#### APPLICABLE PRICING SUPPLEMENT

#### Investec Bank Limited

(Incorporated with limited liability under Registration Number 1969/004763/06 in South Africa)
Issue of ZAR120,000,000 (one hundred and twenty million Rand) Senior Unsecured Notes
Under the stock code IBL50

#### Under its ZAR40,000,000,000 Domestic Medium Term Note Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions ("Terms and Conditions") set forth in the Programme Memorandum dated 12 February 2003 (the "Programme Memorandum"). This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

#### **DESCRIPTION OF THE NOTES**

1.	Issuer	Investec Bank Limited
2.	Senior Notes or Subordinated Notes	Senior Unsecured
3.	Tranche Number	1
	Series Number	!BL50
4.	Aggregate Principal Amount of Tranche	ZAR120,000,000 (one hundred and twenty million Rand)
5.	Interest/Payment Basis	Fixed Rate
6.	Form of Notes	Registered Notes
7.	Automatic/ Conversion from one Interest Basis to another	N/A
8.	Issue Date	2 August 2013
9.	Business Centre	Johannesburg
10.	Additional Business Centre	N/A
11.	Principal Amount per Note	ZAR1,000,000
12.	Specified Denomination	ZAR1,000,000
13.	Issue Price	100%
14.	Interest Commencement Date	2 August 2013



15.	Maturity Date	2 August 2020
16.	Specified Currency	ZAR
17.	Applicable Business Day Convention	Following Business Day
18.	Calculation Agent	Issuer
19.	Paying Agent	Issuer
20.	Specified office of the Paying Agent	100 Grayston Drive, Sandown, Sandton
21.	Transfer Agent	Issuer
22.	Final Redemption Amount	100% of Principal Amount

# **PARTLY PAID NOTES**

23.	Amount of each payment comprising the Issue Price	N/A
24.	Date upon which each payment is to be made by Noteholder	N/A
25.	Consequences (if any) of failure to make any such payment by Noteholder	N/A
26.	Interest Rate to accrue on the first and subsequent instalments after the due date for payment of such instalments	N/A

# **INSTALMENT NOTES**

27.	Instalment D	ates			N/A	
28.	instalment percentage Amount of the		• •	as Princij		

# **FIXED RATE NOTES**

29.	(a)	Interest Rate(s)	9.10% (nine point one zero percent)
			nominal annual compounded semi
	  -  -		annually (nacs)



(b)	Interest Payment Date(s)	2 February and 2 August, the first
		Interest Payment Date being on 2
		February 2014.
(c)	Initial Broken Amount	N/A
(d)	Final Broken Amount	N/A
(e)	Any other terms relating to the	Interest Periods will be from and
	particular method of calculating	including the applicable Interest
	interest	Payment Date and ending on but
		excluding the following Interest
		Payment Date, the first Interest Period
		commencing on the Interest
		Commencement Date and ending on
		the day before the next interest
		Payment Date
		Day Count Fraction is Actual/365
		Interest Determination Dates will be on
		each of the Interest Payment Dates.

# **FLOATING RATE NOTES**

30.	(a) Interest Payment Date(s)	N/A
	(b) Interest Period(s)	N/A
	(c) Definitions of Business Day ( different from that set out in Condition  1)	
	(d) Interest Rate(s)	N/A
	(e) Minimum Interest Rate	N/A
	(f) Maximum Interest Rate	N/A
	(g) Other terms relating to the method of calculating interest (e.g., Day Count Fraction rounding up provision, if different from Condition 8.2)	,
31.	Manner in which the Interest Rate is to be	e N/A



	determined	
32.	Margin	N/A
33.	If ISDA Determination	
	(a) Floating Rate	N/A
	(b) Floating Rate Option	N/A
	(c) Designated Maturity	N/A
	(d) Reset Date(s)	N/A
34.	If Screen Determination	
	(a) Reference Rate (including relevant	N/A
	period by reference to which the Interest Rate	
	is to be calculated)	
	(b) Interest Determination Date(s)	N/A
-	(c) Relevant Screen Page and Reference	N/A
	Code	
35.	If Interest Rate to be calculated otherwise	N/A
	than by reference to 33 or 34 above, insert	
	basis for determining Interest	
	Rate/Margin/Fall back provisions	
36.	Calculation Agent (if not the Issuer)	N/A

# **MIXED RATE NOTES**

37.	Period(s) during which the interest rate for			
	the Mixed R	ate Notes will be (as applicable)		
	that for:			
	(a)	Fixed Rate Notes	N/A	
	(b)	Floating Rate Notes	N/A	
	(c)	Indexed Notes	N/A	
	(d)	Other Notes	N/A	
	The interest	rate and other pertinent details		
	are set out u	inder the headings relating to the		
	applicable fo	orms of Notes		



# **ZERO COUPON NOTES**

38.	(a)	Implied Yield	N/A	
	(b)	Reference Price	N/A	
	(c)	Any other formula or basis for	N/A	
	determining amount(s) payable			

