

Capital Markets
Investec Bank Limited

100 Grayston Drive Sandown Sandton 2196 PO Box 785700 Sandton 2146 South Africa T +27 (0) 11 286 7130 F +27 (0) 11 286 9555 www.capitalmarkets.investec.com

9 October 2012

Nicolas Kleovoulou The JSE Limited ("JSE") 8<sup>th</sup> Floor Exchange Square 2 Gwen Lane Sandown

Dear Sirs,

- 1) Investec Bank Limited ("the Issuer") hereby applies to have the Products detailed in the attachments listed on the JSE Limited.
- 2) It is understood that the granting of a formal approval for registration of a Programme and pursuant therefore the application for the listing of a debt security by utilizing of a pricing supplement, shall constitute a contract between the Applicant Issuer and the JSE Limited to comply with the JSE Debt Listing Requirements from time to time.
- We confirm that the Products conform to the Listing Requirements as set out in the JSE's Listing Requirements.
- 4) The Issuer confirms that:
  - a) It is incorporated under the laws of South Africa and is a member of the Banking Association of South Africa and is subject to the Banks Act 94 of 1990 as amended from time to time;
  - b) It has acquired members of staff who have been responsible for the listing and trading of the Products in South Africa;
  - c) Its capital and reserves as at 31 March 2012 amounted to R20 933 million. As at the date of this letter, the Issuer has net tangible assets of at least R2 billion located in South Africa; and
  - d) The Issuer undertakes for so long as any warrant is outstanding to inform the JSE if the level of the Issuer's net tangible assets falls below R2 billion.
- 5) The relevant announcements will be made in accordance with Section 19.19 of the JSE Listing Requirements
- 6) The following documents will accompany the relevant listing supplement:
  - a) a draft SENS announcement; and
  - b) the exchange control approval, if required.
- 7) There are no material matters other than those disclosed in the Programme that should be taken into account by the JSE in considering the suitability for the registration of the Programme and or the listing of the Debt Securities for which the application has been made.
- 8) The JSE will be advised in writing of any change in Debt Sponsor, Company Secretary or address of registered or transfer office.



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## 9) Hot Enhanced Dividend Securities ("HotEDS")

BTIIHB- British American Tobacco Plc

## Exchange Traded Notes ("ETN's")

GOLDEN- GOLD ETN
TOPTRA- FTSE/JSE AFRICA TOP40 TOTAL RETURN INDEX ETN
SWXTRA- FTSE/JSE SHAREHOLDER WEIGHTED TOP40 TOTAL RETURN INDEX ETN

- 10) This is the list of main contact persons at Investec Bank Limited:
  - a) Amy Von Schlehenried

(011) 286 9065

b) Pavel Matthews

(011) 286 9284

c) Poendree Reddy

(011) 291 3183

Yours faithfully

INVESTEC BANK LIMITED

Roendree Reddy

Investec Capital Markets Tel: (011) 286 3183

Fax: (011) 291 6674

Amy Von Schlehenried Investec Capital Markets

Tel: (011) 286 9065 Fax: (011) 291 6674



**SUMMARY REPORT (FINAL)** 

ISSUER NAME:

Investec Bank Limited

ISSUER CODE:

**IVS** 

LONG NAME:

**IB GOLDEN ETN OCT17** 

SHORT NAME:

**GOLD ETN** 

ALPHA CODE:

**GOLDEN** 

ISIN CODE:

ZAE000172532

INSTRUMENT NUMBER: (formerly

Equity Number)

33240

ISSUE SIZE (ACTUAL NUMBER)

2,777,777

ISSUE PRICE(CENTS)

18000

UNDERLYING COMMODITY

Gold

EXPIRY DATE (E.G. 2001/12/31)

2017/10/18

LISTING DATE (E.G. 2001/12/31)

2012/10/16

Members are advised that the JSE has granted a listing with effect from 16 October 2012 in the "ETN" sector of the Main Board.



JSE Limited Registration Number: 2005/022939/06 One Exchange Square, Gwen Lane, Sandown, South Africa. Private Bag X991174, Sandton, 2146, South Africa. Telephone: +27 11 520 7000, Facsimile: +27 11 520 8584, www.jse.co.za

Executive Directors: NF Newton-King (CEO),

F Evans (CFO) Non-Executive Directors: HJ Borkum (Chairman), AD Botha, MR Johnston, DM Lawrence, A Mazwai, NS Nematswerani, N Nyembezi-Heita, N Payne Alternate

Directors: JH Burke, LV Parsons

Member of the World Federation of Exchanges

Company Secretary: GC Clarke



## **SUMMARY REPORT (FINAL)**

**ISSUER NAME:** 

Investec Bank Limited

**ISSUER CODE** 

**IVS** 

LONG NAME:

IB TOP40 TRI ETN OCT17

SHORT NAME:

TOP40 TRI

ALPHA CODE:

**TOPTRI** 

ISIN CODE:

ZAE000172540

INSTRUMENT NUMBER: (formerly

Equity Number)

33241

ISSUE SIZE (ACTUAL NUMBER)

12,750,000

ISSUE PRICE(CENTS)

3,952

UNDERLYING INDEX

FTSE/JSE **AFRICA**  TOP40

**TOTAL** 

**RETURN INDEX** 

EXPIRY DATE (E.G. 2001/12/31)

2017/10/16

LISTING DATE (E.G. 2001/12/31)

2012/10/16

Members are advised that the JSE has granted a listing with effect from 16 October 2012 in the "ETN" sector of the Main Board.



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Directors: JH Burke, LV Parsons

Member of the World Federation of Exchanges

Company Secretary: GC Clarke



**SUMMARY REPORT (FINAL)** 

ISSUER NAME:

Investec Bank Limited

ISSUER CODE

**IVS** 

LONG NAME:

IB SWX40 TRI ETN OCT17

SHORT NAME:

SWX40 TRI

ALPHA CODE:

**SWXTRI** 

ISIN CODE:

**Equity Number)** 

ZAE000172557

INSTRUMENT NUMBER: (formerly

33242

ISSUE SIZE (ACTUAL NUMBER)

5,000,000

ISSUE PRICE(CENTS)

9,756

**UNDERLYING INDEX** 

FTSE/JSE SHAREHOLDER WEIGHTED

**TOP40 TOTAL RETURN INDEX** 

EXPIRY DATE (E.G. 2001/12/31)

2017/10/16

LISTING DATE (E.G. 2001/12/31)

2012/10/16

Members are advised that the JSE has granted a listing with effect from 16 October 2012 in the "ETN" sector of the Main Board.



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Member of the World Federation of Exchanges

Company Secretary: GC Clarke

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| Sponsor Details (Submitter)        |            |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
|------------------------------------|------------|-----------------------------|-----------|-------------------------------|---------------------|----------|-------------------------------|---------------------------|---|---------------------------------------|---|-------------------------------------|--------------------------------------|
| Sponsor Name                       |            | Investec Securities Limited | ecurities | Limited                       |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| Contact Name                       |            | Amy Von Schlehenried        | chlehe    | nried                         |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| Contact Number                     |            | 0112869065                  | 35        |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| Contact Fax Number                 |            | 0112916674                  | 74        |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| Contact Email Address              |            | avschleher                  | rried@i   | avschlehenried@investec.co.za | [2]                 |          |                               |                           |   |                                       |   |                                     |                                      |
| Issuer Details                     |            |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| Issuer Name                        |            | Investor B                  | ank I im  | ited                          |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| Issuer Code                        |            | INVS                        |           | noi!                          |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| Warrant/Investment Product Details | Ø          |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| No. Long Name                      | Short Name | Alpha                       | Style     | Warrant<br>Type               | Class of<br>Warrant | Ratio (¢ | Issue Size<br>(actual number) | Issue<br>Price<br>(cents) | Strike<br>Price/Level<br>of Share<br>(cents/Index | Stop-Loss<br>(cents)/Barrier<br>Level | Underlying<br>Security/Index/<br>Instrument<br>(Alpha Code) | Expiry Date<br>(e.g.<br>2001/12/31) | Listing Date<br>(e.g.<br>2001/12/31) |
| 1 IB BTI R338CHB 1:10CT13          | IB BTI CHB | BTIIHB                      | AC        | ED                            | SNE                 | 7:       | 295,000                       | 33                        | 33800   | 38200                                 | BTI   | 2013/10/25                          | 2012/10/16                           |
| 2                                  |            |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| 6                                  |            |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| 4                                  |            |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| 2                                  |            |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| 9                                  |            |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| 7                                  |            |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| 8                                  |            |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| 6                                  |            |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| 10                                 |            |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| 11                                 |            |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| 12                                 |            |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| 13                                 |            |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| 14                                 |            |                             |           |                               |                     |          |                               |                           |   |                                       |   |                                     |                                      |
| -                                  | _          |                             | -         |                               |                     | -        | _                             | _                         | _   | _                                     |   |                                     |                                      |

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| 17 | 18 | 19 | 20  | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 | 36 | 37 | 38 | 39 | 40 |

