Notes issued pursuant to these Final Terms are securities to be listed under Listing Rule 19.

17 January 2020

Investec Bank plc

Issue of GBP Kick Out Notes with Capital at Risk under the £4,000,000,000 Zebra Capital Plans Retail Structured Products Programme

PART A - CONTRACTUAL TERMS

This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the base prospectus in relation to the £4,000,000 Zebra Capital Plans Retail Structured Products Programme (the "**Programme**") dated 17 July 2019 which together with the supplemental prospectus dated 5 December 2019, constitutes a base prospectus (the "**Base Prospectus**") for the purposes of Article 5(4) of the Prospectus Directive (Directive 2003/71/EC as amended or superseded) (the "**Prospectus Directive**").

Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions set forth in the Base Prospectus.

Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus. The Base Prospectus is available for viewing at and copies may be obtained from www.investec.com/structured-products and during normal working hours from Investec Bank plc, 30 Gresham Street, London EC2V 7QP, and from Deutsche Bank AG, London Branch, Winchester House, 1 Great Winchester Street, London EC2N 2DB. A summary of the offer of the Notes is annexed to these Final Terms.

| 1. | Issuer: | Investec Bank plc |
|-----|---|--|
| 2. | (a) Series Number: | ZCP2020-01 |
| | (b) Tranche Number: | 1 |
| 3. | Specified Currency or Currencies: | Pounds Sterling ("GBP") |
| 4. | Aggregate Nominal Amount: | |
| | (a) Series: | The aggregate nominal amount of the Notes issued will be notified and published on or about the Issue Date |
| | (b) Tranche: | The aggregate nominal amount of the Notes issued will be notified and published on or about the Issue Date |
| 5. | Issue Price: | 100 per cent. of the Aggregate Nominal Amount |
| 6. | (a) Specified Denominations: | GBP 1.00 |
| | (b) Calculation Amount: | GBP 1.00 |
| 7. | Issue Date: | 17 February 2020 |
| 8. | Maturity Date: | 17 February 2028 |
| 9. | Redemption/Payment Basis: | Final Redemption Amount linked to value of Preference Shares in accordance with Condition 5 (<i>Redemption and Purchase</i>) |
| 10. | (a) Security Status: | Unsecured Notes |
| | (b) Secured Portion: | Not Applicable |
| | (c) Date board approval for issuance of Notes obtained: | Not Applicable |
| PRO | VISIONS RELATING TO REDEMPTION | ON |
| 11. | Issuer Call: | Not Applicable |

12. (a) Final Redemption Amount of each Final Redemption Amount linked to value of Preference Shares in accordance with Note: Condition 5 (*Redemption and Purchase*)

FTSE 100 8 Year Step Down Kick-Out Plan (January 2020)

Share GBP 1000

Issue Price of Preference

| (b) | Classes | of P | reference | Sha | res | to |
|------|------------|---------|-----------|--------|------|-----|
| whi | ch this Se | ries of | Notes are | e link | ed a | nd |
| thei | r respe | ctive | Preferer | ice | Sh | are |
| Wei | ghtings: | | | | | |

13.

Class

Class

ZCP2020-01

| (c) Upside Notes with Capital at Risk Terms | Not Applicable |
|---|--|
| (d) Upside Plus Notes with Capital at Risk Terms | Not Applicable |
| (e) Kick Out Upside Plus Notes with Capital at Risk Terms | Not Applicable |
| (f) Kick Out Notes with Capital at Risk Terms | Applicable |
| • Return 93 per cent. of Initial Threshold: | Index Level |
| • Digital 170.00 per cent. Return: | |
| • Upside Not Applicable Return: | |
| • Cap: Not Applicable | |
| • Gearing: Not Applicable | |
| (g) N-Barrier (Accumulation) Notes with Capital at Risk Terms | Not Applicable |
| (h) Range Accrual (Accumulation) Notes with Capital at Risk Terms | Not Applicable |
| (i) Dual Underlying Linked Kick Out Notes with Capital at Risk Terms | Not Applicable |
| (j) Dual Underlying Linked Upside Notes with Capital at Risk Terms | Not Applicable |
| ADDITIONAL PROVISIONS | |
| (a) Type of Preference Share | Index Linked Preference Shares |
| (b) Type of Underlying | Single Index |
| (c) Underlying | |
| • Index: | FTSE® 100 |
| • Index Sponsor: | FTSE International Limited |
| • Exchange: | London Stock Exchange plc |
| Multi-Exchange Index: | No |
| Non Multi-Exchange Index: | Yes |
| (d) Additional Disruption Events: | Hedging Disruption and Increased Cost of Hedging |
| (e) Averaging Dates Market Disruption: | Not Applicable |
| (f) Business Day: | A day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in London and the Cayman Islands. |
| (g) Valuation Time: | The time at which the Index Sponsor publishes the closing level of the Index. |
| (h) Strike Date: | 17 February 2020 |

Preference Share Weighting

of the Notes

100% of the Aggregate Nominal Amount

- (h) Strike Date: 17 February 2020
- (i) Initial Index Level:
- (j) Initial Averaging:
- (k) Automatic Early Redemption: Applicable

The Level of the Index on the Strike Date

Not Applicable

• Automatic Early Redemption Event:

| Automatic Early Redemption Valuation Date | Automatic Early Redemption Date | Automatic Early Redemption Amount | Automatic Early Redemption Threshold |
|---|---|--|---|
| 17 February 2021 | The date which is 2 Business Days immediately following the relevant Automatic Early Redemption Valuation Date | 108.75 per cent. of Issue Price | 100 per cent. of Initial Index Level |
| 17 February 2022 | The date which is 2 Business Days immediately following the relevant Automatic Early Redemption Valuation Date | 117.50 per cent. of Issue Price | 99 per cent. of Initial Index Level |
| 17 February 2023 | The date which is 2 Business Days immediately following the relevant Automatic Early Redemption Valuation Date | 126.25 per cent. of Issue Price | 98 per cent. of Initial Index Level |
| 19 February 2024 | The date which is 2 Business Days immediately following the relevant Automatic Early Redemption Valuation Date | 135.00 per cent. of Issue Price | 97 per cent. of Initial Index Level |
| 17 February 2025 | The date which is 2 Business Days immediately following the relevant Automatic Early Redemption Valuation Date | 143.75 per cent. of Issue Price | 96 per cent. of Initial Index Level |
| 17 February 2026 | The date which is 2 Business Days immediately following the relevant Automatic Early Redemption Valuation Date | 152.50 per cent. of Issue Price | 95 per cent. of Initial Index Level |
| 17 February 2027 | The date which is 2 Business Days immediately following the relevant Automatic Early Redemption Valuation Date | 161.25 per cent. of Issue Price | 94 per cent. of Initial Index Level |

