APPLICABLE PRICING SUPPLEMENT



INVESTEC BANK LIMITED

(Incorporated in the Republic of South Africa with limited liability under registration number 1969/004763/06)

Issue of ZAR50,000,000 (Fifty Million Rand) Senior Unsecured Notes

under its ZAR60,000,000,000 Domestic Medium Term Note and Preference Share Programme ("the Programme")

IBL208

This document constitutes the Applicable Pricing Supplement (Notes) relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "**Terms and Conditions**") set forth in the Programme Memorandum dated 17 March 2021 (the "**Programme Memorandum**"), as updated and amended from time to time. This Applicable Pricing Supplement (Notes) must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement (Notes) and the Programme Memorandum, the provisions of this Applicable Pricing Supplement (Notes) shall prevail.

The link to the document setting out the risk factors relating to the Notes and the Issuer is specified in the Programme Memorandum. Prospective investors in any securities should ensure that they fully understand the nature of the securities and the extent of their exposure to risks, and that they consider the suitability of the securities as an investment in the light of their own circumstances and financial position.

Specialist securities, such as the Indexed Notes, Credit Linked Notes, Equity Linked Notes, Equity Basket Notes, Fund Linked Notes and Portfolio Linked Notes (the "Specialist Securities") involve a high degree of risk, including the risk of losing some or a significant part of their initial investment. Potential investors should be prepared to sustain a total loss of their investment in such Specialist Securities. The Specialist Securities represent general, unsecured, unsubordinated, contractual obligations of the Issuer and rank *pari passu* in all respects with each other. Potential investors are reminded that the Specialist Securities constitute obligations of the Issuer only and of no other person. Therefore, potential investors should understand that they are relying on the creditworthiness of the Issuer.

PARTIES

Issuer Investec Bank Limited
 Specified Office 100 Grayston Drive, Sandown, Sandton
 If non-syndicated, Dealer(s) Investec Bank Limited

| 4. | If syndicated, Managers | Not applicable |
|------|--|---|
| 5. | Debt Sponsor | Investec Bank Limited |
| 6. | Debt Officer | Laurence Adams |
| 7. | Issuer Agent (incorporating the calculation agent and the paying agent) | Investec Bank Limited |
| 8. | Specified Office | 100 Grayston Drive, Sandown, Sandton |
| 9. | Stabilising manager (if any) | Not applicable |
| 10. | Specified Office | Not applicable |
| PROV | TISIONS RELATING TO THE NOTES | |
| 11. | Status of Notes | Senior Notes (see Condition 6.1 (<i>Status of Senior Notes</i>)), Unsecured |
| | (i) Series Number | 1 |
| | (ii) Tranche Number | 1 |
| 12. | Aggregate Nominal Amount of Tranche | ZAR50,000,000 (Fifty Million Rand) |
| 13. | Aggregate Nominal Amount of Notes Outstanding in the Series as at the Issue Date | Nil, excluding this Tranche of Notes but including all other Notes in the Series issued on the Issue Date |
| 14. | Interest/Payment Basis | Floating Rate Notes |
| 15. | Form of Notes | Listed. Registered Notes. The Notes in this Tranche are issued in uncertificated form in the CSD |
| 16. | Automatic/Optional conversion from one Interest/ Payment Basis to another | Not applicable |
| 17. | Issue Date | 31 January 2022 |
| 18. | Business Centre | Johannesburg |
| 19. | Additional Business Centre | Not applicable |

| 20. | Nominal Amount | ZAR1,000,000 (One Million Rand) per Note |
|-----|---|---|
| 21. | Specified Denomination | ZAR1,000,000 (One Million Rand) per Note |
| 22. | Calculation Amount | ZAR1,000,000 (One Million Rand) per Note |
| 23. | Issue Price | 100% per Note |
| 24. | Interest Commencement Date | 31 January 2022 |
| 25. | Interest Period(s) | means each period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date; provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) the following Interest Payment Date (each Interest Payment Date as adjusted in accordance with the applicable Business Day Convention) |
| 26. | Interest Payment Date(s) | means 30 April, 31 July, 31 October and 31 January of each year, provided that the first Interest Payment Date shall be on 30 April 2022. If any such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement) |
| 27. | Interest Rate Determination Date/s or Reset Dates | means the Interest Commencement Date and every Interest Payment Date thereafter |
| 28. | Maturity Date | 31 January 2025 |
| 29. | Maturity Period | Not applicable as the Notes are senior Notes |
| 30. | Specified Currency | ZAR |
| 31. | Applicable Business Day Convention | Following Business Day |
| 32. | Final Redemption Amount | The Nominal Amount (plus accrued, unpaid interest, if any, to the Maturity Date) |
| 33. | Books Closed Period(s) | The Register will be closed from 21 April to 30 April, 22 July to 31 July, 22 October to 31 October and 22 January to 31 January (all dates inclusive) in each year until the Applicable Redemption Date, or 10 days prior to any Payment Day |

