Memorandum

To

Delia Pinheiro and Lourens Van Rensburg

Cc

Samantha Beck, Saabir Karim

From

Sue Neilan

Date

16 August 2010

Re

Issue of Senior Unsecured Notes with instrument code

IBL03 in the amount of R40m - LEGAL SIGN OFF

16 August 2010 ZAR40 000 000.00

Dear Delia and Lourens,

 On 16 August 2010 Investec Bank Limited ("IBL") issued Notes under the BESA/JSE instrument code IBL03 under IBL Medium Term Note Debt Programme dated 12 February 2003. The issue forms part of the capital of the bank.

2. I attach thereto

- 2.1. A copy of the signed Global Certificate number 0010 dated 16 August 2010 as Annexure A.
- 2.2. A copy of the signed pricing supplement dated 16 August 2010 as Annexure B.
- 3. I confirm that I have reviewed the documents referred to in paragraph 2 above and that the aforementioned documents are in order.
- 4. The Notes have a maturity date of 15 June 2012 and bear interest at a floating Interest Rate of 3 month JIBAR plus a margin of 2% which is paid quarterly in arrear on 15 March, 15 June, 15 September and 15 December of each year.
- 5. The issue price of the note is 103.180846% of the aggregate principal amount of ZAR 40,000, 000.00



6. I relied on Samantha Beck and Saabir Karim to check all commercial and financial terms.

Kind regards,

Sue Neilan

Financial Products Legal Advisor

Investec Bank Limited

Incorporated in the Republic of South Africa, Registration Number 1969/004763/06 ("the Issuer")

Global Certificate

Senior Unsecured Notes - Due 15 June 2012

under the United States Securities Act of 1933, as amended. The Notes may not be offered, sold or delivered within the United States or to United States persons except in accordance The Notes represented by this Global Certificate have not been, and will not be registered with Regulation S of the Securities Act of 1933, as amended. The Notes shall bear interest from 15 June 2009 at an interest rate of 3month Jibar plus 2% and interest shall be payable on 15 March, 15 June, 15 September and 15 December of each year. The first Interest Payment Date shall be 15 September 2009.

The Maturity Date is 15 June 2012.

This Certify that :-

Central Depository Nominees (Proprietary) Limited

Registration Number 1990/006665/07

Is the registered holder of

40

Memorandum and/or the Applicable Pricing Supplement shall bear the same meaning when Conditions incorporated herein by reference and as found in the Programme Memorandum from the Issuer at its registered offices. Words and expressions defined in the Programme Supplement attached hereto. A copy of the Programme Memorandum may be obtained Notes of ZAR1,000,000 each, issued in accordance with and subject to the Terms and dated 12 February 2003 signed on behalf of the Issuer, and the Applicable Pricing used herein.

The Notes will be transferred only in accordance with the Terms and Conditions, the rules and procedures of Strate Limited and the Bond Market of the JSE. The Notes are issued in accordance with the provisions of the Banks Act, 1990.

Registered Address

C/o Investec Financial Products 100 Grayston Drive 3rd Floor Sandown

Sandton 2196

Postal Address

C/o Investec Financial Products # P.O. Box 785700

Sandton 2146

Certificate Number

Date of allotment

16 August 2010

nstrument Issue Code

IBL03

ZAG000068586

SIN Number

This debt instrument is not issued in respect of share capital as defined in Section 70 of the Banks Act, 1990.

Postal Address

1st Floor, 9 Fricker Road, Illovo Boulevard, Illovo, 2196 South Africa

Signed on behalf of Investec Bank Limited at Sandton on the 16 August 2010

ARS FLE authorised signatory

authorised signatory

CENTRAL DEPOSITORY NOMINEES TINVESTEC

13 AUG 2010

ML MLL

APPLICABLE PRICING SUPPLEMENT

Investec Bank Limited

(Incorporated with limited liability under Registration Number 1969/004763/06 in South Africa)

Issue of ZAR40,000,000 Senior Unsecured Notes

Under the stock code IBL03

Under its ZAR10,000,000,000 Domestic Medium Term Note Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions ("Terms and Conditions") set forth in the Programme Memorandum dated 12 February 2003 (the "Programme Memorandum"). This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