# Abbreviations:

| Style                   |    | Instrument Type                    |     | Class of Warrant    |     |
|-------------------------|----|------------------------------------|-----|---------------------|-----|
| Uncovered American Call | AC | Warrant                            | WR  | Single Equity       | HNS |
| Uncovered European Call | EC | WAVE                               | *   | Basket Equity       | RTF |
| Uncovered American Put  | AP | Compound                           | CD  | Bond Equity         | BDF |
| Uncovered European Put  | EP | Basket                             | BT  | Index               | QN  |
| Other / Not Applicable  | ОТ | Barrier                            | BR  | Commodity Reference | CMR |
|                         |    | Discount                           | DS  | Currency Reference  | CRR |
|                         |    | Index                              | ×   |                     |     |
|                         |    | Enhanced Dividend                  | 9   |                     |     |
|                         |    | Spread Warrant                     | SW  |                     |     |
|                         |    | Share Instalment                   | S   |                     |     |
|                         |    | Listed Structured Investment       | rsı |                     |     |
|                         |    | Variable Equity Security           | VES |                     |     |
|                         |    | Currency Reference                 | SS  |                     |     |
|                         |    | Commodity Reference                | CM  |                     |     |
|                         |    | Protected Warrant                  |     |                     |     |
|                         |    | (incl. Protected Share Investment) | PW  |                     |     |

|   |                        |  | <br> | <br> | <br> | <br> | <br> |  |
|---|------------------------|--|------|------|------|------|------|--|
| Stated<br>Capital   | 97350                  |  |      |      |      |      |      |  |
| Instrument<br>Number<br>(formerly<br>Equity<br>Number)              | 33221                  |  |      |      |      |      |      |  |
| CA Serial   | 106321                 |  |      |      |      |      |      |  |
| Exchange<br>Market Size<br>(EMS) Band (or<br>NMS)                   | 1,400.00               |  |      |      |      |      |      |  |
| Cover rate  | 1.00000                |  |      |      |      |      |      |  |
| Sector Name   | Investment<br>Products |  |      |      |      |      |      |  |
| Sector  | A151                   |  |      |      |      |      |      |  |
| Listings Informatio n Database (LID) Number                         | 41051                  |  |      |      |      |      |      |  |
| LSI Reset Date<br>(e.g. intra term<br>expiry)                       |                        |  |      |      |      |      |      |  |
| LSI Maturity<br>Date (e.g.<br>2001/12/31)                           |                        |  |      |      |      |      |      |  |
| Strike per<br>Warrant   | 33,400.00              |  |      |      |      |      |      |  |
| ISIN (JSE will provide for Issuers who do not complete this column) | ZAE000172409           |  |      |      |      |      |      |  |
| JSE Notes   |                        |  |      |      |      |      |      |  |

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Capital Markets Investec Bank Limited

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## 53rd SUPPLEMENT

to the

Warrant and Note Programme Offering Circular

dated

20 December 2009

100 Grayston Drive, Sandown, Sandton, 2196. P O Box 785700, Sandton, 2146

Telephone: (2711) 286-7000 Facsimile Number: (2711) 286-7777



## SUPPLEMENT IN RESPECT OF THE LISTING OF WARRANTS AND NOTES

#### Section 1 - General

The contents hereof supplements and forms part of the Warrant and Note Programme Offering Circular (the "Programme") dated 20 December 2009 approved by the JSE Limited ("JSE"). The contents of the Programme will apply to the issue of each of the Products described herein and will be supplemented by the contents of this Supplement. In the event of any conflict between the contents hereof and the contents of the Programme the contents hereof will prevail.

## **Taxation**

Purchasing, selling and holding Products may have tax consequences for Holders, including the possibility of income tax being payable on profits from trading Products.

Purchasers of Products (including those purchasing after their issue and those holding Products upon Exercise) may be required to pay stamp taxes (including uncertificated securities tax, as the Warrants constitute a dematerialised Security in terms of the Uncertificated Securities Tax Act of 1998,in accordance with the laws and practices of the Republic of South Africa) and other charges in addition to the issue price of each Product.

Potential purchasers of Products who are in any doubt about their tax position on purchase, ownership, transfer, exercise or non-exercise of any Warrant should consult their own tax advisors.

## Other

Further In the event of the issuer providing for a cash payment where any one or more Product holders fail to exercise their rights under the warrants prior to the expiry date, a statement that payment will be made though SRATE on the PD will be issued.

In this Supplement Investec Bank Limited (the "Issuer") sets out the salient terms in respect of the listing of the Products in respect of the following:

Hot Enhanced Dividend Securities ("HotEDS")

BTIIHB British American Tobacco Plc

Exchange Traded Notes ("ETN's")

GOLDEN- GOLD INDEX ETN

TOPTRI- FTSE/JSE AFRICA TOP40 TOTAL RETURN INDEX ETN

SWXTRI- FTSE/JSE SHAREHOLDER WEIGHTED TOP40 TOTAL RETURN INDEX ETN

Products that have been issued by the Issuer include the following:

Uncovered American Equity Call and European Equity Put Stock Warrants

AGLIBB Anglo American Plc AGLIBC Anglo American Plc AGLIBU Anglo American Plc



AGLIBV Anglo American Plc
AMSIBC Anglo Platinum Limited
AMSIBD Anglo Platinum Limited
AMSIBT Anglo Platinum Limited
AMSIBU Anglo Platinum Limited

BILIBH BHP Billiton Plc
BILIBI BHP Billiton Plc
BILIBY BHP Billiton Plc
BILIBZ BHP Billiton Plc
MTNIBC MTN Group Limited
MTNIBD MTN Group Limited

SBKIBC Standard Bank Group Limited
SBKIBD Standard Bank Group Limited
SBKIBR Standard Bank Group Limited
SBKIBS Standard Bank Group Limited

SOLIBH Sasol Limited SOLIBI Sasol Limited

## **Autocall Index Warrants**

 EURIIA
 Eurostoxx50® Index

 SPXIIA
 S&P500® Index

 SPXIIB
 S&P500® Index

 SPXIIC
 S&P500® Index

TOPIIA FTSE/JSE Africa Top40 Index

## Uncovered European Variable Strike Call Warrants

**FPTIVB** Fountainhead Property Trust **Growthpoint Properties Limited GRTIVB Growthpoint Properties Limited GRTIVC Growthpoint Properties Limited GRTIVD** Hyprop Investments Limited **HYPIVB** Hyprop Investments Limited **HYPIVC** Investec Property Fund Limited **IPFIVA** Investec Property Fund Limited **IPFIVB PAPIVB** Pangbourne Properties Limited **RDFIVB** Redefine Income Fund Limited **RDFIVC** Redefine Income Fund Limited

SYCIVB Sycom Property Fund SYCIVC Sycom Property Fund

### **Enhanced Dividend Securities**

AMSIDF Anglo Platinum Limited

BILIDJ BHP Billiton plc

BTIIDA British American Tobacco Plc

GLDIDA New Gold Issuer Ltd

GRTIDG Growthpoint Properties Limited
IPLIDG Imperial Holdings Limited
KIOIDD Kumba Iron Ore Limited
MTNIDK MTN Group Limited



NPNIDE Naspers Limited

RDFIDH Redefine Properties Limited

REMIDI Remgro Limited RMHIDE RMB Holdings Limited

SOLIDJ Sasol Limited

TONIDI Tongaat Hulett Limited

## Hot Enhanced Dividend Securities ("HotEDS")

AGLIHI Anglo American Plc
AGLIHJ Anglo American Plc
AGLIHK Anglo American Plc
BILIHI BHP Billiton Plc
BILIHJ BHP Billiton Plc

BTIIHA British American Tobacco Plc EXXIHB Exxaro Resources Limited

FSRIHH FirstRand Limited FSRIHI FirstRand Limited

GRTIHA Growthpoint Properties Limited
IPLIHD Imperial Holdings Limited
KIOIHB Kumba Iron Ore Limited
MPCIHA Mr Price Group Limited
MTNIHH MTN Group Limited
MTN Group Limited

RDFIHE Redefine Properties Limited

REMIHG Remgro Limited REMIHH Remgro Limited

SBKIHF Standard Bank Group Limited SHPIHH Shoprite Holdings Limited SHPIHE Shoprite Holdings Limited

SOLIHG Sasol Limited SOLIHI Sasol Limited STXIHC Satrix40

## Barrier Put Warrants ("REVS")

AGLIRT Anglo American Plc
BILIRT BHP Billiton Plc
SOLIRU Sasol Limited

## Commodity Reference Warrants

AGRIBA Agricultural Commodity Basket

## **Uncovered Equity Structured Products**

ESPIBP BHP Billiton Plc; Anglo American Plc; MTN Group Limited; SABMiller Plc; Sasol

Limited and Old Mutual Plc.



**ESPIBQ** 

**ESPIBR** 

**ESPIBS** 

AFRICAN BANK INVESTMENTS LTD: ARCELORMITTAL SA LIMITED: ANGLO AMERICAN PLC; ANGLO PLATINUM LIMITED; ANGLO ASHANTI LIMITED; ASPEN PHARMACARE HOLDINGS LIMITED; AFRICAN RAINBOW MINERALS LIMITED; ABSA GROUP LIMITED; BHP BILLTON PLC; THE BIDVEST GROUP LIMITED; COMPAGNIE FIN RICHEMONT; CAPITAL SHOPPING CENTRES GROUP PLC: EXXARO RESOURCES LIMITED; FIRSTRAND LIMITED; GOLD FIELDS LIMITED; GROWTHPOINT PROPERTIES LIMITED: HARMONY GOLD MINING COMPANY LIMITED; IMPALA PLATINUM HOLDINGS LIMITED; INVESTEC LIMITED; INVESTEC PLC: KUMBA IRON ORE LIMITED: LONMIN PLC: MONDI LIMITED: MONDI PLC: MASSMART HOLDINGS LIMITED: MTN GROUP LIMITED: NEDBANK GROUP LIMITED; NASPERS LIMITED; OLD MUTUAL PLC; PICK N PAY STORES LIMITED: REINET INVESTMENTS S.C.A; REMGRO LIMITED: RMB HOLDINGS LIMITED; SABMILLER PLC; STANDARD BANK GROUP LIMITED; STEINHOFF INTERNATIONAL HOLDINGS LIMITED; SHOPRITE HOLDINGS LIMITED; SANLAM LIMITED; SASOL LIMITED; TIGER BRANDS LIMITED; TRUWORTHS INTERNATIONAL LIMITED; VODACOM GROUP LIMITED

