Notes issued pursuant to these Final Terms are securities to be listed under Listing Rule 19.

1 February 2018

# Investec Bank plc Issue of GBP 2,000,000 Impala 6 year Phoenix Kick Out Notes with Capital at Risk due 2024 under the £2,000,000,000 Impala Bonds Programme

The Base Prospectus referred to below (as completed by these Final Terms) has been prepared on the basis that any offer of Notes in any Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State") will be made pursuant to an exemption under the Prospectus Directive, as implemented in that Relevant Member State, from the requirement to publish a prospectus for offers of the Notes. Accordingly any person making or intending to make an offer in that Relevant Member State of the Notes may only do so in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer. Neither the Issuer nor any Dealer has authorised, nor do they authorise, the making of any offer of Notes in any other circumstances. The expression "Prospectus Directive" means Directive 2003/71/EC (as amended by Directive 2008/11/EC, Directive 2010/73/EU and Directive 2008/78/EU) and includes any relevant implementing measures in the Relevant Member State.

Prospective investors considering acquiring any Notes should understand the risks of transactions involving the Notes and should reach an investment decision only after carefully considering the suitability of the Notes in light of their particular circumstances (including without limitation their own financial circumstances and investment objectives and the impact the Notes will have on their overall investment portfolio) and the information contained in this Base Prospectus and the applicable Final Terms. Prospective investors should consider carefully the risk factors set out under "Risk Factors" in the Base Prospectus referred to below.

### PART A - CONTRACTUAL TERMS

This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the base prospectus in relation to the £2,000,000,000 Impala Bonds Programme dated 19 July 2017, which together with the supplemental prospectus dated 11 December 2017 constitutes a base prospectus (the "Base Prospectus") for the purposes of Article 5(4) of the Prospectus Directive (Directive 2003/71/EC as amended by Directive 2008/11/EC, Directive 2010/73/EU and Directive 2008/78/EU) (the "Prospectus Directive").

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions, the Terms and the Additional Terms set forth in the Base Prospectus.

Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus. The Base Prospectus is available for viewing at and copies may be obtained from www.investecstructuredproducts.com and during normal working hours from Investec Bank plc, 2 Gresham Street, London EC2V 7QP, and from Computershare Investor Services plc, The Pavilions, Bridgwater Road, Bristol BS13 8AE. A summary of the offer of the Notes is annexed to these Final Terms.

Investee Bank plc is not responsible for and has no liability in respect of any investment product other than the Notes, including, without any limitation, any investment product which may be backed by, make reference to, or otherwise be in any way linked to the Notes. An investment in any such product is not an investment in the Notes and, accordingly, investors in such products will have no contract with and will have no recourse to Investee Bank plc or any of its affiliates.

PROHIBITION OF SALES TO EEA RETAIL INVESTORS - The Notes are not intended to be offered, sold or otherwise made available to and, with effect from such date, should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("EEA"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU ("MiFID II"); (ii) a customer within the meaning of Directive 2002/92/EC ("IMD"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in the Prospectus Directive. Consequently no key information document required by Regulation (EU) No 1286/2014 (the "PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

| 1. | Issuer:  |                                    | Investec Bank plc                             |
|----|----------|------------------------------------|---|
| 2. | (a)      | Series Number:                     | 554   |
|    | (b)      | Tranche Number:                    | 1   |
| 3. | Specifie | ed Currency:                       | GBP   |
| 4. | FX Cur   | rency:                             | Not Applicable                                |
| 5. | Aggreg   | ate Nominal Amount:                |   |
|    | (a)      | Series:                            | GBP 2,000,000                                 |
|    | (b)      | Tranche:                           | GBP 2,000,000                                 |
| 6. | Issue Pi | rice:                              | 100 per cent. of the Aggregate Nominal Amount |
| 7. | (a)      | Specified Denominations:           | GBP 1.00                                      |
|    | (b)      | Calculation Amount:                | GBP 1.00                                      |
|    | (c)      | Indicative Terms Notification Date | Not Applicable                                |

8. (a) Issue Date: 2 February 2018

(b) Interest Commencement Date: Not Applicable

9. Maturity Date: 26 January 2024

10. Interest Basis: Index Linked In

Interest Basis: Index Linked Interest (see Annex 1 (Equity/Index/Dual Underlying Linked Note Provisions) to this Final Terms for

further details)

11. Redemption/Payment Basis: Index Linked Notes (see Annex 1 (Equity/Index/Dual

Underlying Linked Note Provisions) to this Final Terms for

further details)

12. Change of Interest Basis or Redemption/Payment Basis:

Not Applicable

13. Call Option: Not Applicable

14. Put Option: Not Applicable

15. (a) Security Status: Unsecured Notes

(b) Date of Board approval Not Applicable for issuance of Notes obtained:

16. Method of distribution: Non-syndicated

17. Redenomination on Euro Event: Not Applicable

### PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

18. Fixed Rate Note Provisions Not Applicable

19. Floating Rate Note Provisions Not Applicable

20. Coupon Deferral Not Applicable

21. Coupon Step-up Not Applicable

22. Zero Coupon Notes Not Applicable

23. Interest FX Factor: Not Applicable

### PROVISIONS RELATING TO REDEMPTION

24. Final Redemption Amount of each Note: Index Linked Notes (see Annex 1 (Equity/Index/Dual Underlying Linked Note Provisions) to this Final Terms for

further details)

Final Redemption FX Factor: Not Applicable

25. Early Redemption Amount:

Early Redemption Amount(s) per Calculation Amount payable on redemption for taxation reasons or on event of default or other early redemption and/or the method of calculating the same (if required or if different from that set out in the

Fair Market Value

Conditions):

Early Redemption FX Factor:

Not Applicable

26.

27.

Details relating to Instalment

Not Applicable

Notes:

Issuer Call Option

Not Applicable

28. Noteholder Put Option Not Applicable

### GENERAL PROVISIONS APPLICABLE TO THE NOTES

29. Form of Notes: **Uncertificated Registered Notes** 

30. Additional Financial Centre(s) or other special provisions

Not Applicable

relating to Payment Days: 31. Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on

which such Talons mature):

No

### DISTRIBUTION

32. (a) If syndicated, names and addresses Managers:

Not Applicable

(b) Date of Subscription

Not Applicable

Agreement:

If non-syndicated, name and address of relevant Dealer:

Investec Bank plc, 2 Gresham Street, London EC2V 7QP.

