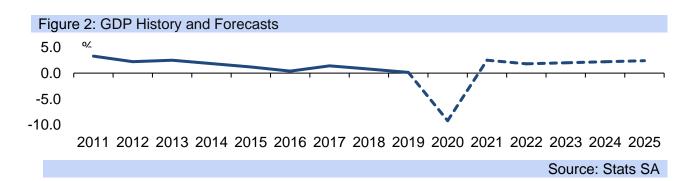


Thursday 22 October 2020



Figure 1: Macroeconomic outlook - summary						
	2019	2020	2021	2022	2023	
Real percentage growth			Forecast			
Real GDP growth	0.2	-7.2	2.6	1.5	1.5	
Investec	0.2	-9.2	2.5	1.8	2.0	
GDP at current prices (R billion)	5 077	4 900	5 227	5 536	5 873	
Investec	5 077	4 802	5 907	5 450	5 836	
Consumer price index (CPI)	4.1	3.0	3.9	4.3	4.5	
Investec	4.1	3.3	4.2	4.8	5.0	
	Source: National Treasury, Investec					

- This year's Medium-Term Budget Policy Statement (MTBPS) to be tabled on 28th October 2020 follows on from Treasury's emergency, Supplementary Budget Review (SBR). The SBR, outlined in June, was compiled in response to the rapidly changing economic landscape, as a result of the pandemic, to enable spending on COVID-19 relief.
- The Covid-19 pandemic which wreaked havoc on economies around the globe exacerbated the state of South Africa's already deteriorated fiscal health. Lower real and nominal growth has added to the pressure on significantly stretched public finances with the state failing to effect fiscal consolidation over the past decade.
- This year the state induced collapse in GDP in Q2.20 led to substantial revenue shortfalls, as well
 as elevating the fiscal ratios, with the consolidated budget deficit estimate rising to 15.7% of GDP
 in 2020/2021 from the February 2020 Budget projection of 6.8% of GDP in 2020/2021.
- Investec expects GDP to fall by -9.2% y/y this year and projects the consolidated budget deficit to reach 15.6% of GDP, while gross debt to GDP is forecast to climb to 81% in 2020/2021.
- A weaker GDP outturn than expected bolsters debt as a % of GDP projections, raising the starting base.
- The plunge in government revenues, with a shortfall of over R300bn anticipated and limited room
 for significant tax increases, owing to the dire state of households and businesses, infers that
 expenditure cuts will be necessary to stabilise public debt and deficit levels. A zero-based
 budgeting approach will be enforced, allowing for optimal resource allocation.





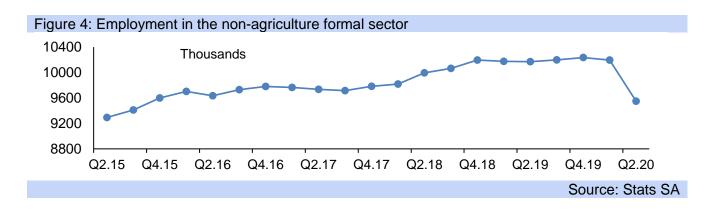
Thursday 22 October 2020



Figure 3: Main budget framework			
	2019/20	2020	/21
R billion/percentage of GDP	Preliminary	Budget 2020	Revised
Main budget revenue	1,345.3 26.2%	1,398.0 25.8%	1,099.5 22.6%
Main budget expenditure	1,690.6 32.9%	1,766.0 32.5%	1,809.2 37.2%
Non-interest expenditure	1,485.8 28.9%	1,536.7 28.3%	1,572.7 32.4%
Debt-service costs	204.8 4.0%	229.3 4.2%	236.4 4.9%
Main budget balance	-345.3 -6.7%	-368.0 -6.8%	-709.7 -14.6%
Primary balance	-140.5 -2.7%	-138.7 -2.6%	-473.2 -9.7%
	Source	: Supplementary Bu	udget, National Treasu

Revenue under-collection has been a consistent theme over the past few years as unemployment levels have accelerated and low levels of confidence have dampened tax morality. The pandemic has heightened the situation markedly. Specifically, the impact of the lockdown restrictions in South Africa has had an extremely severe impact on the economy and households, as many businesses were forced to shut their doors or reduce their workforce.

