## APPLICABLE PRICING SUPPLEMENT

## **Investec Bank Limited**

(Incorporated with limited liability under Registration Number 1969/004763/06 in South Africa)

# Issue of ZAR72 000 000 (Seventy Two Million Rand) Senior Unsecured Notes Under the stock code IBL101

Under its ZAR40,000,000,000 Domestic Medium Term Note and Preference Share Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions ("Terms and Conditions") set forth in the Programme Memorandum dated 4 September 2013 (the "Programme Memorandum"). This Pricing Supplement must be read in conjunction with the Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Pricing Supplement and the Programme Memorandum, the provisions of this Pricing Supplement shall prevail.

### **PARTIES**

1.	Issuer	Investec Bank Limited
2.	If non-syndicated, Dealer(s)	Investec Bank Limited
3.	If syndicated, Managers	N/A
4.	Debt Sponsor	Investec Bank Limited
5.	Paying Agent	Investec Bank Limited
6.	Specified Office	100 Grayston Drive, Sandown
		Sandton
7.	Calculation Agent	Investec Bank Limited
8.	Specified Office	100 Grayston Drive, Sandown
		Sandton
9.	Transfer Agent	Investec Bank Limited
10.	Specified Office	100 Grayston Drive, Sandown
		Sandton
11.	Stabilising Manager (if any)	N/A
12.	Specified Office	N/A



# PROVISIONS RELATING TO THE NOTES

1 10	OVISIONS RELATING TO THE NOTES	
13.	Status of Notes	Senior Unsecured
	(a) Series Number	IBL101
	(b) Tranche Number	1
14.	Aggregate Nominal Amount of Tranche	ZAR 72 000 000 (Seventy Two Million Rand)
15.	Aggregate Nominal Amount of Notes in the Series	ZAR 72 000 000 (Seventy Two Million Rand)
16.	Interest/Payment Basis	Fixed Rate Notes
17.	Form of Notes	Registered Notes
18.	Automatic/Optional Conversion from one Interest/ Payment Basis to another	N/A
19.	Issue Date	24 May 2017
20.	Business Centre	Johannesburg
21.	Additional Business Centre	Not Applicable
22.	Nominal Amount	ZAR1,000,000.00 per Note
23.	Specified Denomination	ZAR1,000,000.00 per Note
24.	Calculation Amount	ZAR1,000,000.00 per Note
25.	Issue Price	100% of Nominal Amount per Note
26.	Interest Commencement Date	24 May 2017
27.	Maturity Date	24 May 2022
28.	Specified Currency	ZAR
29.	Applicable Business Day Convention	Following Business Day
30.	Final Redemption Amount	100% of Nominal Amount
31.	Books Closed Period(s)	The Register will be closed from 15 May to 24 May and 15 November to 24 November (all dates inclusive) in each year until the Applicable Redemption Date, or 10 days prior to any Payment Day;
32.	Last Day to Register	14 May and 14 November or the last day immediately preceding the commencement of the Books Closed Period
33.	Provisions applicable to Subordinated Capital Notes	N/A

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## **FIXED RATE NOTES**

34.	Payment of	Interest Amount
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(a)	Interest Rate(s)	9.075% nominal annual compounded semi annually (nacs)
(b)	Interest Payment Date(s)	24 May and 24 November of each year with the first Interest Payment Date being 24 November 2017
(c)	Fixed Coupon Amount[(s)]	N/A
(d)	Initial Broken Amount	N/A
(e)	Final Broken Amount	N/A
(f)	Interest Step-Up Date	N/A
(a)	Day Count Fraction	Actual/365
(h)	Any other terms relating to the particular method of calculating interest	N/A

N/A

# **FLOATING RATE NOTES**

# 35. Payment of Interest Amount

(a) Interest Rate(s)

	(b)	Interest Payment Date(s)	N/A
	(c)	Any other terms relating to the particular method of calculating interest	N/A
	(d)	Interest Step-Up Date	N/A
	(e)	Definition of Business Day (if different from that set out in Condition 1 (Interpretation))	N/A
	(f)	Minimum Interest Rate	N/A
	(g)	Maximum Interest Rate	N/A
	(h)	Day Count Fraction	N/A
	(i)	Other terms relating to the method of calculating interest (e.g.: day count fraction, rounding up provision, if different from Condition 8.2 (Interest on Floating Rate Notes and Indexed Notes))	N/A
36.	Manner	in which the Interest Rate is to be determined	N/A
37.	Margin		N/A
38.	If ISDA	Determination	