db-x trackers MSCI USA Index ETF

ANGLO AMERICAN PLC, BHP BILLITON PLC, MTN GROUP LIMITED, OLD

MUTUAL PLC, SABMILLER PLC, SASOL LIMITED

ESPIBT ANGLO AMERICAN PLC, BHP BILLITON PLC, MTN GROUP LIMITED, OLD

MUTUAL PLC, SABMILLER PLC, SASOL LIMITED

ESPIBU db-x trackers MSCI USA Index ETF

ESPIBV ANGLO AMERICAN PLC, BHP BILLITON PLC, COMPAIGNIE FINANCIORE

RICHEMONT SA, MTN GROUP LIMITED, OLD MUTUAL PLC, SABMILLER PLC,

SASOL LIMITED, STANDARD BANK GROUP LTD

ESPIBW ANGLO AMERICAN PLC, BHP BILLTON PLC, COMPAGNIE FIN RICHEMONT, MTN

GROUP LIMITED, OLD MUTUAL PLC, SABMILLER PLC, STANDARD BANK

GROUP LTD, SASOL LIMITED

ESPIBX AFRICAN BANK INVESTMENTS LTD; ANGLO AMERICAN PLC; ANGLO

AMERICAN PLATINUM LIMITED; ANGLOGOLD ASHANTI LIMITED; ASPEN PHARMACARE HOLDINGS LIMITED; AFRICAN RAINBOW MINERALS LIMITED; ABSA GROUP LIMITED; ASSORE LIMITED; BHP BILLTON PLC; KUMBA IRON ORE LIMITED; LONMIN PLC; MONDI LIMITED; MONDI PLC; MASSMART HOLDINGS LIMITED; MTN GROUP LIMITED; NEDBANK GROUP LIMITED; NASPERS LIMITED; OLD MUTUAL PLC; REMGRO LIMITED; RMB HOLDINGS LIMITED; SABMILLER PLC; STANDARD BANK GROUP LIMITED; STEINHOFF INTERNATIONAL HOLDINGS LIMITED; SHOPRITE HOLDINGS LIMITED; SANLAM LIMITED; SASOL LIMITED; TIGER BRANDS LIMITED; TRUWORTHS INTERNATIONAL LIMITED; VODACOM GROUP LIMITED; WOOLWORTHS

**HOLDINGS LIMITED** 

ESPIBZ db-x trackers MSCI USA Index ETF

A copy of each supplement may be obtained from Investec Bank Limited's Equity Derivative Desk on (27) (11) 286-4627.



## Section 2 - Summary of Offering

Issuer:

Investec Bank Limited

**Issuers Credit Rating:** 

"Aa3" for National Long Term Rating by Moodys "A+" for National Long Term Rating by Fitch

Sponsor:

Investec Securities Limited

Issue:

One Series of Hot Enhanced Dividend Securities ("HotEDS")

Hot Enhanced Dividend Securities ("HotEDS"):

HotEDS are Warrants that confer the following rights on the Holder:

- 1. The right to buy one Underlying Parcel;
- 2. The right to receive the Dividends to which the Holder of an Underlying Parcel would normally be entitled.

Cession:

Upon the sale of each HotEDS, the Issuer, through its nominated group company, Investec Securities Limited, shall purchase one Underlying Parcel. Simultaneously with such purchase, the Issuer antecedently cedes to the Holder of the HotEDS, the right to receive any dividends which accrue to a Holder of a single Underlying Parcel. By its entering into a transaction in respect of the purchase of a HotEDS, the Holder thereof accepts such cession and agrees that any claim it may have in respect of such dividends shall be a claim against the Issuer of the Underlying Share. The Issuer hereby furthermore guarantees the performance of its nominated group company, Investec Securities Limited, in respect of the cession of such dividends and in terms of the antecedent cession above.

The Holder of the HotEDS indemnifies the Issuer for any and all costs or losses which may arise out of a determination by the revenue authorities in respect of the tax treatment of the dividends which are ceded to it. The Holder further indemnifies the Issuer for any costs or losses which it incurs by virtue of a failure by Strate to deliver the dividends so ceded directly to it.

Dividends:

Means all the ordinary dividends declared and paid by the Issuer of the Underlying Share.

In the event of a special dividend being declared and paid by the issuer of the Underlying Share, the Calculation Agent shall have sole discretion to either pay such dividend or adjust the terms of the HotEDS and in particular the Warrant/Investment Product Information

Cover Page

Stop-Loss Level:

A Stop-Loss Level means, in relation to the relevant Series, the level set out in the Schedule to Section 2, subject to adjustment, if applicable.



Stop-Loss Event:

Where, on any Business Day up to and including the Expiration Date, the closing price of the Underlying Parcel as quoted on the JSE Limited is equal to or less than the Stop-Loss Level.

**Effect of Stop-Loss Event:** 

Immediately upon the occurrence of the Stop-Loss Event, but subject to the discretion of the Issuer, the HotEDS will automatically lapse with the Holder thereof being entitled to receive the Rebate.

The Listing of this Issue will automatically terminate and the Holder shall, as of that date, have no claim against the Issuer for delivery of the Underlying Parcel or to any further dividends in respect of the Underlying Parcel.

For the avoidance of doubt, in the event that a Stop-Loss Event occurs on or after the last day to trade in respect of any dividend declared by the issuer of the Underlying Parcel, the Holders will not be entitled to receive dividends in respect of such declared dividend, notwithstanding any previous announcement by the Issuer to the contrary.

Rebate:

An amount per Underlying Parcel determined as the excess (if any) of the Termination Price over the Exercise Price when the Warrants terminate.

**Termination Price:** 

The arithmetic average of the Daily Volume Weighted Average Price of the Underlying Parcel for the 2 (two) Business Days immediately following the Termination Date.

**Termination Date:** 

The Business Day on which the Stop Loss Event occurs.

Settlement of Rebate:

The Rebate (if any) will be settled in cash 5 (five) Business Days after the determination of the Rebate by the Calculation Agent.

Daily Volume Weighted Average Price:

means an amount, as determined by the Calculation Agent in its sole discretion, achieved by dividing the total value of the Underlying Share traded on the JSE on a particular day by the total volume of the Underlying Share traded on the JSE during the same day. Any transactions in the Underlying Share representing transactions not entered into directly through the Trading System but which are subsequently captured into the Trading System shall be excluded for the purpose of determining the Volume Weighted Average Price. In making such determination the Calculation Agent shall determine whether a transaction should be included or omitted for this purpose

Effect of Potential Adjustment Event:

Following the declaration of the terms of any Potential Adjustment Event, the Calculation Agent will determine whether such Potential Adjustment Event has a diluting or concentrative effect on the theoretical value of the Shares and, if so, will, subject to approval of the JSE,



- (i) make the corresponding adjustment, if any, to the Stop-Loss Level, the Exercise Price, or any of the terms of these Conditions as the Calculation Agent determines appropriate to account for that diluting or concentrative effect; and
- (ii) determine the effective date of that adjustment.

The Calculation Agent may, but need not, determine the appropriate adjustment by reference to the adjustment in respect of such Potential Adjustment Event made by an options exchange to options on the Shares traded on that options exchange.

## Potential Adjustment Event: means any of the following

- a subdivision, consolidation, or reclassification of Shares (unless a Merger Event, but including any unbundling or demerger) or a free distribution or dividend of any Shares to existing shareholders by way of bonus, capitalisation or similar issue or any cash payment or distribution to shareholders whatsoever;
- b) a distribution of dividend whenever and in whatever form to existing shareholders of (a) Shares or (b) other share capital or securities granting the right to payment of dividends and/or the proceeds of liquidation of the Company or equally or proportionately with such payments to shareholders or (c) any other type of securities, rights or warrants or other assets, in any case for payment (in cash or otherwise) at less than the prevailing market price as determined by the Issuer;
- c) a call in respect of Shares that are not fully paid;
- d) a repurchase of Shares whether out of profits or capital and whether the consideration for such repurchase is cash, securities or otherwise; or
- e) any other event having, in the sole determination of the Calculation Agent, a diluting or concentrative effect on the theoretical value of the Shares.

## Other Events: means any of the following

- a) "Insolvency" means that by reason of the voluntary or involuntary liquidation, bankruptcy or winding-up of or any analogous proceeding affecting a Company:
  - (i) all the Shares are required to be transferred to a trustee, liquidator or other similar official; or
  - (ii) holders of the Shares become legally prohibited from transferring them.
- b) "Merger Date" means, in respect of a Merger Event, the date upon which all Holders of Shares (other than, in the case of a take-over offer, Shares owned or



controlled by the offeror) have agreed or have irrevocably become obliged to transfer their Shares.

- c) "Merger Event" means any:
  - (i) reclassification or change of the Shares that results in a transfer of or an irrevocable commitment to transfer all outstanding Shares;
  - (ii) consolidation, amalgamation, or merger of a Company with or into another entity (other than a consolidation, amalgamation or merger in which such Company is the continuing entity and which does not result in any such reclassification or change of all outstanding Shares); or
  - (iii) other take-over offer for the Shares that results in a transfer of or an irrevocable commitment to transfer all the Shares (other than the Shares owned or controlled by the offeror),

in each case if the Merger Date is on or before the relevant Actual Exercise Date.

d) "Nationalisation" means that all the Shares or all the assets or substantially all the assets of a Company are nationalised, expropriated or are otherwise required to be transferred to any governmental agency, authority or entity.

Effect of Potential Adjustment Events and/or Other Events on the Rights of the Warrant Holders:

Save to the extent that the Calculation Agent has adjusted the Underlying Parcel, Exercise Price, Stop Loss Level or the Conditions in accordance with the provisions of clause 13 of the Conditions, the rights as conferred upon the Warrant Holders in terms of any specific Warrant shall remain unaffected, subject to the paragraph below.

To the extent that the Calculation Agent determines that the appropriate adjustment upon the occurrence of a Potential Adjustment Event or Other Event, as the case be shall be the cancellation of the Warrant, such Warrant shall automatically lapse and cease to confer any rights on the Holder as at the time the Issuer notifies the Holders of such cancellation.

Exercise:

HotEDS are American style Warrants that may be exercised on any Business Day up to and including the Last Day for Exercise.

**Exercise Procedure:** 

To exercise the HotEDS and receive the Underlying Parcel the stockbroker of the Holder shall deliver a duly completed Exercise Notice to the Issuer, Attention Equity Derivative. Acknowledged receipt of the Exercise Notice by the Issuer in the form of an email, fax, or telephone call shall bind both the Holder and Issuer to the Exercise.

**Exercise Date:** 

Means a Business Day on which a duly completed Exercise Notice is received by the Issuer before 12h00 (Johannesburg time) on such day.



