APPLICABLE PRICING SUPPLEMENT



INVESTEC BANK LIMITED

(Registration number 1969/000763/06)
(Incorporated with limited liability in the Republic of South Africa)

ZAR10,000,000,000 Credit-Linked Note Programme

Issue of ZAR200,000,000 (Two Hundred Million Rand) Senior Unsecured Floating Rate Notes due 18 April 2024

This document constitutes the Applicable Pricing Supplement relating to the issue of the Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "Terms and Conditions") set forth in the Investec Bank Limited ZAR10,000,000,000 Programme Memorandum dated 10 May 2010 (the "Programme Memorandum"). This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the terms and conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail. Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meaning ascribed to them in the Terms and Conditions. To the extent that certain provisions of the *pro forma* Pricing Supplement do not apply to the Notes described herein, they may be deleted in this Applicable Pricing Supplement or indicated to be not applicable.

Description of the Notes

1.	Issuer:	Investec Bank Limited
2.	Tranche Number:	1
3.	Series Number:	IVC140
4.	Consolidation:	N/A
5.	Status of Notes:	Senior unsecured Notes.
6.	Form of Notes:	Listed. The Notes in this Tranche are issued in uncertificated form and held by the CSD.
7.	Currency of Issue:	ZAR

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8. Type of Notes: Single Name Notes 9. Issue Date of the Notes: 18 October 2018 10. Issue Price of the Notes: 100% JSE (Interest Rate Market) 11. Financial Exchange: 12. Aggregate Principal Amount: ZAR200,000,000 (a) Series: (b) Tranche: ZAR200,000,000 13. Principal Amount per Note: ZAR1,000,000 14. Specified Denomination and number of Specified Denomination: ZAR1,000,000 Notes in this Tranche: Number of Notes: 200 **Fully Paid Notes** 15. Payment Basis: Redemption at par, in accordance with the 16. Redemption Basis: provision of Condition 7 (Redemption) of the Terms and Conditions. 17. Automatic/Optional Conversion from one N/A Redemption Basis to another: 18. Calculation Amount(s): The outstanding Principal Amount per Note 19. Partly Paid Notes Provisions: Not Applicable

Provisions relating to interest (if any) payable on the Note

20. General Interest Provisions

(a) Interest payable on the Note: Yes

(b) Interest Basis: Floating Rate Note

(c) Automatic / Optional Conversion from N/A

one Interest Basis to another:

(d) Interest Commencement Date: Issue Date

(e) Default Rate: For purpose of Condition 6.9 (Accrual of Interest)

of the Terms and Conditions: Interest Rate plus 2%

(two percent)

21: Fixed Rate Note Provisions: N/A



22. Floating Rate Note Provisions:

Applicable

(a) Manner in which the Interest Rate(s) is/are to be determined:

Screen Rate Determination

(b) Party responsible for calculating the Interest Rate(s) and Interest Amount(s) (if not the Calculation Agent): N/A

(c) Screen Rate Determination:

Applicable

- Reference Rate:

ZAR-JIBAR-SAFEX rate with a Designated Maturity of 3 months plus the Margin

- Interest Determination Date(s):

18 January, 18 April, 18 July and 18 October in each year, or is such day is not a Business Day, as determined in accordance with the applicable Business Day Convention (as specified in the Applicable Pricing Supplement)

 Relevant Screen Page and Reference Code: Reuters Screen SAFEY page "SF X 3M Yield", or any successor page

- Reference Banks

As defined in Condition 1.1 (*Definitions*) of the Terms and Conditions

- Relevant Time:

11.00 a.m.

- Relevant Financial Centre:

Johannesburg

(d) ISDA Determination:

N/A

(e) Margin(s):

1.55% (one point five five percent) for the period beginning on the Issue Date to and including the Optional Redemption Date (Call) (adjusted in accordance with the Following Business Day convention);

1.75% (one point seven five percent) for the period beginning on and excluding the Optional Redemption Date (Call) to and including the Scheduled Maturity Date (adjusted in accordance with the Following Business Day convention).

(f) Minimum Rate(s) of Interest:

N/A

(g) Maximum Rate(s) of Interest:

N/A

(h) First Interest Payment Date:

18 January 2019 adjusted in accordance with the Following Business Day Convention

(i) Interest Payment Date(s):

18 January, 18 April, 18 July and 18 October in each year, or is such day is not a Business Day on which Interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in the Applicable Pricing Supplement), commencing on the First Interest Payment Date.