	(a)	Floating Rate	N/A
	(b)	Floating Rate Option	N/A
	(c)	Designated Maturity	N/A
	(d)	Reset Date(s)	N/A
	(e)	ISDA Definitions to apply	N/A
39.	If Scre	en Rate Determination	
	(a)	Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated)	N/A
	(b)	Interest Rate Determination Date(s)	N/A
	(c)	Relevant Screen page and Reference Code	N/A
	(d)	Relevant Time	N/A
40.	ISDA [ insert	est Rate to be calculated otherwise than by Determination or Screen Rate Determination, basis for determining Interest argin/Fallback provisions	N/A
41.	If different for calc	ent from Calculation Agent, agent responsible ulating amount of principal and interest	
ZER	O COUF	PON NOTES	
42.	(a)	Implied Yield	N/A
	(b)	Reference Price	N/A
	(c)	Any other formula or basis for determining amount(s) payable	N/A
PAR	TLY PA	ID NOTES	
43.	(a)	Amount of each payment comprising the Issue Price	N/A
	(b)	Date upon which each payment is to be made by Noteholder	N/A
	(c)	Consequences (if any) of failure to make any such payment by Noteholder	N/A
	(d)	Interest Rate to accrue on the first and subsequent instalments after the due date for payment of such instalments	N/A



#### **INSTALMENT NOTES** 44. Instalment Dates N/A N/A 45. Instalment Amounts (expressed as a percentage of the aggregate Nominal Amount of the Notes) **MIXED RATE NOTES** 46. Period(s) during which the interest rate for the Mixed Rate Notes will be (as applicable) that for: (a) Fixed Rate Notes N/A N/A (b) Floating Rate Notes N/A (c) Indexed Notes N/A (d) Other Notes 47. The Interest Rate and other pertinent details are set out under the headings relating to the applicable forms of Notes **INDEXED NOTES** N/A 48. Type of Indexed Notes (a) N/A Index/Formula by reference to which Interest Interest Amount/Final Rate/ Redemption Amount (delete as applicable) is to be determined Manner in which the Interest Rate/Interest N/A (c) Amount/Final Redemption Amount (delete as applicable) is to be determined N/A Interest Period(s) (d) N/A Interest Payment Date(s) (e) If different from the Calculation Agent, agent N/A (f) responsible for calculating amount of principal and interest Provisions where calculation by reference to N/A (g) Index and/or Formula is impossible or

impracticable

(h)

(i)

Minimum Interest Rate

Maximum Interest Rate



N/A

N/A

	(j)	Other terms relating to the calculation of the Interest Rate (e.g. Day Count Fraction, rounding up provisions)	N/A
EX	CHANG	EABLE NOTES	
49.	(a)	Mandatory Exchange applicable?	N/A
	(b)	Noteholders' Exchange Right applicable?	N/A
	(c)		N/A
	(d)	Manner of determining Exchange Price	N/A
	(e)		N/A
	(f)	Other	N/A
ОТІ	HER NO	TES	
50.	Releva Condit	ant description and any additional Terms and tions relating to such Notes	N/A
PRO	OVISION	IS REGARDING REDEMPTION/MATURITY	
51.	Reden	nption at the option of the Issuer: if yes:	No
	(a)	Optional Redemption Date(s)	N/A
	(b)	Optional Redemption Amount(s) and method, if any, of calculation of such amount	N/A
	(c)	Minimum period of notice (if different from Condition 10.3 (Redemption at the option of the Issuer))	N/A
	(d)	If redeemable in part:	N/A
		Minimum Redemption Amount(s)	N/A
		Higher Redemption Amount(s)	N/A
	(e)	Other terms applicable on Redemption	N/A
52.	Redem Notes:	ption at the Option of Noteholders of Senior if yes:	No
	(a)	Optional Redemption Date(s)	N/A
	(b)	Optional Redemption Amount(s) and method of calculation?	N/A
	(c)	Minimum period of notice (if different from Condition 10.4 (Redemption at the option of Noteholders of Senior Notes)	N/A



(d) If redeemable in part: N/A Minimum Redemption Amount(s) Higher Redemption Amount(s) N/A Other terms applicable on Redemption N/A (e) Attach pro forma Put Notice(s) (f) Early Redemption Amount(s) payable on redemption The Early Redemption Amount(s) for taxation reasons or on Event of Default (if is payable on redemption for required), if yes: taxation reasons and on Event of Default. Amount payable; or The Early Redemption Amount (a) plus accrued but unpaid interest As set out in Condition 10.8 Method of calculation of amount payable (if (b) required or if different from that set out in Condition 10.8 (Early Redemption Amounts)) 54. Early Redemption Amount(s) payable on redemption for Regulatory Capital reasons (a) Amount payable; or N/A Method of calculation of amount payable or N/A (b) if different from that set out in Condition 10.8 (Early Redemption Amounts)) **GENERAL** 55. Aggregate Nominal Amount of Notes Outstanding ZAR32 559 438 050.00 (thirty two and aggregate Calculation Amount of Programme billion five hundred and fifty nine Preference Shares as at the Issue Date million four hundred and thirty eight thousand and fifty rand) 56. Financial Exchange **JSE** 57. ISIN No. ZAG000144122 58. Stock Code **IBL101** 59. Additional selling restrictions N/A Financial Exchange **JSE** Relevant sub-market of the Financial Interest Rate Market (b) Exchange 60. Provisions relating to stabilisation N/A 61. Receipts attached? If yes, number of Receipts N/A attached 62. Coupons attached? If yes, number of Coupons N/A attached 63. Talons attached? If yes, number of Talons attached N/A