If a duly completed Exercise Notice is received by the Issuer after 12h00 (Johannesburg time) on a Business Day or on a day which is not a Business Day, the Exercise Date shall be the next following Business Day

If a duly completed Exercise Notice has not been received by the Issuer by 12h00 (Johannesburg time) on the Last Day for Exercise, such Exercise Notice shall be null and void.

If a duly completed Exercise Notice is received by the Issuer by 12h00 on the day of a Stop Loss Event the Exercise Notice shall be valid and the holder shall forgo the right to receive a Rebate.

## Automatic Exercise and Reinvestment:

Failing the delivery of an Exercise Notice by the holder by 12h00 on the day prior to the Expiration Date the Holder shall be entitled to a Cash Settlement Amount.

The Cash Settlement Amount shall be determined to be the number of HotEDS held on that day multiplied by the excess of the closing price of the Underlying Parcel on the Expiration Date over the Exercise Price.

The Holder hereby irrevocably instructs the Issuer to utilize the abovementioned Cash Settlement Amount to re-invest into a further quantity of HotEDS ("Next HotEDS Series").

The number of HotEDS issued to the Holder under the Next HotEDS Series in terms of this Supplement shall be calculated as follows:

No. of New HotEDS =

No. of Old HotEDS \*  $\frac{Issue Price of Old HotEDS}{Issue Price of New HotEDS}$ 

The terms and conditions of the Next HotEDS Series shall be governed by a New Supplement.

Should Holder choose to expire the Old HotEDS, the Holder shall notify the Issuer, Attention Equity Derivatives Desk before 5:00 pm, 5 (five) Business Days prior to the Expiry Date.

If, however, the Issuer is, within its sole discretion and for any reason whatsoever, unable to issue the Next HotEDS Series or unable to implement the Reinvestment as set out above or the Holder elects to expire the Old HotEDS, as the case may be, the Cash Settlement Amount shall be paid to the Holder. In this case, the Cash Settlement Amount shall be determined to be the number of HotEDS held on that day multiplied by the excess of the simple arithmetic average of the Daily Volume Weighted Average Price of the Underlying Parcel for the



two Business Days following on the Expiration Date the over the Exercise Price.

Verification:

Upon receipt of an Exercise Notice the Issuer's CSDP shall, through the HotEDS Holders' CSDP, verify that the HotEDS Holder exercising the HotEDS specified therein is the holder thereof according to the Register.

Notice of Adjustment:

Upon the occurrence of any such adjustment, the Calculation Agent shall give notice as soon as practicable to the Holders setting out the adjustment of the Stop-Loss Level, the Exercise Price or the Conditions and giving brief details of the Potential Adjustment Event.

Cover Ratio

Determines the number of HotEDS required for delivery of the Underlying Parcel.

**Underlying Parcel:** 

In respect of HotEDS, one Share in the relevant Company subject to adjustment under the Conditions.

Listing:

"JSE means JSE Limited, a company duly registered and incorporated with limited liability under the company laws of the Republic of South Africa under registration number 2005/022939/06, licensed as an exchange under the Securities Services Act, 2004".

Certificates:

As the Warrants have been dematerialised, settlement will be effected electronically through the STRATE system of the JSE and accordingly, certificates evidencing the Warrants will not be issued to Holders.

Regulations:

The trading and settlement of the Warrant issue will be subject to the JSE, STRATE and The South African Reserve Bank regulations.

**Business Day** 

**Exchange Trading Day** 

Issue Date:

16 October 2012

Calculation Agent:

Investec Bank Limited

**Termination of Listing:** 

Close of business on the Expiration Date or a Stop-Loss Event

Governing Law:

South Africa.

I.S.I.N.

[...]

Name of appointed CSDP:

FNB Custody Services, a division of FirstRand Bank Limited

Bank Code:

25

**Branch Code:** 

3455



**Holding Bank Account:** 

ZA0000035961

**Settlement Bank Account:** 

ZA0000035961

Bank BIC Code:

FIRNZAJJ896

Strate Business Partner ID:

ZA100043

Bank CSD Account Number: 20004743



## Appendix A:

| Underlying<br>Share | o contract of the contract of | Warrant<br>Short<br>Code | 100    |    |         | Strike<br>Price per<br>share | 100000000000000000000000000000000000000 | Expiration<br>Date |
|---------------------|---|--------------------------|--------|----|---------|------------------------------|---|--------------------|
| BTI                 | IB BTI R338CHB1:10CT13  | IB BTI<br>CHB            | ВТІІНВ | AC | 295,000 | R338.00                      | 1:1                                     | 2013/10/25         |



## British American Tobacco Plc

## Nature of business

BAT is one of the world's leading tobacco groups, with brands sold in more than 180 markets. **Company email:** 

Company website:
http://www.batsa.co.za
Transfer secretary:
Computershare Investor Services
Postal address:
PO Box 631
Cape Town
8000

## Registered address:

British American Tobacco plc, Globe House 4 Temple Place London WC2R 2PG

Company tel: 021 888-3500 Company fax: 021 888-3567 Company secretary: John Snalam



## Section 2 - Summary of Offering

Issuer: Investec Bank Limited "Aa3" for Long Term National Scale Rating by **Issuers Credit Rating:** Moodys, "A+" for Domestic Long Term by Fitch Sponsor: Investec Securities Limited **Issue Description:** One Series of Commodity Exchange Traded Notes ("ETNs"), comprising senior unsecured inward listed securities classified as foreign for purposes of the South African Reserve Bank Exchange Control Regulations. Commodity **Exchange Traded Notes:** Confer on the Holder the right, to delivery of the Cash Settlement Amount on the Maturity Date. The Holder is only entitled to delivery of the Cash Settlement Amount, and shall not be entitled to elect instead to receive the Relevant Commodity, nothing to the contrary in the Conditions excepted. Purchase Price: The purchase price payable by an investor in respect of each ETN shall be the Reference Price on the relevant purchase date, except for the Issue Date, in which event the Purchase Price will be the Strike Price. Strike Price: The Strike Price as specified in the Schedule to Section 2 Relevant Commodity: Gold, being gold bars or unallocated gold complying with the rules of the London Bullion Market Association ("LBMA") relating to good delivery and fitness from time to time in effect. Reference Price: The ZAR equivalent of the Commodity Reference Price converted on a gross 1:10 ratio, without any

Commodity Reference Price:

Gold P.M FIX, which means that the price for any Valuation Date will be that day's afternoon Gold fixing price per troy ounce of Gold for delivery in London through a member of the LBMA authorised to effect such delivery, stated in US Dollars, as calculated by

exchange rate conversion i.e. if the Commodity Reference Price is USD 1000.00 then the Reference

Price shall be ZAR 100.00.



the London Gold Market and displayed on Bloomberg's ticker GOLDLNPM Index that displays prices effective on that Valuation Date.

Cover Ratio:

Determines the number of ETNs required for delivery of the Cash Settlement Amount

**Cash Settlement Amount:** 

The Cash Settlement Amount shall be determined in accordance with the following formula:

CSA = Notional Amount \* [(CRP Final/CRP Initial) – (Quanto Linked Fee)]

Where:

CSA = Cash Settlement Amount Notional Amount = Issue Price

CRP Final = Reference Price on the Maturity Date

CRP Initial = Strike Price

The Quanto Linked Fee, which may be a positive or a negative amount, comprises daily overnight interest earned in respect of the Notional Amount, less the costs incurred by the Issuer in relation to the hedging of the currency risk, and is calculated and applied daily, and published on the below website:

www.Investec.co.za/ Investec Gold ETN.

**Cash Settlement Payment Date:** 

5 (five) Business Days after the Maturity Date.

The Calculation Agent shall give notice as soon as practicable after the Maturity Date to the Holders setting out the Cash Settlement Amount to the Holders.

Valuation Date:

means:

- in respect of the Strike Price, 5 (five) Commodity Business Days prior to the Issue Date;
- 2. in respect of the Purchase Price, the purchase date; and
- 3. the Maturity Date.



**Maturity Date:** 

**Market Disruption Events:** 

provided that in the event that any Valuation Date falls on a date that is not a Commodity Business Day, the Valuation Date shall be the first following day that is a Commodity Business Day, subject to the Market Disruption Events and Disruption Fallback provisions set out in this Supplement.

Means the date set out in the Schedule to Section 2.

Means any of the following:

## 1. Price Source Disruption:

means (A) the failure of the Price Source or Commodity Exchange to announce or publish a Commodity Reference Price (or the information necessary for determining the Commodity Reference Price); or (B) the temporary or permanent discontinuance or unavailability of the Price Source or Commodity Exchange.

## 2. Trading Disruption:

means the material suspension of, or the material limitation imposed on, trading in the futures contract or the Relevant Commodity on the Commodity Exchange or in any additional futures contract, options contract or commodity on any Commodity Exchange as specified in the applicable final terms. For these purposes:

- (A) a suspension of the trading in the futures contract or the Relevant Commodity on any Commodity Business Day shall be deemed to be material only if:
- (i) all trading in the futures contract or the Relevant Commodity is suspended for the entire Valuation Date; or
- (ii) all trading in the futures contract or the Relevant Commodity is suspended subsequent to the opening of trading on the Valuation Date, trading does not recommence prior to the regularly scheduled close of trading in such futures contract or such Relevant Commodity on such Valuation Date and such suspension is announced less than one hour preceding its commencement; and



(B) a limitation of trading in the futures contract or the Relevant Commodity on any Commodity Business Day shall be deemed to be material only if the relevant Commodity Exchange establishes limits on the range within which the price of the futures contract or the Relevant Commodity may fluctuate and the closing or settlement price of the futures contract or the Relevant Commodity on such day is at the upper or lower limit of that range.

## 3. Disappearance of Commodity Reference Price:

means (A) the permanent discontinuation of trading, in the relevant futures contract on the Commodity Exchange; (B) the disappearance of, or of trading in, the Relevant Commodity; or (C) the disappearance or permanent discontinuance or unavailability of a Commodity Reference Price, notwithstanding the availability of the related Price Source or the status of trading in the relevant futures contract or the Relevant Commodity.

## 4. Material Change in Formula:

means the occurrence since the Issue Date of a material change in the formula for or method of calculating the Commodity Reference Price.