• Automatic Early Redemption Event measure:

| Option | B |
|--------|---|

European

| (l) Auto Averaging: | matic | Early | Redemption | Not Applicable | |
|------------------------|----------|-------|------------|----------------|--|
| (m) Trigge | r Event: | | | Applicable | |

Barrier Type:

Barrier Threshold:

60 per cent. of Initial Index Level

- Barrier Valuation Date: 17 February 2028
- Barrier Observation Period: Not Applicable

(n) Barrier Averaging:

g: Not Applicable

(o) Final Redemption Date: 17 February 2028

(p) Final Index Level:

17 February 2028

• Final Redemption Valuation Date:

The Index Level on the Final Redemption Valuation Date

FTSE 100 8 Year Step Down Kick-Out Plan (January 2020)

| | (q) Final Averaging: | Not Applicable |
|-----|---------------------------------------|----------------|
| 14. | Details relating to Instalment Notes: | Not Applicable |
| 15. | CREDIT LINKED PROVISIONS | Not Applicable |

GENERAL PROVISIONS APPLICABLE TO THE NOTES

 16.
 Form of Notes:
 Bearer Notes: Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes only upon an Exchange Event

17. Additional Financial Centre(s): Not Applicable

DISTRIBUTION

| 18. | (a) If syndicated, names of Managers: | Not Applicable |
|-----|---|---|
| | (b) Date of Subscription Agreement: | Not Applicable |
| 19. | If non-syndicated, name and address of relevant Dealer: | Investec Bank plc, 30 Gresham Street, London EC2V 7QP |
| 20. | U.S. Selling Restrictions: | Reg. S Compliance Category: 2; |
| | | TEFRA D |
| 21. | Prohibition of Sales to EEA Retail | Not Applicable |

TAXATION

Investors:

22. Taxation:

Condition 7A (Taxation - No Gross up) applies

SECURITY PROVISIONS

23. Security Provisions: Not Applicable

RESPONSIBILITY

The Issuer accepts responsibility for the information contained in these Final Terms.

Signed on behalf of the Issuer:

| Ву: М. | an | By: Annalya |
|-----------------|--------------------------------------|-----------------|
| Duly authorised | Mandeep Takhar Authorised Signate | Duly authorised |
| | Signatory | |

Nuala Lynch Authorised Signatory

PART B – OTHER INFORMATION

LISTING 1.

- (i) Listing: Official List of the FCA
- (ii) Admission to trading:

Application is expected to be made by the Issuer (or on its behalf) for the Notes to be admitted to trading on the Regulated Market of the London Stock Exchange plc with effect on or around the Issue Date.

2. RATINGS

Ratings:

The Notes to be issued have not been rated.

INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE/OFFER 3.

Save as discussed in the "Subscription and Sale" section of the Base Prospectus, relating to the Issuer's agreement to reimburse the Dealers to certain of their expenses in connection with the update of the Programme and the issue of Notes under the Programme and to indemnify the Dealers against certain liabilities incurred by them in connection therewith, so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

4. **REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES**

| (i) Reasons for the offer: | Information not required |
|---------------------------------|--------------------------|
| (ii) Estimated net proceeds: | Information not required |
| (iii) Estimated total expenses: | Information not required |

5. PERFORMANCE AND VOLATILITY OF THE UNDERLYING AND OTHER INFORMATION CONCERNING THE UNDERLYING

Information about the past and the further performance of the underlying and its volatility can be found on Bloomberg.

The Issuer does not intend to provide post-issuance information.

6. **BENCHMARK**

Amounts payable under the Notes are calculated by reference to the benchmarks set out below, each of which is provided by the administrator indicated in relation to the relevant benchmark.

| Benchmark Administrator | Does the Administrator appear on the Register? |
|-------------------------|--|
| | |

| FTSE® 100 | FTSE International Limited | Appears |
|-----------|----------------------------|---------|
| Index | | |

7. **OPERATIONAL INFORMATION**

| (i) ISIN Code: | XS2106013845 |
|--|---------------------------------|
| (ii) SEDOL Code: | Not Applicable |
| (iii) Common Code: | 210601384 |
| (iv) Any clearing system(s) other than Euroclear and Clearstream, Luxembourg and the relevant identification number(s): | Not Applicable |
| (v) Delivery: | Delivery free of payment |
| • Issuer's Account Details: | Euroclear Account 98228 |
| (vi) Additional Paying Agent(s) (if any): | Not applicable |
| (vii) Common Depositary: | Deutsche Bank AG, London Branch |
| (viii) Calculation Agent: | Investec Bank plc |
| | |

· is Calculation Agent to make Yes calculations?