(j) Interest Period(s):

Means each period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date; provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) the following Interest Payment Date and the last Interest Period will end on (and include), the Redemption Date (but in any event not later than the Scheduled Maturity Date (each Interest Payment Date as adjusted in accordance with the applicable Business Day Convention)

(k) Business Day Convention:

Following Business Day Convention

(I) Specified Period:

N/A

(m) Day Count Fraction:

Actual/365

(n) Fallback provisions, rounding provisions, denominator and any other terms relating to the method of calculating interest on the Floating Rate Notes, if different from those set out in the Terms and Conditions: N/A

23. Zero Coupon Note Provisions:

N/A

24. Index Linked Interest Note Provisions:

N/A

25. **Dual Currency Note Provisions**:

N/A

26. Mixed Rate Note Provisions:

N/A

27. Other Notes Provisions:

N/A

Provisions relating to redemption



28. Scheduled Maturity Date:

18 April 2024 with No Adjustment, subject as provided in Condition 7.2 (Redemption upon the occurrence of a Credit Event), 7.3 (Repudiation/Moratorium Extension), 7.4 (Grace Period Extension) and 7.5 (Scheduled Maturity Date Extension) of the Terms and Conditions.

29. Early Redemption following the occurrence of Tax Event:

Applicable

30. Redemption following Merger Event:

Applicable

If Applicable: Merger Event Redemption Date: 5 (five) Business Days after delivery of notice by Issuer notifying the Noteholder of the Merger Event.

31. Prior approval of the Registrar of Banks required for Redemption:

No

32. Call Option:

(a) Optional Redemption Date(s) (Call):

b) Optional Redemption Amount(s) (Call) of each Note and method, if any, of calculation of such amount(s):

Applicable

18 October 2021 and on every Interest Payment Date thereafter

100% per Calculation Amount plus accrued unpaid interest

(c) Notice Period:

As stated in clause 7.7 (Redemption at the option of the Issuer) of the Terms and Conditions

(d) If Redeemable in part:

N/A

33. Put Option:

N/A

34. Final Redemption Amount:

The aggregate outstanding Principal Amount plus accrued unpaid interest (if any) to the Scheduled Redemption Date.

In cases where the Note is an Index Linked Redemption Note or other variable-linked Note:

N/A

35. Early Redemption Amount (Tax):

The aggregate outstanding Principal Amount plus accrued unpaid interest (if any) to the date fixed for redemption, less Unwind Costs

36. Early Redemption Amount (Illegality):

The aggregate outstanding Principal Amount plus accrued unpaid interest (if any) to the date fixed for redemption, less Unwind Costs

37. Early Redemption Amount (Default):

The aggregate outstanding Principal Amount plus accrued unpaid interest (if any) to the date fixed for

redemption, less Unwind Costs

38. Early Redemption Amount (Merger Event):

The aggregate outstanding Principal Amount plus accrued unpaid interest (if any) to the date fixed for

redemption, less Unwind Costs

39. Additional provisions relating to the

redemption of the Notes:

N/A

40. Instalment Note Provisions:

N/A

Credit Linked Provisions:

41. General Provisions:

(a) Trade Date:

10 October 2018

(b) Effective Date:

Issue Date

(c) Scheduled Termination Date:

The Scheduled Maturity Date

(d) Calculation Agent:

Issuer

(e) Business Day:

As defined in Condition 1.1 (Definitions) of the

Terms and Conditions, excluding a Saturday

(f) Additional Business Centre:

Not Applicable

(g) Business Day Convention:

Following Business Day Convention

(h) Reference Entity(ies):

Sasol Limited

(i) Reference Obligation(s):

Any Obligation of the Reference Entity selected by

the Calculation Agent:

(j) Reference Entity Notional Amount:

Principal Amount per Note

(k) All Guarantees:

Applicable

(I) Reference Price:

100%

(m) Credit Events:

Bankruptcy

Failure to Pay

Grace Period Extension: Applicable

Payment Requirement: None Specified.

Determined in accordance with the definition of "Payment Requirement" in Condition 1.1 (Definitions) of the Terms and Conditions.

Payment Requirement: ZAR 10,000,000

Obligation Default

Repudiation/Moratorium

Restructuring

- Modified Restructuring Maturity Limitation and Conditionally Transferable Obligation: Applicable

- Multiple Holder Obligation: Applicable

(n) Default Requirement:

None Specified. Determined in accordance with the definition of "*Default Requirement*" in Condition 1.1 (*Definitions*) of the Terms and Conditions.