## 5. Material Change in Content

means the occurrence since the Issue Date of a material change in the content, composition or constitution of the Commodity Reference Price or relevant futures contract.

## 6. Hedge Adjustment Event

lf

 for any reason the Issuer is unable, after using commercially reasonable efforts to (a) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any Hedge, or (b) realise, recover or remit the proceeds of a Hedge; or



- b. the Issuer determines, acting reasonably, that the terms of a Hedge are or may in the future be inconsistent with the corresponding provisions of the ETNs resulting in a Hedge not providing an appropriate hedge to the Issuer in respect of the Issuer's obligations under the ETN's, then the Issuer may, subject to approval of the JSE:
- i. cancel the ETNs by giving notice to Holders. If the ETNs are so cancelled the Calculation Agent shall pay an amount to each Holder in respect of each ETN held by him which amount shall be the fair market value of a ETN taking into account the Market Disruption Event, less the cost to the Issuer of unwinding any underlying related hedging arrangements, all as determined by the Calculation Agent in its opinion; or
- ii. it may modify the terms and conditions of the ETNs to the extent necessary to obtain consistency. The Issuer shall notify the Holders as soon as reasonably practicable upon making any such determination and/or modification.

For purposes of this paragraph, Hedge means any purchase, sale, entry into or maintenance of one or more positions in futures, options, derivatives or foreign exchange or other instruments or arrangements (howsoever described) by the Issuer in order to hedge the price risk of an ETN.

means the publication (or such other origin of reference including a Commodity Exchange) containing (or reporting) the Commodity Reference Price (or prices from which the Commodity Reference Price is calculated as) specified in the relevant Commodity Reference Price.

means the exchange or principal trading market specified in the Commodity Reference Price.

**Price Source:** 

Commodity Exchange:



## Disruption Fallbacks:

If, in the opinion of the Calculation Agent, a Market Disruption Event (as defined) has occurred, and is continuing on a Valuation Date, the Commodity Reference Price for that Valuation Date shall be determined by the Calculation Agent (or a method for determining a Reference Price), taking into consideration the latest available quotation for the relevant Commodity Reference Price and any other information in good faith it deems relevant, subject to the approval of the JSE.

## **Effect of Market Disruption Events:**

If, in the opinion of the Calculation Agent, a Market Disruption Event (as defined above) has occurred and is continuing on the Valuation Date, the Commodity Reference Price for that Valuation Date will be determined by the Calculation Agent in accordance with the Disruption Fallback (as defined above).

Following the declaration of the terms of any Market Disruption Event, the Calculation Agent will determine whether such Market Disruption Event has an effect on the theoretical value of the ETN and, if so, will, subject to approval of the JSE:

- make the corresponding adjustment, if any, to Cover Ratio, the Strike Price or Cash Settlement Amount, or any of the terms of these Conditions as the Calculation Agent determines appropriate; and
- (ii) determine the effective date of that adjustment; or
- (iii) cancel the ETNs by giving notice to Holders. If the ETNs are so cancelled the Calculation Agent shall pay an amount to each Holder in respect of each ETN held by him which amount shall be the fair market value of a ETN taking into account the Market Disruption Event, less the cost to the Issuer of unwinding any underlying related hedging arrangements, all as determined by the Calculation Agent in its opinion. Payments will be made in such manner as shall be notified to the Holders.

The Calculation Agent may, but need not, determine the appropriate adjustment by reference to the adjustment in respect of such Market Disruption Event made by an options exchange to options on the



**Notice of Adjustment:** 

Effect of Market Disruption Events on the Rights of the Holders:

**Exchange Control:** 

Exchange:

Commodity Reference Price traded on that options exchange.

Upon the occurrence of any such adjustment, the Calculation Agent shall give notice as soon as practicable to the Holders setting out the adjustment of the Conditions and giving brief details of the Market Disruption Event.

Save to the extent that the Calculation Agent has adjusted the Cover Ratio, Strike Price, Cash Settlement Amount or the Conditions in accordance with the provisions of this Supplement, the rights as conferred upon the Holders in terms of any specific ETN shall remain unaffected, subject to the provisions hereunder.

To the extent that the Calculation Agent determines that the appropriate adjustment upon the occurrence of a Market Disruption, as the case be, in accordance with the provisions of this Supplement shall be the cancellation of the ETN, such ETN shall automatically lapse and cease to confer any rights on the Holder as at the time the Issuer notifies the Holders of such cancellation.

The following guidelines are not a comprehensive statement of the South African Exchange Control Regulations ("the Regulations"), they are merely reflective of the Issuer's understanding of the Regulations and appear only for purposes of information. Holders who have any doubt as to the action they should take, should consult their professional advisers.

- Holders may not hedge their exposures by physically trading in the underlying Reference Commodity, unless that particular asset is also inward listed on the Exchange;
- All settlements shall take place in the Republic of South Africa, in Rand;
- c. Emigrants from the Common Monetary Area shall not be entitled to utilise "blocked Rand" in order to subscribe for the 'ETNs.

"JSE" means JSE Limited, a company duly registered and incorporated with limited liability under the company laws of the Republic of South Africa under registration number 2005/022939/06, licensed as an exchange under the Securities Services Act, 2004".



Certificates:

As the ETNs have been dematerialised, settlement will be effected electronically through the Strate system of the JSE and accordingly, certificates evidencing the ETNs will not be issued to Holders.

Regulations:

The trading and settlement of the ETN issue will be subject to the JSE Strate and South African Reserve Bank regulations.

**Commodity Business Day:** 

A day that is (or, but for a the occurrence of a Market Disruption Event, would have been) a day on which the Commodity Exchange is open for trading during its regular trading session, notwithstanding any such Commodity Exchange closing prior to its scheduled closing time.

**Calculation Agent:** 

Investec Bank Limited

Issue Date:

16 October 2012

Termination of Listing:

Close of business on the Expiration Date.

Governing Law:

South Africa.

I.S.I.N:

[...]

Name of appointed CSDP

FNB Custody Services,

a division of FirstRand Bank Limited

**Bank Code** 

: 25

**Branch Code** 

3455

**Bank BIC Code** 

FIRNZAJJ896

**Vostro Account Number** 

62272685391

## Responsibility:

The Issuer accepts full responsibility for the information contained in this Applicable Pricing Supplement. To the best of the knowledge and belief of the Issuer (who has taken all reasonable care to ensure that such is the case) the information contained in this Applicable Pricing Supplement is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement contains all information required by law and the debt listings requirements of the JSE.



| Long Name                             | IB GOLDEN ETN OCT17  |
|---------------------------------------|--|
| Short Name                            | GOLD ETN   |
| Alpha                                 | GOLDEN   |
| Instrument Type                       | ETN  |
| Cover Ratio                           | 1:1  |
| Issue Size                            | 2,777,777  |
| Issue Price (cents)                   | 18000  |
| Relevant Commodity:                   | Gold, being gold bars or unallocated gold complying with the rules of the London Bullion Market Association ("LBMA")relating to good delivery and fitness from time to time in effect.   |
| Commodity Reference Price:            | GOLD-P.M. Fix.   |
| Commodity Reference Price definition: | Gold P.M FIX, which means that the price for any Valuation Date will be that day's afternoon Gold fixing price per troy ounce of Gold for delivery in London through a member of the LBMA authorised to effect such delivery, stated in US Dollars, as calculated by the London Gold market and displayed on Bloomberg screen page "GOLDLNPM Index" that displays prices effective on that Valuation Date. |
| Expiry Date                           | 2017/10/18   |
| Listing Date                          | 2012/10/16   |



**Business Day:** 

## Section 2 - Summary of Offering

Issuer: Investec Bank Limited "Aa3" for Long Term National Scale Rating by **Issuers Credit Rating:** Moodys, "A+" for Domestic Long Term by Fitch Sponsor: Investec Securities Limited Issue Description: Exchange Traded Notes ("ETNs"). Structured Notes: Confer on the Holder the right, to delivery of the Cash Settlement Amount and not the Reference Asset Dividends/Distributions: No dividends or distributions are payable in respect of the ETNs. **ETN Price:** The purchase price payable by an investor in respect of each ETN on the relevant Trade Date, except for the Issue Date, in which event the purchase price will be the Issue Price. Issue Price: The Issue Price as specified in the Schedule to Section 2. Trade Date: Means any Business Day commencing on the Issue Date to and excluding the Maturity Date, on which the Holders and investors may trade ETNs. **Equities** Means the relevant shares over which the ETN's are offered. Index Means the relevant indices over which the ETN's are offered. Reference Asset: Means the reference asset as specified in the Schedule to Section 2, which could comprise an Index or Equity. Index Sponsor: Means the Index Sponsor as Specified in the Schedule to Section 2. Reference Asset Level: In respect of Equities, the price of the Equities, as quoted on the Exchange, as at the close of the preceding Business Day and in respect of Indices, the closing level of the Index as at the close of the

Means any day on which the Exchange is open for trading, during its regular trading session, subject to

preceding Business Day.



the Market Adjustment Events provisions set out in this Supplement.

Cover Ratio:

Determines the number of ETN's required for delivery of the Cash Settlement Amount

**Cash Settlement Amount:** 

The Cash Settlement Amount ("CSA") shall be determined in accordance with the following generic formula:

$$CSA(t) = CSA(t-1)(BTR) - U(dt)$$

Where:

 $\underline{CSA(t)}$ : is the current price of the ETN,

CSA(t-1): is the closing price of the ETN

 $\underline{\underline{U(dt)}}$ : is the margin paid for the period from the previous Business Day to the current Business Day at the margin rate  $\underline{\underline{U}}$  as defined in the Schedule to Section 2.

B(t) is the Reference Asset Level

B(t-1) is the Reference Asset Level in respect of the preceding Business Day

**BTR:** is the return of the Reference Asset Level. The BTR is calculated as follows:

$$BTR = \frac{B(t)}{B(t-1)}$$

**Maturity Date:** 

Means the date upon which the ETNs are scheduled to terminate, as set out in the Schedule to Section 2.

## **Market Adjustment Events:**

## 1. Calculation by Successor:

If on or prior to the Maturity Date the Index ceases to be published by the Exchange (or any successor thereto) but is published by any successor to such person the index so calculated shall become the Index.