34. Total commission and

concession:

Not Applicable

U.S. Selling Restrictions: 35.

Reg. S Compliance Category: 2;

TEFRA not applicable

Prohibition of Sales to EEA 36.

Retail Investors:

Applicable

#### **TAXATION**

Taxation: 37.

Condition 7A (Taxation - No Gross up) applies

### **SECURITY**

38.

33.

**Security Provisions:** 

Not Applicable

### **CREDIT LINKAGE**

39.

Credit Linkage

Not Applicable

### 6 Yr GBP FTSE® 100 Phoenix Note

RESPONSIBILITY

Signed on behalf of the Issuer:

By: Duly authorised

By: ......

Duly authorised

Nuala Lynch Authorised Signatory

Robert Dale Authorised Signatory

### PART B - OTHER INFORMATION

### 1. LISTING

(a) Listing: Official List of the FCA

(b) Admission to trading: Application is expected to be made by the Issuer (or on

its behalf) for the Notes to be admitted to trading on the Regulated Market of the London Stock Exchange with

effect from the Issue Date.

2. RATINGS

Ratings: The Notes to be issued have not been rated.

### 3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE/OFFER

Save as discussed in the "Subscription and Sale" section of the Base Prospectus, relating to the Issuer's agreement to reimburse the Dealers to certain of their expenses in connection with the update of the Programme and the issue of Notes under the Programme and to indemnify the Dealers against certain liabilities incurred by them in connection therewith, so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

### 4. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

(a) Reasons for the offer: Information not required

(b) Estimated net proceeds: Information not required

(c) Estimated total expenses: Information not required

### 5. PERFORMANCE AND VOLATILITY OF THE UNDERLYING AND OTHER INFORMATION CONCERNING THE UNDERLYING

Information about the past and the further performance of the underlying and its volatility can be found Bloomberg.

The Issuer does not intend to provide post-issuance information.

### 6. OPERATIONAL INFORMATION

(a) ISIN Code: GB00BF8S4190

(b) SEDOL Code: BF8S419

(c) Common Code: Not Applicable

(d) Any clearing system(s) other than Euroclear and held in CREST Clearstream, Luxembourg and the relevant identification number(s):

(e) Delivery: Delivery against payment

(f) Additional Paying Agent(s) Not Applicable (if any):

(g) Common Depositary: Not Applicable

(h) Calculation Agent: Investec Bank plc

(i) is Calculation Agent Yes to make calculations?

(ii) if not, identify Not Applicable calculation agent:

(i) Nordic Paying Agent: Not Applicable

(j) Italian Paying Agent: Not Applicable

### 7. TERMS AND CONDITIONS OF THE OFFER

Not Applicable

### ANNEX 1 EQUITY/INDEX/DUAL UNDERLYING LINKED NOTE PROVISIONS

1. **Type of Note:** Index Linked Note

Type of Underlying: Single Index

3. Physical Settlement Not Applicable

4. Redemption and Interest Payment Provisions:

2.

(a) Return Factor: Not Applicable

(b) FX Factors: Not Applicable

(c) Kick Out Notes with Capital at Not Applicable Risk Redemption Provisions

(d) Kick Out Notes without Capital at Not Applicable Risk Redemption Provisions

(e) Phoenix Kick Out Notes with Applicable Capital at Risk Redemption Provisions

(i) Interest Amount: In relation to each Calculation Amount and each Interest Payment Date, an amount equal to 1.66 per cent. of such

Calculation Amount

(ii) Constant Not Applicable Monitoring:

(iii) Interest Amount European Condition:

| Interest Payment Date   | Interest<br>Valuation Dates | Interest Amount Level (as a percentage of the Initial Index Level) | Interest<br>Observation<br>Start Date | Interest<br>Observation<br>End Date |
|---|-----------------------------|--|---------------------------------------|-------------------------------------|
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 April 2018               | 80%  | Not applicable                        | Not applicable                      |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 July 2018                | 80%  | Not applicable                        | Not applicable                      |
| The date which falls 5 Business Days following the                                    | 19 October 2018             | 80%  | Not applicable                        | Not applicable                      |

| applicable<br>Interest<br>Valuation Date  |                 |     |                |                |
|---|-----------------|-----|----------------|----------------|
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 21 January 2019 | 80% | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 23 April 2019   | 80% | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 July 2019    | 80% | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 21 October 2019 | 80% | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 20 January 2020 | 80% | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 20 April 2020   | 80% | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 20 July 2020    | 80% | Not applicable | Not applicable |

| 771 1 1 1 1 1   | 100.1.000       | 0004 | 37 . 11 11     | 1 27 . 11 11   |
|---|-----------------|------|----------------|----------------|
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 October 2020 | 80%  | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 January 2021 | 80%  | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 April 2021   | 80%  | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 July 2021    | 80%  | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 October 2021 | 80%  | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 January 2022 | 80%  | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 April 2022   | 80%  | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable                         | 19 July 2022    | 80%  | Not applicable | Not applicable |

| Interest<br>Valuation Date  |                 |     |                |                |
|---|-----------------|-----|----------------|----------------|
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 October 2022 | 80% | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 January 2023 | 80% | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 April 2023   | 80% | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 July 2023    | 80% | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 October 2023 | 80% | Not applicable | Not applicable |
| The date which falls 5 Business Days following the applicable Interest Valuation Date | 19 January 2024 | 80% | Not applicable | Not applicable |

(iv) Interest

Amount

Not applicable

Averaging:

(v) Return

70 per cent. of the Initial Index Level

Threshold:

(vi) Digital Return:

100 per cent.

