#### PRICING SUPPLEMENT



#### **INVESTEC BANK LIMITED**

(Registration number 1969/000763/06) (Incorporated with limited liability in the Republic of South Africa)

### ZAR10,000,000,000 Credit-Linked Note Programme

# Issue of ZAR50,000,000 (Fifty Million Rand) Senior Unsecured Fixed Rate Notes due 6 December 2021

This document constitutes the Applicable Pricing Supplement relating to the issue of the Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "Terms and Conditions") set forth in the Investec Bank Limited ZAR10,000,000,000 Programme Memorandum dated 10 May 2010 (the "Programme Memorandum"). This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the terms and conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail. Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meaning ascribed to them in the Terms and Conditions. To the extent that certain provisions of the *pro forma* Pricing Supplement or indicated to be not applicable.

#### **Description of the Notes**

1.	Issuer:	Investec Bank Limited
2.	Tranche Number:	1
3.	Series Number:	IVC094
4.	Consolidation:	N/A
5.	Status of Notes:	Senior unsecured Notes.
6.	Form of Notes:	Listed. The Notes in this Tranche are issued in uncertificated form and held by the CSD.
7.	Currency of Issue:	ZAR
8.	Type of Notes:	Single Name Notes

9. Issue Date of the Notes: 6 December 2016

10. Issue Price of the Notes: 100%

11. Financial Exchange: JSE (Interest Rate Market)

12. Aggregate Principal Amount:

(a) Series: ZAR50,000,000

(b) Tranche: ZAR50,000,000

13. Principal Amount per Note: ZAR1,000,000

14. Specified Denomination and number of Specified Denomination: ZAR1,000,000

Notes in this Tranche: Number of Notes: 50

15. Payment Basis: Fully Paid Notes

16. Redemption Basis: Redemption at par, in accordance with the

provision of Condition 7 (Redemption) of the Terms

and Conditions.

17. Automatic/Optional Conversion from one N/A

Redemption Basis to another:

Calculation Amount(s): The outstanding Principal Amount per Note

19. Partly Paid Notes Provisions: Not Applicable

# Provisions relating to interest (if any) payable on the Note

20. General Interest Provisions

18.

(a) Interest payable on the Note: Yes

(b) Interest Basis: Fixed Rate Note

(c) Automatic / Optional Conversion from N/A

one Interest Basis to another:

(d) Interest Commencement Date: Issue Date

(e) Default Rate: For purpose of Condition 6.9 (Accrual of Interest)

of the Terms and Conditions: Interest Rate plus 2%

(two percent)

21. Fixed Rate Note Provisions: Applicable

(a) Interest Rate(s): 10.80% NACS

(b) Interest Payment Date(s): 6 December, 6 June of each year with the first Interest Payment Date being 6 June 2017 (c) Fixed Coupon Amount(s): N/A (d) Initial Broken Amount: N/A (e) Final Broken Amount N/A (f) Day Count Fraction: Actual/365 (g) Business Day Convention: Following (h) Other terms relating to the method N/A of calculating interest for Fixed Rate Notes: 22. Floating Rate Note Provisions: N/A 23. **Zero Coupon Note Provisions:** N/A **Index Linked Interest Note Provisions:** 24. N/A **Dual Currency Note Provisions:** 25. N/A 26. Mixed Rate Note Provisions: N/A 27. Other Notes Provisions: N/A Provisions relating to redemption 28. Scheduled Maturity Date: 6 December 2021, with No Adjustment, subject as provided in Condition 7.2 (Redemption upon the occurrence of а Credit Event). (Repudiation/Moratorium Extension), 7.4 (Grace Period Extension) and 7.5 (Scheduled Maturity Date Extension) of the Terms and Conditions. 29. Early Redemption following the occurrence Applicable of Tax Event: 30. Redemption following Merger Event: Applicable If Applicable: Merger Event Redemption Date: 5 (five) Business Days after delivery of notice by Issuer notifying the Noteholder of the Merger Event. 31. Prior approval of the Registrar of Banks No

required for Redemption:

32. Call Option: N/A 33. Put Option: N/A 34. Final Redemption Amount: The aggregate outstanding Principal Amount plus interest accrued (if any) to the Scheduled Redemption Date. In cases where the Note is an Index Linked N/A Redemption Note or other variable-linked Note: 35. Early Redemption Amount (Tax): The aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs 36. Early Redemption Amount (Illegality): The aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs 37. Early Redemption Amount (Default): The aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs 38. Early Redemption Amount (Merger Event): The aggregate outstanding Principal Amount plus interest accrued (if any) to the date fixed for redemption, less Unwind Costs Additional provisions relating the N/A to redemption of the Notes:

39.