Accordingly, many salaries and wages have been reduced, temporarily suspended or terminated. Statistics SA reports only 81.3% of individuals received pay during the most severe lockdown period (Q2.20), while 2.2million jobs were lost, with the number of employed falling from 16.4million to 14.1million. Personal and corporate income tax receipts which make up over 50.0% of all tax revenue collected fell by -14.0% and -24% between May and August 2020 respectively, on a year-on-year basis. However, the full effect of the pandemic has yet to be felt, with further business closures likely owing to the lack of market demand.





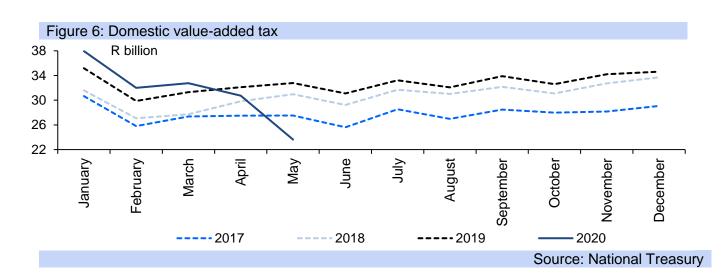
Thursday 22 October 2020



Figure 5: Covid-19 tax measures		
R billion	Liquidity support (delayed revenue)	Revenue Forgone
Expansion of employment tax incentive	-	15
Deferral of 35% of PAYE liability	19	2
Deferral of 35% of provisional tax payments	12	3
Skills development levy holiday for four months	-	6
A 90-day referral for alcohol and tobacco Excise duty due to be paid in May and June	6	-
Two-month deferral for filing and payment date of carbon tax	2	-
Case-by-case application for deferral	5	-
Total	44	26
Grand total		70
		Source: Stats

Excise taxes, a significant form of revenue for government, plummeted by over 65% y/y between April and August, with the prohibition on tobacco sales and for most of the period (levels 5 and 4 and mid-July to 17 August) alcohol trade. This together with the tax relief measures provided as part of the Covid-19 assistance package had a severe impact on Government's coffers. In the June supplementary budget (SBR), Treasury revised their revenue collection target down by R304.1 billion, relative to the 2020 Budget estimate with main budget revenue amended to 22.6% of GDP (from the 25.8% predicted in February). The MTBPS could see Treasury lowering its estimate even further. Indeed, as at 31st August tax receipts were just R415.6bn for the fiscal year-to-date, 32.5% of the anticipated revenue total for the year of R1280bn (Investec's forecast).

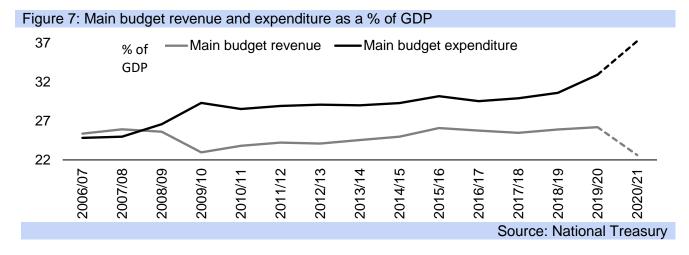
The efficiency of SARS is vital in optimising tax collections. While "SARS is rebuilding its capacity to reverse the decline, improve compliance and recover lost tax revenue," according to government, this is likely to be a protracted process.





Thursday 22 October 2020





The active scenario "(a)ssumes tax increases of R5 billion in 2021/22, R10 billion in 2022/23, R10 billion in 2023/24 and R15 billion in 2024/25." The minister has advised that these projections will be reassessed in the medium term budget policy review and that further tax policy proposals will likely be announced in the February 2021 Budget. The implementation of a temporary solidarity levy on personal income tax as well as escalations in the fuel levy are amongst some of the suggestions proposed, to raise tax revenue.