|     | F   | Memory<br>Seature<br>Provisions: | Not Applicable |
|-----|---|----------------------------------|----------------|
|     | (viii) (  | Gearing 1:                       | Not applicable |
| (f) | Upside Notes w<br>Risk Redemption                   |                                  | Not Applicable |
| (g) | Upside Notes with<br>Risk Redemption I              |                                  | Not Applicable |
| (h) | Geared Booster<br>Capital at Risi<br>Provisions     | Notes with<br>k Redemption       | Not Applicable |
| (i) | Lock-In Call Note<br>at Risk Redemptio              |                                  | Not Applicable |
| (j) | N Barrier (Incon<br>Capital at Risi<br>Provisions   |                                  | Not Applicable |
| (k) | Range Accrual (<br>with Capital at Ri<br>Provisions |                                  | Not Applicable |
| (1) | Range Accrual N<br>without Capital at               |                                  | Not applicable |
| (m) | Reverse Converti<br>Capital at Risk                 | ble Notes with                   | Not Applicable |
| (n) | Dual Underlying with Capital at Ri<br>Provisions    |                                  | Not Applicable |
| (0) | Dual Underlying<br>with Capital at Ri<br>Provisions |                                  | Not Applicable |
|     |   |                                  |                |

### **Additional Provisions**

(a) Underlying:

(i) Index: FTSE® 100

(ii) Index Sponsor: FTSE International Limited

(iii) Exchange: London Stock Exchange plc

(b) Averaging Dates Market Not Applicable

Disruption:

(c) Additional Disruption Hedging Disruption and Increased Cost of Hedging

Events:

(d) Business Day: A day on which commercial banks and foreign exchange

markets settle payments and are open for general business (including dealing in foreign exchange and foreign

currency deposits) in London

(e) Valuation Time: The time at which the Index Sponsor publishes the closing

level of the Index.

(f) Strike Date: 19 January 2018

(g) Initial Index Level: The Level on the Strike Date

(h) Initial Averaging: Not Applicable

(i) Automatic Early Applicable.

Redemption:

| Automatic<br>Early<br>Redemption<br>Valuation<br>Date | Automatic<br>Early<br>Redemption<br>Date  | Automatic<br>Early<br>Redemption<br>Amount | Automatic<br>Early<br>Redemption<br>Threshold |
|---|---|--|---|
| 20 January<br>2020                                    | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per<br>cent. of<br>Issue Price         | 100 per<br>cent. of<br>Initial Index<br>Level |
| 20 April<br>2020                                      | The date which falls 5 Business Days following the applicable Automatic Early Redemption                | 100 per<br>cent. of<br>Issue Price         | 100 per<br>cent. of<br>Initial Index<br>Level |

|                    | T   |                                    |   |
|--------------------|---|------------------------------------|---|
|                    | Valuation<br>Date   |                                    |   |
| 20 July 2020       | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per<br>cent. of<br>Issue Price | 100 per<br>cent. of<br>Initial Index<br>Level |
| 19 October<br>2020 | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per<br>cent. of<br>Issue Price | 100 per<br>cent. of<br>Initial Index<br>Level |
| 19 January<br>2021 | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per<br>cent. of<br>Issue Price | 100 per<br>cent. of<br>Initial Index<br>Level |
| 19 April<br>2021   | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per<br>cent. of<br>Issue Price | 100 per<br>cent. of<br>Initial Index<br>Level |
| 19 July 2021       | The date which falls 5 Business Days following the  | 100 per<br>cent. of<br>Issue Price | 100 per<br>cent. of<br>Initial Index<br>Level |

|                    | annliaskis  |                                    |   |
|--------------------|---|------------------------------------|---|
|                    | applicable Automatic Early Redemption Valuation Date  |                                    |   |
| 19 October<br>2021 | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per<br>cent. of<br>Issue Price | 100 per<br>cent. of<br>Initial Index<br>Level |
| 19 January<br>2022 | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per<br>cent. of<br>Issue Price | 100 per<br>cent. of<br>Initial Index<br>Level |
| 19 April<br>2022   | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per<br>cent. of<br>Issue Price | 100 per<br>cent. of<br>Initial Index<br>Level |
| 19 July 2022       | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per<br>cent. of<br>Issue Price | 100 per<br>cent. of<br>Initial Index<br>Level |
| 19 October         | The date which falls 5  | 100 per cent. of                   | 100 per cent. of                              |

| 2022               | Business  | Issue Price                        | Initial Index                                 |
|--------------------|---|------------------------------------|---|
| 2022               | Days following the  | 13540 1 1100                       | Level   |
|                    | applicable Automatic Early Redemption Valuation Date  |                                    |   |
| 19 January<br>2023 | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per<br>cent. of<br>Issue Price | 100 per<br>cent. of<br>Initial Index<br>Level |
| 19 April<br>2023   | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per<br>cent. of<br>Issue Price | 100 per<br>cent. of<br>Initial Index<br>Level |
| 19 July 2023       | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per<br>cent. of<br>Issue Price | 100 per<br>cent. of<br>Initial Index<br>Level |
| 19 October<br>2023 | The date which falls 5 Business Days following the applicable Automatic Early Redemption                | 100 per<br>cent. of<br>Issue Price | 100 per<br>cent. of<br>Initial Index<br>Level |

|     |                                       | Valuation<br>Date                                 |
|-----|---------------------------------------|---|
| (j) | Automatic Early Redemption Averaging: | Not Applicable                                    |
| (k) | Barrier Condition:                    | Not Applicable                                    |
| (l) | Barrier Averaging:                    | Not Applicable                                    |
| (m) | Final Index Level:                    | The Level on the Final Redemption Valuation Date. |
|     | (i) Final Redemption Valuation Date:  | 19 January 2024                                   |
| (n) | Final Averaging:                      | Not Applicable                                    |
| (0) | Downside Final Index<br>Level:        | Not Applicable                                    |
| (p) | Downside Final Averaging:             | Not Applicable                                    |

## ANNEX 2 ADDITIONAL PROVISIONS NOT REQUIRED BY THE SECURITIES NOTE RELATING TO THE UNDERLYING

Statements regarding the Reference Entity:

Not Applicable

Statements Regarding the FTSE® 100 Index:

**Applicable** 

The Notes are not sponsored, endorsed or promoted by the FTSE ("FTSE") or by The London Stock Exchange plc (the "Exchange") or by The Financial Times Limited ("FT") and neither FTSE or Exchange or FT makes any warranty or representation whatsoever, expressly or impliedly, either as to the results to be obtained from the use of the FTSE® 100 Index or the FTSE® All-World Index (each an "Index") and/or the figure at which an Index stands at any particular time on any particular day or otherwise. Each Index is compiled and calculated solely by FTSE. However, neither FTSE or Exchange or FT shall be liable (whether in negligence or otherwise) to any person for any error in an Index and neither FTSE or Exchange or FT shall be under any obligation to advise any person of any error therein.