• if not, identify calculation Not Applicable agent:

8. TERMS AND CONDITIONS OF THE OFFER

| TERMS AND CONDITIONS OF THE | OFFER |
|--|---|
| (i) Offer Price: | Issue Price |
| (ii) Offer Period: | An offer of the Notes will be made by the Plan Manager (as defined in Part B, paragraph 8(v) hereof) other than pursuant to Article 3(2) of the Prospectus Directive during the period from 9.00 a.m. (GMT) on 20 January 2020 until 5.00 p.m. (GMT) on 07 February 2020. |
| (iii) Conditions to which the offer is subject: | The Notes will be offered to retail investors in the United Kingdom, Jersey, Guernsey and the Isle of Man (the " Public Offer Jurisdictions ") and will be available only through an investment in the Investec FTSE 100 8 Year Step Down Kick-Out Plan (January 2020) (the " Plan "), details of which are available from an intermediary. |
| (iv) Description of the application process: | Prospective investors should complete and sign an application form obtainable from their intermediary and send it to their intermediary who will send it to Investec Administration. Duly completed applications together with cheques for the full amount of the investor's subscription must be received by Investec Administration no later than: |
| | (a) 5.00 p.m. (GMT) on 07 February 2020 (other than in respect of ISA transfers); or(b) 5.00 p.m. (GMT) on 24 January 2020 in respect of ISA transfers. |
| | Investec Administration will send investors written acknowledgment by the end of the next working day following receipt of the completed application form. After the Issue Date, investors will be sent an opening statement showing each investor's holdings in the Notes. |
| (v) Description of possibility to reduce subscriptions and manner for refunding excess amount paid by applicants: | Investec Bank plc as plan manager (the " Plan Manager ") in relation to the Plan may accept duly completed applications subject to the Terms and Conditions set out in the brochure relating to the Plan (the " Plan Brochure "). The Plan Manager reserves the right to reject an application for any reason, in which case the subscription monies will be returned. Further details of the cancellation rights and the application process are set out in the Plan Brochure. |
| (vi) Details of the minimum and/or maximum amount of application: | Minimum of GBP3,000 to a maximum of GBP3,000,000. |
| | Duly completed applications together with cheques for the full amount of the investor's subscription must be received no later than 07 February 2020 (or 24 January 2020 in respect of ISA transfers). |
| | Prospective Noteholders will be notified by the Plan Manager of their allocation of Notes. The Notes will be collectively held for investors in an account with Investec Wealth and Investment Limited, except to the extent that alternative delivery and settlement arrangements have been agreed between individual investors and the Plan Manager, as described more fully in the Plan Brochure. |
| (viii) Manner in and date on which results of the offer are to be made public: | The final size will be known at the end of the Offer Period. |
| results of the orier are to be made public. | A copy of these Final Terms will be filed with the Financial Conduct Authority in the UK (the "FCA"). On or before the Issue Date, a notice pursuant to UK Prospectus Rule 2.3.2(2) of the final aggregate principal amount of the Notes will be (i) filed with the FCA and (ii) published in accordance with the method of publication set out in Prospectus Rule 3.2.4(2). |
| (ix) Procedure for exercise of any right of pre-emption, negotiability of subscription rights and treatment of subscription rights not exercised: | Not Applicable |
| (x) Process for notification to applicants of the amount allotted and the indication whether dealing may begin before notification is made: | At the end of the Offer Period, the Plan Manager will proceed to notify the prospective Noteholders as to the amount of their allotment of the Notes. |
| (xi) Amount of any expenses and taxes specifically charged to the subscriber or purchaser: | None. |
| (xii) Name(s) and address(es), to the extent known to the Issuer, of the placers in the various countries where the offer takes place: | Investec Bank plc, 30 Gresham Street, London EC2V 7QP |
| | |

ADDITIONAL PROVISIONS NOT REQUIRED BY THE SECURITIES NOTE RELATING TO THE UNDERLYING

Statements regarding the Reference Not Applicable Entity:

Index Disclaimers (for Preference Applicable Shares linked to an Index or Basket of Indices):

The Preference Shares are not sponsored, endorsed, sold or promoted by the Index or the Index Sponsor and the Index Sponsor has made no representation whatsoever, whether express or implied, either as to the results to be obtained from the use of the Index and/or the levels at which the Index stands at any particular time on any particular date or otherwise. The Index Sponsor shall not be liable (whether in negligence or otherwise) to any person for any error in the Index and the Index Sponsor is under no obligation to advise any person of any error therein. The Index Sponsor has made no representation whatsoever, whether express or implied, as to the advisability of purchasing or assuming any risk in connection with the Preference Shares. Neither the Company nor the Preference Share Calculation Agent shall have any liability to any person for any act or failure to act by the Index Sponsor in connection with the calculation, adjustment or maintenance of the Index. Neither the Company nor the Preference Share Calculation Agent has any affiliation with or control over the Index or the Index Sponsor or any control over the computation, composition or dissemination of the Index. Although the Company and the Preference Share Calculation Agent will obtain information concerning the Index from publicly available sources they believe to be reliable, they will not independently verify this information.

Statements regarding the FTSE® 100 Applicable Index:

> The Preference Shares are not sponsored, endorsed or promoted by the FTSE ("FTSE") or by The London Stock Exchange plc (the "Exchange") or by The Financial Times Limited ("FT") and neither FTSE or Exchange or FT makes any warranty or representation whatsoever, expressly or impliedly, either as to the results to be obtained from the use of the FTSE® 100 Index (the "Index") and/or the figure at which the said Index stands at any particular time on any particular day or otherwise. The Index is compiled and calculated solely by FTSE. However, neither FTSE or Exchange or FT shall be liable (whether in negligence or otherwise) to any person for any error in the Index and neither FTSE or Exchange or FT shall be under any obligation to advise any person of any error therein.

> "FTSE®" and "Footsie®" are trade marks of The London Stock Exchange plc and The Financial Times Limited and are used by FTSE International Limited under licence.

(Source: The Financial Times Limited)

ANNEX

SUMMARY

Summaries are made up of disclosure requirements known as "Elements". These elements are numbered in Sections A - E (A.1 – E.7).

This summary contains all the Elements required to be included in a summary for this type of securities and issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements.