## 2. Substitute Index:

If on or prior to the Maturity Date:



- a) the Index ceases to be published by the Exchange (or any successor); or
- b) the Exchange (or any successor) makes any material change to the formula for or the method of calculating the Index in a way that materially modifies the Index (other than a modification prescribed in that formula or method to maintain the Index in the event of changes to the constituent shares and capitalisation or other routine event),

then, subject to JSE approval,

- a) where another index is or commences to be published which in the opinion of the Calculation Agent is substantially equivalent to the original Index, the Issuer may substitute that other index for the Index; or
- b) where the Issuer does not make the substitution referred to in paragraph (a), Calculation Agent Determination shall apply.

**Calculation Agent Determination:** 

means that the Calculation Agent will determine the Index Level (or a method for determining a Index Level), taking into consideration the latest available quotation for the Index and any other information in good faith it deems relevant, subject to the approval of the JSE.

**Effect of Market Adjustment Events:** 

If, in the opinion of the Calculation Agent, a Market Adjustment Event (as defined above) has occurred and is continuing on any Trade Date, the Index Level for that Trade Date will be determined by the Calculation Agent in accordance with the provision set out above. For the avoidance of doubt, the provisions of clause 14 of the Terms and Conditions shall not apply to this Pricing Supplement.

Following the declaration of the terms of any Market Adjustment Event, the Calculation Agent will determine whether such Market Adjustment Event has an effect on the theoretical value of the ETN and, if so, will, subject to approval of the JSE:

(iv) make the corresponding adjustment, if any, to Cover Ratio, the ETN Price or Cash Settlement Amount, or any of the terms of these Conditions as the Calculation Agent determines appropriate; and



- (v) determine the effective date of that adjustment; or
- (vi) cancel the ETN by giving notice to Holders. If the ETNs are cancelled, the Calculation Agent shall pay an amount to each Holder in respect of each ETN held by him which amount shall be the fair market value of an ETN taking into account the Market Adjustment Event, less the cost to the Issuer of unwinding any underlying related hedging arrangements, all as determined by the Calculation Agent in its opinion. Payments will be made in such manner as shall be notified to the Holders.

Effect of Market Adjustment Events on the Rights of the Holders:

Save to the extent that the Calculation Agent has adjusted the Cover Ratio, ETN Price, Cash Settlement Amount or the Conditions in accordance with the provisions of this Supplement, the rights as conferred upon the Holders in terms of any specific ETN shall remain unaffected, subject to the provisions hereunder.

To the extent that the Calculation Agent determines that the appropriate adjustment upon the occurrence of a Market Disruption, as the case be, in accordance with the provisions of this Supplement shall be the cancellation of the ETN, such ETN shall automatically lapse and cease to confer any rights on the Holder as at the time the Issuer notifies the Holders of such cancellation.

Upon the occurrence of any such adjustment, the Calculation Agent shall give notice as soon as practicable to the Holders setting out brief details of the Market Adjustment Event and associated adjustments.

"JSE" means JSE Limited, a company duly registered and incorporated with limited liability under the company laws of the Republic of South Africa under registration number 2005/022939/06, licensed as an exchange under the Securities Services Act, 2004".

As the ETN's have been dematerialised, settlement will be effected electronically through the Strate system of the JSE and accordingly, certificates evidencing the ETN's will not be issued to Holders.

Notice of Adjustment:

Exchange:

Certificates:



Regulations:

The trading and settlement of the ETN issue will be

subject to the JSE, Strate and South African Reserve

Bank regulations.

Calculation Agent:

Investec Bank Limited

Issue Date:

16 October 2012

**Termination of Listing:** 

Close of business on the Maturity Date.

Governing Law:

South Africa.

I.S.I.N:

[...]

:

:

Name of appointed CSDP

FNB Custody Services,

a division of FirstRand Bank Limited

**Bank Code** 

25

**Branch Code** 

3455

**Holding Bank Account** 

ZA0000035961

**Settlement Bank Account** 

ZA0000035961

**Bank BIC Code** 

FIRNZAJJ896

Strate Business Partner ID

ZA100043

**Bank CSD Account Number** 

:

20004743

### Responsibility:

The Issuer accepts full responsibility for the information contained in this Applicable Pricing Supplement. To the best of the knowledge and belief of the Issuer (who has taken all reasonable care to ensure that such is the case) the information contained in this Applicable Pricing Supplement is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement contains all information required by law and the debt listings requirements of the JSE.



| Long Name           | IB TOP40 TRI ETN OCT17                   |  |
|---------------------|--|--|
| Short Name          | TOP40 TRI                                |  |
| Alpha               | TOPTRI                                   |  |
| Instrument Type     | ETN                                      |  |
| Cover Ratio         | 1:1                                      |  |
| Issue Size          | 12,750,000                               |  |
| Issue Price (cents) | 3,952                                    |  |
| Reference Asset:    | FTSE/JSE AFRICA TOP40 TOTAL RETURN INDEX | entra visita de la composición della composición |
| Index Sponsor       | JSE                                      |  |
| Maturity Date       | 2017/10/16                               |  |
| Listing Date        | 2012/10/16                               |  |

| Long Name           | IB SWX40 TRI ETN OCT17                                 |
|---------------------|--|
| Short Name          | SWX40 TRI  |
| Alpha               | SWXTRI   |
| Instrument Type     | ETN  |
| Cover Ratio         | 1:1  |
| Issue Size          | 5,000,000  |
| Issue Price (cents) | 9,756  |
| Reference Asset:    | FTSE/JSE SHAREHOLDER WEIGHTED TOP40 TOTAL RETURN INDEX |
| Index Sponsor       | JSE  |
| Maturity Date       | 2017/10/16   |
| Listing Date        | 2012/10/16   |

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2012-034280



# South African Reserve Bank Financial Surveillance Department

| At | uthorised Dealer:  |
|----|--|
| Ir | nvestec Bank Limited   |
|    | anch:  |
| 9  | 9030100  |
| Ap | plicant:   |
| In | evestec Bank Limited   |
| Дp | plication No.: Date: Page:   |
| 1  | 188 2012-10-01 1 of 2  |
| Re | ply:   |
| Wa | nere would, from an exchange control point of view, be no objection to the listing of the arrants on the JSE Limited subject to the following conditions:  No emigrants (Blocked Rand accounts) or non-residents, both referred to as Restricted Shareholders, may participate in the Enhanced Dividend Securities ("HotEDS") programme. |
| 2. | Investec's Warrant Programme and all marketing material relating to the HotEDS must make reference to the fact that Restricted Shareholders will not be eligible to receive any distribution from these securities.  |
| 3. | We require to be furnished on a quarterly basis with your confirmation that the above process is being appropriately controlled as outlined above.   |
| 4. | The underlying securities must remain unencumbered for the duration of the warrant and may not be used in securities lending arrangements with non-resident counterparties.  |
|    |  |

2012-034280



### South African Reserve Bank Financial Surveillance Department

| Authorised Dealer:   |                               |
|--|-------------------------------|
| Investec Bank Limited  |                               |
| Branch:  |                               |
| 99030100   |                               |
| Applicant:   |                               |
| Investec Bank Limited  |                               |
| Data.  | Pana                          |
| Application No.: Date:  1188 2012-10-01                        | Page:<br>2 of 2               |
|  |                               |
| Reply:   |                               |
| 5. The securities in respect of which the warrants are issued  | are listed on the JSE Limited |
| and classified as domestic.                                    |                               |
| Finally, this reply may be made available to the JSE Limited.  |                               |
| Tritally, this reply may be made available to the ool Limited. |                               |
| 5e.  |                               |
|  |                               |
|  |                               |
| ı .<br>ı Assistant General Manager                             |                               |
| 2012-10-05   | /dkm                          |
|  |                               |
| *  |                               |
|  |                               |
|  |                               |
|  |                               |
|  |                               |
|  |                               |



#### Johannesburg

Investec Bank Limited
100 Grayston Drive Sandown Sandton 2196
PO Box 785700 Sandton 2146 South Africa
T +27 (0) 11 286 7000 F +27 (0) 11 286 7014
www.investec.com

## Urgent

Branch

99030100

Ref No. Verw Nr

Tak

VEIWI

The General Manager/Die Hoofbestuurder S.A. Reserve Bank/S.A. Reserwebank

Exchange Control Dept/Deviesebeheer-afd

P O Box /Posbus 3125

Pretoria 0001

H.O. Ref No. 1188/12

H.K. Verw Nr

Date

Datum

01 October 2012

APPLICATION/AANSOEK

Applicant and Domicile
Annuraer en Domisilie
Amount Foreign/S.A.
Bedrag Vreemde/S.A.
Beneficiary and Domicile
Begunstigde en Domisilie

INVESTEC BANK LIMITED - SA

INVEST

Purpose Doel SEEKING PERMISSION TO LIST THE FOLLOWING HOT ENHANCED DIVIDEND SECURITIES ("EDS") ON THE JSE LIMITED URGENTLY

Dates of Previous Correspondence Datums van Vorige Korrespondensie APPLICATION NO 812/12 Date: 11-07-2012

Investec Bank Limited hereby applies for Reserve Bank approval to list the following Hot Enhanced Dividend Securities ("HotEDS") on the JSE Limited ("JSE").