# **INDEXED NOTES**

(a)	Type of Indexed Notes	N/A
(b)	Index/Formula by reference to which	N/A
	Interest Rate/Interest Amount (delete	
	as applicable) is to be determined	
(c)	Manner in which the Interest	N/A
	Rate/Interest Amount (delete as	
	applicable) is to be determined	
(d)	Interest Period(s)	N/A
(e)	Interest Payment Date(s)	N/A
(f)	Calculation Agent (if not the Issuer)	N/A
(g)	Provisions where calculation by	N/A
	reference to Index and/or Formula is	
	impossible or impracticable	
	(b) (c) (d) (e) (f)	(b) Index/Formula by reference to which Interest Rate/Interest Amount (delete as applicable) is to be determined  (c) Manner in which the Interest Rate/Interest Amount (delete as applicable) is to be determined  (d) Interest Period(s)  (e) Interest Payment Date(s)  (f) Calculation Agent (if not the Issuer)  (g) Provisions where calculation by reference to Index and/or Formula is

#### **EXCHANGEABLE NOTES**

40.	Mandatory Exchange applicable?	N/A
41.	Noteholders' Exchange Right applicable?	N/A
42.	Exchange Securities	N/A
43.	Manner of determining Exchange Price	N/A
44.	Exchange Period	N/A
45.	Other	N/A



# **OTHER NOTES**

46.	if the Notes are not Partly Paid Notes,	N/A
	Instalment Notes, Fixed Rate Notes, Floating	
	Rate Notes, Mixed Rate Notes, Zero Coupon	
	Notes or Indexed Notes, or if the Notes are a	
	combination of any of the aforegoing, set out	
	the relevant description and any additional	
	Terms and Conditions relating to such Notes	

#### PROVISIONS REGARDING REDEMPTION/ MATURITY

47.	Prior	consent of Registrar of Banks required	No
	for an	y redemption prior to the Maturity Date	
48.	Issue	's Optional Redemption: if yes:	No
	(a)	Optional Redemption Date(s)	N/A
	(b)	Optional Redemption Amount(s) and method, if any, of calculation of such amount(s)	N/A
	(c)	Minimum Period of Notice (if different to Condition 11.3)	N/A
	(d)	If redeemable in part:	
		Minimum Redemption Amount(s)	N/A
		Higher Redemption Amount(s)	N/A
	(e)	Other terms applicable on Redemption	N/A
49.	Reder	nption at the option of the Noteholders:	No
	(a)	Optional Redemption Date(s)	N/A
	(b)	Optional Redemption Amount(s) and method, if any, of calculation of such amount(s)	N/A
	(c)	Minimum period of notice (if different	N/A
	<del></del>		



		to Condition 11.4)	
	(d)	If redeemable in part:	
		Minimum Redemption Amount(s)	N/A
		Higher Redemption Amount(s)	N/A
	(e)	Other terms applicable on	N/A
		Redemption	
	(f)	Attach pro forma put notice(s)	
50.	Early	Redemption Amount(s) payable on	Yes
	redemption for taxation reasons or on Event		
	of Default (if required): If no insert:		
_	(a)	amount payable; or	N/A
	(b)	method of calculation of amount	N/A
	payab	le.	

# **GENERAL**

51.	Qualification of Notes as Secondary Capital under the Banks Act, 1990	No
52.	Qualification of Notes as Tertiary Capital under the Banks Act, 1990	No
53.	Condition 6.4 to apply (deferral of interest and principal payments)?	No
54.	Additional selling restrictions	N/A
55.	(a) International Securities Numbering (ISIN)	ZAG000107731
	(b) Stock Code	IBL50
56.	Financial Exchange	The Interest Rate Market of the Johannesburg Stock Exchange
57.	If syndicated, names of managers	N/A
58.	Receipts attached? If yes, number of	No
	Receipts attached	N/A
59.	Coupons attached? If yes, number of	No
	Coupons attached	N/A



60.	Talons attached? If yes, number of Talons	No
	attached	N/A
61.	Credit Rating assigned to Notes as at Issue	N/A
	Date (if any)	
62.	Stripping of Receipts and/or Coupons	N/A
	prohibited as provided in Condition 16.4?	
63.	Governing law (if the laws of South Africa are	N/A
	N/A)	
64.	Other Banking Jurisdiction	N/A
65.	Surrendering of Notes	N/A
66.	Last Day to Register	(1) 22 January and 22 July which
		shall mean that the Register will
		be closed from 23 January and
		23 July to the next applicable
		Interest Payment Day;
		Should an early redemption occur in
		terms of Conditions 11.2 or 14, then 11
	8	days prior to the actual redemption
		date, which means that the Register
		shall be closed on the date that is 10
		days prior to the actual redemption
		date.
67.	Other Provisions: For purposes of the IBL50	
	the following clause shall be added as an	
	additional Event of Default for purposes of	
	Condition 14.1:	
	Cross Default of the Issuer	(i) any Financial Indebtedness of the
	i	Issuer is not paid when due or
		within any originally applicable
		grace period;
		(ii) any such Financial Indebtedness
		becomes (or becomes capable of
		being declared) due and payable



- prior to its stated maturity otherwise than at the option of the Issuer or (provided that no event of default, howsoever described, has occurred) any person entitled to such Financial Indebtedness; or
- (iii) the Issuer fails to pay when due any amount payable by it under any guarantee of Financial any Indebtedness: provided that the amount of Financial Indebtedness referred to in sub paragraph (i) and/or sub paragraph (ii) above and/or the amount payable under any referred guarantee in to subaragraph (iii) above individually or in the aggregate exceeds 2.5% of the Issuer's Consolidated Tangible Net Worth (or equivalent in any other currency or currencies).

