investment," according to Treasury. Debt-service costs make up a marked 4.8% of GDP, this is up from 3.3% just a few years ago. Indeed, "the probability of a debt trap – in which rising debt-service costs are increasingly paid from additional borrowing – has increased," according to Treasury.

Projected borrowings are forecast to reach 81.8% of GDP in 2020/2021 and peak at 95.3% of GDP in 2025/26, according to the 2020 MTBPS, however a lower reading, closer to 90% could likely be achieved, if wastages, inefficacies and corruption are eliminated, and SARS efficiencies quicken.



Source: National Treasury

Lara Hodes • Investec Bank Limited • Tel (2711) 286 7257 • email: <u>lara.hodes@investec.co.za</u> • <u>http://www.investec.co.za/research-and-insights/economy/economic-research-v1.html</u> •

Budget Preview: SA is unlikely to show much decline in debt projections in the near term, as any revenue overrun will be tiny in comparison, but must work down longer-term projections

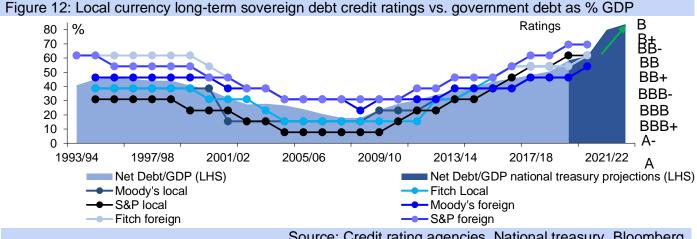


Tuesday 16 February 2021

| Figure 11: Main budget expenditure ceiling <sup>1</sup> |           |           |           |           |           |               |             |
|---|-----------|-----------|-----------|-----------|-----------|---------------|-------------|
| R million   | 2017/18   | 2018/19   | 2019/20   | 2020/21   | 2021/22   | 2022/23       | 2023/24     |
| 2018<br>MTBPS<br>2019                                   | 1,225,455 | 1,314,865 | 1,416,597 | 1,523,762 | 1,630,026 |               |             |
| Budget<br>Review  |           | 1,310,156 | 1,407,595 | 1,502,052 | 1,607,758 |               |             |
| 2019<br>MTBPS   |           | 1,307,235 | 1,404,675 | 1,493,029 | 1,591,287 | 1,673,601     |             |
| 2020<br>Budget<br>Review                                |           |           | 1,409,244 | 1,457,703 | 1,538,590 | 1,605,098     |             |
| 2020<br>MTBPS   |           |           | 1,418,408 | 1,502,867 | 1,479,709 | 1,516,052     | 1,529,585   |
|   |           |           |           |           | Sc        | ource: Natior | al Treasury |

1. The expenditure ceiling differs from main budget non-interest expenditure. The precise definition and calculation of the expenditure ceiling is contained in Annexure C

In the MTBPS Treasury stressed that "over the medium term, government will phase in the principles of zero-based budgeting," allowing for optimal resource allocation. The expenditure ceilings for 2021/2022 and 2022/2023 are in turn. R58.9 billion and R89 billion lower than February's estimates. The implementation of "broad-based reforms at state-owned companies" (which continue to weigh heavily on the fiscus), to improve their efficacy and sustainability is paramount. Indeed, by 2022/23, contingent liabilities are projected to surpass R1 trillion. Specifically, Government's guarantee portfolio lifted "(f)rom R680 billion in March 2019 to R693.7 billion in March 2020, of which the largest facility," was conceded to Eskom. Further information of funding to SOE's will be detailed in February's budget. Indeed, the contentious issue of additional financing to cash-strapped state entities continues to weigh on sentiment and is a key concern for rating agencies.

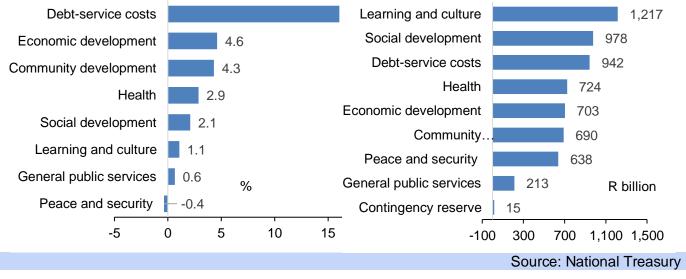


Budget Preview: SA is unlikely to show much decline in debt projections in the near term, as any revenue overrun will be tiny in comparison, but must work down longer-term projections