40. Instalment Note Provisions:

N/A

#### **Credit Linked Provisions:**

41. **General Provisions:** 

29 November 2016

(b) Effective Date:

(a) Trade Date:

Issue Date

(c) Scheduled Termination Date:

The Scheduled Maturity Date

(d) Calculation Agent:

Issuer

Business Day:

As defined in Condition 1.1 (Definitions) of the Terms and Conditions, excluding a Saturday

(f) Additional Business Centre:

N/A

(g) Business Day Convention:

Following Business Day Convention

(h) Reference Entity(ies):

MTN Group Limited

(i) Reference Obligation(s):

The obligation(s) identified as follows, or any other Obligation of the Reference Entity:

Primary Obligor:

MTN Group Limited

Maturity:

13 July 2017

Coupon:

10.13% annual

CUSIP/ISIN:

(j) Reference Entity Notional Amount:

ZAG00078619

Principal Amount per Note

(k) All Guarantees:

Applicable

(I) Reference Price:

100%

(m) Credit Events:

Bankruptcy

Failure to Pay

Grace Period Extension: Applicable

Payment Requirement: None Specified.

Determined in accordance with the definition of "Payment Requirement" in Condition 1.1 (Definitions) of the Terms and Conditions.

Payment Requirement: ZAR 1,000,000

**Obligation Default** 

Repudiation/Moratorium

Restructuring

 Modified Restructuring Maturity Limitation and Conditionally Transferable Obligation: Not Applicable

Restructuring Maturity Limitation and Fully Transferable Obligation: Not Applicable

Multiple Holder Obligation: Applicable

(n) Default Requirement:

ZAR25,000,000.

(o) Notice Delivery Period:

None Specified. Determined in accordance with the definition of "*Notice Delivery Period*" in Condition 1.1 (*Definitions*) of the Terms and Conditions.

(p) Conditions to Settlement:

Credit Event Notice

Alternative time for delivery of a Credit Event

Notice: N/A

Notifying Party: Issuer

Notice of Publicly Available Information: Applicable

If Applicable:

Public Source(s): Standard South African

Public Sources.

Specified Number: 2

(q) Obligation[s]:

**Obligation Category** 

Bond or Loan

**Obligation Characteristics** 

Not subordinated

Specified Currency: ZAR

Additional Obligation(s):

N/A

(r) Paragraphs (a) to (f) of the definition of "Deliverable Obligation Category" in Condition 1.1 (Definitions) of the Terms and Conditions Not Applicable:

No

(s) Excluded Obligation[s]:

N/A

Settlement Method: (t)

Cash Settlement

(u) Accrual of Interest Upon Credit Event:

N/A

(v) Interest accrual after Scheduled

Maturity Date:

Repudiation/Moratorium Extension: No

Grace Period Extension: No.

Scheduled Maturity Date Extension: No

(w) Final Price:

None Specified. Determined in accordance with the

definition of "Final Price" in Condition 1.1

(Definitions) of the Terms and Conditions.

(x) Settlement Currency:

ZAR

(y) Additional Provisions:

N/A

(z) Hedge Unwind Adjustment:

Applicable: Standard Unwind Costs

## **Cash Settlement Provisions:** 42. Applicable (a) Cash Settlement Amount: Specified. The Cash Settlement Amount per Note will be an amount determined by the Calculation Agent equal to the greater of (a) zero, and (b) an amount determined as follows: (i) The outstanding Principal Amount multiplied by the Final Price; less (ii) any Unwind Costs. (b) Cash Settlement Date: 4 (four) Business Days (c) Valuation Date: Single Valuation Date. The Valuation Date shall be determined by the Calculation Agent in its sole discretion provided that such Valuation Date is not more than 60 Business Days following the date on which the Conditions to Settlement are satisfied. (d) Valuation Time: By no later than 17h00 Johannesburg time on the Valuation Date. (e) Quotation Method: Bid Quotation Amount: Representative Amount (g) Minimum Quotation Amount: None Specified. Determined in accordance with the definition of "Minimum Quotation Amount" in Condition 1.1 (Definitions) of the Terms and Conditions. (h) Reference Dealers: Dealers in obligations of the type of Reference Obligation for which Quotations are to be obtained as selected by the Calculation Agent in good faith and in a commercially reasonable manner, including South African and non - South African Reference Dealers. Settlement Currency: (i) ZAR (j) Quotations: Include Accrued Interest (k) Market Value: None Specified. Determined in accordance with the definition of "Market Value" in Condition 1.1 (Definitions) of the Terms and Conditions.

