# APPLICABLE PRICING SUPPLEMENT

#### **Investec Bank Limited**

(Incorporated with limited liability under Registration Number 1969/004763/06 in South Africa)

# Issue of ZAR 337 700 000.00 (Three Hundred and Thirty Seven Million and Seven Hundred Thousand Rand) Senior Unsecured Notes

#### Under the stock code IBL86

# Under its ZAR40,000,000,000 Domestic Medium Term Note and Preference Share Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions ("Terms and Conditions") set forth in the Programme Memorandum dated 4 September 2013 (the "Programme Memorandum"). This Pricing Supplement must be read in conjunction with the Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Pricing Supplement and the Programme Memorandum, the provisions of this Pricing Supplement shall prevail.

#### **PARTIES**

1.	Issuer	Investec Bank Limited
2.	If non-syndicated, Dealer(s)	Investec Bank Limited
3.	If syndicated, Managers	N/A
4.	Debt Sponsor	Investec Bank Limited
5.	Paying Agent	Investec Bank Limited
6.	Specified Office	100 Grayston Drive, Sandown
		Sandton
7.	Calculation Agent	Investec Bank Limited
8.	Specified Office	100 Grayston Drive, Sandown
		Sandton
9.	Transfer Agent	Investec Bank Limited
10.	Specified Office	100 Grayston Drive, Sandown
		Sandton
11.	Stabilising Manager (if any)	N/A
12.	Specified Office	N/A

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## PROVISIONS RELATING TO THE NOTES

PRO	DVISIONS RELATING TO THE NOTES	
13.	Status of Notes	Senior Unsecured
	(a) Series Number	IBL86
	(b) Tranche Number	5
14.	Aggregate Nominal Amount of Tranche	ZAR 337 700 000.00 (Three Hundred and Thirty Seven Million and Seven Hundred Thousand Rand)
15.	Aggregate Nominal Amount of Notes in the Series	ZAR 744 700 000.00 (Seven Hundred and Forty Four Million and Seven Hundred Thousand Rand)
16.	Interest/Payment Basis	Floating Rate Notes
17.	Form of Notes	Registered Notes
18.	Automatic/Optional Conversion from one Interest/ Payment Basis to another	N/A
19.	Issue Date	10 August 2016
20.	Business Centre	Johannesburg
21.	Additional Business Centre	Not Applicable
22.	Nominal Amount	ZAR1,000,000.00 per Note
23.	Specified Denomination	ZAR1,000,000.00 per Note
24.	Calculation Amount	ZAR1,000,000.00 per Note
25.	Issue Price	102.04730% of Nominal Amount per Note
26.	Interest Commencement Date	20 May 2016
27.	Maturity Date	20 May 2021
28.	Specified Currency	ZAR
29.	Applicable Business Day Convention	Following Business Day
30.	Final Redemption Amount	100% of Nominal Amount
31.	Books Closed Period(s)	The Register will be closed from 11 May to 20 May, from 11 August to 20 August, from 11 November to 20 November and from 11 February to 20 February, (all dates inclusive) in each year until the Applicable Redemption Date, or 10 days prior to any Interest Payment Day or the





Applicable Redemption Date, as the case may be

32. Last Day to Register

10 May, 10 August and 10 November and 10 February or the last day immediately preceding the commencement of the Books Closed Period

33. Provisions applicable to Subordinated Capital Notes

N/A

#### **FIXED RATE NOTES**

34. Payment of Interest Amount

(a)	Interest Rate(s)	N/A
(b)	Interest Payment Date(s)	N/A
(c)	Fixed Coupon Amount[(s)]	N/A
(d)	Initial Broken Amount	N/A
(e)	Final Broken Amount	N/A
(f)	Interest Step-Up Date	N/A
(a)	Day Count Fraction	N/A
(h)	Any other terms relating to the particular method of calculating interest	N/A

### **FLOATING RATE NOTES**

35. Payment of Interest Amount

(a)	Interest Rate(s)	Reference Rate plus Margin
(b)	Interest Payment Date(s)	20 May, 20 August, 20 November and 20 February of each year
(c)	Any other terms relating to the particular method of calculating interest	N/A
(d)	Interest Step-Up Date	N/A
(e)	Definition of Business Day (if different from that set out in Condition 1 (Interpretation))	N/A
(f)	Minimum Interest Rate	N/A
(g)	Maximum Interest Rate	N/A
(h)	Day Count Fraction	Actual/365



