#### APPLICABLE PRICING SUPPLEMENT



#### INVESTEC BANK LIMITED

(Incorporated in the Republic of South Africa with limited liability under registration number 1969/004763/06)

# Issue of ZAR60,000,000 (Sixty Million Rand) Senior Unsecured Notes under its ZAR60,000,000,000 Domestic Medium Term Note and Preference Share Programme ("the Programme")

#### **IBL197**

This document constitutes the Applicable Pricing Supplement (Notes) relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "**Terms and Conditions**") set forth in the Programme Memorandum dated 17 March 2021 (the "**Programme Memorandum**"), as updated and amended from time to time. This Applicable Pricing Supplement (Notes) must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement (Notes) and the Programme Memorandum, the provisions of this Applicable Pricing Supplement (Notes) shall prevail.

The link to the document setting out the risk factors relating to the Notes and the Issuer is specified in the Programme Memorandum. Prospective investors in any securities should ensure that they fully understand the nature of the securities and the extent of their exposure to risks, and that they consider the suitability of the securities as an investment in the light of their own circumstances and financial position.

Specialist securities, such as the Indexed Notes, Credit Linked Notes, Equity Linked Notes, Equity Basket Notes, Fund Linked Notes and Portfolio Linked Notes (the "**Specialist Securities**") involve a high degree of risk, including the risk of losing some or a significant part of their initial investment. Potential investors should be prepared to sustain a total loss of their investment in such Specialist Securities. The Specialist Securities represent general, unsecured, unsubordinated, contractual obligations of the Issuer and rank *pari passu* in all respects with each other. Potential investors are reminded that the Specialist Securities constitute obligations of the Issuer only and of no other person. Therefore, potential investors should understand that they are relying on the creditworthiness of the Issuer.

#### **PARTIES**

1. Issuer Investec Bank Limited

2. Specified Office 100 Grayston Drive, Sandown, Sandton

3.	If non-syndicated, Dealer(s)	Investec Bank Limited
4.	If syndicated, Managers	Not applicable
5.	Debt Sponsor	Investec Bank Limited
6.	Debt Officer	Laurence Adams
7.	Issuer Agent (incorporating the calculation agent and the paying agent)	Investec Bank Limited
8.	Specified Office	100 Grayston Drive, Sandown, Sandton
9.	Stabilising manager (if any)	Not applicable
10.	Specified Office	Not applicable
PROV	VISIONS RELATING TO THE NOTES	
11.	Status of Notes	Senior Notes (see Condition 6.1 ( <i>Status of Senior Notes</i> )), Unsecured
	(i) Series Number	1
	(ii) Tranche Number	1
12.	Aggregate Nominal Amount of Tranche	ZAR60,000,000 (Sixty Million Rand)
13.	Aggregate Nominal Amount of Notes Outstanding in the Series as at the Issue Date	Nil, excluding this Tranche of Notes but including all other Notes in the Series issued on the Issue Date
14.	Interest/Payment Basis	Floating Rate Notes
15.	Form of Notes	Listed. Registered Notes. The Notes in this Tranche are issued in uncertificated form in the CSD
16.	Automatic/Optional conversion from one Interest/ Payment Basis to another	Not applicable
17.	Issue Date	8 November 2021
18.		

19.	Additional Business Centre	Not applicable
20.	Nominal Amount	ZAR1,000,000 (One Million Rand) per Note
21.	Specified Denomination	ZAR1,000,000 (One Million Rand) per Note
22.	Calculation Amount	ZAR1,000,000 (One Million Rand) per Note
23.	Issue Price	100% per Note
24.	Interest Commencement Date	8 November 2021
25.	Interest Period(s)	means each period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date; provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) the following Interest Payment Date (each Interest Payment Date as adjusted in accordance with the applicable Business Day Convention)
26.	Interest Payment Date(s)	means 8 February, 8 May, 8 August and 8 November of each year, provided that the first Interest Payment Date shall be on 8 February 2022. If any such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement)
27.	Interest Rate Determination Date/s or Reset Dates	means the Interest Commencement Date and every Interest Payment Date thereafter
28.	Maturity Date	8 November 2023
29.	Maturity Period	N/A
30.	Specified Currency	ZAR
31.	Applicable Business Day Convention	Following Business Day
32.	Final Redemption Amount	The Nominal Amount (plus accrued, unpaid interest, if any, to the Maturity Date)
33.	Books Closed Period(s)	The Register will be closed from 30 January to 8 February, 29 April to 8 May, 30 July to 8 August and 30 October to 8 November (all dates inclusive) in each

year until the Applicable Redemption Date, or 10 days prior to any Payment Day

34. Last Day to Register

29 January, 28 April, 29 July and 29 October in each year, or if such day is not a Business Day, the Business Day before each Books Closed Period, or the last Business Day immediately preceding the commencement of the Books Closed Period