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(Source: The Financial Times Limited)

### **SUMMARY**

Summaries are made up of disclosure requirements known as "Elements". These elements are numbered in Sections A-E (A.1 – E.7).

This summary contains all the Elements required to be included in a summary for this type of securities and issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements.

Even though an Element may be required to be inserted in the summary because of the type of securities and issuer, it is possible that no relevant information can be given regarding the Element. In this case, a short description of the Element is included in the summary with the mention of "Not Applicable".

|     |               | Section A – Introduction and Warnings   |
|-----|---------------|---|
| A.1 | Introduction: | This summary must be read as an introduction to this Base Prospectus in relation to the Notes and any decision to invest in the Notes should be based on a consideration of this Base Prospectus, including the documents incorporated by reference herein, and this summary, as a whole.   |
|     |               | Where a claim relating to the information contained in this Base Prospectus is brought before a court in a Member State of the European Economic Area, the claimant may, under the national legislation of the Member State, be required to bear the costs of translating the Base Prospectus before the legal proceedings are initiated.   |
|     |               | Civil liability attaches only to those persons who have tabled the summary including any translation thereof, but only if the summary is misleading, inaccurate or inconsistent when read together with the other parts of this Base Prospectus or it does not provide, when read together with the other parts of this Base Prospectus, key information in order to aid Investors when considering whether to invest in the Notes. |
| A.2 | Consent:      | Not applicable. The Issuer does not consent to the use of this Base Prospectus in circumstances where there is no exemption from the obligation under the Prospectus Directive to publish a prospectus as the Notes will not be publicly offered.   |

|      | Section B – Issuer                       |  |  |
|------|--|--|--|
| B.1  | Legal and commercial name of the Issuer: | The legal name of the issuer is Investec Bank plc (the "Issuer").  |  |
| B.2  | Domicile and legal form of the Issuer:   | The Issuer is a public limited company registered in England and Wales under registration number 00489604. The liability of its members is limited.  |  |
|      |  | The Issuer was incorporated as a private limited company with limited liability on 20 December 1950 under the Companies Act 1948 and registered in England and Wales under registered number 00489604 with the name Edward Bates & Sons Limited. Since then it has undergone changes of name, eventually reregistering under the Companies Act 1985 on 23 January 2009 as a public limited company and is now incorporated under the name Investec Bank plc.   |  |
|      |  | The Issuer is subject to primary and secondary legislation relating to financial services and banking regulation in the United Kingdom, including, <i>inter alia</i> , the Financial Services and Markets Act 2000, for the purposes of which the Issuer is an authorised person carrying on the business of financial services provision. In addition, as a public limited company, the Issuer is subject to the UK Companies Act 2006.   |  |
| B.4b | Trends:                                  | The Issuer, in its unaudited half yearly financial report for the six month period ended 30 September 2017, reported a decrease of 6.9% in operating profit before goodwill and acquired intangibles and after non-controlling interests to £79.285 million (September 2016: £85.160 million). The balance sheet remains strong, supported by sound capital and liquidity ratios. At 30 September 2017, the Issuer had £4.9 billion of cash and near cash to support its activities, representing 43% of its customer deposits. Customer deposits have decreased by less than 0.1% since 31 March 2017 to £11.2 billion at 30 September 2017. The Issuer's loan to deposit ratio was 79.1% as at 30 September 2017 (March 2017: 76.2%). At 30 September 2017, the Issuer's total capital adequacy ratio was 16.0% and its tier 1 ratio was 12.1%. The Issuer's anticipated 'fully loaded' common equity tier 1 ratio and leverage ratio are 12.1% and 8.2%, respectively (where 'fully loaded' is based on Capital Requirements Regulation ("CRR") requirements as fully phased in by 2022). These disclosures incorporate the deduction of foreseeable dividends as required by the CRR and European Banking Authority technical standards. Excluding this deduction, the ratio would be 0.14% higher. The credit loss charge as a percentage of average gross core loans and advances has decreased from 0.90% at 31 March 2017 to 0.84%. The Issuer's gearing ratio remains low with total assets to equity decreasing to 9.3 times at 30 September 2017. |  |
| B.5  | The group:                               | The Issuer is the main banking subsidiary of Investec plc, which is part of an international banking group with operations in three principal markets: the United Kingdom and Europe, Asia/Australia and South   |  |

|      |                                 | Africa. The Issuer also holds certain of the Investec group's UK and Australia based assets and businesses.  |
|------|---------------------------------|--|
| B.9  | Profit Forecast:                | Not applicable.  |
| B.10 | Audit Report<br>Qualifications: | Not applicable. There are no qualifications in the audit reports on the audited, consolidated financial statements of the Issuer and its subsidiary undertakings for the financial years ended 31 March 2017 or 31 March 2016. |