	(i)	Other terms relating to the method of calculating interest (e.g.: day count fraction, rounding up provision, if different from Condition 8.2 (Interest on Floating Rate Notes and Indexed Notes))	N/A			
36.	Manne	r in which the Interest Rate is to be determined	Screen Rate Determination			
37.	Margin		185 bps ( One Hundred and Eighty Five basis points)			
38.	If ISDA Determination					
	(a)	Floating Rate	N/A			
	(b)	Floating Rate Option	N/A			
	(c)	Designated Maturity	N/A			
	(d)	Reset Date(s)	N/A			
	(e)	ISDA Definitions to apply	N/A			
39.	If Scree	n Rate Determination				
	(a)	Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated)	ZAR-JIBAR-SAFEX with a Designated Maturity of 3 (three) months			
	(b)	Interest Rate Determination Date(s)	20 May, 20 August, 20 November and 20 February of each year			
	(c)	Relevant Screen page and Reference Code	Reuters page SAFEX MNY MKT code SFX3MYLD or any successor page			
	(d)	Relevant Time	12h00			
40.	ISDA D insert	est Rate to be calculated otherwise than by etermination or Screen Rate Determination, basis for determining Interest argin/Fallback provisions	N/A			
41		nt from Calculation Agent, agent responsible ulating amount of principal and interest	N/A			
ZER	ZERO COUPON NOTES					
42.	(a)	Implied Yield	N/A			
	(b)	Reference Price	N/A			

N/A

Any other formula or basis for determining amount(s) payable

(c)

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#### **PARTLY PAID NOTES** 43. Amount of each payment comprising the N/A Issue Price Date upon which each payment is to be (b) N/A made by Noteholder (c) Consequences (if any) of failure to make N/A any such payment by Noteholder (d) Interest Rate to accrue on the first and N/A subsequent instalments after the due date for payment of such instalments **INSTALMENT NOTES** 44. Instalment Dates N/A 45. Instalment Amounts (expressed as a percentage of N/A

#### **MIXED RATE NOTES**

46. Period(s) during which the interest rate for the Mixed Rate Notes will be (as applicable) that for:

the aggregate Nominal Amount of the Notes)

- (a) Fixed Rate Notes N/A
- (b) Floating Rate Notes N/A
- (c) Indexed Notes N/A
- (d) Other Notes N/A
- 47. The Interest Rate and other pertinent details are set out under the headings relating to the applicable forms of Notes

#### **INDEXED NOTES**

INDEX	INDEXED NOTES				
48.	(a)	Type of Indexed Notes	N/A		
	(b)	Index/Formula by reference to which Interest Rate/ Interest Amount/Final Redemption Amount (delete as applicable) is to be determined	N/A		
	(c)	Manner in which the Interest Rate/Interest Amount/Final Redemption Amount (delete as applicable) is to be determined	N/A		
	(d)	Interest Period(s)	N/A		



	(e)	Interest Payment Date(s)	N/A
	(f)	If different from the Calculation Agent, agent responsible for calculating amount of principal and interest	N/A
	(g)	Provisions where calculation by reference to Index and/or Formula is impossible or impracticable	N/A
	(h)	Minimum Interest Rate	N/A
	(i)	Maximum Interest Rate	N/A
	(j)	Other terms relating to the calculation of the Interest Rate (e.g. Day Count Fraction, rounding up provisions)	N/A
EXC	HANGE	ABLE NOTES	
49.	(a)	Mandatory Exchange applicable?	N/A
	(b)	Noteholders' Exchange Right applicable?	N/A
	(c)	Exchange Securities	N/A
	(d)	Manner of determining Exchange Price	N/A
	(e)	Exchange Period	N/A
	(f)	Other	N/A
OTH	IER NOT	TES	
50.		nt description and any additional Terms and ons relating to such Notes	N/A
PRO	VISION	S REGARDING REDEMPTION/MATURITY	
51.	Redem	ption at the option of the Issuer: if yes:	No
	(a)	Optional Redemption Date(s)	N/A
	(b)	Optional Redemption Amount(s) and method, if any, of calculation of such amount	N/A
	(c)	Minimum period of notice (if different from Condition 10.3 (Redemption at the option of the Issuer))	N/A
	(d)	If redeemable in part:	N/A
		Minimum Redemption Amount(s)	N/A
		Higher Redemption Amount(s)	N/A

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	(e)	Other terms applicable on Redemption	N/A		
52.	Redem Notes:	ption at the Option of Noteholders of Senior if yes:	No		
	(a)	Optional Redemption Date(s)	N/A		
	(b)	Optional Redemption Amount(s) and method of calculation?	N/A		
	(c)	Minimum period of notice (if different from Condition 10.4 (Redemption at the option of Noteholders of Senior Notes)	N/A		
	(d)	If redeemable in part:			
		Minimum Redemption Amount(s)	N/A		
		Higher Redemption Amount(s)	N/A		
	(e)	Other terms applicable on Redemption	N/A		
	(f)	Attach pro forma Put Notice(s)			
53.			The Early Redemption Amount(s) is payable on redemption for taxation reasons and on Event of Default.		
	(a)	Amount payable; or	The Early Redemption Amount plus accrued but unpaid interest		
	(b)	Method of calculation of amount payable (if required or if different from that set out in Condition 10.8 (Early Redemption Amounts))	As set out in Condition 10.8		
54.		edemption Amount(s) payable on redemption ulatory Capital reasons	N/A		
	(a)	Amount payable; or	N/A		
	(b)	Method of calculation of amount payable or if different from that set out in Condition10.8 (Early Redemption Amounts))	N/A		
GEN	IERAL				
55.	and ag	te Nominal Amount of Notes Outstanding gregate Calculation Amount of Programme nce Shares as at the Issue Date	ZAR31 044 000 000.00 (thirty one billion and forty four thousand Rand)		
56.	Financia	al Exchange	JSE		
57.	ISIN No.		ZAG000136508		
58.	Stock Co	ode	IBL86		
59.	Addition	al selling restrictions	N/A		