(o) Notice Delivery Period:

None Specified. Determined in accordance with the definition of "*Notice Delivery Period*" in Condition 1.1 (*Definitions*) of the Terms and Conditions.

(p) Conditions to Settlement:

Credit Event Notice

Alternative time for delivery of a Credit Event

Notice: N/A

Notifying Party: Issuer

Notice of Publicly Available Information: Applicable

If Applicable:

Public Source(s): Standard South African

Public Sources.

Specified Number: 2

(q) Obligation[s]:

Obligation Category

Bond or Loan

Obligation Characteristics

Not Subordinated



Specified Currency: ZAR

Additional Obligation(s):

N/A

(r) Paragraphs (a) to (f) of the definition of "Deliverable Obligation Category" in Condition 1.1 (Definitions) of the Terms and Conditions Not Applicable: No

(s) Excluded Obligation[s]:

N/A

(t) Settlement Method:

Physical Settlement. Cash Settlement shall be the fall back settlement method.

(u) Accrual of Interest Upon Credit Event:

N/A

(v) Interest accrual after Scheduled Maturity Date:

Repudiation/Moratorium Extension: No

Grace Period Extension: No

Scheduled Maturity Date Extension: No

(w) Final Price:

None Specified. Determined in accordance with the definition of "Final Price" in Condition 1.1 (Definitions) of the Terms and Conditions.

(x) Settlement Currency:

ZAR

(y) Additional Provisions:

N/A

(z) Hedge Unwind Adjustment:

Applicable: Standard Unwind Costs

42. Cash Settlement Provisions:

Cash Settlement shall be the fallback settlement

method.

(a) Cash Settlement Amount:

Specified. The Cash Settlement Amount per Note will be an amount determined by the Calculation Agent equal to the greater of (a) zero, and (b) an amount determined as follows:

- (i) the product of the Nominal Amount and the Final Price expressed as a percentage of the Reference Obligation; less
- (ii) any Unwind Costs.

(b) Cash Settlement Date:

3 (three) Business Days



(c) Valuation Date:

Single Valuation Date. The Valuation Date shall be determined by the Calculation Agent in its sole discretion provided that such Valuation Date is not more than 100 Business Days following the date on which the Conditions to Settlement are satisfied.

(d) Valuation Time

By no later than 17h00 Johannesburg time on the

Valuation Date.

(e) Quotation Method:

Highest

(f) **Quotation Amount:** Representative Amount

(g) Minimum Quotation Amount:

None Specified. Determined in accordance with the definition of "Minimum Quotation Amount" in Condition 1.1 (Definitions) of the Terms and Conditions.

(h) Reference Dealers:

Dealers in obligations of the type of Reference Obligation for which Quotations are to be obtained as selected by the Calculation Agent in good faith and in a commercially reasonable manner.

(i) Settlement Currency: ZAR

(i) Quotations: **Exclude Accrued Interest**

(k) Market Value:

None Specified. Determined in accordance with the definition of "Market Value" in Condition 1.1 (Definitions) of the Terms and Conditions.

(I) Valuation Method:

Highest

(m) Other terms or special conditions

N/A

relating to Cash Settlement:

43. **Physical Settlement Provisions:** Applicable

(a) Physical Settlement Date

None Specified. Determined in accordance with the definition of "Physical Settlement Date" in Condition 1.1 (Definitions) of the Terms and

Conditions.

(b) Physical Settlement Period

None Specified. Determined in accordance with the definition of "Physical Settlement Date" Condition 1.1 (Definitions) of the Terms and Conditions.

(c) Deliverable Obligations

Include Accrued Interest

Category



Deliverable Obligation

Characteristics

Bond or Loan

Specified Currency: ZAR

Not Contingent

Assignable Loan

Transferable

Maximum Maturity: 10 years

(d) Paragraphs (a) to (f) of the definition of "Deliverable Obligation category" in Condition 1.1 (Definitions) of the Terms and Conditions Not Applicable

Yes

(e) Excluded Deliverable Obligations

(f) Indicative Quotations

(g) Cut-Off Date

Not Applicable

Not Applicable

None Specified. Determined in accordance with the definition of "Cut-Off Date" in Condition 1.1 (*Definitions*) of the Terms and Conditions