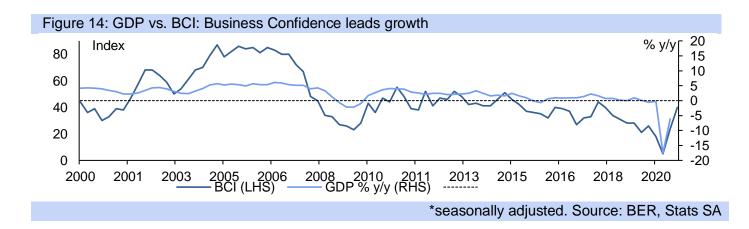


Tuesday 16 February 2021





Government's commitment to its key policy goals over the MTEF of returning the public finances to a sustainable position (achieving a budget surplus by 2025/2026) and positioning the "(e)conomy for faster, broad-based economic growth," is vital to boost confidence, increase South's Africa's competitiveness and drive investment. Critical interventions laid out in its reconstruction and recovery plan have been slow to implement. Indeed, Covid-19 related matters have hindered the roll-out to an extent, however the hastened implementation of these key reforms is essential. Until the successful rollout of a broad-based vaccination program is achieved however, further waves of infections, followed by renewed restrictions remains a real risk to growth and accordingly government's objectives.







Tuesday 16 February 2021

Important Disclaimer - please read

For the purposes of this disclaimer, Investec shall include Investec Bank Limited, its ultimate holding company, a subsidiary (or a subsidiary of a subsidiary) of that entity, a holding company of that entity or any other subsidiary of that holding company, and any affiliated entity of any such entities. "Investec Affiliates" shall mean any directors, officers, representatives, employees, advisers or agents of any part of Investec.

The information and materials presented in this report are provided to you solely for general information and should not be considered as an offer or solicitation of an offer to sell, buy or subscribe to any securities or any derivative instrument or any other rights pertaining thereto.

The information in this report has been compiled from sources believed to be reliable, but neither Investec nor any Investec Affiliates accept liability for any loss arising from the use hereof or makes any representations as to its accuracy and completeness. Any opinions, forecasts or estimates herein constitute a judgement as at the date of this report. There can be no assurance that future results or events will be consistent with any such opinions, forecasts or estimates. Past performance should not be taken as an indication or guarantee of future performance, and no representation or warranty, express or implied is made regarding future performance. The information in this report and the report itself is subject to change without notice. This report as well as any other related documents or information may be incomplete, condensed and/or may not contain all material information concerning the subject of the report; its accuracy cannot be guaranteed. There is no obligation of any kind on Investec or any Investec Affiliates to update this report or any of the information, opinions, forecasts or estimates contained herein.

Investec (or its directors, officers or employees) may, to the extent permitted by law, own or have a position or interest in the financial instruments or services referred to herein, and may add to or dispose of any such position or may make a market or act as a principal in any transaction in such financial instruments. Investec (or its directors, officers or employees) may, to the extent permitted by law, act upon or use the information or opinions presented herein, or research or analysis on which they are based prior to the material being published. Investec may have issued other reports that are inconsistent with, and reach different conclusions from, the information presented in this report. Those reports reflect the different assumptions, views and analytical methods of the analysts who prepared them. The value of any securities or financial instruments mentioned in this report can fall as well as rise. Foreign currency denominated securities and financial instruments are subject to fluctuations in exchange rates that may have a positive or adverse effect on the value, price or income of such securities or financial instruments. Certain transactions, including those involving futures, options and other derivative instruments, can give rise to substantial risk and are not suitable for all investors.

This report does not contain advice, except as defined by the Corporations Act 2001 (Australia). Specifically, it does not take into account the objectives, financial situation or needs of any particular person. Investors should not do anything or forebear to do anything on the basis of this report. Before entering into any arrangement or transaction, investors must consider whether it is appropriate to do so based on their personal objectives, financial situation and needs and seek financial advice where needed.

### Budget Preview: SA is unlikely to show much decline in debt projections in the near term, as any revenue overrun will be tiny in comparison, but must work down longer-term projections



### Tuesday 16 February 2021

No representation or warranty, express or implied, is or will be made in relation to, and no responsibility or liability is or will be accepted by Investec or any Investec Affiliates as to, or in relation to, the accuracy, reliability, or completeness of the contents of this report and each entity within Investec (for itself and on behalf of all Investec Affiliates) hereby expressly disclaims any and all responsibility or liability for the accuracy, reliability and completeness of such information or this research report generally.