Even though an Element may be required to be inserted in the summary because of the type of securities and issuer, it is possible that no relevant information can be given regarding the Element. In this case, a short description of the Element is included in the summary with the mention of "Not Applicable".

| | SECTION A – INTRODUCTION AND WARNINGS | | | | |
|-----|---------------------------------------|---|--|--|--|
| A.1 | Introduction: | This summary should be read as an introduction to this Base Prospectus and any decision to invest in the Notes should be based on a consideration of this Base Prospectus as a whole by the investor. | | | |
| | | Where a claim relating to the information contained in this Base Prospectus is brought before a court, the plaintiff investor might, under the national legislation of the Member State, have to bear the costs of translating the Base Prospectus before the legal proceedings are initiated. | | | |
| | | Civil liability attaches only to those persons who have tabled the summary including any translation thereof, but only if the summary is misleading, inaccurate or inconsistent when read together with the other parts of this Base Prospectus or it does not provide, when read together with the other parts of this Base Prospectus, key information in order to aid investors when considering whether to invest in the Notes. | | | |

| A.2 Co | nsent: | The Issuer gives its express consent, either as a "general consent" or as a "specific consent as described below, to the use of the prospectus by a financial intermediary that satisfie the Conditions applicable to the "general consent" or "specific consent", and accepts the responsibility for the content of the Base Prospectus, with respect to the subsequent resa or final placement of securities by any such financial intermediary to retail investors in th United Kingdom, Jersey, Guernsey and the Isle of Man (the " Public Offer Jurisdictions in circumstances where there is no exemption from the obligation under the Prospectu Directive to publish a prospectus (any such offer being a " Public Offer "). General consent: Subject to the " <i>Common conditions to consent</i> " set out below, the Issue hereby grants its consent to the use of this Base Prospectus for the entire term of the Base Prospectus in connection with a Public Offer of any Tranche of Notes by any financi intermediary in the Public Offer Jurisdictions in which it is authorised to make such |
|--------|--------|---|
| | | offers under the Financial Services and Markets Act 2000, as amended, or other applicab legislation implementing Directive 2014/65/EU ("MiFID II") and publishes on its websi the following statement (with the information in square brackets being completed with the relevant information): |
| | | "We, [insert legal name of financial intermediary], refer to the base prospectus (the "Bat Prospectus") relating to notes issued under the £4,000,000,000 Zebra Capital Plans Reta Structured Products Programme (the "Notes") by Investec Bank plc (the "Issuer"). W agree to use the Base Prospectus in connection with the offer of the Notes in the Unite Kingdom, Jersey, the Isle of Man and Guernsey in accordance with the consent of the Issu in the Base Prospectus and subject to the conditions to such consent specified in the Base Prospectus as being the "Common conditions to consent". |
| | | Any new information with respect to any financial intermediary or intermediaries unknow at the time of the approval of this Base Prospectus or after the filing of the applicable Fir Terms will be published on the Issuer's website (www.investec.com/structured-products) |
| | | Common conditions to consent: The conditions to the Issuer's consent are that such conse (a) is only valid in respect of the relevant Tranche of Notes; (b) is only valid during to Offer Period specified in the relevant Final Terms; and (c) only extends to the use of the Base Prospectus to make Public Offers of the relevant Tranche of Notes in the Public Offer Jurisdictions specified in the applicable Final Terms. |
| | | In the event of an offer of Notes being made by a financial intermediary, the financi intermediary will provide to investors the terms and conditions of the offer at the tir the offer is made. |

| B.1 | Legal and commercial name of the Issuer: | The legal name of the issuer is Investec Bank plc (the "Issuer"). |
|------------|--|---|
| B.2 | Domicile and legal form of the Issuer: | The Issuer is a public limited company registered in England and Wales under registration number 00489604. The liability of its members is limited. |
| | | The Issuer was incorporated as a private limited company with limited liability on 20 December 1950 under the Companies Act 1948 and registered in England and Wales under registered number 00489604 with the name Edward Bates & Sons Limited. Since then it has undergone changes of name, eventually re-registering under the Companies Act 1985 on 23 January 2009 as a public limited company and is now incorporated under the name Investec Bank plc. |
| | | The Issuer is subject to primary and secondary legislation relating to financial services and banking regulation in the United Kingdom, including, <i>inter alia</i> , the Financial Services and Markets Act 2000, for the purposes of which the Issuer is an authorised person carrying on the business of financial services provision. In addition, as a public limited company, the Issuer is subject to the UK Companies Act 2006. |

