

#### **INVESTEC BANK LIMITED**

(Incorporated in the Republic of South Africa with limited liability under registration number 1969/004763/06)

Issue of ZAR435 000 000 (Four Hundred and Thirty Five Million Rand) Senior Unsecured Notes under its ZAR40,000,000,000 Domestic Medium Term Note and Preference Share Programme IBL154

This document constitutes the Applicable Pricing Supplement (Notes) relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "Terms and Conditions") set forth in the Programme Memorandum dated 10 December 2018 (the "Programme Memorandum"), as updated and amended from time to time. This Applicable Pricing Supplement (Notes) must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement (Notes) and the Programme Memorandum, the provisions of this Applicable Pricing Supplement (Notes) shall prevail.

### **PARTIES**

1.	Issuer	Investec Bank Limited
2.	Specified Office	100 Grayston Drive, Sandown Sandton
3.	If non-syndicated, Dealer(s)	Investec Bank Limited
4.	If syndicated, Managers	Not Applicable
5.	Debt Sponsor	Investec Bank Limited
6.	Issuer Agent (incorporating the calculation agent, the transfer agent, the paying agent and the settlement agent)	Investec Bank Limited

7.	Specified Office	100 Grayston Drive, Sandown Sandton
8.	Stabilising manager (if any)	Not Applicable
9.	Specified Office	Not Applicable
PROV	ISIONS RELATING TO THE NOTES	
10.	Status of Notes	Senior Unsecured Notes (see Condition 6.1 (Status of Senior Notes)
	(i) Series Number	1
	(ii) Tranche Number	1
11.	Aggregate Nominal Amount of Tranche	ZAR435 000 000 (Four Hundred and Thirty Five Million Rand)
12.	Aggregate Nominal Amount of Notes Outstanding in the Series as at the Issue Date	Zero, excluding this Tranche of Notes
13.	Interest/Payment Basis	Floating Rate Notes
13. 14.	Interest/Payment Basis Form of Notes	Floating Rate Notes  Listed. Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD
		Listed. Registered Notes: The Notes in this Tranche are
14.	Form of Notes  Automatic/Optional conversion from one Interest/ Payment Basis to	Listed. Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD
14. 15.	Form of Notes  Automatic/Optional conversion from one Interest/ Payment Basis to another	Listed. Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD  Not Applicable
<ul><li>14.</li><li>15.</li><li>16.</li></ul>	Form of Notes  Automatic/Optional conversion from one Interest/ Payment Basis to another  Issue Date	Listed. Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD  Not Applicable  19 November 2020
<ul><li>14.</li><li>15.</li><li>16.</li><li>17.</li></ul>	Automatic/Optional conversion from one Interest/ Payment Basis to another  Issue Date  Business Centre	Listed. Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD  Not Applicable  19 November 2020  Johannesburg
<ul><li>14.</li><li>15.</li><li>16.</li><li>17.</li><li>18.</li></ul>	Automatic/Optional conversion from one Interest/ Payment Basis to another  Issue Date  Business Centre  Additional Business Centre	Listed. Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD  Not Applicable  19 November 2020  Johannesburg  Not Applicable
<ul><li>14.</li><li>15.</li><li>16.</li><li>17.</li><li>18.</li><li>19.</li></ul>	Automatic/Optional conversion from one Interest/ Payment Basis to another  Issue Date  Business Centre  Additional Business Centre  Nominal Amount	Listed. Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD  Not Applicable  19 November 2020  Johannesburg  Not Applicable  R1,000,000 (One Million Rand) per Note

23.	Interest Commencement Date	19 November 2020
24.	Interest Period(s)	means each period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date; provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) the following Interest Payment Date (each Interest Payment Date as adjusted in accordance with the applicable Business Day Convention)
25.	Interest Payment Date(s)	means 19 February, 19 May, 19 August and 19 November in each year or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement)
00		
26.	Interest Rate Determination Date/s or Reset Dates	means 19 November, 19 February, 19 May and 19 August in each year or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement)
26. 27.		in each year or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing
	Reset Dates	in each year or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement)
27.	Reset Dates  Maturity Date	in each year or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement)  19 November 2025
27. 28.	Reset Dates  Maturity Date  Maturity Period	in each year or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement)  19 November 2025  Not Applicable
27. 28. 29.	Maturity Date  Maturity Period  Specified Currency	in each year or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement)  19 November 2025  Not Applicable  ZAR

