

SEGREGATED DISCRETIONARY PORTFOLIO

# Investec Retirement Low Equity Portfolio including Offshore

## FUND OVERVIEW

### Portfolio Manager

Investec Wealth & Investment

### Fund Information

Inception Date:	1 July 2008
Benchmark:	(ASISA) South African Multi Asset Low Equity
Fund Size:	R88 million
Gross Historic Yield:	3.4%
Base Currency:	South African Rand
Minimum Investment:	R3 000 000
Management Fee:	1.00% pa (excl. VAT) (a minimum fee applies R10 000)
Trading Terms:	On notice, subject to JSE liquidity and instrument dealing terms

### Risk Profile



### Investment Categories



For more information, please go to [www.investec.com/wi](http://www.investec.com/wi)

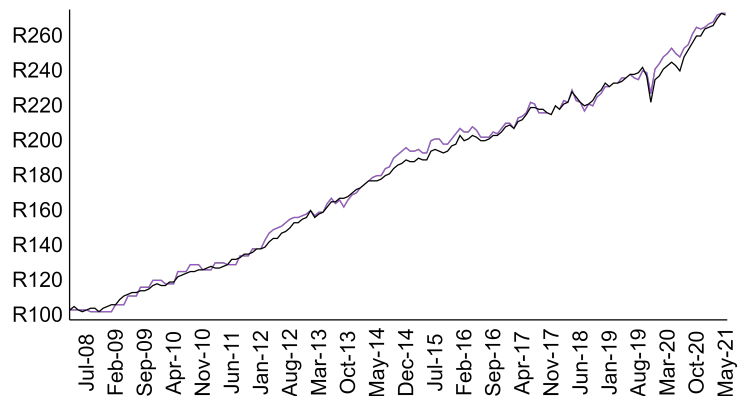
## Fund Characteristics and Objectives

The Investec Retirement Low Equity Portfolio including Offshore aims to deliver consistent growth of capital and income over the long term with a cautious approach to equity investment.

- The portfolio is actively managed using a "top-down" view of economies and markets to assess the relative attractiveness of equities, bonds, property and cash, and to determine an optimum exposure to offshore markets. This "top-down" view provides insight into investment themes in the equity market.
- Stock selection is based on a "bottom-up" approach, focusing both on existing and emerging blue chip companies that are likely to provide superior earnings growth and where valuations indicate that such growth can be purchased at a reasonable price.
- The portfolio meets the prudential guidelines of Regulation 28 of the Pension Funds Act. As such, equity exposure is limited to a maximum of 75%, although it is typically below 40%, with the balance invested in other asset classes such as property, bonds, cash and preference shares.

## Portfolio Performance

— Investec Retirement Low Equity Portfolio including Offshore - R270  
 — (ASISA) South African Multi Asset Low Equity - R269



The chart represents the returns generated by a R100 investment made at inception  
 Source: Investec Wealth & Investment and Morningstar

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Investec Retirement Low Equity Portfolio including Offshore

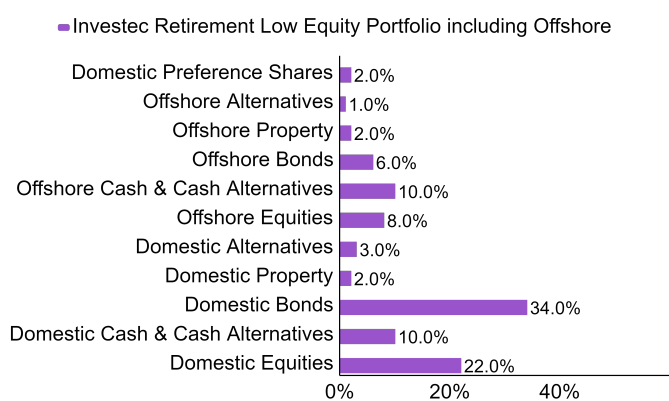
PERFORMANCE STATISTICS

Top 10 Holdings

1. Anglo American PLC	6. Shoprite Holdings LTD
2. Firststrand LTD	7. Bidvest LTD
3. Naspers LTD -N-	8. Mondi PLC
4. BHP Group PLC	9. Prosus N.V.
5. The Foschini Group LTD	10. Montauk Renewables Inc.

The above holdings reflect the top 10 equity holdings of the portfolio  
Source : Investec Wealth & Investment

Asset Allocation (%)<sup>3</sup>



Source : Investec Wealth & Investment

Performance (net of fees)

	3 months	1 year	3 years <sup>2</sup>	5 years <sup>2</sup>	7 years <sup>2</sup>	9 years <sup>2</sup>	10 years <sup>2</sup>	Since inception <sup>2</sup>
Investec Retirement Low Equity Portfolio including Offshore	1.9%	9.3%	7.1%	5.9%	6.3%	7.0%	7.9%	7.8%
(ASISA) South African Multi Asset Low Equity	2.0%	12.0%	6.6%	6.2%	6.4%	7.4%	7.9%	7.7%

<sup>2</sup> Annualised

<sup>4</sup> Initial offshore investment was made in Q3 2014

Source: Investec Wealth & Investment, Pulse and Bloomberg

**Important information that should be considered prior to investing**

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