35. Provisions applicable to Subordinated Capital Notes

Not applicable

36. Value of Aggregate Nominal Amount of all Notes issued under the Programme as at the Issue Date

As at the date of this issue, the Issuer has issued Notes in the aggregate total amount of R43,414,103,400 (Forty Three Billion Four Hundred and Fourteen Million One Hundred and Three Thousand and Four Hundred Rand) under the Programme.

The aggregate Nominal Amount of all Notes issued under the Programme as at the Issue Date, together with the aggregate Nominal Amount of this Tranche (when issued), will not exceed the Programme Amount.

37. Additional Terms and Conditions

Not applicable

38. FIXED RATE NOTES

Not applicable

#### 39. FLOATING RATE NOTES

(i) Issuer election not to pay interest

Not applicable

(ii) Payment of Interest Amount

Applicable

(a) Interest Rate(s)

Floating Rate

(b) Interest Payment Date(s)

As per item 26 above

(c) Any other terms relating to the particular method of calculating interest

Not applicable

(d) Interest Step-Up Date

Not applicable

	(e)	Definition of Business Day (if different from that set out in Condition 1 (Definitions))	Not applicable		
	(f)	Minimum Interest Rate	Not applicable		
	(g)	Maximum Interest Rate	6.78% (six point seven eight percent)		
	(h)	Day Count Fraction	Actual/365		
(iii)	Other terms relating to the method of calculating interest (e.g.: day count fraction, rounding up provision, if different from Condition 9.2 (Interest on Floating Rate Notes and Indexed Notes))				
(iv)	Manner in which the Interest Rate is to be determined		Screen Rate Determination		
(v)	Margin		1.88% (one point eight eight percent)		
(vi)	If ISDA Determination		Not applicable		
(**::)	If Screen Rate Determination				
(vii)	If Scre	en Rate Determination			
(VII)	If Scre (a)	Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated)	ZAR-JIBAR-SAFEX with a Designated Maturity of 3 months		
(VII)		Reference Rate (including relevant period by reference to which the Interest Rate is to be			
(VII)	(a)	Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated) Interest Rate	3 months		
(VII)	(a) (b)	Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated)  Interest Rate Determination Date(s)  Relevant Screen page	3 months  As per item 27 above  Reuters Screen SAFEY page "SF X 3M Yield", or		

ISDA Determination or Screen Rate Determination, insert basis for determining Interest Rate/Margin/Fallback provisions

(ix)	If different from Issuer Agent, agent responsible for calculating amount of	Not applicable
	principal and interest	

	principal and interest	
40.	ZERO COUPON NOTES	Not applicable
41.	PARTLY PAID NOTES	Not applicable
42.	INSTALMENT NOTES	Not applicable
43.	MIXED RATE NOTES	Not applicable
44.	INDEXED NOTES	Not applicable
45.	EXCHANGEABLE NOTES	Not applicable
46.	OTHER NOTES	Not applicable
47.	Relevant description and any additional Terms and Conditions relating to such Notes	Not applicable
48.	CREDIT LINKED NOTES	Not applicable

#### 48. CREDIT LINKED NOTES Not applicable

#### **49. EQUITY LINKED NOTES AND** Not applicable **EQUITY BASKET NOTES**

#### **50. FUND LINKED NOTES** Not applicable

#### 51. PORTFOLIO LINKED NOTES Not applicable

#### PROVISIONS REGARDING REDEMPTION/MATURITY

52. Prior consent of the Relevant No Authority required for any redemption (in the case of Tier 2 Notes, prior to the Maturity Date)

54. Redemption at the Option of No Noteholders of Senior Notes 55. Early Redemption Amount(s) payable Yes redemption following occurrence of a Tax Event (Gross up), Tax Event (Deductibility) and/or Change in Law, if yes: (i) Amount payable; or Early Redemption Amount as set out in item 58 Method of calculation (ii) As set out in item 58 of amount payable (if required or if different from that set out in Condition 10.9 (Early Redemption Amounts)) (iii) Minimum period of Not applicable notice (if different from Condition 10.2 (Redemption following the occurrence of a Tax Event (Gross up) or Tax Event (Deductibility) or Change in Law) 56. Early Redemption Amount(s) payable on redemption of Subordinated Capital No Notes for Regulatory Capital reasons 57. Early Redemption Amount(s) payable Yes on redemption on Event of Default (if required), if yes: (i) Amount payable; or Early Redemption Amount as set out in item 58 (ii) Method of calculation As set out in item 58 of amount payable (if required or if different from that set out in

No

53.