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	(a) Financial Exchange	JSE	
	(b) Relevant sub-market of the Financial Exchange	Interest Rate Market	
60.	Provisions relating to stabilisation	N/A	
61.	Receipts attached? If yes, number of Receipts attached	N/A	
62.	Coupons attached? If yes, number of Coupons attached	N/A	
63.	Talons attached? If yes, number of Talons attached	N/A	
64.	Method of distribution	Private Placement	
65.	Credit Rating assigned to Issuer as at the Issue Date (if any)	See Annexe "A" (Applicable Credit Ratings). Credit Ratings are reviewed on an annual basis.	
66.	Stripping of Receipts and/or Coupons prohibited as provided in Condition 16.4 ( <i>Prohibition on stripping</i> )	N/A	
67.	Governing law (if the laws of South Africa are not applicable)	N/A	
68.	Other Banking Jurisdiction	N/A	
69.	Use of proceeds	General business purposes	
70.	Surrendering of Individual Certificates	10 days after the date on which the Individual Certificate in respect of the Note to be redeemed has been surrendered to the Issuer.	
<b>71</b> .	Reference Banks	N/A	
72.	Other provisions	N/A	

### Responsibility:

# This issuance does not exceed the Programme Amount

The Issuer accepts full responsibility for the information contained in this Applicable Pricing Supplement (Notes). To the best of the knowledge and belief of the Issuer (who has taken all reasonable care to ensure that such is the case) the information contained in this Applicable Pricing Supplement (Notes) is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement (Notes) contains all information required by law and the relevant listings requirements of the JSE.

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Application is hereby made to list this issue of Notes on 10 August 2016.					
SIGNED at Sandton on this day of Au	gust 2016.				
For and on behalf of INVESTEC BANK LIMITED					
Name: / Kavisha Pillay  Name: / Kavisha Pillay  Capacity:  Who warrants his/her authority hereto	Name: Capacity: Who warrants his/her authority hereto				

# **ANNEXURE 1**

ITSJ Float 05/20/21) Compan nvestec Bank Ltd	y Tree Rating	92) Alert Page 2/2 Cred	it Rating Profile
Fitch		GCR	
1) Outlook	STABLE.	13) LT Local Crncy Outlook	STABLE
2)LT FC Issuer Default	BBB-	14) ST Local Crncy Outlook	STABLE
3)LT LC Issuer Default	BBB-	15) LC Curr Issuer Rating	AA-
4) Senior Unsecured Debt	BBB-	16) ST Local Issuer Rating	A1+
S) Short Term	F3		NY BY HE
6) ST Issuer Default Rating	F3	Capital Intelligence	
7) Individual Rating	WD	17) Finl Strength Outlook	STABLE
8) Support Rating	3	18) Foreign Currency Outlook	STABLE
9) Viability	bbb-	19) Financial Strength	BBB
		20) Support Rating	3
Fitch National		21) Foreign Long Term	BBB
0) Natl Long Term	AA-(zaf)	22) Foreign Short Term	A3
I) Nati Subordinated	A+(zaf)		
2) Natl Short Term	F1+(zaf)	Thomson BankWatch	
		23) Long Term	WR
		24) Short Term	WR

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INTSI Float 05/20/11 Company Tree Ra Investec Bank Ltd	ating	92) Alert	Page 1/2	Credit Rating Profile
Moody's		16) Standard &	Poor's	SP !
1) Outlook	NEG	17) Outlook		NEG
2) Long Term Rating	Baa2	18) LT Foreign		
3) Foreign LT Bank Deposits	Baa2	19) LT Local I		BBB-
4) Local LT Bank Deposits	Baa2	20) ST Foreign		
5) Senior Unsecured Debt	Baa2	21) ST Local I	ssuer Credit	A-3
6) Subordinated Debt 7) Bank Financial Strength	(P)Baa3 WR	S&P Nation	al	
8) LT Counterparty Risk Assessment	Baa1(cr)	22) Natl LT Iss		zaAA-
9) ST Counterparty Risk Assessment	P-2(cr)	23) Natl ST Iss		zaA-1
10) ST Bank Deposits (Foreign)	P-2			
II)ST Bank Deposits (Domestic)	P-2			
12) Baseline Credit Assessment	baa2			3.54514506
13) Adj Baseline Credit Assessment	baa2			
Moody's National				
14) NSR LT Bank Deposit	Aa1.za			
15) NSR Short Term	P-1.za			
				ev 663 3033 6000
Australia 61 2 9777 8600 Brazil 5511 2395 Japan 61 3 3201 8900 Singapore 65 62	12 1000 U.5	20 7330 7500 Germany 49 6 1 212 318 2000 Coi SN 20	9 9204 1210 Hong Ko Pyright 2016 Bloomb 99546 G925-644-2 04	erg Finance L.P. -Rug-16 S:17:44 EDT GMT→:00

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