SECTION B – ISSUER

| B.4b | Trends: | September 2019, repor million (September 20 by sound capital and li | The Issuer, in its unaudited half yearly financial report for the six month period ended 30 September 2019, reported a decrease of 18.6% in adjusted operating profit to £113.161 million (September 2018: £138.950 million). The balance sheet remains strong, supported by sound capital and liquidity ratios. At 30 September 2019, the Issuer had £6.5 billion of cash and near cash to support its activities, representing 47% of its customer deposits. | | | | | | |
|------|--|---|---|------------|------------------|------------------|------------------------------|--|--|
| | | September 2019. The (March 2019: 77.7%). common equity tier 1 disclosures incorporate the Capital Requirement The credit loss ratio has | Customer deposits have increased by 1.2% since 31 March 2019 to £13.7 billion at 30 September 2019. The Issuer's loan to deposit ratio was 78.8% as at 30 September 2019 (March 2019: 77.7%). At 30 September 2019, the Issuer's total capital ratio was 17.1% common equity tier 1 ratio was 11.6% and its leverage ratio was 8.0%. These capital disclosures incorporate the deduction of foreseeable charges and dividends as required by the Capital Requirements Regulation and European Banking Authority technical standards. The credit loss ratio has decreased from 0.38% at 31 March 2019 to 0.28%. The Issuer's gearing ratio remains low with total assets to equity at 10.2 times at 30 September 2019. | | | | | | |
| B.5 | The group: | The Issuer is the main banking subsidiary of Investec plc, which is part of an international banking group with operations in three principal markets: the United Kingdom and Europ Asia/Australia and South Africa. The Issuer also holds certain of the Investec group's U and Australia based assets and businesses. | | | n and Europe, | | | | |
| B.10 | Audit Report Qualifications: | financial statements of | Not applicable. There are no qualifications in the audit reports on the audited, consolidate financial statements of the Issuer and its subsidiary undertakings for the financial year ended 31 March 2019 or 31 March 2018. | | | | | | |
| B.12 | Key Financial Information: | adjustment from the au ended 31 March 2018 of the Issuer for the six | The selected financial information set out below has been extracted without material adjustment from the audited consolidated financial statements of the Issuer for the years ended 31 March 2018 and 31 March 2019 and the unaudited half yearly financial report of the Issuer for the six month period ended 30 September 2018 and the six month period ended 30 September 2018. | | | | | | |
| | Financial Features | | Six Months Ended Year Ended | | | | | | |
| | | | 30 September | | | | | | |
| | | | 2019 | 2018 | 31 March 2019 | 31 March 2018 | 1 April 2018 ¹ | | |
| | Adjusted operating profit ² | | 113,161 | 138,950* | 274,813* | n/a | | | |
| | Operating profit before amortisation non-operating items, taxation and aft (£'000) | n/a | n/a | n/a | 136,347 | | | | |
| | Earnings attributable to ordinary sha | reholders (£'000) | 60,690 | 97,724* | 161,917* | 97,841 | | | |
| | Costs to income ratio | | 74.8% | 72.8%* | 72.6%* | 76.7% | | | |
| | Total capital resources (including (£'000) | 3,066,788 | 2,886,130 | 2,966,927 | 2,788,840 | 2,714,067 | | | |
| | Total shareholders' equity (£'000) | | 2,255,204 | 2,082,242 | 2,163,228 | 2,209,167 | 1,997,503 | | |
| | Total assets (£'000) | | 23,000,166 | 21,162,620 | 22,121,020 | 20,097,225 | 20,028,309 | | |
| | Loans and advances to customers (£ | Loans and advances to customers (£'000) | | | 10,488,022 | 9,663,172 | 9,539,858 | | |
| | Customer accounts (deposits) (£'000 |) | 13,656,843 | 12,743,472 | 13,499,234 | 11,969,625 | 11,969,625 | | |
| | | 6.460 | 6,294 | 6,792 | 5,598 | | | | |
| | Cash and near cash balances (£'mn) | | 6,460 | 0,274 | - , | | | | |
| | Cash and near cash balances (£'mn) Funds under management (£'mn) | | 6,460 41,539 | 39,710 | 39,482 | 37,276 | | | |
| | | | | | | | 16.0% | | |

* The Issuer has restated certain financial information relating to the six months ended 30 September 2018 and the year ended 31 March 2019 to exclude the financial impact of certain strategic actions, namely the closure and rundown of the Hong Kong direct investments business and other group restructures, as detailed in the Issuer's 2019 interim report. The appearance of an asterisk (*) next to any figure indicates that such financial information has been restated on this basis. Please note that none of the financial information for March 2018 has been restated.

¹ The Issuer adopted IFRS 9 on 1 April 2018. The 1 April 2018 balance sheet items are presented on an IFRS 9 basis and the comparatives as at 31 March 2018 on an IAS 39 basis.

 2 Adjusted operating profit is defined as Operating profit before acquired intangibles and strategic actions, and after earnings attributable to other non-controlling interests

There has been no significant change in the financial or trading position of the Issuer and its consolidated subsidiaries since 31 March 2019, being the end of the most recent financial period for which it has published financial statements.

There has been no material adverse change in the prospects of the Issuer since the financial year ended 31 March 2019, the most recent financial year for which it has published audited financial statements

| B.13 | Recent Events: | Not Applicable. There have been no recent events particular to the Issuer which are to a material extent relevant to the evaluation of its solvency. |
|-------------|--|---|
| B.14 | Dependence upon other entities within the Group: | The Issuer's immediate parent undertaking is Investec 1 Limited. The Issuer's ultimate parent undertaking and controlling party is Investec plc. The Issuer and its subsidiaries form a UK-based group (the "Group"). The Issuer conducts part of its business through its subsidiaries and is accordingly dependent upon those members of the Group. The Issuer is not dependent on Investec plc. |
| B.15 | The Issuer's Principal Activities: | The principal business of the Issuer consists of Wealth & Investment and Specialist Banking. The Issuer is an international, specialist banking group and wealth manager whose principal business involves provision of a diverse range of financial services and products to a select client base in the United Kingdom, Europe, Australia/Asia and certain other countries. As part of its business, the Issuer provides investment management services to private clients, charities, intermediaries, pension schemes and trusts as well as specialist banking services focusing on corporate and institutional banking, private banking and investment activities. |
| B.16 | Controlling Persons: | The whole of the issued share capital of the Issuer is owned directly by Investec 1 Limited, the ultimate parent undertaking and controlling party of which is Investec plc. |
| B.17 | Credit Ratings: | The long-term senior debt of the Issuer has a rating of BBB+ as rated by Fitch. This means that Fitch's expectation of default risk is currently low and Fitch is of the opinion that the Issuer's capacity for payment of financial commitments is considered adequate, but adverse business or economic conditions are more likely to impair this capacity. The long-term senior debt of the Issuer has a rating of A1 as rated by Moody's. This means that Moody's is of the opinion that the Issuer is considered upper-medium-grade and is subject to low credit risk. The long-term senior debt of the Issuer has a rating of BBB+ as rated by Global Credit Rating. This means that Global Credit Rating is of the opinion that the Issuer has adequate protection factors and is considered sufficient for prudent investment. However, there is considerable variability in risk during economic cycles. The Notes to be issued have not been specifically rated. |