DESCRIPTION OF THE NOTES

 2. 3. 	Issuer Senior Notes or Subordinated Notes Tranche Number Series Number	Investec Bank Limited Senior Unsecured 10
4.	Aggregate Principal Amount of Tranche	ZAR40,000,000
5.	Interest/Payment Basis	Floating Rate
6.	Form of Notes	Registered Notes
7.	Automatic/ Conversion from one Interest Basis to another	N/A
8.	Issue Date	16 August 2010
9.	Business Centre	Johannesburg
10.	Additional Business Centre	N/A
11.	Principal Amount per Note	ZAR1,000,000
12.	Specified Denomination	ZAR1,000,000
13.	Issue Price	103.180846%
14.	Interest Commencement Date	15 June 2009



15.	Maturit	y Date	15 June 2012	
16.	Specific	ed Currency	ZAR	
17.	Applica	able Business Day Convention	Following Business Day	
18.	Calcula	tion Agent	Issuer	
19.	Paying	Agent	Issuer	
20.	Specifie	ed office of the Paying Agent	100 Grayston Drive, Sandown, Sandton	
21.	Transfe	r Agent	Issuer	
22.	Final R	edemption Amount	100% of Principal Amount	
PARTLY PAID NOTES				
23.	Amoun Price	at of each payment comprising the Issue	N/A	
24.	Date up by Note	pon which each payment is to be made eholder	N/A	
25.		uences (if any) of failure to make any syment by Noteholder	N/A	
26.	subsequ	Rate to accrue on the first and uent instalments after the due date for at of such instalments	N/A	
INSTALMENT NOTES				
27.	Instalm	ent Dates	N/A	
28.		Instalment Amounts (expressed as a percentage N/A of the aggregate Principal Amount of the Notes)		
FIXED RATE NOTES				
29.	(a) In	nterest Rate(s)	N/A	
	(b) In	nterest Payment Date(s)	N/A	
	(c) In	nitial Broken Amount	N/A	
	(d) Fi	inal Broken Amount	N/A	
		ny other terms relating to the particular aethod of calculating interest	N/A	

FLOATING RATE NOTES

110					
30.	(a)	Interest Payment Date(s)	15 March, 15 June, 15 September, and 15 December, the first Interest Payment Date being on 15 September 2009.		
	(b)	Interest Period(s)	from and including the applicable Interest Payment Date and ending on but excluding the following Interest Payment Date, the first Interest Period commencing on the Interest Commencement Date and ending on the day before the next Interest Payment Date		
	(c)	Definitions of Business Day (if different from that set out in Condition 1)	N/A		
	(d)	Interest Rate(s)	3 month ZAR-JIBAR-SAFEX		
	(e)	Minimum Interest Rate	N/A		
	(f)	Maximum Interest Rate	N/A		
	(g)	Other terms relating to the method of calculating interest (e.g., Day Count Fraction, rounding up provision, if different from Condition 8.2)	Day Count Fraction is Actual/365		
31.		ner in which the Interest Rate is to be rmined	Screen Rate Determination		
32.	Mar	gin	2% (two percent) (200 bps) to be added to the Reference Rate		
33.	If IS	DA Determination			
	(a)	Floating Rate	N/A		
	(b)	Floating Rate Option	N/A		
	(b)	Designated Maturity	N/A		
	(c)	Reset Date(s)	N/A		
34.	If Sc	reen Determination			
	(a)	Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated)	ZAR-JIBAR-SAFEX with a designated maturity of three months		
	(b)	Interest Determination Date(s)	15 March, 15 June, 15 September and 15 December of each year		
	(c)	Relevant Screen Page and Reference Code	Reuters page SAFEX MNY MKT code OSFXMM or any successor		

35.	refer dete	terest Rate to be calculated otherwise than by rence to 33 or 34 above, insert basis for rmining Interest Rate/Margin/Fall back risions	N/A	
36.	Calc	Calculation Agent (if not the Issuer)		
MIX	ED R	ATE NOTES		
37.	Period(s) during which the interest rate for the Mixed Rate Notes will be (as applicable) that for:			
		(a) Fixed Rate Notes	N/A	
		(b) Floating Rate Notes	N/A	
		(c) Indexed Notes	N/A	
	(d)	Other Notes	N/A	
	out i	interest rate and other pertinent details are set under the headings relating to the applicable as of Notes		
ZER	O CO	OUPON NOTES		
38.	(a)	Implied Yield	N/A	
	(b)	Reference Price	N/A	
	(c)	Any other formula or basis for determining amount(s) payable	N/A	
IND	EXED	NOTES		
39.	(a)	Type of Indexed Notes	N/A	
	(b)	Index/Formula by reference to which Interest Rate/Interest Amount (delete as applicable) is to be determined	N/A	
	(c)	Manner in which the Interest Rate/Interest Amount (delete as applicable) is to be determined	N/A	
	(d)	Interest Period(s)	N/A	
	(e)	Interest Payment Date(s)	N/A	
	(f)	Calculation Agent (if not the Issuer)	N/A	
	(g)	Provisions where calculation by reference to Index and/or Formula is impossible or impracticable	N/A	