34. Last Day to Register

20 April, 21 July, 21 October and 21 January in each year, or if such day is not a Business Day, the Business Day before each Books Closed Period, or the last Business Day immediately preceding the commencement of the Books Closed Period

35. Provisions applicable to Subordinated Capital Notes

Not applicable

36. Value of Aggregate Nominal Amount of all Notes issued under the Programme as at the Issue Date

As at the date of this issue (including this Tranche), the Issuer has issued Notes in the aggregate total amount of R44,752,103,400.00 (forty four billion seven hundred and fifty two million one hundred and three thousand four hundred Rand) under the Programme.

The aggregate Nominal Amount of all Notes issued under the Programme as at the Issue Date, together with the aggregate Nominal Amount of this Tranche (when issued), will not exceed the Programme Amount.

37. Additional Terms and Conditions

Not applicable

38. FIXED RATE NOTES

Not applicable

39. FLOATING RATE NOTES

(i) Issuer election not to pay interest

Not applicable

(ii) Payment of Interest Amount

Applicable

(a) Interest Rate(s)

Floating Rate

(b) Interest Payment Date(s)

As per item 26 above

(c) Any other terms relating to the particular method of calculating interest

Not applicable

(d) Interest Step-Up Date

Not applicable

(e) Definition of Business Day (if different from Not applicable

| | | Condition 1 (Definitions)) | | | | |
|--------|--|---|---|--|--|--|
| | (f) | Minimum Interest Rate | Not applicable | | | |
| | (g) | Maximum Interest Rate | 8.00% nacq (eight percent nominal annual compounded quarterly) | | | |
| | (h) | Day Count Fraction | Actual/365 | | | |
| (iii) | method of calculating interest (e.g.: day count fraction, rounding up provision, if different from Condition 9.2 (Interest on Floating Rate Notes and Indexed Notes)) | | Not applicable | | | |
| (iv) | | r in which the Interest to be determined | Screen Rate Determination | | | |
| (v) | Margin | | 1.85% (one point eight five percent) | | | |
| (vi) | If ISDA | A Determination | Not applicable | | | |
| (vii) | If Screen Rate Determination | | | | | |
| | (a) | Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated) | ZAR-JIBAR-SAFEX with a Designated Maturity of 3 months, plus the Margin, subject to the Maximum Interest Rate | | | |
| | (b) | Interest Rate Determination Date(s) | As per item 27 above | | | |
| | (c) | Relevant Screen page and Reference Code | Reuters Screen SAFEY page "SF X 3M Yield", or any successor page | | | |
| | (d) | Relevant Time | 11.00 a.m | | | |
| (viii) | If Interest Rate to be Not applicable calculated otherwise than by ISDA Determination or Screen Rate Determination, | | Not applicable | | | |

that set out in

| | | insert basis for determining Interest Rate/Margin/Fallback provisions | |
|------|---------------------|---|----------------|
| | (ix) | If different from Issuer Agent, agent responsible for calculating amount of principal and interest | Not applicable |
| 40. | ZERO | COUPON NOTES | Not applicable |
| 41. | PARTI | LY PAID NOTES | Not applicable |
| 42. | INSTA | LMENT NOTES | Not applicable |
| 43. | MIXE | D RATE NOTES | Not applicable |
| 44. | INDEX | KED NOTES | Not applicable |
| 45. | EXCH | ANGEABLE NOTES | Not applicable |
| 46. | ОТНЕ | R NOTES | Not applicable |
| 47. | addition | nt description and any nal Terms and Conditions g to such Notes | Not applicable |
| 48. | CRED | IT LINKED NOTES | Not applicable |
| 49. | - | TY LINKED NOTES AND TY BASKET NOTES | Not applicable |
| 50. | FUND | LINKED NOTES | Not applicable |
| 51. | PORT | FOLIO LINKED NOTES | Not applicable |
| PROV | ISIONS | REGARDING REDEMPTION/M | IATURITY |
| 52. | Authorities (in the | onsent of the Relevant ity required for any redemption case of Tier 2 Notes, prior to turity Date) | No |
| 53. | Redem | ption at the option of the Issuer | No |

Redemption at the Option of Noteholders of Senior Notes

No

54.