Expenditure allocations have increased and priorities have shifted as a result of the Covid-19 pandemic. The R500bn fiscal stimulus of which the R200bn loan guarantee scheme is a part, does not require immediate fiscal support in its entirety. Furthermore, additional funding has been secured from international financial institutions and by "(d)rawing down surplus funds from institutions such as the Unemployment Insurance Fund (UIF)".

Figure 8: Main budget non-interest expenditure increases	
R million	2020/21
Support to vulnerable households for 6 months	40,891
Health	21,544
Support to municipalities	20,034
Other frontline services	13,623
Basic and higher education	12,541
Small and informal business support, and job creation and protection	6,061
Support to public entities	5,964
Other COVID-19 interventions	1,766
Allocated for COVID-19 fiscal relief package	122,425
Land Bank equity investment	3,000
Provisional allocations for COVID-19 fiscal relief package	19,575
Total	145,000
	Source: National Treasury



package

to votes

Total

Contingency reserve

Budget Update: Projected fiscal metrics have deteriorated markedly since February and further ratings downgrades are expected

-7,786

5,000

1,536,724

Thursday 22 October 2020

Provisional allocations not assigned



-7,786

5,000

1,572,731

-8.109

Figure 9: Major revisions to non-interest spending plans					
	Budget 2020	Reductions	Allocations	Other adjustments	Revised
General public services ¹	618,840	-24,310	25,055	13	619,599
Economic development	88,381	-12,145	4,649	_	80,886
Learning and culture	151,543	-15,617	10,560	-8,122	138,364
Health	55,516	-2,631	5,544	_	58,430
Peace and security	207,006	-4,185	10,170	_	212,991
Community development	219,727	-26,322	28,430	_	221,835
Social development2	198,497	-15,675	41,016	_	223,837
Provisional allocations: COVID-19	-	-	19,575	_	19,575

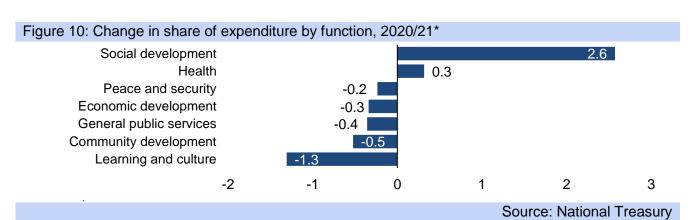
Source: National Treasury

1. Includes the provincial equitable share that funds a range of functions including health and basic education Includes Department of Women, Youth and Persons with Disabilities

145,000

Shifting of resources from current projects was also applied. Specifically, certain spending commitments approved in February's budget can no longer be catered for, while others have been postponed. Spending was adjusted by: "(r)emoving funds underspent due to delays caused by the lockdown from the baselines of affected departments. Suspending allocations for capital and other departmental projects that could be delayed or rescheduled to 2021/22 or later. Suspending allocations to programmes with a history of poor performance and/or slow spending. Redirecting funds towards the COVID-19 response within functions, or towards government's fiscal relief package."