| × | SECTION C – SECURITIES | | | | | |
|-----|---|---|--|--|--|--|
| C.1 | Description of Type and Class of Securities: | Issuance in series: The Notes will be issued in series ("Series") which may comprise one or more tranches ("Tranches") issued on different issue dates. The Notes of each Tranche of the same series will all be subject to identical terms, except for the issue dates and/or issue prices of the respective Tranches. The Notes are issued as Series number ZCP2020-01, Tranche number 1. Form of Notes: The applicable Final Terms will specify whether the relevant Notes will be issued in bearer form ("Bearer Notes"), in certificated registered form ("Registered Notes") or in uncertificated registered form (such Notes being recorded on a register as being held in uncertificated Registered Notes will not be exchangeable for other forms of Notes and <i>Vice versa</i>. The Notes are issued in bearer form. Security Identification Number(s): The following security identification number(s) will be specified in the Final Terms. ISIN Code: XS2106013845 Common Code: 210601384 | | | | |
| | | SEDOL: Not Applicable | | | | |
| C.2 | Currency of the Securities Issue: | Currency : Subject to any applicable legal or regulatory restrictions, the Notes may be issued in any currency (the " Specified Currency "). The Specified Currency of the Notes is GBP. | | | | |
| C.5 | Free Transferability: | The Notes are freely transferable. However, applicable securities laws in certain jurisdictions impose restrictions on the offer and sale of the Notes and accordingly the Issuer and the dealers have agreed restrictions on the offer, sale and delivery of the Notes in the United States, the European Economic Area, Isle of Man, South Africa, Switzerland, Guernsey and Jersey, and such other restrictions as may be required in connection with the offering and sale of a particular Tranche of Notes in order to comply with relevant securities laws. | | | | |

| C.8 | The Rights Attaching to Securities, including Ranking Limitations to those Rights: | the and | Status : The Notes are unsecured. The Notes will constitute direct, unconditional, unsubordinated obligations of the Issuer that will rank <i>pari passu</i> among themselves and (save for certain obligations required to be preferred by law) equally with all other unsecured obligations (other than subordinated obligations, if any) of the Issuer from time to time outstanding. |
|------|--|------------|---|
| | | | Investors investing in unsecured Notes are advised to carefully evaluate the Issuer's credit risk when considering an investment in such Notes. If the Issuer became unable to pay amounts owed to the investor under the unsecured Notes, such investor does not have recourse to the underlying or any other security/collateral and, in a worst case scenario, investors may not receive any payments under the Notes. The Notes are unsecured obligations. They are not deposits and they are not protected under the UK's Financial Services Compensation Scheme or any deposit protection insurance scheme. |
| | | | Payments of Principal : Payments of principal in respect of Notes will in all cases be calculated by reference to the percentage change in value of one or more preference shares issued by Zebra Capital II Limited (" Preference Shares ") in respect of the relevant series of Notes. The terms of each class of Preference Shares will be contained in the Memorandum and Articles of Association of Zebra Capital II Limited and the Preference Share confirmation relating to such class. |
| | | | The redemption price of each class of Preference Shares will be calculated by reference to an index (the " Underlying ") as further described in C.15 (<i>Effect of the value of the underlying instruments</i>). |
| | | | Redemption of the Notes : The Notes cannot be redeemed prior to their stated maturity date (other than for taxation reasons, on the occurrence of a kick-out event, on account of certain events affecting the Preference Shares or following an event of default). |
| | | | Taxation : All payments in respect of the Notes will be made without deduction for or on account of withholding taxes imposed by the United Kingdom unless such withholding or deduction is required by law. In the event that any such deduction is made, the Issuer will not be required to pay any additional amounts in respect of such withholding or deduction. |
| | | | Denomination : The Notes will be issued in denominations of GBP1.00. |
| | | | Governing Law: English law |
| C.11 | Listing and Trading: | | This document has been approved by the FCA as a base prospectus in compliance with the Prospectus Directive and relevant implementing measures in the United Kingdom for the purpose of giving information with regard to the Notes issued under the Programme described in this Base Prospectus during the period of twelve months after the date hereof. Application has also been made for the Notes to be admitted during the twelve months after the date hereof to listing on the Official List of the FCA and to trading on the regulated market (for the purposes of EU Directive 2014/65/EU (MiFID II)) (the "Regulated Market") of the London Stock Exchange plc (the "London Stock Exchange"). |
| | | | Application will be made for the Notes to be admitted to listing on the Official List of the FCA and to trading on the London Stock Exchange effective on or around the Issue Date. |