The securities or financial instruments described herein may not have been registered under the US Securities Act of 1933, and may not be offered or sold in the United States of America or to US persons unless they have been registered under such Act, or except in compliance with an exemption from the registration requirements of such Act. US entities that are interested in trading securities listed in this report should contact a US registered broker dealer.

For readers of this report in South Africa: this report is produced by Investec Bank Limited, an authorised financial services provider and a member of the JSE Limited.

For readers of this report in United Kingdom and Europe: this report is produced by Investec Bank Plc ("IBP") and was prepared by the analyst named in this report. IBP is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority and is a member of the London Stock Exchange. This report is not intended for retail clients and may only be issued to professional clients and eligible counterparties, and investment professionals as described in S19 of the Financial Services and Markets Act 2000 (Financial Promotions) Order 2005.

For readers of this report in Ireland: this report is produced by Investec Bank plc (Irish Branch) and was prepared by the analyst named in this report. Investec Bank plc (Irish Branch) is authorised by the Prudential Regulation Authority in the United Kingdom and is regulated by the Central Bank of Ireland for conduct of business rules.

For readers of this report in Australia: this report is issued by Investec Australia Limited, holder of Australian Financial Services License No. 342737 only to 'Wholesale Clients' as defined by S761G of the Corporations Act 2001.

For readers of this report in Hong Kong: this report is distributed in Hong Kong by Investec Capital Asia Limited, a Securities and Futures Commission licensed corporation (Central Entity Number AFT069) and is intended for distribution to professional investors (as defined in the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)) only. This report is personal to the recipient and any unauthorised use, redistribution, retransmission or reprinting of this report (whether by digital, mechanical or other means) is strictly prohibited.

For readers of this report in India: this report is issued by Investec Capital Services (India) Private Limited which is registered with the Securities and Exchange Board of India.

### Budget Preview: SA is unlikely to show much decline in debt projections in the near term, as any revenue overrun will be tiny in comparison, but must work down longer-term projections



#### Tuesday 16 February 2021

For readers of this report in Singapore: this report is produced by IBP and issued and distributed in Singapore through Investec Singapore Pte. Ltd. ("ISPL"), an exempt financial adviser which is regulated by the Monetary Authority of Singapore as a capital markets services licence holder. This material is intended only for, and may be issued and distributed in Singapore only to, accredited investors and institutional investors, as defined in Section 4A of the Securities and Futures Act, Cap. 289 ("SFA"). This material is not intended to be issued or distributed to any retail or other investors. ISPL may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an arrangement under Regulation 32C of the Financial Advisers Regulations. Singapore recipients of this document should contact ISPL at the above address in respect of any matters arising from, or in connection with, this report.

For readers of this report in Canada: this report is issued by IBP, and may only be issued to persons in Canada who are able to be categorised as a "permitted client" under National Instrument 31-103 Registration Requirements and Exemptions or to any other person to whom this report may be lawfully directed. This report may not be relied upon by any person other than the intended recipient.

The distribution of this document in other jurisdictions may be prohibited by rules, regulations and/or laws of such jurisdiction. Any failure to comply with such restrictions may constitute a violation of United States securities laws or the laws of any such other jurisdiction.

This report may have been issued to you by one entity within Investec in the fulfilment of another Investec entity's agreement to do so. In doing so, the entity providing the research is in no way acting as agent of the entity with whom you have any such agreement and in no way is standing as principal or a party to that arrangement.

This publication is confidential for the information of the addressee only and may not be reproduced in whole or in part, copies circulated, or disclosed to another party, without the prior written consent of an entity within Investec. Securities referred to in this report may not be eligible for sale in those jurisdictions where an entity within Investec is not authorised or permitted by local law to do so. In the event that you contact any representative of Investec in connection with receipt of this report, including any analyst, you should be advised that this disclaimer applies to any conversation or correspondence that occurs as a result, which is also engaged in by Investec and any relevant Investec Affiliate solely for the purposes of providing general information only. Any subsequent business you choose to transact shall be subject to the relevant terms thereof. We may monitor e-mail traffic data and the content of email. Calls may be monitored and recorded. Investec does not allow the redistribution of this report to non-professional investors or persons outside the jurisdictions referred to above and Investec cannot be held responsible in any way for third parties who effect such redistribution or recipients thereof. © 2019.