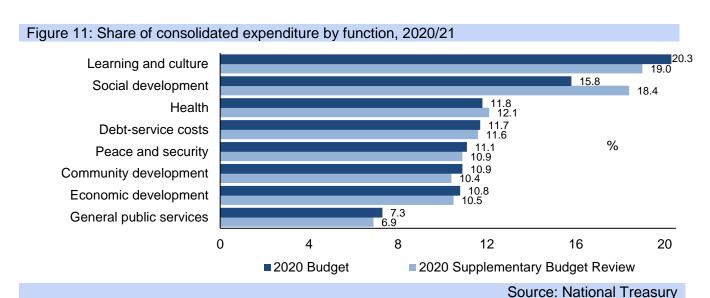
-100,885





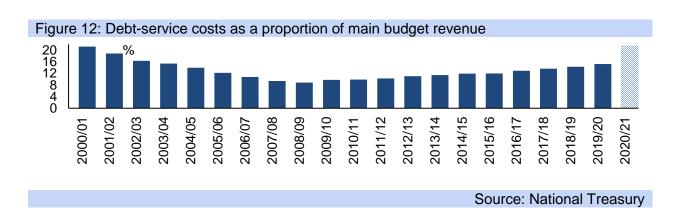
Thursday 22 October 2020





The main budget, non-interest spending was revised up by a net R36 billion for 2020/21 in the June supplementary budget. This consisted of R145 billion "(a)dded to spending for the fiscal response to the pandemic," which was partially offset by R109 billion in proposed downward expenditure adjustments. The expenditure ceiling, (which excludes adjustments to the skills development levy), thus increases by R44.1 billion in 2020/21 compared with February's tabled estimate. According to the active scenario however, over the medium term, main budget non-interest expenditure is projected to decline as a share of GDP.

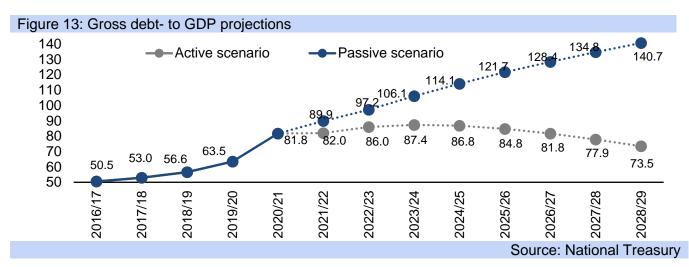
In order to achieve Treasury's objective, spending reductions totalling approximately R230 billion are needed in 2021/22 and 2022/23, followed by further cutbacks in 2023/24. "These measures are in addition to proposed medium-term reductions of R160.2 billion to the public-service wage bill set out in the 2020 Budget, which are yet to be finalized". A significant reduction of public service wages in planned state expenditure is essential to fiscal consolidation.





Thursday 22 October 2020





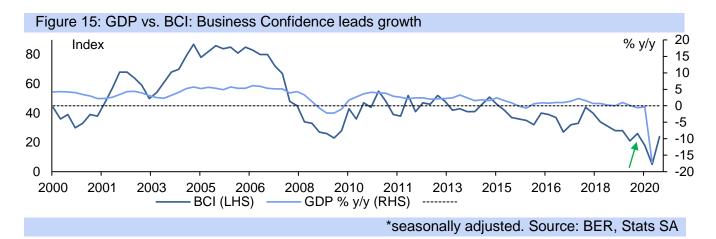
The cost of government borrowing has climbed notably since February's budget and with the probability of further credit rating downgrades post the MTBPS high, debt-service costs would escalate even further. Moody's has stressed that SA is in line to sink deeper into sub-investment grade, from its current equivalent BB+ rating, as government finances continue to deteriorate. Financially constrained state-owned entities, particularly Eskom continue to highlight the urgency of "broad-based reforms at state-owned companies" (which continue to weigh heavily on the fiscus), to improve their efficacy and sustainability. Indeed, gross national government debt is anticipated to rise "(f)rom R3.26 trillion (63.5 per cent of GDP) in 2019/20 to R3.97 trillion (81.8 per cent of GDP) in 2020/21" and by the end of 2022/23 reach R4.83 trillion, or 86% of GDP. Government's proposals to stabilise debt and narrow the deficit in 2024/25, will be clarified in the MTBPS.

gure 14: Outstanding Govt. o R Billion	Mar 31, 2020	Aug 31, 2020
Domestic debt	2874	3207
Treasury bills	361	446
Bonds	2513	2761
Fixed-rate	1851	2049
Inflation-linked	650	697
Retail	12	15
Foreign debt	387	437
% of GDP	7.5%	9.0%
US\$ equivalent	22	26
Gross loan debt	3261	3644
% of GDP	63.2%	75.0%
Less: Cash balances	274	300
Net loan debt	2987	3344
% of GDP	57.9%	68.8%
		Source: National Treasu