Please find details of the Hot Enhanced Dividend Securities ("HotEDS") to be listed below:

JENNIE RICHMOND EXCHANGE CONTROL

HESTER HERBST EXCHANGE CONTROL

| Underlying Share                     | Style and Type | Maximum Issue<br>Size | Strike Price | Barrier Level | Expiration Date |
|--------------------------------------|----------------|-----------------------|--------------|---------------|-----------------|
| ABSA Group Ltd                       | Call American  | 20 Million            | R100.00      | R300.00       | 05/11/2013      |
| African Bank Investments Limited     | Call American  | 20 Million            | R10.00       | R100.00       | 05/11/2013      |
| ArcelorMittal Steel SA Limited       | Call American  | 20 Million            | R10.00       | R100.00       | 05/11/2013      |
| Anglo American plc                   | Call American  | 20 Million            | R200.00      | R400.00       | 05/11/2013      |
| Anglo American Platinum Limited      | Call American  | 20 Million            | R400.00      | R600.00       | 05/11/2013      |
| AngloGold Ashanti Ltd                | Call American  | 20 Million            | R200.00      | R400.00       | 05/11/2013      |
| Aspen Pharmacare Holdings Ltd        | Call American  | 20 Million            | R50.00       | R250.00       | 05/11/2013      |
| Aveng Ltd                            | Call American  | 20 Million            | R10.00       | R100.00       | 05/11/2013      |
| Barloworld Limited                   | Call American  | 20 Million            | R10.00       | R200.00       | 05/11/2013      |
| BHP Billiton plc                     | Call American  | 20 Million            | R100.00      | R300.00       | 05/11/2013      |
| Blue Label Telecoms                  | Call American  | 20 Million            | R0.00        | R50.00        | 05/11/2013      |
| British American Tobacco Plc         | Call American  | 20 Million            | R200.00      | R500.00       | 05/11/2013      |
| The Bidvest Group Ltd                | Call American  | 20 Million            | R100.00      | R200.00       | 05/11/2013      |
| Compagnie Financiore Richemont SA    | Call American  | 20 Million            | R10.00       | R100.00       | 05/11/2013      |
| Datatec Limited                      | Call American  | 20 Million            | R10.00       | R100.00       | 05/11/2013      |
| Dorbyl Limited                       | Call American  | 20 Million            | R0.00        | R50.00        | 05/11/2013      |
| DRDGold Limited                      | Call American  | 20 Million            | R0.00        | R50.00        | 05/11/2013      |
| Exxaro Resources Ltd                 | Call American  | 20 Million            | R100.00      | R300.00       | 05/11/2013      |
| FirstRand Ltd                        | Call American  | 20 Million            | R10.00       | R100.00       | 05/11/2013      |
| The Foschini Group Limited           | Call American  | 20 Million            | R50.00       | R250.00       | 05/11/2013      |
| Gold Fields Ltd                      | Call American  | 20 Million            | R10.00       | R100.00       | 05/11/2013      |
| Grindrod Limited                     | Call American  | 20 Million            | R0.00        | R50.00        | 05/11/2013      |
| Group Five Limited                   | Call American  | 20 Million            | R10.00       | R100.00       | 05/11/2013      |
| Growthpoint Properties Ltd           | Call American  | 20 Million            | R10.00       | R100.00       | 05/11/2013      |
| larmony Gold Mining Company Limited  | Call American  | 20 Million            | R50.00       | R250.00       | 05/11/2013      |
| ludaco Industries Limited            | Call American  | 20 Million            | R50.00       | R250.00       | 05/11/2013      |
| lulamin Limited                      | Call American  | 20 Million            | R0.00        | R50.00        | 05/11/2013      |
| lovo Sugar Limited                   | Call American  | 20 Million            | R10.00       | R100.00       | 05/11/2013      |
| npala Platinum Holdings Limited      | Call American  | 20 Million            | R100.00      | R300.00       | 05/11/2013      |
| nperial Holdings Ltd                 | Call American  | 20 Million            | R50.00       | R250.00       | 05/11/2013      |
| vestec Ltd                           | Call American  | 20 Million            | R10.00       | R100.00       | 05/11/2013      |
| O Group Limited                      | Call American  | 20 Million            | R10.00       | R100.00       | 05/11/2013      |
| umba Iron Ore Ltd                    | Call American  | 20 Million            | R400.00      | R600.00       | 05/11/2013      |
| berty Holdings Limited               | Call American  | 20 Million            | R10.00       | R100.00       | 05/11/2013      |
| fe Healthcare Group Holdings Limited | Call American  | 20 Million            | R10.00       | R100.00       | 05/11/2013      |
| assmart Holdings Limited             | Call American  | 20 Million            | R100.00      | R300.00       | 05/11/2013      |
| etorex Ltd                           | Call American  | 20 Million            | R0.00        | R50.00        | 05/11/2013      |
| ondi Limited                         | Call American  | 20 Million            | R10.00       | R100.00       | 05/11/2013      |

|   | Mondi Plc                            | Call American | 20 Million | R10.00  | R100.00 | 05/11/2013 |  |
|---|--------------------------------------|---------------|------------|---------|---------|------------|--|
|   | Mr Price Group Limited               | Call American | 20 Million | R50.00  | R150.00 | 05/11/2013 |  |
|   | MTN Group Ltd                        | Call American | 20 Million | R100.00 | R300.00 | 05/11/2013 |  |
|   | Mvelaphanda Group Limited            | Call American | 20 Million | R0.00   | R50.00  | 05/11/2013 |  |
|   | Naspers Ltd                          | Call American | 20 Million | R200.00 | R400.00 | 05/11/2013 |  |
|   | Nedbank Group Limited                | Call American | 20 Million | R100.00 | R300.00 | 05/11/2013 |  |
|   | Northam Platinum Limited             | Call American | 20 Million | R10.00  | R100.00 | 05/11/2013 |  |
|   | Palabora Mining Company Limited      | Call American | 20 Million | R100.00 | R300.00 | 05/11/2013 |  |
|   | Pretoria Portland Cement Company Ltd | Call American | 20 Million | R10.00  | R100.00 | 05/11/2013 |  |
|   | Redefine Properties Limited          | Call American | 20 Million | R1.00   | R15.00  | 05/11/2013 |  |
|   | Reinet Investments SCA               | Call American | 20 Million | R0.00   | R50.00  | 05/11/2013 |  |
|   | Remgro Limited                       | Call American | 20 Million | R50.00  | R250.00 | 05/11/2013 |  |
|   | Reunert Ltd                          | Call American | 20 Million | R10.00  | R100.00 | 05/11/2013 |  |
|   | RMB Holdings Ltd                     | Call American | 20 Million | R10.00  | R100.00 | 05/11/2013 |  |
|   | SABMiller plc                        | Call American | 20 Million | R200.00 | R400.00 | 05/11/2013 |  |
|   | Sanlam Ltd                           | Call American | 20 Million | R10.00  | R100.00 | 05/11/2013 |  |
|   | Sappi Ltd                            | Call American | 20 Million | R10.00  | R100.00 | 05/11/2013 |  |
|   | Sasol Ltd                            | Call American | 20 Million | R300.00 | R500.00 | 05/11/2013 |  |
|   | Satrix40                             | Call American | 20 Million | R0.00   | R100.00 | 05/11/2013 |  |
|   | Shoprite Holdings Limited            | Call American | 20 Million | R50.00  | R250.00 | 05/11/2013 |  |
| 1 | Standard Bank Group Ltd              | Call American | 20 Million | R50.00  | R250.00 | 05/11/2013 |  |
| - | Telkom SA Limited                    | Call American | 20 Million | R10.00  | R100.00 | 05/11/2013 |  |
| ŀ | Figer Brands Ltd                     | Call American | 20 Million | R100.00 | R300.00 | 05/11/2013 |  |
| 1 | Fongaat Hulett Limited               | Call American | 20 Million | R50.00  | R250.00 | 05/11/2013 |  |
| 1 | ruworths International Limited       | Call American | 20 Million | R50.00  | R250.00 | 05/11/2013 |  |
|   |                                      |               |            |         |         |            |  |
|   |                                      |               |            |         |         |            |  |

The proposed listing details are subject to change depending on market conditions. Please note that for accounting and booking purposes, we will be entering into a Securities Lending Agreement with Investec Securities Limited. We confirm that the warrants will not be the subject of any securities lending business with outside market participants.

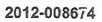
We accordingly submit and recommend for the Control's urgent consideration.



| Auth  | orised Dealer:   |
|-------|--|
| Inve  | stec Bank Limited  |
| Bran  | ch:  |
|       | 30100  |
| A !!  |  |
| Appli | stec Bank Limited  |
| inve  | Stec Dank Limited  |
| Appli | cation No.: Page:  |
| 329   | 2012-03-08 1 of 2  |
| Reply | <b>7</b> •   |
|       |  |
| I tha | nk you for the information furnished and advise that we are, from an exchange control    |
| point | of view, agreeable to Investec Bank Limited inward listing Commodity Linked Exchange     |
| Trade | ed Notes referencing Gold up to an amount of Rand 500 million on the JSE Limited.        |
|       |  |
| The a | approval now granted is subject to the following conditions:                             |
|       |  |
| a.    | The issuer/market maker must be Investec Bank Limited in its capacity as an Authorised   |
|       | Dealer.  |
|       |  |
| b.    | The classification of these instruments must be clearly communicated to the participants |
|       | i.e. foreign in nature and the full nominal or notional exposure must be marked off      |
|       | against the institutional investors' foreign portfolio investment allowance.             |
|       |  |
| C.    | The listing of any additional product requires our specific prior approval.              |
|       |  |

We note that all secondary trades will be reported directly to the Financial Surveillance

Department by the JSE Limited in terms of standing arrangements.





| Authorised Dealer:  |   |   |  |
|---|---|---|--|
| Investec Bank Limited   |   |   |  |
| Branch:   |   |   |  |
| 99030100  |   |   |  |
| Applicant:  |   |   |  |
| Investec Bank Limited   |   |   |  |
| Application No.:  | Date:   | Page  | •  |
| 329   | 2012-03-08  | 2 of  |  |
| Reply:  |   | L   |  |
| Section H. of the Exchange responsible for the reporting issuer. In this regard, categored Exchange Control Circular No.  The underlying notional extrategy, forms part of the Alexander Section 1. | uments must be done strictly ge Control Rulings. We note g of money raised via the spenory 706 must be annotated in No.2/2009 of 2009-01-12.  Exposure obtained for acting a suthorised Dealer's Macro Prudleyed by Investec Bank Limit | that FirstRand Bank<br>cial Vostro Account in<br>accordance with the<br>as either counterparty<br>lential foreign exposur | k Limited will be<br>the name of the<br>provisions of the<br>or the hedging<br>re limit. |
| Supervision Department Reg  |   |   | ,  |
| Finally, kindly communicate   | our response to the JSE Limite  | ed.   |  |
| <b>Assistant General Manage</b><br>2012-03-19   | r   |   | /dca   |
|   |   |   |  |

### FAX

99030100 Branch Ref No. J.R. The General Manager/Die Hoofbestuurder H.O. Ref No. 329/12 S.A. Reserve Bank/S.A. Reservebank H.K. Verw Nr. Financial Surveillance Dept/Deviesebeheer-afd P O Box /Posbus 3125 Datum 08 March 2012 Pretoria 0001 APPLICATION/AANSOEK Applicant and Domicile INVESTEC BANK LIMITED - SA Aanvraer en Domisilie Amount Foreign/S.A. Bedrag Vreemde/S.A. Beneficiary and Domicile THEMSELVES - SA Begunstigde en Domisilie SEEKING THE CONTROL'S APPROVAL TO LIST COMMODITY LINKED EXCHANGE Purpose TRADED NOTES AND STRUCTURED NOTES ON THE JSE LIMITED Doel APP 148 DD 02/02/2012 Dates of Previous Correspondence Datums van Vorige Korrespondensie

We refer to the above application seeking approval to list Commodity Linked Exchange Traded Notes and Structured Notes (collectively "ETNs") over a number of commodities on the JSE Limited ("JSE"), and the telephonic request for additional information on 15 February 2012.