(h) Partial Cash Settlement

Partial Cash Settlement of Consent Required Loans: Applicable

Partial Cash Settlement of Assignable Loans: Applicable

Partial Cash Settlement of Participations

Applicable

(i) Partial Cash Settlement Amount

None Specified. Determined in accordance with the definition of "Partial Cash Settlement Date" in Condition 9.3(a) of the Terms and Conditions

(j) Settlement Currency

ZAR

(k) Delivery provisions for the Deliverable Obligation(s) (including details of who is to make such delivery) if different from Terms and Conditions

As stated in the Terms and Conditions

(I) Manner in which Delivery Expenses and Unwind Costs (if applicable) will be paid by the Noteholder

In accordance with the Asset Transfer Notice

(m) Other terms or special conditions Relating to Physical Settlement shall be

For purposes of this Pricing Supplement Condition 8.7 is deleted in its entirety and the following Condition 8.7 shall be applicable



If, despite the Issuer having used reasonable commercial endeavours it is impossible or impractical (including but not limited to as a result of the Deliverable Obligations not being readily available in the market and/or where the Issuer would have to source the Deliverable Obligations at a price that is excessive in the reasonable opinion of the Calculation Agent) for the Issuer to Deliver, or due to an event beyond the control of the Issuer it is illegal for the Issuer to Deliver, or due to an event beyond the control of any Noteholder or its Designated Transferee, it is impossible. impracticable or illegal for such Noteholder or Designated Transferee to accept Delivery of any portion of the Deliverable Obligation(s) by the Physical Settlement Date (including, without limitation, failure of any relevant settlement system or due to any law, regulation or court order) then by such date the Issuer shall Deliver to such Noteholder or its Designated Transferee that portion of the Relevant Proportion of the Deliverable Obligation(s) which is possible, practicable and legal to Deliver or for which it is possible, practicable and legal to take Delivery and the Issuer or the Noteholder or its Designated Transferee, as the case may be, shall provide a description in reasonable detail of the facts giving rise to such impossibility, impracticability or illegality and, as soon as possible thereafter, the Issuer shall Deliver to such Noteholder or its Designated Transferee that previously undelivered portion of the Relevant Proportion of the Deliverable Obligation(s).

If, following the occurrence of any impossibility, impracticability or illegality referred to in the above Condition 8.7, all of the Relevant Proportion of the Deliverable Obligation(s) is not Delivered on or prior to the Latest Permissible Physical Settlement Date then the Cash Settlement provisions shall become applicable.



General Provisions:

As defined in Condition 1.1 (Definitions) of the 44. Business Day: Terms and Conditions excluding a Saturday N/A Additional Business Centre(s): 45. 8 January, 8 April, 8 July and 8 October of each year 46. Last Day to Register: The Register will be closed from 9 January, Books Closed Period(s): (i) 47. 9 April, 9 July and 9 October (all dates inclusive) in each year until the Scheduled Maturity Date. In the event of any Redemption of the Notes (ii) on a date that is not an Interest Payment Date, then the Books Closed Period shall be as determined by the Calculation Agent and notified to Noteholders in accordance with Condition 25 (Notices) of the Programme Memorandum. In accordance with Condition 6.11 (Rounding) of the 48. Rounding: Terms and Conditions. Specified Office of the Issuer: 100 Grayston Drive, Sandown, Sandton, 2196, 49. South Africa The Issuer 50. Calculation Agent: Financial Products, 3rd Floor, 100 Grayston Drive, Specified Office of the Calculation Agent: 51. Sandown, Sandton, 2196, South Africa The Issuer Paying Agent: 52. Financial Products, 3rd Floor, 100 Grayston Drive, Specified Office of the Paying Agent: 53. Sandown, Sandton, 2196, South Africa The Issuer 54. Transfer Agent: Financial Products, 3rd Floor, 100 Grayston Drive, Specified Office of the Transfer Agent: 55. Sandown, Sandton, 2196, South Africa N/A 56. Provisions relating to stabilisation: N/A 57. Stabilising manager:

N/A

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Additional Selling Restrictions:

ISIN No.:

58.

59.