| C.15 | Effect of instruments: | | of underlying | a one for one basi " Preference Sha Islands which is i | of the Underlying will determine the reder is) of a class of preference share issued b re"), an exempted company incorporated ndependent of the Issuer and whose busi in connection with the Programme. | y Zebra Capital under the laws | l II Limited (the s of the Cayman |
|------|---------------------------|--|---------------|---|--|--|--|
| | | | | | hange in the final value of the relevant is to its or their issue price is then used to c | | |
| | | | | | otential effect of the performance of th that investors may lose some or all of t | | |
| | | | | Shares and accord | e of doubt, the Notes are not backed by lingly, only a nominal amount of the Prefe Limited regardless of the principal amount or. | erence Shares n | nay be issued by |
| | | | | value of the Prefer | r ease of explanation rather than refer t rence Share which is in turn linked to the U Notes) are described as being linked to the | Inderlying, the l | |
| | | | | FTSE® 100 Index | Notes is linked to the performance of an u x) (the " Underlying "). The value of the ice of the Notes and accordingly affects th | Underlying is u | ised to calculate |
| | | | | Kick Out Notes | | | |
| | | | | Kick Out Notes | | | |
| | | | | If on one of the Date ") the perform " Automatic Earl amount specified | dates specified below (the "Automatic nance of the Underlying is greater than or y Redemption Threshold"), the Notes w below (the "Automatic Early Redempti rity (the "Automatic Early Redemption | equal to the lev vill be redeemed on Amount") o | el specified (the d at the relevant |
| | | | | If on one of the Date ") the perform " Automatic Earl amount specified date prior to matu | nance of the Underlying is greater than or y Redemption Threshold"), the Notes w below (the "Automatic Early Redempti | equal to the lev vill be redeemed on Amount") o Date"): | rel specified (the d at the relevant on the applicable |
| | | | | If on one of the Date") the perforr "Automatic Early amount specified date prior to matu Automatic Early Redemption Valuation | nance of the Underlying is greater than or y Redemption Threshold "), the Notes w below (the " Automatic Early Redempti rity (the " Automatic Early Redemption | equal to the lev vill be redeemed on Amount") o Date"): Automatic Early Redemption | el specified (the d at the relevant in the applicable Automatic Early Redemption |
| | | | | If on one of the Date") the perform "Automatic Early amount specified date prior to matu Automatic Early Redemption Valuation Date* 17 February | nance of the Underlying is greater than or y Redemption Threshold"), the Notes we below (the "Automatic Early Redemption rity (the "Automatic Early Redemption Automatic Early Redemption Date The date which is 2 Business Days immediately following the relevant Automatic Early Redemption | equal to the lev vill be redeemed on Amount") o Date"): Automatic Early Redemption Amount 108.75 per cent. of | Automatic Early Redemption Threshold |
| | | | | If on one of the Date") the perform "Automatic Earl amount specified date prior to matu Automatic Early Redemption Valuation Date* 17 February 2021 | nance of the Underlying is greater than or y Redemption Threshold"), the Notes we below (the "Automatic Early Redemption Automatic Early Redemption Date The date which is 2 Business Days immediately following the relevant Automatic Early Redemption Valuation Date The date which is 2 Business Days immediately following the relevant Automatic Early Redemption Valuation Date | equal to the lev vill be redeemen on Amount") o Date"): Automatic Early Redemption Amount 108.75 per cent. of Issue Price | Automatic Early Redemption Threshold 100 per cent. of Initial Index Level 99 per cent. of Initial |
| | | | | If on one of the Date") the perforr "Automatic Earl amount specified date prior to matu Automatic Early Redemption Valuation Date* 17 February 2021 17 February 2022 | nance of the Underlying is greater than or y Redemption Threshold"), the Notes we below (the "Automatic Early Redemption rity (the "Automatic Early Redemption Automatic Early Redemption Date The date which is 2 Business Days immediately following the relevant Automatic Early Redemption Valuation Date The date which is 2 Business Days immediately following the relevant Automatic Early Redemption Valuation Date The date which is 2 Business Days immediately following the relevant Automatic Early Redemption Valuation Date The date which is 2 Business Days immediately following the relevant Automatic Early Redemption Valuation Date | equal to the lev vill be redeemen on Amount") o Date"): Automatic Early Redemption Amount 108.75 per cent. of Issue Price 117.50 per cent. of Issue Price 126.25 per cent. of | Automatic Early Redemption Threshold 100 per cent. of Initial Index Level 99 per cent. of Initial Index Level 98 per cent. of Initial |

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| | | 17FebruaryThe date which is 2 Business Days161.2594 per cent.2027immediately following the relevantper cent. ofofInitialAutomaticEarlyRedemptionIssue PriceIndex LevelValuation DateValuationValuationValuationValuation |
| | | * Provided that if the Automatic Early Redemption Valuation Date is not a Scheduled Trading Day, the immediately preceding Scheduled Trading Day shall be the Automatic Early Redemption Valuation Date. |
| | | The market price or value of the Notes at any time is expected to be affected by changes in the value of the Preference Share and the Underlying. |
| C.16 | Expiration or maturity date: | The Maturity Date of the Notes is 17 February 2028. |
| C .17 | Settlement procedure: | The Notes will be cash-settled. |
| | | The performance of the Underlying will determine the redemption price of the Preference Share. This redemption price is used to calculate the final value of the Preference Share on a one for one basis. The percentage change in the final value of the Preference Share as against its issue price is then used to calculate the return on the Notes. As a result, the potential effect of the value of the Underlying on the return on the Notes means that investors may lose some or all of their investment. In this section, for ease of explanation rather than refer to the Notes being linked to the value of the Preference Share which is in turn linked to the Underlying. Notes (including the return on the Notes) are described as being linked to the Underlying. Redemption provisions in respect of Kick Out Notes with Capital at Risk: |
| | | These Notes have the potential for early maturity (kick out) on a certain date or dates specified in the Final Terms, depending on the level of the Underlying at that time. If the Notes kick out early an investor will receive a return of their initial investment plus a fixed percentage payment. If there has been no kick out, the return on the Notes at maturity will be based on the performance of the Underlying, and in certain circumstances this may result in the investor receiving an amount less than their initial investment. The potential payouts at maturity for Kick Out Notes with Capital at Risk are as follows: |
| | | Scenario A – Digital Return |
| | | If at maturity the level of the Underlying is greater than or equal to a specified percentage of the initial level of the Underlying, an investor will receive a "Digital Return" being their initial investment multiplied by a specified percentage return. |
| | | Scenario B – No Return |
| | | If at maturity the level of the Underlying is less than a specified percentage of the initial level of the Underlying, an investor will receive their initial investment with no additional return, provided that a " Trigger Event "* has not occurred. |
| | | Scenario C – Loss of Investment |
| | | If at maturity the level of the Underlying is less than or equal to a specified percentage of the initial level of the Underlying and a Trigger Event has occurred an investor's investment |

| | | *A "Trigger Event" occurs where the level of the Underlying on the date specified in the relevant Final Terms is less than a specified percentage of the initial level of the Underlying. |
|------|---|---|
| C.19 | Exercise price or final reference price of the underlying: | The performance of the Underlying will determine the redemption price of the Preference Share. This redemption price is used to calculate the final value of the Preference Share on a one for one basis. The percentage change in the final value of the Preference Share as against its issue price is then used to calculate the return on the Notes. |
| | | In this section, for ease of explanation rather than refer to the Notes being linked to the value of the Preference Share which is in turn linked to the Underlying, Notes (including the return on the Notes) are described as being linked to the Underlying. |
| | | The determination of the performance of the Underlying will be carried out by the Preference Share Calculation Agent, being Investec Bank plc. |
| | | The Preference Share Calculation Agent will compare an initial level of the Underlying with a final level of the Underlying. |
| | | The initial level of the Underlying will be the closing level on the Issue Date. |
| | | The final level of the Underlying will be the closing level of the Underlying on the final redemption valuation date. |
| | | The level of the Underlying used to determine whether or not an automatic early redemption is applicable will be the closing level of the Underlying on the automatic early redemption valuation date. |
| | | The determination of the redemption amount of the Notes will be carried out by the Calculation Agent, being Investec Bank plc. |
| C.20 | Type of the underlying: | The performance of the Underlying will determine the redemption price of the Preference Share. This redemption price is used to calculate the final value of the Preference Share on a one for one basis. The percentage change in the final value of the Preference Share as against its issue price is then used to calculate the return on the Notes. |
| | | In this section, for ease of explanation rather than refer to the Notes being linked to the value of the Preference Share which is in turn linked to the Underlying, Notes (including the return on the Notes) are described as being linked to the Underlying. |
| | | The Underlying relating to the Notes is a single index (being the FTSE® 100 Index), information about the past and the further performance of which can be obtained from Bloomberg. |