| B.12 | Key Financial<br>Information:                            | The selected financial information set out belo<br>audited consolidated financial statements of the<br>2017 and the unaudited half yearly financial<br>September 2016 and the six month period end  | he Issuer for the<br>I report of the<br>ed 30 Septemb                  | ne years ended<br>e Issuer for the<br>er 2017.     | 31 March 2016<br>ne six month pe                | and 31 March<br>riod ended 30                         |  |
|------|--|---|--|--|---|---|--|
|      |  |   | Six Mont   | hs Ended<br>tember                                 |   | Ended<br>larch  |  |
|      |  |   | 2017   | 2016   | 2017  | 2016  |  |
|      |  | Operating profit before amortisation of acquired intangibles, non-operating items, taxation and after non-controlling interests   |  |  |   |   |  |
|      |  | (£'000) Earnings attributable to ordinary   | 79,285   | 85,160   | 161,057   | 146,347   |  |
|      |  | shareholders (£'000) Costs to income ratio  | 58,711<br>77.0%  | 62,385<br>75.1%                                    | 117,793<br>75.9%                                | 96,635<br>73.3%                                       |  |
|      |  | Total capital resources (including subordinated liabilities) (£'000)  | 2,601,422  | 2,571,530  | 2,559,287                                       | 2,440,165   |  |
|      |  | Total shareholders' equity (£'000)  | 1,994,082  | 1,946,355  | 1,979,931                                       | 1,842,856   |  |
|      |  | Total assets (£'000)  |  | 19,867,188   | 18,381,414                                      | 18,334,568  |  |
|      |  | Net core loans and advances (£'000)   | , ,  | 8,268,436  | 8,598,639                                       | 7,781,386   |  |
|      |  | Customer accounts (deposits) (£'000)  |  | 12,328,366   | 11,289,177                                      | 11,038,164  |  |
|      |  | Cash and near cash balances (£'000)   |  | 6,062,943<br>33,723,000                            | 4,853,000<br>35,900,000                         | 5,046,000<br>30,100,000                               |  |
|      |  | Capital adequacy ratio  | 16.0%  | 16.5%  | 16.6%   | 17.0%   |  |
|      |  | Tier I ratio  | 12.1%  | 11.8%  | 12.2%   | 11.9%   |  |
|      |  | There has been no significant change in the fi  |  |  |   |   |  |
|      |  | subsidiaries since 30 September 2017, being a published interim financial statements.   | the end of the   | most recent fi                                     | nancial period fo                               | or which it has                                       |  |
|      |  | There has been no material adverse change in March 2017, the most recent financial year for   |  |  |   |   |  |
| B.13 | Recent Events:   | Not Applicable. There have been no recent ex-<br>relevant to the evaluation of its solvency.  | ents particula   | r to the Issuer                                    | which are to a                                  | material exten  |  |
| B.14 | Dependence<br>upon other<br>entities within              |   |  |  |   |   |  |
|      | the Group:   | The Issuer and its subsidiaries form a UK-babusiness through its subsidiaries and is according is not dependent on Investee plc.  |  |  |   |   |  |
| B.15 | The Issuer's<br>Principal                                | The principal business of the Issuer consists of V  | Wealth & Inves   | stment and Spe                                     | cialist Banking.                                |   |  |
|      | Activities:  | The Issuer is an international, specialist banking provision of a diverse range of financial service and Europe and Australia/Asia and certain of investment management services to private clie well as specialist banking services focusing on institutional banking activities and private banking | es and products<br>her countries.<br>ents, charities,<br>corporate adv | to a select cli<br>As part of it<br>intermediaries | ent base in the Us business, the pension scheme | Jnited Kingdon<br>Issuer provides<br>es and trusts as |  |
| B.16 | Controlling<br>Persons:                                  | The whole of the issued share capital of the Isparent undertaking and controlling party of which  | ssuer is owner<br>th is Investec p                                     | d directly by I                                    | nvestec 1 Limit                                 | ed, the ultimate                                      |  |
| B.17 | Credit Ratings:  | The long-term senior debt of the Issuer has a expectation of default risk is currently low and F financial commitments is considered adequate, to impair this capacity.   | itch is of the c   | pinion that the                                    | Issuer's capacity                               | for payment of  |  |
|      |  | The long-term senior debt of the Issuer has a rat the opinion that the Issuer is considered upper-m   |  |  |   |   |  |
|      |  | The long-term senior debt of the Issuer has a rathat Global Credit Rating is of the opinion that sufficient for prudent investment. However, there  | the Issuer has   | adequate prot                                      | ection factors ar                               | nd is considered                                      |  |
|      | The Notes to be issued have not been specifically rated. |   |  |  |   |   |  |
|      |  | Section C – Securit   | ies  |  |   |   |  |
| C.1  | Description of Type and Class of Securities:             | Issuance in series: The Notes will be issued in ("Tranches") issued on different issue dates. T to identical terms, except for the issue dates and  | he Notes of ea   | ch tranche of the                                  | he same series w                                |   |  |
|      |  |   |  |  |   |   |  |