February, 10 May to 19 May, 10 August to 19 August and 10 November to 19 November (all dates inclusive) in each year until the Applicable Redemption Date, or 10 days prior

to any Payment Day

33.	Last	Day	to Register	Close of business on the Business Day immediately preceding the first day of a Books Close Period	
34.		Provisions applicable to Subordinated Capital Notes		Not Applicable	
35.	FIXI	ED R	ATE NOTES	Not Applicable	
36.	FLC	ATII	NG RATE NOTES		
	(i)		uer election not to pay erest	Not applicable	
	(ii)	Pay	ment of Interest Amount	Applicable	
		(a) I	nterest Rate(s)	Floating Rate	
		(b) I	nterest Payment Date(s)	As per item 25 above with the first Interest Payment Date being 19 February 2021	
		(c)	Any other terms relating to the particular method of calculating interest	Not Applicable	
		(d)	Interest Step-Up Date	Not Applicable	
		(e)	Definition of Business Day (if different from that set out in Condition 1 (Interpretation))	Not Applicable	
		(f)	Minimum Interest Rate	Not Applicable	
		(g)	Maximum Interest Rate	Not Applicable	
		(h)	Day Count Fraction	Actual/365	
		(i)	Other terms relating to the method of calculating interest (e.g.: day count fraction, rounding up provision, if different from	Not Applicable	

Condition 9.2 (Interest on Floating Rate Notes and Indexed Notes))

Rate/Margin/Fallback provisions

agent responsible for calculating amount of principal and interest

(viii) If different from Issuer Agent,

(iii) Manner in which the Interest Screen Rate Determination Rate is to be determined (iv) Margin 1.05% (v) If ISDA Determination Not Applicable (vi) If Screen Rate Determination Applicable (a) Reference Rate (including ZAR-JIBAR-SAFEX with a Designated Maturity of 3 relevant period by months reference to which the Interest Rate is to be calculated) (b) Interest Rate As per item 26 above Determination Date(s) (c) Relevant Screen page and Reuters Screen SAFEY page "SF X 3M Yield", or any Reference Code successor page. (d) Relevant Time 11.00 a.m (vii) If Interest Rate to be calculated Not Applicable otherwise than by ISDA **Determination or Screen Rate** Determination, insert basis for determining Interest

Not Applicable

37.	ZERO COUPON NOTES	Not Applicable
38.	PARTLY PAID NOTES	Not Applicable
39.	INSTALMENT NOTES	Not Applicable
40.	MIXED RATE NOTES	Not Applicable
41.	INDEXED NOTES	Not Applicable
42.	EXCHANGEABLE NOTES	Not Applicable
43.	EQUITY LINKED NOTES	Not Applicable
44.	OTHER NOTES	Not Applicable

# PROVISIONS REGARDING REDEMPTION/MATURITY

45. Prior consent of the Relevant No
Authority required for any redemption
(in the case of Tier 2 Notes, prior to
the Maturity Date)

	Issuer.		
	(i) Optio	onal Redemption Date(s)	
	Amo	onal Redemption punt(s) and method, if of calculation of such	
	diffe	mum period of notice (if rent from Condition 10.3 demption at the option of Issuer))	
	(iv) Rec	leemable in part.	
	If ye	s:	
		mum Redemption punt(s)	
	_	ner Redemption punt(s)	
		er terms applicable on emption	
47.	-	at the Option of of Senior Notes	No
48.	on redemptio	ption Amount(s) payable on following the of a Tax Event (Gross ont (Deductibility) and/or aw, if yes:	Yes
	(i) Amount	payable; or	Final Redemption Amount
	payable	of calculation of amount (if required or if t from that set out in	Not Applicable

Redemption at the option of the

No

46.

Condition 10.9 (Early Redemption Amounts))

(iii) Minimum period of notice (if different from Condition 10.2 (Redemption following the occurrence of a Tax Event (Gross up) or Tax Event (Deductibility) and/or Change in Law)

Not Applicable

49. Early Redemption Amount(s) payable on redemption of Subordinated Capital Notes for Regulatory Capital reasons

Not Applicable

(i) Amount payable; or

Not Applicable

(ii) Method of calculation of amount payable or if different from that set out in Condition 10.9 (Early Redemption Amounts)) Not Applicable

(iii) Minimum period of notice (if different from Condition 10.5 (Redemption of Subordinated Capital Notes for Regulatory Capital reasons) Not Applicable

50. Early Redemption Amount(s) payable on redemption on Event of Default (if required), if yes:

Yes

(i) Amount payable; or

**Final Redemption Amount** 

(ii) Method of calculation of amount payable (if required or if different from that set out in Condition 10.9 (Early Redemption Amounts))

Not Applicable

51. Other terms applicable on redemptions

In respect of all Notes which will be automatically redeemed on the occurrence of an Activation Event (for the purposes of this item, "Activation Event" means an event that precipitates an automatic redemption in relation to the Notes), the early redemption date of the Notes will be a minimum of 5 (five) business days after the date on which the trigger event occurred. Such early redemption date will be announced on SENS in accordance with the timetable set out in paragraph 3 of Schedule 4, Form A4 of the JSE debt listings requirements

### TRIGGER EVENT

52. Are the Notes Convertible?

Not Applicable

53. Contractual Conversion Condition

Not Applicable

54. If applicable:

(i) Conversion Price

Not Applicable

(ii) Conversion Record Date (if different from the Note Terms and Conditions) Not Applicable