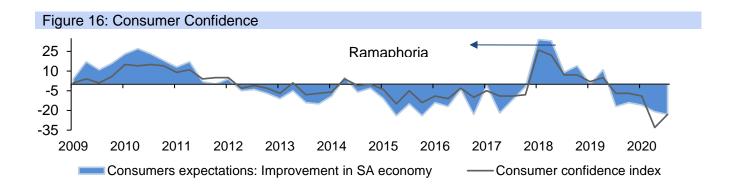


Thursday 22 October 2020





Suggestions for a more realistic, gradual path towards fiscal consolidation instead of the active scenario outlined in the supplementary budget, have been put forward. However, a debt stabilisation higher than 87.4% of GDP (active scenario) disregards waning foreign investor appetite already occurring. The trajectory proposed by National Treasury needs to be viable, well executed and supported by the hastened implementation of the reforms of the Economic Reconstruction and Recovery Plan, in order to boost confidence and drive sustainable faster economic growth and investment.



Source: BER



Thursday 22 October 2020



Important Disclaimer - please read

For the purposes of this disclaimer, Investec shall include Investec Bank Limited, its ultimate holding company, a subsidiary (or a subsidiary of a subsidiary) of that entity, a holding company of that entity or any other subsidiary of that holding company, and any affiliated entity of any such entities. "Investec Affiliates" shall mean any directors, officers, representatives, employees, advisers or agents of any part of Investec.

The information and materials presented in this report are provided to you solely for general information and should not be considered as an offer or solicitation of an offer to sell, buy or subscribe to any securities or any derivative instrument or any other rights pertaining thereto.

The information in this report has been compiled from sources believed to be reliable, but neither Investec nor any Investec Affiliates accept liability for any loss arising from the use hereof or makes any representations as to its accuracy and completeness. Any opinions, forecasts or estimates herein constitute a judgement as at the date of this report. There can be no assurance that future results or events will be consistent with any such opinions, forecasts or estimates. Past performance should not be taken as an indication or guarantee of future performance, and no representation or warranty, express or implied is made regarding future performance. The information in this report and the report itself is subject to change without notice. This report as well as any other related documents or information may be incomplete, condensed and/or may not contain all material information concerning the subject of the report; its accuracy cannot be guaranteed. There is no obligation of any kind on Investec or any Investec Affiliates to update this report or any of the information, opinions, forecasts or estimates contained herein.

Investec (or its directors, officers or employees) may, to the extent permitted by law, own or have a position or interest in the financial instruments or services referred to herein, and may add to or dispose of any such position or may make a market or act as a principal in any transaction in such financial instruments. Investec (or its directors, officers or employees) may, to the extent permitted by law, act upon or use the information or opinions presented herein, or research or analysis on which they are based prior to the material being published. Investec may have issued other reports that are inconsistent with, and reach different conclusions from, the information presented in this report. Those reports reflect the different assumptions, views and analytical methods of the analysts who prepared them. The value of any securities or financial instruments mentioned in this report can fall as well as rise. Foreign currency denominated securities and financial instruments are subject to fluctuations in exchange rates that may have a positive or adverse effect on the value, price or income of such securities or financial instruments. Certain transactions, including those involving futures, options and other derivative instruments, can give rise to substantial risk and are not suitable for all investors.

This report does not contain advice, except as defined by the Corporations Act 2001 (Australia). Specifically, it does not take into account the objectives, financial situation or needs of any particular person. Investors should not do anything or forebear to do anything on the basis of this report. Before entering into any arrangement or transaction, investors must consider whether it is appropriate to do so based on their personal objectives, financial situation and needs and seek financial advice where needed.

No representation or warranty, express or implied, is or will be made in relation to, and no responsibility or liability is or will be accepted by Investec or any Investec Affiliates as to, or in relation to, the accuracy, reliability, or completeness of the contents of this report and each entity within Investec (for itself and on behalf of all Investec Affiliates) hereby expressly disclaims any and all responsibility or liability for the accuracy, reliability and completeness of such information or this research report generally.

The securities or financial instruments described herein may not have been registered under the US Securities Act of 1933, and may not be offered or sold in the United States of America or to US persons unless they have been registered under such Act, or except in compliance with an exemption from the registration requirements of such Act. US entities that are interested in trading securities listed in this report should contact a US registered broker dealer.