|     |   | Form of Notes: The applicable Final Terms will specify whether the relevant Notes will be issued in bearer form ("Bearer Notes"), in certificated registered form ("Registered Notes"), in uncertificated registered form (such Notes being recorded on a register as being held in uncertificated book-entry form) ("Uncertificated Registered Notes"), in uncertificated and dematerialised book-entry form Notes cleared through Euroclear Sweden or Euroclear Finland (such Notes being "Nordic Notes"), or uncertificated and dematerialised book-entry form and centralised with Monte Titoli S.p.A., pursuant to Italian Legislative Decree dated 24 February 1998, No. 58, as amended and integrated by subsequent implementing provisions.  |
|-----|---|--|
|     |   | Registered Notes, Uncertificated Registered Notes, Nordic Notes and Italian Notes will not be exchangeable for other forms of Notes and vice versa.  |
|     |   | The Notes are issued in uncertificated registered form.  |
|     |   | Uncertificated Registered Notes will be held in uncertificated form in accordance with the Uncertificated Securities Regulations 2001, including any modification or re-enactment thereof for the time being in force (the "Regulations"). The Uncertificated Registered Notes will be participating securities for the purposes of the Regulations. Title to the Uncertificated Registered Notes will be recorded on the relevant Operator register of corporate securities (as defined in the Regulations) and the relevant "Operator" (as such term is used in the Regulations) is CRESTCo. Limited ("CRESTCo") or any additional or alternative operator from time to time approved by the Issuer and the CREST Registrar and in accordance with the Regulations. Notes in definitive registered form will not be issued either upon issue or in exchange for Uncertificated Registered Notes. |
|     |   | Security Identification Number(s): The following security identification number(s) will be specified in the Final Terms.   |
|     |   | ISIN Code: GB00BF8S4190  |
|     |   | Common Code: Not Applicable  |
|     |   | Sedol: BF8S419   |
| C.2 | Currency of the Securities Issue:                             | Currency: Subject to any applicable legal or regulatory restrictions, the Notes may be issued in any currency (the "Specified Currency").  The Specified Currency of the Notes is GBP.   |
| 0.5 |   |  |
| C.5 | Free<br>Transferability:                                      | The Notes are freely transferable. However, applicable securities laws in certain jurisdictions impose restrictions on the offer and sale of the Notes and accordingly the Issuer and the dealers have agreed restrictions on the offer, sale and delivery of the Notes in the United States, the European Economic Area, Isle of Man, South Africa, Switzerland, Guernsey and Jersey, and such other restrictions as may be required in connection with the offering and sale of a particular Tranche of Notes in order to comply with relevant securities laws.  |
| C.8 | The Rights Attaching to the Securities, including Ranking and | Status: The Notes are unsecured. The Notes will constitute direct, unconditional, unsubordinated unsecured obligations of the Issuer that will rank pari passu among themselves and (save for certain obligations required to be preferred by law) equally with all other unsecured obligations (other than subordinated obligations, if any) of the Issuer from time to time outstanding.   |
|     | Limitations to those Rights:                                  | Investors investing in unsecured Notes are advised to carefully evaluate the Issuer's credit risk when considering an investment in such Notes. If the Issuer became unable to pay amounts owed to the investor under the unsecured Notes, such investor does not have recourse to the underlying or any other security/collateral and, in a worst case scenario, investors may not receive any payments under the Notes. The Notes are unsecured obligations. They are not deposits and they are not protected under the UK's Financial Services Compensation Scheme or any deposit protection insurance scheme.  |
|     |   | Denomination: The Notes will be issued in denominations of GBP1.00.  |
|     |   | Taxation: All payments in respect of the Notes will be made without deduction for or on account of withholding taxes imposed by the United Kingdom unless such withholding or deduction is required by law. In the event that any such deduction is made, the Issuer will not be required to pay any additional amounts in respect of such withholding or deduction.   |
|     |   | Governing Law: English law   |
| C.9 | The Rights Attaching to the Securities (Continued),           | Redemption of the Notes: The Notes cannot be redeemed prior to their stated maturity (other than in specified instalments or upon the occurrence of an automatic early termination event, if applicable, or for taxation reasons or an event of default).  |
| 0   | Including Information as to                                   | Interest: The Notes are interest-bearing.  |

|      | Interest,<br>Maturity, Yield   |  | es - Underlying Linked Inter  |  |   |  |
|------|--|--|---|--|---|--|
|      | and the Representative of the Holders:   | The Notes pay an Components relating   |   | o an underlying asset (as desc   | cribed in C.10 ( <i>Derivativ</i> a   |  |
|      |  |  |   | in respect of Notes will be cal<br>pe of the underlying) (the "Underlying")  |   |  |
|      |  |  |   | Company Limited (the "Truste ramme, under which it has agree   |   |  |
| C.10 | Derivative<br>Components   |  |   | Phoenix Kick out Notes with Cal<br>described in C.15 (Type of the un   |   |  |
|      | relating to the coupon:  | of which the level<br>Underlying (the "I   | of the Underlying is greatenterest Amount Level"). Th   | ome payable in respect of each<br>er than a specified percentage<br>e Interest Amount in respect of<br>r on the related interest payment   | of the initial level of the feach specified period in   |  |
| C.11 | Listing and<br>Trading:  | This document has been approved by the FCA as a base prospectus in compliance with the Prospectus Directive and relevant implementing measures in the United Kingdom for the purpose of giving information with regard to the Notes issued under the Programme described in this Base Prospectus during the period of twelve months after the date hereof. Application has also been made for the Notes to be admitted during the twelve months after the date hereof to listing on the Official List of the FCA and to trading on the regulated market (for the purposes of EU Directive 2004/39/EC (the Markets in Financial Instruments Directive)) (the "Regulated Market") Regulated Market of the London Stock Exchange plc (the "London Stock Exchange"). |   |  |   |  |
|      |  |  |   | dmitted to listing on the Offici<br>tock Exchange effective on or ar   |   |  |
| C.15 | Effect of value of underlying instruments:  The return on the Notes is linked to the performance of an underlying instrument (being to the "Underlying")). The value of the Underlying is used to calculate the redemption price accordingly affects the return (if any) on the Notes. |  |   |  |   |  |
|      |  |  |   |  |   |  |
|      |  | Automatic Early R  | Redemption  | -  |   |  |
|      |  | If on one of the performance of the Early Redemption   | dates specified below (the Underlying is greater than the Threshold"), the Notes v  | "Automatic Early Redemptice threshold level, price or value will be redeemed at the amodate prior to maturity (the "Automatical Control of the control of th | specified (the "Automation unt specified below (the   |  |
|      |  | If on one of the performance of the Early Redemption "Automatic Early  | dates specified below (the Underlying is greater than the Threshold"), the Notes v  | "Automatic Early Redemptic<br>threshold level, price or value<br>vill be redeemed at the amo   | specified (the "Automation unt specified below (the   |  |
|      |  | If on one of the performance of the Early Redemption "Automatic Early Date "):  Automatic Early Redemption   | dates specified below (the Underlying is greater than the Threshold"), the Notes valedemption Amount") on a data of the Automatic Early   | "Automatic Early Redemptic threshold level, price or value will be redeemed at the amodate prior to maturity (the "Automatic Early   | specified (the "Automaticunt specified below (the matic Early Redemption Automatic Early Redemption Redemption                      |  |
|      |  | If on one of the performance of the Early Redemption "Automatic Early Date "):  Automatic Early Redemption Valuation Date  | Automatic Early Redemption Date  The date which falls 5 Business Days following the applicable Automatic Early Redemption   | "Automatic Early Redemptic threshold level, price or value will be redeemed at the amodate prior to maturity (the "Automatic Early Redemption Amount   | specified (the "Automati unt specified below (th omatic Early Redemption Redemption Threshold  100 per cent. of Initial Index Level |  |
|      |  | If on one of the performance of the Early Redemption "Automatic Early Date "):  Automatic Early Redemption Valuation Date  20 January 2020   | Automatic Early Redemption Date  The date which falls 5 Business Days following the applicable Automatic Early Redemption Date  The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | "Automatic Early Redemptic threshold level, price or value will be redeemed at the amodate prior to maturity (the "Automatic Early Redemption Amount  100 per cent. of Issue Price   | specified (the "Automati unt specified below (the matic Early Redemption Redemption Threshold  100 per cent. of Initial Index Level |  |