55. Early Redemption Amount(s) payable on redemption following the occurrence of a Tax Event (Gross up), Tax Event (Deductibility) and/or Change in Law, if yes:

Yes

(i) Amount payable; or

Early Redemption Amount as set out in item 58

(ii) Method of calculation of amount payable (if required or if different from that set out in Condition 10.9 (Early Redemption Amounts))

As set out in item 58

(iii) Minimum period of notice (if different from Condition 10.2 (Redemption following the occurrence of a Tax Event (Gross up) or Tax Event (Deductibility) or Change in Law)

Not applicable

56. Early Redemption Amount(s) payable on redemption of Subordinated Capital Notes for Regulatory Capital reasons

No

57. Early Redemption Amount(s) payable on redemption on Event of Default (if required), if yes:

Yes

(i) Amount payable; or

Early Redemption Amount as set out in item 58

(ii) Method of calculation of amount payable (if required or if different from that set out in Condition 10.9 (Early Redemption Amounts)

As set out in item 58

58. Other terms applicable on redemptions

The Notes will not be automatically redeemed on the occurrence of an Activation Event (for the purposes of this item, "Activation Event" means an event that

precipitates an automatic redemption in relation to the Notes).

For the purpose of items 55 and 57, "Early Redemption Amount" means the Nominal Amount plus accrued, unpaid interest, if any, to the date of redemption.

TRIGGER EVENT

59. Are the Notes Convertible?

60. Contractual Conversion Condition Not applicable

61. If applicable:

(i) Conversion Price Not applicable

(ii) Conversion Record
Date (if different from the Note Terms and Conditions)

Not applicable

(iii) Conversion
Settlement Date (if
different from the
Note Terms and
Conditions)

Not applicable

(iv) Time period for the delivery of the Issuer Conversion Price Notice (if different from the Note Terms and conditions)

Not applicable

(v) Other

Not applicable

62. Contractual Write Off Condition

Not applicable

GENERAL

63. Financial Exchange JSE Limited

64. Substitution and variation for Subordinated Capital Notes

Not applicable

65. Substitution and variation for Subordinated Capital Notes upon a Change in Law

Not applicable

66. Amendment Option to disapply the Contractual Conversion Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition)

Not applicable

67. Amendment Option to disapply the Contractual Write Off Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition)

Not applicable

68. Aggregate Nominal Amount of Notes
Outstanding and aggregate
Calculation Amount of Programme
Preference Shares as at the Issue Date

ZAR43,702,103,400.00 (forty three billion seven hundred and two million one hundred and three thousand four hundred Rand) excluding this Tranche of Notes but including all other Notes and Programme Preference Shares issued on the Issue Date

The aggregate Nominal Amount of all Notes Outstanding (including Notes issued under the Previous Programme Memoranda) and the aggregate Calculation Amount of all Programme Preference Shares (including Programme Preference Shares issued under the Previous Programme Memoranda) as at the Issue Date, together with the aggregate Nominal Amount of this Tranche of Notes (when issued) plus the aggregate Calculation Amount of the Tranche of the Programme Preference Shares (when issued), will not exceed the Programme Amount.

69. ISIN No.

ZAG000183260

70. Stock Code

IBL208

71. Additional selling restrictions

Not applicable

72. Provisions relating to stabilisation

Not applicable

73. Method of distribution

Private Placement

| 74. | Credit Rating assigned to Issuer as at the Issue Date (if any) | See Annex "A" (Applicable Credit Ratings). |
|-----|---|---|
| 75. | Governing law (if the laws of South Africa are not applicable) | Not applicable |
| 76. | Other Banking Jurisdiction | Not applicable |
| 77. | Use of proceeds | General banking business of the Issuer |
| 78. | Surrendering of Individual Certificates | Not applicable |
| 79. | Reference Banks | Not applicable |
| 80. | Other provisions | Not applicable |
| 81. | Issuer Rating and date of issue | Applicable |
| 82. | Date of rating review | 11 January 2021 |
| 83. | Programme rating and date of issue | Not applicable |
| 84. | Date of rating review | Not applicable |
| 85. | Notes rating and date of issue | Not applicable |
| 86. | Date of rating review | Not applicable |
| 87. | Rating Agency | Not applicable |
| 88. | Material Change Statement | The Issuer hereby confirms that as at the date of this Applicable Pricing Supplement, there has been no material change in the financial or trading position of the Issuer and its subsidiaries since the date of the Issuer's latest consolidated financial results for the six months ended 30 September 2021. As at the date of this Applicable Pricing Supplement, there has been no involvement by KPMG Inc. and Ernst & Young Inc., the auditors of the Issuer, in making the aforementioned statement. |
| 89. | Settlement agent | The Standard Bank of South Africa Limited |
| 90. | Specified office of the settlement agent | 3rd floor, 25 Sauer Street, Johannesburg, 2001 |

Responsibility:

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the applicable pricing supplement contains all information required by law and the debt listings requirements of the JSE. The Issuer accepts full responsibility for the accuracy of the information contained in the placing document Memorandum and the annual financial statements and/or the applicable pricing supplements, and/or the annual report and any amendments or supplements to the aforementioned documents, except as otherwise stated herein.