(iii) Conversion Settlement Date (if different from the Note Terms and Conditions) Not Applicable

the Issuer Conversion Price Notice (if different from the Note Terms and conditions) (v) Other Not Applicable 55. Contractual Write Off Condition Not Applicable **GENERAL** 56. Financial Exchange Interest Rate Market of the JSE 57. Substitution and variation for Not Applicable **Subordinated Capital Notes** 58. Substitution and variation for Not Applicable Subordinated Capital Notes upon a Change in Law 59. Not Applicable Amendment Option to disapply the Contractual Conversion Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition) 60. Amendment Option to disapply the Not Applicable Contractual Write Off Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition) 61. ZAR30 729 945 050 (Thirty Billion Seven Hundred and Aggregate Nominal Amount of Notes Outstanding and aggregate Twenty Nine Million Nine Hundred and Forty Five

Not Applicable

(iv) Time period for the delivery of

Calculation Amount of Programme

Preference Shares as at the Issue

Date

The aggregate Nominal Amount of all Notes Outstanding (including Notes issued under the Programme pursuant to

Thousand and Fifty Rand), excluding this Tranche of Notes

but including all other Notes and Programme Preference

Shares issued on the Issue Date

the Previous Programme Memoranda) and the aggregate Calculation Amount of all Programme Preference Shares (including Programme Preference Shares issued under the Programme pursuant to the 2013 Programme Memorandum) as at the Issue Date, together with the aggregate Nominal Amount of this Tranche of Notes (when issued), will not exceed the Programme Amount.

		issued), will not exceed the Programme Amount.
62.	ISIN No.	ZAG000172750
63.	Stock Code	IBL154
64.	Additional selling restrictions	Not Applicable
	(i) Financial Exchange	Not Applicable
	(ii) Relevant sub-market of the Financial Exchange	Not Applicable
65.	Provisions relating to stabilisation	Not Applicable
66.	Method of distribution	Private Placement
67.	Credit Rating assigned to Issuer as at the Issue Date (if any)	See Annex "A" (Applicable Credit Ratings).
68.	Governing law (if the laws of South Africa are not applicable)	Not Applicable
69.	Other Banking Jurisdiction	Not Applicable
70.	Use of proceeds	General banking business of the Issuer
71.	Surrendering of Individual Certificates	10 days after the date on which the Individual Certificate in respect of the Note to be redeemed has been surrendered to the Issuer.
72.	Reference Banks	Not Applicable
73.	Other provisions	Not applicable
74.	Notes rating and issue date	Not Applicable

75. Date of rating review Not Applicable

76. Rating Agency Not Applicable

77. Material Change Statement There has been no material change in the financial or

trading position of the Issuer and its subsidiaries that has occurred since the preliminary condensed consolidated

financial results for the year end 31 March 2020 have been

published. This disclosure was not reviewed and reported

on by the Issuer's auditors.

# Responsibility:

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Applicable Pricing Supplement contains all information required by law and the Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum and the annual financial statements and/or the pricing supplements and any amendments or supplements to the aforementioned documents, except as otherwise stated therein.

The JSE takes no responsibility for the contents of the Programme Memorandum and the annual financial statements and/or the pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the Programme Memorandum and the annual financial statements and/or the pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the Programme Memorandum and listing of the debt securities is not to be taken in any way as an indication of the merits of the issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

Application is hereby made to list this issue of Notes on 19 November 2020.

# **SIGNED** at Sandton on this 17<sup>th</sup> day of November 2020.

For:	INVESTEC BANK LIMITED	
Signature:	James VI.	
	who warrants that he / she is duly authorised thereto	
Name:	Kavisha Pillay	
Capacity:	Authorised Signatory	
Signature:		
	who warrants that he / she is duly authorised thereto	
Name:		
Capacity:	_Authorised Signatory	

## ANNEX "A"

# **APPLICABLE CREDIT RATINGS**

## 1. Issuer

The Issuer has been rated as follows:



107544Z SJ Equity 91) Comp	oany Tree Ratings 🕶	92) Alert	Page 2/2 C	redit Rating Profile
nvestec Bank Ltd				
Fitch		GCR		
1) Outlook	NEG	13) LT Local Crr	ncy Outlook	STABLE
2) LT Issuer Default Rating	BB	14) ST Local Cri	ncy Outlook	STABLE
3) LT LC Issuer Default	BB	15) LC Curr Issu	er Rating	AA-
4) Senior Unsecured Debt	BB	16) ST Local Iss	suer Rating	A1+
5) Short Term	В			
6) ST Issuer Default Rating	В	Capital Inte	lligence	
7) Individual Rating	WD	17) Finl Strengt	h Outlook	NEG
8) Support Rating	3	18) Foreign Cur	rency Outlook	STABLE
9) Viability	bb	19) Financial St	rength	BBB
		20) Support Rat	ing	3
Fitch National		21) Foreign Lon	g Term	BBB-
10) Natl Long Term	AA(zaf)	22) Foreign Sho	rt Term	A3
11) Natl Subordinated	A+(zaf)			
12) Natl Short Term	F1+(zaf)	Thomson Ba	inkWatch	
		23) Long Term		WR
		24) Short Term		WR

# 2. Notes

This Tranche of Notes will not be rated.