| 19 January 2021 | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per cent. of Issue Price | 100 per cent. of Initial<br>Index Level |
|-----------------|---|------------------------------|---|
| 19 April 2021   | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per cent. of Issue Price | 100 per cent. of Initial<br>Index Level |
| 19 July 2021    | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per cent. of Issue Price | 100 per cent. of Initial<br>Index Level |
| 19 October 2021 | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per cent. of Issue Price | 100 per cent. of Initial<br>Index Level |
| 19 January 2022 | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per cent. of Issue Price | 100 per cent. of Initial<br>Index Level |
| 19 April 2022   | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per cent. of Issue Price | 100 per cent. of Initial<br>Index Level |
| 19 July 2022    | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per cent. of Issue Price | 100 per cent. of Initial<br>Index Level |
| 19 October 2022 | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per cent. of Issue Price | 100 per cent. of Initial<br>Index Level |
| 19 January 2023 | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per cent. of Issue Price | 100 per cent. of Initial<br>Index Level |
| 19 April 2023   | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per cent. of Issue Price | 100 per cent. of Initial<br>Index Level |
| 19 July 2023    | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per cent. of Issue Price | 100 per cent. of Initial<br>Index Level |
| 19 October 2023 | The date which falls 5 Business Days following the applicable Automatic Early Redemption Valuation Date | 100 per cent. of Issue Price | 100 per cent. of Initial<br>Index Level |

| C.16 | Expiration or                                  | The Maturity Date of the Notes is 26 January 2024.  |
|------|--|---|
| C.10 | maturity date:                                 | The Maturity Date of the Notes is 26 January 2024.  |
| C.17 | Settlement procedure:                          | The Notes will be cash-settled.   |
| C.18 | Return on securities:                          | Series 554 are Phoenix Kick Out Notes with Capital at Risk, the return on which are linked to th Underlying.  |
|      |  | Capital at Risk  The Notes have capital at risk.  |
|      |  | Interest Amounts payable on the Notes   |
|      |  | The Notes may pay an amount of interest linked to the Underlying (as described in C.10 (Derivative Components relating to the coupon).  |
|      |  | Redemption Amount payable on the Notes:   |
|      |  | The Notes are Index Linked Notes, the redemption amount in respect of which is linked to the Underlying.  |
|      |  | The calculations which are required to be made to calculate the amounts payable in relation to each type of Note will be based on the level, price or value (as applicable) of the relevant Underlying at certain specified times, where the "level" is in respect of an index, a basket of indices, or an inflation index, "price" is in respect of a share (or ETF share) or "value" is in respect of a basket of shares (or ETF shares). |
|      |  | Redemption provisions in respect of Phoenix Kick Out Notes with Capital at Risk:  |
|      |  | Automatic Early Redemption  |
|      |  | The Notes may mature early (kick out) on a certain date or dates specified in the Final Terms, depending or the level of the Underlying on specified valuation dates, as further described in C.15 (Effect of value of underlying instruments).   |
|      |  | If the Notes kick out early an investor will receive the relevant Automatic Early Redemption Amount, as further described in C.15 (Effect of value of underlying instruments).  |
|      |  | Final Redemption Amount   |
|      |  | If there has been no kick out, the return on the Notes at maturity will be based on the final level of the Underlying, as described in C.19 (Exercise price or final reference price of the underlying)). In certain circumstance this may result in the investor receiving an amount less than their initial investment.   |
|      |  | Scenario A - Digital Return   |
|      |  | If at maturity the final level of the Underlying (the "Final Level") is greater than or equal to a specified percentage of the initial level of the Underlying (the "Initial Level"), an investor will receive a cash amount equal to their initial investment multiplied by a "Digital Return", being 100 per cent.  |
|      |  | Scenario B – Return of Initial Investment   |
|      |  | Not applicable as no "Barrier Condition" has been specified in relation to the Notes.   |
|      |  | Scenario C – Loss of Investment   |
|      | -  | If at maturity the Final Level is less than a specified percentage of the Initial Level, an investor will receive a cash amount equal to their initial investment reduced by a percentage linked to any decline in performance between the Initial Level and the Final Level.   |
| C.19 | Exercise price or final reference price of the | The determination of the performance of the Underlying and the redemption price will be carried out by the Calculation Agent, being Investec Bank plc.  |
|      | underlying:                                    | The Initial Level will be the closing level of the Underlying as at the Valuation Time on the Strike Date.  |
|      |  | The level of the Underlying used to determine whether an automatic early redemption event has occurred will be the level of the Underlying as at the Valuation Time on the relevant automatic early redemption valuation date.  |

|      |                     |     | The Final Level will be the level of the Underlying as at the Valuation Time on the final redemption valuation date.                           |
|------|---------------------|-----|--|
| C.20 | Type of underlying: | the | The Notes are linked to an underlying instrument as further described in C.15 (Effect of value of underlying instruments) (the "Underlying")). |