For purposes of the above clause the following definitions will apply:

- (a) "Financial Indebtedness" means any indebtedness of any person for money borrowed or raised including (without limitation) any indebtedness for or in respect of:
  - (i) amounts raised by acceptance under any acceptance credit facility;
  - (ii) amounts raised under any note



purchase facility;

- (iii) the amount of any liability in respect of leases or hire purchase contracts which would, in accordance with applicable law and generally accepted accounting principles, be treated as finance or capital leases;
- (iv) the amount of any liability in respect of any purchase price for assets or services the payment of which is deferred for a period in excess of 90 days; and
- (v) amounts raised under any other transaction (including, without limitation, any forward sale or purchase agreement) having the commercial effect of a borrowing.
- (b) "Capital Stock" means any shares, interests, right to purchase, warrants, options, participations or other equivalent of or interests (however designated) in equity of the Issuer, including any Preferred Stock, but excluding any debt securities convertible to such equity;
- (c) "Consolidated Tangible Net
  Worth" means the amount
  (including any share premium) for
  the time being paid up or credited
  as paid up on the issued Capital





Stock of the Issuer:

plus the amount standing to the credit, or, as the case may be. minus the amount standing to the debit of the capital and revenue reserves of the Issuer and its subsidiaries but excluding any amounts attributable to goodwill and other intangible assets; and plus any amount standing to the credit, or, as the case may be, minus any amount standing to the debit of the consolidated profit and loss account of the Issuer and its subsidiaries excluding the effect of any write-off or amortisation in relation to intangible assets or goodwill on the consolidated profit and loss account. and in each case as shown in, or otherwise calculated by reference to the latest Statutory Consolidated Accounts:

- (d) "Preferred Stock" means Capital Stock of any class or classes (however designated) which is preferred as to the payment of dividends or distributions, or as to the distribution of assets upon any voluntary liquidation or dissolution of the Issuer, over shares of Capital Stock of any other class of the Issuer; and
- (e) "Statutory Consolidated





		Accounts" means the annual audited consolidated accounts published by the Issuer from time to time and prepared in accordance with International Financial Reporting Standards.
68.	Authorised Amount under the Programme Memorandum	ZAR 40,000,000,000 (forty billion Rand)
69.	Value of Total Notes in Issue under ZAR 26,440,337,000 (twenty six bit four hundred and forty million the hundred and thirty seven thous Rand)	
70.	Credit Rating	See Annexure 1 attached
71.	Capital Process Followed	Private Placement

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Programme Memorandum and Pricing Supplement contains all information required by law and the JSE Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum, Pricing Supplements and the annual financial report, the amendments to the annual financial report or any supplements from time to time, except as otherwise stated therein.

Application is hereby made to list this issue of Notes pursuant to the approval of the ZAR40,000,000,000 Domestic Medium Term Note Programme of Investec Bank Limited as from 2 August 2013.

#### **INVESTEC BANK LIMITED**

Issuer

Authorised Signatory

Date: 38/7/2013

Authorised Signatory

Date: 30/07 /2013

# **ANNEXURE 1**

9) Company Tree Ratings- nvestec Bank Ltd	92) Alert	Page 1/2	Credit Profil
MOODY'S		FETCH	
1) Outlaak	NEG	12) Outlook	NEG
2) Long Term Rating	Basi	DILT Issuer Default Rating	BB8
3) Foreign I.T Bank Deposits		14) Senior Unsecured Debt.	888
¶Local LT Bank Deposits		15) Shart Term	F3
5) Senior Unsecured Debt	New York	16) ST Issuer Default Rating	F3
6) Subordinated Debt	(P)Baa2	Y) Individual Rating	WD
N Bank Financial Strength	C-	18) Support Rating	2
B) Foreign Currency ST Debt 9) Local Currency ST Debt	P-2 P-2	19) Viability	bbb
		Fitch National	
Moody's National		20) Natil Long Terth	A+(zaf)
NSR LT Bank Deposit	Aa3 za	21 Natl Short Term	F1(zaf)
) NSR Shart Term	P-17a		
		GCR	
		22) Lil Local Cricy Outlook	STABLE
		23) ST Local Empy Outbook	STABLE
		24) LC Curr Issuer Rating	AA-
		25) ST Local Tssuer Rating	A1+