Highest

**(I)** 

Valuation Method:

P

(m) Other terms or special conditions N/A relating to Cash Settlement:

#### 43. Physical Settlement Provisions:

N/A

#### General Provisions:

44. Business Day:

As defined in Condition 1.1 (*Definitions*) of the Terms and Conditions excluding a Saturday

45. Additional Business Centre(s):

N/A

46. Last Day to Register:

26 November and 27 May

47. Books Closed Period(s):

- (i) The Register will be closed from 27 November to 6 December and from 28 May to 6 June (all dates inclusive) in each year until the Scheduled Maturity Date.
- (ii) In the event of any Redemption of the Notes on a date that is not an Interest Payment Date, then the Books Closed Period shall be as determined by the Calculation Agent and notified to Noteholders in accordance with Condition 25 (Notices) of the Programme Memorandum.

48. Rounding:

In accordance with Condition 6.11 (*Rounding*) of the Terms and Conditions.

49. Specified Office of the Issuer:

100 Grayston Drive, Sandown, Sandton, 2196, South Africa

50. Calculation Agent:

The Issuer

51. Specified Office of the Calculation Agent:

Financial Products, 3<sup>rd</sup> Floor, 100 Grayston Drive, Sandown, Sandton, 2196, South Africa

52. Paying Agent:

The Issuer

53. Specified Office of the Paying Agent:

Financial Products, 3<sup>rd</sup> Floor, 100 Grayston Drive, Sandown, Sandton, 2196, South Africa

54. Transfer Agent:

The Issuer

55. Specified Office of the Transfer Agent:

Financial Products, 3<sup>rd</sup> Floor, 100 Grayston Drive, Sandown, Sandton, 2196, South Africa

56. Provisions relating to stabilisation:

N/A

57. Stabilising manager:

N/A

58.	Additional Selling Restrictions:	N/A
59.	ISIN No.:	ZAG000141243
60.	Stock Code:	IVC094
61.	Method of distribution:	Non-syndicated
62.	If syndicated, names of Managers:	N/A
63.	If non-syndicated, name of Dealer:	The Issuer
64.	Governing law (if the laws of South Africa are not applicable):	N/A
65.	Surrendering of Notes in the case of Notes represented by a Certificate:	N/A
66.	Use of proceeds:	General banking business of the Issuer
67.	Pricing Methodology:	N/A
68.	Ratings:	Issuer Credit Rating: See Annexure 1 attached.
		For the avoidance of doubt, the Notes have not been individually rated.
		These ratings will be reviewed from time to time.
69	Additional Risk Factors:	N/A
70.	Authorised Amount under Programme	ZAR10,000,000,000 (ten billion Rand)
71.	Value of Total Notes in issue under Programme:	ZAR5,595,548,903 (Five Billion Five Hundred and Ninety Five Million Five Hundred and Forty Eight Thousand Nine Hundred and Three Rand)
72.	Capital Process followed:	Private placement

# This issuance does not exceed the Authorised Amount

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Programme Memorandum and Pricing Supplement contains all information required by law and the JSE Listings Requirements, The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum, Pricing Supplements and the annual financial report, the amendments to the annual financial report or any supplements from time to time, except as otherwise stated therein.



Application is hereby made to list Tranche 1 of Series IVC094 of the Notes on the Interest Rate Market of the JSE, as from 6 December 2016, pursuant to the Investec Bank Limited ZAR10,000,000,000 Credit-Linked Note Programme.

For and on behalf of

**INVESTEC BANK LIMITED** 

Date: 05/12/16

By: ABobba

duly authorised

Date: OS 12 2016

# Annexure 1

91 Company Tree Ratings.	92) Alert	Page 1/2	Credit Profile
nvestec Bank Ltd			
MOODY'S		FITCH	
1) INTSJ 3 % 07/24/17	Baa1	13) INTSJ 3 % 07/24/17	BBB-
2) Outlook	NEG	14) Outlook	STABLE
3) Long Term Rating	Baa1	15JLT Issuer Default Rating	BBB-
4) Foreign LT Bank Deposits	Baa1	16) Senior Unsecured Debt	BBB-
5) Local LT Bank Deposits	Baa1	17) Short Term	F3
6) Senior Unsecured Debt	Baa1	18) ST Issuer Default Rating	F3
7) Subordinated Debt	(P)Baa2	19) Individual Rating	WD
8) Bank Financial Strength	C-	20) Support Rating	3
9) Foreign Currency ST Debt	P-2	21) Viability	bbb-
(0) Local Currency ST Debt	P-2		
		Fitch National	
Moody's National		22) Natl Long Term	A+(zaf)
II) NSR LT Bank Deposit	Aa3.za	23) Natl Subordinated	A(zaf)
2) NSR Short Term	P-1.za	24) Natl Short Term	F1(zaf)