Redemption at the option of the Issuer

## Condition 10.9 (Early Redemption Amounts)

58. Other terms applicable on redemptions

The Notes will not be automatically redeemed on the occurrence of an Activation Event (for the purposes of this item, "Activation Event" means an event that precipitates an automatic redemption in relation to the Notes).

For the purpose of items 55 and 57, "Early Redemption Amount" means the Nominal Amount plus accrued, unpaid interest, if any, to the date of redemption.

#### TRIGGER EVENT

59. Are the Notes Convertible?

60. Contractual Conversion Condition Not applicable

61. If applicable:

(i) Conversion Price Not applicable

(ii) Conversion Record
Date (if different from
the Note Terms and
Conditions)

Not applicable

(iii) Conversion
Settlement Date (if different from the Note Terms and Conditions)

Not applicable

(iv) Time period for the delivery of the Issuer Conversion Price Notice (if different from the Note Terms and conditions)

Not applicable

(v) Other

Not applicable

62. Contractual Write Off Condition

Not applicable

#### **GENERAL**

63. Financial Exchange JSE Limited 64. Substitution and variation for Not applicable Subordinated Capital Notes 65. Substitution and variation for Not applicable Subordinated Capital Notes upon a Change in Law 66. Amendment Option to disapply the Not applicable Contractual Conversion Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition) 67. Amendment Option to disapply the Not applicable Contractual Write Off Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition) 68. Aggregate Nominal Amount of Notes ZAR43,316,603,400 (Forty Three Billion Three Outstanding and aggregate Hundred and Sixteen Million Six Hundred and Three Calculation Amount of Programme Thousand and Four Hundred Rand) excluding this Preference Shares as at the Issue Date Tranche of Notes but including all other Notes and Programme Preference Shares issued on the Issue Date The aggregate Nominal Amount of all Notes Outstanding (including Notes issued under the Previous Programme Memoranda) and the aggregate Calculation Amount of all Programme Preference Shares (including Programme Preference Shares issued under the Previous Programme Memoranda) as at the Issue Date, together with the aggregate Nominal Amount of this Tranche of Notes (when issued) plus the aggregate Calculation Amount of the Tranche of the Programme Preference Shares (when issued), will not exceed the Programme Amount. 69. ISIN No. ZAG000181298 70. Stock Code **IBL197** 

71.	Additional selling restrictions	Not applicable
72.	Provisions relating to stabilisation	Not applicable
73.	Method of distribution	Private Placement
74.	Credit Rating assigned to Issuer as at the Issue Date (if any)	See Annex "A" (Applicable Credit Ratings).
75.	Governing law (if the laws of South Africa are not applicable)	Not applicable
76.	Other Banking Jurisdiction	Not applicable
77.	Use of proceeds	General banking business of the Issuer
78.	Surrendering of Individual Certificates	Not applicable
79.	Reference Banks	Not applicable
80.	Other provisions	Not applicable
81.	Issuer Rating and date of issue	Applicable
82.	Date of rating review	11 January 2021
83.	Programme rating and date of issue	Not applicable
84.	Date of rating review	Not applicable
85.	Notes rating and date of issue	Not applicable
86.	Date of rating review	Not applicable
87.	Rating Agency	Not applicable
88.	Material Change Statement	The Issuer hereby confirms that as at the date of this Applicable Pricing Supplement, there has been no material change in the financial or trading position of the Issuer and its subsidiaries since the date of the Issuer's latest annual financial statements for the year ended 31 March 2021. This statement has not been confirmed nor verified by the auditors of the Issuer.