We confirm that Investec Bank Limited is seeking to list Exchange Traded Notes, and not warrants, as contemplated in the legal definition proposed by the JSE, an extract of which is set out below:

"An Exchange Traded Note is a listed, senior, non-bespoke, unsubordinated, uncollateralised debt instrument. An ETN represents a contractual obligation made by an issuer to pay the holder a return which is linked to the performance of underlying securities or benchmarks, for example the performance of one or more shares or bonds, an index, an exchange rate or a commodity. ETNs are backed by the creditworthiness of the issuer. An ETN is a long-term instrument and the Maturity Date will be a minimum of 5 years after the date of issue."

We have been advised by the JSE that provided that the ETN complies with the above mentioned definition, the programme used to list the ETN is of no consequence, subject to the JSE Debt Listing Requirements. The ETN's will be listed in the ETN sector of the JSE.

Investec therefore intends to issue the GOLD ETN's under its Warrant Programme, as supplemented by the applicable pricing supplement. A copy of the draft pricing supplement is attached for your review. This pricing supplement is still subject to JSE approval.

With respect to the query regarding vostro accounts, we are advised that as the ETN will be trading on the Main Board of the JSE, all trades will be of a secondary nature and will be reported directly to the Department by the JSE in terms of standing arrangements.

Investec is of the view that this product will continue to assist the JSE in its offering to qualifying customers and, we submit for the Control's urgent and favorable approval and add our recommendation to the request.

JENNIE RICHMOND EXCHANGE CONTROL HESTER HERBST EXCHANGE CONTROL



### South African Reserve Bank Financial Surveillance Department

| Authorised Dealer:   |  |   |
|--|--|---|
| Investec Bank Limited  |  |   |
| <b>Branch:</b> 99030100  |  |   |
| Applicant:   |  |   |
| Investec Bank Limited  | ,  |   |
| Application No.:   | Date: 2012-07-18   | Page:   |
| Reply:   |  |   |
| point of view, have no objection outlined in your application, beir mentioned in our reply to your ap  Furthermore, this application and | ng amended to 2017-06-30,<br>oplication number 754 dated : | subject to the same conditions 2012-06-22.  ade available to the JSE Limited. |
|  |  | ····  |
| Assistant General Manager  |  |   |
| 2012-07-26   |  | /ibm  |
|  |  |   |
|  | į ×  |   |
|  |  | ·   |
|  |  |   |
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|  |  |   |
| •  |  |   |

| Branch 99   | 030100                              | I    | Ref No.                  |                              |    | J.R.  |                     |        |
|---|-------------------------------------|------|--------------------------|------------------------------|----|-------|---------------------|--------|
| The General Manager/Die Hoofbestuurder<br>S.A. Reserve Bank/S.A. Reserwebank<br>Financial Surveillance Dept/Deviesebeheer-afd<br>P O Box /Posbus 3125 |                                     |      |                          | H.O. Ref No.<br>H.K. Verw No | •  |       |                     |        |
|   | us 3125                             |      |                          |                              |    | Datum | 18 July 2012        |        |
| Pretoria 0001   |                                     |      | APPLICAT                 | ION/AANSO                    | EK |       |                     |        |
| Applicant and I   |                                     | INVE | STEC BANK L              | IMITED - SA                  |    |       |                     |        |
| Amount Foreig<br>Bedrag Vreem   |                                     |      |                          |                              |    |       |                     |        |
| Beneficiary and<br>Begunstigde er   |                                     | THE  | MSELVES - SA             | A                            |    |       |                     |        |
| Purpose<br>Doel   | SEEKING                             |      | CONTROL'S<br>VED BY SARB |                              |    |       | EXCHANGE 22/06/2012 | TRADED |
|   | ous Corresponde<br>orige Korrespond |      | 22/06/20                 | 12                           |    |       |                     |        |

Investec Bank Limited ("Investec") hereby applies for URGENT Reserve Bank approval to extend the Expiration Date in respect of the Exchange Traded Notes on the JSE Limited ("JSE").

We refer to our application bearing Reference 754 dated 22 June 2012, in respect of the Exchange Traded Notes, which was approved by yourselves; and in terms of which we specified the details of the Exchange

Traded Notes as:

| Underlying   |     | Maximum Issue Size | Issue Price | Expiration Date |
|--|-----|--------------------|-------------|-----------------|
| FTSE JSE AFRICA<br>TOP40 TOTAL<br>RETURN INDEX                               | ETN | R1 Billion         | R1000.00    | 30/06/2017      |
| FTSE JSE<br>SHAREHOLDER<br>WEIGHTED TOP40<br>TOTAL RETURN<br>INDEX – (D TOP) | ETN | R1 Billion         | R1000.00    | 30/06/2017      |

Investec specifically seeks approval, for the Expiration Date pertaining to the above Index to be extended from 30/06/2013 to 30/06/2017.

All other terms and conditions pertaining to the application remain the same.

Investec is of the view that this product will continue to assist the JSE in its offering to qualifying customers and, we submit for the Control's urgent and favorable approval and add our recommendation to the request.

JENNIE RICHMOND EXCHANGE CONTROL HESTER HERBST EXCHANGE CONTROL

#### INVESTEC BANK LIMITED - THE ISSUE OF HOT ENHANCED DIVIDEND SECURITIES

Investec Hot Enhanced Dividend Securities (HotEDS): Commencement Date: 16 October 2012

Share

**British American Tobacco Plc** 

Strike Price

R338.00

Stop-Loss Level

R382.00

**Expiry Date** 

25/10/2013

**Cover Ratio** 

1:1

Call/Put

Call

Style Issue Size American

295,000

JSE Code

BTIIHB ZAE000172409

The JSE Limited ("JSE") has approved the listing of the abovementioned warrants and trading will commence on Tuesday, 16 October 2012. All members of the JSE may participate in trading, which will occur according to normal JSE Rules.

No emigrants or non-residents, both referred to as Restricted Shareholders, may participate in the Hot Enhanced Dividend Securities (HotEDS) programme. As the Warrants have been dematerialised, settlement will be effected electronically through the STRATE system of the JSE and accordingly, certificates evidencing the Warrants will not be issued to Holders.

Any captalised terms referred to herein, and not defined, shall bear the meanings ascribed thereto in the Warrant issue documentation.

Copies of the offering circular may be obtained from:

Investec Bank Limited 100 Grayston Drive Sandown Sandton 2196

Copies of Warrant issue documentation can be located on:

Internet: www.investec.com

Place and Date of Incorporation of the Issuer:

Incorporated in the Republic of South Africa Registration Number: 1969/004763/06 Date of Incorporation: 31 March 1969

For further information kindly contact:

Investec Warrants Tel.: 0860 103 343

E-mail: warrants@investec.co.za

Sponsor:

Investec Securities Limited Member of the JSE

Registration Number: 1972/008905/06

#### INVESTEC BANK LIMITED -ISSUE OF EXCHANGE TRADED NOTES ("ETN'S")

Commencement Date: 16 October 2012

Security Gold Index ETN FTSE/JSE AFRICA TOP40 Total Return

Index ETN

 Issue Price Price
 18000 cents
 3952 cents

 Expiry Date
 2017/10/18
 2017/10/16

 Cover Ratio
 1:1
 1:1

 Call/Put/Other
 Other
 Other

 Issue Size
 2,777,777
 12,750,000

JSE Code GOLDEN ZAE000172532 TOPTRI ZAE000172540

Security FTSE/JSE SHAREHOLDER WEIGHTED

**TOP40 TOTAL RETURN INDEX ETN** 

 Issue Price Price
 9756 cents

 Expiry Date
 2017/10/16

Cover Ratio 1:1

Call/Put/Other Other
Issue Size 5,000,000

JSE Code SWXTRI ZAE000172557

The JSE Limited ("JSE") has approved the listing of the abovementioned Exchange Traded Notes and trading will commence on 16 October 2012. All members of the JSE may participate in trading, which will occur according to normal JSE Rules.

No emigrants or non-residents, both referred to as Restricted Shareholders, may participate in the Warrant and Note Programme. As the ETN's have been dematerialised, settlement will be effected electronically through the STRATE system of the JSE and accordingly, certificates evidencing the ETN's will not be issued to Holders.

Any captalised terms referred to herein, and not defined, shall bear the meanings ascribed thereto in the ETN issue documentation.

Copies of the offering circular may be obtained from:

Investec Bank Limited 100 Grayston Drive Sandown Sandton 2196

Copies of Warrant issue documentation can be located on:

Internet: www.investecwarrants.com

Place and Date of Incorporation of the Issuer:

Incorporated in the Republic of South Africa Registration Number: 1969/004763/06 Date of Incorporation: 31 March 1969

For further information kindly contact: Investec Warrants Tel.: 0860 103 343

E-mail: warrants@investec.co.za

Sponsor: Investec Securities Limited

Member of the JSE Registration Number: 1972/008905/06