64. Method of distribution

65. Credit Rating assigned to [Issuer] /[Notes] as at the Issue Date (if any)

66. Stripping of Receipts and/or Coupons prohibited as provided in Condition 16.4 (*Prohibition on stripping*)

67. Governing law (if the laws of South Africa are not applicable)

68. Other Banking Jurisdiction

69. Use of proceeds

70. Surrendering of Individual Certificates

71. Reference Banks

72. Other provisions

Private Placement

See Annexe "A" (Applicable Credit Ratings).

N/A

N/A

N/A

General business purposes

10 days after the date on which the Individual Certificate in respect of the Note to be redeemed has been surrendered to the Issuer.

N/A

N/A

## Responsibility:

The Issuer accepts full responsibility for the information contained in this Applicable Pricing Supplement (Notes). To the best of the knowledge and belief of the Issuer (who has taken all reasonable care to ensure that such is the case) the information contained in this Applicable Pricing Supplement (Notes) is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement (Notes) contains all information required by law and the relevant listings requirements of the JSE.

Application is hereby made to list this issue of Notes on 24 May 2017.

SIGNED at Sandton on this 23<sup>rd</sup> day of May 2017.

For and on behalf of INVESTEC BANK LIMITED

Name:

Annerie Botha

Capacity:

**Authorised Signaton** 

Who warrants his/her authority hereto

Way Kavisha Pilla

Capacity:

Who warrants his/her authority hereto

# **ANNEXURE 1**

Fitch		GCR	
I) Outlook	STABLE	13)LT Local Crncy Outlook	STABLE
2)LT Issuer Default Rating	B8+	14) ST Local Crncy Outlook	STABLE
3)LT LC Issuer Default	BB+	15) LC Curr Issuer Rating	AA-
4) Senior Unsecured Debt	BB+	16) ST Local Issuer Rating	A1+
S) Short Term	В		
6) ST Issuer Default Rating	В	Capital Intelligence	
7) Individual Rating	WD	17) Finl Strength Outlook	STABLE
Support Rating	3	18) Foreign Currency Outlook	STABLE
9) Viability	bb+	19) Financial Strength	BBB
		20) Support Rating	3
Fitch National		21) Foreign Long Term	BBB
0) Natl Long Term	AA(zaf)	22) Foreign Short Term	A3
!) Natl Subordinated	AA-(zaf)		
2) Natl Short-Term	F1+(zaf)	Thomson BankWatch	
		23) Long Tehm	WR
		24) Short Term	WR



GRAB  107544Z SJ Equity 1) Company Tree Investec Bank Ltd	e Ratir <del>,</del> g	9边 Alert !	Page 1/2 <b>Cred</b> it	Rating Profile	
1) Bloomberg Default Risk   DRSK »  Moody's 2) Long Term Rating 3) Foreign LT Bank Deposits 4) Local LT Bank Deposits 5) Senion Unsecured Debt 6) Subordinated Debt 7) Bank Financial Strength	Baa2 +- Baa2 +- Baa2 +- Baa2 +- (P)Baa3 +- WR	• 16) Standard & Pool 17) Outlook 18) LT Foreign Iss 19) LT Local Issue 20) ST Foreign Issue 21) ST Local Issue S&P National	uer Credit or Credit uer Credit or Credit	SP T NEG BB+ BB+ B	
8) LT Counterparty Risk Assessment 9) ST Counterparty Risk Assessment 10) ST Bank Deposits (Foreign) 11) ST Bank Deposits (Domestic) 12) Baseline Credit Assessment 13) Adj Baseline Credit Assessment	Baa1(cr) +- P-2(cr) +- P-2 +- P-2 +- baa2 +- baa2 +-	22) Natl LT Issuer 23) Natl ST Issuer		zaA zaA-1	
Moody's National 14) NSR LT Bank Deposit 15) NSR Short Term	Aa1.za P-1.za				
Australia 61 2 9777 8600 Brazil 5511 2395 9000 Europe 44 20 7330 7500 Germany 49 69 9204 1210 Mong Kong 852 2977 6000 Japan 81 3 5201 8900 - Singapore 65 6212 1000 - U.S. 1 212 318 2000 - Copyright 2017 Bloomberg Finance L P SN 289546 6573-2039-2 17-May-17 & 10 45 5837 GMT+2 00					

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