### Section D - Risks D.2 Risks specific to In relation to Public Offers of the Notes, the Notes are designed for investors who are or have access the issuer: to a suitably qualified independent financial adviser or who have engaged a suitably qualified discretionary investment manager, in order to understand the characteristics and risks associated with structured financial products. The following are the key risks applicable to the Issuer: Market risks, business and general macro-economic conditions and fluctuations as well as volatility in the global financial markets could adversely affect the Issuer's business in many ways, The Issuer is subject to risks arising from general macro-economic conditions in the countries in which it operates, including in particular the UK, Europe, Asia and Australia, as well as global economic conditions. The Issuer is subject to risks concerning customer and counterparty credit quality. Credit and counterparty risk is defined as the risk arising from an obligor's (typically a client's or counterparty's) failure to meet the terms of any agreement. Credit and counterparty risk arises when funds are extended, committed, invested, or otherwise exposed through contractual agreements, whether reflected on- or off-balance sheet. The Issuer's credit risk arises primarily in relation to its Specialist Banking business, through which it offers products such as private client mortgages and specialised lending to high income professionals and high net worth individuals and a range of lending products to corporate clients, including corporate loans, asset based lending, fund finance, asset finance, acquisition finance, power and infrastructure finance, resource finance and corporate debt securities. Within its Wealth & Investment business, the Issuer is subject to relatively limited settlement risk which can arise due to undertaking transactions in an agency capacity on behalf of clients. In accordance with policies overseen by its Central Credit Management department, the Issuer makes provision for specific impairments and calculates the appropriate level of portfolio impairments in relation to the credit and counterparty risk to which it is subject. Increased credit and counterparty risk could have a material adverse impact on the Issuer's business, results of operations, financial condition and prospects. The Issuer is subject to liquidity risk, which may impair its ability to fund its operations. Liquidity risk is the risk that the Issuer has insufficient capacity to fund increases in its assets, or that it is unable to meet its payment obligations as they fall due, without incurring unacceptable losses. This includes repaying depositors and repayments of wholesale debt. This risk is inherent in all banking operations and can be impacted by a range of institution-specific and market-wide events. The Issuer may have insufficient capital in the future and may be unable to secure additional financing when it is required. The prudential regulatory capital requirements applicable to banks have increased significantly over the last decade, largely in response to the financial crisis that commenced in 2008 but also as a result of continuing work undertaken by regulatory bodies in the financial sector subject to certain global and national mandates. These prudential requirements are likely to increase further in the short term, not least in connection with ongoing implementation issues, and it is possible that further regulatory changes may be implemented in this area in any event. If the Issuer fails to meet its minimum regulatory capital or liquidity requirements, it may be subject to administrative actions or sanctions. In addition, a shortage of capital or liquidity could affect the Issuer's ability to pay liabilities as they fall due, pay future dividends and distributions, and could affect the implementation of its business strategy, impacting future growth potential. Series 554 are Phoenix Kick Out Notes with Capital at Risk, the return on which are linked to the D.3 Risks specific to the securities: Underlying. The following are the key risks applicable to the Notes: Capital at Risk: Phoenix Kick Out Notes with Capital at Risk are not capital protected. The value of the Notes issuable under the Programme prior to maturity depends on a number of factors including the performance of the applicable Underlying. A deterioration in the performance of the Underlying may result in a total or partial loss of the investor's investment in the Notes. As such Notes are not capital protected, there is no guarantee that the return on such a Note will be greater than or equal to the amount invested in the Notes initially or that an investor's initial investment will be returned. As a result of the performance of the relevant Underlying, an investor may lose all of their initial

#### investment.

Unlike an investor investing in a savings account or similar investment, where an investor may typically expect to receive a low return but suffer little or no loss of their initial investment, an investor investing in Notes which are not capital protected may expect to potentially receive a higher return but may also expect to potentially suffer a total or partial loss of their initial investment.

Unsecured Notes: Investors investing in unsecured Notes (including unsecured Notes which are specified in the applicable Final Terms as Notes "without Capital at Risk") are advised to carefully evaluate the Issuer's credit risk when considering an investment in such Notes. If the Issuer became unable to pay amounts owed to the investor under the unsecured Notes, such investor does not have recourse to the underlying or any other security/collateral and, in a worst case scenario, investors may not receive any payments under the Notes.

**Investment Products:** The Notes are not deposits and they are not protected under the UK's Financial Services Compensation Scheme or any deposit protection insurance scheme.

Return linked to performance of the relevant Underlying: The return on the Notes is calculated by reference to the performance of the Underlying. Poor performance of the Underlying could result in investors, at best, forgoing returns that could have been made had they invested in a different product or, at worst, losing some or all of their initial investment.

Downside risk: Since the Notes are not capital protected or only a portion of the capital may be protected, if at maturity the level of the Underlying is less than a specified level, investors may lose their right to return of all their principal or all of the portion of the principal that is not protected at maturity and may suffer a reduction of their capital in proportion (or a proportion multiplied by a leverage factor) with the decline of the level or price of the Underlying, in which case investors would be fully exposed (or, in the case of a Note where only a portion of the capital is protected, the portion of capital not protected would be fully exposed) to any downside of the Underlying during such specified period.

Interest linked to Underlying: The return interest payable on Phoenix Kick Out Notes with Capital at Risk is dependent on the level of the Underlying at the end of the interest period. Noteholders will be exposed to the risk of a prolonged increase or decline in, or volatility of, the relevant Underlying that causes a negative performance in the Underlying on certain specified dates, which could result in a decrease in the interest payments on the Notes or no interest being payable in relation to the Notes.

Tax: Noteholders will be liable for and/or subject to any taxes, including withholding tax, payable in respect of the Notes.

|      | Section E – Offer                                |   |  |
|------|--|---|--|
| E.2b | Reasons for the<br>Offer and Use of<br>Proceeds: | Not Applicable. The use of proceeds is to make a profit and/or hedge risks.   |  |
| E.3  | Terms and<br>Conditions of the<br>Offer:         | Not applicable.   |  |
| E.4  | Interests<br>Material to the<br>Issue:           | The Issuer may be the Calculation Agent responsible for making determinations and calculations in connection with the Notes and may also be the valuation agent in connection with the reference asset(s). Such determinations and calculations will determine the amounts that are required to be paid by the Issuer to holders of the Notes. Accordingly when the Issuer acts as Calculation Agent, or Valuation Agent its duties as agent (in the interest of holders of the Notes) may conflict with the interest as issuer of the Notes. |  |
| E.7  | Estimated<br>Expenses:                           | Not applicable. Expenses in respect of the offer or listing of the Notes are not charged by the Issuer or Dealers to the Investor.  |  |