The JSE takes no responsibility for the contents of the placing document and the annual financial statements and/or the applicable pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the placing document and the annual financial statements and/or the applicable pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the placing document and listing of the debt securities is not to be taken in any way as an indication of the merits of the issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

SIGNED at Johannesburg on this 27th day of January 2022.

| For: | INVESTEC BANK LIMITED |
|------------|---|
| Signature: | J. Wan I. |
| | who warrants that he / she is duly authorised thereto |
| Name: | Kavisha Pillay |
| Capacity: | Authorised Signatory |
| Signature: | A Million |
| | who warrants that he / she is duly authorised thereto |
| Name: | Sue Neilan |
| Capacity: | Authorised Signatory |

ANNEX 1

APPLICABLE CREDIT RATINGS

1. Issuer

The Issuer has been rated as follows:

| INTSJ Float 11/22/24 | Company Tree Ratings • | Alert | Pa | ge 2/3 | Credit Profile |
|--|--|---|--|---|--------------------------------|
| Investec Bank Ltd | | | | | |
| Fitch 1) Outlook 2) LT Issuer Default Ratir 3) LT LC Issuer Default 4) Senior Unsecured Debt 5) Short Term 6) ST Issuer Default Ratir 7) Individual Rating | BB- BB- B B MD | 13) Credit Bend 14) Credit Risk 15) 1 Month Cor 16) 6 Month Cor 17) Contributor 18) Contributor 19) Credit Bend | Indicator nsensus Chang nsensus Chang Count Agreement | HY1 ge Unch ge Nega 15 Medi | ative ium |
| 8) Support Rating | 4 bb- | GCR | ani Outlank | STAF | DI E |
| 9) Viability | DD- | 20) LT Local Cri 21) ST Local Cri | | STA | |
| Fitch National | | 22) LC Curr Issu | | AA- | |
| 10) Natl Long Term | AA+(zaf) | 23) ST Local Is: | suer Rating | A1+ | |
| 11) Natl Subordinated | AA-(zaf) | | | | |
| 12) Natl Short Term | F1+(zaf) | | | | |
| | | | | | |
| 9ustralia 61 2 9777 860 Vapan 81 3 4585 8900 | 00 Brazil 5511 2395 9000 Europe 44,20 Singapore 65 6212 1000 U.S. 1 | 7330 7500 Germany 49 69 212 318 2000 SN 24: SN 24: | 9204 1210 Homa Kom yriant 2021 Bloombel 3810 H821–760–1 07–4 | 9 852 2977 19 Finance Apr-21 12 | 7 6000 550:27 SAST GMT+2:00 |

| INTC1 Floor 44 /22 /24 | Company Tree Ratings • | Alert | D D/D | FA Credit Drofile |
|--|------------------------------------|----------------------------|--|--|
| INTSJ Float 11/22/24 Investec Bank Ltd | company free Katings * | Alert | Page 2/3 | Credit Profile |
| Invested Bank Ltd | | | | |
| Fitch | | 13) Credit Bend | hmark Limited | |
| 1) Outlook | NEG | 14) Entity Cons | ensus Rating* | Not Sub |
| 2) LT Issuer Default Rating | BB- | 15) Credit Risk | Indicator | HY1 |
| 3) LT LC Issuer Default | BB- | 16) Latest Opin | ion Change∗ | Not Subscrib |
| 4) Senior Unsecured Debt | BB- | 17) 1 Month Co | nsensus Change | Unchanged |
| 5) Short Term | В | 18) 6 Month Co | nsensus Change | Unchanged |
| 6) ST Issuer Default Rating | В | 19) Contributor | Count | 14 |
| 7) Individual Rating | WD | 20) Contributor | Agreement | High |
| 8) Support Rating | 4 | 21) Outlier Indi | cator* | Not Subscrib |
| 9) Viability | bb- | *Premium | Field | |
| | | 22) Credit Bend | hmark Coverage | e CRSR » |
| Fitch National | | | | |
| 10) Natl Long Term | AA+(zaf) | GCR | | |
| 11) Natl Subordinated | AA-(zaf) | 23) LT Local Cr | | STABLE |
| 12) Natl Short Term | F1+(zaf) | 24) ST Local Cr | | STABLE |
| | | 25) LC Curr Iss | _ | AA- |
| | | 26) ST Local Is | suer Rating | A1+ |
| | | | | |
| | | | | |
| Australia 61 2 9777 8600 | Brazil 5511 2395 9000 Europe 44 20 | 7330 7500 Germany 49 69 | 9204 1210 Hong Kong 85 | 12 2977 6000 |
| Japan 81 3 4565 8900 | Singapore 65 6212 1000 U.S. 1 | 212 318 2000 Cop SN 243 | yright 2021 Rloomberg F 110 G925-5901-2 23-Nov- | Inance L.P. 21 19:48:48 SAST GMT+2:00 |

2. Notes

This Tranche of Notes will not be rated.