| D.6 | Risks specific to the securities: | Capital at Risk : The Notes are not capital protected. Accordingly, there is no guarantee that the return on a Note will be greater than or equal to the amount invested in the Notes initially or that an investor's initial investment will be returned. Investors may lose some or all of their initial investment. |
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| | | Unlike an investor investing in a savings account or similar investment, where an investor may typically expect to receive a low return but suffer little or no loss of their initial investment, an investor investing in the Notes may expect to potentially receive a higher return but may also expect to potentially suffer a total or partial loss of their initial investment. |
| | | Unsecured Notes: Investors investing in unsecured Notes are advised to carefully evaluate the Issuer's credit risk when considering an investment in such Notes. If the Issuer became unable to pay amounts owed to the investor under the unsecured Notes, such investor does not have recourse to the underlying or any other security/collateral and, in a worst case scenario, investors may not receive any payments under the Notes . The Notes are unsecured obligations. They are not deposits and they are not protected under the UK's Financial Services Compensation Scheme or any deposit protection insurance scheme. |
| | | Investment Products : The Notes are not deposits and they are not protected under the UK's Financial Services Compensation Scheme or any deposit protection insurance scheme. |
| | | Return linked to performance of the relevant Preference Share: The return on the Notes is calculated by reference to the percentage change in value of one or more preference shares, the redemption price on such preference shares being based on the performance of the Underlying. Poor performance of the relevant Underlying could result in investors, at best, forgoing returns that could have been made had they invested in a different product or, at worst, losing some or all of their initial investment. |
| | | In this section, for ease of explanation, the return on the Notes is summarised by reference to the performance of the Underlying rather than the applicable Preference Share. |
| | | Return linked to performance of the relevant Underlying: The Return on the Notes is calculated by reference to the performance of the Underlying. Poor performance of the relevant Underlying could result in investors, at best, forgoing returns that could have been made had they invested in a different product or, at worst, losing some or all of their initial investment. |
| | | Downside risk : Since the Notes are not capital protected, if at maturity the level of the Underlying is less than a specified level , investors may lose their right to return of all their principal at maturity and may suffer a reduction of their capital in proportion (or a proportion multiplied by a leverage factor) with the decline of the level of the Underlying, in which case investors would be fully exposed to any downside of the Underlying during such specified period. |
| | <u> </u> | SECTION E – OFFER |
| E.2b | Reasons for the Offer and Use of Proceeds: | of Not Applicable. The use of proceeds is to make a profit and/or hedge risks. |

| E.3 | Terms and Conditions of the Offer: | The Notes will be offered to retail investors in the United Kingdom, Jersey, the Isle of Mar and Guernsey. |
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| | | (i) Offer Price : The offer price for the Notes is 100 per cent. of the Aggregate Nomina Amount. |
| | | (ii) Offer Period : The offer period for the Notes will commence on 20 January 2020 and end on 07 February 2020. |
| | | (iii) Conditions to which the offer is subject: The Notes will be available only through an investment in the FTSE 100 8 Year Step Down Kick-Out Plan (January 2020) (the " Plan ") details of which are available from an intermediary. |
| | | (iv) Description of the application process: Duly completed applications together with cheques for the full amount of the investor's subscription must be received no later than 0' February 2020 (or 24 January 2020 in respect of ISA transfers). |
| | | (v) Details of the minimum and/or maximum amount of application: The application must be for a minimum of GBP 3,000 subject to a maximum of GBP 3,000,000. |
| | | (vi) Details of the method and time limits for paying up and delivering the Notes Cheques for the full amount of the investor's subscription must be received no later than 0' February 2020 (or 24 January 2020 in respect of ISA transfers). |
| | | (vii) Manner in and date on which results of the offer are to be made public: Th final size of the offer will be known at the end of the offer period. A copy of these Fina Terms will be filed with the Financial Conduct Authority in the UK (the "FCA"). O or before the Issue Date, a notice pursuant to UK Prospectus Rule 2.3.2(2) of the fina aggregate principal amount of the Notes will be (i) filed with the FCA and (ii) published is accordance with the method of publication set out in Prospectus Rule 3.2.4(2). |
| | | (viii) Process for notification to applicants of the amount allotted and the indication whether dealing may begin before notification is made : At the end of the Offer Period the Plan Manager will proceed to notify the prospective Noteholders as to the amount of their allotment of the Notes. |
| | | (ix) Amount of any expenses and taxes specifically charged to the subscriber o purchaser: None. |
| | | (x) Name(s) and address(es), to the extent known to the Issuer, of the placers in the various countries where the offer takes place: Investec Bank plc, 30 Gresham Street London EC2V 7QP. |
| E.4 | Interests Material to the Issue: | The Issuer may be the Calculation Agent responsible for making determinations an calculations in connection with the Notes and may also be the Preference Share Calculation Agent and the valuation agent in connection with the Preference Share(s). Suc determinations and calculations will determine the amounts that are required to be paid by the Issuer to holders of the Notes. Accordingly, when the Issuer acts as Calculation Agent Preference Share Calculation Agent or Valuation Agent its duties as agent (in the interest of holders of the Notes) may conflict with its interests as Issuer of the Notes. |
| E.7 | Estimated Expenses: | Not applicable. Expenses in respect of the offer or listing of the Notes are not charged b the Issuer or Offeror or Dealer to the investor. |