- 89. Settlement agent The Standard Bank of South Africa Limited
- 90. Specified office of the settlement agent 3rd floor, 25 Sauer Street, Johannesburg, 2001

#### **Responsibility:**

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the applicable pricing supplement contains all information required by law and the debt listings requirements of the JSE. The Issuer accepts full responsibility for the accuracy of the information contained in the placing document Memorandum and the annual financial statements and/or the applicable pricing supplements, and/or the annual report and any amendments or supplements to the aforementioned documents, except as otherwise stated herein.

The JSE takes no responsibility for the contents of the placing document and the annual financial statements and/or the applicable pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the placing document and the annual financial statements and/or the applicable pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the placing document and listing of the debt securities is not to be taken in any way as an indication of the merits of the issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

**SIGNED** at Johannesburg on this 6th day of November 2021.

INVESTEC BANK LIMITED
1 Mar 1/
who warrants that he / she is duly authorised thereto
Kavisha Pillay
Authorised Signatory
who warrants that he / she is duly authorised thereto

	-	
Capacity:	Authorised Signatory	

## ANNEX 1

## APPLICABLE CREDIT RATINGS

## 1. Issuer

The Issuer has been rated as follows:

INTSJ Float 02/09/23 Company Tre	ee Ratings 🔻	Alert		Page 1/	3 Credit Profile
Investec Bank Ltd					
1) Bloomberg Default Risk   DRSK »		Moody's Na 18) NSR LT Bar	ık Deposit	Aa	11.za
Moody's		19) NSR Short	Term	P-	-1.za
2) Outlook	NEG				_
3) Foreign LT Bank Deposits	Ba2	20) Standard &	Poor's		!
4) Local LT Bank Deposits	Ba2	21) Outlook			ABLE
5) Senior Unsecured Debt	Ba2	22) LT Foreign		lit B	3-
6) Subordinated Debt	(P)Ba2	23) LT Local Is		BI	3-
7) Bank Financial Strength	WR	24) ST Foreign			
8) LT Counterparty Risk Assessment	Ba1(cr)	25) ST Local Is	suer Credit	В	
9) ST Counterparty Risk Assessment	NP(cr)				
10) ST Bank Deposits (Foreign)	NP	S&P Nation	al		
11) ST Bank Deposits (Domestic)	NP	26) Natl LT Iss	uer Credit	Za	AA
12) Baseline Credit Assessment	ba2	27) Natl ST Iss	uer Credit	Za	A-1+
13) Adj Baseline Credit Assessment	ba2				
14) LT Counterparty Risk Rating (Forei	. Ba1				
15) LT Counterparty Risk Rating (Dom	Ba1				
16) ST Counterparty Risk Rating (Forei.	NP				
17) ST Counterparty Risk Rating (Dom	NP				
Australia 61 2 9777 8600 Brazil 5511 2395 Vapan 81 3 4565 8900 Singapore 65 62	9000 Europe 44 20 7 12 1000 U.S. 1	330 7500 Germany 49 6 212 318 2000 SN 2	9 9204 1210 Hong 94719ht 2021 8180 93810 H821—760—2	Копо 852 mbero Fin 07—APr−21	2977 6000 BRICE L.P 12:49:16 SAST GMT+2:00

INTSJ Float 11/22/24	Company Tree Ratings •	Alert	Page 2/3	Credit Profile
Investec Bank Ltd				
Fitch 1) Outlook 2) LT Issuer Default Rating 3) LT LC Issuer Default 4) Senior Unsecured Debt 5) Short Term 6) ST Issuer Default Rating 7) Individual Rating 8) Support Rating 9) Viability	BB- BB- B	14) Credit Risk 15) 1 Month Cor 16) 6 Month Cor 17) Contributor 18) Contributor	nsensus Change Und nsensus Change Neg Count 15 Agreement Med hmark Coverage	hanged ative lium CRSR »
Fitch National		21) ST Local Cri 22) LC Curr Issu		
10) Natl Long Term	AA+(zaf)	23) ST Local Iss		
11) Natl Subordinated	AA-(zaf)			
12) Natl Short Term	F1+(zaf)			
gustralia 61 2 9777 8600 Japan 81 3 4585 8900	Brazil 5511 2395 9000 Europe 44,20 7 Singapore 65 6212 1000	330 7500 Germany 49 69 212 318 2000 SN 24:	9204 1210 Hono Kono 852 297 9510 Ho20 F F F F F F F F F F F F F F F F F F F	7 6000 150:27 SAST GMT+2:00

## 2. Notes

This Tranche of Notes will not be rated.