For readers of this report in South Africa: this report is produced by Investec Bank Limited, an authorised financial services provider and a member of the JSE Limited.

For readers of this report in United Kingdom and Europe: this report is produced by Investec Bank Plc ("IBP") and was prepared by the analyst named in this report. IBP is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority and is a member of the London Stock Exchange. This report is not intended for retail clients and may only be issued to professional clients and eligible counterparties, and investment professionals as described in S19 of the Financial Services and Markets Act 2000 (Financial Promotions) Order 2005.

For readers of this report in Ireland: this report is produced by Investec Bank plc (Irish Branch) and was prepared by the analyst named in this report. Investec Bank plc (Irish Branch) is authorised by the Prudential Regulation Authority in the United Kingdom and is regulated by the Central Bank of Ireland for conduct of business rules.

For readers of this report in Australia: this report is issued by Investec Australia Limited, holder of Australian Financial Services License No. 342737 only to 'Wholesale Clients' as defined by S761G of the Corporations Act 2001.

For readers of this report in Hong Kong: this report is distributed in Hong Kong by Investec Capital Asia Limited, a Securities and Futures Commission licensed corporation (Central Entity Number AFT069) and is intended for distribution to professional investors (as defined in the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)) only. This report is personal to the recipient and any unauthorised use, redistribution, retransmission or reprinting of this report (whether by digital, mechanical or other means) is strictly prohibited.



Thursday 22 October 2020

For readers of this report in India: this report is issued by Investec Capital Services (India) Private Limited which is registered with the Securities and Exchange Board of India.

For readers of this report in Singapore: this report is produced by IBP and issued and distributed in Singapore through Investec Singapore Pte. Ltd. ("ISPL"), an exempt financial adviser which is regulated by the Monetary Authority of Singapore as a capital markets services licence holder. This material is intended only for, and may be issued and distributed in Singapore only to, accredited investors and institutional investors, as defined in Section 4A of the Securities and Futures Act, Cap. 289 ("SFA"). This material is not intended to be issued or distributed to any retail or other investors. ISPL may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an arrangement under Regulation 32C of the Financial Advisers Regulations. Singapore recipients of this document should contact ISPL at the above address in respect of any matters arising from, or in connection with, this report.

For readers of this report in Canada: this report is issued by IBP, and may only be issued to persons in Canada who are able to be categorised as a "permitted client" under National Instrument 31-103 Registration Requirements and Exemptions or to any other person to whom this report may be lawfully directed. This report may not be relied upon by any person other than the intended recipient.

The distribution of this document in other jurisdictions may be prohibited by rules, regulations and/or laws of such jurisdiction. Any failure to comply with such restrictions may constitute a violation of United States securities laws or the laws of any such other jurisdiction.

This report may have been issued to you by one entity within Investec in the fulfilment of another Investec entity's agreement to do so. In doing so, the entity providing the research is in no way acting as agent of the entity with whom you have any such agreement and in no way is standing as principal or a party to that arrangement.

This publication is confidential for the information of the addressee only and may not be reproduced in whole or in part, copies circulated, or disclosed to another party, without the prior written consent of an entity within Investec. Securities referred to in this report may not be eligible for sale in those jurisdictions where an entity within Investec is not authorised or permitted by local law to do so. In the event that you contact any representative of Investec in connection with receipt of this report, including any analyst, you should be advised that this disclaimer applies to any conversation or correspondence that occurs as a result, which is also engaged in by Investec and any relevant Investec Affiliate solely for the purposes of providing general information only. Any subsequent business you choose to transact shall be subject to the relevant terms thereof. We may monitor e-mail traffic data and the content of email. Calls may be monitored and recorded. Investec does not allow the redistribution of this report to non-professional investors or persons outside the jurisdictions referred to above and Investec cannot be held responsible in any way for third parties who effect such redistribution or recipients thereof. © 2019



Thursday 22 October 2020