EXCHANGEABLE NOTES

M

SE

40.	Mandatory Exchange applicable?		N/A
41.	Noteholders' Exchange Right applicable?		N/A
42.	Excl	nange Securities	N/A
43.	Man	ner of determining Exchange Price	N/A
44.	Excl	nange Period	N/A
45.	Othe	r	N/A
OTH	ER N	OTES	
46.	If the Notes are not Partly Paid Notes, Instalment N/A Notes, Fixed Rate Notes, Floating Rate Notes, Mixed Rate Notes, Zero Coupon Notes or Indexed Notes, or if the Notes are a combination of any of the aforegoing, set out the relevant description and any additional Terms and Conditions relating to such Notes		
	VISIO TURIT	ONS REGARDING REDEMPTION/	
47.		consent of Registrar of Banks required for redemption prior to the Maturity Date	No
48.	3. Issuer's Optional Redemption: if yes:		No
	(a)	Optional Redemption Date(s)	N/A
	(b)	Optional Redemption Amount(s) and method, if any, of calculation of such amount(s)	N/A
	(c)	Minimum Period of Notice (if different to Condition 11.3)	N/A
	(d)	If redeemable in part:	
		Minimum Redemption Amount(s)	N/A
		Higher Redemption Amount(s)	N/A
	(e)	Other terms applicable on Redemption	N/A

49.	Redemption at the option of the Noteholders if yes:	No	
	(a) Optional Redemption Date(s)	N/A	
	(b) Optional Redemption Amount(s) and method, if any, of calculation of such amount(s)		
	(c) Minimum period of notice (if different to Condition 11.4)	N/A	
	(d) If redeemable in part:		
	Minimum Redemption Amount(s)	N/A	
	Higher Redemption Amount(s)	N/A	
	(e) Other terms applicable on Redemption	N/A	
	(f) Attach pro forma put notice(s)		
50.	Early Redemption Amount(s) payable on redemption for taxation reasons or on Event of Default (if required): If no insert:		
	(a) amount payable; or	N/A	
	(b) method of calculation of amount payable.	N/A	
	(-)		
GEN	ERAL		
51.	Qualification of Notes as Secondary Capital under the Banks Act, 1990	No	
52.	Qualification of Notes as Tertiary Capital under the Banks Act, 1990	No	
53.	Condition 6.4 to apply (deferral of interest and principal payments)?	No	
54.	Additional selling restrictions	N/A	
55.	(a) International Securities Numbering (ISIN)	ZAG000068586	
	(b) Stock Code	IBL03	
56.	Financial Exchange	The Bond Market of the JSE	
57.	If syndicated, names of managers N/A		
58.	Receipts attached? If yes, number of Receipts No attached N/A		
59.	Coupons attached? If yes, number of Coupons attached	No N/A	

- 60. Talons attached? If yes, number of Talons No attached N/A
- 61. Credit Rating assigned to Notes as at Issue Date N/A (if any)
- 62. Stripping of Receipts and/or Coupons prohibited N/A as provided in Condition 16.4?
- 63. Governing law (if the laws of South Africa are N/A N/A)
- 64. Other Banking Jurisdiction

N/A

65. Surrendering of Notes

N/A

66. Last Day to Register

- (1) 04 March, 04 June, 04
 September and 04
 December, which shall mean
 that the Register will be
 closed from 05 March, 05
 June, 05 September and 05
 December to the next
 applicable Interest Payment
 Day;
- (2) should an early redemption occur in terms of Conditions 11.2 or 14, then 11 days prior to the actual redemption date, which means that the Register shall be closed on the date that is 10 days prior to the actual redemption date.

Application is hereby made to list this issue of Notes pursuant to the approval of the ZAR10,000,000,000 Domestic Medium Term Note Programme of Investec Bank Limited as from 16 August 2010.

INVESTEC BANK LIMITED

Issuer

duly authorised

By

duly authorised