60.	Stock Code:	IVC140
61.	Method of distribution:	Non-syndicated
62.	If syndicated, names of Managers:	N/A
63.	If non-syndicated, name of Dealer:	The Issuer
64.	Governing law (if the laws of South Africa are not applicable):	N/A
65.	Surrendering of Notes in the case of Notes represented by a Certificate:	N/A
66.	Use of proceeds:	General banking business of the Issuer
67.	Pricing Methodology:	N/A
68.	Ratings:	Issuer Credit Rating: See Annexure 1 attached.
		For the avoidance of doubt, the Notes have not been individually rated.
		These ratings will be reviewed from time to time.
69.	Other provisions:	The Notes are not debt securities which will be automatically redeemed on the occurrence of a trigger event. Accordingly paragraph 4.22(gg) of the Debt Listings Requirements are not applicable.
70.	Material Change Statement:	There has been no material change in the financial or trading position of the Issuer and its subsidiaries that has occurred since the end of the last financial period for which audited financial statements have been published. This disclosure was not reviewed and reported on by the Issuer's auditors.
71.	Additional Risk Factors:	N/A
72.	Authorised Amount under Programme	ZAR 10,000,000,000 (Ten Billion Rand)
73.	Value of Total Notes in issue under Programme:	ZAR8 227 861 236 (eight billion two hundred twenty seven million eight hundred sixty one thousand two hundred and thirty six Rand)
74.	Capital Process followed:	Private placement

This issuance does not exceed the Programme Amount

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such

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facts have been made as well as that the placing document contains all information required by law and the Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the placing document and the annual financial statements and/or the pricing supplement, and/or the annual report and any amendments or supplements to the aforementioned documents, except as otherwise stated therein.

The JSE takes no responsibility for the contents of the placing document and the annual financial statements and/or the pricing supplement and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the placing document and the annual financial statements and/or the pricing supplement and/or the annual report of the Issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the placing document and listing of the debt securities is not to be taken in any way as an indication of the merits of the Issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

Application is hereby made to list Tranche 1 of Series IVC140 of the Notes on the Interest Rate Market of the JSE, as from 18 October 2018, pursuant to the Investec Bank Limited ZAR10,000,000,000 Credit-Linked Note Programme.

For and on behalf of

INVESTEC BANK LIMITED

By: Annerie Botha duly authorised Authorised Signatory

Date: 16 10 2018

By: Kavisha Pilla duly authorișed Authorised Signatory

Date: ______16 1 10 12018

Annexure 1

07544Z SJ Equity Company nvestec Bank Ltd	Tree Rating	92) Alert Page 2/2 Cred	it Rating Profile
nvested bank Ltu			
Fitch		GCR	
I) Outlook	STABLE	13) LT Local Crncy Outlook	STABLE
2) LT Issuer Default Rating	BB+	14) ST Local Crncy Outlook	STABLE
3) LT LC Issuer Default	BB+	15) LC Curr Issuer Rating	AA-
4) Senior Unsecured Debt	BB+	16) ST Local Issuer Rating	A1+
5) Short Term	В		
6) ST Issuer Default Rating	В	Capital Intelligence	
7) Individual Rating	WD	17) Finl Strength Outlook	STABLE
8) Support Rating	3	18) Foreign Currency Outlook	STABLE
9) Viability	bb+	19) Financial Strength	BBB
		20) Support Rating	3
Fitch National		21) Foreign Long Term	BBB
0) Natl Long Term	AA(zaf)	22) Foreign Short Term	A3
1) Natl Subordinated	AA-(zaf)		
12) Natl Short Term	F1+(zaf)	Thomson BankWatch	1206
		23) Long Term	WR
		24) Short Term	WR

07544Z \$3 Equity (1) Company Tree nvestec Bank Ltd	Rating !	92) Alert	Page 1/2 Cred	it Rating Profile
1) Bloomberg Default Risk DRSK » Moody's 2) Long Term Rating 3) Foreign LT Bank Deposits 4) Local LT Bank Deposits 5) Senior Unsecured Debt 6) Subordinated Debt 7) Bank Financial Strength 8) LT Counterparty Risk Assessment 9) ST Counterparty Risk Assessment 10) ST Bank Deposits (Foreign) 11) ST Bank Deposits (Domestic) 12) Baseline Credit Assessment 13) Adj Baseline Credit Assessment	Baa2 *- Baa2 *- Baa2 *- Baa2 *- (P)Baa3 *- WR Baa1(cr) *- P-2(cr) *- P-2 *- P-2 *- baa2 *- baa2 *-	19) LT Local I	Issuer Credit ssuer Credit Issuer Credit ssuer Credit nal suer Credit	SP PROPERTY OF THE PROPERTY OF
Moody's National 14) NSR LT Bank Deposit 15) NSR Short Term	Aa1.za P-1.za			